

June 19, 2026.

**To
Corporate Relationship Dept
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street Mumbai – 400001
Company Code: METAINFO
Scrip Code: 544441**

Subject: Summary of Discussions at Group Meeting of Analyst/Institutional Investor held on Thursday, June 18, 2026 under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In furtherance of our intimation dated June 5, 2026, and pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the management of Meta Infotech Limited participated in a group meeting held by Hem Securities - Samruddhi Season 3 – Nav-Bharat ka Caravan on June 18, 2026 through virtual mode. The Summary of discussions at group meeting is enclosed herewith.

No unpublished price sensitive information (UPSI) was shared or discussed during the aforesaid meeting.

Kindly take the same on your record.

For Meta Infotech Limited

**Mansi Sheth
Company Secretary & Compliance Officer
M. NO: A28359**

Encl: As above

Summary of Discussions at Group Meeting of Analysts / Institutional Investors Meta Infotech Limited

1. Company Overview

Meta Infotech Limited is a leading Indian cybersecurity solutions provider with over 25 years of IT experience and more than 15 years of specialization in cybersecurity. The Company delivers end-to-end enterprise security solutions across cloud security, network security, identity management, AI security, and managed cybersecurity services, serving various industries such as BFSI, Healthcare, Manufacturing, IT and other enterprise clients.

2. Executive Summary

Management described FY26 as the beginning of "Meta 2.0", with a focus on strengthening leadership, geographical expansion, new OEM partnerships, and increasing recurring cybersecurity services. These investments are expected to support sustainable long-term growth and improved profitability.

3. Financial Highlights

Particulars	FY26
Revenue	Rs. 270 Crores
(YoY Growth)	23%
EBITDA	Rs. 18 Crores
PAT	Rs. 11 Crores
ROE	15%
ROCE	22%

Management indicated that margins were impacted due to strategic investments rather than operational weakness.

4. Strategic Initiatives

- Strengthened leadership team with experienced industry professionals.
- Employee base increased from 265 to 309+.
- Added six new cybersecurity OEM partners.
- Expanded offerings in AI Security, SASE, Patch Management and OT Security.
- Continued focus on building recurring managed security services.

5. Order Book & Revenue Visibility

- Current Order Book: Rs. 506 Crores as of 27th May 2026
- Equivalent to approximately 1.9x FY26 revenue
- Provides healthy visibility for upcoming execution.

Meta Infotech Limited.

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6. Business Mix & Margin Strategy

Segment	Current Mix
Product Business	~87%
Services Business	~13%

Management aims to increase services contribution to 20–25%, improving recurring revenue and overall profitability.

- Product Gross Margin: 8–8.5%
- Services Margin: 50%+, with managed security services offering significantly higher profitability.

7. Growth Strategy

Key focus areas include:

- Managed Security Services
- AI & Cloud Security
- Identity & Access Management
- Operational Technology (OT) Security

Along with our offices in Mumbai and Hyderabad, the Company is expanding its geographic footprint with recent entry into Chennai, Delhi, and Bengaluru, while deepening its domestic presence with Pune upcoming along with selected international markets including the Middle East, Australia and USA.

8. Human Capital Advantage

Meta Infotech operates an in-house cybersecurity training ecosystem, ensuring a continuous supply of skilled professionals and reducing talent dependency. Management believes this provides a significant competitive advantage in a talent-constrained industry.

9. Management Outlook

Management reiterated that:

- FY26 was an investment year
- FY27 will be a foundation year
- The next three years will focus on execution and scaling.

The company continues to target strong earnings growth through higher-margin services, geographical expansion, and deeper customer engagement.

10. Key Investment Positives

- Strong positioning in the fast-growing cybersecurity industry.
- Rs. 506 crores order book providing revenue visibility.
- Strategic shift towards high-margin recurring services.



- Experienced leadership team and expanding OEM partnerships.
- Healthy capital efficiency with 15% ROE and 22% ROCE.
- Scalable business model supported by in-house talent development.

11. Overall View

Meta Infotech continues to strengthen its position as a cybersecurity solutions provider, with an increasing focus on higher-margin services and managed security offerings. Strategic investments made during FY26 have expanded service capabilities, strengthened geographic presence, and increased recurring revenue streams, positioning the Company for sustainable growth and improved profitability over the medium term.

Thanking you.

For Meta Infotech Limited

Mansi Sheth
Company Secretary & Compliance Officer
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