FLOMIC
GLOBAL LOGISTICS LTD

Date: 13th August, 2026

To,
BSE Limited,
25th Floor, Phiroze Jeejeebhoy Towers, Dalal Street,
Mumbai - 400 001
Scrip Code: 504380

Subject: Investor Presentation for the quarter ended 30 June 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed the Investor Presentation of the Company for the quarter ended 30 June 2026.

The aforesaid Investor Presentation is also available on the Company's website at: https://www.flomicgroup.com/investor

You are requested to kindly take the above information on record.

Thanking You.

Yours Faithfully,

For Flomic Global Logistics Limited

ABHAY MILAN SHAH
Digitally signed by ABHAY MILAN SHAH
Date: 2026.08.13 16:01:32 +05'30'

Abhay Shah
Company Secretary cum Compliance Officer

FLOMIC GLOBAL LOGISTICS LTD

FLOMIC GLOBAL LOGISTICS LTD

Investor Presentation
Q1FY27

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TABLE OF CONTENTS

- Company Overview
- Business Overview
- Industry Scenario
- Q1FY27 Operational & Financial Performance
- FY26 Annual Performance
- Way Forward

Company Overview

FLOMIC GLOBAL LOGISTICS LTD

COMPANY SNAPSHOT

38+ years of strong legacy

Integrated, asset-light logistics platform across Air, Sea, Land and Specialized Logistics

5,000+ active customers across SME and enterprise segments

Network of 25 branches | 30+ warehouses | PAN India

10,545 +
Total Shipments Handled in Q1 FY27

Strong promoter ownership (~69%)

CRISIL Rating: BBB- / Stable

Workforce Strength
510+
Employees

COMPANY JOURNEY

1988
Founded in Mangalore as a regional logistics operator

2000
Expansion into global freight forwarding

2018-2020
Entry into new verticals: Warehousing, Event Logistics

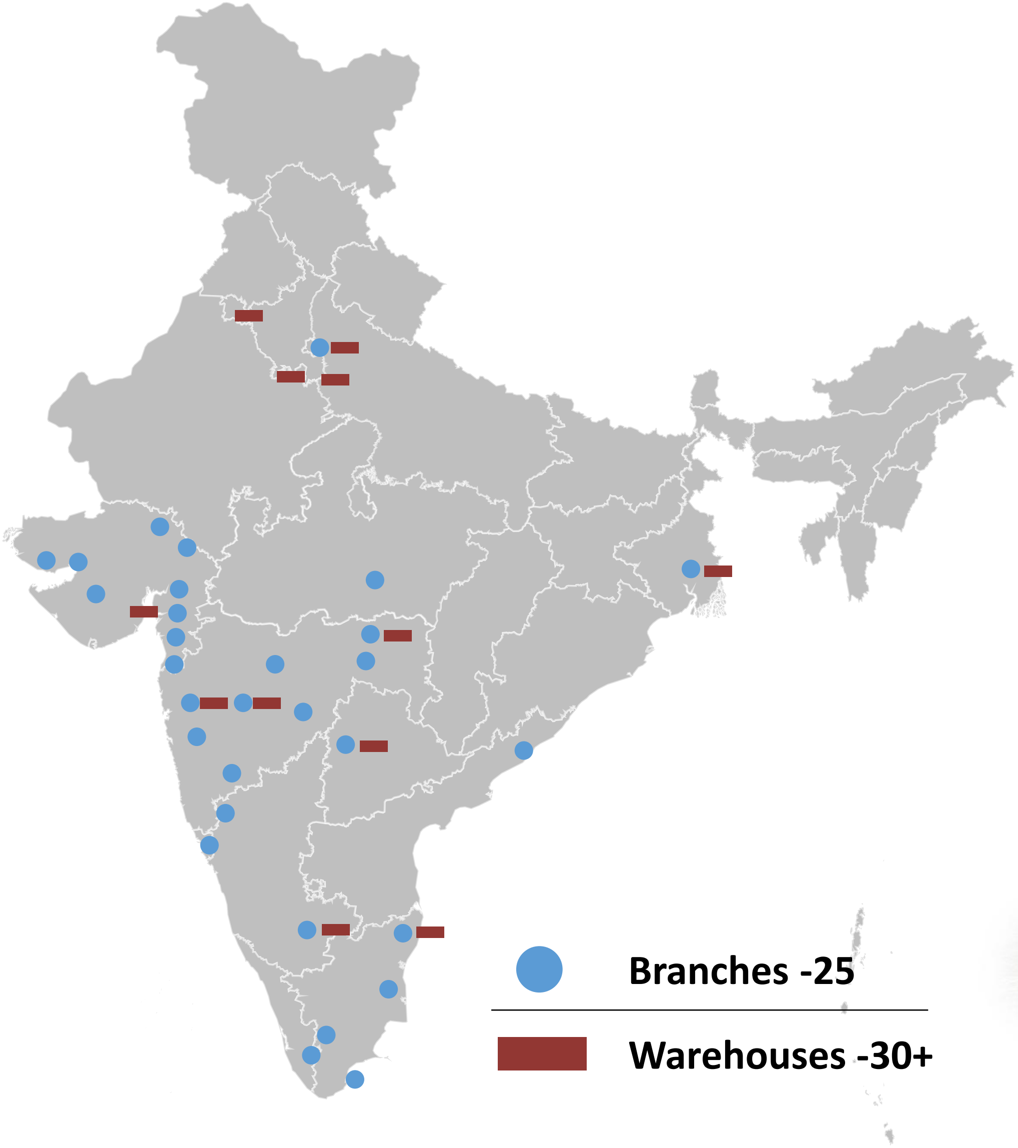
2020
Listed on BSE (Main Board)

2022-2024
Courier, Transportation, ERP-led transformation

2025-2026
WCA Events, Projects registrations; workforce scaled to 500+

PAN INDIA NETWORK & INFRASTRUCTURE

FLOMIC GLOBAL LOGISTICS LTD



- 25 branches covering key industrial, port and consumption hubs
- 30+ warehouses aggregating ~13.8 lakh sq. ft. of space
- Strong global partner network enabling cross-border connectivity
- Scalable infrastructure supporting future volume growth

OUR EXPERIENCED TEAM

FLOMIC GLOBAL LOGISTICS LTD

Lancy Barboza
CEO & Managing Director

Alan Barboza
Executive Director & AGM - Sales

Abhinandan Gupta
Chief Finance Officer

Jayachandran Menon
Chief Operating Officer

Amarjit Sahmbi
Chief Executive Officer - SCS

Piyush Mehta
Vice President - Sales

Independent Directors

Satyaprakash S. Pathak

Suresh Shivanna Salian

APK Chettiar

Rajendraprasad Tiwari

Ananda Ghungarde

COMPETITIVE STRENGTHS

FLOMIC GLOBAL LOGISTICS LTD

- Asset-light + scalable
- Technology-integrated operations
- Strong repeat customer base
- Pan-India physical presence with global partners
- Disciplined Working Capital Efficiency
- Diversified, no single customer concentration risk

Business Overview

AN INTEGRATED SERVICES PLATFORM

FLOMIC GLOBAL LOGISTICS LTD

End-to-End Logistics Offerings

- Ocean Freight
- Air Freight
- Domestic Transportation-Air, Rail and Road
- Cross-trades
- Customs Broking
- Warehousing & Integrated Supply Chain Solutions
- Exhibition & Event Logistics
- Break Bulk /ODC/Project Cargo
- Liquid Logistics
- Dangerous / Hazardous Cargo
- Reefer Container

BUSINESS MODEL – ASSET LIGHT & SCALABLE

FLOMIC GLOBAL LOGISTICS LTD

Customers → Flomic Platform → Global Network Partners

Margin-based services driven freight forwarding model

Limited capital intensity with high operating leverage

Margin expansion via:

- Warehousing
- Project cargo
- Specialized logistics

Technology-enabled scalability without proportional cost increase

Relationship-driven repeat business

GLOBAL ACCREDITATIONS

FLOMIC
GLOBAL LOGISTICS LTD

IATA

MTO

PROLOG
PROFESSIONAL LOGISTICS NETWORK

IEIA
www.ieia.in
Indian Exhibition Industry Association

FIATA

ACAAI

WCAworld
Leading the World in Logistics Partnering

WCA
FIRST

JCTRANS

FFI

AMTOI
CATALYSING MULTIMODALISM

since 1937
BCBA

FEDERAL MARITIME COMMISSION
1961

BOMBAY CHAMBER
Bombay Chamber
of Commerce & Industry

AEO
भारतीय सीमा शुल्क
INDIAN CUSTOMS

OUR MARQUEE CLIENTELE

TULIP
Kusum
Colorcon
Enpro Industries
Greenply Industries Limited
Piramal Pharma Limited
ADITYA BIRLA GRASIM
SUN PHARMA
Godrej
ARAI Progress through Research
essilor
SAINT-GOBAIN
CEAT
MAGNUS Composites
HAL
DORF KETAL
SPXFLOW
GS Caltex
TATA ADVANCED SYSTEMS
LEAP ...A SOLUTIONS COMPANY
whole The Truth

CUSTOMER STICKINESS

Top 15 customer contribute 20% to the Turnover

No single customer concentration risk

Long-term relationships with 51% repeat business

TECHNOLOGY AS A MOAT

Logi-Sys, Flomic's proprietary, cloud-based ERP, integrates Air, Sea, Land, Warehousing, Transportation and Customs on a single platform

End-to-end integration with CRM, Billing and Financial Accounting, enabling real-time visibility and control

~50% reduction in turnaround time through workflow automation and process standardization

Real-time MIS, analytics and BI dashboards supporting operational discipline, margin management and forecasting

Scalable digital backbone enabling growth without proportional increase in operating costs

DRIVING WORKING CAPITAL EFFICIENCY THROUGH RECEIVABLES OPTIMIZATION

Key Highlights

Total Debtors increased by ~10% over 12 months
₹60.36 Cr in Jul-25 to ₹66.32 Cr in Jun-26

60+ Day Receivables reduced by ~22.4%
Reduced from ₹13.95 Cr to ₹10.82 Cr

Improved Receivable Quality
60+ Day Overdues as % of debtors: 23.1% → 16.3%

Impact on Working Capital

- Higher proportion of receivables within the below-60-day bucket
- Lower concentration of long-outstanding receivables
- Supports better collection efficiency
- Potentially improves operating cash flow conversion
- Enhances working capital efficiency

Despite a ~10% increase in total debtors, 60+ day receivables declined ~22%, demonstrating a healthier receivable mix and improved ageing discipline

Industry Scenario

INDUSTRY SCENARIO

FLOMIC GLOBAL LOGISTICS LTD

A New Chapter in India’s Logistics Story

- India’s logistics is transitioning into a faster, smarter, globally competitive ecosystem
- Policy reform, digital integration, and infrastructure build-out are reshaping supply chains at scale
- India's logistics cost has dropped to 7.97% of GDP

What Industry Tailwinds Mean for Flomic

- **Lower logistics costs** → Higher outsourcing
- **Manufacturing, EXIM & e-commerce growth** → Expanding freight volumes
- **Multimodal infrastructure development** → Advantage for integrated players

Favorable policy reforms & digitalization are transforming India’s logistics landscape - creating tailwinds for organized players like Flomic

Q1 FY27 Operational & Financial Performance

CEO & MANAGING DIRECTOR MESSAGE

FLOMIC GLOBAL LOGISTICS LTD

"Q1 FY27 marked a strong start to the financial year for Flomic, with continued momentum across our integrated logistics platform. During the quarter, we reported Revenue from Operations of ₹11,999.77 lakh, EBITDA of ₹1,120.57 lakh and PAT of ₹206.25 lakh. Revenue grew 18.4% YoY, while EBITDA increased 67.8% YoY, with EBITDA margin improving to 9.34% from 6.59% in Q1 FY26.

We also returned to profitability at the PAT level, reflecting improved operating efficiency and disciplined cost management. Our diversified service portfolio across freight forwarding, customs clearance, warehousing, supply chain management and project logistics, supported by our asset-light business model, continues to provide a strong foundation for growth. During the quarter, we remained focused on strengthening customer relationships, improving service capabilities and enhancing operational efficiencies across the business.

Looking ahead, we remain positive about the long-term prospects of the logistics industry, supported by India's manufacturing, trade and export growth. We will continue to focus on expanding our integrated logistics platform, strengthening our warehousing and specialized logistics capabilities, deepening customer relationships and driving sustainable, profitable growth through disciplined execution."

Founder, MD & CEO

MR. LANCY BARBOZA

Q1 FY27 OPERATIONAL PERFORMANCE

FLOMIC GLOBAL LOGISTICS LTD

Cargo Volumes Across Segments

	Q1FY27
Sea FCL (TEUs)	4,937
Sea LCL (CBM)	6,989
Air (MT)	1,032

Shipments handled

Q1FY27

10,545

Customers Added

Q1FY27

184

Warehousing Footprint

13.8 Lakh Sq. Ft.

Sales Mix	Q1FY27
Import	39%
Export	46%
Warehousing	15%

Strong operational scale-up supported by a growing base, expanding warehousing footprint, and disciplined execution enabled by technology investments

Q1 FY27 FINANCIAL SNAPSHOT

REVENUE

₹12,000 Lakhs
18% YoY Growth

EBITDA

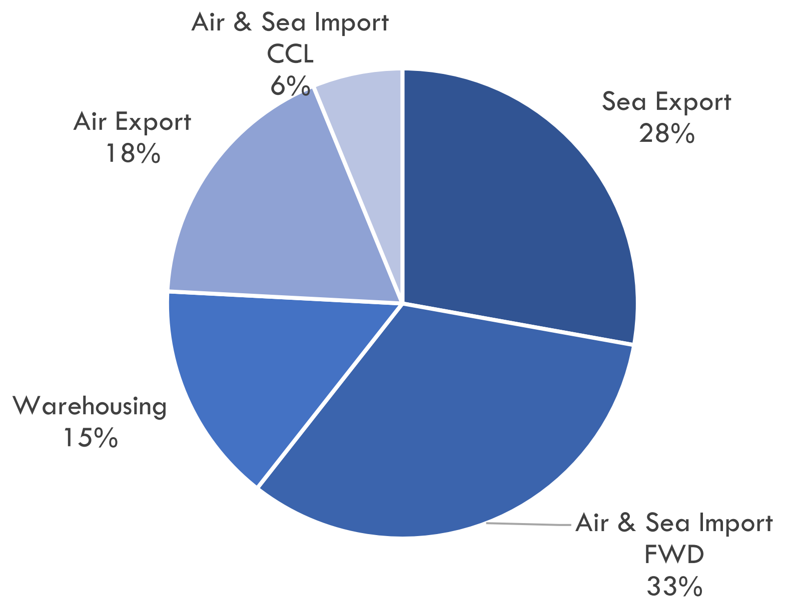
₹1,120.57 Lakhs
Margin 9.34%

PAT

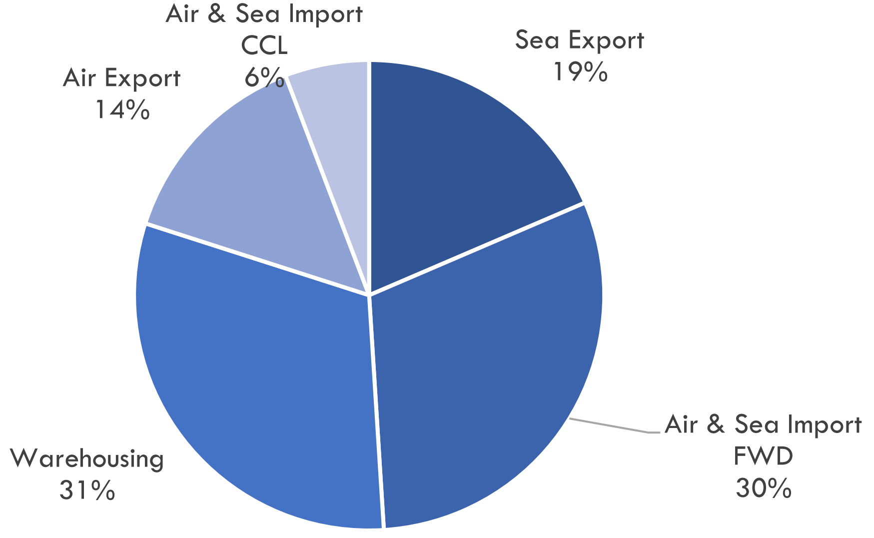
₹206.25 Lakhs
Margin 1.72%

PRODUCT WISE STATISTICS Q1 FY27

Revenue Contribution (%)



Gross Profit Contribution (%)



Q1 FY27 CONSOLIDATED INCOME STATEMENT

FLOMIC GLOBAL LOGISTICS LTD

Particulars (₹ in lakhs)	Q1 FY27	Q1 FY26	Y-o-Y (%)
Revenue From Operations	**11,999.77**	**10137.76**	**18.37%**
Other Income	43.34	52.6	
Total Income	**12,043.11**	**10,190.36**	
Operating Expenses	9,601.50	7814.58	
Employee Benefits Expenses	971.53	1188.02	
Other Expenses	349.51	519.88	
EBITDA	**1,120.57**	**667.88**	**67.78%**
EBITDA Margin (%)	9.3%	6.6%	275 Bps
Depreciation and Amortization Expense	609.61	694.75	
Finance Cost	237.79	302.97	
Profit/(Loss) before tax	**273.17**	**-329.84**	
Tax Expenses	66.92	-32.05	
Net Profit after tax	**206.25**	**-297.79**	
Net Profit Margin (%)	1.7%	N/A	
Earnings per share - Basic	1.14	-1.64	

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FY26 Annual Performance

ANNUAL CONSOLIDATED INCOME STATEMENT

FLOMIC GLOBAL LOGISTICS LTD

Particulars (₹ in lakhs)	FY26	FY25	Y-o-Y (%)
Revenue from Operations	**43,172.65**	**50,014.56**	**-13.68%**
Other Income	134.53	315.38	
Total Income	**43,307.18**	**50,329.94**	
Operating Expenses	33,394.08	39,660.80	
Employee Benefit Expenses	4,517.56	4,101.83	
Other Expenses	1,559.48	1,886.38	
EBITDA	**3,836.06**	**4,680.93**	**-18.05%**
EBITDA Margin (%)	8.89%	*9.3%*	(47) Bps
Depreciation & Amortization Expenses	2,701.59	2,799.34	
Finance Cost	1,065.24	1,406.95	
Profit / (Loss) Before Tax	**69.23**	**474.64**	
Tax Expenses	38.22	105.09	
Net Profit after tax	**31.01**	**369.55**	**-91.61%**
Net Profit Margin (%)	0.07%	*0.7%*	(67) Bps
Basic Earning Per Share	0.17	2.03	**-91.63%**

ANNUAL CONSOLIDATED BALANCE SHEET

FLOMIC GLOBAL LOGISTICS LTD

Equity & Liabilities (₹ in lakhs)	FY26	FY25	FY24
Equity Share Capital	1,816.84	1816.84	1838.84
Other Equity	2,898.27	2870.98	2519.04
Total Equity	**4,715.11**	**4687.82**	**4357.87**
Borrowings (Non-current)	174.33	376.55	51.5
Lease Liabilities (Non-current)	3,902.65	5318.85	5164.56
Other Financial Liabilities (Non-current)	172.89	196.23	159.79
Provisions (Non-current)	169.56	204.61	177.46
Other Non-current Liabilities	41.68	21.36	12.29
Total Non-current Liabilities	**4,461.11**	**6117.6**	**5565.6**
Borrowings (Current)	2,208.14	3348.87	2725.89
Lease Liabilities (Current)	2,305.40	2327.62	2160.1
Trade Payables		509.3	461.52
Outstanding dues of micro enterprises	336.01	590.3	461.32
Outstanding dues of others	2,060.83	256.59	248.61
Other Financial Liabilities	31.1	506.59	422.39
Other Current Liabilities	1,593.01	1509.98	1127.63
Provisions (Current)	105.16	103.74	83.09
Current Tax Liabilities (net)	-	13.89	13.89
Total Current Liabilities	**8,639.65**	**10299.29**	**9683.07**
TOTAL EQUITY AND LIABILITIES	**17,815.87**	**20934.71**	**20173.84**

Assets (₹ in lakhs)	FY26	FY25	FY24
Property, plant and equipment	522.01	693.14	711.63
Right of use assets	5,407.75	593.14	740.89
Intangible Assets	-	3.99	18.81
Loans	1.92	2.32	8.58
Other financial assets	544.14	600.08	532.3
Income tax assets (net)	1,455.67	1188.46	824.09
Deferred tax assets (net)	412.49	391.7	814.52
Other non-current assets	121.68	167.1	147.54
Total Non-current Assets	**8,465.66**	**3677.63**	**3797.35**
Trade Receivables	5,895.82	7658.9	6710.5
Cash and Cash Equivalent	1,308.18	1012.95	1199.34
Bank Balances other than above	15.18	40.94	126.51
Other Financial Assets	193.7	199.24	87.52
Other Current Assets	1,937.33	2045.06	1252.62
Total Current Assets	**9,350.21**	**10956.89**	**10376.49**
TOTAL ASSETS	**17,815.87**	**20934.71**	**20173.84**

Way Forward

WAY FORWARD

FLOMIC
GLOBAL LOGISTICS LTD

Geographic Expansion	Expand presence across key Indian logistics hubs and select overseas nodes
Margin-Accretive Growth	Scale warehousing (e-commerce focused), projects logistics and break-bulk to improve margins
Forward Integration	CFS and air cargo capabilities to capture higher value across the supply chain
Client Deepening	Increase wallet share through integrated solutions, multi-service offerings and stronger key account management
Technology Enablement	Enhance efficiency and visibility through digital platforms

Flomic Logistics Ltd

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