

Ref No: RML/2026-27/671

Date: May 07, 2026

To,
BSE Limited
Scrip Code: 543228

National Stock Exchange of India Limited
Symbol: ROUTE

Sub: Press Release

Dear Sir/Madam,

Please find enclosed Press Release titled “**Route Mobile Limited announces Q4FY26 & FY26 Results.**”

This disclosure is made in accordance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

A Press Release being issued in this regard is enclosed and the same is also available on the website of the Company at www.routemobile.com.

You are requested to take the above information on record.

Thanking you

Yours truly,
For **Route Mobile Limited**

Tejas Shah
Company Secretary & Compliance Officer
ICSI Membership No.: A34829

Encl: as above

Press Release

Route Mobile Limited announces Q4FY26 & FY26 Results

FY26 Revenue from operations stands at Rs. 4,408.21 crore, PAT stands at Rs. 256.94 Crore

Mumbai, May 07, 2026: Route Mobile Limited ("Route Mobile"), a leading cloud communication platform service provider to enterprises, over-the-top ("OTT") players, and mobile network operators has announced its financial results for the fourth quarter and full year ended on 31 March, 2026.

Highlights for Q4FY26 Consolidated Financials

- Revenue from operations stood at Rs. 1,130.90 crore as against Rs. 1,175.00 crore in Q4FY25 and Rs. 1,107.06 crore in Q3FY26
- Gross Profit stood at Rs. 263.91 crore as against Rs. 226.41 crore in Q4FY25 and Rs. 271.23 crore in Q3FY26
- Gross Profit Margin stood at 23.3% as against 19.3% in Q4FY25 and 24.5% in Q3FY26
- Adj. EBITDA stood at Rs. 134.30 crore as against Rs. 120.04 crore in Q4FY25 and Rs. 142.92 crore in Q3FY26
- Adj. EBITDA Margin stood at 11.9% as against 10.2% in Q4FY25 and 12.9% in Q3FY26
- Profit Before Tax stands at Rs 139.27 crore as against Rs. 78.95 crore in Q4FY25 and Rs. 135.21 crore in Q3FY26
- Profit After Tax reported was at Rs 114.43 crore as against Rs 60.28 crore in Q4FY25 and Rs 102.56 crore in Q3FY26
- EPS stands at Rs. 17.35 (basic and diluted) for Q4FY26

Highlights for FY26 Vs FY25 Consolidated Financials

- Revenue from operations for the full year ended 31 March, 2026, stood at Rs. 4,408.21 crore as compared to Rs. 4,575.62 crore in FY25.
- Gross Profit stood at Rs. 1,007.32 crore in FY26 as against Rs. 950.89 crore in FY25
- Gross Profit Margin stood at 22.9% in FY26 as against 20.8% in FY25
- Adj. EBITDA stood at Rs. 525.91 crore in FY26 as against Rs. 523.93 crore in FY25
- Adj. EBITDA Margin stood at 11.9% in FY26 as against Rs. 11.5% in FY25
- Profit Before Tax (PBT) stood at Rs. 353.04 crore for FY26 as against Rs. 426.11 crore in FY25.
- Profit After Tax (PAT) reported at Rs. 256.94 crore for FY26 as against Rs. 333.93 crore in FY25
- Cash Flow from Operations stood at Rs. 581.16 crore for FY26, translating to 110.5% of adj. EBITDA

FY 26-27 Guidance

- Revenue growth of mid to high single digit
- Adj. EBITDA margin around 12%
- Gross Dividend/share increased to a sustainable ₹16.5

Talking about the results, **Mr. Seckin Arikan, Chairman, Route Mobile Limited and CEO, Proximus Global**, said, "Route Mobile's FY26 performance reinforces the strategic rationale of its place within the Proximus Global portfolio — disciplined execution through a year of deliberate portfolio reshaping has delivered improving profitability as revenues transition toward higher-value business. I am confident that with the Route Mobile team's focus and the strength of our combined enterprise capabilities, the business is well-placed to grow revenue and sustain profitability in FY27."

"Last year, we crossed INR 1,000 crore in gross profit for the first time, which translates to a robust 22.9% Gross Profit margin and enhanced EBITDA performance, propelling us into FY27 with strong momentum. This year, our strategic focus is accelerating revenue growth while sustaining these margin gains — powered by deepening enterprise partnerships, expanding into new geographies, and leveraging AI-driven conversations across high-engagement channels like WhatsApp and RCS. We're also pioneering Telco Network APIs in India, capitalizing on surging demand and our unmatched infrastructure for a clear competitive edge," added **Mr. Tushar Agnihotri, CEO, Route Mobile**.

About Route Mobile Limited (www.routemobile.com) (BSE: 543228; NSE: ROUTE)

Established in 2004, Route Mobile Limited ("RML") is a cloud communications platform service provider catering to enterprises, over-the-top (OTT) players, and mobile network operators (MNO). RML's portfolio comprises solutions in messaging, voice, email, SMS filtering, analytics, and monetization. RML has a diverse enterprise client base across various industries, including social media companies, banks and financial institutions, e-commerce entities, and travel aggregators. RML is headquartered in Mumbai, India, with a global presence in Asia Pacific, the Middle East, Africa, Europe, and the Americas. Route Mobile is now a part of Proximus Group, a provider of digital services and communication solutions operating in Belgium and international markets.

About Proximus Global (www.proximusglobal.com)

Proximus Global, combining the strengths of Telesign, BICS, and Route Mobile, is transforming the future of communications and digital identity. Together, our solutions fuel innovation across the world's largest companies and emerging brands. Our unrivaled global reach empowers businesses to create engaging experiences with built-in fraud protection across the entire customer lifecycle. Our comprehensive suite of solutions – from our super network for voice, messaging, and data, to 5G and IoT; and from verification and intelligence to CPaaS for personalized omnichannel engagement – enables businesses and communities to thrive. Reaching over 5 billion people worldwide, securing more than 180 billion transactions annually, and connecting 1,000+ destinations, we honor our commitment to connect, protect and engage everyone, everywhere.

Additional Resources

Follow Route Mobile on LinkedIn: <https://in.linkedin.com/company/routemobilelimited>

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