

Ref: EPL/CS/SE/0085/2026**Date:** September 25, 2026

To,

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051	BSE Limited P J Towers, Dalal Street, Mumbai- 400 001
Script Symbol: EMCURE	Scrip Code/Symbol: 544210/ EMCURE

Dear Sir/Madam,

Subject: Intimation under Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 - 'Investor Presentation'

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the 'Investor Presentation'.

The same is also available on the Company's website i.e., www.emcure.com.

This is for your information and record.

Thanking you,

For **Emcure Pharmaceuticals Limited**

Amruta Yangalwar
Company Secretary & Compliance Officer
ICSI Membership Number: A25687

Encl.: As above

Emcure Pharmaceuticals Limited

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Complex Science.
Disciplined Execution.
Compounding Value.

Investor Presentation

September 2026

USD 1Bn+

Operating Revenue
FY26

+16.6%

Revenue growth
FY26

33.1%

PAT Growth (FY26)
▲120 bps YoY

Disclaimer

Except for the historical information contained herein, statements in this presentation and the subsequent discussions may constitute “forward-looking statements.” These statements are based on Emcure Pharmaceuticals Limited’s current expectations, assumptions, and projections about future events. Forward-looking statements involve known and unknown risks, uncertainties, and other factors that may cause actual results, performance, or achievements to differ materially from those expressed or implied.

Such statements may include, but are not limited to, references to Emcure’s business strategy, expansion plans, R&D pipeline, regulatory developments, financial performance, operational efficiencies, market conditions, and other future events. Words such as “expects,” “anticipates,” “intends,” “plans,” “believes,” “may,” “will,” “should,” and similar expressions are intended to identify forward-looking statements.

These risks and uncertainties include regulatory changes, competitive pressures, technology changes, supply chain challenges, currency fluctuations, ability to obtain or maintain approvals, product commercialisation timelines, and other risks inherent to the pharmaceutical industry.

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The Company undertakes no obligation to update or revise any forward-looking statements based on new information or future events.

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Company Overview

A diversified pharma company with scale in India and differentiated international businesses



A Diversified Pharma Company With Scale in India and Differentiated International Businesses



Scale

USD 1Bn+

Revenue from Operations
(FY26)[@]

44%/ 56%

Domestic/ International Split
(FY26)

10/32

Brand families with revenue >
INR 1,000/500 Mn*

19/20

Top Brands ranked top 3 in
their category



Domestic

#2

Rank in Gynaecology

#13

Largest player*

#9

Rank by market share in
covered market*

~50%

Revenue share from complex
products[#]



International

80+

Countries

~30%

Revenue share from complex
products[#]

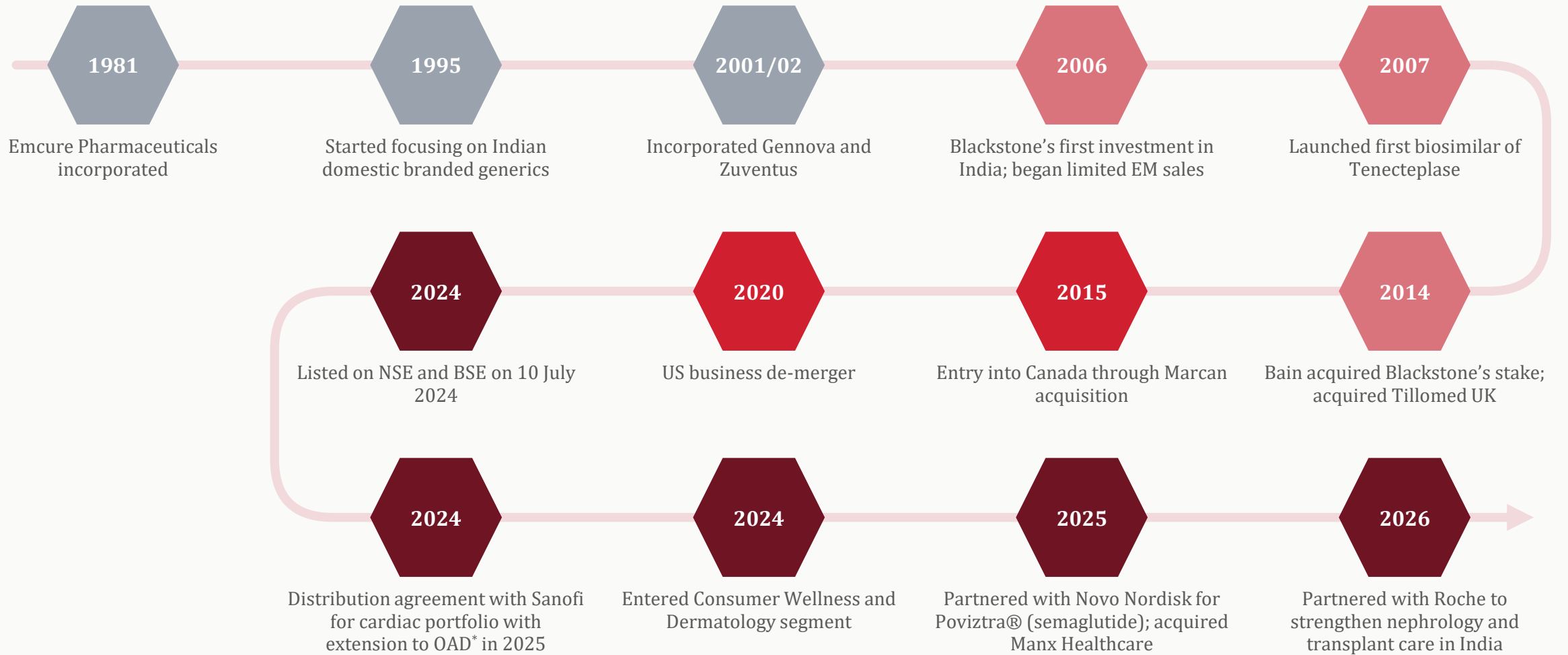
20% / 16% / 20%

Revenue contribution —
Europe / Canada / RoW

900+

Products launched

Our Journey: 1981 to 2026



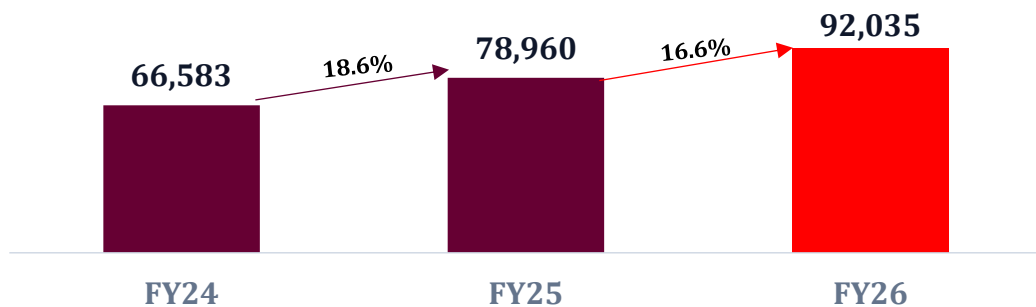
Profitable Growth Delivering Stronger Returns

A diversified growth platform with earnings growth ahead of revenue

1. Strong top-line growth...

Revenue (INR Mn) and YoY growth (%)

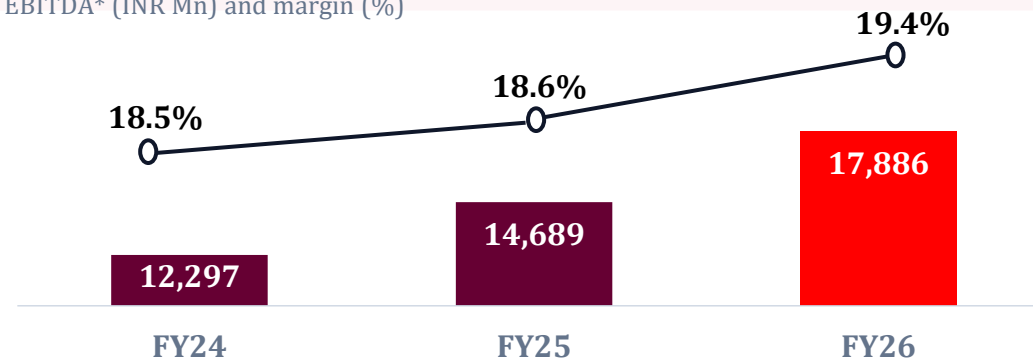
▲ 17.6% CAGR over FY24–FY26



2. ...Driving Operational Leverage...

EBITDA* (INR Mn) and margin (%)

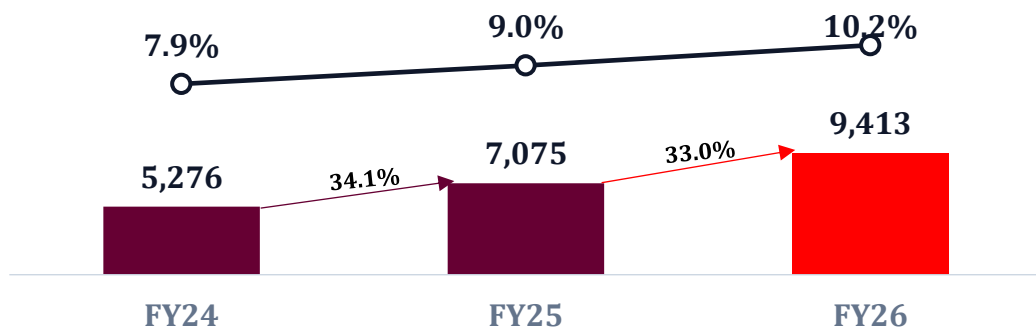
+90 bps margin gain



3. ...Leading to 33.6% earnings CAGR

PAT (INR Mn) and margin (%)

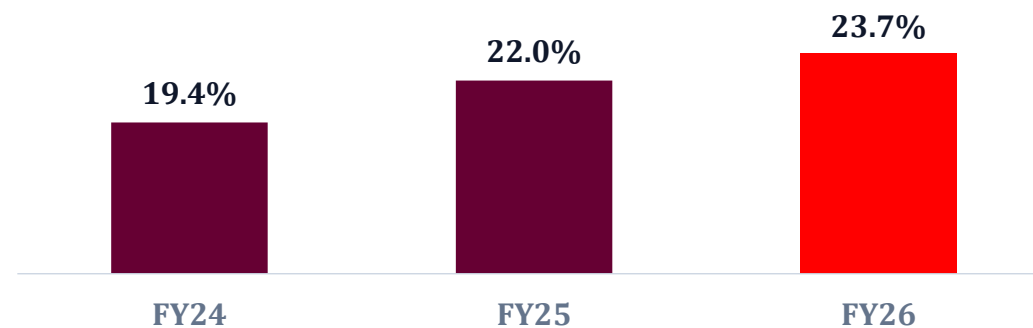
▲ +230 bps PAT margin



4. ...and 23%+ Return on Capital

RoCE# (%)

▲ +430 bps vs FY24



* "EBITDA" is defined as earnings before interest, taxes, depreciation and amortisation, excluding other income and Net (gain) / loss on foreign currency transactions

"RoCE" refers to Return on Capital Employed, and is calculated by dividing EBIT for a given year by Capital Employed (i.e., total equity plus Net Debt) as of the end of that year

Three Strategic Priorities Underpin the FY26-FY30 Growth Aspiration

01 Deepen the Domestic Franchise

Strengthening the India business through:

-  Deeper presence in Women's health, cardio-metabolic, CNS, Super Specialty
-  Sharper commercial execution
-  Scale dermatology and consumer
-  Targeted in-licensing to augment in-house development

02 Scale differentiated international portfolios

Expanding international through calibrated front-end expansion

-  Accelerate the growth of differentiated in-house launches
-  EU: complex injectables and specialty generics
-  Canada: Gain market share through pan-Canadian front-end presence
-  RoW: Product portfolio to drive front-end expansion strategy

03 Translate Differentiated R&D platforms into Commercial launches

Progress near-term assets across obesity, ophthalmology, oncology, anti-infectives and HIV

Continue investing in the following platforms

 **Biologics**

 **Novel Drug Delivery System (NDDS)**

 **Complex Injectables**

 **Long-Acting Injectables (LAI)**

 **Antibody-Drug Conjugates (ADC)**

India Business

A scaled India franchise with rising chronic exposure and multiple growth vectors



A Chronic-Led Franchise Positioned for Acceleration

Brand leadership, increasing chronic exposure and science-led approach create multiple independent growth vectors.

DOMESTIC REVENUE

INR 40,270 Mn

+10.0% YoY

FY26 revenue

CHRONIC MIX[#]

60%+*

~46% in FY23

A structurally higher-quality mix

BRAND LEADERSHIP

19/20

Top 3[#] in their category

Depth across therapy areas

SCALE ANCHORS

~50%

of India sales

Complex products

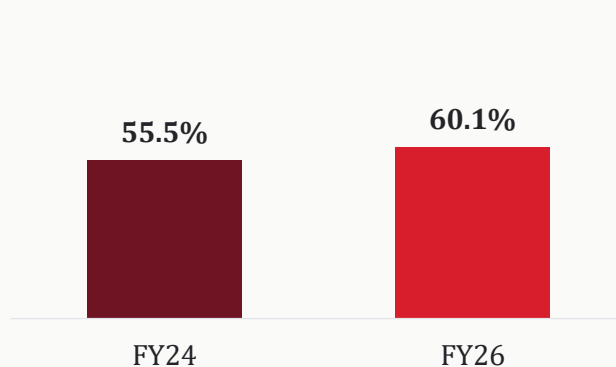
MR STRENGTH

4,000+

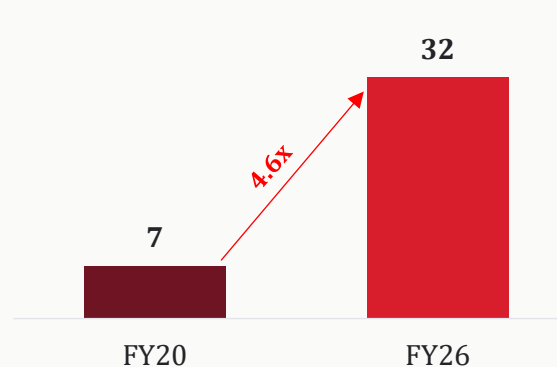
Field force

Pan-Indian presence in metros and tier 1 and tier 2-6 cities

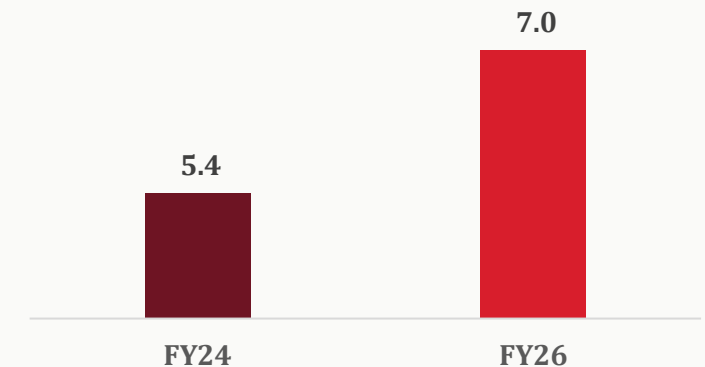
CVM[#] increased by 460 bps over FY24-26



BRAND SCALE: Number of Brands >INR 500 Mn [#]

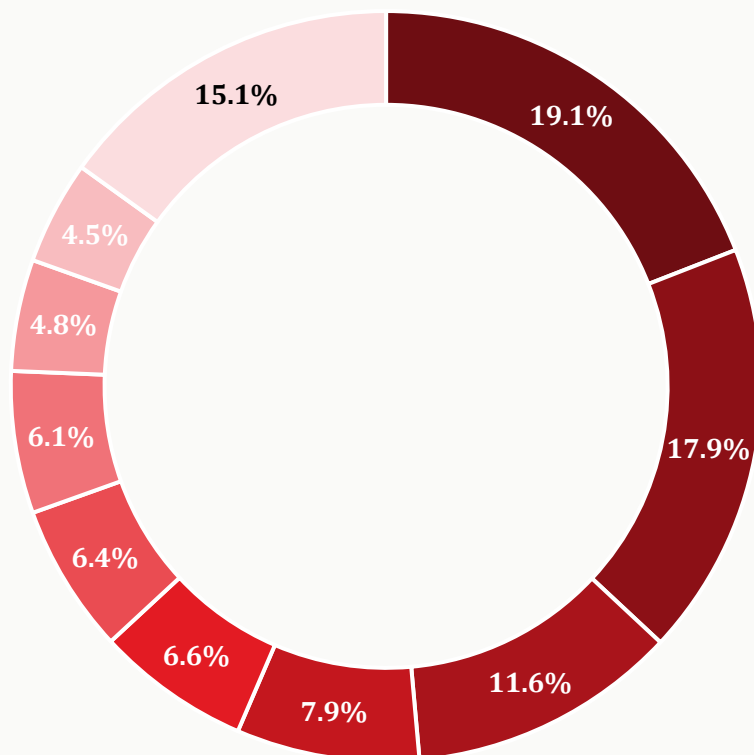


PCPM (INR Lacs/MR/Month) improved by ~30% FY24-26



A Diversified India Portfolio

THERAPY MIX*



- CARDIAC
- GYNAEC.
- ANTI-INFECTIVES
- ANTI DIABETIC
- PAIN / ANALGESICS
- ONCO
- VMN
- RESPIRATORY
- BLOOD RELATED
- OTHERS

PORTFOLIO BREADTH

Women's health*

#2 rank • 8.3% share
Strong Iron Franchise

Cardio-metabolics

Chirality, diabetes and obesity

CNS

Stroke, epilepsy, pain, psychiatry

Specialty

Oncology, Nephrology, Transplant

Anti-infectives

Value-added hospital portfolio

Paediatrics

Focused portfolio

Emerging areas

Dermatology and consumer wellness

19/20 Top Brands (> INR 500 Mn) Are Among the Top 3 in Their Category

Value market share (MS) and Rank FY26*

GYNAECOLOGY



OROFER-XT

38.8% | #1



OROFER FCM

23.2% | #1



FERONIA-XT

13.1% | #2



PAUSE

23.4% | #2



OROFER-S

26.7% | #2



OROFER-XT LIQ

79.5% | #1

CARDIOLOGY



CLEXANE

12.2% | #2



METPURE-XL

86.1% | #1



CARDACE

56.8% | #1



LASILACTONE

71.1% | #1

ANTI-DIABETIC



AMARYL M

4.5% | #7



VYLDA#

5.0% | #6

ANTI-INFECTIVES



ZOSTUM

30.1% | #1



TARGOCID

31.7% | #2

VITAMINS



BEVON®

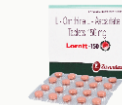
22.2% | #2

GASTROENTEROLOGY



MAXILIV

27.0% | #1



LORNIT

32.3% | #2

RESPIRATORY



MAXTRA

27.5% | #1

OTHER SPECIALTY THERAPIES



GROS
Anti-Neoplastics

20.5% | #1



SPEGRA
Antiviral

98.8% | #1



TENECTASE
Neurology

100.0% | #1

A diversified top 20 brand portfolio underpins brand equity and growth

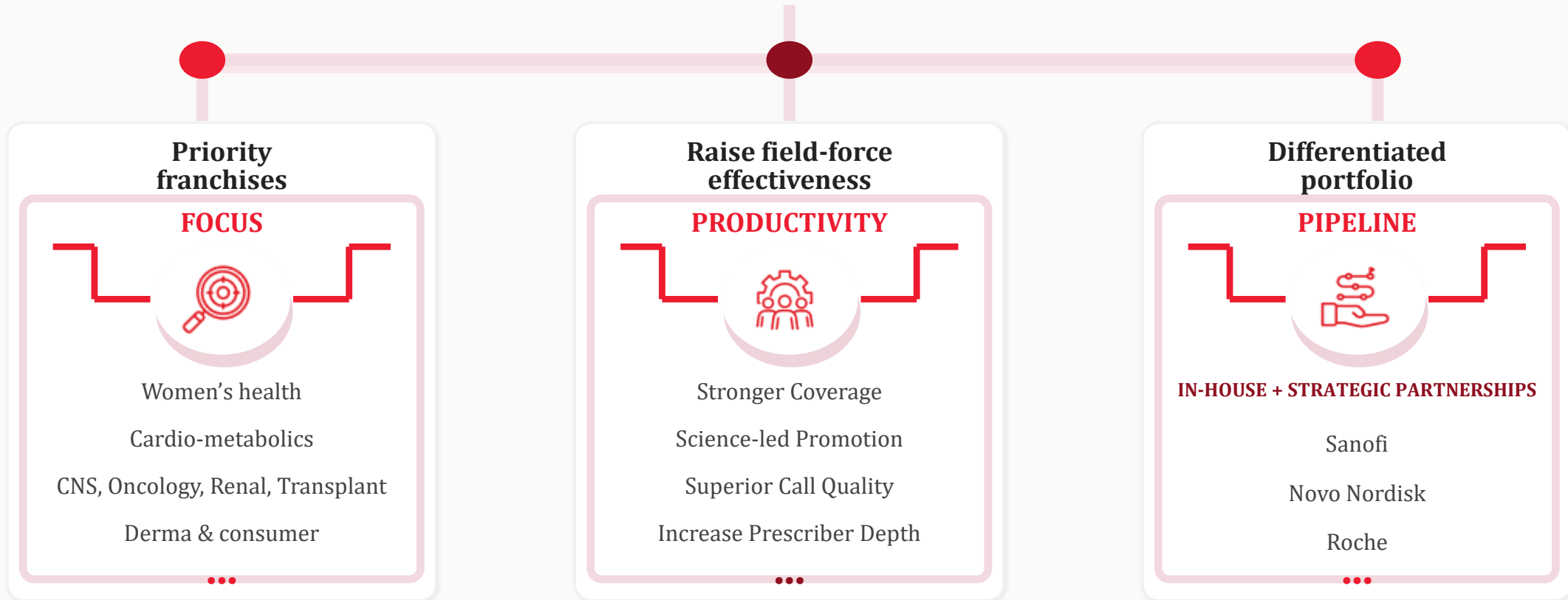
*Source: IQVIA Mar-26; #Vylda is an additional strategic brand not part of top 20 Emcure brands in FY26 as per IQVIA Mar-26

@MS at subgroup not molecule level

Focus on Execution

Priority franchises, productivity and differentiated launches are the principal India growth levers

EXECUTION PRIORITIES



Anaemia Leadership Provides a Platform to Expand Across the Women's Health Continuum

Lifecycle coverage across women's health



#2

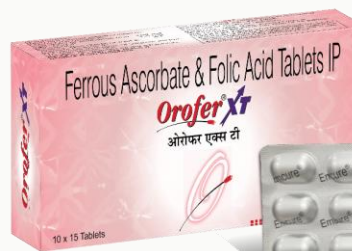
India
Gynaecology
rank

8.3% Market
share

Orofer

Flagship anaemia franchise

- 50%+ of women and 25% of men are anaemic in India; 3 in 4 Indian women have low dietary iron intake[#];
 - Market shaping: 14,000 anaemia-detection camps, reaching over 200,000 women.
- Expanding across infertility, PCOS and obesity management to support broader women's health relevance.
- Leverage Anaemia leadership to expand P/D in Gynaecology



FY27 focus — deepen the anaemia franchise and scale other areas

A Differentiated Chirality-led Portfolio Supports Deeper Cardiovascular Coverage

PORTFOLIO | WHAT WE BRING

A differentiated chiral foundation within a comprehensive cardiovascular portfolio

CHIRAL CORE

Metpure • Asomex • Numlo

Lower dose and better safety profile

CARE CONTINUUM

Beyond hypertension

Thrombolysis, Heart failure, Dyslipidemia, and Anti-platelet care

PORTFOLIO SCALE*

#7 CVM RANK	19.1% SALES MIX	9 BRAND FAMILIES > INR500 MN
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EXECUTION & STRATEGY | HOW WE SCALE

01 COVERAGE

Strong dedicated chronic teams

A 1,000+ strong field force deepens presence across Metros and Tier 1-4 towns.

02 CONVERSION

Lead with science-led promotion

Support adoption through evidence-led clinical engagement

03 DEPTH

Deepen cardiologist engagement

Sustained engagement expands prescriber depth and expand P/D.

04 IN-LICENSING

Add scale through in-licensing

In-licensing expands the prescriber base and complements the portfolio.

Established Diabetes Brands and the Semaglutide Partnership Broaden the Metabolic Franchise

PORTFOLIO | WHAT WE BRING

Leveraging partnerships to address portfolio whitespaces

ORAL BASE

Amaryl • Cetapin • Vylđa

Established anti-diabetes coverage across multiple stages of care.

NEXT-GENERATION

Poviztra®

Exclusive rights to commercialise innovator's rDNA based semaglutide in India.

PORTFOLIO SCALE*

#13

CVM RANK

7.9%

SALES MIX

#1

By value in Vilda. generics



EXECUTION & STRATEGY | HOW WE SCALE

01 REACH

Strong geographic access

A 1,000+ strong field force deepens presence across tier 1–4 towns.

02 IN-LICENSING

Partner through in-licensing

In-licensing increases portfolio breadth and expands presence in the therapy.

03 EDUCATION

Build obesity understanding

500+ programs have engaged approximately 15,000 doctors.

04 ACTIVATION

Convert education into access

Approximately 100,000 doctors reached through Poviztra-related engagement.

Portfolio breadth meets patients across the continuum; education and reach widen access.

Tenectase Provides a Differentiated Anchor For Expansion in Neuroscience

A stroke-led anchor brand with portfolio across epilepsy, neuropathic pain, psychiatry and sleep & wakefulness.

ANCHOR BRAND | ACUTE STROKE CARE

Tenectase

Tenecteplase for thrombolysis in acute ischaemic stroke.



500 Mn+*
INR Brand family

~1.8 Mn
Annual stroke cases in India[#]

~24%
CAGR, FY22-26

NEUROLOGY & EPILEPSY



NEUROPATHIC PAIN



PSYCHIATRY



SLEEP & WAKEFULNESS



A Focused Portfolio in High-Value Super Specialist Therapies

PORTFOLIO | WHAT WE BRING

Focused oncology, renal and transplant portfolios diversify India growth

THERAPY FOCUS

Oncology • Renal • Transplant

Market-leading position in key Onco, renal and transplant molecules.

PORTFOLIO

Differentiated Portfolio

Oncology: Pegaspargase, Treosulfan, Oxaliplatin

Renal: Trientine, Vintor

Transplant: Graftsol, Tacrolimus, CellCept

LEADERSHIP

Proven specialist leadership

Strong leadership with experience in science-led promotion of innovative products



EXECUTION & STRATEGY | HOW WE SCALE

01 FOCUS

Target high-value therapies

Oncology, Renal and Transplant anchor the super-specialty portfolio.

02 REACH

Expand specialist coverage

A dedicated 400+ field force with super-specialty experience targets key prescribers.

03 EXPAND PORTFOLIO THROUGH IN-LICENSING

Scale the Roche in-licensed portfolio

In-licensed Roche portfolio strengthens nephrology & transplant offerings.

04 LEVERAGE DIFFERENTIATED PORTFOLIO

Build a Franchisee

Use innovative products and science led promotion to build a super specialty franchisee

Bevon and Maxtra Provide Complementary Nutrition and Acute-care Anchors

ANCHOR BRAND | NUTRITION

Bevon

#2

Rank in Category

> 1,000 Mn+

Brand Size



ANCHOR BRAND | COUGH & COLD

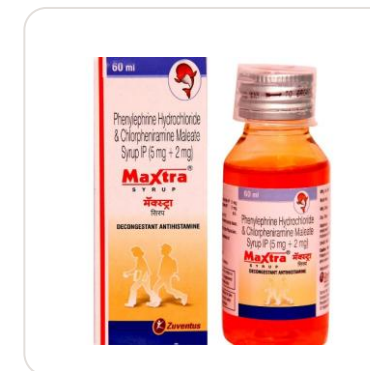
Maxtra

#1

Rank in Category

> 1,000 Mn+

Brand Size



PAEDIATRICIAN REACH

Dedicated paediatric coverage deepens prescriber engagement.

FORMAT INNOVATION

Child-friendly syrups, drops and palatable presentations.

PORTFOLIO EXTENSION

Newer product launches across a range of indications.

Consumer Wellness and Dermatology Provide Option Value in Large, Fast-growing Categories

Large addressable markets diversify domestic growth.

01 | CONSUMER WELLNESS (OTC)

USD 12 Bn TAM

Market growing at 13% CAGR*



EARLY TRACTION
Bitter Drops



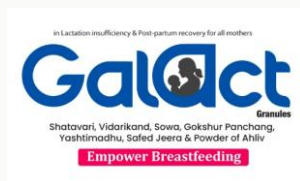
SCIENCE-BACKED
Wellness
supplements



DIRECT-TO-CONSUMER
Online and MT
focus



**Arth wellness and health
supplements**



**Pregnancy support
range**

02 | DERMATOLOGY

USD 1.8+ Bn TAM

Industry growing at ~12-15%#

Prescription and cosmo-derma breadth creates multiple routes to market.

FIRST-TO-MARKET PRODUCTS



Ureaderm



Solglo — Liposomal Product

Strategy

Consumer and derma widen the India platform

Pairs large addressable markets with science-led execution

Builds through innovation and first-to-market products

Six Priorities to Take India Growth Beyond the Current Base

Chronic mix, leadership depth and partnerships extend the execution agenda

PRIORITY	FOCUS AREA
01  Portfolio Advancement	Scaling priority portfolios across women's health, cardio-metabolics, CNS, super-specialty
02  Chronic-Led Growth	Increasing the share of chronic therapies through deeper penetration and expansion of larger brand families
03  Execution Excellence	Enhancing field force productivity, strengthening therapy-level ownership and driving execution discipline
04  Team Strengthening	Building leadership depth and strengthening accountability across business units
05  Strategic Partnerships	Leveraging partnerships to expand to differentiated and high-value therapies
06  Patient Engagement	Moving from “product promotion” model to “science-led engagement and patient-support initiatives” approach

International Business

Three regional businesses, delivering broad-based growth



Regulated-Market Businesses (ex US)



FY26 INTERNATIONAL REVENUE

INR 51,766 Mn

56% of group revenue



+22.2%

YOY GROWTH



~30%

COMPLEX MIX



80+

COUNTRIES



900+

PRODUCTS LAUNCHED

THREE REGIONAL BUSINESSES



EUROPE

+25.5%

YOY GROWTH

INR 18,498 Mn

FY26 REVENUE

Complex injectables and specialty generics



CANADA

+18.7%

YOY GROWTH

INR 14,869 Mn

FY26 REVENUE

Pan-Canada front end
+ first-generics



REST OF WORLD

+21.8%

YOY GROWTH

INR 18,399 Mn

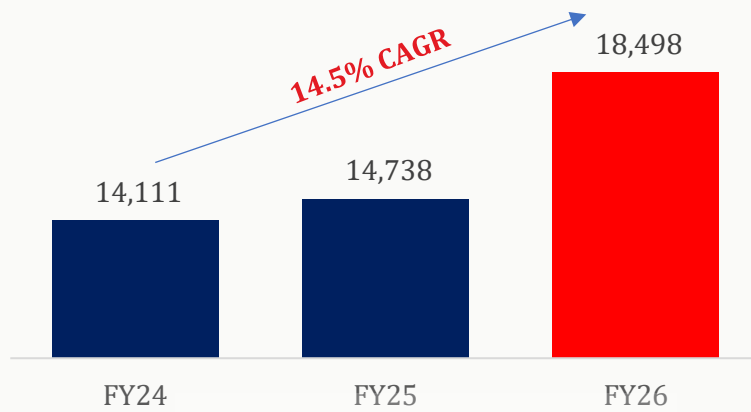
FY26 REVENUE

non-ARV / biosimilars / complex generics
+ ARV scale

Three regional businesses with distinct playbooks and complexity profiles support diversified growth

Complex Injectables and 55+ Products Pipeline provide Europe's Growth Runway

Revenue growth (INR Mn)



EUROPE GENERICS
MARKET

USD 70Bn+[#]

Large addressable market

NEAR-TERM COMPLEX
INJECTABLES

USD 1Bn+

Priority opportunity

PIPELINE

55+

Products under
development

Growth drivers



Complex injectables & specialty generics

Anchor of the EU business



Direct presence in the UK & Italy

Own front-end in select markets



UK

Established presence across the UK in hospital & retail channels
Comprehensive portfolio centred around complex injectables & specialty generics



Partner-led across rest of EU

Asset-light reach



Liposomal Amphotericin B

First EU generic approval; ~USD 270 Mn innovator market



Manx acquisition

120+ marketing authorisations added

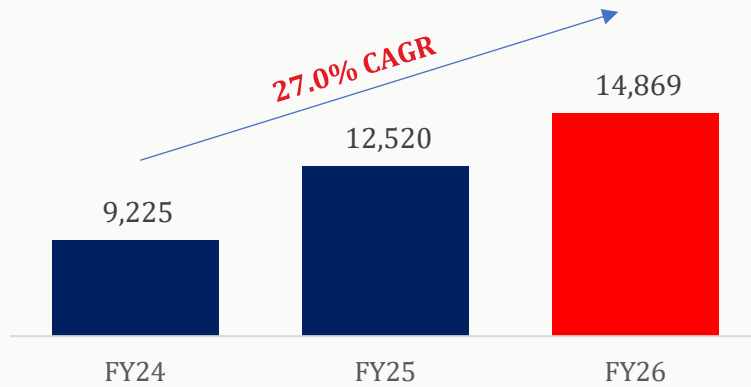


Near-term pipeline: USD 1 Bn TAM[#]

Ferric Carboxymaltose & Liposomal Doxorubicin

Front-End Strength and Strong Product Pipeline

Revenue growth (INR Mn)



MARKET POSITION

Top 10

Generic player in Canada

PIPELINE

50+

Products under development

FIRST-GENERICS

8

Near-term opportunities

Competitive positioning



#1 Indian pharma by Rx[#]

Largest Indian Pharma company by prescriptions in FY26



Pan-Canadian front-end

Commercial presence across Quebec and the rest of Canada



Hospital, retail & OTC

Present across all key channels



Cutimed acquisition

Expands dermatology & OTC exposure



Regulatory progress

FY26: 10 new filings & high-single-digit approvals

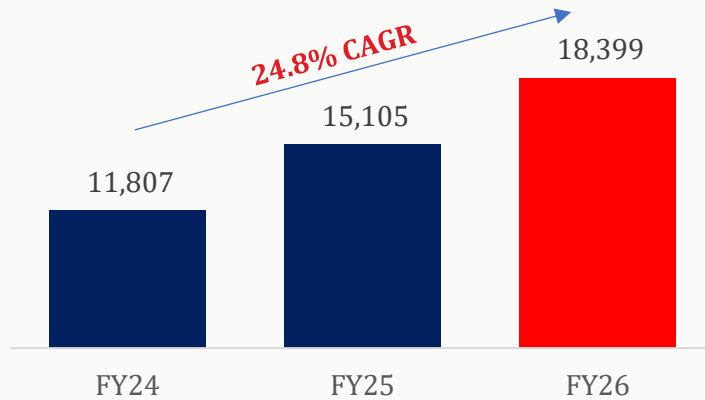


Key near term pipeline products

Amantadine, Sulfamethoxazole/Trimethoprim, Nortriptyline, Treosulfan, Treprostinil, Liposomal Amphotericin B, Semaglutide (GLP-1)

Non-ARV Launches and ARV Scale Drive RoW Growth

Revenue growth (INR Mn)



KEY MARKETS

NON-ARV

BROADER MARKETS

ASEAN · LATAM

ANZ · MENA

FRONT-END PRESENCE

- Chile
- Brazil
- South Africa
- Philippines
- Peru
- Kenya
- Mexico
- Dominican Republic

ARV

+ AFRICA

+ LATAM

Differentiated
near-term pipeline

USD 2Bn+

TAM

ARV
OPPORTUNITY

USD 1.5 Bn+

Africa and LATAM TAM

FY26

80+

Presence in countries

NEXT 2 YEARS

140+

Dossiers planned

Business Mix

NON-ARV



Product-led growth

Complex injectables and biosimilars pipeline, supported by in-licensing



Market-driven operating model

Direct in-market presence across select geographies; partnerships otherwise

ARV



Scale and order-visibility engine

Cost leadership via backward integration, scale; global procurement relationships



Licensed next generation assets

Long-acting HIV therapy (Lenacapavir); monthly oral PrEP (Alimatravir)

PIPELINE



Differentiated products

Lenacapavir, Liposomal Amphotericin B, Tenecteplase, Enoxaparin, FCM, Bevacizumab

R&D

Differentiated R&D platforms supporting India and International launches

IV

R&D Platforms Translate Scientific Capabilities into Commercial Opportunities

5
R&D Facilities

4.2%#
R&D investment

548
Qualified Scientists

48
PhD Holders

220
Patents

PROVEN DELIVERY — CHIRAL, IRON, COMPLEX FORMULATIONS & BIOTHERAPEUTICS (~50% of India and ~30% of international revenue from complex products)

1

Chiral Molecules



Highest market share in IPM
in several chiral molecules



9 chiral molecules with **6 first in India** launches



Portfolio of **chiral molecules**
in Cardiovascular segment

2

Iron Franchise



Ability to **develop and manufacture complex generic iron products**



First in India to launch Ferric Carboxymaltose



Ranked #1 in the iron combination products in IPM*

3

Novel Drug Delivery Systems



Focus on Novel Drug Delivery System such as controlled release and high-potency injectables



Developed and **commercialised complex products**

4

Niche Biologics



Six internally developed biologics have been commercialised from our microbial and mammalian-based platforms



Antibody Drug Conjugates
ADCs combine Emcure's scientific prowess in both chemistry and biology.

5

Complex Injectables



Carmustine, FCM and Enoxaparin commercialised across regulated and RoW markets.

Treosulfan – First to launch chemotherapy drug in India

Liposomal Amphotericin commercialised in EU and select RoW markets



Long-Acting Injectables
Next-leg of growth platform.

Continued investments in complex injectables, biologics, novel delivery platforms and antibody drug conjugates

Pipeline Assets are Concentrated in Defined Therapeutic Areas and Differentiated Platforms

	Biologics	Novel Drug Delivery System (NDDS)	Complex Injectables	Long-Acting Injectables (LAI)	Antibody-Drug Conjugates (ADC)
Therapeutic Area	Next 24 Months Pipeline		Medium to Long-Term Pipeline		
Metabolics	Semaglutide (ex India)	NDDS			
Ophthalmology	Bevacizumab*				
Oncology		Lipo Doxorubicin	Biosimilar	ADC	LAI
Anti-Infectives	Liposomal Amphotericin				
HIV Anti-Viral	Lenacapavir				
Dermatology	Topical NDDS – 1	Topical NDDS – 2			
Respiratory		Liposomal Respiratory Product			
Gynaecology	Ferric Carboxymaltose (Global)				
Cardio / CNS		Tenecteplase (EM#)	Complex Inj	LAI	

Manufacturing

Compliant, complex-manufacturing scale supporting India and International businesses



Manufacturing Scale and Complex-Product Capabilities Enable Global Execution

13

Manufacturing facilities

Across India

5

Core manufacturing
levers

Execution focus

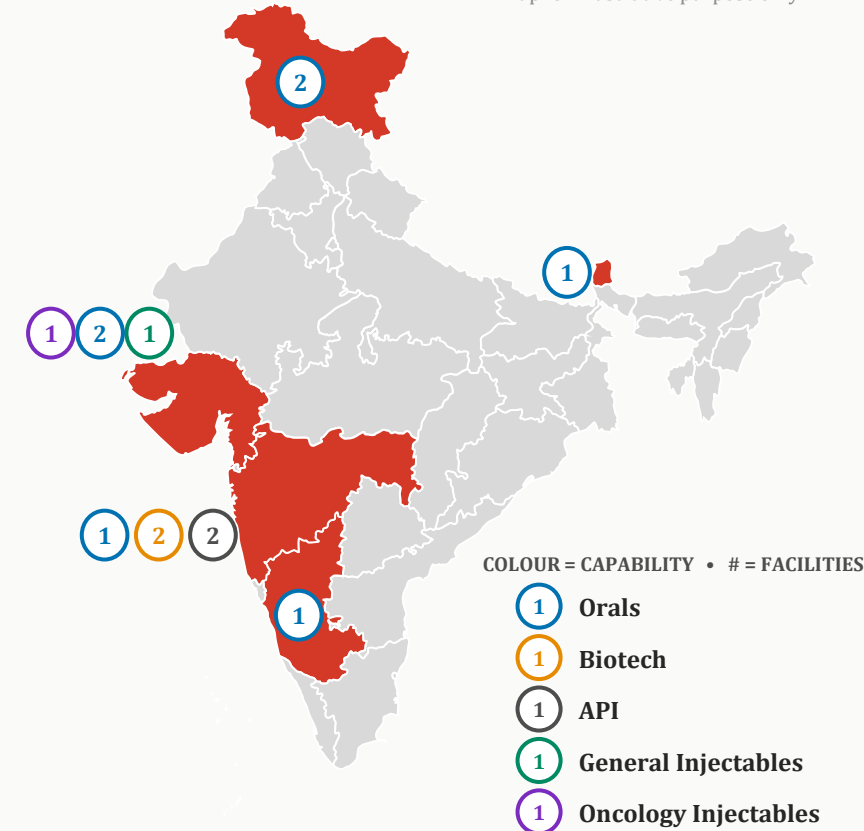
Manufacturing value creation

- | | | |
|----|-------------------------|--|
| 01 | Compliance | Maintain inspection readiness and consistent quality systems |
| 02 | Complex scale-up | Industrialise complex injectables, oncology and novel delivery platforms |
| 03 | Utilisation | Improve capacity utilisation and asset productivity |
| 04 | Digitalisation | Strengthen quality, traceability and operating control through digital systems |
| 05 | Cost Efficiency | Optimise procurement and manufacturing costs |

API-to-formulation integration supports supply reliability, cost control and execution across priority products

Commercial manufacturing capabilities across APIs, orals, complex injectables, biologics, and novel delivery platforms

Map for illustrative purpose only



Compliant with multiple Global
Regulatory Bodies Requirements

USFDA

Health Canada

cGMP India

EDQM Europe

TGA Australia

ANVISA Brazil

NCPHP Hungary

SAHPRA
South Africa

Sustainability

*Responsible growth through cleaner energy, lower emissions
and safer operations*

VI

Renewable-energy Adoption and Operating-efficiency Initiatives Reduced Key Environmental Intensities in FY26

FY26: renewables at 64.7% of energy, Scope 2 emissions –8.5%, water intensity –10%; no fatalities or data breaches.

64.7%

Renewable power in total energy mix
FY26

0.5% in FY23

8.5%

Scope 2 GHG emissions

YoY reduction, FY26

84.3%

Waste Recovered

FY26

Zero

Fatalities

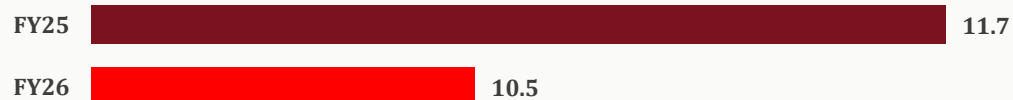
FY26

Environment — improvement accelerated in FY26

GHG EMISSIONS INTENSITY (SCOPE 1 + SCOPE 2) (tCO₂e/ INR Mn) ↓18%



WATER INTENSITY* ↓10%



FY26 progress



5.7 MW

Captive solar operational; 11.7
MW under installation



0.15 Mn KL

Water recycled — 27% of total
water consumed



ZLD

Zero Liquid Discharge
implemented



Zero

Data breaches

Continued investments in newer technologies | All locations covered by health & safety internal audits

Governance & Leadership

A founder-led board with deep pharma, science and governance experience

VII

Our Board of Directors

Experienced leadership guiding disciplined execution



Mr. Satish Mehta

Chairman, Managing Director & CEO
Founder; has led Emcure since 1981.
PGDM, IIM Ahmedabad



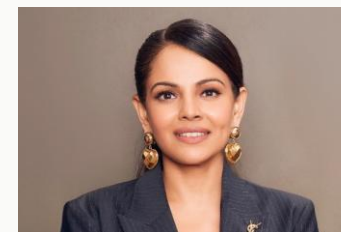
Mr. Samit Mehta

Whole-time Director & COO
Leads operations and regulated-market expansion; Wharton MBA



Dr. Mukund Gurjar

Whole-time Director
30+ years in pharma sciences; 250 publications, 180 patents



Mrs. Namita Thapar

Whole-time Director
Leads the consumer business;
Chartered Accountant, Duke MBA



Mr. Sunil Mehta

Whole-time Director
Built the manufacturing base; drives operational excellence and safety



Dr. Shailesh Ayyangar

Independent Director
40+ years in pharma; former MD, Sanofi India & South Asia



Mr. Raghu Kumar

Independent Director
40+ years in pharma and OTC; ex MD Allergan India & South Asia.



Mr. Vijay Gokhale

Independent Director
Former Foreign Secretary of India; four decades in diplomacy



Dr. Vidya Yeravdekar

Independent Director
Principal Director, Symbiosis Society; degrees in medicine and law



Mr. C S Muralidharan

Independent Director
Former Group CFO, Sun Pharmaceutical Industries

Leadership Team

Executing the strategy across markets and functions



Mr. Sanjay Mehta

President – Emerging Markets

With Emcure since 1989; built the emerging-markets footprint and commercial operations



Mr. Tajuddin Shaikh

Chief Financial Officer

Nearly two decades at Emcure; Chartered and Cost Accountant, IIM-A executive education



Mr. Vikas Thapar

President – Corporate Development, Strategy & Finance
Led international expansion, acquisitions and fundraising; USC Marshall MBA



Dr. Deepak Gondaliya

President – Technical Operations

Leads technical operations and manufacturing excellence; PhD, inventor on multiple patents



Mr. Srinivasan Raghavachari

President – India Business

40+ years in pharma leadership; formerly Cluster Head & SVP at Sun Pharma



Mr. Rajesh Nair

President – HR

Leads HR operations, talent management and diversity and inclusion initiatives

Appendix

Financials FY26 and Q1 FY27

VIII

P&L Summary

In INR Mn, except percentage

Particulars	FY26	FY25	YoY
Revenue from Operations	92,035	78,960	16.6%
Domestic	40,270	36,597	10.0%
International	51,766	42,363	22.2%
RoW	18,399	15,105	21.8%
Europe	18,498	14,738	25.5%
Canada	14,869	12,520	18.7%
Gross Profit	55,465	47,490	16.8%
Gross Profit Margin	60.3%	60.1%	20 bps
EBITDA	17,886	14,689	21.8%
EBITDA Margin	19.4%	18.6%	80 bps
PBT	12,871	9,713	32.5%
PAT	9,413	7,075	33.1%
PAT Margin	10.2%	9.0%	120 bps
Adj. PAT	10,075	7,150	40.9%
Adj. PAT Margin	10.9%	9.1%	180 bps
Earnings per Share (INR)	48.7	36.4	33.8%

Adjusted PAT excludes tax adjusted exceptional items (INR 53 Mn), labour code impact (INR 260 Mn) and changes in fair value of contingent consideration (INR 429 Mn).

Balance Sheet Summary

In INR Mn,

Equity & Liabilities (INR Mn)	Mar 31, 2026	Mar 31, 2025
Shareholder's Funds	49,500	44,462
Share Capital	1,896	1,895
Reserves & Surplus	47,604	42,567
Non-controlling Interests	266	1,954
Borrowings	12,041	7,317
Lease Liabilities	3,172	2,910
Deferred Tax Liabilities (Net)	980	1,200
Other Non-Current Liabilities	1,111	3,556
Trade payables	18,078	14,796
Other Liabilities & Provisions	10,977	6,132
Total Equity & Liabilities	96,125	82,327

Assets (INR Mn)	Mar 31, 2026	Mar 31, 2025
Non-Current Assets	40,004	36,769
PP&E, CWIP and ROU assets	24,908	24,271
Goodwill	4,143	3,678
Other Intangible Assets	6,868	5,792
Other Non-Current Assets	4,085	3,027
Current Assets	56,121	45,559
Inventories	23,979	19,318
Trade receivables	25,627	20,022
Cash and bank balances	1,475	1,653
Other Current Assets	5,040	4,565
Total Assets	96,125	82,327

Gross debt INR 12,041 Mn | Cash & liquid investments INR 1,503 Mn | Net debt INR 10,538 Mn

Cash Flow Statement – FY26

In INR Mn,

Particulars (INR Mn)	FY26	FY25
Profit before tax	12,871	9,713
Depreciation & amortisation	4,150	3,841
Changes in fair value of contingent consideration	429	—
Finance cost	1,437	1,758
Income tax paid	(3,681)	(2,469)
Increase in net working capital	(5,301)	(4,243)
Others	(470)	(84)
Net cash from operations	9,435	8,517
Capex – PP&E, CWIP and leasehold	(3,606)	(2,218)
Purchase of intangible assets	(1,871)	(1,852)
Proceeds from sale of assets	43	306
Investments in mutual funds, NCDs and deposits (net)	735	2,592
Interest received	18	231
Acquisition of Zuventus non-controlling interest	(7,249)	—
Net cash used for investment	(11,931)	(940)
Net cash from financing	3,434	(8,140)

FY26 operating cash flow increased, while working capital, Manx portfolio & Zuventus stake acquisition drove net funding needs

P&L Summary – Q1 FY27

In INR Mn, except percentage

Particulars	Q1 FY27	Q1 FY26	YoY %	Q4 FY26	QoQ %
Revenue from Operations	25,804	21,005	22.8%	24,697	4.5%
Domestic	10,953	9,935	10.2%	9,772	12.1%
International	14,851	11,070	34.2%	14,925	-0.5%
RoW	5,218	3,603	44.8%	5,557	-6.1%
EU	5,367	4,042	32.8%	5,376	-0.2%
CA	4,266	3,425	24.6%	3,992	6.9%
Gross Profit	15,073	12,985	16.1%	14,666	2.8%
Gross Profit Margin	58.4%	61.8%	-340 bps	59.4%	-100 bps
EBITDA	5,080	4,039	25.8%	4,855	4.6%
<i>EBITDA Margin</i>	<i>19.7%</i>	<i>19.2%</i>	<i>50 bps</i>	<i>19.7%</i>	<i>0 bps</i>
Profit Before Tax (PBT)	3,935	2,908	35.3%	3,412	15.3%
<i>Effective Tax Rate (%)</i>	<i>25.7%</i>	<i>26.1%</i>		<i>28.6%</i>	
Profit After Tax (PAT)	2,925	2,148	36.2%	2,437	20.0%
<i>PAT Margin</i>	<i>11.3%</i>	<i>10.2%</i>	<i>110 bps</i>	<i>9.9%</i>	<i>140 bps</i>
Adjusted Profit After Tax (PAT)¹	2,909	2,174	33.8%	2,789	4.3%
<i>Adjusted PAT Margin</i>	<i>11.3%</i>	<i>10.3%</i>	<i>100 bps</i>	<i>11.3%</i>	<i>0 bps</i>

¹Adjusted PAT excludes tax adjusted exceptional items, labour code impact and changes in fair value of contingent consideration.

For further information

Institutional investors and analysts can contact:

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