



Austere Systems Limited

(Formerly known as Austere Systems Private Limited)

Dated: 16.06.2026

To,
BSE Limited,
20th Floor, P. J. Towers,
Dalal Street, Mumbai – 400 001

ISIN: INE104201012

Scrip Code: 544505

Sub: Submission of Investor Presentation

Dear Sir/Madam,

Please find enclosed herewith an Investor Presentation of the Company containing an overview of its business, operations, financial performance and growth initiatives.

The presentation is being disseminated for the information of investors and other stakeholders and does not relate to any analyst meet, investor conference, earnings call or any material event requiring disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The Investor Presentation is also being made available on the website of the Company for the benefit of shareholders and the investing public.

You are requested to take the same on record and disseminate it on your website.

Thanking you.

Yours faithfully,

For **Austere Systems Limited**

Piyush Gupta
(Director & CFO)
DIN 08071837

Encl.: Investor Presentation

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Austere Systems Limited

H2 & FY26

Investor Presentation

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About Austere Systems Limited



Austere Systems Limited, founded In 2015, operates in the **Information Technology (IT) Services & Consulting industry**, positioning itself as an integrated IT services, SaaS, and digital transformation provider.

Serving both global and Indian clients across private and government sectors, the company has a strong focus on underserved rural markets. Through partnerships with state governments and gram panchayats, it delivers customized, scalable solutions tailored to local needs. It is also an AWS Public Partner, enabling robust cloud-based offerings.



Key Facts & Figures



18+
years of experience

200+
No of Employees

100+
Projects Executed

72+
Active Clients

20
Global Clients Served

ISO 27001:2013
ISO 9001:2015
ISO 20000-1:2018
CMMI Level 3
Certifications

75%
Repeat Business

75%
Lead Conversion Ratio

95%
Customer Satisfaction



Major Milestones



Founded in as a Technology Company under name Austere Technology Solutions

Launched ERP Product in Educational Domain

Purchased IT Office Space approx. 2000 Sq ft in Pune

Turnover Crossed 1.8M \$

Achieved CMMI Maturity Level 3

BSE Listing – #1 IPO of 2025, #3 in history.

2013

2015

2016

2017

2018

2019

2021

2022

2023

2024

2025

2026

Incorporated as Private Limited. In

Won Skoch Platinum Award for School ERP

Started Operations at New Zealand

Reached 175 Employee mark

Converted to Limited; purchased ~4,800 sq ft corporate office in Gurugram

Established a new office in Panchkula

INDIA (Operating Cities: Pune, Gurugram, Panchkula)

- Data automation for Haryana, Punjab, Maharashtra & Assam Govt.
- Mobile app implementation
- Election monitoring application
- Lawyer management system
- Soil testing & analysis
- IT staff augmentation
- Managing HAFED retail store
- Social media management for ULB
- BI application development
- SAP implementation
- Govt. DOP Haryana HRDF/SFC
- Education Doctor
- Game development

CANADA

- HR & recruitment domain
- Digital transformation in application

ECUADOR

- Enterprise application



AMERICA

- Healthcare domain
- Aviation domain
- IT staff augmentation

BRAZIL

- Education domain
- Digital transformation in application (University)

DUBAI

- Managed services support
- Digital transformation in application

AUSTRALIA & NEW ZEALAND

- IT staff augmentation
- Digital transformation in application
- Validation & security

EUROPE

- Digital transformation in application
- Validation & security

Government Sector



- AI Enabled & Agentic AI Solutions
(IDP – Smart Data Extraction | Invoice Recon | Workflow Automation)
- D2P2 – Social Media Intelligence Monitoring System
- eAgriGrow – Platform for Agri Production Planning
- eAuction & eQuotation Online System
- EMS – Election Monitoring System
- TCMS – Toilet Cleaning Monitoring & Info System
- DEMS – Digital Evidence Management System for Police
- UrbanSphere – Urban Local Bodies ERP
- RuralSphere – Rural & Panchayat ERP
- Digi-Proctor Exam for Board / University / School
- NMS – Notification Management System
- GIS Enabled Vehicle Tracker / Attendance App
- Digital Delivery of Soil Health Card via WhatsApp

Corporate Sector



- LabsCare – Pathology Lab Management System
- PharmaERP – Pharma Manufacturing Plant ERP
- AI Enabled – HRM System
- MediDrop & MediDriver
- eCommerce – Customised Web & Mobile Platform
- Grampedia – Wiki of India Gram Panchayat
- AMS – Asset Management System
- Blockchain-based DMS – Document Management System
- eCockpit – Digital Analytics Tool
- OpinoHub – Digital Survey Tool
- eConn CRM – Manufacturing Industry CRM
- SAP Integrated Open-Source Vendor Portal
- Dexter – Pharmaceutical Sales Analytics
- Lotto Social – Online Games Development

Our Comprehensive Portfolio

Artificial Intelligence



Data Analytics/BI



Security Testing



Cloud Deployment
(AWS/Azure/GCP)



POC & RFP



IT Staff Augmentation



Our extended Enterprise Solutions

SAP



Oracle ERP



Salesforce



Managed Services Support



Mobile Application Development



Web Application Development



Extended Product Portfolio



Formation of Hyderabad Subsidiary to expand delivery capabilities and strengthen presence in South India.

Building Scalable Operations to support long-term growth and larger project execution capabilities.

Creating Sustainable Shareholder Value through geographic expansion, capability enhancement, and inorganic growth.



Pursuing Strategic Acquisitions to accelerate growth, acquire specialized talent, and expand service offerings.

Expansion into Emerging Technologies including AI, GIS, Data Analytics, Cloud, and Digital Transformation.

Strengthening Government & Enterprise Business through enhanced domain expertise and delivery capacity.





Robotic Process Automation (RPA)

Automating repetitive tasks like data entry, reporting, and approvals for enterprise and government clients. Implemented bots for invoice processing and compliance tracking.



ServiceNow CRM

Customizing ServiceNow for public sector use cases including IT ticketing, HR workflows, and asset management. Integrated with legacy systems to improve service delivery and SLA adherence.



Generative AI

Using AI to generate reports, draft responses, and summarize rural development issues through multilingual chatbots.

Intelligent Ingestion

- Ingests PDFs, scans, emails, and data feeds
- Auto-classifies citizen documents (KYC, tax, legal)

Smart Data Extraction

- Extracts key data from typed & handwritten documents
- Eliminates need for manual tagging or rule-based systems

Validation & Reconciliation

- Cross-verifies data with ERP systems, GRNs & databases
- Detects mismatches and provides explanations

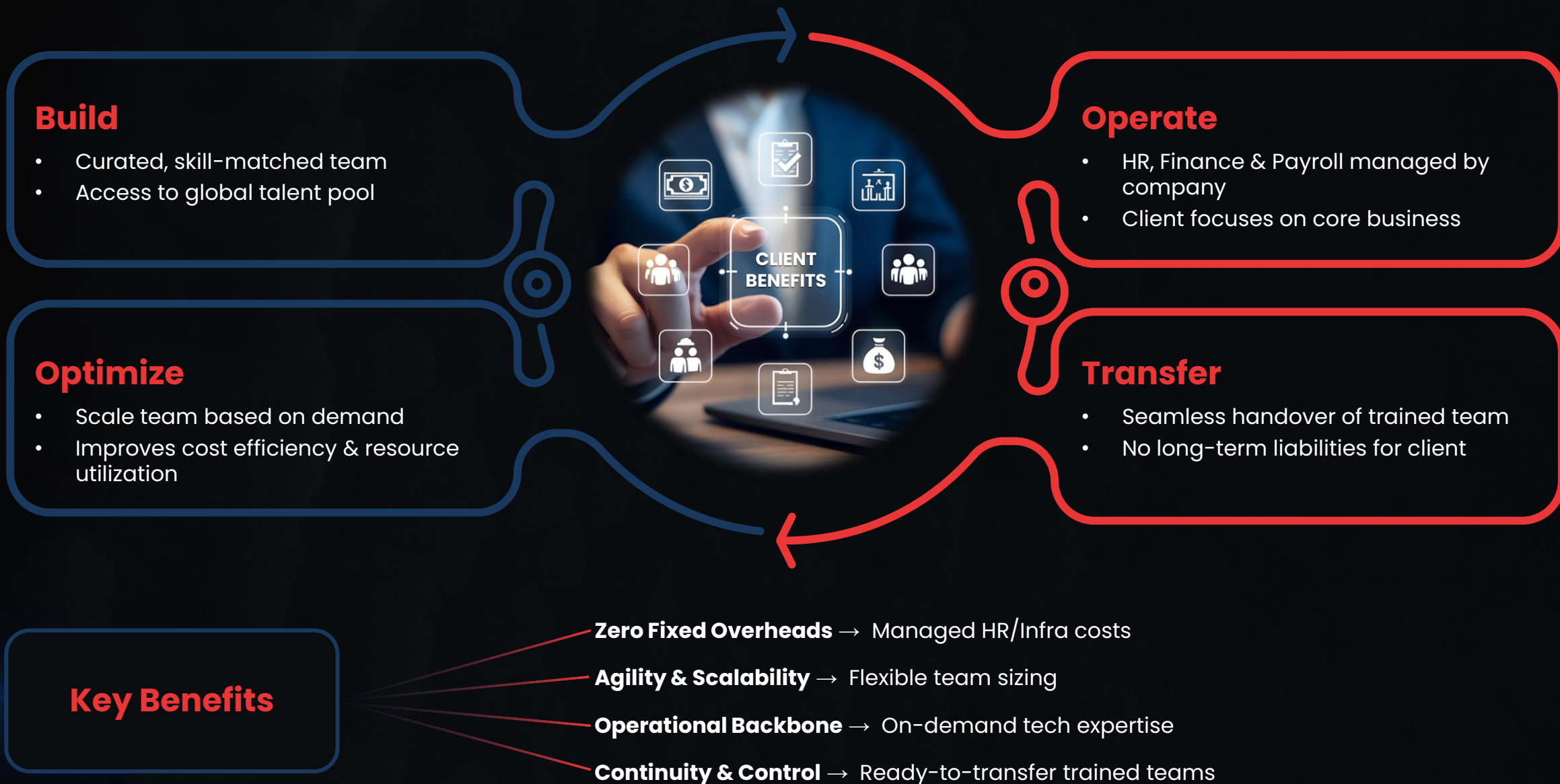


Summaries & Workflow Automation

- Generates instant summaries: "KYC mismatch", "Missing data"
- Triggers actions like approval/rejection

Compliance, Transparency, Audit

- Full traceability of every system action
- Dashboards: fraud alerts, SLA breaches, audit logs





Fixed Pricing

- Ideal for Pilot Projects
- Well-defined Scope and deliverables
- Clear Milestones and Timelines
- Ballpark estimation agreed before project start
- Best suited for short-term engagements

T&M (Time & Material)

- Suitable for Mid to Long-term Projects
- Flexible Scope – can evolve during execution
- Fixed hourly rates based on skill level
- Ideal for Ongoing Work, Prototyping, MVP Development, QA, and Testing
- Encourages collaboration and adaptability



FTE (Full Time Engagement)

- Designed for Long-term Projects
- Dedicated Resources working exclusively for you
- Complete Control over project execution
- Flexible Scope – adaptable to changing needs
- 160 Hours / Month per resource
- Ideal for Continuous Development, MVPs, QA, and Testing

We integrate **AI and Generative AI** across multiple domains to improve efficiency, decision-making, and customer engagement.



Capabilities include

- AI chatbots & virtual assistants
- Document summarization & data extraction
- Predictive analytics using ML models
- Automating workflows via LLMs (e.g., OpenAI, Azure AI)

Examples of AI infusion

- Automated test result classification in pathology apps
- Smart form validation & recommendation engines for government services
- Benefits delivered:
 - 40% reduction in manual data review
 - 25% faster form processing
 - Enhanced user experience & operational speed



Data Services

- We provide data cleaning, warehousing, and readiness pipelines essential for AI deployment.

Government Engagements



Government Engagements



**Haryana
Government**



**Punjab
Government**



**Uttar Pradesh
Government**



**Himachal Pradesh
Government**



**Maharashtra
Government**



**Assam
Government**

Empanelment



MyGOV



TCIL



**Central Electronics Ltd.
A Govt. of India Enterprise**



HARTRON



**HP State Electronics Development
Corporation Ltd**

Accreditations / Partnerships





D2P2 – Social Media Analytics

- Tracks profiles, keywords & trends across platforms
- Enables descriptive + predictive analytics
- Used for intelligence, monitoring & decision-making



RuralSphere – Rural & Panchayat ERP

- End-to-end governance platform (funds, works, payroll, assets)
- Real-time monitoring via dashboards & WhatsApp integration
- Drives transparency & efficiency at grassroots level



Education Doctor – ERP

- Web-based ERP for schools & colleges
- Automates academic, admin & operational workflows
- Scalable across institutions



UrbanSphere – Dial 11

- AI-enabled citizen engagement mobile platform
- Integrates services, grievance redressal & citizen data
- Single unified interface for urban governance



Functional Testing

Ensure all features work as expected across all platforms



Test Advisory Services

Get expert QA guidance to improve testing strategies and processes



Mobile Testing

Assure seamless functionality and UX across all mobile devices



Performance Testing

Validate application speed, stability, and scalability under load



Security Testing

Identify and fix vulnerabilities to safeguard your application



Cloud Testing

Test cloud-based apps for performance, security, and compatibility



DW & Big Data Testing

Verify data accuracy, performance, and processing integrity



Usability Testing

Improve user experience through real-user interaction analysis



Test Automation

Automate repetitive test cases, improve accuracy, and enhance overall software quality while reducing manual effort and time



Game Testing

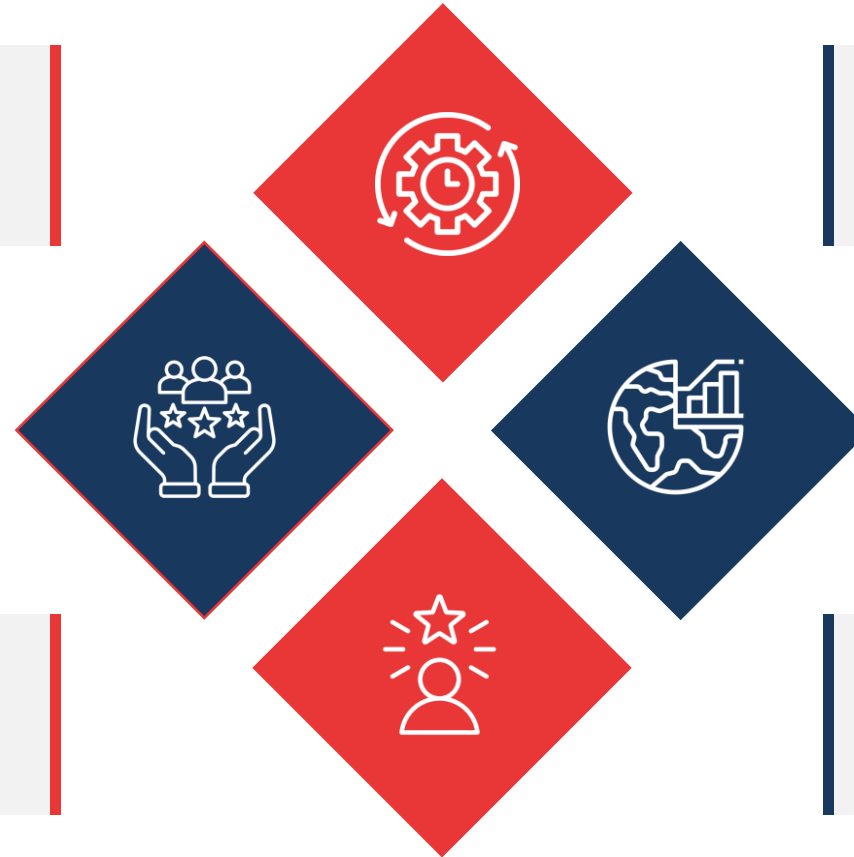
Ensure flawless gameplay experiences through rigorous testing across devices, networks, and user scenarios

Strengthening Client Relationships & Expanding Reach

Deepening engagement with existing clients while acquiring new ones by understanding their needs and trends. Positioning as a long-term tech partner with end-to-end solutions, rural focus, and global partnerships.

Talent-Driven Execution Excellence

Focusing on hiring, developing, and retaining top talent to ensure consistent service quality and innovation. Structured training and a strong work culture enable teams to deliver high-performance outcomes.



Operational Efficiency & Scalable Delivery

Enhancing efficiency through customized solutions, strategic partnerships, and optimized resource utilization. Leveraging frameworks and strong execution capabilities to ensure faster delivery and better outcomes.

Domestic & Global Expansion Strategy

Expanding across underserved urban and rural markets through partnerships with governments and local bodies. Leveraging global exposure to integrate best practices and deliver scalable, competitive solutions.

Diversified Global Client Base

Rapid adoption of the latest technologies to maintain a competitive edge

Experienced Promoter and Strong Management



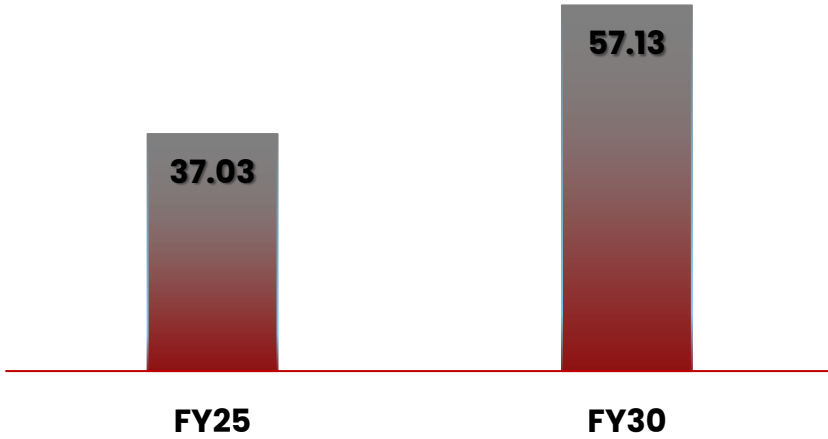
Comprehensive Service and In-House Product Portfolio

Empowering state governments with innovative in-house solutions to unlock rural market potential

Scalable business model

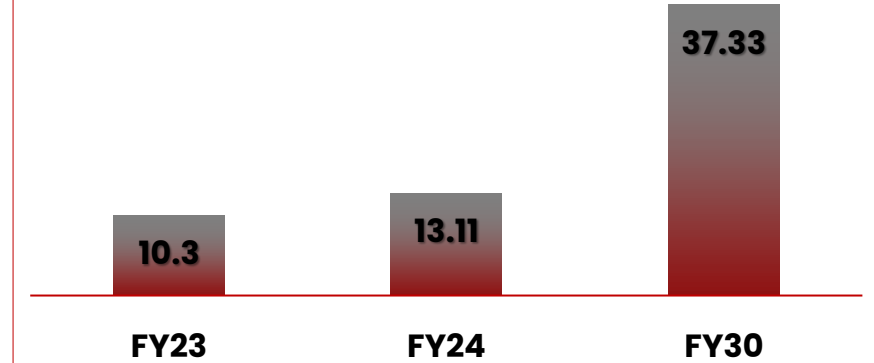
India IT Services Market

(In US\$ Bn)

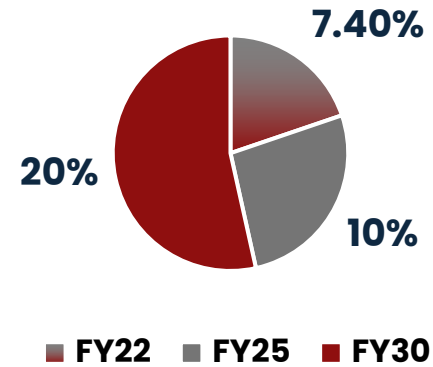


Indian SaaS Market

(In US\$ Bn)

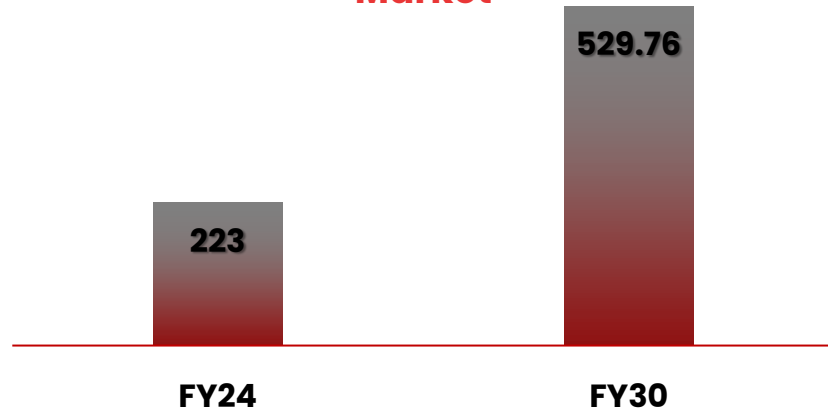


IT Sector Share in India's GDP



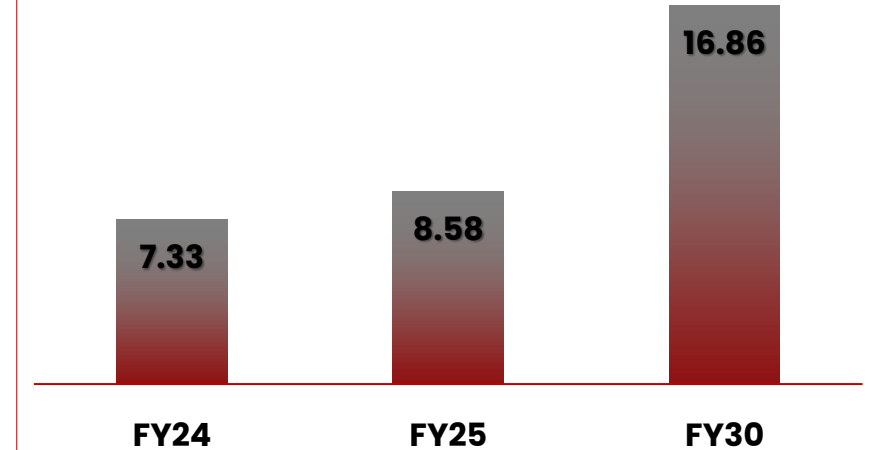
India Digital Transformation Market

(In US\$ Bn)



India Cybersecurity Market

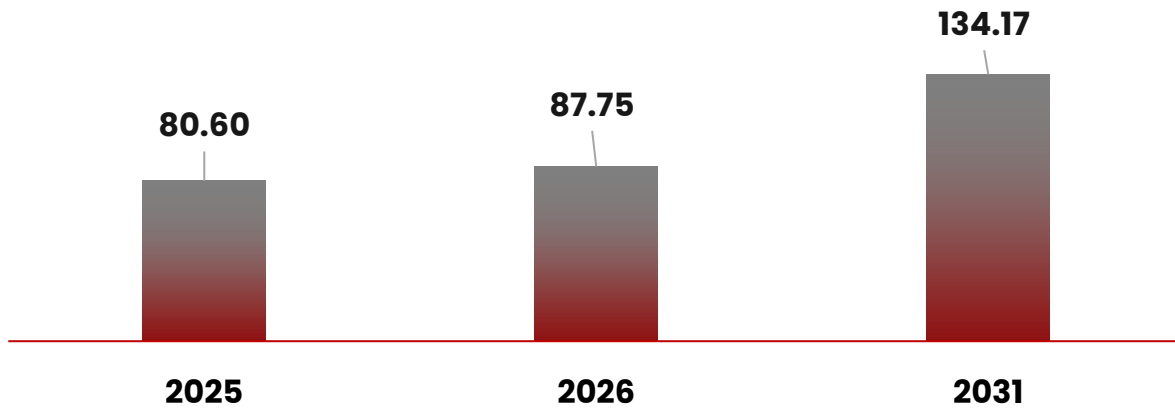
(In US\$ Bn)



Source: [India IT Services Market](#) , [India SaaS Market](#) , [India Digital Transformation Market](#) , [India Cybersecurity Market](#)

Global Web Development Market

(In US\$ Bn)



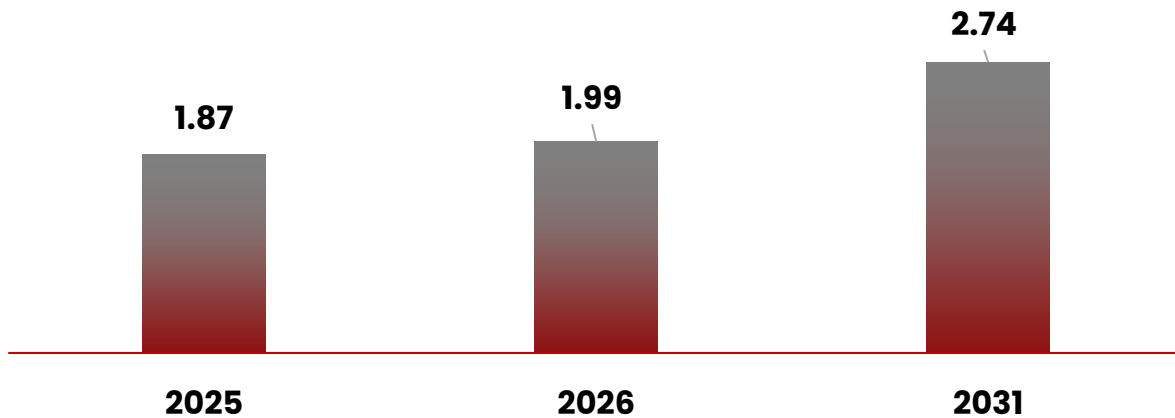
IT Staff Augmentation

(In US\$ Bn)



Global Cloud Testing Market

(In US\$ Bn)



Global Automation Testing

(In US\$ Bn)



Source: [G web](#), [G IT Staff](#), [G cloud](#), [G Automation](#)

Large-Scale Budgetary Support

₹1.16 lakh crore allocated to IT & Telecom industry in FY25, underscoring strong digital push.

AI-Led Growth Initiatives

₹10,300 crore IndiaAI Mission to strengthen domestic AI ecosystem and innovation.

Focus on Future Technologies

Focus on AI, cybersecurity, blockchain & hyperscale computing driving next-gen digital transformation.

Manufacturing & Hardware Boost

₹17,000 crore PLI 2.0 for IT hardware to boost domestic manufacturing and reduce imports.

Export Promotion Framework

STP Scheme enables 100% export-oriented IT services, strengthening India's outsourcing leadership.

Cost Advantage & Digital Access

- Data costs at ~₹10/GB, among the **lowest globally**
- Enables mass digital adoption and scalable tech deployment

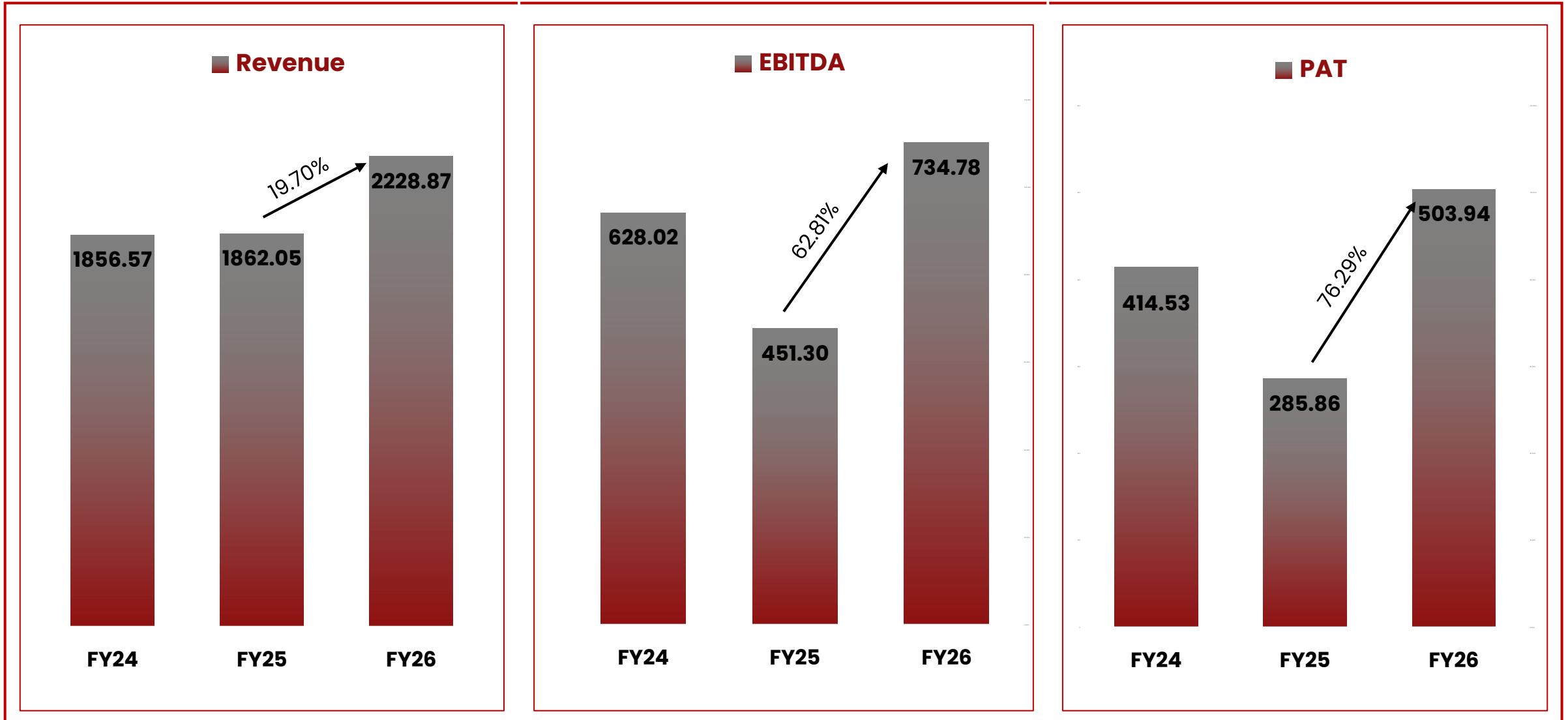
International Collaborations

India-Japan MoU for cooperation in

- 5G technologies
- Telecom security
- Submarine optical fiber systems

Digital Infrastructure Expansion

Digital India Programme strengthening connectivity, governance, and citizen services.



(All figures in ₹ Lakhs)

Profit & Loss Statement



Particulars (In ₹ Lakhs)	FY26	FY25	FY24
Revenue from Operations	2,228.87	1,862.05	1,856.57
Other Income	106.2	24.12	8.87
Total Income	2335.07	1,886.17	1,865.44
Changes in Inventory	-	150.64	-
Employee Benefits Expense	682.56	539.79	598.26
Finance Costs	2.92	12.26	9.68
Depreciation & Amortization	50.48	51.3	65.85
Other Expenses	917.73	744.44	637.4
Total Expenditure	1653.7	1498.4	1311.19
Profit Before Exceptional Items & Tax	681.38	387.74	554.25
Exceptional Items	0.33	3.65	-
Profit Before Tax (PBT)	681.05	384.09	554.25
Current Tax	177.44	104.68	144.42
Deferred Tax	-0.33	-3.72	-4.71
Income Tax (Earlier Year)	-	-2.73	-
Profit After Tax (PAT)	503.94	285.86	414.54
EPS (Basic)	5.47	3.81	5.91

Balance Sheet Statement



Particulars (In ₹ Lakhs)	FY26	FY25	FY24
Share Capital	1,047.81	764.81	1.00
Reserves & Surplus	2,452.73	853.05	898.83
Total Shareholders' Funds	3,500.54	1,617.86	899.83
Long Term Borrowings	-	15.47	29.62
Long Term Provisions	37.47	38.01	28.31
Other Non-Current Liabilities	5.35	5.35	-
Total Non-Current Liabilities	42.82	58.82	57.93
Short Term Borrowings	-	32.27	14.14
Trade Payables (MSME)	5.31	8.47	4.58
Trade Payables (Others)	66.45	36.66	70.90
Other Current Liabilities	160.68	96.02	163.47
Short Term Provisions	179.24	105.53	13.00
Total Current Liabilities	411.68	278.95	266.06
Total Equity & Liabilities	3,955.04	1,955.64	1,223.82

Particulars (In ₹ Lakhs)	FY26	FY25	FY24
Property, Plant & Equipment	234.25	107.53	139.10
Intangible Assets	2.46	3.31	4.47
Non-current Investments	1770.89	15.85	-
Deferred Tax Assets (Net)	29.26	28.93	25.43
Long-term Loans & Advances	158.90	15.95	69.18
Other Non-Current Assets	70.49	46.23	22.83
Total Non-Current Assets	2,266.25	217.80	261.02
Trade Receivables	1049.67	868.83	671.65
Cash & Bank Balances	372.32	690.66	276.58
Short-term Loans & Advances	15.87	51.30	11.65
Other Current Assets	250.93	127.05	2.92
Total Current Assets	1,688.79	1,737.84	962.80
Total Assets	3,955.04	1,955.64	1,223.82

Cash Flow Statement



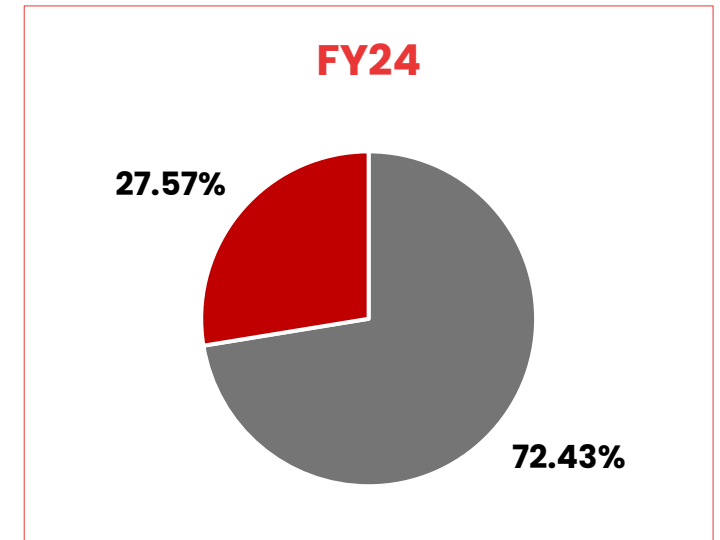
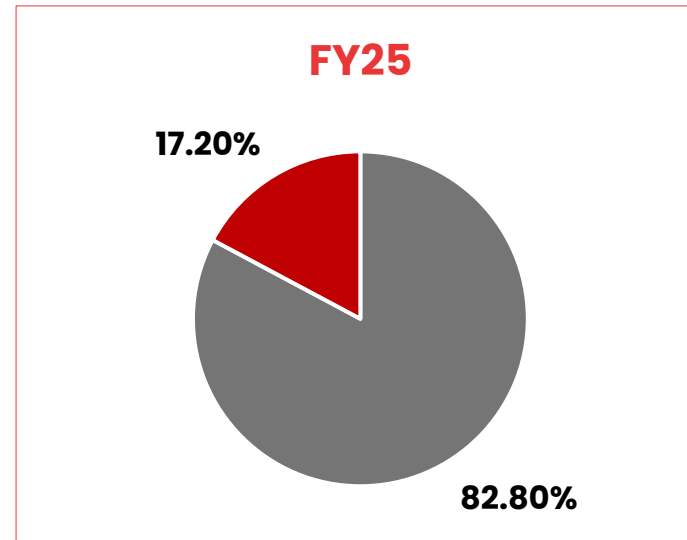
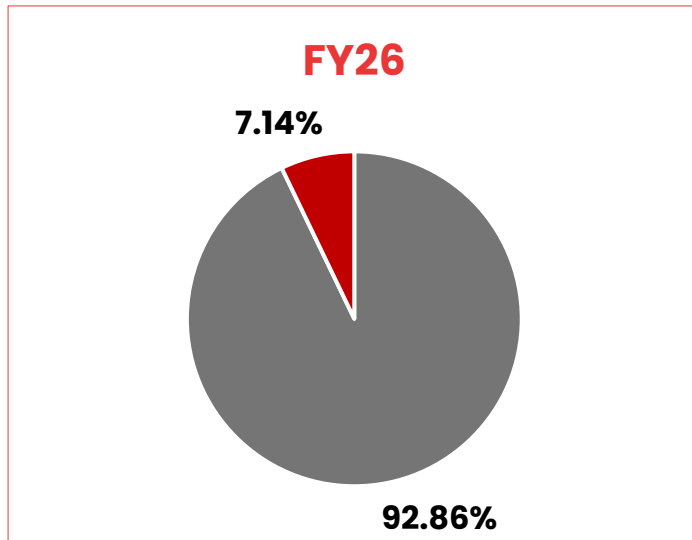
Particulars (in ₹ Lakhs)	FY26	FY25	FY24
Net Cash flows from operating activities	350.94	384.45	272.83
Net Cash flows from Investing activities	-1,973.89	-11.52	-13.12
Net Cash flows from Financing activities	1,328.51	28.31	-42.67
Net increase/(decrease) in cash and cash equivalents	-294.44	401.24	217.05
Cash and cash equivalents as at the beginning of the year	666.76	265.52	48.48
Cash and cash equivalents as at the end of the year	372.32	666.76	265.52

Revenue Bifurcation – IT Services



Segment (In ₹ Lakhs)	FY26	FY25	FY24
Service-based	2069.77	1,541.61	1,344.65
In-House Product	159.10	320.44	511.92
Total	2228.87	1,862.05	1,856.57

% of Revenue



■ Service Based ■ In- House Product

Why Austere: Key Differentiators Driving Growth



Technology Partner

Your trusted ally in digital transformation – delivering innovation through end-to-end technology solutions.



Customer First

We follow a client-centric approach, prioritizing your business goals and ensuring long-term success through collaboration.



Product + Service Based

Combining the strength of custom software products and IT services to provide complete business solutions under one roof.



ISO Certified + CMMI Level 3

Our globally recognized certifications ensure high-quality standards, process maturity, and consistent performance across all projects.



Global Presence

With operations spanning multiple regions, we bring diverse expertise and local insights to every engagement.

Strong Bench Support

A ready pool of skilled professionals ensures smooth project scaling and uninterrupted service delivery.



Quick Turnaround

Time Efficient processes and agile methodologies help us deliver faster results without compromising quality.



Global Clients

Trusted by international enterprises and startups alike, reflecting our credibility, adaptability, and excellence.



Overview



- Serving clients across UK, Germany, Spain, and Norway
- 5+ ongoing projects across marketing, gaming, SAP, e-commerce, and enterprise
- Strategic partnerships with technology vendors

Client Footprint



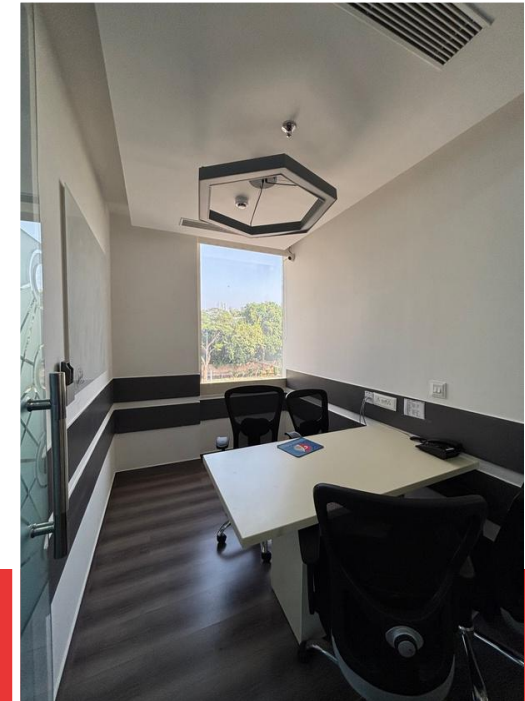
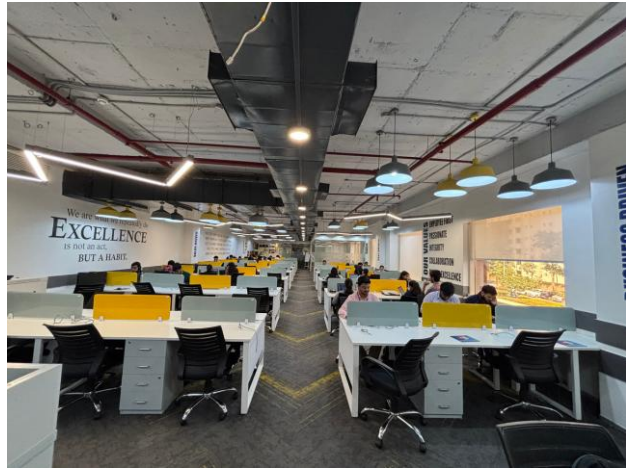
- Supporting both startups and enterprise clients
- Strong focus on GDPR compliance, multi-language support, and time zone support for close collaboration
- Complete client satisfaction in European engagements

What Sets Us Apart in Europe



- Support teams working with client time zones
- Flexible delivery models: Fixed Bid / Time and Money
- Deep domain expertise in EU regulations and market practices

Operational Footprint & Facilities



Strategic Locations with BCP Ensured



Pune

A Square Building Unit No-301-302-303
Third Floor, Plot No-34 Sec-26, Pradhikaran,
Nigdi Pune, Maharashtra India-411044



Gurgaon

Vipul Plaza Unit No: 112-113-114 1st Floor,
Suncity Sec-54, Golf Course Road
Gurugram, Haryana India-122002



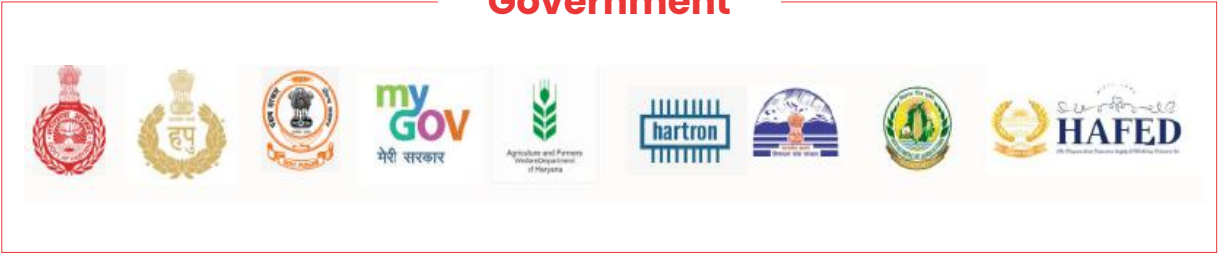
Panchkula

SC0-3, Second Floor, Swastik
Vihar, MDC Sector-5, Panchkula,
Haryana - 134114, India

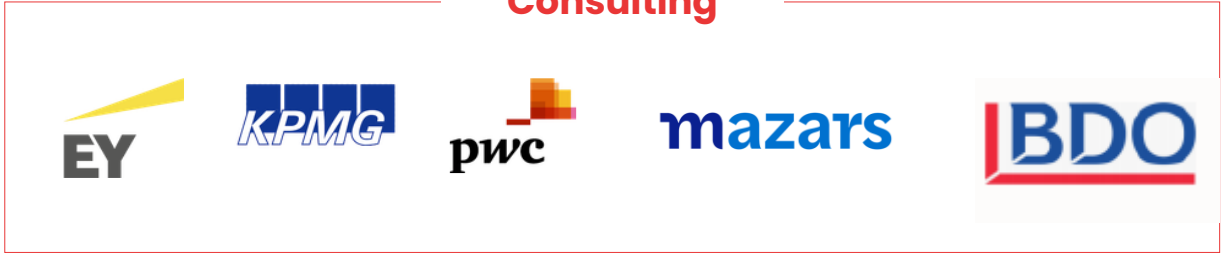
Client Portfolio



Government



Consulting



Financial



Manufacturing



Healthcare



Education & Others



Technology



THANK YOU



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