

Ref. No. DOMS/SE/26-27/33

Date: August 03, 2026

To,

The Manager
Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East),
Mumbai - 400 051

BSE Symbol - DOMS
BSE Scrip Code - 544045

NSE Symbol - DOMS

Subject: Investor Presentation in relation to the Unaudited (Standalone and Consolidated) Financial Results for the quarter ended June 30, 2026

Dear Sir/ Madam,

In continuation to our letter dated July 29, 2026 and pursuant to Regulation 30 read with Para A of Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, ('SEBI LODR Regulations'), please find enclosed herewith the Investor Presentation in relation to Unaudited (Standalone and Consolidated) Financial Results for the quarter ended June 30, 2026.

The Investor Presentation is available on the website of the Company at www.domsindia.com.

This is for your information and records.

Thanking you,
Yours faithfully,
For DOMS Industries Limited

Mitesh Padia
Company Secretary and Compliance Officer
Membership No.: A58693

Encl.: As above

Registered Office:

J-19, Opp. Telephone Exchange,
G.I.D.C., Umbergaon- 396171,
Dist. Valsad, Gujarat, India.

Website:

www.domsindia.com

Corporate Office:

Plot No. 117, G.I.D.C., 52, Hector Expansion
Area, Umbergaon- 396171,
Dist. Valsad, Gujarat, India.

Tel: (+91) 7434888445 / 446

E-mail: info@domsindia.com

Mumbai Office:

17th Floor, C-Wing, Kailas Business Park,
Hiranandani Link Road, Vikhroli (W)
Mumbai- 400079, Maharashtra, India.

Tel: (+91) 7069028500 / 600

Email: asst.admin@domsindia.com



EVERY AMBITION NEEDS PREPARATION

DOMS INDUSTRIES LIMITED INVESTOR PRESENTATION

← Q1'FY2027 →



DOMS - Scaling Across a Multi-Category Consumer Platform



Established Brand Portfolio



Products & Market Presence



9 Product Categories



4,800+ SKUs



28 States and 8 UTs
PAN India Presence



55+ Export Countries

Manufacturing Infrastructure & Expertise



**55+ acres/
2.00+ mn sq.ft**
Operations Area



18 Facilities
across **5 Locations**



14,000+
Workforce



61+ acres
Expansion Area

Consistent Growth Trajectory



Revenue Growth
~20% CAGR
(FY 2016 - 2026)



Sustained Profitability
17%+
EBITDA Margin*



Prudent Leverage
0.02 x
Net Debt to Equity*



Asset Utilization
2.7 x
Gross Fixed Asset Turnover*

Note : All the datapoints are as of June 30, 2026 unless mentioned otherwise

** Calculated for FY26 / As on March 31, 2026*

Q1'FY27 PERFORMANCE HIGHLIGHTS



Q1'FY27 - Consolidated Key Financial Highlights



Q1'FY27

Revenues



₹ 670.5 Cr

Y-o-Y Growth: 19.2%

EBIDTA



₹ 82.6 Cr

Y-o-Y Growth: (16.4%)
Margin: 12.3%

PAT



₹ 45.3 Cr

Y-o-Y Growth: (23.4%)
Margin: 6.8%

• Sustained Revenue Growth

- Strong domestic demand, supported by healthy back-to-school season traction
- Successful new product launches with encouraging consumer acceptance
- Marginally higher ASPs driven by calibrated pricing actions to partially offset raw material inflation

• EBITDA Moderated Due to Transitory Headwinds

- Significant increase and volatility in raw material costs, driven by the Middle East conflict and broader global uncertainties
- Higher Employee Benefit Expenses on account of new tranche of ESOP grants and increase in headcount to support requirement at the upcoming new facility
- Elevated other expenses on account of the Channel Partners Meet and the milestone event marking possession of the first building in the 50+ acre project

• PAT impacted by Higher Depreciation - Higher depreciation due to capacity expansion and commissioning of new facilities to support growth



Asset Perimeter – What we Acquired



- **Trademarks & Domain Names**
Worldwide registered core brand identities (Brand '**Reynolds**' and it's Sub Brands)



- **Patents & Designs**
Proprietary manufacturing moulds and product designs



- **Machinery & Equipment** (other than Land & Building)
Customised tools for Reynolds writing instruments



- **Inventory**
Relevant Closing stock



- **Key Customer & Supplier Contracts**
Novation of relevant operational agreements



- **Employees**
Relevant Teams associated with Sales & Marketing of Reynolds Brand

Deal Rationale – Why we Acquired



- **Strengthening Company's Writing Instrument Portfolio**
Reynolds major presence in the ₹ 10 to ₹ 100 price segment helps to elevate the Group's product price point segment



- **Immediate expansion of manufacturing capabilities via Asset Acquisition**
Shifting of Assets & Molds from Reynolds existing Chennai plant to the newly under development ~50 acres plant will help in speedy manufacturing expansion



- **Leveraging heritage of recognized legacy brand will facilitate engagement with a wider audience**
Capitalize on the legacy brand's established trust and recall to connect with a broader audience across generations.



- **Bolster Sales capabilities enabling greater market reach**
Multi-category product launch under the Reynolds brand, while creating opportunities to add new channel partners.

Intend to operate 'Reynolds' as parallel brand primarily focused towards Office Segment, with it's unique DNA retaining its Established Identity

- **Current Status** - Implementation of Asset Purchase Agreement underway with Team integration completed and transfer of Assets to Umbergaon undertaken. Full sales potential of Brand will be realized over time as integration across functions progresses as well as on commencement of manufacturing for Reynolds products

Consolidated P&L Highlights - Q1'FY27

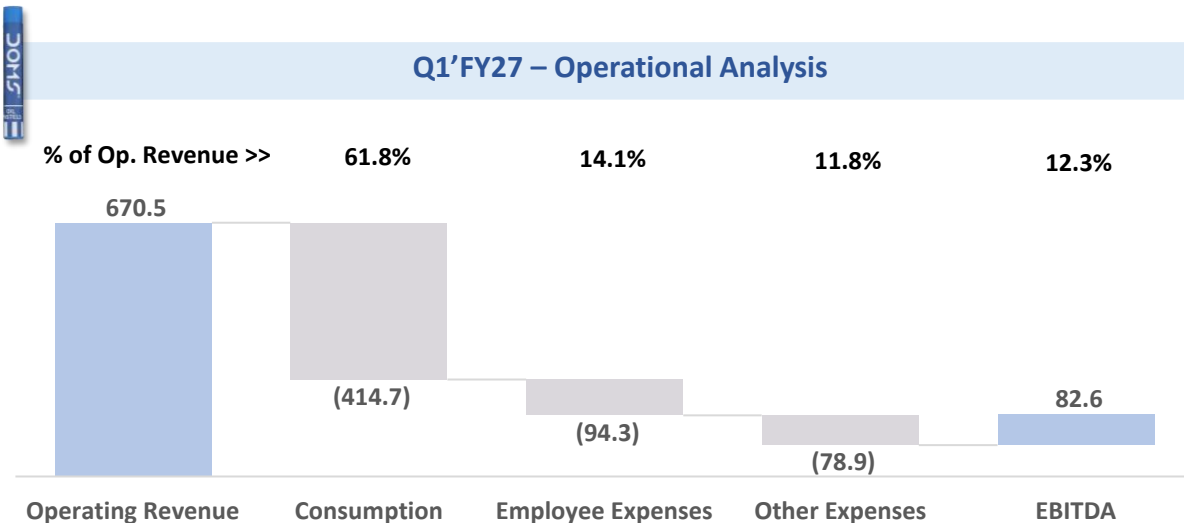


Particulars (₹ Cr)	Q1'FY27	Q1'FY26	Y-o-Y % Change	Q4'FY26	FY26	FY25	Y-o-Y % Change
Revenue from operations	670.5	562.3	19.2%	604.0	2,326.4	1,912.6	21.6%
Consumption Expenses	414.7	325.4		336.3	1,311.3	1,080.6	
Gross Profit	255.8	236.9	8.0%	267.7	1,015.1	832.0	22.0%
<i>Gross Profit Margins (%)</i>	38.2%	42.1%		44.3%	43.6%	43.5%	
Employee Benefits Expense	94.3	76.4		86.2	328.9	265.2	
Other Expenses	78.9	61.8		80.6	283.6	218.3	
EBITDA	82.6	98.7	-16.4%	100.9	402.6	348.4	15.5%
<i>EBITDA Margins (%)</i>	12.3%	17.6%		16.7%	17.3%	18.2%	
Other Income	4.0	4.5		4.1	18.6	22.6	
Depreciation & Amortisation	23.4	20.4		23.2	88.1	69.2	
EBIT	63.2	82.8	-23.7%	81.9	333.1	301.9	10.3%
<i>EBIT Margins (%)</i>	9.4%	14.7%		13.6%	14.3%	15.8%	
Finance Costs	2.0	3.5		3.0	10.8	15.0	
Share of Profit / (Loss) of Associates	-0.0	-0.0		0.0	0.0	0.0	
Profit Before Tax	61.1	79.3	-22.9%	78.9	322.3	286.8	12.4%
<i>PBT Margins (%)</i>	9.1%	14.1%		13.1%	13.9%	15.0%	
Tax expenses	15.9	20.2		20.7	82.7	73.3	
PAT	45.3	59.1	-23.4%	58.2	239.6	213.5	12.2%
<i>PAT Margins (%)</i>	6.8%	10.5%		9.6%	10.3%	11.2%	

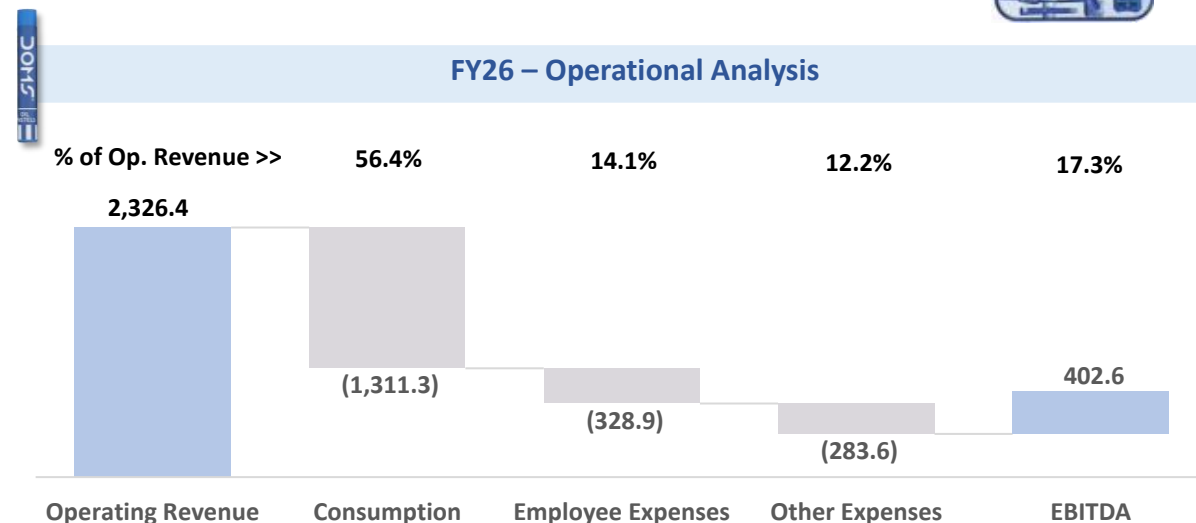
Operational Highlights - Q1'FY27 & FY26 (1/2)



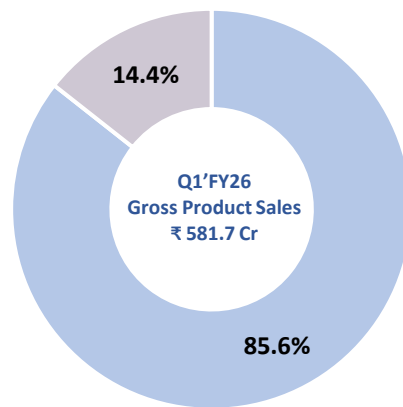
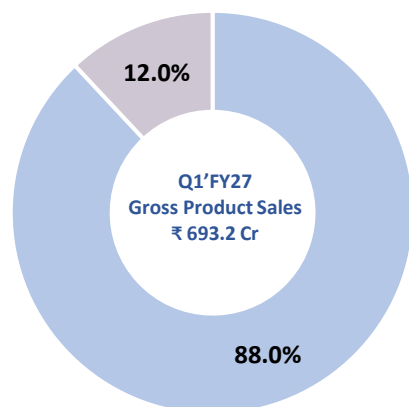
Q1'FY27 – Operational Analysis



FY26 – Operational Analysis

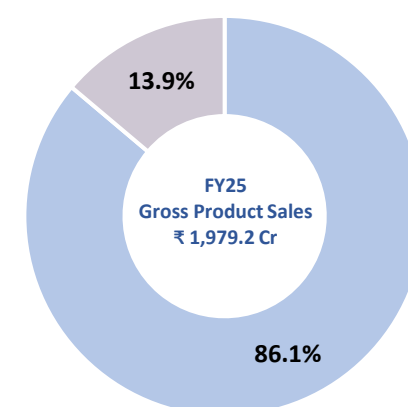
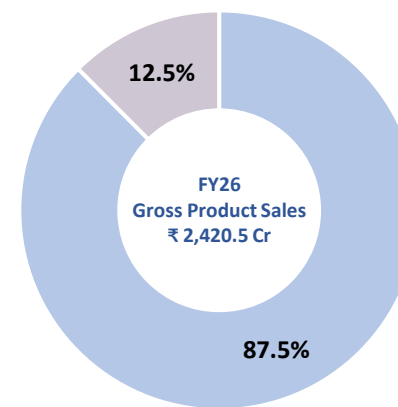


Q1'FY27 - Geographic Sales Break up



■ India ■ Exports

FY26 - Geographic Sales Break up

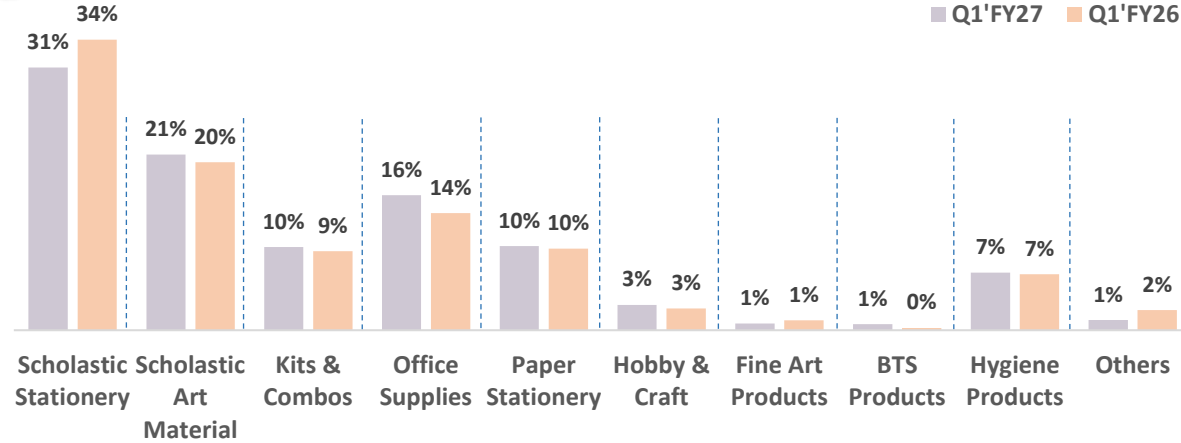


■ India ■ Exports

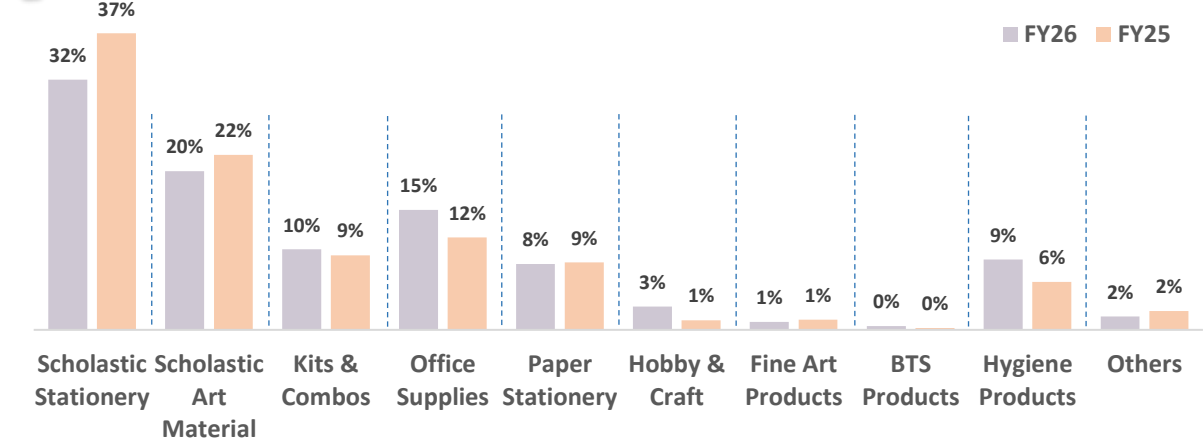
Operational Highlights - Q1'FY27 & FY26 (2/2)



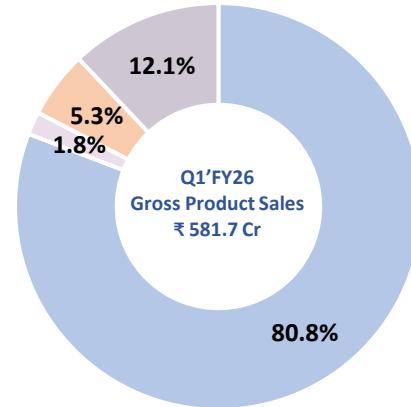
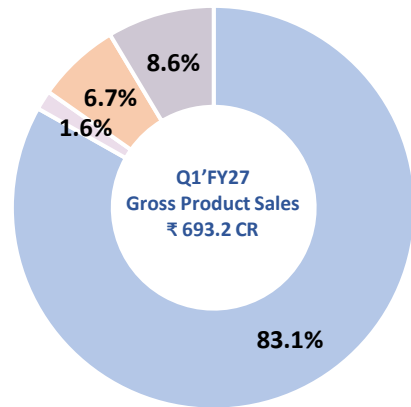
Q1'FY27 - Product Category wise Sales Break up



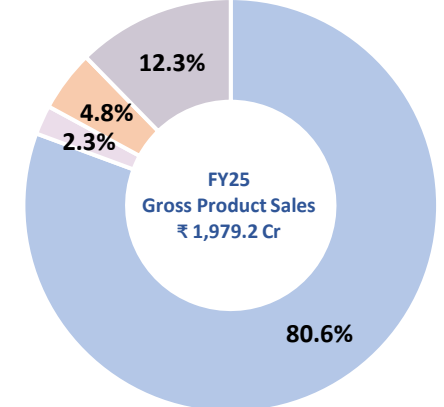
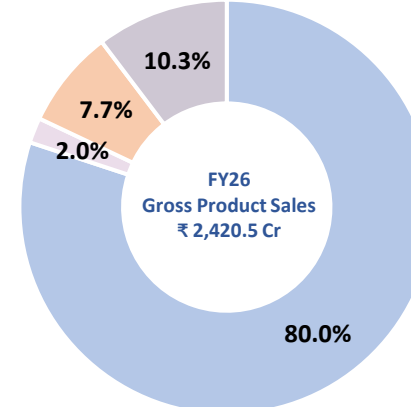
FY26 - Product Category wise Sales Break up



Q1'FY27 - Brand wise Sales Break up



FY26 - Brand wise Sales Break up



DOMS C3 Wowper Others

DOMS C3 Wowper Others



New Product Launches - Enhancing Portfolio Breadth





World Environment Day Activities



Core Event



National Pen Day Activities



Interactive Activities



Digital Initiatives - Enhancing Consumer Engagement



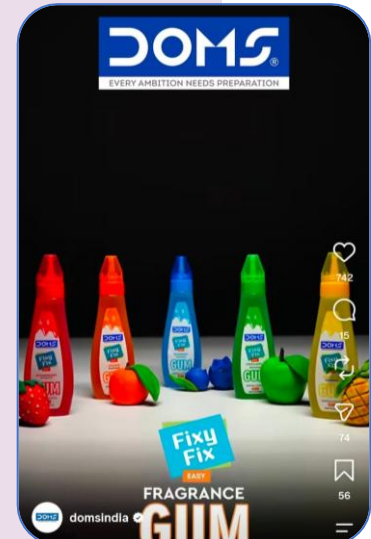
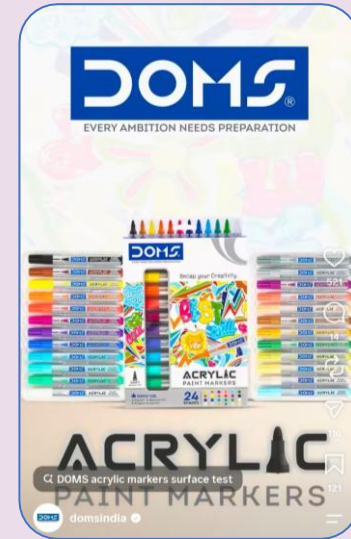
4.20 Mn+
SUBSCRIBERS

YouTube Link : [Click Here](#)



225K+
FOLLOWERS

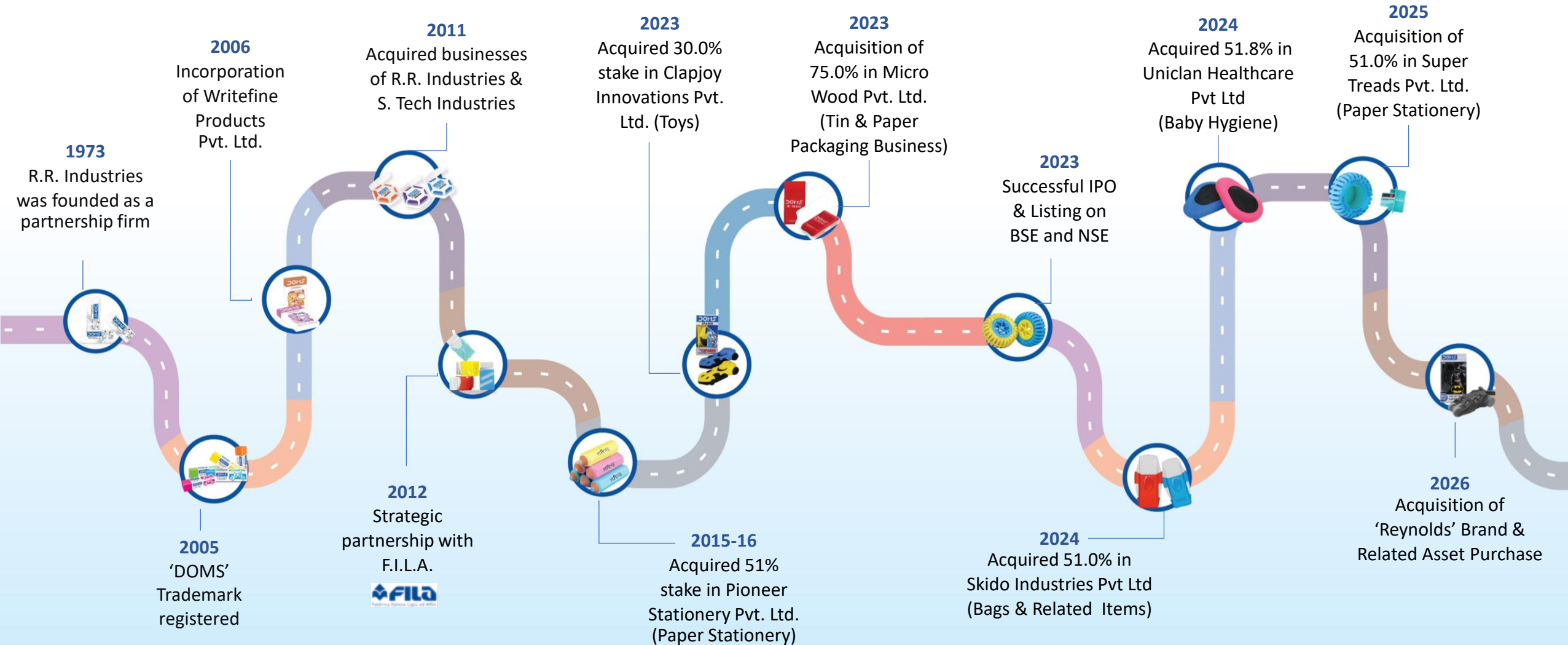
Instagram Link : [Click Here](#)



COMPANY OVERVIEW



Our Journey - Built on Trust, Driven by Commitment





Diversified Portfolio - Supporting Multi-Category Growth



1

Scholastic Stationery

2

Scholastic Art Material

3

Office Supplies

4

Paper Stationery

5

Kits & Combos

6

Hobby & Craft

7

Fine Art Products

8

Baby Hygiene

9

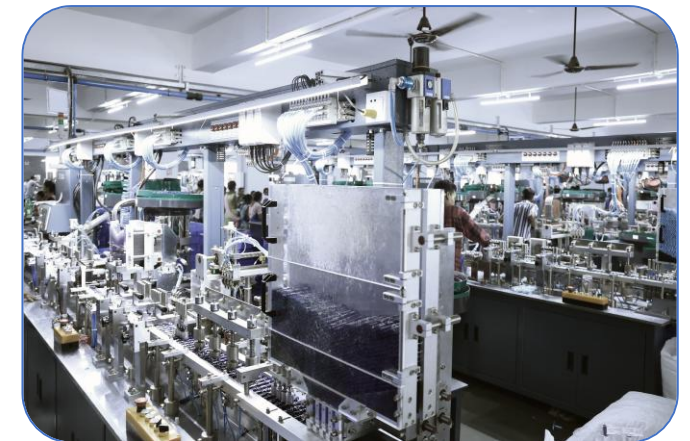
Back to School



Scale and Size of Operations – 18 Manufacturing Facilities Spread Across 2.00+ mn sq. ft. Operating Facility Area



Robust & Modern Manufacturing Infrastructure – Enabling End-to-End Operations





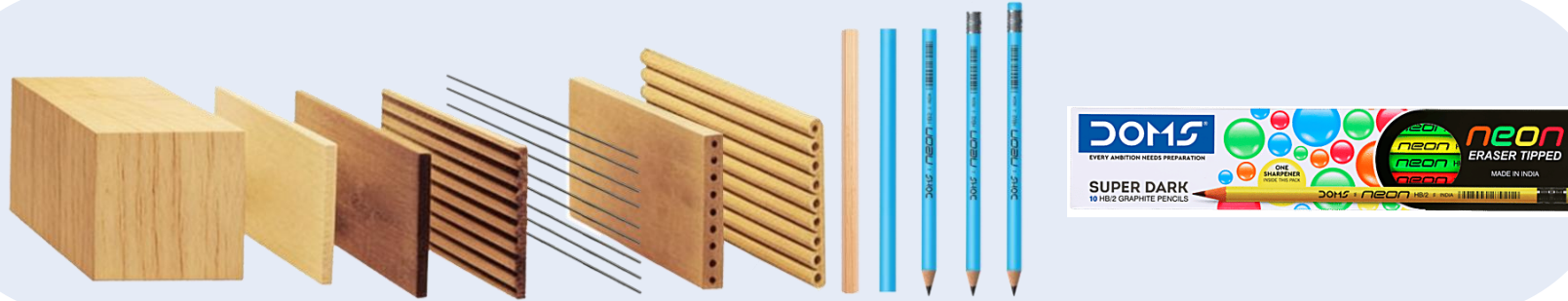
Foundation for Future Growth - Strategic Land Bank for Future Expansion : (i) ~50+ Acres (Greenfield Project) (ii) 11+ Acres (Adjoining Existing Facilities)



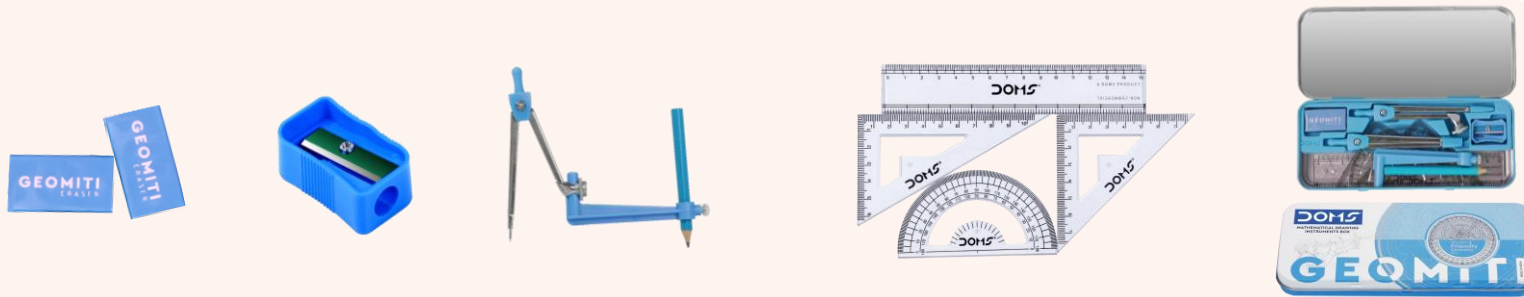
Development at our ~50+ acre Greenfield Project on track - Expect to commission 300,000+ sq. ft. of Operational Area by the end of Q2'FY27



Backward Integrated In-House Manufacturing Infrastructure – Driving Operational Efficiency

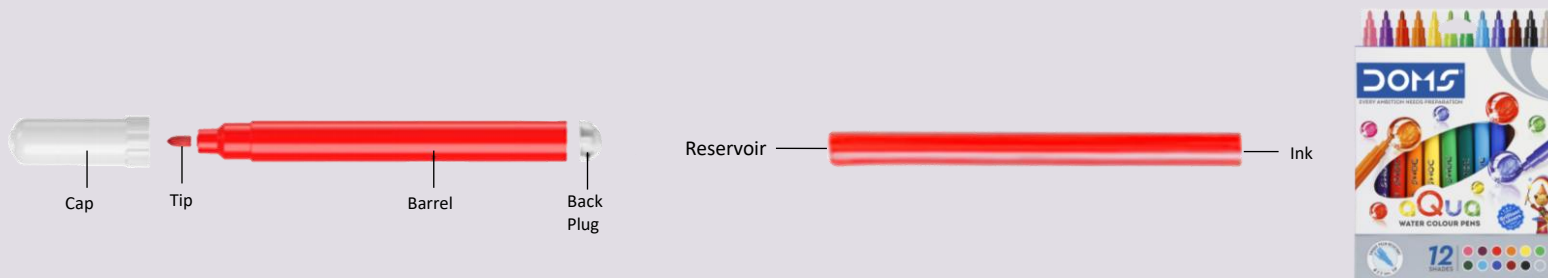


From Wood Processing to Finished Pencils - All key components are manufactured in-house



In-house manufacturing of :

- Tin boxes & Label Printing
- Mathematical Instruments
- Other Stationery Materials



From Sketch Pen Caps to Ink & Reservoir to Packaging Material - All are manufactured in-house



State-of-Art R&D Facility and In-House Designing Team



R&D and Design Team
60+ employees¹



Quality Check & Assurance Team
180+ employees¹



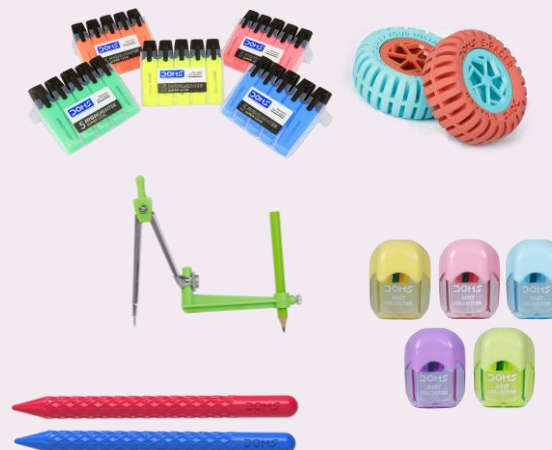
F.I.L.A. Expertise as a Strategic Partner



-  Knowledge sharing arrangement with F.I.L.A.
-  F.I.L.A. partnership augmenting DOMS R&D capabilities
-  Exchanging technical know-how from F.I.L.A.



Key Innovative Initiatives



Innovative Design

Improved Usability

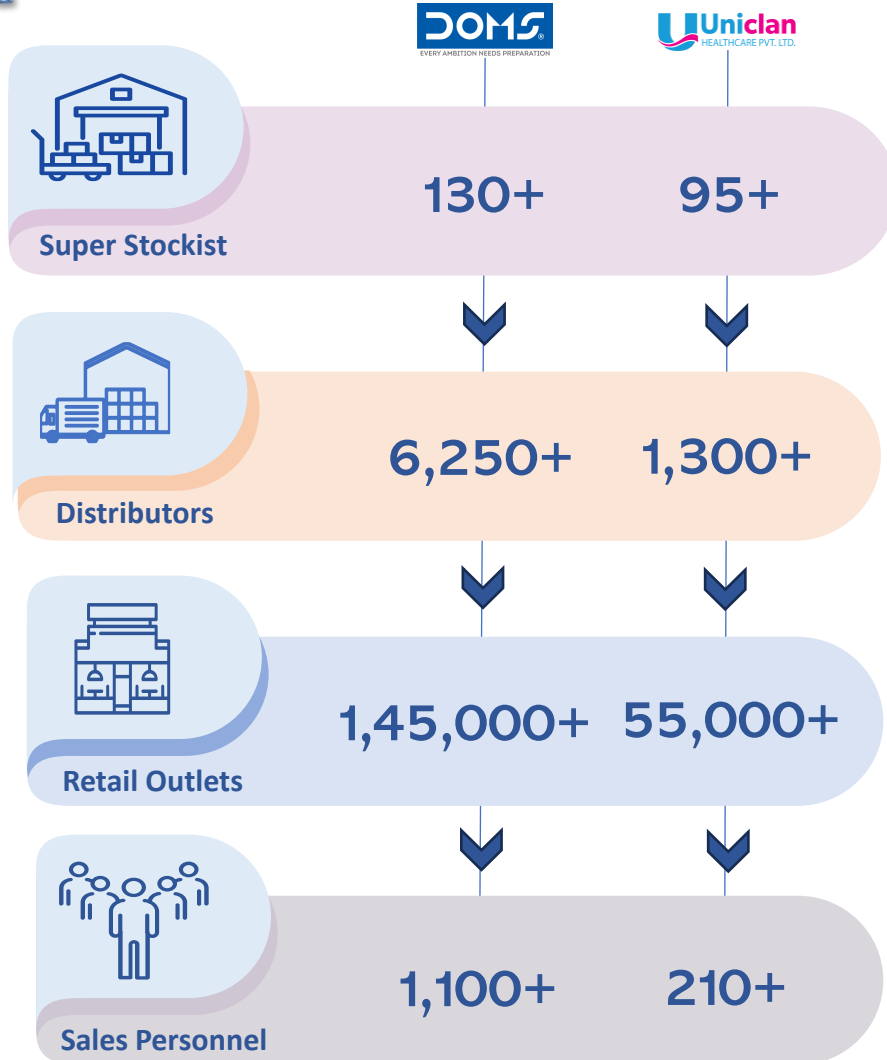
Patented Technology

Note: (1) As of June 30, 2026

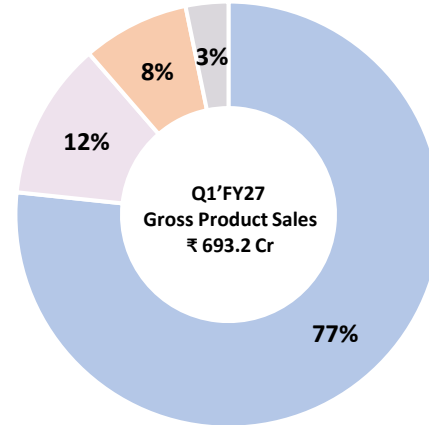
Multi Channel Distribution Network - Key Growth Enabler



Domestic Distribution Strength

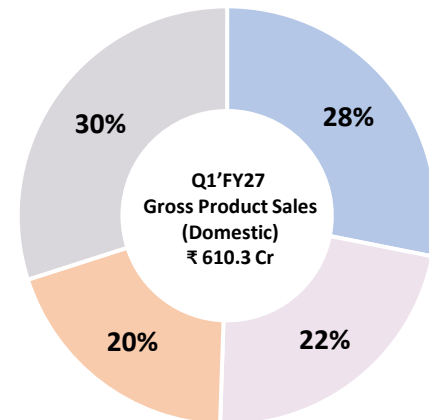


Multi Channel Presence



■ General Trade ■ Exports ■ Modern Trade ■ Others

Balanced Regional Mix



■ North ■ South ■ East ■ West

Expanding International Presence

55+
Countries

7.0%
F.I.L.A. Group Exports

5.0%
Third Party Exports

6
Continents

Note: Data for Q1'FY27 / as of June 30, 2026, unless otherwise mentioned

Promoter Group Directors



Massimo Candela
Chairman



Luca Pelosin
Non-Executive Director



Annalisa Barbera
Non-Executive Director



Ketan Rajani
Whole Time Director



Santosh Raveshia
Managing Director



Sanjay Rajani
Whole Time Director



Chandni Somaiya
Whole Time Director



Om Raveshia
Whole Time Director

Independent Directors



Gianmatteo Terruzzi
Independent Director



Mehul Shah
Independent Director



Harsh Thakkar
Independent Director



Nitesh Shah
Independent Director



Rajiv Mistry
Independent Director



Darshika Thacker
Independent Director



Rohan Ghalla
Independent Director



Piyush Mehta
Independent Director



Senior Management Team



Harshad Raveshia
Chief Consultant
Wood Working Division



Purav Raveshia
Vice President
Product Development



Santosh Swain
Vice President
Purchase & General Affairs



Suresh Rajani
Chief Consultant
Colour Pencil Division



Sumit Rajani
Vice President
Color Pencil & Graphite Lead



Rahul Shah
Chief Financial Officer



Vijay Somaiya
Head - Polymer Division



Suraj Raveshia
Vice President
International Business



Saumitra Prasad
Chief Marketing Officer

Management Team includes Promoter Group Directors as well as Professional Members

Permanent Employees¹
13,500+

Contracted Employees¹
1,000+



**Better Cost Controls and
Margin Expansion**



**Greater Control on
Product Quality**

Note : (1) As of June 30, 2026



Note : (1) As of FY25 (ending Dec 31, 2025)

Symbiotic Relationship with F.I.L.A. Group

Global Export Distribution

- Exclusive rights for export of DOMS products in FILA's existing areas of presence
- FILA's infrastructure and market expertise combined with DOMS' diverse product range creates a powerful synergy, driving mutual growth and success

Exclusive Marketing Rights - FILA Products

- Access to F.I.L.A. Group's Popular and Premium Brands in the Stationery & Art material Industry
- Exclusive Marketing Rights in 7 countries for such FILA Group Products

Access to Product Know How & Global Trends

- Access to FILA Group's established product formulation and use case
- Knowledge sharing of emerging global trends on account of its presence across 150 countries
- Inputs from FILA Board Members with strong Industry domain experience

DOMS Manufacturing Experience

- With inhouse manufacturing capabilities manufacture (OEM basis) for FILA Group
- Assist in improving ability to source quality products at competitive prices from India for global sales
- Aim to consolidate certain procurement activities across the FILA Group providing an opportunity for us to utilize our manufacturing infrastructure efficiently

Strategic Growth Levers



Focus on expanding Manufacturing Capacity

01

- Ongoing broad based Capacity Expansion across Product categories in Stationery & Art material segment
- Plan to commercialize operations at ~50+ acres – first phase construction nearing completion
- Regular modernization /upgradation at existing facility leading to improving manufacturing capacities
- Accelerate growth in Baby Hygiene by optimizing capacity utilization in line with evolving market opportunities.

Capitalising Inorganic Growth Opportunities

02

- Explore opportunities across products with key focus around the kids' consumer ecosystem
- Pursue acquisition and partnership opportunities domestically as well as internationally with an aim to fill gaps across manufacturing and distribution

Continue Expanding Product Lines

03

- Recent Expansion of product portfolio - Introduction of mechanical pencils, adhesives, back to school product range and fine art products
- Additionally, continue to focus on increasing depth within products thereby improving ASP
- Seek to expand product lines associated through growing years of kids, children and young adults with an aim to evolve more than just a stationery brand.

Strengthen Distribution & Market Reach

04

- Omnichannel distribution network expansion strategy in place
- Aim to build a parallel distribution of general merchant retail universe within the GT segment
- Deepen existing relationship by increasing shelf space for products (new SKUs & Products)
- Strengthening arrangements with super stockiest & distributors to improve reach
- Parallely focus to develop modern trade, e-commerce and quick commerce

Leverage Technology & Data Capabilities

05

- Continue to invest in technology to drive business efficiencies and cross-functional synergies
- Strengthen systems for better production planning & managing distribution operations
- Further strengthen data analytics enabling better understanding of preferences of customers, improve sales and help in scaling operations

SUSTAINED FINANCIAL PERFORMANCE



Consolidated P&L Overview



Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26
Revenue from Operations	683.6	1,211.9	1,537.1	1,912.6	2,326.4
Other Income	2.6	4.6	10.1	22.6	18.6
Total Income	686.2	1,216.5	1,547.3	1,935.2	2,344.9
Cost of Materials Consumed	425.1	742.7	878.4	1,048.9	1,252.8
Purchase of Stock-in-Trade	13.7	26.1	59.1	60.6	79.8
Changes in Inventories of Finished Goods, Stock-in-Trade and WIP	-6.8	-5.5	-44.8	-28.9	-21.3
Employee Benefits Expense	101.4	141.8	213.1	265.2	328.9
Finance Costs	10.3	11.9	17.1	15.0	10.8
Depreciation and Amortization	38.0	40.7	51.2	69.2	88.1
Other Expenses	80.4	120.1	158.6	218.3	283.6
Total Expenses	662.2	1,077.8	1,332.8	1,648.4	2,022.7
Profit / (Loss) Before Tax	24.0	138.8	214.5	286.8	322.3
Tax Expenses	6.9	35.9	54.8	73.3	82.7
Profit / (Loss) After Tax	17.1	102.9	159.7	213.5	239.6

Consolidated Balance Sheet



Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26
Non- Current Assets					
Property, Plant and Equipment	186.1	279.9	374.6	498.4	594.4
Capital Work-in-Progress	4.0	6.9	25.4	60.3	162.1
Right of use Assets	38.2	38.2	61.1	76.5	86.1
Goodwill	2.0	2.0	62.4	74.6	75.8
Other Intangible Assets	0.2	0.1	0.1	40.9	36.5
Investments	-	1.5	1.5	1.5	1.5
Other Financial Assets	10.6	10.9	17.4	20.8	27.3
Deferred Tax Assets	1.2	3.2	5.4	8.2	9.4
Other Tax Assets (Net)	1.1	0.3	0.2	1.5	2.0
Other Non-Current Assets	9.3	17.4	25.3	48.1	77.4
Total Non-Current Assets	252.8	360.4	573.5	830.8	1,073
Current Assets					
Inventories	159.2	184.6	225.1	294.0	377.0
Trade Receivables	49.2	35.6	64.6	134.3	163.6
Cash and Cash Equivalents	9.3	34.3	56.4	60.5	53.5
Bank Balance other than above	6.5	7.4	249.4	164.9	8.3
Other Financial Assets (inc. Loans)	0.6	0.8	3.7	6.5	3.6
Other Current Assets	19.9	16.6	17.1	28.6	33.2
Total Current Assets	244.6	279.4	616.5	688.8	639.2
Total Assets	497.5	639.8	1,190.0	1,519.6	1,711.8

Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26
Equity	0.4	0.4	60.7	60.7	60.7
Equity Share Capital	246.9	337.1	753.7	942.1	1,159.0
Other Equity	10.8	17.9	27.8	79.7	82.4
Non-Controlling Interest	258.1	355.3	842.2	1,082.5	1,302.1
Total Equity					
Non-Current Liabilities					
Borrowings	2.9	15.2	83.7	105.5	38.0
Lease Liabilities	29.4	30.3	43.0	43.2	36.2
Other Financial Liabilities	-	-	-	1.4	5.3
Non-Current Provisions	7.8	9.1	13.2	18.8	26.3
Deferred Tax Liabilities (Net)	-	-	-	11.3	10.0
Total Non-Current Liabilities	40.0	54.5	140.0	180.2	115.9
Current Liabilities					
Borrowings	82.1	84.9	32.2	47.6	51.6
Lease Liabilities	8.7	9.5	13.0	15.4	15.4
Trade Payables	81.1	87.0	89.2	109.1	125.0
Other Financial Liabilities	13.1	17.5	41.1	40.6	48.2
Other Current Liabilities (incl. Provisions)	9.6	23.6	30.7	41.4	49.7
Current Tax Liabilities (Net)	4.8	7.4	1.6	2.8	3.9
Total Current Liabilities	199.3	229.9	207.8	256.9	293.9
Total Equity & Liabilities	497.5	639.8	1,190.0	1,519.6	1,711.8

Consolidated Cash Flow Overview



Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26
Cash flow from Operating Activities					
Profit / (Loss) before tax	24.0	138.8	214.5	286.8	322.3
Adjustments for non-cash items	7.4	43.0	50.9	72.8	93.9
Adjustment for non-operating items	43.4	10.5	10.5	-2.8	5.3
Operating cash inflow before working capital changes	74.8	192.4	275.8	356.8	421.5
Net decrease / (increase) in working capital	-20.7	15.4	-29.0	-97.7	-82.4
Cash generated from Operations	54.1	207.7	246.8	259.1	339.1
Income tax paid (net of refunds)	-3.2	-34.5	-64.3	-75.7	-84.7
Net cash flows generated from Operating activities (A)	50.9	173.3	182.5	183.3	254.3
Cash flow from Investing Activities					
Purchase of property, plant and equipment (including CWIP and capital advances)(net) + Upfront Payment for leasehold land	-34.9	-136.3	-153.5	-213.3	-292.8
Acquisition of subsidiary, net of cash	0.0	0.0	-70.5	-24.9	-15.8
Proceeds from sale of property plant & equipment	0.2	0.8	0.3	0.2	0.3
Other Inflow / (Outflow) from Investing Activities	0.9	-0.5	-233.8	98.4	159.7
Net cash flows used in Investing activities (B)	-33.7	-135.9	-457.5	-139.6	-148.6
Cash flow from Financing Activities					
Proceeds from Fresh Issue of Shares (Net)	-	0.0	334.7	0.0	0.0
Dividends paid	-	-5.6	-9.3	-15.2	-19.1
Finance cost paid	-11.0	-14.0	-12.0	-11.5	-12.0
Payment of lease liabilities	-7.9	-7.4	-14.8	-16.6	-17.2
Proceeds / (Repayments) of borrowings	-11.6	14.6	-1.3	3.5	-64.5
Net cash flows (used in) / generated from Financing activities (C)	-30.6	-12.4	297.2	-39.8	-112.7
Net increase/(decrease) in cash and cash equivalents (A+B+C)	-13.4	25.0	22.2	4.0	-7.0

Key Financial Metrics – Reflecting Business Resilience



Networth

₹ 1,302.1 Cr



Healthy Balance Sheet

Cash Balance

₹ 61.8 Cr



Strong Liquidity

Debt:Equity Ratio

0.02 x



Comfortable Debt Coverage

Cash Flow from Operations

₹ 254.3 Cr



Positive Operational Profile

Working Capital Days

65 Days



Prudent Efficiency

ROE / ROCE

20.1% / 23.9%



Attractive Return Profile

CAPEX

₹ 292.8 Cr



Growth Driven – Investing in Future

Gross Fixed Asset Turnover

2.7 x



Improving Asset Turns

Note : All the datapoints are as of March 31, 2026 / FY26, unless mentioned otherwise



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EVERY AMBITION NEEDS PREPARATION

Thank You



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