

3rd August, 2026

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|---|--|
| 1. Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001. | 2. Manager – Listing
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai - 400051. |
|---|--|

Sub.: Q1 FY 2026-27 Financial Results Conference Call– Investor Presentation

Ref.: 1. Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
2. BSE Scrip Code - 500165, NSE Symbol - KANSAINER

Dear Sirs,

Further to the intimation done by the Company on 22nd July, 2026 with respect to the conference call to be hosted by the Management of our Company on Monday, 3rd August, 2026 at 17:00 hrs India Time to discuss Q1 FY 2026-27 Financial Results of the Company, we are enclosing herewith an Investor Presentation.

For **KANSAI NEROLAC PAINTS LIMITED**

G. T. GOVINDARAJAN
COMPANY SECRETARY
Encl.: As above

NEROLAC

Q1 - Investor Presentation

3rd August 2026

This presentation may contain statements which reflect management's current views and estimates and could be construed as forward making statements. The future involves certain risks and uncertainties that could cause actual results to differ materially from the current views being expressed. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, competitive product and pricing pressures and regulatory developments

AGENDA

1. Nerolac Story

3. Decorative Update

5. Financial Performance

2. Business Environment

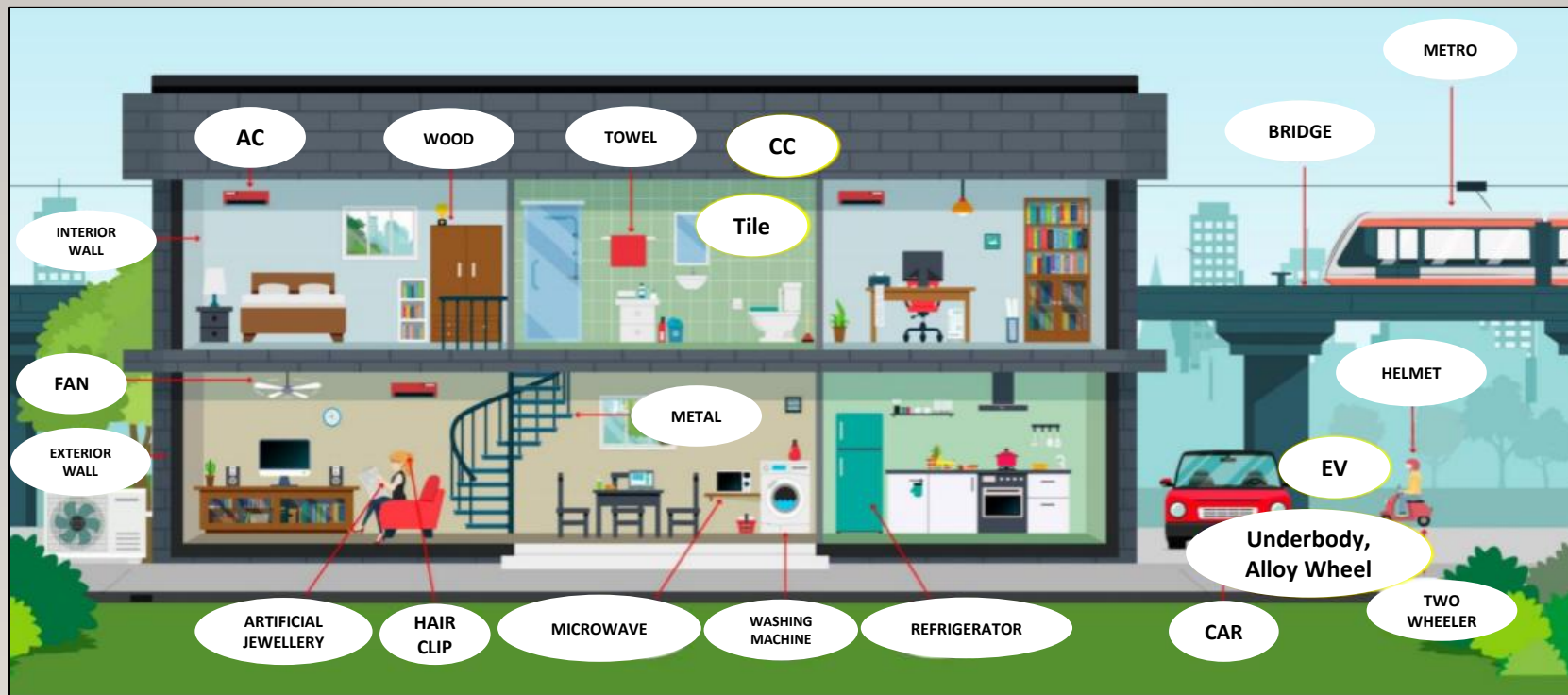
4. Industrial Update

6. Risk and Outlook

NEROLAC STORY



Purpose: Create environments for a healthy and beautiful future
Vision: We design solutions that protect, inspire and touch lives everyday



ESG: Water Positive, Emission reduction, Green energy

We Are A Powerhouse Of Paint

“Emotional Connect builds long-term equity”

Expertise and Legacy



R&D

- State of the art R&D center
- Technological Tie Ups
- Innovative technologies
- Cutting-edge Solutions

Brand Nerolac



Ranked in No.2 among paint brand
(Brand equity index)



Innovator's Spirit



**JAPANESE
TECHNOLOGY**



LEADERS IN INDUSTRIAL



PAINT+ PRODUCTS IN DECORATIVE

CORE VALUES



Integrity



Customer Focus



Accountability



Respect



Entrepreneurial Mindset



Innovation

Launched our Employee Value Proposition

WHERE YOUR PASSION TAKES COLOUR

This year, we introduced our Employee Value Proposition, '**Where Your Passion Takes Colour**,' reflecting our belief that the passion of our workforce is central to everything we do. Through this proposition, we aim to foster a positive environment that encourages growth, ownership, continuous learning and open communication across the organisation.



BUSINESS ENVIRONMENT



Significant Crude Price Increase



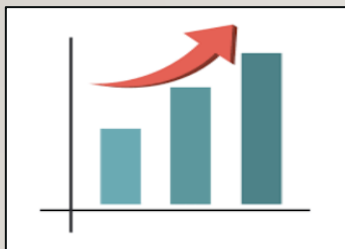
Sharp Depreciation in Rupee



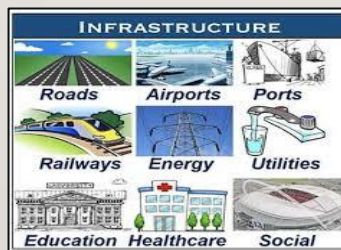
Geopolitical Challenges



Good demand in Automotive



Govt. focus on Infrastructure



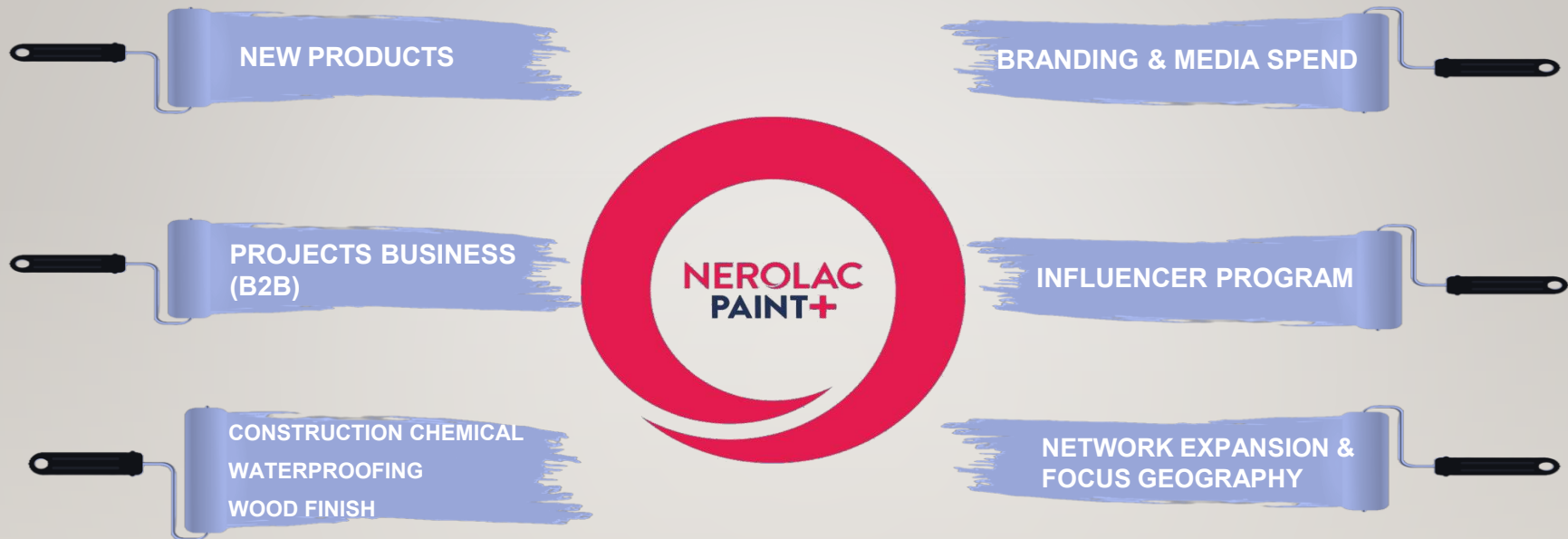
Delayed Onset of Monsoon



DECORATIVE UPDATE



Decorative Strategy



Driving Strategic Business Outcomes through:



Retail

NXTGEN & AID



Services is aiding the Primary business with **Mid-Single-Digit %** contribution of Decorative Business

- **Paas:** Present in **250+** cities
- **AID:** Present in **45+** cities
- **Pragati:** **65K+** Painter participation

Project/ Institutional Business



DOUBLE-DIGIT GROWTH

Increase Geographical Reach **80+ Cities**

Build pipeline of Project Sites



Separate range of Products – **Super Series**

Network Expansion



1,700+

Dealers added to the network



Distribution Network

- **Distribution expansion in low presence towns**

CONSTRUCTION CHEMICAL & WATER PROOFING



DOUBLE-DIGIT GROWTH

- ☐ Explore & execute international collaborations for launching technology backed solutions
- ☐ Focus Market and Focus Product approach

APPLICATIONS



PREMIUM WOOD FINISH



HIGH SINGLE-DIGIT GROWTH

- ☐ Focus on Weighted Contractors engagement to drive Primary Growth
- ☐ Focus Market and Focus Product approach

APPLICATIONS



Retail Platform for Customers (Offline)

NXTGEN SHOPPE



180+ NXTGEN SHOPPE

SHOP IN SHOP



270+ SHOP IN SHOP

NEROLAC PAINT+ ZONE



380+ NP+ ZONE

Product Portfolio

INTERIOR EMULSION



Super Premium



Premium



Economy

EXTERIOR EMULSION



Super Premium



Premium



Economy



Waterproofing



Premium Wood Finish Range



Perma Tile Adhesive



Popular Wood Finish Range



Other Range

EXTERIOR PREMIUM

EXCEL EVERLAST 20



Bulletproof Protection — Industry First

India's first exterior paint with a 20-year warranty. Engineered with Bulletproof Nano-Silica technology for superior durability, crack bridging up to 2mm, and weather resistance.

Nano-Silica
Tech

Anti-Algal
N-Cap

PU-Silicon
Chem

Crack Bridge
2mm

★ **20 Years Performance Warranty**

EXTERIOR EMULSION

EXCEL TOTAL FLOOR COAT



Rich Sheen. Superior Protection. Lasting Performance.

Premium water-based exterior emulsion that protects and beautifies floor tiles and cement surfaces with rich sheen, anti-fungal protection, and superior abrasion resistance.

Excellent
Adhesion

High
Abrasion
Resistance

Non-slip &
Anti-Algae

Vibrant
Sheen Finish

★ **2 Years Performance Warranty**

WATERPROOFING

PERMA NODAMP NXT



Elastomeric Waterproof Coating

High-strength, fibre-reinforced, elastomeric, liquid-applied waterproof coating. It is formulated with resilient acrylic copolymers and reinforcing fibres. Upon curing, it forms a thick, seamless, durable membrane that offers ultimate waterproofing.

Upto 10° C
Temperature
Reduction

Excellent
Dirt Pick-up

Excellent
Weather
Resistance

Low VOC

★ **10 Years Performance Warranty**



REACH & ENGAGEMENT

~550Mn+

Impressions across key geographies

110Mn

Views on Social Media

52Mn

Views on YouTube

~2Mn

Clicks

30Mn+

Views on Reel

1.2Mn+

Views on YT Shorts

KANSAL PAINT

NEROLAC

@science_with_adira 103K FOLLOWERS 9.47K SUBSCRIBERS	@yashub.rehan 118K FOLLOWERS 1.35K SUBSCRIBERS	@mumbalvoxpop 158K FOLLOWERS 2.09K SUBSCRIBERS	@rjansix 588K FOLLOWERS	@astro.kahilj 91.8K FOLLOWERS 35.3K SUBSCRIBERS
@suftiramp 1.6M FOLLOWERS @suftiramp 1.6M FOLLOWERS	@thealfazsumra 168K FOLLOWERS @TheExperimentTV 6.45M SUBSCRIBERS	@astro_roxy 47K FOLLOWERS 3.18K SUBSCRIBERS	@experiment_king 312K FOLLOWERS 7.34M SUBSCRIBERS	@quantum_physics_360K FOLLOWERS @Jupitoverse 243 SUBSCRIBERS

LOOK HOW CREATORS BROUGHT
**OUT OF THE WORLD
TO LIFE**

KANSAL PAINT

NEROLAC

9.6M SUBSCRIBERS 1.2M FOLLOWERS @ashu.ghai @scienceandfun	302K SUBSCRIBERS 200K FOLLOWERS @abdekhegindia
319K SUBSCRIBERS 5.87M SUBSCRIBERS @yash.ke.experiments	36.6M SUBSCRIBERS 2.2M FOLLOWERS @crazyXYZ @amityt

LOOK HOW CREATORS BROUGHT
OUT OF THIS WORLD TO LIFE

DIGITAL PLATFORMS:



MX



Brut.



Media Campaign – No Heat



**HEAT KO KARO BEAT
WITH NOHEAT**

UPTO 15°C¹
OF SURFACE
TEMPERATURE REDUCTION

LOWER
50%
COST

COMPARED TO
CURRENT MARKET
SOLUTIONS

SUPERIOR WHITENESS

JAPANESE
TECHNOLOGY

NEW

3 YEARS OF
WATERPROOFING
WARRANTY*

*For more information refer products data sheet on www.nerolac.com

REACH & ENGAGEMENT

~210Mn+

Impressions in key geographies
experiencing extreme heat

15Mn+

Views on YouTube

20Mn+

Views on Meta

~2.5 Lac

Clicks

Temple Videos



Bringing Comfort and Faith Together |
Nerolac Perma NoHeat Initiative
6.2M views • 2 months ago

*Culturally resonant placements
filmed at temple locations*

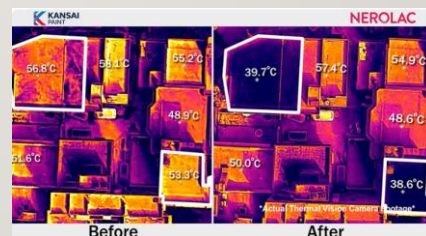
4 AI Videos



House So Cool, Even Penguins Moved In
672K views • 1 month ago

*Generative storytelling built around
the heat-resistance narrative*

Drone Videos



*Aerial visuals showcasing scale
and real-world application*

160+ OOH Hoardings across 27 cities



INDUSTRIAL UPDATE



CONTINUE TO EXPAND THE BUSINESS

Strengths/ Uniqueness

- We are accessible to the global latest technology through the tie-up with Japan and other countries
- Focus on Innovation, creating new and enhancing existing technologies
 - *Water based, High Solids, Low Bake Technology*
- Introduce paints with Superior and unique functionalities
 - *High durable, superior finish, Corrosion resistance, Workability*

New Business

- Increase presence in identified accounts
- Thrust on EVs



New Segment

- Seam sealer & Underbody black
- Alloy wheels
- PT & Booth chemicals



Business Performance

- Auto segment witnessed strong growth
- Focus on Innovation and creating New technologies to increase Total Addressable Market



General Industrial & High Performance Coating

Premiumisation

- Infrastructure
 - Bridges
 - Railways
- Construction
 - Appliances
 - Electricals

New Technologies

- Fluoropolymer
- Anti Carbonation
- High Solids
- Direct to metal
- Low bake systems
- Water based Technology

Strengthen dealer network

- Dealer expansion
- Entry to untapped geography



Powder

Premiumisation

- Rebar
- Construction
- Alloy wheels
- Super durables
- Pipe coating
- Heat resistant

New Technologies

- Low bake/ Fast cure
- Bonded metallic
- Anti Dirt pick up
- Thermoplastic

Maintain High M/S

- Network Expansion
- New Approvals



Business Performance – GI+HPC

- PC liquid segment witnessed strong growth
- Strong growth witnessed in Construction Equipment, Drums & barrels and coil coating segment



Business Performance - Powder

- Powder coating witnessed robust growth
- Strong growth witnessed in Auto Ancillary, AC and Electrical Segment
- Focused Products like Metallic Powders witnessed healthy growth

Premiumisation

- Increase sale of Premium PU

**New Technologies**

- High solids paint system
- Water borne coatings

Network Expansion

- Increase count of body shops
- New approvals

**Business Performance**

- Growth flattish
- In the Premium PU, we have notable Bodyshop wins
- The conversions from solvent borne to waterborne paint system is transitioning as per plan



*Focus on enhancing
Finishes and
Functionality, offer
versatile Applications
and prioritize
Environmental
Sustainability*

Automotive



Performance coating Liquid



Powder Coating



Environmental Sustainability



Tine Free CED:

- Extension of Tin Free CED with higher solids to key accounts

Water based Technology:

- Low VOC applications

Transition from liquid to Powder:

- Low VOC

Finishes & Functionality



Premium clear Finish:

- Matt clear, silky smooth finishes for premium 2W with dual tone

Anti-carbonation system:

- Developed for Metro Infrastructure and other link road structures

Powder primer compatible with liquid top coat:

- Developed for alloy wheels

Versatile Applications



High Durable Top coat:

- Developed for CV application with 1200 hrs QUV resistance

High Scratch Resistance Paint:

- Developed for coil coating for façade and appliance applications

Heat Resistant coating:

- Developed for direct flame applications like furnace, fire-pit.

DIVERSE APPLICATIONS, DIVERSE BUSINESS OPPORTUNITIES

Powder

White Goods



Kitchen



Air conditioner



Washing Machine



Alloy Wheels



Rebar



General Industrial

Helmet



Can Coating



Construction Equipment



Agricultural Equipment



High Performance Coatings

Coil Coating



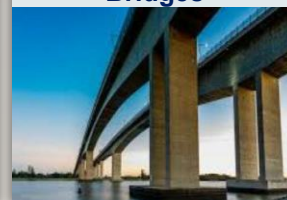
Floor Coating



Plant



Bridges



Manufacturing



**“Golden Peacock Award”
for
“Energy Efficiency”
at
Hosur Plant**

Decorative



**ABBY 2026 Awards
1 Grand Prix, 1 Gold, 6
Silver and 3 Bronze**

Capacity Expansion

Sayakha Plant

Business Segments:

Automotive

**Powder
Coating**

Resin

Bawal Plant

Business Segment:

Automotive

Hosur Plant

Business Segment:

Automotive

Capacity Expansion at Sayakha, Bawal and Hosur ~ Rs. 600 Cr

Total Capacity Addition- Paint+Powder: (65880 KL/Year) & Resin: (9780 KL/Year)



KNPL has been awarded a **Bronze Medal in EcoVadis**. This result places KNPL among the top 18% of companies assessed by EcoVadis

2026


Recognized in the “Strong ” Category by CRISIL ESG Ratings 2026

2026

SUSTAINALYTICS

a Morningstar company

Rated in the Top and ranks 16/548 in the chemical industry and received **Low risk** rating indicating lower ESG risk.

2026


KNPL was rated in “**B Category**” in **Climate Change** and **Water Security** in CDP Cycle 2025

2025

S&P Dow Jones Indices

A Division of **S&P Global**

Rated in the **Top 12 Percentile** within the Chemical Industry Group in the **S&P Global Large-Midcap ESG Index 2025**

2025

FINANCIAL PERFORMANCE



Financials Standalone Q1

Rs. In Millions	Q1 2025-26	% to Net Revenue	Q1 2026-27	% to Net Revenue
Net Revenue	20874.2	100.0	22995.2	100.0
Material Cost	13336.2	63.9	14940.6	65.0
Operating Expenses	4418.3	21.2	4695.7	20.4
PBDIT	3119.7	14.9	3358.9	14.6
PBT	3100.8	14.9	3257.5	14.2
PAT	2308.5	11.1	2423.4	10.5

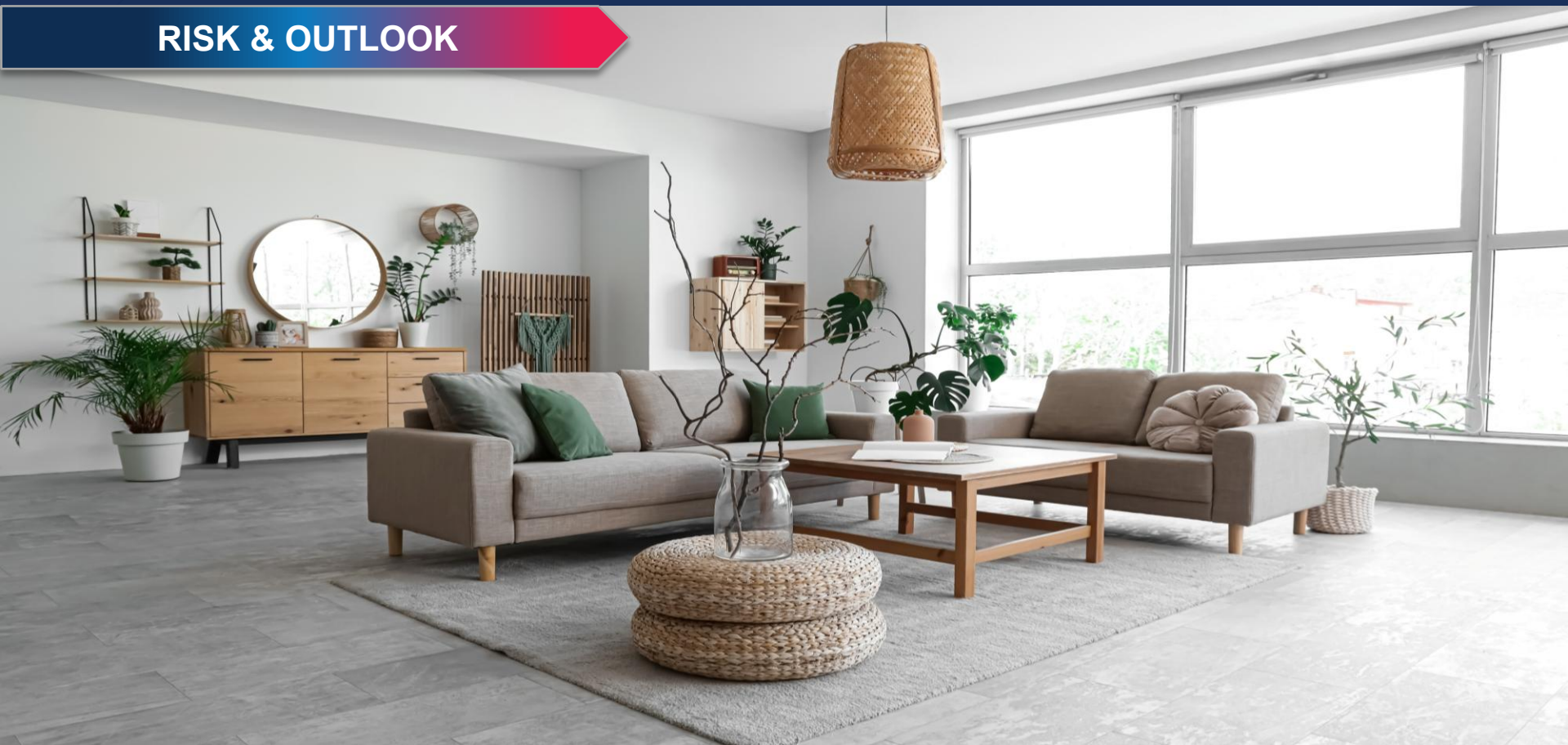
Growth (Q1 2026): Net Revenue: 10.2%; PBDIT: 7.7%; PBT: 5.1%

Financials Consolidated Q1

Rs. In Millions	Q1 2025-26	% to Net Revenue	Q1 2026-27	% to Net Revenue
Net Revenue	21620.3	100.0	23735.9	100.0
Material Cost	13820.7	63.9	15439.8	65.0
Operating Expenses	4768.1	22.1	5012.4	21.1
PBDIT	3031.5	14.0	3283.7	13.8
PBT	2954.6	13.7	3124.6	13.2
PAT	2155.9	10.0	2284.1	9.6

Growth (Q1 2026): Net Revenue: 9.8%; PBDIT: 8.3%; PBT: 5.8%

RISK & OUTLOOK



Risk

- Geopolitical conflicts leading to supply chain disruptions
- High commodity prices due to high Crude Oil price and Raw Material availability uncertainty
- Imports cost surge due to Rupee depreciation

Outlook

- As per RBI, sustained demand from infrastructure and Construction sectors.
- Continuous monitoring of the market situation in view of continued geo-political disturbance
- Automotive demand to be buoyant driven by new launches and inventory build up for festive period
- Consumer sentiment may get impacted due to inflationary environment

**GHAR KI RAUNAK
BADHAYE**

NEROLAC

NEROLAC
PU ENAMEL
18 LIT

NEROLAC
EXCEL
EVERLAST 14

NEROLAC
IMPRESSIONS
KASHMIR

NEROLAC
PERMA
HYDROPROTECT

NEROLAC
WOOD FINISHES

JAPANESE
TECHNOLOGY

PAINTS | WATERPROOFING | WOOD FINISHES | ADHESIVES

THANK YOU