

Date: 28.05.2026

Ref no. SLL/SE/21-2026

To, National Stock Exchange of India Limited ("NSE") Listing Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex Bandra [E], Mumbai – 400051	To, BSE Limited ("BSE") Listing Department Corporate Relationship Department Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001
NSE Scrip Symbol: STANLEY	BSE Scrip Code: 544202
ISIN: INE01A001028	ISIN: INE01A001028

Dear Sir/Ma'am,

SUB: EARNINGS CALL PRESENTATION ON THE AUDITED FINANCIAL RESULTS FOR Q4 AND FY 2025-26

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the Earnings Call Presentation on the Audited Financial results of the Company for the quarter and financial year ended March 31, 2026, for the Earnings Call scheduled to be held on May 28, 2026.

The same shall also be made available on the website of the Company.

We request you to kindly take the above on record.

Thanking You,

For Stanley Lifestyles Limited

Mukesh Sharma
Company Secretary & Compliance Officer
Membership No.: ACS 28288

Encl.: As above

(BSE: 544202; NSE: STANLEY)

Earnings Presentation

Q4 & FY26



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Management's Comment on the Results

“The management of the Company remains focused on strengthening the long-term foundation of the business through strategic expansion, operational consolidation, technology investments, and better control over customer experience.

During FY2026, the Company continued expanding its company-owned retail footprint across key luxury housing markets, progressed towards the proposed amalgamation of group entities into a single listed entity, and invested in digital and operational capabilities to build a scalable platform for future growth.

While profitability during the year was impacted by stores costs under gestation, expansion-related investments, leadership transition, and external headwinds including supply chain disruptions, delayed project handovers, and softer B2B demand in Q4 FY26, the underlying business fundamentals remain strong.

The Company entered FY2027 with its highest-ever order book of approximately ₹62 crore, supported by healthy traction in the full-home solutions segment and an improving competitive environment driven by localization and regulatory shifts.

With an expanding retail network, improved gross margins, disciplined capital allocation and a debt-free balance sheet, management remains confident about business stabilization over the coming quarters and the Company's long-term growth prospects.”

Mr. Sunil Suresh

Chairman

A modern living room with a red leather sofa and armchair, a marble coffee table, and indoor plants. The room has a light-colored wall and a wooden floor. The text "Operational Highlights" is centered at the top of the image.

Operational Highlights

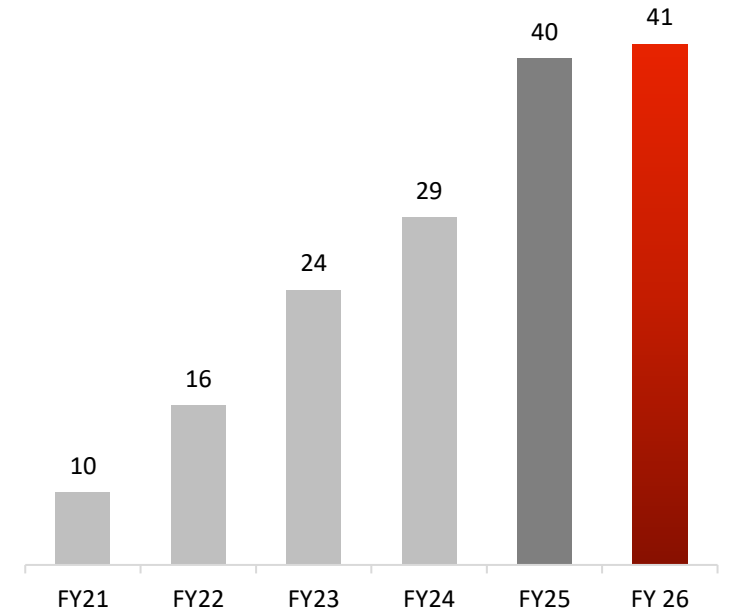
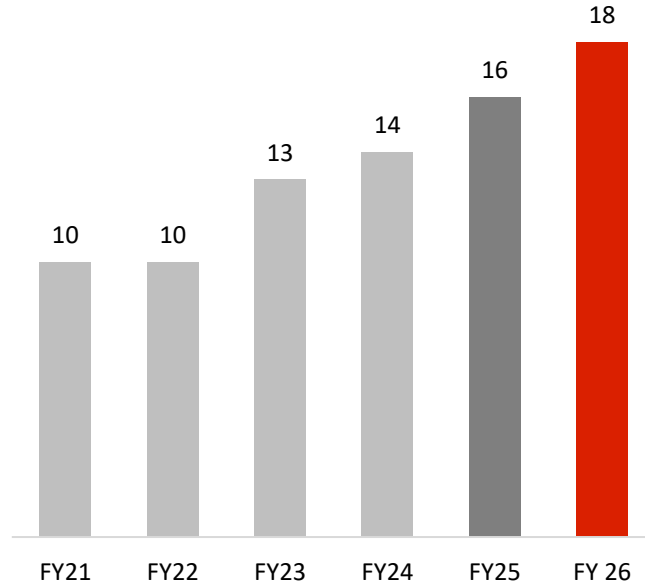
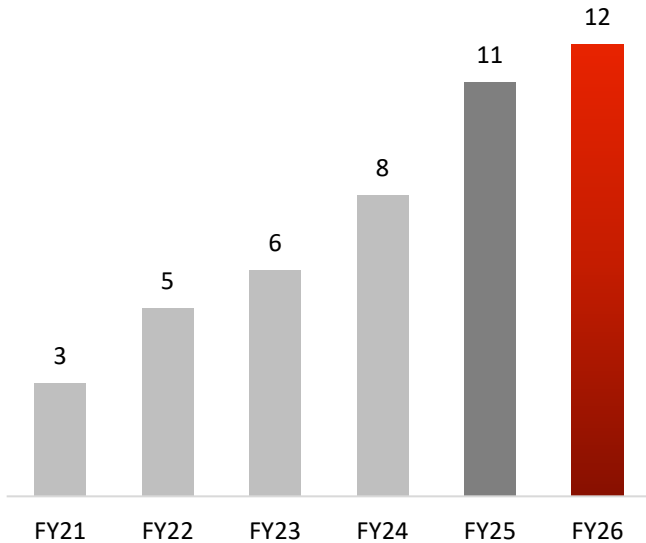
Driving Growth Through Strategic Store Expansion

Total No. of Stores

Stanley Level Next

Stanley Boutique

Sofas & More



Note: 1) As of March 31, 2026, excludes one Stanley Personnel Store

2) Stanley Level Next includes Stanley Living

Stanley Level Next



- The most exclusive format, crafted for connoisseurs of artistic detail, bespoke design and modern luxury
- Functions as an immersive interior experience center, where clients co-create personalized living spaces with Stanley’s design experts
- Collections showcase contemporary aesthetics, innovative craftsmanship and functional elegance
- Each creation is thoughtfully designed to reflect individual lifestyles and personal expression
- Offers end-to-end home interior solutions, including:
 - Modular kitchens & wardrobes
 - Sofas & beds
 - Cabinetry and other premium furnishings

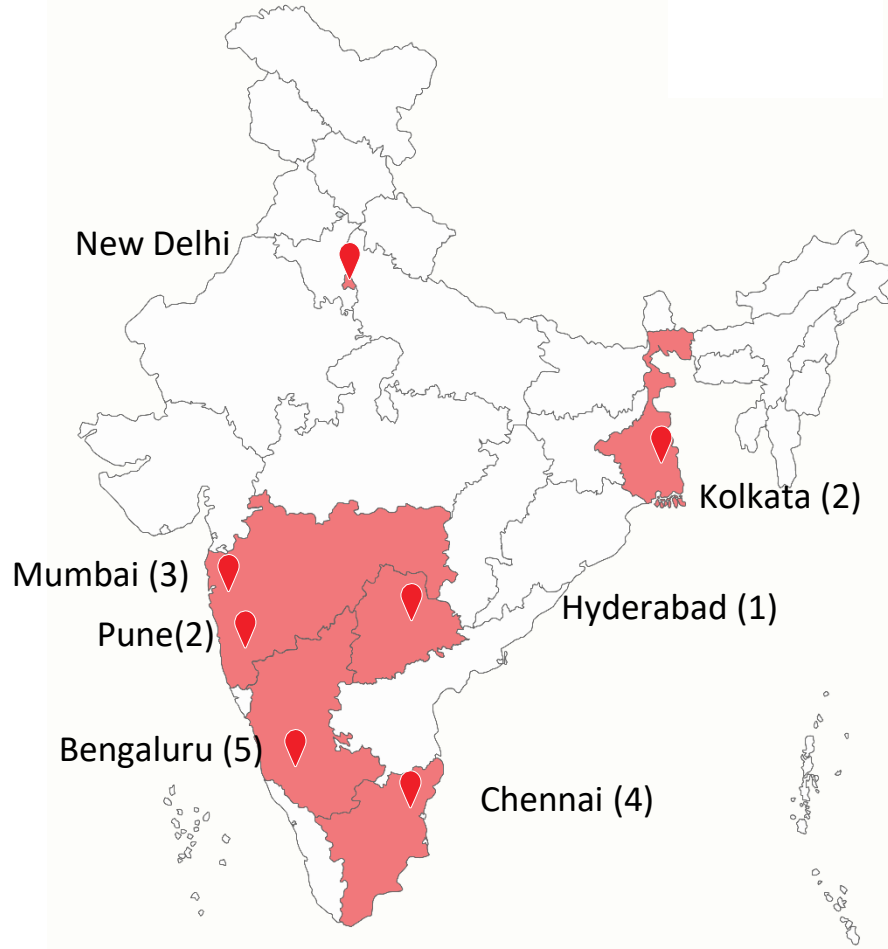
No. of Stores
12 (COCO: 9, FOFO:3)

Positioning
Ultra Luxury

Average Square Feet
11,000

Ticket Size
Rs. 0.50 Million and above

Stanley Boutique



- Offers refined luxury through ready-to-buy collections that blend craftsmanship and versatility
- Ideal for discerning customers seeking high-end furniture with shorter lead times
- Showcases pieces that balance timeless elegance with everyday practicality
- Each product is crafted in-house with meticulous attention to detail
- Designed to elevate living spaces while preserving warmth and personal expression
- Offers end-to-end home interior solutions, including:
 - Sofas, recliners & beds
 - Curated statement pieces

No. of Stores

18 (COCO: 16, FOFO:2)

Positioning

Luxury

Average Square Feet

5,600

Ticket Size

Rs. 0.30 – 0.50 Million

Sofas & More



- Stanley’s most accessible format, offering thoughtfully designed furniture at approachable price points
- Addresses the growing demand for affordable luxury among urban consumers
- Blends Stanley’s core values of quality, comfort, and style into value-driven offerings
- Features trend-aligned collections with efficient delivery cycles
- High-footfall showrooms designed for quick navigation and easy product discovery
- Serves as the gateway to the Stanley experience, reaching a broader customer base
- Offers a curated range of sofas, recliners, mattresses, beds, accessories and essential home furniture

No. of Stores

41 (COCO: 23, FOFO: 18)

Positioning

Super Premium

Average Square Feet

6,500

Ticket Size

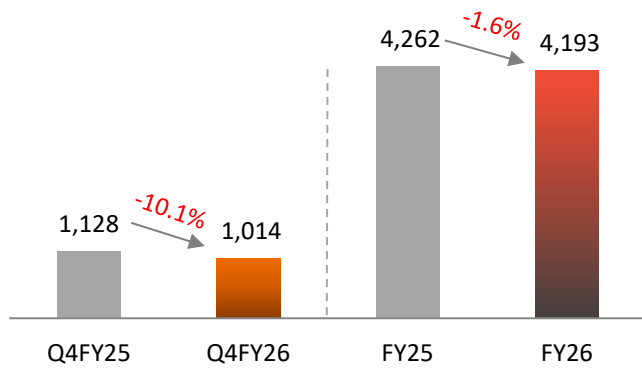
Rs. 0.15 – 0.30 Million

Financial Performance

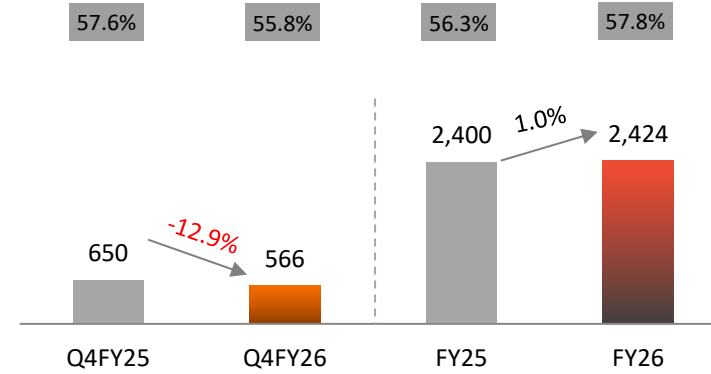


Consolidated Financial Performance [1/2]

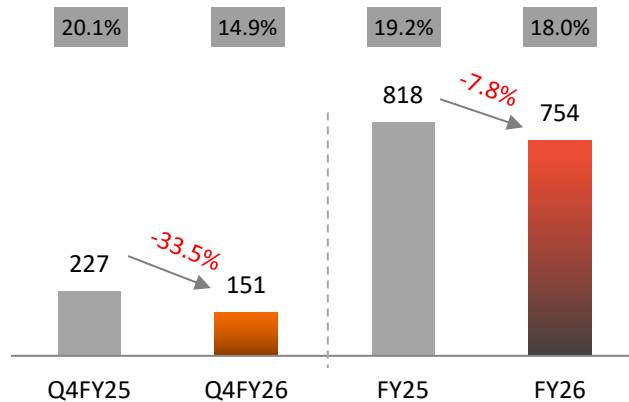
Revenue (Rs. Mn)



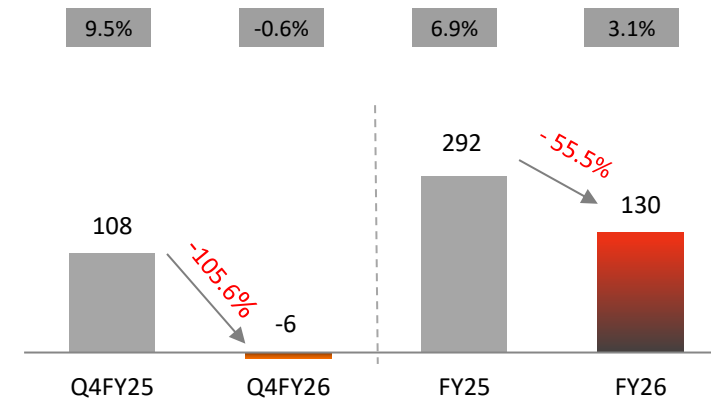
Gross Profit (Rs. Mn)/Gross Profit Margin(%)



EBITDA * (Rs. Mn)/ EBITDA Margin(%)



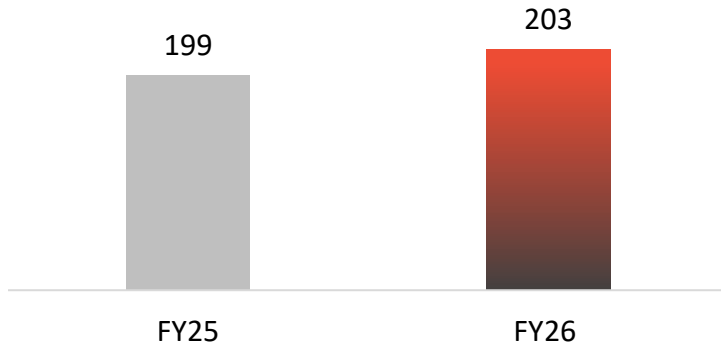
PAT (Rs. Mn)/ PAT Margin(%)



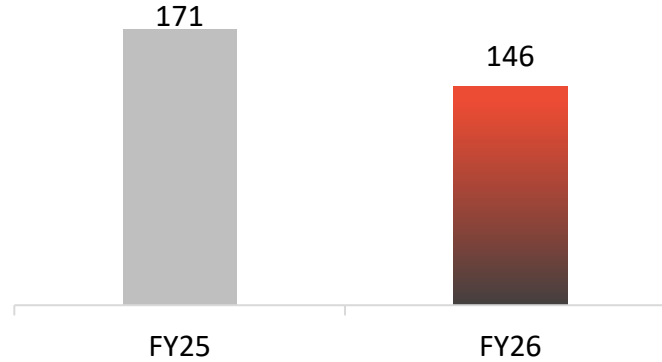
* EBITDA excludes the impact of new labour code

Consolidated Financial Performance [2/2]

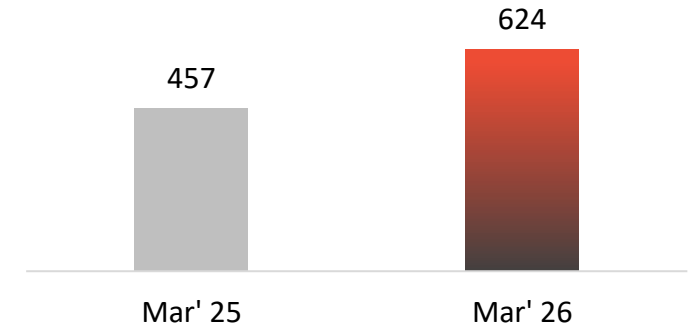
Working capital days



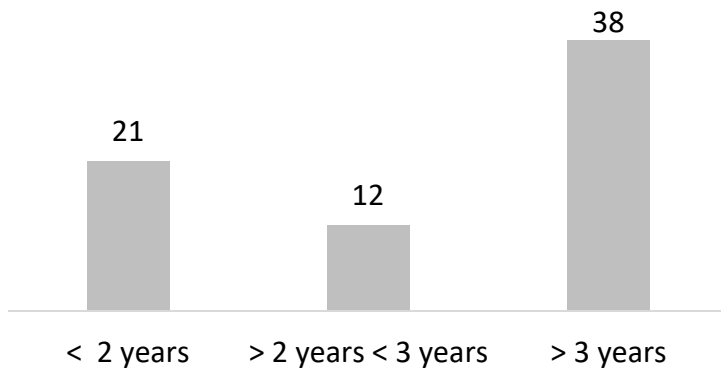
Inventory days excluding display stock



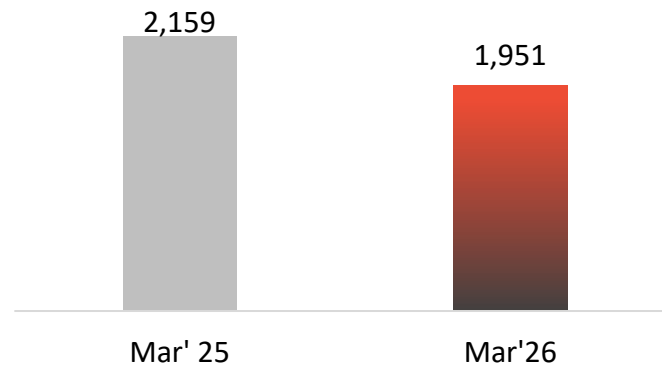
Order book (Rs. Mn)



Stores ageing



Cash and liquid funds (Rs. Mn)

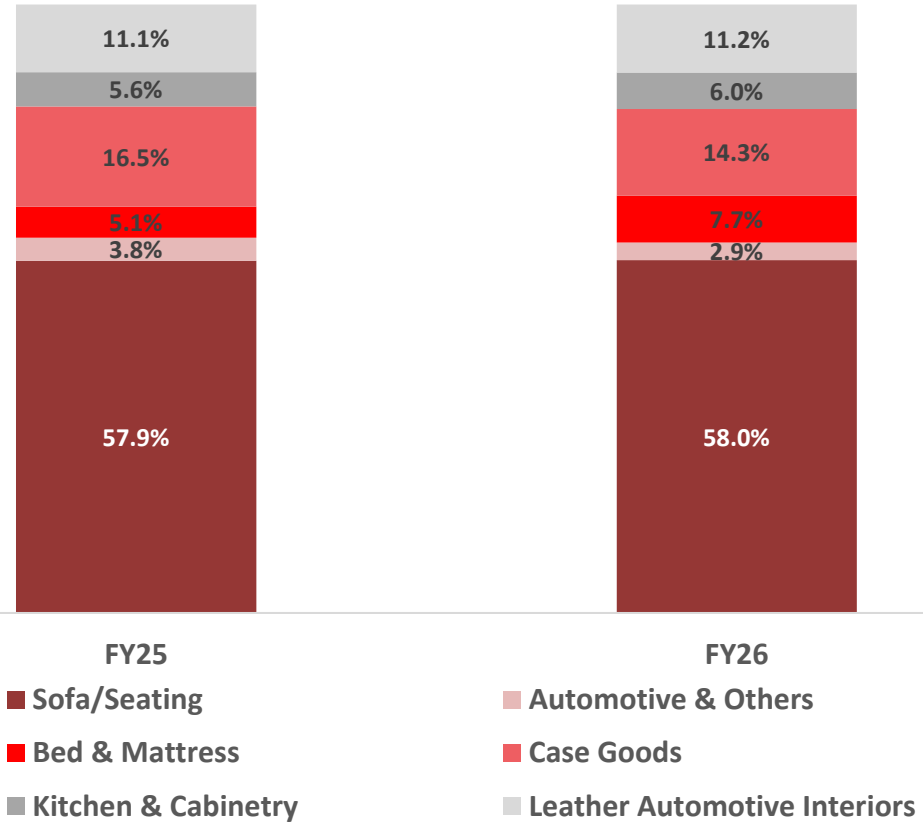


- Working capital – Increase in working capital days is on account of increase in current liability arising due to lease-related accounting impact
- Inventory days excluding display stock - Indicates improved inventory management and faster stock turnover.

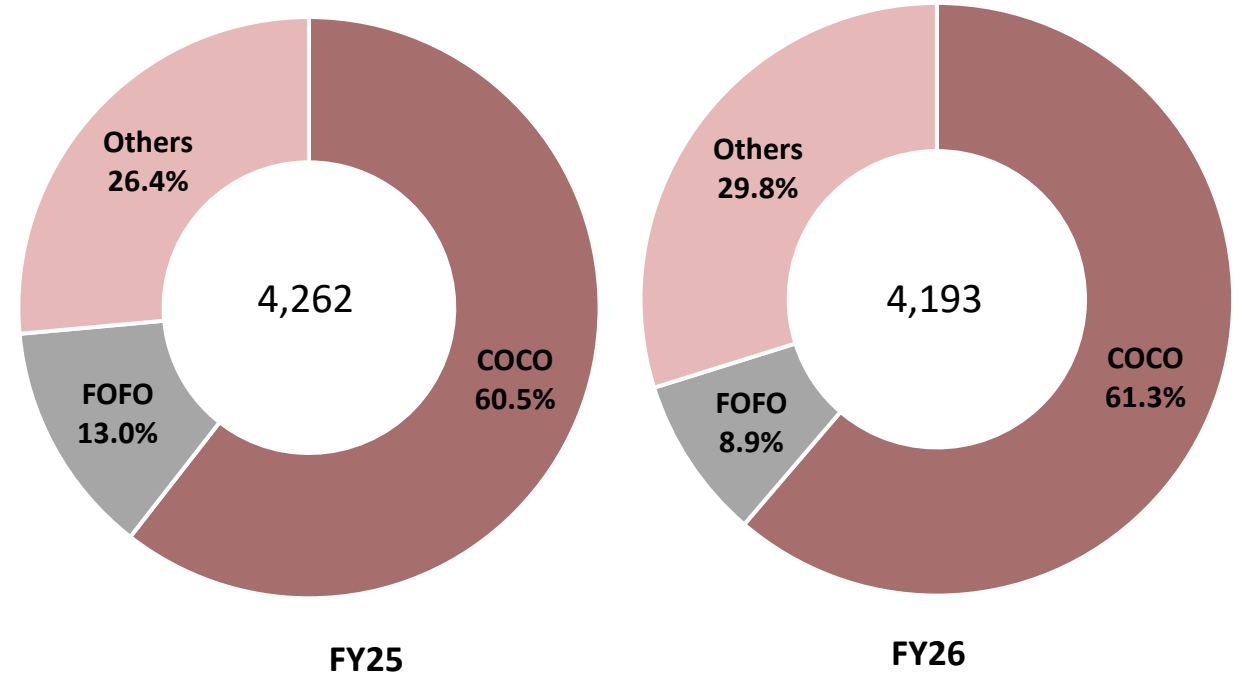
Revenue Breakup

Rs Mn

By Product Category



By Store Format



Q4 & FY26 Income Statement

Particulars (Rs. Mn)	Q4 FY26	Q4 FY25	Y-o-Y (%)	Q3 FY26	FY26	FY25	Y-o-Y (%)
Revenue from Operations	1,014	1,128	-10.1%	1,038	4,193	4,262	-1.6%
COGS	448	478		420	1,770	1,863	
Gross Profit	566	650	-12.9%	618	2,424	2,400	1.0%
Employee Cost	158	164		190	650	625	
Other Expenses	257	259		298	1,019	956	
EBITDA	151	227	-33.5%	130	754	818	-7.8%
Other Income	89	42		42	228	172	
Depreciation/Amortisation	144	119		112	517	444	
Finance Cost	63	42		69	256	182	
PBT before Exceptional Item	33	108		(9)	209	364	
Exceptional Item	27	-		6	33	-	
PBT	6	108		(15)	176	364	
Tax	12	-		(13)	46	72	
PAT	(6)	108	-105.6%	(2)	130	292	-55.5%
Basic EPS	(0.14)	1.84		(0.11)	2.12	5.22	

Consolidated Balance Sheet

Equities & Liabilities (Rs. In Mn)	As on 31 Mar'26	As on 31 Mar'25
Share Capital	114	114
Other Equity	4,547	4,529
Non-Controlling Interest	60	112
Shareholders Funds	4,721	4,755
Long Term Borrowings	8	7
Lease Liabilities	2,798	1,633
Asset Retirement Obligations	72	53
Provisions	29	12
Non Current Liabilities	2,907	1,705
Short Term Borrowings	3	16
Lease Liabilities	278	235
Trade Payable	479	344
Other Current Liabilities	518	394
Current Liabilities	1,278	989
Total Liabilities	4,185	2,694
Total Equity & Liabilities	8,906	7,449

Assets (Rs in Mn)	As on 31 Mar'26	As on 31 Mar'25
Property, Plant & Equipment	925	893
Right of Use Assets	2,965	1,603
Capital Work-in-Progress	242	376
Goodwill & Intangible assets	457	88
Financial Assets	393	919
Other non-current Assets	311	259
Non Current Assets	5,293	4,138
Inventories	1,354	1,404
Trade Receivables	106	240
Cash & Bank Balances	1,625	1,401
Investment in Mutual Funds	205	-
Other Financial Assets	154	130
Other Current Assets	169	136
Current Assets	3,613	3,311
Total Assets	8,906	7,449



Way Forward





Store Expansion Strategy

11 stores opened in FY26 and 5 are expected to commence operations shortly, with continued COCO-led growth focus.

Demand & Execution

Project handovers to accelerate from end of FY27, supporting stronger revenue momentum.

Current enquiries indicate recovery in high-ticket discretionary demand. Stanley being BIS compliant, new enquiries expected with QCO implementation.

Merger

Subsidiaries and step-subsubsidiaries will be merged with Stanley Lifestyles Limited, with the objective of creating a single listed entity that will yield several benefits.

Technology Transformation

ERP & CRM software are on-track to go live in FY27, enabling expedited rollouts, enhancements in conversions and inventory efficiency.

Thank You

Registered Office

SY No. 16/2 and 16/3 Part, Hosur Road, Veerasandra village, Attibele Hobli, Anekal Taluk, Bengaluru, Karnataka - 560100

For further information, please contact:

Company

Stanley Lifestyles Ltd.

Mr. Mukesh Sharma

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investors@stanleylifestyles.com

Investor Relations

Adfactors PR

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yash.sanghavi@adfactorspr.com