praruh
DRIVING TECHNOLOGY

November 06, 2026

To

The Department of Corporate Services
BSE Limited
P.J. Towers, Dalal Street,
Mumbai, Maharashtra-400001

Scrip Code: 544538

Sub: Investors Call Transcript

Dear Sir/Ma'am,

Pursuant to Regulation 46(2) (oa) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform the exchanges that the transcript of audio call recording of the Company's Analyst Call to discuss the Unaudited Financial Results (standalone) for the half year ended on September 30, 2026 is attached herewith.

Kindly take the same into your records.

Thanking you

For PRARUH TECHNOLOGIES LIMITED

GEETA KUMARI
Digitally signed by GEETA KUMARI
Date: 2026.11.05 20:21:59 +05'30'

Geeta Kumari
Company Secretary & Compliance Officer
Membership No. A57342

Praruh Technologies Limited

H1 FY27 Earnings Conference Call

04 November 2026

Management:

Mr. Amar Deep Sharma - Founder & Chief Technology Officer

Mr. Rahul Sharma - Chief Executive Officer

Mr. Vishal Prakash - Managing Director

Mr. Jitendra Kumar - Chief Financial Officer

Praruh Technologies Limited

H1 FY27 Earnings Conference Call Transcript

Moderator: Good Afternoon, everyone. Welcome to the H1 FY27 earnings conference call of Praruh Technologies Limited. On behalf of Moonwalk Capital, I thank the management for giving us the opportunity to host this call. Please note that this call may contain forward-looking statements, which should be read in conjunction with the risks and uncertainties applicable to the Company. The call is being recorded. Representing the Company today are Mr. Amar Deep Sharma (Founder & Chief Technology Officer), Mr. Rahul Sharma (Chief Executive Officer), Mr. Vishal Prakash (Managing Director) and Mr. Jitendra Kumar (Chief Financial Officer). I now invite Mr. Rahul Sharma to make his opening remark.

Mr. Rahul Sharma: Good Afternoon everyone. Namaste. Welcome to Praruh Technologies Limited. Did you see my results of this Financial year? Half year ended FY27. For the last few years our H1 was lower than H2. So the management has made a decision to improve H1. So Half yearly turnover is 84 crore, EBITDA is 11 crore and PAT is 8 crore. So this is a transition period for us. We are working on a software called NeuralOps. The Software NeuralOps market is estimated to reach $ 9 billion in 2031. This software we have been using for the past few years. We purchase software from the Indian Market and Foreign OEMs like CISCO and Dell. This software is used to increase PAT. Praruh is going to establish itself as an OEM for this software going forward. We can use this software in data centers, cyber security and many other sectors.

The Company is changing itself from traditional platform business to AI Business. Praruh has tied hands with Google and Wizeverse AI. So this helps us to get into the AI sector and Cyber Security and Data Center Business.

We are now setting up a Defence Vertical. This will be a big opportunity for us. We have identified a senior personnel having defence background and will be joining Praruh Team in the month of November / December. Our software NeuralOps will play a big role in the Defence Sector because it is a

Make-In-India indigenous product. Since the Government of India is talking about Make-In-India and Atamnirbhar Bharat and hopeful with this we will take it globally.

If someone wants to set up Arms and Ammunitions or anything in the Defence Market the first thing itself needed is DPR. If you see DPR. So under defence vertical only a new thing will be started as services only. We will charge for the service of DPR. So we are working on this, we are working on a few pipelines for the DPR also. That will start in March.

If I am talking about cybersecurity, we are providing this NeuralOps and we are going to sell software services in the near future, which is SaaS. This will help Praruh increase PAT and EBITDA.

The new developments we did from the last 5 years, the NMS. Why am I talking about the NMS again and again? Because this comes under the Make in India policy. We are not the only ones who have created the software. Many big OEMs like Cisco already told you, HP and others are making this software and they are and they are taking the market. Even a few companies are standing alone doing this software.

So my contribution in terms of pack and in terms of sales also in the upcoming years, 2027, 2028, 2029 and 2030 will increase. The contribution of this software increases near about 5 to 20%.

Same for the defence. Defence, Data Center, Cyber Security and DPR. So all these things we are catering to and going to increase our focus on catering these things in the future.

If you see we are not getting the government market, we are getting the government PSU. But our vision in the upcoming years, next to next years is changing because the world is changing. So we are changing also. How are we changing? We are an essential defence sector but will be the Enterprise vertical team and the Security Operations team.

Till now our market which we were catering to was coming from 90% from the PSUs and government and 10% from the enterprise. So we have identified one senior guy who will lead the enterprise division. So maybe I think 2027-28, the enterprise market will contribute at least 20 to 30% in our growth. If you

see our expansion in a different domain, I'm talking about we are getting the PSUs, we are getting the enterprise, we are getting the defense, we are getting the cybersecurity, and our planning is to establish other secure SOC and services to the client also.

So this is the main game we have as of now. And you know, if you see recently we have done a lot of partnerships with the major OEMs because if you talk about cybersecurity, we have signed a partnership with Cisco. Cisco by name is Splunk. So Splunk is the giant in the market, in the global, if I'm talking about the global. So our vision is to join hands with the big OEMs like Google, like Wize Verse AI and Cisco Splunk. These are the cybersecurity, they are catering the cybersecurity market. So our vision is to cater to the large cybersecurity as a service as a sales also. This is our vision for the upcoming years. So if you see, we have done 84 crore in the first half of this year, and hopefully we will reach triple figures in this financial year with a good margin also. We are improving our margin also. How are we improving our margin? Because we are not depending on the PSUs and government right now, we are establishing defense and enterprise also. This will help us to provide us with a good margin in the upcoming years.

This is from my side, and I'm just handing over to the CFO. He will take through all the financial. Mr. Jitendra Kumar, please.

Mr. Jitendra Kumar:

Thank you, Rahul. Good afternoon everyone. I am Jitendra Kumar, CFO of Praruh Technologies Limited. I will take you through Praruh's financial performance for the half year ending on 30th September 2026.

Revenue from operations stood at Rs 84.06 crore, as Rahul also informed, compared with Rs 17.60 crore in H1 FY26. Representing year on year growth of 378% and EBITDA has increased to 11.34 crore from 1.95 crore in the corresponding period last year with growth of 482 percent.

Our EBITDA margin improved to 13.49%, and compared with 11.07% in H1 financial year '26, this represents an improvement of approximately 242 basis points.

And profit after tax was Rs 8.18 crore compared with Rs 0.98 crore in the previous financial year, representing growth of 7.33%.

Given the scale of our project, project business flexing and working capital management remain important areas of focus as we execute our projects over order. Our financial priorities are to maintain discipline on project cost, monitor receivables closely, and support delivery requirements. That concludes the financial review. We can now open the floor for the questions.

Moderator: Okay, thank you everyone. Participants can raise their hand and ask the questions. Please note, we'll limit the questions to 2 per participant. The first question is from the line of Mr. Aditya Rawal from Crescero Capital. Crescero Capital, sir, you can unmute and ask the question.

Mr. Aditya Rawal: Can you hear me sir?

Mr. Jitendra Kumar: Yes you are audible sir.

Mr. Aditya Rawal: Okay, sir. So my first question is regarding your defense side, like what is your long-term vision for defense and what is the first milestone that will show it is working?

Mr. Jitendra Kumar: Your voice is too low. Can you speak loudly?

Mr. Aditya Rawal: One minute, sir. What is your long-term vision for defence and what is the first milestone that will show it is working? Can you hear me, sir?

Mr. Rahul Sharma: So our long-term vision for the defense is very clear. I already told you about senior personnel which Praruh Technologies will onboard in this year itself. I think so by November-December.

So that defence senior personnel will lead the vertical. In terms of Turnover, see defence is a very huge market. Talking about

contributions things have been changed. The market is big till 2031 and i am thinking about this year I think so 50 to 70 crore comes from the defence and it will grow maybe because you know somebody will come he will he will understand the our network our our company he will take time

Then we are planning on 28-29 one hundred plus and it goes on because it is a huge market. I think this is the first question you have asked second question. What is your second question?

Mr. Aditya Rawal: Okay so my second question is regarding data centers and AI like what will be Praruh in the next 2 to 3 years in Data Center and AI Business? What is the one thing that has to go right?

Mr. Rahul Sharma: So Aditya Ji actually this is a transition. We were previously a technical tech platform based company. Now we are an AI tech based company and I told you about our software NeuralOps as an OEM in the market. It will help to expand from the point of view of OEM and capture the market. So our vision is already getting ready for data center business, in fact already catering data center business of Delhi Metro Rail Corporation working with RailTel in data center business. In terms of Technical Mr Amar Deep will let us know more about it.

Mr. Amar Deep Sharma: Good Afternoon. As Rahul ji has precisely mentioned, we are present in the data center business. In defence specifically for the Indian Navy we have executed projects for their Mumbai Data Center Division and other locations. Indian Navy's entire pension and salary data based application we have upgraded the application entirely for their data center. IT also we are catering to DMRC tenders their entire data center like CCTV applications, clock application etc we are managing. For the RailTel data center we are providing security and network services. Even ONGC we are catering to ONGC's entire oil exploration process with our own designed system and monitoring the entire oil exploration process. So data center is not a new field for us we are just doing a complete transition via our own software NeuralOps. Since we are already sitting inside their data centers we are trying to maintain the data center as a part of services. So we know what is the requirement of

managing entire networks. Because the networks and services are managed from data centers. Keep this in mind our next transition in data center business is keep our legacy services apart from that our own software which is crucial part for automating all services of data center will be our main contribution.

Apart from this, even in the defence data center we are sitting like the Indian Navy. There also we will be giving automation services for the data center.

So keeping the legacy business services along with transitioning in the data center via our own software which will automate the task and services is the key for Praruh Technologies.

Mr. Aditya Rawal: Understood sir. Can you please provide guidance regarding revenue?

Mr. Rahul Sharma: So talking about revenue we are already present in the data center business. This half yearly result is about the data center itself. So talking about the next 4 to 5 years there are a lot of data centers coming in India. Our focus is also to provide AI based data center solutions. Talking about Praruh, in coming 27 and 28 Data center revenue goes beyond 100. More than 100. This is our main objective.

Mr. Aditya Rawal: Okay sir. Thank you for answering sir.

Mr. Rahul Sharma: Thank You.

Moderator: Okay, next question is from the line of Mr. Rakesh Shah from RK Stock Broking. Sir, you can unmute and ask the question.

Mr. Rakesh Shah: I wanted to ask that since now we are moving from a technology platform business to more of an AI-driven and data-centric solutions business, so how do we see this transition in the

business changing our revenue mix? And margins over the next 2-3 years, whether we can improve our EBITDA margin, PAT margin, and if you can tell a little bit more about it.

Mr. Rahul Sharma: So our future is to stand like an OEM. So as of now, we are a tech-based company and we want to open a vertical which tells- which better the OEM means like if you know the name of Cisco, HP, Dell they are they call it OEM. So our vision in the upcoming years because our software, first phase will be launched in January. Keep this in mind we are starting a vertical for NeuralOps.

First let me tell you how we reached NeuralOps. Actually this software we purchased from different OEMs from different Make-in-India Companies. In the last 5 years we saw that the purchasing of the software is around 10% to 20%.

CTO he's handling the team from a technical point of view, Praruh decided after thinking for a long time, why not we make this software and this software help not only us but thousands of System Integrators like us.

We will find a team that will reach the System Integrator and they will promote our software also. Now I just told you that the market size is huge. I think 90 billion USD is the market cap for this software only and this is the first phase and we are working on this SOC.

SOC means security as a service so there are many softwares like this which we are talking about. Even though we are investing a lot of money on making this software, Praruh is acting like an OEM also and a tech based company. This will help me to increase PAT and Revenue due to home grown software

Government policies like Make-in-India software so in Governments whatever their eligibility and technical criteria whether in PSUs or enterprise market government support the Make-in-India Software.

With all these factors our TAM will definitely increase. This is our vision.

Mr. Rakesh Got it sir so sir since you said about this on this NeuralOps

Shah: phase one will be going live by January 27. I think on January 27 we will launch the software and we will start selling the software from January and February onwards?

Mr. Rahul Sharma: I think by January 27 we will launch this software and will start selling this software by January or February onwards.

Mr. Rakesh Shah: Okay so instantly it can be monetized. So we can expect little contribution going forward.

Mr. Rahul Sharma: It's because of how it monetized because this is nothing new but this is a Make-in-India software. So instantly once we deliver the software, we will start pitching to the clients and we will deliver it soon. And cyber security, defense, enterprise and many other domains this software will serve. This is the Backbone for all the data centers, cybersecurity, each and everything. And even they are using it right now.

Mr. Rakesh Shah: Got it. So this software has various applications. We can use it in other domains also.

Mr. Rahul Sharma: Praruh will sell and even any other company like me, they also sell.

Mr. Vishal: Just to add, if you are. Hi, this is Vishal. Rakesh ji, are you there?

Mr. Rakesh Shah: Yes Sir

Mr. Vishal: Yeah, actually this does what? So this software is an AI-enabled software which helps our respective customers, be it defense, be it PSU or enterprise, as Rahul and Amar have said. So it is, it is to manage the entire IT infrastructure of the respective

customer. So to answer your question, um, and to add on what Rahul has mentioned, this is going to add more revenue and PAT to our, in upcoming years because presently we have been buying it through different OEMs. Now we'll be, providing our own software to these respective customers of ours

Mr. Rakesh Shah: Okay, sir, fair enough. I'll get back in the queue, sir. Thank you.

Moderator: Okay, next question is from the line of Mr. Kamlesh Shah from Ganesham Family Office. You can ask your question.

Mr. Kamlesh Shah: Okay, so you have highlighted NeuralOps as one of your key proprietary AI solutions. So could you share where the product stands today in terms of development and customer adoption? And also, when can we expect NeuralOps to start contributing meaningfully to the revenue?

Mr. Rahul Sharma: So basically, I told you earlier itself. The NeuralOps software adoption itself if you talk about the industry like any big clients be it enterprise be it Airtel be it ATMs any any big client this is the mandatory solution because it serves the basics.

It is not like that this software is something new. They are using a complex foreign OEM Software. But we have launched a Make in India product.

If you see that for this software, I told you earlier, the market size till 2031 is 90 billion USD. Taking that as reference and have made this software. Adoption is easy because everybody is using DMRC, ONGC is using RailTel and many other big names are using it.

If anything more than this. I think so, Amar also would like to say something.

Mr. Amar Deep Sharma: Yeah, so I think you have 2 questions. One, first one is where this software as of now stands. So as of now, this software is in the testing stage. We have developed it and now we are

maturing this software. Our testing and R&D is going on. The base framework is ready.

We are actually trying to launch in January. Within the first phase, we are trying some AI-based automation because as Rahul said, this software is not new, but what USP, what we bring to our customer or the industry, that we are actually launching this software with AI-enabled solution from day one where we need that. This is the requirement of the customer. From day one. That, that does not provide by any other vendor till date.

So we are thinking from that perspective and we are testing these use cases which will be solved by our AI and ML-based platform.

So currently the software is in that stage, and we will be launching it in January with additional USPs what, market has currently. So that is, this will be our company and business perspective. I think Rahul would be the best number to just give the number point of view. But from the growth perspective, as Vishal ji and Rahul mentioned, I'm just again reiterating the same thing.

Any vertical which we are serving currently government, large PSUs, or enterprise we will be deploying these software, whether a small enterprise, large government PSU. This is the product, but what we bring as a tech platform. Product is launched by us, delivered by us, and the services related to the project going for next 5 years or 7 years, that also served by Pranav because we are sitting in data center and this software will be, sitting in customer data center managing their complex network, giving him use cases to solve in an automated, way to simplify their daily problems and enhance their ROIs, because this software gives a clear-cut ROI to our end customer.

So this is our biggest USP. Also, as Rahul had mentioned, software as a service, SaaS. So the small enterprise which cannot bear outright purchase of this software, since we are a tech platform, we have our own development team, and now we have our own service team which we have as a system. So we will be delivering this software as a service to our customer. So there will be 2 models: one is outright purchase, another software as a service option. So in combining these efforts, the

revenue and business line will help us to grow. Thank you

Mr. Kamlesh Shah: Got it, sir. Sir, also defense is one of the key areas you have identified for future growth. Could you explain the kind of opportunities you are targeting in this segment? Are you looking at larger IT infrastructure projects or cybersecurity solutions or specialized defense applications?

Mr. Rahul Sharma: So, in defence as I spoke earlier some senior from the defence we have identified and I think so he will come on the board as a consultant. From maybe November or December onwards. So that defence personnel will lead the team.

So we will open defence as a vertical. LOB we will set up

Our first thought is DPR because why I'm saying DPR not for the IT point of view, DPR for everything. Defence means arms and ammunition, DPI, IT, DVR and data centres. [Inaudible in source] So big OEMs will charge. So Praruh will charge for DPR also. This is the planning for DPR.

And [Inaudible in source] then we are catering to the data centre. We are catering to cybersecurity. We are doing all. But in defence, now we have started it on a major scale.

Now we have decided at Praruh that big cater only will be defence. I think 50 to 70 Crore comes from the defence by 27-28 and it will go into triple figures. Because it is a huge market. This is our strategy for a defense company.

Mr. Kamlesh Shah: Correct Sir. Thank you

Moderator: The next question is from the line of Miss Nishita Sankhlecha from Sapphire Capital.

Ms. Nishita Sankhlecha: Yeah, so I just had a few questions. So, like we did Rs 84 crores of revenue, in H1 FY27. Can you, like, bifurcate the revenue in

your segments? Like we have 3 segments, right? tech platform, enterprise application, and consulting. So if you could give segmental revenue.

Mr. Rahul Sharma: So this 84 Crores revenue comes from the PSU as well as from the enterprise. If I split, so 84 crores I'm just talking about the approximate figure, 50 to 55 comes from the PSUs and rest from the enterprise.

PSUs as in data center and technology revenue comes from this 45 to 55 crores comes from the PSUs and enterprise we talk about revenue of some of the services and some of the equipments installations and allied services etc.

Ms. Nishita Sankhlecha: So in PSU we are including data centers. So whatever revenue we did from the data center we are adding in PSUs. And whatever revenue we did from enterprise and some from equipment installation is from enterprise. Is that correct?

Mr. Rahul Sharma: Right.

Ms. Nishita Sankhlecha: Okay. Okay understood and so I just wanted to understand that we've already done 84 crores of revenue in H1 only what is our revenue target for full year FY27?

Mr. Rahul Sharma: So ma'am, basically as of now I am sitting on an order book of 155 crore means that 84 crore is already delivered and rest Praruh needs to deliver. Today is 4 November so as of today we have an order book of 154 crore this is confirmed order book.

Ms. Nishita Sankhlecha: Right. But 154 crore order book 84 crore is already executed, right?

Mr. Rahul Sharma: Right, yes. I think 175 to 200 crore is the range we have to close.

Ms. Nishita Sankhlecha: 175 to 200 crore. We have some orders in the pipeline that will get executed in FY27.

Mr. Rahul Sharma: Not FY27. Recently I just told you that in the last 5 years our turnover in H1 is less. Because our industry is like that H1 is slower and H2 is higher.

We will distribute the turnover this year if you see 84 crore. This has never happened that we have achieved more in H1.

This is the pre-defined to the market that we are doing good so we thought and decided and brought turnover to 84 crores.

Ms. Nishita Sankhlecha: Right. So from January our NeuralOps software will also start. Currently we are doing 13% Margins at EBITDA Level. With the help of NeuralOps how will it help to uplift our margins? What will be our margins from FY28?

Mr. Rahul Sharma: Making any software requires you to spend upfront. So we are heavily investing in this software. We have an in-house team and you know that IP is also a very tough task.

And in terms of revenue because we have heavily invested I think this software will increase my PAT at least 5% - 10% for the coming 27-28.

Ms. Nishita Sankhlecha: This means that when entire operating leverage will come from software our PAT can increase by 5% to 10% just because of the software.

Mr. Rahul Sharma: Yes ma'am.

Everybody is talking about PAT. My vision is to improve the PAT, also my vision is to act like an OEM.

Ms. Nishita Sankhlecha: Okay and my next question is that in defence our revenue has started?

Mr. Rahul Sharma: No ma'am we have already started. Even last to last year we did. In defence data center projects we have executed. Like the Indian Navy, BEL etc. In the last 5 years our defence contribution would be around 15% to 25% but now entering defence vertical will be the core goal of Praruh Team.

Ms. Nishita Sankhlecha: H1 FY27 defence revenue contribution?

Mr. Amar Deep Sharma: We have completed Optical networks for the Indian Air Force. This is through RailTel, but the end customer is the Indian Air Force.

So we are serving defence in bits and pieces on different different technologies. Be it data center, be it enterprise networking, be it automation. But now we want to have a dedicated approach with the help of this person who is going to join us.

Mr. Rahul Sharma: We will establish a team which means the enterprise team and defence team will be different. The software altogether will have a different team. So each team can focus on their specific task and carry out operations efficiently.

Ms. Nishita Sankhlecha: Right. I want a clarification regarding opening remarks on NeuralOps revenue contribution in the next 4 years will be 20%? Did I hear it correctly?

Mr. Rahul Sharma: Right in the upcoming years.

Ms. Nishita Sankhlecha: Okay.

Mr. Rahul Sharma: Praruh is doing a AI tech based company and upcoming more software will help us act like an OEM. Once we start acting like OEMs this can go to 30% and beyond. Here is heavy expenditure and everything but we are planning and doing everything. Even the market will adopt it and set up a team.

Ms. Nishita Sankhlecha: So when you say that this software will help us become an OEM player by OEM do you mean that we'll start selling this software like we'll start licensing?

Licensing out the software to other companies also, and that's why you will become an OEM player?

Mr. Rahul Sharma: Yes, ma'am, rightly said.

Ms. Nishita Sankhlecha: Okay, okay, understood. Perfect. Yeah, thank you so much.

Moderator: Okay, we'll have a last question from Hitesh from Minerva Capital. Then you can ask, unmute and ask your question.

Mr. Hitesh: You have mentioned plans to develop a SaaS-based cybersecurity offering for SMEs and BFSI customers. How far have you progressed on these initiatives? And do you see cybersecurity becoming a meaningful recurring revenue business over the next couple of years, next 2 years?

Mr. Rahul Sharma: So I think this is more of a technical point of view question, I think Amar is the right guy who will suggest you or tell us.

Mr. Amar Deep Sharma: So hi, we are actually adopting 2 approaches. One is NeuralOps, and we are also developing some of the software which precisely works under security operations for different, different customer sets, and we'll be launching again.

The approach will be the same, either a one-time product sale and, and maintaining the complete services Or we, the small enterprise and the BFSIs, BFSIs, so they can outrightly purchase. But for small-medium enterprises, the market is huge, more than 12 billion if I talk about it from an Indian perspective. So they cannot purchase. Even if they can purchase the security solutions, they cannot maintain it. They cannot- they have- they don't have the skill manpower to manage their security operations.

So in that domain, Praruh understands that it's a space where we can position ourselves. So, like NeuralOps, our security products, it's again a testing stage. And we will be deploying first of all as a software as a service to all the small and medium enterprises where they want a solution, they want to secure. Because of digitization in the form of AI or in data centers, security is a key thing. Even a small organization or a large enterprise both require security solutions.

So we'll target first with the help of a dedicated enterprise team, we'll target the small enterprises where product as well as service both goes. So software as a service is the first plan to cater that segment. And currently they are in a state, but since it's a security, we will not announce any product launch for it because there are lots of, lots of backend vulnerabilities and testing which we need to secure first because this is a critical area. So we are not in a hurry, just to announce when we will launch our security product. But yes, it's under development and our R&D team is working on it.

Mr. Hitesh: Fantastic, fantastic. My second question is, your presentation highlights several new partnerships including IBM, Splunk, Wiseverse AI, and Adtran Networks. How are these partnerships

translating into business opportunities, and can we expect any meaningful order wins or revenue contribution from there- from them in this financial year or next financial year?

Mr. Amar Deep Sharma: So, Hitesh, again, you have mentioned Splunk and you have mentioned IBM. Since our product is Precisely. And these 2 OEMs we have specifically tied up for the cybersecurity point of view. I'll come on to Google and WizeVerse AI in the later part of my answer.

So these 2 OEMs precisely have a relationship from the cybersecurity point of view because, as I mentioned, we are getting both large enterprises and small enterprises. So in the large enterprise, there are things that mandate that you have to give a global international build, security solution. Since we are the new players, to get that standard and to get certification, it might take some time. So to cater those specific customers, we have specifically tied up with IBM Splunk. This is a widely adopted product in the field of cybersecurity. And from the business point of view, we have bid some tenders and we have- hopefully we may join where we are giving- cybersecurity is an English word, cybersecurity.

There are lots of lots of domain under cybersecurity, there SOC is there SIM is there NDR EDR so that kind of solution we have already bidded for ONGC for Railtel and hopefully we will get and as of now we are providing cybersecurity services to DMCC

For the G20 in the year 2023, the entire cybersecurity product and services for 10 days is given by Praruh. So entire services, anything, the entire G20 network and anything is monitored by Praruh. So we are into that field, since our inception, but specifically, and we are continuously building our eligibility in this field. And we are participating in 24 tenders related to cybersecurity services.

Mr. Amar Deep Sharma: There are 2 other OEMs, the WiseBuds and Google. So WiseBuds again has a set of AI/ML platforms ready in terms of their data lake platform, their monitoring platform. So we have an exclusive sales tie-up with them, and this is the domain where our AI portfolio will enhance. So AI Neural Ops is one of

the products. And apart from that, we will have some products ready from day one, from WiseBugs. And Google being a giant in this industry, and you must have seen during the, matches the Google Gemini. So we have an exclusive partnership with Google for their entire AI-based solution where Gemini is one of the products. So we are actually building some AI-enabled use cases on a larger platform, on a platform like more than Rs 200 crore plus in several ministries and the biggest, 2 of the biggest PSUs like ONGC and IOCL. So we are offering our homegrown solution and the global Google bucket of solutions. Combining these, we are offering a customized solution to these ministries and large PSUs. So these two tie-ups are exactly to cover up our AI portfolio.

Mr. Hitesh: Okay, thank you, thank you so much, and wishing you all the very best.

Mr. Amar Deep Sharma: Thank you, thank you.

Moderator: Okay, we are done with the questions. So Rahul ji, if you want to give any closing remarks.

Mr. Rahul Sharma: So thank you everyone for joining us and for your questions. Our H1 performance provides a stronger base for the next phase of Praloo development. So I would like to thank our- basically our employees, our customers, and partners who have faith in us. Thank you once again. We look forward to updating you on our progress in the upcoming years. Thank you very much. Thank you. Thank you. Thank you.

Moderator: Thank you everyone. Participants, if they have any questions, they can reach out to Moonwalk Capital. Thank you everyone for joining the call today.