

19th June 2026

To  
The Manager,  
Department of Corporate Services,  
BSE Limited,  
P. J. Towers, Dalal Street,  
Mumbai – 400001.

Scrip Code: 544563

Symbol: Zelio

ISIN: INE1B3501014

**Sub: Outcome of participation in Samruddhi Season 3 – Nav-Bharat ka Caravan – Virtual Conference organized by Hem Securities Ltd.**

**Ref: Disclosure under Regulation 30 and other applicable provisions of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”)**

Dear Sir / Madam,

With reference to our earlier intimation dated 10th June 2026 regarding the participation of the management of Zelio E-Mobility Limited in the “Samruddhi Season 3 – Nav-Bharat ka Caravan” Virtual Investor–Company Connect Conference Call organised by Hem Securities Ltd. **(held on Wednesday, June 17, 2026 at 05:00 P.M. via Webinar)**, we wish to inform that representatives of the Company participated in the said conference.

During the conference, the management of the Company delivered a brief address covering key business updates and developments, followed by an interactive Question and Answer session with the participating investors.

Pursuant to Regulation 30 of the SEBI Listing Regulations, we are enclosing herewith, as Annexure, a summary of the key discussions and updates shared during the conference for dissemination to the stakeholders and for general information.

It is hereby confirmed that no Unpublished Price Sensitive Information was shared at the aforesaid conference.

Kindly take the same on your record and oblige.

Thanking You,

Yours faithfully,

**For Zelio E-Mobility Limited’**

**Kunal Arya**

Managing Director

DIN: 09241630



# ZELIO E-MOBILITY LIMITED

(Formerly known as Zelio Auto Private Limited)

Manufacturer & Assembling : Electric Scooter, Bikes & E-Rickshaw

Regd Office : Shop No. 542, 1<sup>st</sup> Floor, Auto Market, Hisar - 125 001 (Haryana)

CIN : L34102HR2021PLC096362 GST No. : 06AABCZ7775P1ZD

## Zelio E-Mobility Limited

### Detailed Company Overview

Zelio E-Mobility Limited is an Indian electric vehicle manufacturer focused on affordable low-speed electric two-wheelers and electric three-wheelers marketed under the Zelio and Tanga brands. The company addresses the mobility requirements of students, homemakers, gig workers and daily commuters, primarily across Tier II and Tier III cities.

Founded in 2021 and headquartered in Hisar, Haryana, the company has scaled rapidly by combining an asset-light manufacturing model with an expanding dealer network and a value-for-money product strategy. It has maintained profitability since inception while delivering strong revenue growth.

During FY26, the company expanded from a single manufacturing base to four facilities with an annual production capacity of approximately 2.4 lakh units. The expansion provides access to North, East, South and West India and creates a platform for future volume growth.

Management is also broadening its portfolio through the planned launch of high-speed electric scooters and scaling its electric three-wheeler business. Increasing localization, dealer expansion and brand building remain key strategic priorities.

### DETAILED MEETING OUTCOME

#### Financial Performance

FY26 consolidated revenue reached ₹313.8 crore, reflecting 81.8% year-on-year growth. EBITDA stood at ₹38.01 crore with a margin of 12.2%, while PAT was ₹28.39 crore with a 9.1% margin. Management highlighted that the company has remained profitable every year since inception and has reported no loss-making quarter.

#### Operational Highlights

The company increased annual manufacturing capacity from 72,000 units to 2.4 lakh units through four operational facilities. New facilities improve regional reach and are expected to support future demand without significant additional capital investment.

#### Business Strategy

Management continues to focus on the low-speed EV segment, which caters to affordable personal mobility. The strategy emphasizes product reliability, low operating costs, extensive after-sales support and competitive pricing rather than aggressive premium positioning.

#### Growth Initiatives

Two high-speed scooter models are expected to be launched during FY27. The company is expanding its dealer network from more than 400 dealers to over 550 dealers while strengthening its presence in South India and the North-East. Electric three-wheelers are expected to become an additional growth driver.

Corporate Office & Unit I : Khewat No. 510 442, Hisar Road, Ladwa, Distt. Hisar-125006 (Haryana)  
Unit II : Plot No.52& 51/362, Village Alarpur, Tehsil Jagatpur, Distt. Cuttack - 754025 (Odisha)  
Warehouse : Balsamand Road, Near Golden Gate Palace, Village Chandan Nagar, Hisar - 125001 (Haryana)

M. 9992229874, 9254071391  
E-mail : info@zelioebikes.com  
www.zelioebikes.com



# ZELIO E-MOBILITY LIMITED

(Formerly known as Zelio Auto Private Limited)

Manufacturer & Assembling : Electric Scooter, Bikes & E-Rickshaw

Regd Office : Shop No. 542, 1<sup>st</sup> Floor, Auto Market, Hisar - 125 001 (Haryana)

CIN : L34102HR2021PLC096362 GST No. : 06AABCZ7775P1ZD

## Supply Chain & Localization

Management aims to reduce import dependence by increasing localization of components over the next one to two years. Batteries continue to be sourced from international suppliers, while several structural and mechanical components are manufactured domestically.

## Financial Position

The balance sheet remains healthy with Debt-to-Equity of 0.18x, Current Ratio of 3.4x and cash reserves of approximately ₹26 crore, providing sufficient liquidity to fund expansion.

## Management Outlook

FY27 focus areas include profitable growth, market share expansion, dealer additions, product launches and enhanced brand visibility. Management reiterated that growth will not come at the expense of margins and product quality.

Corporate Office & Unit I : Khewat No. 510 442, Hisar Road, Ladwa, Distt. Hisar-125006 (Haryana)  
Unit II : Plot No.52& 51/362, Village Alarpur, Tehsil Jagatpur, Distt. Cuttack - 754025 (Odisha)  
Warehouse : Balsamand Road, Near Golden Gate Palace, Village Chandan Nagar, Hisar - 125001 (Haryana)

M. 9992229874, 9254071391  
E-mail : info@zelioebikes.com  
www.zelioebikes.com