August 12, 2026

The Manager, **Dept. of Corporate Services** **B S E Limited** **25th Floor, P. J. Towers, Dalal Street,** **Fort, Mumbai - 400 001** **[BSE Code: 532768]**	**The Manager,** **Listing Department,** **National Stock Exchange of India Ltd.** **Exchange Plaza, Bandra Kurla Complex** **Bandra (East), Mumbai -400051** **[NSE Symbol: FIEMIND]**

Dear Sir,

Sub: **Q1FY27 Earning Call – Presentation**
Ref: **Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (referred herein as 'Listing Regulations').**

Please refer our Letter dated August 5, 2026 informing the schedule of Q1FY27 Earning Call to be held on **August 13, 2026 at 4.00 pm.**

Pursuant to Regulation 30(6) of Listing Regulations read with Para A of Part A of Schedule III, we hereby submit the copy of **Presentation** for above Earning Call.

Pursuant to Regulation 30(8) read with 46(2)(o), the Presentation is also uploaded on the website of the Company www.fiemindustries.com under Investor section.

We also wish to inform that this presentation will be used for subsequent meetings till further up-dation / intimation to the exchange.

Yours faithfully
For Fiem Industries Limited

Arvind Kumar Chauhan
Digitally signed by Arvind Kumar Chauhan
Date: 2026.08.12 17:00:53 +05'30'

Arvind K. Chauhan
Company Secretary

Encls: Investor Presentation

fiem

LIGHT UP THE WORLD

FIEM INDUSTRIES LTD.
Investor Presentation

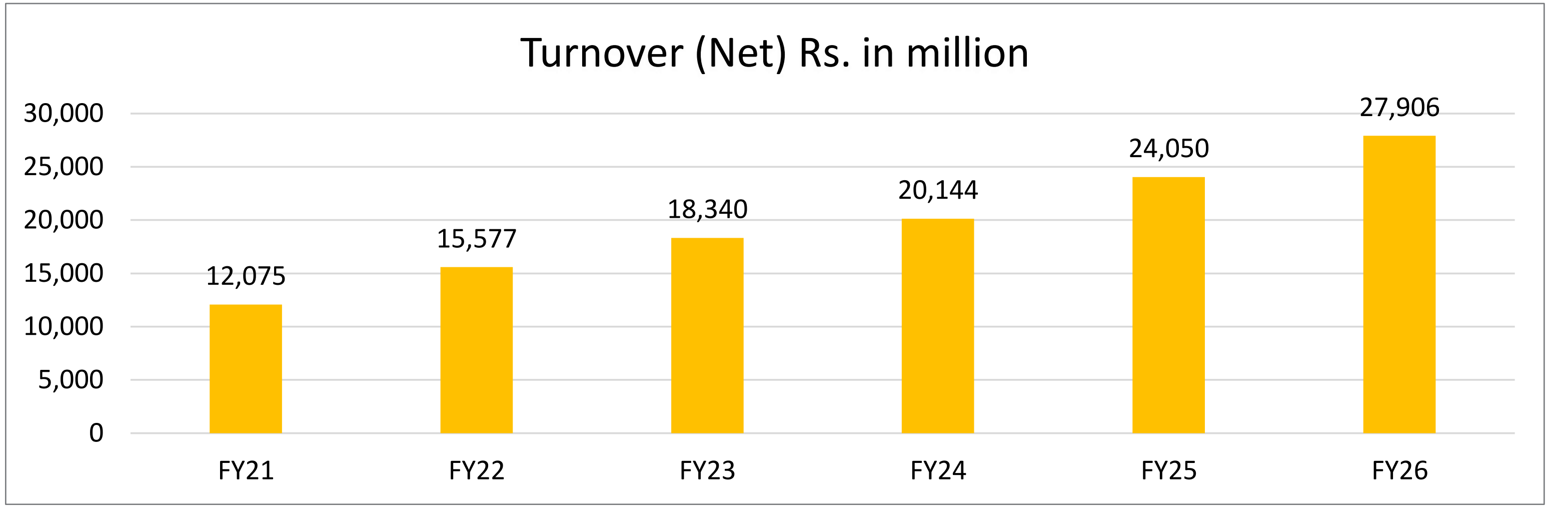
Q1FY27

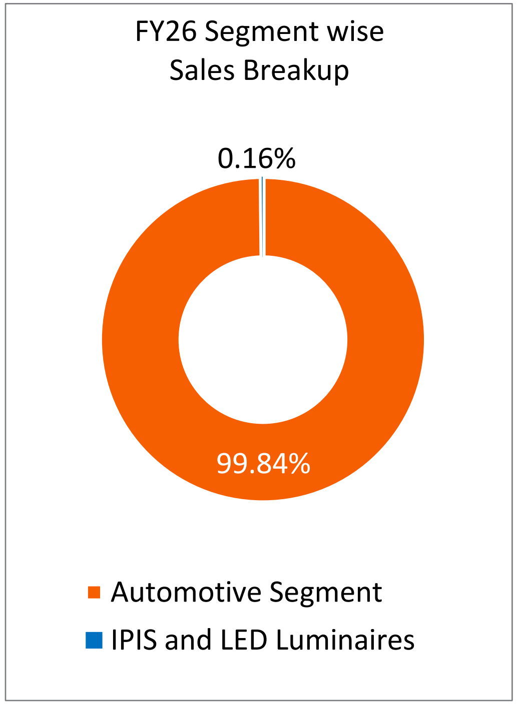
EXECUTIVE SUMMARY

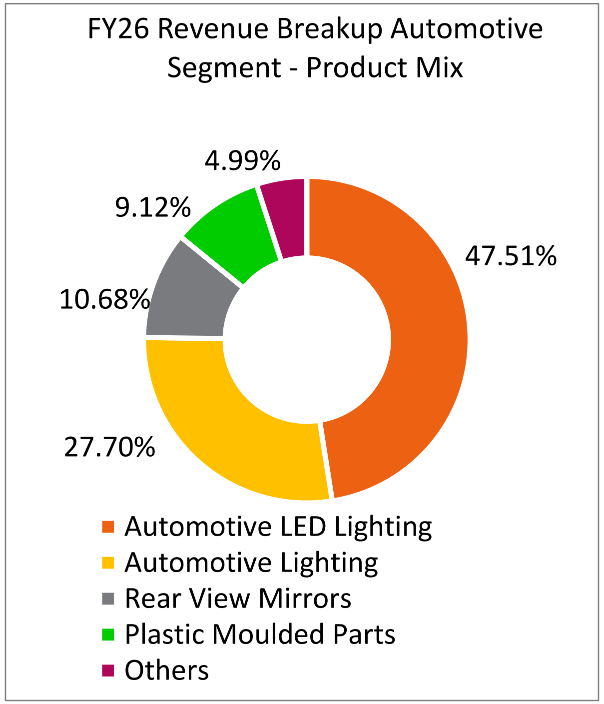
LIGHT UP THE WORLD

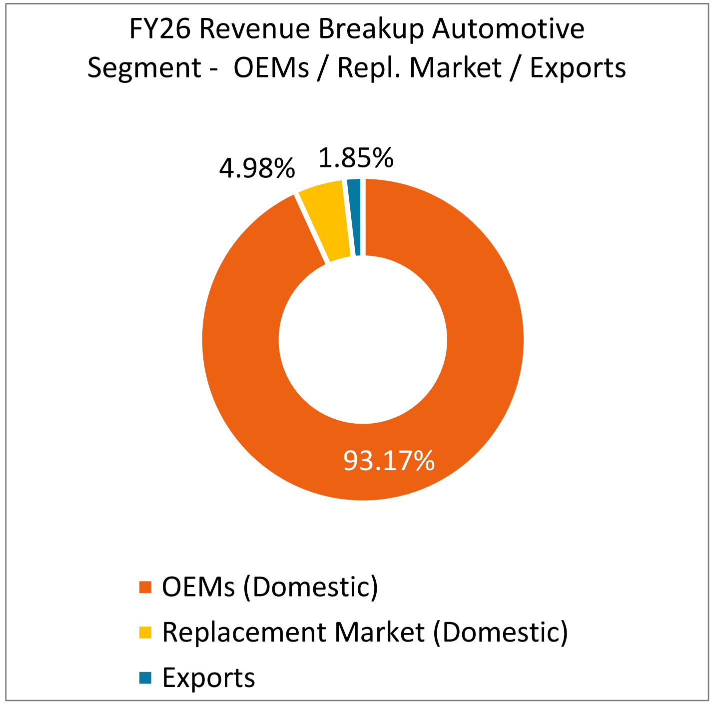
<table>
<tr><td>Overview</td><td colspan="2">
• Fiem Industries Ltd. (FIEM) was founded and incorporated in 1989 by Mr. J.K. Jain.
• The Company was listed on BSE and NSE in 2006.
• FIEM is one of the leading manufacturers of Automotive Lighting & Signalling Equipment's and Rear View Mirrors in India. FIEM is among first companies in India introducing LED lights in two wheelers.</td></tr>
<tr><td rowspan="2">Products</td><td>Automotive Segment</td><td>LED Segment</td></tr>
<tr><td>
• Automotive Lighting - Head lamps, Tail Lamps, Blinker lamps, Fog lamps etc.
• Rear View Mirrors
• Sheet Metal Parts
• Plastic Moulded Parts
Products under Technical Collaboration
• Canister
• Bank (Lean) Angle Sensor
JV Products
• Moulds, Tools and Zig Fixtures</td><td>
• LED Luminaires for Indoor and Outdoor applications
• Integrated Passenger Information System with LED Display (IPIS)</td></tr>
<tr><td>Top Clients</td><td colspan="2">
• Two Wheeler – TVS, Honda, Yamaha, Suzuki, Royal Enfield, Harley Davidson, Hero Motocorp, Piaggio etc.
• Four Wheeler – Tata Motors, Mahindra & Mahindra, Force Motors, Ashok Leyland, Hyundai etc.</td></tr>
<tr><td>Standalone Financial Performance</td><td colspan="2">
• Net Sales has grown from INR 12,075 mn in FY21 to INR 27,906 mn in FY26 at 5 year CAGR of 18.24%
• EBITDA has grown from INR 1,338 mn in FY21 to INR 3,933 mn in FY26 at a 5 year CAGR of 24.07%</td></tr>
</table>

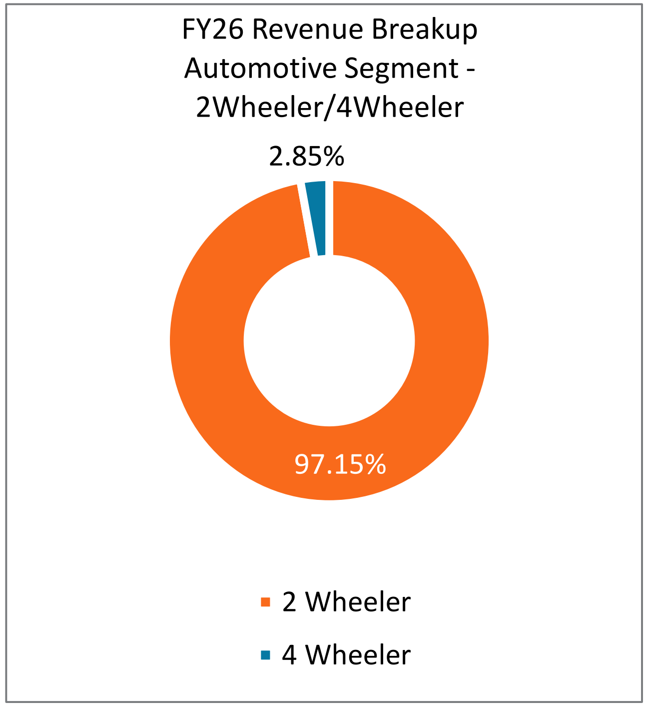
FINANCIAL SUMMARY (STANDALONE)







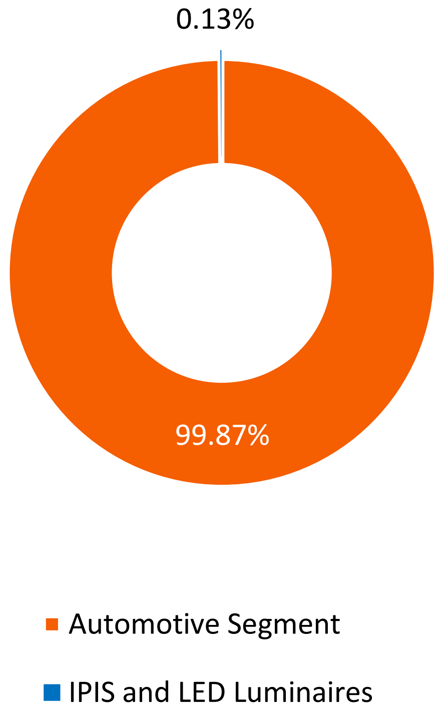




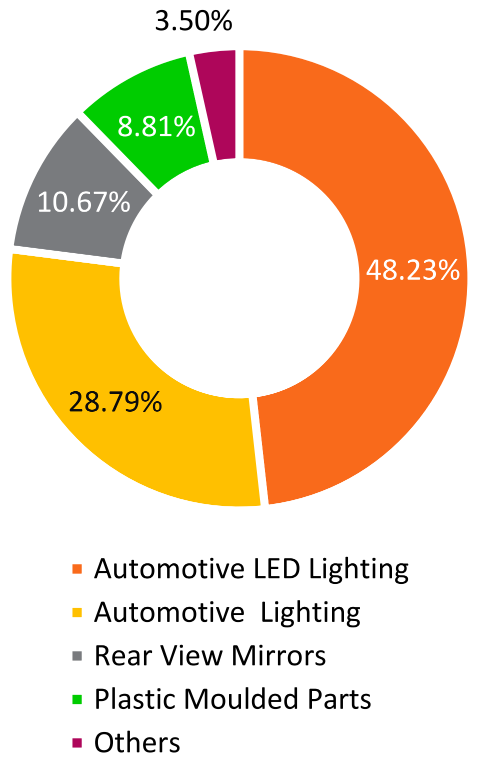
SALES REVENUE MIX (STANDALONE)

LIGHT UP THE WORLD

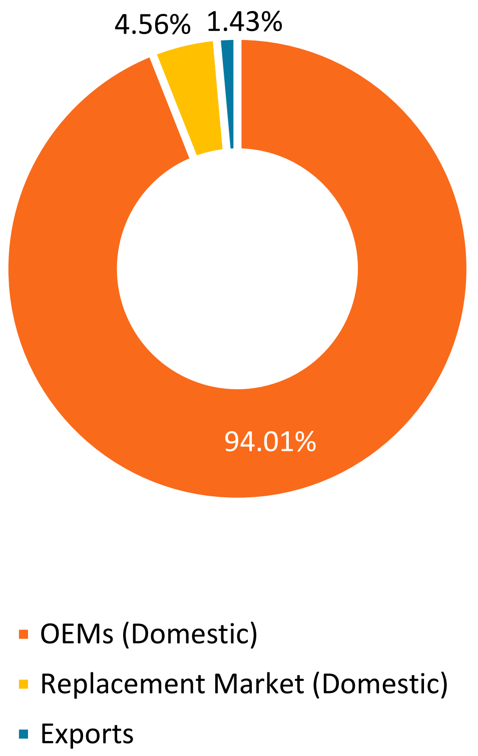
Q1FY27 Segment wise Sales Breakup



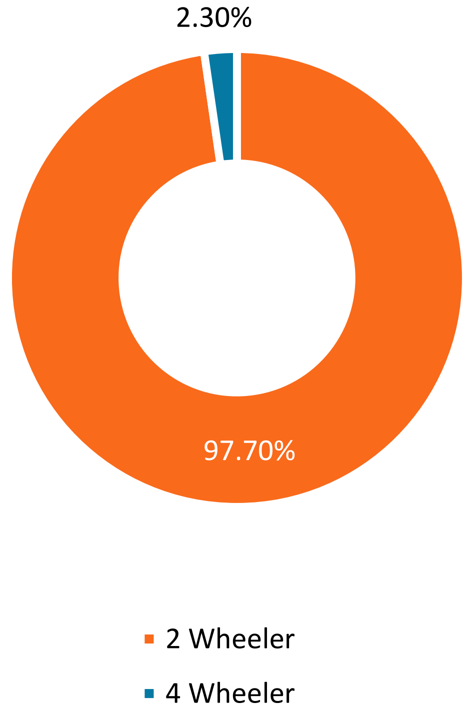
Q1FY27 Revenue Breakup Automotive Segment - Product Mix



Q1FY27 Revenue Breakup Automotive Segment - OEMs / Repl. Market / Exports

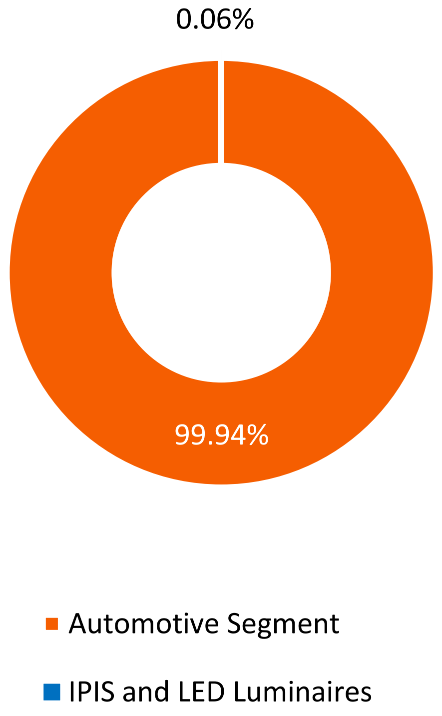


Q1FY27 Revenue Breakup Automotive Segment – 2 Wheeler / 4 Wheeler

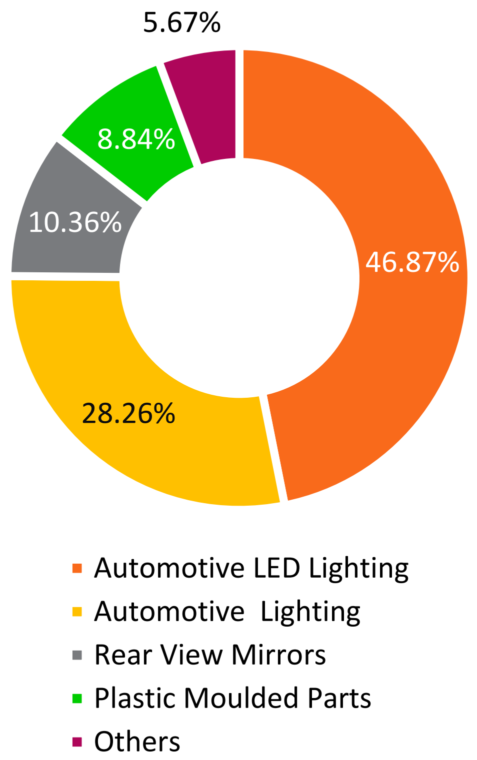


SALES REVENUE MIX (STANDALONE)

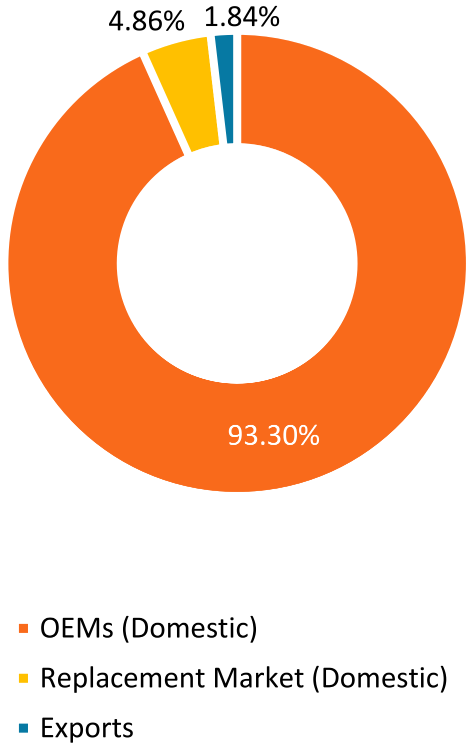
Q4FY26 Segment wise
Sales Breakup



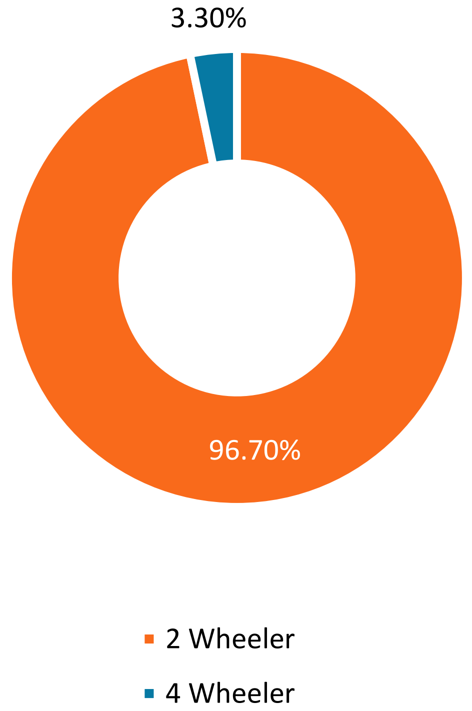
Q4FY26 Revenue Breakup
Automotive Segment - Product Mix



Q4FY26 Revenue Breakup
Automotive Segment - OEMs /
Repl. Market / Exports



Q4FY26 Revenue Breakup
Automotive Segment –
2 Wheeler / 4 Wheeler



LIGHT UP THE WORLD

COMPANY OVERVIEW

- The Company was originally incorporated in India as Rahul Auto Private Limited on February 6, 1989 in New Delhi and was founded by Mr J.K. Jain, who is a first-generation entrepreneur and has been in the automotive lighting business since 1970's.
- FIEM is one of the leading manufacturers of automotive lighting & signalling equipment's and rear view mirrors in India. Its major business comes from the two-wheeler segment of the automotive industry.
- FIEM has a diversified product portfolio ranging from head lamps, tail lamps, signalling lamps, roof lamps, rear view mirrors, warning triangles, complete rear fender assembly, frame assembly, various automobile sheet metal and body parts, Bank (Lean) Angle Sensor and Canister
- The Company has the following Wholly-owned Subsidiaries and J.V. Companies
  - Wholly-owned Subsidiaries - Fiem Industries Japan Co., Ltd. (Japan)
    - Fiem Research and Technology s.r.l (Italy)
  - JV Company - Fiem Kyowa (HK) Mould Company Limited (Hong Kong)

PROMOTERS & WHOLE TIME DIRECTORS

Mr. J. K. Jain

Executive Chairman

Mr. J.K. Jain is the Founder Promoter of the Company and the visionary force behind its remarkable growth journey. With an illustrious entrepreneurial career spanning over five decades in the automotive lighting industry, he has played a transformative role in shaping the Company into one of India's leading automotive lighting manufacturers through his strategic foresight, unwavering commitment to innovation, and dynamic leadership.

Under his leadership as Chairman & Managing Director, the Company has grown from a single small-scale manufacturing unit into one of India's leading automotive lighting manufacturers, with nine world-class manufacturing facilities across India catering to several marquee Indian and global automobile OEMs. He has been re-designated as **Executive Chairman w.e.f. June 01, 2026.**

Mr. Jain has consistently championed innovation, self-reliance, and technological excellence. A strong advocate of in-house capabilities and backward integration, he has played a key role in strengthening the Company's Research & Development, Design, Technology, and Testing infrastructure. Guided by his vision, the Company has established advanced R&D Centres, Design Centres, Photometric Laboratories, and EMC/EMI testing facilities in India, along with Design Centres in Italy and Japan, enabling the development of technologically advanced lighting solutions.

In recognition of his contribution to industry and entrepreneurship, Mr. Jain has received several prestigious awards, including the "Lifetime Achievement Award" by the India International Council for Industries & Trade, the "National Achievement Award for Business Excellence" by the Indian Society for Industry & Intellectual Development, and the "Outstanding Entrepreneurship Award" by Enterprise Asia.

Mrs. Seema Jain

Whole-time Director

Mrs. Seema Jain is a seasoned entrepreneur and one of the founding pillars of the Company. Along with Mr. J.K. Jain, she co-founded the Company in 1989 and has played a significant role in its remarkable growth and evolution over the past four decades.

Coming from a business family and having been associated with business activities from an early age, Mrs. Seema Jain brings rich entrepreneurial insight and extensive experience in finance and administration. She holds a Bachelor's degree in Science from the University of Delhi.

As Whole-time Director of the Company, she oversees key finance and administrative functions and has contributed meaningfully towards strengthening the Company's financial discipline and organizational stability. She is also actively involved in the Company's Corporate Social Responsibility (CSR) initiatives and continues to support various social and community development programs undertaken by the Company.

Her experience, commitment, and steady guidance have been instrumental in the Company's sustained growth and value-driven corporate culture.

PROMOTERS & WHOLE TIME DIRECTORS

LIGHT UP THE WORLD

Mr. Rahul Jain

Managing Director

Mr. Rahul Jain is on the Board of the Company since November 14, 2004. He holds a Bachelor of Science degree and has pursued Management Studies from the University of Bradford.

Over the years, Mr. Rahul Jain has played a significant leadership role in the Company's growth and operational transformation. He is actively involved in key areas of the business, including manufacturing operations, business development, corporate planning, strategic affairs, and operational excellence initiatives across all manufacturing units.

With a strong focus on technology adoption, process optimization, and sustainable growth, he has extensively travelled internationally and visited leading automotive manufacturing facilities across various countries to gain insights into global best practices, advanced manufacturing systems, and emerging technologies.

Recognizing his growing leadership responsibilities and contribution to the Company's next phase of growth, he is elevated as **Managing Director w.e.f. June 01, 2026.** Under his dynamic leadership, the Company continues to strengthen its manufacturing capabilities, operational efficiency, and future-ready growth strategy in alignment with the long-term vision of the Board.

Ms. Aanchal Jain

Joint Managing Director

Ms. Aanchal Jain has been associated with the Board of the Company since December 2, 1999. She holds a Master's degree in Business Administration from the Indiana Institute of Technology.

Ms. Aanchal Jain began her professional journey with the Company and has since played an important role in strengthening its organizational and operational framework. Over the years, she has been actively involved in key functions of the Company, particularly in the areas of human resource management, employee engagement and organizational development.

With a people-centric leadership approach and strong managerial acumen, she has contributed significantly towards fostering a progressive work culture and strengthening the Company's human capital capabilities. In addition to overseeing the human resource function, she is also involved in various operational and business development initiatives of the Company.

Her continued contribution and strategic involvement across multiple functional areas have supported the Company's growth journey and organizational excellence. She has been re-designated as **Joint Managing Director w.e.f. June 01, 2026.**

PROMOTERS & WHOLE TIME DIRECTORS

Mr. Rajesh Sharma

Joint Managing Director

Mr. Kashi Ram Yadav

Whole-time Director

Mr. Rajesh Sharma has been associated with FIEM Industries Limited since September 2003 and is a member of the Company's senior leadership team. He was appointed as Whole-time Director with effect from January 1, 2020, and was subsequently re-designated as Joint Managing Director on November 7, 2023.

With over 40 years of experience in the automotive components industry, he has built a distinguished career in marketing, business development, sales, OEM relationship management, and new product development. Throughout his professional journey, he has played a pivotal role in strengthening customer partnerships and driving business growth across the passenger vehicle and two-wheeler segments.

He began his career in 1984 where he worked closely with leading automotive manufacturers. He gained extensive experience in OEM engagement and business development during a transformative period for the Indian automotive industry, working alongside global and domestic manufacturers such as Honda, Hero, Yamaha and Suzuki.

He was associated with Minda Group and Lumax Group where he served in leadership roles encompassing marketing, product development, customer management, and plant operations.

His extensive industry knowledge, customer-centric approach, and strategic vision continue to contribute significantly to the Company's growth and business development initiatives.

Mr. Kashi Ram Yadav, is a Whole-time Director of the Company and has been associated with the Company since its inception. With over four decades of extensive experience in production and manufacturing operations, he has played a pivotal role in strengthening the Company's manufacturing capabilities and operational efficiency across its product segments, including automotive lighting, signalling equipment, and rear-view mirrors.

He was inducted on the Board of the Company in October 2008 in recognition of his significant contribution to the Company's manufacturing growth and operational excellence.

He currently oversees the production and manufacturing operations of the Company's North India Units and is actively involved in driving operational efficiency, capacity enhancement, workforce management, quality systems, and timely execution of production targets. His deep understanding of shop-floor operations, manufacturing processes, and operational management has contributed significantly to the Company's reputation for reliability, quality, and consistent delivery performance.

His long-standing association, operational expertise, and unwavering commitment continue to play an important role in supporting the Company's manufacturing strength and sustainable growth journey.

FIEM JOURNEY

LIGHT UP THE WORLD

1989-2000

- **1989** – Incorporated as **Rahul Auto Private Limited**
- **1992** – Name changed to **Fiem Industries Pvt. Ltd.**
- **1993** – Converted into Public Limited - **Fiem Industries Ltd.**
- **1994** – A new state of art Plant was established at Kundli, Sonepat (Unit 1)
- **1996** – Fiem Sung San (India) Ltd., a JV Company was established with Sung San Co. Korea (SL Corporation for Daewoo cars (Cielo & Matiz), Mfg. of Head Lamp, Rear Combination, Side Lamp, Plastic Parts & Wheel Covers

2001-2009

- **2004 & 2005** – Setup mfg. facilities in Hosur (Unit 2&3) Mysore (Unit 4)
- **2005** – Entered into a Technical Support Agreement with Ichikoh Industries Ltd., Japan and started Fiem Industries office at Isehara, Kanagawa
- **2005 & 2006** – Setup mfg. facilities Hosur (Unit 5), Nalagarh (Unit 6)
- **2006** – IPO by Company and listing on BSE & NSE, and became a Public Limited Company
- **2007** – Merged Fiem Sung San with Fiem Industries

2010-2015

- **2010** – Started new Mfg. Unit in Rai, Sonepat, Haryana (Unit 7)
- **2011** – Started new Mfg. Unit in Tapukara, Rajsthan (Unit 8)
- **2011** – FIEM R&D Centre approved by Govt. of India
- **2012** – Started manufacturing Automotive Lighting for Honda Japan
- **2015** – Starting receiving Tenders from EESL for LED Bulbs and Street Lights.

2016-2017

- **2016** – Started new Mfg. Unit in Ahmedabad (Unit 9).
- **2016** – NABL Accreditation received for Photometry Laboratory.
- **2017** – Set up facility for manufacturing of Canister in technical collaboration with Aisan Industry Co., Ltd, Japan
- **2017** – A 50:50 Joint Venture Company set up in Hong Kong with KYOWA Co., Ltd., Japan for high-class moulds and tools.

2018 - 2020

- **2018** – Joint Venture with Aisan Industry Co. Ltd., Japan and Toyota Tsusho India Pvt. Ltd. for manufacture of Fuel Pump Module for Indian Market.
- **2018** – Technical Assistance Agreement with TOYODENSO Co. Ltd. Japan and Toyota Tsusho Corporation, Japan for manufacturing of Bank Angle Sensor for Indian market.
- **2019** – Set up new Design Centre in Turin, Italy under newly formed subsidiary in Italy, Fiem Research and Technology S.r.l.

2021 - 2025

- **2022** – Setup New Design Centre at Hosur, Tamil Nadu
- **2023** – Setup New Design Centre Passenger Vehicle at Pune, for Maharashtra
- **2024** – Enhanced our Japan office in Shiki, Saitama, Japan, with R&D facilities.
- **2025** - Established new R&D Electronics (EMC) Laboratory, Innovation Centre & Corporate Office at Gurugram

FIEM GROUP OF COMPANIES

R&D & Design Centres


R&D - Electronics (EMC) Laboratory, Innovation Centre & Corporate Office, Gurugram (Haryana)


Design Centre
Fiem Research and Technology S.r.l. Italy


Design Centre & Liaison Office
Fiem Industries Japan Co. Ltd., Japan


Design Centre
Chinchwad, Pune (Maharashtra)


Design Centre
Manufacturing Unit-II, Hosur (Tamil Nadu)


Registered Office
JW Marriott, Aerocity, New Delhi

Manufacturing Unit-VIII, Tapukara (Rajasthan)


Manufacturing Unit-VII & Testing Laboratory, Rai, Sonepat (Haryana)






R&D-ELECTRONICS, INNOVATION CENTRE & CORPORATE OFFICE

LIGHT UP THE WORLD

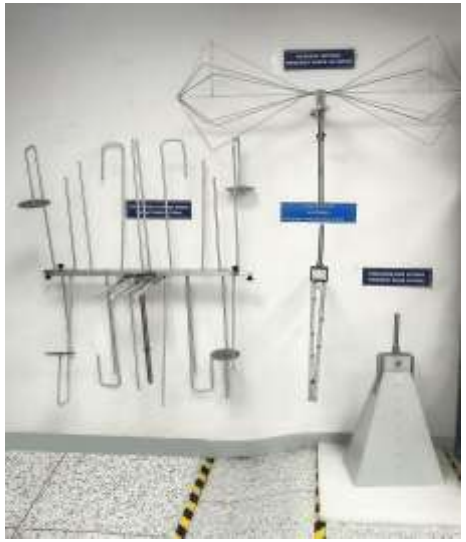
ONE
Fiem

"One Team, One Vision

Stronger Together!"

"Great things happen when teams come together under one roof!
Opening of this office marks a new chapter for FIEM—enhanced collaboration, faster innovation and shared success."

Advanced EMI/EMC Validation Facilities at Gurugram, Haryana

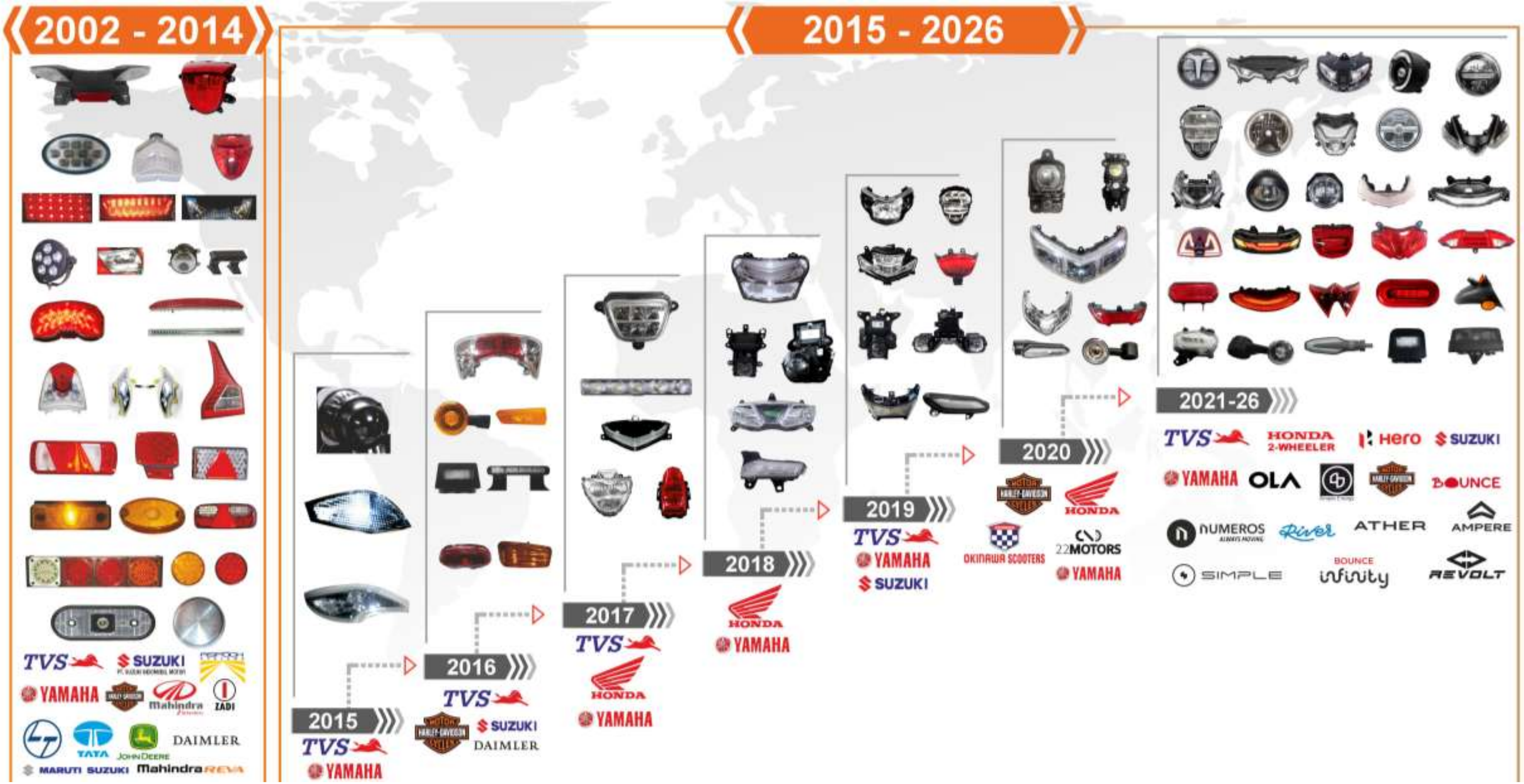


GOVT. APPROVED R&D CENTRE

- FIEM's state of the art R&D Centre offers its clients design and development capabilities in Automotive Lighting & Signalling Equipments and Rear View Mirrors which meet the specifications of the clients requirements.
- Government of India, Ministry of Science and Technology, Department of Science and Industrial Research has accorded Recognition to Company's in-house R&D Unit situated at Rai Industrial Estate, Sonepat.
- The Company's R&D Centre is established with modern infrastructure, state-of-the-art technology, equipped with latest software, qualified and experienced manpower.
- FIEM's in-house R&D Centre has various kinds of testing facilities such as Product Testing, Photometry Testing, Environmental Testing, Thermal Tests, Electronic Test, Vibration Test, Chemical Test, Mechanical Tests etc.
- **Photometry Laboratory of the Company is NABL Accredited.**
- **Some examples of R&D conducted by company:**
  - In-house design and development of Railway IPIS (Integrated Passenger Information Systems with LED Display)
  - In-house design and development for four wheeler LED Rear combination, LED direction indicator light etc.
- **Advantages of in-house R&D unit:**
  - Diversified and large portfolio of lighting products developed.
  - New generation LED technology in automotive and home lighting segments developed.
  - Reduction in development time and cost savings to clients.

AUTOMOTIVE LED LIGHT JOURNEY

Fiem
LIGHT UP THE WORLD



TVS

Fiem
LIGHT UP THE WORLD

HONDA
2-WHEELER

LIGHT UP THE WORLD


HARLEY-DAVIDSON

YAMAHA

LIGHT UP THE WORLD


YAMAHA

Certificate of Appreciation

M/s FIEM INDUSTRIES LTD.

for exceptional performance in **Cost** (2024)

Purchase Director
India Yamaha Motor

Chairman
Yamaha Motor India Group

SUZUKI

LIGHT UP THE WORLD

ROYAL ENFIELD

Fiem
LIGHT UP THE WORLD

LIGHT UP THE WORLD

PIAGGIO

Fiem
LIGHT UP THE WORLD

Fiem
LIGHT UP THE WORLD

OLA

SIMPLE

4W - PRODUCT RANGE

FIEM ADVANTAGE

STRONG CLIENT BASE

- FIEM has a strong client base of more than 50 OEMs and is supplying to its prestigious customers since their inception.
- Significant market share for supply of automotive lighting & signalling equipment's and rear view mirrors to Two-wheeler and Four-wheeler OEM's.
- Exporting automotive lighting to Honda Japan, Harley Davidson (USA & Thailand), Kubota Japan (Tractors & Farm equipment's) besides exporting to other OEM's in Austria, UK, Germany, Thailand, Indonesia & Vietnam.

MANUFACTURING EDGE...COST SAVING TO THE CUSTOMERS

- State-of-the-art manufacturing facilities located close to the OEM Customers offering Logistic cost saving and just in-time delivery.
- FIEM has three world class R&D / Design Centres located in India, Italy and Japan, having Design Capabilities, Optical Simulation and Guest Engineering facilities for development of the light assembly with LED & advanced technology as per Indian and Global standards.

DIVERSIFIED PRODUCT PORTFOLIO

- Leading manufacturers of LED and Conventional Automotive Lighting & Signalling Equipment's and Rear View Mirrors for two and four wheelers.
- Strategic technological tie ups with global players to provide advance and cost efficient Products.
- Diversified into Integrated Passenger Information Systems with LED Display (IPIS).

FOCUS ON ELECTRIC VEHICLE SEGMENT

- 2W EV is a big opportunity, which is growing exponentially.
- FIEM has the first mover advantage and working with all major EV OEMs in India.
- Company has competitive advantage, because of in-house R&D, Designing and Testing capabilities with shortest Development time.
- Diversified product portfolio with LED Lighting solutions, Rear View Mirrors and Plastic Parts etc. provide best solutions to the OEMs.

ACCOLADES RECEIVED

MORE THAN 50+ AWARDS SINCE 1991

LIGHT UP THE WORLD

Winner Award for Best Cost Down (2026)
from Suzuki Motorcycle India Pvt. Ltd.

Best Production Ramp-up Support Award (2026)
from TVS Motor Company Ltd.

Certificate of Appreciation (2025)
from
TVS Motor Company Ltd.

Award for Best New Model Part Development - 2025
from
Suzuki Motorcycle India Pvt. Ltd.

Award for Best Supplier "Enhancing Overall Cost Competitiveness" (2025)
from Yamaha Motor India Group

Certificate of Appreciation, for Winning Kaizen Contest 2025
from Yamaha Motor India Group

Award for Best Supplier "Enhancing Overall Cost Competitiveness" (2024-25)
From Honda Motorcycle & Scooter India.

Award for Strong Effort for Cost Reduction (2022-23)
From Honda Motorcycle & Scooter India.

Consistent Quality Performance (2021-22)
from TVS Motor Company Ltd.

Global Award for Excellence in Technology and Development
from Yamaha Motor Co., Ltd. Japan
(on 19th April, 2019 at Japan)

In recognition of outstanding achievement in the development of advanced technology in 2018 development of the **"World's Smallest Bi-Function Lighting Module for Two-wheelers' with PES Lens"**.

Certificate of Appreciation for Outstanding Efforts towards Co-creating World Class New Products (2025)
from Royal Enfield Pvt. Ltd.

Award for Best Performance in Delivery (2021)
from Kubota Corporation

Best Cost Improvement Award (2024)
from Suzuki Motorcycle India Pvt. Ltd.

Award for Exceptional Performance in Cost (2024),
from Yamaha Motor India Group

Appreciation Award (2023) from Hyundai Motor India

Grand Award for QCDDM (2013-14)
from Honda Motorcycle and Scooter India Ltd.

Award for 'Excellence Performance in Quality Metrics'(2022)
from Daimler India Commercial Vehicles.

Supplier Recognition Award (2014)
from Harley-Davidson India

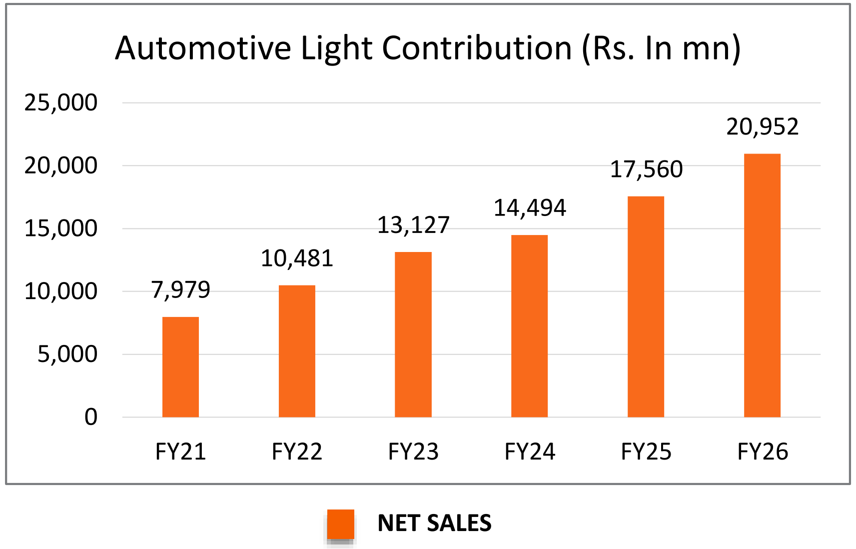
AUTOMOTIVE LIGHTS

FIEM is one of the most renowned names in Automotive Lightings & Signalling Equipments with the history of around four decades. The company is associated with some of the most prestigious OEM customers in India.

- **Automotive Lighting -** In the automotive components segment the Company makes various types of Head lamps, Tail Lamps, Blinker lamps, Fog lamps, Warning triangles, Interior lamps and Beacon lights etc. for Two Wheelers and Four Wheelers.
- **India's First NABL Accredited Lab for Testing of Automotive Lighting**.
- **Manufacturing Facilities for Automotive Lights:**
  - Unit 1 - Kundli, Sonepat, Haryana
  - Unit 2 - Hosur, Tamil Nadu
  - Unit 5 - Hosur, Tamil Nadu
  - Unit 6 - Nalagarh, Himachal Pradesh
  - Unit 7 – Rai, Sonepat, Haryana
  - Unit 8 – Tapukara, Rajasthan
  - Unit 9 – Ahmedabad, Gujarat
- **Top Clients**

HONDA 2-WHEELER, TVS, YAMAHA, SUZUKI, ROYAL ENFIELD, HARLEY-DAVIDSON, Hero, PIAGGIO, TATA, Mahindra, Ashok Leyland, HYUNDAI, FORCE MOTORS, DAIMLER, Kubota Escorts Kubota Limited, SWARAJ, VST SHAKTI

Cert. No. T - 3799
NABL Accredited Lab.



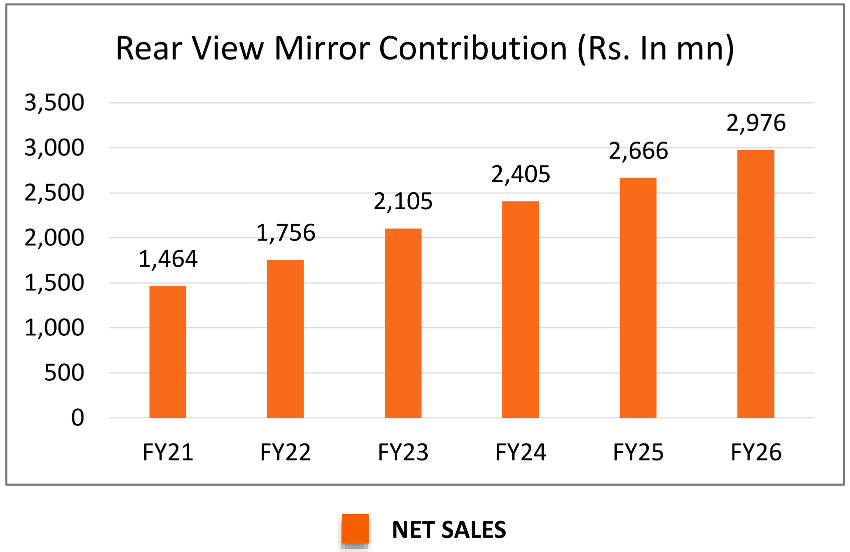
Head and Rear Lights

REAR VIEW MIRRORS

- **Rear-View Mirror –** FIEM has 6 state-of-the-art mirror manufacturing plants in its different units having all the processes in-house which includes:
  - **Mirror Plate Making** - Profile cutting, Washing, Grinding, Convexing,
  - Cleaning, Aluminium coating/Chrome coating and finally back side painting.
  - **Plastic Housing:** In-house manufacturing with injection moulding machines.
  - **Rod Making:** In-house complete rod making facilities such as machining, bending, welding, powder coating etc.
  - **Final Assembly:** All the above sub-components are assembled in the assembly lines to make the complete mirror assembly.

- **Manufacturing Facilities for Rear View Mirrors:**
  - Unit 2 - Hosur, Tamil Nadu
  - Unit 5 - Hosur, Tamil Nadu
  - Unit 8 - Tapukara, Rajasthan

- **Top Clients**



Rear View Mirrors

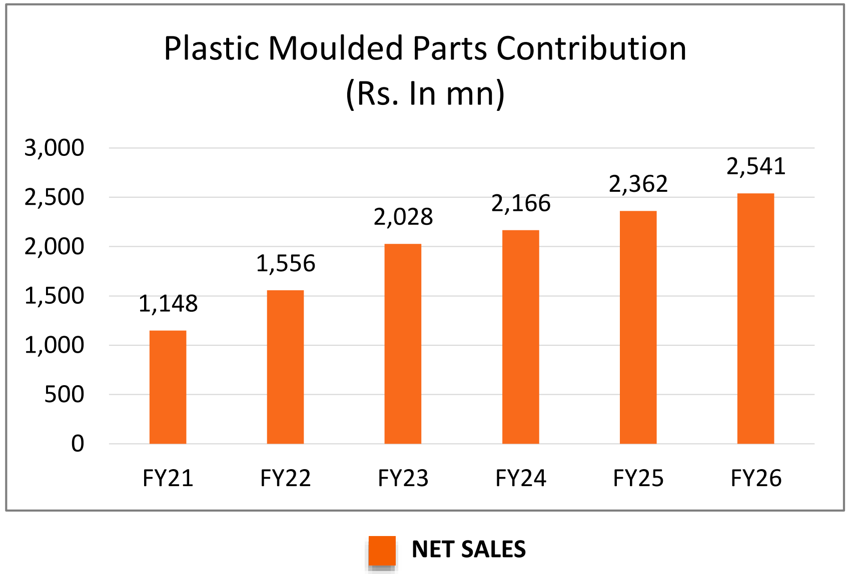
PLASTIC MOULDED PARTS

- **Plastic Moulded Parts –** Plastic moulding is integral part of automotive lighting as well as rear view mirrors, as these parts are required to make final assembly of all the products.
- FIEM has installed latest technology injection moulding machines in their **six plants** ranging from 50 tonnes to 1400 tonnes capable of making parts weighing 20 gms to 2.5 kgs .
- Apart from above, FIEM also supply standalone plastic moulded parts to its customers from Unit 2 , Unit 8 and Unit 9.
- The above mentioned moulding machines can easily make even big products of two wheelers like front fender, floor panel, side cover, rear fender, handle bar, seat base etc.

- **Manufacturing Facilities for Standalone Plastic Moulded Parts:**
  - Unit 2 - Hosur, Tamil Nadu
  - Unit 6 - Nalagarh, Himachal Pradesh
  - Unit 8 - Tapukara, Rajasthan
  - Unit 9 – Ahmedabad, Gujarat

- **Top Clients**

HONDA 2-WHEELER TVS SUZUKI

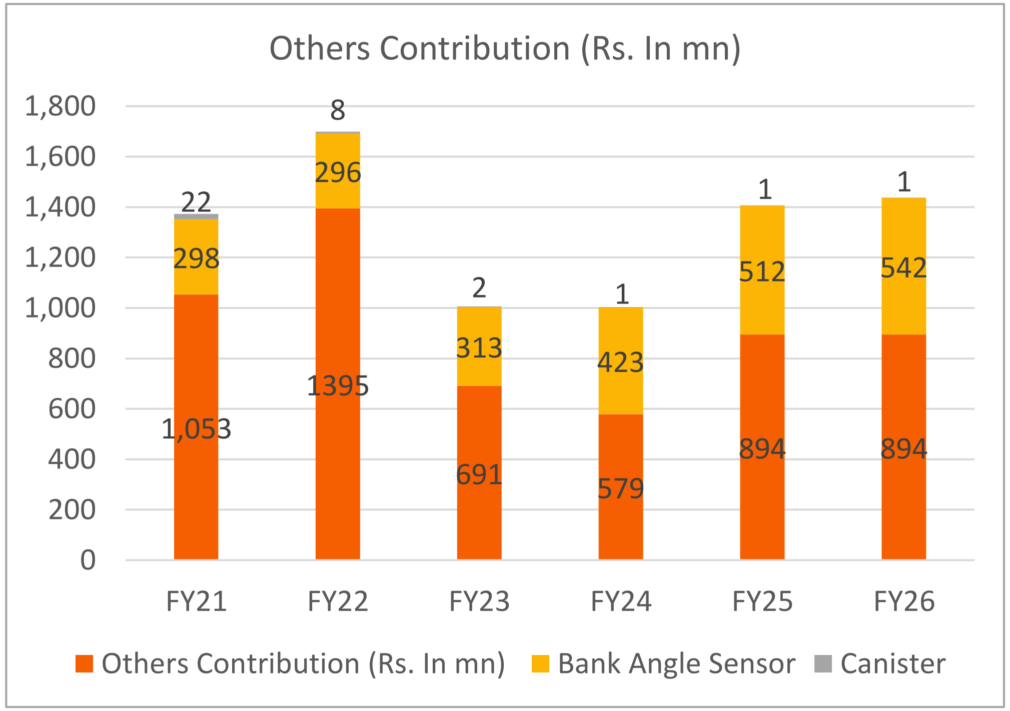


Plastic Moulded Parts

OTHERS

Others Automotive Segment Include items contributing less than 10% of Total Sale, mainly includes Fabrication items, Canister, Bank Angle Sensor etc.

- **Sheet Metal Parts (fabrication Item) –** FIEM has full fledged sheet metal fabrication facilities as well as Mudguard rolling plants for manufacturing Front and Rear mudguard for Motorcycles & Mopeds. The fabrication facility have the following in-house processes:
  - **Presses:** More than 50 presses such as hydraulic, double action deep draw, single action presses etc.
  - Rolling Plant
  - Pipe Bending
  - Spot welding, Projection welding, Argon welding, CO_2 welding etc.
  - **Zinc Plating:** Blue/Black passivation, Yellow passivation
  - Phosphating facilities
  - Powder Coating for base coat and top coat



- **Manufacturing Facility used for making Sheet Metal Parts**
  - Unit 3 - Hosur, Tamil Nadu
  - Unit 6 - Nalagargh, Himachal Pradesh
  - Unit 8 – Tapukara, Rajasthan

Sheet Metal Parts

Bank Angle Sensor

Canister

- **Top Clients**

HONDA 2-WHEELER TVS ROYAL ENFIELD

OUR CUSTOMERS

2-WHEELER (DOMESTIC OEMs)

TVS, HONDA 2-WHEELER, YAMAHA, SUZUKI, ROYAL ENFIELD, PIAGGIO, HARLEY-DAVIDSON, Hero, Kawasaki

2-WHEELER (ELECTRIC VEHICLE OEMs)

TVS, SUZUKI, Hero, OLA, ATHER, River, ULTRAVIOLETTE, SIMPLE, AMPERE, KINETIC GREEN, BOUNCE infinity, REVOLT

2-WHEELER (GLOBAL OEMs)

YAMAHA, HONDA 2-WHEELER, SUZUKI, HARLEY-DAVIDSON, PIAGGIO, TVS INDONESIA

4-WHEELER (DOMESTIC OEMs)

Mercedes-Benz, Mahindra, HYUNDAI, SKODA, HONDA, Volkswagen, TATA, Marcopolo, Ashok Leyland, JBM, FORCE MOTORS, DAIMLER, JCB, JCBL, Escorts Kubota Limited, SONALIKA INTERNATIONAL, SWARAJ, VST SHAKTI, MANITOU

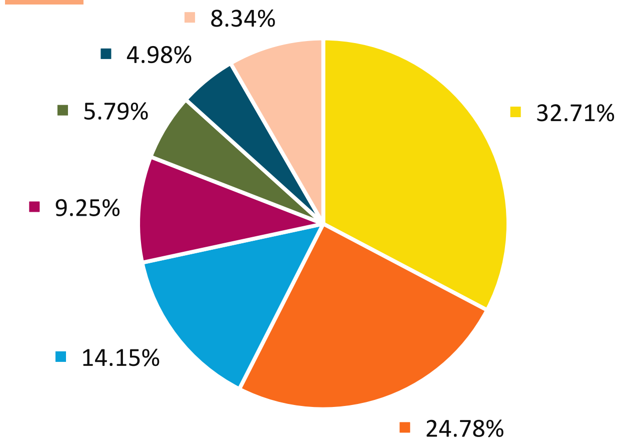
4-WHEELER (GLOBAL OEMs)

Mercedes-Benz, KUBOTA, Sparex, DE TOMASO

FY26 and FY25 Top Clientele Contribution – Automotive Segment

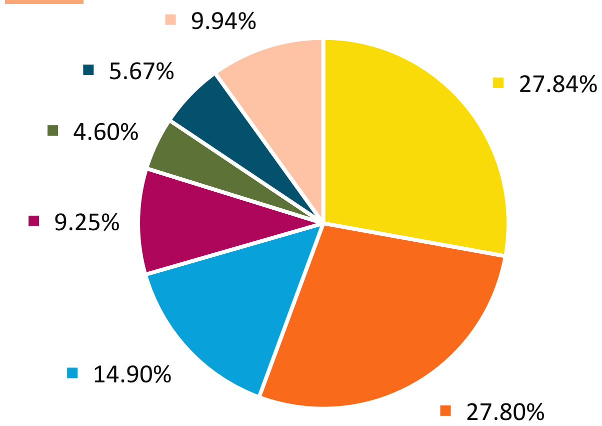
FY26

- TVS MOTOR COMPANY
- HONDA TWO WHEELER GROUP
- INDIA YAMAHA
- SUZUKI MOTORCYCLE
- ROYAL ENFIELD
- REPLACEMENT MARKET
- OTHER CUSTOMERS



FY25

- TVS MOTOR COMPANY
- HONDA TWO WHEELER GROUP
- INDIA YAMAHA
- SUZUKI MOTORCYCLE
- ROYAL ENFIELD
- REPLACEMENT MARKET
- OTHER CUSTOMERS



OUR CUSTOMERS

LIGHT UP THE WORLD

2-WHEELER (DOMESTIC OEMs)

TVS, HONDA 2-WHEELER, YAMAHA, SUZUKI, ROYAL ENFIELD, PIAGGIO, HARLEY-DAVIDSON, Hero, Kawasaki

2-WHEELER (ELECTRIC VEHICLE OEMs)

TVS, SUZUKI, Hero, OLA, ATHER, River, ULTRAVIOLETTE, SIMPLE, AMPERE, KINETIC GREEN, BOUNCE infinity, REVOLT

2-WHEELER (GLOBAL OEMs)

YAMAHA, HONDA 2-WHEELER, SUZUKI, HARLEY-DAVIDSON, PIAGGIO, TVS INDONESIA

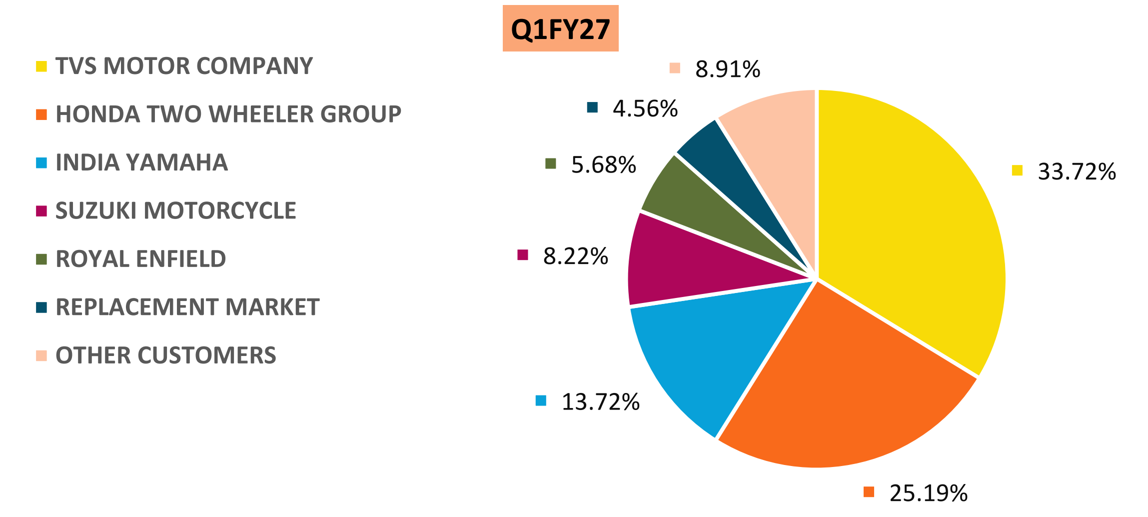
4-WHEELER (DOMESTIC OEMs)

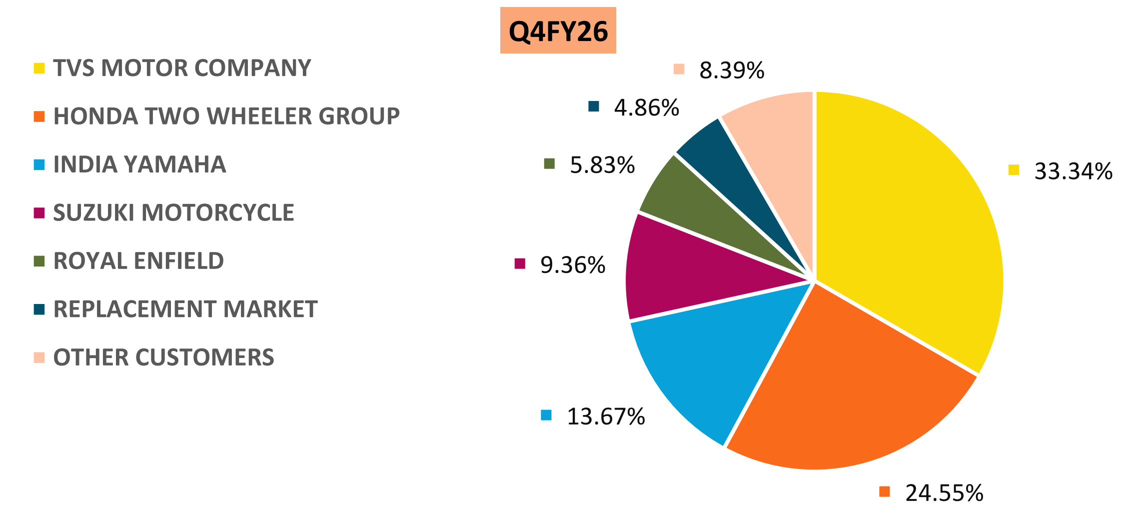
Mercedes-Benz, Mahindra, HYUNDAI, SKODA, HONDA, Volkswagen, TATA, Marcopolo, Ashok Leyland, JBM, FORCE MOTORS, DAIMLER, JCB, JCBL, Kubota (Escorts Kubota Limited), SONALIKA INTERNATIONAL, SWARAJ, VST SHAKTI, MANITOU

4-WHEELER (GLOBAL OEMs)

Mercedes-Benz, Pierce, Kubota, Sparex, DE TOMASO

Q1FY27 and Q4FY26 Top Clientele Contribution – Automotive Segment





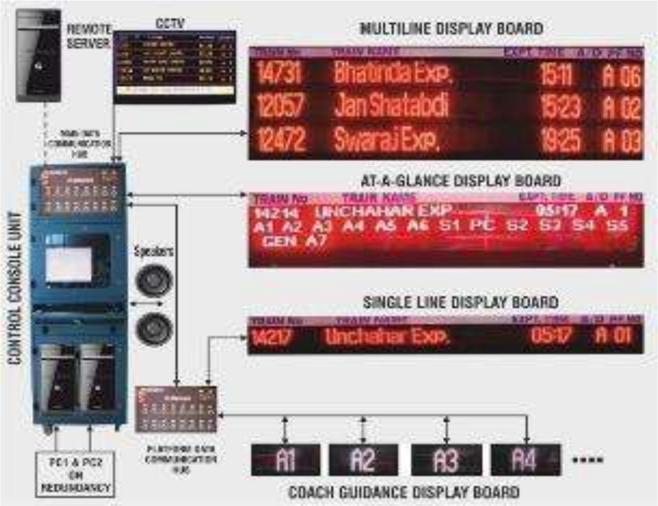
LED DISPLAY SYSTEMS

- Integrated Passenger Information System with LED Display (IPIS or PIDS) is an electronic information system which provides real-time passenger information.
- Passenger information delivered in relevant locations along the bus route is an important part of this strategy and FIEM has played a key role in helping its partners deliver an effective solution.
- Association of State Road Transport Undertakings has also inspected the Company's LED based Destination system and found it satisfactory.
- Also received approval for Integrated Passenger Information System with LED Display (IPIS) from **Ministry of Railways - Research Design and Standard Organization (RDSO)** for manufacture and supply of this system (consisting of Train indication, Coach Guidance & PC based announcement).

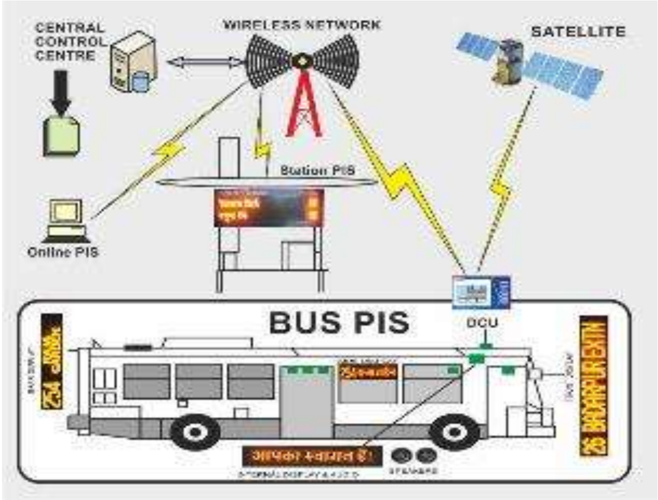
LED Display Panel

LED Integrated Passenger Information System

Railway



Buses



CONSOLIDATED INCOME STATEMENT

LIGHT UP THE WORLD

Particulars (INR Mn)	FY22	FY23	FY24	FY25	FY26	Q1FY27
Total Sales	**15,577**	**18,340**	**20,153**	**24,054**	**27,921**	**7,699**
EBIDTA	**1,940**	**2,486**	**2,687**	**3,222**	**3,959**	**1,039**
EBITDA Margin	**12.45%**	**13.56%**	**13.33%**	**13.39%**	**14.18%**	**13.50%**
Other Income	26	108	160	161	208	48
Exceptional Item	-	-	-	37	-	-
Depreciation & Amortization	590	634	587	643	725	193
Finance Cost	86	74	29	15	28	11
PBT	**1,290**	**1,886**	**2,231**	**2,762**	**3,414**	**883**
Taxes	337	487	573	713	858	234
PAT	**953**	**1,399**	**1, 658**	**2,049**	**2,556**	**649**
Share of Associates Profit/(Loss)	-11	-1	-1	-	-	-
PAT after Share of Associates Profit/(Loss)	942	1,398	1,657	2,049	2,556	649
PAT Margin	**6.05%**	**7.62%**	**8.22%**	**8.52%**	**9.15%**	**8.43%**
EPS	**35.78***	**53.13***	**62.96**	**77.86**	**97.11**	**24.65**

*RESTATED ON POST-BONUS SHARE CAPITAL BASIS.

CONSOLIDATED BALANCE SHEET HIGHLIGHTS (AS PER IND-AS)

LIGHT UP THE WORLD

Particulars (INR Mn)	31.03.24	31.03.25	31.03.26
ASSETS			
I. NON CURRENT ASSETS			
a) Property, Plant and Equipment	4,640	5,222	5,317
b) Right of Use Assets	295	280	687
c) Capital Work-in-Progress	53	203	149
d) Intangible Assets	24	32	36
e) Intangible Assets under Development	0	0	0
f) Financial Assets And Investment	126	169	195
g) Income Tax Assets (Net)	45	46	55
h) Other Non-Current Assets	66	32	169
Total Non Current Assets	**5,249**	**5,984**	**6,608**
II. CURRENT ASSETS			
a.) Inventories	2,044	2,335	2,668
b) Financial Assets			
i) Investments	-	-	-
ii) Trade Receivables	1,937	2,424	3,875
iii) Cash and Cash Equivalents	2,060	2,983	2,794
iv) Bank Balances other than (iii) above	1	1	2
v) Loans	6	5	8
vi) Other Financial Assets	567	149	581
c) Other Current Assets	320	357	469
Total Current Assets	**6,935**	**8,254**	**10,397**
TOTAL ASSETS (I + II)	**12,184**	**14,238**	**17,005**

Particulars (INR Mn)	31.03.24	31.03.25	31.03.26
EQUITY AND LIABILITIES			
A. EQUITY			
Equity Share Capital	263	263	263
Other Equity	8,606	10,119	11,887
Total Equity	**8,869**	**10,382**	**12,150**
B. LIABILITIES			
I. Non Current Liabilities			
a) Financial Liabilities			
i) Borrowings	-	-	-
ii) Lease Liabilities	221	210	605
iii) Other Financial Liabilities	-	-	-
b) Provisions	65	75	117
c) Deferred Tax Liabilities (Net)	216	228	147
Total Non Current Liability	**502**	**513**	**869**
II. Current Liabilities			
a) Financial Liabilities			
i) Borrowings	-	-	-
ii) Lease Liabilities	10	11	50
iii) Trade Payables	1,900	2,306	2,863
iv) Other Financial Liabilities	320	390	350
b) Other Current Liabilities	487	566	582
c) Provisions	93	57	121
d) Current Tax Liabilities (Net)	3	13	20
Total Current Liability	**2,813**	**3,343**	**3,986**
TOTAL LIABILITIES (I + II)	**3,315**	**3,856**	**4,855**
TOTAL EQUITY AND LIABILITIES (A+B)	**12,184**	**14,238**	**17,005**

STANDALONE INCOME STATEMENT

LIGHT UP THE WORLD

Particulars (INR Mn)	FY22	FY23	FY24	FY25	FY26	Q1FY27
Total Sales	**15,577**	**18,340**	**20,144**	**24,050**	**27,906**	**7,699**
EBIDTA	**1,934**	**2,478**	**2,680**	**3,207**	**3,933**	**1,041**
EBITDA Margin	**12.42%**	**13.51%**	**13.30%**	**13.34%**	**14.09%**	**13.52%**
Other Income	26	108	159	160	208	48
Exceptional Item	-	-	-	37	-	-
Depreciation & Amortization	586	630	581	639	720	192
Finance Cost	86	74	29	15	28	11
PBT	**1,288**	**1,882**	**2,229**	**2,750**	**3,393**	**886**
Taxes	335	486	571	710	854	234
PAT	**953**	**1,396**	**1,658**	**2,040**	**2,539**	**652**
PAT Margin	**6.12%**	***7.61%***	***8.23%***	***8.48%***	***9.10%***	***8.47%***
EPS	**36.20***	**53.05***	**63.01**	**77.56**	**96.46**	**24.77**

***RESTATED ON POST-BONUS SHARE CAPITAL BASIS.**

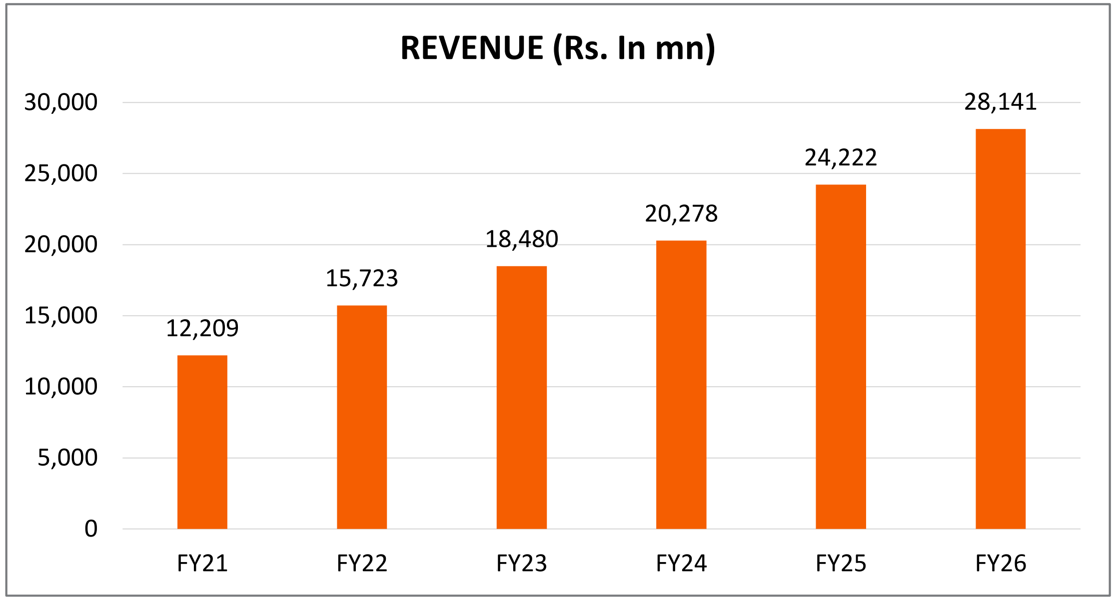
STANDALONE BALANCE SHEET HIGHLIGHTS (AS PER IND-AS)

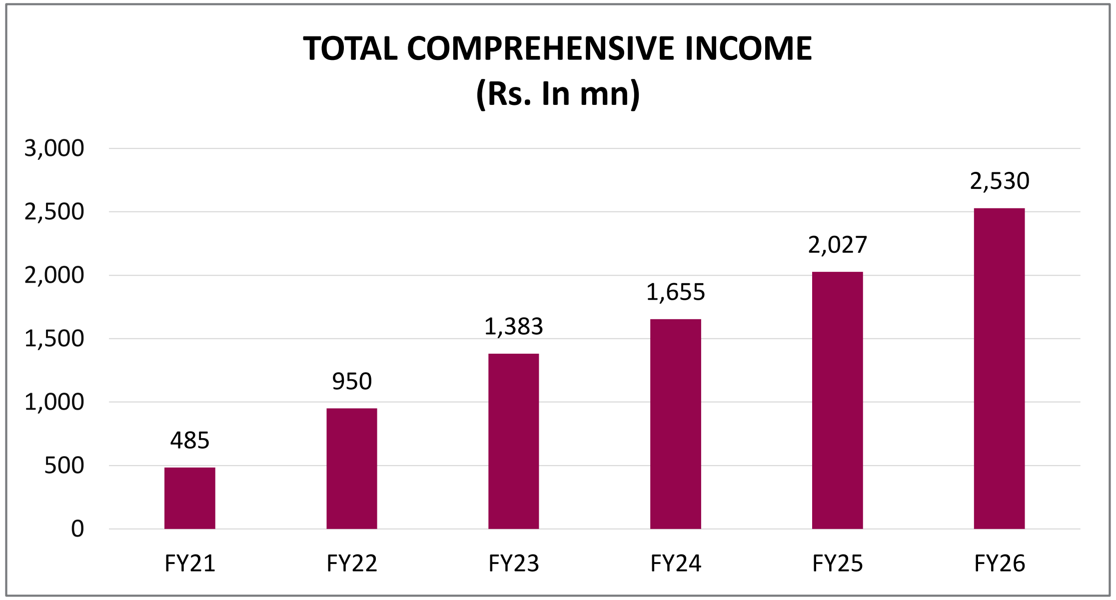
LIGHT UP THE WORLD

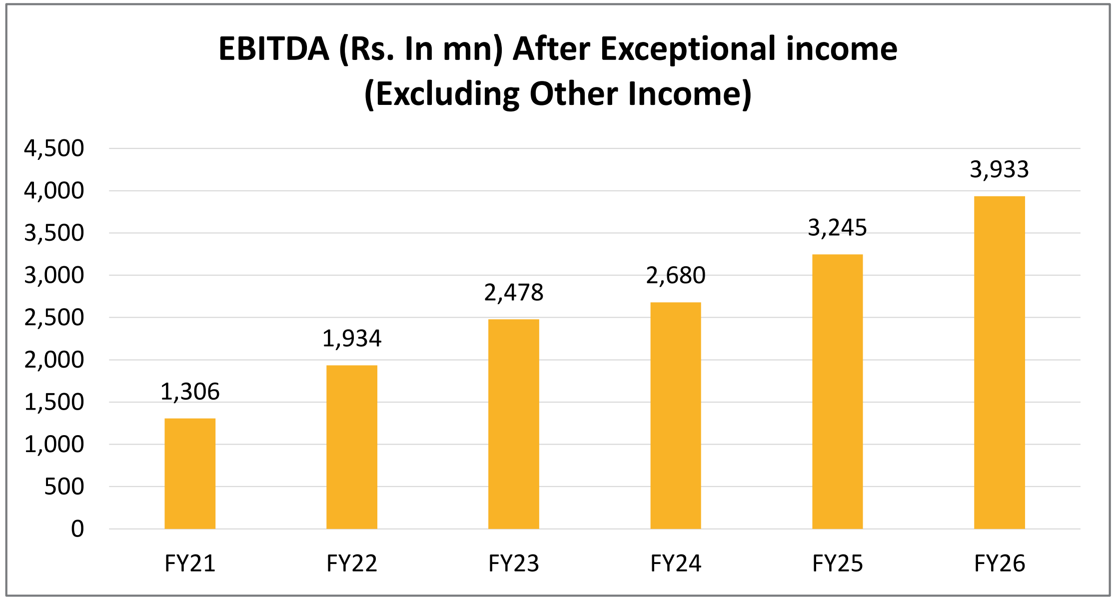
Particulars (INR Mn)	31.03.24	31.03.25	31.03.26
ASSETS			
I. NON CURRENT ASSETS			
a) Property, Plant and Equipment	4,630	5,209	5,306
b) Right of Use Assets	295	280	687
c) Capital Work-in-Progress	53	203	149
d) Intangible Assets	22	31	33
e) Intangible Assets under Development	-	-	-
f) Financial Assets	171	213	237
g) Income Tax Assets (Net)	-	-	-
h) Other Non-Current Assets	66	32	170
Total Non Current Assets	**5,237**	**5,968**	**6,582**
II. CURRENT ASSETS			
a) Inventories	2,044	2,333	2,668
b) Financial Assets			
i) Investments	-	-	-
ii) Trade and Receivables	1,938	2,424	3,882
iii) Cash and Cash Equivalents	2,038	2,958	2,764
iv) Bank Balances other than (iii) above	1	1	2
v) Loans	6	5	8
vi) Other Financial Assets	566	146	581
c) Other Current Assets	309	345	458
Total Current Assets	**6,902**	**8,212**	**10,363**
TOTAL ASSETS (I + II)	**12,139**	**14,180**	**16,945**

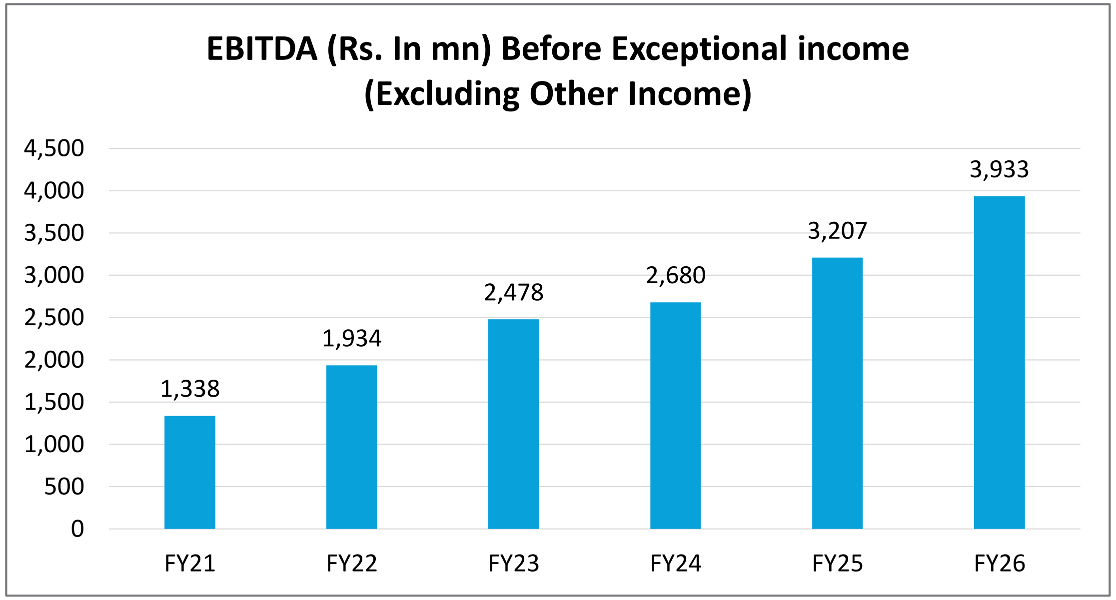
Particulars (INR Mn)	31.03.24	31.03.25	31.03.26
EQUITY AND LIABILITIES			
A. EQUITY			
Equity Share Capital	263	263	263
Other Equity	8,591	10,090	11,832
Total Equity	**8,854**	**10,353**	**12,095**
B. LIABILITIES			
I. Non Current Liabilities			
a) Financial Liabilities			
i) Borrowings	-	-	-
ii) Lease Liabilities	221	210	605
iii) Other Financial Liabilities	–	–	–
b) Provisions	56	65	109
c) Deferred Tax Liabilities (Net)	215	228	147
Total Non Current Liability	**492**	**503**	**861**
II. Current Liabilities			
a) Financial Liabilities			
i) Borrowings	-	-	-
ii) Lease Liabilities	10	11	50
iii) Trade Payables	1,891	2,304	2,883
iv) Other Financial Liabilities	312	379	344
b) Other Current Liabilities	484	561	572
c) Provisions	93	57	121
d) Current Tax Liabilities (Net)	3	12	19
Total Current Liability	**2,793**	**3,324**	**3,989**
TOTAL LIABILITIES (I + II)	**3,285**	**3,827**	**4,850**
TOTAL EQUITY AND LIABILITIES (A+B)	**12,139**	**14,180**	**16,945**

STANDALONE FINANCIAL OVERVIEW





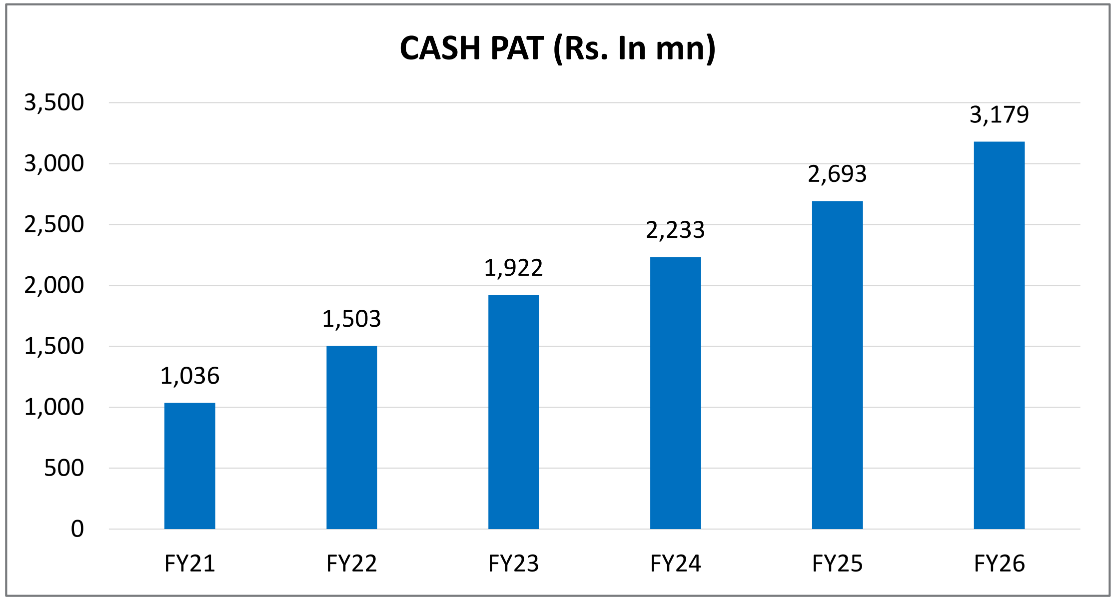


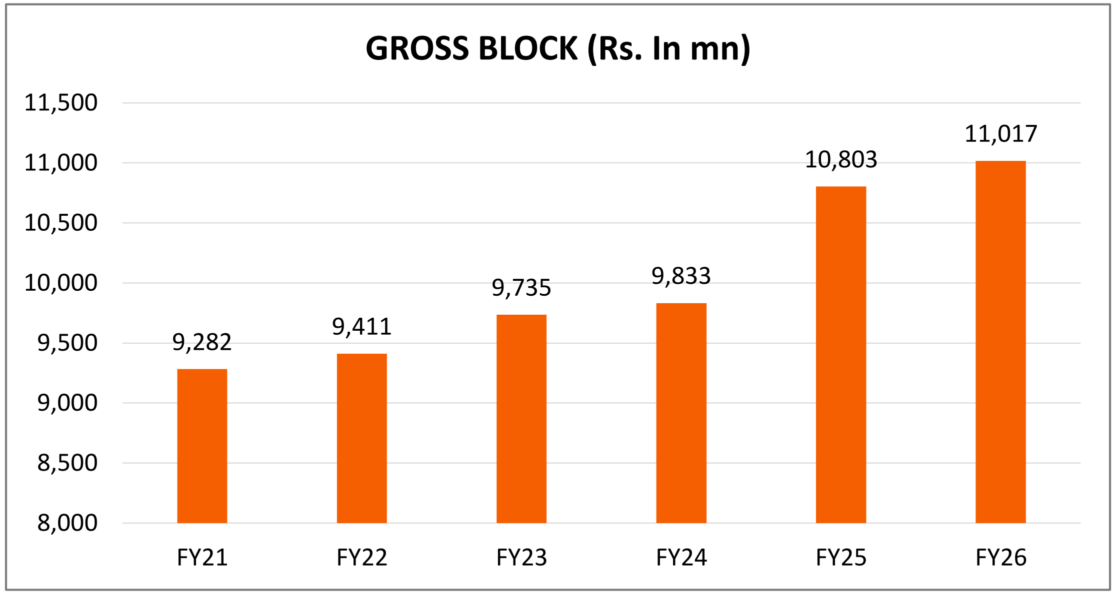


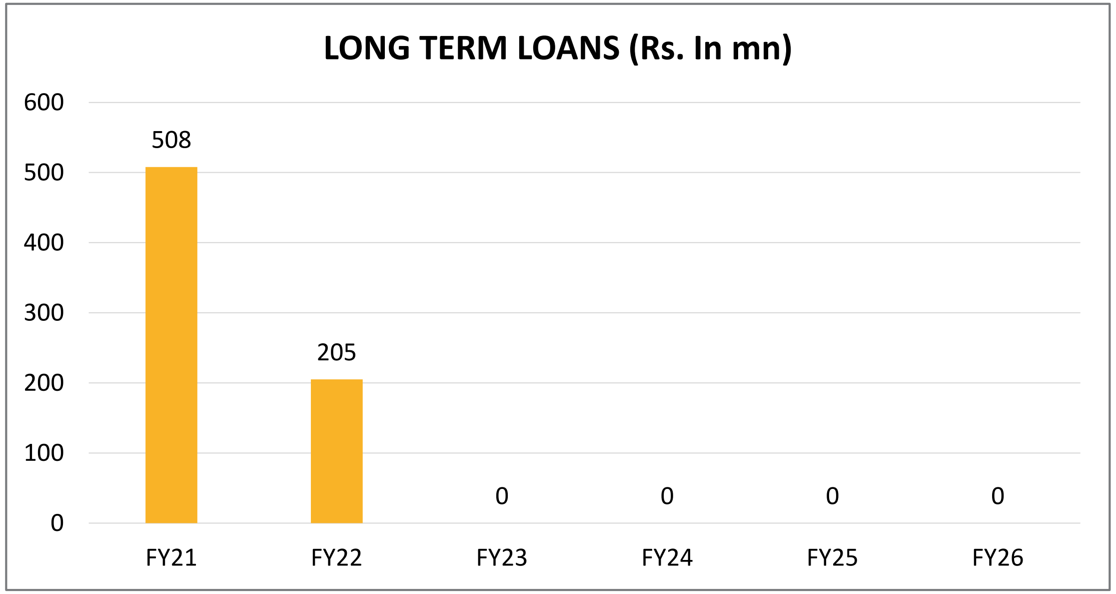
LIGHT UP THE WORLD

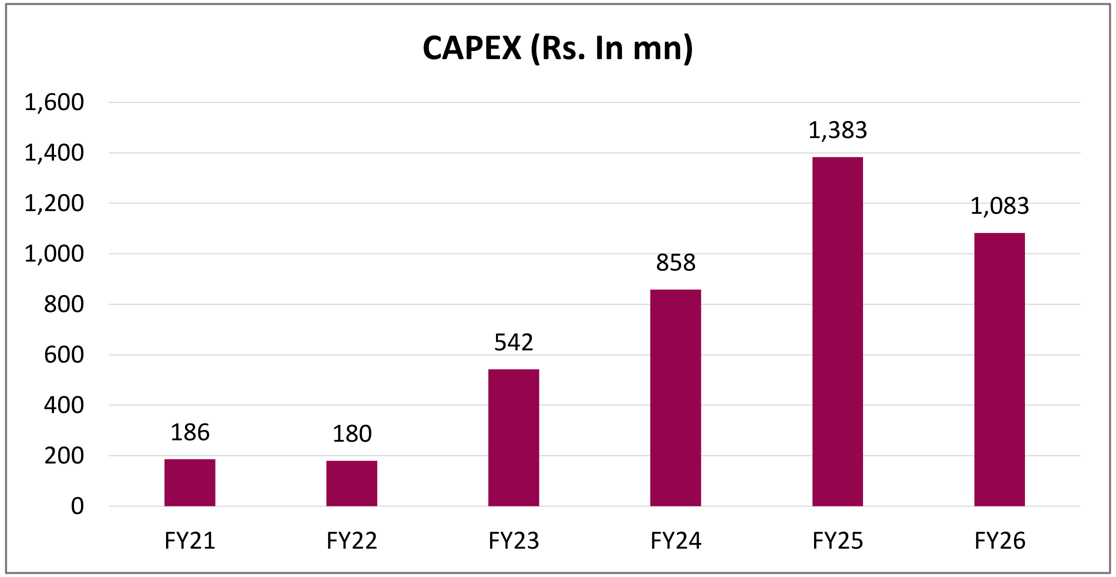
STANDALONE FINANCIAL OVERVIEW

LIGHT UP THE WORLD

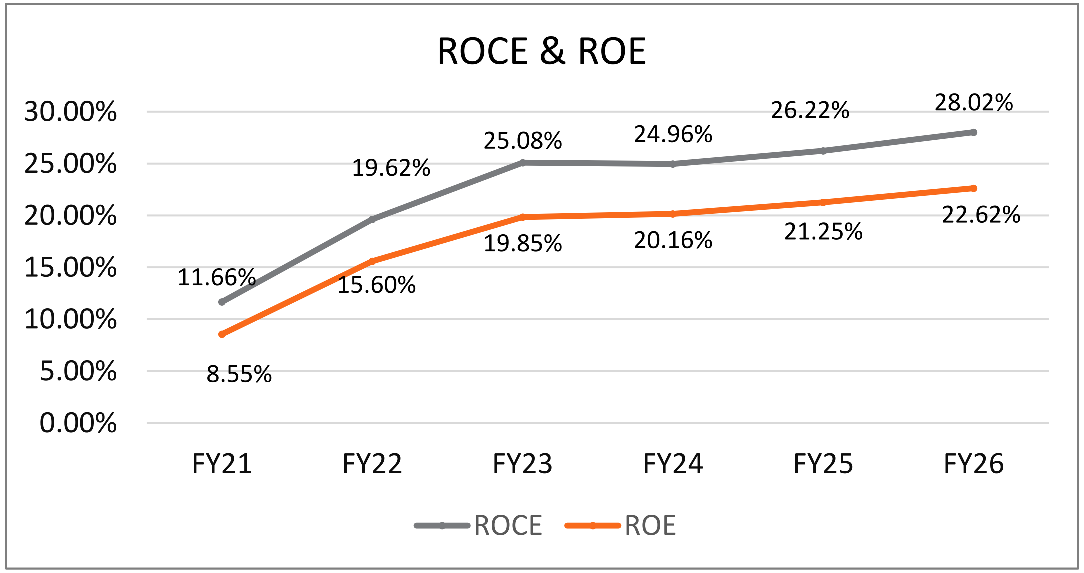


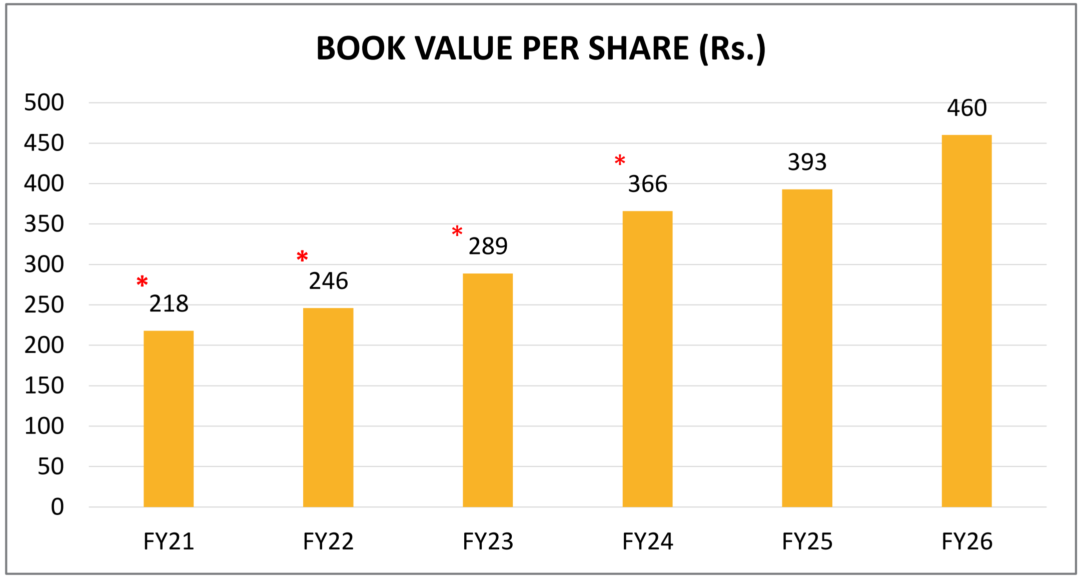




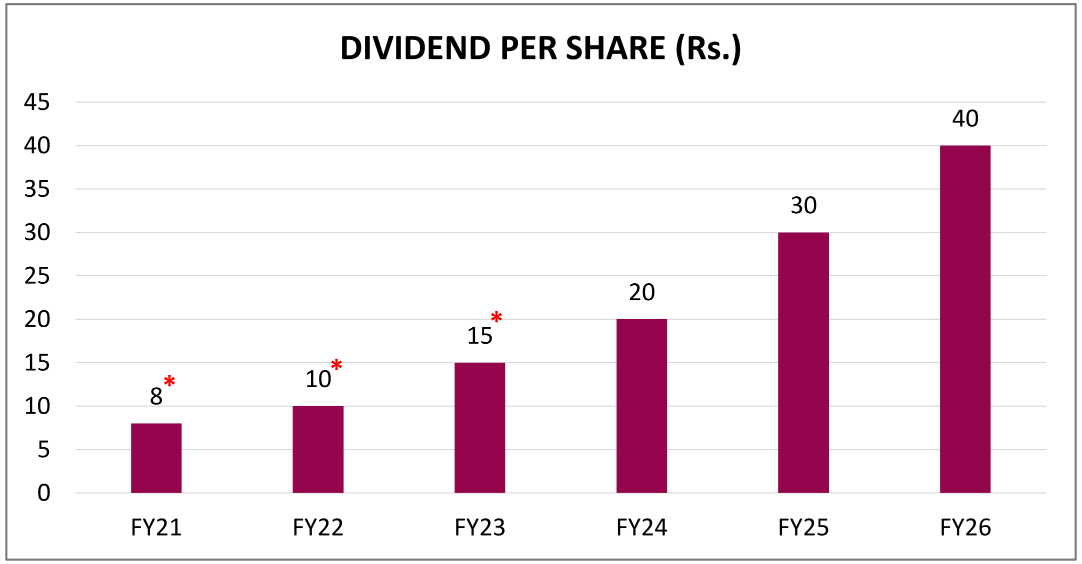


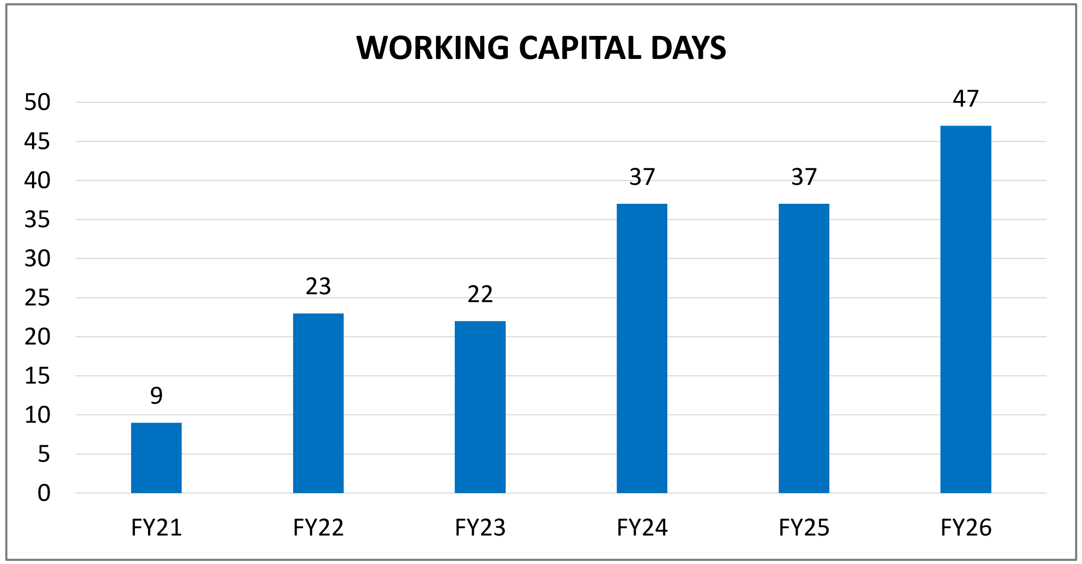
STANDALONE FINANCIAL OVERVIEW





*RESTATED ON POST-BONUS SHARE CAPITAL BASIS.





*RESTATED ON POST-BONUS SHARE CAPITAL BASIS.

SAFE HARBOR DISCLAIMER :

This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. This presentation does not constitute an offer or invitation to purchase or subscribe for any securities of the Company in any jurisdiction. No part of it should form the basis of or be relied upon in connection with any investment decision or any contract or commitment to purchase or subscribe for any securities of the Company. The contents of this presentation are intended to be correct, but not guaranteed to be correct, complete, or absolutely accurate. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the contents, information or opinions contained in this presentation.

Certain statements made in this presentation may not be based on historical information or facts and may be "forward looking statements" based on the currently held beliefs and assumptions of the management of Fiem Industries Limited. Forward looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry to differ materially and adversely from the results, financial condition, performance or achievements expressed or implied by such forward looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future performance.

Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on the presentation and make their own evaluation for the risks associated with the Company or its securities. Recipients of this presentation are not to construe its contents, or any prior or subsequent communications from or with the Company or its representatives as investment or legal advice. The Company disclaims any obligation or liability to any person for any loss or damage caused by errors or omissions, whether arising from negligence, accident or any other cause.

For further information please contact:
Arvind K. Chauhan
Company Secretary
Fiem Industries Limited
Tel: +91-130-2367905-10
Email: arvind.chauhan@fiemindustries.com