

To,
Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400001

Dated:15/05/2026

Scrip Code:544711

ISIN: INE1C3F01018

Dear Sir / Madam,

Sub: Press Release

Please find attached the press release titled “**Kiaasa Retail Limited Reports Strong FY2026 Results; PAT Grows 24% YoY to ₹11.17 Crore; EBITDA Surges 46% with 432 bps Margin Expansion**”.

This will also be hosted on the company’s website at www.kiaasa.com

Yours Faithfully

For Kiaasa Retail Limited

KANISHKA SINGHAL
Digitally signed by
KANISHKA SINGHAL
Date: 2026.05.15
13:47:53 +05'30'

Kanishka Singhal
Company Secretary & Compliance Officer
Mem No: A39678



KIAASA RETAIL LTD.

(Formerly Known as Kiaasa Retail Pvt. Ltd.)

Plot No- 1/37, South Side G.T. Road Industrial Area, Lalkuan, Ghaziabad, Uttar Pradesh 201002

admin@kiaasaretail.com | kiaasa.com

Proudly Operating 100+ Stores in 60+ Cities Pan India



Kiaasa Retail Limited Reports Strong FY2026 Results; PAT Grows 24% YoY to ₹11.17 Crore; EBITDA Surges 46% with 432 bps Margin Expansion

GHAZIABAD, UTTAR PRADESH – 15 May 2026 – Kiaasa Retail Limited (BSE: 544711), a leading women’s ethnic wear retail brand operating across 124+ stores and 70+ cities pan-India, today announced financial results for the year ended 31 March 2026. The Company has delivered robust full-year performance, marked by strong revenue growth, significant margin expansion, and an accelerating store network.

Key Performance Highlights

- **Revenue from Operations:** ₹134.63 crore in FY26, up **~10.7% YoY** from ₹121.63 crore in FY25, reflecting consistent top-line growth across both halves.
- **EBITDA:** ₹24.00 crore in FY26 vs. ₹16.44 crore in FY25 – a surge of **~46% YoY**, with EBITDA margin expanding to **17.8%** in FY26 from 13.5% in FY25, an improvement of **~432 bps**.
- **Net Profit (PAT):** ₹11.17 crore in FY26 vs. ₹9.01 crore in FY25 – growth of **~24% YoY**, with PAT margin expanding to 8.3% from 7.4%.
- **H2 FY26 Revenue Momentum:** Second-half revenue of ₹76.71 crore represents a **~32% growth** over H1 FY26 (₹57.92 crore), reflecting strong festive season performance and store network scale-up.
- **EPS:** ₹8.43 per share in FY26 vs. ₹7.47 per share in FY25.

Key Financial Results (Standalone)

Particulars	H2 FY26	H1 FY26	FY26	FY25	YoY (FY)
Revenue from Operations (₹ Cr)	76.71	57.92	134.63	121.63	+10.7%
EBITDA (₹ Cr)	11.75	12.26	24.00	16.44	+46.0%
EBITDA Margin (%)	15.3%	21.2%	17.8%	13.5%	+432 bps
Net Profit / PAT (₹ Cr)	4.54	6.64	11.17	9.01	+24.0%
PAT Margin (%)	5.9%	11.5%	8.3%	7.4%	+89 bps
EPS (₹)	3.30	5.21	8.43	7.47	+12.9%

(₹ in Crore except EPS and Margins. EBITDA = PBT + Finance Costs + Depreciation & Amortisation.)

Note: EPS growth of 12.8% reflects dilution from the March 2026 IPO (54.91 lakh new shares). On a pre-IPO share base, earnings accretion is materially higher. H2 FY26 PAT margin was lower than H1 due to increased finance costs and operating expenses associated with accelerated store expansion funded through IPO proceeds.

Management Commentary

“FY26 has been a defining year for Kiaasa. We crossed the ₹134 crore revenue mark, delivered a 24% jump in net profit, and executed a successful IPO – all while meaningfully expanding our store network to over 124+ stores across 70+ cities. The strong second-half revenue momentum, with H2 delivering ₹76.71 crore, demonstrates the pull of our brand during the key festive and wedding season. Our EBITDA margin expansion of over 432 basis points to 17.8% reflects the operating leverage inherent in our business model. The IPO proceeds have given us the capital firepower to accelerate our next phase of growth, and we remain focused on deepening our presence in existing markets while entering new geographies. We are grateful to our investors, customers, and team members for making this milestone possible.”

— Mr. Om Prakash, Managing Director, Kiaasa Retail Limited

Strategic & Operational Update

Store Network Expansion: Kiaasa now operates 124+ stores across 70+ cities pan-India, offering a wide range of apparel designed (presently) exclusively for women. The Company operates in the retail business in readymade garments as its single segment, with a scalable store rollout model.


IPO and Capital Structure: The Company completed its Initial Public Offering on the BSE SME platform on 2nd March 2026, raising ₹69.72 crore through the issuance of 54,91,000 equity shares at ₹127 per share. The IPO was accompanied by the Company's conversion into a Public Limited Company, renamed from Kiaasa Retail Private Limited to Kiaasa Retail Limited.

Working Capital Ramp-Up: Inventories amounted to ₹117.48 crore as at 31 March 2026, supporting the store network scale-up and seasonal merchandise positioning for the festive and wedding season.

About Kiaasa Retail Limited

Kiaasa Retail Limited (BSE: 544711) is a women's ethnic wear retail brand operating 124+ stores across 70+ cities pan-India. The Company offers a wide range of apparel, fast fashion designed exclusively for women, with a focus on the fast-growing readymade garments and ethnic fashion segment. Acquired in March 2021 and headquartered in Ghaziabad, Uttar Pradesh, Kiaasa listed on the BSE SME platform in March 2026. For more information, visit www.kiaasa.com.

For Further Information, Please Contact

 ConfideLeap Partners	ConfideLeap Partners info@confideleap.com +(91) 85911 45959 www.confideleap.com
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Disclaimer

This document contains forward-looking statements, which are not historical facts and are subject to risks and uncertainties such as government actions, local developments, and technological risks. The Company is not responsible for any actions taken based on these statements and does not commit to publicly updating them to reflect future events or circumstances.