Network People Services Technologies Limited
CIN: L74110MH2013PLC248874
427/428/429, A-Wing, NSIL, Lodha Supremus II,
Near New Passport office, Road No. 22,
Wagle Industrial Estate, Thane (W), Maharashtra, India - 400604
Tel.: +91 22 61482100 I contact@npstx.com I www.npstx.com

ISIN: INE0FFK01017 **Date:11.08.2026**

To,

The National Stock Exchange of India Limited, Exchange Plaza, NSE Building, Bandra Kurla Complex, Bandra East, Mumbai-400 0513 Fax: 022-26598237, 022-26598238
SYMBOL: NPST

BSE Limited
Corporate Relationship Department
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001
Scrip Code: 544396

Subject: General Updates for quarter ended June 30, 2026 – Investor Presentation

Respected Sir/Madam,

Pursuant to the provision of Regulation 30 read with Schedule III Part A para A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation, general updates for quarter ended June 30, 2026.

Kindly take the same on your record.

For Network People Services Technologies Limited

Chetna Avinash Chawla
Digitally signed by Chetna Avinash Chawla
Date: 2026.08.11 20:13:44 +05'30'

Chetna Chawla
Company Secretary and Compliance Officer
M.No: A64291

Date: 11.08.2026
Place: Thane

Q1-FY27 Snapshot

Agenda

Business Landscape

NPST: Driving Innovation in PayTech

NPST
Innovation in every byte

Industry Expertise & Innovation

Over a decade of experience delivering cutting-edge technology

- **13 years** in business
- **20+** banks
- **100+** customers
- **90 M** daily transactions

Comprehensive Suite of Solutions

Integrated banking and payment products for:

- Central Bank/Authority
- Banks
- Third-Party Application Providers (TPAP)
- Payment Aggregators
- Fintech
- NBFC
- Enterprises

Empowering Modern Payments

Modernizing payment infrastructure - driving innovation and efficiency

- Technology Service Provider (TSP)
- Payments Platform as a Service
- AI-based RegTech

Enhanced Business Value

Leverage wide experience to enable customers tap new value pools

- Improve cost and revenue efficiency for customers
- Building new monetization models

Business Verticals

Technology Service Provider (TSP)

A payment software partner for banks and fintech, enabling a compliant transaction processing engine. Also providing next-generation banking, payment, infrastructure, and software services across multiple segments.

Products: UPI | IMPS | CBDC | Banking Connect | BBPS | UPI 123 Pay | Omnichannel SuperApp | Bank-in-a-Box | Software Services

Revenue Model: Licensed/SaaS

Payments Platform-as-a Service (PPaaS)

Enables banks and fintech to launch and manage payment services end-to-end, from acquisition to settlement.

Products: Online Merchant Acquiring (Evok 3.0) | QR and Soundbox Solutions (Qynx) | Merchant Management System | Bharat Connect B2B | Merchant Orchestration

Revenue Model: Pay per use (SaaS Model)

RegTech

Provides fraud management across the transaction lifecycle, from pre-transaction to post-transaction.

Products: Risk Intelligence Decisioning Platform (RIDP) | Online Dispute Resolution (ODR) | Fraud Risk Management (FRM)

Revenue: Pay per use (SaaS Model)

Market trends shaping our opportunity

Fueled by regulation, macro-economics and technology trends

NPST
Innovation in every byte

REGULATION

- Open Banking
- ONDC
- Data Privacy Laws
- Nationalism – Data Localization, National Interchanges
- Cybersecurity and identity

ECONOMIC

- Digital Push – Make in India
- Smart Cities
- New Business Models-- Subscription economy
- Rural Expansion and Vikshit Bharat
- UPI Global

TECHNOLOGY

- Cloud, Micro-Services API
- Embedded Intelligenc e
- IOT and AI
- Digital Currencies

NEW OPPORTUNITIES AND CHALLENGES

Levers of Growth: Beyond Payments

New product offering and target segments

	Product	Market & Segments	Total Annual Market
Payment Processing	Evok 4.0, BBPS, Digital Currency	Banks, PAs, TPAPs, Fintechs NBFCs	Market: **$8 B** CAGR: **~22%**
Payment Devices	Qynx QR and SoundBox	Banks, PAs	Market: **$4 B** CAGR: **~12.63%**
RegTech	Risk Intelligence Decisioning Platform	Banks, PAs, Regulators, Merchants	Market: **$1.9 B*** CAGR: ~**32%**
Digital Lending-UPI	Instant Credit /B2C & B2B	Banks, Pas, ERP Players, Merchants	Market: **$22 B** CAGR: **~192%**

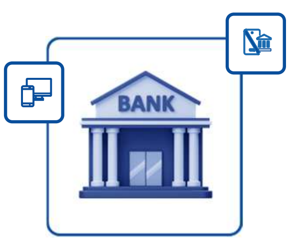
NPST's Growth Vision is to Achieve 2x Market Growth Rate by 2030

Source: NPST Analysis

Our Products at Glance

Banking & Payments

- Real Time Payments
- Central Bank Digital Currency
- Internet and Mobile Banking



Customer Experience

- Omnichannel Super App
- Bank in Box
- Decentralized open e-commerce

Merchant Acquiring

- Online and Offline Merchant Payment Acceptance
- Merchant Management System
- Third Party App Provider
- Payment Orchestration

Regulatory Technologies

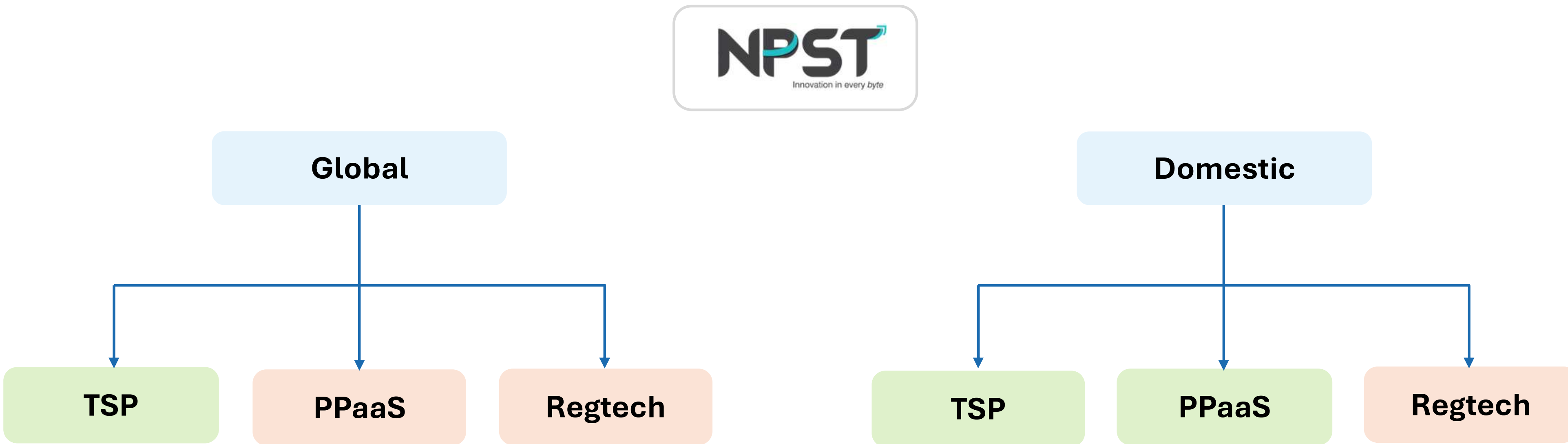
- Risk Intelligence Decisioning Platform
- Bot Defense
- Online Dispute Resolution
- Enterprise Fraud Risk Management

Payment & Security Devices

- Hardware Security Module
- Soundbox
- Smart PoS
- Micro ATM
- Load Balancer

Business Updates – Q1 FY27

Business Verticals Contribution – Q1 FY27



Revenue Contribution from each segment in both the global and domestic markets

PO/Revenue in pipeline

Performance Update & Forward Outlook – Q1 FY27

Revenue & Earnings Quality
- Revenue grew 75% YoY, tracking in line with projected growth trajectory
- Rising share of recurring, SaaS-based platform revenue strengthening earnings quality

Global
- International subsidiary now revenue-contributing; global client orders broadening the base beyond India
- Confirmed business from new segment and geography on a high margin SaaS based model.

Regtech: Structural Growth Driver
- Steady Regtech pipeline offers a clear path to further monetisation
- DPDP implementation emerging as a new demand pool; deep BFSI relationships position us to capture it early

PPaaS: Moderated Base Case, Optionality Intact
- Domestic PPaaS projections deliberately moderated given the current MDR environment
- A favourable MDR policy would revive the business; unlikely to revisit past peaks, but represents meaningful long-term upside

Business Progress – Q1 FY27

Bank in a Box
Increased order book by ~40%

Product Upgrade: Added B2B payments and increased portfolio on Banking Connect

Clients Impact: Cooperative Banks, Private Bank and PSU accounts acquired

Revenue Model: SaaS

Revenue Type: Small Ticket + High Volume = Improved Margin

TSP
Won multiple orders across the payment product stack

Product Upgrade: Increased product offering, higher win probability

Clients Impact: Added new accounts from the Private and PSU segments

Revenue Model: Licensed

Revenue Type: One-time + Recurring (Large Accounts)

Business Progress – Q1 FY27

International Division
Received an LOI from one of the largest telecom operators for SuperApp

Product Upgrade: Ventured into telecom SuperApp

Clients Impact: Global Telecom Player with presence across multiple markets

Revenue Model: Licensed + SaaS

Revenue Type: Small Ticket + High Volume = High Margin

RegTech
Won an order for fraud management tool

Product Upgrade: Added new product stack through partner relations

Client Impact: Ventured into the cooperative segment with Regtech

Revenue Model: Licensed

Revenue Type: One-time + Recurring

Business Progress – Q1 FY27

Payment Devices

Increased the order book by 16%

Product Upgrade: Launched new models through partner relations

Clients' Impact: Multiple accounts acquired in cooperative segments

Revenue Model: SaaS

Revenue Type: Small Ticket + High Volume

B2B Payments

(New Business)

Bagged orders from two banks

Product Upgrade: Launched a new solution on the licensed and SaaS Model (Bank in Box)

Client Impact: Acquired banks in the private sector

Revenue Model: Licensed and SaaS

Revenue Type: One-time + Recurring

Building an AI-Ready Organization

NPST
Innovation in every byte

Enterprise-wide AI Governance Policy to drive responsible and secure AI adoption

Invested in AI development tools to improve engineering productivity and accelerate product innovation

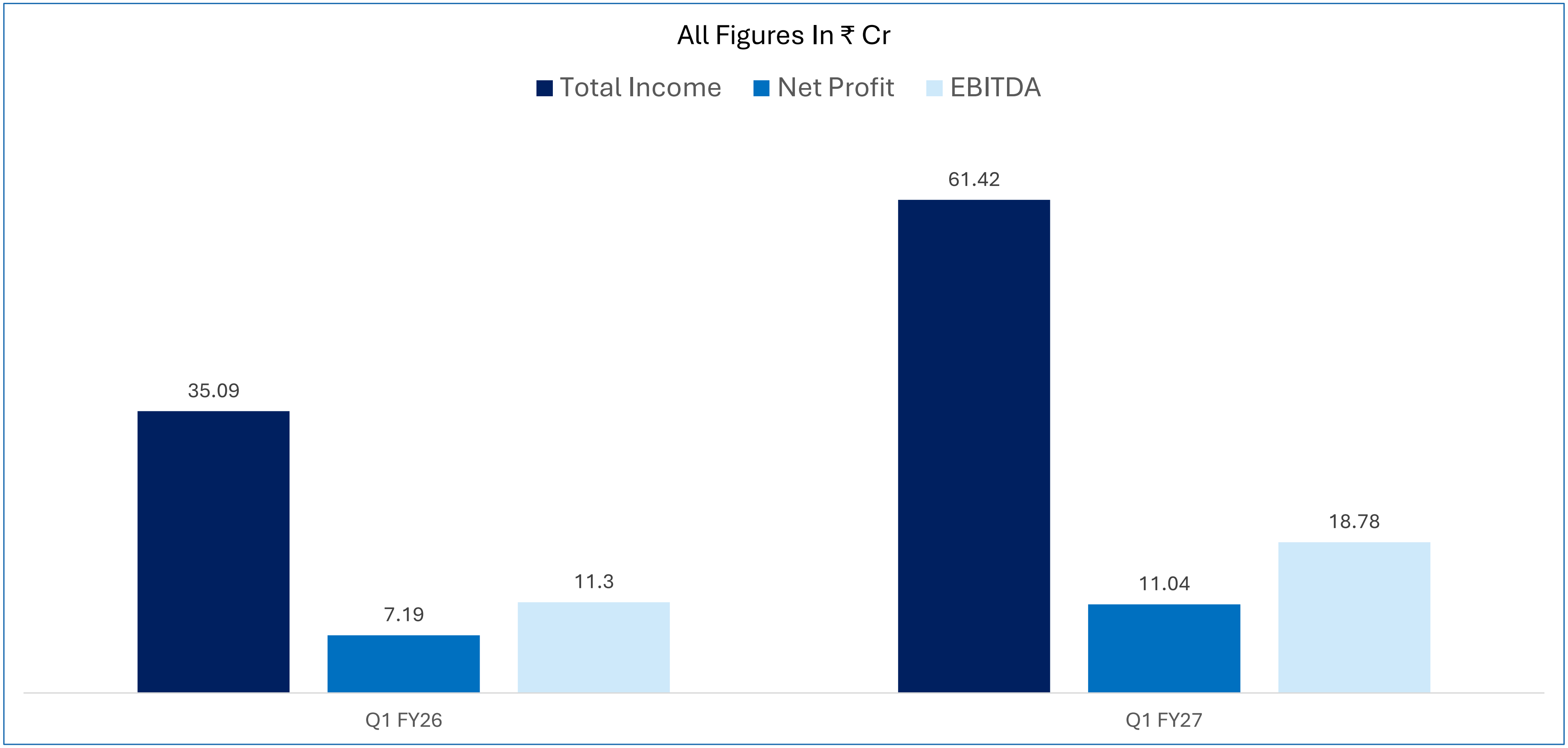
Enhanced cybersecurity infrastructure to strengthen resilience in an AI-enabled technology environment

Capability building and AI training programmes to equip technology teams with future-ready skills

Impact: Aim to improve efficiency by 30%

Financial Highlights – Q1 FY27

Consolidated Key Financial Highlights – Q1 FY27



Consolidated Key Financial Highlights – Q1 FY27

NPST Innovation in every byte

All Figures In ₹ Cr & Margin in %

Particulars	Q1FY27	Q1 FY26	YoY (% Change)
Total Income	61.42	35.09	75.04%
EBITDA	18.79	11.31	66.14%
EBITDA (%)	30.59%	32.23%	
Net Profit	11.05	7.19	53.69%
Net Profit (%)	17.99%	20.49%	
Diluted EPS (₹)	5.26	3.70	42.16%

Consolidated Results Highlights – Q1 FY27

All Figures In ₹ Cr & Margin in %

Particulars	Q1FY27	Q1FY26	YoY (% Change)
Revenues	56.48	33.62	
Other Income	4.94	1.47	
Total Income	**61.42**	**35.09**	**75.04%**
Project expenses	12.66	11.76	
Employee costs	10.12	9.45	
Other expenses	19.85	2.57	
Total Expenditure	42.63	23.77	
EBITDA	**18.79**	**11.31**	**66.14%**
EBITDA %	**30.59%**	**32.23%**	
Finance Costs	0.21	0.21	
Depreciation	4.09	1.43	
PBT	**14.49**	**9.67**	
Tax	3.44	2.48	
Net Profit	**11.05**	**7.20**	**53.69%**
Net Profit %	**17.99%**	**20.49%**	
Diluted EPS (₹)	5.26	3.69	42.16%

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For further details, please feel free to contact our Investor Relations Representatives:

VALOREM ADVISORS
"Your Partners in Value Creation"

Mr. Anuj Sonpal
Valorem Advisors
Tel: +91-22-35075100
Email: npst@valoremadvisors.com
Investor Kit Link: https://www.valoremadvisors.com/npst

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Thank You!