

SEC: 35/2026-27

Date: August 11, 2026

National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra- Kurla Complex,
Bandra (East), Mumbai – 400 051

BSE Limited

1st Floor, New Trading Ring,
Rotunda Bldg., P. J. Towers,
Dalal Street, Fort,
Mumbai 400 001

Symbol: PYRAMID

Scrip Code: 543969

Through: NEAPS

Through: BSE Listing Centre

Sub: Investor presentation of earnings call with analysts/ investors.

Dear Sir/Madam,

In compliance with Regulation 30 read with Para A of Part A of Schedule III and other applicable provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our announcements dated August 07, 2026, on earnings conference to be held on Wednesday, August 12, 2026, we enclose herewith a copy of the investor presentation.

The copy of the same will be uploaded on the Company's website at <https://pyramidtechnoplast.com/>

You are requested to take the same on record.

Thanking you,

Yours faithfully,

For Pyramid Technoplast Limited,

Jaiprakash Agarwal

Wholetime Director & CFO

DIN: 01490093

Place: Mumbai

Encl: As above

PYRAMID TECHNOPLAST LIMITED

(Formerly - Pyramid Technoplast Pvt. Ltd.)

CIN : L28129MH1997PLC112723

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PYRAMID TECHNOPLAST LTD.

Q1FY27 Investor Presentation August 2026





Safe Harbor

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Business Overview & Strategic Highlights

Financial Overview

Annexure

Company Overview

01

Founded in 1997, Pyramid is a prominent industrial packaging company known for our polymer-based molded products

02

Specialize in rigid Intermediate Bulk Containers (IBCs), Polymer Drums and Mild Steel Drums used by the chemical, agrochemical, specialty chemical, and pharmaceutical industries

03

Operates across 9 manufacturing units with capacities of 33,909 MTPA for Polymer Drums, 570,000 Units of IBC, and 16,176 MTPA for MS Drums. Unit 9 (Recycling plant) commissioned on October 3rd, 2025.

04

Top Customer contributes 6% to revenues and top10 together accounts for 29%, indicating a well -diversified and low dependency client base.

05

Fully automated machines with advanced blow molding technologies are utilized in the manufacturing process



Pyramid Technoplast : At a glance

26 Years of
Excellence in bulk
Industrial Packaging
Solutions



9
Manufacturing
facilities at Strategic
locations



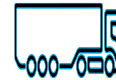
Pan-India
Presence



500+
Satisfied customer



83,745 MTPA
Production
Capacity



99
Fleet of Trucks



500+
Workforce

We Offer:

- **Polymer Drums**
- **IBCs**
- **Metal Drums**



34%
Revenue from Value
Added Product
(as of Q1FY27)



17%
Revenue CAGR
(FY21-FY26)



0.64x
Net Debt/ Equity
(as of Mar'26)

STRATEGIC UPDATE - EXECUTING FOR SCALE, EFFICIENCY & PROFITABILITY

Strategic investments strengthening the manufacturing footprint and enhancing long-term returns

1 KUTCH EXPANSION ON TRACK

New plant in KUTCH to accelerate capacity, improve reach and drive future growth.

	Investment	₹20-25 Cr
	Capacity	10,000 units/month (IBCs)
	Strategic Advantage	Stronger presence in KUTCH & Western India
	Operational Benefits	Lower freight Faster deliveries Better service
	Commissioning	Expected March 2027

 Capacity Expansion | Better Reach | Future Revenue Driver

2 GOVERNMENT SUBSIDY APPROVAL

For Wada - Subsidy Approved - sanction to be received by March 2027

For Bharuch – Subsidy Approved – Application yet to filed for Sanction approval

	Plants Covered	Wada & Bharuch
	Subsidy Approved	₹ 24.9 Cr (Wada for 10 years) + 10.5 Cr. For unit 7 in Bharuch
	Impact on Capex	Reduces effective capex
	Financial Impact	Improves ROCE & IRR, accelerates payback
	Cash Flow Benefit	Stronger cash generation visibility

 Higher ROCE | Lower Effective Capex | Stronger Returns

OPERATIONAL IMPACT AT A GLANCE



₹25 Cr

Investment in KUTCH Plant



10,000

Units per Month (New Capacity)



₹35 Cr

Subsidy Approved (Approx.)



Improved

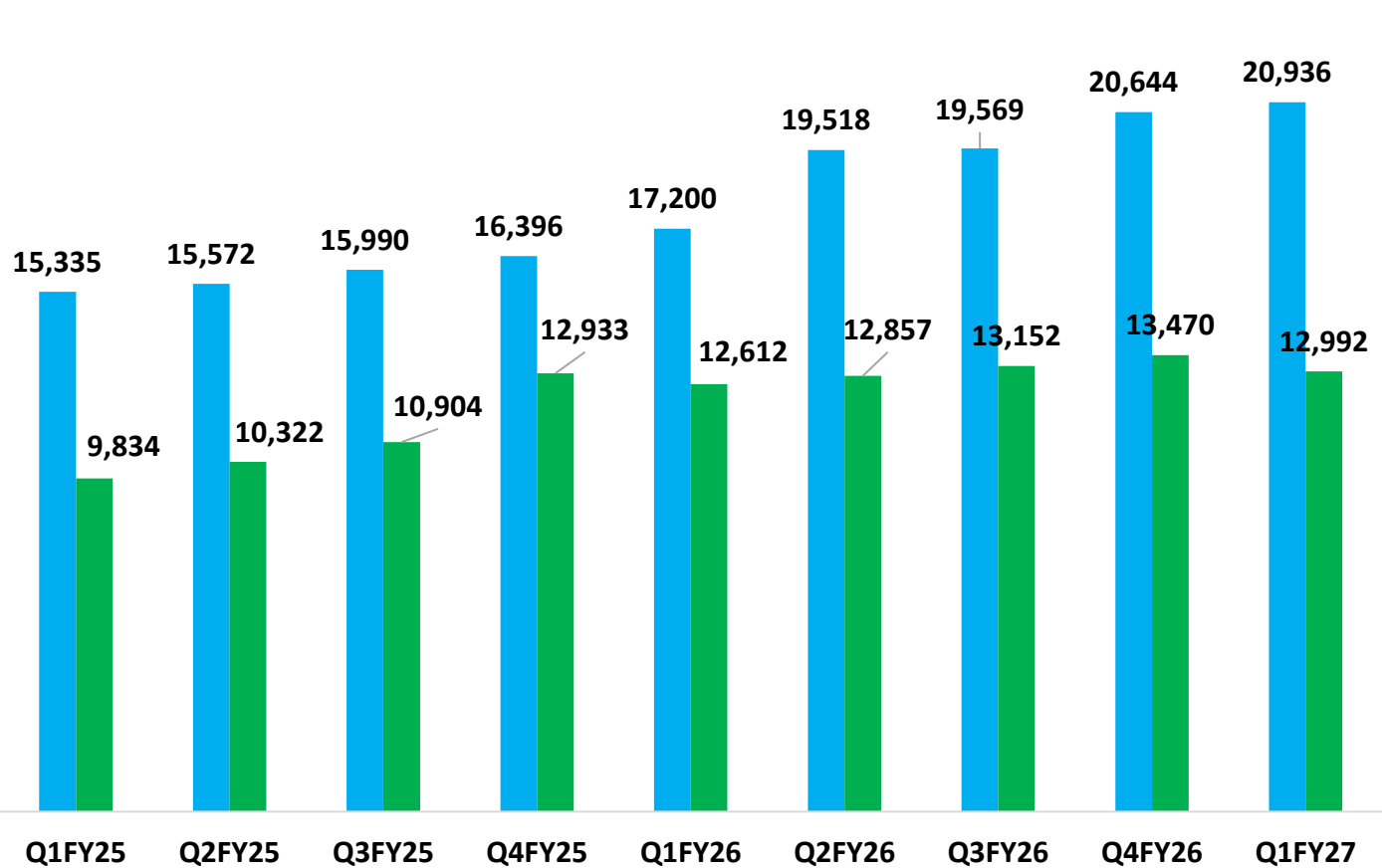
Margins, ROCE & Cash Generation

Strategic Investments Today. Stronger Capacity, Greater Efficiency & Superior Returns Tomorrow.

Near-term volume hit by the war; capacity and per-tn profitability unaffected

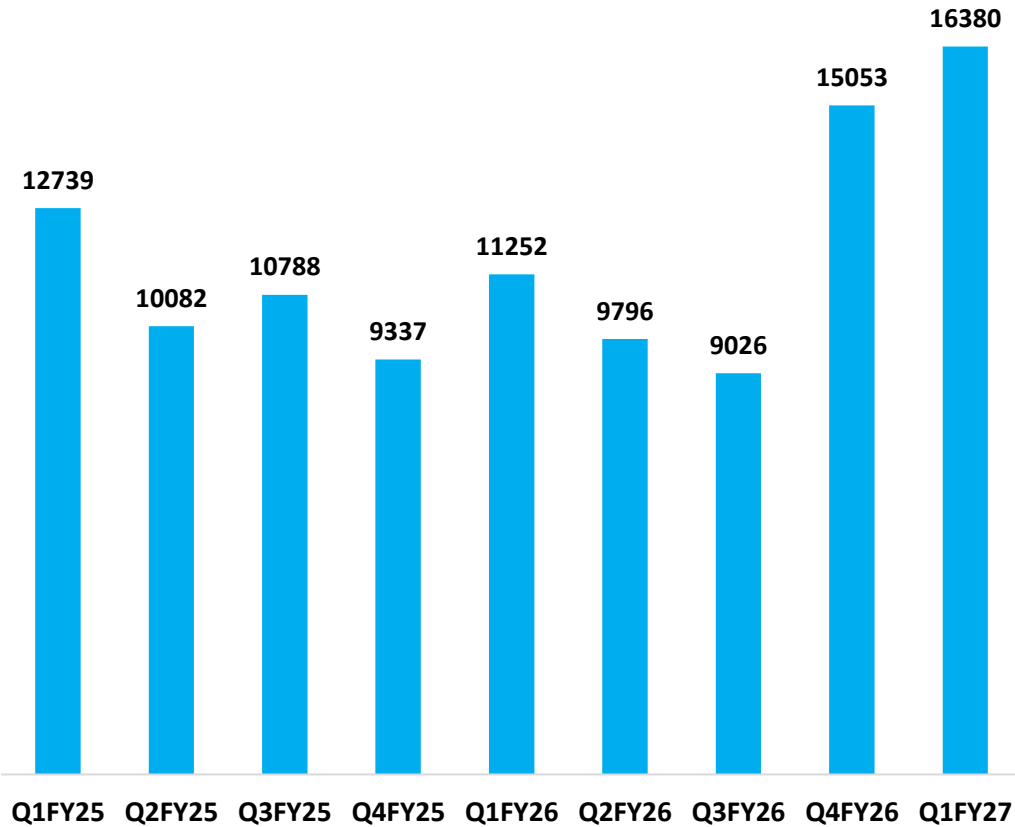
Operating at a Current Utilization of 62%

Quarterly Capacity (MTPA)



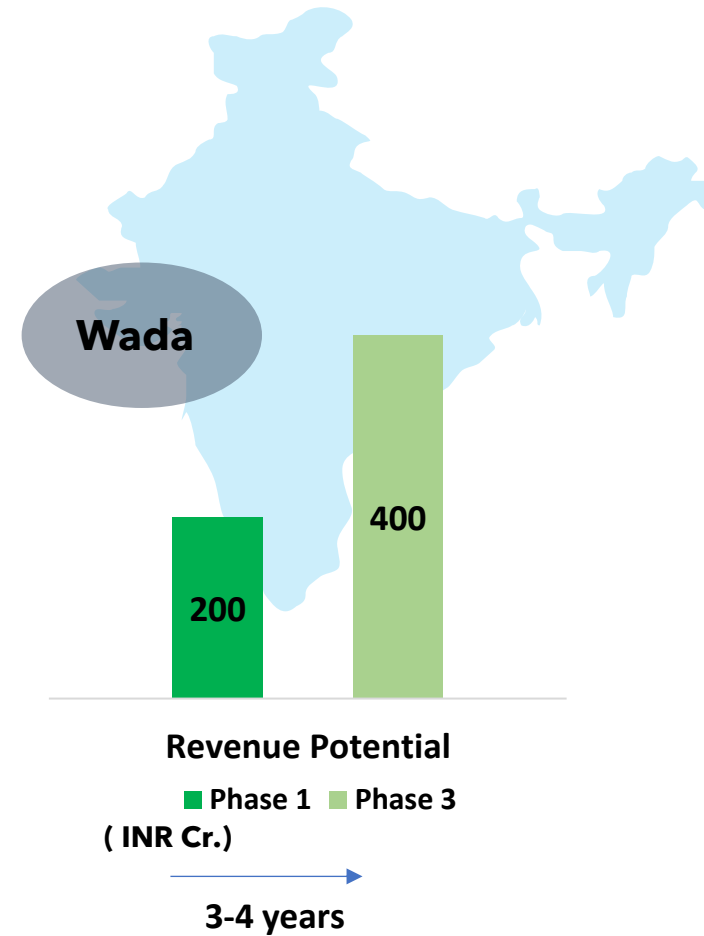
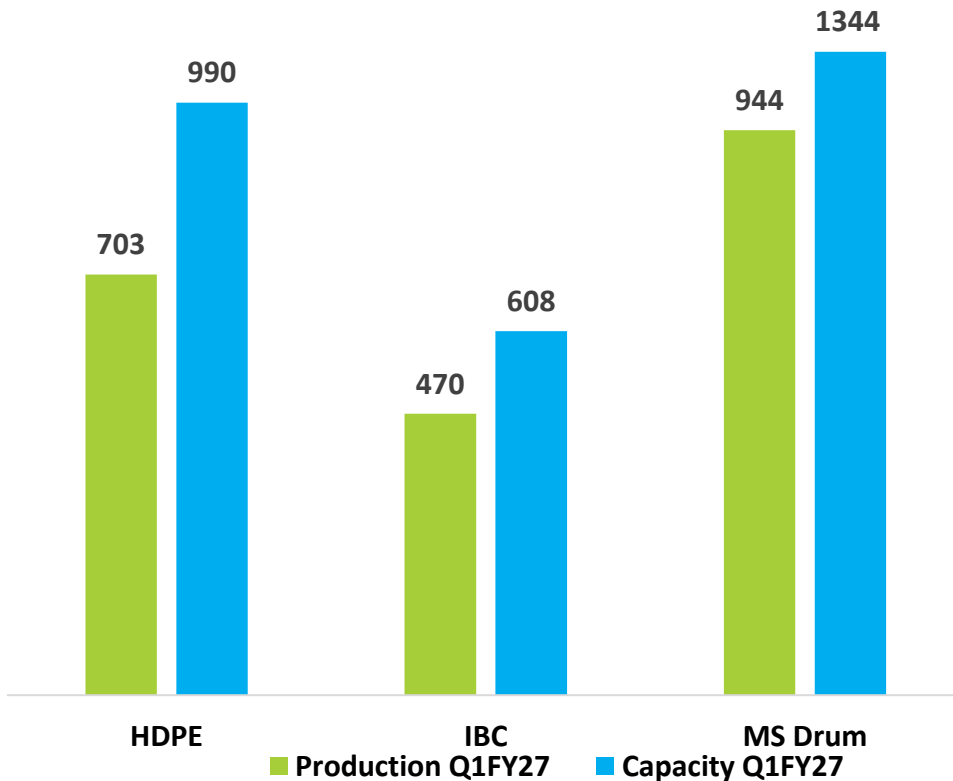
Per tonne profitability improving
(Per unit economics held up)

■ EBITDA/Tn



Wada update: Plant in full swing

- Production across all three categories - HDPE, IBC & MS lines are in full swing. Wada operations accounted for ~INR 43 Cr contributing 19% of the revenue from operations.
- Overall, the utilization is expected to reach ~80% during FY27.
- Current Utilization (HDPE - 71%, IBC - 77%, MS drums- 70%)



Green Energy Initiatives to further improve the financial performance – **Solar power plant update**

2nd February additional 5 MW commenced
in Bharuch

Commission of 1 MW in
Bharuch in next phase

Date of Commissioning : 6 MW
October 30th , 2025

Another 2.25 MW
capacity commenced in Maharashtra

Date of Commissioning : October 30th , 2025

Key highlights of the plant:

- The total investment in the project stands over ₹60 crore, implying a payback period of nearly four years.

Q1FY27 Update:

- Savings of INR 2 Cr
- Estimated savings in FY27 ~INR 15 cr



Commitment to sustainability, cost efficiency, and supply chain resilience –

Recycling Plant Update

Date of Commissioning : October 3rd , 2025

Key highlights of the plant:

- Investment of ₹8-10 crores, with an attractive payback period of ~2-3 years, underscoring capital efficiency.
- 5,000 MT annual recycling capacity to cater to 10-12% of Pyramid's raw material needs, driving meaningful savings and margin enhancement.

Q1FY27 update:

- Material processed - 155 MT
- EBITDA - Profit of 25 lakhs
- Estimated EBITDA during FY27 ~INR 2 Cr



Aligned with India's sustainability agenda, the facility will significantly reduce plastic waste and strengthen Pyramid's ESG credentials.

Strategic Roadmap for FY27

	Action Plan for FY27	Expected Outcome	
Green Energy Initiatives	14.25 MW Remaining 1MW to be deployed (Cost reduction- Rs.15cr/yr.) Operations in full swing	Improved cost efficiency	
Capacity Expansion	Capex of INR 20-25 Cr to be deployed as per the demand	Operational Cost Reduction	Revenue growth ~ 15%
Recycling Plant	5,000 tons recycled plastic for in-house use/sale; 30,000 tons of HDPE currently used for production Operations in full swing	Margin expansion	EBITDA Margin ~ 11%-12%

Q1FY27 Performance

Q1FY27 -Revenue grew 36% with PAT up 32% YoY

Sharp RM cost pass-through drove realization-led growth + IBC export volumes hit by war + Wada scale-up → Protecting unit economics despite reported margin compression

Price-led topline growth; IBC export volumes impacted by the war

- Revenue grew 36% YoY to ₹222 cr. Growth was driven primarily by price increase as sharp increases in raw material costs were passed through to customers.
- Underlying volumes were muted: HDPE/Polymer drum tonnage was down ~4% YoY, and IBC volumes were specifically hit as export demand suffered due to the war. This was partly offset by strong MS Drums growth (+51% YoY) and continued IBC-Polymer growth (+7%). Wada operations are in full swing, taking overall utilization to 62%.

Margins compressed on a % basis but per-unit economics held; Recycling & Solar Plant to drive the next phase of efficiency

- Gross profit rose 19% YoY, but gross margin (%) compressed to ~23% from ~26% as RM costs rose in step with price increases. Importantly, gross margin in Rs/tonne terms for HDPE remained stable - the pass-through protected per-unit profitability.
- EBITDA (incl. OI) grew ~50% YoY, with margins at ~10%, reflecting the operating leverage kicking in, even as total expenses rose only modestly despite new-plant commissioning.
- PAT grew 32% YoY to ~₹10.5 Cr, with margins at ~5%, impacted by a sharp rise in finance cost (+179% YoY) and depreciation (+61% YoY) tied to capacity expansion.
- The 6 MW solar plant, commissioned in late October, has started yielding benefits; full 14.25 MW capacity is expected to lower power costs by ~₹15 Cr annually.

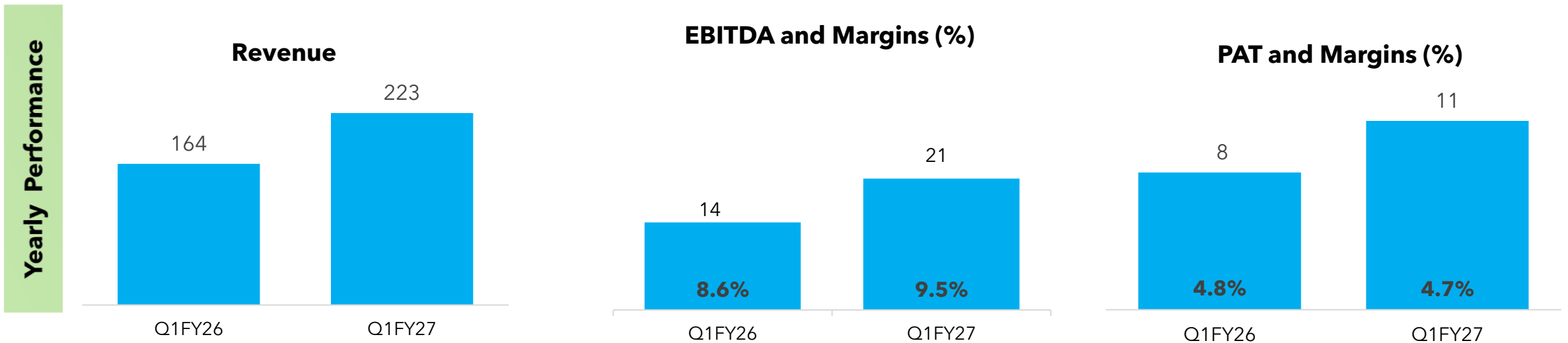
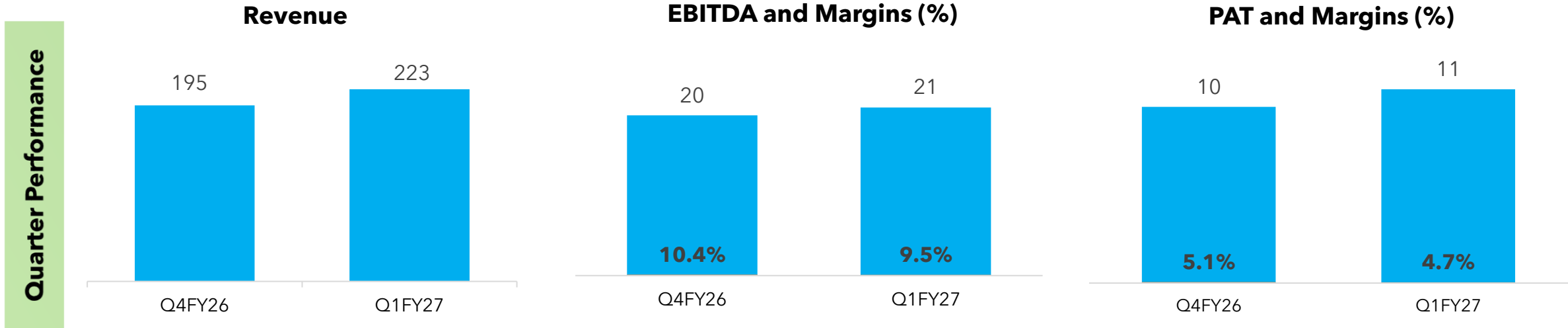
Operational Performance

	Value								Volume							
Particulars	UoM	FY21	FY22	FY23	FY24	FY25	FY26	Q1FY27	UoM	FY21	FY22	FY23	FY24	FY25	FY26	Q1FY27
<u>Turnover</u>																
<u>Regular Business:</u>																
Polymer Drums	Rs. Cr	179	214	248	254	258	289	101	MTPA	15,930	16,636	16,811	18,934	20,385	23,057	5,226
MS Drums	Rs. Cr	27	45	43	46	63	70	29	MTPA	1,717	2,359	4,726	5,332	7,427	8,515	2,928
Sub Total	Rs. Cr	206	259	290	300	320	359	129	MTPA	17,647	18,995	21,536	24,266	27,811	31572	8,154
<u>Value Added Product:</u>																
IBC Business	Rs. Cr	82	122	153	177	198	246	75	Units	1,13,701	1,36,448	1,66,737	211,332	255,502	3,35,652	87,954
*Other Operating Income	Rs. Cr	25	20	36	55	73	76	18								
Total Revenue	Rs. Cr	313	400	480	532	591	681	223	MTPA	26,448	27,950	29,843	37,643	43,993	52,830	12,992
Capacity Utilization	%	69.1%	74.5%	75.3%	73.1%	69.5%	68.7%	62.05%								

*Operating Income includes sale of raw material, scrap and accessories connected to our products.
Note: Total Revenue does not include Other Income

Financial Highlights

All amounts in Rs. Cr



*Note Revenue, EBITDA and margin calculations include other income

Q1FY27 Performance

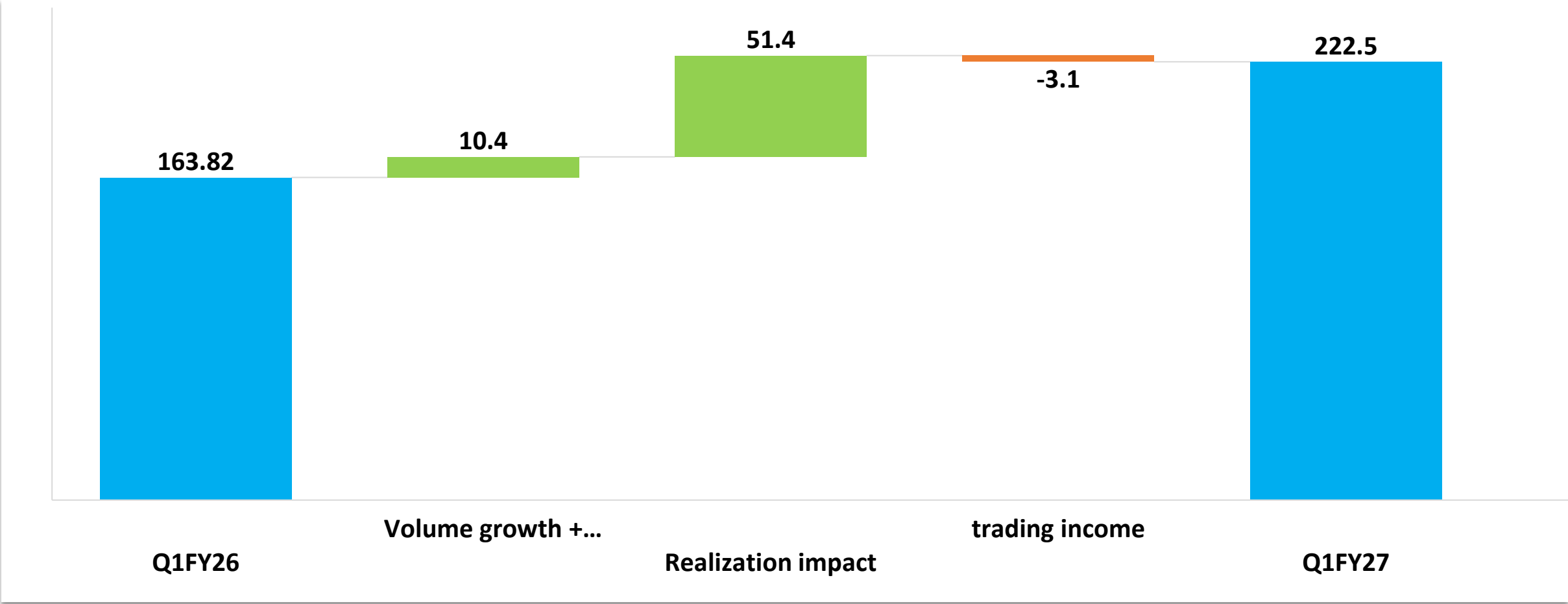
All amounts in Rs. Cr

Particulars	Q1FY27	Q4FY26	QoQ	Q1FY26	YoY
Revenue from Operations	223	195	14.2%	164	35.8%
Other Income	1	1	36.0%	1	20.0%
Total Income	224	196	14.3%	165	35.7%
Raw Material costs	172	140	23.1%	121	42.0%
Gross Profit	51	56	(7.8%)	43	18.9%
Gross Profit (%)	23.0%	28.6%	400 bps	26.3%	268 bps
Employee Cost	6	7	(21.1%)	5.84	-3.6%
Other Expenses	25	28	(13.5%)	23	5.5%
Total Expenditure	31	36	(15.1%)	29	3.7%
EBITDA	21	20	4.9%	14	50.0%
EBITDA (%)	9.5%	10.4%	335 bps	8.6%	76 bps
Interest	4	2	53.3%	1	178.5%
Depreciation	4	4	5.5%	2	61.2%
PBT	14	14	(2.9%)	11	32.1%
Tax Expense (Including Deferred Tax)	4	4	(19.5%)	3	32.0%
PAT	11	10	4.3%	8	32.1%
NPM (%)	4.7%	5.1%	128 bps	4.8%	(20) bps

*Note Gross Profit, EBITDA and margin calculations include other income

Q1FY27 Revenue Bridge

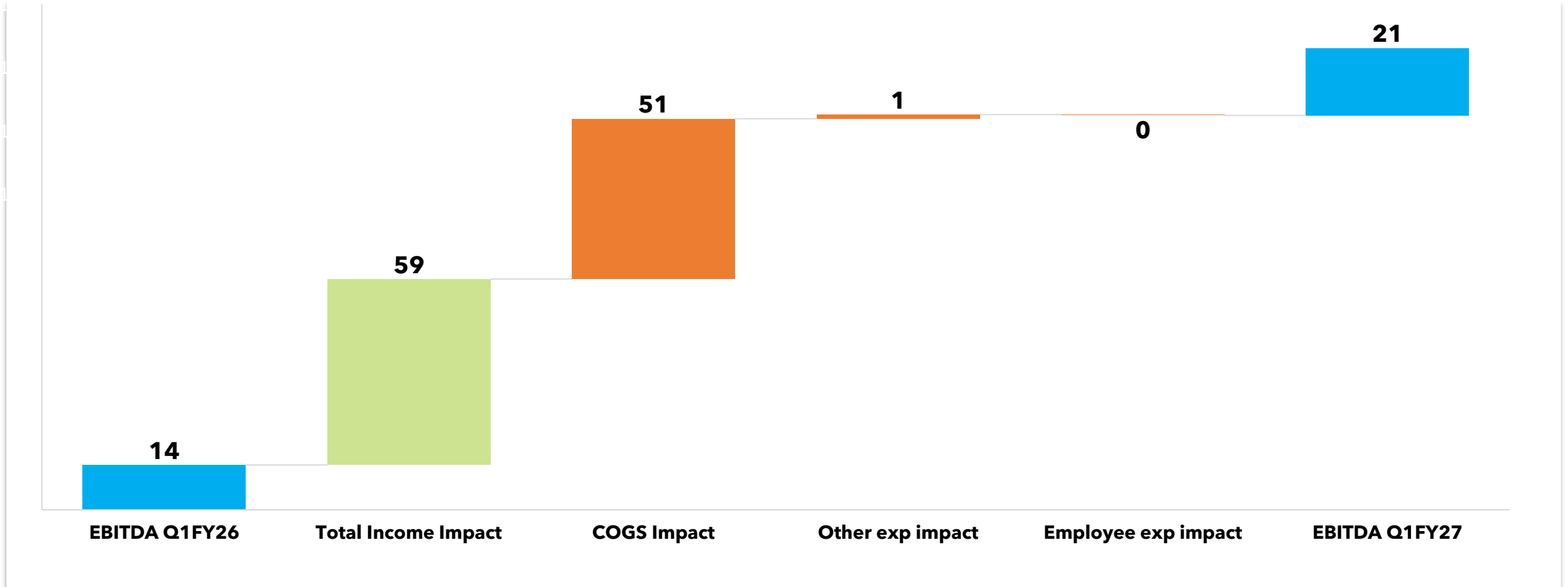
All amounts in Rs. Cr



Incremental revenue was primarily driven by improved realizations, supported by strong volume growth in MS and IBC drums. With utilization ramping up and demand remaining robust, management expects revenue growth to accelerate further.

Q1FY27 EBITDA Bridge

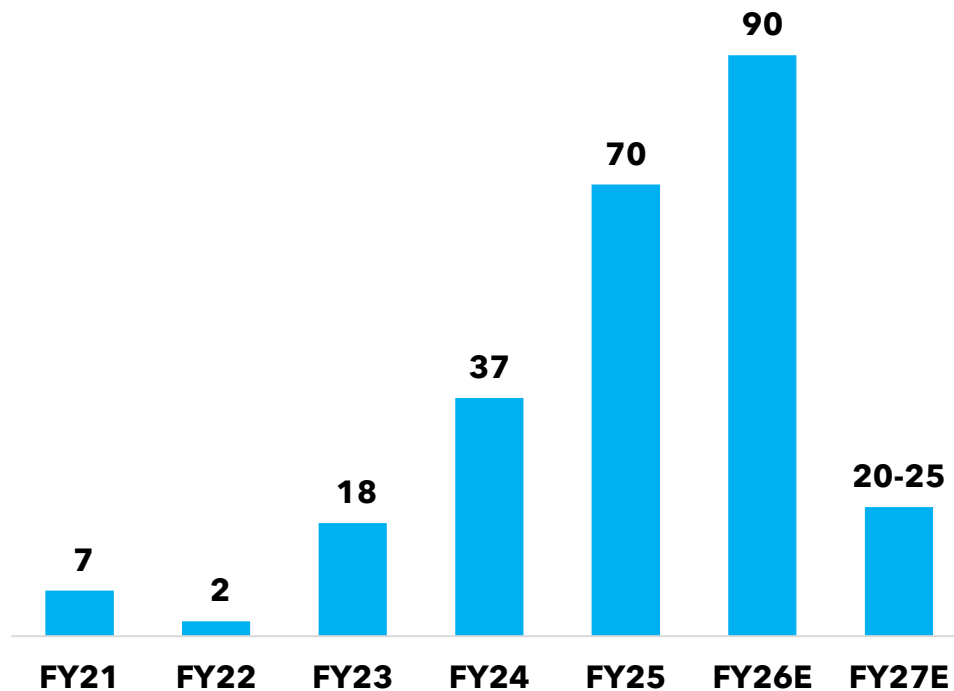
All amounts in Rs. Cr



EBITDA Growth driven primarily by strong revenue growth, improving product mix and partially offset by cost headwinds from expansion activities.

Capex Trend and Outlook

Capex* (Rs. Cr)



*for incremental capacity & operational efficiency

Strategic Priorities

Organic Growth & Green Energy Initiatives

The planned outlay for FY27 stands at ~₹20-25 Cr primarily for the Kutch expansion.

Balance Sheet Strength

To fund capex from internal accruals and cash balance. Marginal increase in debt due to captive solar power plant capex.

Strengthening Portfolio

Greater revenue share of high-margin product like IBC. Increasing automation and capacity in metal drums production. Optimizing production at each site.

FINANCIAL OVERVIEW

Annual Performance

All amounts in Rs. Cr

Particulars	FY21	FY22	FY23	FY24	FY25	FY26
Revenue from Operations	313.5	400.4	480.0	532.4	591.3	680.9
Other Income	2.7	2.2	2.0	4.7	3.8	2.8
Total Income	316.2	402.6	482.0	537.2	595.1	683.8
Raw Material costs	229.8	298.7	362.9	402.8	449.5	497.8
Gross Profit	86.4	103.9	119.1	134.3	145.7	186
Gross Profit (%)	27.3%	25.8%	24.7%	25.0%	24.5%	27.2%
Employee Cost	14.8	15.7	17.6	21.3	22.3	26.4
Other Expenses	39.1	43.8	49.8	64.2	76.7	100.7
Total Expenditure	53.9	59.5	67.3	85.5	98.9	127.1
EBITDA	32.5	44.4	51.8	48.8	46.8	58.9
EBITDA(%)	10.3%	11.0%	10.7%	9.1%	7.9%	8.6%
Interest	5.2	4.9	4.1	2.3	2.7	7.5
Depreciation	4.4	4.4	4.9	6.4	8.0	11.9
PBT	22.9	35.2	42.8	40.1	36.1	39.5
Tax Expense (Including Deferred Tax)	5.9	9.0	11.1	10.8	9.5	10.6
PAT	17	26.2	31.8	29.3	26.7	28.8
NPM (%)	5.4%	6.5%	6.6%	5.5%	4.5%	4.2%

*Note Gross Profit, EBITDA and margin calculations include other income

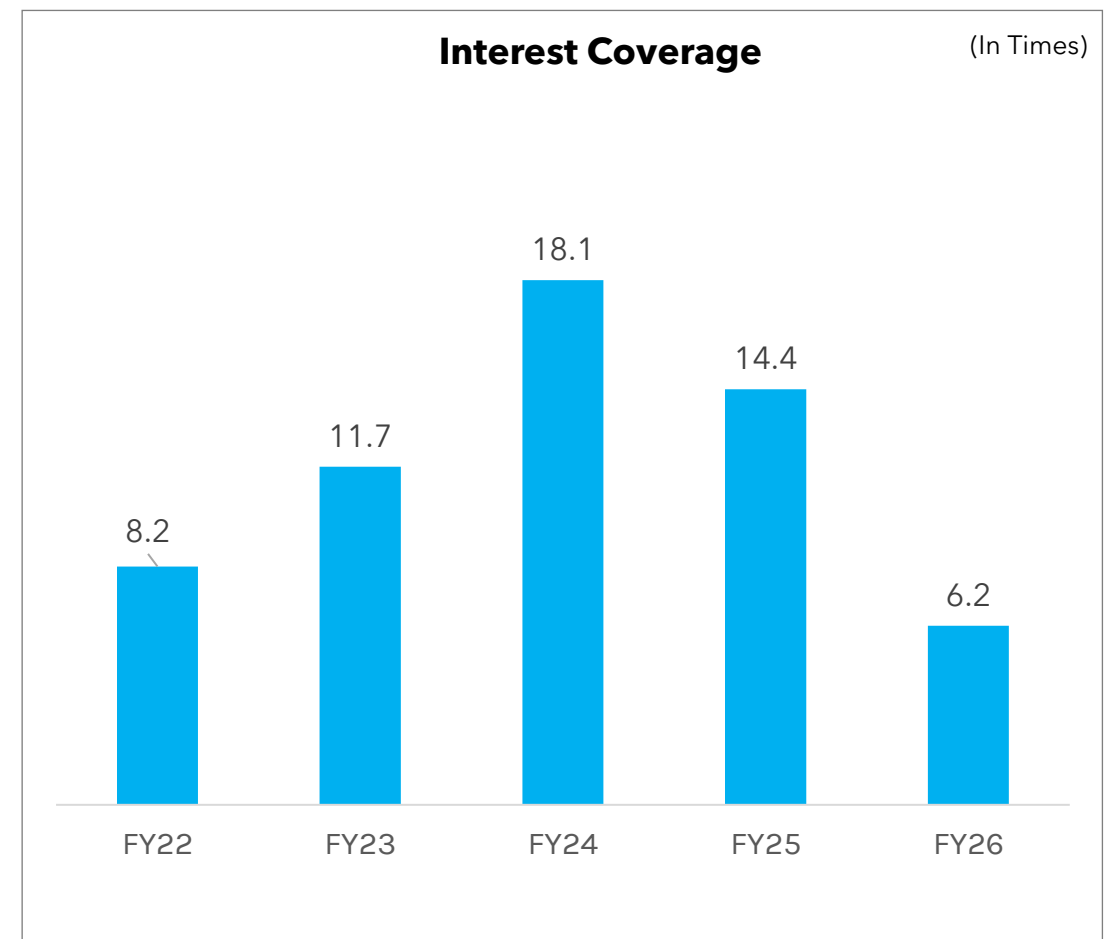
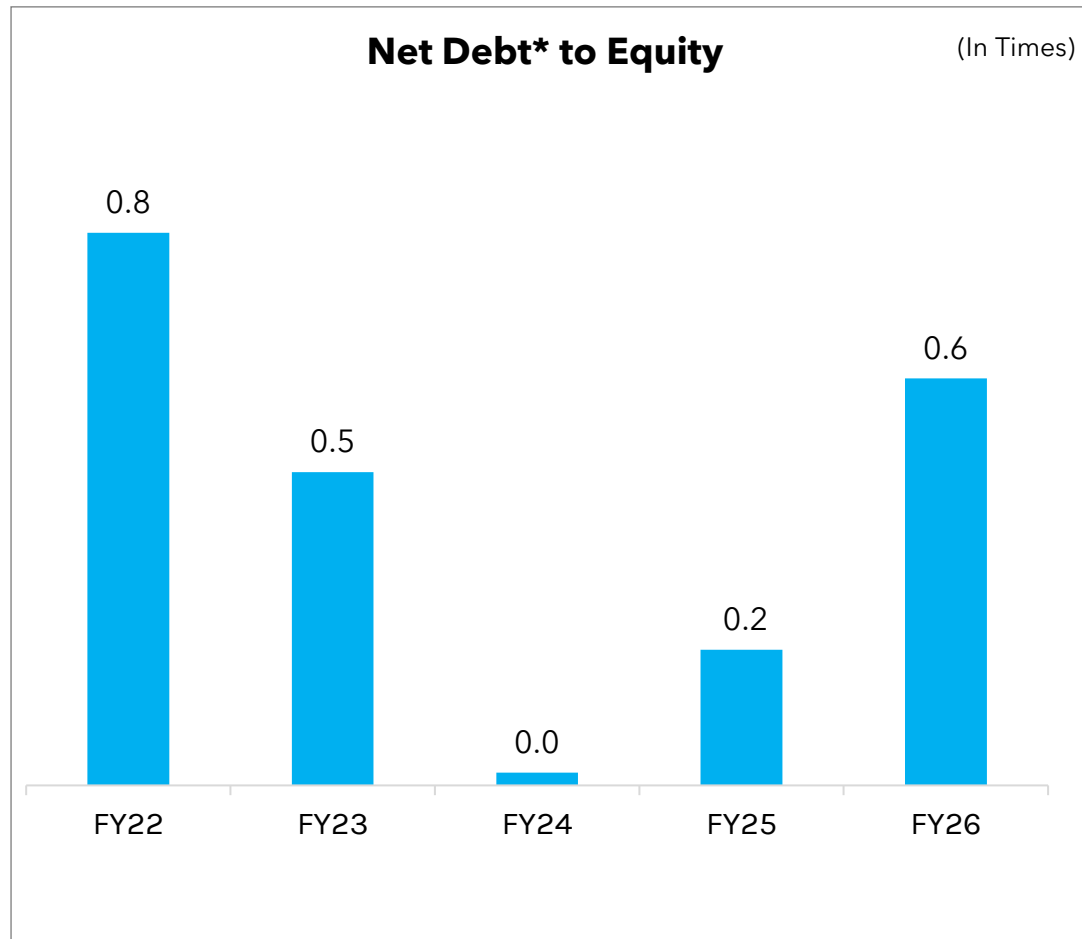
Balance Sheet

All amounts in Rs. Cr

Equity & Liabilities	FY21	FY22	FY23	FY24	FY25	FY26
Equity	3.9	3.9	31.3	36.8	36.8	36.8
Reserves	44.9	71.3	76.0	185.4	212.5	239.8
Net Worth	48.9	75.2	107.3	222.2	249.3	276.7
Non-Current Liabilities						
Long-Term Borrowing	21.6	11.3	17.5	1.5	27.6	72.9
Lease Liabilities	0.8	0.4	0.1	-	0.6	0.4
Deferred Tax Liabilities	4	4.2	4.6	5.7	7.0	11.6
Long-Term provision	1.6	1.8	2.0	2.5	2.8	3.1
Total Non-Current Liabilities	28	17.8	24.3	9.7	37.9	88.1
Current Liabilities						
Short-Term Borrowings	29.7	53.5	37.8	18.4	26.8	110.5
Lease Liabilities	0.3	0.3	0.3	-	0.2	0.2
Trade Payables	41.5	31.6	49.4	45.0	42.9	42.3
Current Tax Liabilities (Net)	0.7	0.2	2.3	-	0.0	0.0
Short-Term Provisions	0.2	0.2	0.3	0.4	0.3	0.3
Other Current Liabilities	4.2	4.9	4.1	7.6	11.2	9.2
Total Current Liabilities	76.7	90.8	94.3	71.4	81.4	162.5
Total Equity & Liabilities	153.5	183.8	225.8	303.3	368.6	527.2

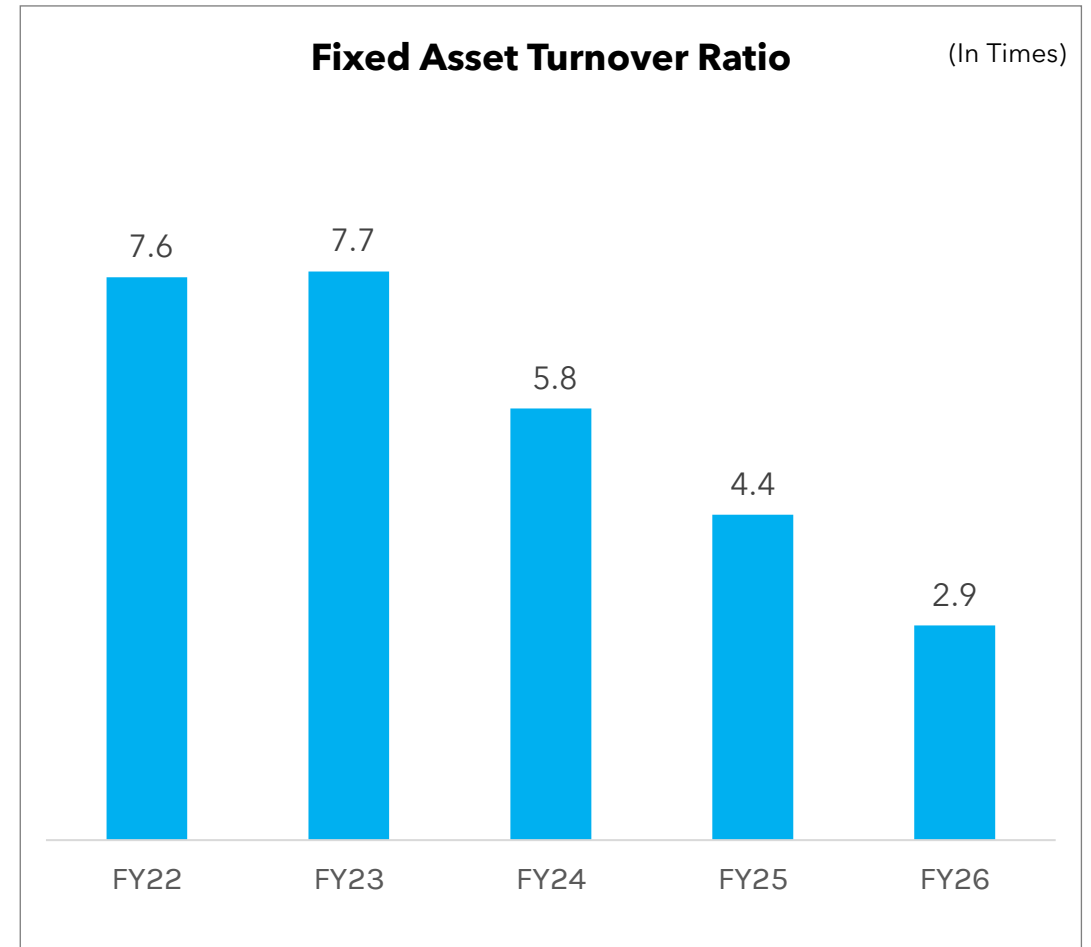
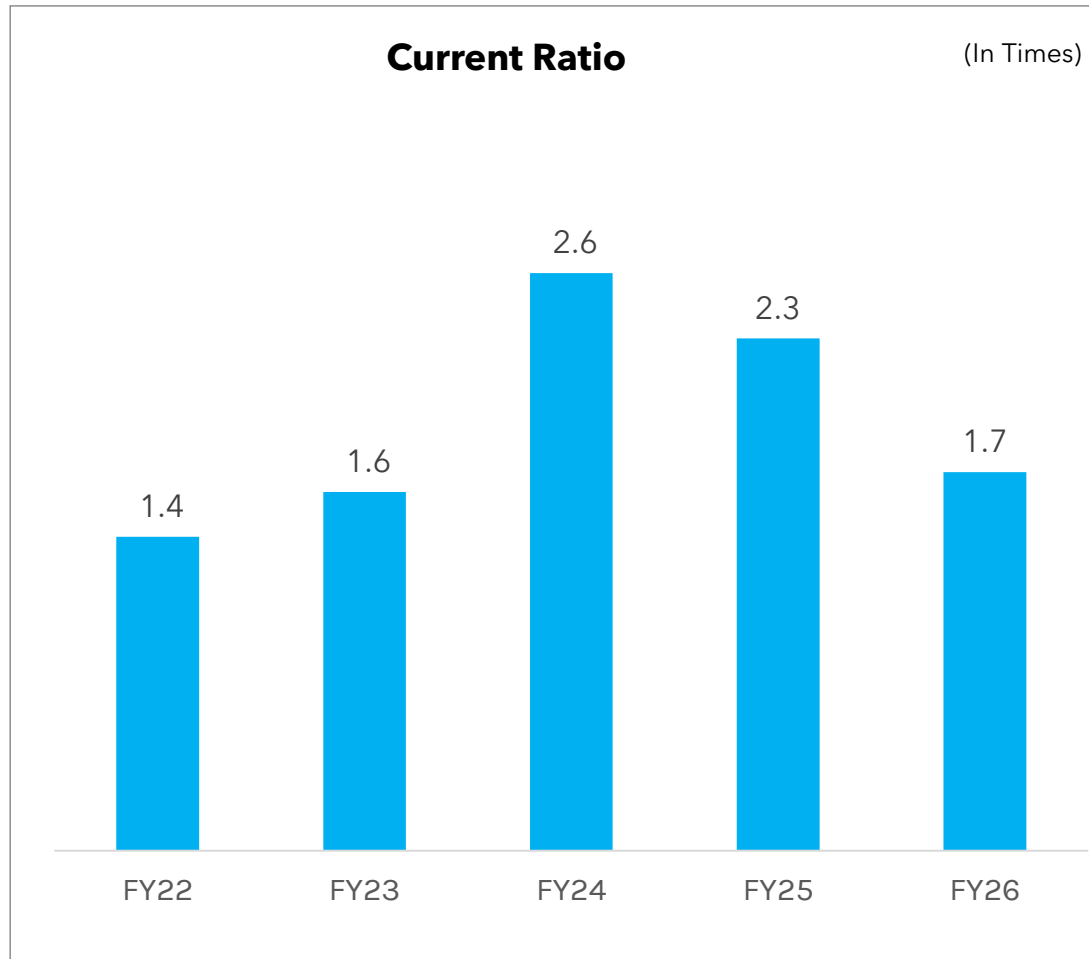
Assets	FY21	FY22	FY23	FY24	FY25	FY26
Non-Current Assets						
Fixed Assets	51.4	51.8	69.2	106.5	160.2	237.9
Non-Current Investment	1.1	1.0	2.9	4.0	-	-
Other Non-Current Financial Assets	-	-	-	-	-	-
Deferred Tax Assets	-	-	-	-	-	-
Other Non-Current Assets	4.6	3.0	2.2	7.6	18.2	8.7
Total Non-Current Assets	57.1	55.9	74.3	118.1	178.4	246.6
Current Assets						
Inventories	21.6	37.5	45.5	58.8	61.0	107.1
Trade Receivables	64.4	75.1	77.0	99.3	115.3	142.9
Cash & Bank Balance	4.6	3.5	5.8	6.5	5.7	5.9
Investments	-	-	-	9.3	0.0	0.0
Other Current Financial Assets	0.2	0.5	0.4	0.6	0.0	0.72
Current Tax Assets (Net)	-	-	-	-	-	-
Other Current Assets	5.7	11.4	22.8	10.8	7.7	23.9
Total Current Assets	96.4	127.9	151.5	185.2	190.3	280.6
Total Assets	153.5	183.8	225.8	303.3	368.6	527.2

Key Ratios (1/1)



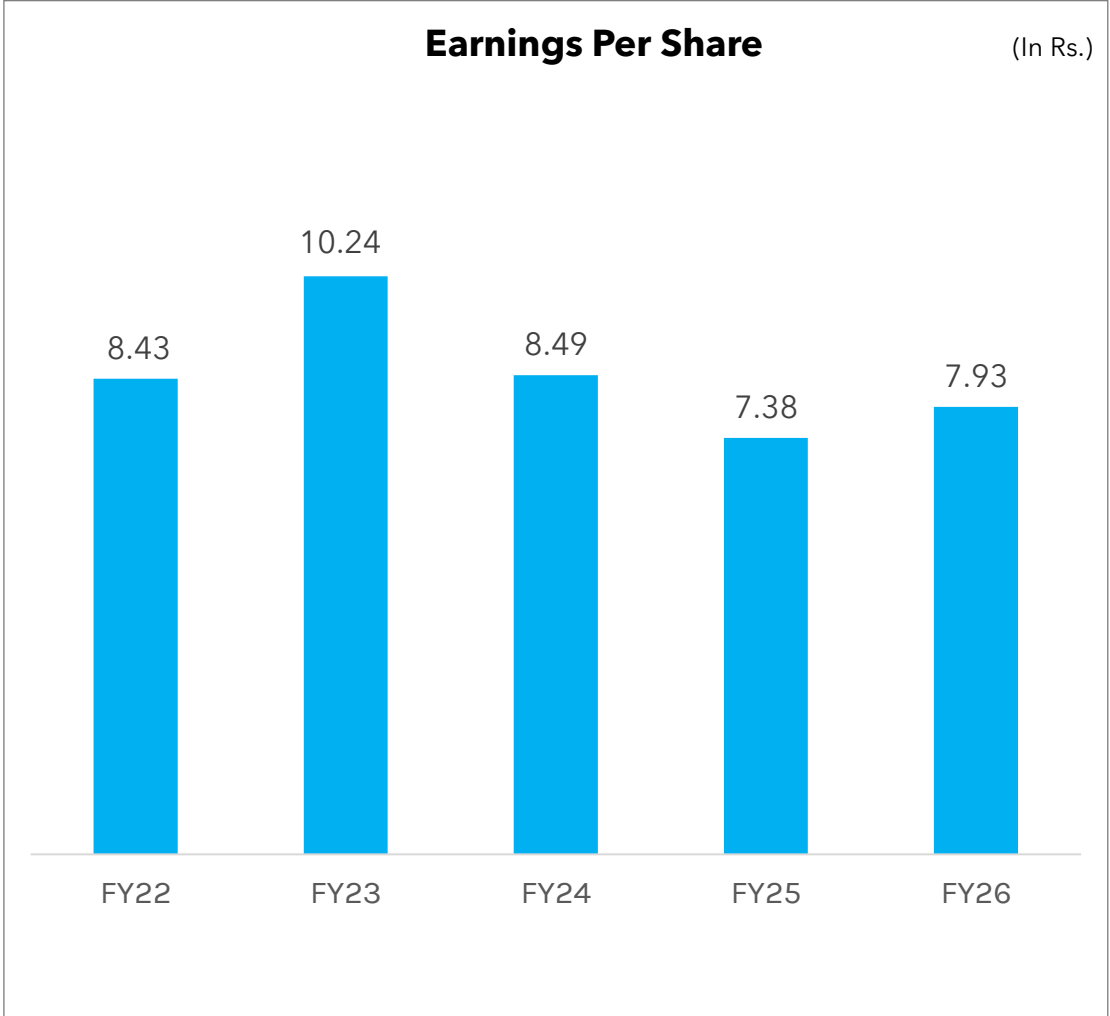
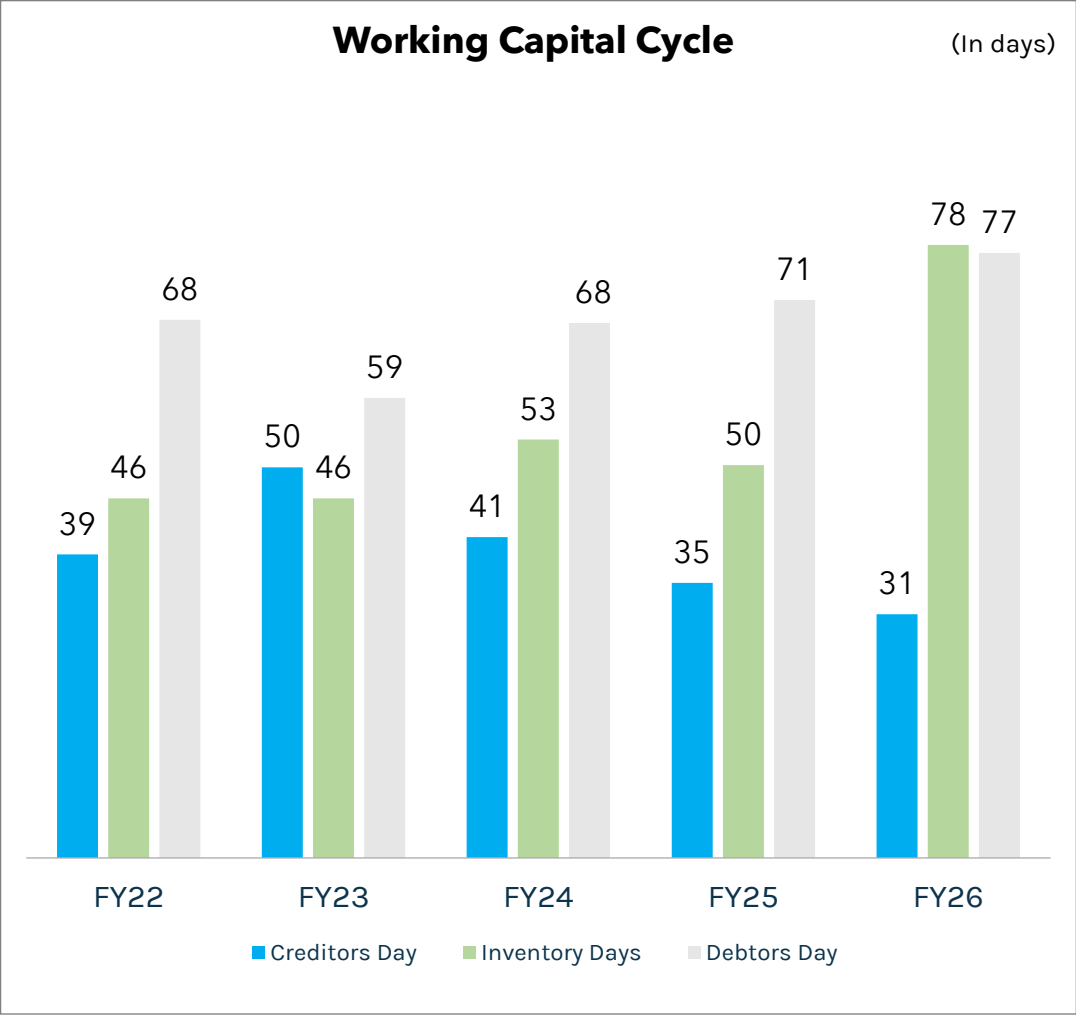
Note: *Cash and cash equivalents consists of cash, bank and current investments

Key Ratios (1/2)



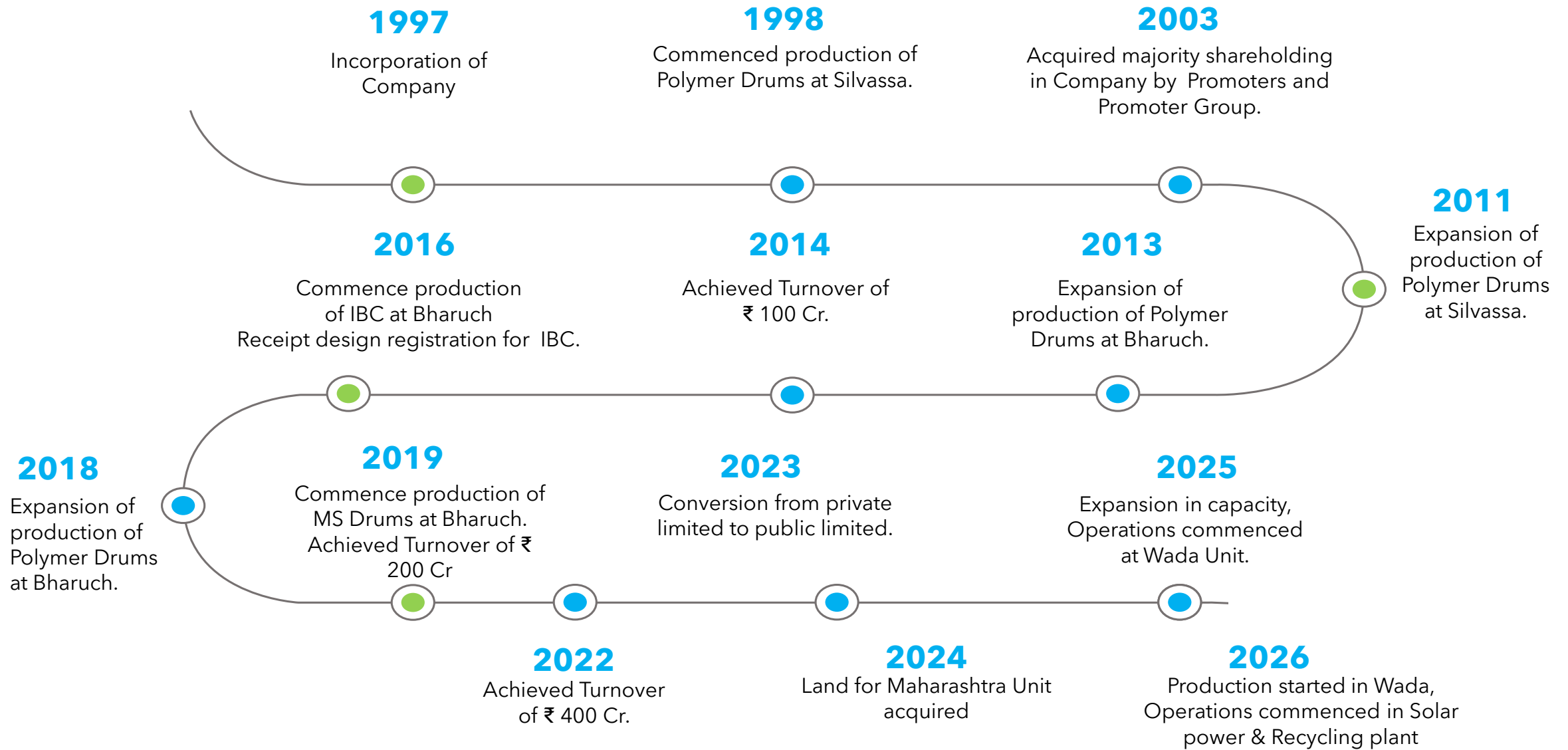
Fixed Asset Turnover Ratio= Revenue from Operations/ Average Total Fixed Assets

Key Ratios (1/3)

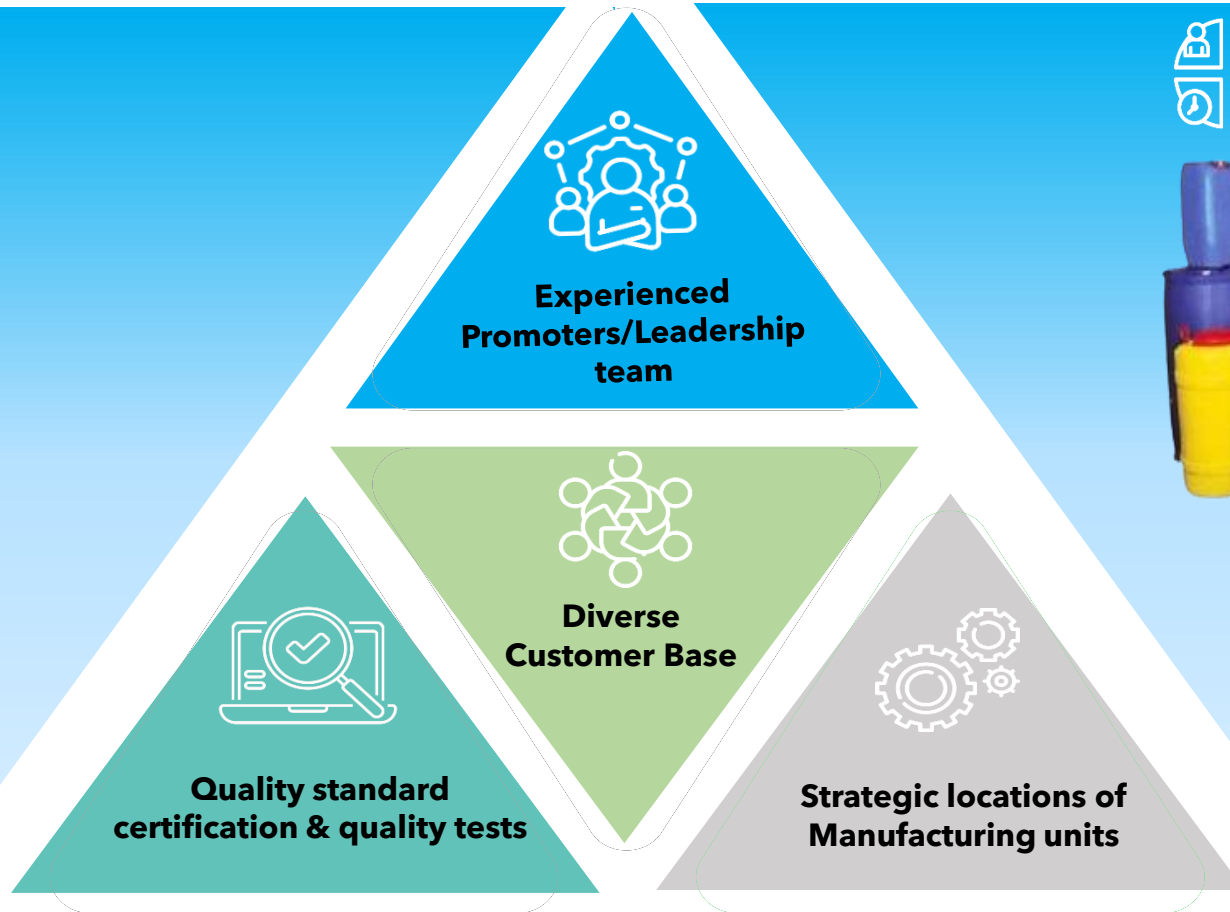


ANNEXURE

Our Journey



Our Key Strengths...



Comprehensive Product portfolio



Offering complete bulk industrial packaging solutions

IBC Containers - Streamlining Logistics and Enhancing Efficiency

- Pyramid Technoplast is a leading manufacturer of rigid Intermediate Bulk Containers (IBCs), specializing in the production of 1000-liter capacity IBCs.
- With a strong focus on organization, mobility, and integration capabilities, our IBC containers offer numerous benefits.
- They significantly enhance logistic and handling timelines, improve efficiencies, and increase capacity by enabling the filling, moving, loading, transit, and dispensing of materials in a single container.
- IBCs provide a reliable and consistent solution for the safe handling and storage of various substances, offering convenience to the customers.



Steel Pallet IBC

**L-1,200MM
W- 1,000MM
H- 1,153 MM
Capacity- 1,000L**



Composite Pallet IBC

**L-1,200MM
W- 1,000MM
H- 1,153 MM
Capacity- 1,000L**



Wooden Pallet IBC

**L-1,200MM
W- 1,000MM
H- 1,175 MM
Capacity- 1,000L**



Plastic Pallet IBC

**L- 1,200MM
W- 1,000MM
H- 1,173 MM
Capacity- 1,000L**

Plastic Barrels - Versatile Solutions For Industrial Packaging

- Pyramid Technoplast is engaged in the manufacturing of all types of plastic barrels, containers, and HDPE drums that are widely used for industrial and commercial applications. Their plastic drums and containers are supplied to chemical, agrochemical, specialty chemical and pharmaceutical companies.
- The Company manufactures drums with capacities ranging from 20 LTR to 250 LTR and even higher according to the clients' specifications
- Key Features of Plastic Barrel: Easy to handle, Tamper proof design, Leak proof, Easy to fill, Easy to transport, Easy to unload.



Full Open Top Drums

Height : 530 mm
Diameter : 330 mm
Mouth : 250 mm
Weight : 1.8 kgs



Narrow Mouth Drums

Height : 560mm
Diameter : 385 mm
Mouth : 50 mm & 25 mm
Weight : 2.5 kgs



Wide Mouth Drums

Height: 740 mm
Diameter: 485 mm
Opening: 8" And 10"
Weight: 5 kgs



Jerry Cans

Height : 470 mm
Width : 290 mm
Length : 325 mm
Mouth : 45 mm
Weight : 1.8 kgs

MS Drums - *Meeting Diverse Packaging Needs*

- Pyramid Technoplast serves as a one-stop shop for all your packaging needs, offering a wide range of drum options such as General-Purpose Metal drums, Epoxy Coated/Lacquered drums, Composite drums, Galvanized drums, and Open top drums.
- The Company's IBCs and MS Drums have received UN certification, meeting the safety levels outlined by the United Nations Recommendations and conforming to the quality standards of IS 1783:2014.
- MS Drums are capable of storing and transporting both liquid and solid raw/finished goods of 18 gauge to 20 gauges with storage capacity of 200 L to 210 L.
- With the diverse selection, customers can find the perfect drum solution for their specific requirements, including various shapes, sizes, & dimensions.



Close Mouth Barrel

Height - 883 + 3mm
Diameter - 584 mm (max)
Opening - 50mm & 20mm



Composite Barrel

Height - 890+ 3mm
Diameter - 584 mm (max)
Opening- 2 openings of 50mm



W-Bead GI

Height - 883 + 3mm
Diameter - 584 mm (max)
Opening - 50mm & 20mm



Goose neck Epoxy Coated Barrels

Outer Diameter - 563mm
Outer Height - 891mm
Inner Diameter - 559mm

State Of The Art Manufacturing Facilities

Powering Innovation & Production Excellence

Unit 1



Located in Silvassa.
Installed capacity 7,488 MTPA.
Area 4,018 Sq. M.

Unit 2



Located in Silvassa.
Installed capacity 3,309 MTPA.
Area 1,750 Sq. M.

Unit 3



Located in Vilayat Vagra GIDC
Bharuch.
Installed capacity 6,694 MTPA.
Area 4,447.80 Sq. M.

Unit 4



Located in Vilayat Vagra GIDC
Bharuch
Installed capacity 7,244 MTPA.
Area 4,447.80 Sq. M.

Unit 5



Located in Vilayat Vagra GIDC
Bharuch
Installed capacity 2,10,000 units
Area 7,133.92 Sq. M.

Unit 6



Located in Vilayat Vagra GIDC Bharuch
Installed capacity 10,800 MTPA.
Area 4,447.80 Sq. M.

Unit 7



Located in Vilayat Vagra GIDC Bharuch
Installed capacity
IBC: 210,000 Units
HDPE: 5,499 MTPA
Area 15,265.11 Sq. M.

Unit 8



Located in Wada, Maharashtra
Installed capacity
IBC: 150,000 UNITS
HDPE: 3,960 MTPA / MS drum: 5,376 MTPA
Area: 12,140 Sq. Mtr.

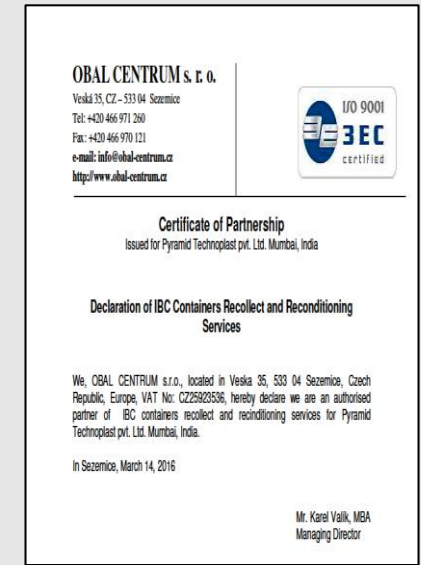
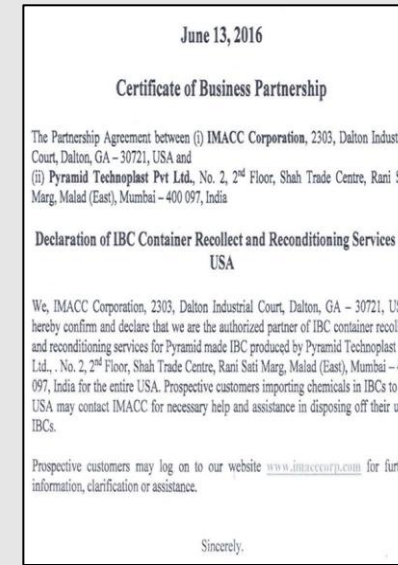
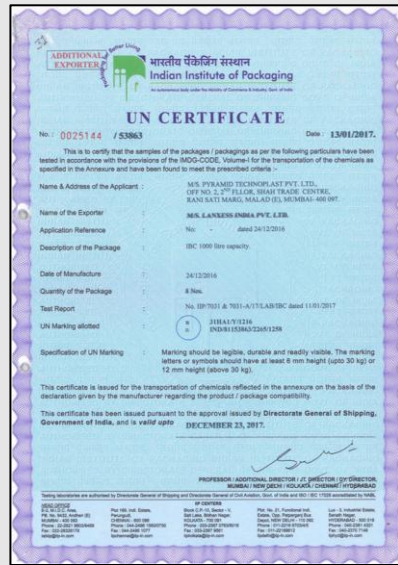
Operations in Recycling plant and 6MW solar power plant commenced in Oct'25.

Precision, Quality, Innovation

Empowering
Manufacturing
Excellence with
Advanced Technologies

- Fully automated machines with advanced blow molding technologies are utilized in the manufacturing process.
- National and international standard molds and dyes are used to ensure high-quality production.
- Air Dryers to eliminate the moisture in the plastic material before processing it.
- Injection Molding Machine that facilitates manufacturing of a wide range of products.

Certifications - Recognitions Of Quality & Global Compliance



Quality Certification Approved
and certified
by IIP Govt of India
Organization - UN Approved
IBCs

International TUV Certification of IBC
From TUV Singapore

Pyramid Technoplast
IBC - Collection
Service in USA

Pyramid Technoplast
IBC - Collection
Service in Europe



Diverse and Superior Customer Base



Over
500+
Customers

Experienced Leadership Team



Mr. Bijaykumar Agarwal
Managing Director & Chairman

With over three decades of experience in the packaging industry, Mr. Agarwal oversees finance, raw material procurement, customer servicing, and business development.



Mr. Jaiprakash Agarwal
Whole Time Director & CFO

Master's degree holder from ICFAI University, Dehradun, Mr. Agarwal has over 19 years of experience in the packaging industry. He looks after manufacturing, finance, accounts, sales, marketing, and business development.

Experienced and Accomplished Board of Directors



Mrs. Madhu Agarwal
Whole Time Director

With a Bachelor's degree in commerce from Calcutta University, Mrs. Agarwal has over 16 years of experience in human resources, compliance, and administration.



Mrs. Vandana Agarwal
Independent Director

A members with ICAI, Mrs. Agarwal has over 10 years of experience in financial management and advisory services.



Mr. Sunil Yadav
Independent Director

Law Graduate from Mumbai University. Over 11 years of experience in legal practice and advisory.



Mr. Venugopal Rao Kudipudi
Independent Director

Mr. Kudipudi is a member of ICSI and has over 9 years of experience in corporate law advisory and company secretarial compliances.



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Thank You

