EXCELSOFT TECHNOLOGIES LIMITED
Formerly known as Excelsoft Technologies Private Limited.
CIN: L72900KA2000PLC027256
1-B, Hootagalli Industrial Area, Mysuru - 570018, Karnataka, India.
0821-4002200 compliance.officer@excelsoftcorp.com www.excelsoftcorp.com

November 05, 2026

To
The Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001,
Maharashtra, India.

Scrip Code: **544617**
ISIN: **INE606N01019**

To
The Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400051,
Maharashtra, India.

Scrip Symbol: **EXCELSOFT**

Subject: Press Release on the financial results for the 2nd (Second) quarter and half year ended September 30, 2026, under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release titled **"Excelsoft Technologies Reports Strong Revenue Growth of 25% in Q2 and 34% in H1 FY27; Continues to Invest in Product Development and AI-led Innovation**".

The above information is also available on the website of the Company at
https://www.excelsoftcorp.com/investors/

Details as required to be disclosed as per BSE's Circular No. 20230714-34 dated July 14, 2023, and NSE's Circular No. NSE /CML/2023/57 dated July 14, 2023, are as under:

1	Date of occurrence of Event / Information:	November 05, 2026
2	Time of occurrence of Event/ Information:	19:09 (IST)

Kindly take the above information on record.

Thanking you,

For Excelsoft Technologies Limited,
(Formerly known as Excelsoft Technologies Private Limited)

S M ADITHYA JAIN
Digitally signed by S M ADITHYA JAIN
Date: 2026.11.05 19:47:33 +05'30'

S M Adithya Jain,
Company Secretary, Chief Compliance Officer and
Chief Investor Relations Officer
(ICSI Membership No.: A49042)
Place: Mysuru

Enclosed: Press Release

Earnings Release – Q2 & H1 FY27

Excelsoft Technologies Reports Strong Revenue Growth of 25% in Q2 and 34% in H1 FY27; Continues to Invest in Product Development and AI-led Innovation

Mysore, November 5, 2026: Excelsoft Technologies Limited, a global provider of technology-based solutions for the learning and assessment market, announced its un-audited financial results for the second quarter and half year ended September 30, 2026.

Consolidated Financial Highlights

Q2 FY27:

- Revenue from Operations grew 25.22% year-on-year to ₹808.99 million in Q2 FY27, compared with ₹646.07 million in Q2 FY26.
- Total Income increased 26.24% year-on-year to ₹866.28 million, compared with ₹686.25 million in the corresponding quarter of the previous year.
- EBITDA stood at ₹132.28 million, with an EBITDA margin of 16.35%, compared with ₹188.20 million and a margin of 29.13% in Q2 FY26.
- Profit After Tax (PAT) stood at ₹82.75 million, compared with ₹106.12 million in the corresponding quarter last year.

H1 FY27:

- Revenue from Operations increased 33.94% year-on-year to ₹1,611.62 million, compared with ₹1,203.25 million in H1 FY26.
- Total Income rose 34.14% year-on-year to ₹1,727.25 million from ₹1,287.65 million.
- EBITDA stood at ₹262.59 million, compared with ₹288.61 million in H1 FY26, with an EBITDA margin of 16.29%.
- PAT increased 6.18% year-on-year to ₹175.03 million from ₹164.85 million in H1 FY26.

Operational & Strategic Highlights

- **Continued Product Development and AI-led Innovation:** The Company continued to advance the development of its proprietary products and technology platforms, with a focus on strengthening capabilities across the learning and assessment lifecycle. Its ongoing work includes AI-enabled solutions for item generation and validation, handwriting digitization, AI-assisted marking, proctoring and analytics, alongside offerings such as the AI-levate App Suite, Saras SchoolAI and Saras Assessments in-a-Box.
- **Strong Momentum in Education Technology Services:** Education Technology Services contributed ₹491.44 million, representing 60.75% of Q2 FY27 revenue, and recorded year-on-year growth of 41.90%. Revenue from services increased 53.90% year-on-year, reflecting continued traction across the Company's technology and platform services.
- **Strengthening International Sales Capabilities:** The Company is strengthening its overseas sales team to expand international market coverage, deepen customer engagement and enhance customer acquisition efforts across key geographies. This investment is aimed at building a stronger sales funnel and supporting the Company’s next phase of growth.

- **Global Customer Engagement and Delivery Capabilities:** The Company continued to strengthen its global delivery and customer engagement capabilities, with ongoing progress on key customer programs, including the implementation of its next-generation digital assessment platform for a leading UK awarding body.
- **Strong Customer Relationships:** The Company's top 5 customers contributed 74.94% of revenue, while the top 10 customers accounted for 84.76% in Q2 FY27. The average relationship tenure among the top 10 customers stood at approximately 11 years, reflecting the Company's established customer relationships.
- **Strong Balance Sheet:** Excelsoft maintained a debt-free balance sheet, with cash and bank balances of ₹4,070.64 million as of September 30, 2026.

Commenting on the Company's performance, Mr. Dhananjaya Sudhanva, Managing Director, Excelsoft Technologies, said:

"Excelsoft delivered a healthy revenue performance in the first half of FY27, driven by continued momentum in Education Technology Services and sustained demand for our digital learning and assessment solutions. Our growth reflects deeper customer relationships, successful program execution and expanding opportunities across international markets.

During the quarter, profitability was impacted by higher employee costs, including the engagement of external consultants to support program delivery, along with investments in strengthening our global sales and leadership capabilities. These investments are strategic in nature and are expected to strengthen our capabilities and deliver benefits over the long term.

We continue to invest in technology, talent and international expansion to build capabilities for the next phase of growth. Our focus on AI-enabled assessment, digital learning and global market opportunities positions us to address the evolving needs of education institutions and assessment organizations.

Looking ahead, we remain focused on executing existing programs, improving operational efficiency and converting business opportunities into sustainable growth. We remain on track to deliver our committed top-line growth for FY27 and are confident in Excelsoft's long-term growth prospects."

About Excelsoft Technologies Limited

Excelsoft Technologies is a leading provider of innovative e-assessment and learning solutions to awarding bodies, educational institutions, corporations and governments worldwide. With platforms supporting high-stakes examinations, large-scale assessments, and rich digital learning experiences, Excelsoft combines deep domain expertise with cutting-edge AI and cloud technologies to help organisations reimagine the future of teaching, learning and assessment.
Website: [https://www.excelsoftcorp.com/]

For any Queries, please contact:

For further information please contact:	
Mr. S M Adithya Jain **Company Secretary, Chief Compliance Officer and Chief Investor Relations Officer** Excelsoft Technologies Limited E-mail ID: compliance.officer@excelsoftcorp.com	**Mr. Yash Sanghavi / Mr. Tejpal Singh** Investor Relations Advisors: **AdfactorsPR** yash.sanghavi@adfactorspr.com / tejpal.singh@adfactorspr.com