Date: August 19, 2026

To,

National Stock Exchange of India Limited "Exchange Plaza", C-1, Block – G Bandra Kurla Complex, Bandra (East), Mumbai – 400051 **Symbol: SOFTTECH**	**BSE Limited** Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 **Scrip Code: 543470**

Subject : Submission of Investor Presentation on Unaudited Financial Results for the Quarter Ended June 30, 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation on the Unaudited Financial Results of the Company for the quarter ended June 30, 2026.

The aforesaid presentation is also being made available on the website of the Company at https://softtechglobal.com/

Kindly take the same on record.

Thanking You,

Yours faithfully
For SoftTech Engineers Limited

AADISHRI ANIKET APTE
Digitally signed by AADISHRI ANIKET APTE
Date: 2026.08.19 17:54:01 +05'30'

Aadishri Apte
Company Secretary and Compliance Officer
Membership No.: ACS-60642

Encl: As above

SOFTTECH ENGINEERS LIMITED

Q1 FY 2026-27 Financial Results

Quarter Ended 30 June 2026 • Investor Presentation

Pioneering Smarter Solutions for Digital Transformation in Urban Infrastructure, Smart Cities and the Construction Industry

Forward-Looking Statements & Disclaimer

This presentation and the accompanying slides (the “Presentation”), have been prepared by SoftTech Engineers Limited (the “Company”) solely for information purposes and do not constitute any offer, recommendation, or invitation to purchase or subscribe to any securities and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

Certain statements in this presentation concerning our future growth prospects are forward looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The Risk and uncertainties relating to the statements include but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures, and general economic conditions affecting demand / supply and price conditions in domestic an international markets. The Company does not undertake to update any forward-looking statement that maybe made from time to time by or on behalf of the Company.

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SoftTech Engineers Ltd. SoftTech Towers, 1 Baner Road, Baner, Pune, Maharashtra 411045; India. Phone: +91 020 6718 3711

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SECTION ONE

Key Highlights

Growth momentum, order book strength and revenue mix in Q1 FY 2026-27

KEY HIGHLIGHTS

Growth & Recurring Revenue

+25%

Revenue from Operations

Q1 FY27 vs Q1 FY26

+25%

EBITDA (Value Growth)

Q1 FY27 vs Q1 FY26

31%

of Total Q1 Revenue is SaaS

INR 1,003.25 Lakhs SaaS Revenue

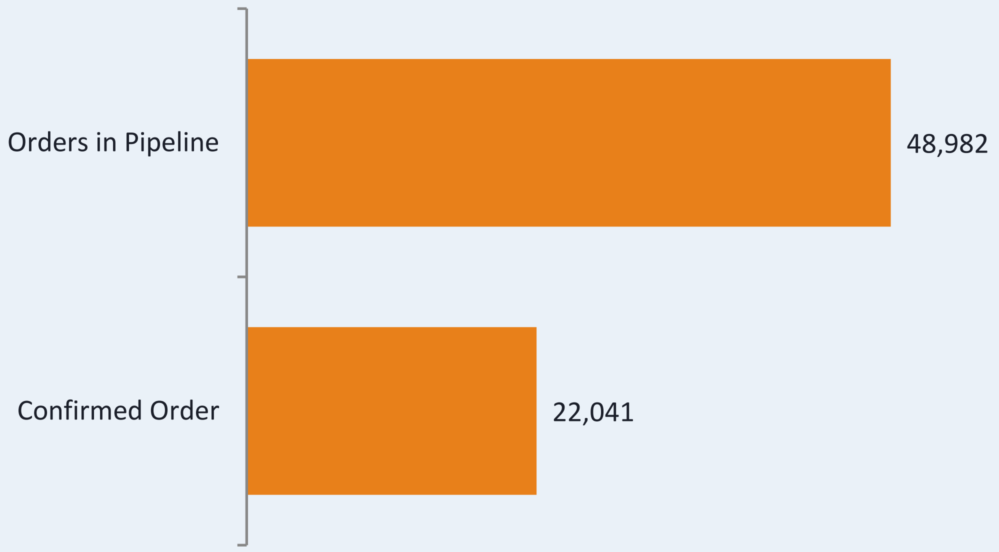
Key Drivers

- Revenue from Operations grew 25% YoY on a standalone basis (INR 3,222.02 Lakhs vs INR 2,578.58 Lakhs), led by turnover **growth across core product lines**
- SaaS revenue of INR 1,003.25 Lakhs now contributed 31% of total revenue (INR 1,003.25 Lakhs) — up from 25% a year ago (INR 644.89 Lakhs) — **reinforcing the shift toward a recurring, annuity-style revenue base**
- EBITDA grew 25% YoY to INR 960.07 Lakhs, with margin held broadly steady at ~29.8% despite continued investment in manpower and product development.

KEY HIGHLIGHTS

Order Book & Orders Achieved

Order Book (INR in Lakhs)



Confirmed Order: INR 22,041 Lakhs | Pipeline: INR 48,982 Lakhs

Marquee Orders Achieved in Q1

ODPS 3.0 — Gujarat

INR 2,000 Lakhs

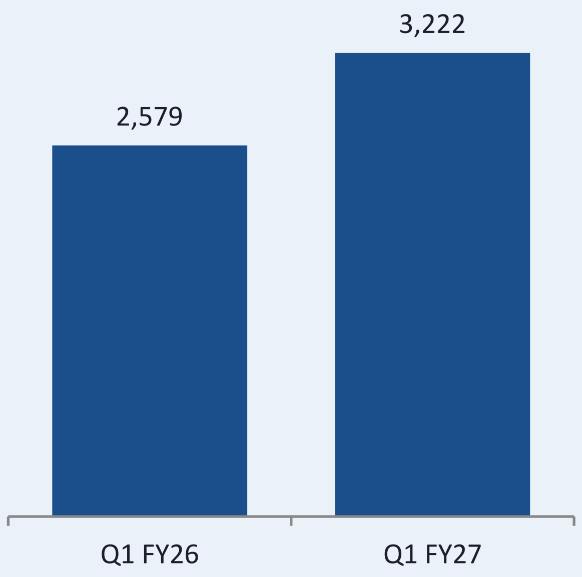
Mitsubishi — WMS Sustain

INR 120 Lakhs

- *These wins extend SoftTech's footprint in mission-critical urban governance platforms and deepen the SaaS annuity base for future quarters.*
- *Promising pipeline of INR 48,982 Lakhs presents strong prospects and growth opportunity.*

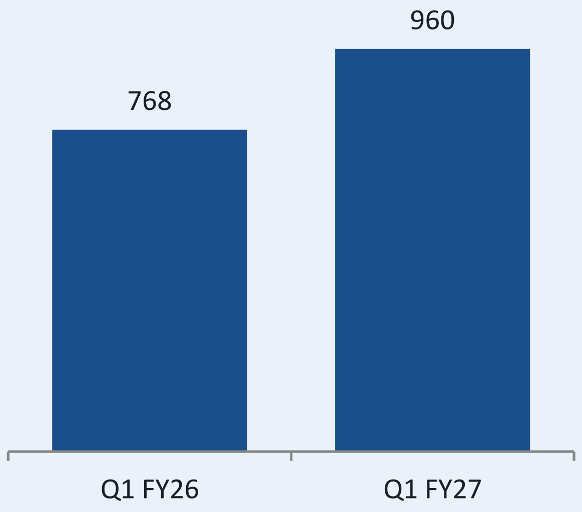
Performance at a Glance (Standalone, INR in Lakhs)

Operating Revenue



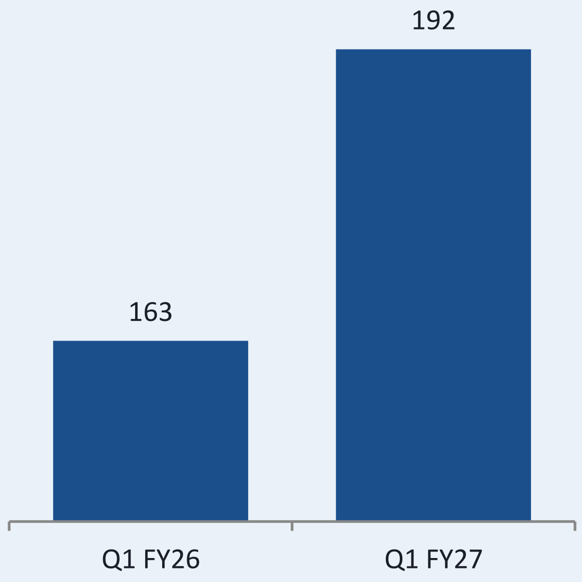
▲ 25.0% YoY

EBITDA



▲ 25.1% YoY

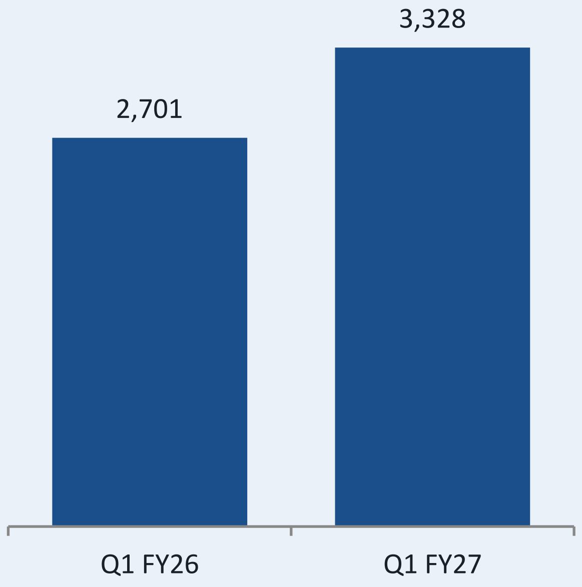
PAT



▲ 17.8% YoY

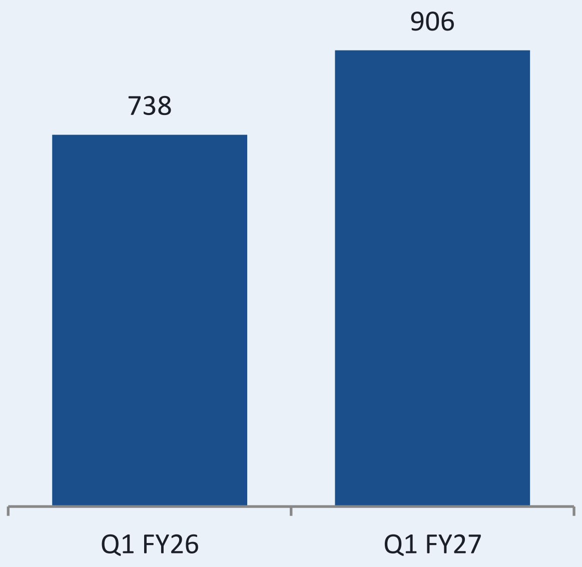
Performance at a Glance (Consolidated, INR in Lakhs)

Operating Revenue



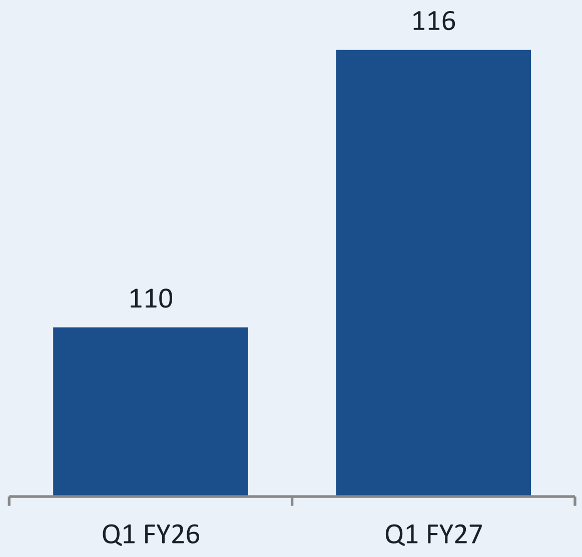
▲ 23.2% YoY

EBITDA



▲ 22.7% YoY

PAT

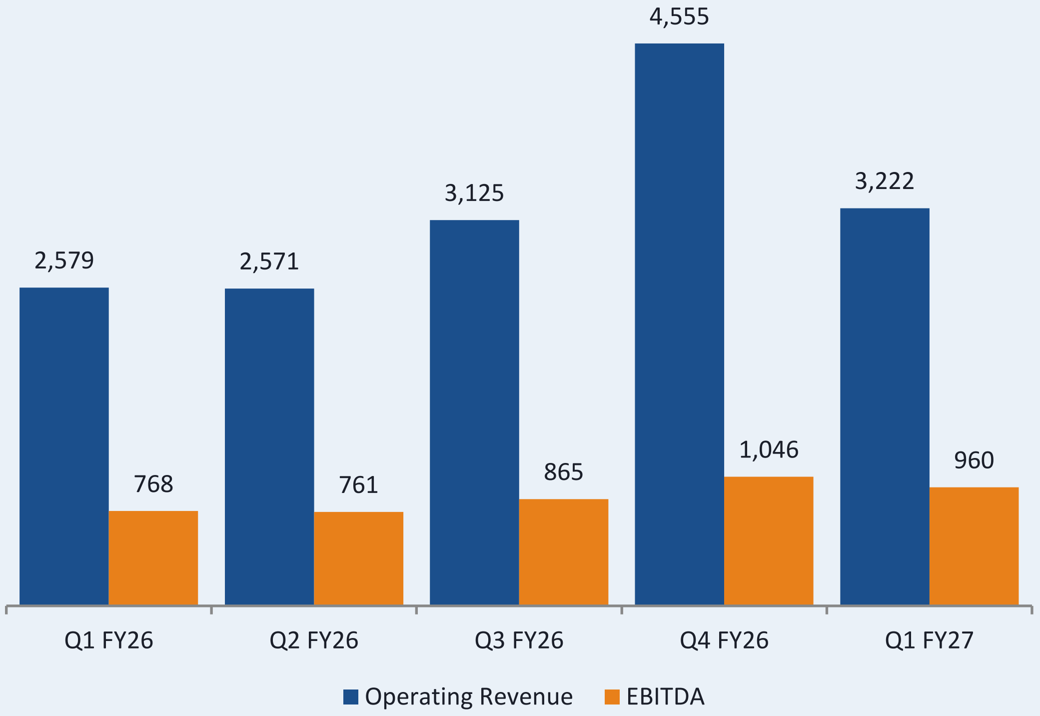


▲ 5% YoY

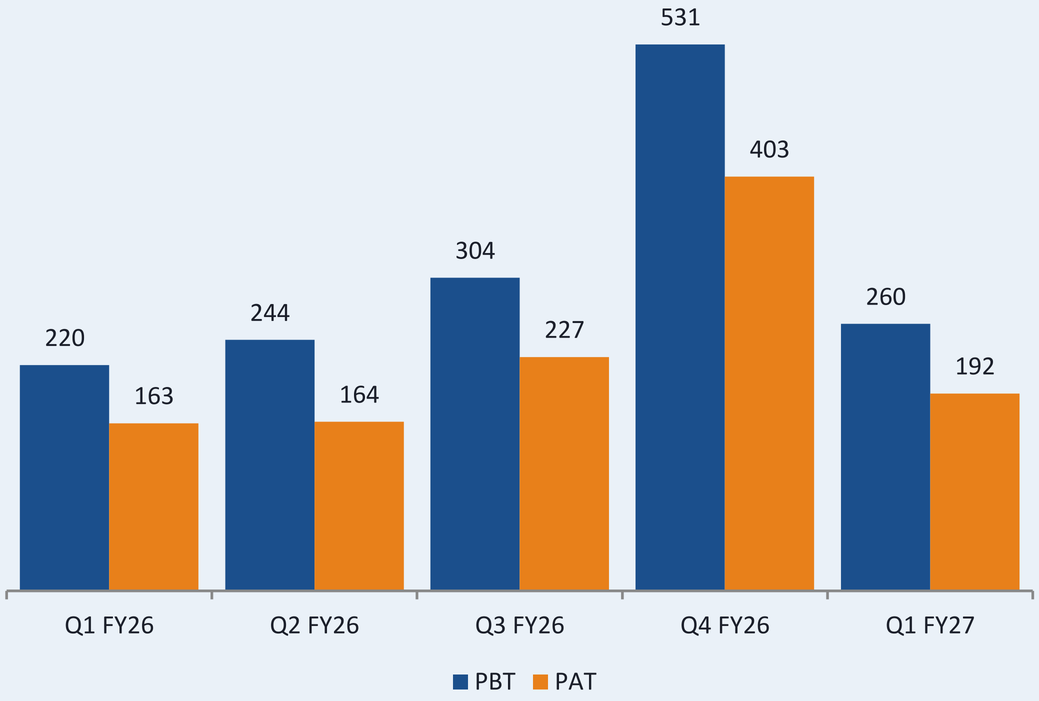
KEY HIGHLIGHTS

Quarterly Trend (Standalone, INR in Lakhs)

Revenue & EBITDA



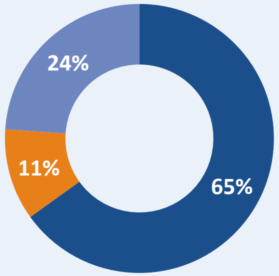
PBT & PAT



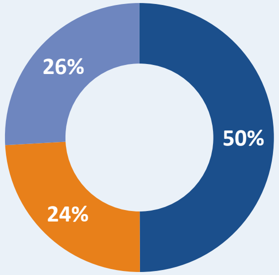
Revenue Composition (Standalone, INR in Lakhs)

Product Mix

Q1 FY27



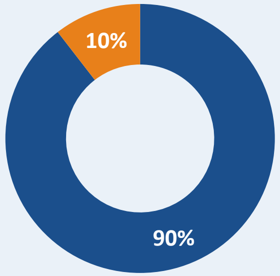
Q1 FY26



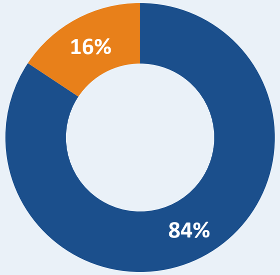
● CivitPLAN/PERMIT ● CivitINFRA ● Other

Sales Mix

Q1 FY27



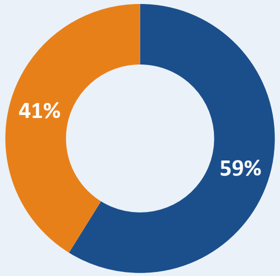
Q1 FY26



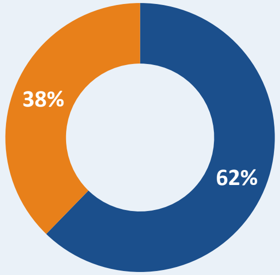
● Owned Products ● Allied Products

Sales Type

Q1 FY27



Q1 FY26



● One-Time Licence ● Recurring

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SECTION TWO

Financial Results

Standalone and consolidated performance for the quarter ended 30 June 2026

FINANCIAL RESULTS

Q1 FY27 KPI Dashboard (Standalone, INR in Lakhs)

KPI	Value	Change
Revenue from Operations	3,222.02	+25.0%
Total Income	3,296.89	+22.0%
EBITDA	960.07	Margin 29.80%
Profit Before Tax	259.51	+18.2%
Profit After Tax	191.89	+17.8%
SaaS Revenue	1,003.25	+55.6%

Standalone Results (INR in Lakhs)

Particulars	Q1 FY27	Q1 FY26	YoY Δ
Revenue from Operation	3,222.02	2,578.58	▲ 25%
Total Revenue	**3,222.02**	**2,578.58**	
COGS	287.48	356.93	▼ 19%
Employee Cost	667.10	678.14	▼ 2%
Other Expenses	1,307.38	775.87	▲ 69%
EBITDA	**960.07**	**767.64**	**▲ 25%**
Depreciation & Amortisation Cost	683.47	564.62	▲ 21%
Finance Cost	91.95	106.89	▼ 14%
Other Income	74.87	123.39	▼ 39%
Profit Before Tax	**259.51**	**219.52**	**▲ 18%**
Tax Expenses	67.62	56.57	▲ 20%
Profit After Tax	**191.89**	**162.95**	**▲ 18%**

Management Commentary

- 25% increase in turnover, primarily driven by higher SaaS revenue during the quarter, resulted in Revenue from Operations of INR 3,222.02 lakhs.
- Lower third-party product sales brought COGS down 19% YoY.
- Employee cost held broadly at par with the prior year.
- Depreciation & Amortisation increased on higher capitalised development cost.
- Other Expenses rose mainly on higher licence utilisation and elevated technical & professional fees, both scaling with sales growth.
- EBITDA margin held steady at ~29.8% as the cost base scaled with growth investment.

Q1 FY27 KPI Dashboard (Consolidated, INR in Lakhs)

Revenue from Operations	Total Income	EBITDA
3,328.46	3,385.52	905.67
+23.2%	+20.7%	Margin 27.2%

Profit Before Tax	Profit After Tax	SaaS Revenue
187.08	115.87	1,003.25
+9.2%	+5%	+55.6%

Consolidated Results (INR in Lakhs)

Particulars	Q1 FY27	Q1 FY26	YoY Δ
Revenue from Operation	3,328.46	2,701.29	▲ 25%
Total Revenue	**3,328.46**	**2,701.29**	
COGS	287.48	356.93	▼ 19%
Employee Cost	807.63	793.99	▼ 2%
Other Expenses	1,327.68	812.11	▲ 63%
EBITDA	**905.67**	**738.26**	**▲ 23%**
Depreciation & Amortisation Cost	683.70	564.79	▲ 21%
Finance Cost	91.95	106.89	▼ 14%
Other Income	57.06	104.78	▼ 46%
Profit Before Tax	**187.08**	**171.36**	**▲ 9%**
Tax Expenses	71.21	61.00	▲ 16%
Profit After Tax	**115.87**	**110.36**	**▲ 5%**

Management Commentary

- Consolidated revenue grew 23% YoY, boosted by revenue contribution from subsidiaries.
- Employee cost held broadly at par with the prior year.
- EBITDA margin at 27.2%, moderated by growth investment ahead of scale.
- Depreciation & Amortisation increased on higher capitalised development cost.
- Other Expenses rose mainly on higher licence utilisation and elevated technical & professional fees, both scaling with sales growth.
- PAT increased 4% YoY.

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SECTION THREE

Growth Strategy

Corporate sector growth opportunities

STRATEGIC FOCUS

Growth Strategy

A dual-engine approach: sustaining our proven government-sector growth while focusing growth in corporate enterprise

Government Sector

Proven Growth, Sustained Ahead

- Delivered substantial, compounding growth over the past two decades serving government and public-sector clients
- Deep, entrenched relationships across urban local bodies, industrial boards and state departments nationwide
- This growth is set to continue — eTDR and the Smart Governance Platform extend our footprint further in the years ahead

Corporate Enterprise Sector

Focused growth in Private Sector

- Alongside government, we are now sharpening focus on corporate and enterprise clients for digital transformation
- Leveraging two decades of large, complex project expertise to serve developers, contractors and enterprises
- Civit SUITE and Civit TWIN position our platforms to capitalize on this strategic private-sector opportunity.

Two Engines, One Growth Strategy

Government-sector leadership built over two decades continues to compound, while a **dedicated corporate enterprise push** opens a second, complementary front for digital-transformation revenue.

Business Growth Plan for Corporate Enterprises Sector

Three high-incremental revenue segments identified to deepen SoftTech's reach into the private / corporate market

eTDR Exchange

All-India Rollout

- Live in Mumbai (BMC) since Jun'26 — zero cost to government, revenue from transaction fees
- Multi-state traction: Maharashtra mandate; proposal with Andhra Pradesh; interest from Telangana, NCR, Rajasthan & Haryana
- No competitor currently in the eTDR exchange space

Civit SUITE of Products

Private Sector Rollout

- Extending from government to developers & contractors — a large, high-paying corporate market with a low credit cycle
- 35+ private clients onboarded in pilot outreach; aggressive dedicated outreach program underway
- Engage with Large & Mid size construction enterprises and real estate developers as digital transformation partners.

Civit TWIN

Pan-India Rollout

- AI-led proposal clearance tool for architects; launched in Mumbai and endorsed by the CM
- SaaS subscription model layered on the existing 18-state Civit PERMIT base
- No direct market competition; large addressable architect / developer community

New Corporate Order Secured — Mitsubishi (WMS Sustain)

INR 120 Lakhs — a validating win from the private / corporate segment, reinforcing early traction of the Civit Suite's private-sector rollout beyond government clients.

Thank You

SoftTech Engineers Limited

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