

Date: October 16, 2026

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001

Scrip Code – 544637

Sub: Submission of Investor Presentation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to regulation 30 read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find enclosed the Investor Presentation providing an overview of the business and operations of the Company. The said presentation is being submitted to the Exchange for dissemination to investors and stakeholders.

The Investor Presentation is also available on the Company's website at <https://methodhub.in/>

Kindly take the above information on record.
Thanking you,

For Methodhub Software Limited

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Digitally signed by
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MUTHUKR MUTHUKRISHNAN
Date: 2026.10.16
ISHNAN 17:40:04 +05'30'

Muthukrishnan Shanmuga Thevar
Company Secretary and Compliance officer
Membership No. A61530.

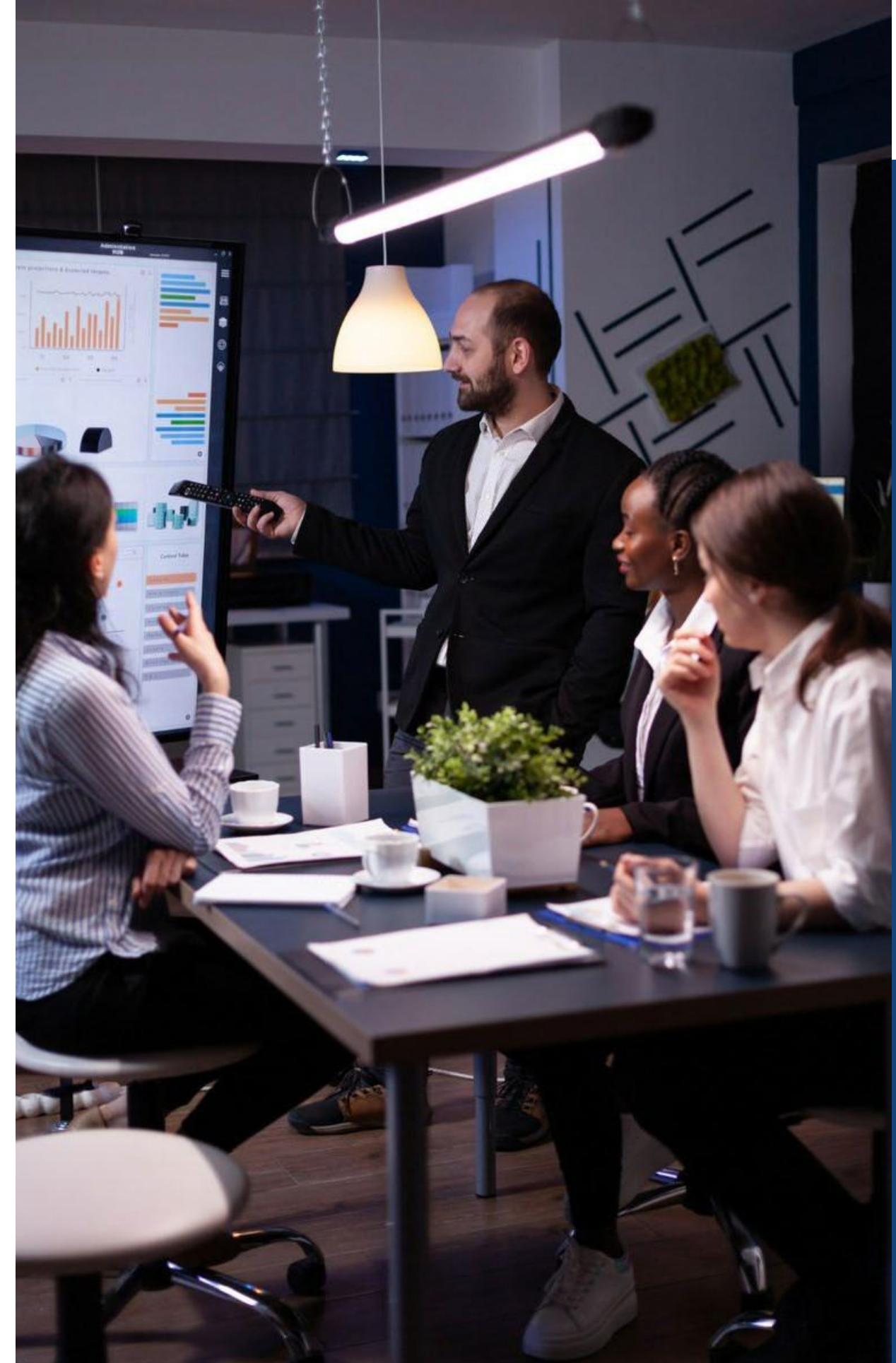
Encl.: Investor Presentation



MethodHub Software Limited

Investor Presentation

October 2026



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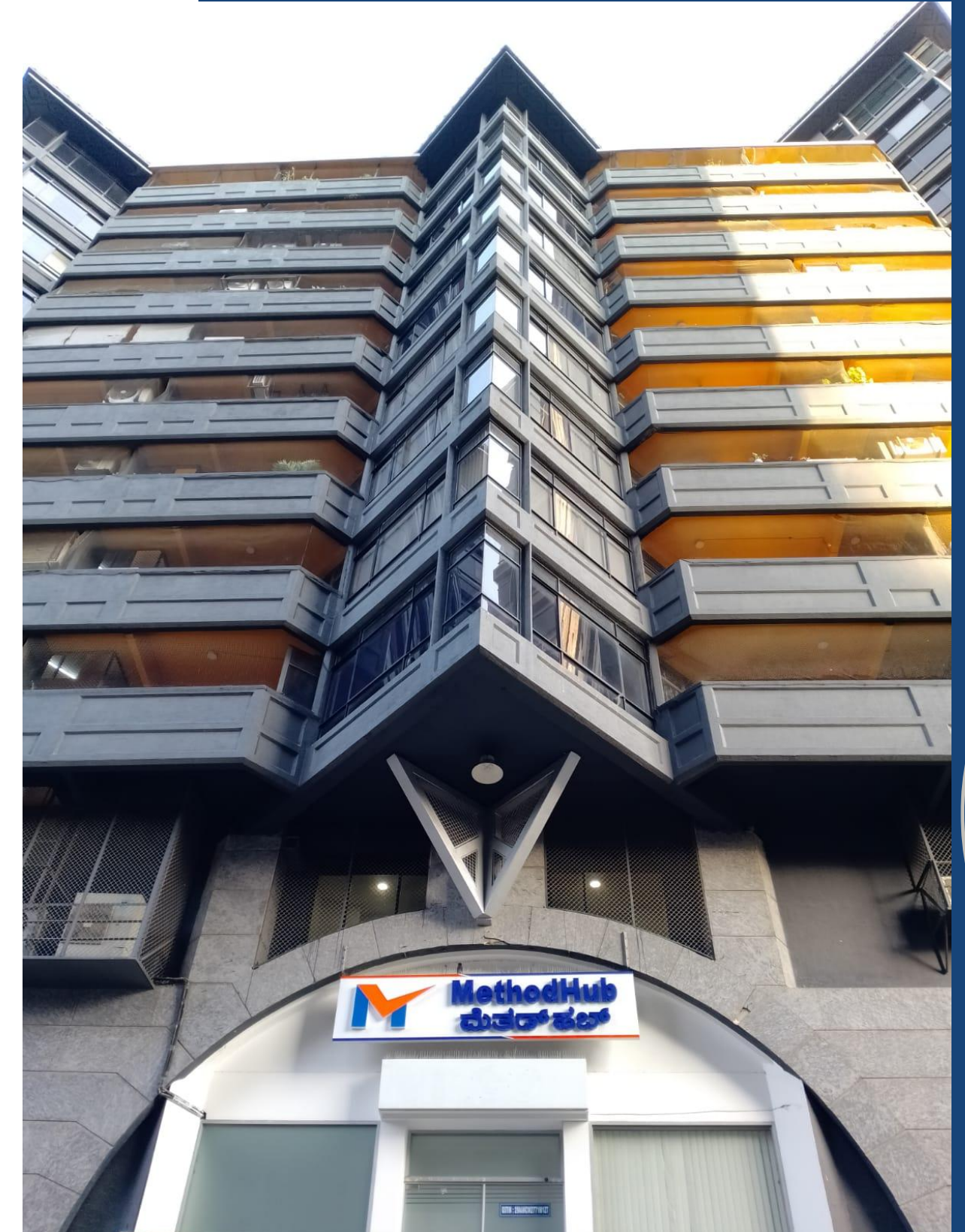
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Table of Contents

1. Executive Summary
2. Company Overview
3. Business Overview & Strategy
4. Financial Overview



Executive Summary



MethodHub – At A Glance

Incorporation – February 2, 2016

Services – 1) IT Services

2) Telecom & Tech Infrastructure Projects

Registered Office – Bengaluru

India Offices – Chennai, Hyderabad & Mohali

International Presence – USA, Canada & Thailand

Listed on BSE SME: [METHODHUB | 544637](https://www.bseindia.com/MethodHub/544637)

List of Subsidiaries / Step-down Subsidiaries

- ❖ MethodHub Consulting Inc. (USA)
- ❖ ZORTech Solutions Inc. (Canada)
- ❖ Zortech Solutions Inc. (USA)
- ❖ BrainCapitol Technologies (India) (Partnership Firm)
- ❖ SEW-Tech Inc., (USA)
- ❖ Leo Technology Ventures Inc., (USA)
- ❖ S&R Professionals LLC., (USA)
- ❖ Nemera Technologies Co., Ltd, (Thailand)

8

Offices across India, USA, Canada
& Thailand

446

Total Workforce

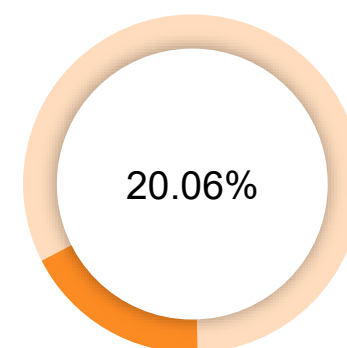
99

Customers

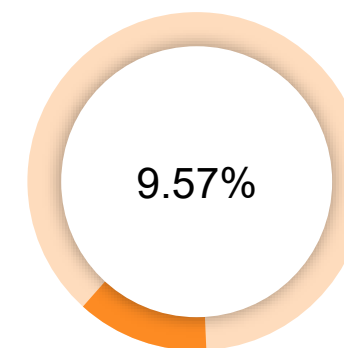
Employees -296

Consultants -150

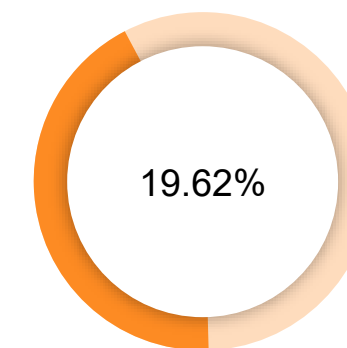
FY 2026 - Consolidated



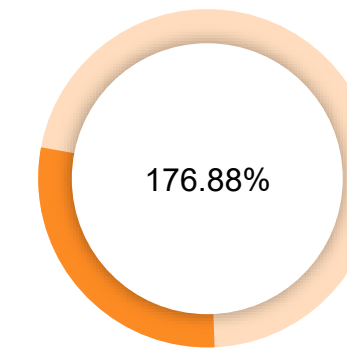
EBITDA Margin



PAT Margin



RONW



Profit Growth

Services

- ❖ Data & AI Services
- ❖ IT Infrastructure
- ❖ Cloud Services
- ❖ ERP/CRM Integration
- ❖ Cybersecurity
- ❖ Recruitment Delivery Services

Industries Served

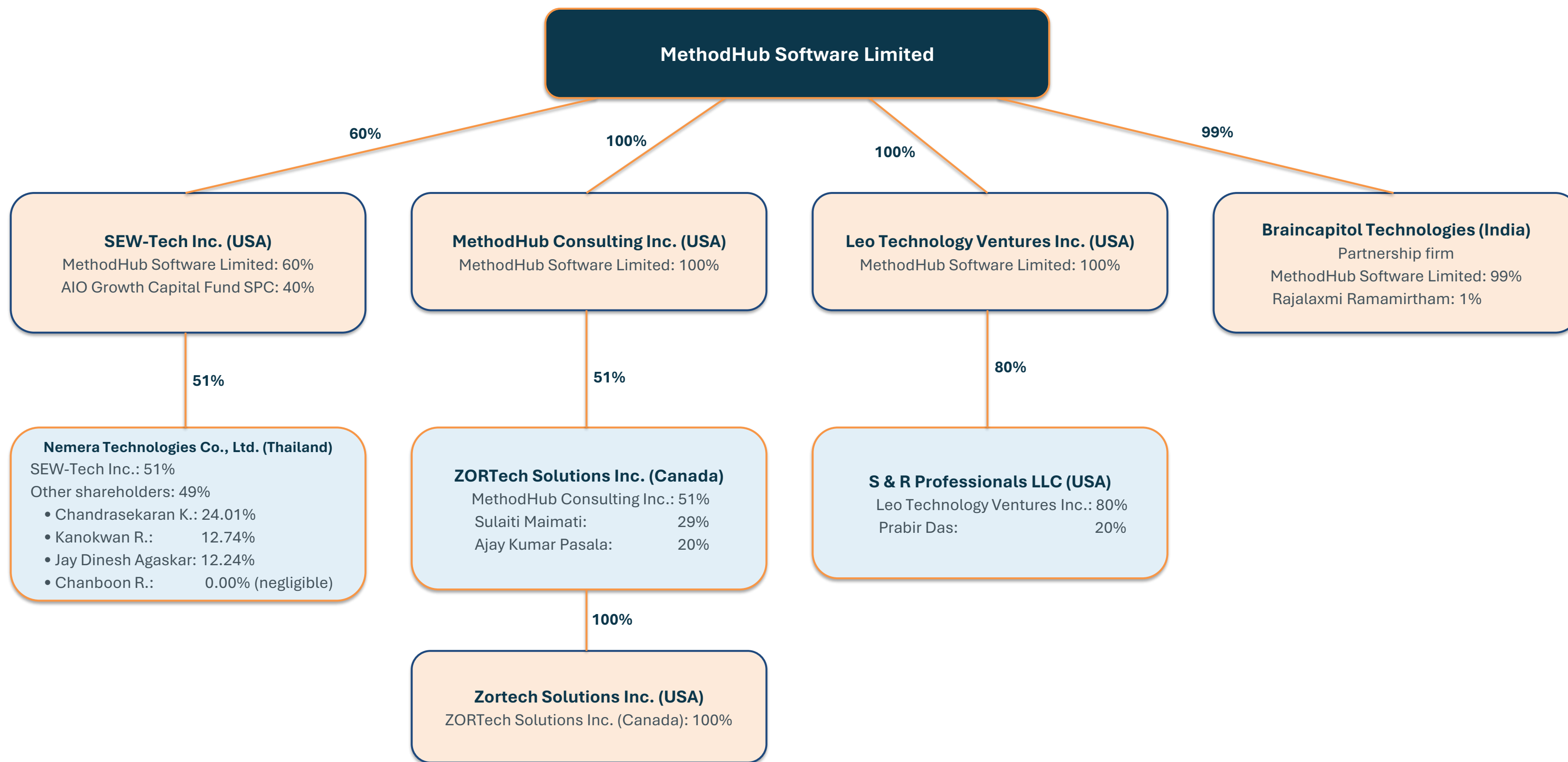
- ❖ Banking, Financial Services, and Insurance (BFSI)
- ❖ Healthcare & Life Sciences
- ❖ Oil & Gas / Energy
- ❖ Telecom / Tech Infrastructure
- ❖ Automotive & Transport

Revenue Growth (Consolidated)

Revenue grew at a CAGR of ~95% from FY 2022 to FY 2026



Corporate Holding Structure



Evolution into an AI-driven technology company

From an emerging technology services platform to a listed, globally distributed enterprise technology and AI solutions company



AI • TECHNOLOGY • TRANSFORMATION

Company Overview



Vision, Mission & Values



Vision

Be a trusted partner to our customers in their technology journey through thought leadership, quality of delivery and continuous improvement as they influence or navigate through changes in business models, domains, and technology



Mission

Build a company that leverages technology and business skills to create value for all stakeholders in a socially responsible way.



Strategy

Develop multiple business streams that will enable the organization to foster growth and bring faster learning, business stability and process maturity to be of strategic value to our customers.

Positioning



Microcosm of a
Large Company



Small Enough to
be Nimble

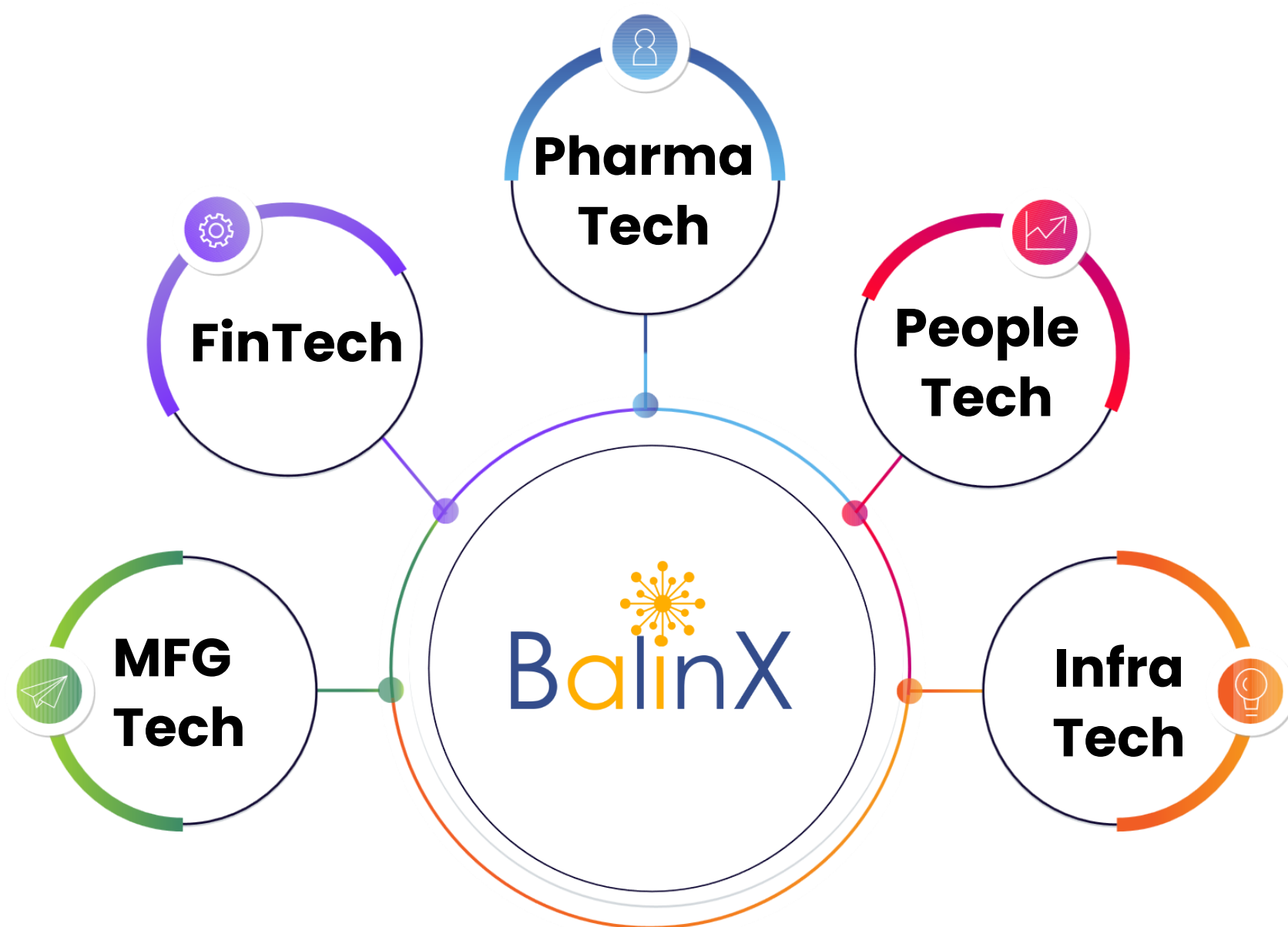


Big Enough to be
Stable

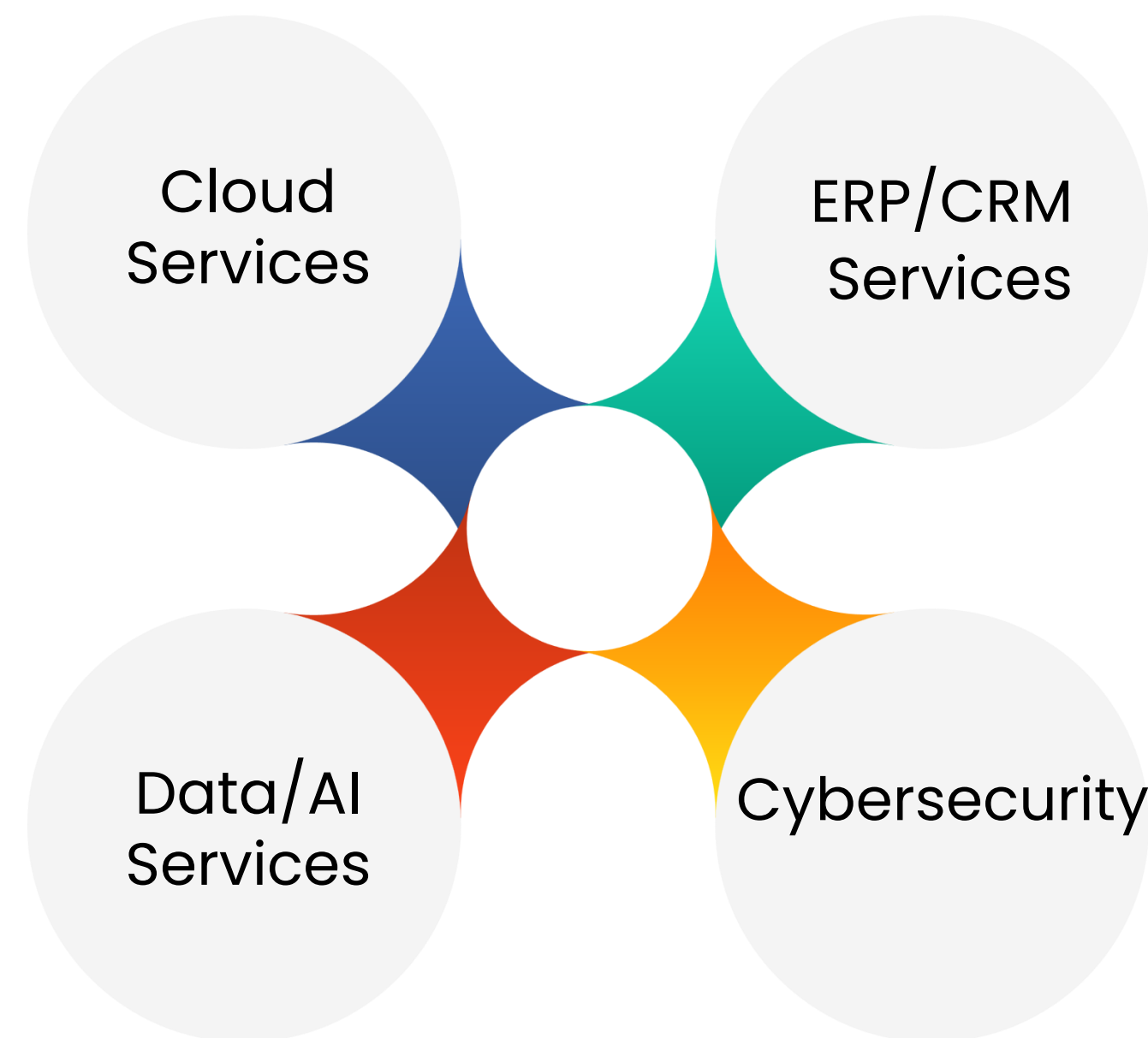


Clear Roadmap
to acquire &
Accelerate growth
while we grow
organically

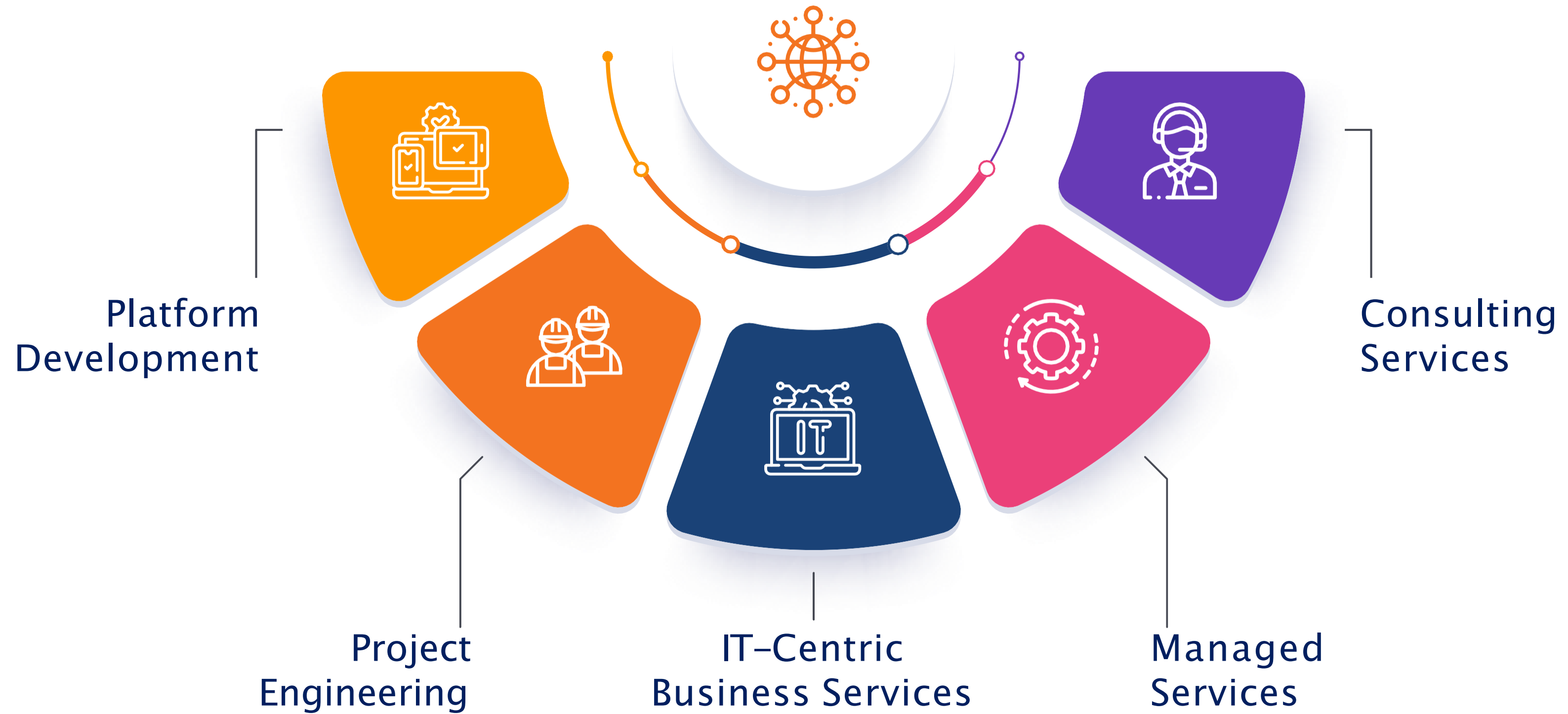
AI-Driven Platform Services



Traditional IT Services



Scope of Services



Our Competitive Strengths



Global Delivery – designed for scale

INDIA

**Bengaluru • Chennai •
Mohali • Hyderabad**

Core delivery, engineering
and operations

NORTH AMERICA

**United States of
America • Canada**

Customer proximity,
consulting and market
access

SOUTHEAST ASIA

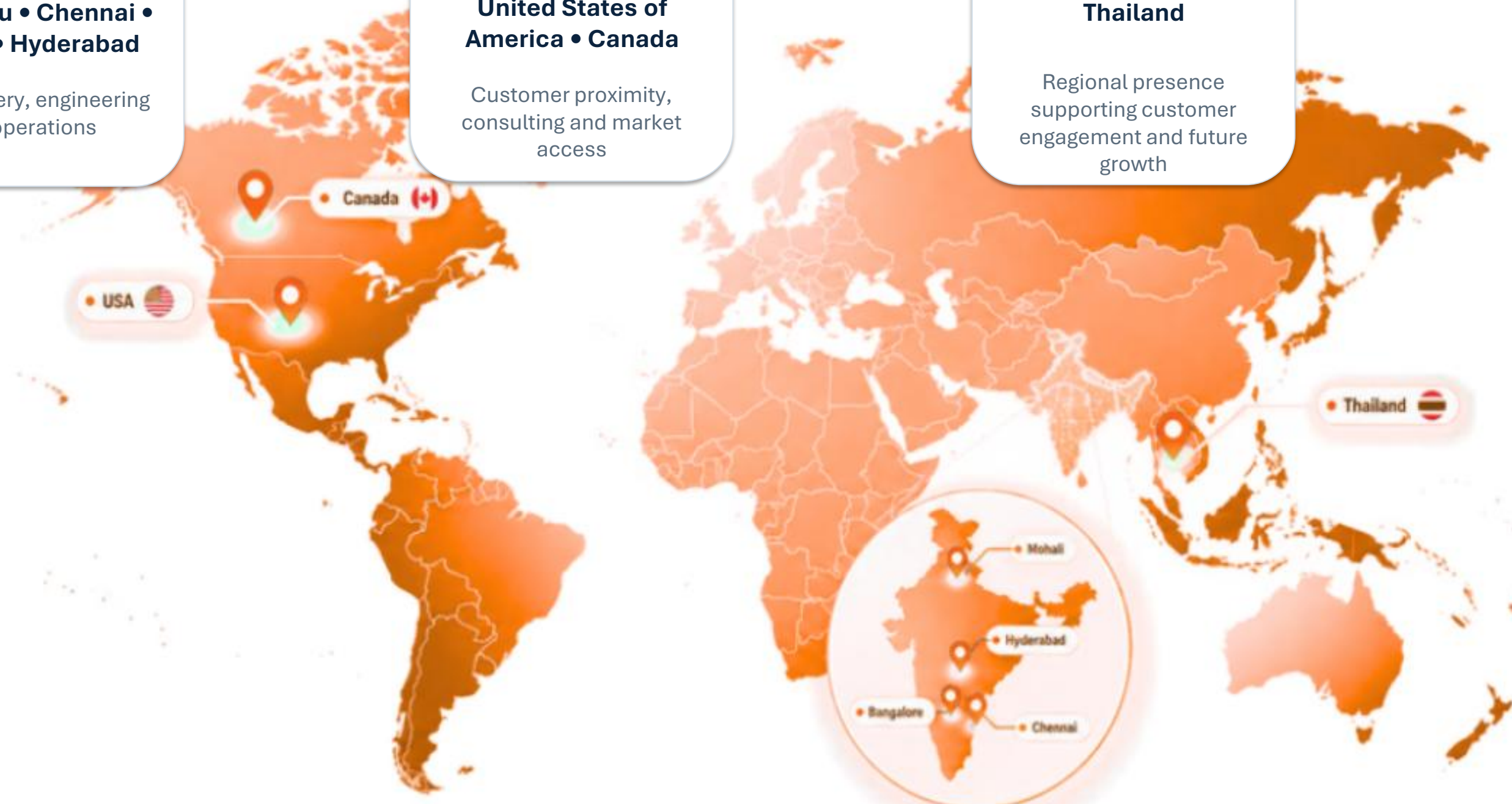
Thailand

Regional presence
supporting customer
engagement and future
growth

NEXT

Mexico • Costa Rica

Potential nearshore
capabilities under
evaluation



Strategic logic

Responsiveness • specialised talent • business continuity • time-zone coverage • scalable delivery economics

Board of Directors

A five-member Board combining executive leadership with independent oversight.



Jayaramakrishnan Kannan
Chairman and Non-Executive Independent
Director



Ahobilam Nagasundaram
Executive Director and Chief Executive Officer
(CEO)



Prasanna Dhandapani
Non-Executive Director



Lathika Siddharth Pai
Additional Non-Executive Independent Director



Perinkulam Mani Mohanraj
Additional Non-Executive Independent Director

www.methodhub.in

Independent oversight

3 independent directors, including an independent woman director.

Board committees

Audit, Nomination & Remuneration, and Stakeholders Relationship Committees.

Public-company discipline

Governance, transparency and accountability positioned as foundations for long-term growth.

Leadership Team



Ahobilam Nagasundaram
(Executive Director & CEO)



C. L. Karthikeyan
(COO)



Ravi Sharma
(CFO)



S. Muthukrishnan
(Company Secretary &
Compliance Officer)



Rajalaxmi. R
(Associate Vice President -
Operations)



Shikha Chaudhary
(Senior Manager - Human
Resources)



Vijayakumar Natarajan
(Delivery Head - Data)



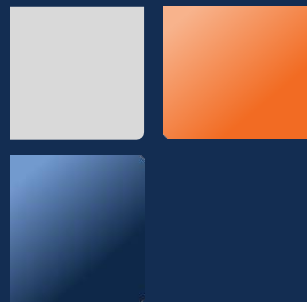
Rupesh Kannam
(Vice President – Recruitment)



Anthea JM Fernandez
(Project Manager - Telecom)



Manoj Kumar
(Delivery Manager – Cloud)



Strong Partnerships



Partnerships



Global Customer Base (Partial)



Certifications and Industry Recognition

Certifications



Recognition



Business Overview & Strategy



Outcome – Focused Consulting...

AI-Driven Solutions & Transformation!

- Envision the Solution
- Execute the Process
- Experience the Outcome

Key Trends / Opportunities



Agentic Data and
Infra Management



Tailored
frameworks for
every client



Building SLMs and
Sovereign AI



Point Solutions
delivering specific
business value



Relentless Pursuit
of Operational
Efficiency



Cybersecurity,
Vulnerability
Management and
Business Continuity



Solutions to reduce Total Cost of Ownership

Same-shore, Near-shore, Off-shore | Licensed Software to Opensource |
FinOps



Growth Initiatives



01

AI-centric platform BalinX launched; 5 verticals focused on AI

02

Best-in-class and rapid time-to-market with proven solutions in **Banking and Pharmacovigilance**

03

Combination of homegrown, **white-labelled** and third party solutions

04

New platforms in **reproductive and mental health**

05

New platforms in fulfilment- **full-time, contract and gig-based**

How We Are Ready
For The Next Wave...

Growth Initiatives



**How We Are Ready
For The Next Wave...**

06

New startup ecosystem platform from scratch

07

New AI-driven payment platform

08

New Compliance management platform

09

Government and Large Telecom customers

10

Target mid-market (\$100 Million to \$1 Billion Revenue) with point solutions





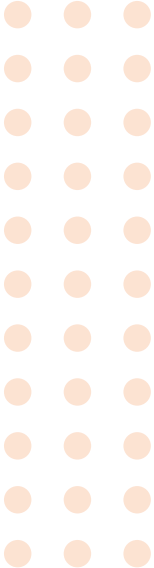
Pharmacovigilance
Signal, Safety and Literature Monitor

Mental Health
App – EyeD

Health Tech
Assessment

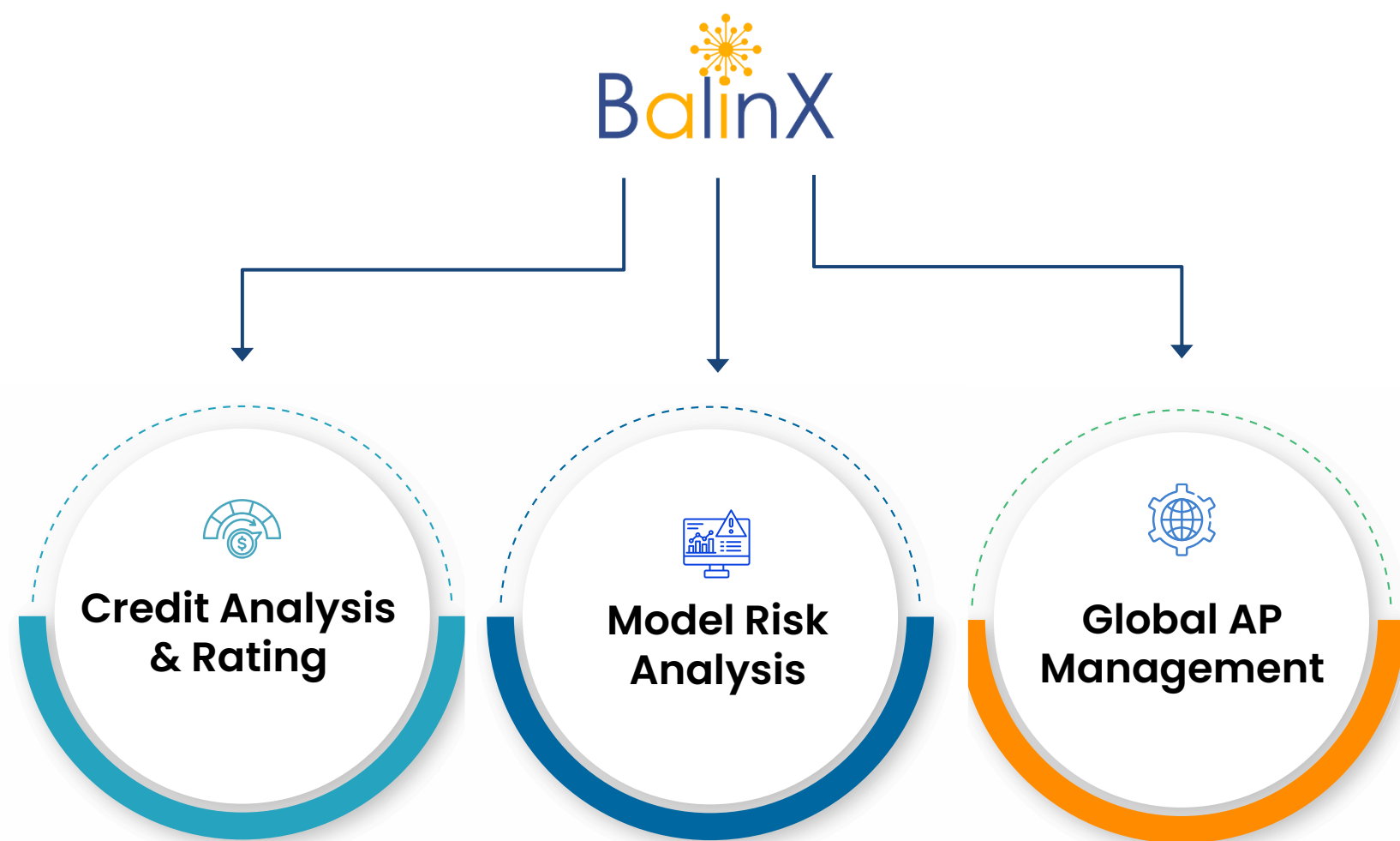
Reproductive Health
App – Unmute

Global Pricing
Management – PriceX





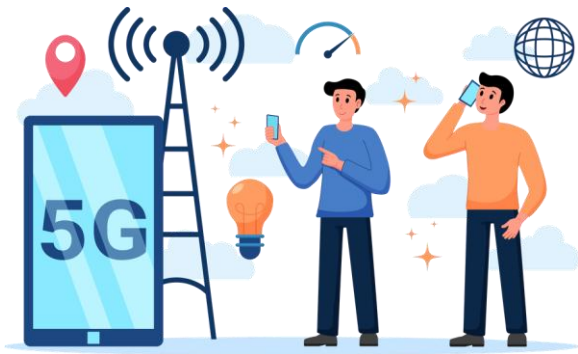
BalinX.FinTech



BalinX.PeopleTech



Telecom & Tech Infrastructure



Capabilities

Network Deployment
& Integration-BTS
Installations

OEM partnerships
(Huawei, Ericsson,
ZTE)

IBS / Node-B /
commissioning
services

Data-driven
performance
reporting

Telecom Project
Management

STRENGTHS

- Field-Proven Expertise
- OEM Certified Teams
- Scalable Delivery Models



Integrated IT & Telecom Offerings

Seamless Technology Integration

- Unified IT and Telecom Delivery
- Simplified Vendor Management
- Accelerated Time-to-Market
- Optimized Project Costs

Client Advantages

- Efficiency
- Agility
- End-to-End Solutions



Expanding geographic and capability footprint through Acquisitions

SEW-Tech Inc.



60% equity stake

USA | IT services, cloud, data & AI, ERP/CRM, VAPT and offshore development

Nemera Technologies Co., Ltd. is a 51% subsidiary of SEW-Tech.

Leo Technology Ventures Inc.



100% equity stake

USA | IT consulting, application development, project management and energy / oil & gas expertise

Leo owns 80% of S&R Professionals LLC.

Group platform



Integrated footprint

India • USA • Canada • Thailand

Broader customer access and delivery capabilities

Strategic Outcome

Together, the acquisitions of SEW-Tech and Leo Technology Ventures have strengthened MethodHub's position across the technology value chain, creating a balanced growth model that combines stable enterprise services revenues with scalable AI and platform-led opportunities, thereby supporting sustainable growth, profitability expansion, and long-term shareholder value creation.

Growth Strategy: deepen the core, monetise capabilities, scale globally

CORE DELIVERY

Grow enterprise IT services and managed delivery; improve cross-selling across acquired entities.

HIGH-VALUE SERVICES

Expand Data & AI, cloud modernisation, cybersecurity and ERP/CRM integration.

REPEATABLE IP

Prioritise product initiatives with clear target users, implementation economics and customer evidence.

GLOBAL DELIVERY

Use India delivery and North American customer proximity; evaluate nearshore options only as disclosed plans.

OPERATING DISCIPLINE

Focus on utilisation, consultant deployment, receivables, project margins and cash conversion.

Financial Overview



Last 5-year Financial Highlights

(Amount in ₹ million unless stated)

Particulars	FY 2022 (Standalone)	FY 2023 (Standalone)	FY 2024 (Consolidated)	FY 2025 (Consolidated)	FY 2026 (Consolidated)
Revenue from Operations	226.30	354.90	496.71	1,351.20	3,328.83
Other Income	4.24	4.28	7.73	11.56	16.78
Total Revenue	230.54	359.18	504.44	1,362.76	3,345.61
Revenue Growth %	9.79%	55.80%	40.44%	170.15%	145.50%
EBITDA	59.06	68.37	95.45	184.19	667.81
EBITDA Margin %	26.10%	19.26%	19.22%	13.63%	20.06%
PAT	5.56	13.45	54.08	115.01	318.44
PAT Margin %	2.46%	3.79%	10.89%	8.51%	9.57%
EPS (Basic)	4.09	9.89	35.46	9.93	21.63
Net Worth	25.86	39.30	113.18	437.49	1,623.24
Total Assets	353.13	408.99	409.71	937.46	3,436.72

Five-year Financial trajectory: scale-up with margin expansion

Long-term P&L progression highlights the expansion in revenue, EBITDA and profit after tax.

₹231 Million → ₹3,346 Million

TOTAL REVENUE

FY2021–22 → FY2025–26
~95% CAGR

₹59 Million → ₹668 Million

EBITDA

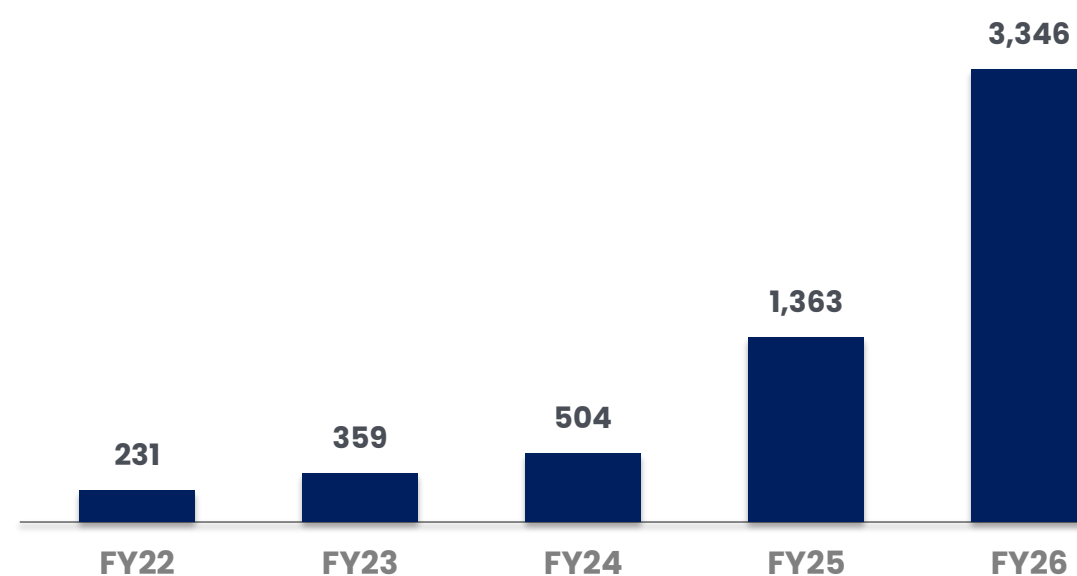
FY2021–22 → FY2025–26
~83% CAGR

₹6 Million → ₹318 Million

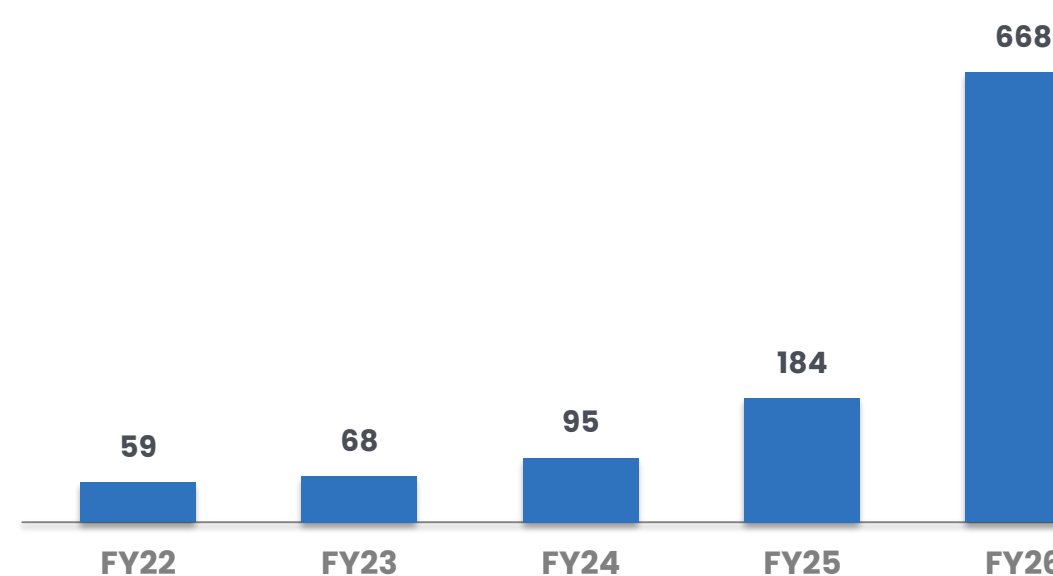
PROFIT AFTER TAX

FY2021–22 → FY2025–26
~175% CAGR

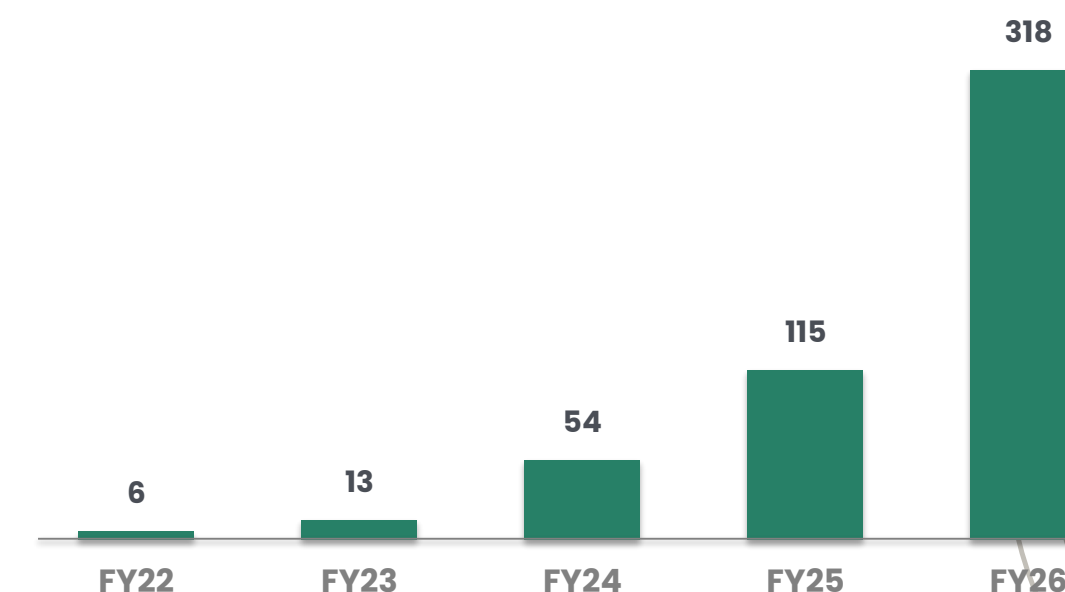
Total revenue (₹ Million)



EBITDA (₹ Million)



PAT (₹ Million)



Margin expansion — FY2024–25 to FY2025–26

Revenue growth

145.5%

FY26 YoY, total revenue

EBITDA MARGIN

13.63% → 20.06%

FY25 to FY26 | +643 bps

PAT MARGIN

8.51% → 9.57%

FY25 to FY26 | +106 bps

FY2025–26 combined scale and margin improvement provides a stronger earnings base for the next phase of AI-led growth.

3,328.83 Million

SEW-Tech Inc.

₹1,604.48 Million 48.20% Share

(Amount in ₹ million)

SEW-Tech Inc.	1,604.48	48.20%
ZORTech Solutions Inc. (Canada)	605.23	18.20%
MethodHub Software Limited	355.70	10.70%
Nemera Technologies Co., Ltd.	270.24	8.10%
S & R Professionals LLC	210.79	6.30%
MethodHub Consulting Inc.	201.35	6.00%
Zortech Solutions Inc. (USA)	75.37	2.30%
BrainCapitol Technologies	5.66	0.20%
Total Sales	3,328.83	100%

Customer-wise Revenue & Concentration Matrix

Top 10 customers | Revenue contribution and concentration view

TOP 10 TOTAL

₹2,417.21m

Combined revenue

TOP 10 / FY26 REVENUE

72.6%

Using FY26 revenue from operations

LARGEST CUSTOMER

16.6%

Share of FY26 revenue

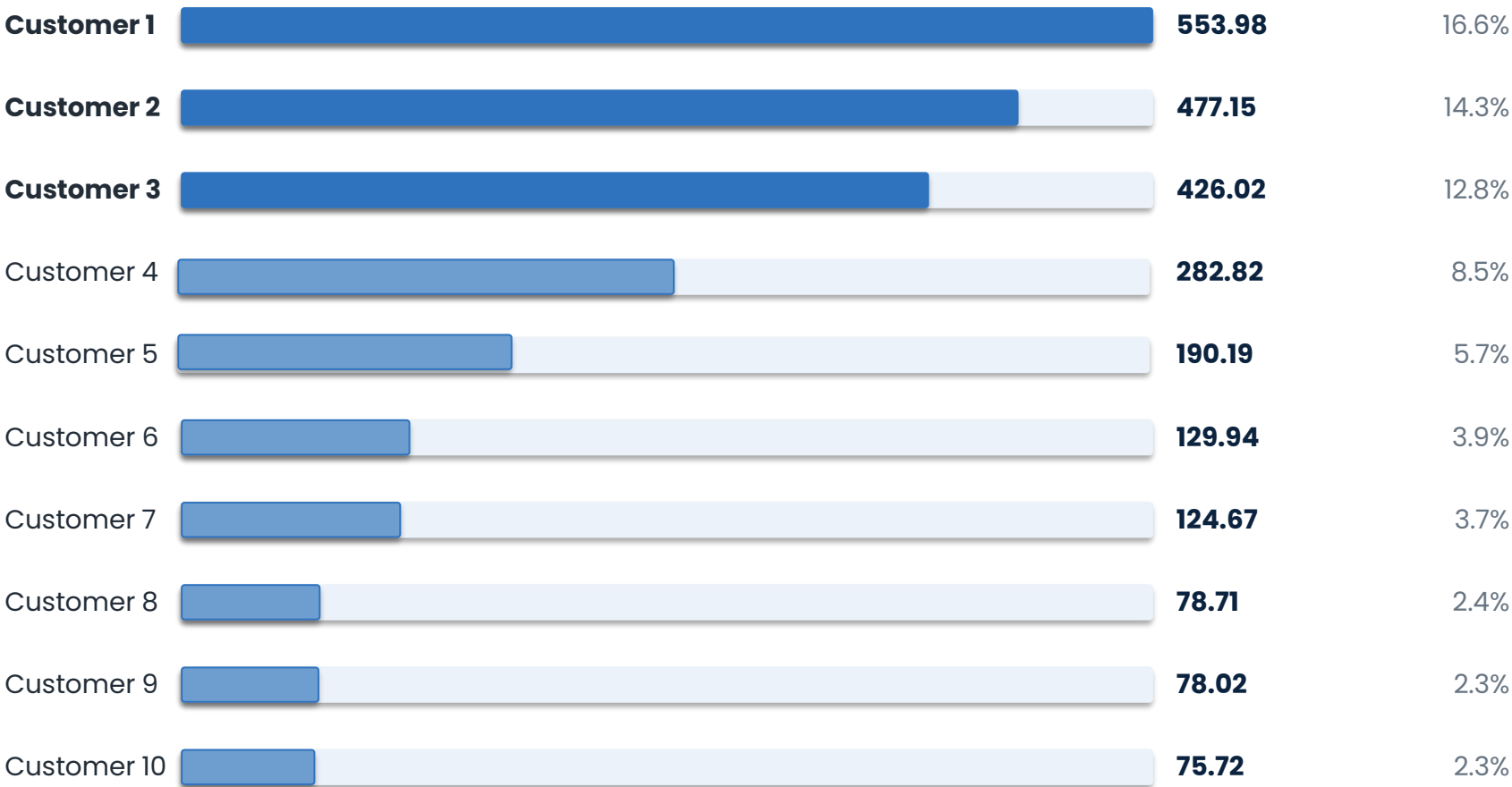
TOP 3 CUSTOMERS

43.8%

Share of FY26 revenue

Revenue by customer

Bar length reflects revenue (₹ million); labels show share of company revenue



Customer concentration matrix

Revenue in ₹ million | Company share based on FY26 revenue from operations

Customer	Revenue (₹m)	% of FY26 revenue	% of top 10	Concentration
Customer 1	553.98	16.6%	22.9%	High
Customer 2	477.15	14.3%	19.7%	High
Customer 3	426.02	12.8%	17.6%	High
Customer 4	282.82	8.5%	11.7%	Medium
Customer 5	190.19	5.7%	7.9%	Medium
Customer 6	129.94	3.9%	5.4%	Low
Customer 7	124.67	3.7%	5.2%	Low
Customer 8	78.71	2.4%	3.3%	Low
Customer 9	78.02	2.3%	3.2%	Low
Customer 10	75.72	2.3%	3.1%	Low

Top 3 customers contribute 43.8% of FY26 revenue; top 5 contribute 58.0%. The top 10 customers together represent 72.6% of FY26 revenue. To mitigate the Customer concentration risk, we are focusing on New customer acquisition, Cross-selling and Sector diversification

Revenue Mix by Vertical and Geography

Revenue distribution across primary business sectors, highlighting key contributors and mix.

TOTAL REVENUE (FY 2026)

₹3,328.83 Million

100% of reported vertical mix

TOP PERFORMING SECTOR

IT Consulting

₹1,234.10 | 37.07%

RUNNER-UP

BFSI

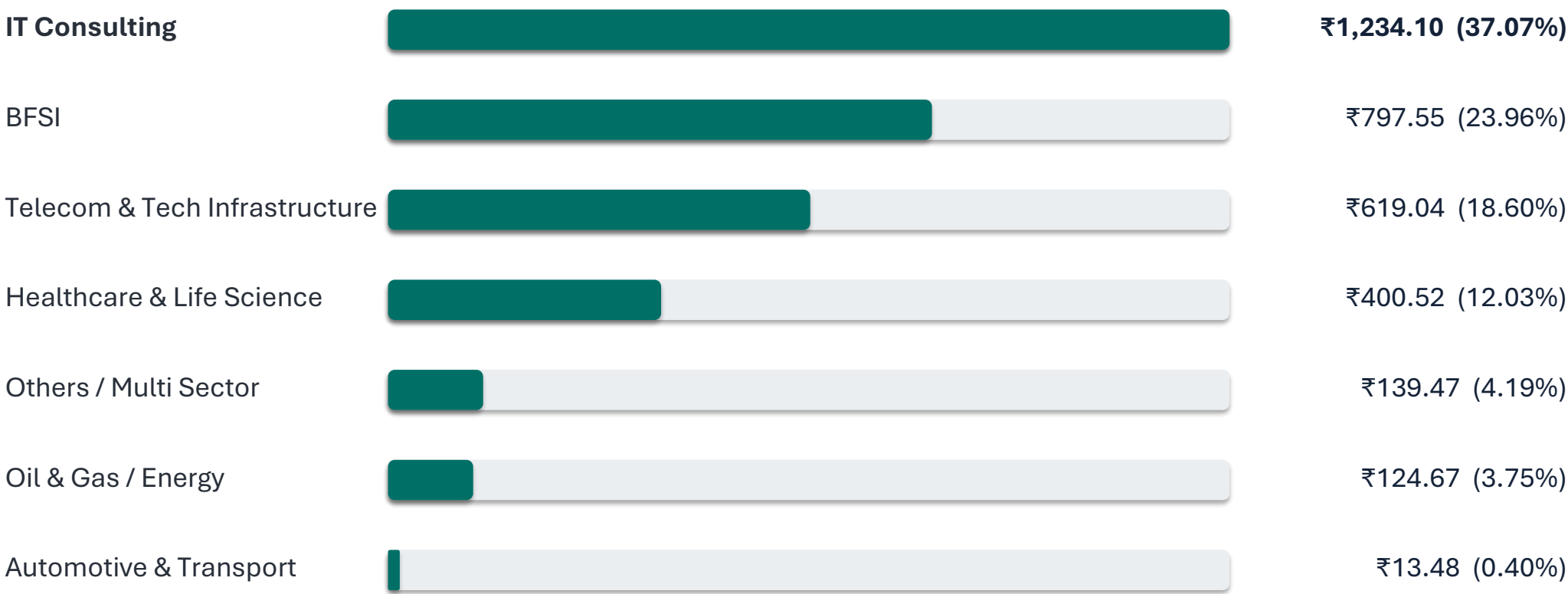
₹797.55 | 23.96%

North America (USA & Canada)

represents ~81% of Total Revenue

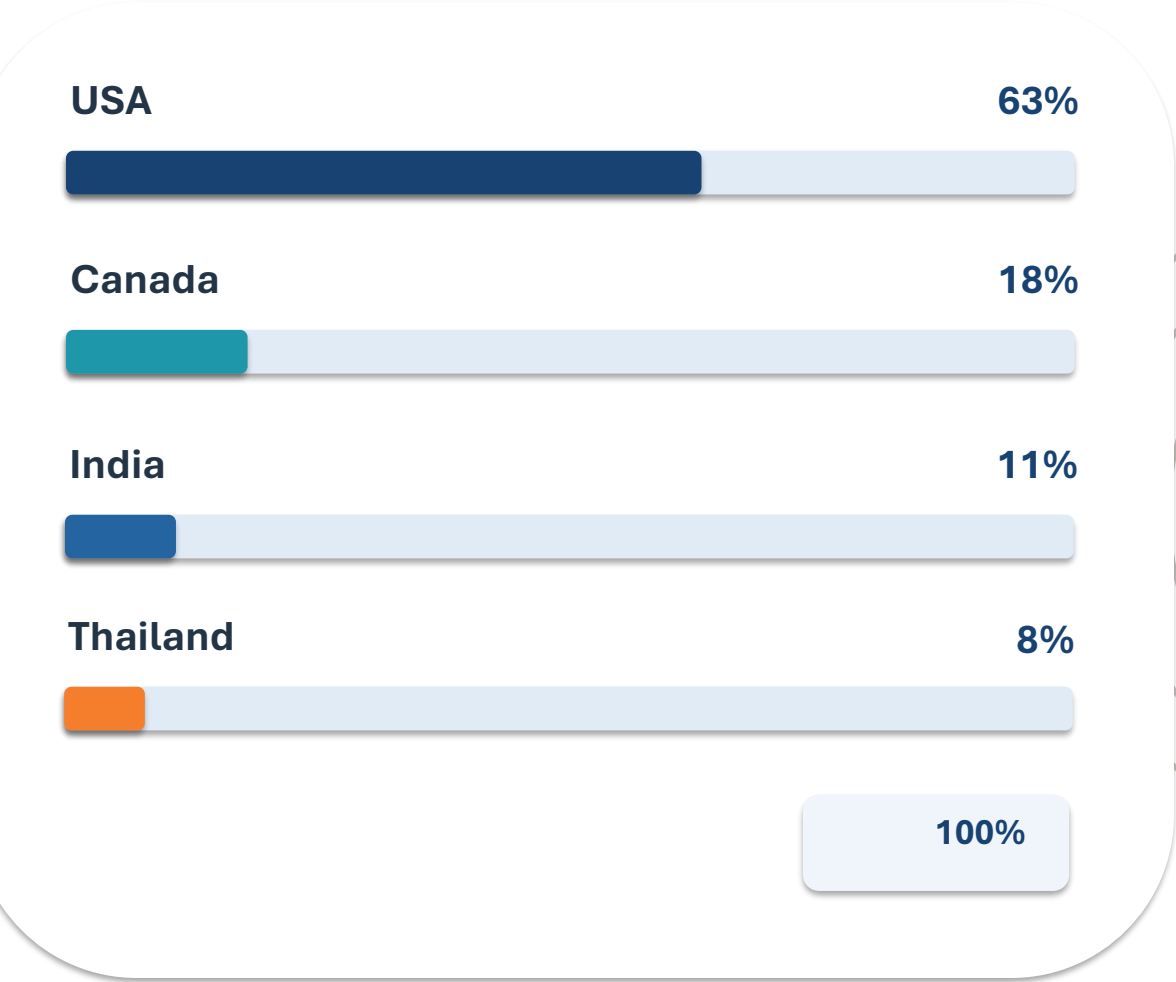
Revenue Distribution

FY 2026 sales distribution by vertical (₹ Million and %)



REVENUE MIX BY GEOGRAPHY

Revenue contribution by market





Thank you...



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