



## **LG Electronics India Limited**

(16th to 20th Floor) C- 001, Tower D, KK Project, Sector-16 B.  
Noida - 201301 Dist. Gautam Buddha Nagar, UP (India)  
T: 91-120-651-6700 Website: [www.lg.com/in](http://www.lg.com/in)  
Email id: [cgc.india@lge.com](mailto:cgc.india@lge.com)

**LGEIL/CGC/2026-27/11**

Date: May 21, 2026

**National Stock Exchange of India Limited**  
**Exchange Plaza, C-1, Block G**  
**Bandra Kurla Complex,**  
**Bandra (E), Mumbai – 400 051**

**BSE Limited**  
**Phiroze Jeejeebhoy Towers**  
**Dalal Street,**  
**Mumbai – 400 001**

**NSE Symbol: LGEINDIA**

**Scrip Code: 544576**

**Sub: Investor Presentation on the Financial Results for the quarter and financial year ended March 31, 2026**

Dear Sir/Madam,

Further to our letter dated May 13, 2026 and pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Financial Results for the quarter and financial year ended March 31, 2026.

The Presentation has also been uploaded on the Company's website at <https://www.lg.com/in/investorrelations/quarterly-reports/>

You are requested to take the same on record.

Yours truly,  
For **LG Electronics India Limited**

**Anuj Goyal**  
**Company Secretary and Compliance Officer**

*Encl: As above*

# Life's Good.

Q4`FY26

**Earnings Release**

21 May 2026

# Disclaimer

The particulars of this presentation contain statements related but not limited to revenues, financial results and supplemental financial information which has been compiled by the management, not to be construed as being provided under any legal or regulatory requirement and are not intended to invite any investment in the Company. The information contained in this presentation has not been subjected to review by Auditors or the Board of Directors of the Company. Commentary in the presentation describes the reporting quarter's performance versus the same quarter of the corresponding previous year, unless specified otherwise. The figures for the previous periods in this presentation have been regrouped/ reclassified, wherever necessary.

The Company assumes no responsibility and does not provide any warranty to the accuracy or comprehensiveness of the information contained in this presentation. This presentation is not intended to be a "prospectus" (as defined under the Companies Act, 2013), SEBI Regulations and relevant provisions of applicable laws. This presentation is for information purposes only and does not constitute or form part of, and should not be considered as any offer for sale or subscription of or solicitation or invitation of any offer to buy or subscription of securities in any manner. No part of this presentation and the information contained herein should form the basis of, or be relied upon, in connection with any investment decision or any contract or commitment to purchase or subscribe for any securities.

Statements in this presentation describing the Company's objectives, projections, estimates, expectations or predictions may constitute "forward looking statements". Such statements are based on the current expectations and certain assumptions of the Company's Management, and are, therefore, subject to risks and uncertainties. Actual results may differ materially from those expressed or implied. The Company neither intends, nor assumes any obligation to amend, modify, revise or update these forward looking statements, on the basis of any subsequent developments which differ from those anticipated.

Q4`FY26 Earnings Release

# CONTENTS

- 1 Q4`FY26 Performance & Outlook**
- 2 Performance and Outlook by Segment**
- 3 FY`26 Performance**

# Q4`FY26 Performance & FY 27 Outlook

Q4`FY26 Performance & Outlook

Performance and Outlook by Segment

FY`26 Performance

## Q4`FY26 Performance

Delivered **highest ever quarterly** revenue from operations in Q4`FY26 at ₹80.54 Bn, (YoY change +8.1%), growth was driven by demand recovery across categories.

EBITDA margin stood at 11.7%, higher by 7.0% compared to QoQ. However, YoY margins impacted by rupee depreciation and elevated commodity prices. We remain optimistic on margin improvement while keeping a sharp focus on inflation and input costs

Continued maintaining Market leadership across key categories

Two track strategy driving balanced growth across premium and mass premium segments → Large-panel TV's, French-door refrigerators, LG Essential appliances

## FY27 Outlook

LG's **future growth strategies & execution** are expected to improve our segments demand and margins. Though cost pressures from currency depreciation and geopolitical risks persist, LG will constantly work on cost optimization, localization & add better operational efficiency

## Future Growth Strategies

### Make In India

- Sri City plant scaling localized manufacturing to serve domestic and export demand
- Deepening component localization to reduce import dependency and strengthen margins

### Make For India

- Essential Series bringing LG quality to first-time buyers across underpenetrated Tier 2 & 3 markets
- B2B and high-profit Non-Hardware(AMC) businesses scaling as high-margin diversified growth engines

### Make India Global

- Positioning India as LG's preferred export hub, leveraging cost competitiveness and scale
- Actively pursuing opportunities in key global markets & neighboring countries to drive global growth

# Revenue from Operations / Profitability

Q4`FY26 Performance & Outlook

Performance and Outlook by Segment

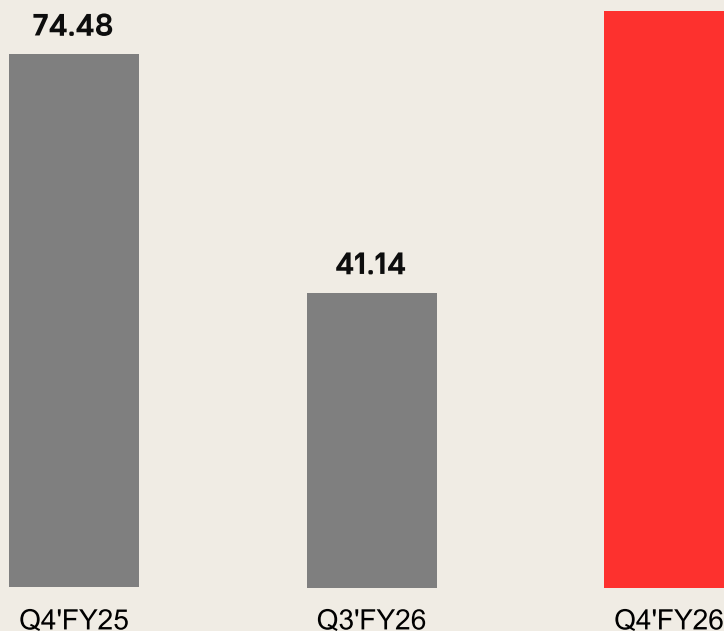
FY`26 Performance

## Revenue from Operations / EBITDA (Unit : INR Billion)

EBITDA %	14.1%	4.8%	<b>11.7%</b>
EBITDA	10.48 Bn	1.96 Bn	<b>9.45 Bn</b>

### Revenue from Operations

YoY : 8.1% ▲  
QoQ : 95.7% ▲



## Performance by Segment (Unit : INR Billion)

		Q4`FY25	Q3`FY26	<b>Q4`FY26</b>	YoY	QoQ
Consolidated	Sales	74.48	41.14	<b>80.54</b>	+8.1%	+95.7%
	EBIT	9.52	0.85	<b>8.44</b>	-1.08	+7.58
	(%)	12.8%	2.1%	<b>10.5%</b>	-2.3%p	+8.4%p
H&A <sup>1)</sup> Home Appliances & Air Solution	Sales	61.63	27.88	<b>65.16</b>	+5.7%	+133.7%
	EBIT	8.88	1.10	<b>7.75</b>	-1.13	+6.64
	(%)	14.4%	4.0%	<b>11.9%</b>	-2.5%p	+7.9%p
HE <sup>2)</sup> Home Entertainment	Sales	12.86	13.26	<b>15.37</b>	+19.6%	+15.9%
	EBIT	2.09	1.27	<b>2.06</b>	-0.03	+0.79
	(%)	16.3%	9.6%	<b>13.4%</b>	-2.8%p	+3.8%p

1) Home appliances and air solution division: Air Conditioners, Refrigerators, Microwave Ovens, Washing Machines, Dishwasher, Compressors, Water Purifiers and Air Purifiers

2) Home entertainment division: Televisions (Flat panel, Signage, Projectors, Monitor TV ), Audio Visual, Monitors and Personal computers

Note: The gap between total of H&A and HE and consolidated numbers are due to unallocated expenses

# Earning Trend / Cash Flow

## Earning Trend

(Unit : INR billion)

	Q4`FY25	Q3`FY26	Q4`FY26	YoY	QoQ
EBITDA	10.48	1.96	9.45	-1.03	7.49
Depreciation and Amortization	0.97	1.11	1.02	0.05	-0.09
Finance costs	0.09	0.09	0.14	0.05	0.04
Other income	0.67	0.76	1.01	0.34	0.25
Profit Before Tax	10.10	1.52	9.31	-0.79	7.79
Tax expense	2.56	0.62	2.38	-0.17	1.76
Profit After Tax	7.55	0.90	6.93	-0.62	6.03

## Cash Flow

(Unit : INR billion)

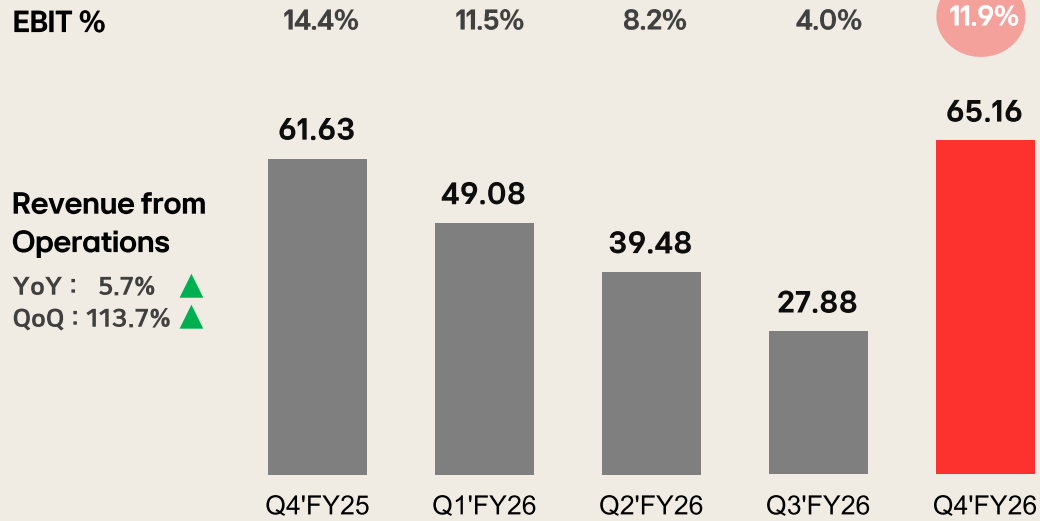
	Q3`FY26	Q4`FY26
Cash at the beginning of period	42.84	45.05
Cash flow from operating activities	3.91	3.04
Profit Before Tax	1.52	9.31
Depreciation	1.11	1.02
Others	-2.61	-0.94
Net Changes in working capital	3.90	-6.34
Cash flow from investing activities	-1.35	-2.96
Net (Increase)/Decrease in tangible assets	-2.17	-3.66
Interest income on deposits, Govt. Grant	0.82	0.70
Cash flow from financing activities	-0.35	-0.34
Repayment of lease obligation	-0.35	-0.34
Interim dividend	-	-
Effects of exchange rate changes on cash and cash equivalents	-0.00	-0.03
Net changes in cash	2.21	-0.29
Cash at the end of period	45.05	44.76

Q4`FY26 Earnings Release

# CONTENTS

- 1 Consolidated Earnings and Outlook
- 2 Performance and Outlook by Segment**
- 3 FY`26 Performance

**Performance** (Unit : INR Billion)



**Revenue from Operations**

YoY : 5.7% ▲  
QoQ : 113.7% ▲



**Q4`FY26 Performance**

**Revenue**

Revenue growth driven by broad-based demand and premium-led momentum following the BEE rating transition(LG was the first to supply new BEE-rated products). Achieved a historic milestone with record RAC sales surpassing **1 million+ units** while premium categories such as Fully Automatic WM , French Door Refrigerators and 5-Star Rated RAC performed particularly well, driving higher ASP across the portfolio while Dishwasher emerged as important growth driver.

**Profit**

Margins impacted due to rising commodity costs, rupee depreciation & strategic channel investments for new product Introductions. These channel investments are for building long-term distribution depth, while commodity and currency pressures are temporary and expected to ease as geopolitical uncertainties stabilize.

**Q1`FY27 Outlook**

**Market**

The market is recovering strongly post mid-April rainfall disruptions, with demand now improving due to heatwave conditions that are driving uptake of compressor-based products across categories. An industry-wide price increase is underway to offset elevated commodity costs, supporting gradual margin normalization across the sector

**LGEIL**

Strong demand momentum witnessed in RAC and Washing Machines, supported by premium Refrigerator (SBS & French Door), with Essential Series is well-positioned to capture the summer surge. Early sell-through data is encouraging with lean channel inventory. Exports of the Essential Series and premium products to key global markets are expected to add an incremental growth lever. In SAC, launching a new 5-star model a critical enabler for Government project bidding and institutional business growth.

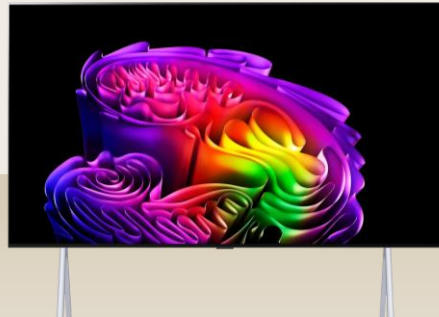
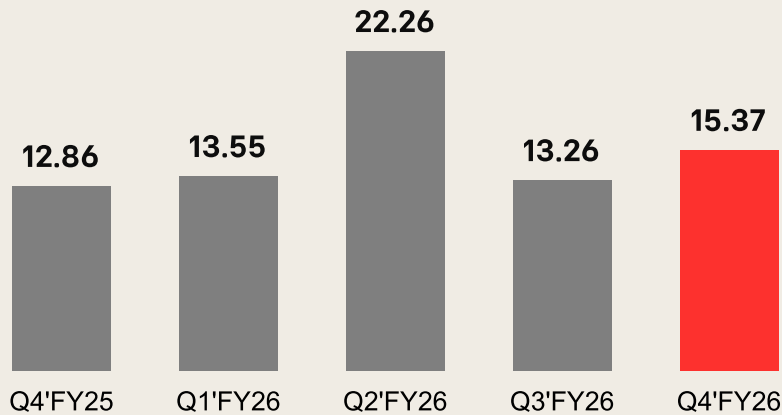
**Performance** (Unit : INR Billion)

EBIT %

16.3%    15.7%    12.6%    9.6%    **13.4%**

Revenue from Operations

YoY : 19.6% ▲  
QoQ : 15.9% ▲



**Q4`FY26 Performance**

**Sales**

Strong revenue growth driven by surging demand for large screen size TVs with Cricket World Cup supporting demand across the category. Information Display business recorded strong growth supported by order inflows across Commercial TV and Signage. Market leadership in the premium category was firmly maintained with OLED market share at 60.0%.

**Profit**

EBIT margin in Q4 FY26 was impacted by rupee depreciation & increased marketing & promotional investments made to capitalize on Cricket World Cup demand, a deliberate & time-bound spend. This was partially offset by strong cost discipline across non-marketing areas, while the B2B business provided additional support to margins

**Q1`FY27 Outlook**

**Market**

GST cut continued to promote Premiumization and large-screen adoption are driving structural growth in the television category. Consumer preference is shifting toward 55-inch and above, reshaping the industry's volume mix. This trend is expected to continue, with upcoming sports events like the IPL and Football World Cup in June providing an additional near-term demand boost for large-screen and premium TVs.

**LGEIL**

New product introductions in larger screen sizes and premium offerings will sustain market leadership. The B2B business is supported by a healthy order pipeline, and under the Make in India initiative in the ID category, upcoming launches such as an electronic blackboard and the second-generation Micro LED (MAGNIT) with cost reductions are expected to drive margin recovery

Q4`FY26 Earnings Release

# CONTENTS

- 1 Consolidated Earnings and Outlook
- 2 Performance and Outlook by Division
- 3 **FY`26 Performance**

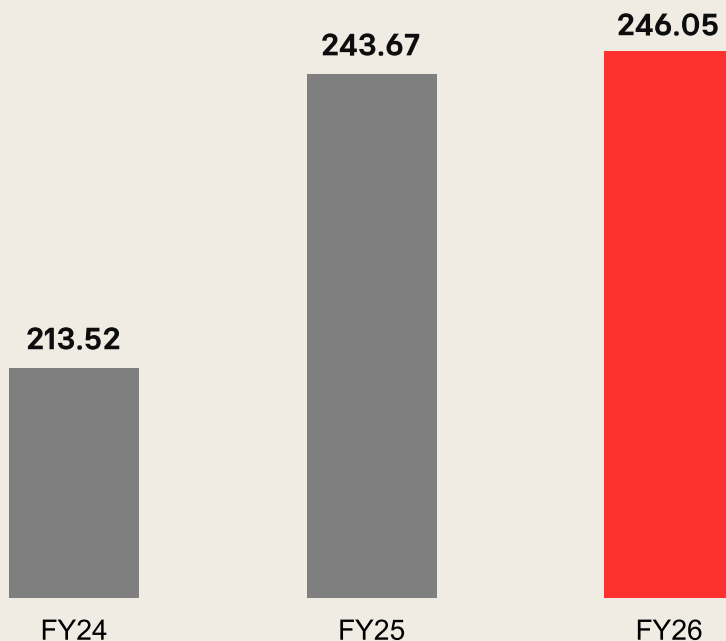
# Revenue from Operations / Profitability

## Revenue from Operations / EBITDA (Unit : INR Billion)

EBITDA %	10.4%	12.8%	<b>9.8%</b>
EBITDA	22.25	31.10	<b>24.08</b>

### Revenue from Operations

YoY : 1.0% ▲



## Performance by Segment (Unit : INR Billion)

		FY`24	FY`25	<b>FY`26</b>	YoY
Consolidated	Sales	213.52	243.67	<b>246.05</b>	+1.0%
	EBIT	18.61	27.30	<b>20.12</b>	-7.18
	(%)	8.7%	11.2%	<b>8.2%</b>	-3.0%p
H&A <sup>1)</sup> Home Appliances & Air Solution	Sales	156.80	182.68	<b>181.60</b>	-0.6%
	EBIT	16.73	23.43	<b>17.73</b>	-5.69
	(%)	10.7%	12.8%	<b>9.8%</b>	-3.1%p
HE <sup>2)</sup> Home Entertainment	Sales	56.72	60.99	<b>64.44</b>	+5.7%
	EBIT	6.88	9.31	<b>8.27</b>	-1.04
	(%)	12.1%	15.3%	<b>12.8%</b>	-2.4%p

1) Home appliances and air solution division: Air Conditioners, Refrigerators, Microwave Ovens, Washing Machines, Dishwasher, Compressors, Water Purifiers and Air Purifiers

2) Home entertainment division: Televisions (Flat panel, Signage, Projectors, Monitor TV), Audio Visual, Monitors and Personal computers

Note: The gap between total of H&A and HE and consolidated numbers are due to unallocated expenses

# Earning Trend / Cash Flow

## Earning Trend

(Unit : INR billion)

	FY24	FY25	FY26	YoY
EBITDA	22.25	31.10	24.08	-22.6%
Depreciation and Amortization	3.64	3.80	3.96	
Finance costs	0.29	0.31	0.41	
Other income	2.05	2.64	3.28	
Profit Before Tax	20.37	29.63	23.00	-22.4%
Tax expense	5.26	7.60	6.14	
Profit After Tax	15.11	22.03	16.85	-23.5%

## Cash Flow

(Unit : INR billion)

	FY24	FY25	FY26
Cash at the beginning of period	27.63	22.23	37.41
Cash flow from operating activities	16.65	16.54	17.21
Profit Before Tax	20.37	29.63	23.00
Depreciation	3.64	3.80	3.96
Others	-7.23	-9.87	-7.99
Net Changes in working capital	-0.13	-7.03	-1.75
Cash flow from investing activities	-0.20	-0.28	-8.56
Net (Increase)/Decrease in tangible assets	-2.40	-3.35	-11.72
Interest income on deposits, Govt. Grant	2.20	3.07	3.16
Cash flow from financing activities	-21.85	-1.06	-1.27
Repayment of lease obligation	-0.92	-1.06	-1.27
Interim dividend	-20.93	-	-
Effects of exchange rate changes on cash and cash equivalents	0.00	-0.01	-0.03
Net changes in cash	-5.40	15.19	7.35
Cash at the end of period	22.23	37.41	44.76

# Ratios / Balance Sheet

## Ratios

	FY24	FY25	FY26
Return on Capital Employed	45% ●	43% ●	25% ●
Return on Net Worth	40% ●	37% ●	22% ●
Net Working Capital Days	16 ●	21 ●	29 ●

## Balance Sheet

(Unit : INR Billion)

	FY24	FY25	FY26
<b>Assets</b>	<b>84.98</b>	<b>115.17</b>	<b>136.36</b>
<b>Current Assets</b>	<b>66.58</b>	<b>95.41</b>	<b>107.58</b>
Cash and Cash equivalents	22.23	37.41	44.76
Inventory	23.97	30.31	29.62
Other Current Assets	20.38	27.68	33.20
<b>Non-Current Assets</b>	<b>18.40</b>	<b>19.76</b>	<b>28.78</b>
<b>Liabilities</b>	<b>47.26</b>	<b>55.47</b>	<b>59.71</b>
Current Liabilities	41.87	48.98	51.70
Non-Current Liabilities	5.40	6.49	8.01
<b>Equity</b>	<b>37.72</b>	<b>59.70</b>	<b>76.66</b>

# Thank you

<https://www.lg.com/in>

# Appendix

Statement of Financial Results

Statements of Assets & Liabilities

Sales / Profits by Segment

# Statement of Financial Results

Statement of  
Financial Results

Statements of  
Assets & Liabilities

Sales / Profits  
by Segment

Particulars (Unit : INR million)	Q4`FY26	Q3`FY26	Q4`FY25	FY`26	FY`25
Revenue from operations	80,536	41,144	74,484	2,46,049	2,43,666
Other income	1,011	757	672	3,279	2,640
Total income	81,546	41,900	75,156	2,49,328	2,46,306
<b>Expenses</b>					
Cost of materials consumed	42,245	29,885	43,261	1,50,168	1,47,406
Purchases of stock-in-trade	5,398	4,158	5,081	20,883	19,729
Changes in inventories of finished goods, stock-in-trade & work-in-progress	9,894	-6,305	3,482	618	-1,334
Employee benefits expense	2,348	2,606	2,503	9,970	9,628
Finance costs	138	93	86	406	306
Depreciation and amortization expense	1,016	1,107	965	3,961	3,804
Other expenses	11,197	8,838	9,675	40,327	37,136
Total expenses	72,236	40,384	65,054	2,26,333	2,16,675
Profit before tax	9,310	1,517	10,102	22,995	29,631
Tax expense					
- Current tax	2,487	343	2,797	6,025	7,901
- Current tax expense relating to previous year	-	173	-	173	-1
- Deferred tax	-104	104	-241	(54)	-302
Total tax expense	2,383	620	2,556	6,144	7,598
Profit after Tax	6,927	897	7,545	16,851	22,033

# Statements of Assets & Liabilities

Particulars (Unit : INR million)		FY'2026	FY'2025	FY'2024
<b>Assets</b>		<b>1,36,363</b>	<b>1,15,171</b>	<b>84,984</b>
<b>Current Assets</b>		<b>1,07,583</b>	<b>95,408</b>	<b>66,584</b>
	Inventories	29,616	30,315	23,974
	Financial assets			
	Trade receivables	28,251	23,612	17,970
	Cash and cash equivalents	44,763	37,415	22,226
	Loans	23	31	18
	Other financial assets	2,463	1,605	930
	Other current assets	2,468	2,432	1,466
<b>Non- Current Assets</b>		<b>28,779</b>	<b>19,763</b>	<b>18,400</b>
	Property, plant and equipment	15,488	13,197	13,105
	Capital work-in-progress	4,574	753	242
	Intangible assets	115	94	83
	Intangible assets under development	7	-	2
	Financial assets – Loans & Other financial assets	1,719	1,322	1,196
	Deferred tax assets (Net)	2,059	2,040	1,720
	Other non-current assets	4,818	2,357	2,052
<b>LIABILITIES</b>		<b>59,707</b>	<b>55,470</b>	<b>47,262</b>
<b>Current Liabilities</b>		<b>51,698</b>	<b>48,985</b>	<b>41,867</b>
	Financial liabilities- Lease liabilities, Trade Payable & Other Financial liabilities	41,481	39,364	34,084
	Other current liabilities	7,719	7,132	5,906
	Provisions	2,077	1,852	1,532
	Crurent Tax Liabilities (Net)	421	636	344
<b>Non-Current Liabilities</b>		<b>8,009</b>	<b>6,485</b>	<b>5,395</b>
	Financial liabilities- Lease liabilities	3,444	3,305	2,847
	Provisions	912	939	875
	Other non-current liabilities	3,653	2,241	1,673
<b>Total equity</b>		<b>76,656</b>	<b>59,702</b>	<b>37,722</b>

# Sales / Profits by Segment

Statement of  
Financial ResultsStatements of  
Assets & LiabilitiesSales / Profits  
by Segment

Particulars (Unit : INR Million, %)		Q4`FY25	Q1`FY26	Q2`FY26	Q3`FY26	Q4`FY26	Change		FY`26 Total
							YoY	QoQ	
Home Appliances & Air Solution	Revenue	61.63	49.08	39.48	27.88	65.16	5.7%	133.7%	181.60
	EBIT	8.88	5.64	3.24	1.10	7.75			17.73
	(%)	14.4%	11.5%	8.2%	4.0%	11.9%			9.8%
Home Entertainment	Revenue	12.86	13.55	22.26	13.26	15.37	19.6%	15.9%	64.44
	EBIT	2.09	2.12	2.81	1.27	2.06			8.27
	(%)	16.3%	15.7%	12.6%	9.6%	13.4%			12.8%
Consolidated	Revenue	74.48	62.63	61.74	41.14	80.54	8.1%	95.7%	246.05
	EBIT	9.52	6.26	4.54	0.85	8.44			20.12
	(%)	12.8%	10.0%	7.4%	2.1%	10.5%			8.2%