AUTOLINE

AUTOLINE INDUSTRIES LTD.

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Website : www.autolineind.com
CIN-L34300PN1996PLC104510

TÜV SÜD IATF 16949

Date: September 24,2026

To,

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400001
General Manager, Listing
Corporate Relations Department

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G, Bandra Kurla
Complex, Bandra (E) Mumbai – 400 051 Vice
President, Listing Corporate Relations
Department

Scrip Code: 532797

Symbol: AUTOIND

Subject: Intimation of Presentation in 30th Annual General Meeting.

Dear Sir/Madam,

With reference to the above-mentioned subject, we hereby submit the Presentation to be presented to the Members of the Company at the 30th Annual General Meeting ("AGM"), scheduled to be held on September 26, 2026.

The said Presentation is enclosed herewith for your information and records.

Yours sincerely,

For Autoline Industries Limited

PRANVESH TRIPATHI
Digitally signed by PRANVESH TRIPATHI
Date: 2026.09.24 18:13:56 +05'30'

AUTOLINE INDUSTRIES LTD
GAT NO 313/314 CHAKAN
PUNE-410501

Pranvesh Tripathi
Company Secretary & Compliance Officer

Place: Pune

Building Scale.
Strengthening Quality of Growth.

Autoline Industries Limited

30th Annual General Meeting | 26 September 2026

A stronger operating base for the next phase

Scale is rising; the investor focus now shifts to repeatable margins and cash conversion

₹824 Cr
FY26 consolidated revenue
+25.13% YoY

₹78.70 Cr
FY26 EBITDA
+14.94% YoY

6
Manufacturing facilities
Across five states

3,000+
Components manufactured
Multi-process portfolio

Why the opportunity is investable

A **OEM-linked growth**
New-business wins and model additions support the next leg of scale.

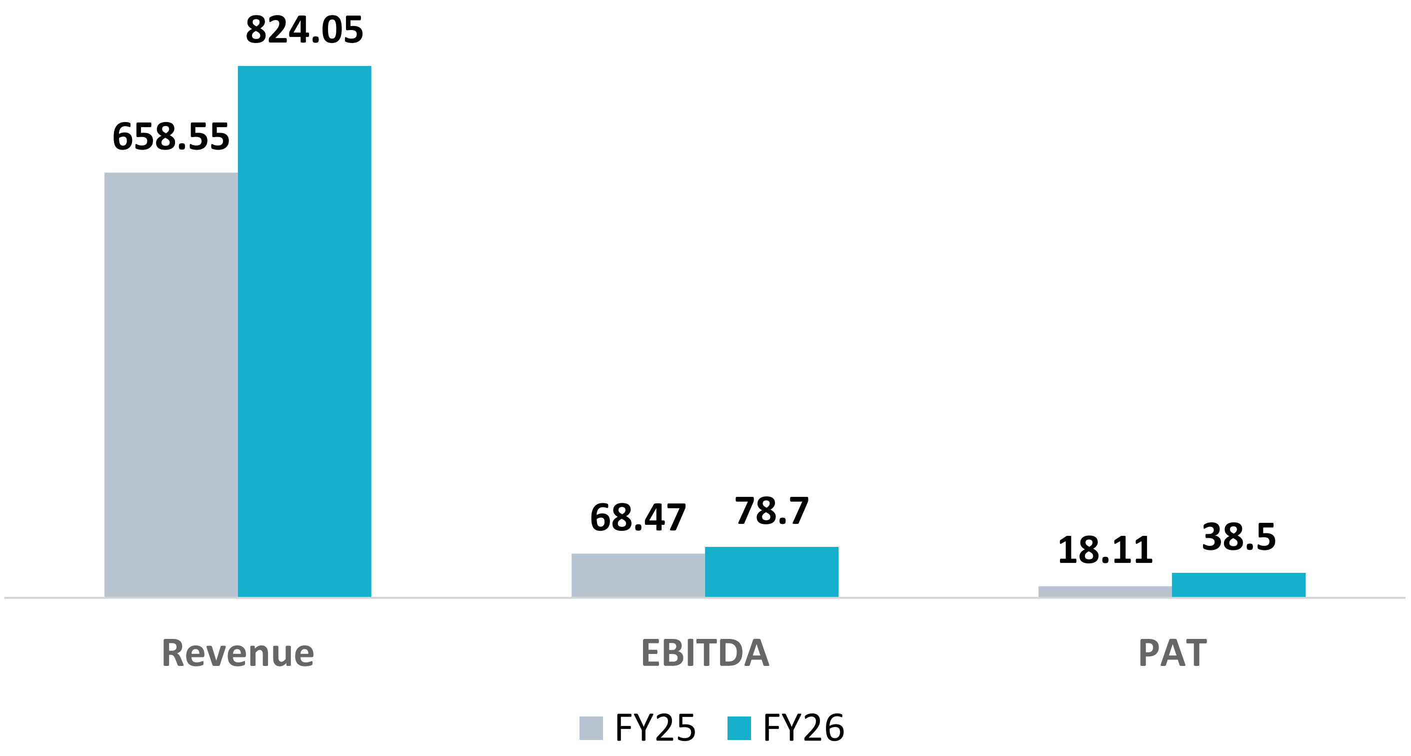
B **Integrated capability**
Design, tooling, stamping, welding and validation create a broader value proposition.

C **Operational leverage**
Higher utilization, launch stabilization and productivity are the path to better quality of earnings.

D **Governance and capital discipline**

FY26: Scale and profit expanded

Audited consolidated results; ₹ crore



+25.13%

Revenue growth

₹658.55 Cr → ₹824.05 Cr

+14.94%

EBITDA growth

+112.59%

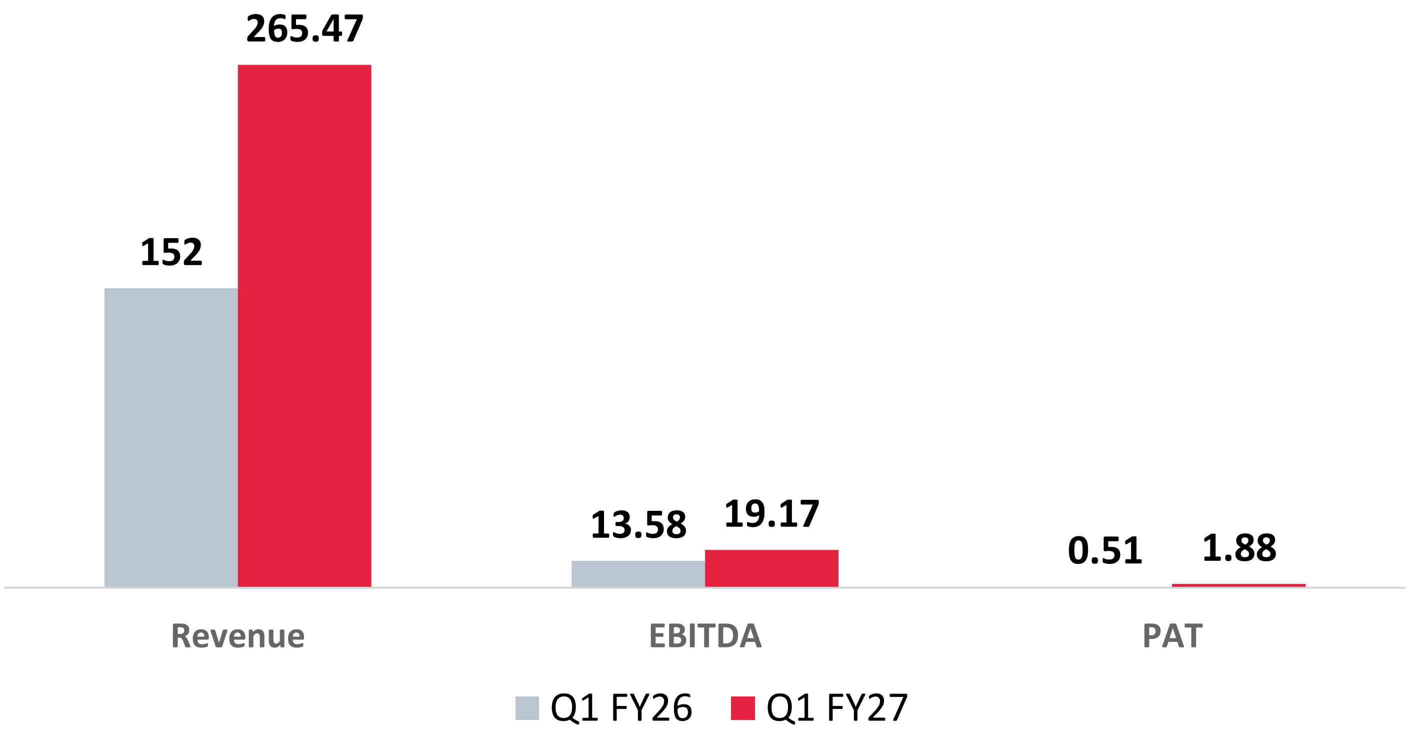
PAT growth

Includes exceptional income of ₹21.58 Cr

CURRENT-YEAR MOMENTUM

Q1 FY27: strong topline with a clear margin recovery agenda

Consolidated quarterly comparison, ₹ crore



+74.7%

Revenue growth YoY

₹151.98 Cr → ₹265.47 Cr

+41.2%

EBITDA growth YoY

₹13.58 Cr → ₹19.17 Cr

7.22%

Operating margin

Versus 8.94% in Q1 FY26

The next three quarters focus on New programs launch stability, productivity and operating leverage.

Stronger industry demand supports Autoline’s growth backdrop

August 2026 market indicators and the Company’s disclosed medium-term expectation

4,02,398

PV retail in August 2026

17.5% growth year on year, based on FADA registrations

Transmission to Autoline

Customer schedules and model mix
Program ramps, utilization and commercial recoveries

01 **2.42 million total retail**

August 2026 vehicle retail increased 17.5% year on year.

02 **402,398 PV retail**

Passenger vehicle retail increased 16.1% year on year.

03 **439,309 PV wholesale**

SIAM reported 36.5% year-on-year growth in August.

04 **Festive demand support**

Bookings, new launches and production readiness support near-term demand.

Industry momentum does not automatically translate into Company revenue.

AUTOLINE

Commercial vehicle recovery broadens Autoline's growth backdrop

Retail momentum follows a wider recovery in freight and infrastructure-linked demand

90,769

CV retail in August 2026

14.45% growth year on year, based on FADA registrations

Relevance to Autoline

Structural assemblies and systems for CV platforms
Customer schedules, model mix and program execution

01 **FY26 industry rebound**
Commercial vehicle industry volumes increased around 10–11%.

02 **M&HCV strengthened**
Medium and heavy CV volumes increased around 8–9% in FY26.

03 **Rural demand broadened**
FADA reported rural growth ahead of urban growth in CV retail.

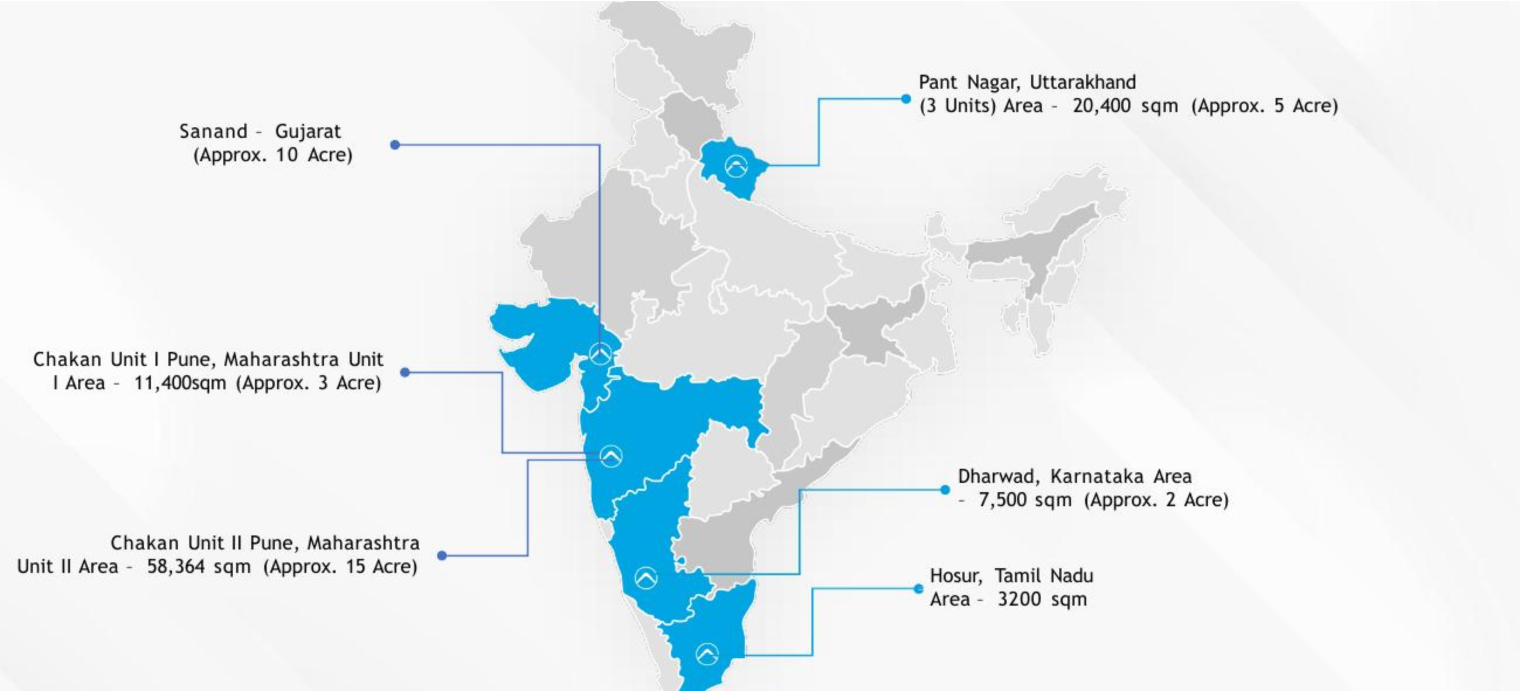
04 **Demand drivers remain supportive**
Freight, infrastructure and replacement activity supported the recovery.

Autoline is evaluating potential export opportunities with a premium customer following its recent global expansion, which may support revenue growth from the second half of FY27, programme finalization done.

Industry volume growth does not imply a proportional increase in Company revenue.

Six facilities positioned near major OEM clusters

A footprint designed for responsiveness, localization and capacity leverage



01 Pune / Chakan
Multiple facilities supporting engineering and high-volume production.

02 North and West
Pantnagar and Sanand provide proximity to strategic customers.

03 South
Hosur and Dharwad expand regional reach and program flexibility.

04 Operating opportunity
Raise utilization and synchronize capacity with awarded programs.

From engineering concept to series production

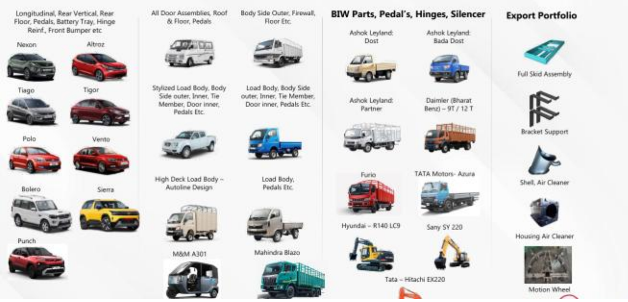
Integrated processes support speed, quality and value capture

Automation and repeatability are central to scale-up

MARKET RELEVANCE

Broad customer access and a diversified product canvas

Representative relationships and capabilities; not a statement of current revenue mix



Product systems

Body-in-white and structural parts
Pedal and exhaust systems
Cabin, seating and commercial-vehicle assemblies
Selected capability-adjacent products

Scaling with a stronger management system

Visibility, traceability and accountability across the operating chain

SAP S/4HANA

Implemented across all functions

01 **Real-time operating visibility**
Faster fact-based decisions across finance, supply chain and production.

02 **Traceability and control**
Stronger process discipline, auditability and data ownership.

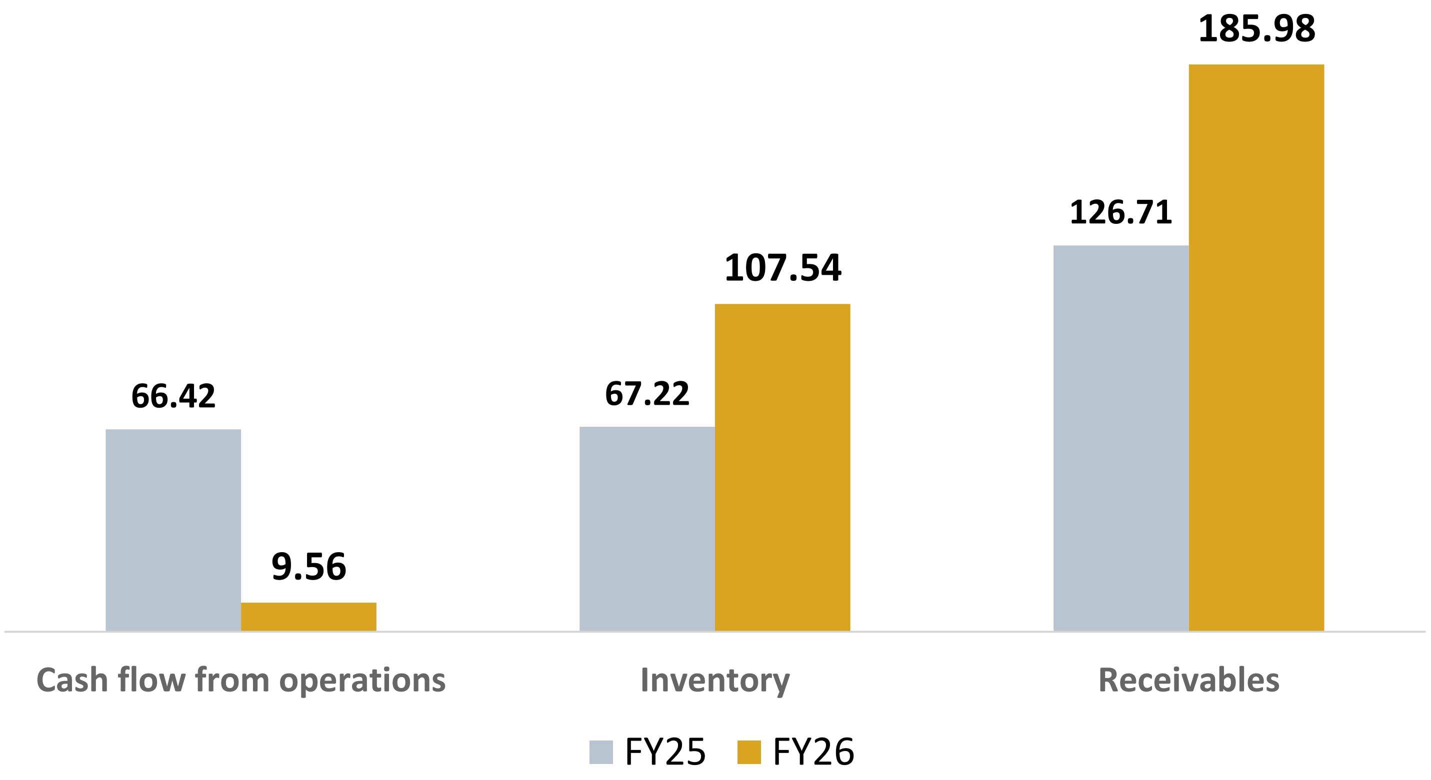
03 **Industry 4.0**
OEE, quality and capacity analytics support operational improvement.

Cybersecurity, access governance and data quality remain ongoing priorities.

QUALITY OF GROWTH

Cash conversion is the next investor proof point

Consolidated FY25 vs FY26; ₹ crore



₹197.12 Cr

Total equity at FY26

FY25: ₹153.09 Cr

₹319.02 Cr

Property, plant & equipment

FY25: ₹217.89 Cr

Management priority

Tighter inventory, receivable, tooling and customer-recovery discipline as volumes scale.

Growth must translate into cash—not only accounting profit.

Funding growth with aligned capital and stronger discipline

Actions disclosed publicly during FY26

Promoter warrants:
Further ₹15.75 Cr (already received 6.12 Crs)
Stake increase 36.5% in FY27

Working capital
Primary use of proceeds
Support higher operating scale

Capacity expansion
Selective investment
Program- and return-linked

Capital-allocation guardrails

01 Customer-backed investment
Prioritize capex and tooling linked to validated programs and milestones.

02 Working-capital control
Match procurement, production and billing discipline to ramp schedules.

03 Capital recycling
Completed non-core monetization supports focus on core operations and liquidity.

04 Governance
Pricing, allotment, related approvals and disclosures remain subject to law and shareholder authorization.

FY27 EXECUTION PATH

Three quarters to convert scale into stronger value

Management priorities for Q2, Q3 and Q4 FY27 and beyond

01

Q2 FY27: captureing festive momentum

Support customer schedules, deliver tooling milestones and stabilize new programs.

02

Q3 FY27: secure commercial recoveries

Close eligible raw-material and price-recovery discussions while improving yield and productivity.

03

Q4 FY27: increase operating leverage

Use the larger revenue base to improve fixed-cost absorption and profitability.

04

Full year: strengthen cash conversion

Tighten working capital, tooling billing and milestone collections as volumes rise.

INVESTOR TAKEAWAY

FY27 has the potential to become a hallmark year of scale.

Demand	Supportive India TIV and festive demand can strengthen customer schedules.
Margin	Customer recoveries, productivity and operating leverage support gradual improvement.
Programs	Awarded business and model ramps support sustained topline growth.
Value	Cash conversion and disciplined capital allocation will determine full-year value creation.

Thank you

Questions & answers