

May 21, 2026

The National Stock Exchange of India Ltd  
Exchange Plaza, C-1, Block G  
Bandra – Kurla Complex  
Mumbai 400051

The Department of Corporate Services  
BSE Limited,  
P.J. Towers, Dalal Street  
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

**Subject: Investors Presentation**

Please find attached a copy of Investors presentation that would be used in the earnings call scheduled on May 21, 2026, at 10.00 am (IST) on the audited financial results of the Company for the quarter and year ended March 31, 2026.

The above presentation will also be made available on the website of our Company at [www.sansera.in](http://www.sansera.in).

Kindly take the same on your record.

Thanking you,

**for Sansera Engineering Limited**



**Rajesh Kumar Modi**  
**Company Secretary and Compliance Officer**  
**M.No. F5176**

Encls: a/a

**SANSERA ENGINEERING LIMITED**

Reg Off: Plant 7, No. Plant 7, 143/A, Jigani Link Road, Bangalore-560 105, India, Tel: +91 80-27839081/82/83.

Fax: +91 80-27839309

E-mail id: info@sansera.in Website: www.sansera.in CIN: L34103KA1981PLC004542



# Sansera Engineering Limited

Q4FY26  
Investor Presentation

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# Performance Highlights

FY26

## A defining year

The combination of resilience and growth achieved during the year reflects the maturity of the operating model and the quality of Sansera team.



### Highest ever annual performance

Revenues of **INR 34,979 Mn** (16% YoY growth)

EBITDA of **INR 6,321 Mn** (23% YoY growth) 18.1% margin (vs 17.1% in FY25)

PAT of **INR 3,269 Mn** (51% YoY growth) 9.3% PAT margin (vs 7.2% in FY25)

**ADS business achieving topline of INR 3,155 Mn (155% YoY growth)**

**Signing of JV with Nichidai Corporation, Japan**

**Inauguration of New Plant in Pantnagar, Uttarakhand (Feb-26)**



**Mr. B R Preetham**  
**Executive Director & CEO**

"FY26 has been a landmark year for Sansera Engineering, one that we will look back on as an inflection point in the company's journey. Despite navigating a macro environment marked by global tariff disruptions, geopolitical volatility, and export headwinds in select segments, we delivered record revenues & margins and made significant strategic progress across every dimension of our business.

Our Q4 performance was our strongest ever, with revenues reaching INR 9,987 Mn (28% YoY growth), EBITDA and PAT margins improving to 19.3% and 12.3%, respectively. Our quarterly PAT crossed INR 1,000 Mn mark and reached INR. 1,231 Mn. We closed the full year with record annual topline of INR 34,979 Mn (16% YoY growth), improved EBITDA margin from 17.1% to 18.1% (YoY basis) and PAT margin from 7.2% to 9.3% (YoY basis).

On the ADS front, FY26 was the year our diversification strategy truly came into play with revenues growing in line with our guidance. While the annual ADS sales stood at INR. 3,155 Mn, the quarterly sales of INR 1,097 Mn is a reflection our trajectory ahead. As on Mar-26, our unexecuted order backlog for ADS business stood at INR 44,638 Mn. Favourable demand trends, coupled with global supply chain realignment and a strengthening domestic manufacturing ecosystem, continue to expand the opportunity landscape, where our early mover advantage positions us strongly.

Operationally, the inauguration of our Pantnagar facility and our strategic joint venture with Nichidai were two milestones that will have lasting significance. Pantnagar brings critical capacity augmentation to our existing ICE capabilities in an environment where we are seeing significant capex coming through from the domestic auto OEMs. The Nichidai JV deepens our technology portfolio in ways that will open new product and market opportunities over the coming years. Operationally, we have strengthened our leadership depth with the elevation of Rahul Kale to CEO of the Auto business.

The structural tailwinds underpinning our business are intact and compelling. With our well-capitalised balance sheet and strong orderbook in place we are excited about what lies ahead for Sansera."

# Highest Ever Quarterly and Annual Performance

Sansera delivered a solid growth of 28% along with margin expansion at EBITDA and PAT levels

› In Q4FY26, the India Business delivered a growth of 18.5% YoY, whereas the international business recorded a much faster growth of 47.4% YoY

› **International business registered its highest ever quarterly topline:**

- › Exports to other counties almost doubled during the quarter primarily driven by the Semiconductor business
- › Exports to the USA grew by 25.9% YoY, supported mainly by the Non-Auto segment and Passenger vehicles
- › The Sweden business delivered its highest-ever sales of INR 770 million, registering a robust growth of 60.0% YoY
- › Exports to Europe (excluding Sweden operations) grew by 43.0% YoY

› **The Non-Auto segment** continued its strong growth momentum, registering a robust growth of 70.4% YoY

- › Primary driver being ADS segment, which more than doubled on a YoY basis. This healthy growth momentum shall continue going ahead

› **Auto-Tech Agnostic and xEV** segment delivered its highest-ever quarterly revenue, with a YoY growth of 19.8%.

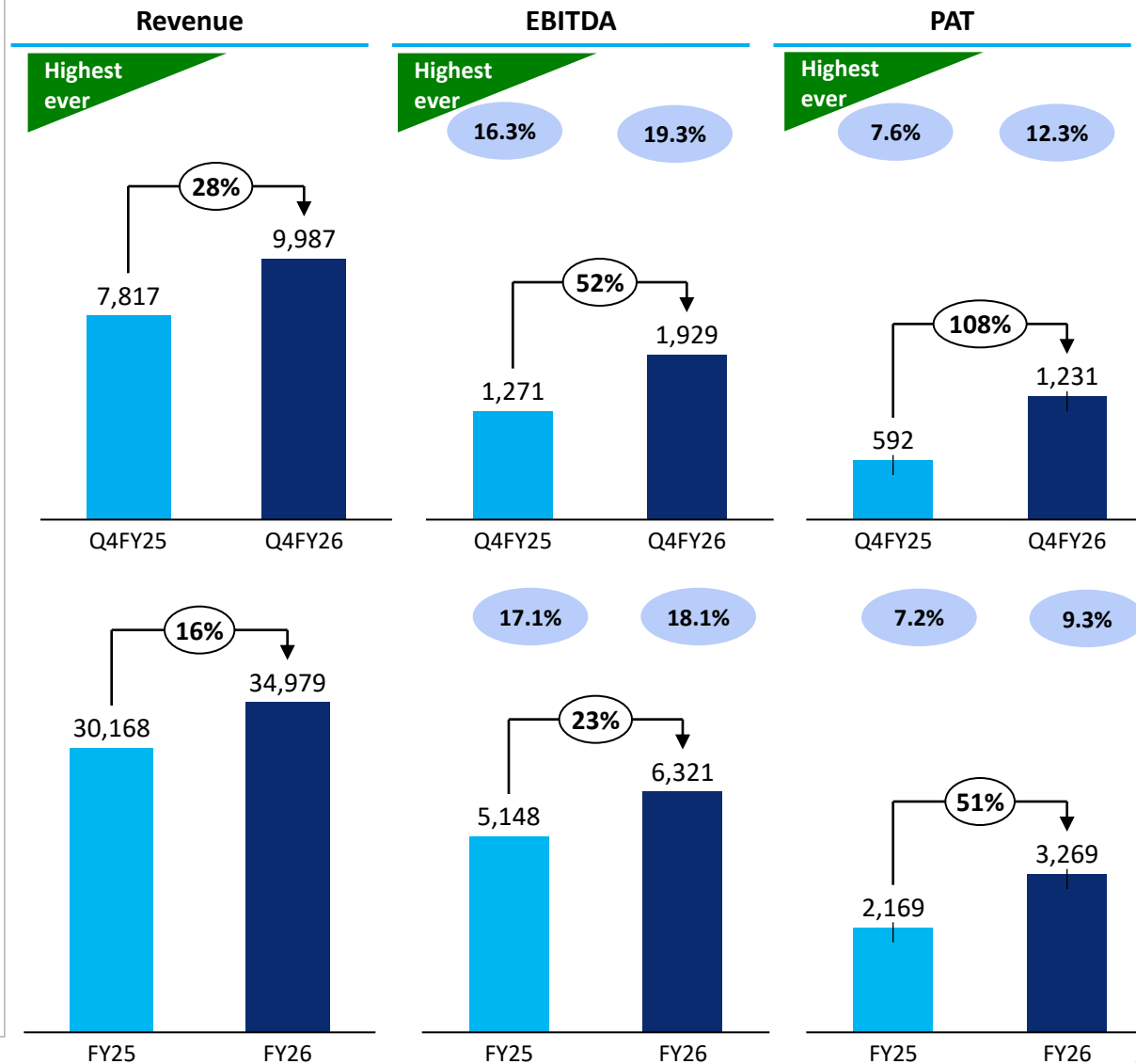
› **Automotive ICE Segment** – Highest ever quarterly performance, recorded solid growth of 21.6% YoY on a considerably large base. This growth was largely driven by:

- › Passenger Vehicles registered highest ever revenue with a YoY growth of 34.3%. The growth was broad-based across OEMs
- › Commercial Vehicles registered highest ever revenue, growing by 45.0% YoY
- › 2W continues to grow in line with the industry trends

› The Board of Directors has recommended a dividend of **INR 4/- per equity share for FY26**

INR in Mn

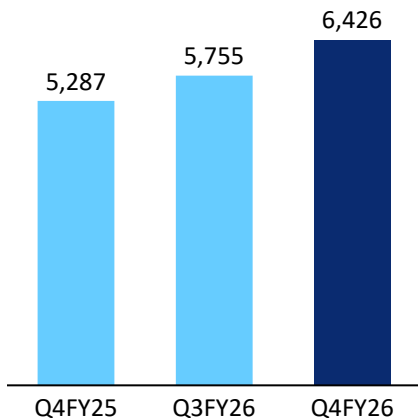
Margin (%)



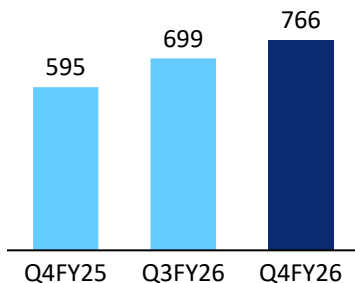
# Sales Mix Trends

INR in Mn

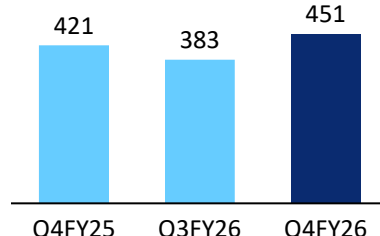
## Auto – ICE



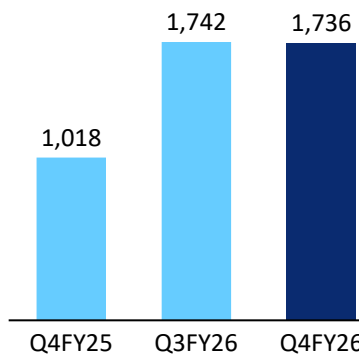
## Auto-Tech Agnostic



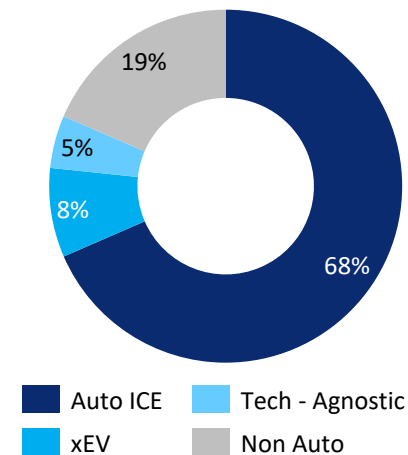
## xEV



## Non-Auto

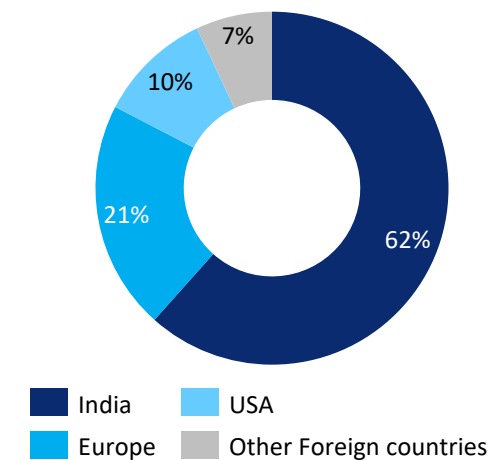


## Q4FY26 Sales Contribution



Sales mix (%)	Q4FY26	Q4FY25	Q3FY26	FY26	FY25
<b>India</b>	<b>61.6%</b>	<b>66.6%</b>	<b>61.8%</b>	<b>65.2%</b>	<b>68.4%</b>
Europe	21.0%	18.0%	17.7%	18.8%	18.3%
USA	10.4%	10.6%	9.1%	9.3%	9.2%
Other Foreign Countries	7.0%	4.8%	11.4%	6.7%	4.1%
<b>International</b>	<b>38.4%</b>	<b>33.4%</b>	<b>38.2%</b>	<b>34.8%</b>	<b>31.6%</b>
Exports from India	30.2%	26.8%	29.9%	26.6%	25.9%
Sweden Sales	8.2%	6.6%	8.3%	8.2%	5.7%
<b>TOTAL</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

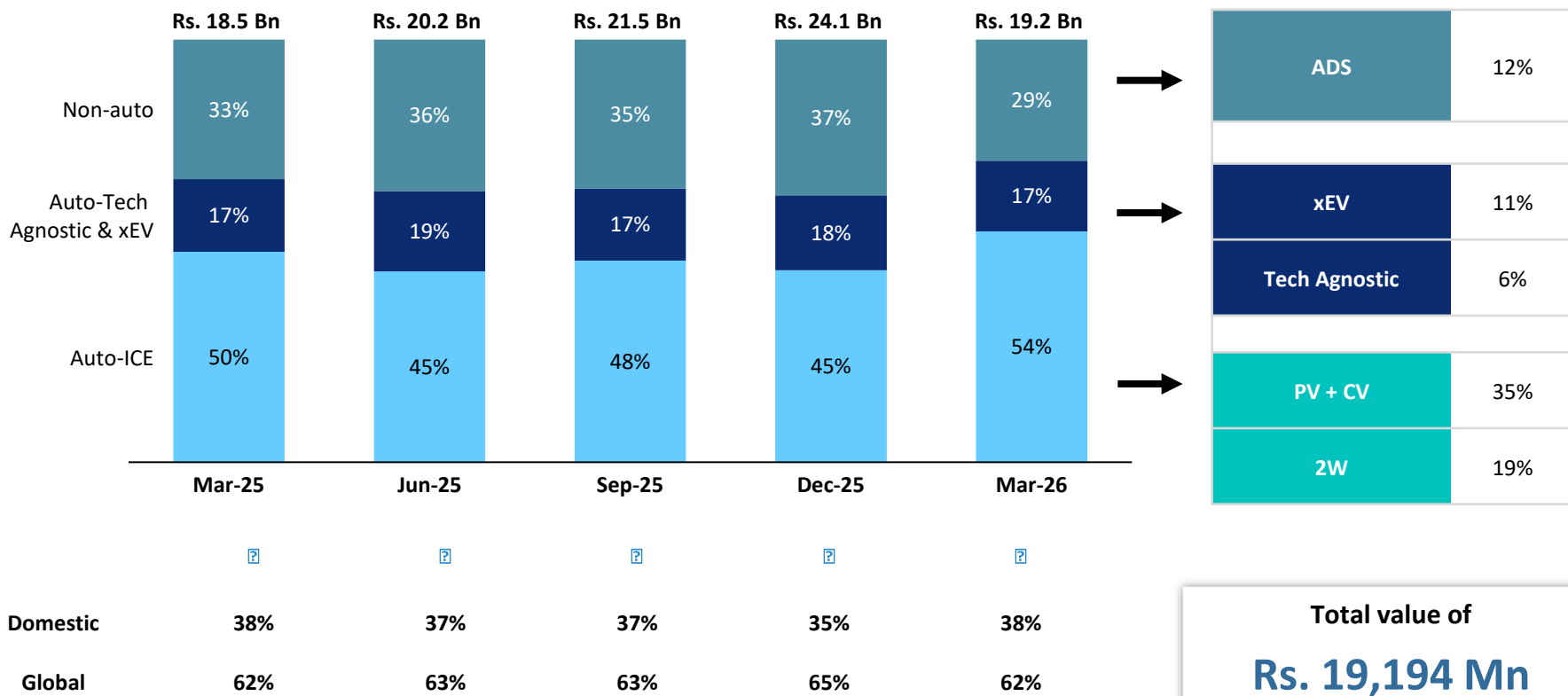
## Q4FY26 Geographical Mix



# Peak Annual Revenues for New Business

Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments

Segment wise Orderbook\*



### Key highlights

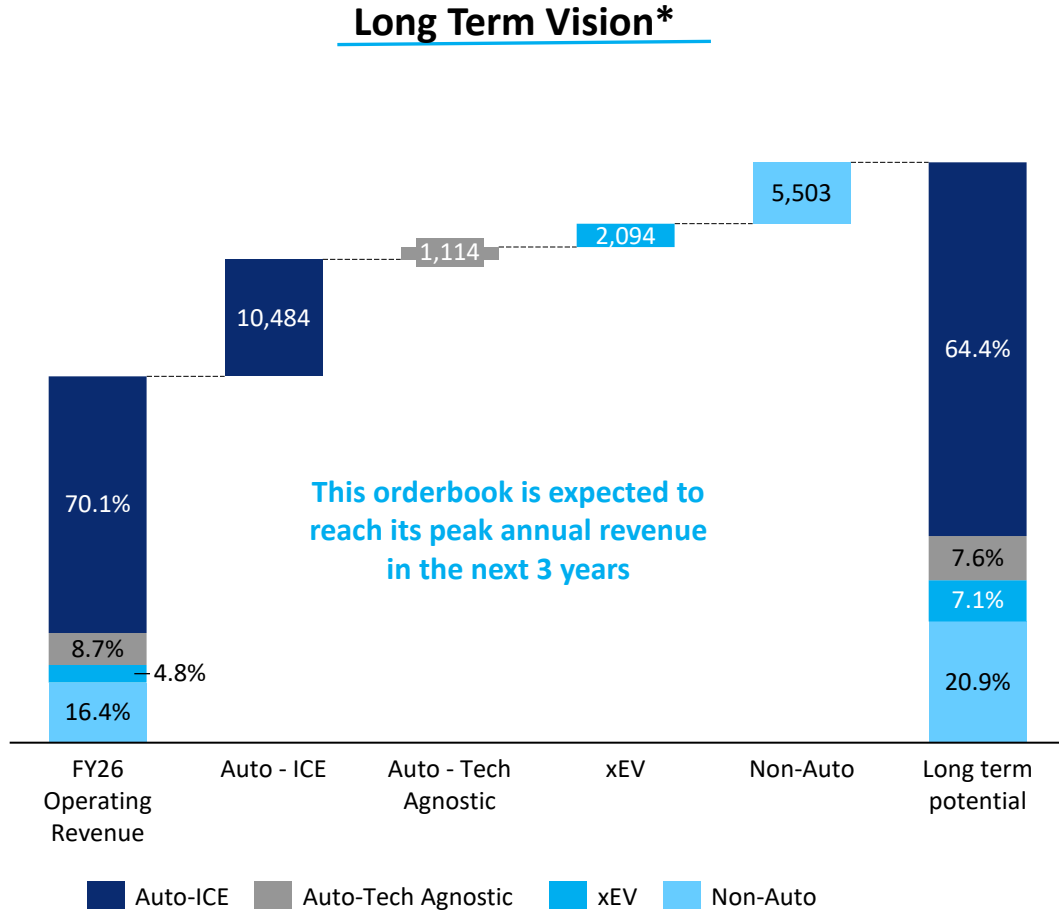
- › Limited order inflows from international customers due to global uncertainties
- › Order book represents peak annual revenues for new business
- › This is based on LOIs / POs for which production has started beyond 1-Apr-2026 or is yet to start
- › This orderbook is expected to reach its peak annual revenue in the next 3 years
- › In addition, the company is continuously working on adding new orders in all the segments
- › Orderbook as on 31-Mar-26 represent orders which moved to mass production as on 1-Apr-26, peak value of these orders shall reflect in the topline once they reach maturity

Total value of  
**Rs. 19,194 Mn**

\*Order book represents peak annual revenues for new business

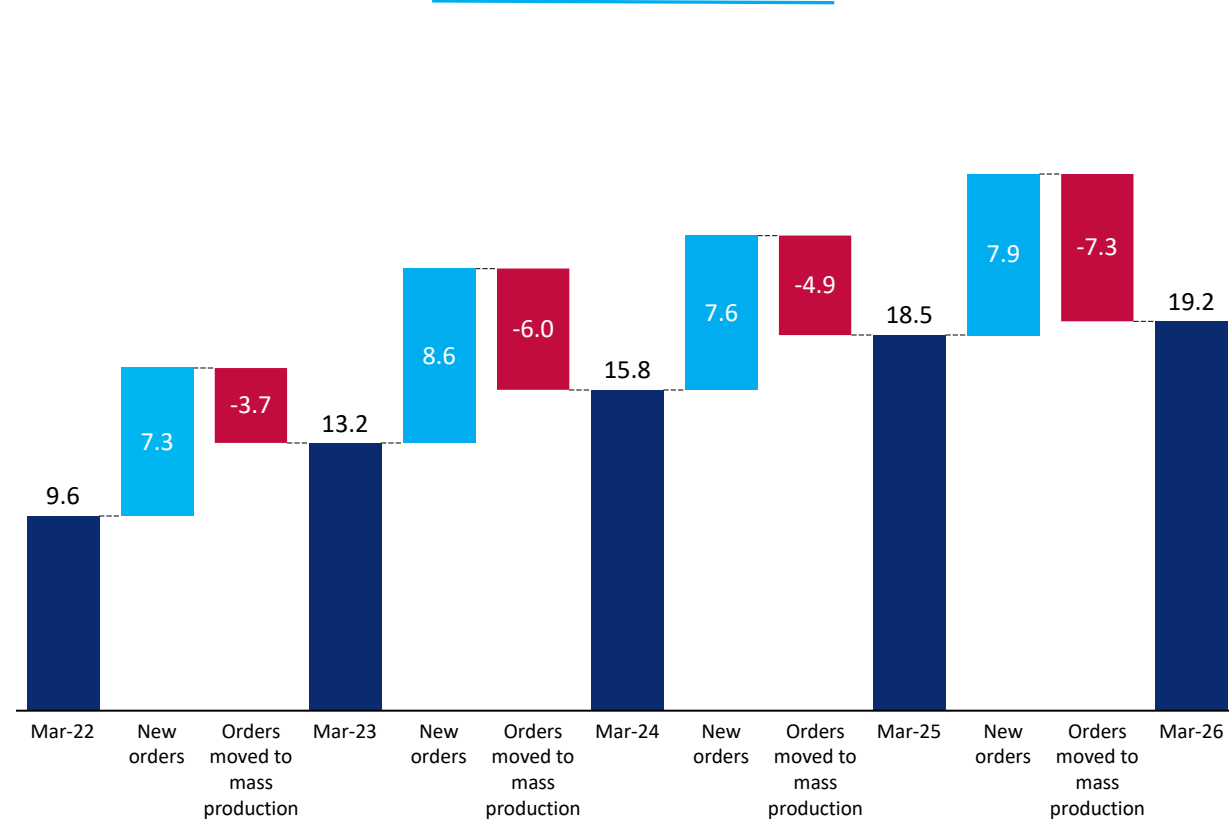
300 LOIs/Purchase Orders from 78 customers in the auto and 35 customers in the non-auto sector

## Long Term Vision\*



## Orderbook Build-up\*

INR in Bn

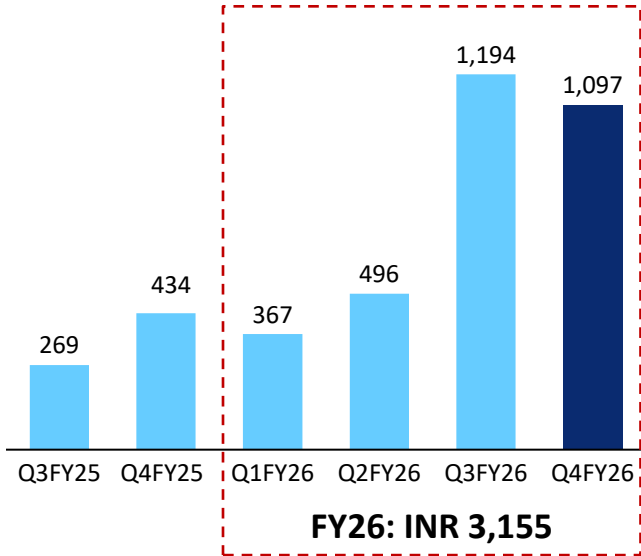


\*Order book represents peak annual revenues for new business

# ADS Segment Highlights

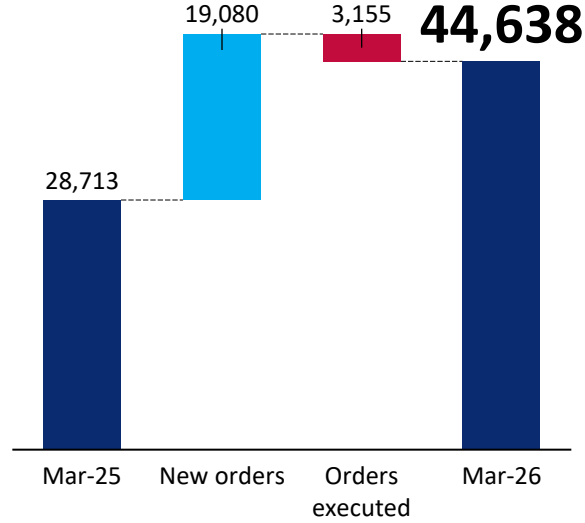
INR in Mn

## Segment Revenue



**FY27 ADS Revenue guidance of  
INR 5,500 – 6,000 Mn**

## Cumulative unexecuted order backlog



**This order backlog is executable in  
~ 5 years**

## Existing ADS Capacity

**140,000 sq ft**  
Covered area of current facility

**2/3** of the space dedicated for Aerospace & Semicon

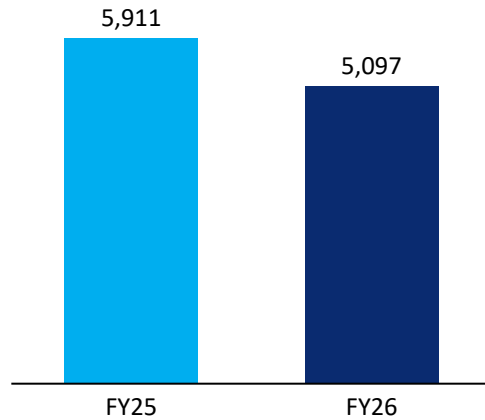
**1/3** of the space dedicated for defence

## Key Highlights

- › Has augmented its product capabilities vertically and horizontally and is able to produce higher value add components and move faster from FAIs to commercial production
- › Continuously adding machining capacity at the existing facility. Planned capex of INR 2,500 Mn over the next few years towards building, machinery, etc.
- › Entered to regular production of semi-conductor parts manufacturing ramp-up in 2026-Q3 & Q4 is the stable period
- › Entering into more complex and large structural parts, supported with in-house surface treatment facility

# Fueling Growth through Capital Investments

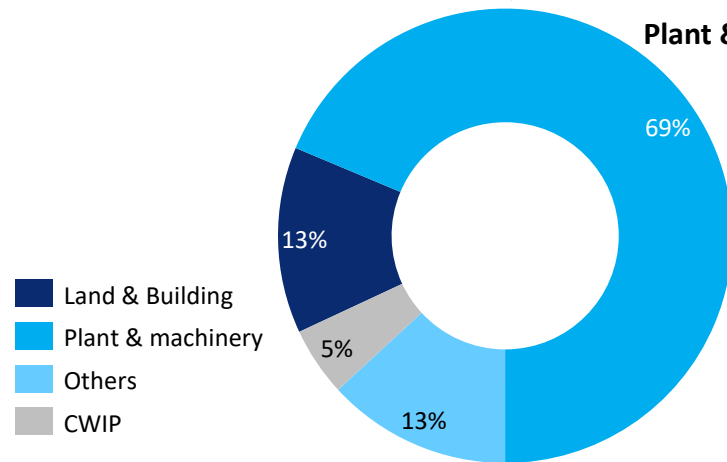
## Capex (INR Mn)



### Asset Turn

**Automotive**  
**1.25 - 1.3**  
**Times**

**ADS**  
**2.0**  
**Times**



### Plant & Machinery

Non - Auto	47%
Auto PV/CV	9%
Auto 2W (Legacy components)	12%
Auto (Tech. agnostic + xEV)	6%
Common capex	21%
Maintenance	5%

## Capex Plan

### Projects Completed in FY26

Project	Segment	Key Highlights
Pantnagar (Plant 16)	2W ICE	New Pantnagar facility for crankshaft assemblies, Customer focus: Domestic 2W OEMs

### Upcoming Projects

Project	Segment	Key Highlights
Nichidai Sansera JV	Tech. agnostic/xEV	60:40 JV with Nichidai Corporation Focus on cold & warm forged precision components Expands into tech-agnostic high-precision components
New ADS Facility Expansion	ADS	New 80k sq. ft. hanger - ADS expansion within existing campus to facilitate current orderbook execution. Supports ADS growth beyond FY27
Pantnagar (Plant 6) Expansion	2W / Auto ICE	Addition of forging capacity at existing plant 6.
Bengaluru (Plant 2)	Tech. agnostic/xEV	Addition of machined capacity with a primary focus on Auto Tech. agnostic & xEV

# Long-term growth across end-markets

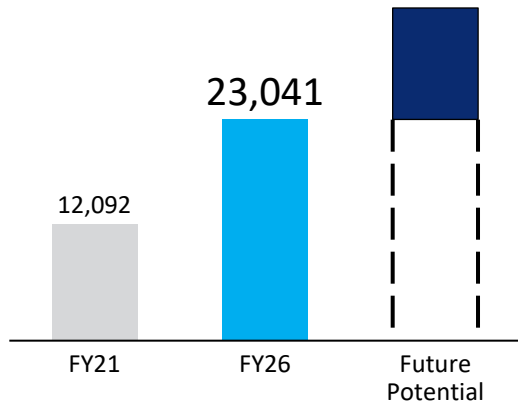
Order Book

Contribution to sales

INR in Mn

## Auto-ICE

▲ **14%**  
CAGR (FY21-26)  
Surpassing Auto Industry growth



83%

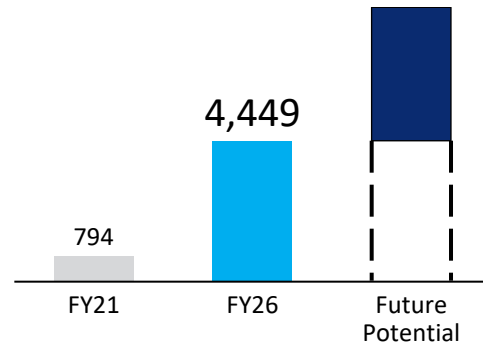
70%

60%

Long term Vision

## Auto-Tech Agnostic & xEV

▲ **41%**  
CAGR (FY21-26)  
Driven by product focus



5%

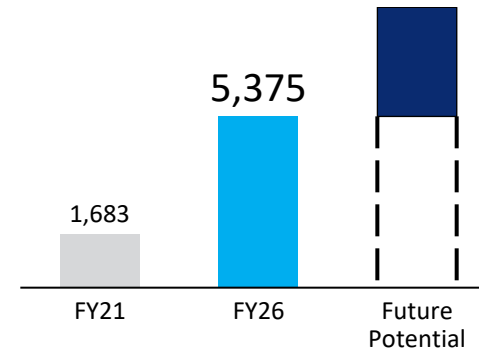
14%

20%

Long term Vision

## Non-Auto

▲ **26%**  
CAGR (FY21-26)  
Driven by 3x growth in Aerospace



12%

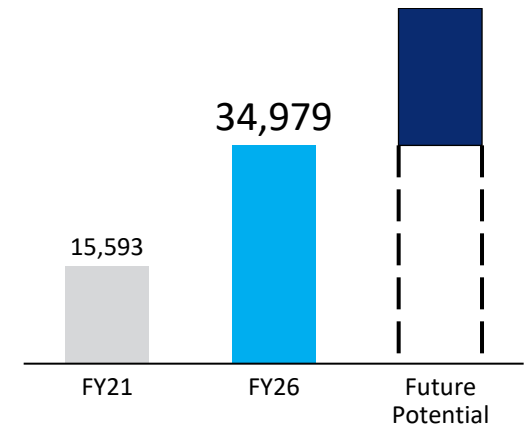
16%

20%

Long term Vision

## Total Revenue\*

▲ **18%**  
CAGR (FY21-26)  
Driven by all round growth



\*Includes Other operating revenues such as Scrap sales, Tooling income, Export incentive benefit

- › Large-scale capex planned by Domestic OEMs
- › Increasing trend of outsourcing for the forged components amongst Global OEMs

- › Singed a JV with Nichidai Corporation on a 60:40 basis to co-manufacture advanced components is expected to meaningfully extend the addressable product portfolio into high-value, tech-agnostic segments.

- › With an early lead in the learning curve, multiple products already in commercial production, and a strong FAI pipeline, the segment is well placed to benefit from the long-term structural tailwinds ahead.

# Consolidated Profit & Loss

Particulars (INR in Mn)	Q4FY26	Q4FY25	YoY	FY26	FY25	YoY
<b>Revenue From Operation</b>	<b>9,987</b>	<b>7,817</b>	<b>28%</b>	<b>34,979</b>	<b>30,168</b>	<b>16%</b>
Cost of goods sold (incl power & fuel cost)	5,807	4,660		20,519	17,682	
<b>Gross Profit</b>	<b>4,181</b>	<b>3,157</b>	<b>32%</b>	<b>14,460</b>	<b>12,485</b>	<b>16%</b>
<b>Gross Profit Margin</b>	<b>41.9%</b>	<b>40.4%</b>		<b>41.3%</b>	<b>41.4%</b>	
Employee benefit expenses	1,298	1,143		4,887	4,427	
Other Expenses	953	744		3,252	2,911	
<b>EBITDA</b>	<b>1,929</b>	<b>1,271</b>	<b>52%</b>	<b>6,321</b>	<b>5,148</b>	<b>23%</b>
<b>EBITDA Margin</b>	<b>19.3%</b>	<b>16.3%</b>		<b>18.1%</b>	<b>17.1%</b>	
Other Income	266	99		595	203	
Depreciation and amortisation expense	555	468		2,059	1,738	
<b>EBIT</b>	<b>1,640</b>	<b>901</b>	<b>82%</b>	<b>4,857</b>	<b>3,612</b>	<b>34%</b>
<b>EBIT Margin</b>	<b>16.4%</b>	<b>11.5%</b>		<b>13.9%</b>	<b>12.0%</b>	
Finance Cost	112	96		377	700	
Exceptional Item*	0	0		162	0	
<b>Profit before Tax</b>	<b>1,528</b>	<b>805</b>	<b>90%</b>	<b>4,317</b>	<b>2,912</b>	<b>48%</b>
Share of net profit of associates accounted for using the equity method, net of tax	44	4		4	8	
Tax	341	217		1,053	751	
<b>Profit After Tax</b>	<b>1,231</b>	<b>592</b>	<b>108%</b>	<b>3,269</b>	<b>2,169</b>	<b>51%</b>
<b>Profit After Tax Margin</b>	<b>12.3%</b>	<b>7.6%</b>		<b>9.3%</b>	<b>7.2%</b>	
EPS – Basic (Rs.)	19.51	9.60		52.09	37.41	
EPS – Diluted (Rs.)	19.47	9.57		51.93	37.18	

\*Increase in gratuity liability arising out of past service cost and increase in leave liability on account for changes in Labour laws

# Consolidated Balance Sheet

Assets (INR in Mn)	Mar-26	Mar-25
<b>Non - Current Assets</b>	<b>26,903</b>	<b>25,825</b>
Property Plant & Equipments	20,720	19,673
Right of use assets	1,457	1,425
CWIP	2,196	2,308
Goodwill	399	393
Intangible assets	41	42
Investments accounted for using the equity method	566	473
Financial Assets		
i) Investments	312	312
ii) Loans	5	4
iii) Other Financial Assets	359	351
Current tax assets (Net)	132	165
Other Non Current Assets	719	679
<b>Current Assets</b>	<b>18,043</b>	<b>16,228</b>
Inventories	6,712	6,477
Financial Assets		
(i) Investments	18	13
(ii) Trade receivables	6,270	5,418
(iii) Cash and cash equivalents	1,037	614
(iv) Bank balances other than cash and cash equivalents	2,935	2,919
(v) Loans	21	28
(vi) Other financial assets	74	75
Other Current Assets	942	684
Assets classified as held for sale	32	
<b>Total Assets</b>	<b>44,947</b>	<b>42,053</b>

Equity & Liabilities (INR in Mn)	Mar-26	Mar-25
<b>Total Equity</b>	<b>31,075</b>	<b>29,758</b>
Equity Share Capital	125	124
Instruments entirely equity in nature		
Other Equity	30,749	29,449
Non Controlling Interests	201	184
<b>Non-Current Liabilities</b>	<b>3,548</b>	<b>3,708</b>
Financial Liabilities		
(i) Borrowings	956	1,270
(ia) Lease liabilities	1,161	1,134
(iii) Other Financial Liabilities		
Provisions	35	44
Deferred Tax Liabilities (Net)	938	834
Other non-current liabilities	458	424
<b>Current Liabilities</b>	<b>10,324</b>	<b>8,588</b>
Financial Liabilities		
(i) Borrowings	3,619	3,008
(ia) Lease liabilities	175	170
(iii) Trade payables	5,433	4,444
(iv) Other financial liabilities	461	384
Other Current Liabilities	378	339
Provisions	243	224
Current tax liabilities (Net)	14	19
<b>Total Equity &amp; Liabilities</b>	<b>44,947</b>	<b>42,053</b>

# Consolidated Cash Flow Statement

Particulars (INR in Mn)	FY26	FY25
<b>Profit Before Tax from continuing operations</b>	<b>4,321</b>	<b>2,920</b>
Adjustments to reconcile profit before tax to net cash flows	2,151	2,306
<b>Operating profit before working capital adjustments</b>	<b>6,472</b>	<b>5,226</b>
Working capital adjustments	-1,628	-810
<b>Cash generated from Operations</b>	<b>4,844</b>	<b>4,416</b>
Direct taxed paid (net)	-974	-650
<b>Net Cash generated from Operating Activities</b>	<b>3,871</b>	<b>3,766</b>
<b>Net Cash used in Investing Activities</b>	<b>-4,414</b>	<b>-9,548</b>
<b>Net cash (used in)/generated from financing activities</b>	<b>1,045</b>	<b>5,834</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>501</b>	<b>52</b>
Add: Cash & Cash equivalents at the beginning of the period	515	486
Effect of exchange differences on translation of foreign currency cash and cash equivalents	21	-23
<b>Cash &amp; Cash equivalents at the end of the period</b>	<b>1,037</b>	<b>515</b>

# Recent Award Wins During The Quarter



Excellence in New Model cost & Development 25-26



Sansera's technical capabilities and products to VW



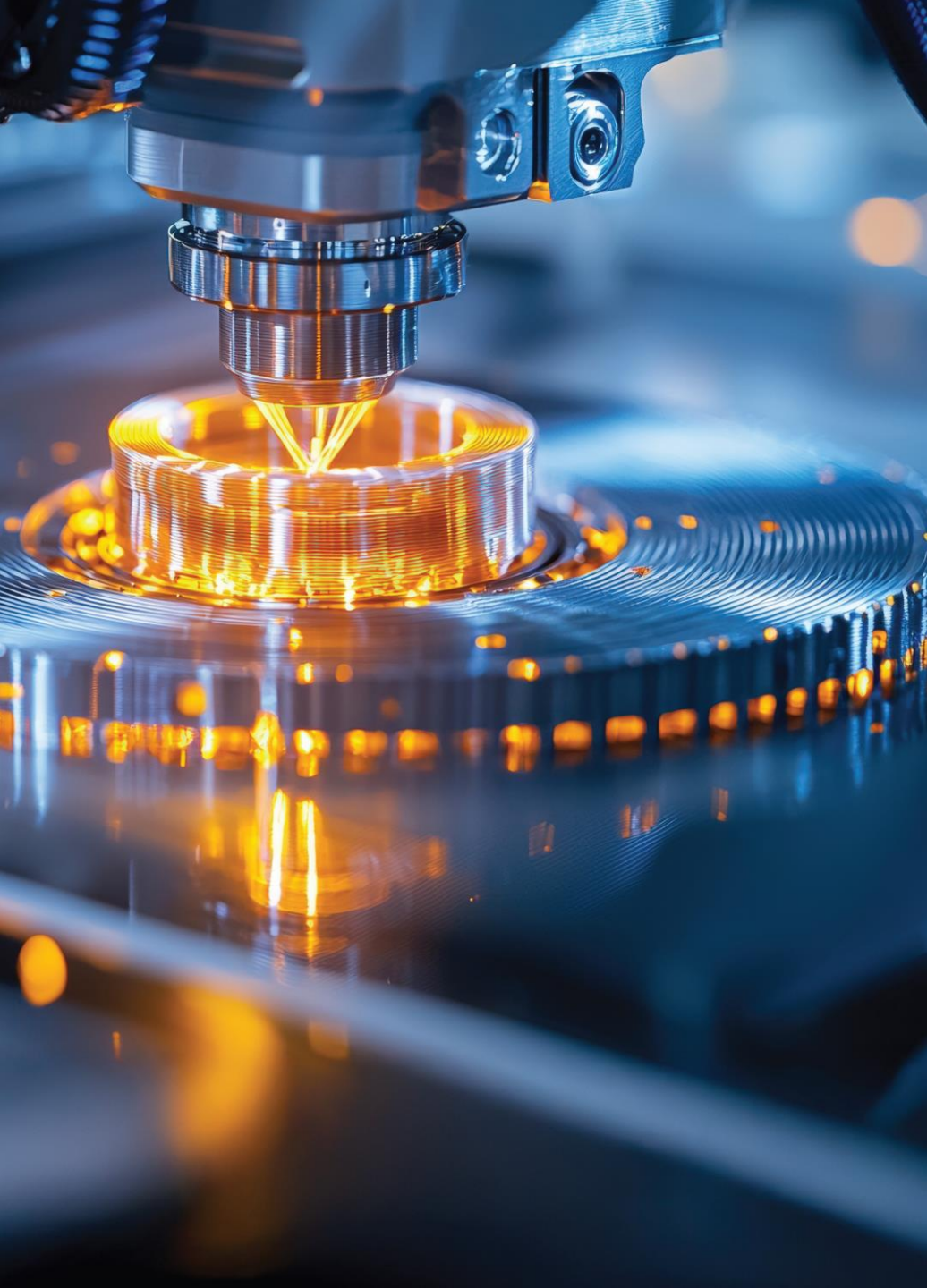
ACMA manufacturing Olympiad



ECOVADIS- Bronze Medal



CSR initiative for environment sustainable development"



# Company Overview

# Sansera: Manufacturer of High-End Precision Engineered Components across Multiple Automotive and Non-Automotive Sectors

Sansera is committed towards diversifying its revenue mix further in emerging segments to 40% while growing the overall business

**4 Decades**  
of Engineering Expertise

Long-standing **relationship**  
with top **OEMs**

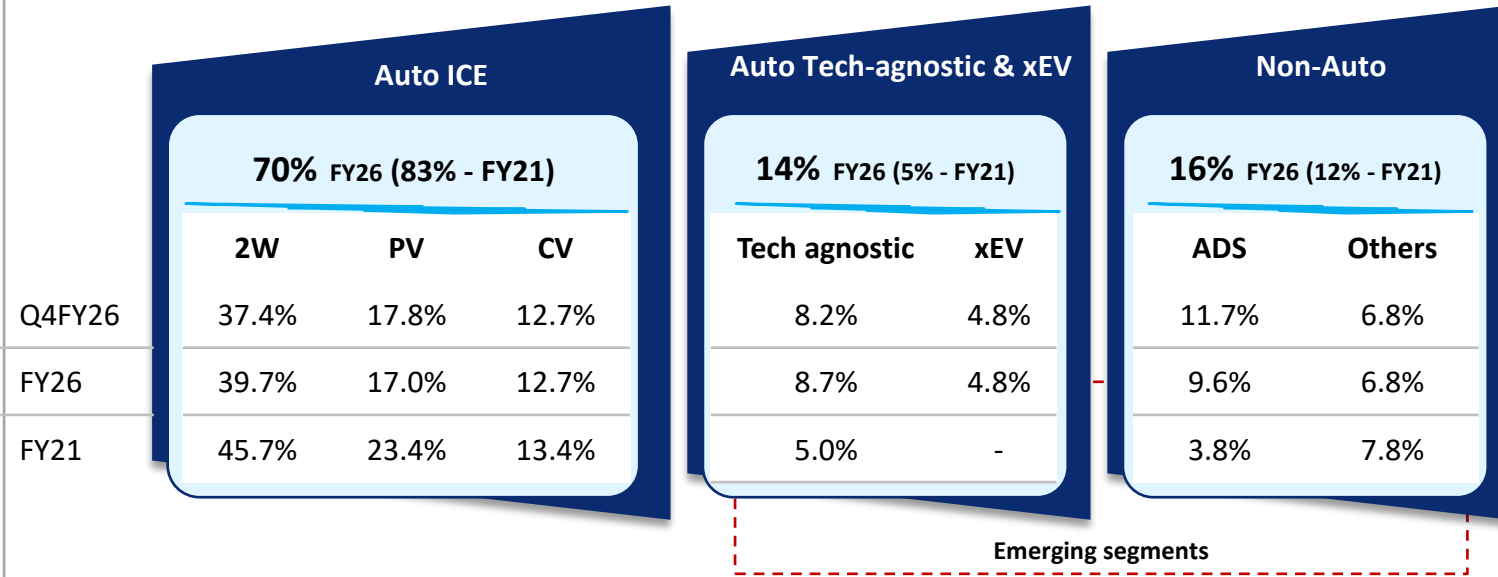
In-house **Machine Building**  
& **Automation** capabilities

**18**  
Integrated Manufacturing  
Units

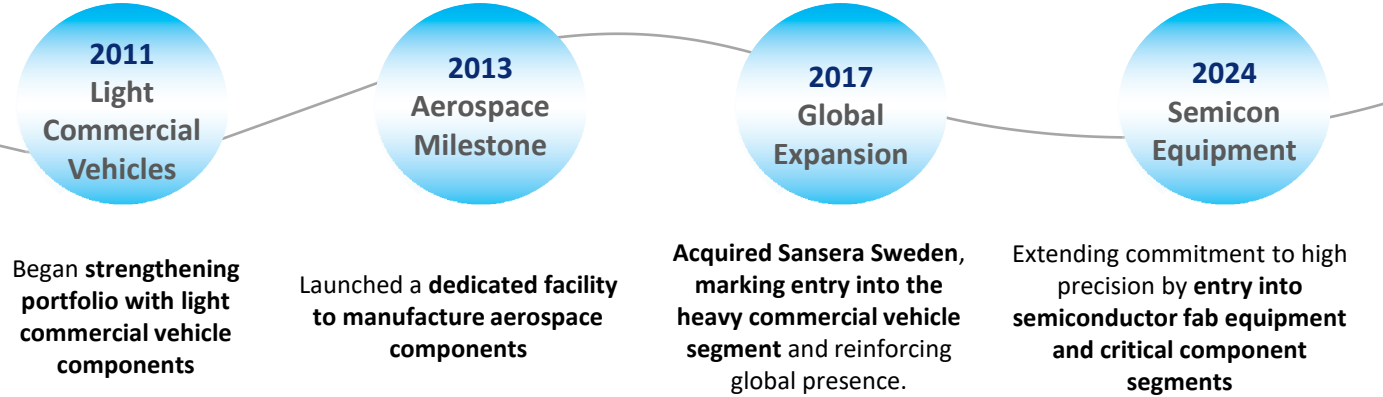
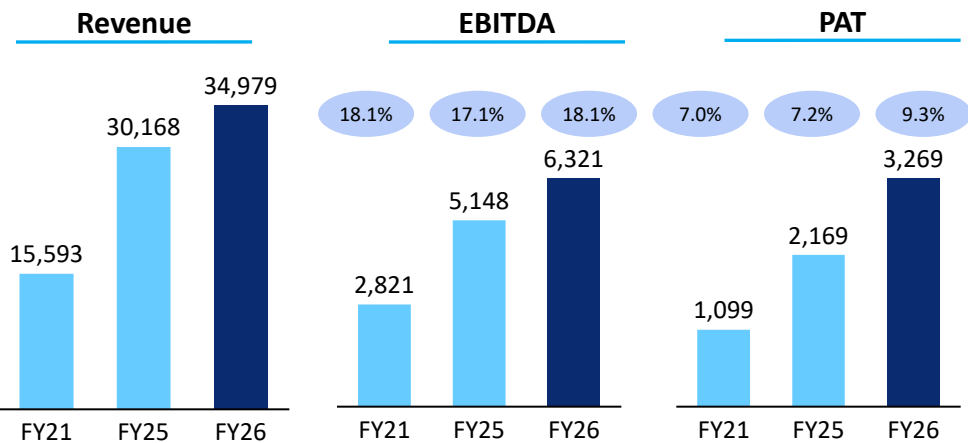
**100+**  
Clients across 29 countries

**12,443** Employees with  
529 Engineers

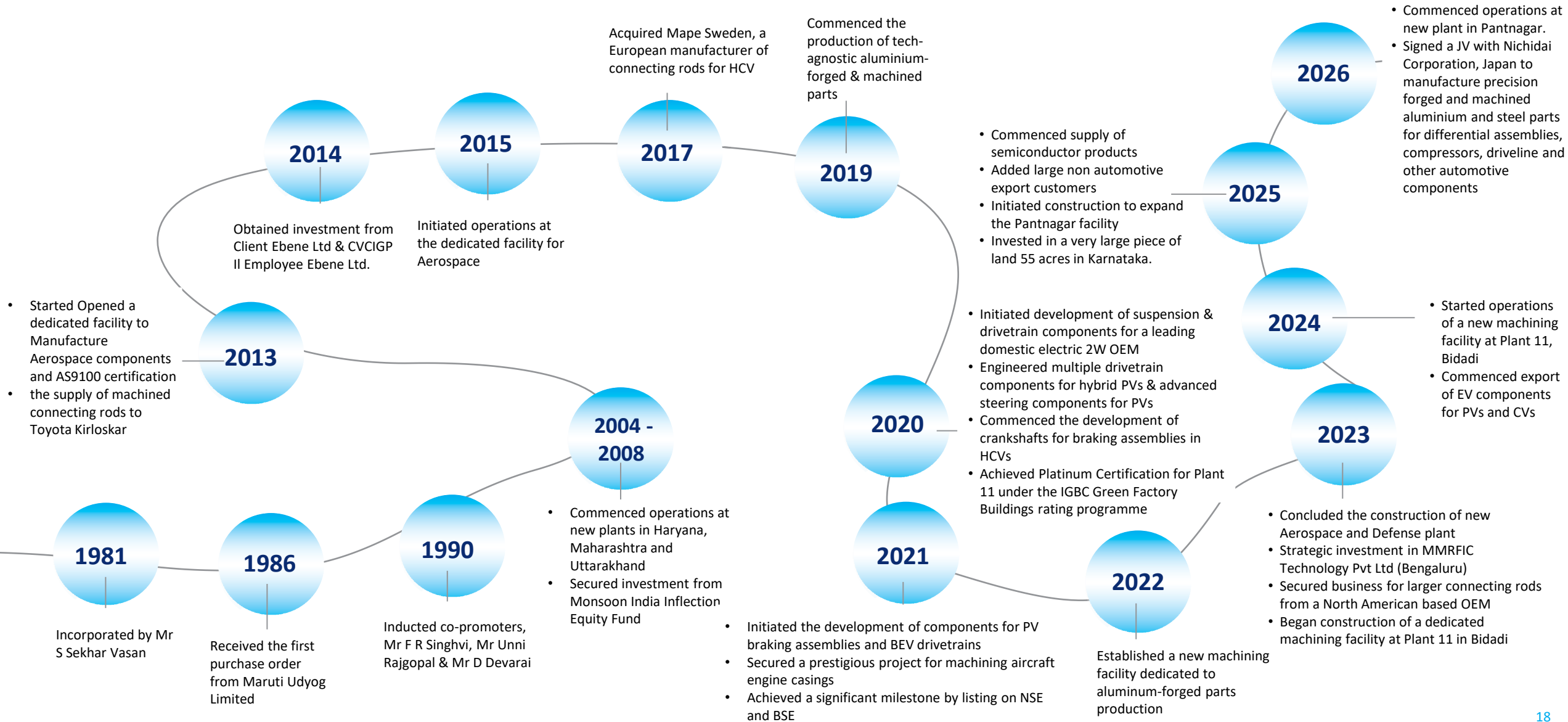
## Diversification Led Growth... Reflecting in Shifting Revenue Mix



## Strong Financial Performance (INR Mn)



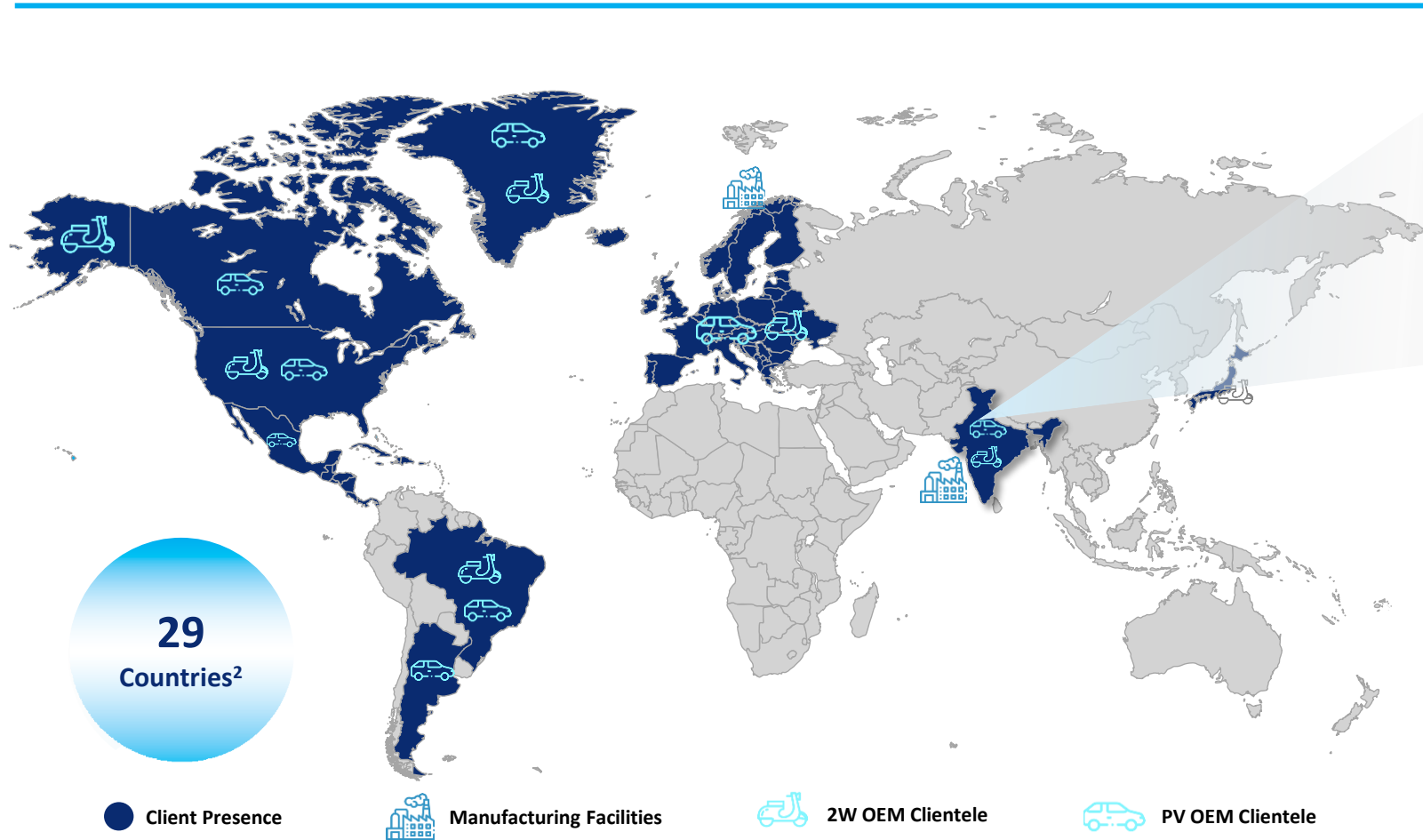
# Powering Innovation and Growth for Four Decades



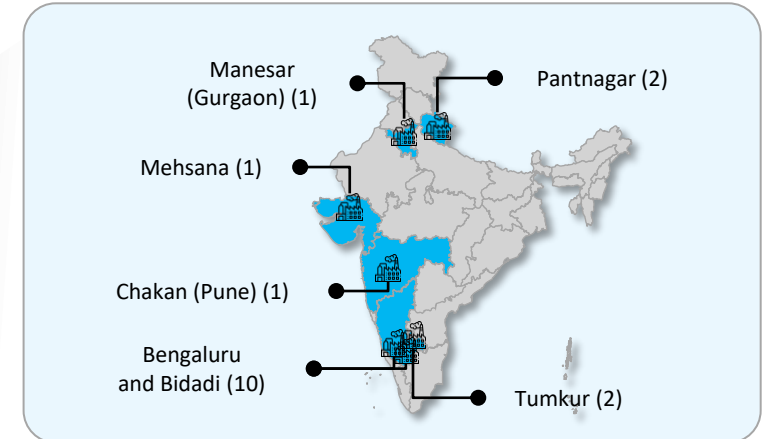
# Delivering Precision Globally

Robust infrastructure & fungible manufacturing capabilities catering to 107<sup>1</sup> auto and non-auto customers across 29 countries<sup>2</sup>

## Global Presence



## Integrated Manufacturing

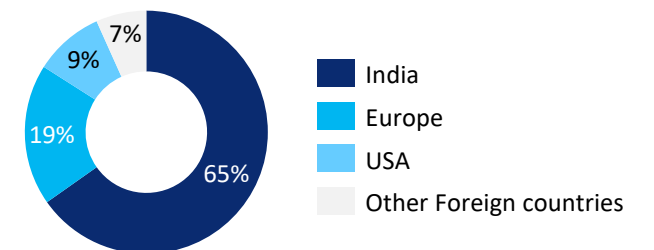


### Fungible Production Lines

Interchangeable capacity across auto and non-auto

35% Total Product Sales from Exports (FY26)















### Revenue Across Geographies (FY26)



Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Notes: 1. Some customers may appear in more than one category. 2. Including India.

# Engineering Led Legacy Solutions: Auto ICE

<b>2Ws</b>						
	Connecting Rods	Crankshaft	Rocker Arm	Balancer Shaft	Gear Shifter Fork	Flywheel
<b>PV</b>						
	Bogy Nozzle	Gear Fork Shift	Timing Sprocket	Adapter	Lever Shift	Finger Follower
<b>CV</b>						
	Fractured Con Rod	Gear Shifter Fork	Braking Crank Shaft	Parking Pawl	Guide Bush	

Revenue Contribution (FY26)		Key Customers
<b>34.3%</b> Motorcycle	<b>5.4%</b> Scooters	<ul style="list-style-type: none"> <li>All major Indian OEMs</li> <li>Premium OEMs in Europe, US and Japan</li> </ul>
<b>17.0%</b> Passenger Vehicles		<ul style="list-style-type: none"> <li>Major Indian and Japanese OEMs</li> <li>Indian multinational automotive manufacturing company</li> <li>Key North American and European OEMs</li> <li>Global Tier 1 Supplier</li> </ul>
<b>12.7%</b> Commercial Vehicles		<ul style="list-style-type: none"> <li>Leading Indian &amp; European OEMs</li> <li>Global supplier of actuation and motion control systems</li> <li>Major European, Japanese and US OEMs</li> <li>Global Supplier of Braking Systems</li> </ul>

**70%**  
Total FY26 Revenue contribution

- Proven track record of **developing complex and critical precision engineered components for the automotive sector**, consistently achieving excellence over the years

**60%**  
Total Long term Revenue contribution

- While the **share of Auto ICE has moderated**, it continues to **remain a robust and growing foundation for operations**
- Potential to grow business further both in domestic and global markets
- Consolidating product manufacturing across facilities to harness synergies and unlock capacity efficiencies

Note: Balance Revenue is from 3W segment

# Engineering Led Emerging Solutions: Auto (Tech-Agnostic and xEV)

## XEV



## Tech – Agnostic



### Revenue Contribution (FY26)

**4.8%**  
XEV

**8.7%**  
Tech – Agnostic

### Key Customers

- European premium 2W OEMs
- Leading European PV OEM
- Major Europe and US-based Tier 1 customer

- Key Indian EV OEMs
- Major Indian UK and OEM
- Major North American and European EV OEM























**14%**  
Total FY26 Revenue contribution

- Specializes in providing **innovative and high-performance solutions tailored to meet the evolving needs of the tech-agnostic and xEV automotive segments.**

**20%**  
Total Long term Revenue contribution

- Strategically positioned to capitalise on the growing opportunities in Tech-Agnostic and xEV space
- **Investing in advanced technologies and developing lightweight and high efficiency components to cater to the evolving needs of EV manufacturers**
- Operationalise a dedicated facility for hybrid and electric components within Bengaluru plant, underscoring commitment to the EV sector

# Engineering Led Emerging Solutions: Non Auto

<b>ADS</b>							
	Door Fitting	Actuation Gimbal	Door Beams	Actuator Housing	Outer Fork	Bottom Panel	Liner
<b>Off Road</b>							
	Door Fitting	Engine Mounting Bracket	Mounting Bracket	Adapter Hub	Bracket	Shackle	
<b>Agri-culture</b>							
	Pump Barrel	Cam Shaft	Connecting Rod	Common Rail			
<b>Others</b>							
	Connecting Rod	Crankshaft	Rocker Arm	Crankshaft	Valve Bridge		

Revenue Contribution (FY26)	Key Customers
<b>9.6%</b> ADS	<ul style="list-style-type: none"> <li>All major Indian OEMs &amp; Leading Indian Tier 1 Supplier</li> <li>Global Tier 1 Supplier</li> <li>Global European aircraft OEM</li> <li>Semicon Fab Equipment OEMs</li> </ul>
<b>3.2%</b> Off Road	<ul style="list-style-type: none"> <li>Major Indian and Japanese OEMs</li> <li>Indian arm of a global supplier of fuel injection systems</li> <li>Indian arm of a global engine-based fuel</li> </ul>
<b>1.6%</b> Agriculture	<ul style="list-style-type: none"> <li>Global Recreation Vehicle OEM</li> </ul>
<b>2.0%</b> Others	<ul style="list-style-type: none"> <li>Indian arm of a global manufacturing and supply chain management co.</li> <li>Global OEM of Earth Moving Equipment</li> <li>Subsidiary of a leading global power tools manufacturer</li> </ul>

**16%**  
Total FY26 Revenue contribution

- In FY25, the company made significant strides in **diversifying non-automotive portfolio, with the segment now distinctly categorised into ADS and non-ADS verticals.**

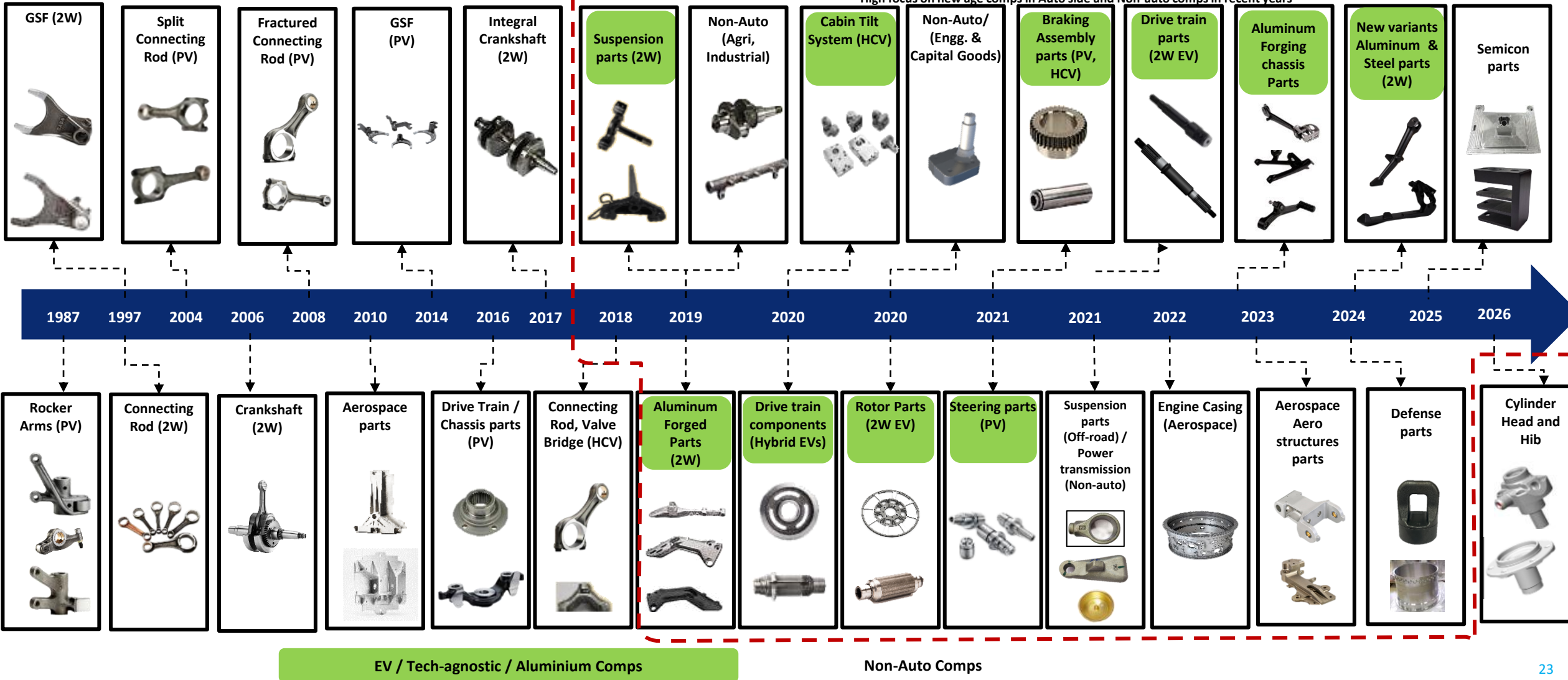
**20%**  
Total Long term Revenue contribution

- Foresee tremendous growth potential in the ADS segment, supported by a rebound in aerospace demand**
- New customer wins, and rising opportunities in semiconductor equipment manufacturing** are expected to fuel the growth
- The upward trajectory is expected to be accelerated by the addition of another large aerospace OEM and the ramp-up of semiconductor-related business

# Strategic Entry into New Markets and Product Categories

Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace

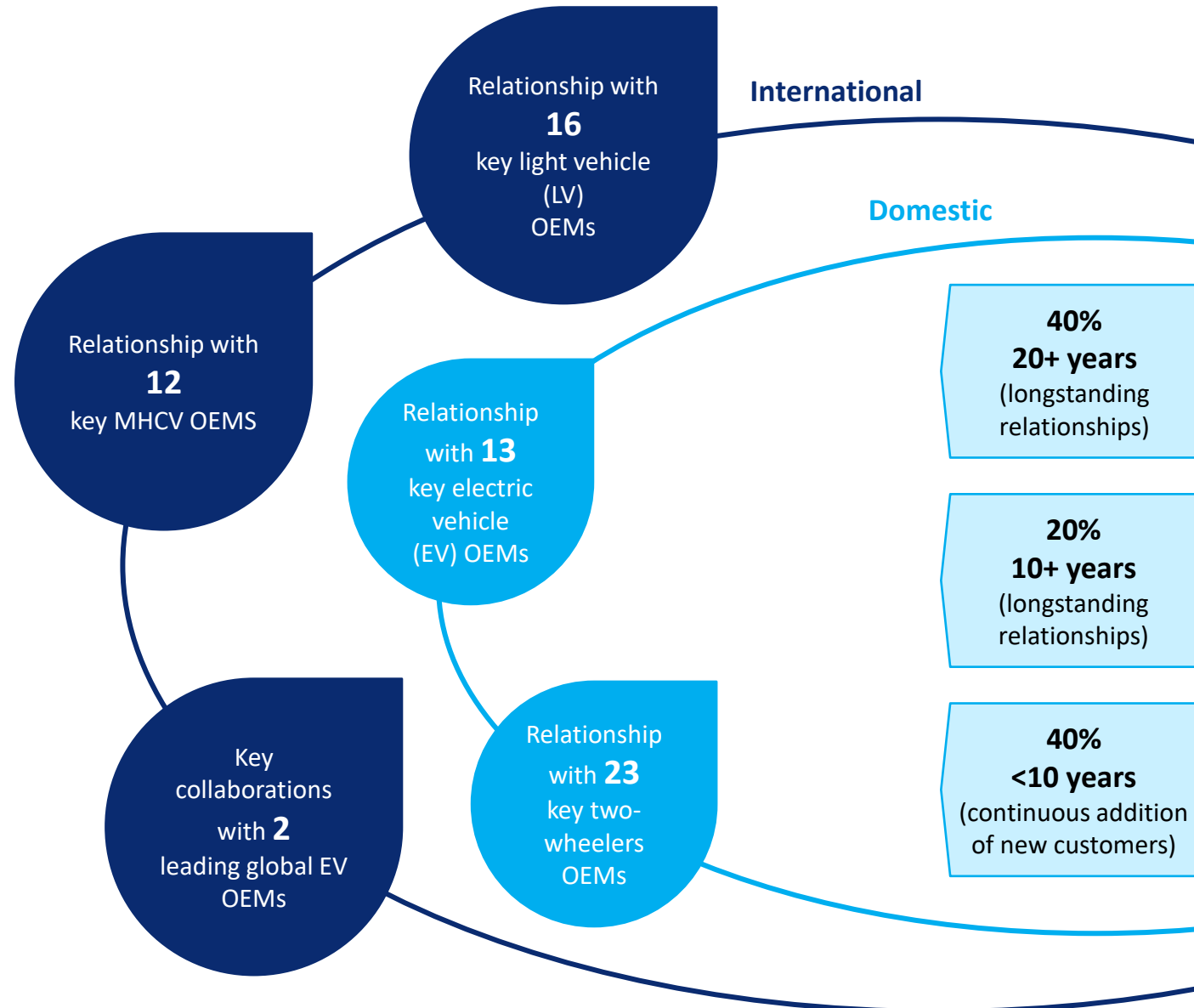
High focus on new age comps in Auto side and Non-auto comps in recent years



EV / Tech-agnostic / Aluminium Comps

Non-Auto Comps

# Deep Relationships with Customer Focussed Approach



# Experienced Professional Management Team



**Praveen Chauhan**  
Head of Corporate Strategy



**Vikas Goel**  
Chief Financial Officer



**Rahul Kale**  
CEO- Automotive



**Hari Krishnan**  
CEO – Aerospace, Defence & Semiconductor (ADS) division



**Satish Kumar**  
Chief Customer Relationship Officer and Mentor



**Amit Gautam**  
Chief Technology Officer



**P R Suresh**  
Chief Risk officer & Head Corp Training & Quality Systems



**Rajesh Kumar Modi**  
Chief Legal Officer, Company Secretary & Compliance Officer



**Pattabhiraman Raghuraman**  
Chief - Strategic Sourcing & Supply Chain Management Officer



**Madhukar Bhat**  
Chief Human Resources Officer



**Rakesh S B**  
Head Aerospace Division

# Distinguished Board of Directors



**S Sekhar Vasan**  
Chairman and Managing Director



**F R Singhvi**  
Joint Managing Director



**B R Preetham**  
Executive Director & Group CEO



**Muthuswami Lakshminarayan\***  
Non-Executive,  
Independent Director



**Revathy Ashok\***  
Non-Executive,  
Independent Director



**Samir Purushottam Inamdar**  
Non-Executive,  
Independent Director



**Radhika Govind Rajan\***  
Additional Director (Non-Executive,  
Independent Director)



**Deepak Keshav Ghaisas\***  
Additional Director (Non-Executive,  
Independent Director)



**Venkataram Mamillapalle\***  
Additional Director (Non-Executive,  
Independent Director)

## Note\*

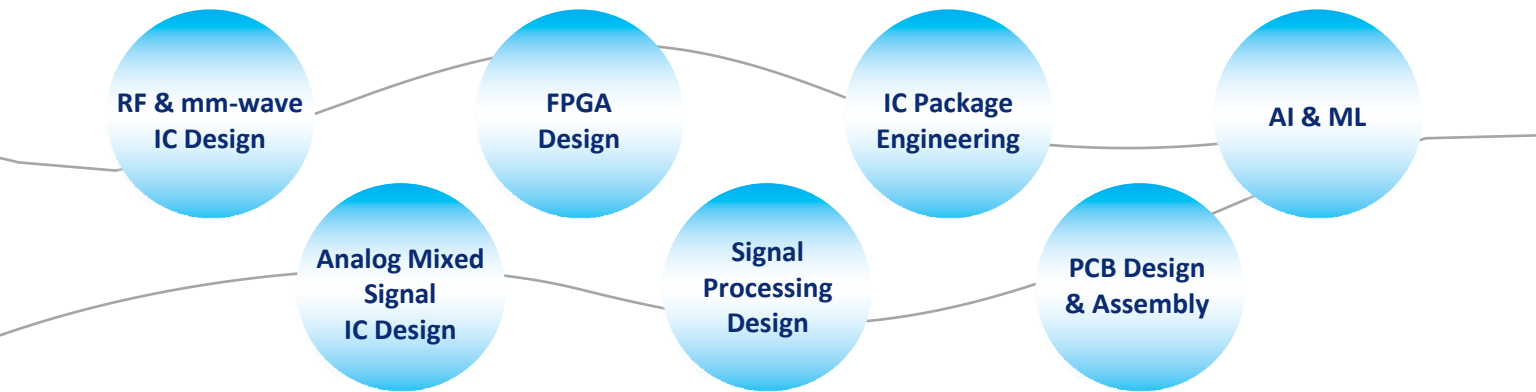
- › The Company has appointed Ms. Radhika Govind Rajan, Mr. Deepak Keshav Ghaisas, and Mr. Venkataram Mamillapalle as Additional Directors designated as Non-Executive Independent Director effective 20th May 2026 till 19th May 2031, for a term of five (5) year, subject to approval of shareholders, as a part of its ongoing Board succession initiatives.
- › Notably Mr. Muthuswami Lakshminarayan and Ms. Revathy Ashok, will step down from the Board effective 28<sup>th</sup> July 2026 upon completion of their tenures.

# MMRFIC - A Partnership for Growth

Strategic investment in MMRFIC for optimizing on advancing radar technology



The partnership presents a significant opportunity in **advanced radar technologies**, create **powerful synergies** and **unlock new opportunities**



Complete Silicon-to-Systems expertise to accelerate Product Time To Market!

## Qualified Technologies For Aerospace & Defense

- **mmW Radar**
  - Smallest RF payload with **Integrated RF gating switch**
- **FMCW Based RF Radar**
  - **DBF**(Digital Beam Former) Based Radar
  - **PoE** (Power over Ethernet) enabled Sensor
- **Wide Band AESA Radar**
  - **192** Elements
  - One of the Thinnest TRM plank
- **Radio Proximity Sensor**
  - Smallest form factor
- **Direct Digital Sampling Radar Processor Card**
  - Upto **C-Band** Enabled Direct Digital Sampling Card
  - One of the Lowest Form factor (**3U-VPX or smaller**)

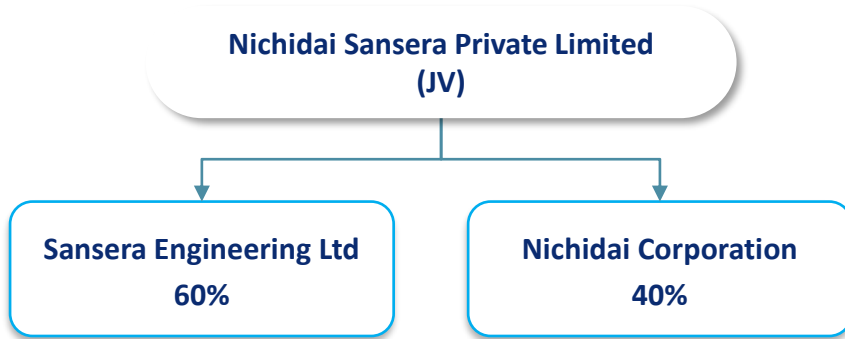
**ISRO**  
Order Driven Development of RF Solutions for ISTRAC

**DRDO**  
Order Driven Development for DRDO Labs for mmWave RF Radar Solution & Systems

**IDEX-DIO**  
Funds worth 20Cr for Development of next Gen system for Defence and Space Comm.

**DRDO-TDF**  
Technology Fund worth 10Cr for SOC Development of Secure solutions

# Signed JV with Nichidai Corporation



- › Sansera and Nichidai have agreed to incorporate, establish and operate a private limited company in Bengaluru
- › Sansera will make an **investment of INR 500 Mn** in one or more tranches
- › **Board composition**
  - › 3 Directors to be nominated by Nichidai
  - › 4 Directors to be nominated by Sansera
- › MD of the JV Company shall be a nominee of Sansera.
- › Business: Manufacturing of precision forged and machined parts in aluminium and steel for differential assemblies, compressors, driveline and such other advanced automotive components, not currently manufactured by Sansera, for sale in markets in India and overseas

## Strategic Rationale

- › This collaboration brings together Nichidai Corporation's **50 years of expertise in manufacturing dies, precision components, and filters developed across operations in Japan and Thailand**, with Sansera's established presence in India's automotive sector.
- › The partnership leverages complementary strengths to create a world-class manufacturing platform capable of serving both domestic and global markets.

## Value-Creation

- › Diversify the product portfolio of precision-engineered components and derisk against existing IC engine components.
- › Access new customer segments and international markets
- › Create additional revenue streams and improve financial performance
- › Strengthening competitive positioning in the automotive value chain
- › Create skilled employment opportunities and contribute to the economic development of Karnataka



# Driving Growth, Scaling Strategically

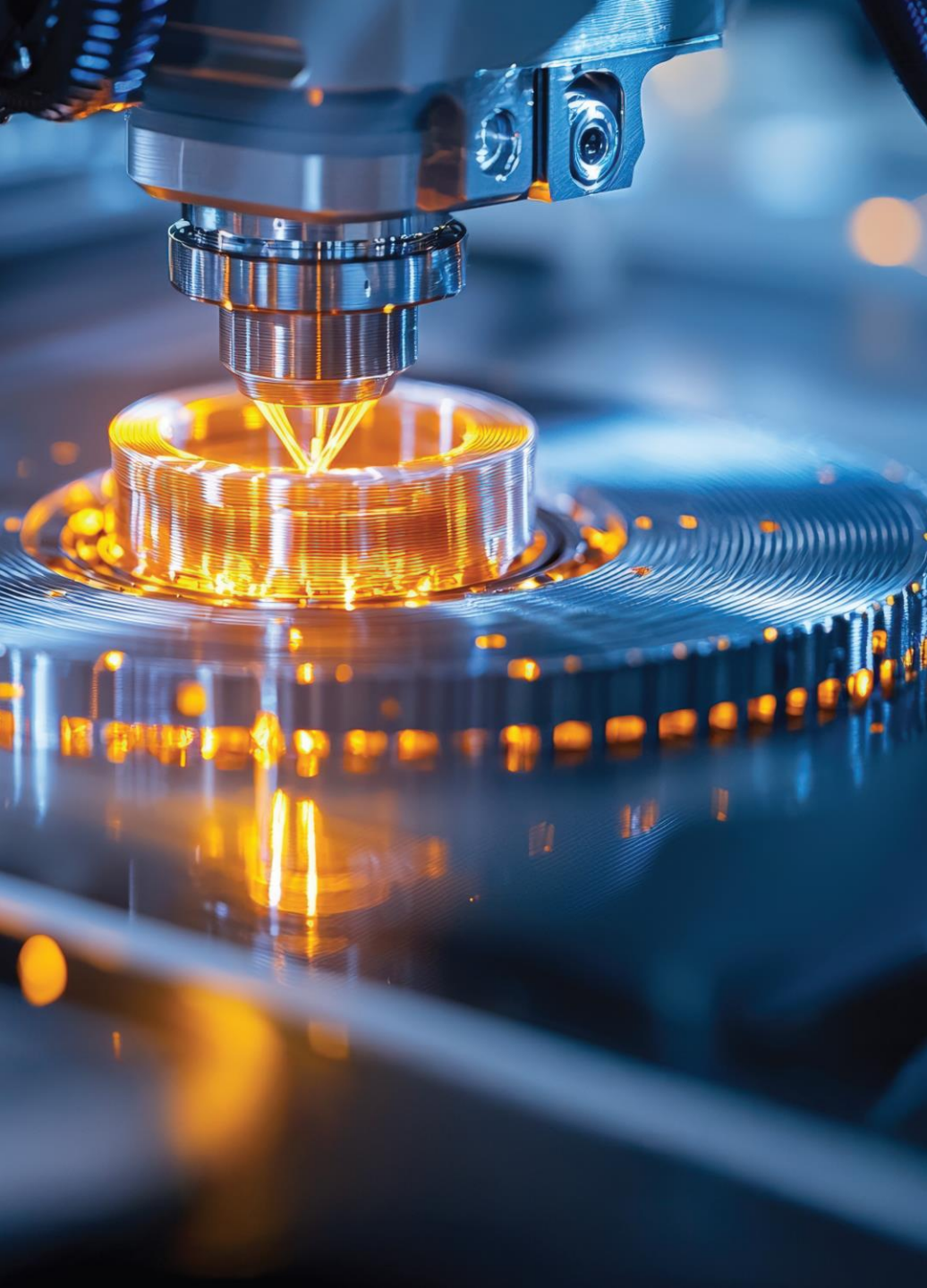
Fueling Growth through Capacity Building

Leveraging Opportunity in the Emerging Auto Technologies

Bolstering Prospects with Strategic Investments

Future-proofing Business with Strategic Diversification

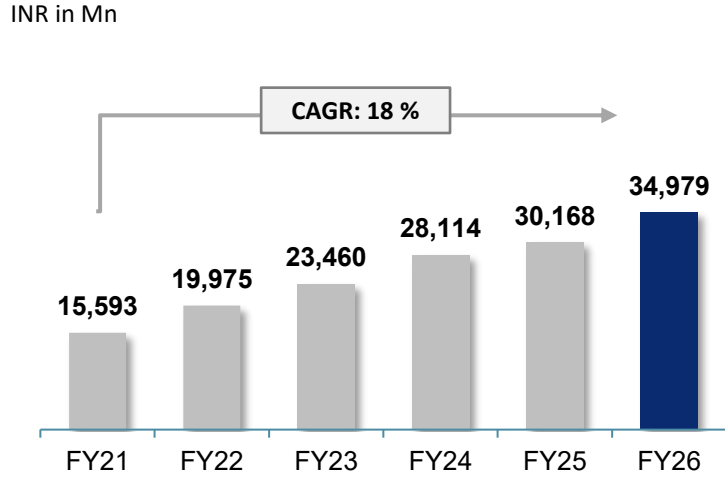
Amplifying Efficiency through Digitization and Innovation



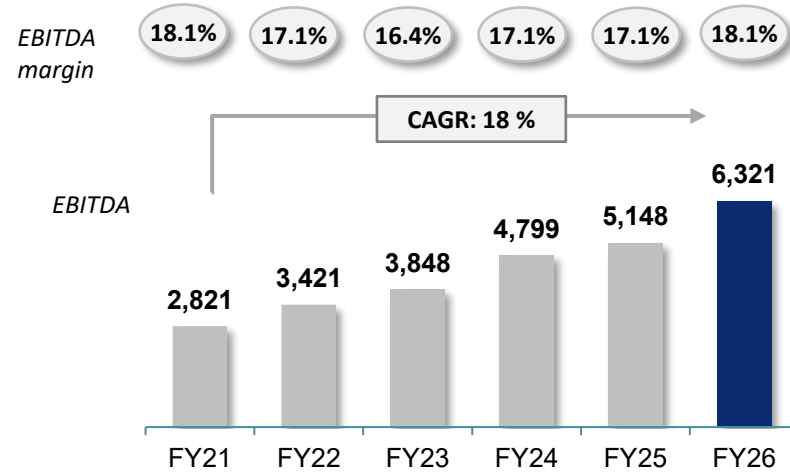
# Financial Performance

## Strong financial performance across profitability metrics

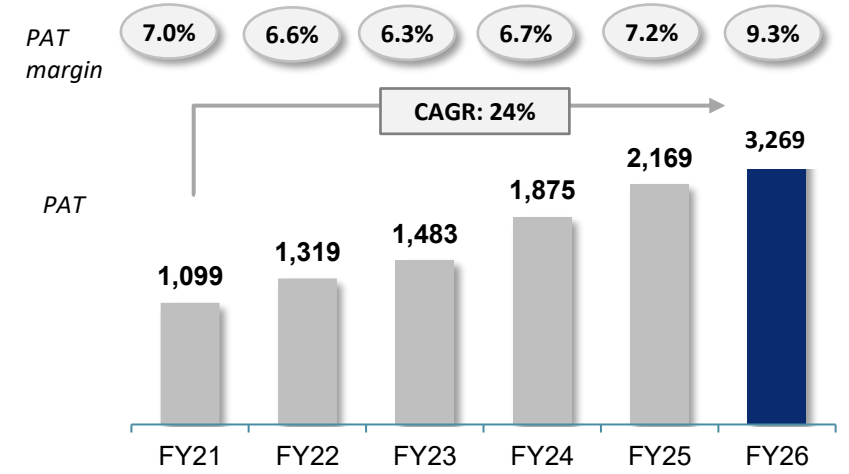
### Revenue



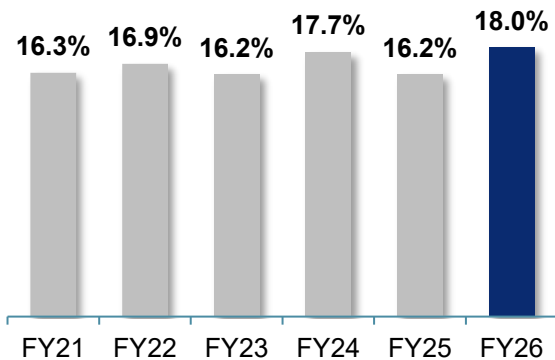
### EBITDA and EBITDA Margins %



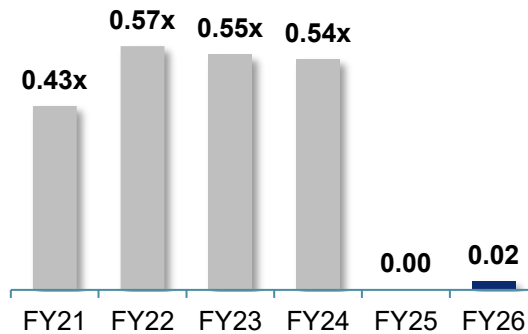
### PAT and PAT Margins %



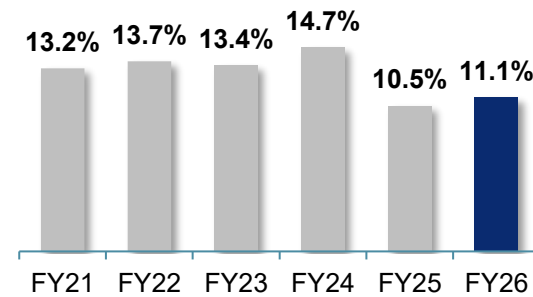
### Return on Capital Employed (ROCE) (Ex of CWIP)



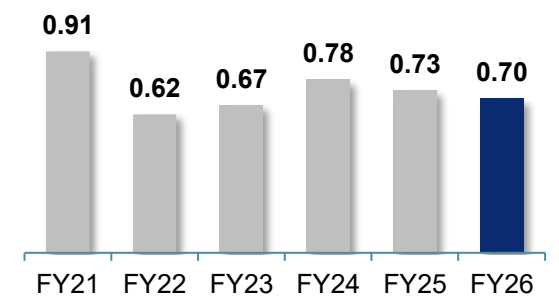
### Net Debt to Equity



### Return on Equity (ROE)



### OCF to EBITDA



Note: 1. Adjusted RoCE = EBIT / Average Capital Employed (Debt+Equity) excluding Capital Work in Progress. 2. ROE : TTM PAT / Average Opening & Closing Networkth.

# Consolidated Statement of Profit and Loss

Particulars (INR in Mn)	FY26	FY25	FY24	FY23	FY22	FY21
<b>Revenue From Operation</b>	<b>34,979</b>	<b>30,168</b>	<b>28,114</b>	<b>23,460</b>	<b>19,975</b>	<b>15,593</b>
Cost of goods sold (incl power & fuel cost)	20,519	17,682	16,877	14,162	11,896	9,167
<b>Gross Profit</b>	<b>14,460</b>	<b>12,485</b>	<b>11,237</b>	<b>9,299</b>	<b>8,079</b>	<b>6,425</b>
<b>Gross Profit Margin</b>	<b>41.3%</b>	<b>41.4%</b>	<b>40.0%</b>	<b>39.6%</b>	<b>40.4%</b>	<b>41.2%</b>
Employee benefit expenses	4,887	4,427	3,798	3,180	2,774	2,138
Other Expenses	3,252	2,911	2,641	2,272	1,885	1,467
<b>EBITDA</b>	<b>6,321</b>	<b>5,148</b>	<b>4,799</b>	<b>3,848</b>	<b>3,421</b>	<b>2,821</b>
<b>EBITDA Margin</b>	<b>18.1%</b>	<b>17.1%</b>	<b>17.1%</b>	<b>16.4%</b>	<b>17.1%</b>	<b>18.1%</b>
Other Income	595	203	24	101	70	131
Depreciation and amortisation expense	2,059	1,738	1,495	1,301	1,197	1,017
<b>EBIT</b>	<b>4,857</b>	<b>3,612</b>	<b>3,328</b>	<b>2,647</b>	<b>2,294</b>	<b>1,935</b>
<b>EBIT Margin</b>	<b>13.9%</b>	<b>12.0%</b>	<b>11.8%</b>	<b>11.3%</b>	<b>11.5%</b>	<b>12.4%</b>
Finance Cost	377	700	770	615	510	474
Exceptional Item	162	-	-	-	-	-
<b>Profit before Tax</b>	<b>4,317</b>	<b>2,912</b>	<b>2,558</b>	<b>2,032</b>	<b>1,784</b>	<b>1,461</b>
<b>Share of net profit of associates accounted for using the equity method, net of tax</b>	<b>4</b>	<b>8</b>	<b>5</b>	<b>-</b>	<b>-</b>	<b>-</b>
Tax	1,053	751	687	549	465	363
<b>Profit After Tax</b>	<b>3,269</b>	<b>2,169</b>	<b>1,875</b>	<b>1,483</b>	<b>1,319</b>	<b>1,099</b>
<b>Profit After Tax Margin</b>	<b>9.3%</b>	<b>7.2%</b>	<b>6.7%</b>	<b>6.3%</b>	<b>6.6%</b>	<b>7.0%</b>
EPS – Basic (Rs.)	52.09	37.41	34.83	27.74	25.27	21.02
EPS – Diluted (Rs.)	51.93	37.18	34.40	27.17	24.36	20.55

Note: Restated financial statements for FY21 and FY22

# Sales Mix Trend

Particular	Q4FY26	Q3FY26	Q2FY26	Q1FY26	Q4FY25	Q3FY25	Q2FY25	Q1FY25	Q4FY24	Q3FY24	Q2FY24
<b>Segment wise revenue mix</b>											
<b>Auto-ICE</b>	<b>68.5%</b>	<b>67.1%</b>	<b>72.9%</b>	<b>72.7%</b>	<b>72.2%</b>	<b>75.8%</b>	<b>74.8%</b>	<b>71.8%</b>	<b>73.8%</b>	<b>76.1%</b>	<b>75.8%</b>
2W-Motorcycles	31.7%	32.3%	37.9%	36.2%	36.9%	38.7%	37.3%	35.5%	37.0%	37.1%	35.0%
2W-Scooters	5.7%	5.0%	5.6%	5.3%	6.4%	6.8%	7.4%	6.2%	6.0%	5.7%	5.9%
3W	0.6%	0.8%	0.7%	0.6%	0.7%	0.8%	0.8%	0.6%	0.7%	0.7%	0.8%
PV	17.8%	17.2%	15.9%	17.0%	17.0%	17.7%	20.4%	19.4%	21.3%	21.9%	24.5%
HCV	12.7%	11.8%	12.7%	13.7%	11.2%	11.8%	8.8%	10.1%	8.9%	10.7%	9.6%
<b>Auto-Tech Agnostic &amp; xEV</b>	<b>13.0%</b>	<b>12.6%</b>	<b>13.8%</b>	<b>15.1%</b>	<b>13.9%</b>	<b>12.8%</b>	<b>16.1%</b>	<b>16.2%</b>	<b>13.6%</b>	<b>11.7%</b>	<b>11.6%</b>
Auto-Tech Agnostic	8.2%	8.1%	8.8%	9.9%	8.1%	7.7%	9.2%	10.2%	8.4%	7.9%	7.0%
xEV	4.8%	4.5%	5.0%	5.2%	5.8%	5.1%	6.9%	6.0%	5.2%	3.8%	4.6%
<b>Non-Auto</b>	<b>18.5%</b>	<b>20.3%</b>	<b>13.2%</b>	<b>12.2%</b>	<b>13.9%</b>	<b>11.4%</b>	<b>9.2%</b>	<b>12.0%</b>	<b>12.6%</b>	<b>12.2%</b>	<b>12.6%</b>
ADS	11.7%	13.9%	6.4%	5.1%	5.9%	4.0%	3.9%	3.7%	4.3%	4.4%	4.6%
Off-road	3.5%	3.1%	3.1%	3.0%	4.0%	3.0%	2.3%	4.3%	4.3%	4.6%	4.2%
Agriculture	1.5%	1.4%	1.5%	1.9%	2.0%	2.7%	1.4%	2.3%	2.0%	1.6%	2.2%
Others	1.8%	1.9%	2.2%	2.1%	2.0%	1.7%	1.6%	1.7%	2.0%	1.6%	1.6%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Geography wise revenue mix</b>											
<b>India</b>	<b>61.6%</b>	<b>61.8%</b>	<b>70.2%</b>	<b>68.7%</b>	<b>66.6%</b>	<b>69.5%</b>	<b>69.9%</b>	<b>67.6%</b>	<b>66.8%</b>	<b>68.3%</b>	<b>71.3%</b>
Europe	21.0%	17.7%	16.3%	19.9%	18.0%	17.8%	17.8%	19.6%	19.7%	18.1%	16.4%
USA	10.4%	9.1%	8.8%	8.4%	10.6%	7.8%	8.3%	10.1%	9.9%	11.0%	9.5%
Other Foreign Countries	7.0%	11.4%	4.7%	3.0%	4.7%	5.0%	4.0%	2.7%	3.6%	2.6%	2.9%
<b>International</b>	<b>38.4%</b>	<b>38.2%</b>	<b>29.8%</b>	<b>31.3%</b>	<b>33.4%</b>	<b>30.5%</b>	<b>30.1%</b>	<b>32.4%</b>	<b>33.2%</b>	<b>31.7%</b>	<b>28.7%</b>
Exports from India	30.2%	29.9%	22.2%	22.4%	26.8%	24.0%	25.5%	27.4%	28.1%	25.0%	23.2%
Sweden Sales	8.2%	8.3%	7.6%	8.9%	6.6%	6.5%	4.6%	5.0%	5.1%	6.7%	5.6%

	FY26	FY25	FY24	FY23	FY22	FY21
<b>Auto-ICE</b>	<b>70.1%</b>	<b>73.6%</b>	<b>75.4%</b>	<b>77.7%</b>	<b>83.4%</b>	<b>83.4%</b>
2W-Motorcycles	34.3%	37.1%	36.1%	35.5%	36.5%	39.5%
2W-Scooters	5.4%	6.7%	5.8%	7.9%	6.7%	6.2%
3W	0.7%	0.7%	0.8%	0.6%	0.8%	0.8%
PV	17.0%	18.6%	22.8%	22.8%	26.5%	23.4%
HCV	12.7%	10.5%	9.9%	10.9%	12.9%	13.4%
<b>Auto-Tech Agnostic &amp; xEV</b>	<b>13.5%</b>	<b>14.8%</b>	<b>12.3%</b>	<b>10.4%</b>	<b>6.1%</b>	<b>5.0%</b>
Auto-Tech Agnostic	8.7%	8.8%	7.6%	6.6%	5.7%	5.0%
xEV	4.8%	5.9%	4.7%	3.8%	0.4%	-
<b>Non-Auto</b>	<b>16.4%</b>	<b>11.6%</b>	<b>12.3%</b>	<b>11.9%</b>	<b>10.5%</b>	<b>11.5%</b>
ADS	9.6%	4.4%	4.2%	4.2%	3.2%	3.8%
Off-road	3.2%	3.4%	4.3%	3.2%	3.1%	4.2%
Agriculture	1.6%	2.1%	2.1%	3.0%	2.8%	2.5%
Others	2.0%	1.7%	1.7%	1.5%	1.4%	1.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>India</b>	<b>65.2%</b>	<b>68.4%</b>	<b>68.7%</b>	<b>71.6%</b>	<b>63.0%</b>	<b>65.0%</b>
Europe	18.8%	18.3%	18.4%	17.6%	23.7%	25.0%
USA	9.3%	9.2%	9.9%	7.2%	9.4%	7.0%
Other Foreign Countries	6.7%	4.1%	3.1%	3.6%	3.9%	3.1%
<b>International</b>	<b>34.8%</b>	<b>31.6%</b>	<b>31.3%</b>	<b>28.4%</b>	<b>37.0%</b>	<b>35.0%</b>
Exports from India	26.6%	26.0%	25.2%	21.7%	28.1%	25.5%
Sweden Sales	8.2%	5.7%	6.1%	6.7%	8.9%	9.5%

# Customer & Product Mix | Orderbook History

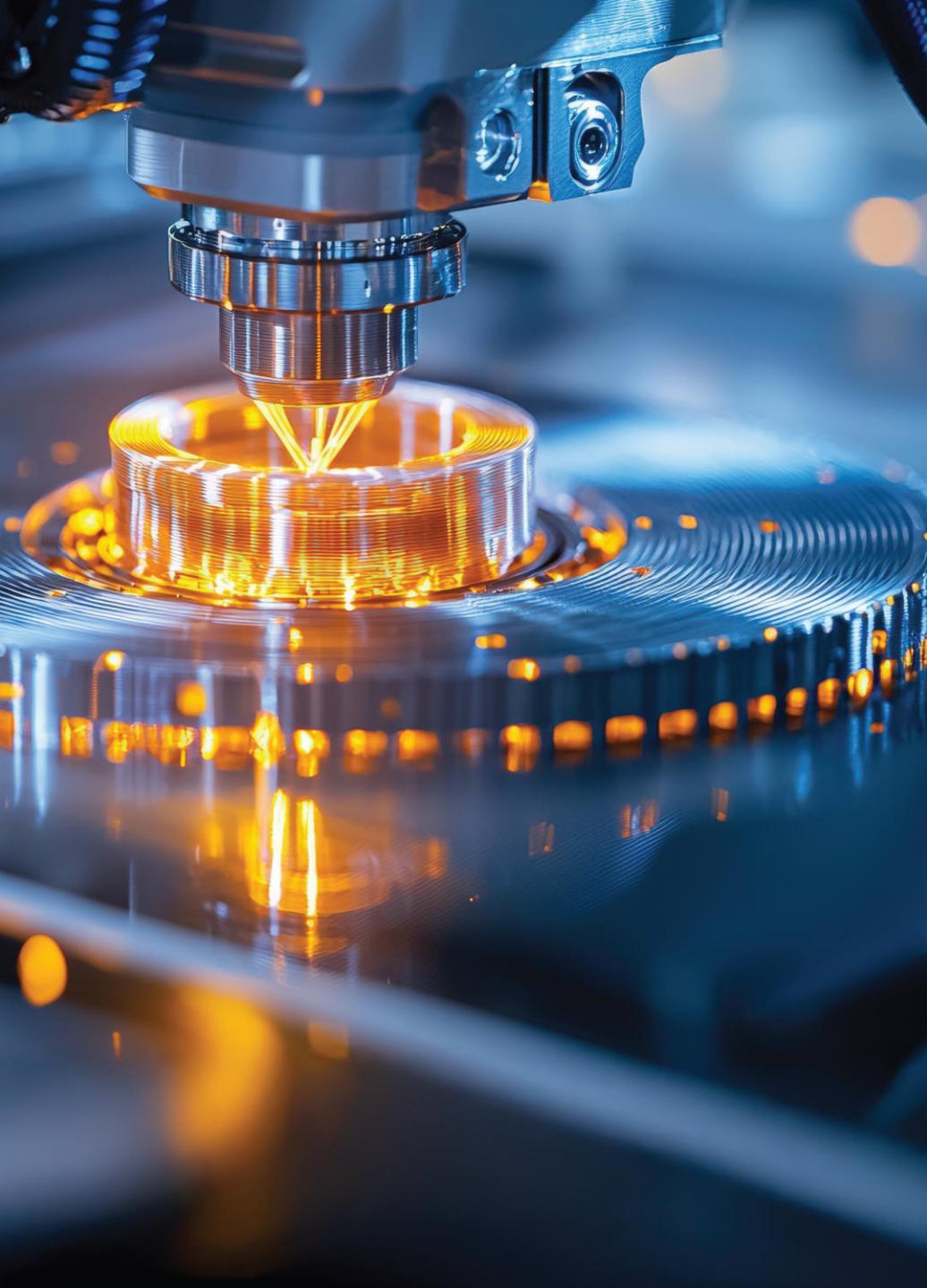
Particular	FY26	FY25	FY24	FY23	FY22	FY21
<b>Customer Mix</b>						
Customer 1	13.0%	13.7%	14.5%	14.3%	16.6%	20.7%
Customer 2	9.9%	10.9%	10.3%	12.6%	11.9%	14.0%
Customer 3	7.9%	9.9%	11.0%	11.9%	10.2%	10.2%
Customer 4	8.1%	6.0%	6.1%	6.2%	8.4%	9.0%
Customer 5	5.6%	5.7%	5.2%	5.8%	6.8%	5.3%
<b>Top 5 share</b>	<b>44.5%</b>	<b>46.2%</b>	<b>47.3%</b>	<b>50.8%</b>	<b>53.9%</b>	<b>59.2%</b>
<b>Others</b>	<b>55.5%</b>	<b>53.8%</b>	<b>52.7%</b>	<b>49.2%</b>	<b>46.1%</b>	<b>40.8%</b>
<b>Total Sales</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Product Mix</b>						
Connecting rods	35.5%	36.4%	41.0%	38.8%	42.8%	39.7%
Rocker arms	15.1%	16.2%	15.5%	16.1%	18.2%	19.5%
Crank shaft assembly	14.1%	15.3%	15.8%	17.8%	16.1%	17.2%
Gear shifter forks	4.7%	5.4%	4.8%	5.2%	5.3%	6.6%
Stem comp	3.4%	3.7%	3.1%	4.2%	3.4%	3.8%
Aerospace products	9.6%	4.4%	4.1%	4.2%	3.2%	3.8%
Integral crankshaft	2.1%	2.3%	2.0%	1.5%	1.3%	1.0%
Others	15.5%	16.3%	13.7%	12.2%	9.7%	8.5%
<b>TOTAL</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

- Added multiple customers resulting in diversified customer base, hence lowering the contribution from top customers

Particular	FY26	FY25	FY24	FY23
<b>Order Book</b>				
Opening Order Book	18.5	15.9	13.2	9.6
New Order wins	7.9	7.6	8.7	7.3
Order Moved to Mass Production	7.3	5.0	6.0	3.7
<b>Closing Order Book</b>	<b>19.2</b>	<b>18.5</b>	<b>15.9</b>	<b>13.2</b>

Represent orders which moved to mass production as on 1-Apr-26, peak value of these orders shall reflect in the topline once they reach maturity

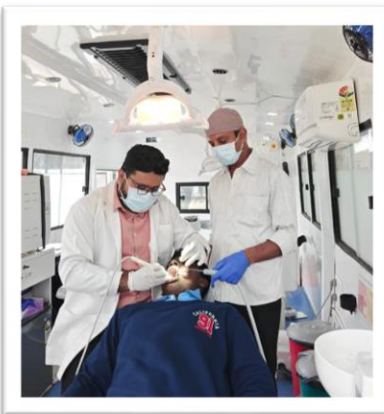


# Annexures

## Support for Children's Education- Koramangala Slum Project



## Health Camp



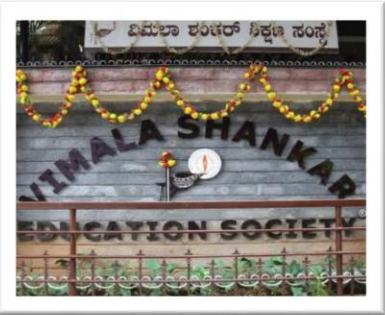
## Industry Visit



## 5s Training & Development



## Sansera's Support to other Organisation



## Initiatives taken for Environment



January 2017

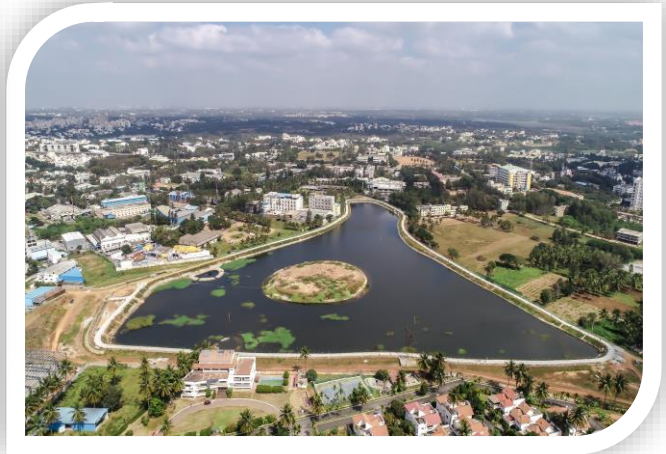
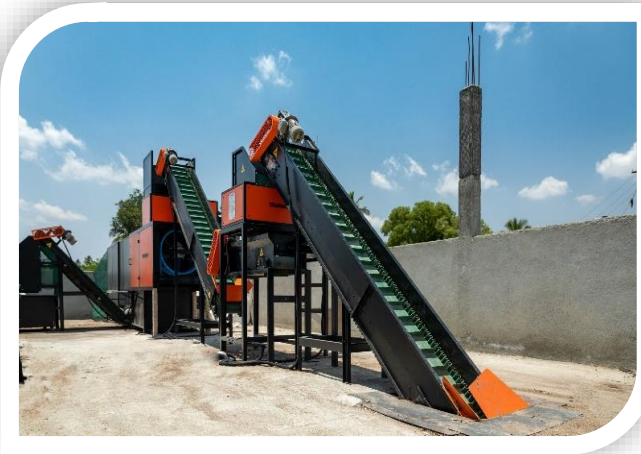


Present

**KYALASANA HALLI**  
**LAKE**

**TRASHBOT**  
A de-centralised  
automated mixed waste  
segregator at  
**BOMMASANDRA**  
**LAKE**

- Hands-free Waste Processing
- Segregates into bio and Non-bio Components
- Handles all kinds of Mixed Waste
- Output Efficiency of up to 99.7%
- Highly Scalable
- Huge Capacities - Handles 100s of Tons
- Very Low Power Consumption



Present

# Well Recognized for Achievements in the Sector

<p><b>Maruti Suzuki</b></p> <p>Award for Part Development 2024-25</p>	<p><b>BCIC</b></p> <p>ESG in Manufacturing Sector 2025</p>	<p><b>FKCCI</b></p> <p>Award in Sustainability 2025</p>	<p><b>Autodeck</b></p> <p>Award in Digital Innovation 2025</p>
<p><b>Yamaha</b></p> <p>Supplier Conference 2024</p>	<p><b>Honda</b></p> <p>Annual Supplier Convention 2023-24</p>	<p><b>Honda Motor India</b></p> <p>Delivery &amp; Quality of Spare Parts during 2023-2024</p>	<p><b>ACMA</b></p> <p>Gold Award for Sustainability Business &amp; Safety 2024</p>
<p><b>TVS</b></p> <p>Consistent Quality Performance Year 2022-23</p>	<p><b>Yamaha</b></p> <p>Appreciation award for delivery (2023)</p>	<p><b>Royal Enfield</b></p> <p>Reliable partner in Quality &amp; Delivery 2023</p>	<p><b>Quality Platinum</b></p> <p>award from Bajaj Auto (2023)</p>
<p><b>Boeing</b></p> <p>Excellent Supplier Performance (2022)</p>	<p><b>Bajaj</b></p> <p>Quality Award BAL Q "Platinum" Award (2022)</p>	<p><b>Hero</b></p> <p>Best Performance EARN Program (2022)</p>	<p><b>Bosch India</b></p> <p>Regional Supplier Awards (2022)</p>



“AIRBUS” #NewSteps2023



“Zero Defect Supplies Zero PPM Award 2023



Premier Award by RTX



General Motors For Outstanding Performance

Numerous awards over years bear testimony for the quality of products

**For more information please contact:**

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CIN: L34103KA1981PLC004542

Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer

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**Investor Relations Advisor:**

**SGA** Strategic Growth Advisors

**Strategic Growth Advisors Pvt Ltd.**

CIN: U74140MH2010PTC204285

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