



An ISO 9001 Company

Axis Solutions Limited

(Formerly known as "Asya Infosoft Limited")

CIN No.: L43212GJ1985PLC029849

Plot No. 107 to 112, Road No. 6&7, Kathwada GIDC,
SP Ring Road, Ahmedabad - 382430, Gujarat, India.

GST: 24AACCS1371D3ZS

Tel.: +91 99099 06354

✉ info@axisindia.in 🌐 www.axisindia.in

Date:-31-07-2026

To,
The General Manager,
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Fort Mumbai-400 001

Scrip code: 511144

Sub:- Investor Presentation for the quarter ended 30th June, 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the copy of 'Investor Presentation' on Un-audited Financial Results for the quarter ended 30th June, 2026.

You are requested to take the same on record.

Thanking you,

Your faithfully,

For. **Axis Solutions Limited**
(Formerly Known as Asya Infosoft Limited)

Bijal Sanghvi
Managing Director
DIN:- 01988242



AXIS SOLUTIONS LIMITED

Quarterly Presentation Q1FY27



COMPANY OVERVIEW

1999
Foundation Year

27
Years of Experience

BSE Listed
Indian Company

240+
Employees
(including 204 Engineers)

>130
Manufacturing Products

365 Crs.
Order Book Value
(Q1FY27)

End-to-End Solutions
Analytical Measurement, Process Automation, Cloud-based Remote Monitoring, and Industrial Communication/IIoT

Geographical Presence



- International Offices
- Subsidiary
- Ahmedabad, Gujarat**
Headquarters & Manufacturing

Export Track Record

- Shelter solutions delivered to West Africa (2024 case study)
- Systems supplied to Middle East clients (Oman, UAE) and to global partners/clients such as Sonatrach, QAFCO, PDO, ADNOC Distribution, Petronas.

Certifications

Quality
ISO 9001:2015

Hazardous-area & Safety
ATEX (achieved 2016), IECEx

Testing/Compliance Marks
TÜV, CE, RoHS, IP ratings, PESO

R&D
DSIR-approved in-house R&D centre

BOARD OF DIRECTORS / LEADERSHIP



Dr. Bijal Sanghvi

Managing Director

Education:

- B.E. (Instrumentation & Control), L.D. College of Engineering, Gujarat University

Experience(27+ years):

- Managing Director, Axis Solutions Limited (1999–Present)
- Sr. Engineer, Fisher-Rosemount (1995–1999)

Awards:

- Doctor of Process Engineering (DPE-USA); CEO of the Year – ISA Mumbai

Expertise:

- Instrumentation & Control, Analytical Systems, Automation, New Technologies.



Dr. Purvi B. Sanghvi

CEO & Executive Director

Education:

- B.E., L.D. College of Engineering, Gujarat University

Experience(27+ years):

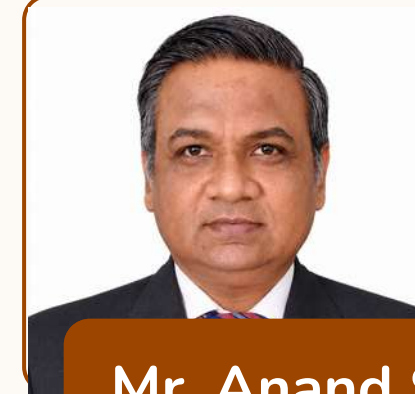
- Instrumentation Engineer, Syscon (1998–1999)
- Lecturer, SCET (2000)
- IBM Global Services – Lead Infrastructure Engineer (2005–2014)
- IBM India – Regional Manager (2015–2019)
- Whole-Time Director & CEO, Axis Solutions (2019–Present)

Recognition:

- Microsoft Certified Expert; Distinguished Women Achievers Award – IEC

Expertise:

- R&D, IT, HR, ESG, New Product Development (NPD)



Mr. Anand Shah

Executive Director

Education:

- B.E. (Instrumentation & Control); Diploma in Business Administration (Operations Management)

Experience(26 years):

- VP – Operations, Axis Solutions Limited (2000–Present)

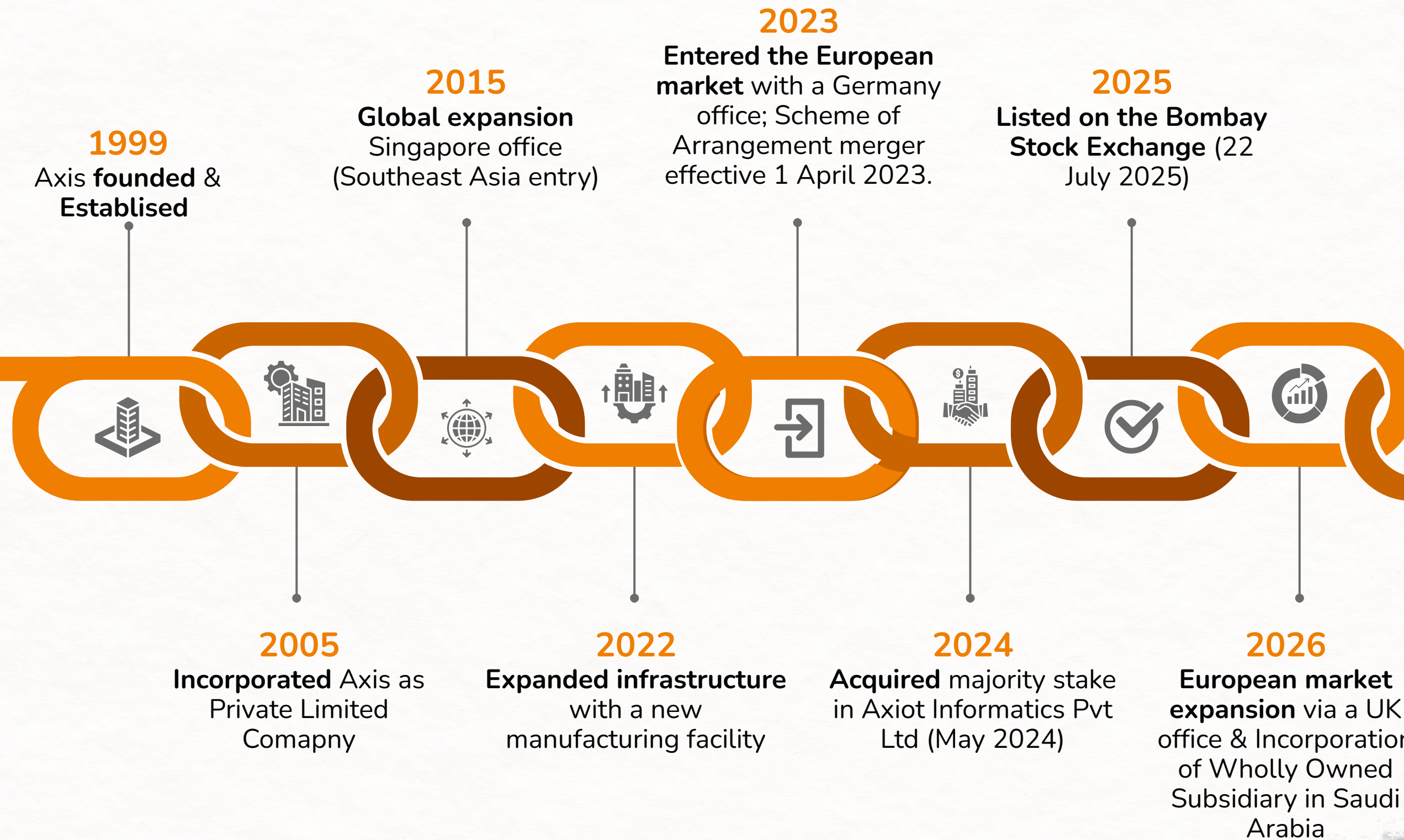
Awards:

- Professional Excellence Award – IEC

Expertise:

- Operations

OUR JOURNEY



Saudi Market Entry

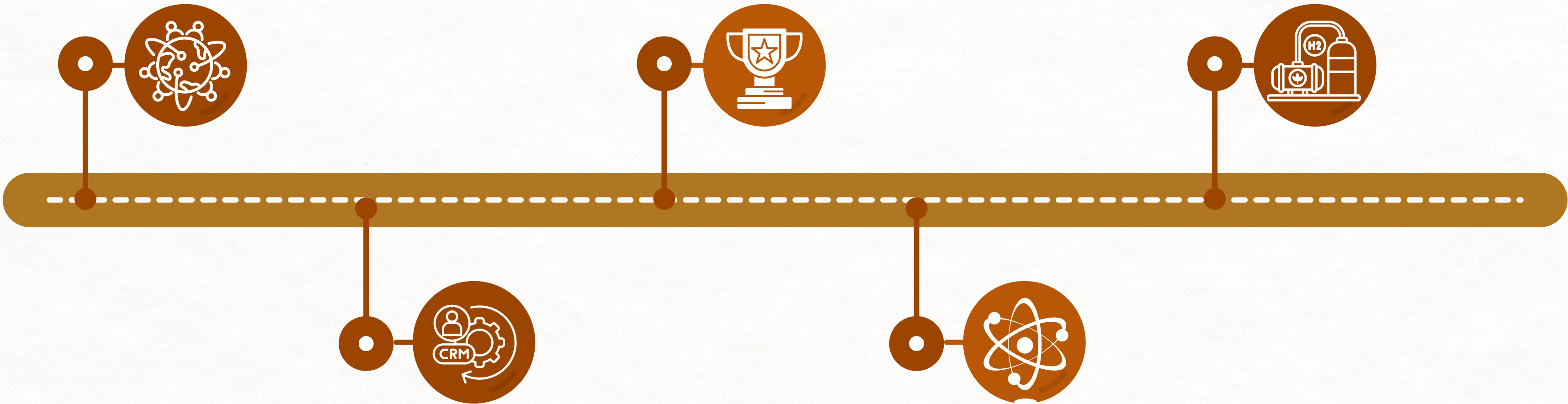
Incorporated a subsidiary in the Kingdom of Saudi Arabia (KSA) to strengthen regional presence and secure local certifications and regulatory approvals.

Industry Recognition

Dr. Bijal Sanghvi was honored with the prestigious CEO Excellence Award – Best CEO of the Year, recognizing his visionary leadership and industry excellence.

Hydrogen Solid Storage

Launched Hydrogen Solid Storage technology, enabling end-to-end Hydrogen-to-Power solutions with fuel cells and electrolyzers.



Proprietary CRM Platform

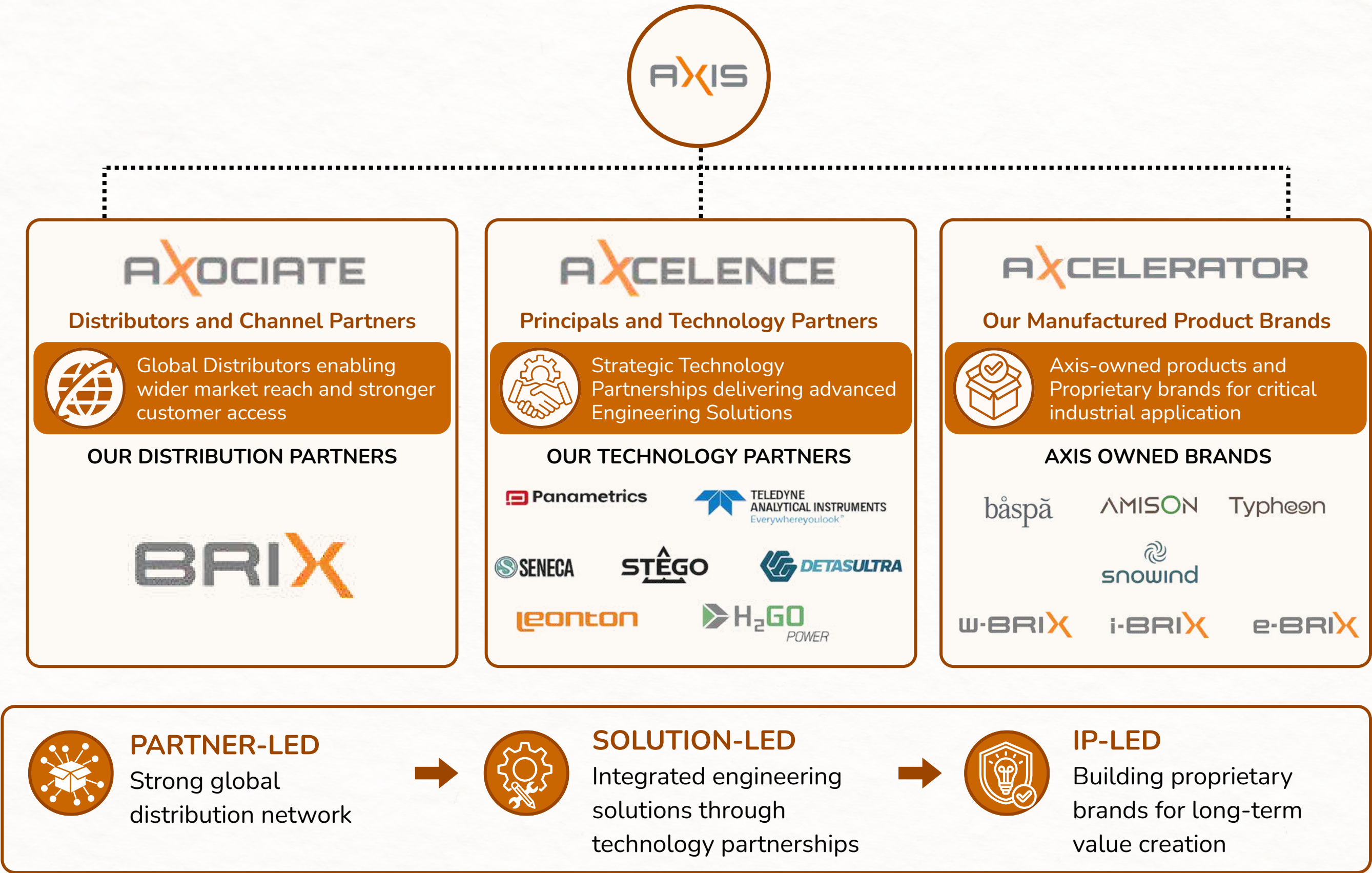
Deployed an in-house CRM platform providing real-time visibility across sales, leads, order tracking, field operations, and performance analytics.

Mag200 Flowmeter Launch

Introduced the in-house developed Mag200 range of electromagnetic flowmeters.

BRANDS HORIZON

ONE INTEGRATED ECOSYSTEM. MULTIPLE STRENGTHS.



WHY THIS MATTERS

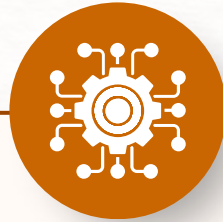
-  **Diversified Revenue Streams**
Distribution, partnerships and owned brands across multiple sectors.
-  **Global Reach & Market Access**
Strong presence across 25+ countries.
-  **Higher Margins Through Owned Brands**
Proprietary brands drive better margins and stronger scalability.
-  **Recurring Revenue Opportunities**
AMC, services, upgrades and long-term customer relationships.

SOLUTIONS PORTFOLIO



Analytical Measurement Solutions

CEMS (Continuous Emission Monitoring Systems), SWAS, Gas Analysis Systems (GAS), TOC/COD analyzers, and EQMS/AAQMS (ambient air quality monitoring).



Automation & Control Solutions

Process automation panels, SCADA/PLC-integrated systems, purge panels, and control-system integration.



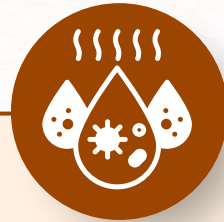
Environmental & Hazardous-Area Engineering

Analyzer shelters, explosion-proof HVAC systems, and e-houses.



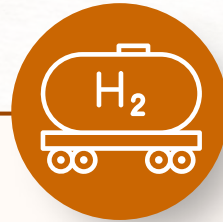
Cloud-Based Remote Monitoring & IIoT

AxisCloud and SmartShelter, layered with digital twins and edge AI/ML gateways on top of the physical systems.



Water & Wastewater Solutions

The AquaVision platform, w-Brix analyzers, and ZLD (Zero Liquid Discharge) system expertise.



Emerging Solutions

Green hydrogen measurement and safety (HydroSafe), and EV charging infrastructure.



Single point of accountability

across design, manufacture, integration, testing, commissioning, and after-sales/AMC, this is the core "why Axis over multi-vendor sourcing" argument.

TRUSTED BY LEADING CLIENTS ACROSS INDUSTRIES

DOMESTIC CLIENTS

INTERNATIONAL CLIENTS

INDUSTRIES WE SERVE

Process Industry								
Light Industry								
MODRN								

MANUFACTURING FACILITIES



1,40,000 sq. ft.

Integrated manufacturing infrastructure across 6 manufacturing units.

End-to-end manufacturing under one roof

Commencement to completion Execution Model- ensuring high control over quality, timelines, and execution at any scale.

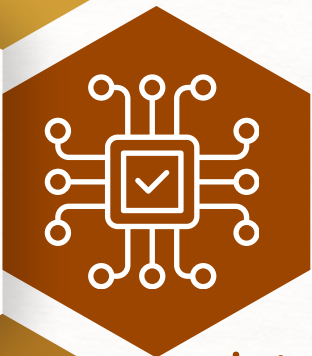


Site Study & Design Engineering

First customer-facing stage; assessing site and requirements before finalizing design.



AXIS



Integration

Instruments, panels, and control systems brought together.

Prototyping, Fabrication & Assembly

Building the system in-house.



FAT (Factory Testing, Inspection & Calibration)

Validated before dispatch.

Commissioning, AMC, Repairs, Training, Spares & DRP support

Full post-delivery lifecycle, not just handover.



IP Portfolio



13

Patents granted
across 4 countries



3

Trademarks



9

Patent applications in
process across 5 countries

Core In-House Product Brands (Axis-owned)

- Amison — Gas Analysis
- Typhoon — Pressure Regulation
- Snowind — Thermal Systems
- Baspa — SWAS Systems
- w-Brix — Water Analyzers
- i-Brix — Instrumentation
- e-Brix — Automation & IIoT

International Brands (Global technology partners the "AXCELLENCE" alliance)

- Panametrics
- Teledyne
- Bühler
- Hemera
- Seneca
- Leonton
- Detas Ultra

New Energy & New Products Vertical

- EV Charging infrastructure
- Green Hydrogen (GH2) storage & generation
- BESS

R&D DEPARTMENT



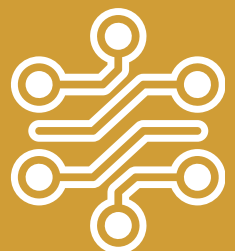
● **DSIR-approved in-house R&D centre (Department of Scientific & Industrial Research, Govt. of India)** - formal government of India recognition of structured, Scientific in-house R&D.



● **R&D Vision 2030:** to become India's most innovative industrial technology company, delivering AI/ML-integrated analytical systems, photonics-based sensing, hydrogen measurement and safety solutions, and intelligent connected industrial infrastructure.



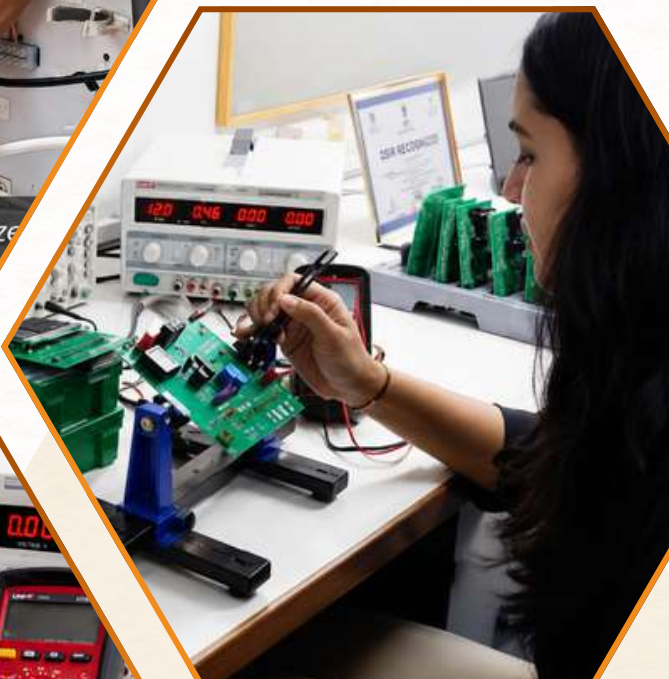
● **Roadmap themes:** clean-energy enablement, regulatory compliance, operational safety, and data-driven industrial decision-making.



● **IIoT & Edge AI/ML focus areas:** edge gateways for analyzers, sampling, and HVAC; predictive analytics for drift and failure prevention; real-time ESG/emissions/energy dashboards; digital twins for analyzers and SmartShelter; and secure OT/IT with multi-cloud architecture.

Continuous
R&D Initiatives

10% of
Annual Profit
Committed to R&D

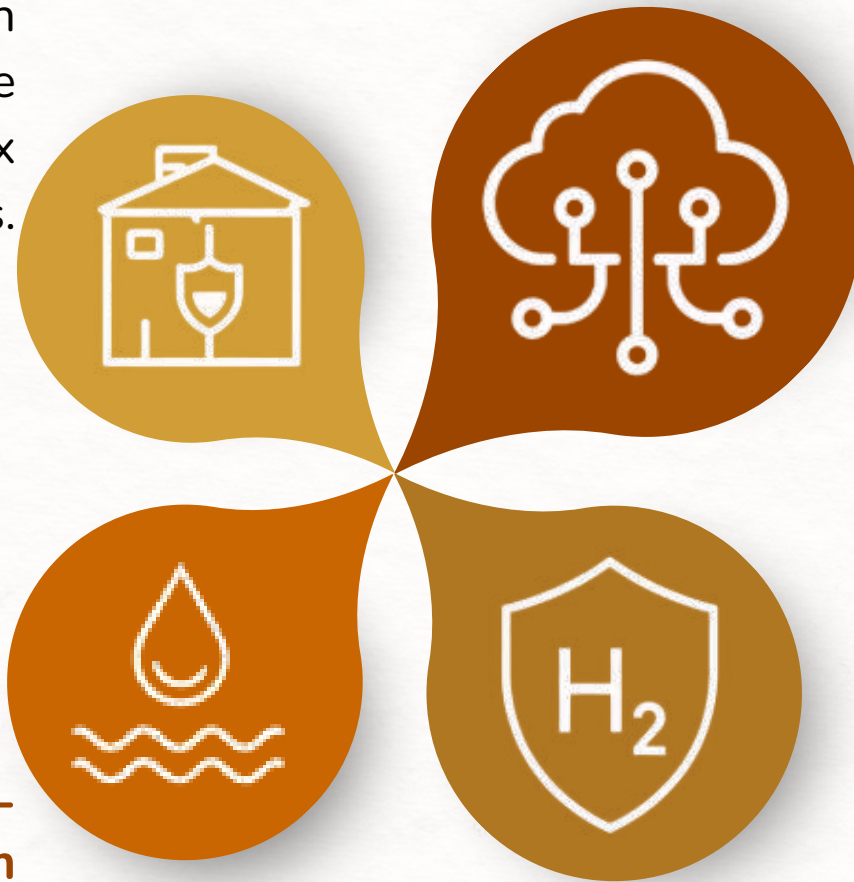


R&D DEPARTMENT

Beyond the AXCELERATOR hardware family, Axis's DSIR-approved R&D centre has built its own suite of named digital and IIoT platform brands:

SmartShelter - Intelligent Analyzer Shelter

AI/ML-based cooling, digital pressurisation, wireless health monitoring, and integrated gas and fire safety, engineered for ATEX/IECEX hazardous environments.



AquaVision - Water Intelligence Platform

Combines UV-Vis/NIR and electrochemical sensor fusion with cloud analytics for real-time water quality monitoring and CPCB/CGWA compliance.

AxisCloud - Unified Industrial Intelligence

A centralized platform giving real-time visibility into emissions, water/groundwater, analyzer performance, HVAC diagnostics, and energy management.

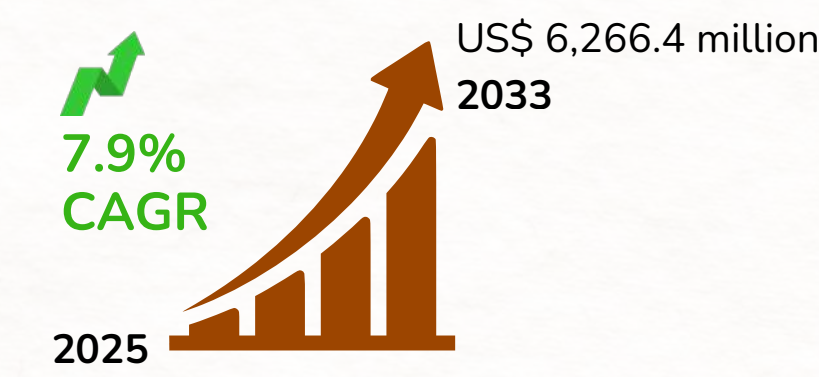
HydroSafe - Hydrogen Measurement & Safety

An end-to-end platform covering purity, moisture, leak detection, ventilation control, and metal-hydride storage monitoring for green-hydrogen facilities.



INDUSTRY OVERVIEW

India -Process Automation & Instrumentation Market



India - Growth Drivers

- Digital India push (~US\$20B budget) accelerating automation adoption
- Chemicals sector growth (India, 6th largest producer globally)
- Industry 4.0 and smart-factory adoption in manufacturing
- West India clusters (Gujarat, Maharashtra) - Axis's core base
- Steady demand from oil & gas, petrochemicals, power

(Source: Grand view research).

Global Process Automation & Instrumentation Market



Global - Growth Drivers

- IIoT and AI/ML integration into industrial systems
- Rising regulatory compliance and safety standards
- Cost and efficiency pressure amid rising labor costs
- National manufacturing modernization programmes worldwide
- Structural shift toward reduced manual intervention

(Source: Grand view research).

INDUSTRY OVERVIEW



Kavach India Safety

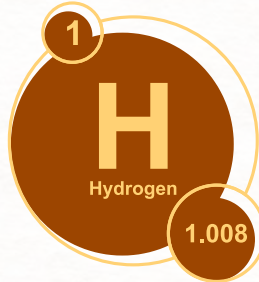
Kavach, India's indigenous Automatic Train Protection system, covers just ~4-5% of Indian Railways' ~69,000 km network, against a six-year full-coverage target. Spend has grown from ₹66 crore (FY21) to ₹926 crore (FY25), with ₹1,673 crore allocated for FY26. Recent multi-zone approvals (Northern, East Coast, South Western, Central Railway) show procurement shifting to sustained rollout bundling Kavach with fibre/communication upgrades, well-suited to Axis's combined hardware-plus-software offering.

- Six-year full-coverage mandate driving sustained rollout
- Bundled hardware+software procurement favors Axis



Policy Tailwinds Relevant to Axis

Union Budget 2026-27 places technology-led manufacturing and digital infrastructure at the centre of the industrial agenda (as referenced in Axis's own published budget commentary)



India -Green Hydrogen Market

National Green Hydrogen Mission (Govt. of India, launched Jan 2023) targets 5 million metric tonnes/annum green-hydrogen production capacity by 2030, with investments exceeding US\$96.68 billion sought (MarkNtel Advisors); approx. 8,000 TPA capacity already commissioned as of Feb 2026 (PIB, Govt. of India).

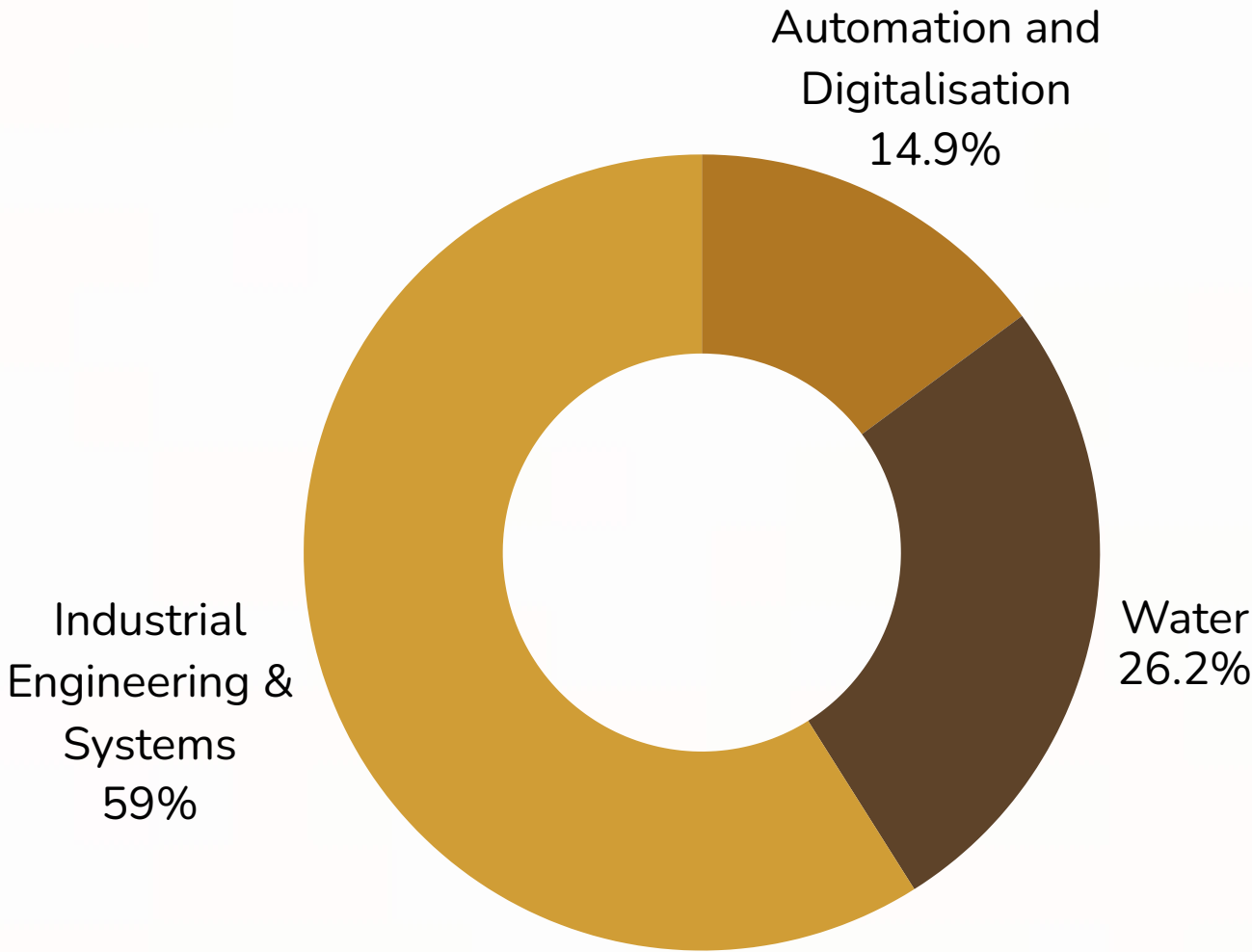
- National Mission targets 5 MMT/annum by 2030
- Rising commissioned capacity signals early-stage momentum

REFERENCES

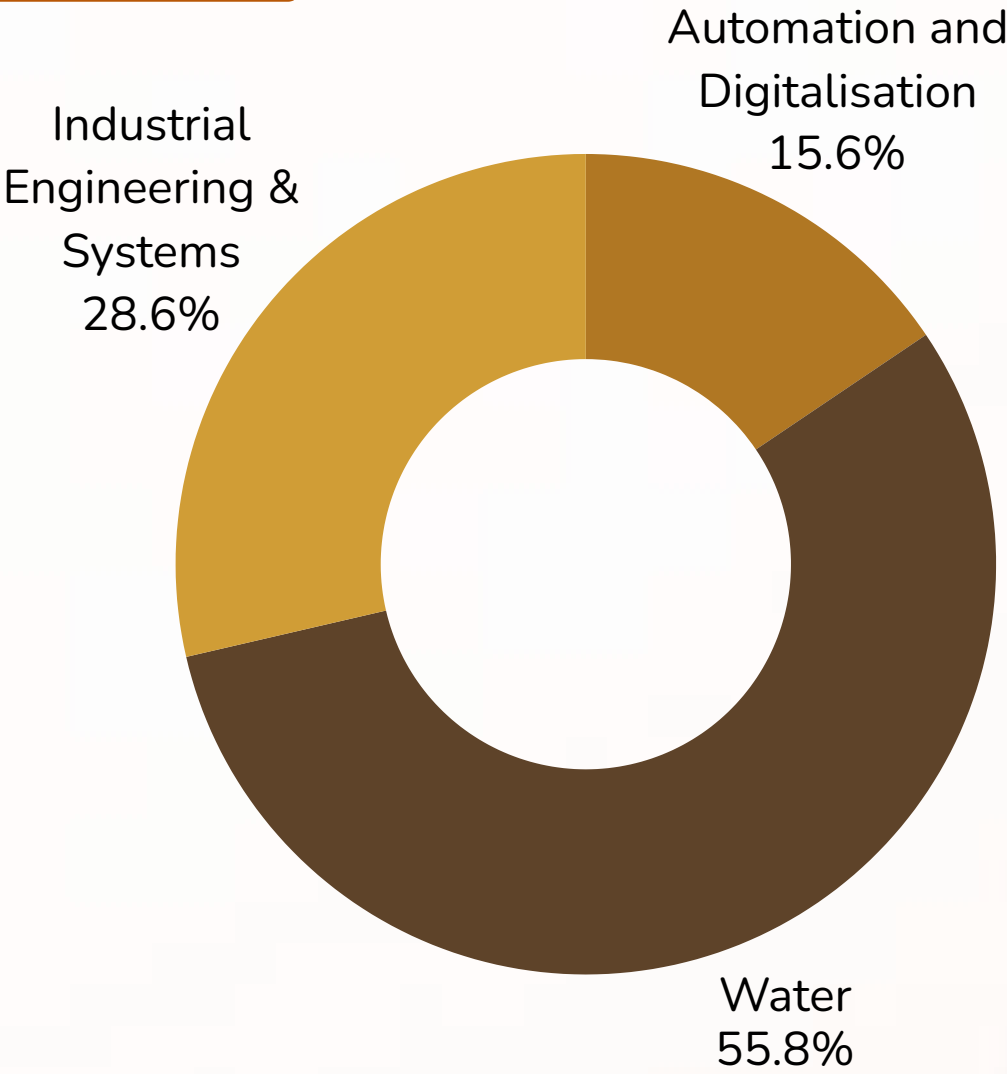
- National Green Hydrogen Mission — Ministry of New & Renewable Energy
<https://mnre.gov.in>
- Green Hydrogen capacity commissioned (~8,000 TPA, Feb 2026) — Press Information Bureau
<https://www.pib.gov.in/PressReleasePage.aspx?PRID=2245157>
- Kavach & signalling sanctions; ₹27,693 Cr umbrella programme (Works Programme 2024-25) — Press Information Bureau
<https://www.pib.gov.in/PressReleasePage.aspx?PRID=2249421>
- Kavach deployment status & funding — Ministry of Railways, reply in Lok Sabha, July 2024
<https://sansad.in/ls/questions>
- Jal Jeevan Mission — Department of Drinking Water & Sanitation, Ministry of Jal Shakti
<https://jaljeevanmission.gov.in>
- Union Budget 2026-27 — Ministry of Finance
<https://www.indiabudget.gov.in>

REVENUE BIFURCATION

Q1FY27



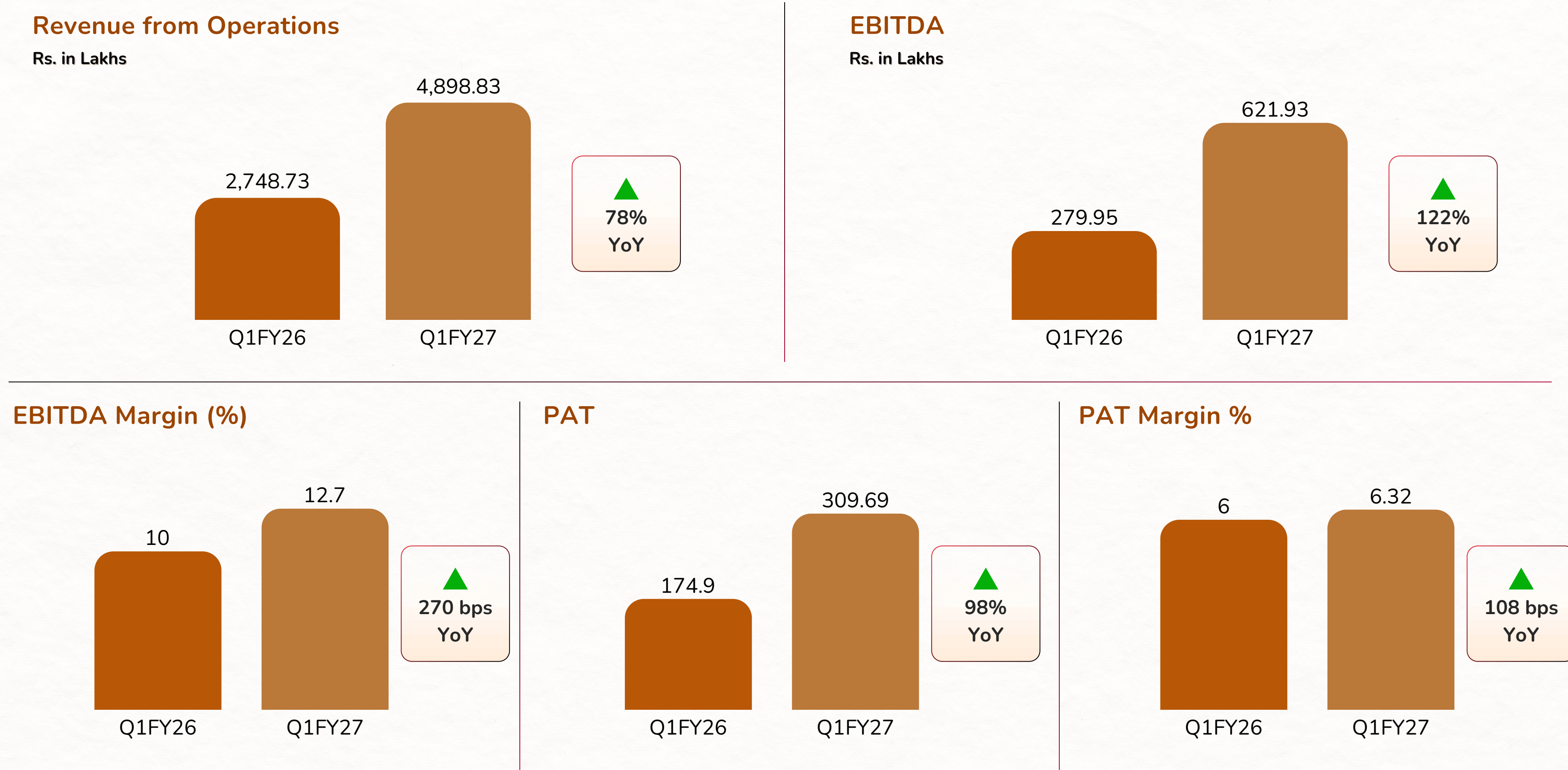
Q1FY26



Water

Automation and Digitalisation

Industrial Engineering & Systems



PROFIT & LOSS - CONSOLIDATED

Rs. in Lakhs

Particulars	Q1FY27	Q1FY26	YoY Growth	Q1FY25
Revenue	4,898.83	2,748.73	78.00%	2289.7
Other Income	7.22	7.97	(9%)	9.00
Total Income	4,906.05	2,756.70	78.00%	2298.7
Total Expense	4284.12	2476.75	73.00%	1212.3
EBITDA	621.93	279.95	122.00%	1086.4
EBITDA Margin	12.70%	10.00%	270 bps	47.00%
Interest	195.73	71.86	172.00%	57.4
Depreciation	79.49	33.19	139.00%	22.5
PBT	346.71	174.90	98.00%	1006.5
Tax	37.01	0.00	-	0
PAT	309.69	174.9	98.00%	1006.5
PAT Margin	6.32%	6.00%	108 bps	44.00%
EPS	0.66	0.37	-	2.27

AWARDS & EXHIBITIONS



CEO Excellence Award
Best CEO of the Year (ISA Maharashtra Section) — awarded to **Dr. Bijal Sanghvi, Founder & MD**



Founder's Award
 Awarded to **Dr. Bijal Sanghvi** at **Automation Expo 2026**



CEM India 2026

Axis Solutions Limited presented its emission monitoring solutions to industry leaders and sustainability champions. The expo focused on advancing cleaner, smarter industrial operations through innovative monitoring technology.

Elasia 2026

Axis Solutions Limited showcased its latest innovations in power, electrical, controls, and lighting solutions. The event brought together industry leaders for conversations shaping the future of these sectors.



Automation India Expo 2026

Axis Solutions Limited engaged with industry professionals on automation and analytical solutions. Discussions centered on the future of industrial innovation and emerging automation technologies.

Solid Hydrogen Storage Demo to Transport Minister

Dr. Bijal Sanghvi demonstrated ASL's patented Solid Hydrogen Storage Technology the only one of its kind globally to Dr Shrikant Patil, CEO at Maharashtra State Innovation Society- Government of Maharashtra. It covered converting hydrogen into solid-state storage and reconvertng it for green power generation, showcasing Axis's hydrogen tech to government leadership



DISCLAIMER

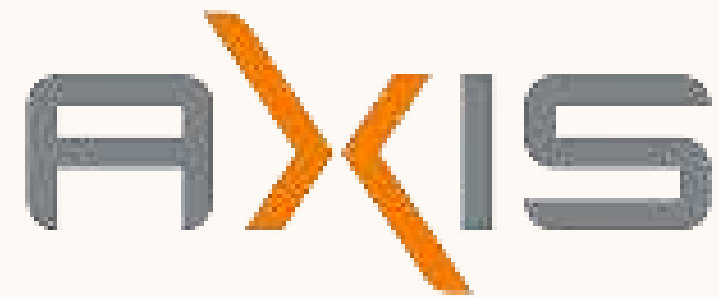
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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the Company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cashflows, the Company's market preferences and its exposure to market risks, as well as other risks.

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THANK YOU



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