Fine Organic Industries Limited
Regd. Office
Fine House, Anandji Street, Off M. G. Road,
Ghatkopar East, Mumbai 400 077, India.
CIN : L24119MH2002PLC136003
Tel : + 91-22-2102 5000
Fax : + 91-22-2102 8899 / 2102 6666
Email : info@fineorganics.com
Web: www.fineorganics.com

FINE ORGANICS

Date: August 10, 2026

To **BSE Limited** Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001	To **National Stock Exchange of India Limited** Plot No. C/1, "6" Block, Exchange Plaza Bandra Kurla Complex, Bandra (East) Mumbai - 400 051
Security Code: 541557	**Symbol: FINEORG**

Subject: Disclosure of information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir / Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the Investor Presentation – August 2026 of the Company.

The aforesaid presentation is also available on the Company's website www.fineorganics.com.

We request you to take the above information on your record.

Thanking you,

For Fine Organic Industries Limited

POOJA BHAVESH LOHOR
Digitally signed by POOJA BHAVESH LOHOR
Date: 2026.08.10 10:18:35 +05'30'

Pooja Lohor
Company Secretary and Compliance Officer
Membership No. A28397

Encl.: As above

FINE ORGANICS




Investor Presentation: August’ 26

Safe Harbor

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Fine Organic Industries Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company

Expertise in Oleochemistry

An established and reputed international player of **specialty additives,** rooted in India

We create Specialty additives for **diverse applications, Solution-centric** approach and **Innovation-driven** mindset

Leading producer of the **widest range of additives** for foods, polymers, feeds, cosmetics, coatings etc.

Making Things Better

A Technical Pinch of salt in the end product making a HUGE difference in the product performance

Pioneered in developing wide range of **specialty additives** for a variety of applications that are **connected to humans in their daily lives**

We are omnipresent and form **a part of your life** in every way

Why FINE additives are preferred?

FINE ORGANICS

01 **Green additives from FINE have successfully substituted potentially,** harmful chemicals across various industries like plastics, packaging, food, cosmetics, rubbers, and coatings, while maintaining performance standards

02 Increasing consumer awareness for environment has resulted in remarkable preference for **'Green' and 'Sustainable' products**

03 FINE additives are majorly biobased, safe to use and biodegradable; therefore, can offer the most effective benefits through **'Sustainability' combined with excellence in functionality and safety**

04 Minimized waste generation, effluent management through **effective production process and stringent compliance to regulations**

Demand for oleochemical derived additives is increasing

High-Performance

Environment-Friendly Additives

Over 50 years of Journey

FINE ORGANICS

1970

Established as 'Fine Organic Industries', a partnership firm by Late Shri Ramesh Shah and Late Shri Prakash Kamat

1973-1988

Commissioned first food additives facility in Dombivli

Set up second facility in Ambernath

2001-2002

Commissioned facility at Badlapur

Incorporated the company under the name of Fine Organic Industries (Mumbai) Pvt. Ltd.

2005-2006

Established R&D Centre in Navi Mumbai

Commissioned large manufacturing facilities in Ambernath

2008-2012

Expanded capacity addition phase wise in Ambernath

2014-2015

Signed JV with Netherlands based bakery premix manufacturer Zeelandia International

Incorporation of USA Subsidiary in 2014

Additional capacity expansion at Ambernath facility

2016-2017

Amalgamated Fine Research and Development Centre Pvt Ltd and Fine Specialty Surfactants Pvt. Ltd.

Incorporation of Europe subsidiary

2018-2021

Initiated (IPO) and got listed on BSE and NSE

New plant at Ambernath and Patalganga commissioned

2022-2026

Commenced Production at JVC in Thailand

Incorporated WOS Fine Organic Industries (SEZ) Pvt. Ltd.

Incorporated WOS - Fine Organics Americas LLC

Incorporated WOS, Fine Organics FZE,UAE

JVC - Joint Venture Company WOS – Wholly Owned Subsidiary

Vision and Mission

01 **VISION**

- To become a preferred supplier of oleochemicals derived green additives globally

02 **MISSION**

- To use our expertise in oleochemistry and build a compelling portfolio of specialty green additives and ingredients for various end-user applications
- To expand infrastructure for research and manufacturing
- To develop a lean, empowered team that is aligned with the organisation's core values

03 **VALUES**

- Integrity to display trust, responsibility, and accountability in building lasting relationships with customers and stakeholders
- Execution excellence to demonstrate pride, passion, and professionalism
- Customer first to anticipate and fulfil customer needs
- Entrepreneurial thinking to convert unconventional ideas into action with positive impact

Principles of the Green Chemistry Concept

FINE ORGANICS

Fine Process Philosophy

Safer reaction routes
Design for degradation
Non-hazardous chemistry

Fine Engineering Principles

Better energy efficiency
High atom economy
Improved reaction kinetics

Fine Operations Culture

Near-zero solvents
Pollution monitoring and control
Waste prevention over treatment

A Fine Family

930+	Employee Strength
19%	Women Employees
>10%	Employees completed 25 years of journey with us
>9%	2nd Generation Employees

Creating and encouraging home grown leadership with the signature Fine Organics character comprising integrity, trust, fairness and strong values

Integrity is both a value as well as a character that is embedded in every Fine Organics employee, manifesting itself in every thought and action, every day with everyone

All the above data points are as on 31st Mar'26

Strength Formulae for Success of FINE ORGANICS

FINE ORGANICS

01 Strong R&D & Innovation led Business

02 Diversified Product Portfolio

03 Specialized Business Model

04 Diversified Customer Base

05 Highly Experienced Management Team

06 Dominant Position

Technology Development + **Relentless Focus** = **Innovative Products and Solutions**

Strong R&D : Innovative Approach

Strong R&D Capabilities

- Value Creation; Effective and Efficient technical support to customers
- Dedicated team of more than **40 Scientists and Technicians**

In-House Design and Engineering

- In-house capabilities for plant designing and engineering
- **Minimize capital expenditures** & quicker commissioning

New Product Developments

Specialty Additives for:

- **Feed nutrition**
- **Foods**
- **CosPha**
- **Coatings**
- **Polymers**
- **Others**

Focus on

- **Developing New Products**
- **Improving Process Technology**
- **Exploring New Markets**
- **Expanding Capacities**

With Industry Standards and Regulatory Credentials

Setting new benchmarks in quality and consistency

High safety and productivity standards

Products are appreciated by customers worldwide for their consistent quality and packaging standards

Fine's facilities are fully geared towards meeting growing Global Demands

1. Diversified Product Portfolio : Multiple End-users

- Pioneer in manufacturing of food emulsifiers in India
- Expanded its range to anti-fungal agents, bread improvers, beverage clouding agents etc.

- Our product range for CosPha (Cosmetics and Pharmaceuticals) applications serve as base ingredients
- They enhance appearance and use for endusers in skin care products like Creams, Lotions & Ointments etc

- The diversity of oleochemistry has enabled us to develop a wide range of additives for polymers

- Using our oleochemistry expertise, we have developed a line of functional additives and special formulations for several other industries, such as feed nutrition and coatings, etc.

2. Diversified Product Portfolio : Multiple End-users

FINE ORGANICS

Food Additives

Additives for maintaining the quality and freshness of the food products, impart better product structure integrity and helps in increasing the shelf life of food products

Polymer Additives

Used for various functionalities in wide range of plastic products made from various polymers

Additives for Coatings

Used as anti-settling agents, emulsifiers, thickening/anti-sagging agents, wetting and dispersing agents, defoamers, biocides and anti-mar waxes for use in coating applications. Capable of improving the appearance and durability of a coating

Emollients for Cosmetics

Enables manufacturing of products with different structures like creams, gels, pastes, lotions etc. Aids in achieving long term physical stability for transport and storage. Increases sensory perception and the chemical stability of the sensitive active agents

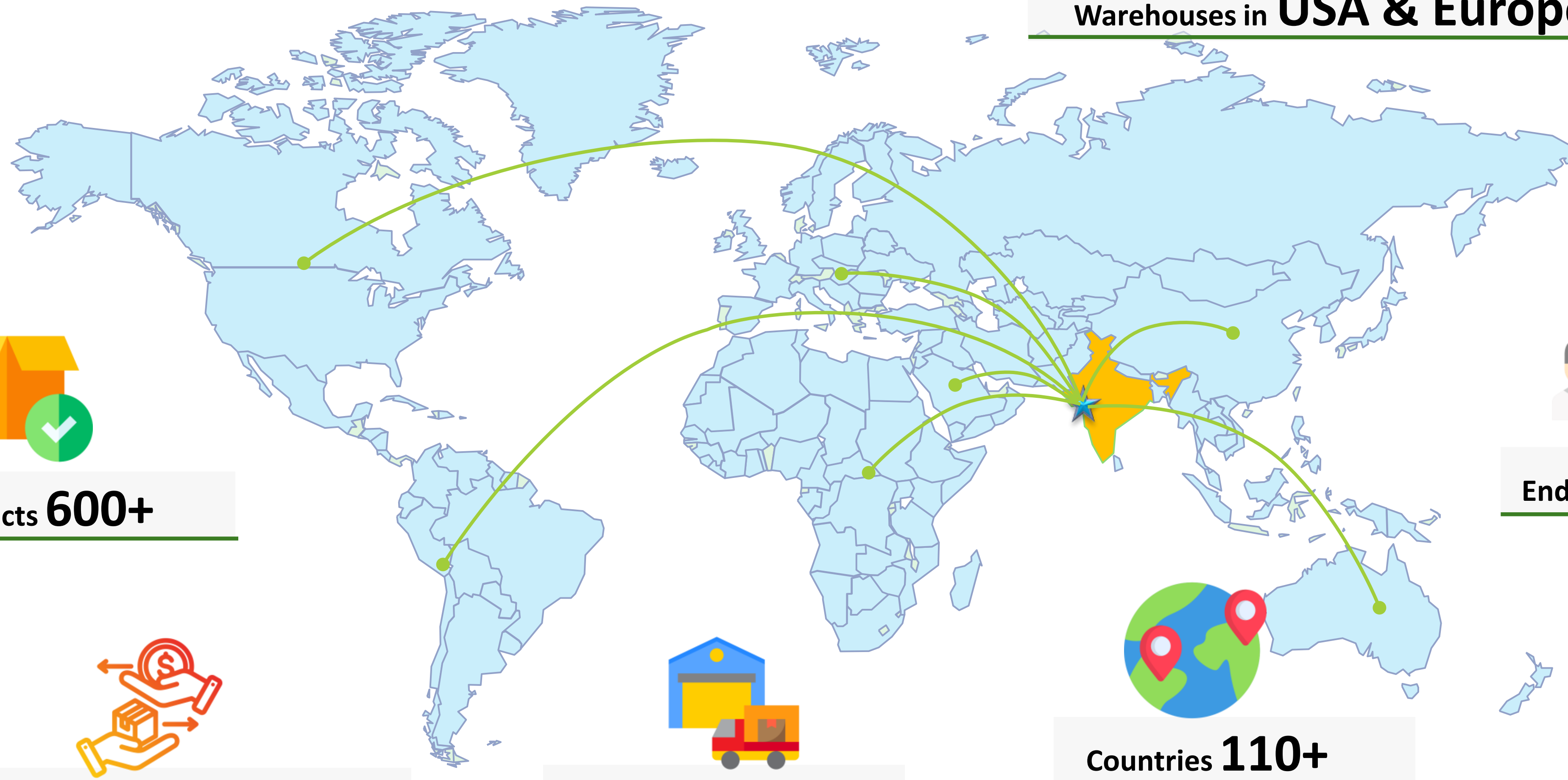
Feed Nutrition Additives

Replaces harmful antibiotics and improves feed efficiency and imparts several technical advantages to the end products

Specialty Additives

A wide range of specialty performance additives for various industries

4. Diversified Customer Base



Warehouses in **USA & Europe**

End Users **5,400+**

Products **600+**

Countries **110+**

Direct Customers **950+**

Distributors **330+**

Map not to scale. All data, information and maps are provided “as is” without warranty or any representation of accuracy, timeliness or completeness

As on 31st Mar’26

5. Highly Experienced Board of Directors

Mukesh Shah - Chairman

- Joined in 1973. Holds a Bachelor's degree in Science
- Played a key role in establishing quality control and marketing

Jayen Shah - Managing Director

- Joined in 1986. Holds a Master's degree in Science
- Instrumental in creating a strong vendor-partner network

Tushar Shah - Executive Director and CEO

- Joined in 1989 and led several initiatives like ERP, CRM, etc.
- Key role in the development of the first slip additive facility

Bimal Shah - Executive Director

- Joined in 2009. Holds a Bachelor's degree in Science from Purdue University and a Master's degree from Boston College
- Led initiatives for new projects and processes

Nikhil Kamat - Executive Director

- Joined in 1987, holds a Master's of Science Degree in Biochemistry from ICT, Mumbai
- Played a key role in operations, productions, planning, handling technical, environmental and regulatory tasks

Prakash Apte - Independent Director

- On the Board since Nov 2017. Holds a Bachelor's degree in Mechanical Engineering
- Previously served as MD of Syngenta India

Mahesh Sarda - Independent Director

- On the Board since Nov 2017. Qualified Chartered Accountant
- Previously served as a Partner at Deloitte Haskins & Sells

Thiruvengadam Parthasarathi - Independent Director

- On the Board since Nov 2017. Holds a BTech degree from IIT, Madras and Post Graduate in Industrial Engineering
- Previously served as a Senior Director with Deloitte India

Kaushik Shah - Independent Director

- On the Board since Jan 2018. Holds a Bachelor's degree in Commerce and a Qualified Chartered Accountant
- Previously served as MD of Fulford (India)

Rashi Mehta - Independent Director

- Joined in 2024
- Holds degree in law and arts, Practicing legal professional having wide experience over 20 years in pivotal areas of law

Shailendra Nadkarni - Independent Director *

- Joined in 2026
- M.E. (Structures) and, C.A.I.I.B. from the Indian Institute of Banking and Finance

*with effect from May 19, 2026, subject to shareholders' approval in the Annual General Meeting of the Company.

6. Dominant Position

01
Pioneers and the largest manufacturers of oleochemical-based additives in India and a strong player globally

02
Fully automated production facility multiple production sites

03
One of the few global players in the specialty food emulsifiers

04
One of the few global players in the Polymer additives emulsifiers

05
One of the few leading players to develop proprietary technology to manufacture green additives

Our Sustainable Value Creation Framework

FINE ORGANICS

Financial Capital

We are dedicated to creating value for all stakeholders, including employees, shareholders, governments, and communities, by effectively deploying capital throughout our operations

Human Capital

We prioritize the well-being and development of our 930+ employees. We foster a customer-focused and high performance culture based on our core values

Intellectual Capital

Investing in research and consumer insights is crucial for us. We utilise our R&D capabilities and proprietary technologies to develop innovative products that strengthen our brand

Social Capital

Sustainability and reputation management are integral to our business model. We are committed to creating value for our community, business, labour, and government stakeholders in all regions where we operate

Manufacturing Capital

Our manufacturing facilities are strategically located near ports to ensure efficient global distribution and enhanced customer service

Natural Capital

We prioritize the sustainable use of natural resources in our manufacturing processes. Our procurement strategies emphasis long-term sustainability and environmental impact mitigation

Industry growth potential factors

Industry	Key Additives & Ingredients	End-Use Applications	Growth Drivers
FOOD ADDITIVES 	▪ Emulsifiers ▪ Anti-fungal agents ▪ Beverage cloudifier ▪ Anti-crystallisers	▪ Bakery products ▪ Confectionery ▪ Biscuits ▪ Oil and fats ▪ Dairy products ▪ Beverages	▪ Increased consumption ▪ Increased number of end-user applications ▪ People moving towards busy lifestyle ▪ Changing food habits
POLYMER ADDITIVES 	▪ Lubricants ▪ Anti-fogging additives ▪ Anti-static additives ▪ Anti-scratch ▪ Processing aids ▪ Flow improvers ▪ Slip additives ▪ Dispersants	▪ Packaging films ▪ Bottle caps ▪ Wires & Cable ▪ Packaging ▪ Furniture ▪ Automobiles ▪ Pipes & Fittings ▪ Biodegradable plastic	▪ Replacing the use of conventional plastics ▪ Recycling of plastics ▪ Increased use of bioplastics ▪ Increased use of plastic as a substitute of other materials ▪ Demand for green polymer additives ▪ Development of performance polymer additives ▪ Increasing urbanisation and replacement of metal and wood ▪ Increased use of package materials

Industry growth potential factors

FINE ORGANICS

Industry	Key Additives & Ingredients	End-Use Applications	Growth Drivers
FEED NUTRITION ADDITIVES 	▪ Natural antibiotics ▪ Nutritional additives ▪ Anti-fungal additives	▪ Poultry feeds ▪ Cattle feeds ▪ Aquaculture	▪ Growing health and safety awareness in the food processing industry ▪ Increased demand for quality end products ▪ Growing awareness about the healthy products
COATING AND SPECIALITIES 	▪ Lube additives ▪ Property modifiers ▪ Anti-corrosive additives ▪ Emulsifiers ▪ Wetting and dispersing agents ▪ Anti-mat additives	▪ Automotive lubricants ▪ Roads and highway ▪ Printing inks and Coatings for metal, papers etc ▪ Other specialty applications	▪ Increase in infra-projects ▪ Growth in automobile sales ▪ Increasing usage in industrial protective coating ▪ Growing e-commerce ▪ Increased demand for paint protecting coating ▪ Growth in niche products ▪ Increased use of specialty papers
COSPHA ADDITIVES 	▪ Emulsifiers ▪ Emollients ▪ Green surfactants	▪ Creams, lotions ▪ Skin care ▪ Hair care ▪ Cleanser ▪ Home care	▪ Growth in Tier II and Tier III cities ▪ Increased demand for men's cosmetics ▪ Growing demand for personal & home care products

Financial Highlights

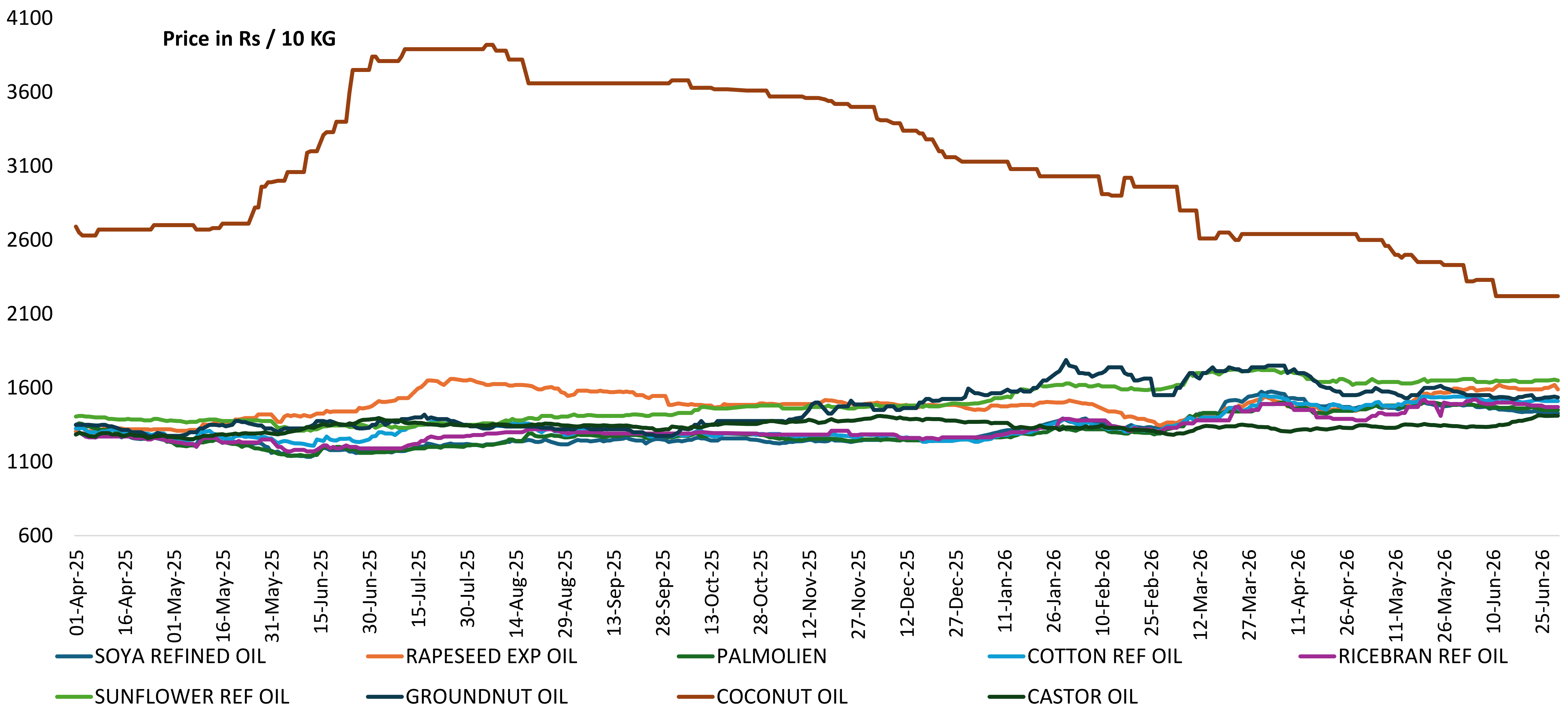
Q1FY27 Business Highlights

FINE ORGANICS

- **Revenue Composition and Demand Trends**
  - Exports accounted for around 60% of total revenue in Q1FY27
  - Overall demand remained stable during the quarter with export and domestic revenue both showing improved performance
- **Operating Environment and Cost Dynamics**
  - Raw material prices remained elevated in Q1FY27 compared to FY26, while the sequential increase over Q4FY26 was marginal
- **Utility Costs scenario**
  - Utility costs increased significantly in Q1 FY27 compared to FY26, primarily driven by higher fuel prices resulting from the ongoing West Asia geopolitical crisis
- **Full & Final Settlement for Badlapur Plant Insurance Claim**
  - Following the fire incident on 18 January 2024 at a neighbouring facility, which resulted in damage to certain property, plant and equipment and inventories and caused temporary disruption to operations, the Company had filed insurance claims for property damage, inventory losses and business interruption.
  - During Q1 FY26, the Company received the final settlement of ₹6.98 crore towards the business interruption claim, which was recognised as an exceptional item during that quarter.
  - In July 2026, the insurance claim relating to property damage and inventory losses was finally settled at ₹4.35 crore. Interim settlements aggregating to ₹1.80 crore had already been received in earlier periods. Consequently, appropriate adjustments have been incorporated in the standalone financial statements for the quarter ended 30 June

RM Prices Volatility

FINE ORGANICS



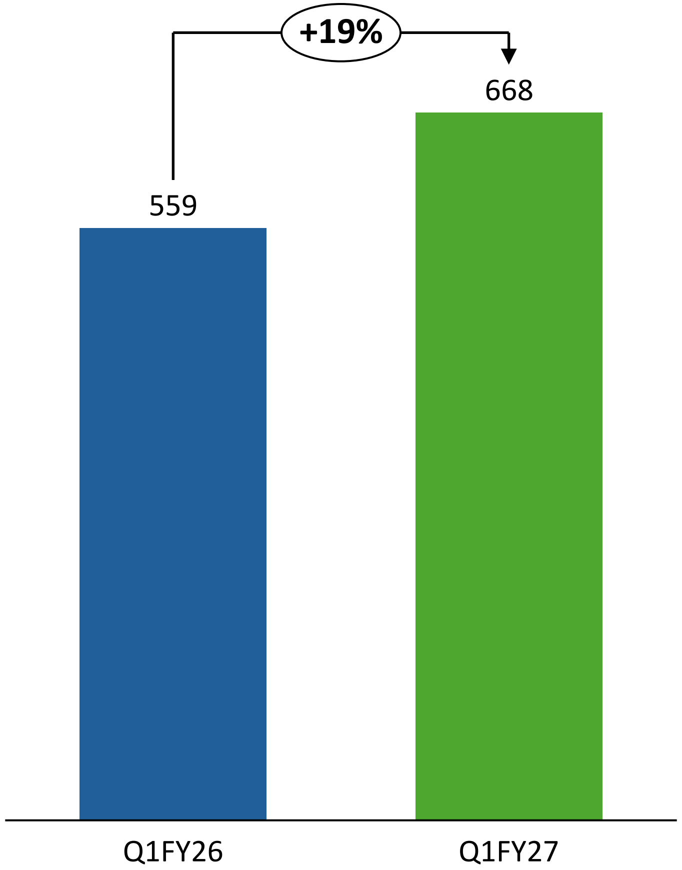
Source – RK Singhal (Vishwa Vyapar)

Standalone Performance Highlights

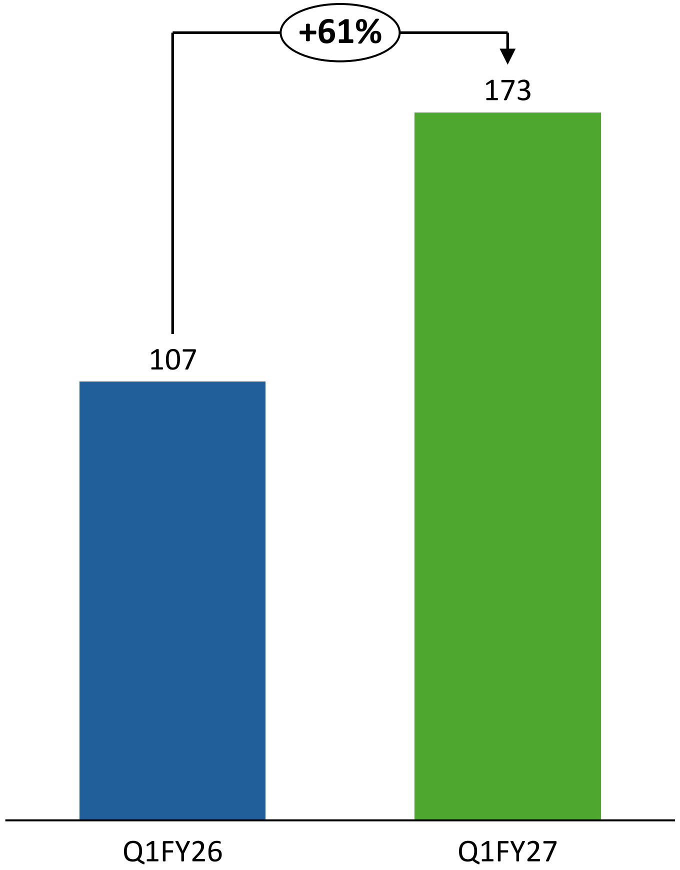
FINE ORGANICS

Rs in Crores

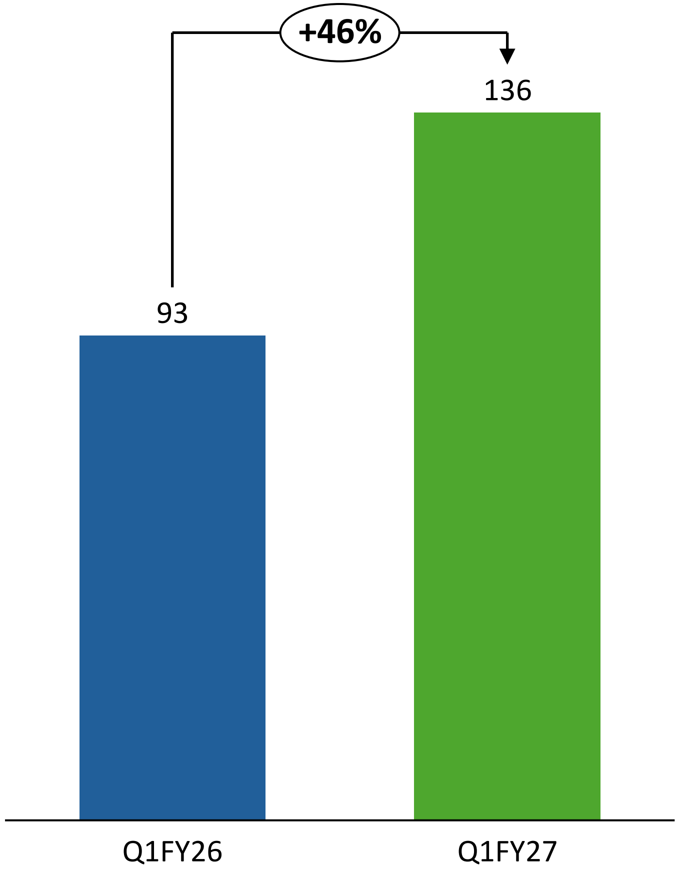
Revenue



EBITDA



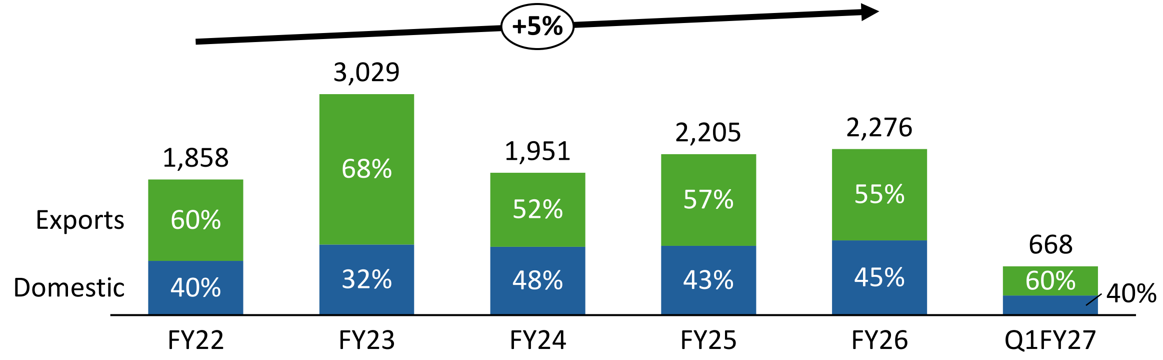
PAT



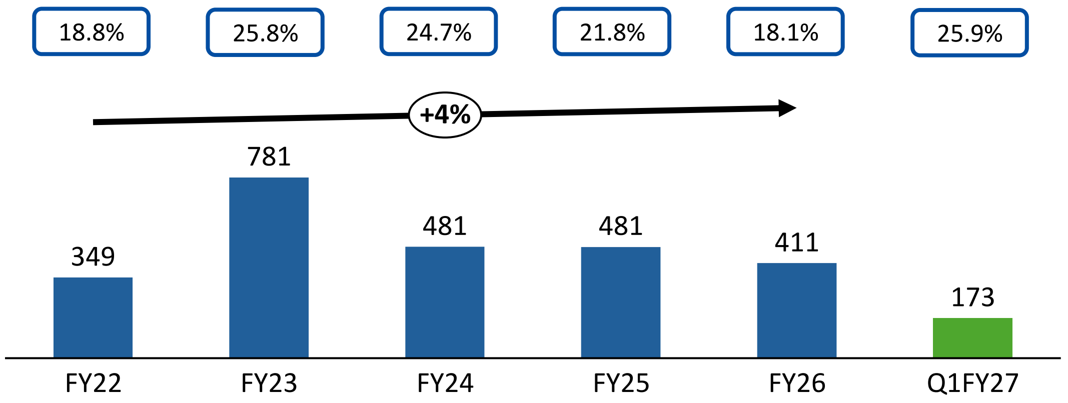
Q1FY26 Standalone Operating Performance

Revenue

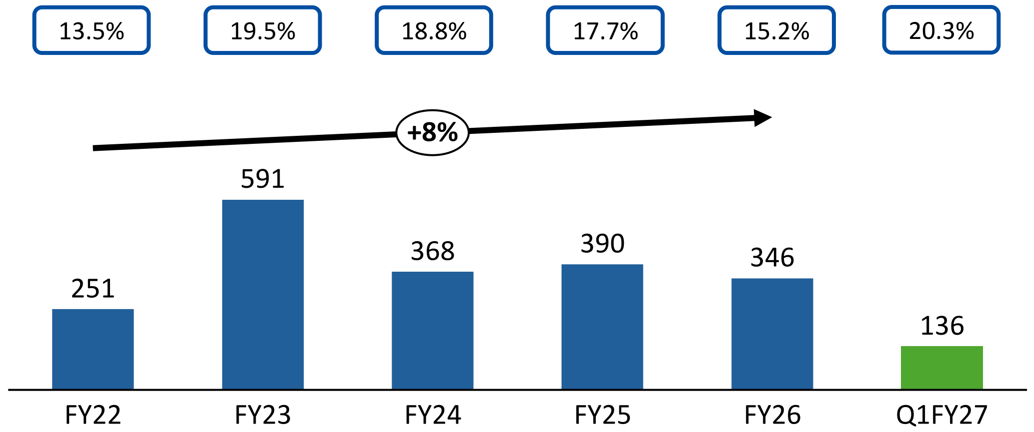
Rs in Crores



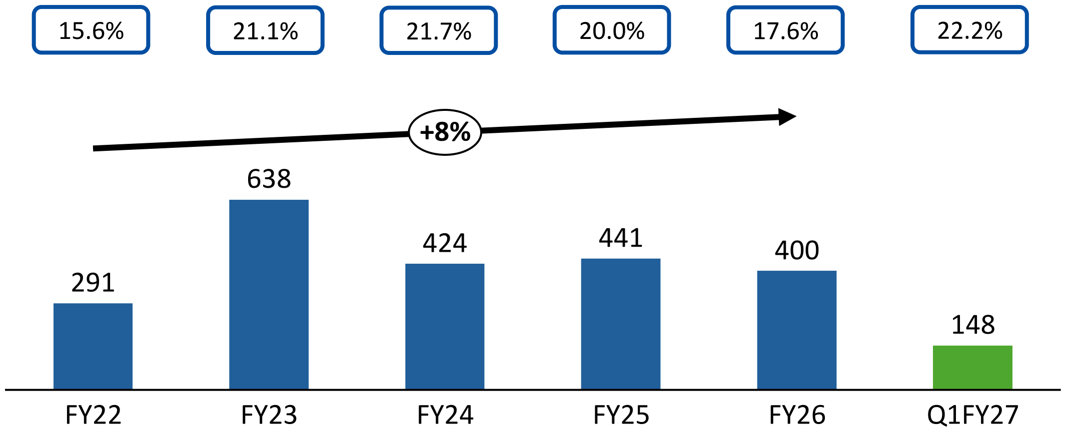
EBITDA & Margins



PAT & Margins



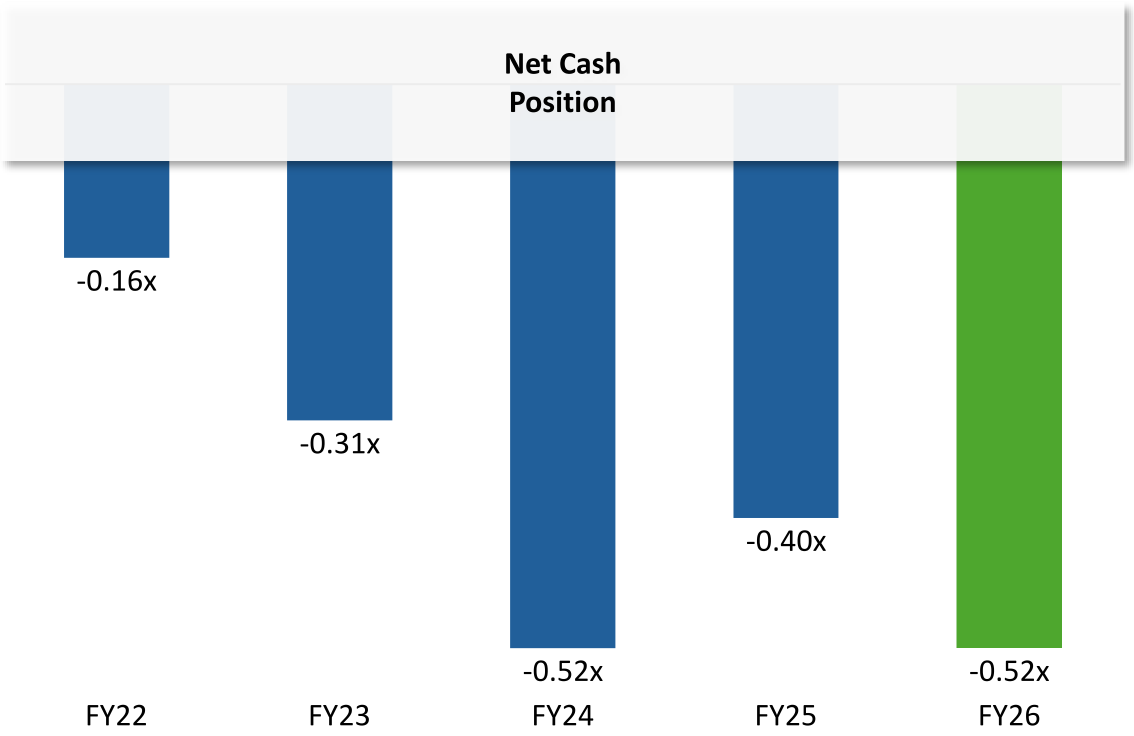
Cash PAT & Margins



Cash PAT = NPAT + Depreciation

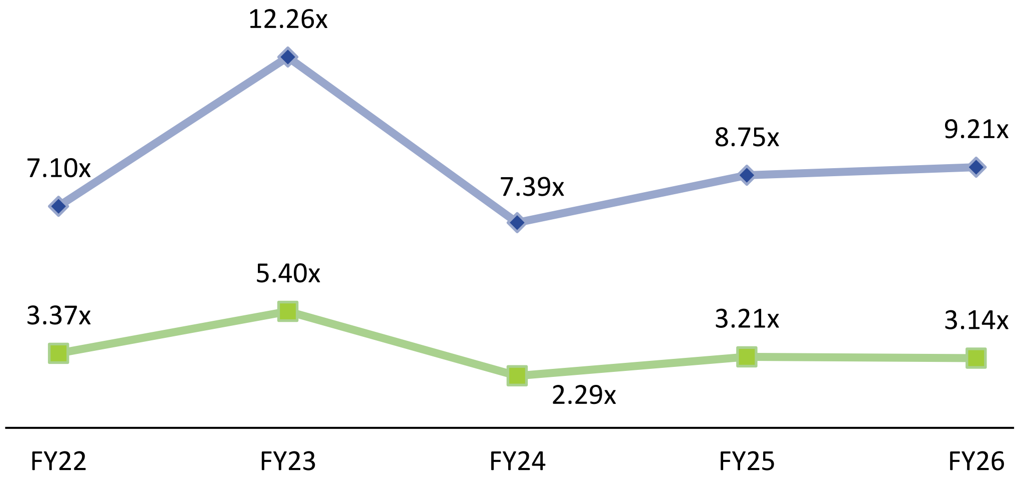
Use of Capital (Standalone)

Net Debt to Equity



Net Debt = Total Long term debt + short term debt + current of maturities of long term debt – cash and bank balances

Fixed Asset Turnover



Fixed Asset Turnover (**Gross**) = Net Revenue from Operations / Total Gross Block of Fixed Assets including Land

Fixed Asset Turnover (**Net**) = Net Revenue from Operations / Total Net Block of Fixed Assets including Land

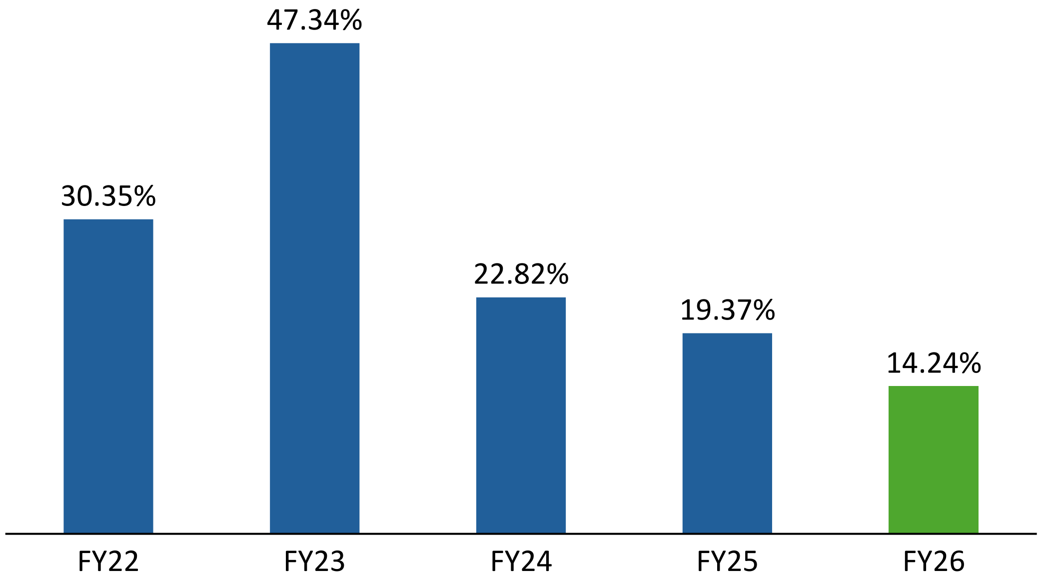
x = no. of times

*increased in Gross Block as Patalganga facility Phase 2 got commissioned in FY22

Standalone Return Profile

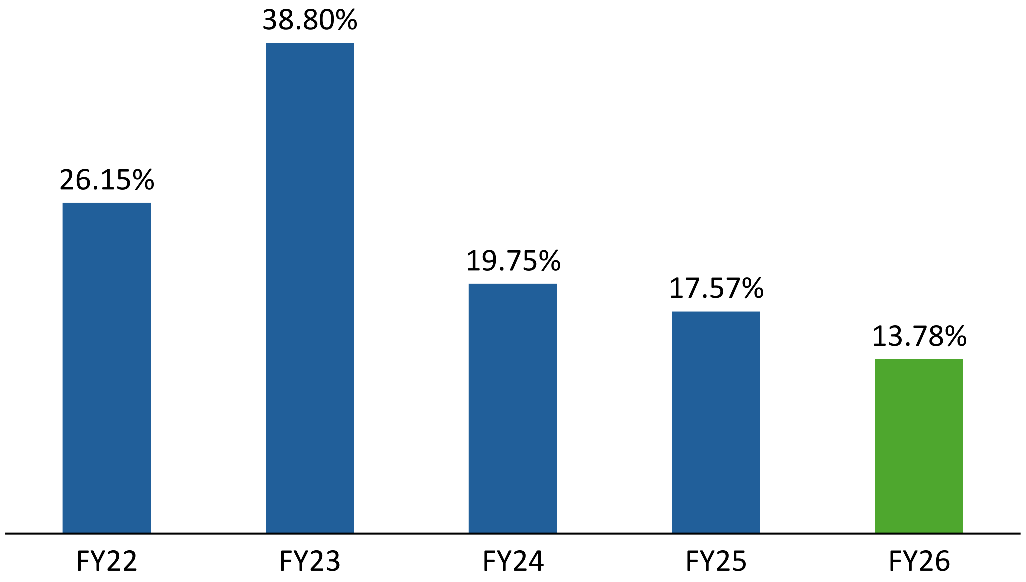
FINE ORGANICS

Return on Capital Employed



Return on Capital Employed = EBIT (excluding Other Income) / (Total Debt + Total Net worth)

Return on Net Worth



Return on Net Worth = Net Profit After Tax / Total Net Worth

Standalone Profit & Loss Statement

Particulars (Rs in Crs)	Q1FY27	Q1FY26	YoY	Q4FY26	QoQ	FY26
Revenue from Operations	**668.1**	**559.2**	**19.5%**	**616.3**	**8.4%**	**2,276.0**
Cost of Raw Material Consumed	369.9	348.0		395.7		1,448.5
Gross Profit	**298.2**	**211.2**	**41.2%**	**220.6**	**35.2%**	**827.5**
Gross Profit Margin	**44.6%**	**37.8%**		**35.8%**		**36.4%**
Employee Cost	45.3	37.7		40.7		156.7
Other Expenses	79.7	66.2		68.5		259.4
EBITDA	**173.1**	**107.2**	**61.4%**	**111.3**	**55.5%**	**411.4**
EBITDA Margin	**25.9%**	**19.2%**		**18.1%**		**18.1%**
Other Income	23.6	25.9		34.1		114.0
Depreciation	12.8	11.3		17.0		53.3
EBIT	**183.9**	**121.9**	**50.9%**	**128.4**	**43.2%**	**472.1**
EBIT Margin	**27.5%**	**21.8%**		**20.8%**		**20.7%**
Finance Cost	0.7	0.5		1.7		3.0
Exceptional Items	0.0	7.0		0.0		7.0
PBT	**183.2**	**128.4**	**42.7%**	**126.7**	**44.6%**	**476.0**
PBT Margin	**27.4%**	**23.0%**		**20.6%**		**20.9%**
Tax	47.7	35.5		36.6		129.6
PAT	**135.5**	**92.8**	**46.0%**	**90.1**	**50.4%**	**346.4**
PAT Margin %	**20.3%**	**16.6%**		**14.6%**		**15.2%**
Other Comprehensive Income	10.2	-5.9		-6.7		-16.1
Total Comprehensive Income for the year / period	**145.7**	**87.0**	**67.6%**	**83.4**	**74.7%**	**330.3**
EPS*	44.19	30.28		30.28		112.97

* Not Annualized for the quarter

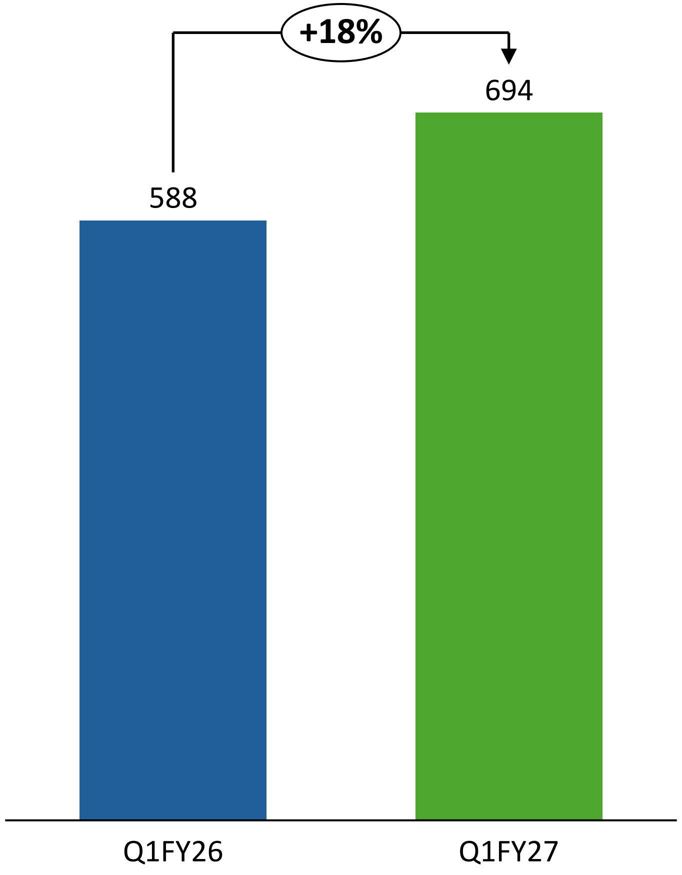
Consolidated Performance Highlights

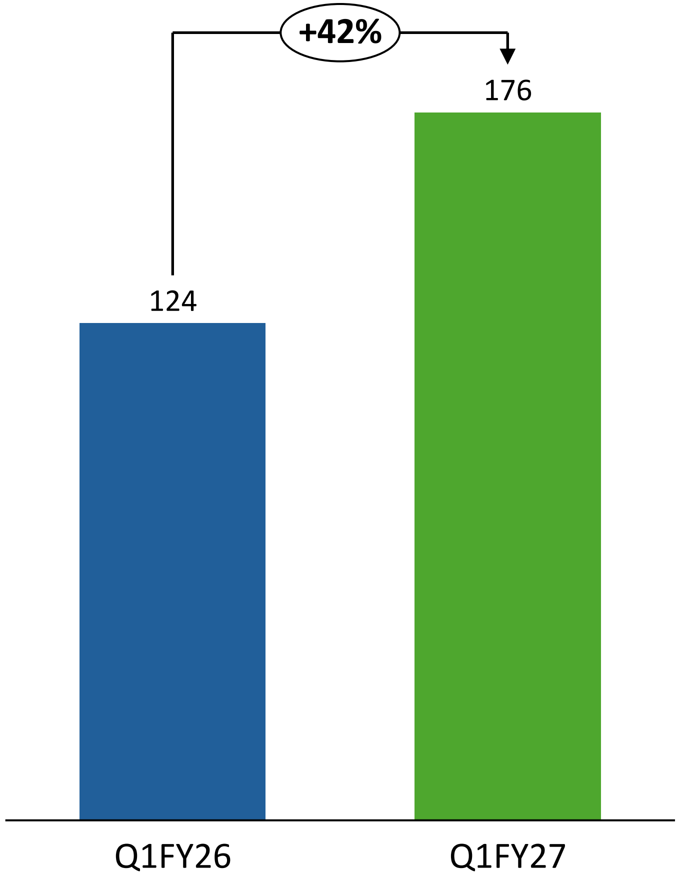
Revenue

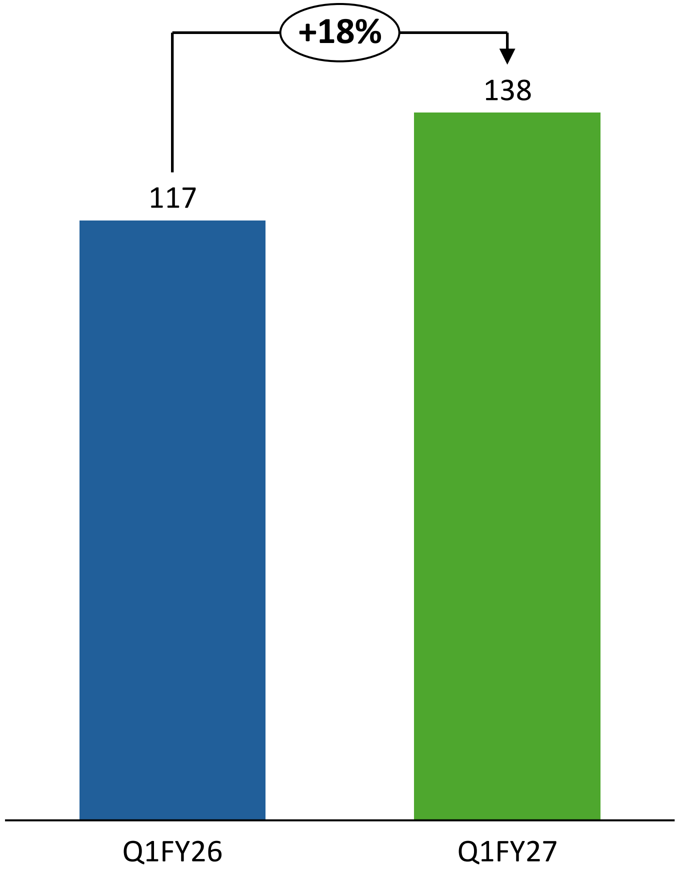
EBITDA

PAT

Rs in Crores





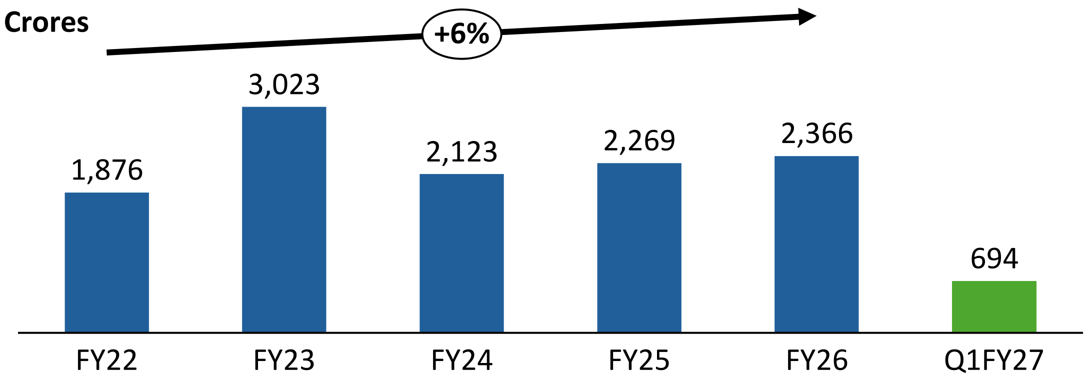


Q1FY27 Consolidated Operating Performance

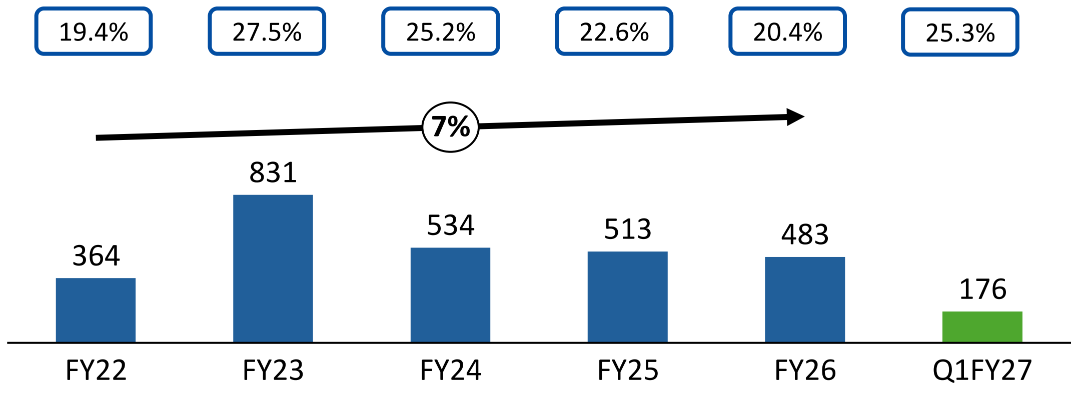
FINE ORGANICS

Revenue

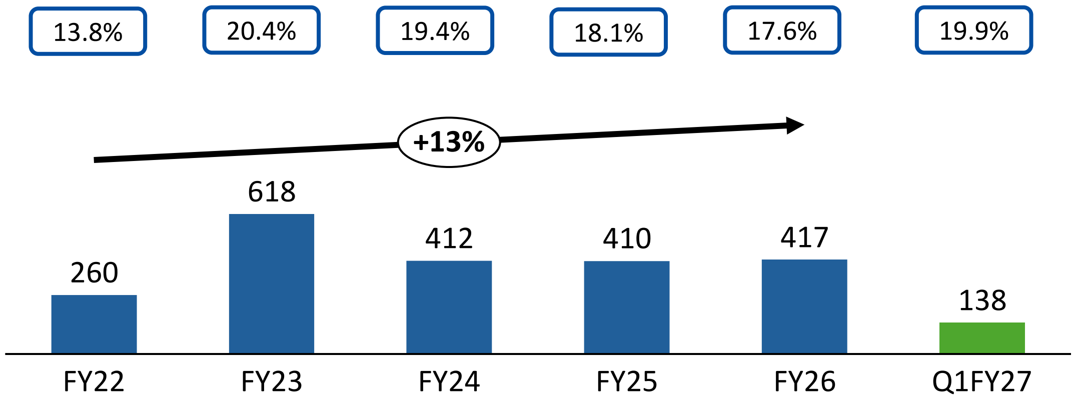
Rs in Crores



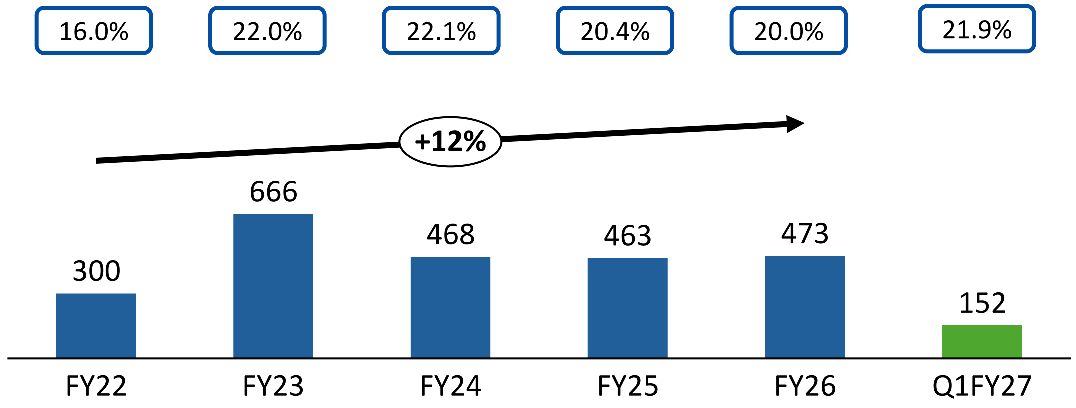
EBITDA & Margins



PAT & Margins



Cash PAT & Margins

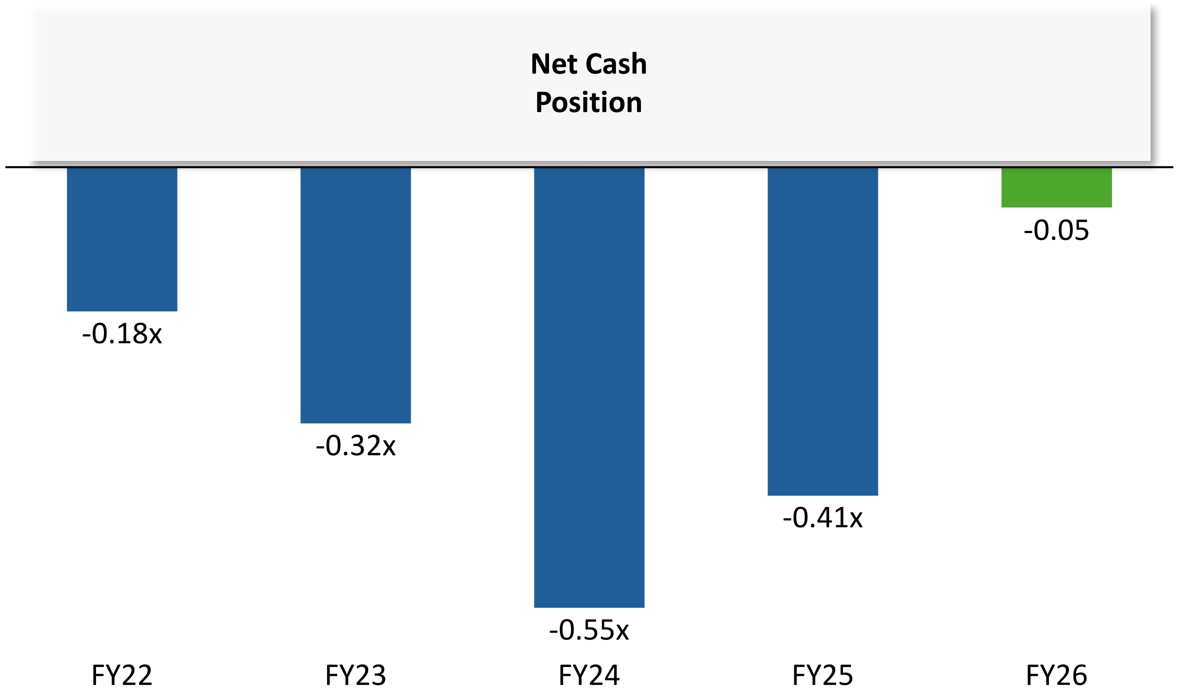


*After Share Profit / (Loss) of Joint Venture

Cash PAT = NPAT + Depreciation

Use of Capital (Consolidated)

Net Debt to Equity



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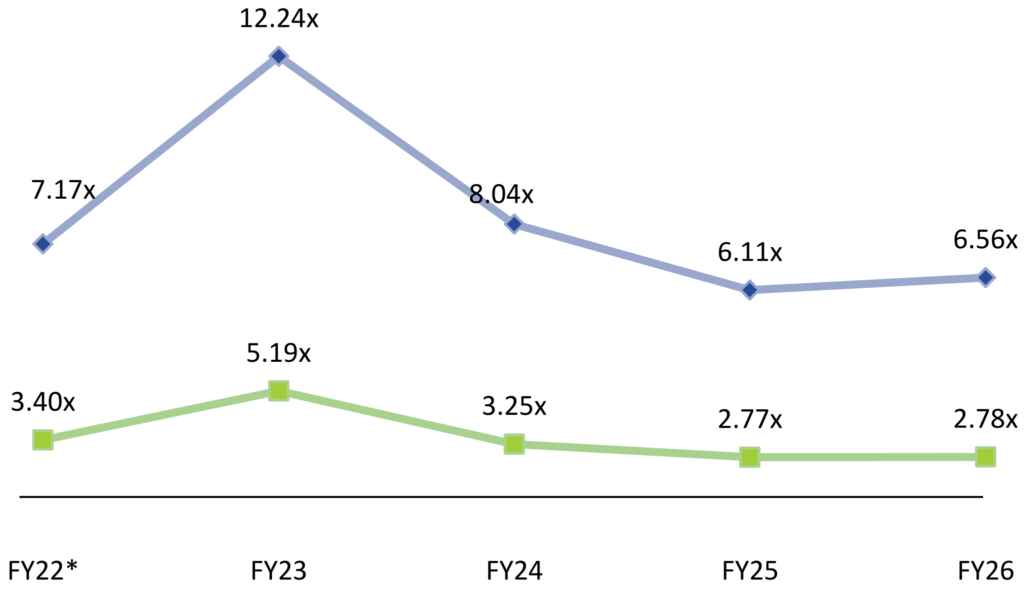
Fixed Asset Turnover



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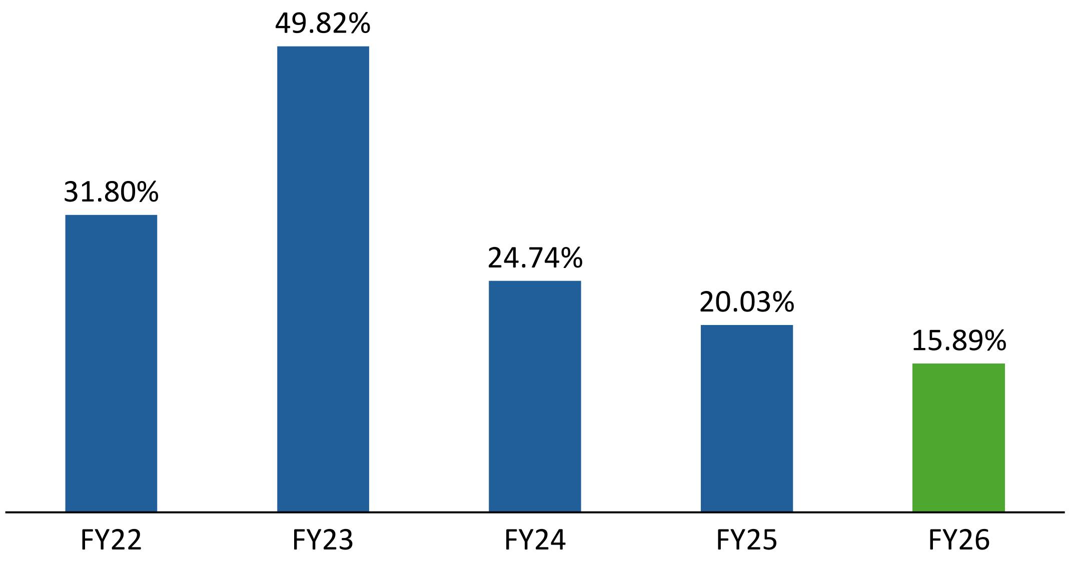
*increased in Gross Block as Patalganga facility Phase 2 got commissioned in FY22

Consolidated Return Profile

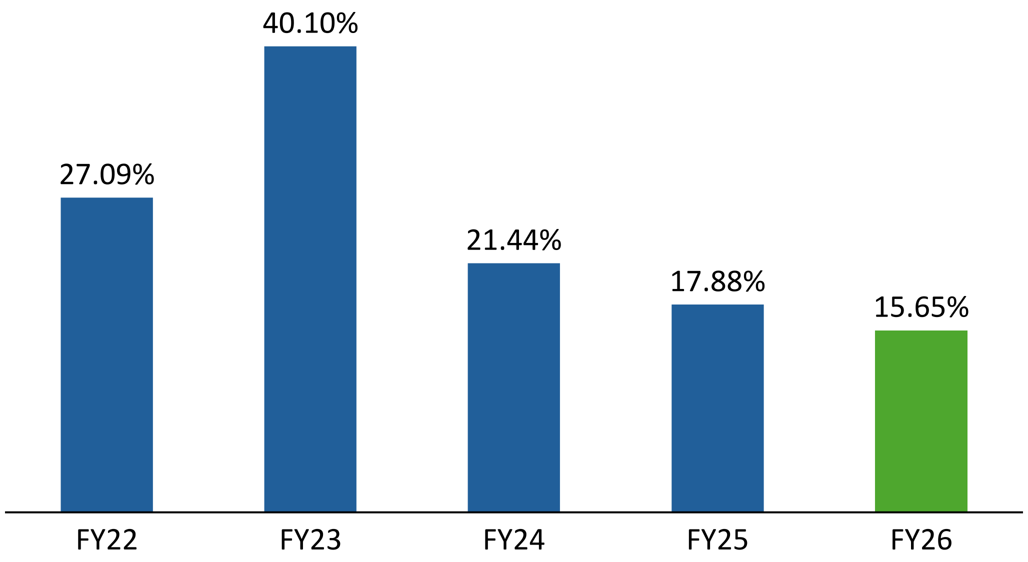
FINE ORGANICS

Return on Capital Employed



Return on Capital Employed = EBIT (excluding Other Income and including share of profit / (loss) of JV (net of tax)) / (Total Debt + Total Net worth)

Return on Net Worth



Return on Net Worth = Net Profit After Tax / Total Net Worth

Consolidated Profit & Loss Statement

FINE ORGANICS

Particulars (Rs in Crs)	Q1FY27	Q1FY26	YoY	Q4FY26	QoQ	FY26
Revenue from Operations	**694.2**	**588.4**	**18.0%**	**625.3**	**11.0%**	**2,365.8**
Cost of Raw Material Consumed	379.2	350.6		373.3		1,416.6
Gross Profit	**315.0**	**237.8**	**32.5%**	**252.1**	**25.0%**	**949.2**
Gross Profit Margin	**45.4%**	**40.4%**		**40.3%**		**40.1%**
Employee Cost	46.9	39.8		41.8		163.9
Other Expenses	92.2	74.5		80.4		302.4
EBITDA	**176.0**	**123.6**	**42.4%**	**129.8**	**35.5%**	**482.9**
EBITDA Margin	**25.3%**	**21.0%**		**20.8%**		**20.4%**
Other Income	24.3	39.8		34.6		116.7
Depreciation	13.8	11.8		18.0		56.4
EBIT	**186.4**	**151.6**	**22.9%**	**146.4**	**27.3%**	**543.2**
EBIT Margin	**26.8%**	**25.8%**		**23.4%**		**23.0%**
Finance Cost	0.9	0.5		2.7		4.1
Share of profit/(loss) of joint ventures (net of tax}	-1.9	-0.7		-0.9		-3.1
Exceptional Items	0.0	7.0		0.0		7.0
PBT	**183.6**	**157.3**	**16.7%**	**142.8**	**28.6%**	**542.9**
PBT Margin	**26.4%**	**26.7%**		**22.8%**		**22.9%**
Tax	45.4	40.3		25.3		125.9
PAT	**138.1**	**117.1**	**18.0%**	**117.5**	**17.6%**	**417.1**
PAT Margin %	**19.9%**	**19.9%**		**18.8%**		**17.6%**
Other Comprehensive Income	10.2	-5.9		-6.7		-16.1
Total Comprehensive Income for the year / period	**148.3**	**111.2**	**33.4%**	**110.8**	**33.9%**	**401.0**
EPS*	45.06	38.19		38.32		136.03

* Not Annualized for the quarter

THANK YOU

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