

May 19, 2026

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code: 543482 Scrip ID: EUREKAFORB Ref.: EFL/BSE/2026-27/06	National Stock Exchange of India Limited Exchange Plaza, C-1, Block - G, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 Symbol: EUREKAFORB Ref.: EFL/NSE/2026-27/06
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Subject : Press Release and Presentation on the Financial Results for the Quarter and Financial Year ended March 31, 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release and Presentation on the Financial Results for the Quarter and Financial Year ended March 31, 2026.

Thanking you,

For Eureka Forbes Limited

Shilpa Jain
Company Secretary & Compliance Officer

Encl: As above



PRESS RELEASE

Mumbai, May 19, 2026

Financial Results for Q4 & FY26

Q4 FY26: Healthy and broad-based revenue growth of 11.6% YoY; Highest ever Adjusted EBITDA margin at 13.2%

Eureka Forbes Limited, one of India's largest health and hygiene companies, today announced its financial results for the quarter and full year ended March 31, 2026.

Highlights of the quarter ended March 31, 2026 (on a standalone basis):

- Revenue Growth of 11.6% YoY led by double-digit growth in Water Purifiers and strong growth in Emerging Categories; Double-digit growth in products business
- Service business momentum continues with double digit growth in service bookings during the quarter
- Adj. EBITDA¹ margins expanded 17bps YoY to 13.2%; Adj. EBITDA at Rs 90.2 Cr
- Adj. PBT² increased by 8.1% YoY to Rs 73.5 Cr
- Profit After Tax (PAT) (pre-exceptional items) grew by 3.9% YoY to Rs 51.1 Cr; Reported PAT grew by 0.7% YoY

Highlights of the year ended March 31, 2026 (on a standalone basis):

- Double-digit revenue growth for second year in a row, at 11.3% growth, led by multiple growth engines: Water Purifier, Robotics, Softeners & Air Purifier
- Gross margins increased by 46 bps to 58.8% and continued to remain resilient
- Adj. EBITDA increased by 16.4% YoY to Rs. 331.9 Cr; Adj. EBITDA margin expanded by 55bps to 12.2%; Third consecutive year of margin expansion, despite accelerating growth investments
- Adj. PBT increased by 18.0% YoY to Rs 278.2 Cr
- PAT (pre-exceptional items) grew by 19.3% to Rs 190.2 Cr; Reported PAT degrew by 1.9%
- Net Surplus touched an all-time high of Rs 443.3 Cr

¹ Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

² Adj. PBT is Profit Before Tax excluding exceptional items and ESOP charges

Commenting on the performance, Mr. Pratik Pota, MD, and CEO, Eureka Forbes Limited said, “We closed FY26 with a strong quarter and a solid full-year performance despite a challenging external environment. Q4 revenue grew 11.6% YoY and we delivered our highest-ever quarterly adjusted EBITDA margin of 13.2%. Growth was led by double-digit growth in water purifiers and continuing strong growth in emerging categories, while our continued investments helped the product business deliver healthy double-digit growth.

More importantly, the quality of our growth continued to improve. Growth was broad-based across categories, channels and geographies, while service bookings also grew double digits and our customer experience improved further.

FY26 also marked another year of structural progress for Eureka Forbes. We delivered 11.3% revenue growth for the full year, expanded adjusted EBITDA margin to 12.2%, and completed our third consecutive year of margin expansion, even as we continued to step up growth investments. We have fundamentally reshaped the business; our transformation into a multi-category health and hygiene company is gaining strength, customer experience is improving meaningfully, and our balance sheet is significantly stronger.

As we look ahead, in this uncertain and challenging environment, we will remain sharply focused on driving growth through sustained investments and sharper execution, and on driving profitability by aggressively reducing inefficiencies and improving productivity. With a strong foundation, the right strategy and a capable and growth-focused team, I am confident that we will continue to deliver sustained, profitable growth ahead.”

About Eureka Forbes:

Eureka Forbes Limited is India’s leading health and hygiene brand. With over four decades of existence, it is today a multi-product and an omni-channel organization. Eureka Forbes’ product portfolio encompasses water purification, vacuum cleaning and air purification. It has direct, retail, e-commerce and institutional sales channels, an inventive business partner network and one of the most expansive service networks across India.

For further information, please contact:

Eureka Forbes Limited
Nupur Agarwal, Head-Investor Relations
Investor.Relations@eurekaforbes.com

Safe Harbor Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

Q4 FY26 & FY26 Earnings Presentation

May 19, 2026



Disclaimer

The statements contained in this document speak only as at the date as of which they are made and certain statements made in this presentation relating to the Company's objectives, projections, outlook, expectations, estimates, among others may constitute 'forward-looking statements' within the meaning of applicable laws and regulations. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties and actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein and the Company expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any statements contained herein to reflect any change in events, conditions or circumstances on which any such statements are based. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the management of the Company on future events. Further, no part of this document should be considered as a recommendation that any investor should subscribe to or purchase securities of the Company and should not form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever.

01

- **Q4FY26 Highlights**
- **Strategy Update**
- **FY26 Highlights**
- **Overview**
 - **Eureka Forbes**
 - **Industry**

Executive Summary (1/2)

Growing Category Awareness

Significantly higher awareness on water and air quality



Revenue Growth of 11.6% YoY

Double-digit growth in Water;
Strong growth in Emerging Categories



Service Business Growth

Service revenue growth momentum sustained



Adj. EBITDA Margin At 13.2%

Adj. EBITDA Margin*
expanded by 17 bps YoY to 13.2%



Best-in-Class Profitability

7.5% PAT margin



Healthy Cash Position

Net Surplus touches lifetime high of Rs. 443 Cr



Note: All numbers are on Standalone basis

* Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

Executive Summary (2/2)



Update on Macro Environment

- Recent West Asia crisis led to significant increase in input costs; increase in fuel prices to create further cost pressures
- Inflationary headwinds may impact consumer sentiment



Update on Strategy

- **Water Purifiers:** 2 new product launches to drive penetration and premiumization
- **Emerging Categories:** Robotics, Softeners and Air Purifiers continued to report strong growth
- **Transformation Investments:** FY26 Capex at Rs. 84 Cr; +53% YoY
- **Service Transformation:** Customer experience KPIs improved further; Influencer campaign to drive awareness on genuine filters
- **Price Hike:** Implemented calibrated price increases of up to 10%, effective April 1, 2026



Update on Performance

- **Overall Net Sales growth** of 11.6% YoY during Q4 FY26; **Product business** grew in early teens led by growth across categories
- **Water Purifiers** revenue grew in double-digits during the quarter
- **Robotics** continued its break-out performance, on the back of omni-channel growth
- **Air Purifiers** revenue scaled to 4x YoY, on a low base, in Q4 FY26
- **Service** revenue growth momentum sustained
- **Adj. EBITDA*** margins expanded 17bps YoY to 13.2% during the quarter

* Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

Q4 FY26 Financial Highlights (Standalone Results)

	Q4 FY26	Q4 FY25	YoY
Revenue	Rs. 683.8Cr	Rs. 612.5Cr	+11.6%
Adj. EBITDA *	Rs. 90.2Cr	Rs. 79.7Cr	+13.1%
Adj. EBITDA Margin	13.2%	13.0%	+17bps
Adj. PBT **	Rs. 73.5Cr	Rs. 68.0Cr	+8.1%
PAT	Rs.51.1Cr	Rs. 50.8Cr	+0.7%***

* Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

** Adj. PBT is defined as Profit Before Tax excluding exceptional items and ESOP charges

*** Q4 FY26 Profit After Tax (Pre-exceptional items) growth is at 3.9%, as reported Q4 FY25 PAT includes one-time gain of Rs. 2.1Cr (pre-tax)

Q4 FY26 Standalone P&L Statement

Particulars (Rs. Cr)	Q4 FY26	Q4 FY25	YoY (%)	Q3 FY26	QoQ (%)
Revenue	683.8	612.5	11.6%	645.4	5.9%
Employee Benefit Expenses	87.9	79.0	11.3%	78.6	11.9%
Service Charges	85.2	83.0	2.7%	80.5	5.9%
Other Expenses	138.0	122.9	12.2%	160.2	-13.9%
Total Expenses	311.1	284.9	9.2%	319.3	-2.6%
Total Expenses % of Revenue	45.5%	46.5%	-101 bps	49.5%	-398 bps
Adj. EBITDA *	90.2	79.7	13.1%	73.2	23.2%
Adj. EBITDA %	13.2%	13.0%	+17 bps	11.3%	+185 bps
ESOP Charge	5.0	2.1	139.8%	5.7	-13.2%
EBITDA	85.2	77.6	9.7%	67.4	26.3%
EBITDA %	12.5%	12.7%	-22 bps	10.4%	+201 bps
Finance Cost	1.8	1.1	68.8%	2.7	-32.5%
Depreciation	11.7	8.2	41.5%	9.4	24.4%
Amortization	8.2	6.7	22.4%	7.6	8.0%
Other Income	5.0	4.3	17.1%	5.1	-1.5%
Adj. Profit Before Tax **	73.5	68.0	8.1%	58.5	25.5%
Exceptional Items	0.0	2.1	NM	-40.4	NM
Profit Before Tax	68.5	68.0	0.8%	12.4	454.0%
Profit After Tax (Pre-Exceptional)	51.1	49.2 ***	3.9%	39.0 ****	31.1%
Profit After Tax (Reported)	51.1	50.8	0.7%	9.0	467.7%

*Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

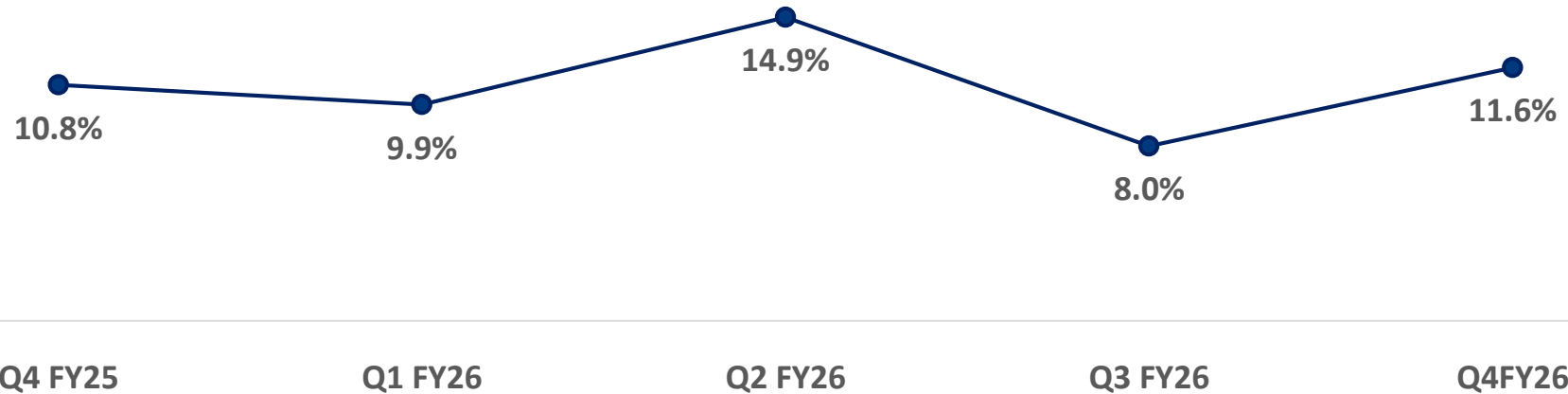
** Adj. Profit Before Tax is defined as Profit Before Tax excluding exceptional items and ESOP charges

*** Q4 FY25 Profit After Tax of Rs. 49.2 Cr before one-time gain of Rs. 2.1Cr (pre-tax)

**** Q3 FY26 Profit After Tax of Rs. 39.0 Cr is before one-time impact of Rs. 40.4Cr (pre-tax) on account of new Labour Codes

Revenue: Delivered Double-Digit Growth

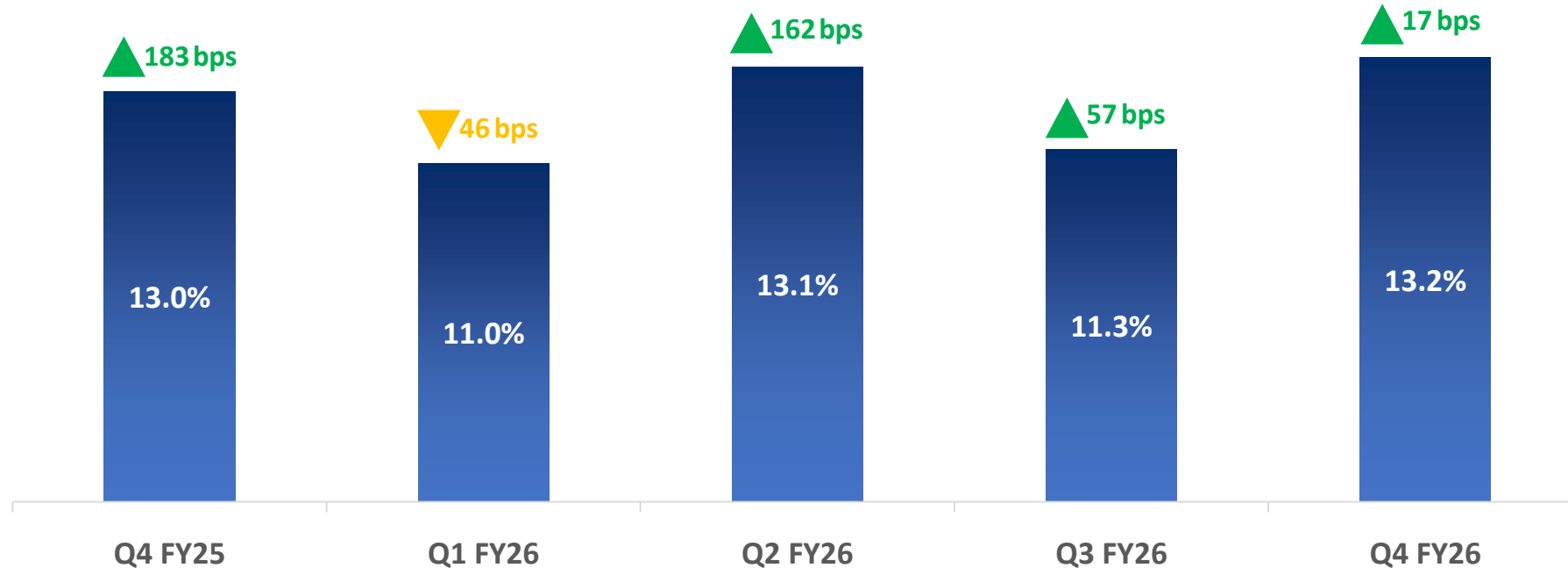
Revenue Growth YoY



- Products business growth driven by growth in Water Purifier and Emerging Categories
- Water Purifiers delivered double-digit growth in Q4 FY26, while Emerging Categories delivered strong growth
- Service business momentum sustained

EBITDA Margin: Expanded 17 Bps YoY To 13.2%

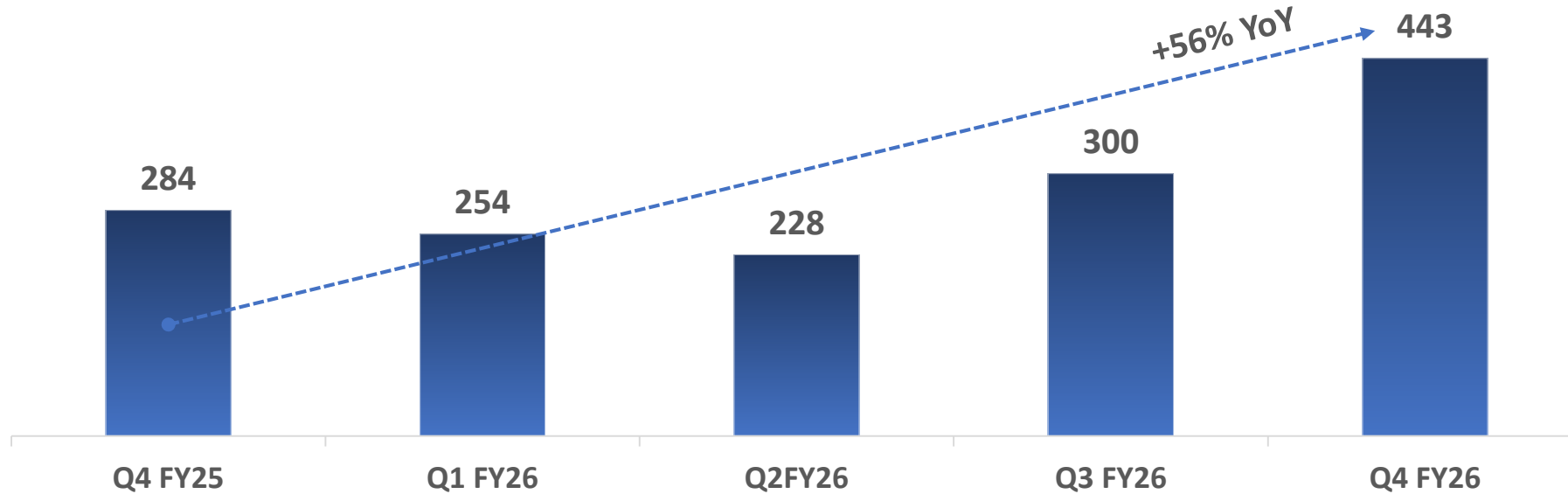
Adj. EBITDA Margin



- EBITDA margin expanded 17 bps YoY to 13.2% in Q4FY26, led by operating leverage

Net Surplus: Touches All Time High At Rs. 443 Cr

Net Surplus (Rs. Cr)



Net Surplus
(Post lease liability)

259

227

199

271

414

02

- Q4FY26 Highlights
- **Strategy Update**
- FY26 Highlights
- **Overview**
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Our Ambition: >2x Revenue And >3x EBITDA In 5 Years (FY25-FY30)

	FY25	FY26	FY30 Ambition
Revenue (Rs. Cr)	2,436	2,710	5,400-5,600
Adj. EBITDA (Rs. Cr)*	285	332	800-850
Adj. EBITDA Margin	11.7%	12.2%	~15.0%

* Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

EFL Transformation Strategy

Re-Imagine EFL As A D2C Health and Hygiene Tech Leader
Provide Every Indian Access to Safe & Healthy Water, Clean Earth & Pure Air



Grow Water

Penetration

Premiumization



Expand Portfolio

Convenient Cleaning

Air



Excel In Service

Customer Experience

Lifetime Value



Build D2C Platform

Convenience

Commerce

Innovations

Execution Excellence

Productivity

Capability

Culture

Customer Centricity, Agility, Collaboration, Ownership and Accountability

Grow Water: Double-Digit Revenue Growth in Q4 FY26

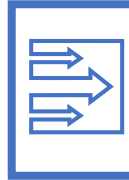
Key Highlights



Growth led by both
Volume and ASP



Strong growth in
Mid segment



2

New products
launched



New Launches in Q4 FY26



Aquaguard Sure Hydra



Aquaguard Aspire Halo

Expand Portfolio: Functional Innovation Led Growth In Robotics

Key Highlights

2/3rd

Contribution to Vacuum Cleaner sales

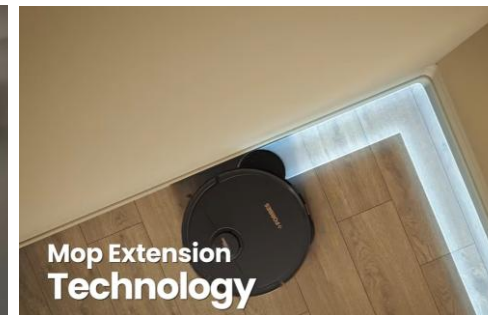


3x

Growth in FY26 over FY24



Increasing Share of Premium SKUs



Excel In Service: Strong Focus On Filter After-Market Opportunity

Key Highlights



Influencer videos to raise filter awareness



1 Bn+

Influencer video views



Continuous improvement in Service KPIs



Management Views

Mr. Pratik Pota
MD & CEO



“We closed FY26 with a strong quarter and a solid full-year performance despite a challenging external environment. Q4 revenue grew 11.6% YoY and we delivered our highest-ever quarterly adjusted EBITDA margin of 13.2%. Growth was led by double-digit growth in water purifiers and continuing strong growth in emerging categories, while our continued investments helped the product business deliver healthy double-digit growth.

More importantly, the quality of our growth continued to improve. Growth was broad-based across categories, channels and geographies, while service bookings also grew double digits and our customer experience improved further.

FY26 also marked another year of structural progress for Eureka Forbes. We delivered 11.3% revenue growth for the full year, expanded adjusted EBITDA margin to 12.2%, and completed our third consecutive year of margin expansion, even as we continued to step up growth investments. We have fundamentally reshaped the business; our transformation into a multi-category health and hygiene company is gaining strength, customer experience is improving meaningfully, and our balance sheet is significantly stronger.

As we look ahead, in this uncertain and challenging environment, we will remain sharply focused on driving growth through sustained investments and sharper execution, and on driving profitability by aggressively reducing inefficiencies and improving productivity. With a strong foundation, the right strategy and a capable and growth-focused team, I am confident that we will continue to deliver sustained, profitable growth ahead.”

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FY26: Key Highlights

Two Consecutive Years Of Double-Digit Revenue Growth

Revenue growth at 11.3% led by multiple growth engines: Water Purifier, Robotics, Softeners & Air Purifier



Resilient Gross Margin Profile

Gross margins up 46 bps in FY26 to 58.8%; Remain range-bound for four years at 58% to ~60%



Accelerating Growth Investments

A&SP spends up by Rs. 100 Cr (+171 bps) over three years; Capex at Rs. 84 Cr in FY26 vs. FY25 at Rs. 55 Cr



Adj. EBITDA Margin Expanded Three Years In A Row

Adj. EBITDA Margin* expanded by 55 bps to 12.2%



Best-in-Class Profitability

7.0% PAT Margin and PAT before exceptional items grew by 19.3%; Reported PAT lower by 1.9%



Robust Cash Generation

Net Surplus touches lifetime high at Rs. 443 Cr



Note: All numbers are on Standalone basis

* Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

FY26 Financial Highlights (Standalone Results)

	FY26	FY25	YoY
Revenue	Rs. 2,710.5Cr	Rs. 2,436.1Cr	+11.3%
Adj. EBITDA *	Rs. 331.9Cr	Rs. 285.0Cr	+16.4%
Adj. EBITDA Margin	12.2%	11.7%	+55bps
Adj. PBT **	Rs. 278.2Cr	Rs. 235.9Cr	+18.0%
PAT (Pre-Exceptional)***	Rs. 190.2Cr	Rs. 159.5Cr	+19.3%
PAT	Rs.160.2Cr	Rs. 163.3Cr	-1.9%

* Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

** Adj. PBT is defined as Profit Before Tax excluding exceptional items and ESOP charges

*** FY26 Profit After Tax (Before exceptional items) of Rs. 190.2 Cr (+19.3%), includes the one-time impact of Rs. 40.4Cr (pre-tax) on account of new Labour Codes

FY26: Sustained Double-Digit Growth with Margin Expansion

Standalone Profit & Loss (Rs. Cr)	FY26	FY25	YoY (%)
Revenue	2,710.5	2,436.1	11.3%
Employee Benefit Expenses	327.9	306.4	7.0%
Service Charges	331.8	298.4	11.2%
Advertisement & Sales Promotion	293.7	259.5	13.2%
Other Expenses	308.5	272.0	13.4%
Total Expenses	1,261.9	1,136.2	11.1%
Total Expenses % of Revenue	46.6%	46.6%	-8 bps
Adj. EBITDA *	331.9	285.0	16.4%
Adj. EBITDA %	12.2%	11.7%	+55 bps
ESOP charge	22.1	22.1	0.1%
EBITDA	309.7	262.9	17.8%
EBITDA %	11.4%	10.8%	+64 bps
Finance Cost	7.8	5.6	39.2%
Depreciation	38.3	30.5	25.6%
Amortization	30.6	27.1	13.2%
Other Income	23.2	14.1	64.3%
Adj. Profit Before Tax **	278.2	235.9	18.0%
Exceptional Items	-40.4	5.1	NM
Profit Before Tax	215.7	218.9	-1.4%
Profit After Tax (Pre-Exceptional)	190.2 ***	159.5 ****	19.3%
Profit After Tax (Reported)	160.2	163.3	-1.9%

* Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

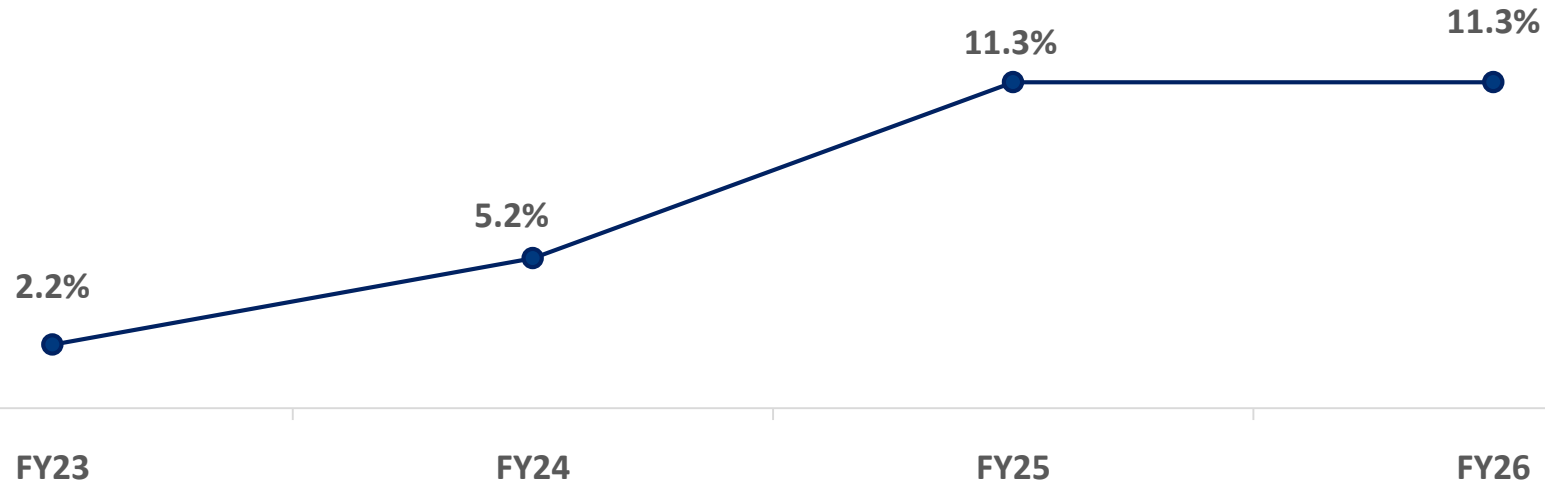
** Adj. Profit Before Tax is Profit Before Tax excludes exceptional items and ESOP charges

*** FY26 Profit After Tax of Rs. 190.2 Cr is before exceptional items of Rs. 40.4Cr (pre-tax) on account of new Labour Codes

**** FY25 PAT of Rs. 159.5 Cr is before exceptional gain of Rs. 5.1 Cr (pre-tax)

Revenue: Double-Digit Revenue Growth For Two Years In A Row

Revenue Growth YoY



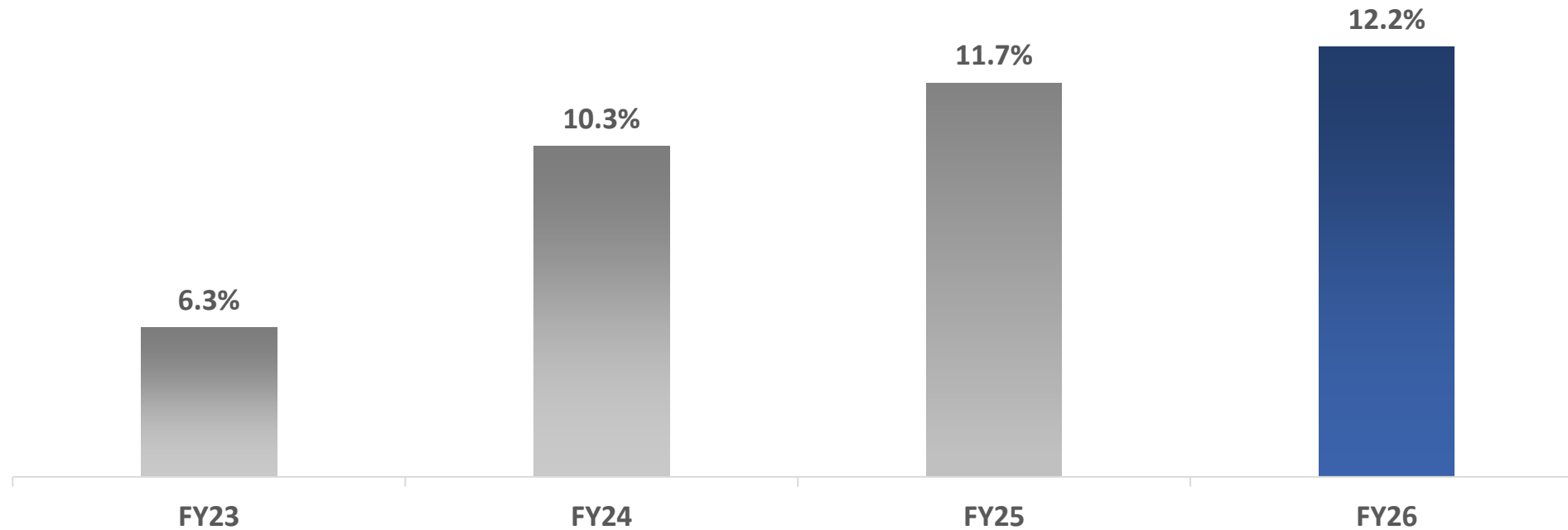
Revenue Growth
From Continuing
Business

Fiscal Year	Revenue Growth From Continuing Business
FY23	2.2%
FY24	7.9%
FY25	12.0%
FY26	11.3%

- Multiple growth drivers; Several categories with a long runway for growth: Water Purifiers, Robotics, Softeners & Air Purifiers
- Consistent double-digit growth in products business in last 3 years; FY26 product business growth in early teens
- Emerging category products delivered strong growth, led by break-out performance from Robotics and Air Purifiers
- Service business growth momentum continues to pick up

Adj. EBITDA Margin: Three Consecutive Years Of Margin Expansion

Adj. EBITDA Margin*

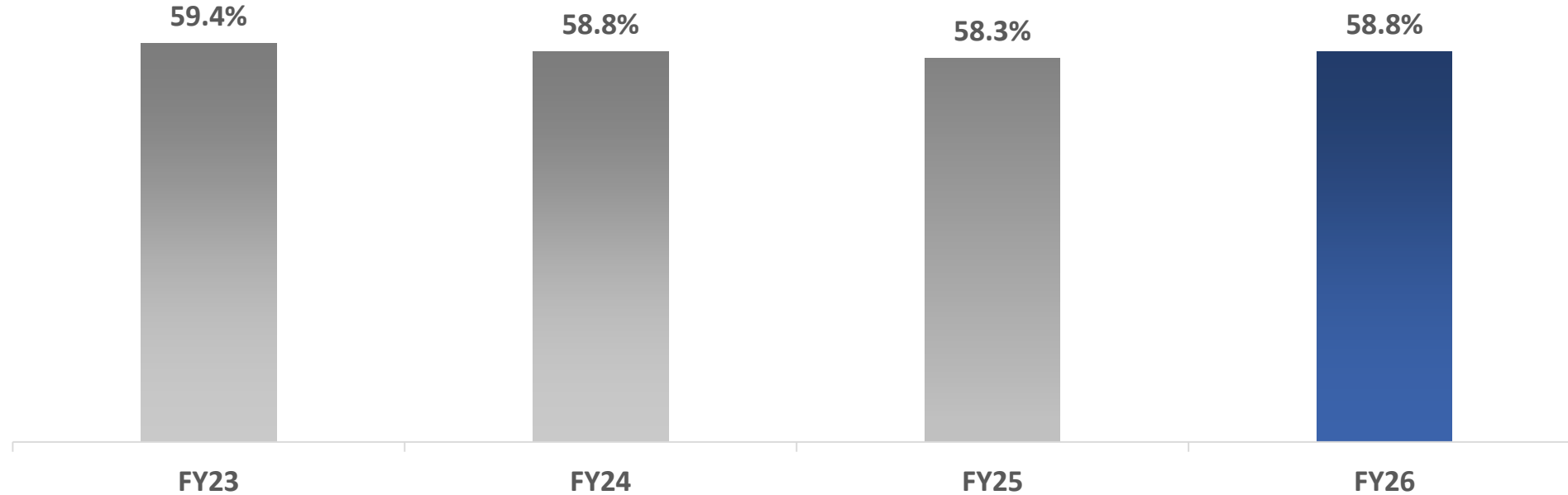


- Adj. EBITDA margin has expanded by 591 bps, while A&SP spends have grown at 15.6% CAGR (+171 bps), from FY23 to FY26
- Adj. EBITDA grew by 16.4% and Adj. EBITDA Margin expanded by 55 bps, despite higher A&SP spends (+18 bps), in FY26

* Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

Gross Margin: Resilient Margin Profile

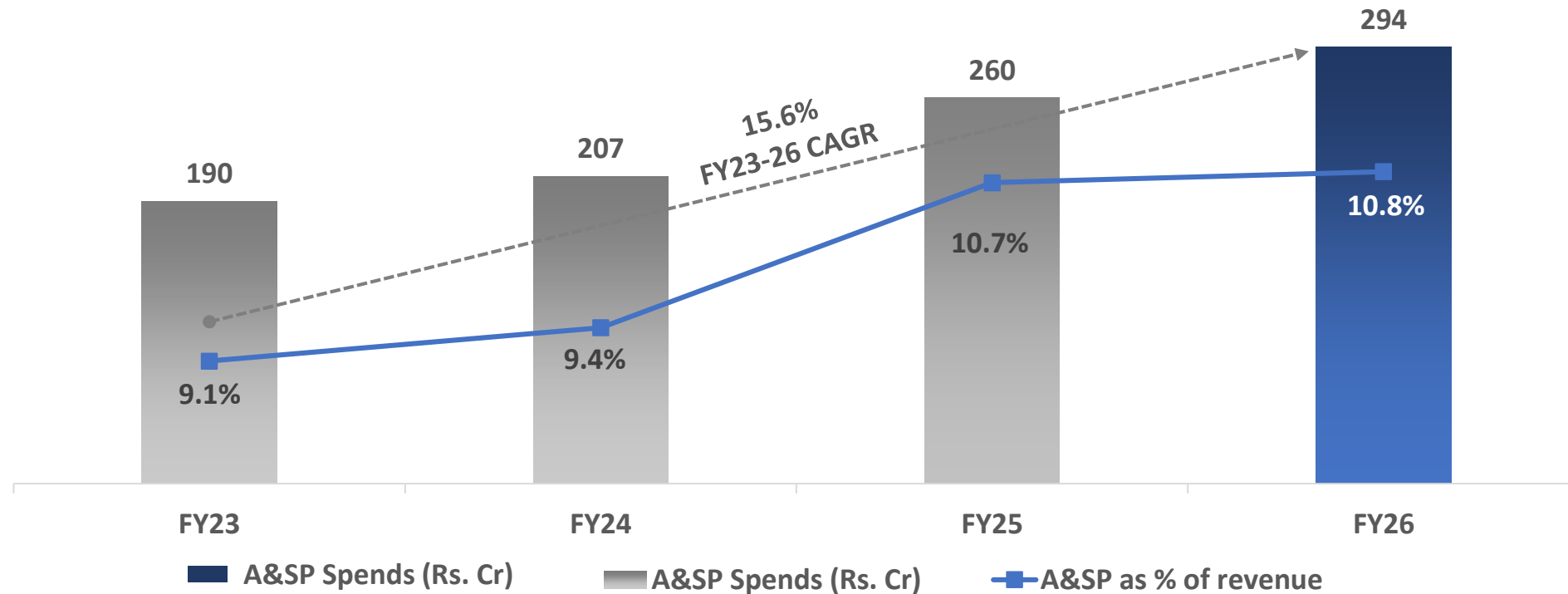
Gross Margin



- Gross margins remain range-bound at 58 to ~60%, led by a well-institutionalized COGS program
- Structural advantages in the form of a healthy product and service mix and portfolios straddling various price points
- Implemented price increases starting April 1, 2026 due to input cost inflation as a result of the recent West Asia crisis

Growth Investments: A&SP Spends Rose By ~Rs.100 Cr Over 3 Years

A&SP Spends

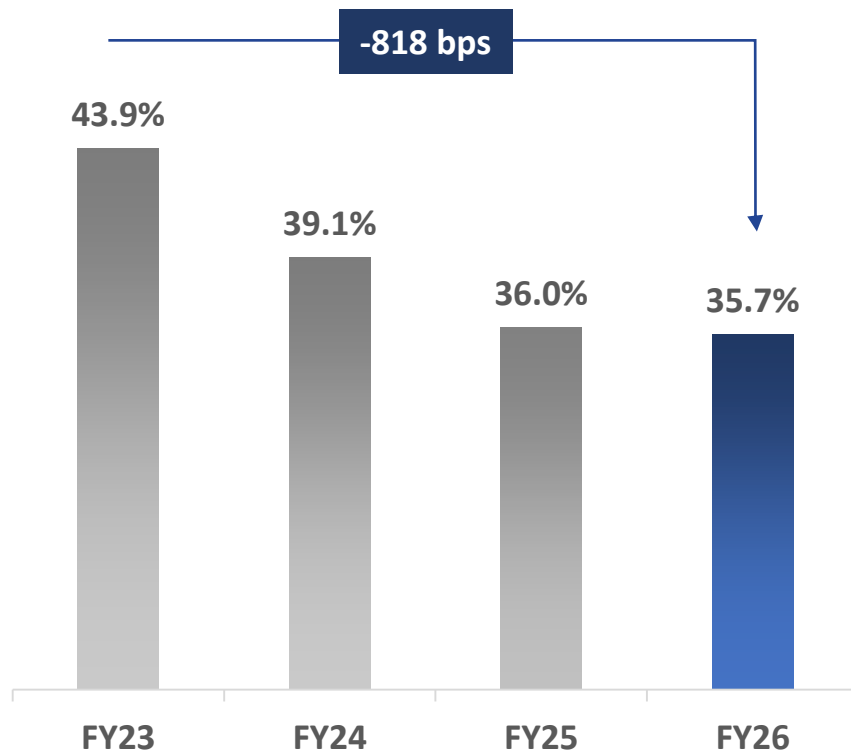


- Accelerating A&SP spends (+171 bps from FY23 to FY26) to increase category awareness and drive growth

Operating Leverage Gains Drive Sustained Margin Improvement

Improving Operating Leverage

Opex (Excl. A&SP Sponds)
as % of Revenue

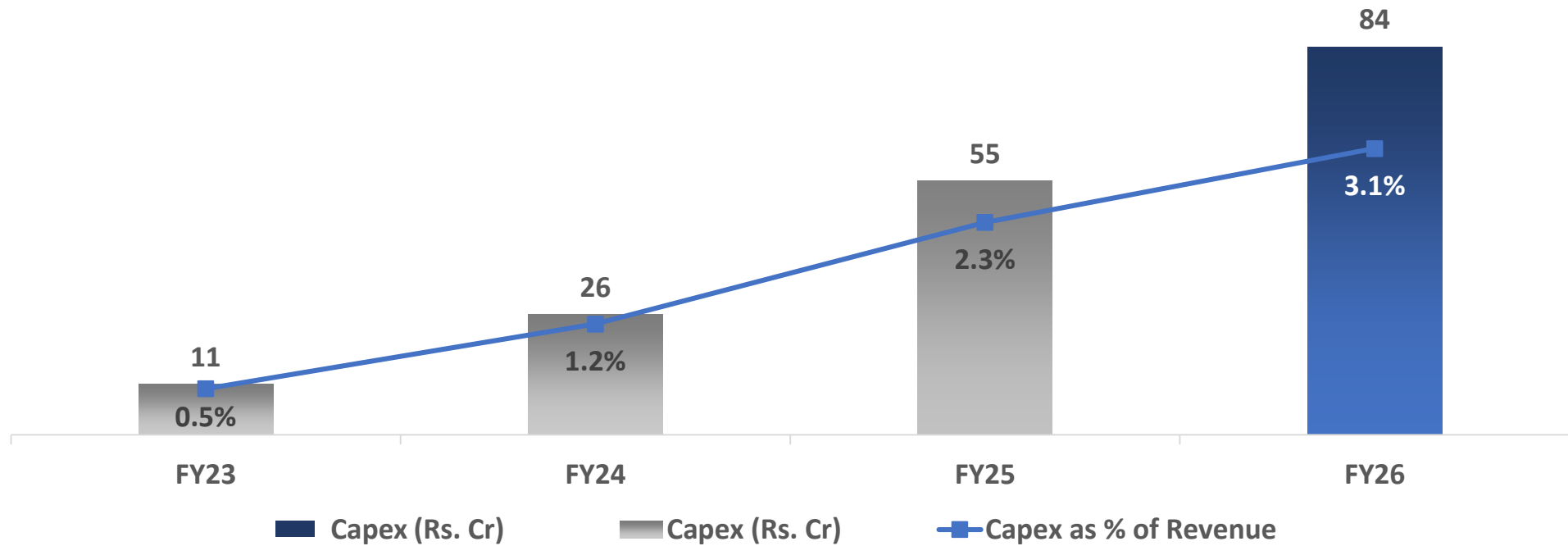


Particulars (Rs. Cr)	FY26	FY25	Change (YoY)
Employee expenses*	327.9	306.4	7.0%
<i>% of revenue</i>	12.1%	12.6%	
Service charges	331.8	298.4	11.2%
<i>% of revenue</i>	12.2%	12.2%	
A&SP	293.7	259.5	13.2%
<i>% of revenue</i>	10.8%	10.7%	
Other expenses	308.5	272.0	13.4%
<i>% of revenue</i>	11.4%	11.2%	
Total operating expenses	1,261.9	1,136.2	11.1%
<i>% of revenue</i>	46.6%	46.6%	
Operating expenses (ex. A&SP)	968.2	876.7	10.4%
<i>% of revenue</i>	35.7%	36.0%	-27 bps

* Employee expenses excludes ESOP charges

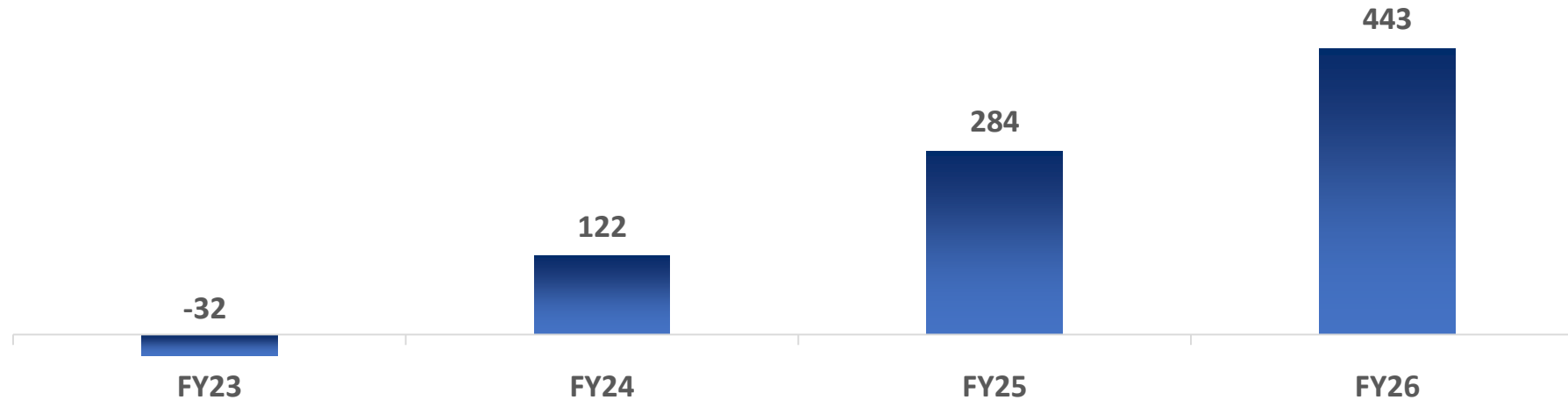
Capex: Accelerating Investments For Structural Long-Term Growth

Capex



Net Surplus: Strengthening Balance Sheet

Net Surplus / (Debt) (Rs. Cr)



Net Surplus / (Debt)
(Post lease liability)

-50

108

259

414

- Credit rating:
 - CARE AA; Stable
 - CRISIL AA-; Positive
- Four rating upgrades in 3 years

Robust Cash Generation & High ROCE: Strong Fundamentals

Key ratios

Particulars (in Rs. Cr)	FY26	FY25
Free Cash Flows (FCF)	237	214
Profit After Tax	160	163
Free Cash Flow / Profit After Tax	148%	131%
Capex	84	55
Free Cash Flow / Capex	2.8x	3.9x

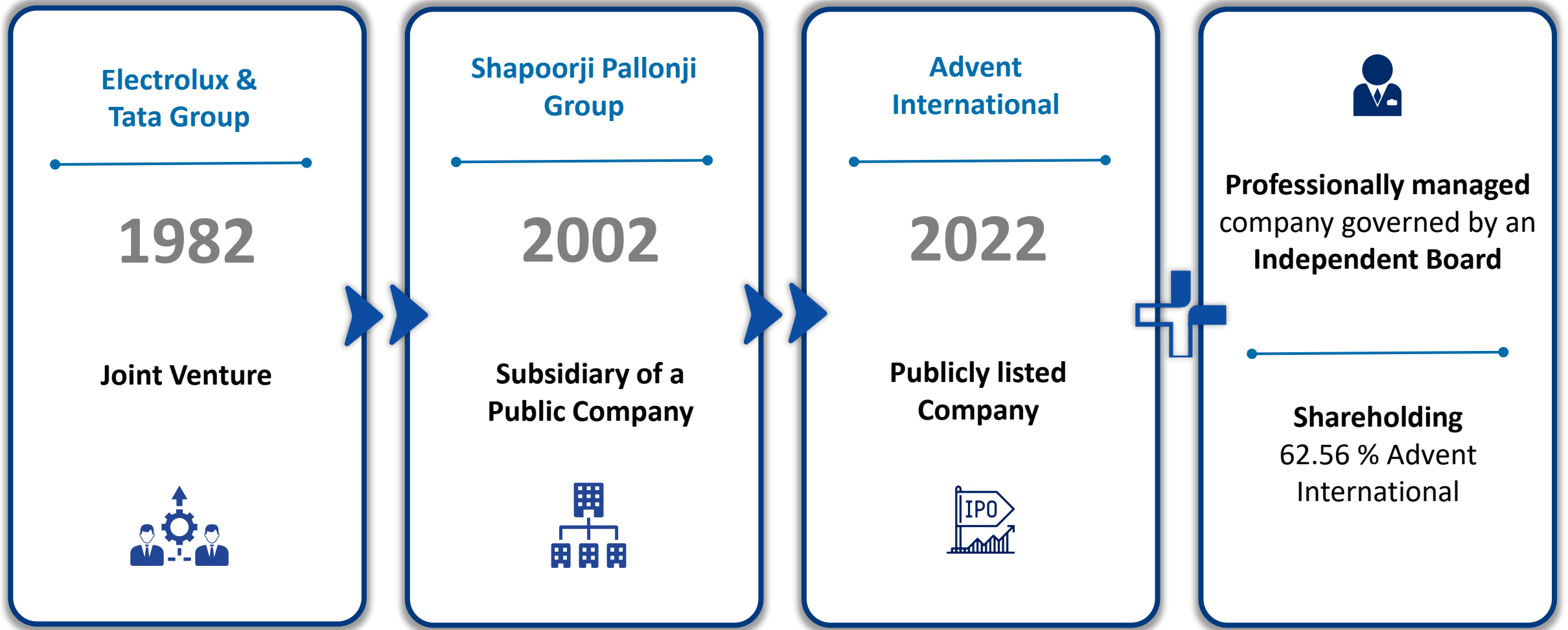
Structural Advantages

- Consistent cash generation ahead of profits
- Negative working capital business
- Low capex business
(Rs. 84 Cr in FY26 | 3.1% of FY26 Revenue)
- Net Cash Surplus (Rs. 443 Cr in FY26)
- > 100% Return on Capital Employed

01

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Eureka Forbes: Overview



Pioneers & Leaders



Vacuum Cleaners



Water Purifiers



Direct Selling



Diversified Portfolio

Market leaders in Water Purifiers and Vacuum Cleaners

Wide range of products with state-of-the-art technology

Product portfolio catering to both **B2C and B2B customers**

Diversified revenue streams across product and service



Aquaguard®: One of the strongest consumer brands in India

Universal Brand Awareness and Consideration
40+ Years of Unconditional Trust and Acceptance

Omni Channel Presence



- Direct Sales
- General Trade
- Modern Retail
- Ecommerce
- D2C
- B2B
- Canteen Stores (CSD)

Extensive Service network and strong customer connect

In home service in over

19,500 + PIN CODES



Large first party database of customers

> 14 MILLION CUSTOMERS

EFL Management Team



Pratik Pota
Managing Director & CEO

33+ years @
Jubliant FoodWorks,
PepsiCo, Airtel, HUL



Gaurav Khandelwal
Chief Financial Officer

25+ years @
HUL, Airtel,
Oyo Hotels & Homes



Anurag Kumar
Chief Growth Officer

27+ years @
Unilever, Tata Play, ICI
Paints



Mahnaz Shaikh
Chief Human Resources
Officer

22+ years @
Udaan, Godrej
Consumer Products,
P&G



Nithyanand Shankar
Chief Business Officer

19+ years @
Amazon, P&G



Rakesh Moza
Chief Sales Officer

30+ years @
LG, TOI, Samsung,
Havells



Suresh Redhu
Chief Technical Officer -
R&D and Manufacturing

36+ years @
Bluestar, Aquamall,
Mahle



Vivek Kumar Sharma
Chief Quality &
Regulatory Officer

23+ years @
Phillips, Samtel,
Hotline, Jaypee
Cement



Aviral Chopra
Chief Supply Chain
Officer

16+ years @
Blinkit, HUL

04

- Q4FY26 Highlights
- Strategy Update
- FY26 Highlights
- Overview
 - Eureka Forbes
 - Industry

Macro Factors Supportive Of Growth



Growing incomes
middle class fastest
growing segment of
the population;
1 Billion by 2047¹



Urbanization
By 2036, 40% of
Indians will live in
towns and cities, up
from 31% in 2011²



Working Women
Female labour force
participation rate
increased from 33%
in 2022 to 42% in
2024³



Piped Water
went up from 16.8%
in 2019 to 77.2%
Households in 2024⁴



Electrification
99.5%² of
population has
access to electricity
in 2023



**Unpredictable
domestic help;
Need for convenient
back up**



**Increasing importance
given to health &
hygiene;
Increased frequency
of cleaning homes
post-Covid**

Under Penetrated Categories With Long Runway For Growth

Category	FY23 (Rs. Cr)	FY30E (Rs. Cr)	CAGR	Penetration
Water Purifier – Product	4,350	10,200	13%	7%
Water Purifier – Service	3,660	9,000	14%	<25%
Water Softeners	1,000	3,000	17%	<1%
Vacuum Cleaners	509	3,000	29%	2%
Air Purifiers	230	1,100	25%	1%
Total	9,749	26,300	15%	





THANK YOU

Contact Us

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EFL BSE Scrip Code : **543482** | EFL NSC Scrip Code : **EUREKAFORB**

Note:

- 1. All financial data in this presentation is derived from reviewed standalone IND-AS financial statements*
- 2. Due to rounding-off, the financial figures may not recalculate exactly*