August 04, 2026

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Scrip Code: 544595

National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400 051

Scrip Symbol: ORKLAINDIA

Subject: Investors /Analysts' Presentation on Unaudited Financial Results for the quarter ended June 30, 2026

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), we are enclosing herewith a copy of the presentation to be made during the conference call with Analysts / Investors as scheduled today i.e., August 04, 2026, with respect to the Unaudited Financial Results for the quarter ended June 30, 2026.

The same is also being made available on the website of the Company at https://www.orklaindia.com/governance/stock-exchange-intimations/earnings-call-updates/2026-27/

We request you to take this on record and treat the same as compliance with the applicable provisions of the SEBI Listing Regulations.

Thanking you,

For Orkla India Limited
(Formerly known as Orkla India Private Limited)

KAUSHIK SESHADRI Digitally signed by KAUSHIK SESHADRI
Date: 2026.08.04 15:46:11 +05'30'

Kaushik Seshadri
Company Secretary and Compliance Officer

Encl.: as above

Orkla INDIA

04 August 2026

Investor presentation

for the quarter ended

30 June 2026

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Agenda

Orkla INDIA

01

Orkla India introduction

Orkla India: Trust, authenticity and taste for decades

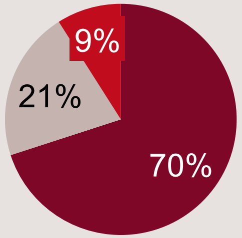
Multi-category Indian food company
Spices & Convenience foods

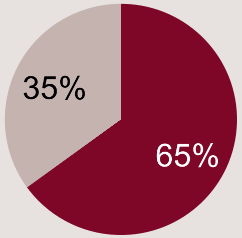
Deeply rooted in **South Indian culinary heritage**

Catering to **every meal occasion**

#1 in Karnataka Packaged spices	**#1** in Kerala Packaged spices	**#1** in UAE Indian spice brand[1]	Largest branded spices exporter for 24 years

FY'26 Revenue-mix





Retail touchpoints[2]

~679k

Present across India with focus on South India

Strategically located factories[3]

8	**22**
In-house	**Outsourced**

Operating in affluent South Indian market[4]

INR 12,100cr	**INR 10,858**
Highest share of packaged spices in India	**Highest annual per capita spend on packaged food**

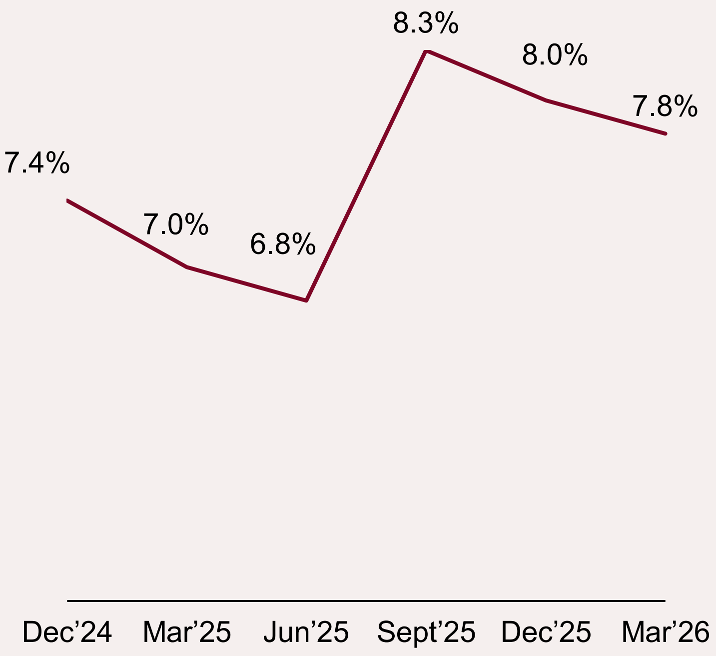
Source: Company information; Kantar Middle East; market data from Technopak report as of October 2025
Note: 1) #1 in UAE based on household penetration, MAT October 2025 2) as of 31 March 2026 3) As of 30 June 2026 4) South Indian market represents states of Andhra Pradesh, Karnataka, Kerala, Tamil Nadu, and Telangana

02

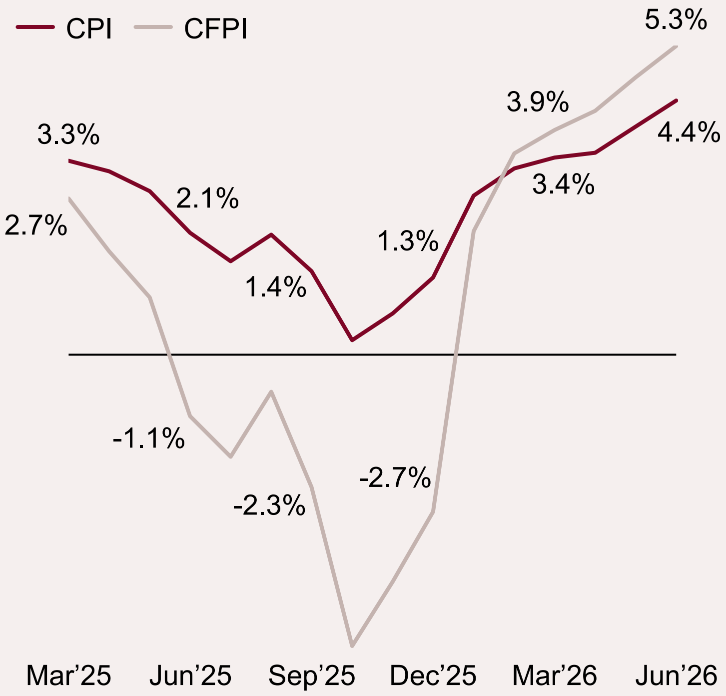
Macro-environment

Macro-environment

Real GDP growth (yoy %)



CPI[1] and CFPI[1] (yoy %)



Macro tailwind

Tailwind in FMCG demand

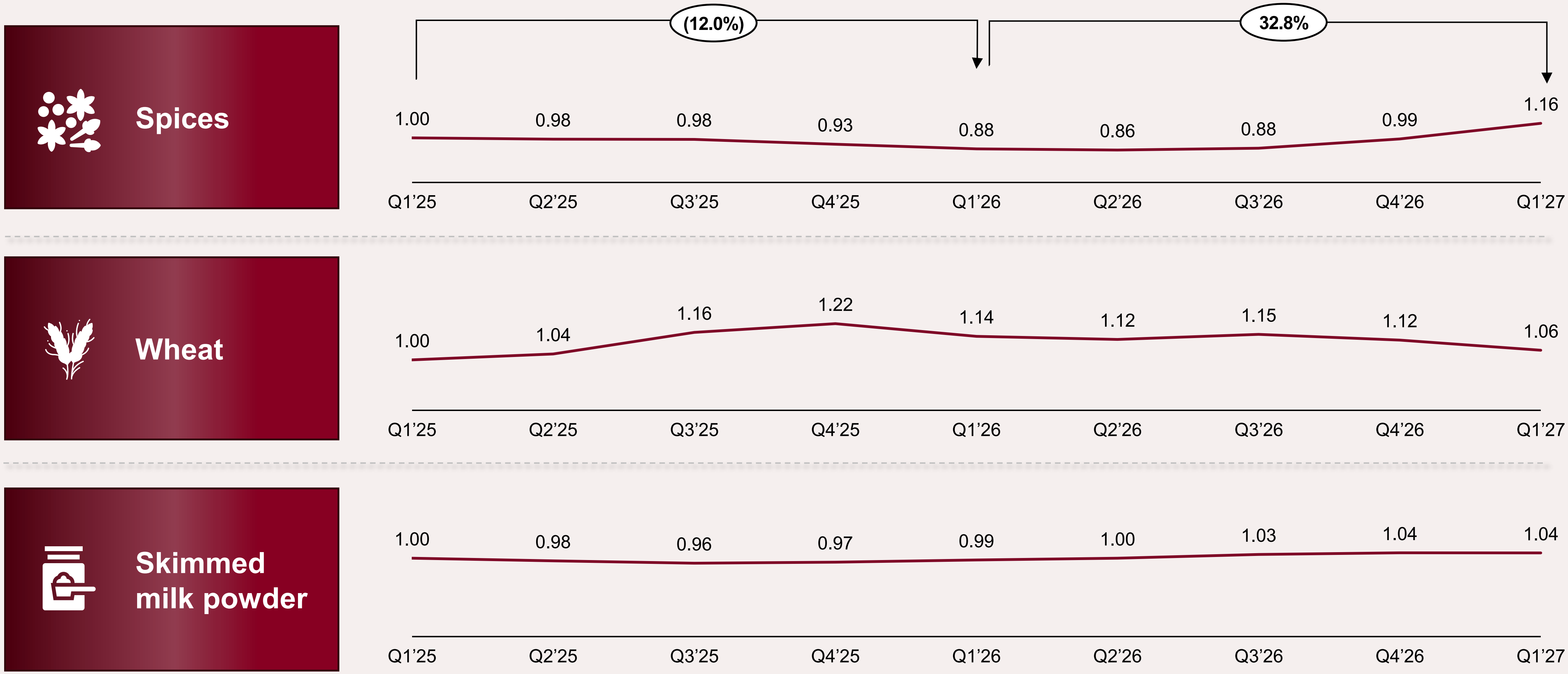
Key monitorables

Input cost escalation and supply chain disruption due to West Asia conflict

Impact of monsoon on agri-produce and rural demand

Source: Ministry of Statistics and Program Implementation (MOSPI); subscribed database
Note: 1) CPI is Consumer Price Index, and CFPI is Consumer Food Price Index

Key commodities' price trend based on consumption



Source: Company information based on Orkla India's average consumption rate for the quarter; The quarterly data represented is on Indian fiscal year basis, year ending 31 March

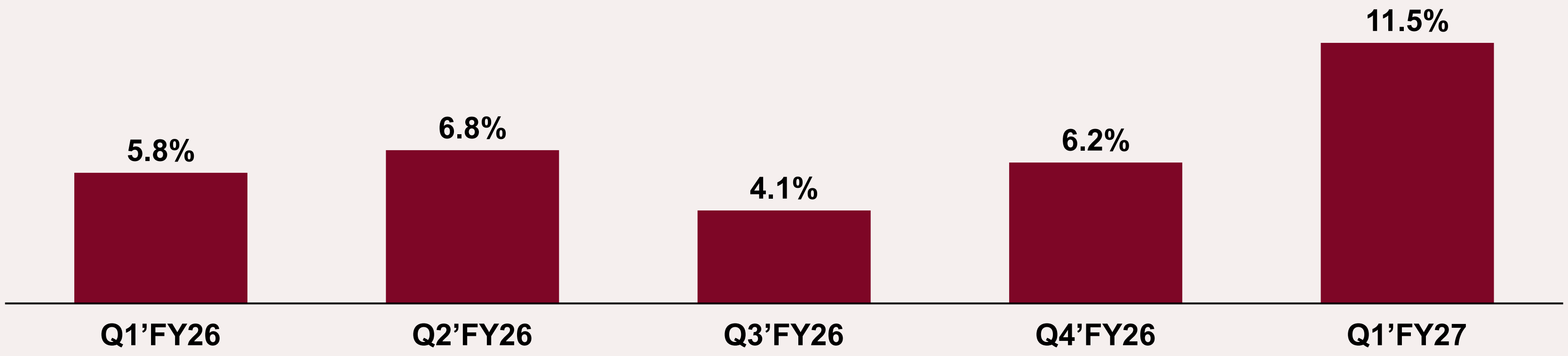
Orkla INDIA

03

Key business highlights

Q1'FY27 performance: back to double digit revenue growth

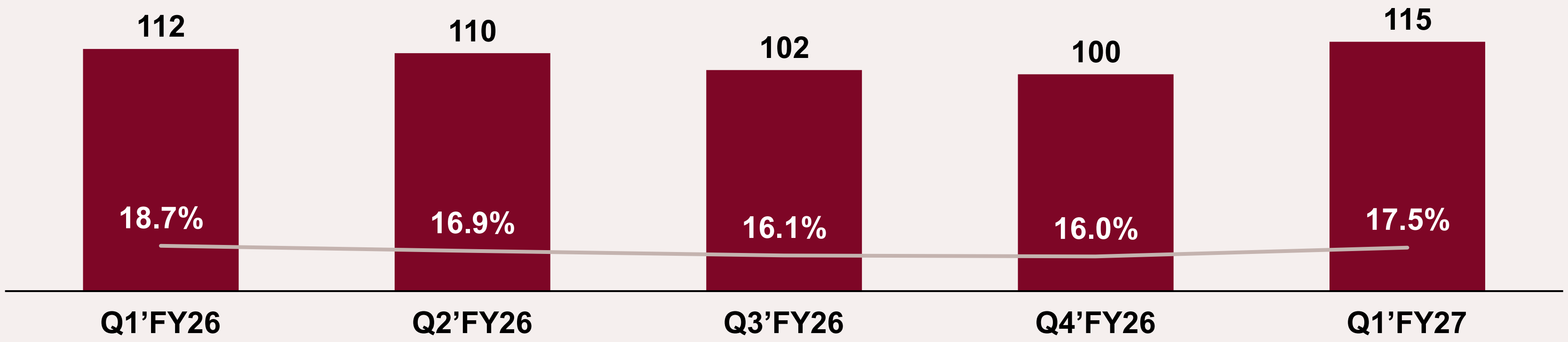
Revenue from sale of products^ growth yoy



EBITDA# (INR cr)

&

EBITDA margin



Note:
Data represented is on Indian fiscal year ending 31 March
^ Excludes other operating revenue such as PLI (Production Linked Incentive), export incentives, scrap sales, and others
#: EBITDA is calculated as profit for the period plus finance costs, loss on foreign exchange fluctuations (included under other expenses), fair value loss on financial instruments (included under other expenses), exceptional items (net), depreciation & amortisation expense and total tax expense minus other income

Consolidated Q1’FY27: broad based growth

- **Revenue growth** of **11.5%** yoy, with **volume growth** of **1.7%**
- **Domestic business** delivered robust growth **of 11.8% yoy, while international business** remained resilient, recording **10.1% yoy growth**
- In domestic market, **digital commerce** channel delivered strong growth of **38.1% yoy and modern trade** of **18.6% yoy**
- **23 product launches** in the quarter
- **EBITDA# margin remained healthy at 17.5%**

#: EBITDA is calculated as profit for the period plus finance costs, loss on foreign exchange fluctuations (included under other expenses), fair value loss on financial instruments (included under other expenses), exceptional items (net), depreciation & amortisation expense and total tax expense minus other income

Spices: strong double-digit growth

Blended spices

Driving growth through stronger local connect



Enhancing consumer engagement through content-led TV and OTT campaigns

11.3%
yoy

Revenue growth in spices

Pure spices

Continue to deepen reach


Building pure spices through authentic local relevance and consumer driven insights


Expanding consumer adoption through trials with lower unit pack

Spices: unlocking growth through local taste led innovation and premium ingredient authenticity

Targeting new consumer cohorts

MTR North-Karnataka Podis
Focused launch across underserved Karnataka markets

MTR AP[1] Podis
Building range in coastal AP

Premiumisation for digital channels

Sourced from the rugged Kandahar highlands

Premium-quality chilli powder

Note: 1) Andhra Pradesh is abbreviated as AP

Status update on Kerala distribution re-structuring

What we want to achieve

Build convenience foods

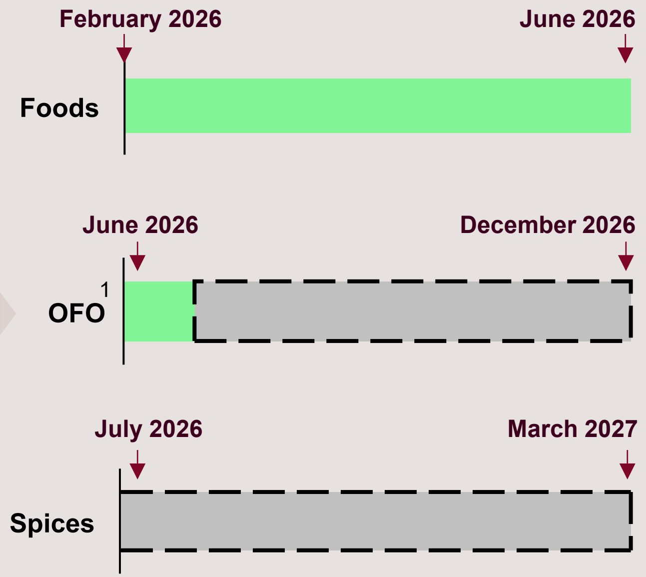
Strengthen market share in standalone modern trade

Enhance spices coverage

Eastern

Where we are today

Timelines | **Q1FY27 Status**



Foods: **+14%** Sales Productivity[2] | **+6%** Effective Coverage[2]

OFO: **Pilot in progress**

Spices: **Project kick-off in July'26**

Completed | Unfinished

Note: 1) OFO is Open Format Outlet
2) Comparison of Q1'FY27 vs. Q4'FY26. Sales productivity is defined as bills invoiced, and effective coverage is defined as number of outlets served

Convenience foods: strong momentum driven by meals

11.9% yoy — **Revenue growth in convenience foods**

Double digit growth — **In meals**

Breakfast	Meals	Sweets
↔	↑	↑

Convenience foods: accelerating breakfast play

Dry batter expansion into top metros pan-India

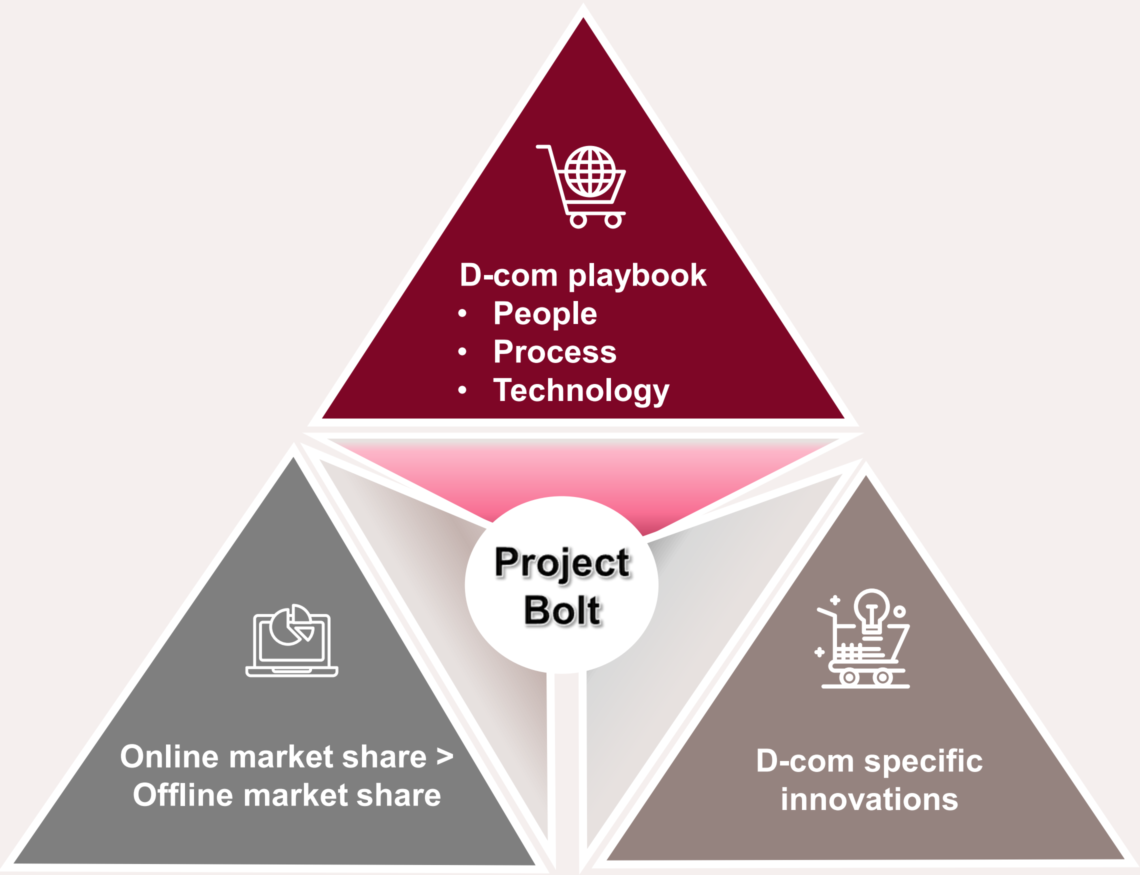
Wet batter expansion into Hyderabad

MTR's ongoing portfolio expansion into new cities led through quick-commerce

Hyper-convenient gen-Z focused protein led portfolio

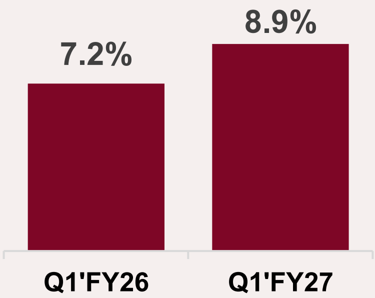
Rooted in authentic Indian breakfast and inspired by evolving consumer preferences, the new range combines plant-based protein, convenience and mindful ingredient choices

Project Bolt: build digital commerce as our growth engine for existing as well as new markets



38.1%
yoy

Digital commerce revenue growth

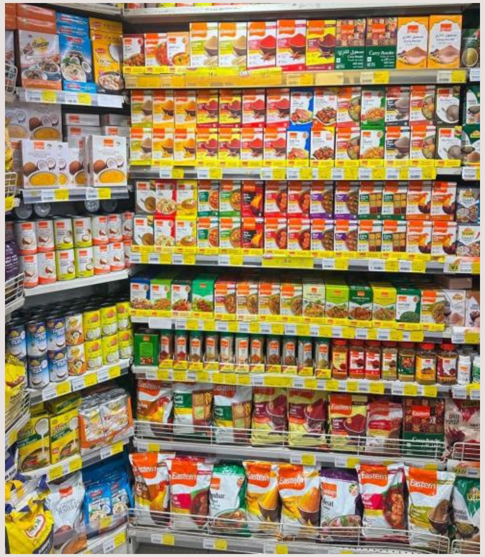


Revenue contribution from digital commerce in domestic market

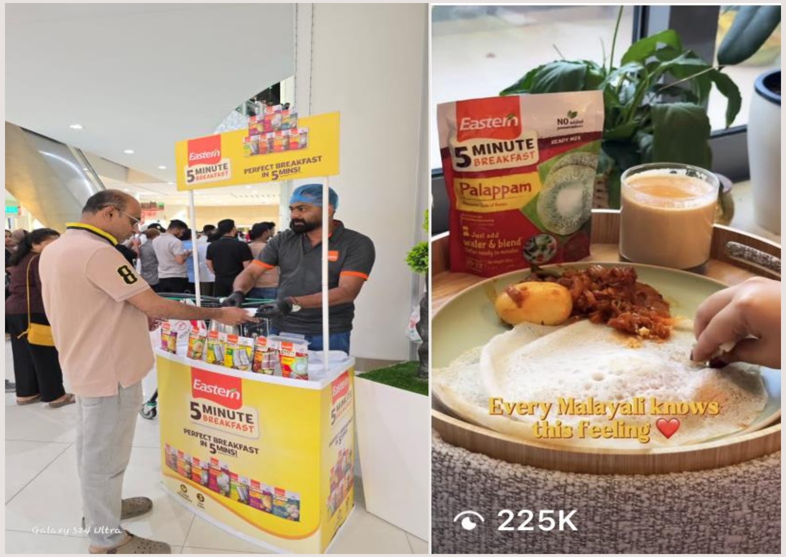
Resilient International Business: 10.1% yoy growth

18.1% yoy — GCC[1] revenue growth

GCC in-market execution & consumer engagement driven momentum



Shelves fully stocked
on back of strong supply engine



Robust consumer engagement:
In-store & digital

New product groundwork for future market engines

Non-dairy recipes for UK & Europe

Popular paneer-based range reformulated to meet UK/EU non-dairy requirements

Note: 1) GCC is Gulf Cooperation Council and consists of 6 member countries: United Arab Emirates, Saudi Arabia, Qatar, Kuwait, Oman & Bahrain

04

Financial performance

Consolidated Q1'FY27 financial highlights

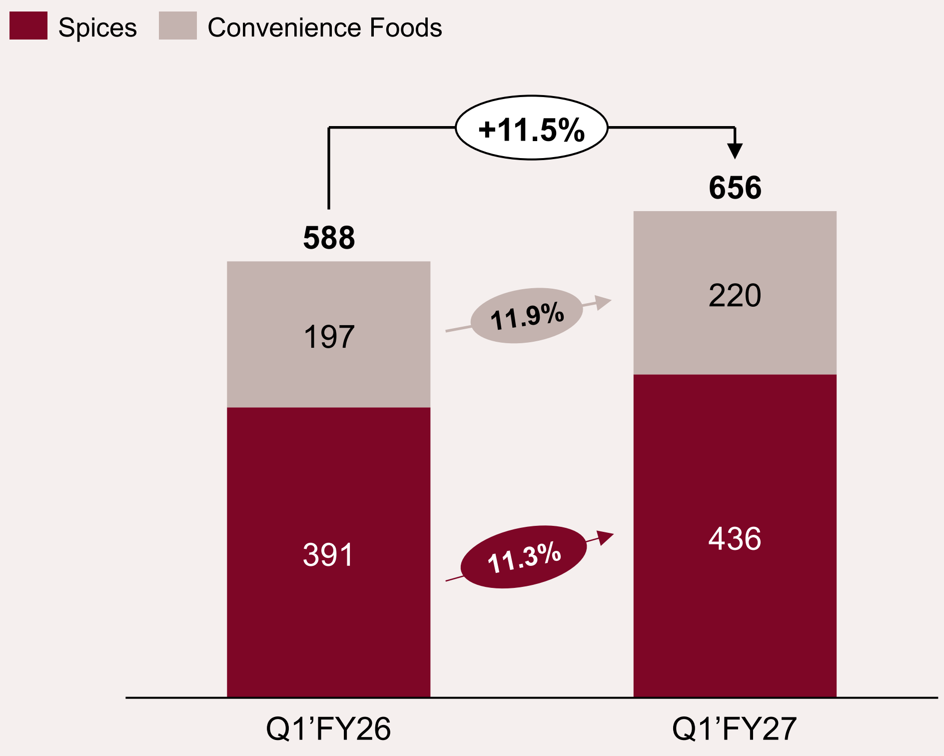
Revenue from operations^	EBITDA#	PAT (bei*)
INR 659 cr (+10.4% yoy)	INR 115 cr (+3.0% yoy) (+7.2% ex. PLI)	INR 87 cr (+9.7% yoy)

Volume (Tonnage)	EBITDA# margin	PAT (bei*) margin
+1.7 % yoy	17.5%	13.1%

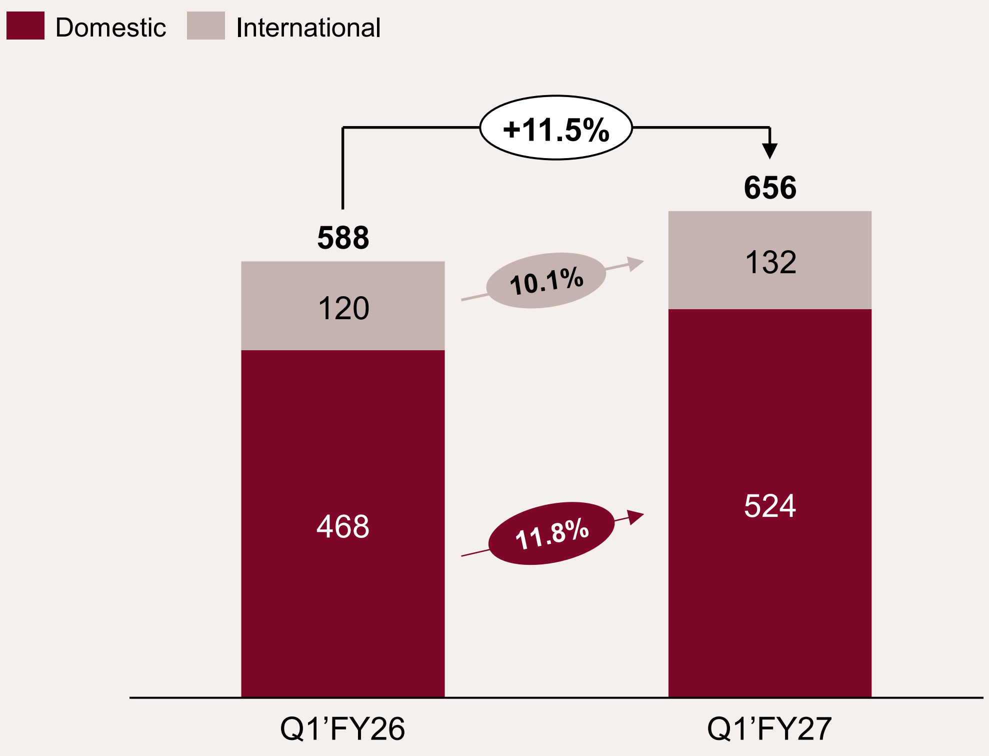
Data represented is in terms of Indian fiscal year ended 31 March
^: Revenue from operations include sale of products and other operating revenue such as production linked incentive, export incentives, scrap sales, and others
#: EBITDA is calculated as profit for the period plus finance costs, loss on foreign exchange fluctuations (included under other expenses), fair value loss on financial instruments (included under other expenses), exceptional items (net), depreciation & amortisation expense and total tax expense minus other income
*: before exceptional items (net of tax)

Consolidated Q1’FY27 revenue breakdown

Revenue by category (INRcr)

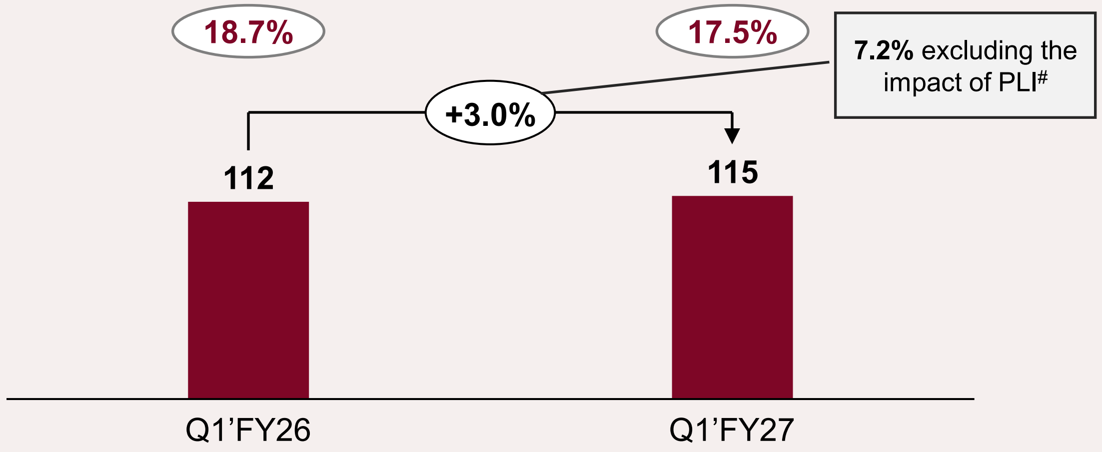


Revenue by geography (INRcr)



Consolidated Q1'FY27 profitability breakdown

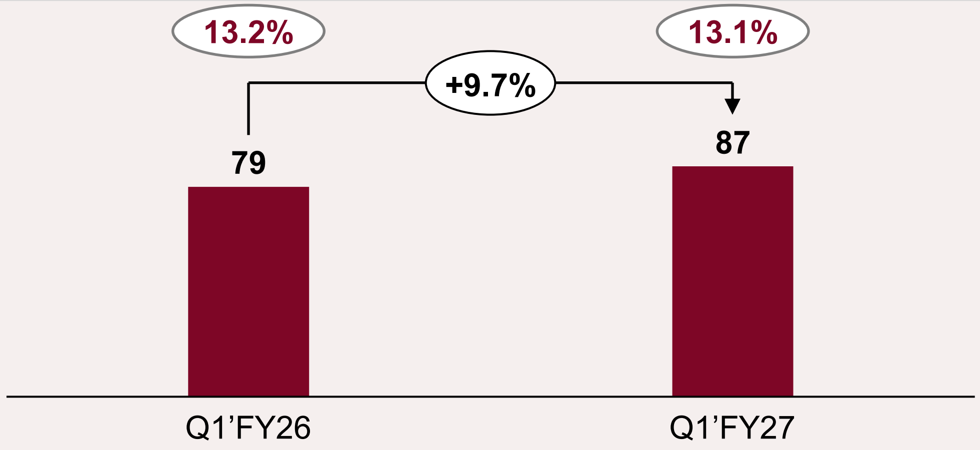
EBITDA^ (INRcr) yoy



Commentary

- EBITDA growth was driven by price management, partially offset by lower PLI benefits and Project Bolt investments. Excluding PLI EBITDA growth was 7.2%.

PAT (bei*) (INRcr) yoy



Commentary

- PAT grew 9.7% YoY, driven by higher other income and operating leverage

Note:
^:EBITDA is calculated as profit for the period plus finance costs, loss on foreign exchange fluctuations (included under other expenses), fair value loss on financial instruments (included under other expenses), exceptional items (net), depreciation & amortisation expense and total tax expense minus other income
#: PLI is Production Linked Incentives
*: before exceptional items (net of tax)

[xx]% Margin

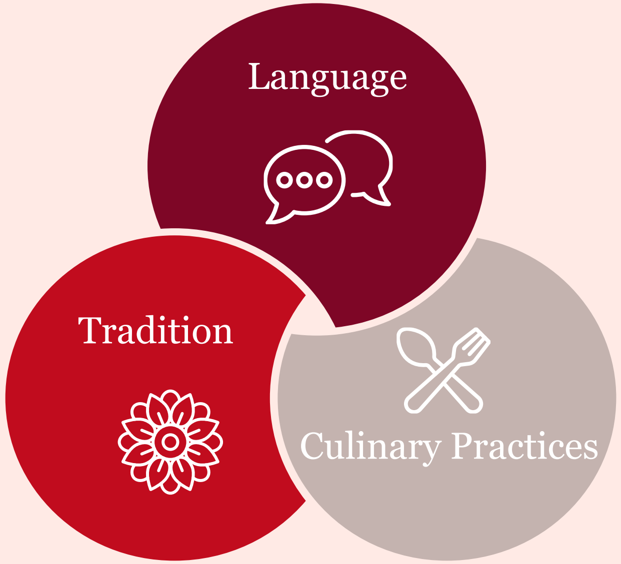
Closing remarks

05

Additional information

India: food is local / regional

India
A culturally rich & diverse nation



Regional preferences are cultural and closely tied to agriculture & seasonal produce, further influencing local consumption habits

North Wheat-based dishes and rich, creamy gravies	**South** Rice-centric, spicy meals, sambar & coconut-based chutneys
West Sweet, tangy and spicy flavours	**East** Mustard oil, seafood, and sweets

Indian spices - **centuries of localised culinary traditions** e.g. Different sambar masala across 4 Southern states

Source: Technopak industry report as of October 2025

Focused on South India, Orkla India operates in a large market well-poised for growth

South India is well placed

30%
of India's GDP

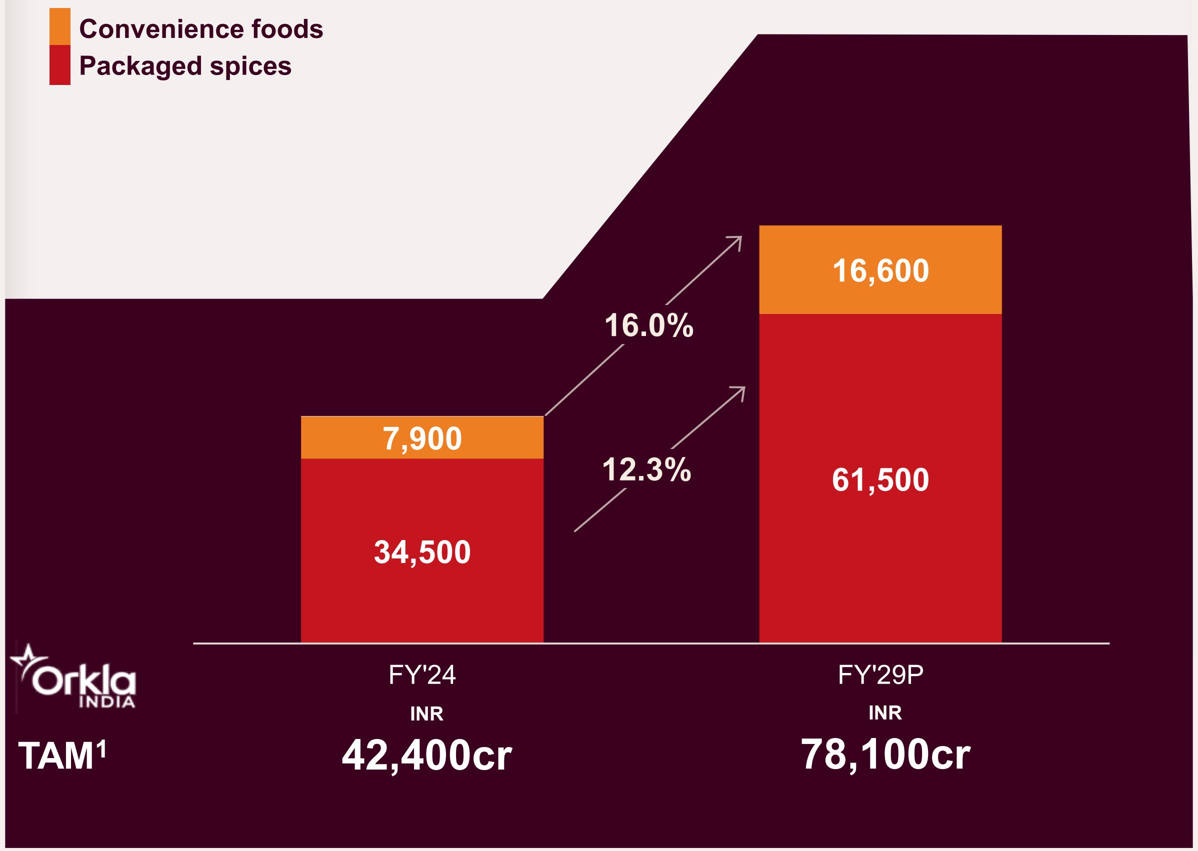
121%
South India's per capita income (as % of India's per capita income)

INR 10,858
Highest annual per capita spend on packaged food

35%
INR 12,100cr
Share of packaged spices

Core categories to demonstrate high growth

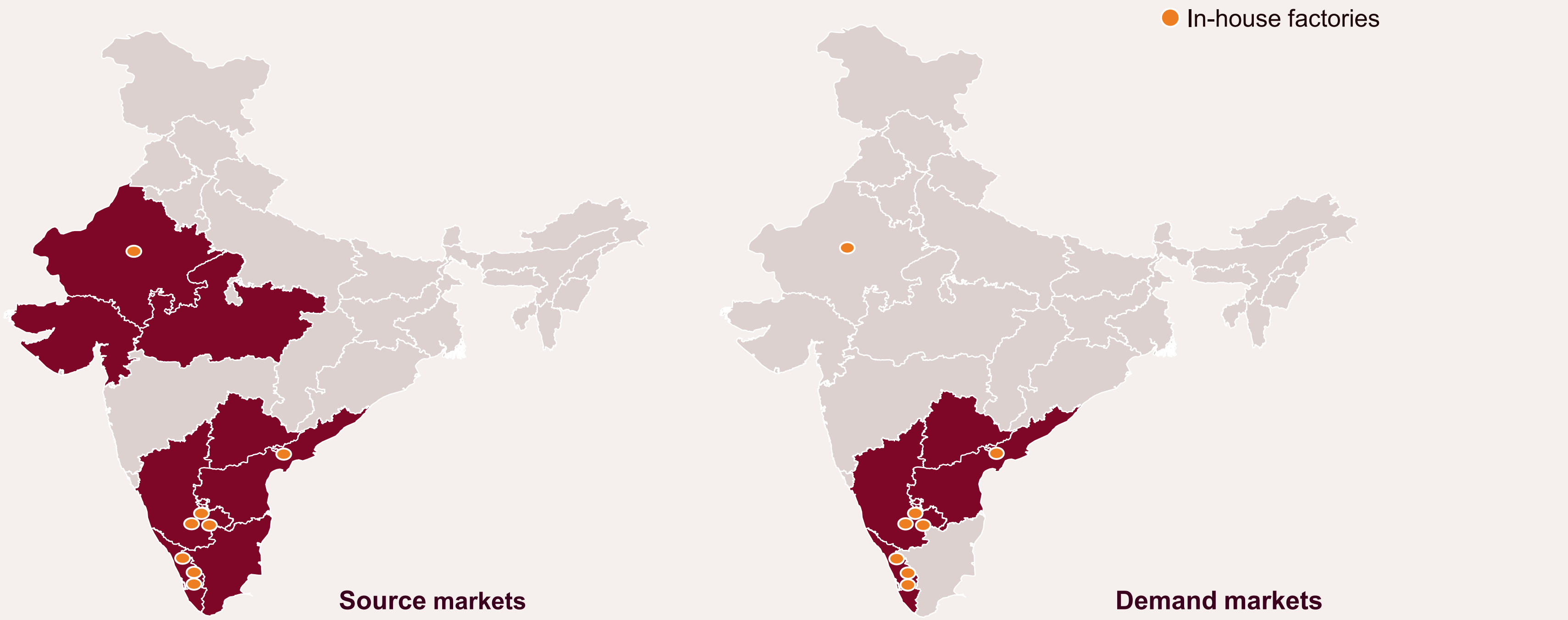
In INR cr



Source: Technopak report as of October 2025
Note: 1) TAM is Total Addressable Market

Robust supply chain

Strategically located facilities with proximity to key sourcing regions and demand markets



Hybrid approach - 8/22

In-house factories / Outsourced units[1]

Note: 1) As of 30 June 2026

Multi-category food company with a focus on product innovation

Ongoing product development curated for local tastes…

37
Product development team[1]

7
Chefs[1]

Marketing team
Research into latest food trends

Emphasis on innovation
4,000+ recipes
Enhancing recipes, creating product formats, novel preparation

Cuisine centres of excellence
Systematic knowledge building of cuisines

Cost-efficient strategy
Utilisation of contract manufacturing and existing production lines to limit capex

…Resulting in notable product launches and the firsts in India

Multiple product launched in last year

Spices #	**11**
Convenience food #	10

First to introduce:

Rava Idli

3-minute

Chicken Porichathu


5 minute

Category extensions
Pan-Asian cuisine

New recipes
Thani Nadan sambhar

Multiple formats

Note 1) As of 30 June 2026

Experienced and tenured management team

Sanjay Sharma
Managing Director and CEO

IFFCO Group | Dabur India | Colgate Palmolive | Voltas Foods & beverages

Sunay Bhasin
CEO, MTR Foods Business Unit

Britannia Industries | Yum Brands

Ashvin Subramanyam
CEO, International Business Unit

Dole Asia Holdings | Mondelez International

Girish Kumar Nair
CEO, Eastern Business Unit

Wipro Limited | Dabur India | Olam Global Agri | Britannia Industries

Suniana Calapa
CFO

Metro Cash and Carry | J.P. Morgan | Patni Computer Systems | Kshema Technologies

Ankur Kumar Bhaumik
Director, Operations

Reliance Supply Chain Solution | Dabur India | J.K. Industries

Milan Chattaraj
Director, HR & Admin

Times of India Group | Reliance Communication | Vodafone India | Indian Hotel Company

Niklas Darre Stoltz
Director, Strategy & Transformation

Orkla House Care | Orkla Foods International | Orkla Foods | Orkla ASA

Orkla INDIA
We're proud to be Great Place to Work – certified!
Dec 2025– Dec 2026

Great Place To Work®
Certified
DEC 2025-DEC 2026
INDIA

Dedicated workforce of 2,188[1] employees fostering a culture of **growth** and **inclusion**

Home to Grow
Employer value proposition

Galaxy of Stars
Recognition program

Note 1) As of 30 June 2026

Supported by strong global parentage with diverse leadership

Orkla ASA

Norway-listed industrial, long-term investment company

Focus on branded consumer goods businesses

100+ Countries

~$10bn	~$7bn	~20,000
Market capitalisation[1]	Group revenue[2]	Number of employees[2]
370+ yrs	10	Brands
Legacy	Portfolio companies	JOTUN, BUBS, TORO, Abba, Jordan, GRANDIOSA, FELIX

High-quality standards & operational framework

On-demand access to **Orkla ASA's Global Centres of Excellence**

Alignment with Orkla ASA's **commitment to food safety & sustainability values**

Governance and operational support

Board of Directors

Atle Vidar Nagel Johansen
Chairman and Non-executive Director

Sanjay Sharma
Managing Director and CEO

Maria Syse-Nybraaten
Non-executive Director

Per Haavard Skiaker Maelen
Non-executive Director

Rashmi Satish Joshi
Independent Director

Amit Jain
Independent Director

Shantanu Maharaj Khosla
Independent Director

Meena Ganesh
Independent Director

Note: 1) As of 30 June 2026. 2) As of CY'25

Consolidated financial summary

	Units	Q1'FY27	Q1'FY26	FY'26	FY'25
Revenue from operations	₹ cr	659	597	2,509	2,395
Revenue from operations YoY growth	%	10.4	5.9	4.8	1.6
Consolidated volume growth (only tonnage)	%	1.7	8.5	5.9	3.5
Revenue by product categories					
Spices	₹ cr	436	391	1617	1571
Convenience food	₹ cr	220	197	876	787
Revenue					
Domestic	%	79.9	79.6	79.0	79.4
International	%	20.1	20.4	21.0	20.6
Adjusted EBITDA	₹ cr	115	112	424	396
Adjusted EBITDA margin	%	17.5	18.7	16.9	16.6
Adjusted EBIT	₹ cr	103	99	370	335
Adjusted EBIT margin	%	15.6	16.6	14.7	14.0
PAT	₹ cr	88	79	286	256
PAT margin	%	13.3	13.2	11.4	10.7
PAT (before exceptional item)	₹ cr	87	79	298	289
PAT (before exceptional item) Margin	%	13.1	13.2	11.9	12.1
Retail touchpoints	No.	N/A	N/A	679,043	686,729
Trade working capital days	Days	N/A	N/A	19.6	21.4
ROCE	%	N/A	N/A	27.7	32.7
Cash conversion	%	N/A	N/A	83.8	124.8

Data represented is in terms of Indian fiscal year ended 31 March
^:EBIT is calculated as profit for the period / year plus finance costs, loss on foreign exchange fluctuations (included under other expenses), fair value loss on financial instruments (included under other expenses), exceptional items (net) and total tax expense minus other income.
#:EBITDA is calculated as profit for the period plus finance costs, loss on foreign exchange fluctuations (included under other expenses), fair value loss on financial instruments (included under other expenses), exceptional items (net), depreciation & amortisation expense and total tax expense minus other income

Thank you

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investors@orklaindia.com

Contact details for media:
mediacell@orklaindia.com