



Blue Cloud Softech Solutions Ltd.

Think Big | AI-First

7 October 2026

To,

The General Manager

Corporate Relationship Department

BSE Limited

Phroze Jeejeebhoy Towers, Dalal Street,
Mumbai - 400001

Scrip Code: 539607

ISIN: INE373T01047

The Listing Department

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex
Bandra (East), Mumbai – 400051

Symbol: BLUECLOUDS

ISIN: INE373T01047

Dear Sir / Madam,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015: Press release on the commencement of delivery of the order received by Global Impx Inc., a wholly owned subsidiary of the Company.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”), read with the circulars issued thereunder, and further to our disclosure dated 25 September 2026, we wish to inform you that Global Impx Inc., USA, a wholly owned subsidiary of Blue Cloud Softech Solutions Limited (“the Company”), is delivering the AI Infrastructure Design, Deployment and Support Services engagement for IBM Cloud Inc, under the Statement of Work at a fixed fee of US\$15,500,000 (approximately ₹147 crore). Work is under way on requirement gathering and infrastructure assessment, the first phases of a 13-phase implementation plan.

The details required under the Listing Regulations are set out in Annexure A, and a copy of the press release being issued by the Company in this regard is enclosed as Annexure B. The same is also being made available on the Company’s website at <https://bluecloudsoftech.com/wp-content/uploads/2026/10/Press-release.pdf>.

You are requested to kindly take the above on record.

Thanking you,

Yours faithfully,

For Blue Cloud Softech Solutions Limited

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MHVSN Sambhu Prasad

Company Secretary and Compliance Officer
ICSI Membership No. F8795

Encl.: Annexure A: Details of the order; **Annexure B:** Press release dated 7 October 2026

Blue Cloud Softech Solutions Limited

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Annexure A

Details of the order under Regulation 30 of the Listing Regulations

Particulars	Details
1. Name of the entity awarding the order	IBM Cloud Inc
2. Name of the entity receiving the order	Global Impx Inc., USA, a wholly owned subsidiary of Blue Cloud Softech Solutions Limited
3. Significance and size of the order	Statement of Work for AI Infrastructure Design, Deployment and Support Services under a Master Services Agreement dated 21 August 2026; fixed fee of US\$15,500,000 (approximately ₹147 crore at ₹95 per US dollar), exclusive of taxes; about 14.7 per cent of the Company's consolidated revenue for FY 2025-26
4. Domestic or international	International (USA)
5. Nature of the order	Design, deployment, configuration, integration, testing and support of an AI infrastructure environment
6. Date of signing and receipt	Signatures dated 18 September 2026; signed copy received by the Company on 24 September 2026 (intimated on 25 September 2026)
7. Time period for execution	Commencement date under the Statement of Work: 22 September 2026; completion per the client-approved project plan, followed by a 30-day stabilisation and support period
8. Broad consideration	US\$15,500,000 fixed fee, payable against five project milestones
9. Whether the promoter, promoter group or group companies have any interest in the entity awarding the order	No
10. Whether the order is a related party transaction and, if so, whether it is at arm's length	No

Yours faithfully,

For Blue Cloud Softech Solutions Limited

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Annexure B

PRESS RELEASE
For immediate release

Blue Cloud Commences Delivery of US\$15.5 Million AI Infrastructure Order from IBM Cloud Inc

US subsidiary Global Impx Inc. to design, build and support an enterprise AI platform in New Jersey; work on the first phases is under way

Key highlights

- **Order:** US\$15.5 million fixed-fee order from IBM Cloud Inc (approximately ₹147 crore), received by Global Impx Inc. and intimated to the exchanges on 25 September 2026.
- **Scope:** end-to-end design, deployment, security, monitoring and support of an AI infrastructure environment for model training and inference, in New Jersey, USA.
- **Under way:** work on Phase 1 (requirement gathering) and Phase 2 (infrastructure assessment) of a 13-phase implementation plan, from the commencement date of 22 September 2026 under the Statement of Work.
- **Scale:** the order is equivalent to about 14.7 per cent of the Company's consolidated revenue of ₹1,002 crore for FY 2025-26.

Hyderabad, 7 October 2026: Blue Cloud Softech Solutions Limited ("Blue Cloud" or "the Company") (BSE: 539607; NSE: BLUECLOUDS), an AI-first technology company, today provided an update, further to its announcement of 25 September 2026, that its wholly owned US subsidiary, Global Impx Inc. ("GIX"), has commenced delivery of the AI Infrastructure Design, Deployment and Support Services engagement for IBM Cloud Inc, under the signed Statement of Work at a fixed fee of US\$15.5 million (approximately ₹147 crore).

Engagement at a glance

Particulars	Details
Client	IBM Cloud Inc
Service provider	Global Impx Inc. (GIX), wholly owned subsidiary of Blue Cloud
Scope	AI infrastructure design, deployment and support services
Contract value	US\$15.5 million, fixed fee, exclusive of applicable taxes (approximately ₹147 crore)
Commencement	22 September 2026, the commencement date under the Statement of Work
Deployment location	New Jersey, USA
Delivery structure	13-phase implementation plan; five payment milestones; project reviews at least once every two weeks

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The engagement

The Statement of Work is issued under a Master Services Agreement between the two companies dated 21 August 2026. GIX will deliver a scalable, secure, high-performance environment for the client's AI and machine-learning workloads, covering model development, training, fine-tuning and inference, through a 13-phase implementation plan with project reviews at least once every two weeks. The work spans four stages:

- **Design:** assessment of AI workloads and existing infrastructure, followed by the high-level architecture and detailed design;
- **Build:** GPU compute clusters, high-performance storage and networking, AI/ML platforms and Kubernetes-based orchestration, with model training and inference environments;
- **Secure and operate:** identity and access controls, network segmentation, encryption, monitoring, backup and disaster recovery;
- **Validate and hand over:** performance testing, documentation, knowledge transfer and production handover, followed by a stabilisation and support period.

Work is now under way on Phase 1 (requirement gathering) and Phase 2 (infrastructure assessment), covering AI/ML workload and infrastructure assessment ahead of architecture and design. The project runs to defined service levels, including infrastructure and GPU availability of at least 99.5 per cent, critical alerts within 15 minutes and response to critical incidents within 30 minutes.

Fees are payable against five milestones: project kick-off (20 per cent; US\$3.10 million, approximately ₹29.45 crore), design approval (20 per cent; US\$3.10 million, approximately ₹29.45 crore), infrastructure deployment (30 per cent; US\$4.65 million, approximately ₹44.18 crore), testing (20 per cent; US\$3.10 million, approximately ₹29.45 crore) and go-live (10 per cent; US\$1.55 million, approximately ₹14.73 crore). Invoices are payable within 90 days of receipt. The engagement is being executed by GIX, which became a wholly owned subsidiary of Blue Cloud in June 2026 and forms part of the Company's AI infrastructure business in the United States, its largest market

Next steps

With requirement gathering and infrastructure assessment under way, the engagement moves next to high-level architecture and detailed design, followed by deployment of GPU compute, storage, networking and AI/ML platforms, testing, and production handover. Design approval is the second of the five payment milestones under the Statement of Work.

Management comment

Tejesh Kumar Kodali, Group Chairman, Blue Cloud Softech Solutions Limited, said: "Since we announced this order, our focus has moved from contract to delivery. Our team has begun requirement gathering and infrastructure assessment, the groundwork that determines how well everything built on top of it performs. We intend to run this engagement to the standard IBM Cloud expects, and to bring the same discipline to every AI infrastructure programme we take on."

Vinod Babu Bollikonda, Managing Director and Group CEO, said: "The first two phases set the foundation for the architecture and design that follow. We are working to the milestones and service levels in the Statement of Work, including 99.5 per cent availability, and our priority now is a clean design approval and a firm path to deployment."

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About Blue Cloud Softech Solutions Limited

Blue Cloud Softech Solutions Limited is an AI-first technology company headquartered in Hyderabad, India, and listed on BSE (539607) and NSE (BLUECLOUDS). It delivers AI solutions and infrastructure, cybersecurity, telecom and 5G services, and healthcare technology to governments and enterprises through platforms including AccessGenie, Blura SAGA, BluHawk and BluHealth. Blue Cloud has operating entities in the USA, UK and India and operations in six other countries, and reported consolidated revenue of ₹1,002 crore for FY 2025-26. Global Impx Inc., its wholly owned US subsidiary since June 2026, provides AI infrastructure, data centre and technology services to enterprise clients in the United States. www.bluecloudsoftech.com

Safe harbour

This press release contains forward-looking statements based on current expectations, which involve risks and uncertainties, including project execution, client approvals and acceptance, and economic and technology conditions. Actual results may differ materially. The Company undertakes no obligation to update these statements. Rupee figures are indicative, converted at ₹95 per US dollar and rounded.

Media contact

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