PUNJAB CHEMICALS
AND CROP PROTECTION LTD.
CIN NO. L24231PB1975PLC047063
Regd. Office & Works
Milestone-18, Ambala-Kalka Road, Village & P.O. Bhankharpur, Derabassi, Distt SAS Nagar, Mohali (Punjab)-140201, INDIA
Tele: 01762-280086, 522250, Fax: 01762-280070, E-mail: info@punjabchemicals.com, Website: www.punjabchemicals.com

Ref. : PCCPL/2026-27
Date: November 4, 2026

BY E FILING

The Manager Department of Corporate Services BSE Limited **MUMBAI-400 001** Re: BSE Scrip Code: 506618	The Manager Listing Department National Stock Exchange of India Limited **MUMBAI-400 051** NSE Scrip Symbol: PUNJABCHEM

Sub: Investor Presentation - Financial Overview – Q2 & H1 of FY27

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation of the Company for the second quarter and half year ended September 30, 2026.

We request you to take the above information on records.

Thanking you,

Yours faithfully,
For **PUNJAB CHEMICALS AND CROP PROTECTION LIMITED**

RISHU Digitally signed by RISHU Date: 2026.11.04 12:06:37 +05'30'

RISHU CHATLEY
COMPANY SECRETARY
& COMPLIANCE OFFICER
(ACS 19932)

Encl: as above



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ISO 9001:2015, ISO 14001:2015 & ISO 45001:2018 Certified Company

50 YEARS EXISTENCE 1975 - 2025

INVESTOR PRESENTATION
Q2 & H1 FY27

Safe harbor

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Q2 & H1 FY27 CONSOLIDATED RESULT HIGHLIGHTS

Result Highlights

- Registered a revenue of **INR 327 Cr** in Q2 FY27 growing **28%** YoY and H1 FY27 at **INR 674 Cr** growing 17% YoY; The growth is driven by improvement in domestic sales. New products contributed **19%** in Q2 FY27 growing by **295%** on YoY basis
- **Gross margins** stood at **34.1%** for the quarter; For H1 FY27 gross margins stood at 35.4%
- **EBITDA** for Q2FY27 stands at **INR 30 Cr** with a margin of **9%.** For H1 FY27 EBITDA stood at **INR 72 Cr** with a margin of 11% fueled by operational efficiencies and a refined product portfolio
- **Profit After Tax** for the quarter stood at **INR 13 Cr** with a margin of **4.1%.** For H1 FY27, PAT stood at 36 Cr with a margin of 5.3%
- **New Products:** Capacity enhancement for new intermediates for Agro intermediate successfully commercialized with more efficient process and volume growth is expected to be 100% in current financial year
- **Strategic Partnership:** Commercial lot supplied for 2 of the 3 MoU products. Volume pick up will start from Q4FY27 onwards
- **Domestic Market Expansion:** 2 intermediate herbicide products launch planned in Q3/Q4FY27

Q2 FY27

₹ 327 Cr
▲ **28.0% YoY**
Revenue

₹ 30 Cr
▲ **12.6% YoY**
EBITDA

₹ 13 Cr
▼ **27.4% YoY**
PAT

H1 FY27

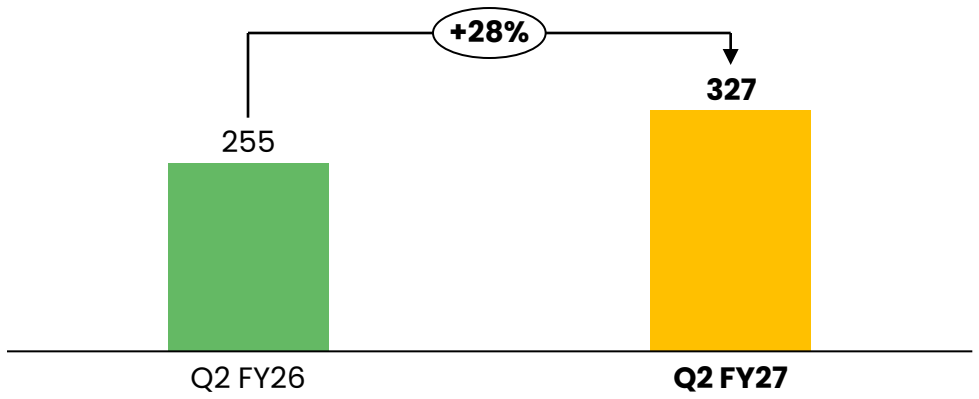
₹ 674 Cr
▲ **17.3% YoY**
Revenue

₹ 72 Cr
▲ **19.3% YoY**
EBITDA

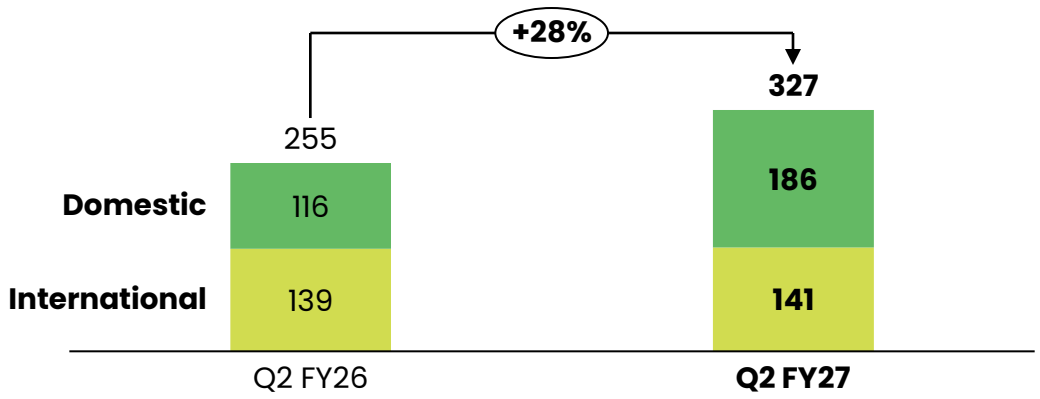
₹ 36 Cr
▼ **9.3% YoY**
PAT

Q2 FY27 Financial performance

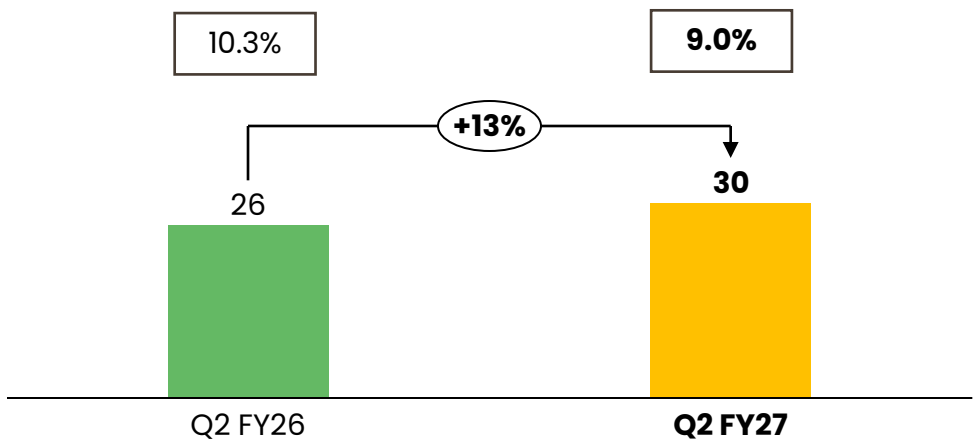
REVENUE



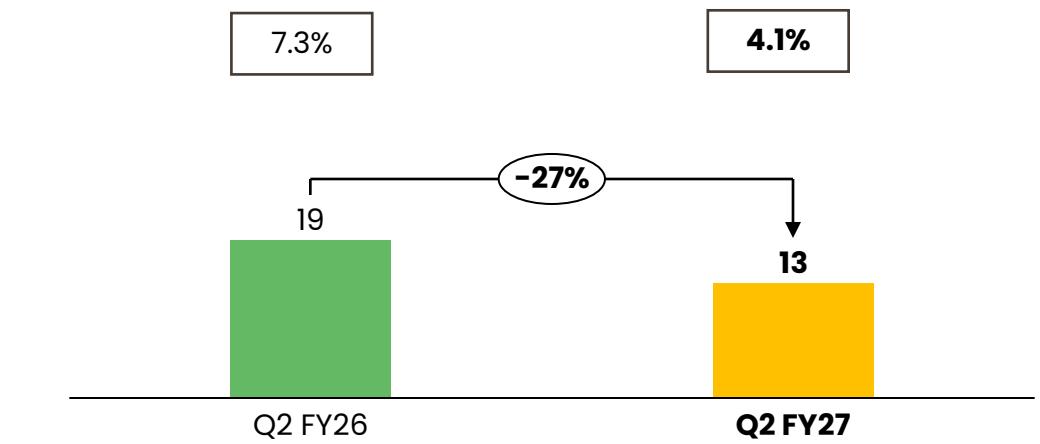
GEOGRAPHICAL SPLIT



EBITDA & EBITDA MARGIN



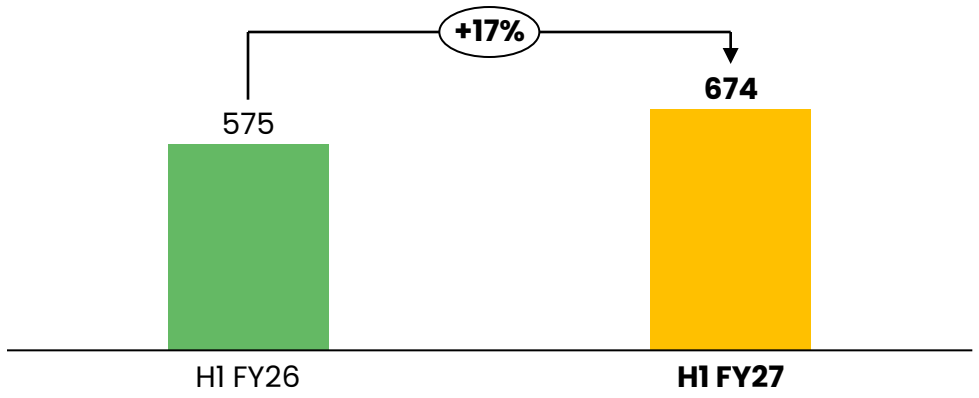
PAT & PAT MARGIN



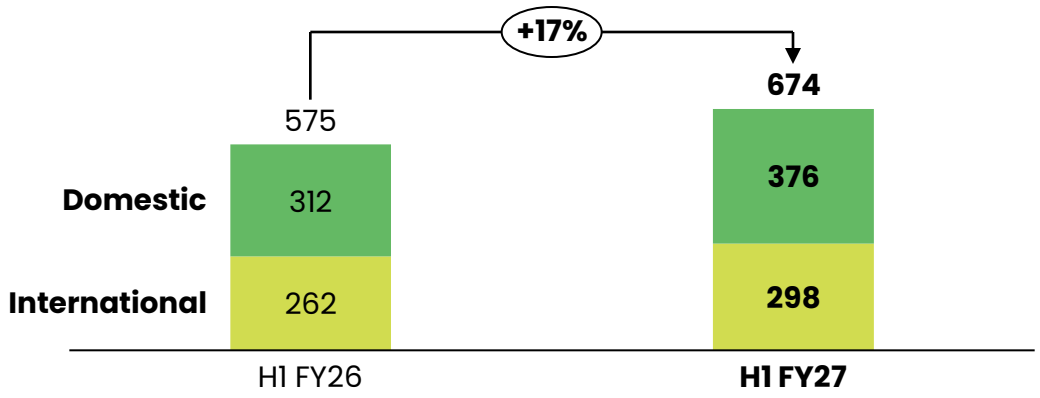
All figures in INR Cr

H1 FY27 Financial performance

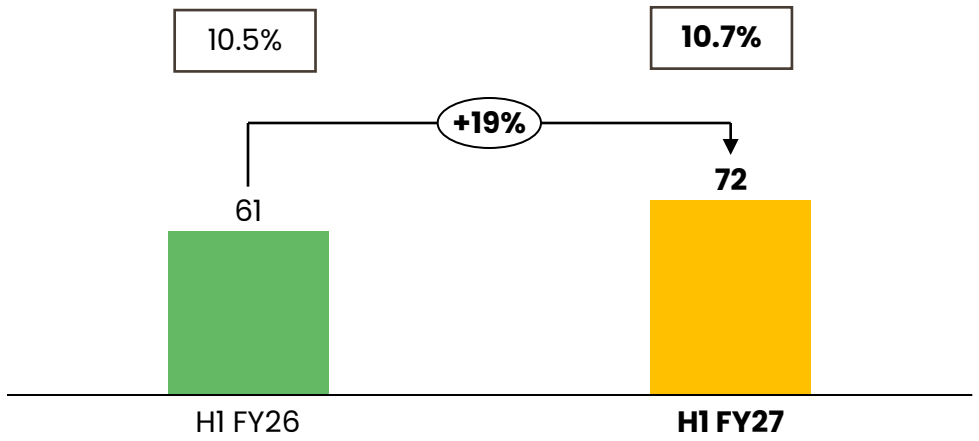
REVENUE



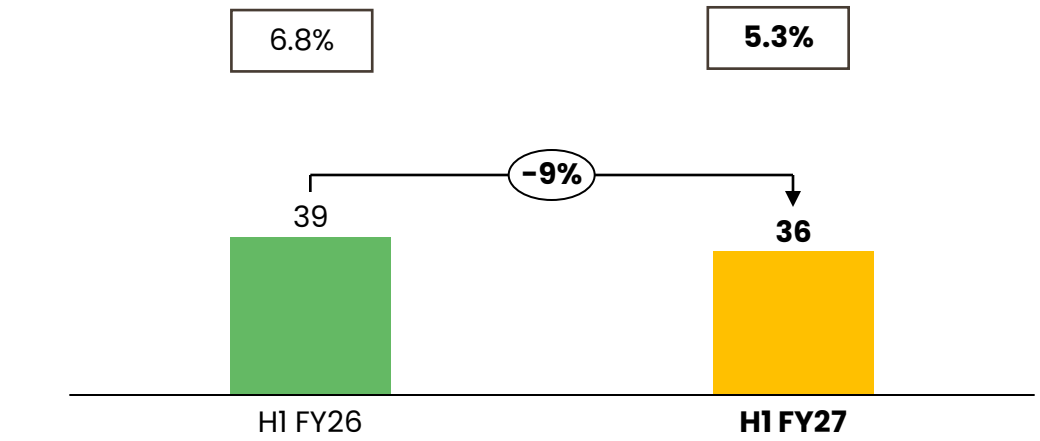
GEOGRAPHICAL SPLIT



EBITDA & EBITDA MARGIN



PAT & PAT MARGIN



All figures in INR Cr

Consolidated Profit & Loss Statement

Particulars (In Rs Cr)	Q2 FY27	Q2 FY26	YoY %	Q1 FY27	QoQ %	H1 FY27	H1 FY26	YoY %
Revenue	**326.7**	**255.2**	**28.0%**	**347.2**	**-5.9%**	**673.9**	**574.7**	**17.3%**
COGS	215.4	154.4		220.1		435.5	368.3	
Gross Profit	111.3	100.8		127.1		238.4	206.4	
Gross Margin %	**34.1%**	**39.5%**		**36.6%**		**35.4%**	**35.9%**	
Employee Expenses	28.0	25.7		34.1		62.1	50.5	
Other Expenses	53.8	48.8		52.2		104.0	95.3	
EBITDA	**29.6**	**26.2**	**12.6%**	**40.8**	**-27.5%**	**72.3**	**60.6**	**19.3%**
EBITDA Margin %	**9.0%**	**10.3%**		**11.8%**		**10.7%**	**10.5%**	
Depreciation	8.0	6.6		7.3		15.3	13.2	
Finance Cost	5.7	3.8		4.1		9.8	7.7	
Other Income	2.4	6.1		0.7		1.1	9.8	
Profit before exceptional items and tax	**18.3**	**21.9**	**-16.4%**	**30.1**	**-39.2%**	**48.3**	**49.5**	**-2.3%**
Exceptional Item	-	-		**-**		-	-	
Profit before Tax	**18.3**	**21.9**		**30.1**		**48.3**	**49.5**	
Tax Expense	4.8	3.4		8.0		12.8	10.3	
Profit after Tax	**13.5**	**18.5**	**-27.4%**	**22.1**	**-39.0%**	**35.5**	**39.2**	**-9.3%**
PAT Margin %	**4.1%**	**7.3%**		**6.4%**		**5.3%**	**6.8%**	
EPS (in Rs.)	11.0	15.1		18.0		29.0	32.0	

Consolidated Balance Sheet Statement

Particulars (In Rs Cr.)	Sep'26	Mar'26
EQUITY AND LIABLITIES		
Equity		
Equity Share Capital	12.3	12.3
Other Equity	443.3	411.2
Total Equity	**455.6**	**423.5**
Non-Current Liabilities		
Financial Liabilities		
Borrowings	71.7	37.4
Lease Liabilities	7.1	8.3
Other Financial Liabilities	2.0	2.3
Provisions	5.2	4.5
Deferred Tax Liabilities	12.8	12.0
Total Non-Current Liabilities	**98.8**	**64.5**
Current Liabilities		
Financial Liabilities		
Borrowings	212.8	105.0
Lease Liabilities	3.8	3.5
Trade Payables		
(i) Total Outstanding dues of MSME	27.9	20.7
(ii) Total Outstanding dues of Creditors other than MSME	189.0	152.2
Other Financial Liabilities	36.2	35.7
Other Current Liabilities	6.2	4.5
Provisions	7.3	5.4
Current Tax Liabilities (net)	10.9	8.0
Total current Liabilities	**494.1**	**335.0**
Total Liabilities	**592.9**	**399.5**
Total Equity & Liabilities	**1048.5**	**823.0**

Particulars (In Rs Cr.)	Sep'26	Mar'26
ASSETS		
Non-Current Assets		
Property, Plant and Equipment	267.9	255.5
Capital Work in Progress	15.3	17.5
Right of Use Assets	13.6	15.9
Intangible Assets	2.8	3.5
Intangible Assets Under Development	1.2	1.3
Financial Assets:		
Investments	1.7	1.7
Others	5.4	5.1
Other Tax Assets (net)	1.6	13.2
Other Non-Current Assets	6.0	0.1
Total Non-Current Assets	**315.5**	**313.8**
Current Assets		
Inventories	213.2	245.8
Financial Assets:		
Investments		-
Trade Receivables	453.9	203.5
Cash & Bank Balances	9.9	8.7
Bank balances other than iii. Above	8.2	6.3
Loans	0.3	0.2
Other Financial Assets	22.8	12.4
Other Current Assets	24.4	32.0
Total Current Assets	**732.7**	**508.9**
Assets held for Sale	0.3	0.3
Total Assets	**1048.5**	**823.0**

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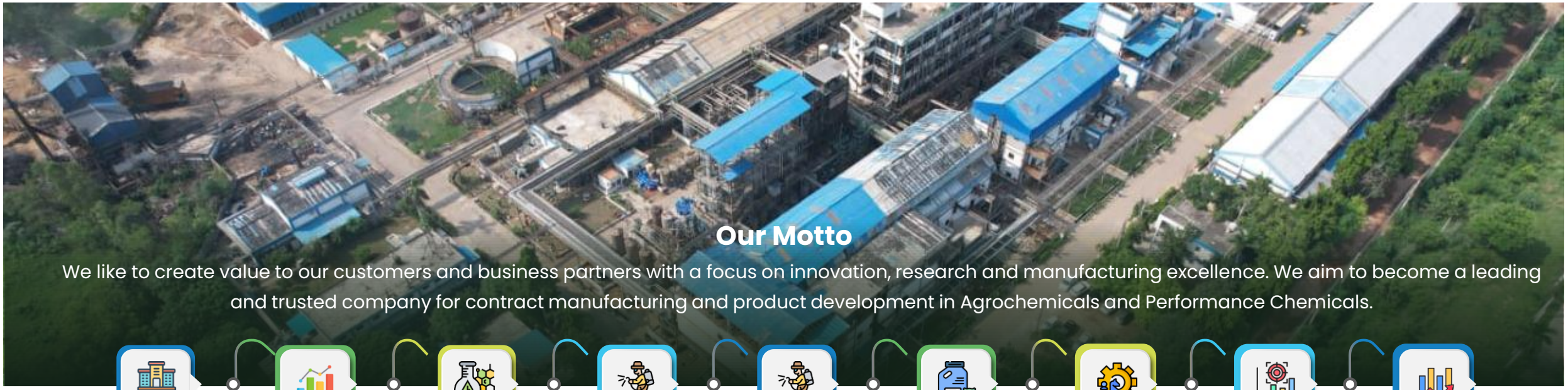
50 YEARS EXISTENCE 1975 - 2025



COMPANY OVERVIEW

Punjab Chemicals - at a glance

Established in 1975, PCCPL has developed expertise in complex chemistry over 5 decade long journey. We have separate synergistic Agrochemicals, Specialty Chemicals and Industrial chemical divisions with state-of-the-art manufacturing facilities across India



Our Motto

We like to create value to our customers and business partners with a focus on innovation, research and manufacturing excellence. We aim to become a leading and trusted company for contract manufacturing and product development in Agrochemicals and Performance Chemicals.

1975
Established as JV between Excel Ind. And Punjab State

1978
Listed in Stock Exchange

1983
Entered into Specialty Chemicals Business

1995
Launch of first Agrochemical Product

2003
Entered Pharmaceutical business with acquisition of Alpha Drugs

2010
Launch of first product in CRAMS Business

2016
Strategic shift to CRAMS business

2025
Enhanced focus of new products mass generating pipeline for growth. Launched several new products

2026
Highest turn over of INR 10.3 Bn

Production facilities

2 Manufacturing facilities at Derabassi & Lalru in Punjab | 1 facility in Pune, Maharashtra with food grade certification

Derabassi & Lalru plants are certified with ISO 9001:2015 , ISO 14001:2015 and ISO 45001:2018. Pune unit is certified with GMP & ISO 22000



- Multiple production blocks catering to different products category. Reactor capacity more than 2,000 KL
- Capability to handle more than 40 chemistries and ability to handle extreme operating conditions
- Derabassi and Lalru units are Zero Liquid Discharge (ZLD) and water is recycled post treatment
- Pioneered usage of renewable bio-mass for energy needs and using RICE Husk as fuel
- Trained manpower, more than 30 years experience in Agro/Specialty Plants operations, Regular training and skill upgradation
- Strong EHS systems, processes, regular inspection/audits. Adoption of Process Safety Management (PSM) practices
- Dedicated production blocks based on product category
- Continuously exploring new technologies for carbon footprint reduction

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50 YEARS EXISTENCE 1975 - 2025



BUSINESS STRATEGY

Value centric business model built on niche products and long term partnerships

Business Strategy focused on diversification, addition of niche products and margin expansion

PARTNER FOR CONTRACT MANUFACTURING

We continue to build CDMO portfolio with following strengths:

- Faster Turnaround
- Quality delivery with safety & reliability
- Inhouse R&D to add value to customer and long-term sustainability
- Trust, IP protection and transparency

GROWTH APPROACH

- Continue to expand product portfolio for CDMO and direct sales
- Increase R&D effort to expand catalogue products for pharma/ performance chemicals
- Expand chemistries and add
- Enhanced safety standards

PRODUCT DIVERSIFICATION

- We operate in Agrochemicals, Pharma and Industrial chemical space
- New product pipeline being developed across different sectors and segment diversification with fair balance between Agro and Performance chemicals



MARGIN EXPANSION DRIVERS

- Product portfolio expansion
- Backward Integration
- New product addition focusing on complete value chain (multi step)
- Technology Adoption

Our global clientele









The brand names /logos mentioned are the property of their respective owners and are used here for identification purpose only

Sustainable competitive advantages driving growth

Efficient Operator / cost competitive

- We focus to Develop products with efficient processes and ensure competitiveness
- Good Engineering practices used in plant/process design

Manufacturing & R&D Capability

- Availability of technically trained manpower
- Working on diverse chemistry in R&D and adding 6-8 new products every year

Consistent Track Record

- Historical association with MNC & Domestic clients
- Consistent Track record and reliable partner of choice in India

Changing Industry Dynamics

- Global manufacturers are looking to decrease high dependency on China
- Poised to take-up this challenges and helping customers during the shift in supply chain

Strategic Direction

- Working towards partnering with more customers / MNC and develop new products
- Focus on R&D, integrated supply chain & new technologies

Prudent Capital Allocation driving growth in ROCE

Low Debt to Equity

Attractive End Market Dynamics & Healthy Growth

Punjab Chemicals has the advantage of being a go-to CDMO provider for both domestic & international agrochemical companies, thus, positioned to gain further advantages as the industry expands



Shaping next phase of growth

Targeting higher value intermediate business to capture upstream value, support global clients, and enhance export orientation

New Products

Backward Integration
R&D efforts for backward integration for long term sustainability and profit margin improvement

New Molecule
Additional new products commercialized trials planned in H2 FY27

R&D Portfolio
R&D and piloting pipeline of more than 25 products at R&D and pilot stage

Portfolio diversification
New product addition is from different industry sectors like Performance chemicals, Fuel additives and intermediates



Capacity Expansion

Company has earmarked **~INR 100 crore capex** (two multi-purpose plant to cater to growth over next 2-3 years) for both domestic and export market

Company is also "**actively scouting for a new site**" to support growing operations and product range

The manufacturing expansion is aimed at catering to new business markets emphasizing export growth orientation

Way forward

R & D Capability and infrastructure development. Doubling the expenditure on R & D over next 2 years

Expected incremental revenue of INR 120–150 crore over the next 2–3 years from new product lines

Pilot Plant revamp to handle product commercialization and successful trials for new Chemistries

Market diversification: Domestic vs export balance, specialty chemicals & intermediates to grow their share

Focused approach to increase portfolio of high value intermediates and catalogue products in addition to CDMO business

New Production site being explored to cater future growth and business momentum

Increase share of catalogue products based on R&D, Technology Development and backward integration

Focused on improving margins through scale, higher-value product mix, efficiency gains, and deeper integration

Signed three exclusive MoUs with global customers for high-value agrochemicals & intermediates; Lots supplied for 2 of the 3 MoU products for market trials

Continued focus on existing product competitiveness by regular investment in technology and asset renewal

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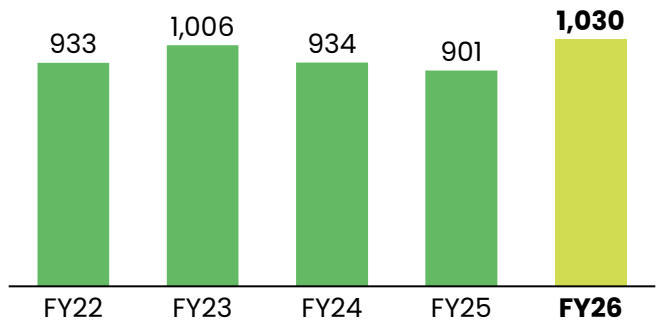
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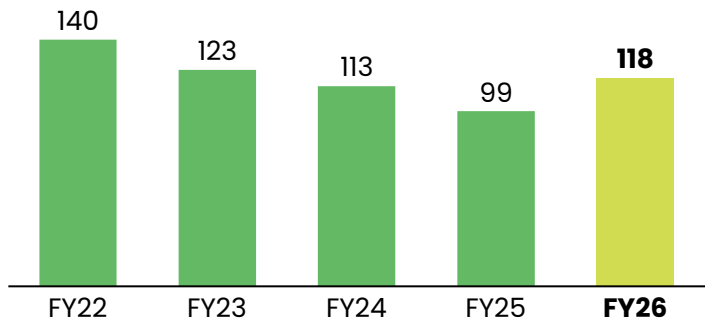
PERFORMANCE TRACK RECORD

Performance track record

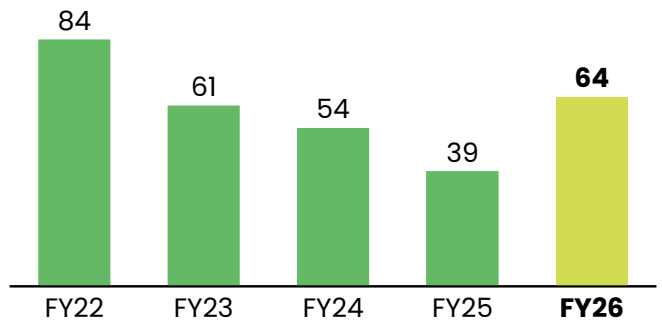
REVENUE (INR Cr)



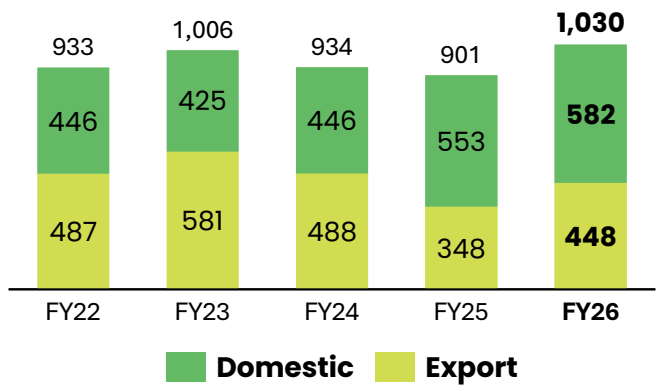
EBITDA (INR Cr)



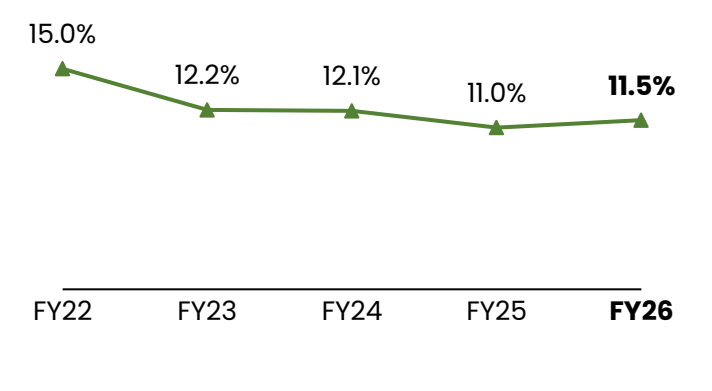
PAT (INR Cr)



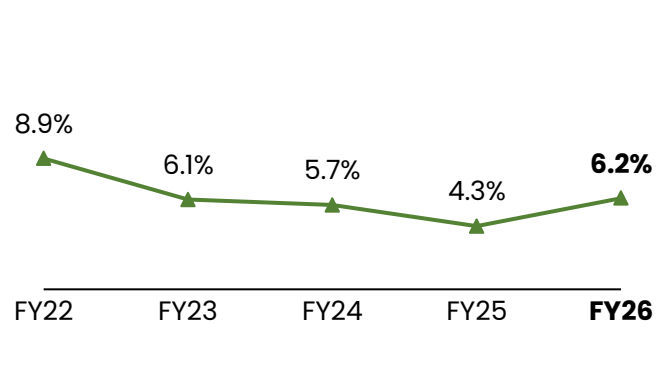
GEOGRAPHICAL SPLIT (INR Cr)



EBITDA MARGIN (%)

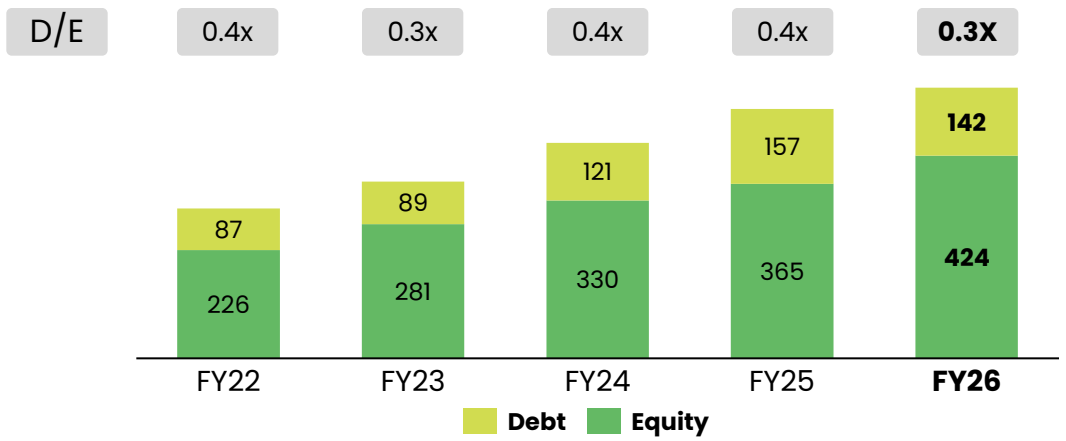


PAT MARGIN (%)

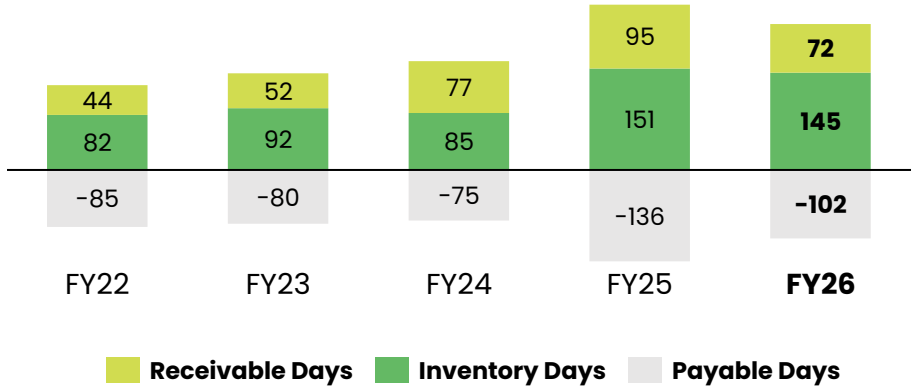


Performance track record

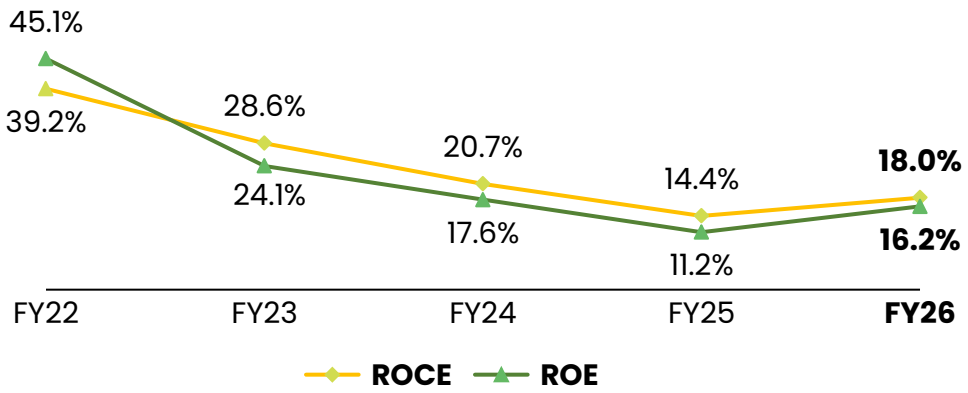
CAPITAL STRUCUTURE (INR Cr)



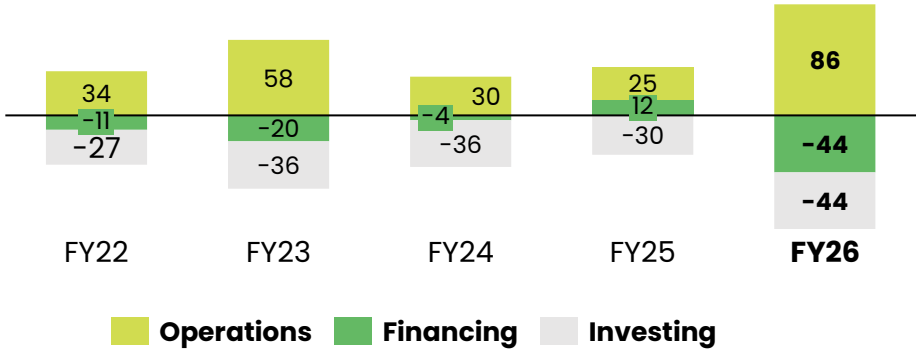
WORKING CAPITAL ANALYSIS



RETURN RATIOS (%)



CASH FLOW (INR Cr)



Empowering communities through focused CSR programs



















Company:

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Punjab Chemicals and Crop Protection Ltd.
CIN: L24231PB1975PLC047063

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investorhelp@punjabchemicals.com

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THANK YOU