



**YOUR PARTNER
BEYOND PRODUCTS**

August 06, 2026

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra - Kurla Complex
Bandra (E), Mumbai - 400 051

BSE Limited
Corporate Relationship Department,
2nd Floor, New Trading Wing,
Rotunda Building, P.J. Towers,
Dalal Street, Mumbai - 400 001

Symbol: ELIN

Scrip Code: 543725

ISIN: INE050401020

Dear Sir/Ma'am,

Subject: Investor Presentation on unaudited financial results of the Company for Q1 of FY 2026-27 under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Pursuant to the Regulation 30 read with Schedule III (Part A) (15) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached investor presentation on unaudited financial results of the Company for Q1 of FY 2026-27.

Thanking You

Yours faithfully,

For Elin Electronics Limited

Lata Rani Pawa
Company Secretary & Compliance Officer
M. No.: A30540
cs@elinindia.com
Encl: As above



ELIN ELECTRONICS LIMITED

CIN : L29304DL1982PLC428372

New Delhi	Ghaziabad	Goa	Baddi	Bhiwadi
Registered & Corporate Office : 4771, Bharat Ram Road, 23 Daryaganj, New Delhi-110002	C-142, 143, 144, 144/1, 144/2 Bulandshahar Road Industrial Area, Site No. 1 Ghaziabad (U.P.) - 201009	L-84, Verna Industrial Estate Verna, Salcete Goa-403722	Village-Belikhoh, Tehsil-Nalagarh, District: Solan, Himachal Pradesh-174101	C-2, C-3 & C5-C6 Elcina Manufacturing Cluster SPL-1, Salarpur Industrial Area Bhiwadi. District: Alwar Rajasthan-301019
☎ 011-43000400	☎ 0120-2701519	☎ 08326690939	☎ 9816036987	



Elin Electronics Limited

Q1FY27 & FY27 Earnings Presentation

August 2026

Disclaimer

This investor presentation has been prepared for informational purposes only.

This Presentation does not constitute a prospectus or offering memorandum and is not an offer or initiation to buy or sell any securities, nor shall part or all of this presentation form the basis of, or to be relied on in connection with any contract or investment decision in relation to any securities.

This Presentation contains forward looking statements based on the currently held outlook of the management of the Company which are expressed in good faith and in management's opinion are reasonable. The forward looking statements may involve known and unknown risks which may cause the actual results or achievements of the Company to differ materially from those in forward-looking statements.

These forward-looking statements represent only the Company's current intentions, beliefs or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward looking statements.

Agenda

S No	Description
1	<i>Company Overview</i>
2	Q1 FY27 & FY27 Financial Performance & Business Discussion
3	Future Outlook

Elin Electronics at a Glance

Who We Are

- We are a leading **EMS** company, manufacturing **end-to end product solutions** for both international and domestic brands of lighting, fans, and home appliances in India, and are one of the largest fractional horsepower motors manufacturers in India
- Serve customers under both **OEM** (manufacture and supply products basis designs developed by customers) and **ODM** (conceptualize, design and manufacture) business models
- Highly **backward integrated** with a strong focus on R&D, **emerging technologies** and **cost optimization** across products through **value analysis and engineering**

Key Product Verticals

EMS Products



LED
Lighting,
Fans and
Switches



Home
Appliances



Fractional
Horsepower
Motors



Other EMS
Products

Components



Medical
Diagnostic
Cartridges



Moulded and
Sheet Metal
Components

Serving a Marquee
Customer Base

signify

PHILIPS

EVEREADY
GIVE ME RED

BOSCH

FABER

DENSO

Panasonic

USHA

HAVELLS

Preethi

MAHARAJA
—WHITELINE—

IFB
Industries Limited

Key Business Segments

Particulars	EMS Products			Components	
	 LED Lighting, Fans and Switches	 Home Appliances	 FHP Motors	 Medical Diagnostic Cartridges	 Moulded and Sheet Metal Component
Products Manufactured	• LED lighting – Batts, Downlights, Office, Solar street lights, Smart lighting etc • LED Flashlights • Fans – Ceiling, BLDC Ceiling, Fresh air, TPW etc. • Modular switches and sockets	• Dry and steam irons • Mixer grinders • Hand blenders • Electric Kettle • Oil Filled Radiator • Hair dryer & straighteners • Trimmers • Electric Sterilisers • Heated Hair Brush • OTG • Coming soon – Chimneys, Air Coolers	FHP motors used in – • Mixer grinder • Hand blender • Wet grinder • Chimney • Air conditioner • TPW fans	• Medical diagnostic cartridges for use in diagnostic devices	• Plastic moulded and sheet metal parts and components, largely for customers in the auto ancillary and consumer durables sectors

Manufacturing Locations

Ghaziabad, Uttar Pradesh	Verna, Goa	Baddi, Himachal Pradesh
Commenced Operations in 1970	Commenced Operations in 1995	Commenced Operations in 2004
		
Products manufactured		
• Fractional horsepower motors • LED lighting & fans • Plastic moulded parts and sheet metal components	• Medical diagnostic cartridges • Plastic moulded parts and sheet metal components	• Home appliances – Small appliances & Personal Care products

Medium sized Home appliances such as Air coolers, chimneys, OTGs will be made at Bhiwadi

Manufacturing Facilities



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Q1FY27 & FY27 Snapshot

Operating Revenue

INR 3,628 million
up ~23% YoY from
INR 2,955 million

EBITDA

INR 40 million
down ~77% YoY from
INR 176 million

Profit/(Loss) Before exceptional item

INR (38) million
from
INR 127 million

Net Cash / (Debt)

INR 59 million
from
INR 701 million

Net WC Days

~54 days
from
~59 days

Q1FY27 & FY27 Snapshot

INR million	Q1-FY26	Q1-FY27	Q4-FY26	Q1-FY27
Revenue	2,955	3,628	3,242	3,628
EBITDA	176	40	60	40
Margin %	5.9%	1.1%	1.8%	1.1%
Profit/(Loss) Before exceptional item	127	-38	-17	-38

- ▶ Revenue grew ~23% on a YoY basis led by a combination of volume and realization growth across categories except motors where there was a decline in overall volumes and revenue
- ▶ Gross margin & EBITDA margin impacted because:
 - ▶ Gross margins impacted by ~640 bps YoY due to sharp surge in polymer prices on the back of higher crude prices driven the war along with escalation in metal prices especially aluminium as well as the depreciation of the INR vs USD
 - ▶ Unanticipated large revision in minimum wage of ~25% in Ghaziabad w.e.f. April 1, 2026
 - ▶ Change in product mix with decline in higher gross margin products replaced with low gross margin products

Revenue Breakdown

INR million	Q1-FY26	Q1-FY27	Q4-FY26	Q1-FY27
Lighting, Fans & Switches	801	1,060	940	1,060
Small Appliances	686	1,106	940	1,106
FHP Motors	614	456	457	456
Other EMS	154	193	193	193
Total EMS	2,255	2,815	2,530	2,815
Precision Components & Others	613	712	596	712
Medical Cartridges	87	101	116	101
Total Non-EMS	700	813	712	813
Total Revenue	2,955	3,628	3,242	3,628

Expenditure Analysis

	Q1-FY26	Q1-FY27	Q4-FY26	Q1-FY27
Cost of Material Consumed	72.0%	78.4%	77.3%	78.4%
Employee Benefits	14.5%	13.5%	12.9%	13.5%
Other Expenses	7.5%	6.9%	7.9%	6.9%
EBITDA w/o Other income	5.9%	1.1%	1.8%	1.1%
Finance Costs	0.7%	0.8%	0.7%	0.8%
Depreciation	2.0%	2.0%	2.0%	2.0%
Profit/(Loss) Before exceptional item	4.3%	-1.0%	-0.5%	-1.0%

Lighting, Fans & Switches

INR million	Q1-FY26	Q1-FY27	Q4-FY26	Q1-FY27
Lighting	395	514	395	514
Flashlights	94	75	52	75
Fans	278	429	459	429
Switches	34	41	35	41
Total	801	1,060	940	1,060

- ▶ Lighting revenue grew basis newly added customers ramping up
 - ▶ While revenue has grown well, change in product mix has impacted margin with downlights being replaced by battens
 - ▶ In the batten category, we could not increase customer prices despite substantial increase in input due to irrational competition which has squeezed margins
- ▶ Fans revenue up ~75% YoY on better volumes across fans especially in the BLDC ceiling fans category
 - ▶ TPW category also seeing good traction and demand

Small Appliances

INR million	Q1-FY26	Q1-FY27	Q4-FY26	Q1-FY27
Kitchen & Home Care	424	732	617	732
Personal Care	262	374	323	374
Total	686	1,106	940	1,106

- ▶ Kitchen & home care grew ~70% YoY on the back of good volume growth across categories
 - ▶ Margin pressure has been severe as commodity prices moved up sharply. This has been adjusted with effect from July using average of Q1 commodity prices.
 - ▶ Customer demand seems reasonably strong evidenced by high double digit volume growth across the category
- ▶ Personal care segment grew by 43% YoY on the back of better volumes in hair dryers and sterilizers

Fractional Horsepower Motors

INR million	Q1-FY26	Q1-FY27	Q4-FY26	Q1-FY27
Consumer Durables	479	396	352	396
Fans	74	19	61	19
Others	62	41	43	41
Total	614	456	457	456

- ▶ Motors of Consumer durables comprise mixer grinders, hand blenders and chimney
 - ▶ Decline in volumes of chimney and MG motors due to sharp increase in prices
- ▶ Others represents sale of synchronous motors terminal blocks which was impacted as most of our customers had to shut production for March 2026 due to the gas crisis caused due to the war

Capex Overview

INR million	Ghaziabad	Baddi	Goa	Total (Q1FY27)
Land & Building	2.7	0.0	0.0	2.7
Plant & Machinery	34.0	8.2	1.6	43.8
Electrical Installation	1.6	1.4	0.0	3.0
Tools, Dies & Moulds	5.5	13.2	2.2	20.9
Others	4.3	1.0	0.0	5.3
Total	48.1	23.7	3.8	75.6

- ▶ Plant & Machinery represents addition of machinery primarily for MG motor and press shop and automation
- ▶ Tools, Dies & Moulds, represent tooling development for new products
- ▶ Capex towards Bhiwadi facility at INR 620 million (excl land) (in CWIP + Capital advances)

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Future Growth Drivers

Government Policy
& Regulations

- ▶ Make in India thrust
- ▶ BIS norms
- ▶ PLI benefits



Favourable
Demographics

- ▶ Higher disposable & discretionary income
- ▶ Rising urbanization levels
- ▶ Focus on convenience

Cost Leadership &
Scale

- ▶ Cost leadership achieved through economies of scale, focus on R&D and automation and overall operational excellence



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Thank You