



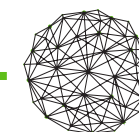
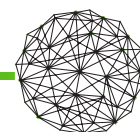
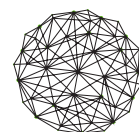
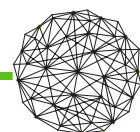
TAKYON
NETWORKS

Earnings Presentation
H2 FY26

Company Overview

Takyon Networks Limited Empowering the digital backbone of modern enterprises.

Takyon Networks Limited is a fast-growing provider of comprehensive networking and IT infrastructure solutions, offering end-to-end services across data centers, cloud, security, and managed solutions. With a strong focus on quality, innovation, and customized delivery, the company designs and manages complex IT systems through a light-asset, solutions-driven model built for scalability and long-term value.



Takyon - at a Glance



End-to-End service- and solution-driven model



10+ Years IT Infrastructure Solutions



140+ Employees



400+ clients



₹32 Crore Order Book



Debt Reduced By 40%



D/E Lowest at 0.12



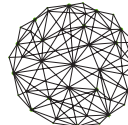
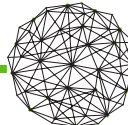
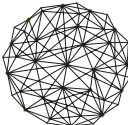
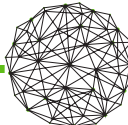
1000+ Projects completed



ISO 27001:2012, ISO 20001:2018, ISO 9001:2015 Certified

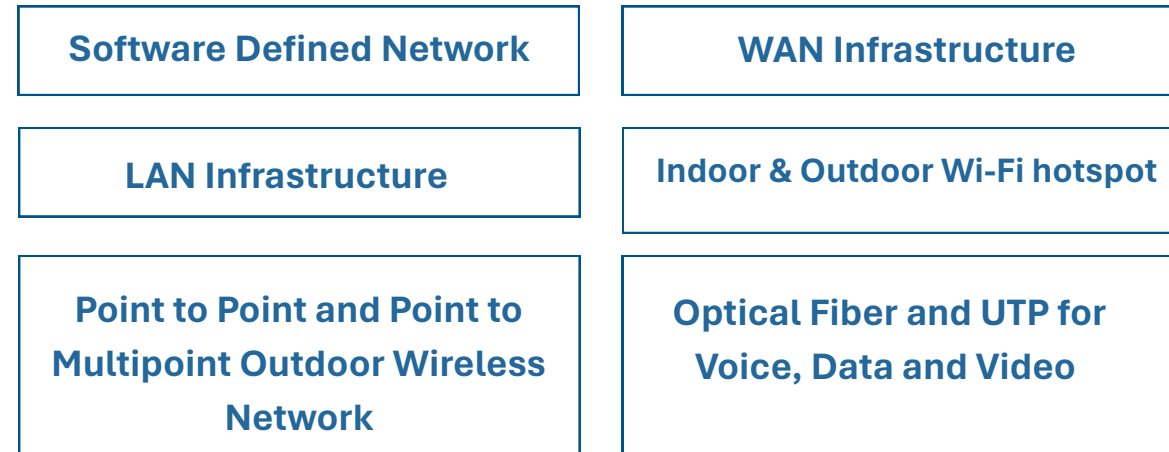


CMMI Maturity Level 3 Certified

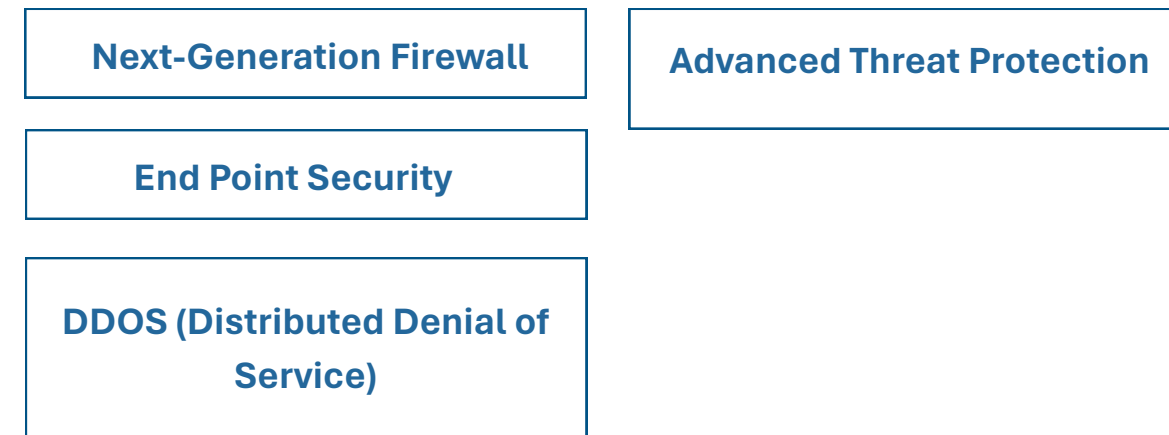


Takyon Networks: Networking and IT Infrastructure Solutions

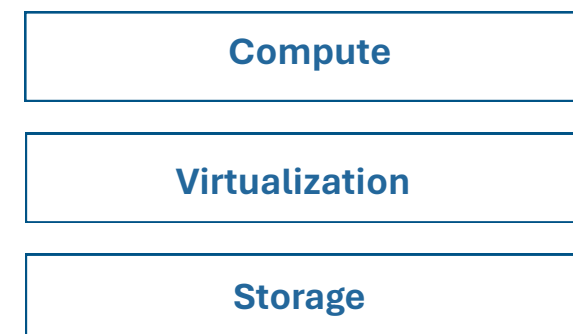
1. IT Infrastructure Solutions



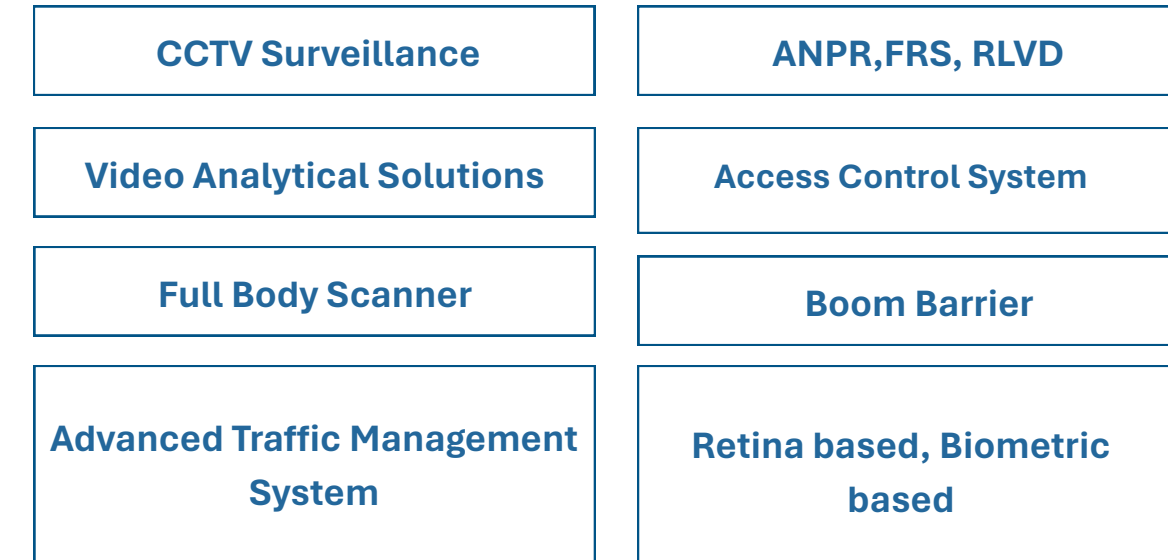
2. Network Security



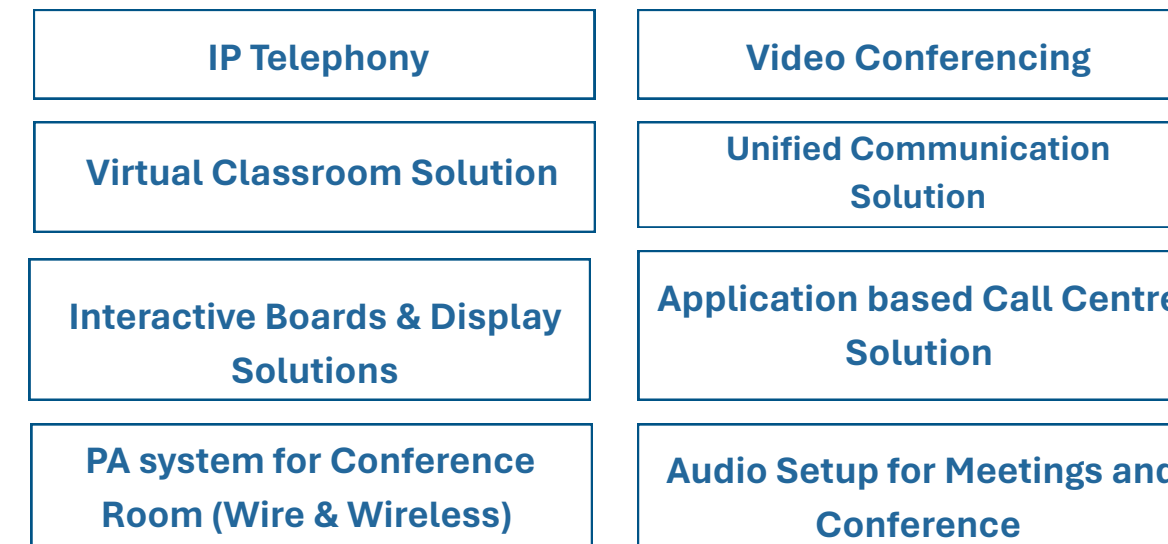
3. Data Center



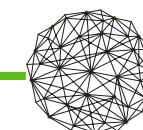
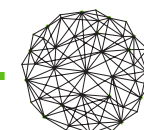
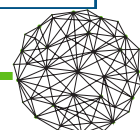
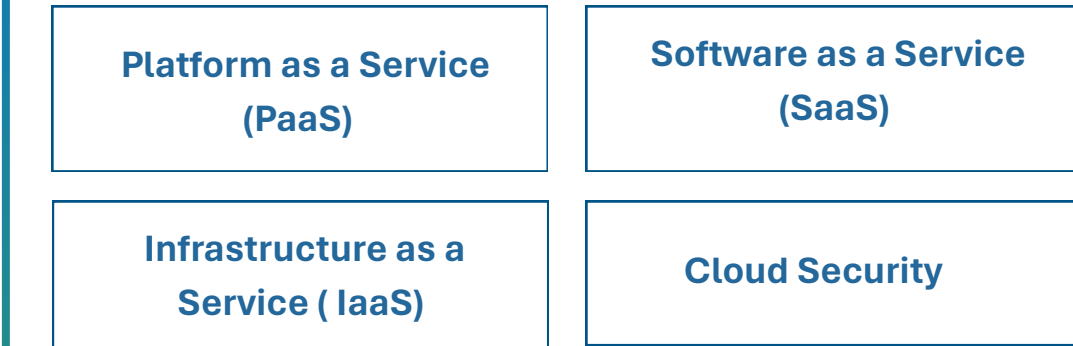
4. Security & Surveillance



5. Audio - Visual & Collaboration Services



6. Cloud & Managed Services

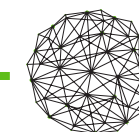
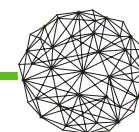
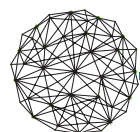
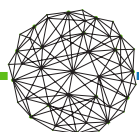


Our Domestic Footprint

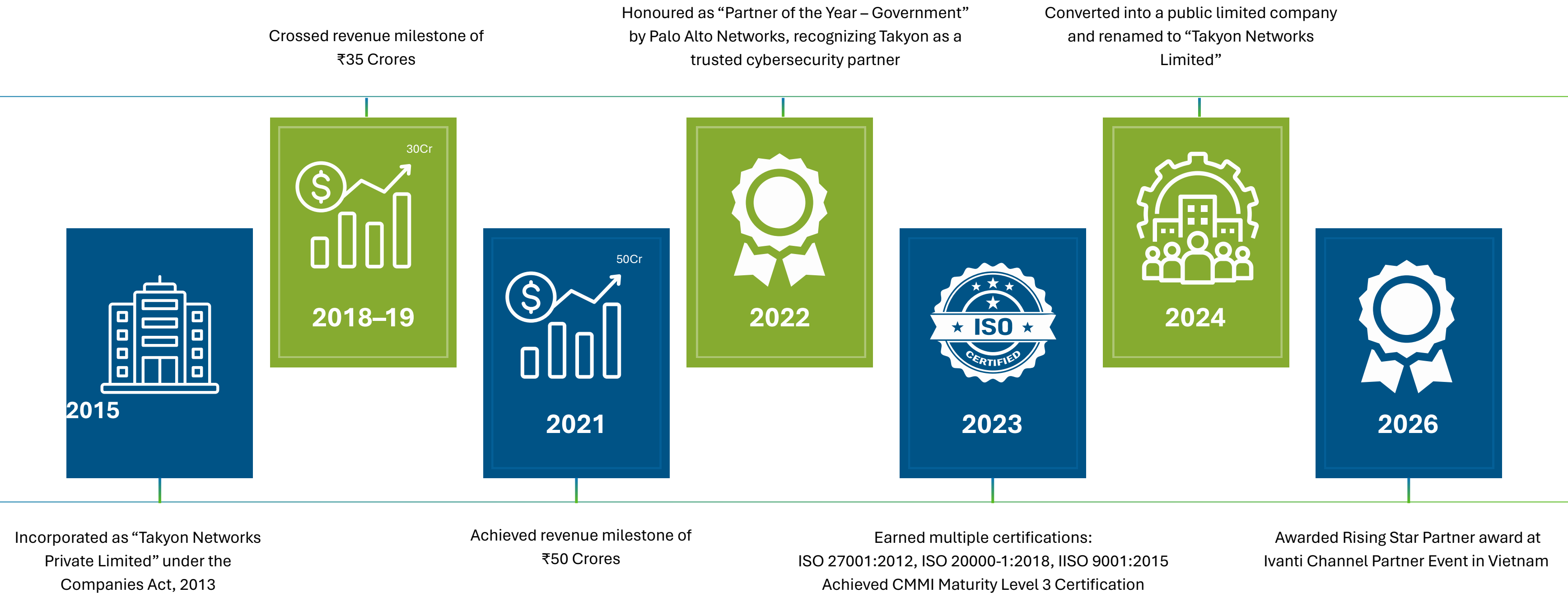


India

- 1** Uttar Pradesh
- 2** Bihar
- 3** Madhya Pradesh
- 4** Chhattisgarh
- 5** Delhi
- 6** Assam
- 7** Himachal
- 8** Haryana
- 9** Punjab
- 10** Telangana



Takyon Story: From Inception to Today



Our Management Team



Manish Kumar Sharma
Chairman & Managing Director | Promoter

22+ years of experience
Oversees overall business and finance operations; instrumental in company's growth



Neeraj Kumar
CEO & Whole-Time Director | Promoter

25+ years of experience
Leads business development and strategic execution



Sarita Paswan
Independent Director

6+ years of experience
Expertise in secretarial, corporate law & compliance



Nikhil Laxman Buran
Executive Director

21+ years of experience
Drives sales strategy and business growth



Paresh Goyal
Executive Director

25+ years of experience
Focuses on digital transformation and cybersecurity



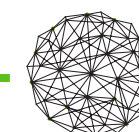
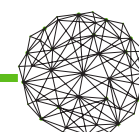
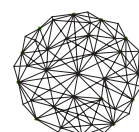
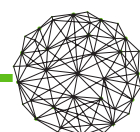
Swati Singh
Independent Director

6+ years of experience
Expertise in secretarial, corporate law & compliance



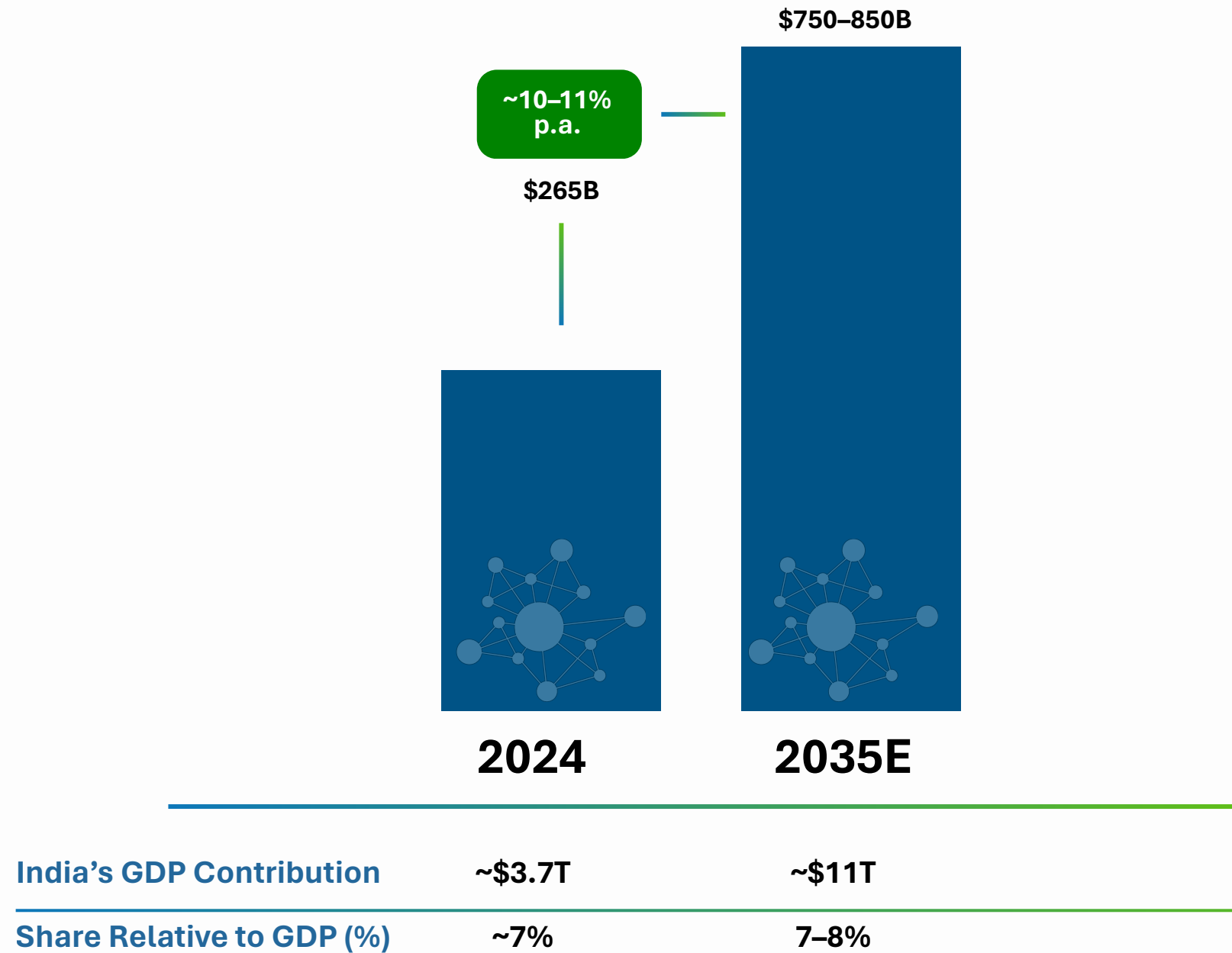
Ashwani Jaiswal
Independent Director

11+ years of experience
Specialist in taxation and financial management



Indian Technology Services: Resilience & Unlocking New Scale

Indian Technology Services Industry – Aspiration for 2035



Macroeconomic Anchor: The Indian technology services sector stands as a core strategic pillar of the national economy, generating \$265 billion in annual revenue and contributing nearly 7% to India's Gross Domestic Product (GDP).



Global Foothold: India remains the benchmark for scale, accounting for nearly 20% of the \$1.3 trillion global technology services market.

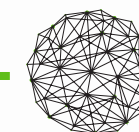
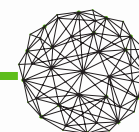
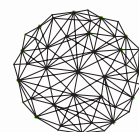
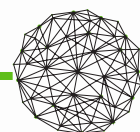


Sector Growth Realities: Following a hyper-accelerated post-COVID surge (11-13% CAGR), broader market growth has normalized to a 3-5% CAGR for large Tier-1 Indian players amidst global macroeconomic uncertainties and structural shifts.



Viksit Bharat National Vision: National policy frameworks aim to expand the industry to \$750-\$850 billion by 2035, targeting a 25%+ global market share driven by advanced digital transformations.

Source: NITI Aayog Report – India's Technology Services: Reimagination Ahead, February 2026



Strategic Positioning: Agility Over Scale

Why Takyon's solution-driven, niche model captures market tailwinds

The Specialist Growth Vector



1

While massive Tier-1 IT caps face a post-pandemic growth moderation, institutional data shows that "specialist providers have recorded strong growth driven by demand for AI, cloud, and data transformation services".

Takyon's Aligned DNA



3

Takyon operates a light-asset, customized execution infrastructure. This model directly addresses the enterprise push away from siloed IT toward end-to-end infrastructure transformation.

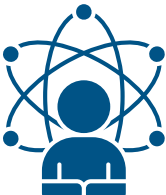
Strategic Shift in Industry Buying Patterns



2

Enterprise value is shifting away from traditional, labor-intensive "effort" (billable hours) toward platform-based, high-impact "outcome-driven engagements".

Capturing Core Growth Engines



4

National tech investment is tightly focused on protecting and scaling the core digital infrastructure. This maps directly to Takyon's specialization in Cloud (PaaS/IaaS), Network Security (Next-Gen Firewalls, DDoS protection), and Data Center Compute (Virtualization & Storage).

Source: NITI Aayog Framework vs. Takyon Internal Capabilities



Market Opportunity – The "India for India" Play

Capitalizing on localized public infrastructure & enterprise modernization



The "India for India" Strategic Pathway: A major frontier growth vector defined by policymakers involves "leveraging India's rapidly growing domestic demand... with delivery model innovations tailored to the local context".



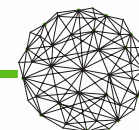
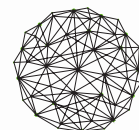
Validating Takyon's Footprint: While Takyon's clients are fully domestic, we remain exposed to global supply risks as key hardware components originate from hubs like the US and Taiwan. Since procurement is done through local distributors of major OEMs rather than direct imports, global price and supply disruptions still affect costs and timelines. To reduce this exposure, Takyon is increasing its focus on Make in India (MII) compliant products across future pipelines.



Proven Execution in Public & Critical Sectors: Core national recommendations push for technology deployment across vital infrastructure. Takyon has an established track record here with flagship domestic projects:

- **Power & Energy:** Upgradation of Core IP Network for Powergrid Corporation of India Limited
- **Transportation:** Integrated Surveillance & Security systems for Western Railways.
- **Defense & Aerospace:** CCTV surveillance network extensions for Hindustan Aeronautics Limited (HAL).
- **Public Admin & Gov:** Network security and firewall architectures for NICS Delhi and C-DOT.

Source: NITI Aayog Playbook, Feb 2026; Takyon Client Roster FY26



Our Industry Footprint & Clientele



Manufacturing



IT & ITes



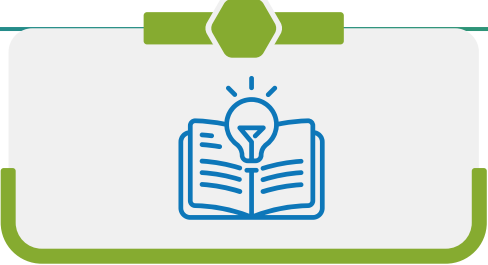
Energy



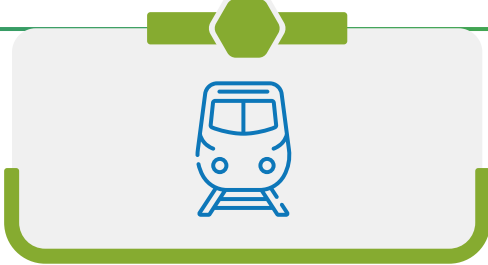
Government



Public Administration
Enterprise



Education



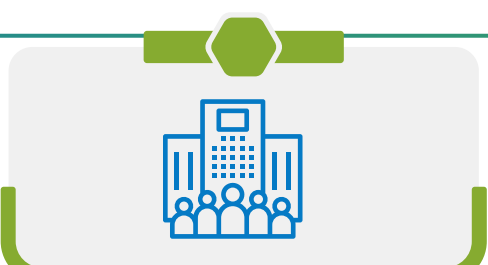
Railways



BFSI



Defense



Enterprise & Corporate



Hospitality



Health



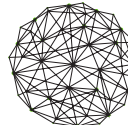
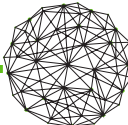
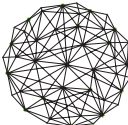
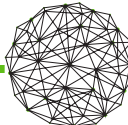
Media



Telecom



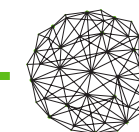
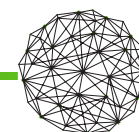
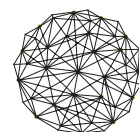
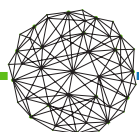
Construction & Infrastructure



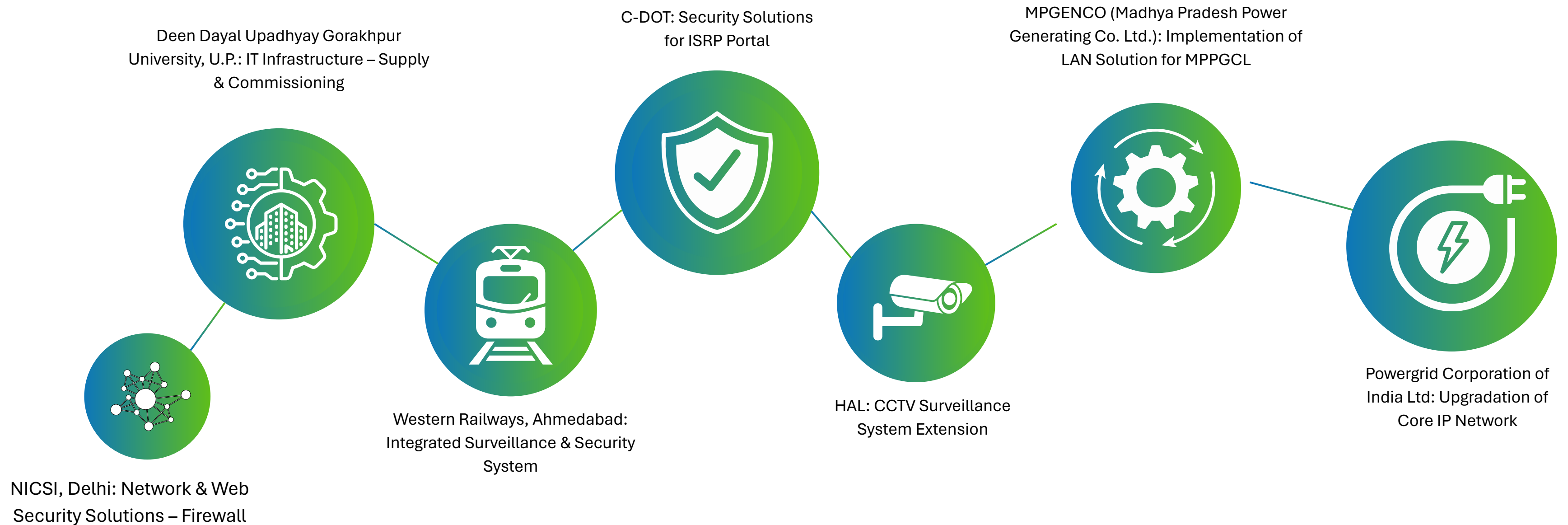
OEM Alliances



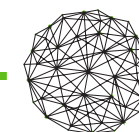
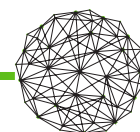
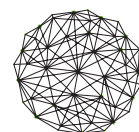
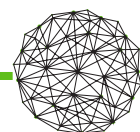
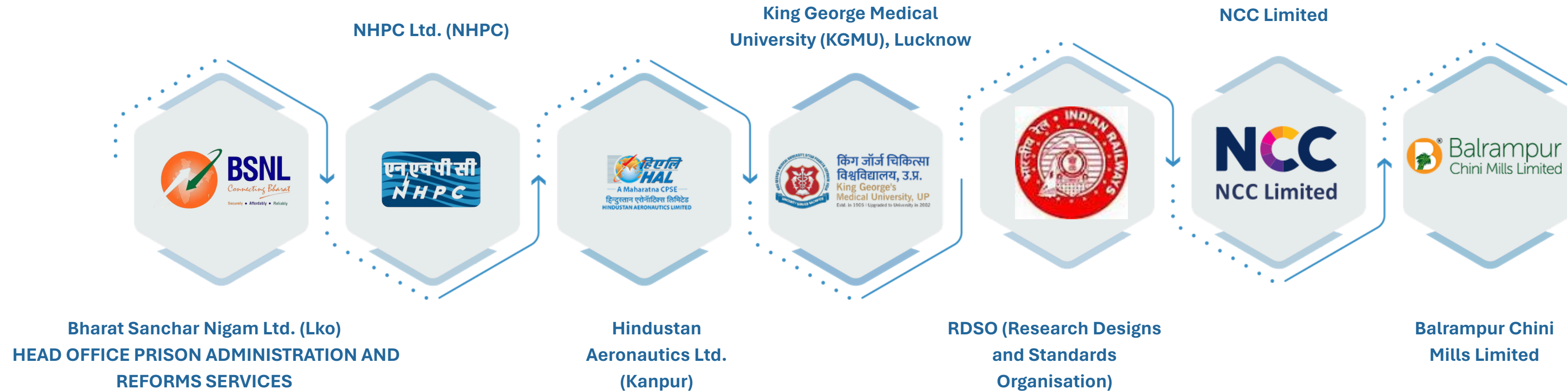
Goole Cloud



Our Flagship Projects



Strong Notable Orders in Pipeline



Strategic Advantages



Strong OEM Partnerships

The Company has established strategic alliances with leading global technology providers, including Juniper, Dell, Sophos, and Nokia



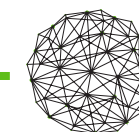
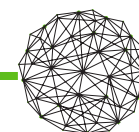
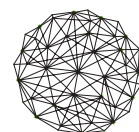
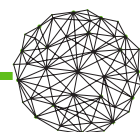
Asset-Light and Scalable Business Model

Takyon operates on an asset-light model, enabling rapid expansion while maintaining cost efficiency and high service standards



Diversified Client Base

The Company is strategically diversifying its portfolio, transitioning from a predominantly government-focused clientele to an increased presence in the corporate sector

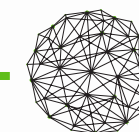
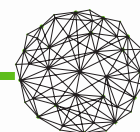
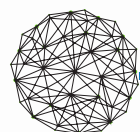
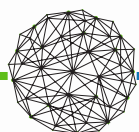


P&L Statement

All figures are presented on a consolidated basis

All figures in ₹ Lakhs

Particulars	H1FY26	H2FY26	FY25	FY26
Revenue from Operations	4,208.29	2,896.95	10,312.07	7,105.25
Other Income	43.78	130.58	35.63	174.35
Total Income	4,252.07	3,027.53	10,347.70	7,279.60
COGS	2,674.21	2,123.78	6,557.09	4,798.00
Gross Profit	1,577.86	903.75	3,790.61	2,481.60
Gross Profit Margin%	37.11	29.85	36.63	34.09
Operating & Other Expenses	1,029.66	742.59	2,512.09	1,772.24
EBITDA	548.21	161.16	1,278.53	709.35
EBITDA %	12.89	5.32	12.36	9.74
Depreciation & Ammortisation Expenses	34.33	24.07	68.47	58.40
Interest Cost	104.62	86.06	243.58	190.67
Profit Before Tax	409.26	51.03	966.48	460.28
PBT %	9.62	1.69	9.34	6.32
Total Tax Expense	87.43	7.43	270.73	94.86
Profit After Tax	321.83	43.59	695.75	365.42
PAT %	7.57	1.44	6.72	5.02
Earnings Per Share(₹)	2.90	0.39	5.22	3.29



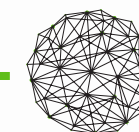
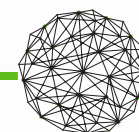
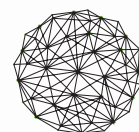
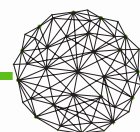
BALANCE SHEET

All figures are presented on a consolidated basis

All figures in ₹ Lakhs

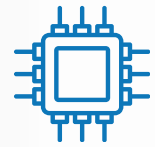
Particulars	FY25	FY26
Equity & Liabilities		
Equity		
Share Capital	1,053.00	1,432.20
Reserves & Surplus	2,469.23	4,324.50
Minority Interest	0.25	0.31
Total Equity	3,522.48	5,757.01
Non-Current Liabilities		
Long-Term Borrowings	171.28	45.00
Long-Term Provisions	161.92	62.89
Total Non-Current Liabilities	333.2	107.89
Current Liabilities		
Short-Term Borrowings	1,036.22	654.85
Trade Payables	3,020.55	376.86
Other Current Liabilities	601.53	50.38
Short-Term Provisions	56.21	29.57
Total Current Liabilities	4,714.51	1,111.66
Total Liabilities	5,047.71	1,219.55
Total Equity & Liabilities	8,570.19	6,976.56

Particulars	FY25	FY26
Assets		
Non-Current Assets		
Fixed Assets	256.42	159.16
Intangible Assets	34.95	-
Deferred Tax Assets (Net)	16.97	74.85
Other Non-Current Assets	1,147.75	1,665.51
Total Non-Current Assets	1,456.09	1,899.52
Current Assets		
Inventories	827.13	609.99
Trade Receivables	5,993.71	3,769.88
Cash and Cash Equivalents	31.20	89.58
Short Term Loans and Advances	94.81	279.80
Other Current Assets	167.26	327.80
Total Current Assets	7,114.11	5,077.04
Total Assets	8,570.19	6,976.56



H2 FY26 Performance: Corrective Measures & Outlook

Revenue Headwinds



Component Price Escalation

Global IT component prices rose 40%–300%+ against budgeted levels, rendering several project proposals financially unviable. Orders planned and priced at earlier levels had to be deferred or dropped entirely, directly impacting project execution.



Supply Chain Disruption

Lead times for critical components extended to 9–52 weeks, making project execution commercially unviable.



Project Margin Compression

Several contracts were quoted and finalised at pre-escalation prices. Subsequent cost increases made execution at those rates unviable, necessitating project deferrals.



Bihar Business Opportunity Lost

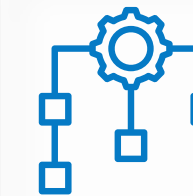
Projects worth approximately Rs. 30 crore could not be executed due to material unavailability and project economics challenges. Additionally, tenders in Bihar were impacted by state elections and administrative delays, which disrupted the procurement process and award timelines.

Corrective Measures & Outlook



Supply Chain Resilience

Multi-vendor sourcing and strategic inventory buffers for long-lead components to protect FY 2026–27 project commitments.



Contract Structuring

New project contracts incorporate material price escalation clauses linked to verified market indices.



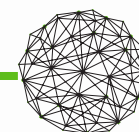
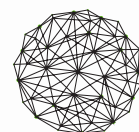
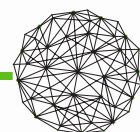
Procurement Visibility

Extended planning horizons and preferred supplier relationships with committed allocation windows.



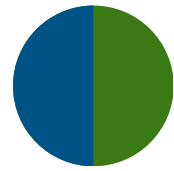
Cost Optimisation

Variable costs actively managed to preserve financial integrity while protecting core delivery capabilities.

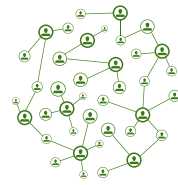


Management Commentary – Focus on Capital Preservation

Prioritizing financial discipline and margin integrity over low-margin revenue volume



A Tale of Two Halves: H1 FY26 demonstrated our strong operational execution and robust domestic demand. H2, however, was impacted by an extraordinary, externally driven global supply chain crisis affecting the entire IT integration sector.



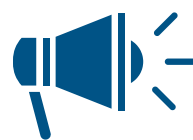
The Macro Reality: Global manufacturing shifts toward AI infrastructure caused traditional networking component prices to surge 40% to 300%+, while component lead times extended up to 52 weeks.



A Deliberate Management Decision: Takyon did not lose a single customer, market share, or its competitive positioning. Our revenue decline was a prudent, intentional choice to defer project execution where cost inflation rendered fixed-price project economics unviable.



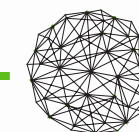
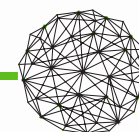
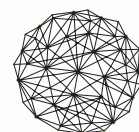
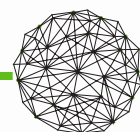
Protecting the Balance Sheet: Executing contracts through hyper-inflation without adequate margin protection leads to top-line growth coexisting with net losses and negative operating cash flows. Takyon deliberately prioritized financial health and capital preservation over empty revenue.



Transition to Action: Rather than absorbing external shocks passively, we are aggressively executing a series of immediate operational adjustments and supply-chain de-risking measures to secure our robust ₹32 Crore order book.



Mr. Manish Kumar Sharma
Chairman & Managing Director



Thank You




 Takyon Networks Limited


 <http://www.takyon.co.in/>

 ir@takyon.co.in



FINPORTAL

 Abhishek Bhutra | Himanshu Jain

 +91 80006 85556 | +91 89051 81853

 [investorrelation@finportal.in.com](mailto:investorrelation@finportal.in)

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