Knowledge is wealth

NEL/039/2026-27 **Date: 04th November, 2026**

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, Plot No. C/1,
'G' Block, Bandra-Kurla Complex,
Bandra (East), Mumbai – 400051

Corporate Relationship Department
Bombay Stock Exchange Ltd.
1st Floor, New Trading Ring,
Rotunda Building, P. J. Towers,
Dalal Street, Fort, Mumbai – 400001.

Ref: Symbol– NAVNETEDUL
Ref: Scrip Code – 508989

Dear Sir / Madam,

Sub: Presentation on Q2 & FY27 financial results

In accordance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit investors presentation on financial results for quarter and half year ended 30th September 2026, which will be shared with analysts and institutional investors.

The said presentation is uploaded in investors section on Company's website www.navneet.com

You are requested to take note of the above.

Thanking You,

Yours faithfully,
FOR NAVNEET EDUCATION LIMITED

Amit Dushyant Buch
Digitally signed by Amit Dushyant Buch
Date: 2026.11.04 16:37:40 +05'30'

AMIT D. BUCH
COMPANY SECRETARY
MEMBERSHIP NO. A15239

Encl.: a/a


NAVNEET
Knowledge is wealth
TRUSTED BY GENERATIONS.
GUIDING THE FUTURE.
From iconic books to breakthrough tech
and India's first educator-led AI,
We're not just keeping up — we're leading the way.
AI

SAFE HARBOUR

This presentation and the accompanying slides (the "Presentation"), which have been prepared by **Navneet Education Limited (the "Company")**, have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

MANAGEMENT COMMENTARY – Q2 FY27

Performance Highlights, Mr. Gnanesh (Sunil) Gala, Managing Director:



In Q2 FY27, the company's top line grew by 31.7% from Rs. 246 Cr in Q2 FY 26 to Rs. 324 Cr.

Publication revenue grew robustly by 53.8% Y-o-Y to Rs. 140 Crores in Q2 FY27 vs Rs. 91 Crores previously. This was majorly due to the spillover of Q1 revenue to Q2. If we look at H1 FY27 publication revenue, it has grown reasonably by 6.7% from Rs. 510 Cr to Rs. 544 Cr.

The curriculum change cycle that began in FY 26 is expected to continue for the next 2 Financial years and now that the lower grades have changed in FY 26 and FY 27, we anticipate higher grades changing which contributes higher revenue share compared to lower grades.

Stationery revenue grew to Rs. 184 Cr showing 18.7% overall Y-o-Y growth. *Domestic Stationery grew to* Rs. 52 Crores showing 34.2% growth and *Export Stationery grew to* Rs. 132 Cr showing 13.6% growth.

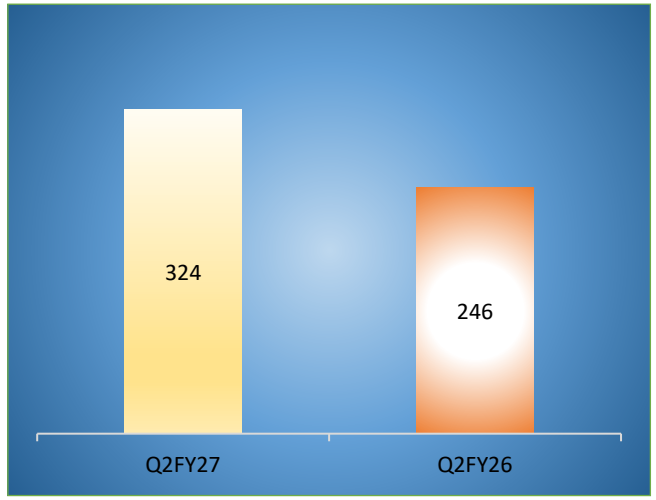
Domestic stationery will continue to show decent growth due to our focus on branding and non-paper stationery. We strive to aggressively penetrate the markets with more customer centric products to achieve long term sustainability.

Exports have shown signs of revival and shall see a U-shaped recovery in the near term provided supply chain disruptions, geopolitical challenges and weakening global demand gets in favor of exporters.

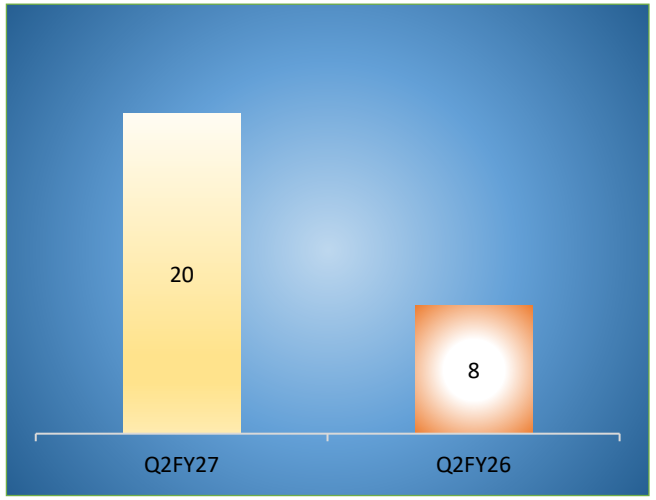
Our momentum is just getting started as we unlock higher-value curriculum cycles and aggressive market expansions. With domestic stationery thriving and global exports primed for a recovery, your investment is anchored in a resilient, high-growth engine built for long-term sustainable returns.

STANDALONE PERFORMANCE HIGHLIGHTS – Q2 FY27 (Rs. in Crores)

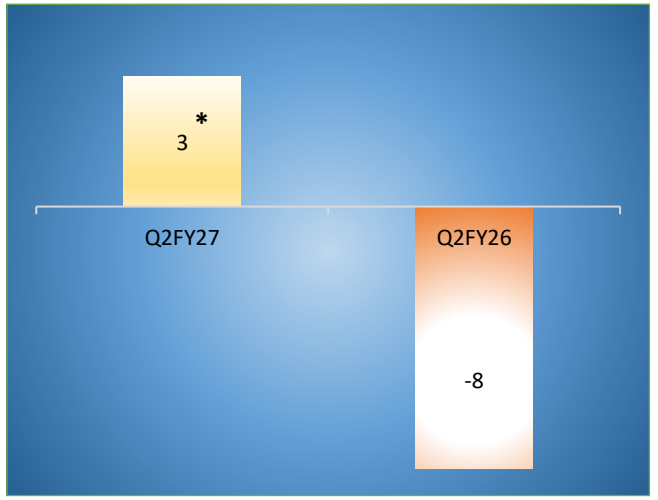
Revenue from Operations



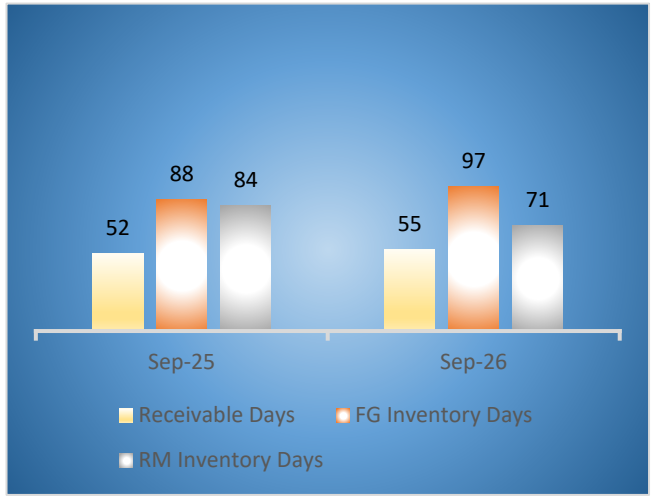
EBITDA



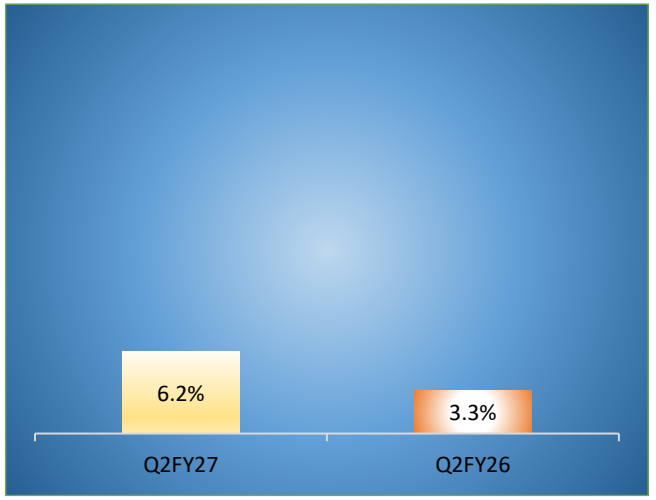
Profit Before Tax



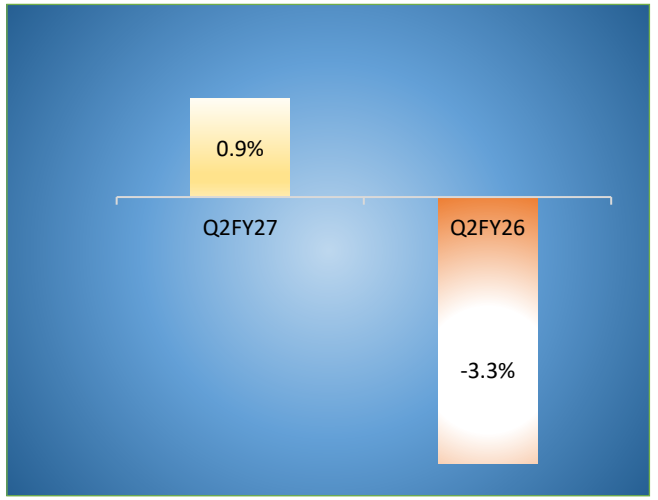
Working Capital Cycle (on TTM Basis)



EBITDA Margin



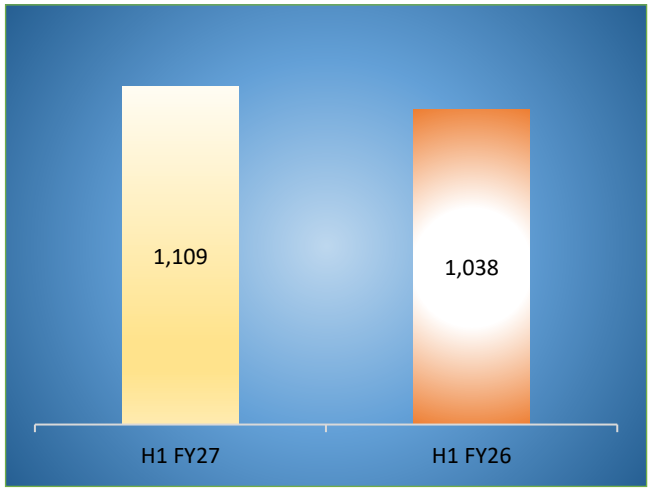
PBT Margin



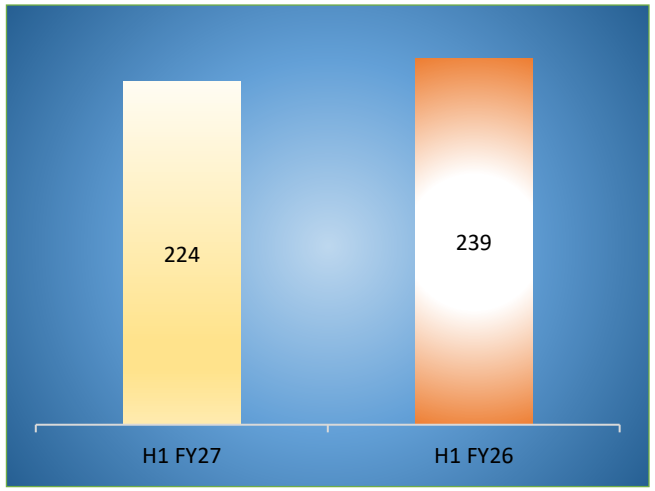
* Q2 FY27 includes following exceptional items:
Rs. 2.3 Cr (Net of Expenses) towards share of fair value gain on the investment on K12 by NLLP and Rs. 0.5 Cr fair value for investment in CP capital and Career Point Edutech.

STANDALONE PERFORMANCE HIGHLIGHTS – H1 FY27 (Rs. in Crores)

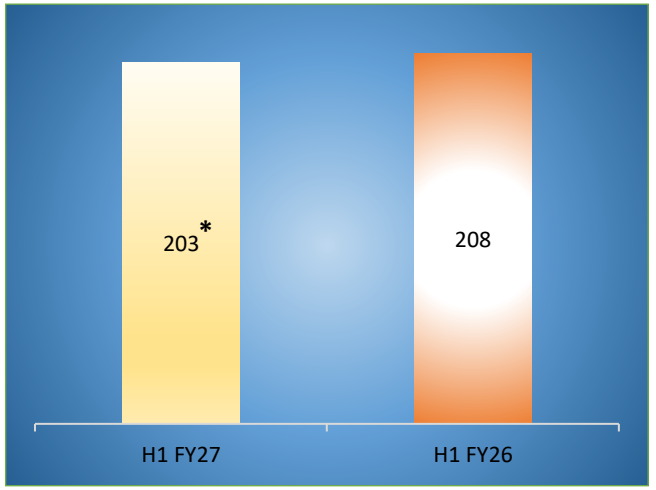
Revenue from Operations



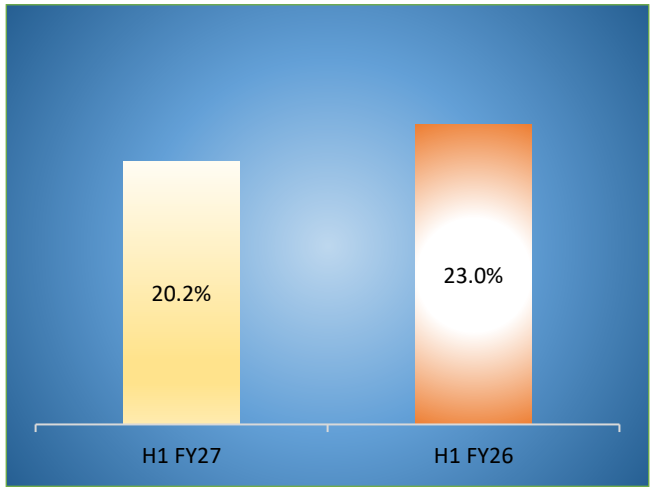
EBITDA



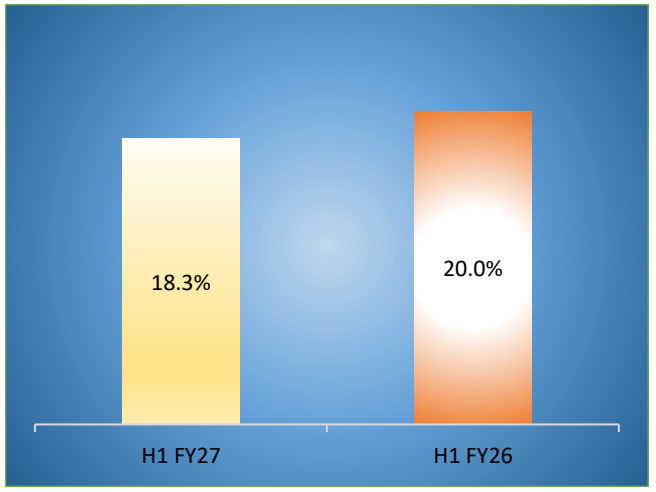
Profit Before Tax



EBITDA Margin



PBT Margin



* H1 FY27 includes following exceptional items:

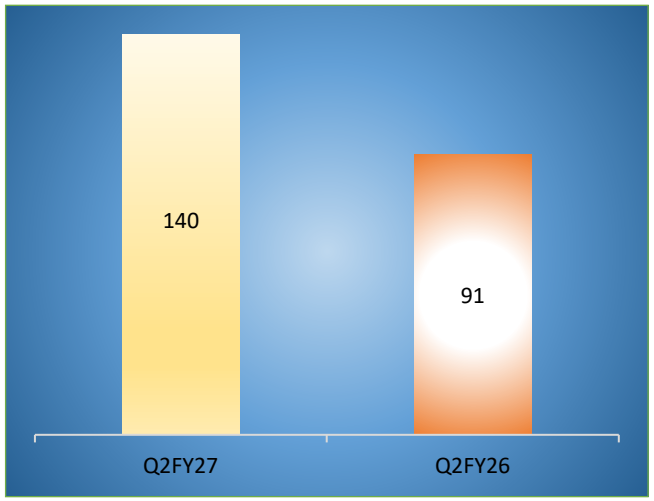
1) Reversal of Provision for leave encashment due to change in wage definition – Rs. 10 Cr.

2) Rs. 2.3 Cr (Net of Expenses) towards share of fair value gain on the investment on K12 by NLLP and Rs. 5 Cr fair value for investment in CP capital and Career Point Edutech.

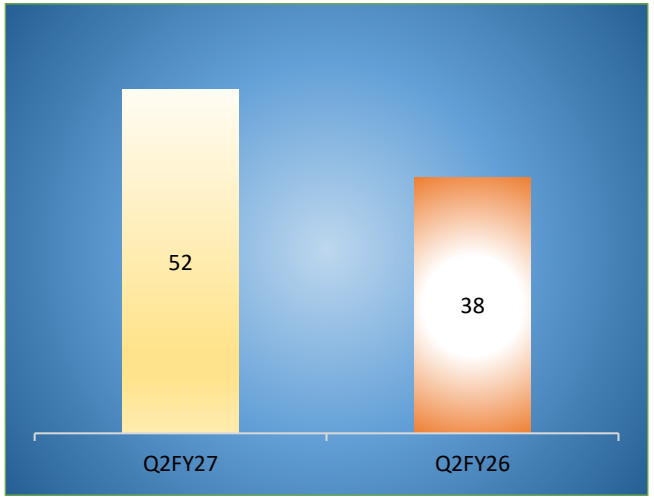
STANDALONE SEGMENT PERFORMANCE HIGHLIGHTS (Rs. in Crores)

Q2 FY27

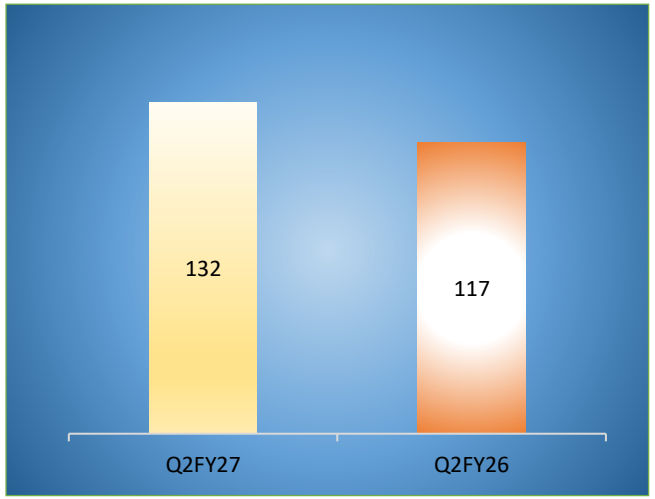
Publications Revenue



Stationery Revenue - Domestic

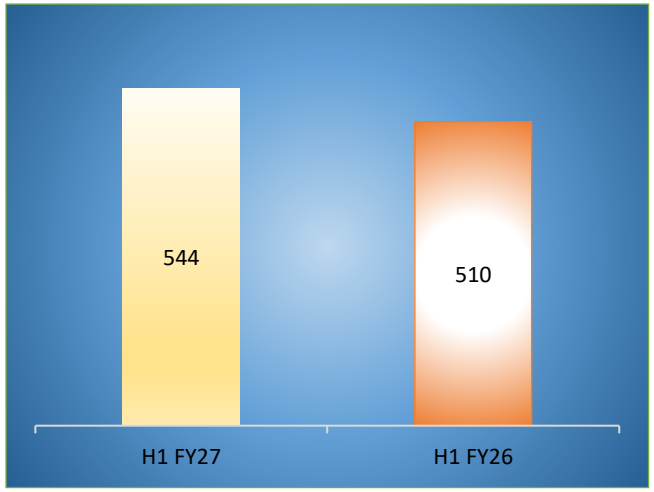


Stationery Revenue - Exports

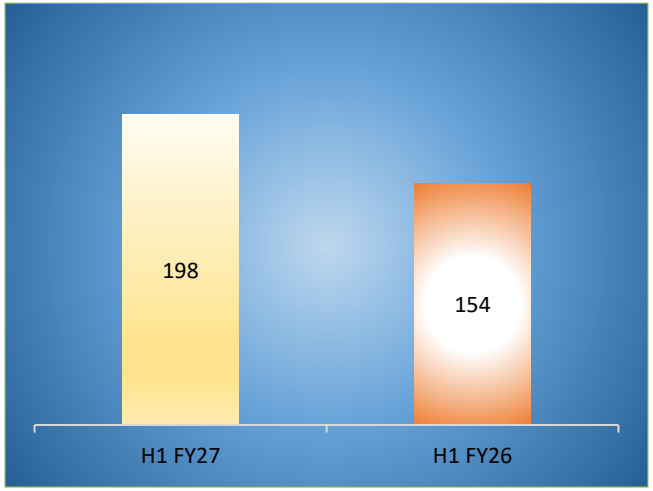


H1 FY27

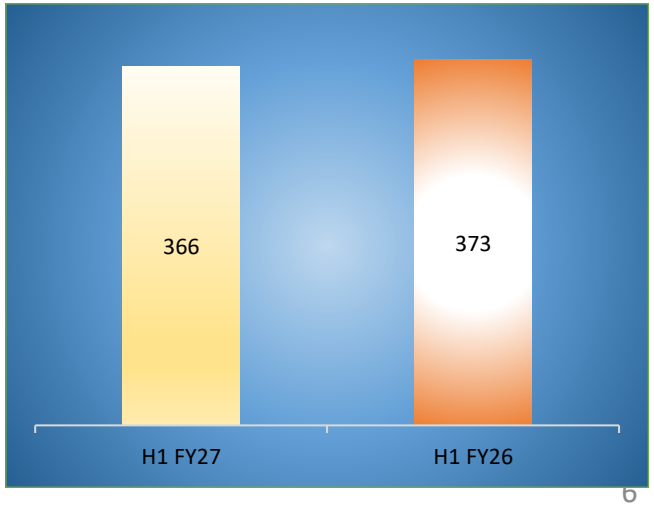
Publications Revenue



Stationery Revenue - Domestic

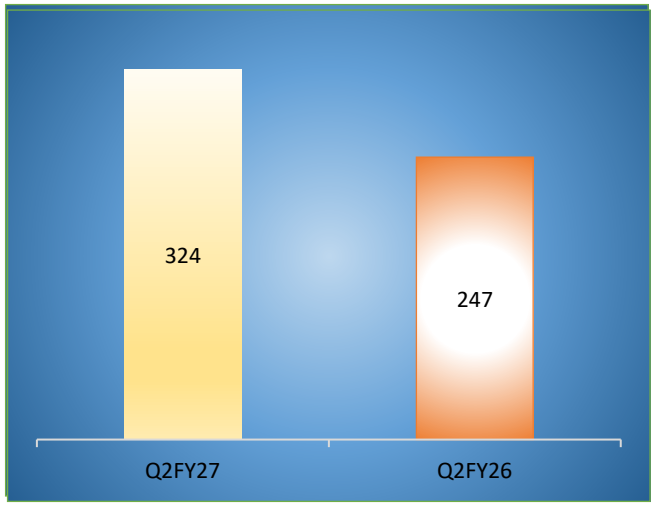


Stationery Revenue - Exports

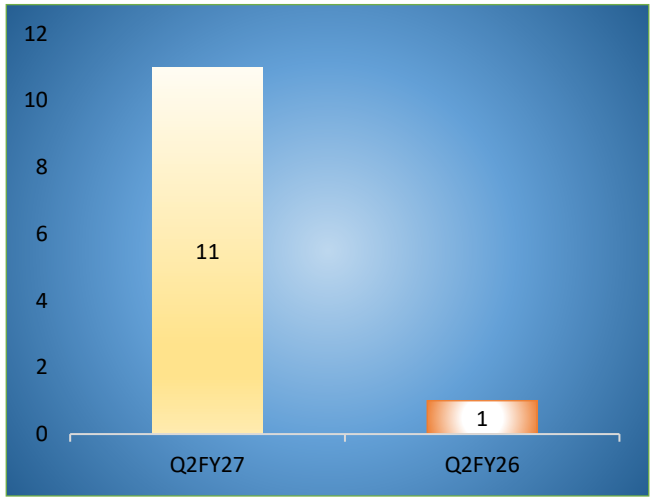


CONSOLIDATED PERFORMANCE HIGHLIGHTS – Q2 FY27 (Rs. in Crores)

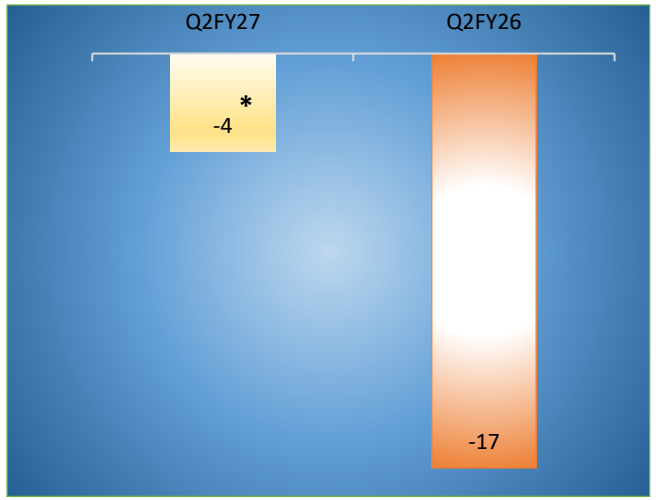
Revenue from Operations



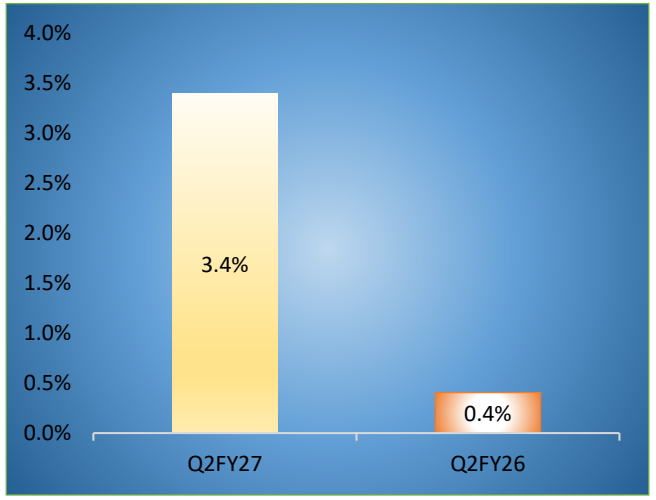
EBITDA



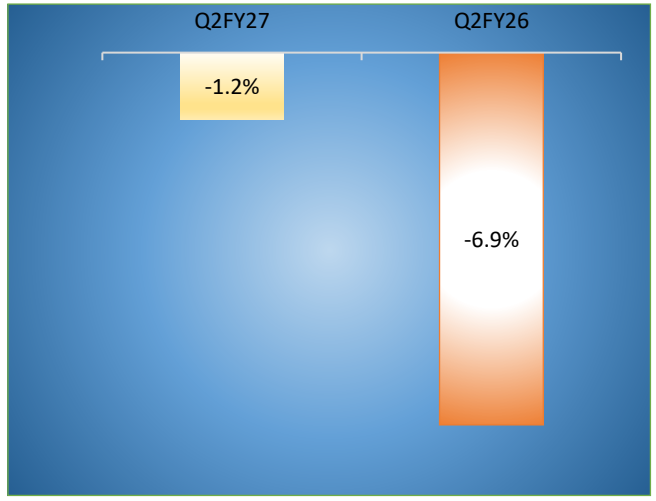
Profit Before Tax



EBITDA Margin



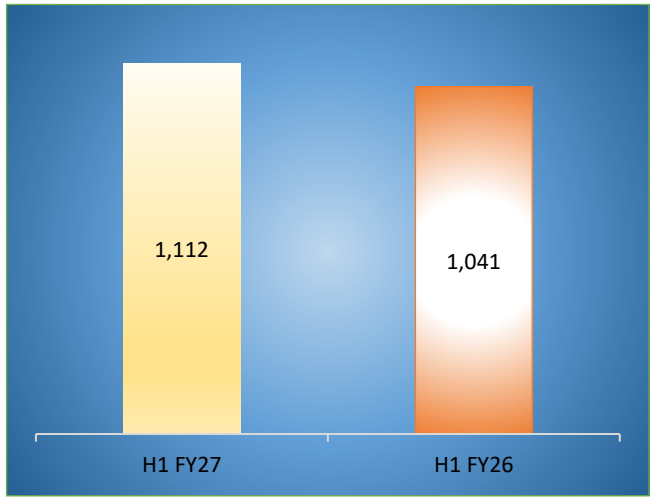
PBT Margin



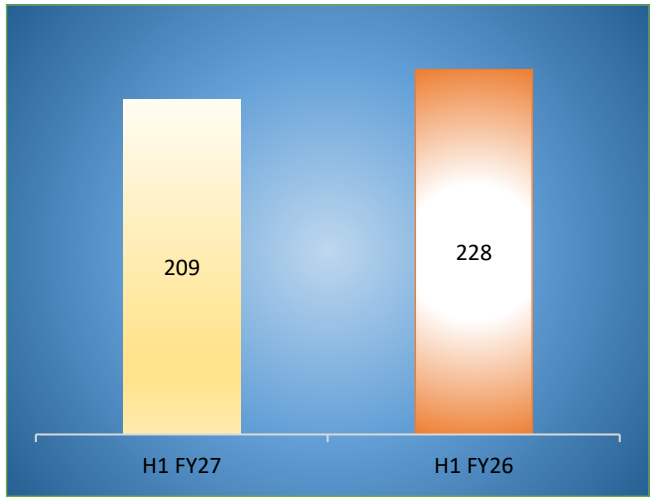
* Q2 FY27 includes following exceptional items:
Rs. 6 Cr (Net of Expenses) towards share of fair value gain on the investment on K12 by NLLP and Rs. 0.5 Cr fair value for investment in CP capital and Career Point Edutech.

CONSOLIDATED PERFORMANCE HIGHLIGHTS – H1 FY27 (Rs. in Crores)

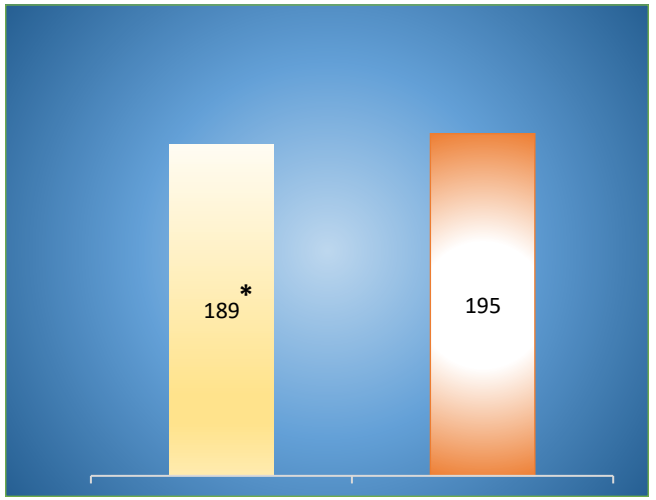
Revenue from Operations



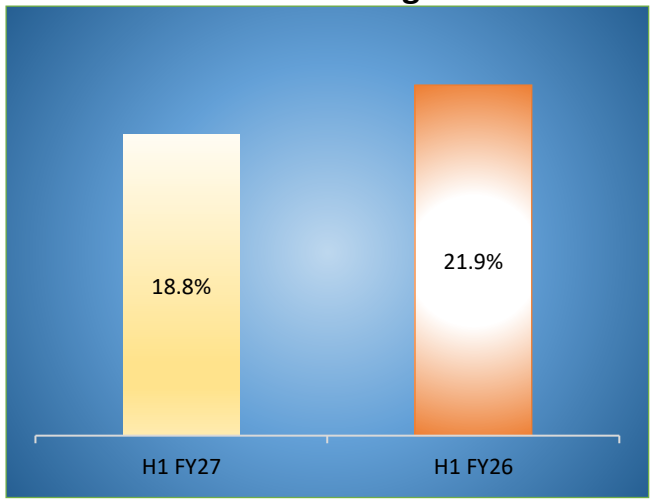
EBITDA



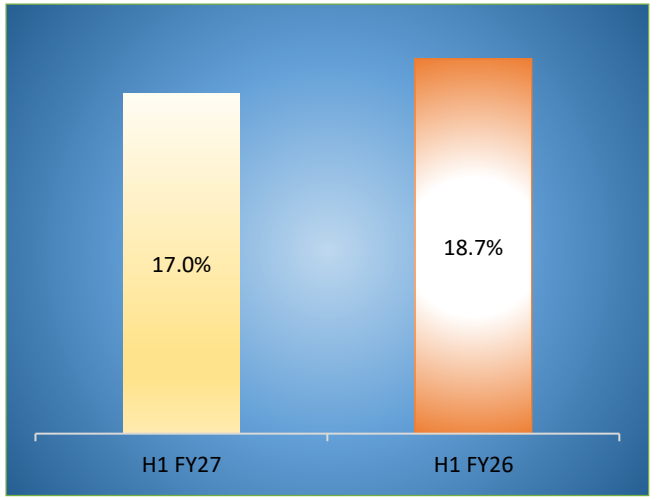
Profit Before Tax



EBITDA Margin



PBT Margin



* H1 FY27 includes following exceptional items:

1) Reversal of Provision for leave encashment due to change in wage definition – Rs. 10 Cr.

2) Rs. 6 Cr (Net of Expenses) towards share of fair value gain on the investment on K12 by NLLP and Rs. 5 Cr fair value for investment in CP capital and Career Point Edutech.

STANDALONE PROFIT & LOSS ACCOUNT – Q2 FY27 (Rs. In Crores)

Profit and Loss (in Rs. Crs)	Q2FY27	Q2FY26	Y-o-Y	H1 FY27	H1 FY26	Y-o-Y
Revenue from Operations	**324**	**246**	**31.7%**	**1,109**	**1,038**	**6.84%**
Cost of Goods Sold	171	127		597	549	
Employee Cost	72	65		148	135	
Other Expenses	61	46		140	115	
EBITDA	**20**	**8**	**150.0%**	**224**	**239**	**-6.28%**
EBITDA Margin	**6.2%**	**3.3%**		**20.2%**	**23.0%**	
Depreciation	21	17		40	34	
Other Income	4	4		9	12	
EBIT	**3**	**-5**	**160.0%**	**193**	**217**	**-11.06%**
EBIT Margin	**0.9%**	**-2.0%**		**17.4%**	**20.9%**	
Finance Cost	3	3		7	9	
Exceptional Item Gain / (Loss)	3 *	0		17**	0	
Profit before Tax	**3**	**-8**	**137.5%**	**203**	**208**	**-2.40%**
Profit before Tax Margin	**0.9%**	**-3.3%**		**18.3%**	**20.0%**	
Tax	-3	-2		49	53	
Profit After Tax	**6**	**-6**	**200.1%**	**154**	**155**	**-0.64%**
Profit After Tax Margin	**1.9%**	**-2.4%**		**13.9%**	**14.9%**	
EPS	0.3	-0.3		7.0	7.0	

* Q2 FY27 includes following exceptional items:
Rs. 2.3 Cr (Net of Expenses) towards share of fair value gain on the investment on K12 by NLLP and Rs. 0.5 Cr fair value for investment in CP capital and Career Point Edutech.

** H1 FY27 includes following exceptional items:
1) Reversal of Provision for leave encashment due to change in wage definition – Rs. 10 Cr.
2) Rs. 2.3 Cr (Net of Expenses) towards share of fair value gain on the investment on K12 by NLLP and Rs. 5 Cr fair value for investment in CP capital and Career Point Edutech.

Figures may not add up due to rounding off

CONSOLIDATED PROFIT & LOSS ACCOUNT – H1 FY27 (Rs. In Crores)

Profit and Loss (in Rs. Crs)	Q2FY27	Q2FY26	Y-o-Y	H1 FY27	H1 FY26	Y-o-Y
Revenue from Operations	**324**	**247**	**31.2%**	**1,112**	**1,041**	**6.8%**
Cost of Goods Sold	171	128		598	547	
Employee Cost	78	70		159	146	
Other Expenses	64	48		146	120	
EBITDA	**11**	**1**	**1,000.0%**	**209**	**228**	**-8.3%**
EBITDA Margin	**3.4%**	**0.4%**		**18.8%**	**21.9%**	
Depreciation	22	18		41	35	
Other Income	4	4		9	12	
EBIT	**-7**	**-13**	**46.2%**	**177**	**205**	**-13.7%**
EBIT Margin	**-2.2%**	**-5.3%**		**15.9%**	**19.7%**	
Finance Cost	4	4		9	10	
Exceptional Item Gain / (Loss)	7 *	0		21**	0	
Share of Profit/(Loss) in JV and Associates				0	0	
Profit before Tax	**-4**	**-17**	**76.5%**	**189**	**195**	**-3.1%**
Profit before Tax Margin	**-1.2%**	**-6.9%**		**17.0%**	**18.7%**	
Tax	-1	-2		51	53	
Profit After Tax	**-3**	**-15**	**80.0%**	**138**	**142**	**-2.8%**
Profit After Tax Margin	**-0.9%**	**-6.1%**		**12.4%**	**13.6%**	
EPS	-0.2	-0.7		6.2	6.5	

* Q2 FY27 includes following exceptional items:
Rs. 6 Cr (Net of Expenses) towards share of fair value gain on the investment on K12 by NLLP and Rs. 0.5 Cr fair value for investment in CP capital and Career Point Edutech.

** H1 FY27 includes following exceptional items:
1) Reversal of Provision for leave encashment due to change in wage definition – Rs. 10 Cr.
2) Rs. 6 Cr (Net of Expenses) towards share of fair value gain on the investment on K12 by NLLP and Rs. 5 Cr fair value for investment in CP capital and Career Point Edutech.

Figures may not add up due to rounding off

Contact Information

Navneet Education Limited
CIN: L22200MH1984PLC034055
Mr. Roomy Mistry – Investor Relations

E: investors@navneet.com
T: +91 9819958878
www.navneet.com