

August 13, 2026

The Manager Listing Department National Stock Exchange of India Limited Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra (E), Mumbai 400 051 Maharashtra, India Scrip Symbol : UTLSOLAR	The Manager Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai 400 001 Maharashtra, India Scrip Code: 544613
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Subject: Press Release for the unaudited standalone & consolidated financial results for the quarter ended June 30, 2026

Dear Madam/ Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 enclosed herewith is the Press Release on unaudited standalone & consolidated financial results for the Quarter ended June 30, 2026.

The above details will also be available on the website of the Company at <https://www.utlsolarfujiyama.com/>

Kindly take the same on record.

Thanking you,

Yours Sincerely,

For Fujiyama Power Systems Limited
(Formerly Fujiyama Power Systems Private Limited)

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MAYURI GUPTA
Date: 2026.08.13
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Mayuri Gupta
Company Secretary and Compliance Officer
M. No.: A75210

Q1 FY27 Revenue from Operations at Rs. 13,457 Mn; up 125.3% YoY
Q1 FY27 EBITDA at Rs. 2,548 Mn; up 140.6% YoY with a margin of 18.9%
Added 1,000+ Dealers, 80+ Distributors and 30+ Exclusive Shoppes in Q1 FY27
Total Channel Partners as of 30th June 2026 10,100+

New Delhi, 13th August 2026: Fujiyama Power Systems Limited (“Fujiyama” or the “Company”) (BSE: 544613 | NSE: UTLSOLAR), one of India’s leading providers of rooftop solar solutions, offering an extensive portfolio across solar panels, inverters, lithium-ion batteries, chargers and power electronics systems, has announced its unaudited financial results for the quarter ended 30th June 2026.

Q1 FY27 Financial Performance:

Rs. Mn	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q
Revenue from Operations	13,457	5,973	125.3%	9,008	49.4%
EBITDA	2,548	1,059	140.6%	1,715	48.6%
Margin%	18.9%	17.7%		19.0%	
Reported PAT	578	676	(14.5)%	1,063	(45.6)%
Bawal Fire Loss Provision (Net of Tax)	1,074	-		-	
Normalised PAT	1,652 ¹	676	144.5%	1,063	55.4%
Margin%	12.3%	11.3%		11.8%	

1. Normalised PAT of Rs. 1,652 in Q1 FY27 excludes the exceptional item (net of tax) of Rs. 1,074 Mn [Rs. 1,436 Mn x (1 - 0.2517)] relating to the provision for the Bawal fire loss

Key Business Highlights:

- Commissioned 2,000 MW solar panel manufacturing capacity at Ratlam, Madhya Pradesh in Q1 FY27
- Commissioned 2,000 MW Power Electronics manufacturing capacity at Ratlam in August 2026
- The 2,000 MW Lithium-ion battery manufacturing capacity at Ratlam is expected to be commissioned by Q2 FY27
- Setting up a 1,200 MW solar cell manufacturing facility at Ratlam with an investment of around Rs. 350 crore

Commenting on the performance Mr. Pawan Kumar Garg, Chairman and Joint Managing Director, said:

“The first quarter of FY2027 marked a positive start to the year for Fujiyama, with higher business scale, continued expansion of the distribution network and progress across the Company’s manufacturing initiatives. The demand environment for residential rooftop solar and power backup solutions remains favourable, supported by increasing solar adoption, policy initiatives and growing awareness across Tier 2 and Tier 3 markets. In this environment, the Company remained focused on expanding its reach, increasing manufacturing capacity and building greater integration across the solar value chain.

Revenue from Operations increased by 125.3% YoY to Rs. 13,457 million. EBITDA grew by 140.6% YoY to Rs. 2,548 million, while EBITDA margin improved to 18.9% compared with 17.7% in Q1 FY2026. The improvement in profitability was supported by the higher scale of operations and increasing contribution from the Company’s backward integrated manufacturing platform. The performance during the quarter also reflects the growing reach of Fujiyama’s product portfolio and its ability to serve rising demand across its key markets.

The distribution network recorded one of its largest quarterly expansions during Q1 FY27. The Company added more than 80 distributors, over 1,000 dealers and more than 30 exclusive Shoppes. This took the total channel partner base to over 10,100 as of June 30, 2026. The wider network gives Fujiyama greater access to customers across different markets and supports faster product availability, installation and after sales service. This remains particularly important in the residential rooftop solar segment, where proximity to customers and dependable service are important factors in purchase decisions.

On the manufacturing front, the Company commissioned its 2,000 MW solar panel manufacturing facility at Ratlam during Q1 FY27. This was followed by the commissioning of the 2,000 MW power electronics manufacturing facility in August 2026. With these additions, the Company’s total solar panel and power electronics manufacturing capacities have increased to 3,568 MW and 4,180 MW, respectively.

Furthermore, the 2,000 MW lithium-ion battery manufacturing capacity at Ratlam is also on track for commissioning by Q2 FY27. Once completed, the Ratlam complex will bring solar panels, power electronics and batteries under one manufacturing location, further strengthening integration across the Company’s product portfolio and supporting its growing scale of operations.

The Company also took another step towards increasing backward integration during the quarter by approving the acquisition of an additional 31% stake each in Zayo Energy Private Limited and Zayo Cables Private Limited, taking Fujiyama’s shareholding in both companies from 19% to 50%. Zayo Energy is engaged in manufacturing solar module components like aluminum frame, PV Ribbon wire, busbar and solder wires, while Zayo Cables is engaged in manufacturing solar module components like PV junction box, solar cables and EVA sheet. These businesses are closely linked to Fujiyama’s existing product portfolio. The investments are intended to increase backward integration, strengthen the value chain and provide greater control over components used across the Company’s solar power solutions business.

Looking ahead, the opportunity in residential rooftop solar remains favourable, supported by government initiatives, rising consumer awareness and increasing adoption. The Company’s focus will remain on ramping up the newly commissioned capacities, expanding market reach and improving integration across operations. We remain committed to providing dependable, high quality solar solutions and creating long term value for all stakeholders.”

For further information, please contact:



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Powering India with an Integrated Energy Future

Customers Benefit From Uninterrupted Electricity Supply and Attractive Return On Investment

Residential Rooftop Solutions (B2C)

Inverters
Inverters / PCU

Batteries
Lithium-ion / Tubular

Solar Panel
MonoPERC / TopCon

Off Grid

Hybrid

On Grid

B2B

Chargers

E-Rickshaw Chargers

Marine/Engine Start Chargers

PWM Solar Charge Controller

Solar Management Unit

Power Supply Solutions

Hybrid Charge Controller Unit

Power Backup Solutions

Alfa Online UPS

3 Phase online UPS

Distribution

Distributors

1,000+

Shoppes

1,200+

Dealers

7,900+

Customers

States and UTs

25

End Customers

1.4 Million+
In last 5 FY

B2C Revenue

~90%

Innovation

60+ R&D Engineers

5 Patents Granted (+4 Applied)

Industry First rMPPT Technology, Combo UPS, Online Solar PCU

Feedback from Service Engineers to R&D Team

Real Time Feedback

Feedback from Service Engineers to R&D Team

Service Engineer

900+ Gives In-Person Sales Support to Dealers/ Shoppes

World Class Engineering Platform

Manufacturing Facilities in Close Proximity to Attractive End Customer Markets

Parwanoo Facility

Solar PCU and UPS¹
Capacity: 400 MW

Himachal Pradesh

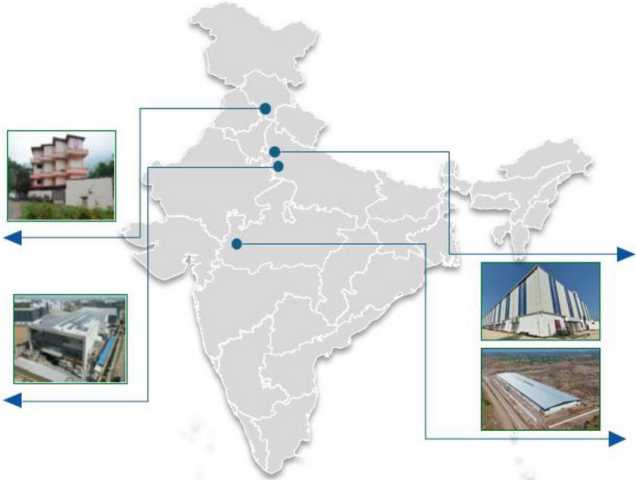
Greater Noida Facility

Solar Panels
Capacity: 368 MW

Lithium-ion Batteries
Capacity: 545 MW

Solar Inverters and Chargers⁴
Capacity: 1,780 MW

Uttar Pradesh



Dadri Facility

Solar Panels
Capacity: 1,200 MW

Solar Cells
Capacity: 1,000 MW

Uttar Pradesh

Ratlam

Solar Cells
Capacity: 1,200 MW

Lithium-ion Batteries
Capacity: 2,000 MWh⁵

Power Electronics
Capacity: 2,000 MW⁴

Solar Panels
Capacity: 2,000 MW³

Madhya Pradesh

Total Product Capacity

Power Electronics²
Capacity: 4,180 MW⁴

Solar Cells
Capacity: 1,000 MW +1,200 MW

Solar Panels
Capacity: 3,568 MW³

Lithium-ion Batteries
Capacity: 545 MWh +2,000 MWh⁵

1: Inverter capacity increased in Parwanoo and Noida facility

2: Power electronics includes Inverters, Solar PCUs and UPSs and Chargers

3: Solar panel manufacturing commissioned at Ratlam in May 2026

4: Power electronics manufacturing commissioned at Ratlam in August 2026

5: Lithium-ion batteries expected to be commissioned by Q2FY27

Q1 FY27 Earnings Conference Call

Conference Call Details: Friday, August 14, 2026, at 4:00 PM IST	
Diamond Pass	Click Here
Universal Access Number	+91 22 6280 1149 / +91 22 7115 8050
The number listed above is universally accessible from all networks and all countries.	
Toll Free Number	HK: 800 964 448 SG: 800 101 2045 UK: 0 808 101 1573 USA: 1 866 746 2133

About Fujiyama Power Systems:

Fujiyama Power Systems Limited is one of India’s leading providers of rooftop solar solutions, offering an extensive portfolio across solar panels, inverters, lithium and tubular batteries, chargers and power-electronics systems. With 30 years of operating experience, the company combines strong engineering capabilities with an integrated manufacturing model spanning 3 facilities across Himachal Pradesh and Uttar Pradesh and a fully integrated SPGS (Solar Power Generating System) expansion at Ratlam. Fujiyama’s business is predominantly B2C, serving Indian households through a deep distribution and service network of more than 10,100 channel partners, including distributors, dealers, exclusive Shoppes and service engineers, enabling seamless delivery, installation and after-sales support. Its strong presence in Tier-2 and Tier-3 markets, together with backward integration in key components, supports cost efficiency and supply-chain resilience. With 1 GW solar cell capacity commissioned and an additional 1.2 GW solar cell capacity expansion underway, Fujiyama is well positioned to capture India’s accelerating DCR solar panels market, which is mandated under various government-supported schemes.

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