

Godrej Consumer Products Limited

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Website: www.godrejcp.com

CIN: L24246MH2000PLC129806

August 7, 2026

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Fort, Mumbai - 400 001
Scrip Code: 532424

National Stock Exchange of India Limited

Exchange Plaza,
Bandra-Kurla Complex,
Mumbai 400 051
Symbol: GODREJCP

Dear Sir / Madam,

Subject: Investor Presentation - Financial Results for the Quarter ended June 30, 2026

Please find enclosed the Investor Presentation covering, *inter alia*, the Unaudited Financial Results of the Company for the Quarter ended June 30, 2026.

Kindly take the same on record.

Thanking you,
Yours faithfully,

For Godrej Consumer Products Limited

TEJAL
VIRENDRA
JARIWALA
Digitally signed by
TEJAL VIRENDRA
JARIWALA
Date: 2026.08.07
12:06:07 +05'30'

Tejal Jariwala

**Company Secretary & Compliance Officer
(F9817)**

Encl.: As above



Q1 FY2027 Performance Update

August 07, 2026



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Our Goodness Manifesto

Our Purpose

Crafting the goodness of health and beauty for consumers in emerging markets

Our Values



Inspire Trust



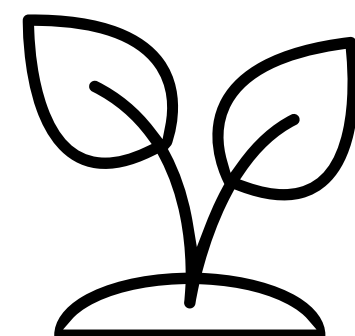
Create Delight



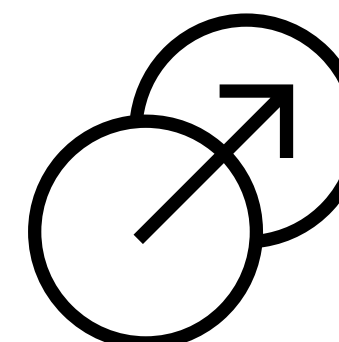
Be Bold

Our Strategy

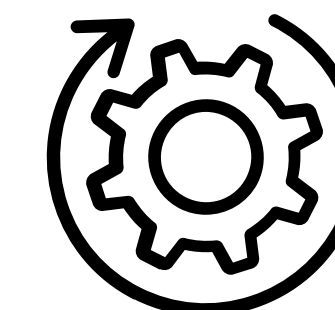
Lead through category development



Drive portfolio transformation



Funded by simplification



Our Operating Philosophy

Less is more; Much less is much more

Consumer first, Business second

Think local, Act global

Tomorrow before today

People and planet, alongside profit

Our Measures

Industry beating UVG

More spends on brands, Less on cost to serve

More automation, Less working capital

More diversity, Less environmental impact

FINANCIAL PERFORMANCE UPDATE

Key highlights

9%

**Consolidated
UVG[^]**

19%

**Consolidated
Revenue growth**

14%

**Consolidated
EBITDA growth**

[^]Underlying Volume Growth

Broad-based performance in both Standalone and International businesses

Growth (year-on-year)	Consolidated Business	Standalone Business
Underlying Volume Growth	9%	7%
Net Sales	19%	12%
Net Sales (Constant Currency)	14%	-
EBITDA	14%	10%
Net Profit (Reported)	11%	2%

Strong performance across all geographies

Geography	Sales (₹ crore)	Growth (Year-on-year)	Constant Currency Growth (Year-on-year)
Standalone	2,535	12%	-
Indonesia	487	15%	11%
Africa, USA & Middle East	1,005	47%	25%
Latin America & Others	264	21%	22%
Total Net Sales	4,211	19%	14%

Note: Total Net Sales includes the impact of contra and inter company eliminations

Strong double-digit EBITDA growth across businesses

	Consolidated	Standalone	Indonesia	Africa, USA & Middle East	Latin America & Others
Q1FY27 Operating EBITDA margin*	19.0%	21.6%	21.5%	12.8%	8.2%
Growth in EBITDA (y-y)	14%	10%	11%	42%	17%

*After adjusting business support charges, royalty and technical fees

Net profit reconciliation statement

Consolidated Business	Q1 FY2027	Q1 FY2026
(A) Net Profit (Reported)*	505	452
(B) Exceptionals & one-offs (Post tax)*:		
Acquisition costs and Others (Incl. Litigation)	13	20
(C) Net Profit (Without exceptional and one-off items) (A+B)*	518	472

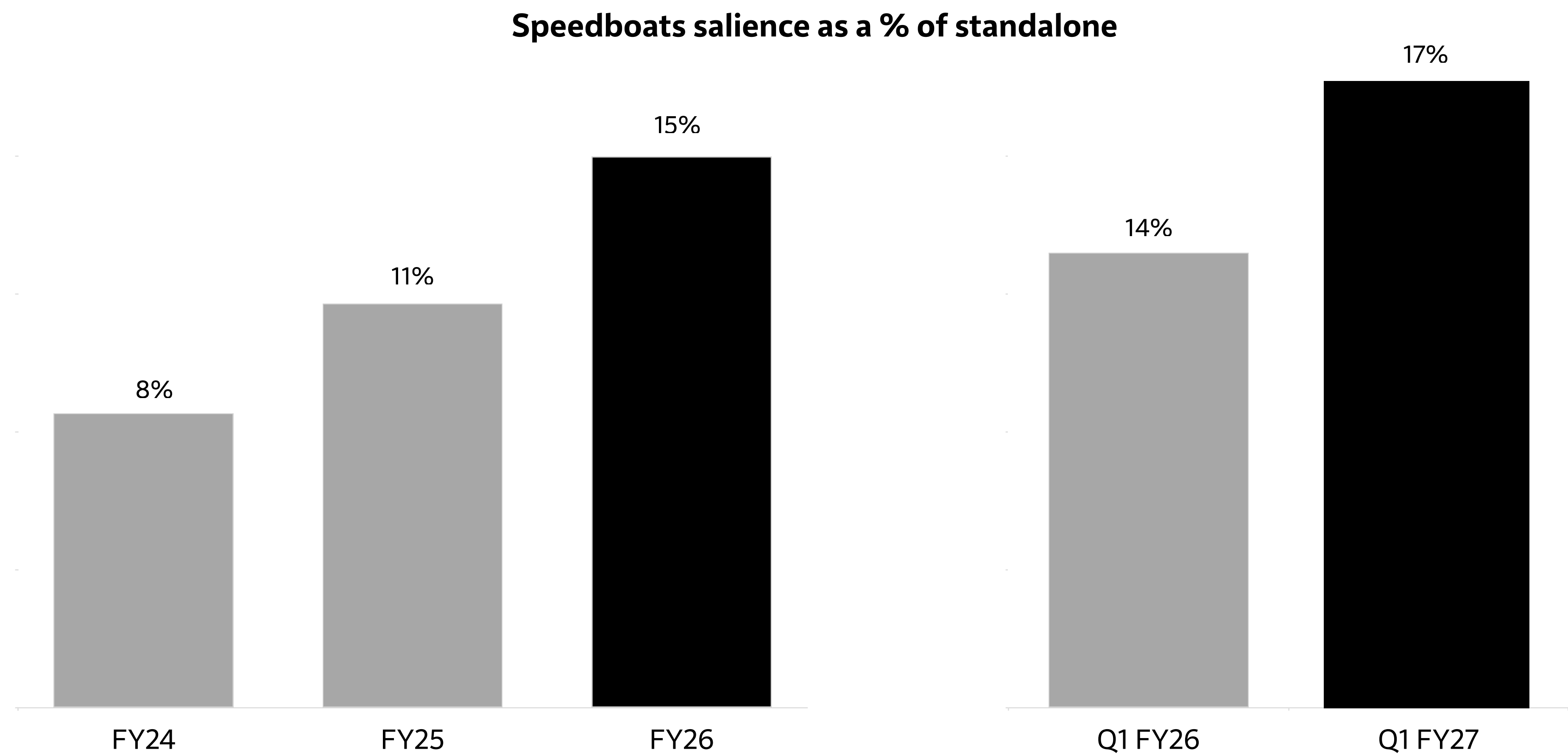
*All values are in ₹ crore and rounded off

STANDALONE BUSINESS UPDATE

Delivered double-digit sales growth

Category	Sales (₹ crore)	Growth (Year-on-year)
Home Care	1,115	12%
Personal Care	1,420	11%
Total Net Sales	2,535	12%

Speedboats continue to gain salience and grow fast



*Note - Speedboats include Fab LD, Incense Sticks, Air Fresheners, Spic and other scaled innovations

Home Care (1/5): Household Insecticides performance improving driven by actions

- Electrics continues to deliver as per plan, with the new "GK 6-min RNF" campaign gaining popularity
- Incense sticks continue to scale up strongly and is the largest branded stick in the category
- Non-mosquito portfolio continues to deliver, led by HIT ARG double-digit growth



Home Care (2/5): Air Freshener continues to witness strong consumer traction and strengthen market leadership

- Continue to gain market share and enjoy market leadership
- Aer Spray 99 continues to reset the category landscape and grow significantly ahead of peers and gain share



Home Care (3/5): Godrej Fab continues to deliver on stated momentum of strong double-digit growth

- Fabric Care maintains robust growth momentum
- Continue to increase market share driven by strong results on Godrej Fab
- On track to deliver stated ARR plans shared during Investor meet 2026



Home Care (4/5): Godrej Spic Toilet Cleaner scaled up to pan-India; positive consumer traction

- Godrej Spic Toilet Cleaner has been scaled up to pan-India in April post the robust results in Tamil Nadu; positive consumer feedback and healthy repeats
- Toilet Cleaners is a ~3K crore category in India, growing at double-digit



Home Care (5/5): Launching Godrej Rizz, entry into Liquid Dishwash

- Liquid dishwash is a ~₹3k crore category, growing at a double-digit rate
- The category has a huge headroom for growth, with household penetration in the mid-teens
- Launching in select states



Personal Care (1/3): Skin cleansing continues to upgrade to premium formats and outperform in the market

- Strong recovery in soaps underlying volume growth leading to outperformance in the market
- Magic Handwash continues to scale and enjoy market leadership in the handwash segment
- Cinthol Bodywash witnessed highest ever offtake in Q1
- Muuchstac performance and scale up in line with the business plan
- Upgrading the consumers to liquids remains a key focus



Personal Care (2/3): Hair Colour delivered strong growth

- Market share gains continue to be positive across our key bets on both Crème and Shampoo Hair Colour
- Both Crème and Shampoo Hair Colour continue strong growth performance



*As compared with Godrej Expert rich crème.

Personal Care (3/3): Perfumes & Deodorants actions as per plan

- Perfume business continues to deliver strong growth momentum
- Market restructuring actions underway to strengthen the Perfumes & Deodorants business
- KS99 continues to deliver strong performance and has been scaled up pan-India



INTERNATIONAL BUSINESS UPDATE

Indonesia: Business on path to recovery on underlying volume and profit growth

- Delivered strong 10% UVG and 15% sales growth led by Shampoo HC and Household Insecticides
- Stella LV relaunch has witnessed robust consumer traction and sell-outs



Africa, USA & Middle East: Strong FMCG scale up leading to high-teens underlying volume growth

- Strong performance across all metrics : USG* 47% (25% in CC terms) ; UVG* at 17%; EBITDA growth at 42%
- FMCG business led growth driven by doubling media spends; continued strong performance in Hair Fashion across key markets
- Successfully scaled Air fresheners across markets
- Good Knight Incense Sticks piloted in Nigeria, strong early consumer feedback



*Underlying sales growth
*Underlying volume growth

ENVIRONMENTAL, SOCIAL, AND GOVERNANCE UPDATE

Our ESG targets for FY2026-27 and Q1 FY2027 performance

 Environment*

Vision	Goals for FY2026-27	Performance update
Influence sustainable consumption	Identify business critical problem statements to explore possible alternatives, value engineering packaging material through multistakeholder collaboration (research / acceleration / ready solutions) • 80% of plastic used to be recyclable. • Rigid plastics to be replaced by 40% recycled plastic by the fiscal year 2026-27. • Flexible plastics to be replaced by 10% recycled plastic by the fiscal year 2026-27 and • multi-layer plastics to be replaced by 5% recycled plastic by the fiscal year 2026-27. • Achieve 100% EPR compliance Ensure one-third of all products are greener than in 2020 by carrying out lifecycle assessments (LCA) for major products (80% coverage by revenue) • Cover top GCPL suppliers in India (by procurement spends) under our sustainable supply chain policy. • Source 100% of paper packaging from sustainable sources.	Defined problem statements, locking the same underway with R&D • Plastic recyclability is at 48% (FY26) • Rigid plastics replaced by recycled plastics is at 17% (PCR addition reported during FY26) • Flexible plastics replaced by recycled plastics is at 3% (PCR addition reported during FY26) • Multi-layer plastics replaced by recycled plastics is at 0% (PCR addition reported during FY26) • Existing CPCB portal under migration, non-operational – expected to be Plastic neutral and to be 100% EPR compliant. Completed LCAs of products covering 60% of our India revenues (FY26) 49% of India suppliers (by spend volume) covered under our new supplier ESG assessment and engagement program that covers BRSR value chain disclosures and beyond (FY26) ~50 to 60% use of recycled paper used in packaging- (Forest Stewardship Council (FSC) certified) (FY26)

Note: *India targets reported.

*Wherever Q1 FY27 updates are unavailable, FY26 updates are mentioned.

Our ESG targets for FY2026-27 and Q1 FY2027 performance

 Environment*

Vision	Goals for FY2026-27	Performance update
Lead in sustainability action	Achieve 65% renewables in energy mix	62% of energy is from renewables
	Achieve 6% reduction in specific energy consumption from FY24 baseline	27% reduction in specific energy consumption
	Achieve 6% reduction in water intensity from baseline FY24 while maintaining water positivity	9% reduction in water intensity and continuing to be 10x water positive
	Reduction in GHG emission intensity and carbon neutrality for Scope-1&2 from FY24 baseline	40% reduction in GHG emission intensity (SBTi commitment completed, GHG reduction target under evaluation, inline with SBTi)
	Achieve zero liquid discharge and maintain zero waste to landfill	Continue to be zero waste to landfill and 11 out of 13 sites are zero liquid discharge
	Announce our commitment towards the global Science Based Targets initiative (SBTi) and publish our roadmap and targets for emissions reduction	SBTi commitment completed Development of roadmap & Submission for SBTi validation and committed to Scope 1 and 2 Net-zero by 2035, inline with SBTi.

Note: *India targets reported.

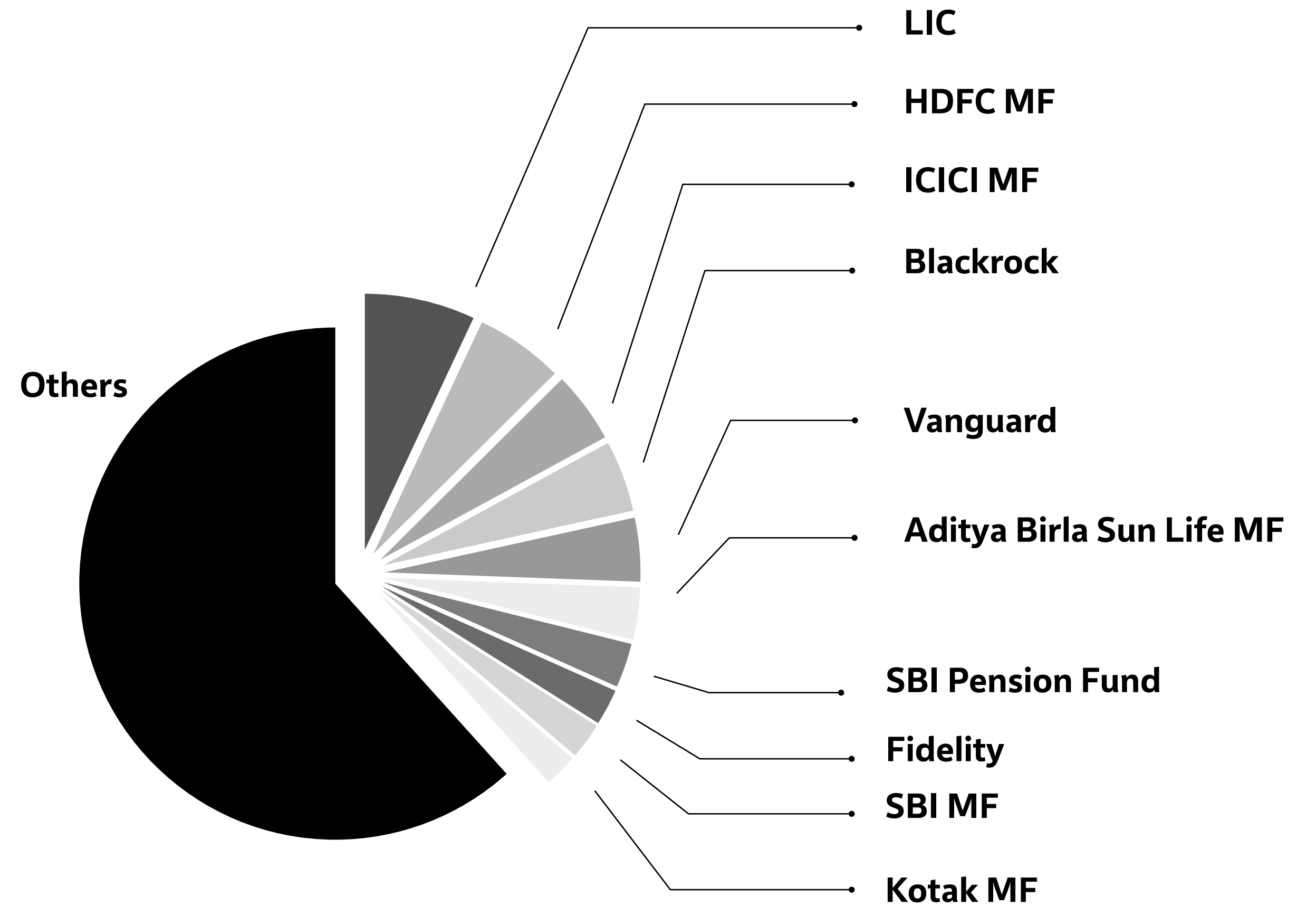
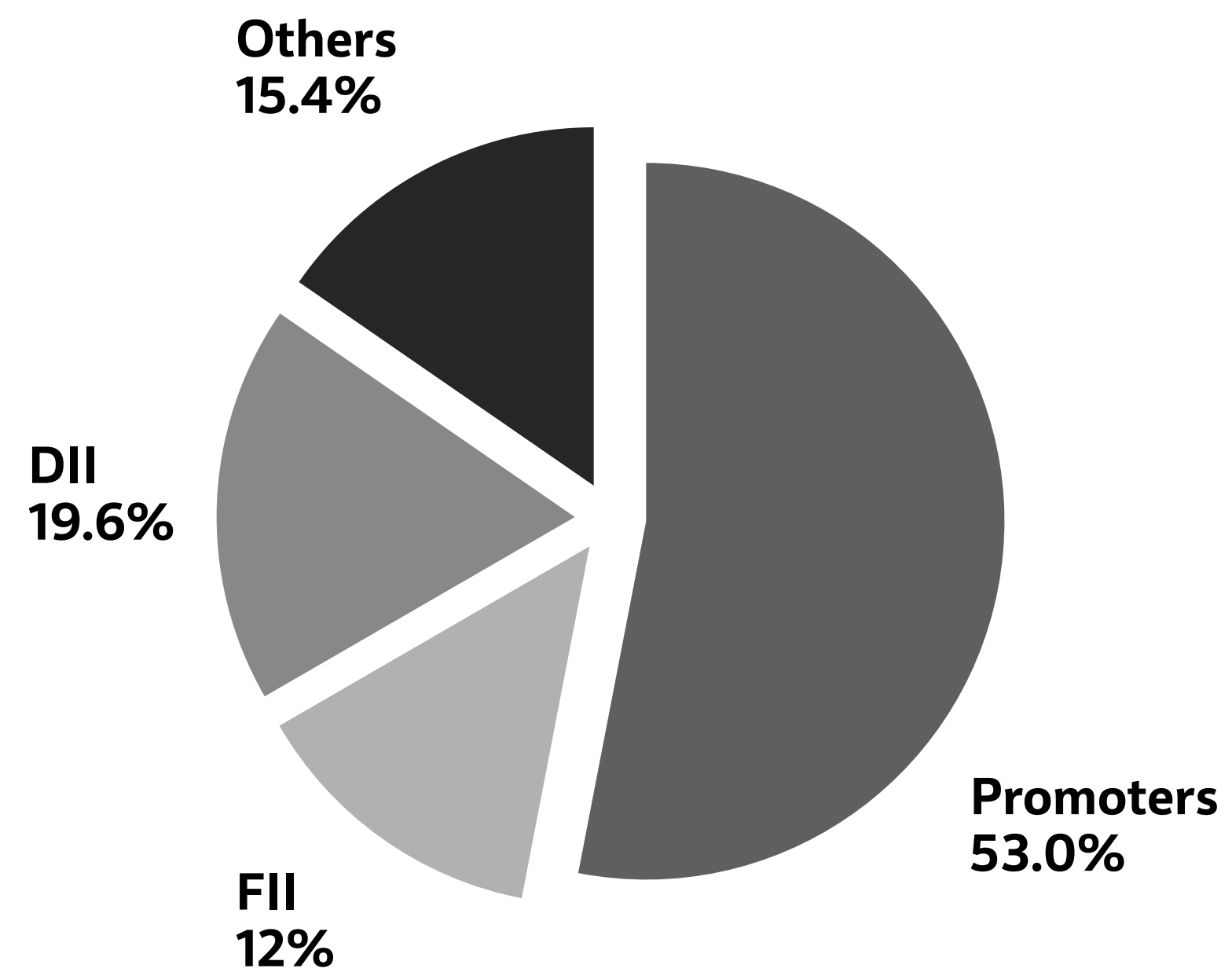
Our ESG targets for FY2026-27 and Q1 FY2027 performance

 Social*

Vision	Goals for FY2026-27	Performance update
Equip Persons With Disability with focus on women with skills that empower Improve health and well-being Nature – water, carbon and biodiversity	Pilot and launch programme for Women with Disability in manufacturing roles	Program design completed and pilot locations identified
	Prevent and control Malaria and Dengue in support of India’s aim to achieve full malaria elimination by 2030	Key partners on-boarded across MP, UP and Maharashtra. Planning for 2026-2030 strategy initiated with partners and state governments.
	Achieve water positivity and provide 25% carbon offset	Sequestered 5,084 tCO2e carbon; offsetting 30% of our global emissions. Achieved water positivity against GCPL’s annual global water use.

Note: *India targets reported.

SHAREHOLDING PATTERN



Contact Us

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Thank you



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