entertainment network (India) limited

3 November 2026

BSE Limited, Rotunda Building, P. J. Towers, Dalal Street, Fort, Mumbai- 400001	**National Stock Exchange of India Limited,** Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051

BSE Scrip Code: 532700/ Symbol: ENIL

Sub: Investors Presentation – Q2FY27

Dear Sir/ Madam,

Please find attached herewith the Investors' Presentation (Performance review – Q2FY27).

The same has been uploaded at:

https://www.enil.co.in/stock-exchange-filings-fy2027.php

and

https://www.enil.co.in/financials-investorp-fy2027.php

For **Entertainment Network (India) Limited**

Mehul Shah
Digitally signed by Mehul Shah
Date: 2026.11.03 21:52:45 +05'30'

Mehul Shah
EVP - Compliance & Company Secretary
(FCS no- F5839)

Encl: a/a

ENTERTAINMENT NETWORK (INDIA) LTD.

A TIMES GROUP COMPANY

INVESTOR PRESENTATION

Q2 FY27

04th November 2026



Presentation Flow

01

About ENIL

India’s multi-platform entertainment Company

02

Financials Highlights

Overall review of our organization’s financial performance

03

Operating Highlights

Top features of Gaana App, solution-driven event sales & international business highlights

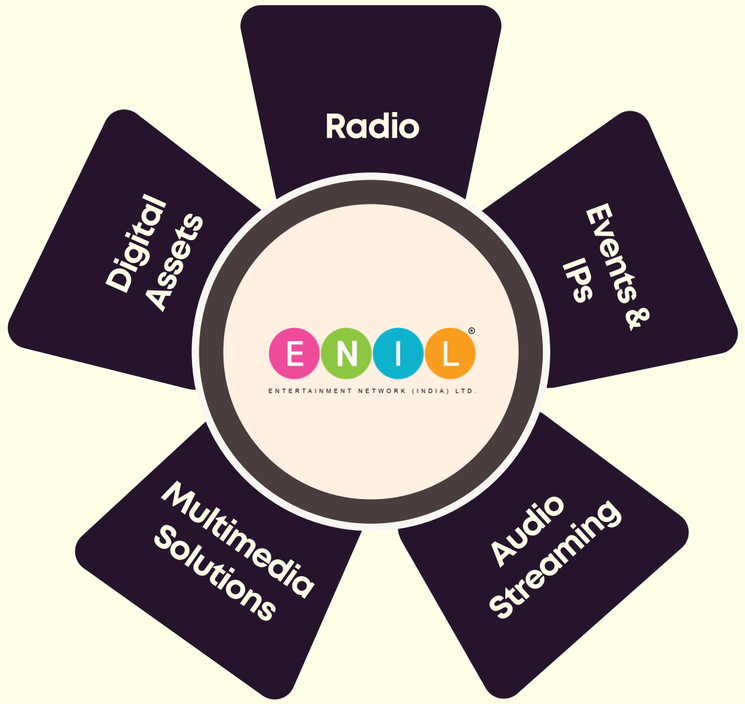
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ABOUT ENIL



Enduring Legacy.

Iconic Reach.



Established in 1993

Started as Times FM: became Radio Mirchi in 2000

Largest Radio Network in India

60 Mn reach across 63 cities; Most awarded Radio company over last 3 years

100Mn Social Reach

Content in 13 languages and 25+ local dialects

Largest events company of India

3+ Mn participants across 400+ events annually

ENIL: Unmatched Footprint, Unrivaled Engagement, Unstoppable Growth

ICONIC BRANDS

- Two Powerful Brands
- Live, on-ground
- Omnipresent online

STRONG SALES NETWORK

- 250-member sales team in 63 cities
- 10,000+ client relations
- 800+ customized solutions, 200 events
- Digital Inventory sales for 700+ Clients

CONTENT POWERHOUSE

- 13 languages, 25+ dialects
- 300+ content creators across markets
- 130+ hyper-local influencers (RJs)

LOVED ON SOCIAL

YouTube

- 21.7 Mn+ Subscribers, 10.3 Bn+ Views

- 101.1 Mn Followers,
- 42 Mn Monthly Engagement

Proven leadership team with 120+ years of combined professional experience



YATISH MEHRISHI
CHIEF EXECUTIVE OFFICER

With 23+ years across FMCG, telecom, and media, Yatish leads ENIL's transformation, focusing on innovation and sustainable growth. He holds an MBA from London Business School.



PREETI NIHALANI
CHIEF OPERATING OFFICER

Preeti's results-driven approach has been invaluable in advancing ENIL's vision and culture of excellence. She played a pivotal part in the evolution of Indian radio industry.



SUMIT AGGRAWAL
CHIEF STRATEGY & GROWTH OFFICER

Sumit brings over 20 yrs experience in FMCG, health tech, and media, excelling in strategic planning, growth, and innovation for media conglomerates. He holds an MBA from MIT Sloan.



UDIT TYAGI
CHIEF DIGITAL OFFICER

Udit has deep expertise in digital transformation and has built & scaled digital businesses within media and consumer products, fostering a culture of experimentation and growth.



SANJAY BALLABH
CHIEF FINANCIAL OFFICER

A CA and Cost & Management Accountant, Sanjay has extensive financial management experience in the media and entertainment sector, serving leading companies in the industry.

From Metros to Heartlands- ENIL is Everywhere

63
CITIES



73
RADIO STATIONS

MIRCHI PROUDLY LOCAL



We speak the language of India - literally and culturally

13
INDIAN LANGUAGES

25+
DIALECTS

- Understand hyperlocal nuances
- Offer integrated local solutions (Radio + Digital + Ground)

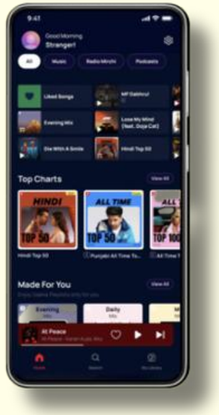
Far Reaching Digital Presence



153.1M+
MAU across Digital

20.0M
MAU on Gaana

101.1M+
Followers on Social



21.7M+
Subscribers

10.3B+
Views



Dedicated handles tailored to India’s diverse audience:



- Mirchi Plus
- Mirchi Delhi
- Mirchi Mumbai
- Mirchi Telugu
- Mirchi Tamil
- Mirchi 95 Bangalore
- Mirchi 95 Hyderabad
- Mirchi 95 Bangla
- Mirchi Live
- Mirchi Gujarati
- Mirchi Punjabi
- Mirchi Kannada
- Mirchi Marathi
- Mirchi Malayalam

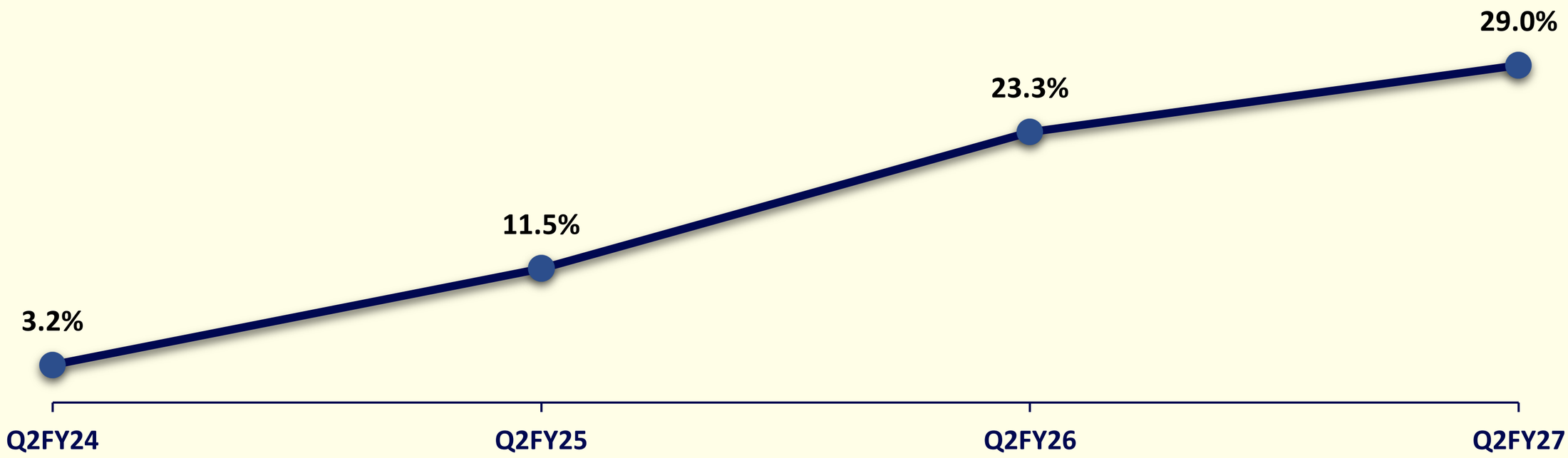
Executive Summary

- Domestic Revenue at ₹1136.5 Mn; EBITDA grew 9.5% YoY to ₹112.6 Mn
- Existing business Revenue at ₹807.2 Mn & PAT grew 12.0% YoY to ₹28.7 Mn
- Digital Revenue grew 4.6% YoY to ₹33 Mn & EBITDA losses reduced 23.3% YoY to ₹75.2 Mn
- Digital segment share of domestic revenue rose to 29.0% from 23.3% in Q2 FY26.
- International Business reported ₹31.8 Mn revenue
- As of Sep 30, 2026, consolidated cash Balance stood at ₹3.71 Bn

FINANCIAL HIGHLIGHTS



Steady increase in Digital Revenue as % of Standalone Business



Condensed Statement Of Operations (Standalone)

₹ In Millions	Q2 FY27	Q2 FY26	YoY (%)	YTD Sep'26	YTD Sep'25	YoY (%)
Total Income	1,136.5	1,354.2	(16.1%)	2,244.1	2,483.7	(9.6%)
Operating Expenditure	1,023.9	1,251.4	(18.2%)	2,043.7	2,319.1	(11.9%)
EBITDA	**112.6**	**102.8**	**9.5%**	**200.4**	**164.6**	**21.7%**
EBIT	(97.3)	(89.6)	(8.6%)	(209.6)	(218.7)	4.1%
PBT	**(51.9)**	**(57.4)**	**9.6%**	**(112.0)**	**(140.2)**	**20.1%**
PAT	(38.8)	(35.7)	(8.7%)	(83.8)	(87.2)	3.9%
Total Comprehensive Income/Loss	**(38.1)**	**(35.7)**	**(6.6%)**	**(77.0)**	**(89.6)**	**14.1%**

- Net Cash as on September 30th, 2026: ₹3.51 Bn

Balance Sheet
(Standalone)

₹ In Millions	As on			
	Sep'26	%age to Total	Mar'26	%age to Total
Shareholders' Funds	7,391.1	83.7%	7,563.5	82.9%
Financial Lease Liability	1,441.1	16.3%	1,558.8	17.1%
Total	**8,832.2**	**100.0%**	**9,122.3**	**100.0%**
Fixed Assets (Net)				
Tangible & Intangibles	2,462.6	27.9%	2,626.4	28.8%
Right of Use Asset	926.8	10.5%	1,076.9	11.8%
Sub-total	**3,389.4**	**38.4%**	**3,703.3**	**40.6%**
Investment in Subsidiaries	193.2	2.2%	193.2	2.1%
Investment in Spardha e-learnings	70.0	0.8%	70.0	0.8%
Deferred Tax Assets (Net)	544.7	6.2%	518.8	5.7%
Other Long Term Assets (Net)	536.0	6.1%	591.8	6.5%
Short Term Assets (Net)	591.4	6.7%	3.3	0.0%
Cash & Cash Equivalents	3,507.5	39.7%	4,041.9	44.3%
Total	**8,832.2**	**100.0%**	**9,122.3**	**100.0%**

Condensed Statement Of Operations (Consolidated)

₹ In Millions	Q2 FY27	Q2 FY26	YoY (%)	YTD Sep'26	YTD Sep'25	YoY (%)
Total Income	1,167.0	1,411.4	(17.3%)	2,303.9	2,580.8	(10.7%)
Operating Expenditure	1,046.5	1,297.6	(19.4%)	2,093.1	2,391.3	(12.5%)
EBITDA	**120.5**	**113.8**	**5.9%**	**210.8**	**189.5**	**11.2%**
EBIT	(105.5)	(93.4)	(12.9%)	(231.1)	(222.7)	(3.8%)
PBT	**(61.2)**	**(61.8)**	**1.1%**	**(135.9)**	**(144.9)**	**6.2%**
PAT	(48.6)	(40.8)	(19.0%)	(108.6)	(93.6)	(16.1%)
Total comprehensive income/loss	**(46.7)**	**(37.3)**	**(25.3%)**	**(101.8)**	**(94.3)**	**(7.9%)**

- Net Cash as on September 30th, 2026: ₹3.71 Bn

OPERATING HIGHLIGHTS



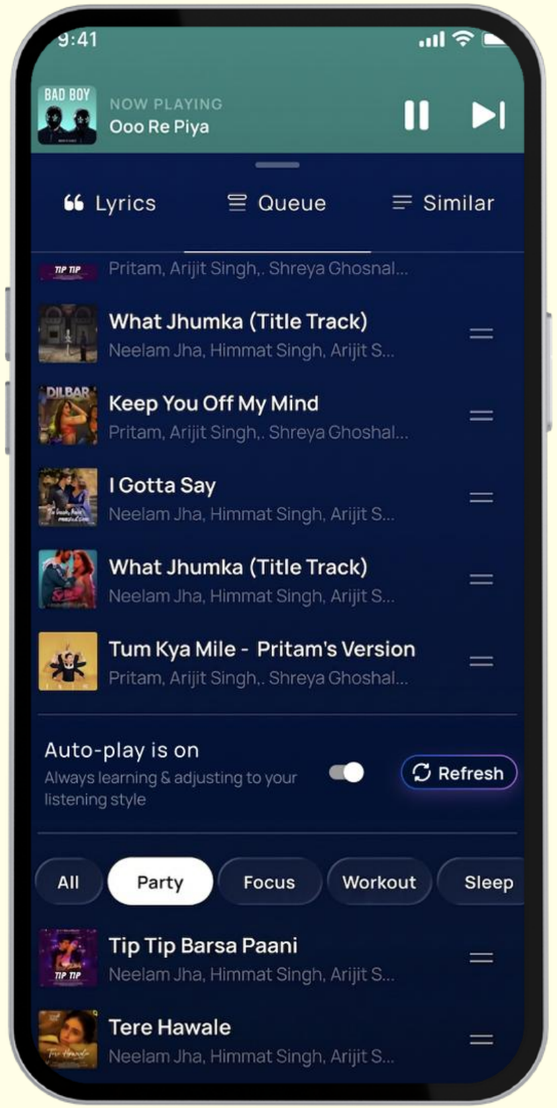
Record Engagement

Highest-ever subscriber plays per user across all streams

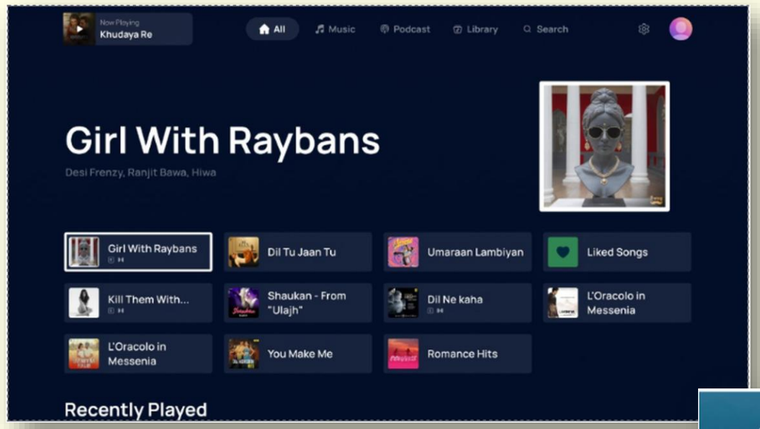
Driven by algorithm driven auto queue upgrades

Matches songs on mood, tempo and musical character

New queue controls: mood, activity and genre filters and one-tap refresh



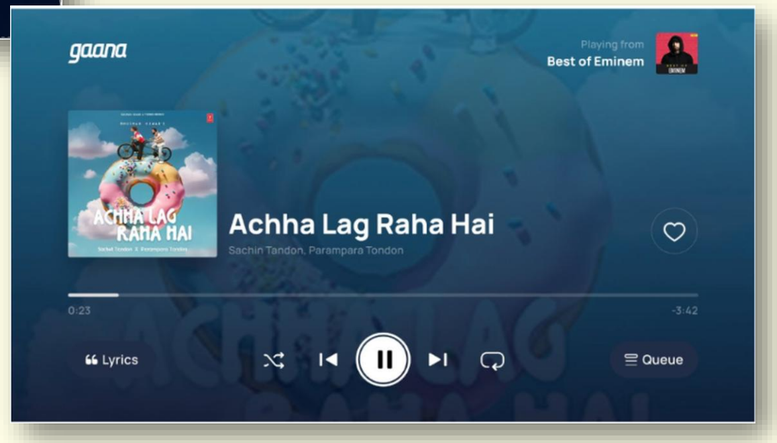
Partnerships



MUSIC ON THE BIG SCREEN

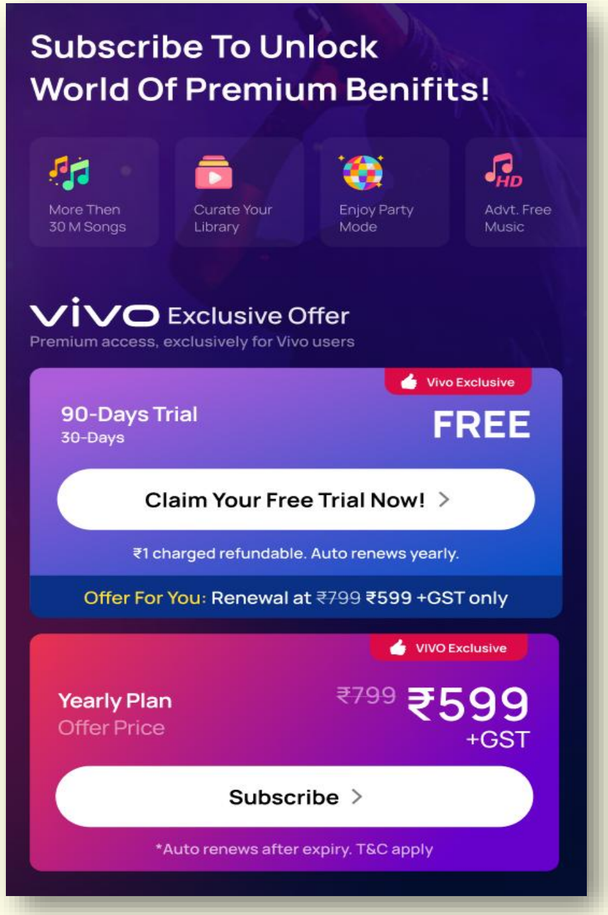
Gaana now live on Samsung smart TVs

Full discovery and player experience built for TV



Strong Early engagement: 30+ minutes per listening user

GAANA PRE-INSTALLED ON ALL VIVO PHONES

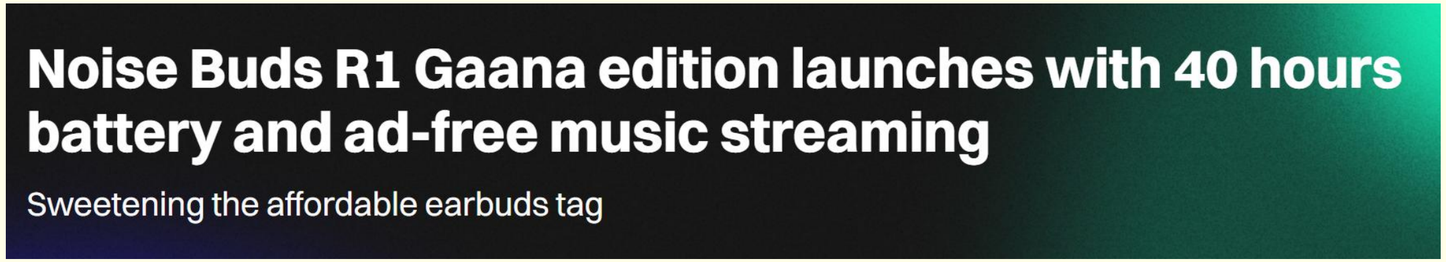


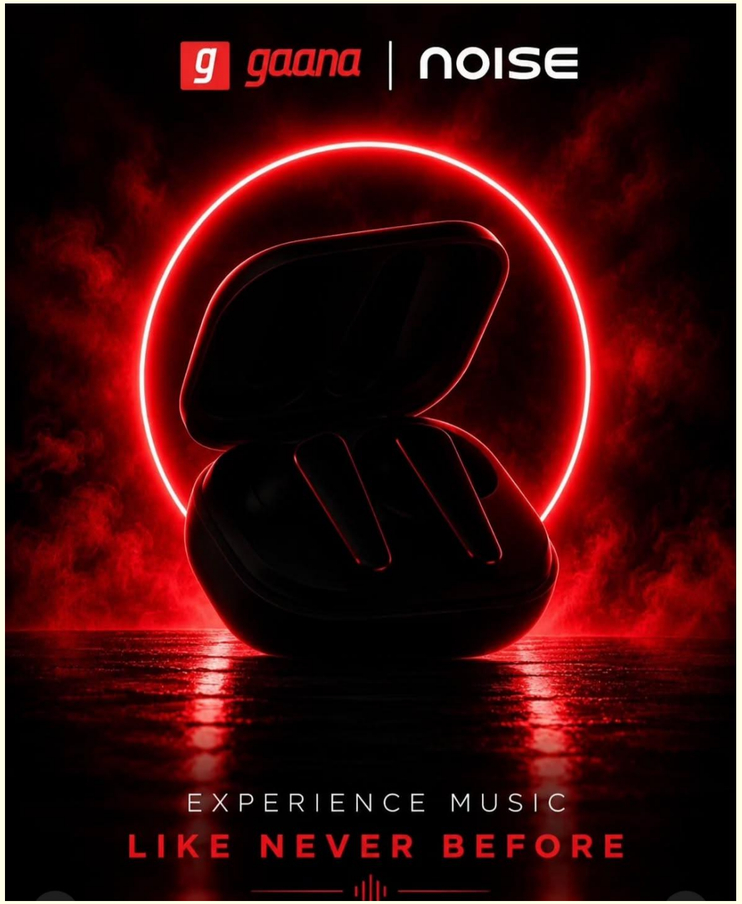
Partnerships

CO-BRANDED HARDWARE BUNDLED WITH GAANA PLUS

Launched Noise Buds R1 – Gaana Edition in partnership with Noise, includes 1 year of Gaana Plus

Live on both Gaana and Noise websites, with in-app launch promotion and press coverage





Hear It First

72-HOUR EARLY ACCESS FOR SUBSCRIBERS

Subscribers hear select UMG releases 72 hours early

Launched with Badshah and Harrdy Sandhu singles

An exclusive reason to subscribe



Artist Collaborations & New IPs on Gaana

BUILDING ARTIST-LED CONTENT

Gaana DISCVR: new IP spotlighting emerging artists, **1M+ views, 438K+ reach**

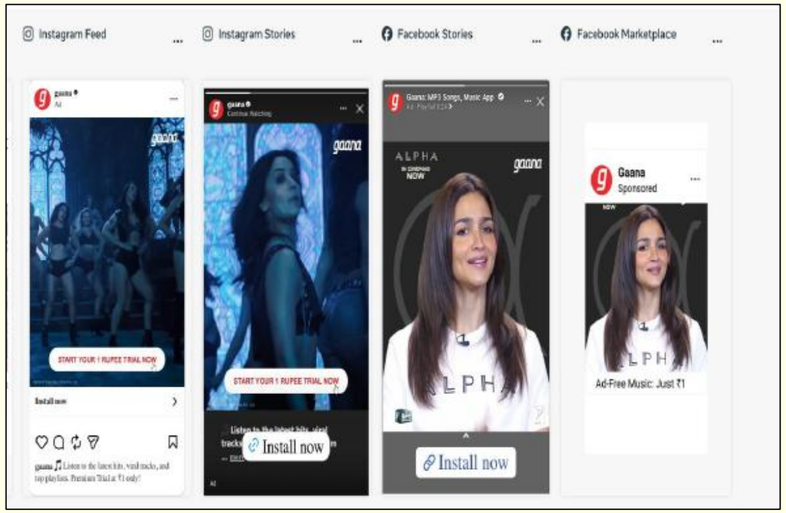
Gaana Off The Record: artist-led storytelling IP on Instagram and YouTube

Gaana Unplugged: sessions with Sachet–Parampara, Vipin Aneja, Avdhoot Gupte, Garvit–Priyansh

Celebrity collabs: Sonu Nigam, Tanishk Bagchi, Himesh Reshammiya, Adnan Sami, YRF, T-Series

Performance marketing with Alpha, Dhamaal 4, Awarapan 2 and the Mirzapur cast





Gaana Social: Festival-Led Engagement

GANESH CHATURTHI "COMPLETE THE MANTRA" CONTEST

Run in collaboration with **Times Music Spiritual**

63% of viewers were non-followers, extending reach beyond Gaana's community

276 new follows; a template for **festival-led subscription campaigns**



Vriksha Bandhan

Reimagining Raksha Bandhan for a Greener Mumbai



Objective

Transformed Raksha Bandhan into a city-wide environmental movement, extending protection into a collective commitment to safeguarding Mumbai’s trees

Innovation

An in-house website with a live tracker showcased participation in real time, supported by photo-led verification; while Jackie Shroff being the face of the campaign

Impact

983

trees adopted as visible symbols of Mumbai's green commitment

Drove **citizen engagement** at scale

Mirchi Par AI-GIRI

Exploring the World of Artificial Intelligence





Objective

An initiative by Mirchi Delhi to demystify Artificial Intelligence for everyday listeners through engaging, interactive content that builds awareness

Innovation

Integrated AI across Mirchi Delhi's on-air and digital content through AI-produced station IDs, expert-led conversations featuring AI creators, IIT faculty and cybersecurity specialists

Impact

500K+

Cumulative reach on Instagram

Significant **spike in listenership** for AI-focused content.

Border Podcast With Listeners

The First-ever Border Podcast: Radio Without Boundaries



Objective

Mirchi Chandigarh's idea transformed a radio-led Independence Day initiative into a real-world experience, bringing listeners closer to the Indian Army

Innovation

The World's First-Ever Border Podcast beyond the studio, taking 25 listeners on a 1,200+ km journey from Chandigarh to Shipki La and Lapcha

Impact

3x

Growth in WhatsApp Responses

~400

handwritten letters sent to the Indian Army

Mirchi Fortune Modak

Ganpati Utsav: Powered by Stars, Driven by Music



Objective

To create a high-impact Ganpati campaign by Mirchi Pune, combining engagement, celebrity participation and on-ground brand visibility with digital amplification

Innovation

The campaign brought together celebrity appearances, a celebrity music launch, on-ground branding and listener engagement

Impact

35+

Celebrities associated

2.5M+

Digital views

3

Brand partnerships received

Telugu Language Day

Taking Mirchi's Digital Reach Global



Objective

Celebrate the richness of the Telugu language, deepen audience engagement and create a strong cultural and digital connect around Telugu Language Day

Innovation

Through exclusive interviews and collaborative reels, the initiative brought together cultural pride, influencer appeal and RJ-led content

Impact

1M

Organic digital reach in a single day

25K+

Likes

3K+

Comments

Vocal For Local

Empowering Businesses, Engaging Communities



Objective

Mirchi Chennai's drive to position Vocal for Local as a high-impact platform celebrating local businesses and MSMEs, while strengthening

Innovation

Built an integrated platform combining exclusive conversations with key government stakeholders, including an interview with MSME Minister P. Mathan Raja

Impact

40,000+

Footfall

Mirchi Freshers 2026

Campus talent hunt: 100 colleges, 16 cities



Objective

Provide students with a platform to showcase their talent, gain recognition within their campus through fun participative activities

Activity

Created a structured multi-stage campus engagement journey, with the winner getting decided by live voting on the Mirchi LIVE website

Impact

50,000+

registrations

90,000+

on-ground interactions

5,000+

Pop Cam activations

Royal Stag Boombox 4.0

French Montana headlines the Hyderabad finale



Objective

To build Royal Stag Boombox as a flagship youth-centric music IP, celebrating the fusion of Bollywood and hip-hop, positioning it as a cultural movement

Activity

Launched as a multi-city live music festival featuring regional and international artists; an immersive ecosystem with gaming, food, fashion, and interactive brand zones

Impact

1st

International artist on the IP

5

Headline artists

4th

Edition of the IP

Mirchi Tech Onam

Onam with Kerala's tech community



Objective

Celebrate the spirit of Onam through traditional festivities and engaging experiences that bring communities together while driving meaningful brand engagement

Activity

A four-day activation at a Trivandrum tech park, followed by cookery contests in Trivandrum and Cochin; combining festive participation, cultural celebration and on-ground experiences

Impact

4

Day celebration

2

Cities covered

Beach Clean-Up Drive

Keeping beaches clean after Ganesh Utsav







Objective

To encourage responsible celebrations by raising awareness about beach cleanliness after Ganesh Utsav and inspiring young people

Activity

Extended the sustainability message beyond the studio through on-ground RJ engagement at a beach clean-up drive, and raising awareness

Impact

Encouraged **youth participation** in the beach clean-up drive

Raised awareness about responsible waste management and post-festival beach cleanliness

Reinforced Mirchi's role in driving community participation around environmental responsibility

Hyundai Traffic Quality Index

Reviving the Traffic Update in a New Avatar



Objective

To build a sustained, commuter-centric brand property for Hyundai through relevant, real-time traffic updates

Activity

Simplify traffic conditions, launched across seven key cities, supported by RJ-led editorial integrations

Impact

A distinctive, utility-led commuter property

A platform for sustained brand association

Mangrove Digital Game

600+ Gameplays, One Greener Future



Objective

To raise awareness about the vital role of mangroves in protecting coastlines by turning conservation into an engaging, participative experience

Activity

Mirchi integrated Radio, On-Ground activations and Digital amplification to make mangrove conservation interactive, introducing India's first-ever Mangrove Digital Game

Impact

600+

participants across Hyderabad and Kolkata

115K+

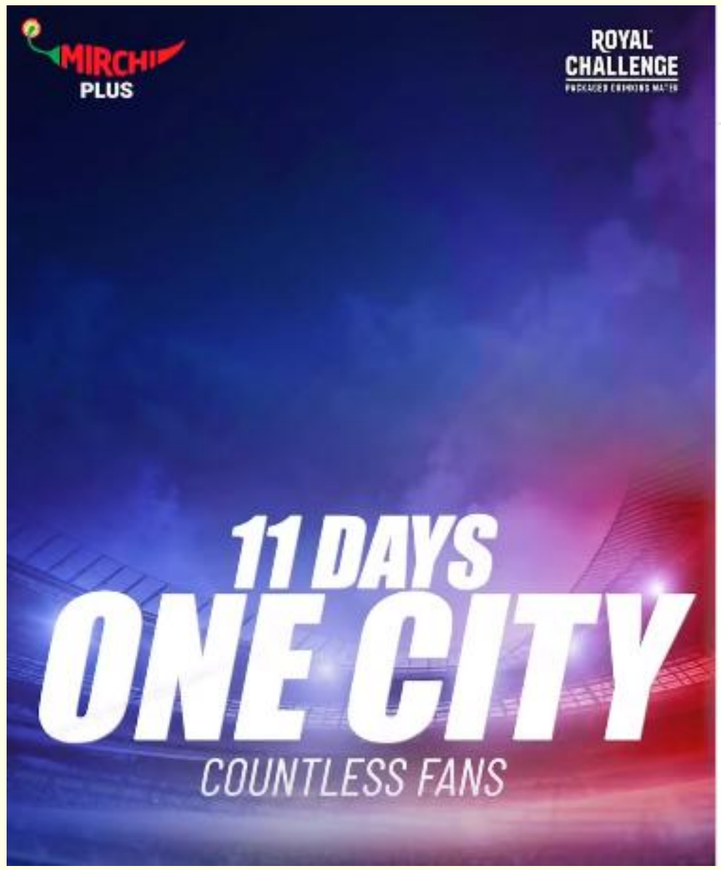
Reach

1.10M+

Views

Royal Challenge: The Bold Goal

Bringing the Bold Spirit of Football to Life



Objective

Leverage Kolkata’s passion for football to bring Royal Challenge Packaged Drinking Water’s “Choose Bold” positioning to life through an engaging campaign

Activity

Integrated campaign across Radio, Digital and On-Ground platforms, combining RJ-led promotions, a branded mobile football challenge across Kolkata, immersive VR football experiences and live Mirchi Studio Shifts

Impact

Turned "Choose Bold" into an

interactive football experience

City-wide brand visibility

across Kolkata

Girl Effect: Sunoh

Using the Power of Audio to Tackle Cyberbullying



Objective

Raise awareness of cyberbullying and promote safer online behaviour, powered by the NGO Girl Effect (Chaaja)

Activity

Sunoh, a five-episode podcast series featuring Bhumi Pednekar, distributed across digital platforms and audio channels

Impact

1.38 Lakh+

Listens across 5 episodes

87K

Listen for episode five

ASIA BOOK OF RECORDS

Celebrated for creativity, Rewarded for impact.

12,084 students coming together for the largest online gathering chanting Ganpati Stotra

Awarded by the Asia Book of Record; and applauded by celebs and clients alike.



INTERNATIONAL UPDATES



Qatar

Mirchi BACK TO SCHOOL



Objective:

Re-engage listeners and families during the back-to-school season through a high-impact on-ground activation.

Impact:

- The initiative received widespread media coverage across Qatar.
- Appreciation from the Ministry of Culture and Qatar.

Mirchi RECHARGE



Objective:

Build awareness for GWM Cars and Haval among young Indian diaspora families through school-led activations.

Impact:

- Engaged 300–500 students per school across multiple schools.

Mirchi Welcomes H.E. DR. SRIKAR REDDY



Objective:

Qatar: Strengthen Mirchi's relationship with the Indian Embassy as a cultural bridge for the diaspora.

Impact:

- First Indian radio station in Qatar to host H.E. Dr. Srikar Reddy on a courtesy visit.

Bahrain

Mirchi SOCCER MANIA



Objective:

Turn FIFA World Cup final viewing into a high-energy fan experience for Mirchi listeners.

Impact:

- Delivered an unforgettable FIFA final experience for listeners.

Mirchi JASHAN

BY CHEF PILLAI



Objective:

An exclusive lunch bringing select Mirchi listeners closer to celebrity chef Pillai.

Impact:

- Experience-led engagement beyond on-air interactions.

USA

Mirchi BANDHAN



Objective:

Karega Ye Bandhan Poora: celebrate the bond between brothers and sisters by inviting listeners to share Raksha Bandhan memories.

Impact:

- 34 listener stories received; top 10 featured.

Investor Contacts

Entertainment Network is committed to improving its financial performance and continuously enhancing shareholder value through successfully implementing its growth plans. The Company's investor relations mission is to maintain an ongoing awareness of its performance among shareholders and the financial community. This update covers the company's financial performance for Q2FY27.

We thank you for your support and welcome your feedback and comments regarding this update and other investor issues

For further information please contact:

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Disclaimer

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in our business segments, changes in governmental policies, political instability, legal restrictions on raising capital, and unauthorized use of our intellectual property and general economic conditions affecting our industry. ENIL may, from time to time, make additional written and oral forward-looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.



Thank You