

**May 07, 2026**

**BSE Ltd.,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai-400 001  
Scrip Code: **532633**

**National Stock Exchange of India Limited,**  
“Exchange Plaza”,  
Bandra - Kurla Complex, Bandra (East),  
Mumbai-400 051  
Symbol: **ALLDIGI**

Dear Sir,

**Sub: Submission of Investors' Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investors' Presentation on the financial performance for the fourth quarter and financial year ended March 31, 2026.

This is for your information and records.

**For Alldigi Tech Limited**  
(Formerly known as Allsec Technologies Limited)

**Shivani Sharma**  
**Company Secretary and Compliance Officer**  
**ACS-39590**

**Encl: a/a**

# alldigi tech

A digitide company

**Q4 & FY26 Earnings Update**

**May 2026**



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# Q4 FY26: Strong YoY profitability with rising international contribution

Revenue				Reported EBITDA				PAT			
	₹ Cr	QoQ	YoY		₹ Cr	QoQ	YoY		₹ Cr	QoQ	YoY
Q4	154.7	↑1.3%	↑5.9%	Q4	43.7	↓4.9%	↑24.2%	Q4	28.9	↑38.6%	↑49.7%
FY-26	598.7		↑9.6%	FY-26	162.0		↑25.0%	FY-26	82.2		↓1.3%

## Revenue Mix

- **Q4'26** : International Revenue up by 11.9% YoY and mix at 67.3% in Q4'26 as against 63.6% in Q4'25
- **FY'26** : International Revenue up by 14.1% YOY and mix at 65.5% in FY'26 as against 62.9% in FY'25
- **Q4'26** : Domestic Revenue down by 4.7% YoY and mix at 32.7% in Q4'26 as against 36.4% in Q4'25
- **FY'26** : Domestic Revenue up by 1.9% YOY and mix at 34.5 % in FY'26 as against 37.1% in FY'25

## Platforms

- **PulseHR.ai**: AI-led input consolidation across email and SFTP sources, covering 6 templates through to payroll push — Ops UAT completion by 12 Jun 2026.
- **HRMS V2**: Integrated product rollout underway with a pilot customer in India; Phase 1 India release in 1st week of May, followed by Philippines (July) and UAE (August).
- **SP4 Migration**: India migration completed; Philippines product launch targeted for Aug 2026.

## Employee records

- **Q4'26** : Employee records at 16.8 l for Mar'26 ; 49.9 lacs for Q4'26 which is higher by 12.7% YoY & 2.8% QoQ
- **FY'26** : Employee records at 191.5 lacs for FY'26 ; which is higher by 11.1% YoY

## Service Delivery

- **T&D** - Payroll accuracy 99.86%, on time delivery 99.51% & Query TAT 96.06% - Employee records per FTE up 14.3% YoY & 6.9% QoQ
- **BPM** – Largely green service delivery across.

## Human Resources

- Gender diversity up 1.2 % YoY

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Company Overview

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Key Business Highlights

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Financial Performance

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Business segments update

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Annexures

# Company Overview



# Global Leader in Outsourcing Solutions

## Corporate



Subsidiary of Digitide Solutions, backed by Fairfax Holdings (Canada)



**25 years** of Global BPO service Excellence



**600 Client** engagements globally including Fortune 100 companies

## Tech & Digital



**~19 Million** employee records processed per annum- clear market leadership



**5,00,000+** monthly employee self service portal log-ins



Continued investments in Tech/AI & Product upgrades

## BPM



Continued strong service delivery with topping of partner league tables for many customers



Journey from Operations to business value adds including Digital/ RPA tools



**2 decades** of delivering Global Business Solutions

Tech & digital - Market Leader in HRO Services | BPM - Value-adding Global BPM Player

# Global Delivery Footprint Across India, Philippines and US



- Servicing 69 Countries
- Holding company India, Subsidiaries - US & Manila.
- Seats – Alldigi ~ 5,700 - India (~4,100) Manila (~1,600)
- Manila - Multi-lingual hub offering 12+ International languages using native speakers



**Chennai (HQ), Bangalore, Noida, India – ~4,100 Seats**

- |             |            |
|-------------|------------|
| ▪ Hindi     | ▪ Marathi  |
| ▪ English   | ▪ Punjabi  |
| ▪ Tamil     | ▪ Gujarati |
| ▪ Telugu    | ▪ Bengali  |
| ▪ Kannada   | ▪ Odia     |
| ▪ Malayalam |            |



**Manila, Philippines – ~1600 Seats**

- |            |                    |
|------------|--------------------|
| ▪ Mandarin | ▪ Arabic           |
| ▪ Spanish  | ▪ Portuguese       |
| ▪ Japanese | ▪ Malay            |
| ▪ German   | ▪ Bahasa-Indonesia |
| ▪ Turkish  | ▪ Italian          |
| ▪ French   | ▪ Polish           |
| ▪ English  |                    |



**New Jersey, USA**

# Leading and growing provider of T&D(Payroll) Services



## HR Services

- On-boarding
- Employee Info Store
- Postings
- Exits



## Reimbursement System

- Travel Requisition with workflow
- Alerts to Travel Desk, Admin
- Travel Claims & Vouching
- Settlements



## Leave & Attendance

- Leave Mgt. with ESS & Workflow
- Time Management, Shifts, OT
- Attendance Processing



## HRMS & Eco-system

- Hire-to-Retire HRMS integrated with a product eco-system supported by best-in-class partners



## Payroll

- Global & Configurable Payroll
- Tax Engines
- Payroll Statutory & Control Reports



## Retirals

- PF Trust Accounting
- Loans
- Investments

### Smart HR

Better workplace with an end-to-end solutions for Enterprise Customers



SmartHR for SME/ SaaS

### Smart Pay

Manage & deliver powerful & accurate payroll every time

### Smart Stat

Tackle complex payroll compliances backed by technology

# BPM: Cutting edge Digital Business Services offerings

## Customer Experience Management



## Insurance



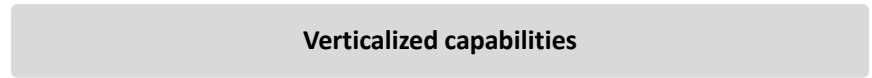
## Transaction Processing



## Collections – Verticalized Capabilities



## Healthcare



## Compliance





# Key Business Highlights

# Q4 FY26: Revenue up 5.9% YoY, EBITDA margin expands 416 bps, PAT up 49.7%

## Financial

### Q4 FY26 P&L highlights:

(in ₹ Crs.)

		YOY%	QoQ%
Revenue	154.7	▲ 5.9%	▲ 1.3%
EBITDA	43.7	▲ 24.2%	▼ 4.9%

### Balance Sheet:

Cash & Liquid Funds	147.7	▼ 17.4 Cr	▼ 21.0 Cr
OCF	45.3	▼ 5.9%	▲ 0.1%

- **Q4FY26 revenue** of ₹154.7Cr was up 1.3% QoQ and 5.9% YoY
- **EBITDA:** Increase YoY primarily due to operational efficiency and lower QoQ due to leave policy alignment in prior quarter
- Cash & Liquid funds lower on account of income tax refund in FY 25 and dividend payment of 45.71 Cr in Q4 FY'26

		YOY%	QoQ%
EBITDA Margin	28.2%	▲ 416bps	▼ 185bps
PAT (Crs)	28.9	▲ 49.7%	▲ 38.6%

Collection (Crs)	159.6	▲ 4.1%	▼ 1.8%
DSO (Billed & Unbilled)	70days	▲ 6 days	0 days

- **DSO days improved** by 6 days YoY on account of improved collections
- PAT higher YoY & QoQ on account of primarily linked to tax reversal.
- OCF is lower YoY due to receipt of Income tax refunds in Q4 FY'25

## FY26: Revenue up 9.6%, EBITDA up 25.0%, with DSO improving by 8 days

### Financial

#### FY26 P&L highlights:

(in ₹ Crs.)

			YOY%
Revenue	598.7	▲	9.6%
EBITDA	162.0	▲	25.0%

#### Balance Sheet:

Cash & Liquid Funds	147.7 Cr	▼	17.4 Cr
OCF	144.1 Cr	▲	18.8%

- **FY26 revenue** of ₹598.7Cr was up 9.6% YoY from growth across both Verticals
- OCF is lower YoY due to receipt of Income tax refunds in Q4'25.

YOY%

EBITDA Margin	27.1%	▲	333bps
PAT (Crs)	82.2	▼	1.3%

Collection (Crs)	626.1	▲	9.0%
DSO (Billed & Unbilled)	73days	▲	8 day

- **PAT** lower YoY on account of gain due to LLC divestment impact in FY'25
- **DSO** improved by 8 days on account of improved collections

# Q4 FY'26 Business Highlights



## Tech & Digital



- Tech & Digital revenue up by YoY 24.7%.
- Net employee records added : ~ 5.6 lacs, up by 12.7% YoY
- Q4 ACV ~ ₹ 14.0 Cr - 9 New logos
- 61% of the ACV originated from international / MCP opportunities.



## BPM

- BPM International business up by 8.7% YoY
- BFSI and FGT continues to contribute significantly to this growth.
- ACV wins ~ ₹ 12 Cr added from account mining & hunting.



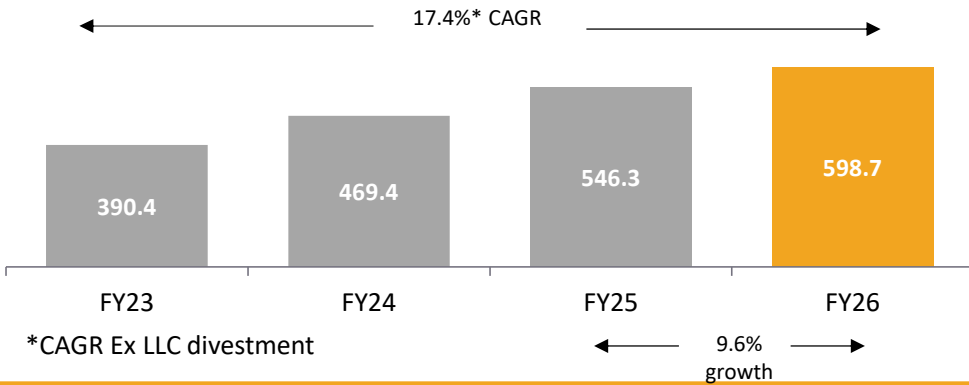
# Financial Performance

# Q4 FY26 Financial Highlights (1/2)

## Revenue

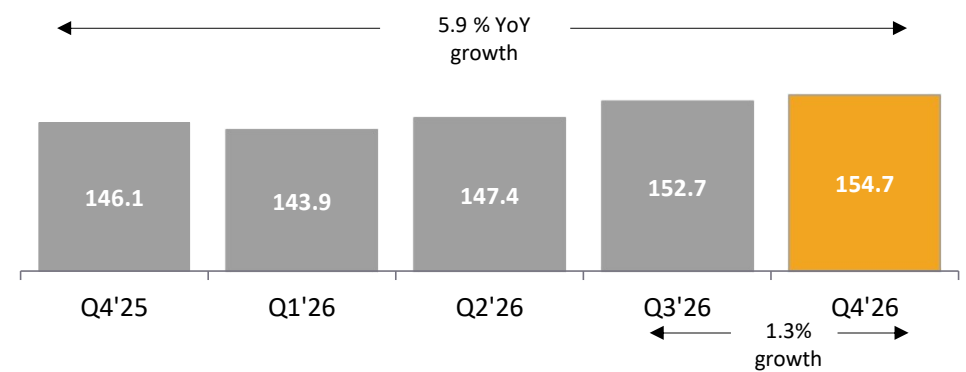
(Figures represent Rs crore)

### Yearly trends



(Figures represent Rs crore)

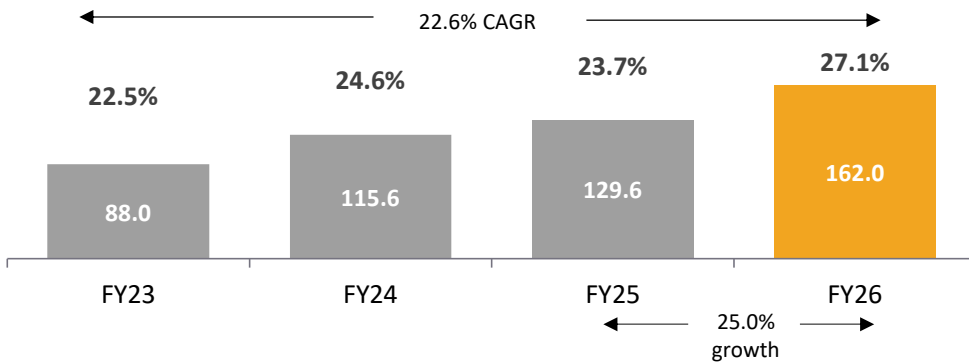
### Quarterly trends



## EBITDA and EBITDA%

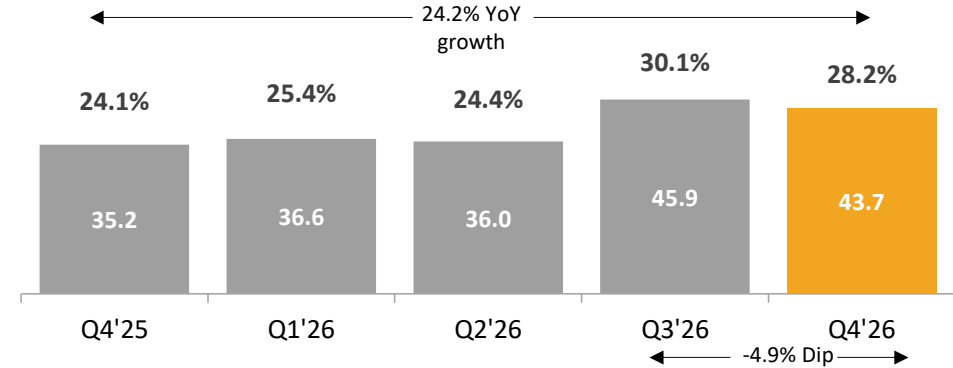
(Figures represent Rs crore; percentages indicates margins)

### Yearly trends



(Figures represent Rs crore; percentages indicates margins)

### Quarterly trends

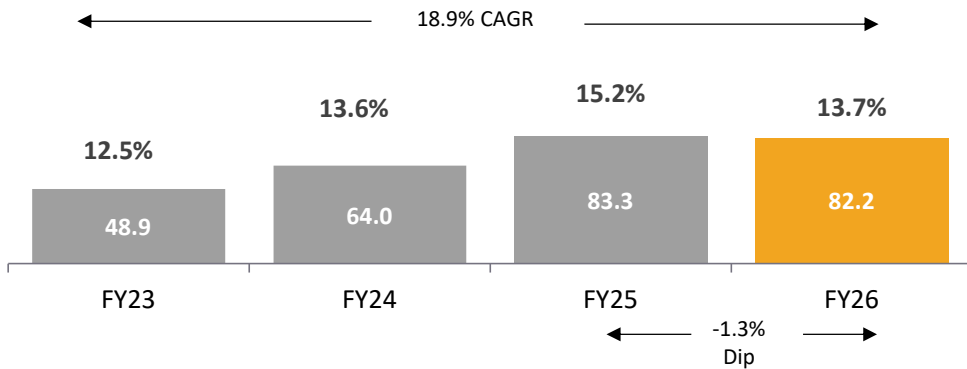


# Q4 FY26 Financial Highlights (2/2)

## PAT and PAT%

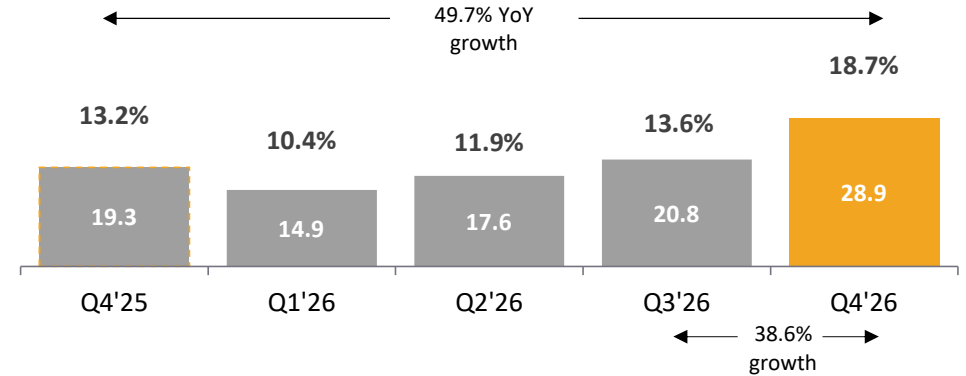
(Figures represent Rs crore; percentages indicates margins)

### Yearly trends



(Figures represent Rs crore; percentages indicates margins)

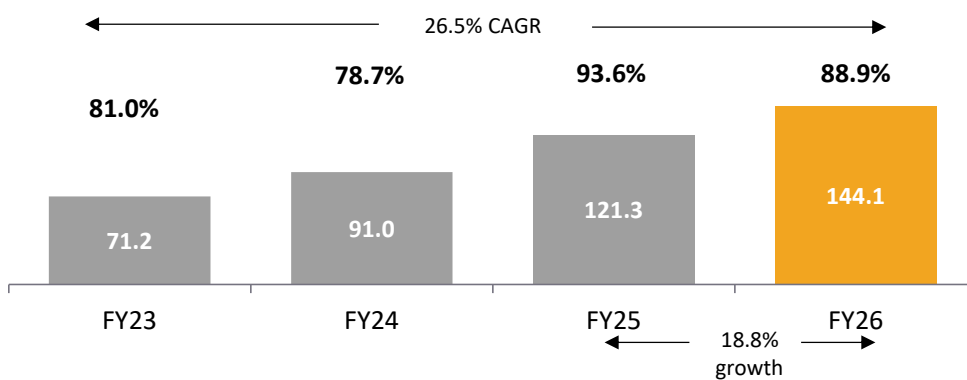
### Quarterly trends



## OCF and OCF Conversion%

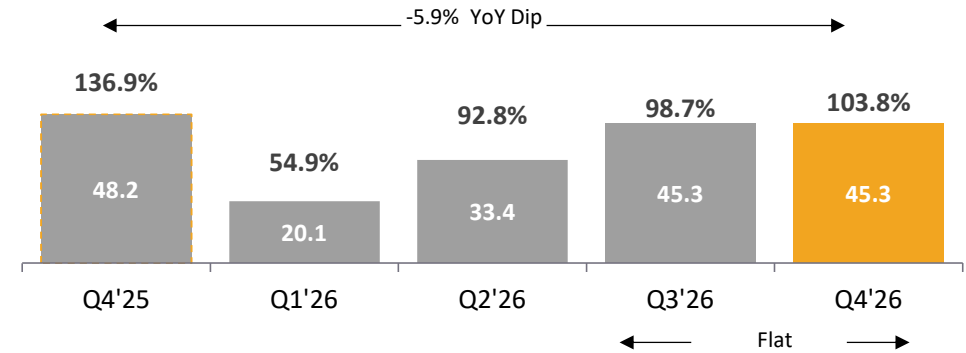
(Figures represent Rs crore; percentages indicates OCF conversion)

### Yearly trends



(Figures represent Rs crore; percentages indicates OCF conversion)

### Quarterly trends



# Business Segment Updates

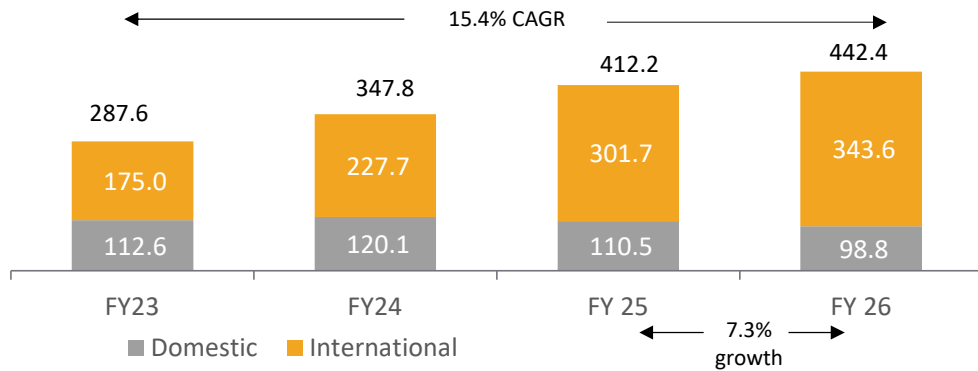


# BPM – International revenue up 8.7% YoY in Q4, offsetting domestic decline

## Segment Revenue

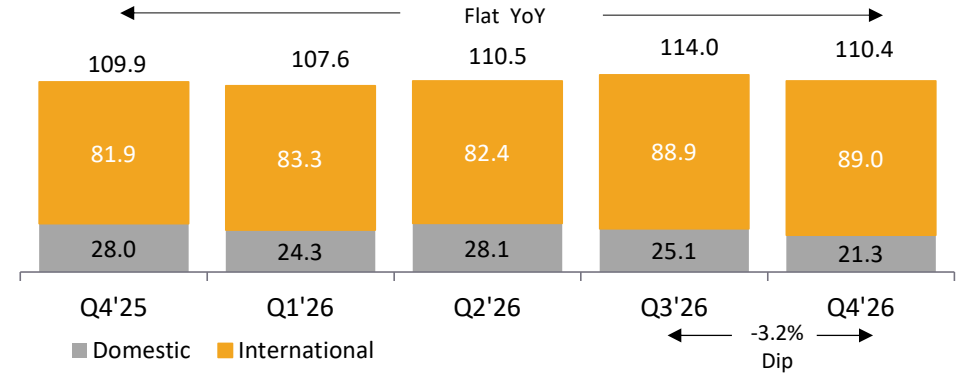
(Figures represent Rs crore)

### Yearly trends



(Figures represent Rs crore)

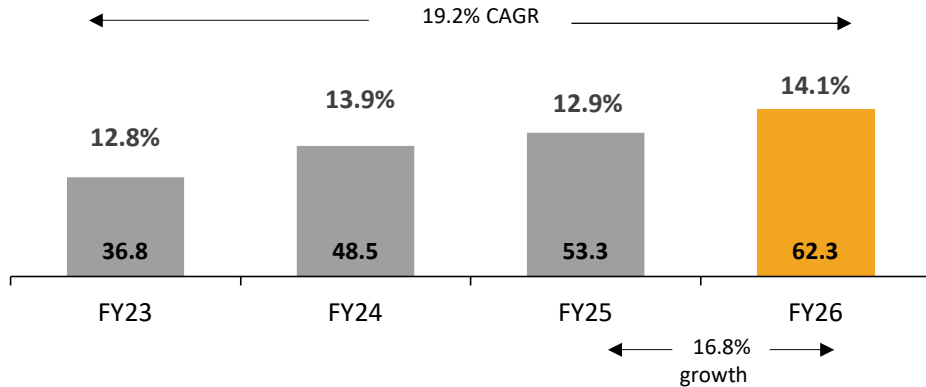
### Quarterly trends



## Segment Margin and Margin %

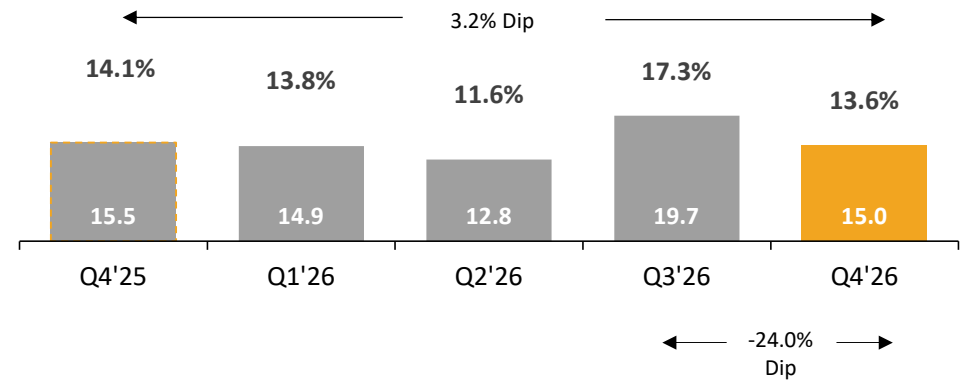
(Figures represent Rs crore; percentages indicates margins)

### Yearly trends



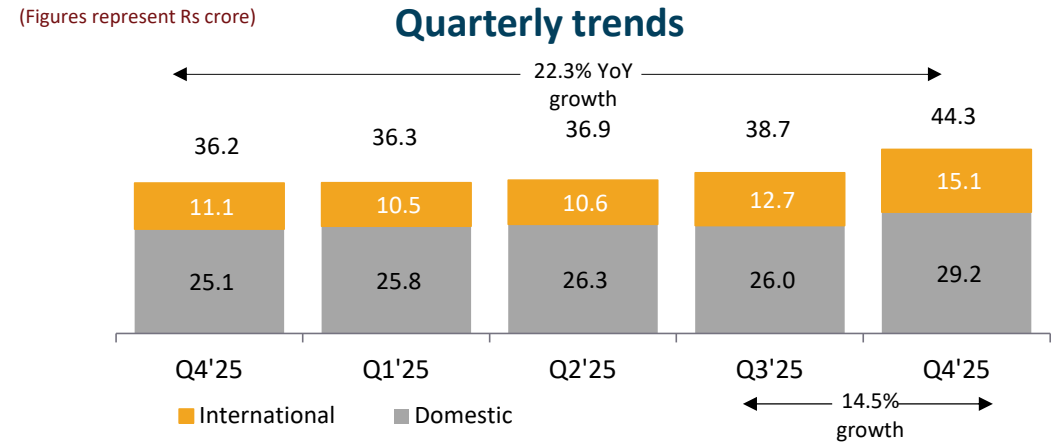
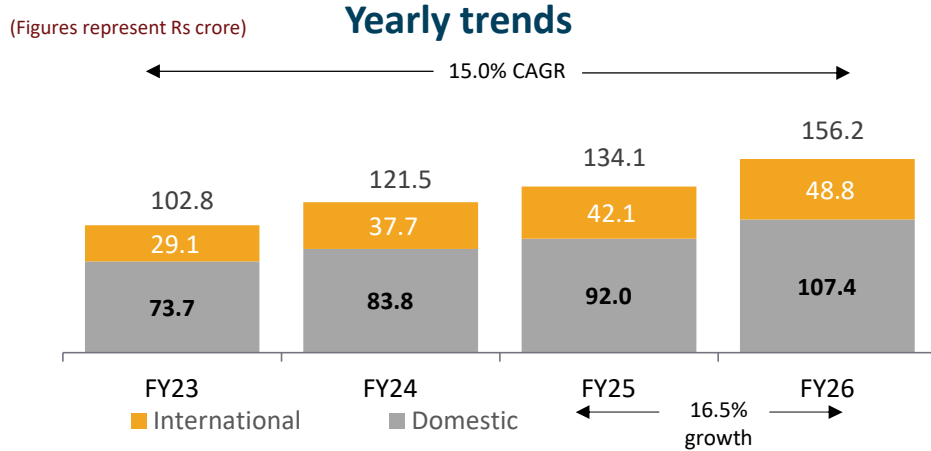
(Figures represent Rs crore; percentages indicates margins)

### Quarterly trends

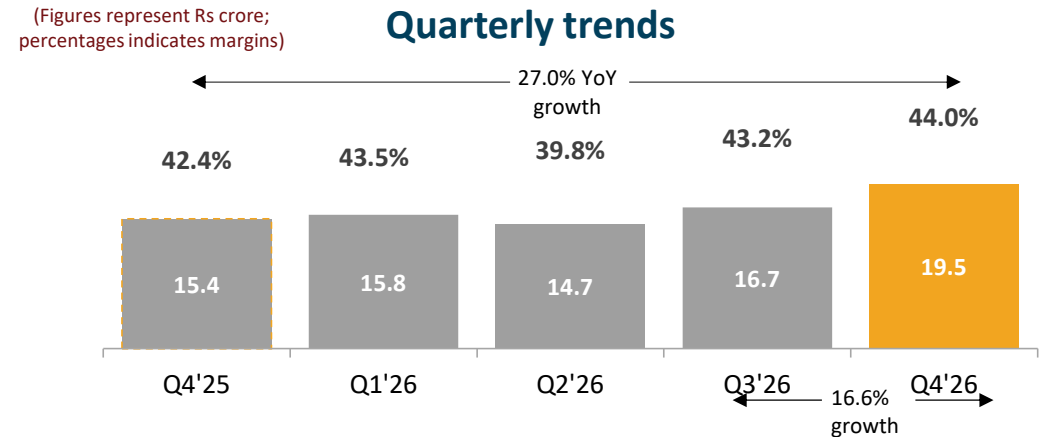
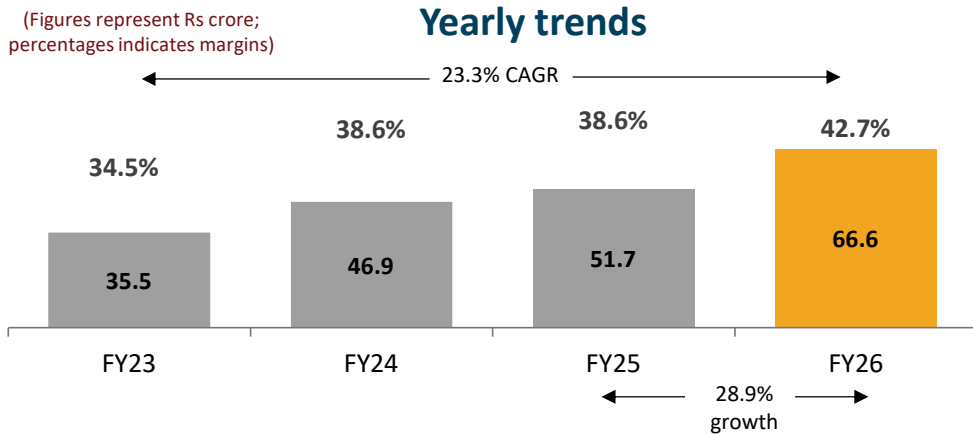


# Tech & Digital – Strong Revenue Growth with 42.7% Segment Margin

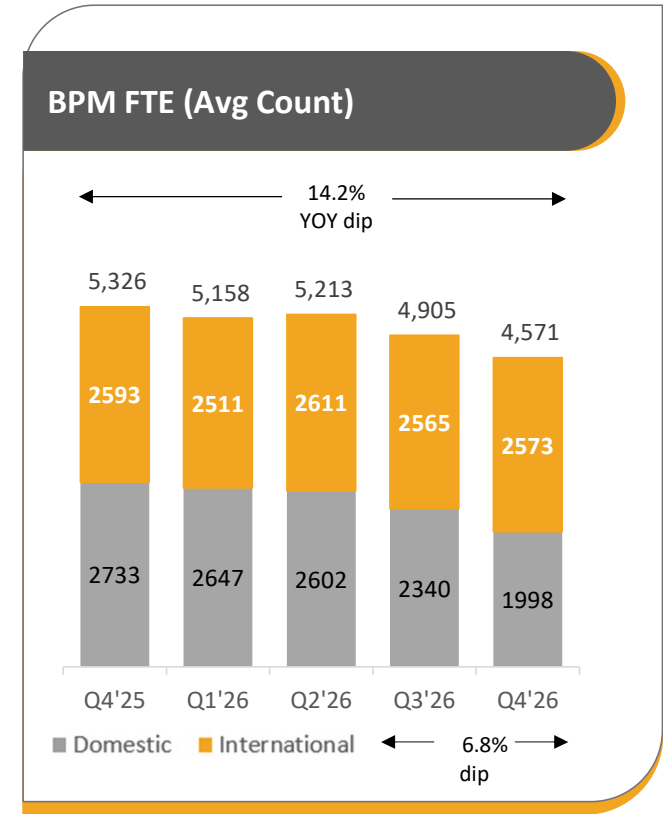
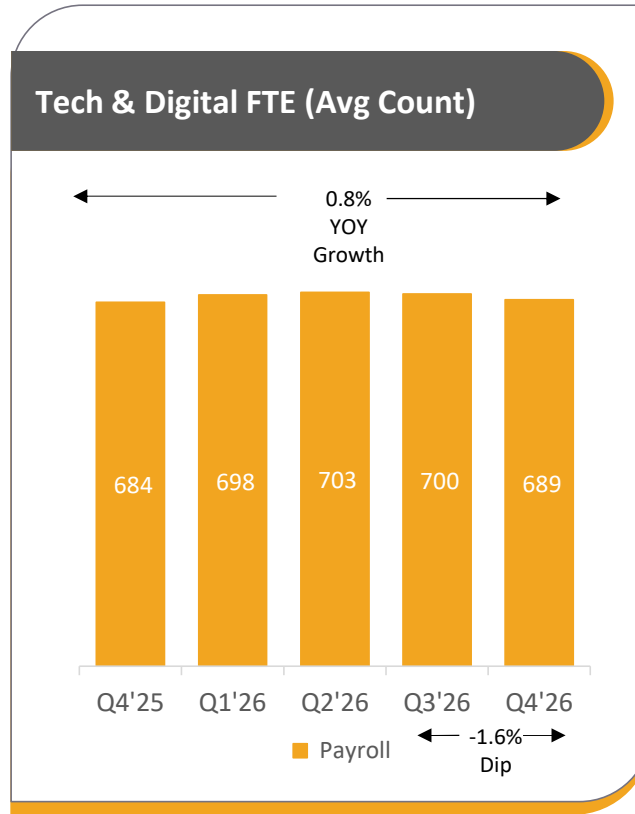
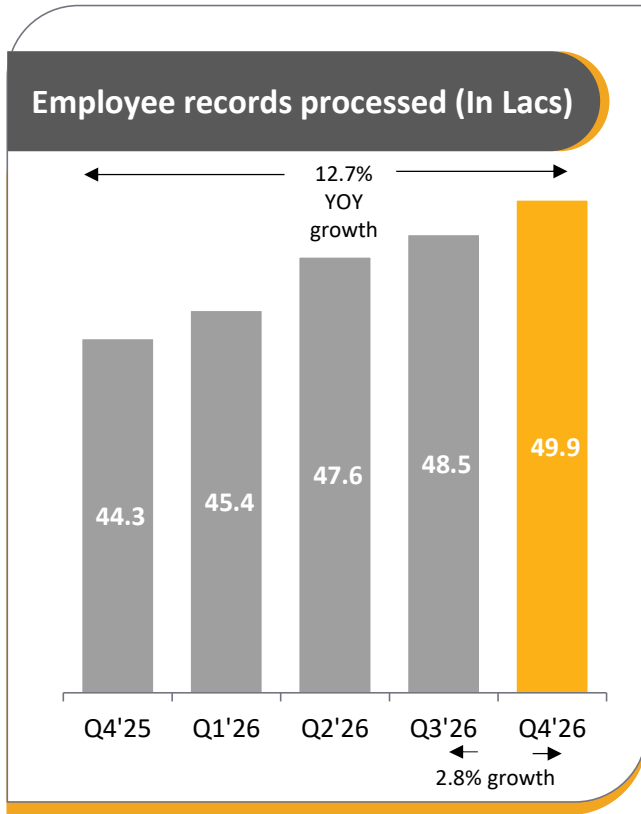
## Segment Revenue



## Segment Margin and Margin %



# Operating Leverage: Employee Records Growth with Stable T&D FTE Base



- T&D employee records processed up by 12.7% YoY & 2.8% QoQ
- T&D FTE up by 0.8% YoY
- BPM International FTE flat QoQ



# Annexures

# Income Statement

Particulars ( in ₹ Cr)	Q4 FY26	Q3 FY26	Q4 FY25	QoQ	YoY
<b>Revenue from operations</b>	<b>154.7</b>	<b>152.7</b>	<b>146.1</b>	1.3%	5.9%
Employee benefits expense	83.7	80.2	82.5	4.3%	1.4%
Other expenses	27.4	26.6	28.4	2.9%	-3.8%
<b>EBITDA</b>	<b>43.7</b>	<b>45.9</b>	<b>35.2</b>	-4.9%	24.2%
<i>EBITDA Margin %</i>	<i>28.2%</i>	<i>30.1%</i>	<i>24.1%</i>	<i>-184bps</i>	<i>416bps</i>
Depreciation & amortisation	15.9	14.4	12.2	10.4%	30.6%
Finance Cost	2.7	2.0	1.5	33.5%	78.0%
Other Income	-2.2	-2.3	-4.6	-6.4%	-52.5%
Exceptional Items	3.8	4.0	0.8	-5.7%	373.8%
<b>PBT</b>	<b>23.5</b>	<b>27.8</b>	<b>25.3</b>		
Tax	-5.4	7.0	6.0	-177.4%	-189.7%
<b>PAT</b>	<b>28.9</b>	<b>20.9</b>	<b>19.3</b>		
<i>PAT Margin %</i>	<i>18.7%</i>	<i>13.7%</i>	<i>13.2%</i>	<i>500bps</i>	<i>547bps</i>
<b>Adj PAT</b>	<b>32.7</b>	<b>24.9</b>	<b>20.1</b>		
<i>Adj PAT Margin %</i>	<i>21.1%</i>	<i>16.3%</i>	<i>13.8%</i>	<i>482bps</i>	<i>737bps</i>
EPS in ₹	19.0	13.7	12.7		

FY26	FY25	YoY
<b>598.7</b>	<b>546.3</b>	9.6%
331.2	312.7	5.9%
105.5	104.0	1.4%
<b>162.0</b>	<b>129.6</b>	25.0%
<i>27.1%</i>	<i>23.7%</i>	<i>334bps</i>
58.6	42.7	37.2%
8.7	4.6	89.1%
-9.4	-10.8	-13.2%
7.8	-16.9	-146.2%
<b>96.3</b>	<b>110.0</b>	
14.1	26.7	-47.2%
<b>82.2</b>	<b>83.3</b>	
<i>13.7%</i>	<i>15.2%</i>	<i>-151bps</i>
<b>90.0</b>	<b>66.4</b>	
<i>15.0%</i>	<i>12.2%</i>	<i>289bps</i>
54.0	54.7	

# Balance Sheet

Particulars ( in ₹ Cr)	As on 31st Mar 26	As on 31st Mar 25
<b>Assets</b>		
PPE, CWIP and Other intangibles	40.3	44.7
Right-of-use assets	168.6	61.1
Goodwill	0.0	0.0
Other non-current assets	31.2	21.5
<b>Non-current assets</b>	<b>240.1</b>	<b>127.3</b>
Trade receivables and Unbilled	69.3	71.9
Cash and cash equivalents	88.6	82.3
Other current assets	121.2	137.7
<b>Current assets</b>	<b>279.1</b>	<b>291.9</b>
<b>Total Assets</b>	<b>519.1</b>	<b>419.3</b>
<b>Equity and Liabilities</b>		
<b>Total Equity</b>	<b>251.0</b>	<b>259.5</b>
Borrowings-non current	0.0	0.0
Lease liabilities-non-current	142.5	43.3
Other non-current liabilities	18.7	8.0
<b>Non-current liabilities</b>	<b>161.2</b>	<b>51.4</b>
Borrowings-current	0.0	0.0
Lease liabilities-current	28.2	19.9
Other current liabilities	78.8	88.6
<b>Current liabilities</b>	<b>106.9</b>	<b>108.4</b>
<b>Total Equity and Liabilities</b>	<b>519.1</b>	<b>419.3</b>

# Cashflow Statement ₹ Cr

Particulars ( in ₹ Cr)	FY26	FY25
<b>Cash flows from operating activities</b>		
<b>Profit before tax</b>	<b>96.4</b>	<b>110.0</b>
Non Cash Expenses/ (Income)	61.9	21.6
Changes in operating assets and liabilities	10.5	-15.7
<b>Cash generated from operations</b>	<b>168.9</b>	<b>115.9</b>
Income taxes paid	-24.8	2.6
<b>Net cash flows from operating activities (A)</b>	<b>144.1</b>	<b>118.5</b>
<b>Cash flows from investing activities</b>		
Capex (net)	-28.2	-17.4
Interest received	-3.8	-2.6
Bank Deposits/ Mutual funds	16.7	-2.3
Profit on sale of PPE	-	-
<b>Net cash from / (used in) investing activities (B)</b>	<b>-15.3</b>	<b>-22.4</b>
<b>Cash flows from financing activities</b>		
Repayments of Borrowings	-	-
Proceeds/(repayments) from/(of) leases	-28.4	-24.2
Payment of dividend	-91.4	-68.5
Interest paid	-7.5	-3.8
<b>Net cash from / (used in) Financing activities (C)</b>	<b>-127.4</b>	<b>-96.5</b>
<b>Net increase /(decrease) in cash and cash equivalents (A+B+C)</b>	<b>1.5</b>	<b>-0.5</b>
Effect of exchange differences on cash & cash equivalents held in f	1.86	0.14
Cash and cash equivalents at the beginning of the period	81.4	81.7
<b>Cash and cash equivalents at the end of the period</b>	<b>84.7</b>	<b>81.4</b>



# alldigi tech

A digitide company

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