



UNIFIED DATA-TECH SOLUTIONS LIMITED

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ISO 9001 & ISO 27001 Certified Company

Date: 26.10.2026

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001, Maharashtra
Scrip ID / Code: UNIFIED | 544406

Dear Sir/Ma'am,

Sub: H1- FY27 Earnings Release on Un-Audited Financial Results of Unified Data – Tech Solutions Limited for the Half Year ended on September 30, 2026.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in continuation to Outcome of Board Meeting held on October 23, 2026 regarding Un-Audited financial results of Unified Data – Tech Solutions Limited for the Half Year ended on September 30, 2026 we submit herewith the Earnings Release on the same.

This is for your kind information and record.

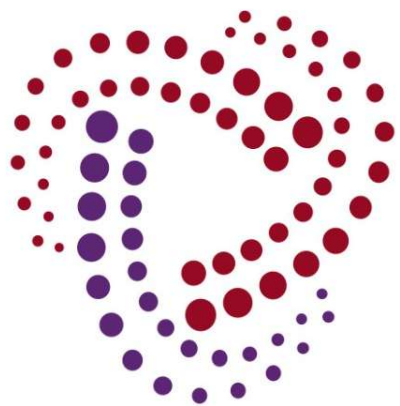
Thanking you,
Yours faithfully

For Unified Data- Tech Solutions Limited

Hiren
Rajendra
Mehta

Digitally signed by
Hiren Rajendra Mehta
Date: 2026.10.26
17:47:44 +05'30'

Hiren Rajendra Mehta
Managing Director
DIN (02972140)



Udtechs
Technology Simplified

**H1 FY27
INVESTOR PRESENTATION**

Disclaimer

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Unified Data Tech Solutions Limited (“Udtechs” or “Company”) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Udtechs undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.

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Company Overview

Company at a Glance



Provider of end-to-end Data Centre Solutions & trusted partner for enterprise wide IT transformations.



Award winning ISO Certified System integration specialist



Proven track record of financial strength, customer loyalty, and operational excellence



310+ badges & certifications issued by OEM partners



CAGR Growth (FY23-26) – Revenue ~37.8%, EBITDA ~ 49.3%, PAT ~ 60.0%

2

Decades + Promotor's Industry Experience

5

Industries Majorly served

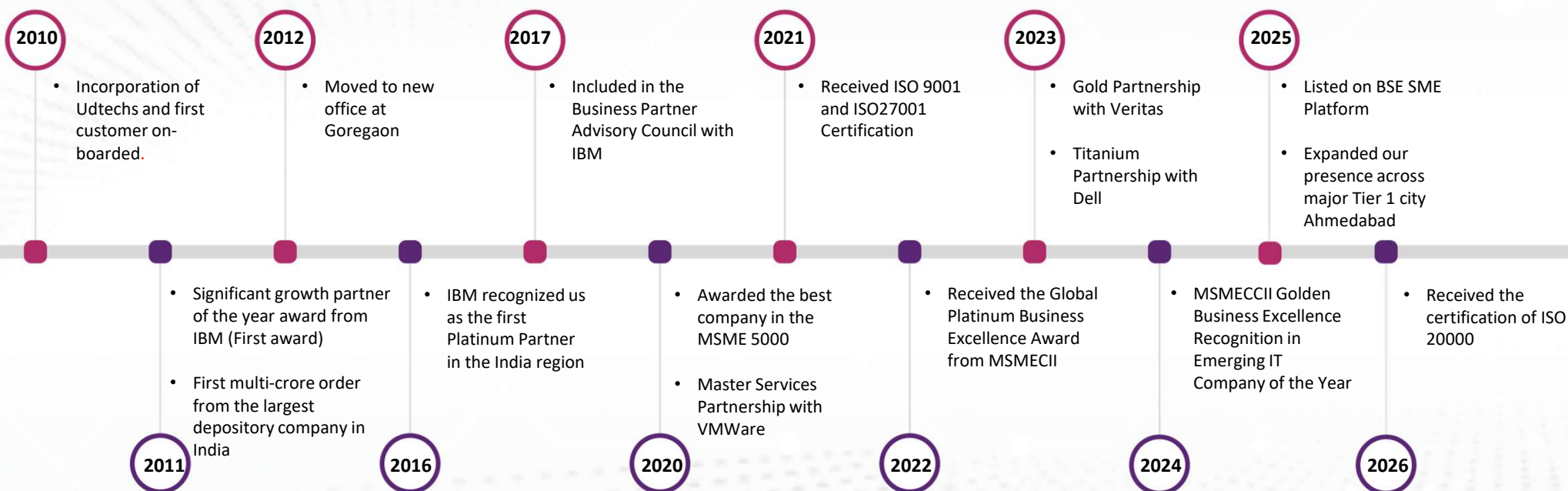
19.14%

H1 FY27 ROE (Not Annualized)

16.64%

H1 FY27 ROCE (Not Annualized)

Our Journey of Growth & Transformation



Management Team



Mr. Hiren Rajendra Mehta
Designation: Chairman & Managing Director



Mr. Rajendra Kantilal Mehta
Designation: Whole Time Director



Ms. Annapurna Devendra Dubey
Designation: Independent Director



Mr. Mayank Modi
Designation: Independent Director



Mr. Shrawan Shukla
Designation: Chief Financial Officer



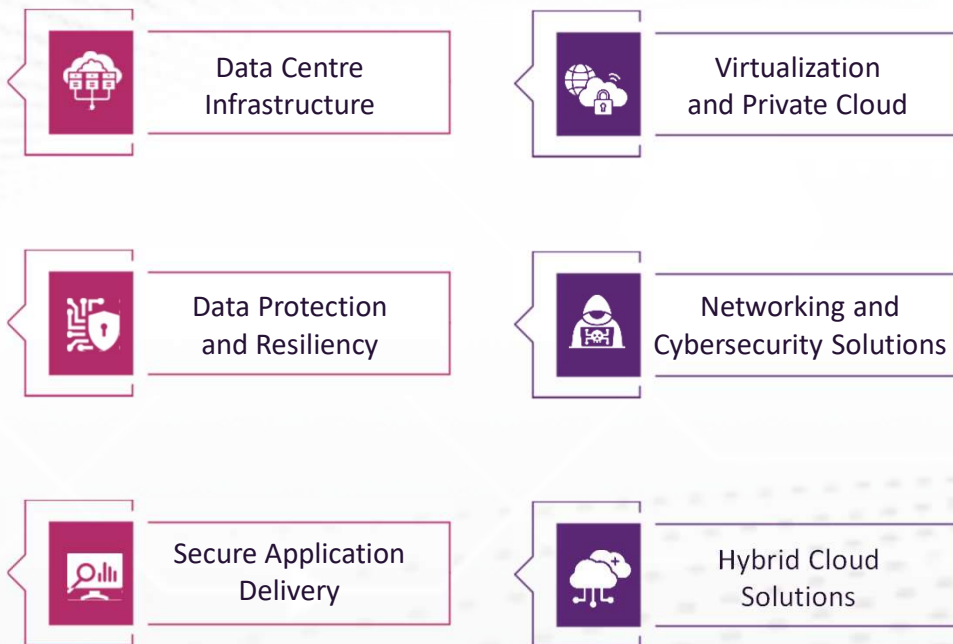
Ms. Anita Sethia
Designation: Independent Director



Business Overview

Business Divisions – Products & Services

Products



Services



Products



Data centre Infrastructure

- Provides **end-to-end infrastructure solutions** with high-performance servers, scalable SAN/NAS storage, and advanced networking equipment including routers, switches, and firewalls.
- Ensures **secure, efficient, and reliable data processing and connectivity**, enabling smooth operations across enterprise applications.



Virtualization and Private Cloud

- Provides **virtualization solutions** across servers and desktops using platforms like VMware and Hyper-V, enabling workload consolidation, cost efficiency, and improved performance.
- Delivers **custom private cloud setups** on OpenStack and VMware with smart management tools for automation, scalability, and secure operations.



Data Protection & Resiliency

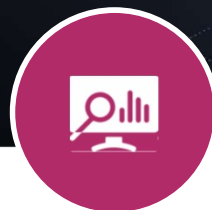
- Offers **automated backup, recovery, and high-availability solutions** to safeguard critical enterprise data and ensure quick restoration in case of failures or disruptions.
- Provides **disaster recovery and replication systems** that minimize downtime, maintain business continuity, and protect against data loss or corruption.

Products



Networking and Cybersecurity Solutions

- Delivers **comprehensive network protection** through advanced firewalls, VPNs, and IDPS systems that secure connectivity, monitor threats, and prevent unauthorized access.
- Provides **endpoint security, network segmentation, and access control solutions** to safeguard devices, isolate sensitive data, and ensure resilient, high-performance network operations.



Secure Application Delivery

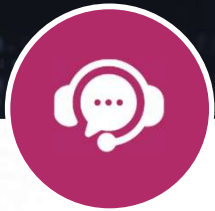
- Provides **application firewalls, load balancing, and monitoring tools** to protect web applications, optimize performance, and ensure high availability across enterprise systems.
- Enables **secure and efficient access** through advanced VPN and remote connectivity solutions, supporting distributed workforces without compromising data protection.



Hybrid Cloud Solutions

- Designs and implements **hybrid cloud setups** that integrate private and public clouds for secure data flow, connectivity, and application portability.
- Uses **cloud management tools** to automate and optimize operations, ensuring high performance and cost efficiency.

Services



Technology Advisory Services

- Design **customized**, scalable data center infrastructure solutions aligned with clients' objectives.
- Deliver architecture consultancy for **efficient, cost-effective technologies** that enhance performance and long-term growth.



System Integration

- Oversee **end-to-end implementation** of integrated, optimized IT infrastructures.
- Ensure **secure, reliable, and high-performance** environments that enhance business capabilities.



Operational Management Services

- Provide **end-to-end operational management** of IT infrastructures.
- Offer **break-fix support**, proactive maintenance, and remote system management.
- Ensure smooth, secure, and optimized operations so clients can focus on core business..



Expert Technical Services

- Deliver **expert support** for system upgrades, migrations, and re-engineering.
- Ensure minimal downtime and improved efficiency for specialized technical needs.

Key Clientele

New Customer Acquisitions

New Enterprises Customers Added

Strengthening our client base across diverse industries and driving future growth opportunities. Growing customer trust, expanding enterprise relationships, and strengthening the foundation for sustainable long-term growth.



KEY BENEFITS

Expanding enterprise relationships and pipeline

Creating cross-sell opportunities across our offerings

Strengthening market presence and brand credibility

Building long-term partnerships for sustainable growth

Key Strengths Driving Sustainable Growth



Market-leading systems-integration + OEM partnerships

- Deep, strategic alliances with tier-one OEMs (IBM, Dell, Cohesity, Fortinet) that enable high-margin product supply and faster deployment for enterprise customers

Comprehensive End-to-End Data Centre Solutions

- A single trusted partner delivering integrated infrastructure, virtualization, networking, data protection, and cloud solutions — minimizing vendor complexity while maximizing client value and engagement.

High certification & delivery capability

- Over **310+ OEM badges & certifications** and experienced delivery teams — evidence of technical depth and easier OEM-led deal access.

Large, high-value client base concentrated in resilient verticals

- Long-standing relationships with BFSI and other regulated sectors (BFSI is the largest vertical), producing repeatable project pipelines and low churn.

Clear growth playbook — scale by adjacencies & managed services

- Strategy focused on
 - (a) broadening services (cybersecurity, managed ops),
 - (b) deeper public-sector pursuits, and
 - (c) geographic expansion — all of which improve recurring revenue mix.

Strong Operating Cash Flow Generation



Operating cash flow improved by ₹56.53 Cr, from an outflow of ₹23.66 Cr in September 2026 to an inflow of ₹32.87 Cr in September 2027.

OPERATING CASH FLOW

₹32.87 Cr

vs. -₹23.66 Cr a year ago

+₹56.53 Cr swing

Top-line revenue
+49.61% YoY

₹222.96 Cr

Operating profit
+76.04% YoY

₹33.13 Cr

Trade receivables
Down from ₹54.88 Cr

₹31.01 Cr

KEY DRIVERS OF IMPROVEMENT:

Stronger profitability, improved working capital efficiency and lower equipment-related cash outflows supported the turnaround in operating cash flow.

Cash flow compared with September 2025 ; receivables compared with March 2026.

Honours that Reflect Our Excellence



MSMECCII Golden Business Excellence Recognition in Emerging IT Company of the Year - 2024



India 500 SME Awards for Quality Excellence - 2024 by India 5000



Udtechs listed on BSE in 2025



HP Best Coverage Partner SMB Q1 FY2022



IBM Top Systems Partner for Revenue Achievement West Region



IBM Best Emerging System Integrator for the year 2013 awarded to Hiren Mehta



IBM Business Excellence Award Top Systems Partner for Revenue Achievement West in 2018



Digital Edge's "Top IT Solution Provider of India" 2022



Industry Overview

Opportunities in India's Expanding Tech Economy



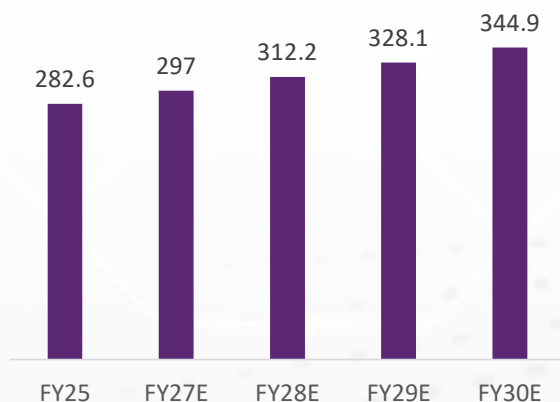
India IT, BPM & Data Centre Market Overview

India's IT & BPM industry is among the world's largest, valued at **USD 282.6 billion in FY25** with a **~5.1% YoY growth**. Contributing nearly **8% to India's GDP** and employing **5.4 million+ professionals**, the sector continues to expand through rapid digital transformation and adoption of AI, cloud, and cybersecurity.

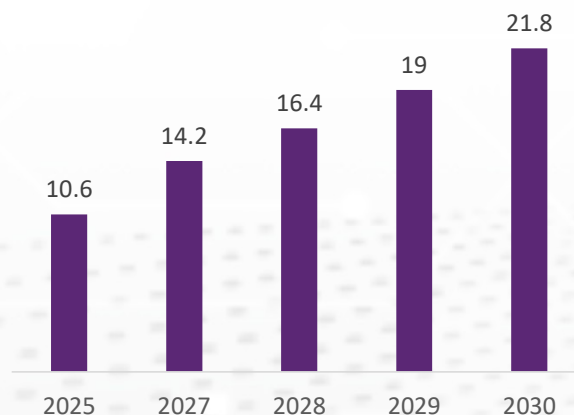
The Union Budget 2025–26 allocated **₹2,000 crore** for AI and digital infrastructure, including **₹500 crore** for an AI Centre of Excellence in Education. Focus on **cybersecurity, hyper-scale computing, block chain**, and **PLI incentives for IT hardware**, supported by India's **low data costs (₹10/GB)**, is driving digital growth.

India's **Data Centre market**, valued at **~USD 10.6 billion in 2025**, is forecasted to reach **~USD 21.8 billion by 2030** with a **CAGR of ~15.5%**, supported by surging cloud demand and capacity growth projected at **~21% CAGR** (to 3,400 MW).

India's IT and BPM Industry (USD Billion)



India's Data Centre Industry (USD Billion)



Key Growth Drivers

- Strengthening Cybersecurity Ecosystem
- Expanding Digital Talent Pool
- Accelerating Cloud Transformation
- Growth in Managed & SaaS Solutions
- Supportive Policy and Investment Framework



Financial Highlights

Management Comment



Mr. Hiren Rajendra Mehta

Chairman & Managing Director

“ During H1 FY27, Unified Data-Tech Solutions continued to demonstrate strong growth momentum, supported by healthy demand for enterprise technology solutions, deeper client relationships, and its comprehensive portfolio of data centre infrastructure, cloud, cybersecurity and system integration services. The Company reported revenue from operations of **₹222.96 crore**, registering a growth of **49.61% YoY**.

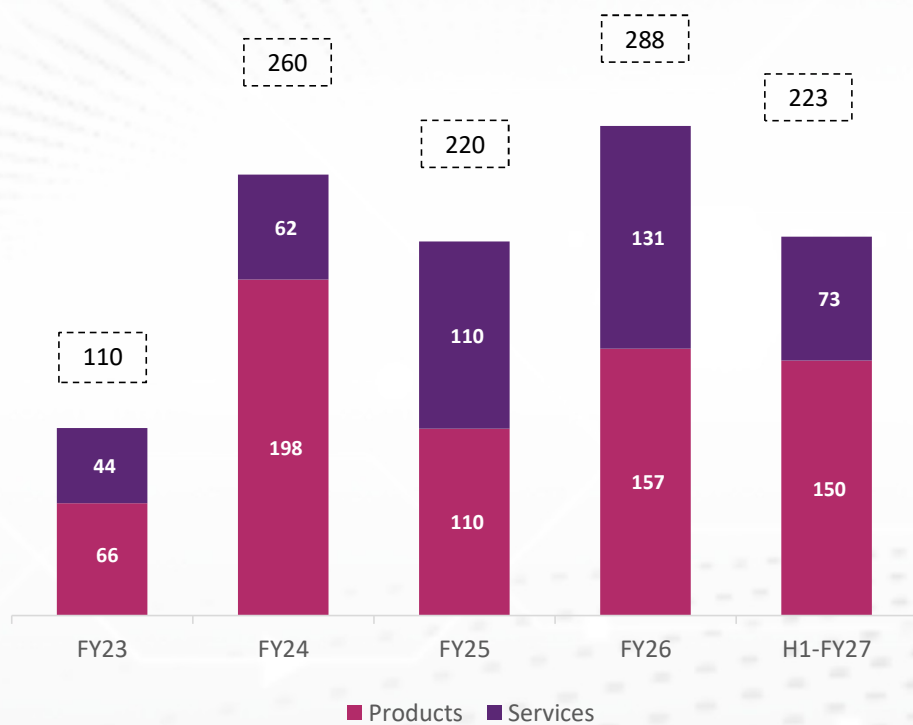
More importantly, the Company delivered a strong improvement in profitability, with EBITDA increasing by **76.04% YoY** to **₹33.13 crore** and Profit After Tax (PAT) growing by **63.12% YoY** to **₹28.17 crore**. During the period, the Company added over 10 new enterprise customers, further strengthening its client base and reinforcing its position as a trusted technology partner across diverse industries.

Going forward, the Company will focus on converting its expanding customer relationships into new business opportunities, while strengthening its presence across key industry segments. With a diversified portfolio of technology products and services, established OEM partnerships, and a strong systems integration capability, Unified Data-Tech Solutions is well positioned to address evolving enterprise IT requirements. Its emphasis on broadening service offerings, pursuing opportunities in the public sector, and expanding its geographical reach is expected to support its next phase of growth and strengthen its long-term business prospects.

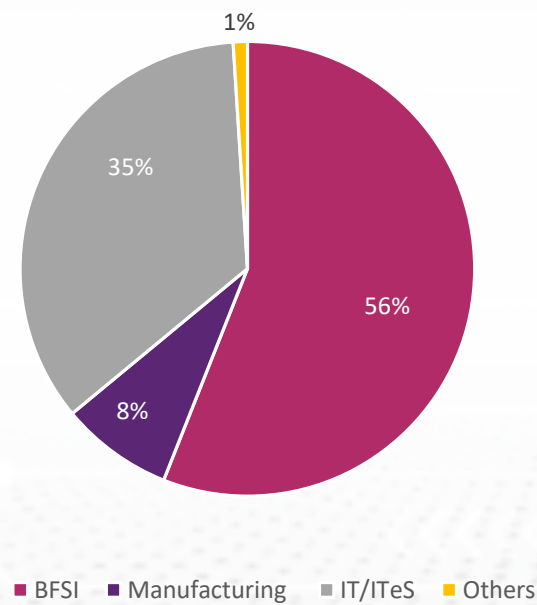
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Revenue Breakup

Products & Services



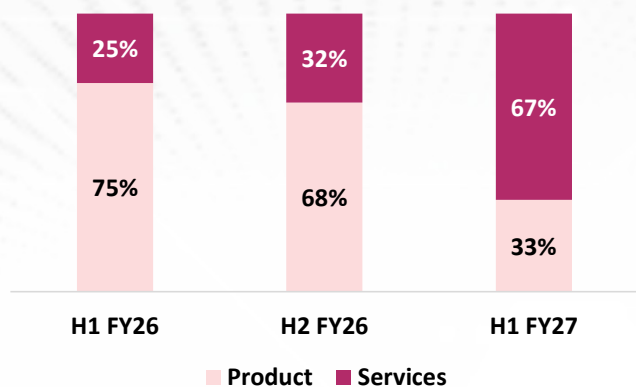
H1 FY27 Industry Split



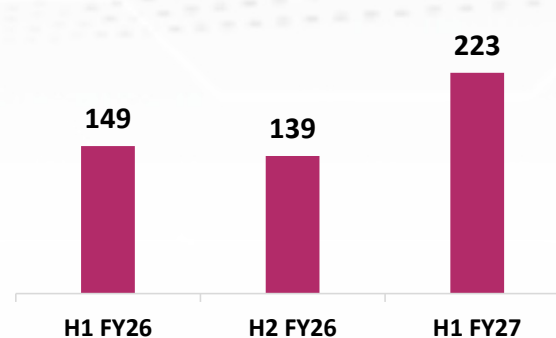
Numbers are rounded-off to nearest integer

Financial Snapshot – Half Yearly

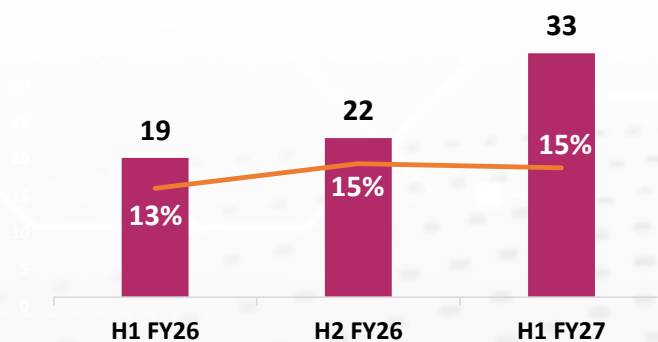
Revenue Split



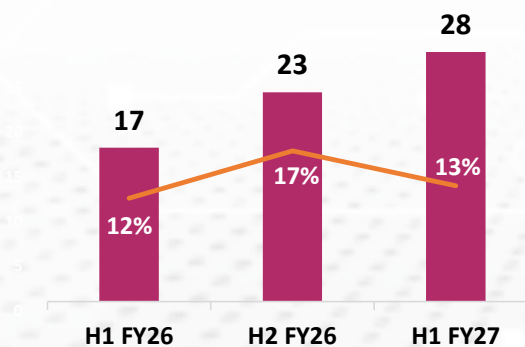
Revenue from Operations



EBITDA* & Margins



PAT & Margins



Numbers are rounded-off to nearest integer
 *EBITDA is calculated excluding other income

CONSOLIDATED INCOME STATEMENT

Particulars (₹ Cr)	H1 FY27	H1 FY26	Y-o-Y (%)	H2 FY26
Revenue from Operations	222.96	149.03	49.61%	138.97
Other Income	4.57	4.37		9.39
Total Revenue	227.53	153.40	48.32%	148.36
Purchase of Stock-in-trade	184.57	125.72		112.03
Employee Expenses	3.30	2.84		3.65
Other Expenses	1.96	1.65		1.77
Total Expenditure	189.83	130.21	45.79%	117.46
EBITDA*	33.13	18.82	76.04%	21.51
EBITDA Margin	14.86%	12.63%	223 bps	15.48%
Depreciation	0.24	0.25		0.33
Interest / Finance Cost	0.00	0.00		0.00
PBT	37.46	22.94	63.30%	30.58
Tax	9.29	5.67		7.10
PAT	28.17	17.27	63.12%	23.48
PAT Margin	12.63%	11.59%	104 bps	16.89%
Basic EPS	14.02	8.60		11.68

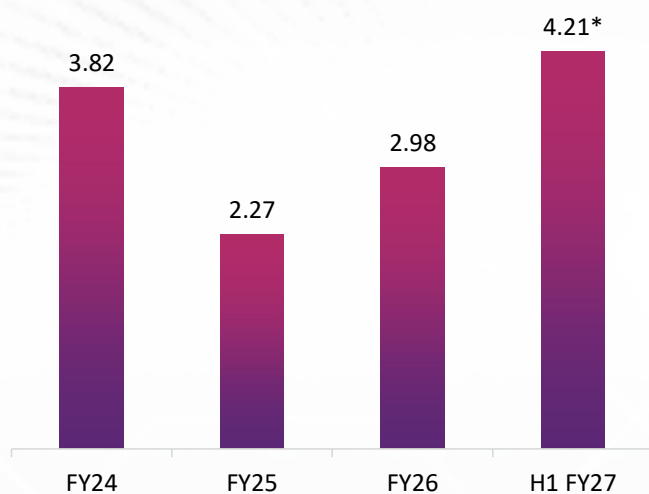
*EBITDA is calculated excluding Other Income

CONSOLIDATED BALANCE SHEET AS AT

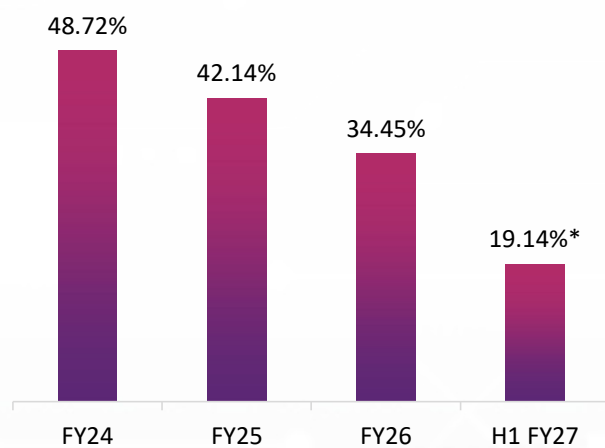
Liabilities ₹ Cr	31.03.25	31.03.26	30.09.26	Assets ₹ Cr	31.03.25	31.03.26	30.09.26
Shareholders Funds	97.89	138.64	155.76	Fixed Assets	36.25	23.23	13.05
Share Capital	20.09	20.09	20.09	Property, Plant and Equipment	1.31	1.19	1.02
Reserves and Surplus	77.80	118.55	135.67	Capital Work in Progress	0.00	0.00	0.00
Non Current Liabilities	0.00	0.00	0.00	Intangible Assets	0.00	0.03	0.03
Long-term borrowings	0.00	0.00	0.00	Non Current Investments	34.57	21.61	11.59
Lease Liability	0.00	0.00	0.00	Deferred tax assets (net)	0.24	0.27	0.28
Long Term Provisions	0.00	0.00	0.00	Long Term Loans and Advances	0.00	0.00	0.00
Current Liabilities	48.43	58.35	44.48	Other Non Current Assets	0.13	0.13	0.13
Short term Borrowings	0.00	0.00	0.00	Current Assets	110.07	173.75	187.18
Trade Payables	45.98	55.29	38.27	Current Investments	85.44	102.37	136.88
Other Current Liabilities	2.44	3.05	5.95	Inventories	0.00	0.00	0.00
Short Term Provisions	0.01	0.01	0.26	Receivables	20.71	54.88	31.01
Total Equity & Liabilities	146.32	196.99	200.24	Cash & Bank Balance	1.23	2.37	14.46
				Short Term Loans and Advances	0.00	0.00	0.00
				Other Current Assets	2.69	14.13	4.84
				Total Assets	146.32	196.99	200.24

Financial Ratio Analysis

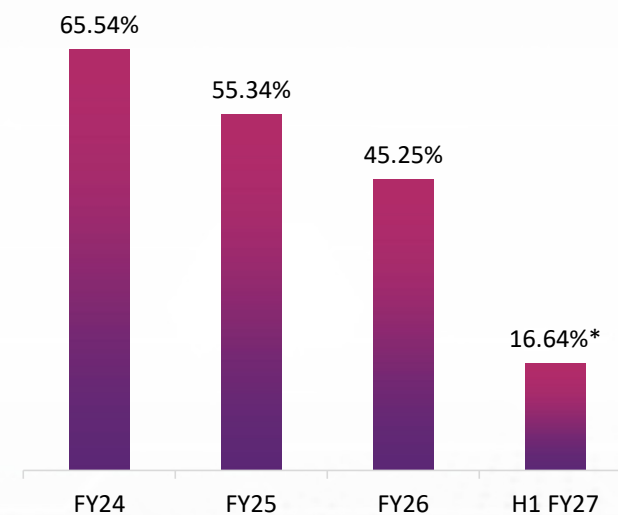
Current Ratio



ROE (%)



ROCE (%)



*Not Annualized

ROE = Net profit / Average Shareholders Funds
 ROCE = EBIT / (Shareholders Funds + Long Term Debt + Short Term Debt)

Thank You

For further information, please contact:

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