



September 21, 2026

To,
The Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001
Scrip code: 544889

To,
The Listing Department
National Stock Exchange of India Ltd.,
Exchange Plaza,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051
Symbol: SYMBIOTEC

Sub: Investor Presentation - Regulation 30 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, (“SEBI Listing Regulations”)

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI Listing Regulations, please find enclosed Investor Presentation on the Unaudited Standalone and Consolidated Financial Results for the quarter ended June 30, 2026.

The aforesaid disclosure is also available on the Company’s website at <https://www.symbiotec.com/>

This is for your Information and Records.

Thanking you,

For Symbiotec Pharmalab Limited

Salil Jain
Company Secretary & Compliance Officer

Registered Office & Works:

Symbiotec Pharmalab Limited

(Formerly known as Symbiotec Pharmalab Pvt. Ltd.)

385/2, Pigdambar, Rau, Mhow, Indore - 453331, Madhya Pradesh, India

Tel. No.: +91-731-6676405-406 Fax: +91-731-4201222,

Email ID : symbiotec@symbiotec.com, Website : www.symbiotec.com

CIN: U24232MP2002PLC015293



Symbiotec Pharmalab Limited

Q1FY27 Investor Presentation

September 2026



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IPO & Market Debut : A New Chapter. A Significant Milestone.

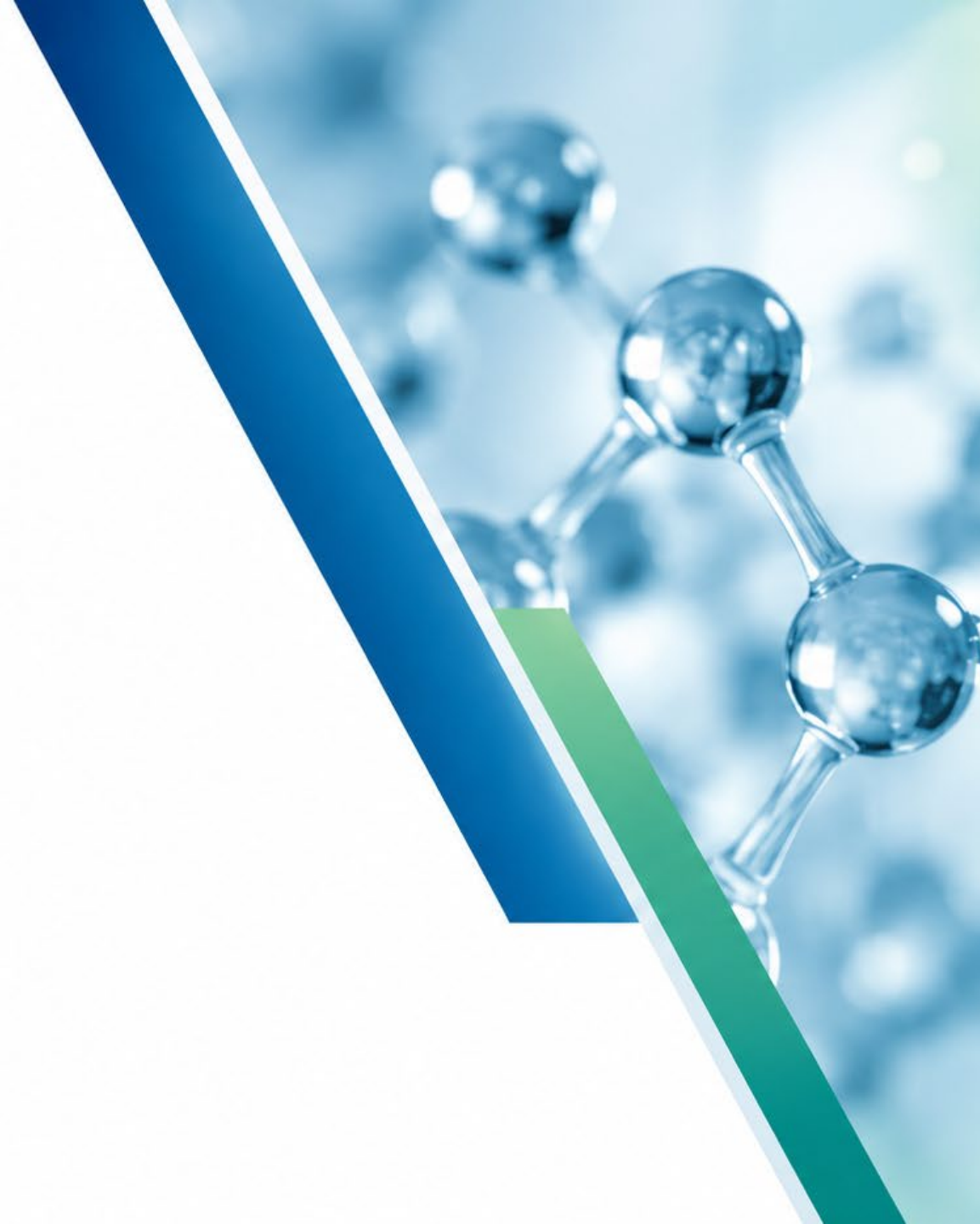
Details of IPO

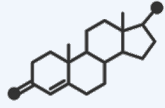


- ✓ Listing of Symbiotec Pharmalab Limited in September 2026
- ✓ Listing done on BSE & NSE
- ✓ IPO Price : Rs. 988 per share
- ✓ Issue Size: Rs. 1,757 Cr
 - Fresh Issue: Rs. 150 Cr
 - Offer for Sale: Rs. 1,607 Cr
- ✓ Objects of the Issue: Proceeds of Rs. 150 crores to repay or prepayment in full or part of borrowings availed by our Company

Symbiotec Pharmalab Limited listed on BSE & NSE on 1st September 2026

Q1FY27 Performance Highlights





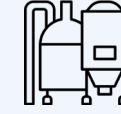
APIs Products

- ✓ **Sales growth steady at 6% in Q1**
 - Growth further expected to pick up in subsequent quarters
- ✓ **Successfully completed 4 major regulatory audits recently:**
 - EUGMP audits in Rau and Pithampur plants in Mar 2026
 - Approval certification received for both plants
 - USFDA audit in Mar-Apr 2026 at Rau plant – EIR received
 - USFDA audit in Aug 2026 at Pithampur plant – EIR awaited



Complex Injectables

- ✓ **Licensing agreement for distribution of two DCV products in US**
 - Term-sheet signed, Agreement at advanced stage, expected to sign off shortly
- ✓ **Successfully filed first molecule ANDA for DCV in September 2026**
 - First generic filing for the DCV product in US market
- ✓ **Filing of second ANDA scheduled for Q4 FY27**



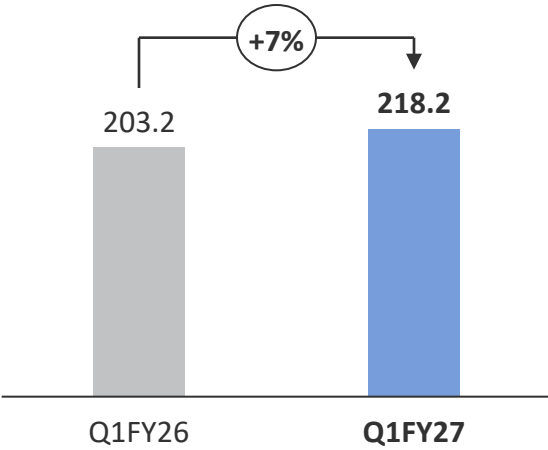
Biotech - CDMO Services

- ✓ **Industrial Biotech :**
 - **Customers** on-boarded
 - 10 years take-or-pay agreement with US based Alternate Protein player in place
 - 10 years take-or-pay term-sheet with Europe based Alternate Protein player in place, agreement in advanced stage
- ✓ **Bio-Pharmaceutical : Insulin Drug Substance (DS)**
 - 5 year Take or Pay agreement in place, Capex on track ; filing regulatory approval in Q4 FY27

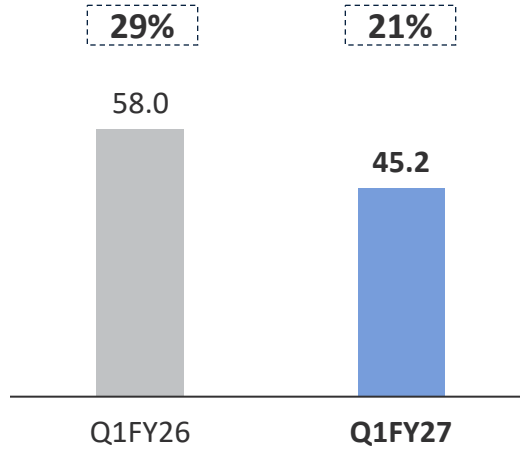
Q1 FY27 Financials Highlights

Steady API growth offset by expenses from non-revenue generating New Bizs

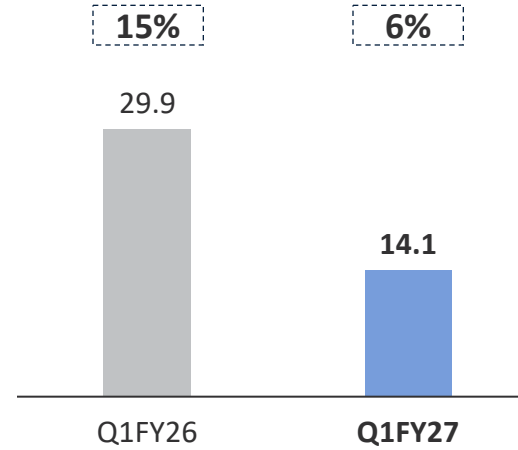
Consol Revenue (Rs. in Crs)



Consol EBITDA (Rs. in Crs)

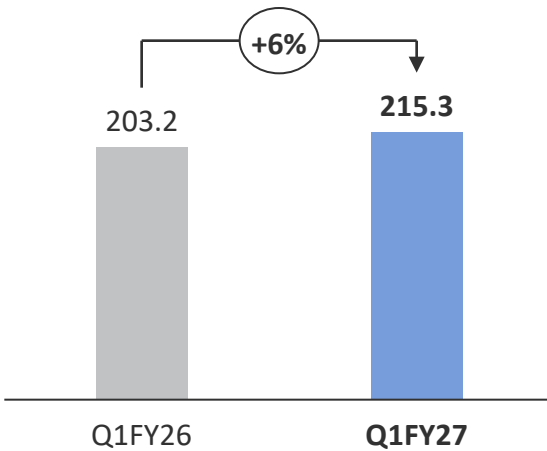


Consol PAT (Rs. in Crs)

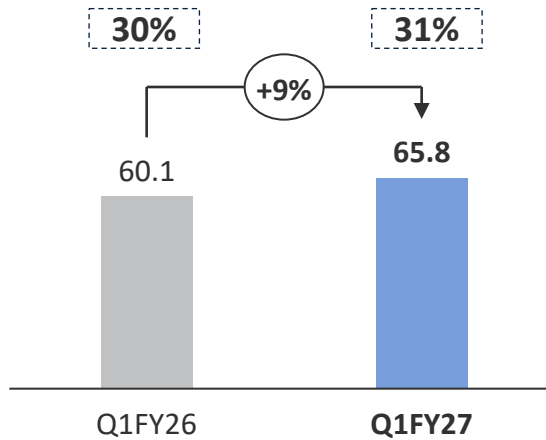


- Drag of expenses from new businesses not yet generating revenues
 - Opex - **Rs. 23 crs**
 - Depreciation - **Rs. 12 crs**
- Revenue generation from various new businesses to commence **in next 6-12 months**

API Revenue (Rs. in Crs)



API EBITDA (Rs. in Crs)



API Profitability Maintained

- API **Gross margins upwards of 60%** across all quarters
- API **EBIDTA margins steady at ~30%** driven by revenue growth and favourable sales mix

₹ 1,000+ Crs capex invested in New Businesses

Revenue to commence in the next 6–12 months



₹ 1,475 Crs

Gross Capex
(as on 30th June 2026)



₹ 1,666 Crs

Total Gross Capex
(est end FY27)



39%

Share of Total Gross Capex
currently generating revenue



61%

Share of Gross Capex in
New Projects yet to
Generate Revenues

Project / Product	Commercial Status	Gross Capex (as on 30th Jun 2026)	Total Gross Capex (est by end of FY27)	Share of Total Gross Capex	Remarks
Existing Business					
API : Steroids & Hormones	Catering to existing API revenues	644	644	39%	Asset Turns ~1.5X
Capex invested over years, and revenue generation in near future					
Complex Injectables : Dual Chamber Vials	Majority of capacity reserved with strategic partner	356	376	61%	~1,000 Crs or 60% of capex to start generating revenue in 6–12 months + Revenue for majority of new capacities already contracted
CDMO Services (400 kl + 14kl)	Take or pay customer arrangements for majority of capacities	471	584		
New API Capex	In discussions with distributors & global players	4	63		
Grand Total		1,475	1,666	100%	



NEW CDMO CAPEX

600 kl capacities to be initiated backed by customer agreement



Q1 FY27 INVESTMENT

Gross capex invested ~₹68 Cr



Anil Satwani

Chairman & Managing
Director

Commenting on Q1FY27 performance, Mr. Anil Satwani, Chairman & Managing Director of Symbiotec Pharmed Limited, said:

"Our first results as a listed company reflect a business with a steady growing core and two new growth engines for the future.

The API business — built over three decades of steroid chemistry depth and regulated-market presence — delivered steady revenue growth of 6% and EBITDA growth of 9%. Consistent, cash-generative growth here is what allows us to build the new growth engines with conviction.

In Complex Injectables, we filed our first ANDA from our Dual Chamber Vial platform this quarter — one more step closer to commercialization and are progressing well towards a second filing in the coming months. Behind these filings sits a pipeline that is getting deeper: our development work is steadily adding new molecules to the DCV portfolio and opening adjacent formats, extending the platform into new therapeutic segments.

In Biotech - CDMO Services, engagement is widening steadily. New customers are exploring manufacturing programmes across our capabilities, and existing conversations are progressing favourably. This is a business built on trust and technical credibility — these innovator customers take time to build the relationship, but are very sticky delivering a highly predictable, recurring revenue stream through take-or-pay arrangements.

We have built a differentiated business at Symbiotec"

Q1FY27 Consolidated Profit & Loss Statement

Particular (Rs. in Crs)	Q1 FY27	Q1 FY26	Y-o-Y
Revenue from Operations	218.2	203.2	7%
Gross Profit	142.6	125.8	13%
Gross Margins (%)	65%	62%	300 bps
Operating Expenses - API Business	74.2	65.7	
Operating Expenses - New Businesses	23.2	2.2	
Reported EBIDTA	45.2	58.0	
Reported EBIDTA Margin (%)	21%	29%	
Depreciation & Amortization Expenses - API Business	10.2	9.3	
Depreciation & Amortization Expenses - New Businesses	11.6	1.2	
Other Income	0.3	2.6	
EBIT	23.7	50.1	
Finance Cost	6.2	5.3	
Profit Before Tax	17.5	44.8	
Tax Expenses	3.5	14.9	
Profit After Tax (PAT)	14.1	29.9	
PAT Margins (%)	6%	15%	

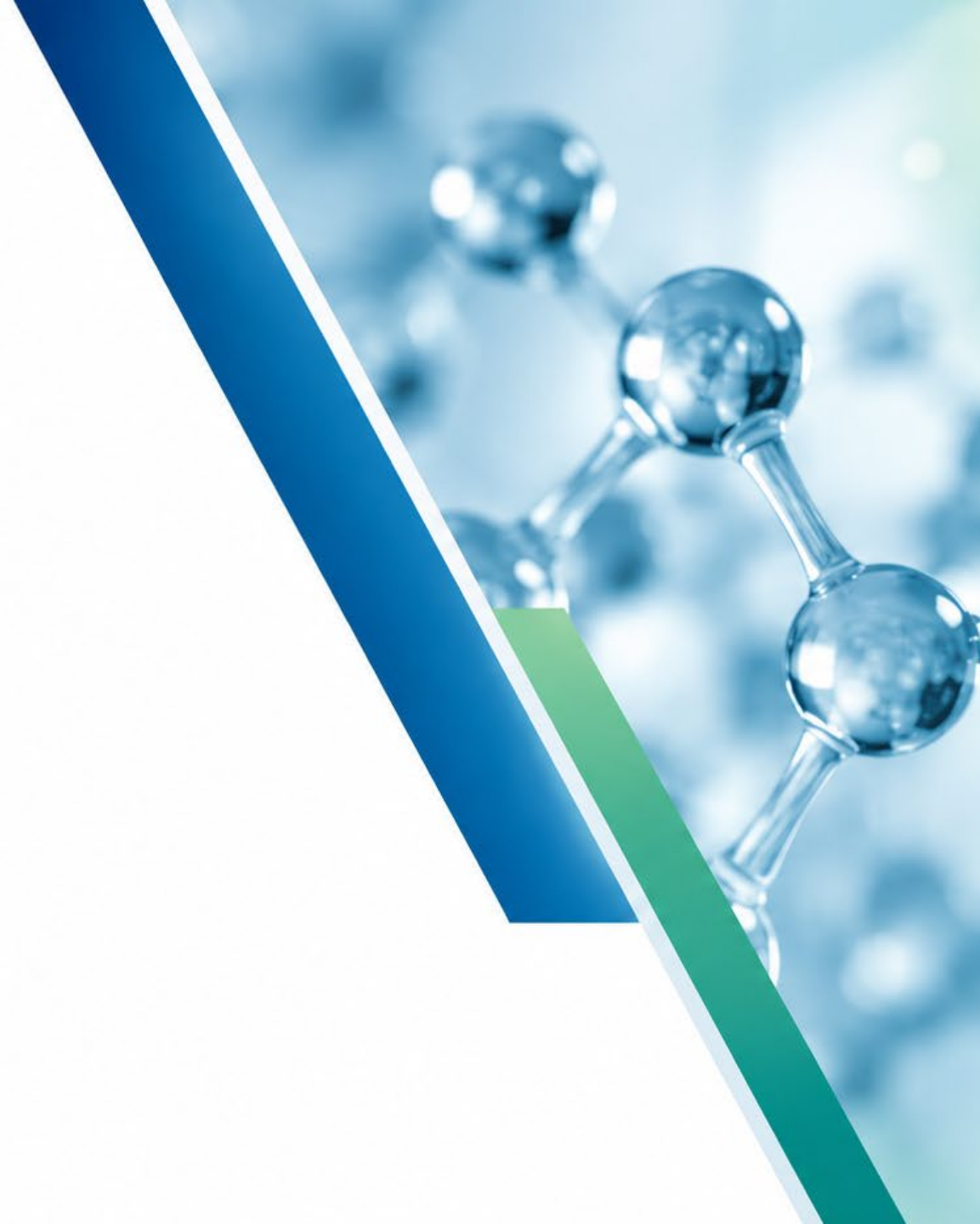
Drag on reported PBT due to New Businesses :

- **Opex - Rs. 23 crs**
- **Depreciation – 12 crs**

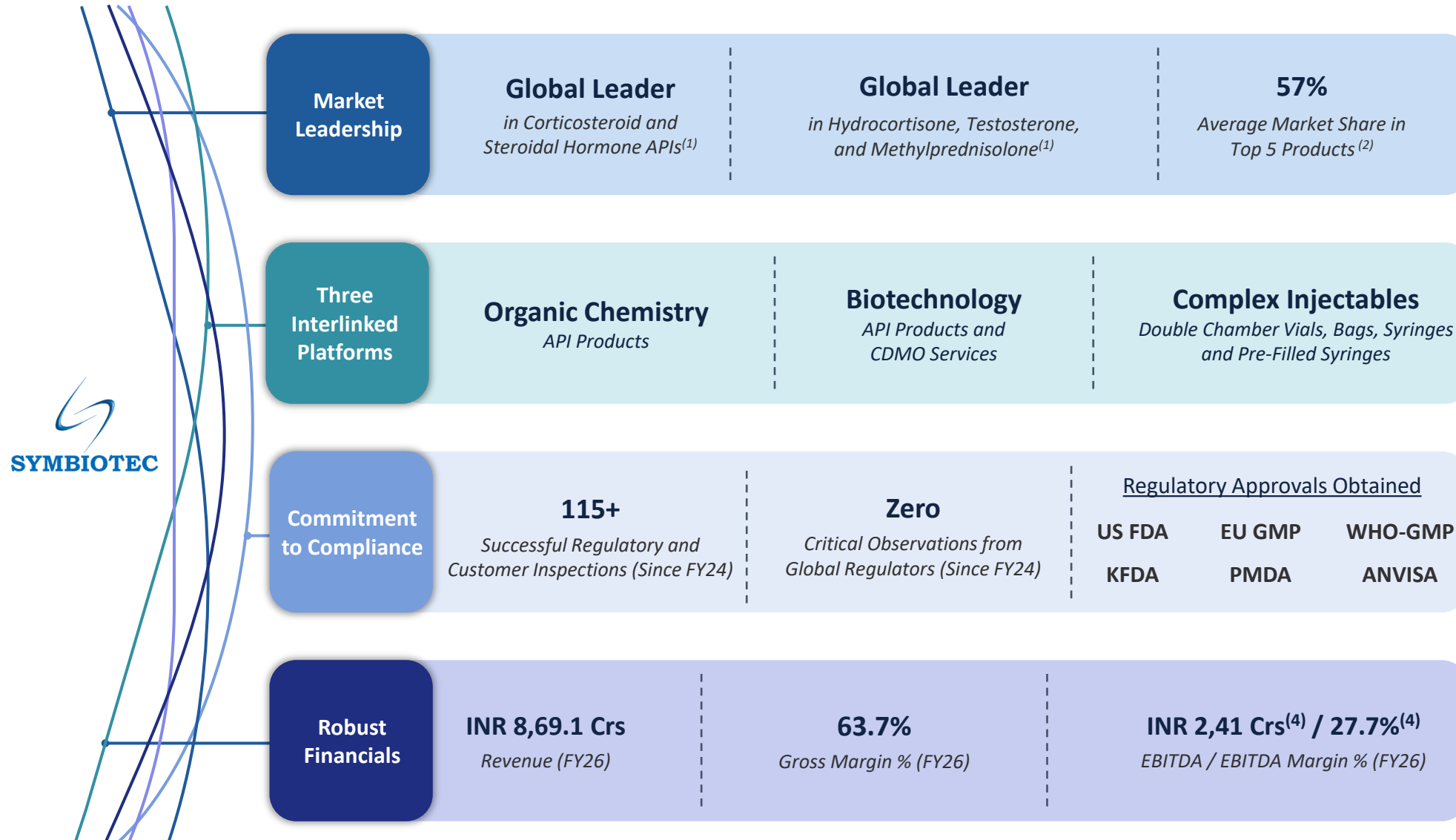
Net Debt as on :

- 30th Jun. 2026 ~Rs. 398 crs
- 20th Sept. ~Rs. 326 crs

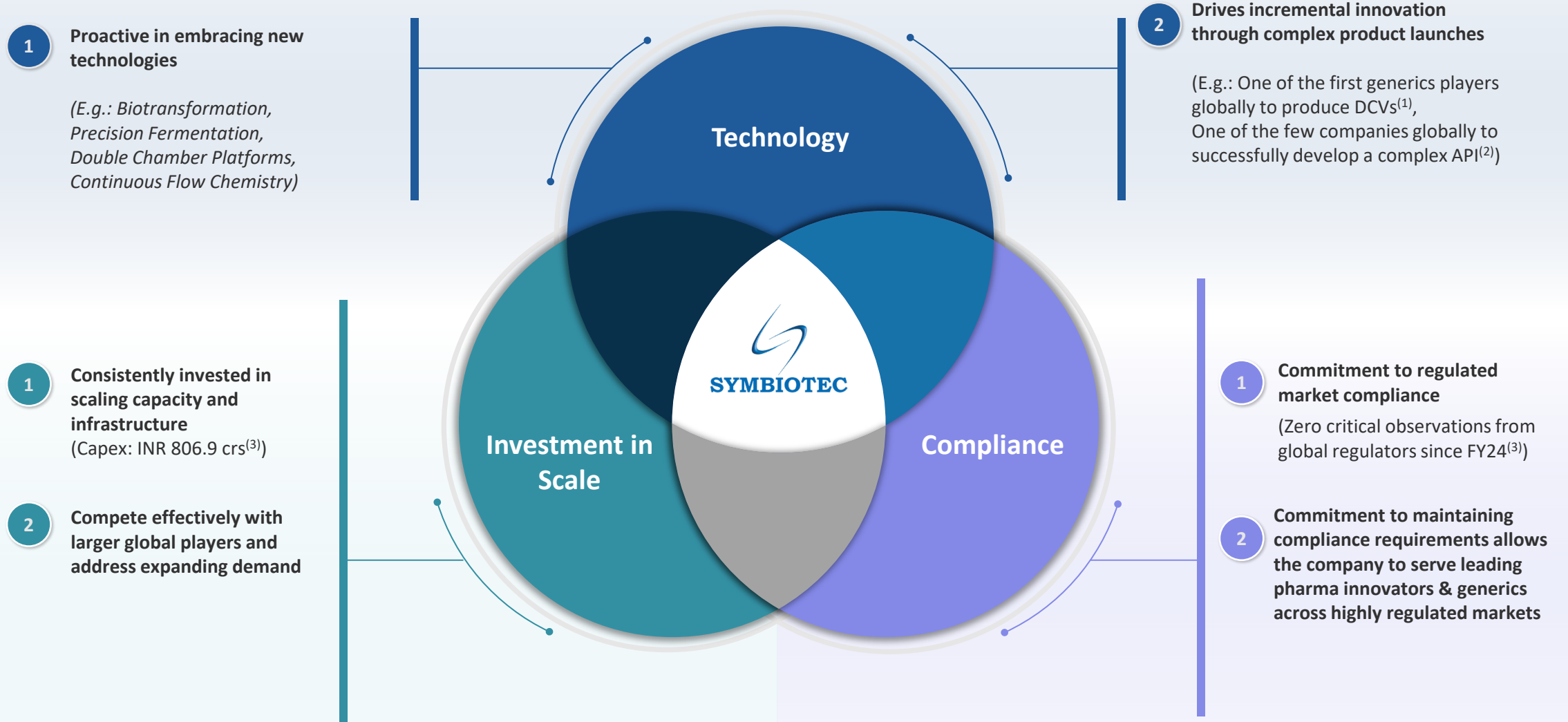
About Symbiotec Pharmalab



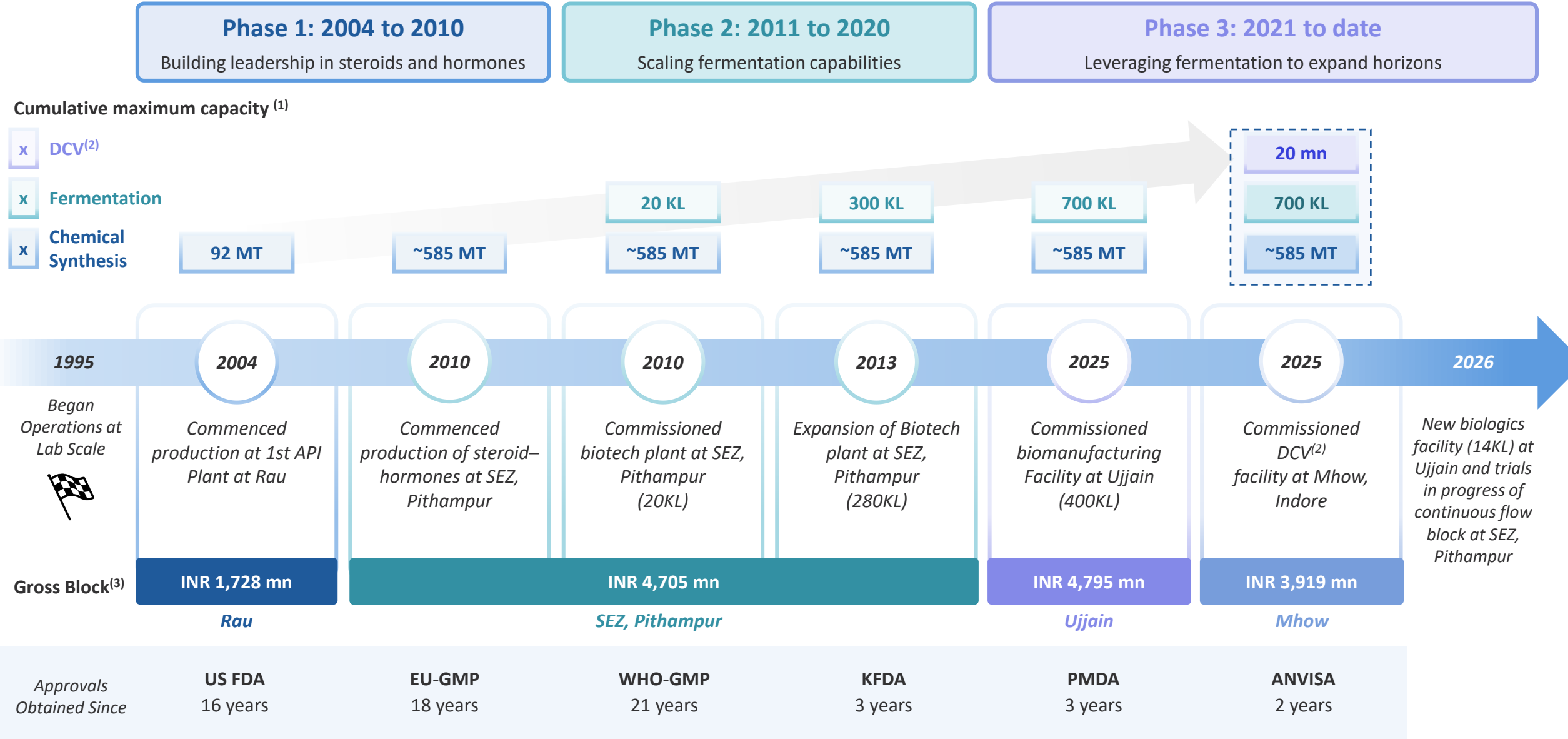
Symbiotec: R&D Driven Pharmaceutical and Biotech Company



- ✓ **Only Company globally** having presence across the **top 10 corticosteroid & steroidal hormone APIs** in FY26
- ✓ Amongst the **few backward-integrated Indian and global manufacturers** capable of producing in-house corticosteroid and hormone precursors
- ✓ **Flexible, multi-scale, fully-invested and vertically integrated** manufacturing platform
- ✓ **One of the first generics to develop Double Chamber Vials** through backward integration⁽³⁾
- ✓ **Long-standing relationships** with global pharma majors: All top 5 customers with us for 10+ years

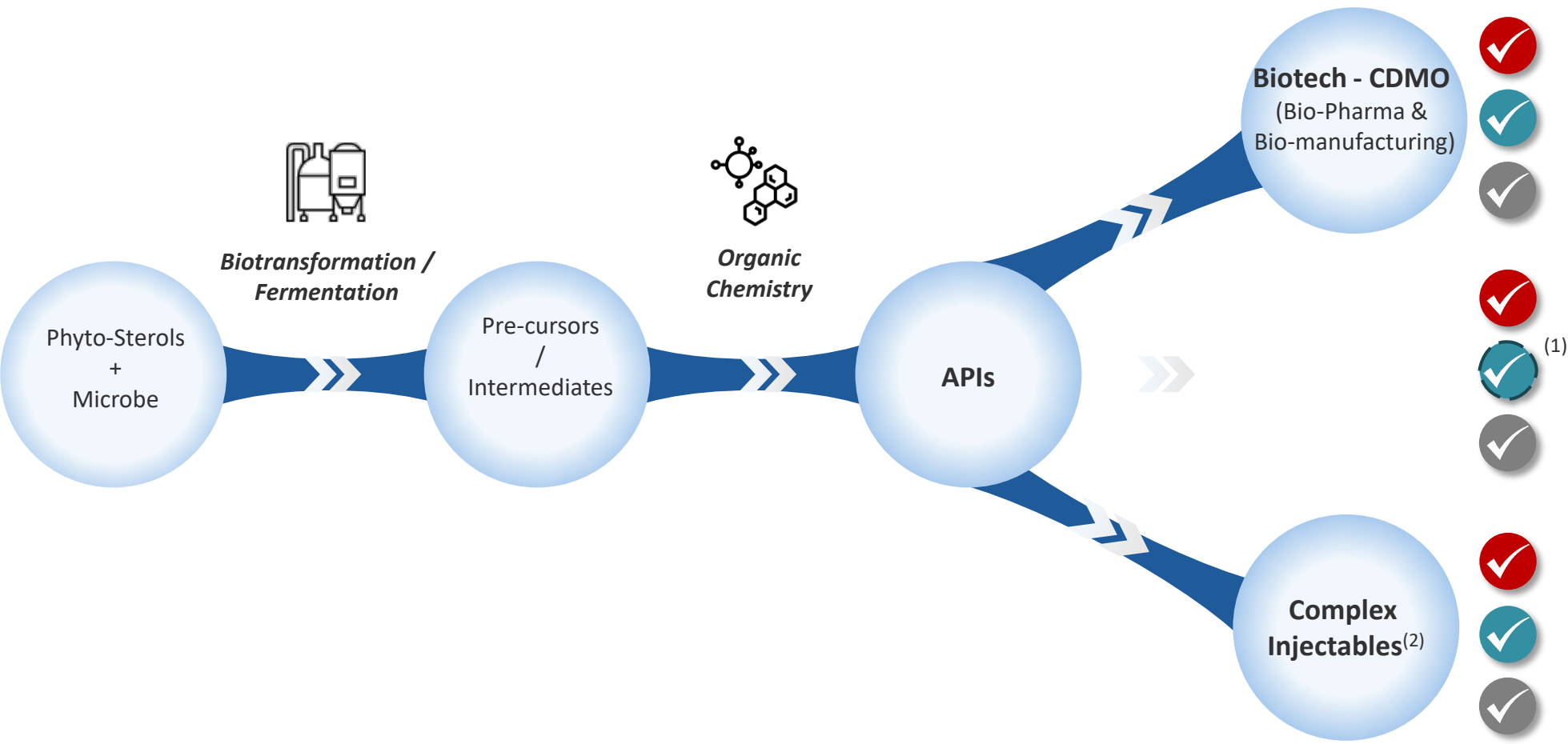


Symbiotec's Investment in Scale To Address Expanding Demand & Commitment to Compliance



Source: F&S Industry report; (1) At company level; (2) DCV: Double Chamber Vials; (3) Gross Block of INR 1514.7 crs as on March 31, 2026 calculated as the sum of gross property, plant and equipment, capital work-in-progress, intangible assets, intangible assets under development and right-of-use assets

Vertically Integrated “Farm / Microbe to Pharmacy” Approach Driving Cost Efficiency and Enabling Expansion Across Adjacencies





Make vs Buy
Decision-Making Flexibility for KSMS of 80%+ product portfolio⁽³⁾



Reduced Dependence
On China for Intermediates



Cost Advantage
Through End-to-End Integration

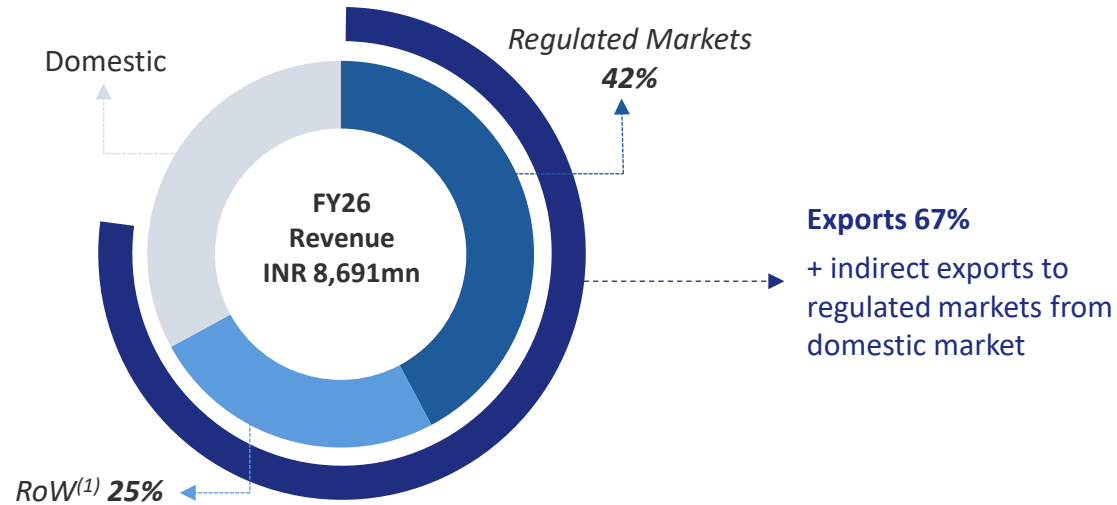
 Existing Fermentation Technology / Products  Existing Manufacturing Infrastructure  Existing Client Relationships

What Differentiates Symbiotec?



1 Delivering End-to-End Solutions to Global Partners

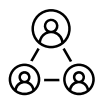
A Supplying products to over 200 customers in over 40 countries



RoW⁽¹⁾ 25%



40+
Country Presence



50+
Domestic Customers

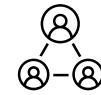


150+
Export Customers



EXPANDING ACCESS TO QUALITY PHARMACEUTICALS WORLDWIDE

B Retain & grow long-term relationships with broad customer base



2 out of Top 5
Customers are innovators

Revenues by vintage of relationships

Length of Relationship	1-3 Years	4-7 Years	Over 7 Years
% of FY26 Revenue	16%	7%	69%

Details of Top 5 Customers

Customers	Innovator / Generic	Length of Relationship	# of Products Supplied ⁽²⁾
Customer 1	Innovator	10+ Years	4
Customer 2	Generic	10+ Years	7
Customer 3	Innovator	10+ Years	4
Customer 4	Generic	10+ Years	8
Customer 5	Generic	10+ Years	4



Low customer churn in corticosteroid and steroidal hormone APIs
due to manufacturing and regulatory complexity

Leveraging Core Platforms and Existing Strengths To Expand Across Adjacencies and Deepen Intellectual Property-Driven Offerings Across Verticals (1/2)

Complex Injectables

Innovators Dominated Market



65-70% market share of innovators for DC vial products⁽¹⁾

DCV Commands substantial price premium over conventional injectables due to key advantages over normal vials

One of the first generics globally to develop DCV through backward integration⁽²⁾

Symbiotec's Right to Win

In-house API supply

Distribution partnership

High entry barriers



Product Sales



Milestone Payments



Profit / Revenue Share

Double Chamber Bags,
Double Chamber Syringes, Pre-Filled Syringes

Commercialization



Manufacturing

18-20mn Vial Capacity



Market Appeal

Offers a product presentation, which supports brand differentiation & end-user satisfaction.



Operational Convenience

Enhances workflow with ease-of-use, safety, and reliability in high-throughput environments.

Leveraging Core Platforms and Existing Strengths To Expand Across Adjacencies and Deepen Intellectual Property-Driven Offerings Across Verticals (2/2)

Biotech - CDMO Services

The India Advantage

30-50%

Lower Set-up and Commissioning Cost

Affordable RM Access

Driven by Agriculture-linked Indian economy

Low Operating Cost

Of Utilities, Labour and Compliance

Ecosystem

Growing CDMO Ecosystem

One of India's largest industrial-scale fermentation capacities

Symbiotec's Right to Win

Successfully demonstrated technology at 100 KL scale

Multi-scale flexible mfg.

JV agreement in place



Service Income



Profit / Revenue Share



Potential Future Offerings: Food, nutraceuticals, biologics & industrial biotech CDMO

Commercialization

Bio-Pharma CDMO

- ✓ **Insulin Drug Substance** (already entered a five years take-or-pay arrangement)
- ✓ **Classic fermentation-based APIs**

Bio-manufacturing CDMO

- ✓ **Alternate proteins** (already entered a ten-year take-or-pay contract with a United States company and a term sheet with a European Company)

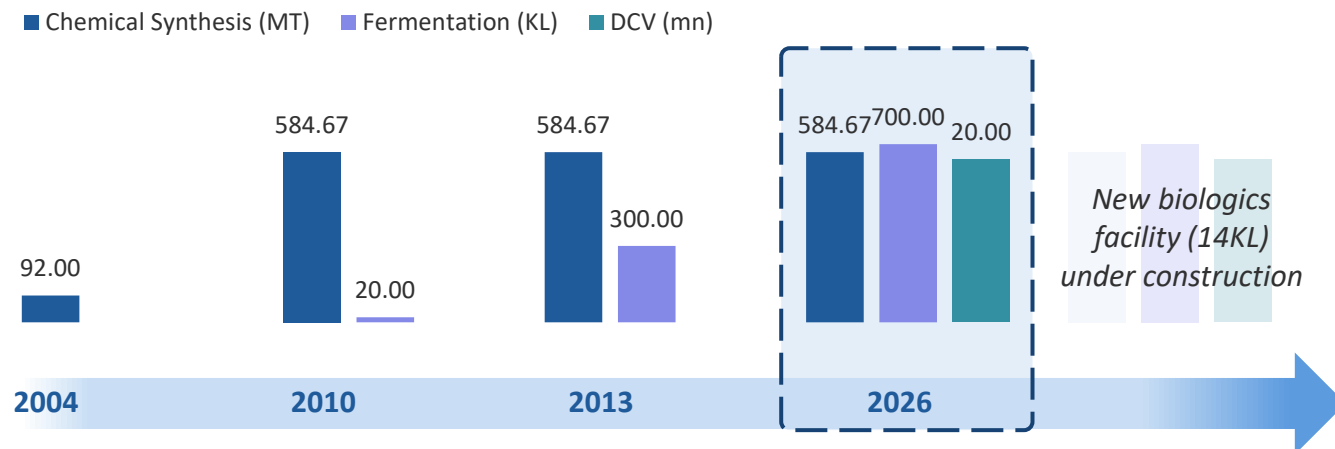


Customer relationship established and revenue generated



Customer relationship established; revenue not generated

Operating leverage and future earnings potential from investments in infrastructure



Flexible multi-scale fermentation capabilities, backed by signed customer contracts

Fermenter size at Symbiotec from
5KL to 100KL in existence

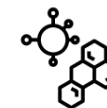
Among few Indian players to possess
Multi-Scale Fermenters

Allowing to efficiently produce
high-volume and low-volume fermentation products

Scale diversity enables
flexible CDMO services

Biologics capacity (dedicated 14 KL capacity)
to cater to GLP-1 & Insulin

Scaled manufacturing infrastructure



Rau, Indore

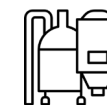
Capacity
92MT

API per annum



SEZ,
Pithampur

Capacity
493MT API per annum +
300KL fermentation volume



Ujjain

Capacity
400KL
Fermentation volume



Mhow,
Indore

Capacity
18-20 mn
Vials (Injectables) per annum

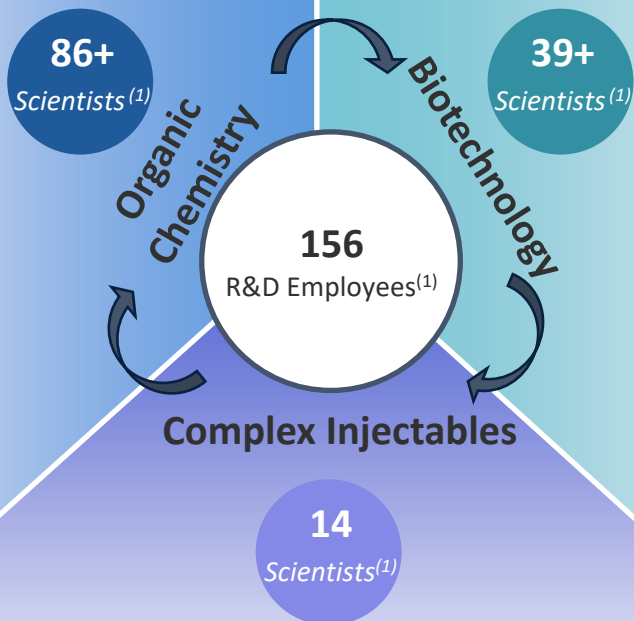
Focused innovation: R&D efforts across three interlinked platforms

Capabilities:

- ✓ Hydrogenation
- ✓ Aromatisation
- ✓ Cryogenic / Grignard chemistry
- ✓ Photochemistry
- ✓ Continuous Flow Chemistry

Equipment:

- ✓ High/Ultra Performance Liquid Chromatography
- ✓ Chromatography systems
- ✓ Liquid chromatography–mass spectrometry
- ✓ Inductively coupled plasma mass spectrometry



Capabilities:

- ✓ Biotransformation
- ✓ Biosynthesis
- ✓ Precision fermentation
- ✓ Strain Improvement
- ✓ Downstream purification including high pressure column chromatography

Equipment:

- ✓ Real-time polymerase chain reaction systems
- ✓ Nucleic acid extractors
- ✓ Preparatory scale high-performance liquid chromatography systems

Capabilities:

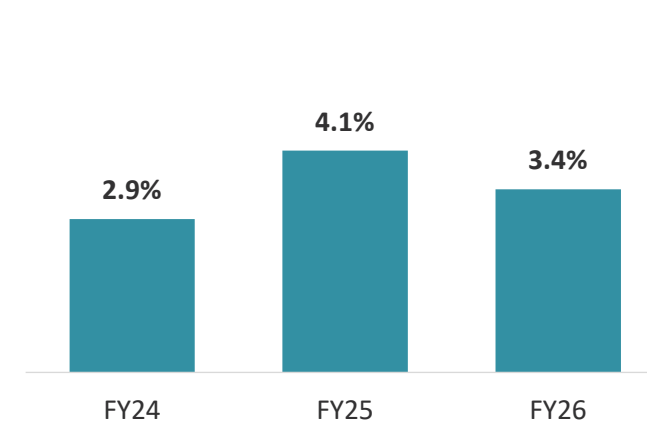
- ✓ Active freeze drying (a lyophilisation technique)
- ✓ Double chamber drug-device platforms
- ✓ Packaging solutions

Equipment:

- ✓ Double Chamber Vial (DCV) filling machine
- ✓ Lyophilizer
- ✓ Filtration vessel
- ✓ X-ray inspection machine
- ✓ Labelling machine

Continuous investment in R&D...

R&D spend as % of sales



...leading to R&D breakthroughs

Up to 400

synthesis Steps validated under cGMP efficiently

One of the First Generics

to develop Double Chamber Vials through backward integration⁽²⁾

Seasoned Leadership Supported by Experienced Management and Marquee Investors



Anil Satwani
Promoter, Chairman and Managing Director,
Over 30 years of experience in the
pharmaceutical sector



Sushil Satwani
Promoter, Director – Commercial
23+ years of experience



Kashish Satwani
Promoter, President – HR
23+ years of experience

Second Generation



Krishna Satwani



Arjun Satwani



**Raghavender
Ramachandran**
Chief Financial Officer



Anant Achyut Deshpande
President – Operations



Parakalan Srinivasan
Senior Vice President, Operations
& Project - Formulations



Raman Prasad
Vice President – R&D and
Manufacturing, Biotech



Kapil Mishra
Strategy Head – Chairman
and MD's Office



Nishikant Digambar Ghadge
Vice President – R&D and
Manufacturing, Chemistry



Dharm Shanker Pandey
Vice President, Quality
Assurance



Vijay Bajpai
Chief Human Resource
Officer



Suman Podder
Associate Vice President,
Regulatory Affairs



Sandeep Patil
Chief Technology Officer in
the Systems (Information
Technology) Department

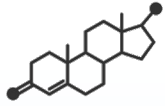


Saurabh Sahu
Associate Vice President –
R&D, Formulations



Shubham Saboo
General Manager – Chairman
and MD's Office

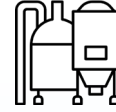
6.1 Multiple Building Blocks in Place to Fuel Growth Strategies (1/2)



1

Expand Product Portfolio Across Steroidal Hormones

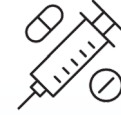
- ✓ **Corticosteroid and steroidal hormone API**
 - ✓ Expand across product categories, therapeutic areas, and global markets
- ✓ **Classical fermentation-based APIs**
 - ✓ Scale up of new launches such as Mupirocin and Serratopeptidase, among others
 - ✓ Additional high-value, low-volume APIs in niche therapeutic areas
- ✓ **Differentiated APIs enabled by synthetic biology platforms**
- ✓ **High-value complex APIs** incl. steroidal derivatives such as vitamin D3



2

Build on Fermentation Capabilities and Expand Biotech Offerings

- ✓ **Ujjain facility has been commissioned with R&D and pilot-scale operations started to enable large volume fermentation manufacturing for:**
 - API products
 - CDMO services for industrial biotechnology products such as alternate proteins, enzymes
 - Backward integration for corticosteroid and steroidal hormone APIs
- ✓ **Expand production of high-value biologics such as GLP-1 analogues and insulin** at the proposed biologics facility in Ujjain



3

Commercialize Complex Injectables Through Differentiated DDCs

- ✓ **Under process of forward integrating into complex injectables**
 - Commercialize two double chamber vial (DCV) products
 - Pipeline of additional double chamber products under the 505(b)(2) pathway to accelerate market entry
- ✓ **Expand into Double chamber bags** (proof of concept established; currently in stability testing phase)

6.2 Multiple Building Blocks in Place to Fuel Growth Strategies (2/2)



4

Scale Up Diverse Biotech - CDMO Offerings Based on Three Interlinked Platforms

- ✓ Establish a **comprehensive, sector-agnostic Biotech - CDMO platform**
- ✓ **Operationalize the Ujjain facility as a base for industrial biotech CDMO opportunities**, including precision fermentation, nutraceuticals, and alternate proteins
- ✓ **Leveraging capabilities in synthetic biology**, strain development, and large-scale microbial fermentation
- ✓ **Deepen engagements with existing CDMO clients as well as pursue new global opportunities** (US, EU, India) to scale the breadth and depth of CDMO offerings in biologics and fermentation-based API



5

Continue to Invest in New Technologies and R&D

- ✓ Sustain and expand innovation-driven business model by **consistently investing in technologies and strengthening the R&D infrastructure**
- ✓ **Reduce manufacturing costs and improve process efficiencies** for existing products
- ✓ Leverage scientific expertise and integrated capabilities to **address unmet global market opportunities**
- ✓ **Continue to invest in automation, digitalization, and AI-driven process optimization**



6

Partner With Large Companies for Difficult-to-execute Projects

- ✓ Deepen strategic collaborations with global and regional pharmaceutical companies to **co-develop and commercialize complex, high-barrier projects**
- ✓ Structuring **collaborations around shared economics** of risks and economic rewards
- ✓ **Accelerate adoption of differentiated, innovative products** by pursuing CDMO contracts and collaborations with partners in areas such as complex injectables and industrial biotech products

Annexures : Historical Financial Statements



Historical Profit & Loss Statement

Particular (Rs. in Crs)	FY26	FY25	FY24
Revenue from Operations	869.1	751.6	716.2
Cost of Goods Sold	315.5	297.4	321.0
Gross Profit	553.7	454.2	395.2
Gross Margins (%)	63.7%	60.4%	55.2%
Employees Cost	154.3	122.3	104.1
Other Expenses	161.5	130.0	119.8
Reported EBITDA	237.9	201.8	171.3
Reported EBITDA Margin (%)	27.4%	26.9%	23.9%
Depreciation & Amortization Expenses	53.3	43.1	38.8
Other Income	3.1	4.4	7.1
EBIT	187.7	163.2	139.6
EBIT Margin	22%	22%	19%
Finance Cost	25.3	16.0	7.2
Exceptional Item Gain / (Loss)*	-9.0	0.0	0.0
Profit before share of profit/loss from JVs	153.4	147.1	132.3
Share of Profit/(loss) from JVs	0.0	-0.2	-1.4
Profit Before Tax	153.4	147.0	131.0
Tax Expenses	43.5	50.2	30.9
Profit After Tax	109.9	96.8	100.1
PAT Margins (%)	12.6%	12.9%	14.0%

Historical Balance Sheet

Particular (Rs. in Crs)	FY26	FY25	FY24
Assets			
Property, plant and equipment	1084.4	401.5	411.2
Capital work-in-progress	64.5	568.2	208.3
Investment properties	35.9	36.5	37.0
Intangible assets	-	-	0.2
Investments accounted for using equity method	-	-	3.5
Financial assets	13.4	6.6	5.0
Income tax assets (net)	0.0	0.9	6.1
Other non-current assets	97.0	73.1	115.2
Non-current Assets	1295.2	1086.8	786.6
Inventories	236.9	261.5	335.8
Trade receivables	197.6	175.7	125.7
Cash and cash equivalents	10.0	26.4	7.5
Bank Balances other than cash and cash equivalents	0.1	0.1	0.1
Other financial assets	27.2	15.8	17.7
Other current assets	13.7	13.4	21.5
Current Assets	485.5	492.9	508.2
Total Assets	1780.8	1579.7	1294.8

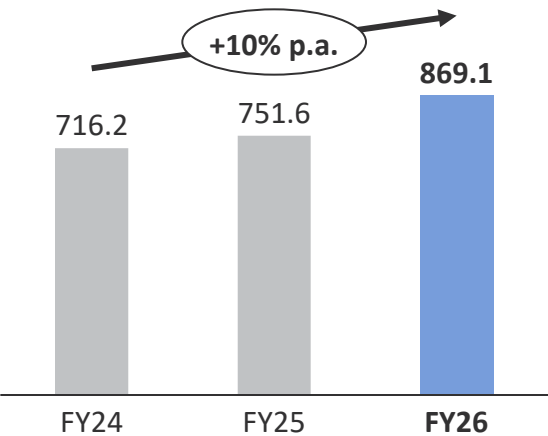
Particular (Rs. in Crs)	FY26	FY25	FY24
Equity and Liabilities			
Total Equity	1149.6	814.7	714.8
Borrowings	68.4	253.0	195.2
Lease liabilities	2.1	2.6	2.8
Other financial liabilities	5.8	1.5	-
Provisions	21.6	13.3	10.7
Deferred tax liabilities (net)	5.8	22.0	19.9
Non-current Liabilities	103.6	292.3	228.7
Borrowings	319.5	287.9	52.0
Lease liabilities	1.0	0.9	0.5
Trade payables	138.3	88.5	227.6
Other financial liabilities	34.4	40.4	20.2
Other current liabilities	19.7	39.8	44.2
Provisions	6.6	4.1	3.6
Current tax liabilities (net)	7.9	11.0	3.0
Current Liabilities	527.6	472.6	351.2
Total Equity and Liabilities	1780.8	1579.7	1294.8

Historical Cash Flow Statement

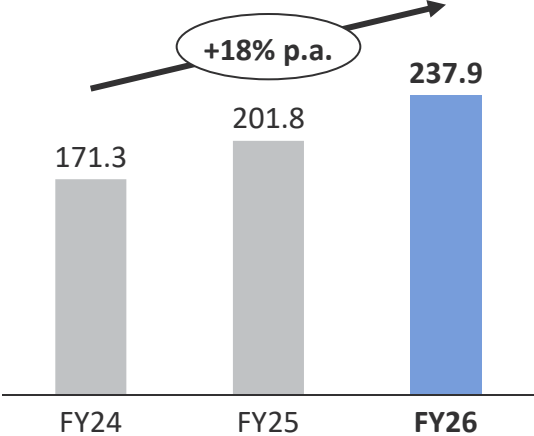
Particulars (Rs. in Crs)	FY26	FY25	FY24
Net Profit Before Tax	153.4	147.0	131.0
Adjustments for: Non -Cash Items / Other Investment or Financial Items	85.4	61.9	41.1
Operating profit before working capital changes	238.8	208.9	172.1
Changes in working capital	-2.5	-126.8	49.7
Cash generated from Operations	236.3	82.1	221.8
Direct taxes paid (net of refund)	-61.7	-34.8	-34.3
Net Cash from Operating Activities	174.6	47.3	187.5
Net Cash from Investing Activities	-226.9	-306.5	-206.4
Net Cash from Financing Activities	36.0	278.2	21.8
Net Increase/(Decrease) in Cash and Cash equivalents	-16.4	18.9	2.9
Add: Cash & Cash equivalents at the beginning of the period	26.4	7.5	4.6
Cash & Cash equivalents at the end of the period	10.0	26.4	7.5

Historical Financial Highlights

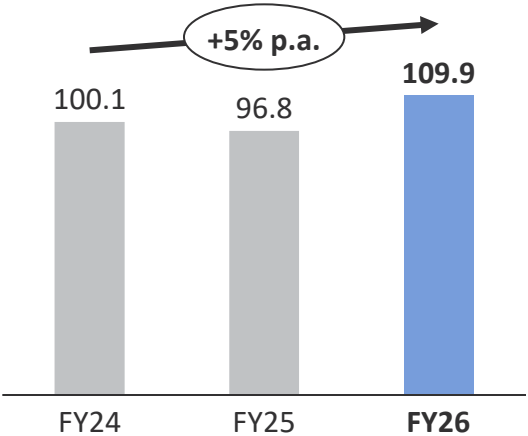
Revenue (Rs. in Crs)



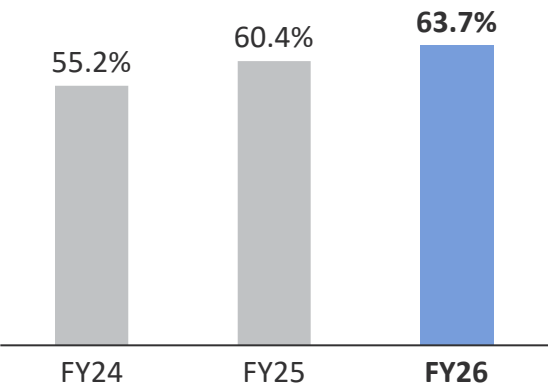
EBITDA (Rs. in Crs)



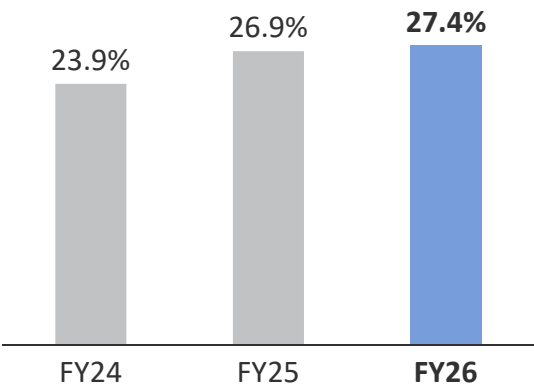
PAT (Rs. in Crs)



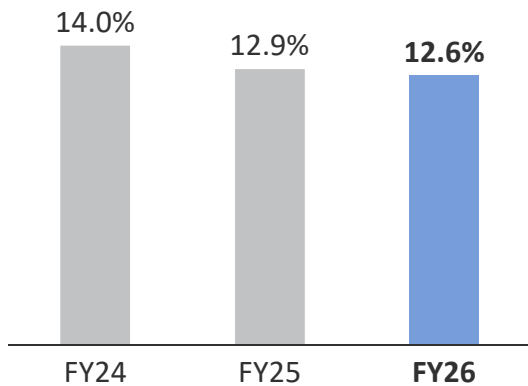
Gross Margin (%)



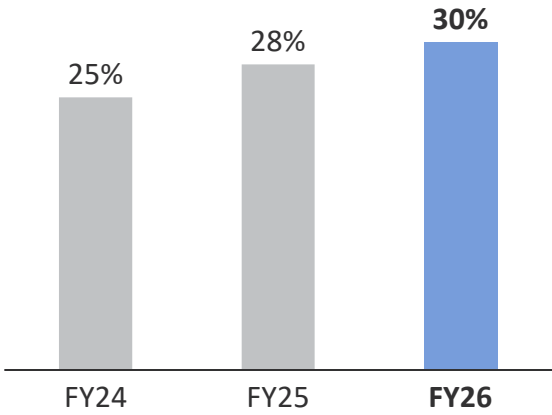
EBITDA Margin (%)



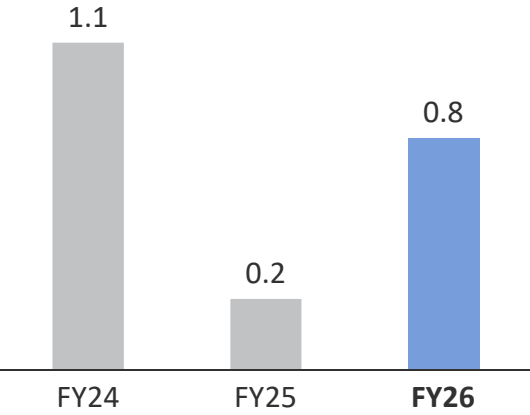
PAT Margin (%)



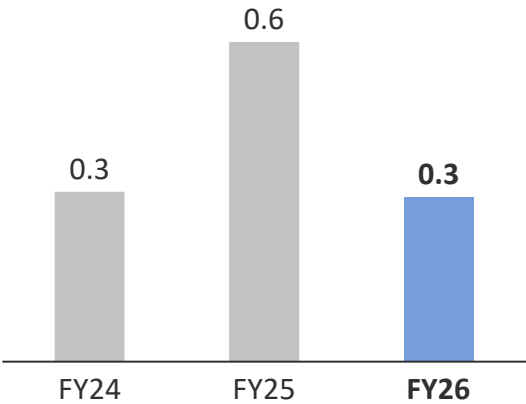
Adjusted ROCE¹



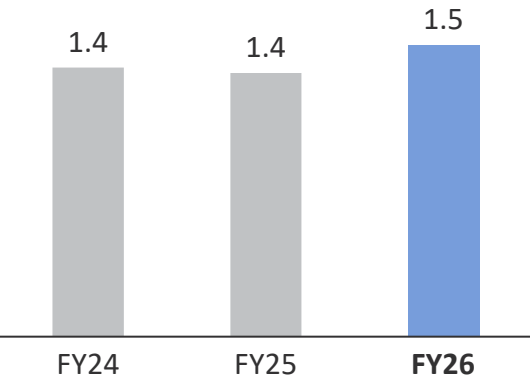
OCF To EBITDA² (x)



Debt to Equity (x)



GFTAR³ (x)



(1)Adjusted ROCE after excluding the Capital Employed attributable to Knovea Pharmaceutical Private Limited and Symbiotec Zenfold Private Limited. Similarly, EBIT for the period/year is adjusted by excluding the profit/(loss) of Knovea Pharmaceutical and Symbiotec Zenfold Private Limited to arrive at a normalised operating performance measure ; (2)OCF refers to net cash flow from operating activities ; (3) Gross fixed asset turnover = Revenue from operations / Gross fixed assets

Thank You

For further Information, please connect :

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