

June 16, 2026

To,
National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on “RateGain and Duetto Partner to Power Autonomous, Real-Time Revenue Optimization for Hotels Worldwide”

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “RateGain and Duetto Partner to Power Autonomous, Real-Time Revenue Optimization for Hotels Worldwide”

Please take the above information on record.

Thanking you.

Yours faithfully,
For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

RateGain and Duetto Partner to Power Autonomous, Real-Time Revenue Optimization for Hotels Worldwide

India, 16th June 2026: RateGain Travel Technologies Limited ((BSE: 543417, NSE: RATEGAIN), a global leader in AI-powered SaaS solutions for the travel and hospitality industry, today announced a strategic partnership with Duetto, a leading provider of revenue and profit software.

By combining RateGain's AI-powered channel manager with Duetto's industry-leading Revenue & Profit Operating System, hoteliers can benefit from automated, real-time rate updates across all distribution channels, powered by advanced forecasting and price optimization. Hoteliers will also benefit from restriction controls at every level of granularity, creating significant operational efficiencies.

As part of this collaboration, RateGain has been named a Preferred Partner of Duetto, delivering the most robust and feature-rich channel manager integration available on the platform, a distinction no other channel manager currently holds.

RateGain's channel manager enables hoteliers to seamlessly manage online distribution across 400+ demand partners. Powered by Agentic ARI, it is the industry's first channel manager built on intelligent ARI logic that prioritizes rate and inventory updates based on booking urgency and commercial impact. It delivers higher revenue, greater operational reliability, and faster market agility. Designed for efficiency, the platform is intuitive, self-serve, and fully automated — reducing manual effort and saving crucial time across product setup, mapping, and rate distribution.

Duetto's Revenue & Profit Operating System (RP-OS) drives unreal hotel performance by turning insight into smarter commercial decisions. Their product suite helps hotels, casinos and resorts capture more demand, protect their strategy, and prove business impact with profit benchmarking through HotStats. This integration will be a powerful partner to Duetto's intelligent pricing and profit software, helping hoteliers engineer overall hotel performance.

Alex Zoghlin, CEO of Duetto, commented on the integration, "By pairing Duetto's RP-OS with RateGain's comprehensive channel manager, hotels can drive more direct bookings while engineering for profitability across their entire distribution strategy."

Bhanu Chopra, Founder and Managing Director of RateGain, said, "This integration marks a significant step forward in the future of hotel distribution. With Agentic ARI, we empower hotels to execute revenue strategies in real time across every channel, without friction. By combining our AI-powered channel manager with Duetto's RP-OS, we deliver a fully automated, scalable solution that enables hoteliers to optimize revenue across 400+ channels and reach new travelers faster and more profitably."

This partnership underscores both companies' commitment to innovation and their shared vision of empowering hotels with smarter, faster, and more dynamic solutions to meet the evolving demands of the global hospitality market.



About Duetto:

Duetto drives unreal hotel performance by turning insight into smarter commercial decisions with the Revenue & Profit Operating System (RP-OS).

Serving over 20,000+ properties worldwide, Duetto helps hotels, casinos and resorts capture more demand, protect their strategy, and prove business impact with profit benchmarking through HotStats.

Duetto's product suite spans intelligent pricing, demand signals, forecasting, group business management, and P&L benchmarking, allowing commercial teams to optimize for revenue and profit.

With Duetto's RP-OS and an approach focused on engineering overall hotel performance, hoteliers can make more profitable decisions.

duettocloud.com

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About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality, working with 13,000+ customers and 700+ partners across 160+ countries. RateGain helps travel and hospitality businesses accelerate revenue generation through acquisition, retention, and wallet share expansion.

Today, RateGain is one of the world's largest processors of electronic transactions, price points, and travel intent data, enabling revenue management, distribution, and marketing teams across hotels, airlines, destination marketing organizations, online travel agents, metasearch companies, package providers, car rentals, travel management companies, cruises, and ferries to drive better business outcomes.

Founded in 2004 and headquartered in India, RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rental companies, and all leading DMOs, OTAs, and metasearch platforms, including 25 Global Fortune 500 companies, unlocking new revenue every day.

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