

May 25, 2026

National Stock Exchange of India Limited
Listing Compliance Department
“Exchange Plaza”
Bandra – Kurla Complex
Bandra East, Mumbai – 400 051
NSE Symbol: ARE&M

BSE Limited
Corporate Relations Department
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400 001
BSE Scrip Code: 500008

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Earnings Presentation

Dear Sir/ Madam,

This is with reference to our intimation dated May 21, 2026, regarding the Earnings call on Tuesday, May 26, 2026, at 4:30 P.M. IST. Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Earnings Presentation for Q4FY26/FY26.

This is for your kind information and record.

Thank You

For Amara Raja Energy & Mobility Limited

Vikas Sabharwal
Company Secretary &
General Counsel



Encl: a/a



AMARA RAJA
Gotta be a better way

Amara Raja Energy & Mobility Limited

(formerly Known as Amara Raja Batteries Limited)

INVESTOR PRESENTATION

May 2026



Investor Presentation

Contents

A clear walk-through of where we are, what we've built, and the growth ahead

Amara Raja Energy & Mobility Limited
(formerly Known as Amara Raja Batteries Limited)

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- 07** **ESG & Sustainability**
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BUSINESS



4 decades of experience



Leading Automotive Battery Brand



Market Leader in Telecom and Data Centre Industry



Strong Brand recall



First AGM battery manufacturer for 2W



First VRLA battery manufacturer

OPERATIONS



14 Manufacturing Facilities



~70 Million units annualized Capacity for Automotive batteries



~2.4 Billion AH - Total Industrial batteries capacity



Exporting to 70+ Countries



~12,000 employees



12X Water positive & reduced intensity of Scope 1&2 emissions by 36.8% in FY26 over FY22 base line

FINANCIALS



Market Cap ~ INR 123 Bn+(As on Mar 31, 2026)



Minimal debt in the books



10-year Revenue CAGR ~10%



~12% ROCE (1)



AA+ Credit Rating by CRISIL



Rank 1 in S&P Global ESG rating in respective sector in India



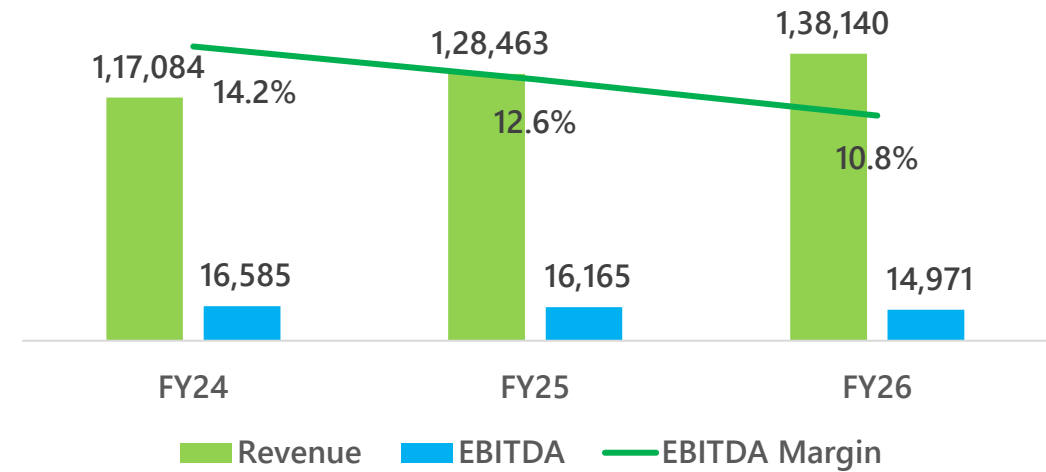
34%+ Institutional Shareholders

(1) As on FY26 end at consolidated level

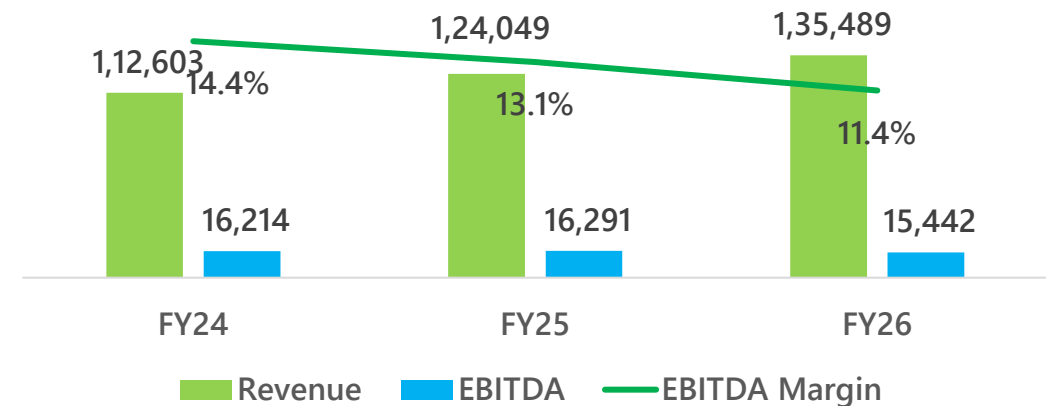
Overview

- Amara Raja Energy & Mobility Limited, (ARE&M), formerly known as Amara Raja Batteries Limited, is one of the largest manufacturers of lead-acid batteries in India.
- Name change in 2023 reflects, the broader vision to lead India's Energy Transition, in the Energy & Mobility space by providing comprehensive energy solutions
- Exports to over 70+ countries across the globe
- Strong brands like 'Amaron', 'PowerZone', 'Quanta'
- All plants recognized with highest level awards in International level Quality Circle Competitions(ICQCC) held in Taipei
- TPM is being implemented in all manufacturing facilities, currently all plants certified for sustenance level
- Forayed into the New Energy business in 2022 with ambitious capex plan of INR 95 Bn for setting up a Giga Corridor in Telangana.
- Expanded into lubricants business with 'Amaron Hi-life Lubes"
- High emphasis on protecting the environment with focus on Renewable Energy and recycling of Lead

CONSOLIDATED INCOME (INR Mn) & EBITDA MARGINS(%)



STANDALONE INCOME (INR Mn) & EBITDA MARGINS(%)



Lead Acid Business EBITDA % for FY26 is ~ 12.2% considering efficiencies from captive recycling operations



AMARA RAJA

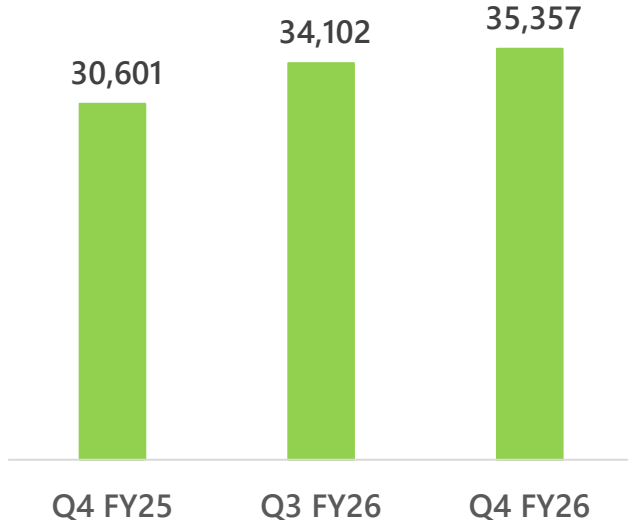
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**Q4/FY26
FINANCIAL HIGHLIGHTS**

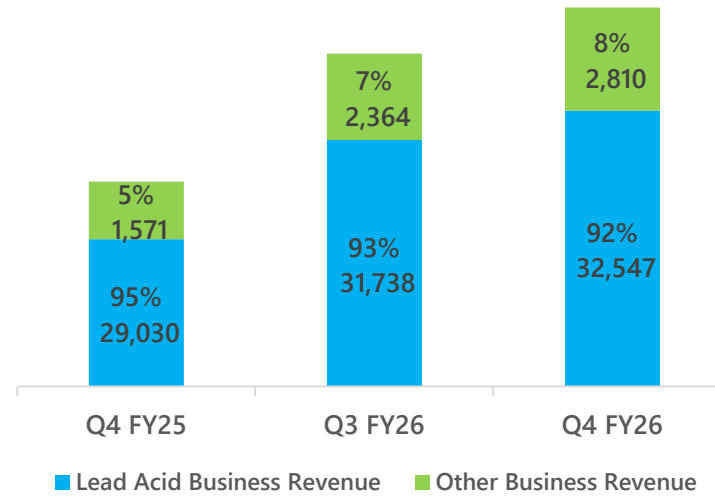


Q4- FY26 Key Financial highlights- Consolidated- INR MN

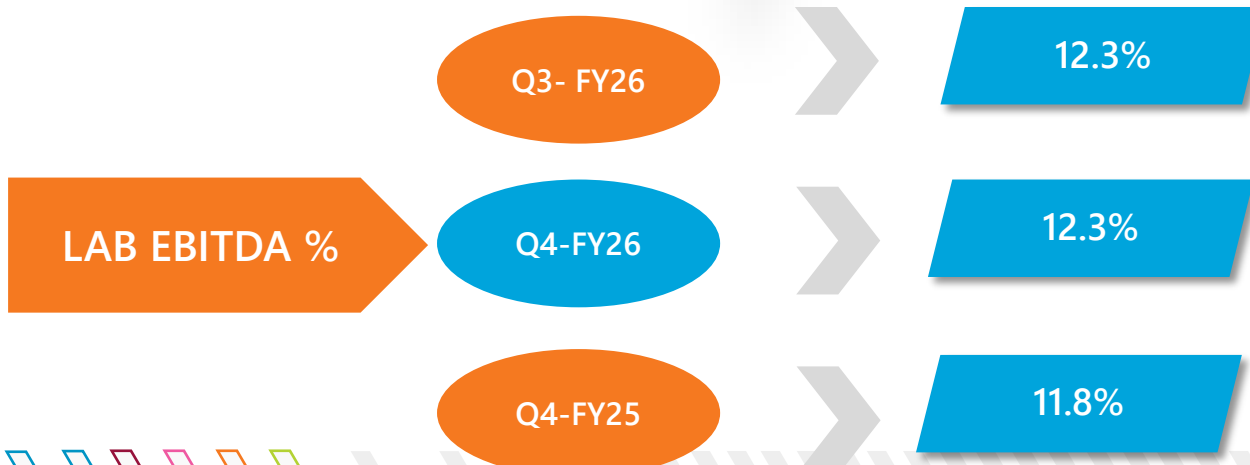
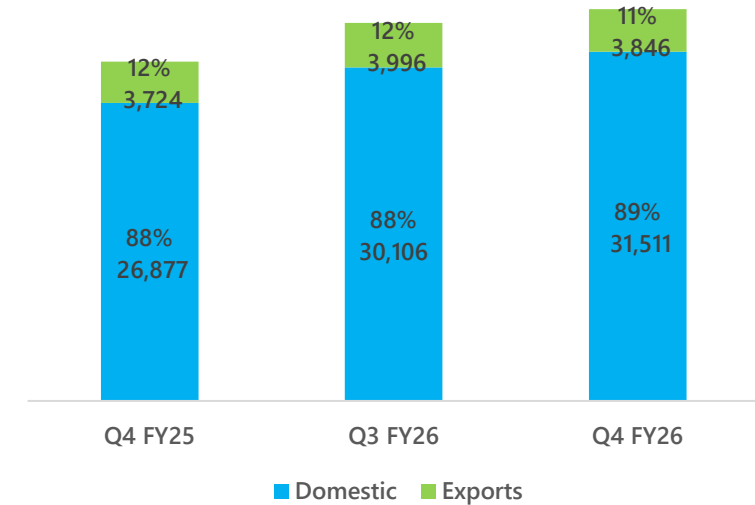
CONSOLIDATED REVENUE



REVENUE SPLIT BY SEGMENTS



GEOGRAPHICAL REVENUE SPLIT (%)



- Margins includes efficiency from captive recycling plant
- Sustaining operating margins despite raw material price pressures

Other Business-Primarily New energy business (including lithium-ion batteries)

*LAB- Lead Acid Business

Q4-FY26/FY26 Key Financial Highlights

Q4-FY26 FINANCIAL PERFORMANCE-CONSOLIDATED

REVENUE FROM OPERATIONS INR 35,357 Mn	EBITDA INR 3,855 Mn	EBITDA MARGINS 10.9%
PAT INR 3,143 Mn	PAT MARGINS 8.9%	DILUTED EPS INR 17.17

Q4-FY26 FINANCIAL PERFORMANCE-STANDALONE

REVENUE FROM OPERATIONS INR 34,599 Mn	EBITDA INR 3,771 Mn	EBITDA MARGINS 10.9%
PAT INR 3,223 Mn	PAT MARGINS 9.3%	DILUTED EPS INR 17.61

FY26 FINANCIAL PERFORMANCE - CONSOLIDATED

REVENUE FROM OPERATIONS INR 1,38,140 Mn	EBITDA INR 14,971 Mn	EBITDA MARGINS 10.8%
PAT INR 8,958 Mn	PAT MARGINS 6.5%	DILUTED EPS INR 48.95

FY26 FINANCIAL PERFORMANCE-STANDALONE

REVENUE FROM OPERATIONS INR 1,35,489 Mn	EBITDA INR 15,442 Mn	EBITDA MARGINS 11.4%
PAT INR 9,704 Mn	PAT MARGINS 7.2%	DILUTED EPS INR 53.02

Quarterly Consolidated Financial Performance

PARTICULARS (INR Mn)	Q4-FY26	Q4-FY25	Y-O-Y	Q3-FY26	Q-O-Q
Operational Revenue	35,357	30,601	15.5%	34,102	3.7%
Total Expenses	31,502	27,192	15.8%	30,364	3.7%
EBITDA	3,855	3,409	13.1%	3,738	3.1%
EBITDA Margins (%)	10.9%	11.1%	(24) Bps	11.0%	(6) Bps
Other Income	268	258	3.9%	328	(18.2%)
Depreciation	1,578	1,441	9.5%	1,569	0.6%
Finance Cost	148	100	48.0%	98	51.0%
Profit Before Exceptional Items & Tax	2,398	2,126	12.8%	2,399	(0.0%)
Exceptional Income/(Expense)	1,812*	-	NA	(476)**	NA
PBT	4,209	2,126	98.0%	1,923	119.0%
Tax	1,066	510	109.0%	521	104.6%
PAT	3,143	1,616	94.5%	1,402	124.2%
PAT Margins (%)	8.9%	5.3%	361 Bps	4.1%	478 Bps
Other Comprehensive Income	63	(1,079)	NA	(2)	NA
Total Comprehensive Income	3,206	537	497.0%	1,400	129.0%
Diluted EPS (INR)	17.17	8.83	94.5%	7.66	124.2%

* Exceptional income in Q4-FY26 relates to insurance claim towards tubular plant

** Exceptional expense in Q3-FY26 due to change in Labour Code

Annual Consolidated Financial Performance

PARTICULARS (INR Mn)	FY26	FY25	Y-O-Y
Operational Revenue	1,38,140	1,28,463	7.5%
Total Expenses	1,23,169	1,12,299	9.7%
EBITDA	14,971	16,165	(7.4%)
EBITDA Margins (%)	10.8%	12.6%	(175) bps
Other Income	1,062	1,156	(8.1%)
Depreciation	6,072	5,257	15.5%
Finance Cost	445	443	0.5%
Profit Before Exceptional Items & Tax	9,516	11,621	(18.1%)
Exceptional Income/(Expense)	2,553**	1,111*	129.8%
PBT	12,069	12,732	(5.2%)
Tax	3,111	3,285	(5.3%)
PAT	8,958	9,447	(5.2%)
PAT Margins (%)	6.5%	7.4%	(87) Bps
Other Comprehensive Income	81	(1,639)	NA
Total Comprehensive Income	9,038	7,808	15.8%
Diluted EPS (INR)	48.95	51.62	(5.2%)

* Exceptional income of INR 1,111 Mn relates to insurance claim on TBD plant/Diluted EPS is after considering the exceptional income

** Net Exceptional income includes INR 1,218 Mn & INR 1,812 towards insurance claim on TBD plant.

Lead-Acid Business

- 4W OEM volumes continue to sustain the **double-digit growth**
- **Inverter battery sales witnessed robust growth**, with majority of sales from in-house manufacturing
- Domestic aftermarket volumes registered stable growth during the quarter
- Lead acid volumes in telecom segment continue to decline as lithium solutions takes over



New Energy Business

- **Cumulative supply of telecom packs crossed 1GWh** during Q4- FY26
- Quarter marked by **highest ever telecom supply of over 300 MWh**
- Infused Rs. 1500 crore into ARACT till March 2026(Wholly owned subsidiary of ARE&M)
- Customer Qualification Plant under commissioning and will be operational soon



Capex Project Update- New Energy Business

Customer Qualification Plant- Divitipally



Giga-Cell Factory- Divitipally



E-Hub, Hyderabad

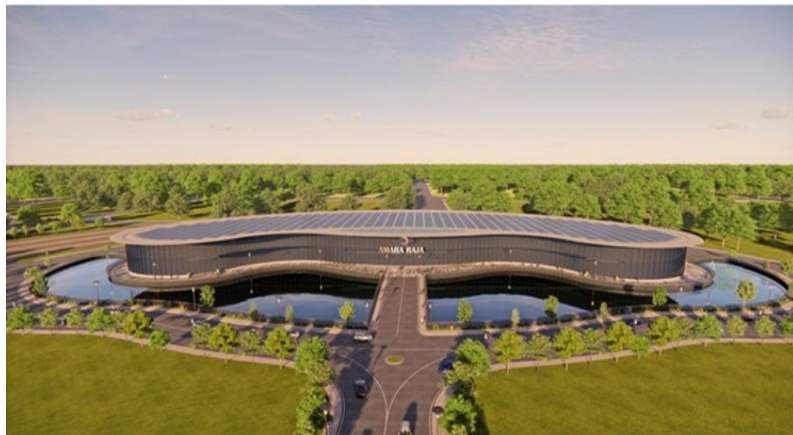


Current Views/Pictures

- Commissioning under progress
- Full scale operation expected in Q2-FY27
- Supports diverse form factors & multiple cell chemistries

- Phase 1 (2 GWh) to commence in Q2-CY27
- 16 GWh Capacity by FY30

- Expected to commence operation in Q2-FY27
- Capability to build both EV and Stationary products and solutions



Rendering Views



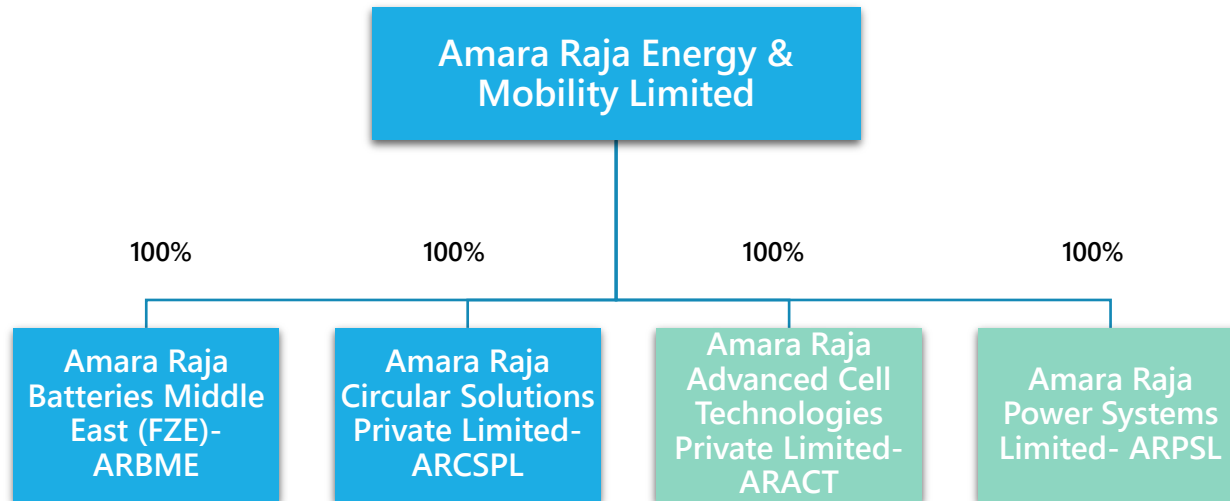
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BUSINESS OVERVIEW



Overview of business & Subsidiaries



 *Lead Acid Business*

 *New Energy Business*

Lead Acid Business

ARE&M:

- One of the largest manufacturers of lead-acid batteries in India
- Catering to both automotive & industrial applications

ARCSPL:

- Incorporated in 2022 to promote circular economy
- Eventual capacity of 150,000 MT/ P.A towards lead recycling in Tamil Nadu

ARBME:

- Marketing arm for lead acid batteries catering to Middle East geography

New Energy Business

ARACT:

- Incorporated in 2022 to take forward the New Energy Business of the Amara Raja
 - Lithium Cell and Pack manufacturing
 - Energy Storage Solutions

ARPSL:

- First company to be established in the Amara Raja group in the year 1984.
- Known as a pioneer in designing Power Chargers and manufacturing of Power Electronics, Distribution Panels
- Became a wholly owned subsidiary of ARE&M in FY24



Operations At A Glance

LEAD ACID BATTERIES

AUTOMOTIVE

- Applications – 2W, 3W, 4W & CV's
- First AGM battery manufacturer for 2W
- Largest Exporter of automotive Batteries

INDUSTRIAL

- Pioneers in VRLA batteries in India
- Application - Telecom, Railways, Power Control, Solar, UPS
- Market Leader in Telecom sector/Largest exporter for VRLA batteries
- Largest Integrated Facility for MVRLA Batteries



Lead Recycling plant



Lead recycling facility, showcasing commitment to the circular economy

AUTOMOTIVE | INDUSTRIAL

- Li Cell and Pack Manufacturing
- EV Charging Products
- Energy Storage Solutions
- Developed India's First 21700 Cylindrical Cell (NMC 811)
- Setting up E Positive Energy Labs: a unique innovation & research facility



NEW ENERGY BUSINESS

AMARON[®]
LASTS LONG. REALLY LONG.

POWERZONE
BATTERIES & MORE

APPLICATIONS



AGM- Absorbent Glass Mat

VRLA/MVRLA- Valve regulated lead acid/Medium valve regulated lead acid

ARE&M : Journey So Far

- ARE&M introduces VRLA technology in India
- Launched VRLA batteries in Indian Railways for rolling stock application
- Goes public



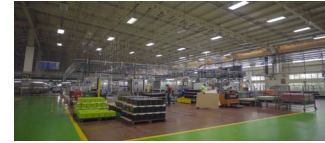
- ARE&M diversified into automotive batteries and signed a JV with Johnson Controls Inc.
- Supply of 1st batch of automotive batteries to Ford India Pvt. Ltd.



- PowerZone Brand launched
- ARE&M launched 2 Wheeler battery plant



- 2nd automotive battery plant inaugurated
- ARE&M inaugurated Tubular battery plant



- Inauguration of 2nd battery pack plant in new energy business
- Commencement of Recycling Plant
- Reinstatement of Tubular plant post fire incident



- ARE&M incorporated
- Technology agreement with GNB Batteries Inc



1990

1995

2000

2005

2010

2015

2020

2025

- AMARON - Automotive brand
- Quanta - UPS Batteries brand



- New Amaron Logo unveiled
- World's largest MVRLA Battery plant launched in Chittoor



- A new SBU - New Energy Business(NEB) was set-up
- Amara Raja Group featured by Forbes in World's Best Employers for 2020 and 2021 list
- Allied Business - Launch of Lubes



VRLA- Valve regulated lead acid

JV- Joint Venture

MVRLA- Medium Valve regulated Lead Acid



Marquee OEM Clientele

Lead Acid Business- LAB

New Energy Business- NEB*

Automotive

Industrial

Mobility & Stationary



*New Energy Business- Other than Lead acid batteries(including lithium-ion batteries)

State Of Art Manufacturing Facilities- LAB



KARAKAMBADI PLANTS

4W Battery

LVRLA Battery

2W Battery



AMARA RAJA GROWTH CORRIDOR

Two 4W Plants & one 2W Plant

MVRLA Battery

Tubular Plant



CHEYYAR PLANT

Battery Recycling Plant

SEGMENTS

ANNUALISED CAPACITY

LOCATION

Automotive	~70 Mn	Tirupathi & Chittoor- AP
Industrial	~2.4 Bn Ah	Tirupathi & Chittoor- AP
Tubular	~ 1.8 Mn	Chittoor- AP

2 Plastic component plants towards captive consumption

State Of Art Manufacturing Facilities - NEB



**Pack Assembly Plant- Stationary-
Tirupathi**
Capacity ~ 1.2 GWh

**Pack Assembly Plant- Mobility-
Divitipally**
Capacity ~ 1.5 GWh

**Assembly Plant- AC/DC Chargers-
Tirupathi**



Telecom battery



3W Battery



2W Battery



7.4KW Type-1 AC



180KW DC Fast Chargers



State of Art Recycling Plant- Lead Acid batteries



Circular Solution



Ambition to provide Cradle-to-Cradle solutions, Recycling Plant located at Cheyyar

Refining Capacities



Current Capacity : 100,000 MT/annum
Eventual Capacity : 150,000 MT/annum



Awards And Customer Recognitions



Amara Raja was honoured with Excellence in Delivery award by Daimler India



Amara Raja's ISBU division won the ESG pathfinder award in supplier category by Indus Towers



Top 25 | Large India's Best Workplaces™ in Manufacturing 2026

Amara Raja ranked among top 25 Manufacturing Workplaces by Great Place to Work



Best Quality Award at Suzuki's Supplier Meet- highlighting excellence across Quality, Delivery, and Relationship Building.



Bags 13 Gold Awards at International Convention on Quality Control Circles (ICQCC), 2025 held in Taiwan





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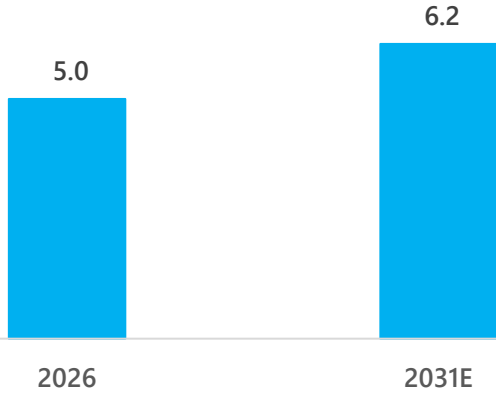
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Lead Acid Batteries

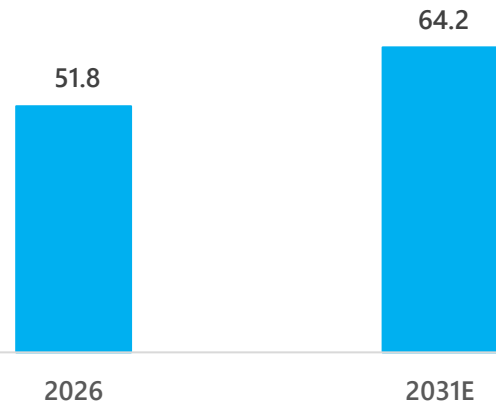


Lead Acid Battery - Business Outlook

INDIAN LEAD-ACID BATTERY MARKET (USD Bn)



GLOBAL LEAD-ACID BATTERY MARKET (USD Bn)



- ❑ India's Lead acid battery market is projected to reach USD 6.2 billion by FY2031 with a CAGR of ~ 4.2%
- ❑ Global Lead acid battery market is projected to reach USD 64.2 billion by FY2031 with a CAGR of ~ 4.4%
- ❑ Asia- Pacific is the largest & fastest growing market

KEY GROWTH DRIVERS FOR LAB

Cost efficient energy solutions

- Lower upfront cost
- Stable supply & service ecosystem

Recyclable

- Most recycled product
- Over 90% recycling rate
- Circular raw material

Robust Technology

Mature and reliable technology

KEY APPLICATIONS

Automotive

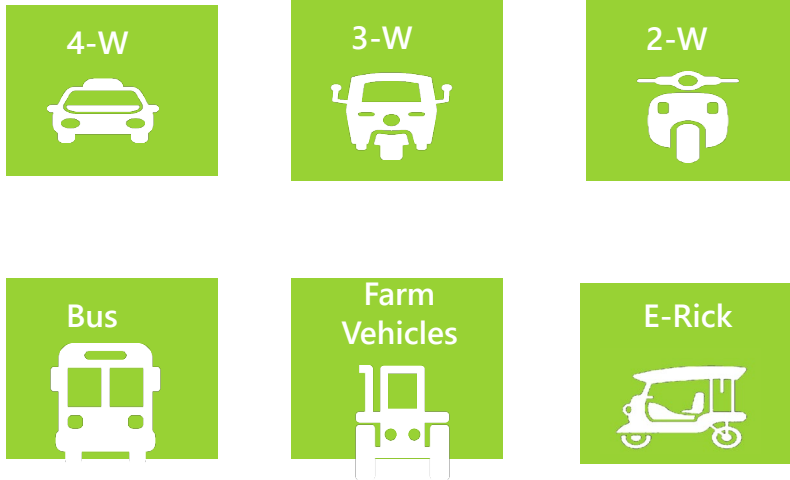
- Passenger Vehicles/Commercial vehicles
- H-UPS/Other Allied business

Stationary

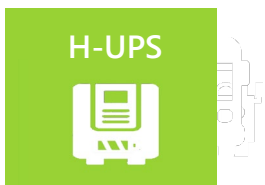
- UPS/Data Centers
- Battery Energy storage applications

Products for multiple applications

Automotive



Home Energy



Allied Business



Strong Brand Recall



- Caters to both domestic and international Markets
- Zero Maintenance, Extended Warranty, High Cranking Power, and Enhanced Safety
- Pioneered VRLA batteries for two-wheelers in India
- Amaron, most preferred battery brand in the domestic and various overseas markets
- Pioneer in launching charged and ready-to-use batteries for automobile applications
- Developed India's first AGM (Absorbent Glass Mat) two-wheeler and car battery
- Widest range of batteries for international markets (JIS,DIN,BCI,AGM,EFB,Deep cycle, L&G)

Expanding brand presence in EU & Americas

Consistent growth in both 2W & 4W

Exploring mfg./quasi mfg. facilities in new geographies

New technologies for efficient LABs



Growth Drivers For Automotive & Home Energy Segment

Growing Demand:



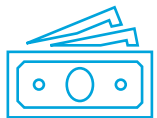
- Rise in middle class income, gender diversity and young population resulting in growing demand for PV
- Aftermarket demand for Lead Acid Battery is expected to remain resilient supported by a large vehicle parc
- Demand from commercial vehicles to increase driven by increased infrastructure activity



Policy Support to the Automotive sector

- Initiatives like Make in India, Automotive Mission Plan will give huge boost to the sector

Better financing options-



- Greater availability of credit and financing options
- Original Equipment Manufacturers (OEM's) are introducing instant loan products for enabling the tech savvy customers



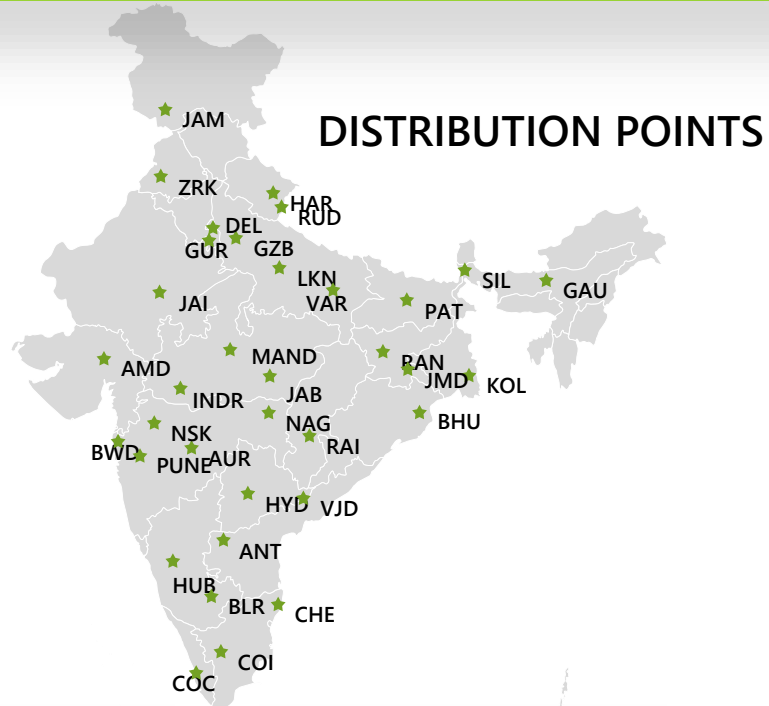
Home Energy

- Increase in demand from semi- urban and rural areas
- PM Surya Ghar Yojana expected to drive demand for residential rooftop solar solution
- Growing importance of uninterrupted work from home setups



Automotive- Domestic Distribution Network

Increasing the presence through Amaron franchise network



Digital initiatives to enhance Customer Experience

Go Paperless with new **AMARON KONNECT APP**



Digital Warranty Card

Host of other valuable benefits:

- Latest Product Information
- Navigate to your nearest **AMARON** pitstop
- Excellent user interface/experience



Driving efficiency in Channel Network

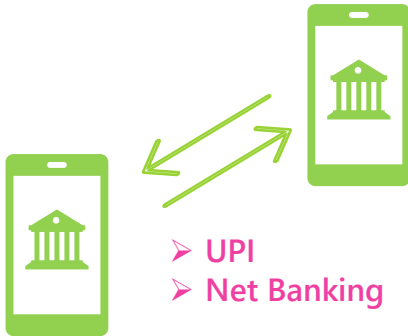
Digital initiatives to enhance the experience for esteemed partners

Dealer Collections Solution Program:

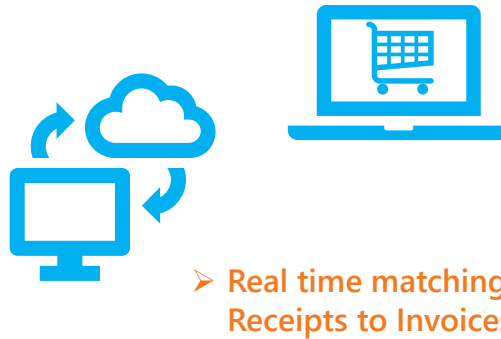
Bundled payment gateway solution- End-to-End platform for streamlining dealer collections

Integrated Payment Gateway

- NEFT
- RTGS
- IMPS



Auto Reconciliation



Collection Efficiency



- Improved DSO- better fund utilization

Payment gateways for facilitating **E-COMMERCE BUSINESS** for our channel partners



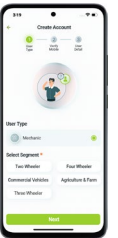
- Direct reach out to B2C customers
- One stop shop for Automotive battery solution

Quick & seamless **REWARDS FOR LUBES PARTNERS**

Lubes



- Improving market outreach in lubes business
- Improving **trust and relationship with partners**

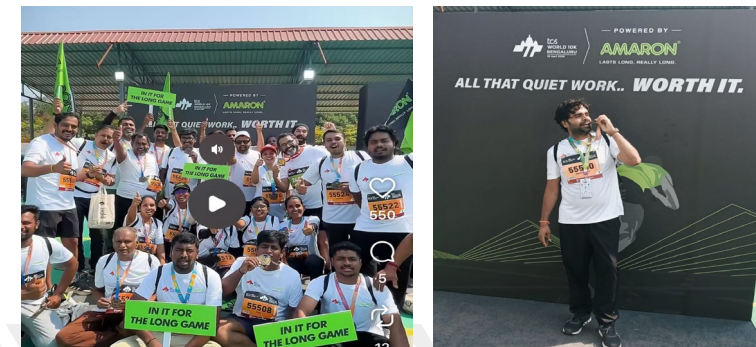


Amaron strengthens Brand Presence...Drove unprecedented Brand Equity across ATL, Vernacular and On- ground

IPL elevated Amaron from a silent, functional product into an active cultural powerhouse

Launched AMARON ASSIST — our pilot initiative focused on bringing vehicle assistance at customer's doorstep

Our association with leading marathons directly anchored our core brand promise of long-lasting endurance.



Three connected pillars driving operational excellence across the enterprise



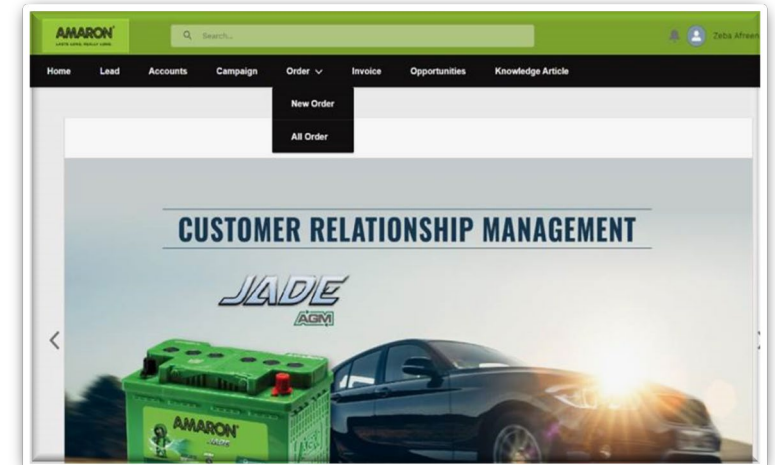
01 — Data Analytics

- ❖ Unified plant and supply-chain data to deliver real-time insight, predictive quality, and faster decisions.



02 — Enterprise AI Capability

- ❖ Building AI platforms, talent, and governance to scale intelligent automation across functions.



03 — Dealer Management System

- ❖ A connected platform for sales, service, and inventory — giving every dealer one source of truth.



Automotive- Reaching Out To International Markets

Enhancing brand image and strengthening global supply chain Initiatives through Brand promotions & Expanding Footprint

Established first International Office in Dubai



Launch of Amaron Hi-Life Lubes in Kuwait



Qatar Boat Show- Amaron Pearl, Hi Ranger & Lubricants



Amaron in Bumper to Bumper Car Show, Manila



Sydney 4x4 Outdoor Show



Roadshow - Kenya



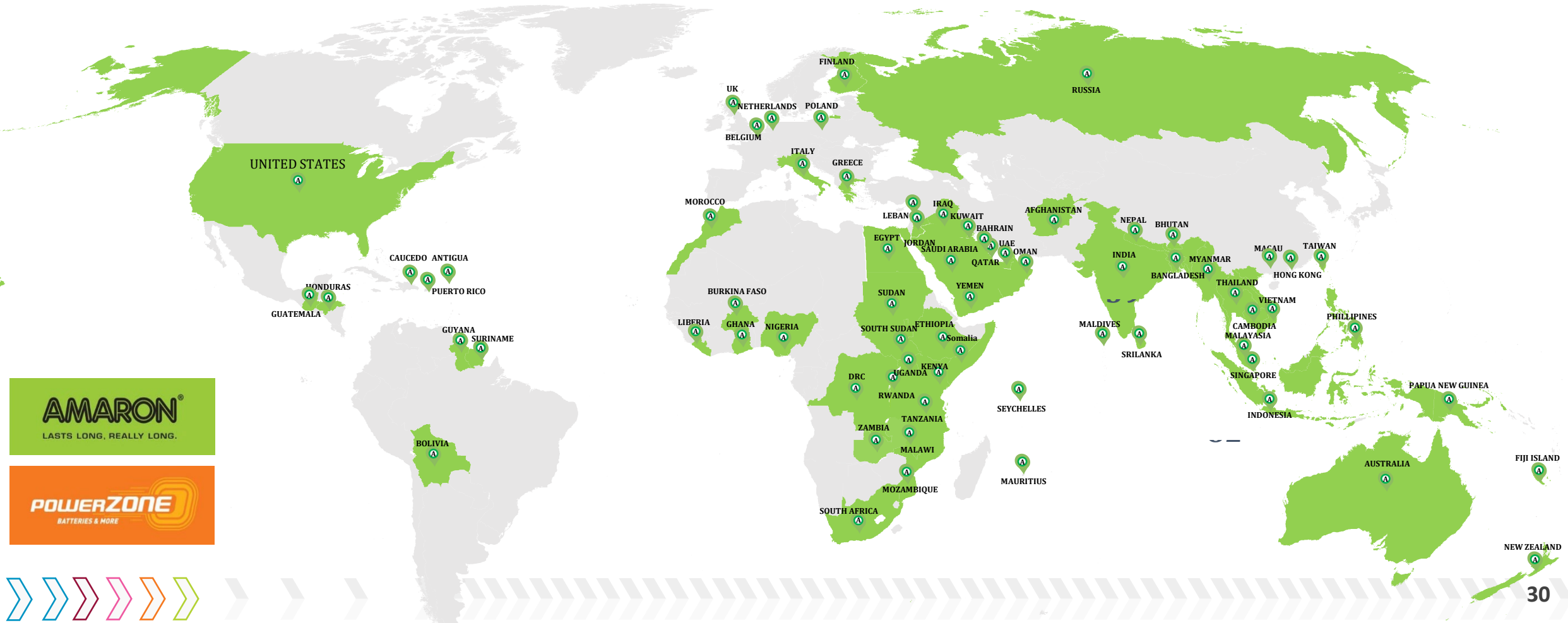
Growing Automotive Footprint

Presence in
70+
countries

Establish Presence in
80+
Countries by FY'30

~12% of sales- FY26

Leading brand in APAC and
MEA



Products across verticals

Telecom



UPS



Railways



Solar



Exports



- ❑ Pioneers in Valve Regulated Lead-Acid(VRLA) batteries in India
- ❑ UPS contribute to significant share of revenue
- ❑ Market leader in Telecommunication batteries in domestic market

- ❑ First and only company worldwide to implement VRLA technology in railway rolling stock applications
- ❑ Most preferred battery in over 32 countries in the Middle East & South East Asia, Africa, and Australia

Most preferred brand in industrial segment



Amaron Quanta



Amaron Volt



Power Stack



Amaron Sleek



Amaron Brute

Growth Drivers For Industrial Segment

UPS and Data Centers



- Witnessing steady growth in Data Centers on account of digitization and rising demands for data localization in India.
- Sustained economic growth and increased investments in manufacturing- positioning India as a manufacturing hub have driven demand for UPS
- Growth expected from developments in manufacturing, data centers and infrastructure projects

Energy Storage System (ESS)/Renewable Energy



- India's RE target to 500 GW by 2030/Focus on solar energy
- New policies in renewable generation, electricity banking and time of day tariffs are pushing demand for ESS
- Production Linked Incentive schemes is expected to boost manufacturing of renewable energy and ESS products

Telecom sector



- 5G roll outs, 4G incremental capacity expansion are expected to drive the domestic demand

Railways & Defense



- Growing demand for urban mobility (Metro), high speed rail, and infrastructure initiatives is expected to drive growth
- Building new metros and new railways will drive the demand for batteries
- Favorable replacement requirements is expected in Defense communication application

Exports



- Growth in global UPS/ Data center and other applications will spur export demand
- Poised to take China +1 strategy for supplies to global OEM/Pvt. label opportunities





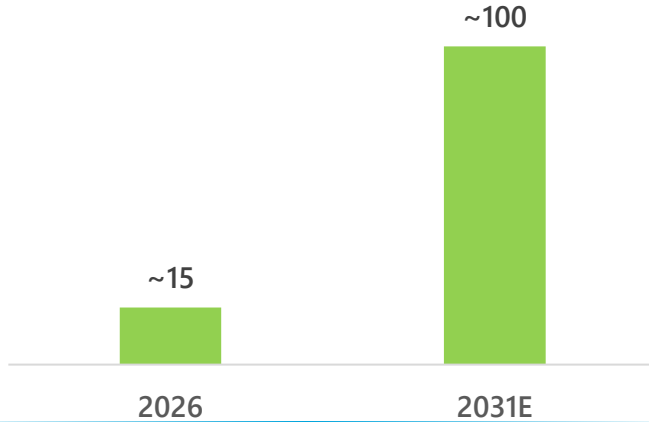
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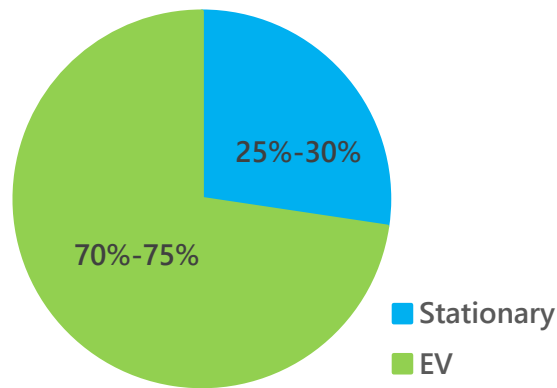
New Energy Business



Projected LiB Demand in India (GWh)



Projected demand from applications (2031)



Mobility outlook- EV

- Strong thrust on Electrification, the demand for LiB is expected to be ~100 GWh by 2031.

- Envisaged EV penetration by FY31



20-25%



70-75%



10-15%



7-10%

- EV Transition is majorly happening through e2W, e3W while e4W is catching up
- Price parity/TCO/Gig economy & Urbanization set to drive penetration levels in EV

Stationary outlook

- Projected LiB demand in Stationary is expected to be >25 GWh annually by 2031
- Demand driven by efficient energy storage solutions especially given solar push by the government
- Key application areas include Grid Support, C&I, Telecom, Data Centers, UPS

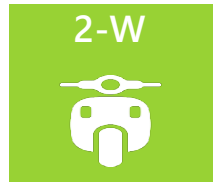
PRODUCT PORTFOLIO

Battery Packs



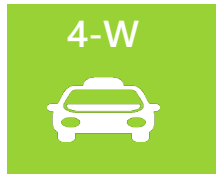
3-W

Developed



2-W

Developed



4-W

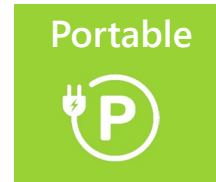
Under Development



Stationary

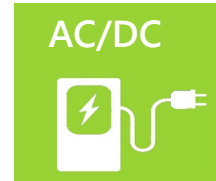
Developed

Chargers



Portable

Developed



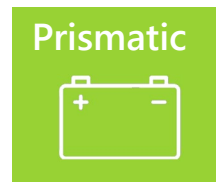
AC/DC

Developed

Cells



Cylindrical



Prismatic

PAVING THE WAY FOR THE FUTURE

- Amara Raja Advanced Cell Technologies (ARACT) was incorporated to focus on developing advanced cell chemistries, battery packs and chargers
- Lithium Battery packs currently being supplied to leading 3W, 2W OEM's & for stationary applications
- Offering Battery pack solutions based on both LFP and NMC chemistry
- Successfully designed and developed a Nickel-rich 21700 NMC cylindrical cell
- Scaling up the pack assembly capacities to cater to 2W, 3W & stationary applications
- Ramped up in-house R&D capabilities and made strategic investments in companies working on these technologies



3W Battery



2W Battery



Portable chargers



DC/AC Fast Charger





Policy push

- PLI ACC: 50GWh domestic manufacturing target
- Government focus on ALBM and advanced battery ecosystem development



Telecom sector

- Advent of 5G leading to growth in telecom towers
- Secondary demand for replacement of existing LAB batteries with LiBs
- Improving TCO and ESG considerations are expected to accelerate LiB adoption



Renewable Adoption

- Net zero by 2070
- Meeting 50% power capacity from renewables in 2030
- BESS demand to reflect the need for storage and grid stability



Digital Economy

- >1 Bn internet subscribers- data localization push
- AI-ready data centers to drive demand UPS/BESS for reliable power backup

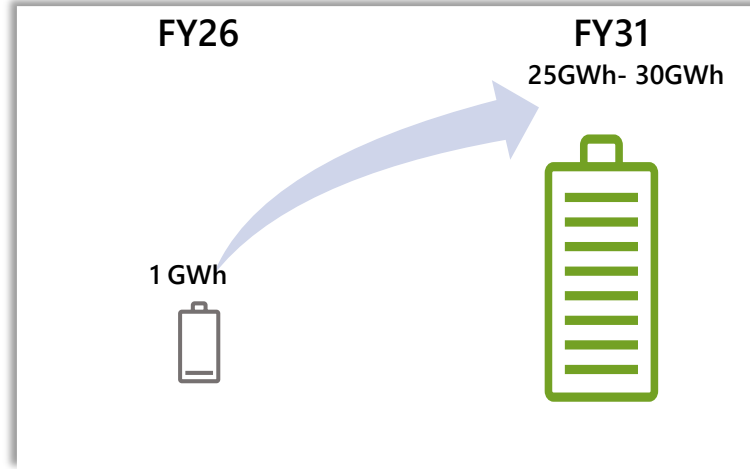


5 GWh BESS Giga Facility

Policy push for renewable energy



Annual Demand for BESS



Growth Drivers

- Rapid growth of Renewables - India aiming 500GW by 2030
- Peak Demand Growth & management
- Obligation to overcome RE intermittency.
- Supportive Policies-
 - ESO- Energy Storage Obligation
 - VGF- Viability Gap Funding for developers
- Domestic Manufacturing Push-
 - Make in India content
 - PMP- Phased Manufacturing Programme

Applications

Grid applications

Commercial & Industrial



- 500 GW mix of Renewable energy to push demand for BESS in India

- India's BESS markets expected to be >25GWh p.a. by FY2031
- ARE&M* is setting up plant with capacity of 5 GWh



Start of Production- Q4 FY2027



Capex Outlay- ₹280 crores

*Will be set up by Amara Raja Advanced Cell Technologies- Wholly owned subsidiary of ARE&M

New Energy Business going forward....

Focus on Pack business and build state of art manufacturing facilities....

Pack Assembly plant:
Tirupathi & Divitipally



- Scale pack business by entering into new mobility applications and building sustainable customer base
- Fully operational 1.5 GWh pack capacity at Divitipally to cater to 2W and 3W segments
- 1.2 GWh capacity to cater to stationary segment through its Tirupathi plant

Giga cell plant:
Capacity of 16 GW by FY30



- Operations expected to commence during Q2-CY2027 – with 2 GWh capacity based on NMC Chemistry
- Further capacity to be set up in phased manner by FY2030 offering both Chemistries- NMC and LFP

Customer Qualification plant (CQP)



- Offering pilot production run & product optimization to meet customer requirements
- To validate industrial scale production & improve quality

BESS-Giga Facility



- 5GWh Giga facility to cater to Energy Storage Solutions
- Products to serve both C&I (commercial and Industrial) & Grid Applications



ARE&M* is leading the way in Li-ion technology and R&D with facility equipped with advanced laboratories and testing infrastructure



In-house manufacturing capabilities- Developed India's First 21700 Cylindrical Cell



Capability to build both EV and Stationary products and solutions



Dedicated Test Lab for cell testing & pack testing

1ST in India

to achieve IATF 16949:2016 & ISO 9001:2015 certification for Li-Ion Batteries



01 / Talent

200+

Engineers & Scientists

Experienced work force for material/new chemistry development & product development

02 / New Facility

2.2L Sq ft

E+ Lab R&D Center

Achieved IATF 16949:2016 & ISO 9001:2015 certification for Li-Ion Batteries

03 / Lab Facilities

4 Labs

Test & Validation Labs

Capability to build Cylindrical and Prismatic cells, perform material characterization, cell & pack testing



Proposed E+ Energy Labs

- ❖ Development of innovative clean energy storage technologies
- ❖ In-house manufacturing capabilities for key components
- ❖ Advanced cell chemistry & material research



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STRATEGIC OVERVIEW



AUTOMOTIVE- DOMESTIC (DRIVE EFFICIENCY)

Existing Auto business-

- Focus on market share protection, strengthen the brand and channel
- Deepen brand relevance across all demographics

Robust new product pipeline-

- Solar, Advanced Home Energy Solutions & Other Ancillaries
- Leverage the channel network for penetrating into other allied products



AUTOMTOVE INTERNATIONAL (EXPAND PRESENCE)

- Expand market presence in **Europe & Americas**
- **Deepen presence in APAC and MEA regions** with enhanced marketing investment
- Wide range of products for maximum market fit including Allied business such as Lubes
- Enhance Brand presence through digital marketing and localized branding campaigns



INDUSTRIAL (ENERGY SOLUTIONS)

- Tap into emerging growth segments such as BESS across C&I applications in India and Globally
- Sustain leadership in India and expand Telecom energy solutions into Global export markets
- Build Capabilities for offering **Chemistry Agnostic Solutions**
- Enter new international markets across UPS and Motive
- Strengthen our leadership in domestic UPS and Data Centers



TECHNOLOGY

- Establish **E Positive Energy Labs**, enhance in-house competency in cell technology
- Build strategic **technology partnerships**
- Create best-in-class product portfolio for both EV and ESS



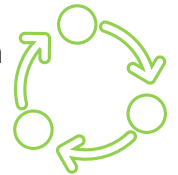
CUSTOMERS

- Standard and **custom-built products** to be developed
- Capitalize CQP- **pilot production run & product optimization** as per customer specification
- Cater to wide range of application- mobility, stationary and BESS (Grid and C&I)



SUPPLY CHAIN

- Build **strategic alliances** with upstream and downstream partners
- Establish **Sustainable, Secure & Cost-efficient** supply chain for Critical Raw Materials with a clear roadmap of Domestic Value Addition (DVA)



TALENT

- Recruitment of global talent of **subject matter experts**
- Build **deep tech expertise** in Technology, Supply Chain and Operations
- AR Way culture integration, Diversity & Inclusion; and capability development





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ESG



Energy and Carbon

- Committed to Net Zero by 2050, net zero plan aligned with SBTi limiting to 1.5 deg increase as per Paris agreement
- Reduced intensity of Scope 1&2 emissions by 36.8% over FY22.
- 21.5% Renewable energy share with captive renewable at 66.9 MW

Water Management

- All manufacturing plants are zero liquid discharge and not located in water-stressed areas
- Reduced absolute water consumption by 16% and intensity by 56.8% against FY22
- We are third party certified 12X water positive organisation.

Waste to Wealth

- 99% of manufacturing waste is recycled
- Reduced waste generation intensity by 33.5% against FY22
- In compliance with Battery Waste Management Rules, 2022 as Extended Producer Responsibility

Product Stewardship

- Life cycle assessment conducted for 117 SKUs constituting 50% of total SKUs.
- Conducted trials to eliminate virgin plastic with compostable plastic for packaging of industrial batteries.
- Setting up 16 GWh of Lithium Cell and 5 GWh of pack assembly. E-hub for R&D in New Energy (ARACT)

Sustainable sourcing and circularity

- Lead recycling facility (ARCSPL) commenced operations in FY25
- ~88% of lead and lead alloys from recycled sources
- Covered 75%+ domestic and international suppliers by value for supplier engagement, capability building, target setting & assessments



People and Community

- 17 internal and 5 external training programs conducted against AR Sustainability Training calendar.
- ~8,900 employees underwent Defensive Driving Training (DDT)
- Recognized as Best Place to Work awards from the Great Place to Work Institute
- Safety by Design in our state-of-the-art manufacturing & maintaining zero fatality status.
- CSR initiatives in thematic areas of education, primary health care, water, rural infrastructure, social forestry and skilling India. 30,000+ beneficiaries
- Targets to improve Diversity, Equity, Inclusion and Belongingness.

Governance & Transparency

- Periodic Sustainability committee led by Executive director and dedicated Group Sustainability vertical
- ESG framework & ESG reporting portal for progress monitoring
- Manufacturing certified for ISO 14001 (EMS), ISO 45001(OHSMS) and ISO 50001 (EnMS)
- Disclosures against Climate Disclosure Project (CDP) for Climate Change and internal report on Taskforce for Climate-related Financial disclosures (TCFD)
- Released FY26 Integrated report along with BRSR and Sustainability Snapshot

Ratings & Awards

- B Rating CDP "Climate change" 2025"
- CSA- S&P Global ESG rating- No.1 in India in Electrical components & Equipment Sector
- A- rating in "CDP Water Security" 2025
- Awarded as Most Valuable Partner- ESG (Supply Category) by Indus Towers.
- Awarded as sustainability leader in the suppliers' meet of Hero MotoCorp Ltd
- Platinum Award from 19th ICC Environmental Excellence Awards 2025
- ARACT (wholly owned subsidiary of ARE&M) achieved a rating of B92 in the SAQ 5.0 (Sustainability Assessment Questionnaire by Drive Sustainability initiative).

Sustainability At Amara Raja



School at Diguvamagham



Check Dams



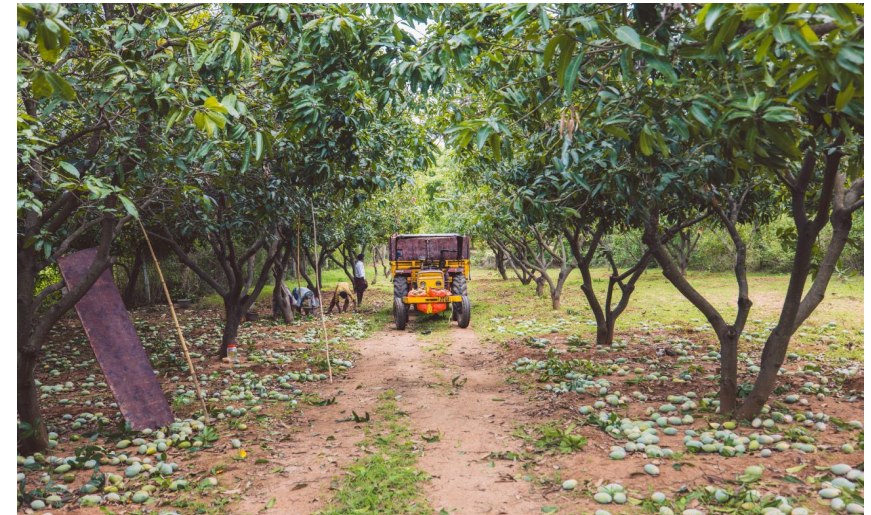
Zero Liquid Discharge Units



Fume and Dust extraction systems



Solar panels (ground mounted)



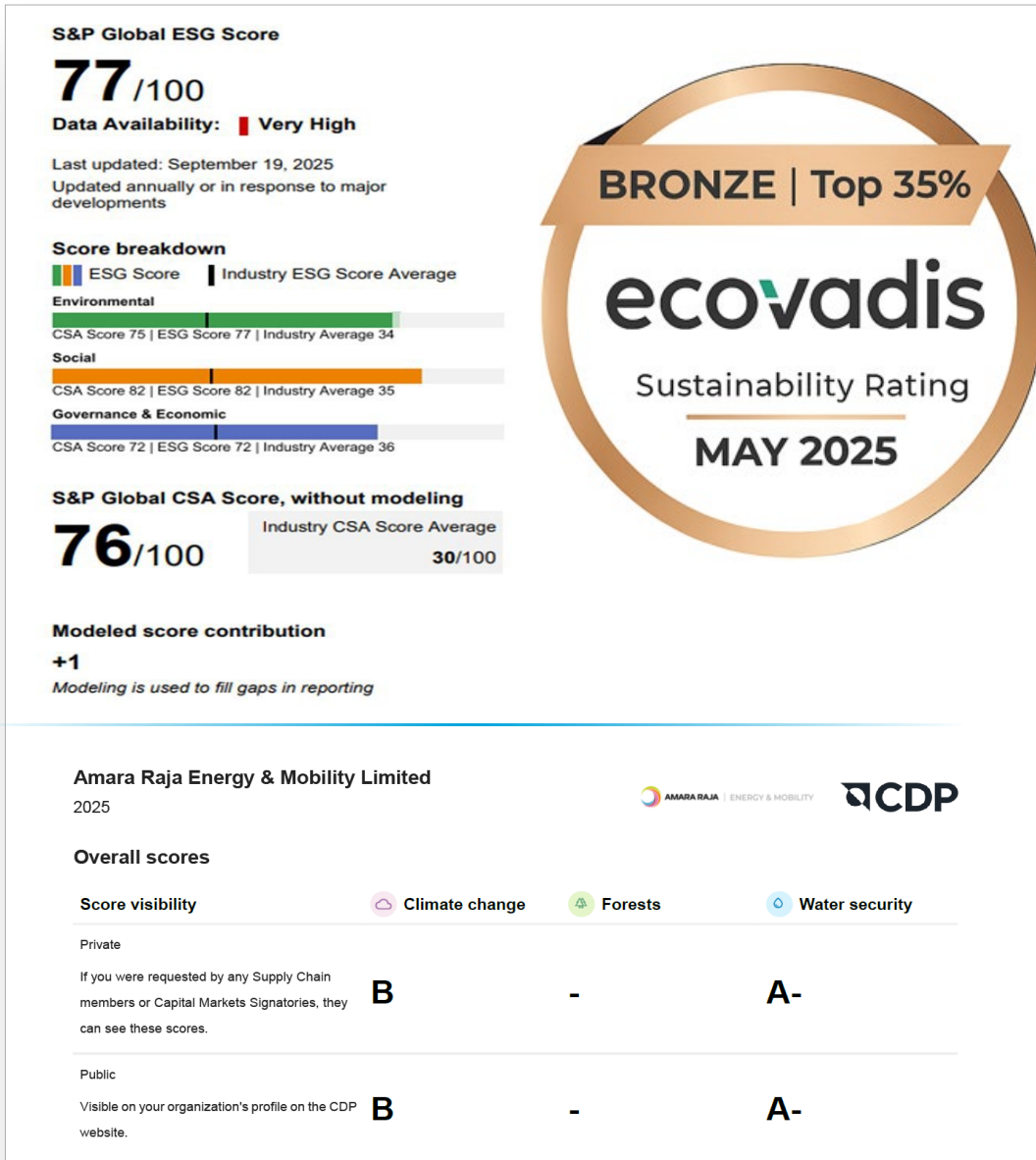
Social Forestry



Sustainability At Amara Raja

Ratings received by ARE&M

Recognition of our ESG efforts



Sustainability Award from Hero MotoCorp, Supplier Meet- Delhi



Received Platinum Award from 19th ICC Environmental Excellence Awards 2025



Recognition at BW (Businessworld) Sustainable World Conclave 2026

Policy Framework – Sustainability

Environment

- ⑩ Environmental Management
- ⑩ Circularity
- ⑩ Value Chain Engagement
- ⑩ 5S
- ⑩ Energy Management
- ⑩ Sustainable Sourcing
- ⑩ Conflicts Minerals

Social

- ⑩ Occupational Health & Exposure Control
- ⑩ Critical safety standards
- ⑩ Road safety
- ⑩ Corporate Social Responsibility
- ⑩ Human Rights
- ⑩ Equal Opportunities & Discrimination
- ⑩ Prevention of Sexual Harassment
- ⑩ Supplier Code of Conduct
- ⑩ Community Grievance Management

Governance

- ⑩ Code of Ethics
- ⑩ Board Diversity
- ⑩ Anti Bribery & Anti-Corruption
- ⑩ Vigil Mechanism/ Whistle Blower
- ⑩ Materiality
- ⑩ Information Security

Sustainability
Goal

To be recognized internally and externally as the global benchmark company in Sustainability Performance.





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FINANCIAL OVERVIEW



Historical Consolidated Income Statement

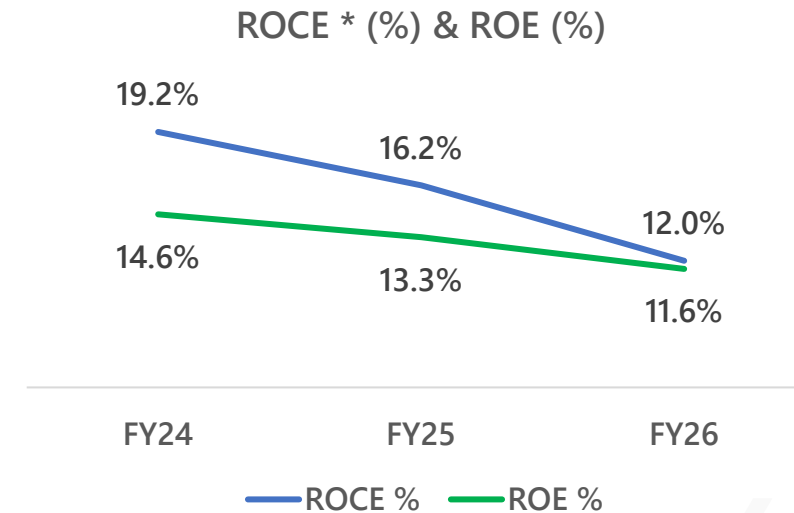
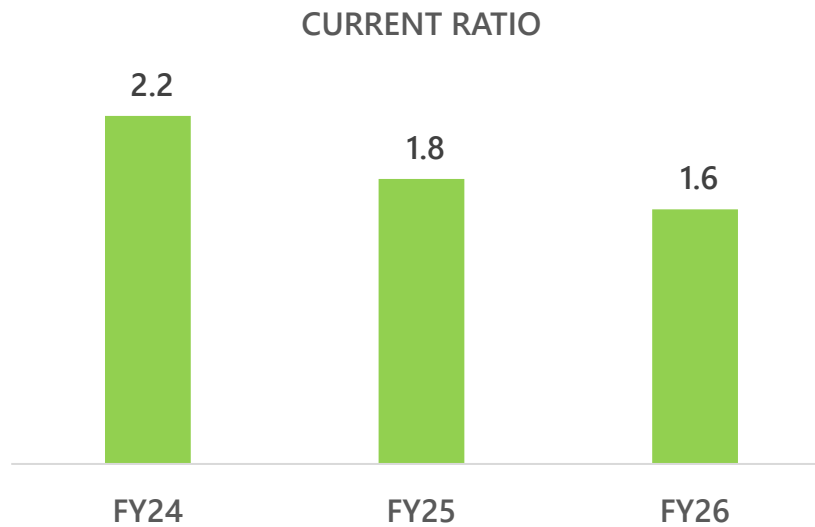
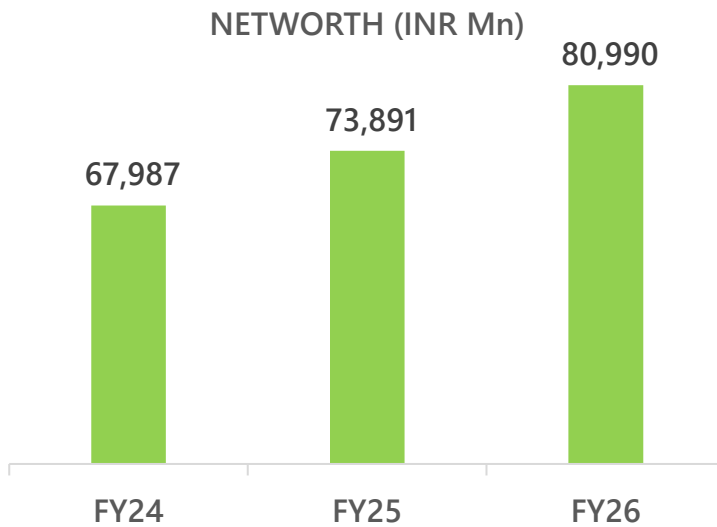
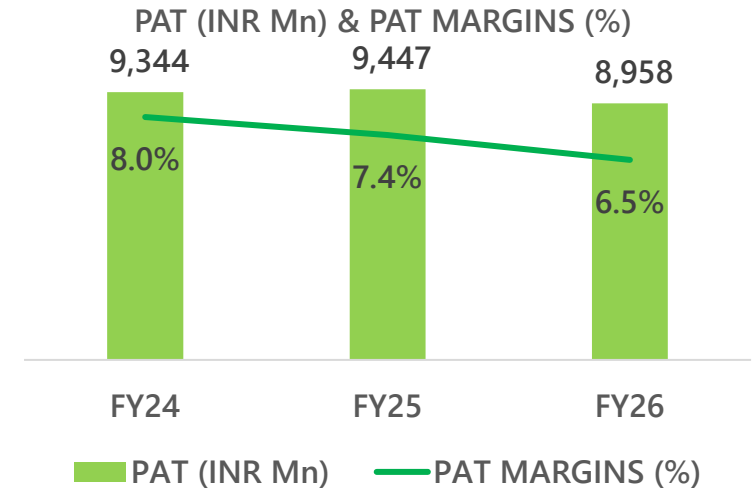
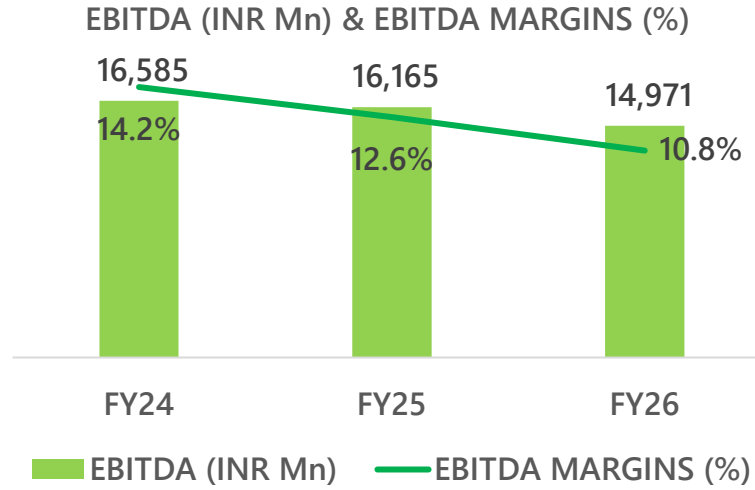
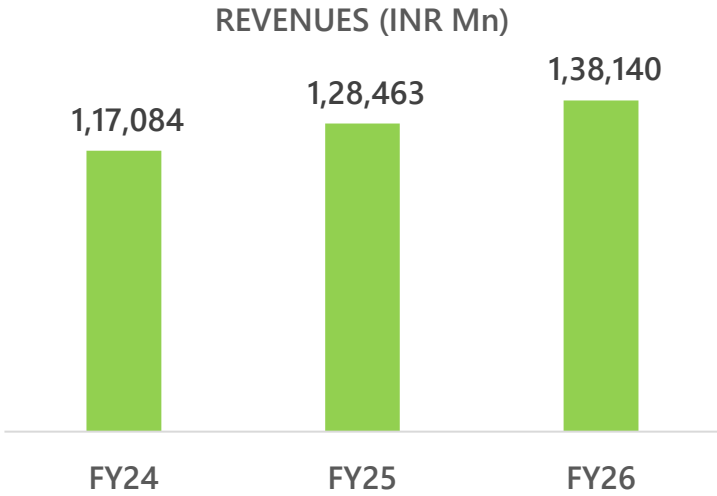
PARTICULARS (INR Mn)	FY24	FY25	FY26
Operational Revenue	1,17,084	1,28,463	1,38,140
Total Expenses	1,00,499	1,12,299	1,23,169
EBITDA	16,585	16,165	14,971
EBITDA Margins (%)	14.2%	12.6%	10.8%
Other Income	1,104	1,156	1,062
Depreciation	4,843	5,257	6,072
Finance Cost	344	443	445
Profit Before Exceptional Items & Tax	12,502	11,621	9,516
Exceptional Income/(Expense)	-	1,111	2,553
PBT	12,502	12,732	12,069
Tax	3,158	3,285	3,111
PAT	9,344	9,447	8,958
PAT Margins (%)	8.0%	7.4%	6.5%
Other Comprehensive Income	(60)	(1,639)	81
Total Comprehensive Income	9,283	7,808	9,038
Diluted EPS (INR)	51.05	51.62	48.95

Consolidated Balance Sheet

PARTICULARS (INR Mn)	FY24	FY25	FY26
Assets			
(1) Non-Current Assets			
(A) Property, Plant And Equipment	29,095	31,164	37,695
(B) Right Of Use Asset	4,081	4,154	4,224
(C) Capital Work-in Progress	6,255	12,975	15,847
(D) Goodwill	4,358	4,358	4,358
(E) Other Intangible Assets	538	465	292
(F) Intangible Assets Under Development	154	7	731
(G) Financial Assets			
(i) Investments	3,608	3,521	3,519
(ii) Other Financial Assets	132	151	175
(H) Deferred Tax Assets (Net)	17	72	374
(I) Income Tax Assets (Net)	131	182	57
(J) Other Non-current Assets	2,714	2,168	1,967
Total Non-current Assets	51,083	59,216	69,239
(2) Current Assets			
(A) Inventories	19,484	21,954	25,147
(B) Financial Assets			
(i) Investments	3,531	3,294	1,119
(ii) Loans	-	-	-
(iii) Trade Receivables	11,358	12,631	12,432
(iv) Cash And Cash Equivalents	983	1,578	2,260
(v) Bank Balances Other Than Cash And Cash Equivalents	195	168	327
(vi) Other Financial Assets	919	209	225
(C) Other Current Assets	2,224	2,632	3,818
Total Current Assets	38,694	42,467	45,328
Total Assets (1+2)	89,778	1,01,683	1,14,567

PARTICULARS (INR Mn)	FY24	FY25	FY26
Equity And Liabilities			
(1) Equity	67,987	73,891	80,990
(A) Equity Share Capital	183	183	183
(B) Other Equity	67,804	73,708	80,807
(2) Non-Current Liabilities			
(A) Financial Liabilities			
(i) Borrowings	260	-	-
(ii) Lease Liabilities	751	814	999
(iii) Other Financial Liabilities			51
(B) Provisions	1,838	2,106	2,975
(C) Deferred Tax Liabilities (Net)	906	743	944
(D) Other Non-Current Liabilities	785	996	986
Total Non-Current Liabilities	4,540	4,658	5,953
(3) Current Liabilities			
(A) Financial Liabilities			
(i) Borrowings	273	1,446	2,765
(ii) Lease Liabilities	283	349	298
(iii) Trade Payables	8,565	10,866	11,837
(iv) Other Financial Liabilities	3,614	5,106	6,469
(B) Provisions	1,328	1,767	2,984
(C) Current Tax (Net)	-	1	27
(D) Other Current Liabilities	3,188	3,599	3,245
Total Current Liabilities	17,251	23,133	27,624
Total Equity And Liabilities (1+2+3)	89,778	1,01,683	1,14,567

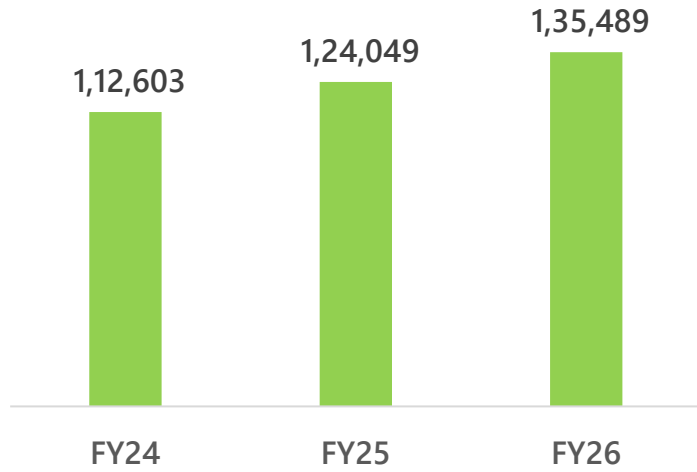
Consolidated Financial Charts



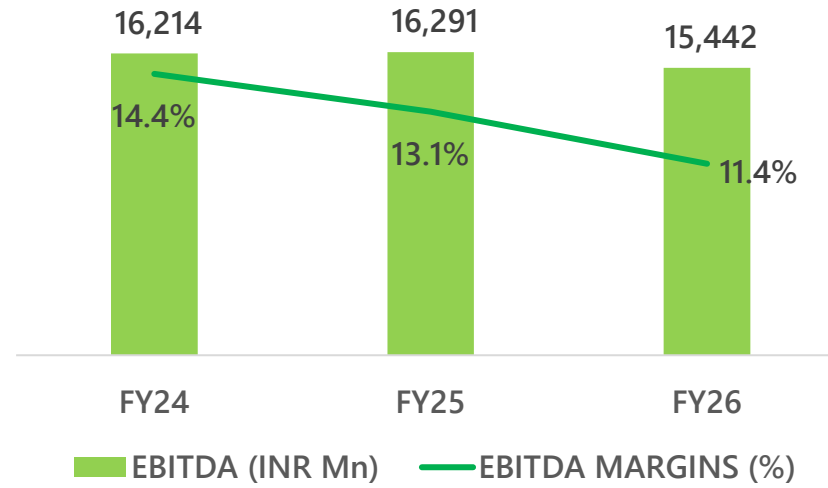
*ROCE excluding long term investments is ~ 12.5 % for FY26

Standalone Financial Charts

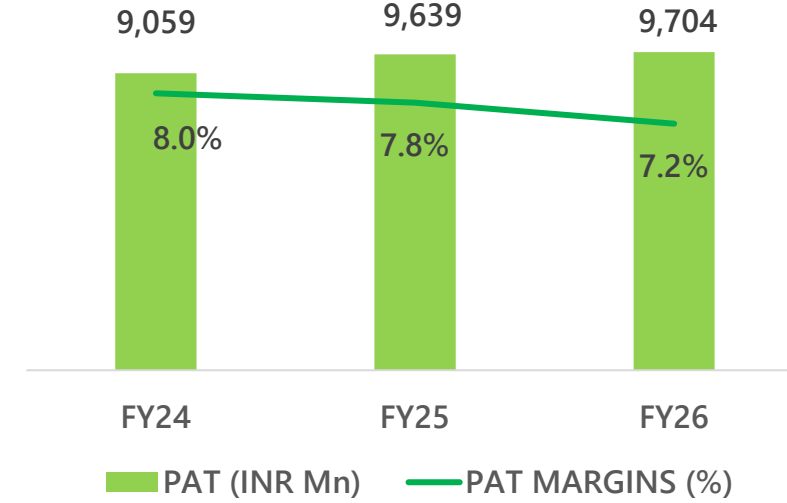
REVENUES (INR Mn)



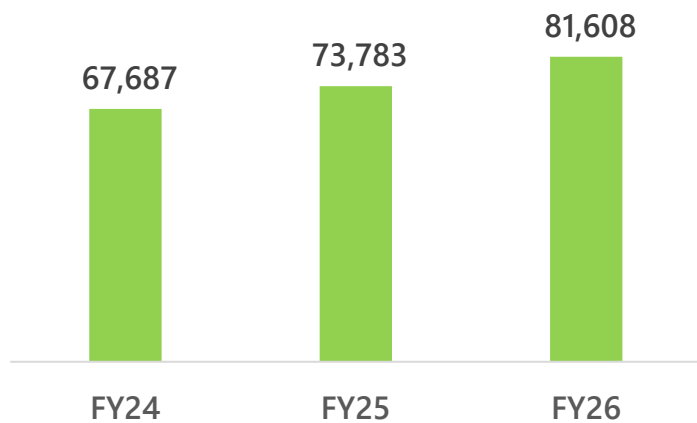
EBITDA (INR Mn) & EBITDA MARGINS (%)



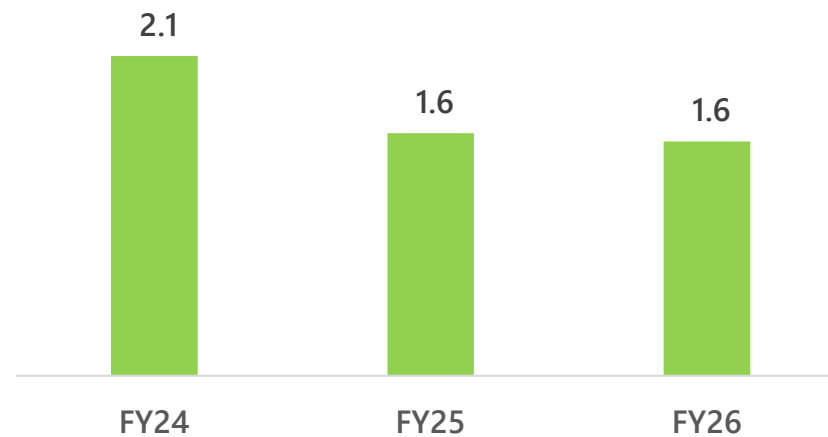
PAT (INR Mn) & PAT MARGINS (%)



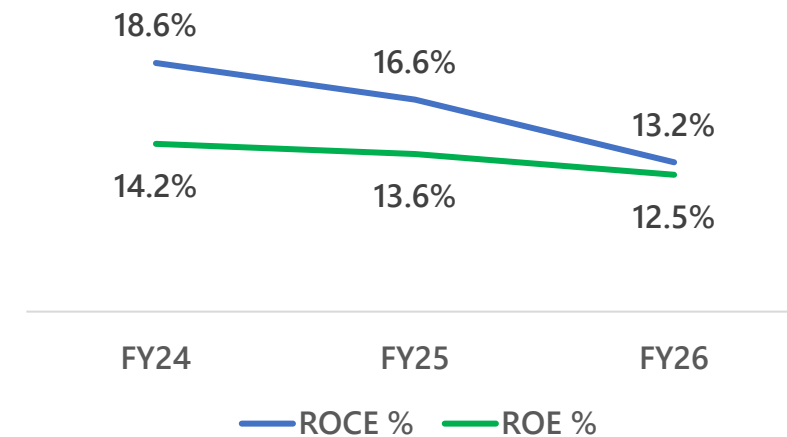
NETWORTH (INR Mn)



CURRENT RATIO



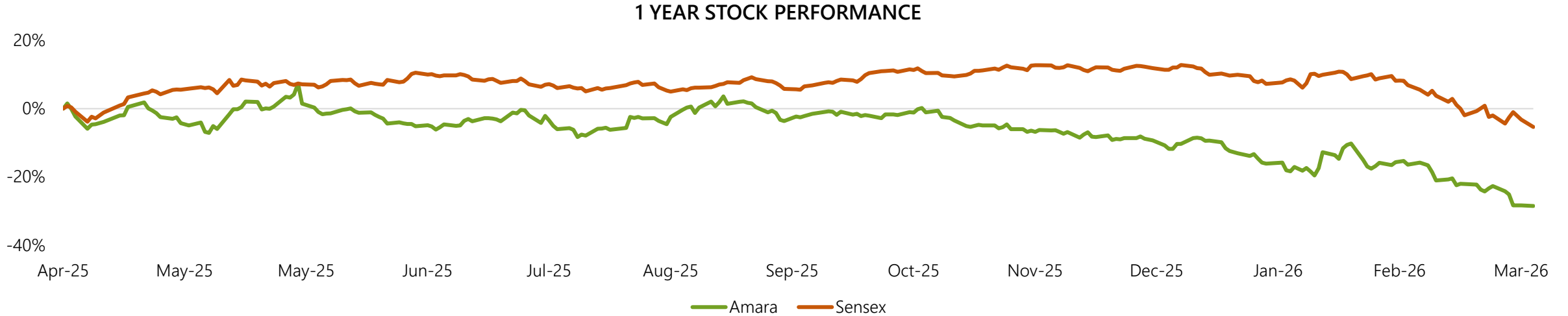
ROCE* (%) & ROE (%)



*ROCE excluding long term investments is ~ 18.3% for FY26

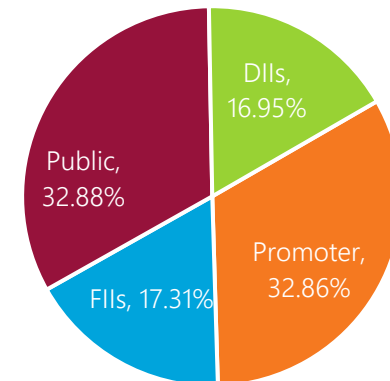
Capital Market Data

NSE: ARE&M | BSE: 500008 | Bloomberg: AMRJ:IN | Reuters: AMAR.NS / AMAR.BO



PRICE DATA (AS ON 31 st MARCH, 2026)	INR
Face Value	1
CMP	672.7
52 Week H/L	1,095.9/671.5
Market Cap (INR Mn)	1,23,121.2
Shares O/S (Mn)	183.0
Avg. Vol. ('000)	498.2

SHAREHOLDING PATTERN (As ON 31st MARCH 2026)



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THANK YOU