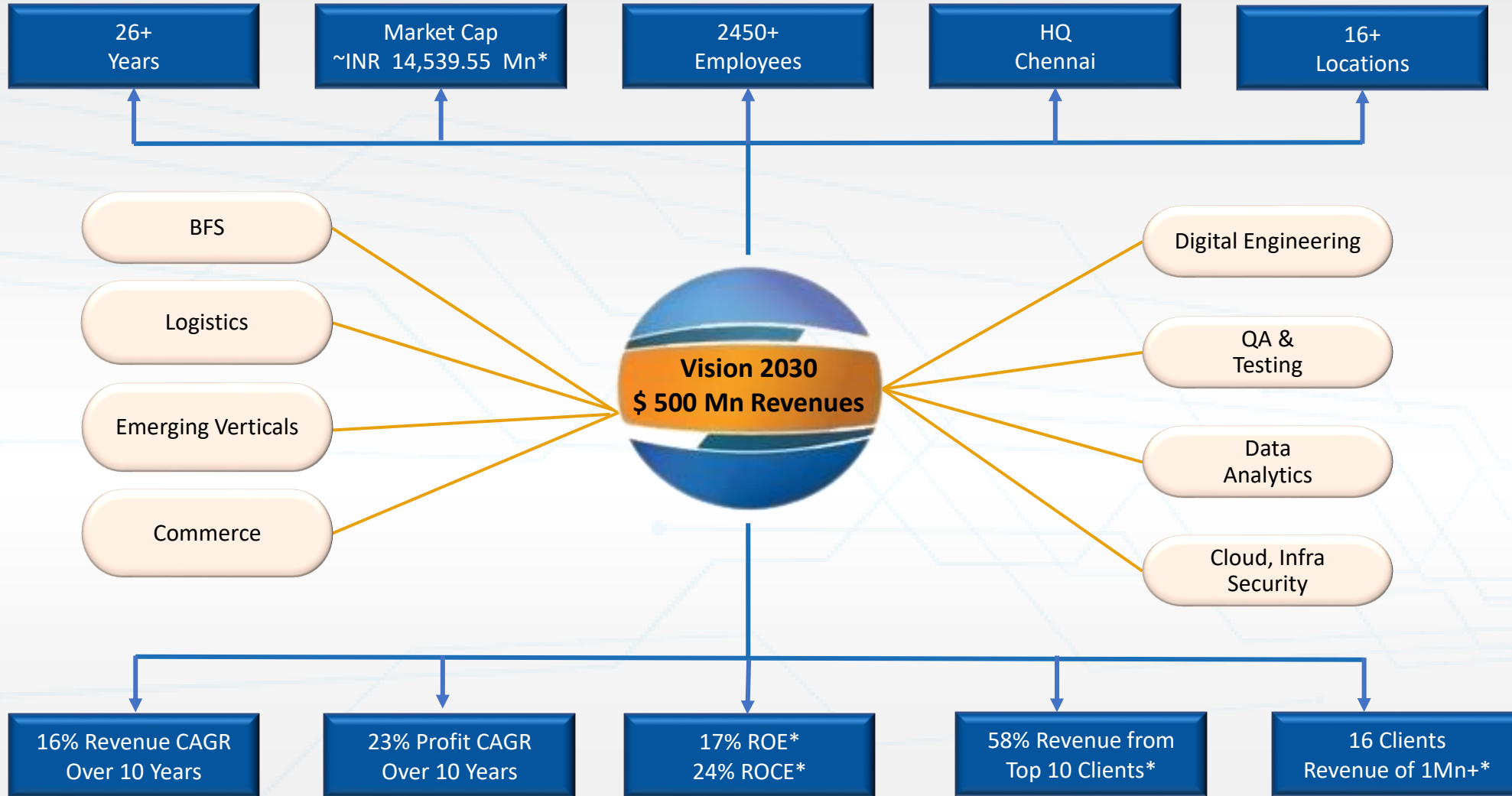
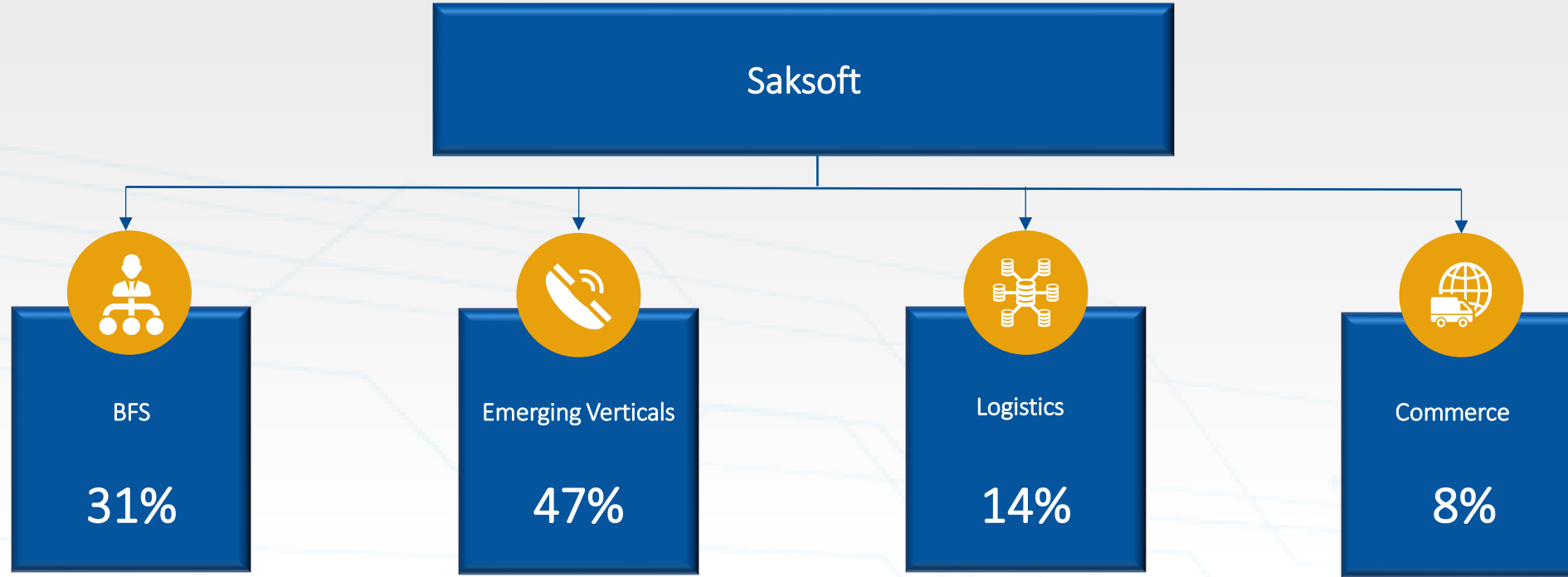




EARNINGS PRESENTATION

Q4-FY26/FY26





Our USP

- Understanding of our clients Domain
- Technology Services capability
- Specialists from Saksoft group companies
- Offshore Delivery Infrastructure
- Referenceable

How do we help

- Custom Developed Solutions
- Legacy Modernization
- Quality Assurance through Testing
- Data to Decisions through Data Analytics
- Cloud, Infrastructure & Cyber Security

Task Force: Experienced and dedicated management team with a diversified board.

Building talent: Due to overlapping time zones, businesses in Europe are using smaller nearshore teams to assist offshore operations. By developing talent resources locally, Saksoft was able to guarantee European clients that their time zones will be respected when receiving solutions.

Consistent focus on digitalisation-driven transformation along with Early entrant with a strong track record of successful digitalisation-driven projects and financial metrics are used to assess competence.

Customer-fit: Focus on clients with revenues ranging from USD 100 million to USD 3 billion- not too large to lose the customer perspective nor too little to be unable to spend appropriately.



Cross-selling and upselling by the company aided in its development as a full-service provider.

Domain-specific solutions: Companies are increasingly preferring to work with businesses that provide digital solutions tailored to their industries. Saksoft is a trustworthy digital partner because of its extensive expertise of the numerous industries it offers digital solutions for.

Verticals specialization: Concentration on a few verticals that are motivated by evolving lifestyle relevance and Comprehensive solutions expertise inside the vertical along with Verticals and competences interrelated.

The Company has lucrative **multiyear contracts** with well-known brands that guarantee revenue visibility.

Q4-FY26/FY26 PERFORMANCE

Q4-FY26/FY26 Financial and Operational Highlights

Q4-FY26 Consolidated Performance

INR 2,488.45 Mn
Operating Income

INR 452.55 Mn
Operating EBITDA

18.19%
Operating EBITDA
Margins

INR 359.31 Mn
Net Profit

14.44%
PAT Margins

INR 2.81/ Share
Basic EPS

FY26 Consolidated Performance

INR 10,071.91 Mn
Operating Income

INR 1,870.82 Mn
Operating EBITDA

18.57%
Operating EBITDA
Margins

INR 1,332.70 Mn
Net Profit

13.23%
PAT Margins

INR 10.42/ Share
Basic EPS

Operational Highlights

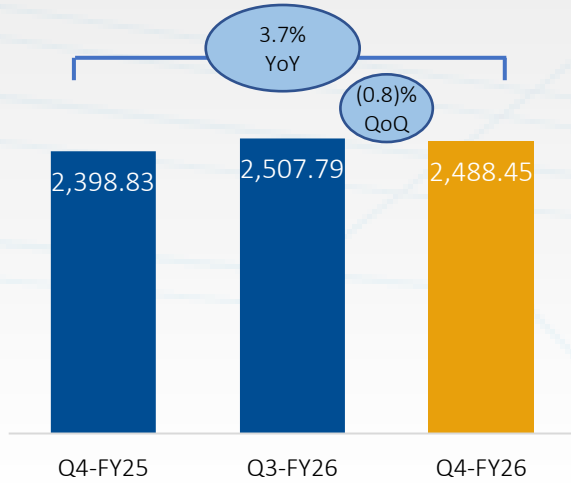
- Increased traction in customer discussion around AI Led revenues.
- Strategic investments in AI capabilities and accelerators to increase wallet share of customer.
- Added one new customer in USD 0.5Mn bracket in the logistics vertical and moved one customer from USD 0.5Mn to USD 1Mn Commerce vertical as compared to the previous financial year.

Commenting on the performance, **Mr. Aditya Krishna, Chairman and Managing Director**, said:

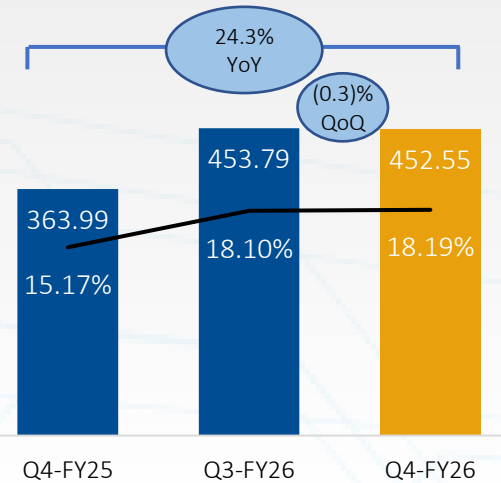
"We delivered decent revenue and bottom-line growth this past year. We crossed the significant milestone of INR 1,000 crores in revenues in a year challenged by geo-political shifts and continuing conflicts. Our sales pipeline is strong, but customers are delaying decision making due to the increasing "AI noise". We are investing in AI capabilities and accelerators to strengthen our "innovate, modernize and operate" proposition."

Quarterly Performance

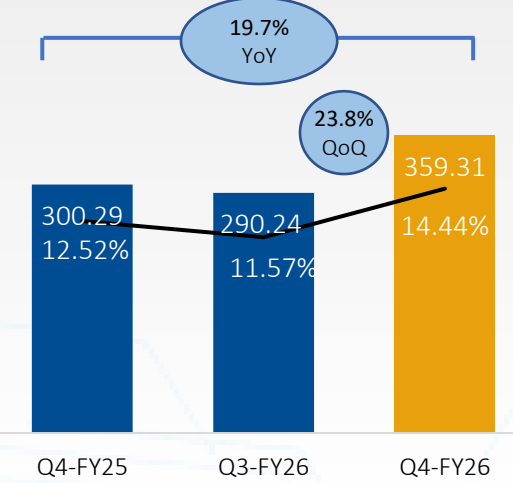
REVENUES (INR MN)



OPERATING EBITDA (INR MN)

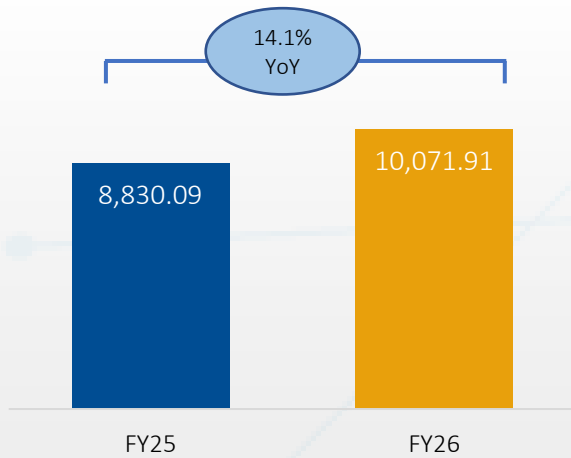


PAT (INR MN)

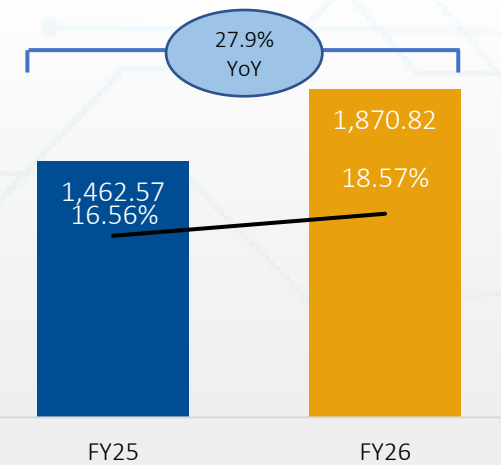


Annual Performance

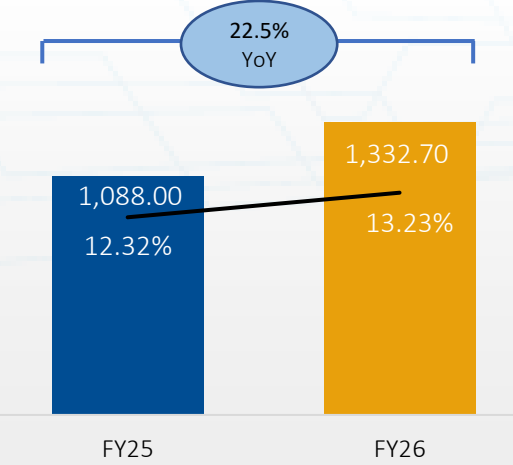
REVENUES (INR MN)



OPERATING EBITDA (INR MN)

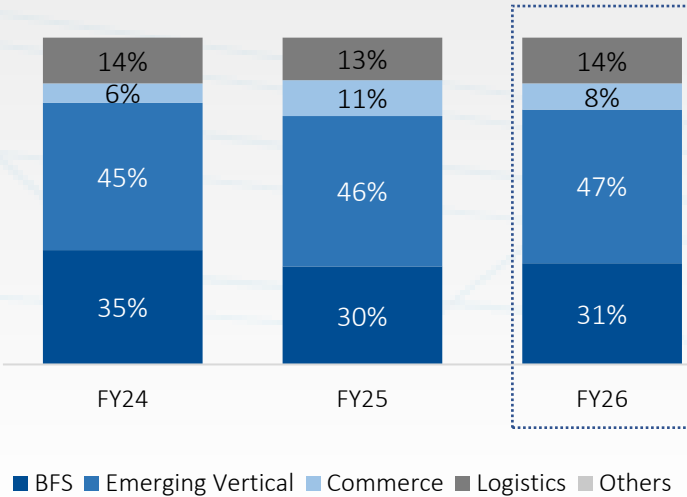


PAT (INR MN)

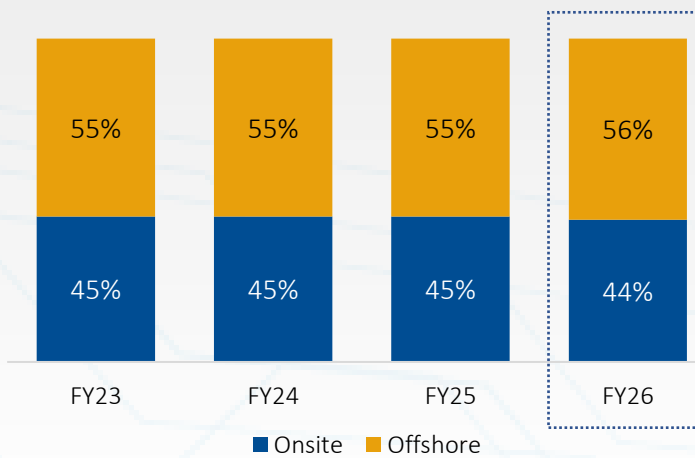


FY26 Key Performance Metrics

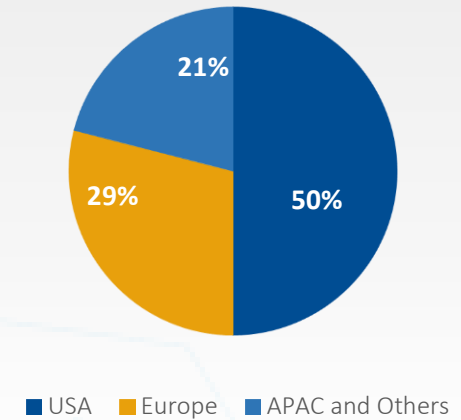
REVENUE BY VERTICALS*



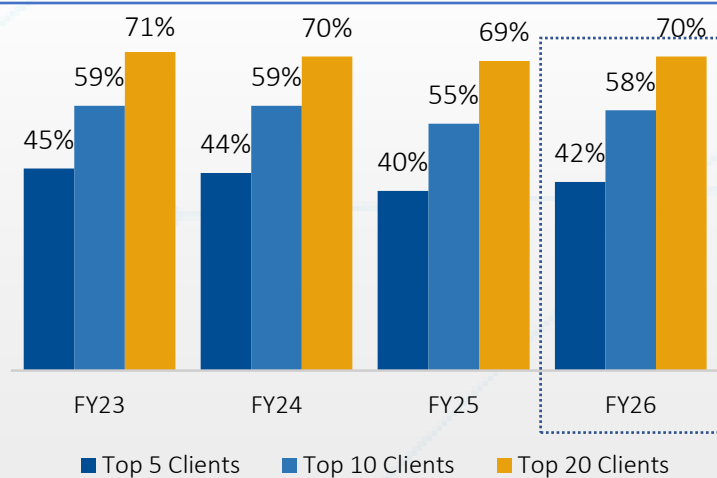
REVENUE MIX (%)



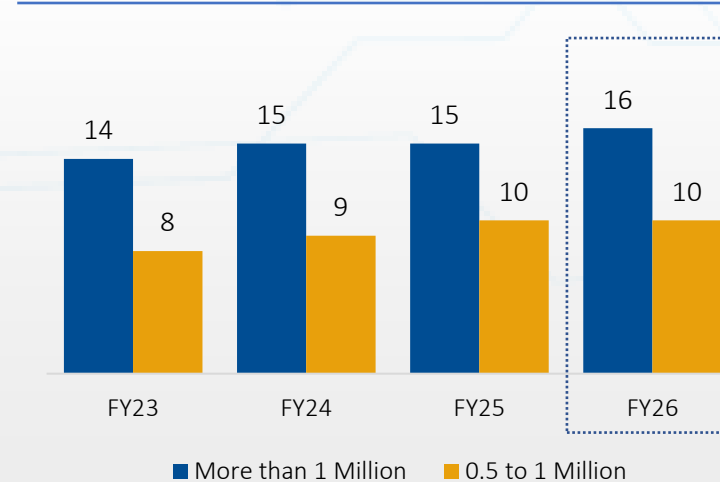
FY26 REVENUE BY GEOGRAPHY (%)



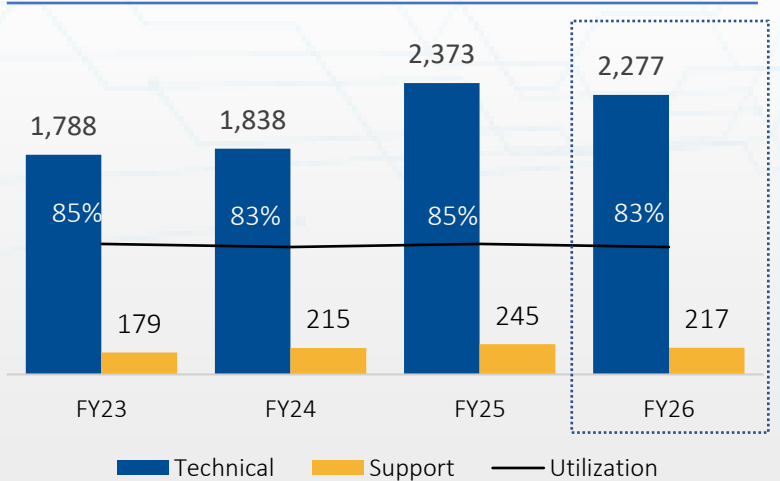
REVENUE BY MAJOR CLIENTS



NUMBER OF CLIENTS PER MILLION DOLLARS



EMPLOYEE BIFURCATION



*For the purpose of segment and verticals, only FY24 has been re-casted into current segment information

Quarterly Consolidated Financial Performance

INCOME STATEMENT (INR MN)	Q4-FY26	Q3-FY26	Q-o-Q	Q4-FY25	Y-o-Y
Operating Income	2,488.45	2,507.79	(0.8)%	2,398.83	3.7%
Expenses	2,035.90	2,054.00	(0.9)%	2,034.84	0.1%
Operating EBITDA	452.55	453.79	(0.3)%	363.99	24.3%
<i>Operating EBITDA Margins (%)</i>	<i>18.19%</i>	<i>18.10%</i>	<i>9 Bps</i>	<i>15.17%</i>	<i>302 Bps</i>
Depreciation	34.68	33.82	2.5%	34.19	1.4%
Finance Cost	18.58	19.53	(4.9)%	24.71	(24.8)%
Other Income	73.87	28.4	NA	65.27	13.2%
PBT Before Exceptional Items	473.16	428.84	10.3%	370.36	27.8%
Exceptional Items	-	48.65	NA	-	NA
PBT	473.16	380.19	24.5%	370.36	27.8%
Tax	113.85	89.95	26.6%	70.07	62.5%
Profit After Tax	359.31	290.24	23.8%	300.29	19.7%
<i>PAT Margins (%)</i>	<i>14.44%</i>	<i>11.57%</i>	<i>287 Bps</i>	<i>12.52%</i>	<i>192 Bps</i>
Other Comprehensive Income	92.46	65.4	41.4%	57.91	59.7%
Total Comprehensive Income	451.77	355.64	27.0%	358.20	26.1%
EPS Basic (INR)	2.81	2.27	23.8%	2.27	23.8%

Annual Consolidated Financial Performance

INCOME STATEMENT (INR MN)	FY26	FY25	Y-o-Y
Operating Income	10,071.91	8,830.09	14.1%
Expenses	8,201.09	7,367.52	11.3%
Operating EBITDA	1,870.82	1,462.57	27.9%
<i>Operating EBITDA Margins (%)</i>	<i>18.57%</i>	<i>16.56%</i>	<i>201 Bps</i>
Depreciation	134.59	126.34	6.5%
Finance Cost	89.02	84.95	4.8%
Other Income	197.92	168.32	17.6%
PBT before Exceptional Items	1,845.13	1,419.60	30.0%
Exceptional Items	48.65	-	NA
PBT	1,796.49	1,419.60	26.5%
Tax	463.79	331.60	39.9%
Profit After Tax	1,332.70	1,088.00	22.5%
<i>PAT Margins (%)</i>	<i>13.23%</i>	<i>12.32%</i>	<i>91 Bps</i>
Other Comprehensive Income	335.71	106.17	NA
Total Comprehensive Income	1,668.41	1,194.17	39.7%
EPS Basic (INR)	10.42	8.21	26.9%

FINANCIAL OVERVIEW

Historical Consolidated Financial Performance

INCOME STATEMENT (INR MN)	FY23	FY24	FY25	FY26
Operating Income	6,656	7,616	8,830	10,072
Expenses	5,574	6,249	7,368	8,201
Operating EBITDA	1,082	1,367	1,463	1,871
<i>Operating EBITDA Margins (%)</i>	<i>16.25%</i>	<i>17.95%</i>	<i>16.56%</i>	<i>18.57%</i>
Depreciation	100	119	126	135
Finance Cost	22	35	85	89
Other Income	94	69	168	198
PBT before Exceptional Items	1,054	1,282	1,420	1,845
Exceptional Items	-	-	-	49
PBT	1,054	1,282	1,420	1,796
Tax	234	320	332	464
Profit After Tax	820	962	1,088	1,333
<i>PAT Margins (%)</i>	<i>12.32%</i>	<i>12.63%</i>	<i>12.32%</i>	<i>13.23%</i>
Other Comprehensive Income	85	80	106	336
Total Comprehensive Income	905	1,042	1,194	1,668
EPS Basic (INR)	8.18	9.59	8.21	10.42

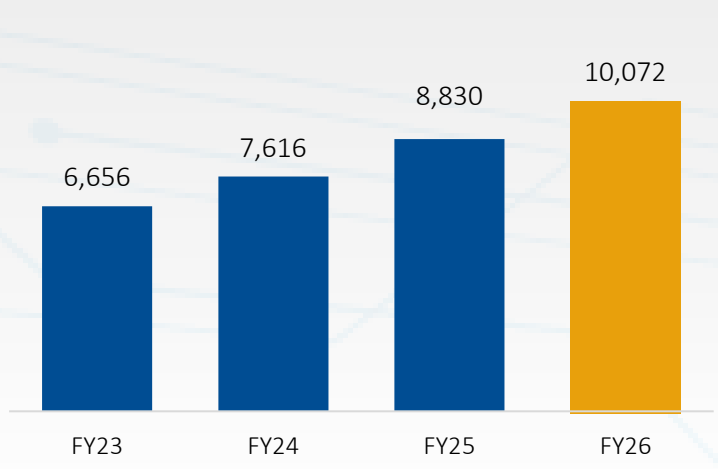
Historical Consolidated Balance Sheet

PARTICULARS (INR MN)	FY24	FY25	FY26
EQUITIES & LIABILITIES			
Equity			
(A) Equity Share Capital	101	127	128
(B) Other Equity	4,953	6,064	7,662
Total Equity	5,054	6,191	7,790
Non-Current Liabilities			
(A) Financial Liabilities			
(i) Borrowings	73	326	188
(ii) Other Financial liabilities	302	396	-
(iii) Lease liabilities	124	126	55
(B) Provisions	151	210	311
(C) Other Non-Current Liabilities	-	-	53
Total Non – Current Liabilities	650	1,058	607
Current Liabilities			
(A) Financial Liabilities			
(i) Borrowings	11	217	104
(ii) Trade Payables	359	292	393
(iii) Lease Liabilities	56	85	89
(iv) Other Financial Liabilities	483	889	568
(B) Other Current Liabilities	1,157	1,067	1,010
(C) Provisions	94	129	211
Total Current Liabilities	2,160	2,679	2,375
GRAND TOTAL - EQUITIES & LIABILITES	7,864	9,928	10,772

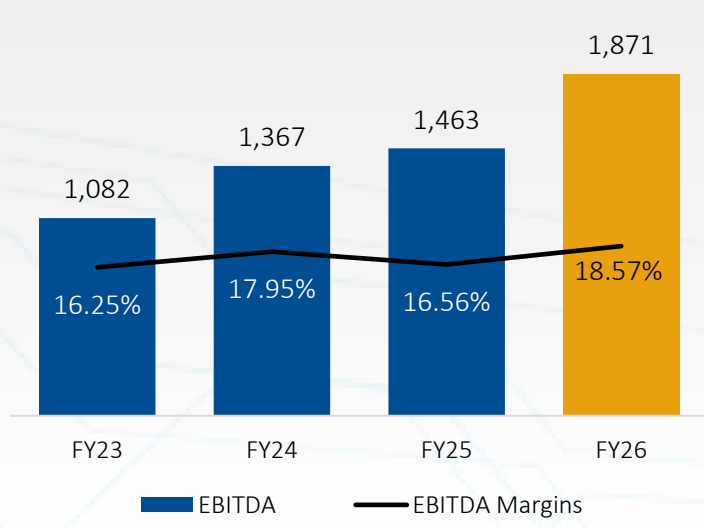
PARTICULARS (INR MN)	FY24	FY25	FY26
ASSETS			
Non-Current Assets			
(A) Property, Plant and Equipment	146	137	140
(B) Right-of-Use Assets	149	176	108
(C) Goodwill on Consolidation	3,270	4,888	5,182
(D) Other Intangible Assets	4	3	1
(E) Financial Assets			
(i) Investments	-	-	-
(ii) Other Financial Assets	31	69	19
(F) Deferred Tax Assets (Net)	86	141	178
(G) Other Non - Current Assets	-	-	-
Total Non – Current Assets	3,686	5,414	5,628
Current Assets			
(A) Financial Assets			
(i) Short term Mutual Fund	145	-	-
(ii) Trade Receivables	1,620	1,940	1,927
(iii) Cash & Cash Equivalentents	1,418	1,683	1,188
(iv) Bank balances other than above	507	290	1,320
(v) Loans	17	-	-
(vi) Other Financial Assets	178	253	296
(B) Current Tax Assets (Net)	40	53	35
(C) Other Current Assets	253	295	378
Total Current Assets	4,178	4,514	5,144
GRAND TOTAL – ASSETS	7,864	9,928	10,772

Consolidated Financial Performance

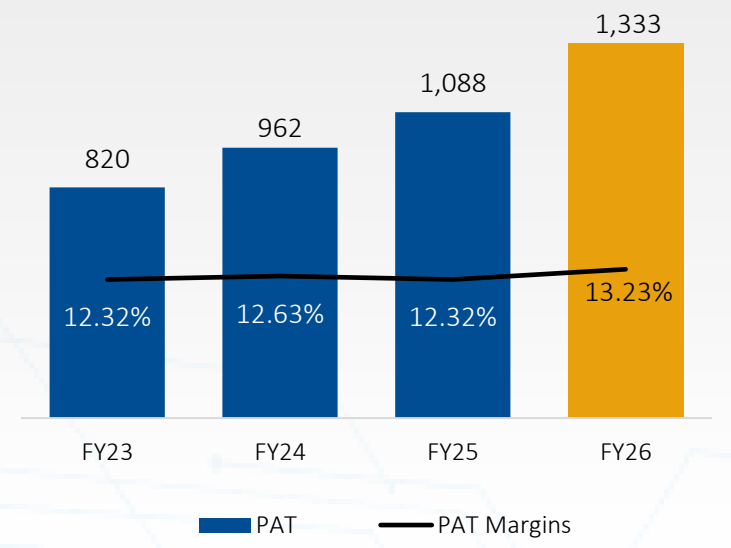
REVENUES (INR Mn)



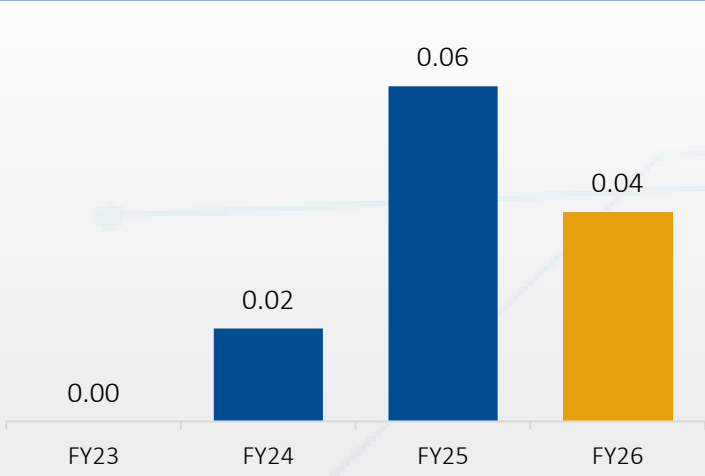
OPERATING EBITDA (INR Mn)



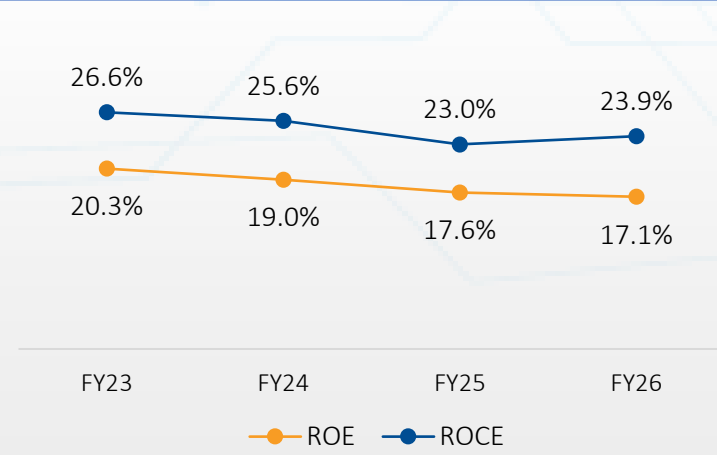
PAT (INR Mn)



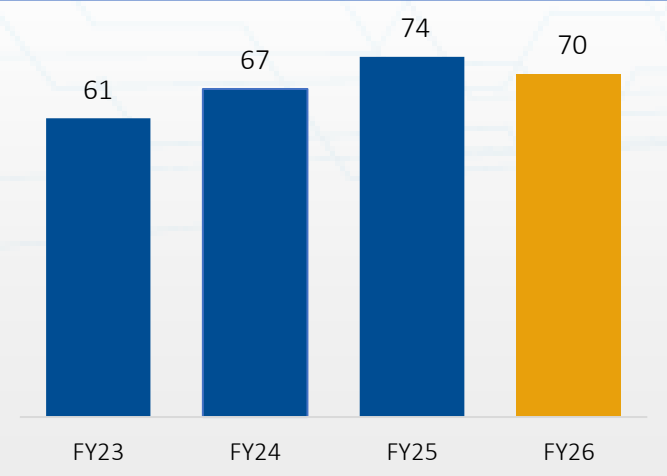
DEBT/ EQUITY (x)



ROE (%) AND ROCE (%)

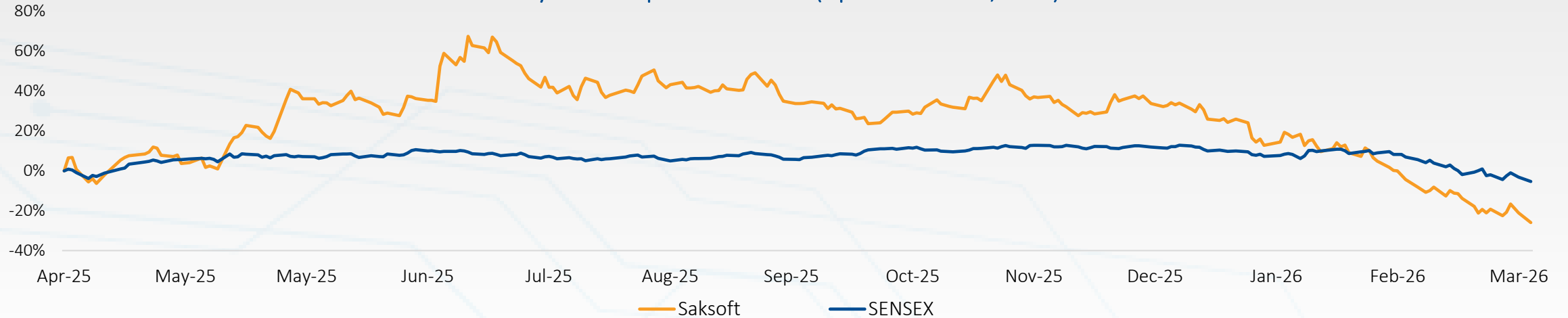


DSO DAYS



ROE = Net Profit/Net worth, ROCE = EBIT/Capital Employed

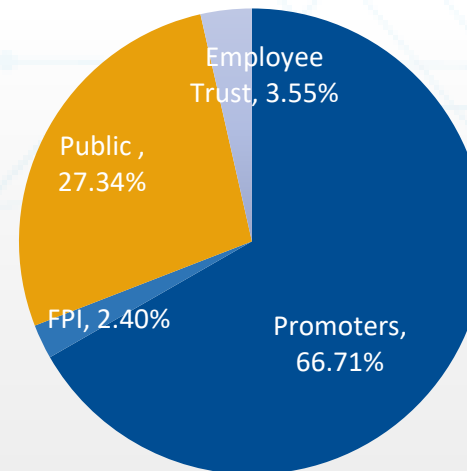
1 year share price movement (Up to 31st March, 2026)



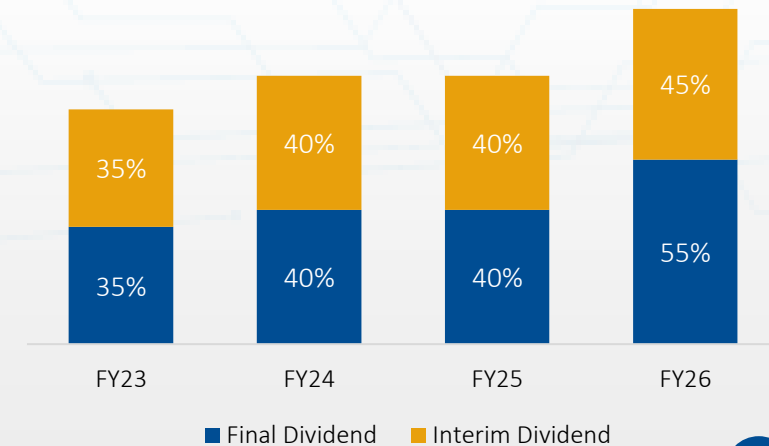
Price Data (as on 31st March, 2026)

Face value (INR)	1.00
Market Price (INR)	109.69
52 Week H/L (INR)	253.99/107.59
Market Cap (INR Mn)	14,539.55
Equity Shares Outstanding (Mn)	132.55
1 Year Avg. Trading Volume ('000)	498.62

Shareholding Pattern (As on 31st March, 2026)



Dividend as a % of Face Value



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