

Dated-21.07.2026

BSE LIMITED

Corporate Relations Department
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai-400001
Scrip code: 543264

NATIONAL STOCK EXCHANGE OF INDIA LIMITED

Listing Department
Exchange Plaza, 5th Floor, Plot no. C/1
G Block, Bandra Kurla Complex, Bandra (E)
Mumbai-400051
Scrip Code: NURECA

Subject: Investor Presentation (Q1&FY'27)

Dear Sir/ Madam,

In furtherance to the un-audited standalone and consolidated financial results of the Company already forwarded to the stock exchanges this day in compliance of Regulations 30, 33 and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, also please find enclosed herewith Investor Presentation (Q1&FY'27) based on the financial performance of the Company for the quarter ended June 30, 2026.

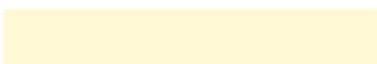
The above is for your information and records.

Thanking you,

Yours faithfully,

For **Nureca Limited**

(Nishu Kansal)
Company Secretary & Compliance Officer
M. No. A33372



NURECA LIMITED

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Andheri West, Mumbai – 400053
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Investor Presentation Q1 & FY'27

Trusted for Life

Building India's leading consumer healthcare platform across brands,
connected devices, omnichannel distribution and manufacturing.





Disclaimer

The Presentation is to provide the general background information about the Company's activities as at the date of the Presentation. The information contained herein is for general information purposes only and based on estimates and should not be considered as a recommendation that any investor should subscribe / purchase the company shares. The Company makes no representation or warranty, express or implied, as to, and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information contained herein.

This presentation may include certain "forward looking statements". These statements are based on current expectations, forecasts and assumptions that are subject to risks and uncertainties which could cause actual outcomes and results to differ materially from these statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others, general economic and business conditions in India and abroad, ability to successfully implement our strategy, our research & development efforts, our growth & expansion plans and technological changes, changes in the Indian and international interest rates, change in laws and regulations that apply to the healthcare industry, increasing competition, changes in political conditions in India. Neither the company, nor its Directors and any of the affiliates or employee have any obligation to update or otherwise revise any forward-looking statements. The readers may use their own judgment and are advised to make their own calculations before deciding on any matter based on the information given herein.

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The Quarter at a Glance

Dear Shareholders,

The operational turnaround we delivered in FY26 has carried into the new financial year.

Our focus remains on profitable growth and disciplined cost management as we build out our consumer healthcare platform across healthcare, wellness and personal-care categories.

Manufacturing will be central to our long-term strategy. The expansion of our capabilities in Punjab is intended to deepen supply-chain control and import substitution, while opening new opportunities in medical devices, healthcare consumables and hygiene products. Alongside this, Dr Trust 360 continues to strengthen our connected-health ecosystem, now with AI-powered health insights for our users.

I thank our shareholders, employees, channel partners and customers for their continued trust. We remain committed to building a stronger, more efficient and innovation-led organisation that creates sustainable value for all stakeholders.

Saurabh Goyal
Chairman & Managing Director

Q1 FY'27 Highlights

₹ 40.3 Cr

Revenue from Operations

▲ 14% QoQ (Q4 FY 26: ₹35.4 Cr) • 18% YoY

₹ 51.8 Cr

GMV

Q4 FY 26: ₹ 49.7 Cr

38.8 %

Gross Margin

6 bps YoY

₹ 3.4 Cr (8.7%)

Operating Profit / Margin

vs ₹2.5 Cr (7.2%) in Q4 FY 26

₹ 4.43 Cr (10.5%)

Profit Before Tax

Reported PAT: ₹ 3.1 Cr

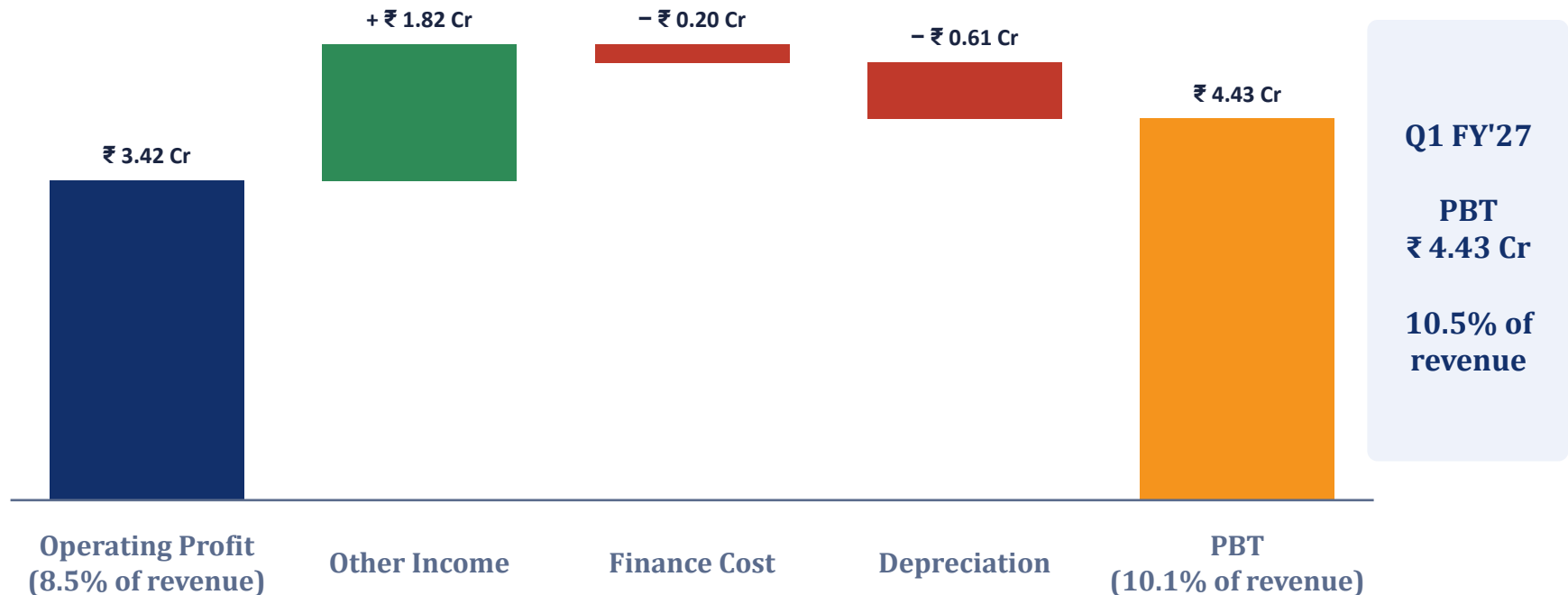
₹ 110 Cr

Net Cash & Investments

Debt-free

Your Company achieved its highest quarterly sales & Profitability in last 16 quarters, marking its strongest performance since Q4 FY 2021–22.

Operating Profit → PBT Bridge (Q1 FY'27 Actuals)



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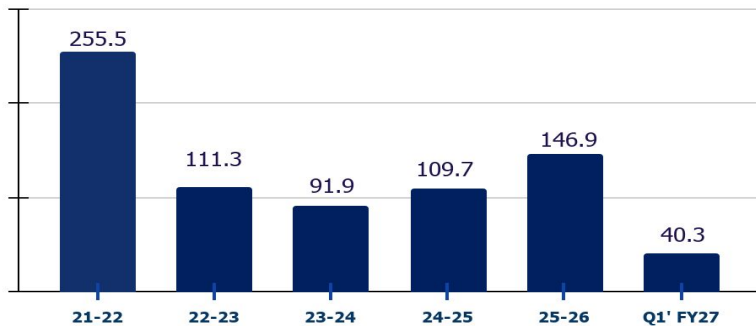
Financial Performance

P&L Summary (Consolidated)

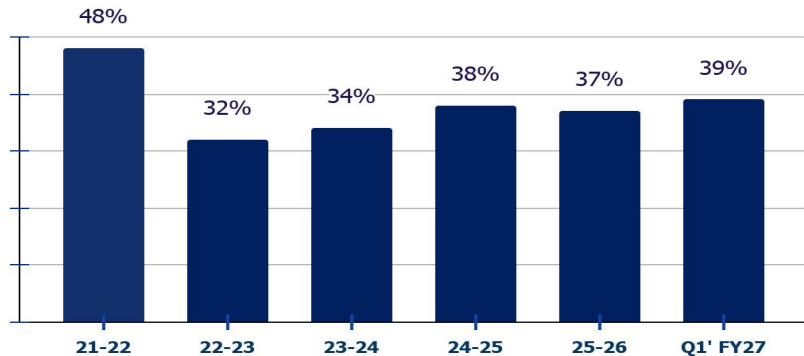
₹ Crore	Q1' FY 27	Q4' FY 26	QoQ %	Q1' FY 26	YoY %
Revenue from operations	40.3	35.4	14%	34.2	18%
Other Income	1.8	1.0	80%	2.6	-31%
Total Revenue	42.1	36.4	16%	36.8	14%
Total Expenses	36.9	41.1	-10%	34.8	6%
Operating Profits	3.5	2.6	35%	-0.6	683%
EBITDA	5.2	-4.7	211%	2.0	160%
Finance Cost	0.2	0.3	-33%	0.2	0%
Depreciation	0.6	0.4	50%	0.5	20%
PBT	4.4	-5.4	181%	1.3	238%
Current tax	0.2	1.8	-89%	0.1	100%
Deferred tax	1.1	-1.2	192%	0.3	267%
PAT	3.1	-6.0	152%	0.9	244%
Total Comprehensive Income	3.1	-5.9	153%	0.9	244%
EPS (in INR)	3.2	-6.45	150%	0.8	300%
Gross Margin%	39%	40%	-1%	35%	4%
Operating Margin%	8.7%	7.3%	1.3%	-1.8%	10.4%
EBITDA%	12%	-13%	25%	5%	7%
PAT%	7.4%	-16.5%	23.8%	2.4%	4.9%

KPI Trends

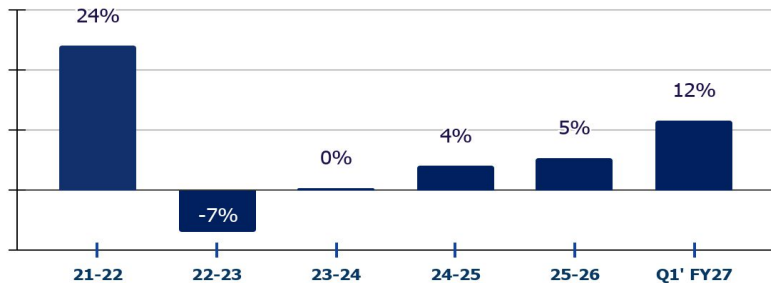
Revenue from Operations (₹ Crore)



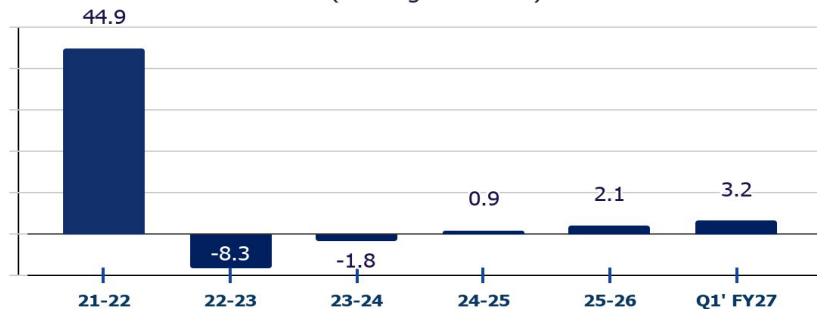
Gross Margin %



EBITDA %



EPS (Earning Per Share)



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About our Business

Nureca at a Glance

A branded consumer healthcare platform

Combining products, distribution, digital health and manufacturing

Trusted consumer brands

B

Dr Trust and Dr Physio
across home healthcare and
wellness

Omnichannel distribution

D

Online marketplaces, quick
commerce,
direct-to-consumer and
offline trade

Connected health ecosystem

360

Dr Trust 360 linking smart
devices, health data and
personalised insights

Manufacturing-led growth

M

Expanding domestic
production in medical
devices, healthcare
consumables and hygiene
products

From digital-first healthcare products to an integrated consumer healthcare platform

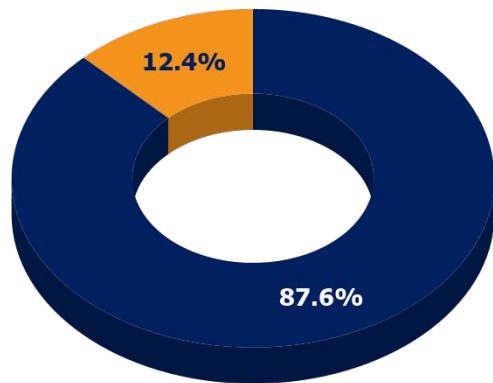
Brand Architecture — Seven Ranges Across the Home-Health Journey



Brand Range	Role	Key Product Categories	Example Products
Dr Trust Point of Care	Monitoring and diagnosis at home	Vital monitoring, chronic care devices, connected health devices	BP monitors, glucometers, pulse oximeters, thermometers, nebulizers
Dr Trust Fitness	Everyday fitness, body tracking, and active wellness	Body metrics, activity support, exercise and fitness tools	Personal scales, body composition scales, smart scales, yoga and exercise accessories, fitness tracking products
Dr Physio	Massage-led pain relief, muscle relaxation, and recovery support	Massage Therapy	Massage guns, foot massagers, neck massagers, back massagers, handheld and portable massagers
Dr Trust Therapy & Recovery	Heat therapy, pain management, rehabilitation, and recovery support	Heat therapy, rehab devices, recovery tools, pain management devices	Heating pads, hot water bags, TENS/EMS devices, rehab and mobility support devices
Dr Trust Orthotics	Passive support, posture, and comfort solutions	Bracing, support, ergonomic comfort, orthopedic aids	Lumbar supports, knee supports, posture correctors, coccyx cushions, cervical pillows, orthopedic cushions, memory foam pillows
Trumom Mother & Baby	Care, comfort, and wellness solutions for mothers and infants	Mother care, baby care, feeding support, baby monitoring and comfort	Breast pumps, bottle sterilizers, baby thermometers, nasal aspirators, baby grooming kits, feeding and comfort products
Dr Trust Healthy Home	Wellness-oriented home environment and home utility products	Air care, kitchen wellness, home wellness appliances	Air purifiers, humidifiers, steamers, kitchen scales, home wellness devices

Revenue by Channel

Q1'FY27 Sales Mix



● Online ● Offline

Trajectory Commentary

- **Ecommerce:** Online Sales increased by 16% (YoY) & 5% (QoQ) results with category expansion and sustainability under existing categories
- **Offline Retail Network:** revenue trend increased to 57% (YoY) & 14% (QoQ) coverage expands with super stockists and new distributors

Current Manufacturing base: quality, agility and control

NTPL provides the operating foundation for a manufacturing-led growth

8 Lakh

Units annual capacity

Existing Indian manufacturing capacity

15

CDSCO approvals

Quality clearances

Categories manufactured at NTPL Mohali

- BP monitors, nebulizers, thermometers and massagers
- Heating pads, orthopaedic cushions and supports
- Breast pumps, vaporizers, stethoscopes and soft orthopaedic goods

Revenue from in house manufacturing products

FY 26 26%

Q1 FY 27 27%



ISO 9001:2015 TUV India | ISO 13485:2016 TUV India | USFDA Registration No. 3036779619 | USFDA 510(k) exempt approval for 16 products

Connected Health: Dr Trust 360 ecosystem

Smart Body composition scales, Blood Pressure Monitors, Kitchen Scales

2.4 Million

App users

Dr Trust 360 user base

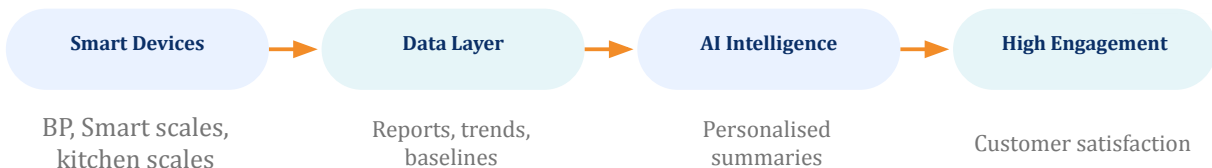
AI

Health insights

Trend detection and summaries

Dr Trust 360 is Nureca's connected-health platform, integrating smart devices, health data and AI-powered insights to build a scalable digital ecosystem and deepen customer engagement.

Ecosystem logic

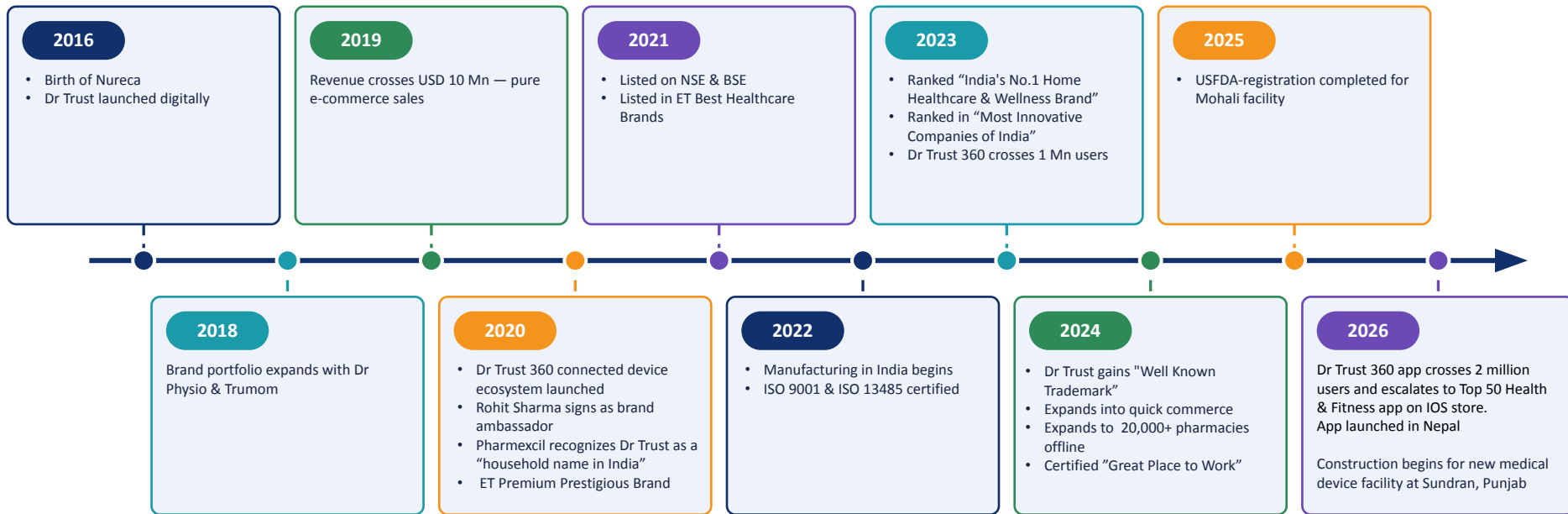


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Growth & Outlook

The Story of Nureca

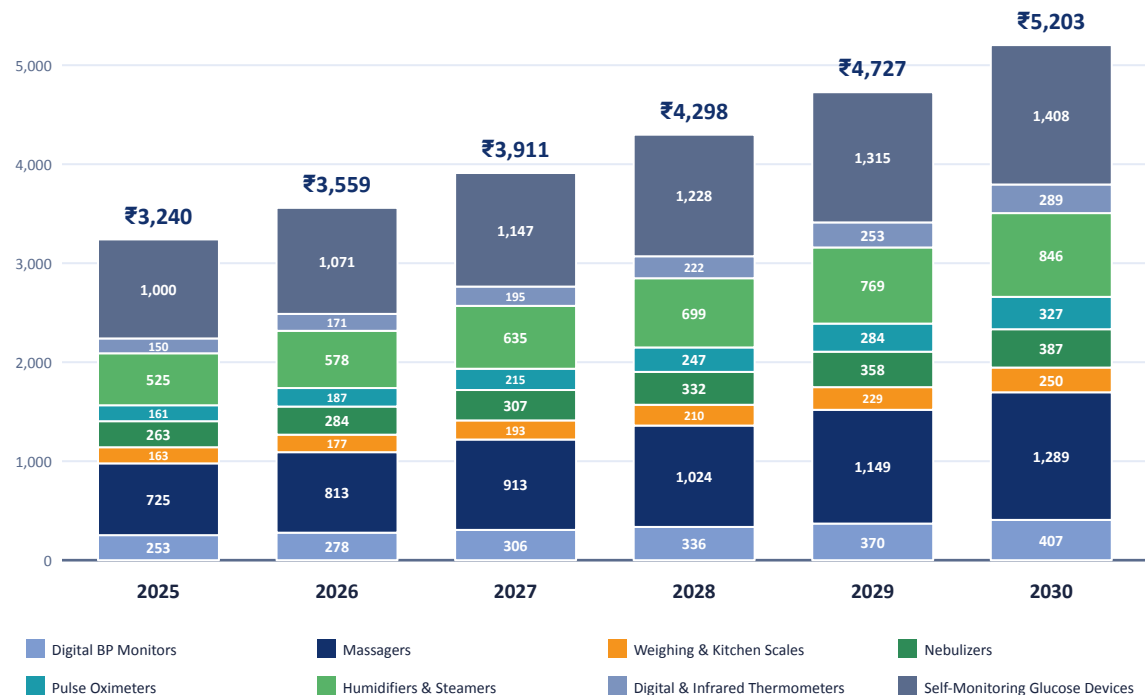
A journey of trust, innovation and impact



Home Healthcare Products Market — India & Neighboring Countries

Market size in ₹ Crore, 2025–2030E

CAGR 2025–30E: 9.9%



Reading the Market

- ₹3,240 Cr → ₹5,203 Cr by 2030E — a 1.6x market at 9.9% CAGR
- Fastest-growing categories: pulse oximeters (~15%), thermometers (~14%), massagers (~12%)
- **Nureca competes in all eight categories today**

Thank You



THINK. FEEL. CREATE.

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Corporate: www.nureca.com · Ecommerce Store: www.drtrust.in

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