

May 08, 2026

National Stock Exchange of India Limited  
The Listing Department,  
Exchange Plaza,  
Bandra Kurla Complex,  
Mumbai - 400 051

BSE Limited  
Department of Corporate Services,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai - 400 001

**Symbol: URBANCO**

**Scrip Code: 544515**

**Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Media Release**

Dear Sir/ Ma'am,

In compliance with Regulation 30 and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed the media release on the financial results (standalone and consolidated) of the Company for the quarter and financial year ended March 31, 2026.

The aforesaid details will also be hosted on the Company's website viz. <https://investorrelations.urbancompany.com/>

This is for your information and record.

Thanking you,

For **Urban Company Limited**  
(Formerly *UrbanClap Technologies India Limited and  
UrbanClap Technologies India Private Limited*)

**Sonali Singh**  
**Company Secretary and Compliance Officer**  
**Membership No.: A26585**

*Encl.: As above*

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## Urban Company Limited

(Formerly known as UrbanClap Technologies India Limited & UrbanClap Technologies India Private Limited)

**REGISTERED OFFICE:**

Unit No. 8, Ground Floor,  
Rectangle 1, D4, Saket District Centre,  
New Delhi, 110017, Delhi, India

**CORPORATE OFFICE:**

7<sup>th</sup> & 8<sup>th</sup> Floor, Go Works,  
Plot 183, Rajiv Nagar, Udyog Vihar  
Phase 1, Sector 20,  
Gurgaon - 122016, Haryana, India

## Urban Company posts 42% NTV growth (highest in 15 quarters) & 43% revenue growth in Q4, core remains profitable

Gurugram, India | May 8, 2026 — Urban Company Limited (NSE: URBANCO) today announced its financial results for Q4 and the fiscal year FY26.

### Q4 FY26 SNAPSHOT

<b>₹1,148 Cr</b> <b>+42% YoY</b> NTV (Highest in 15 Quarters)	<b>₹426 Cr</b> <b>+43% YoY</b> Net Revenue	<b>10M+</b> <b>First Ever</b> Orders in a Quarter	<b>₹22 Cr</b> <b>2.0% of NTV</b> Adj. EBITDA (Ex-InstaHelp)
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### FY26 FULL YEAR HIGHLIGHTS

<b>₹4,290 Cr</b> <b>+31% YoY</b> Consolidated NTV	<b>₹1,556 Cr</b> <b>+36% YoY</b> Net Revenue	<b>8.4 Mn</b> <b>+24% YoY</b> Annual Transacting Users	<b>₹106 Cr</b> <b>+9x YoY</b> Adj. EBITDA (Ex-InstaHelp)
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#### Key Highlights Q4 FY26

- NTV grew 42% YoY to ₹1,148 Cr. - Highest across 15 quarters
- Revenue from operations grew 43% YoY to ₹426 Cr.
- Adjusted EBITDA loss was INR (98) Cr.
- Adjusted EBITDA (Ex-InstaHelp) stood at INR 22 Cr. ; improving margins by +160 bps

#### Key Highlights Fiscal Year FY26

- NTV grew 31% YoY to ₹4,290 Cr.
- Revenue from operations grew 36% YoY to ₹1,556 Cr.
- Both NTV and Revenue accelerated for the second consecutive year
- Adjusted EBITDA loss was INR (129) Cr.
- Adjusted EBITDA (Ex-InstaHelp) stood at ₹106 Cr. ; 9-fold increase from last year

### **Key Highlights Fiscal Year FY26**

- India Consumer Services (Ex. InstaHelp) NTV grew 26% YoY in Q4 FY26 (Highest across 11 quarters)
- International (UAE & Singapore) Q4 FY26 NTV grew 84% YoY
- Both India Consumers Services (Ex. InstaHelp) and International remained profitable in Q4 FY26, improving their margins YoY
- Native NTV grew 67% YoY and Revenue grew 75% YoY in Q4 FY26
- InstaHelp delivered 2.7 million orders and ₹40 Cr NTV in Q4 FY26, up from 1.6 million orders and ₹28 Cr NTV in Q3 FY26; March alone crossed 1.1 million orders

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### **About Urban Company Limited**

Urban Company Limited (NSE: URBANCO) is a technology-driven platform that connects customers with trusted professionals for home and beauty needs — from cleaning and repairs to salon and spa services. As per Urban Company's 9M FY26 Earnings Index, average monthly net earnings in-hand reached INR 28,322 for all active service professionals (ex. InstaHelp), while the top 5% of service professionals earned INR 51,673. In addition, all active service professionals are covered under group life and accidental insurance, which includes life insurance cover of up to INR 10 lacs, disability cover of up to INR 6 lacs, as well as accidental hospitalisation and OPD treatment coverage, among other benefits.

### **Safe Harbour Statement**

This document contains certain statements that are or may be forward-looking statements, including without limitation, statements relating to Urban Company's business objectives, strategies, growth prospects, service expansion, technology initiatives, estimates of revenue growth, future EBITDA and future financial or operating performance, and overall industry outlook. These statements can be recognised by the use of words such as "expects," "plans," "will," "estimates," "projects," "marks," "believe" or other words of similar meaning. These forward-looking statements are not guarantees of future performance but represent only the Company's current intentions, beliefs or expectations, assumptions and estimates, and are subject to risks and uncertainties which are difficult to predict and are outside of the control of the Company, and actual results may differ materially from those expressed or implied in such forward-looking statements. Such risks and uncertainties include, among others, changes in economic conditions, fluctuations in earnings, regulatory developments, competition, platform

execution, and service partner engagement and the Company's ability to manage growth and competition. Readers are cautioned not to place undue reliance on these forward-looking statements. Urban Company undertakes no obligation to update or revise any forward-looking statements to reflect future events or circumstances, except as required under applicable law.

Any investment in securities issued by the Company will also involve certain risks. There may be additional material risks that are currently not considered to be material or of which the Company, its

directors, their respective advisers or representatives are unaware. Against the background of these risks, uncertainties and other factors, viewers of this document are cautioned not to place undue reliance on these forward-looking statements. The Company, its directors, their respective advisers or representatives assume no responsibility to update forward-looking statements or to adapt them to future events or developments. Accordingly, any reliance you place on such forward-looking statements will be at your sole risk.

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