Lenskart Solutions Limited

(Formerly known as Lenskart Solutions Private Limited)

Date: November 4, 2026

National Stock Exchange of India Limited
The Listing Department,
Exchange Plaza,
Bandra Kurla Complex,
Mumbai - 400 051

BSE Limited
Department of Corporate Services,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001

Scrip Symbol: LENSKART

Scrip Code: 544600

Sub.: Intimation of Press Release on Financial Results for the quarter and half-year ended September 30, 2026

Dear Sir / Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of the Press Release issued by the Company today, November 4, 2026, in respect of the Unaudited Financial Results of the Company for the quarter and half-year ended September 30, 2026, which were approved by the Board of Directors at their meeting held today.

The copy of the Press Release will also be hosted on the Company's website at https://www.lenskart.com/corporate/investorrelations.

We request you to take the above information on record.

Thanking you,

Yours Sincerely,

For Lenskart Solutions Limited
(*Formerly known as Lenskart Solutions Private Limited)*

Ashish Kumar Srivastava
Digitally signed by Ashish Kumar Srivastava
Date: 2026.11.04 16:12:52 +05'30'

Ashish Kumar Srivastava
Company Secretary and Chief Compliance Officer
Membership No.: F5325

Place: New Delhi

Lenskart Q2 FY27 profit more than doubles to ₹232 crore as revenue rises 32.5%

- *Q2 revenue grows to ₹2,845 crore from ₹2,147 crore a year ago; profit after tax rises 2.1x to ₹232 crore*
- *H1 FY27 revenue rises 33.0% to ₹5,559 crore; profit of ₹461 crore reaches 87% of full-year FY26 earnings*
- *EBITDA (pre-IndAS 116) grows 65.0% YoY; margin expands to 13.8% from 11.1%*
- *India revenue grows 35.3%; international business grows 29.5% as profitability improves across markets*
- *H1 operating cash flow reaches ₹388 crore; return on capital employed improves to 22.5% from 14.6% in FY26*

New Delhi, November 4, 2026: Lenskart Solutions Limited reported a 32.5% year-on-year increase in revenue to ₹2,845 crore for the quarter ended September 30, 2026, compared with ₹2,147 crore in the corresponding period last year. Profit after tax more than doubled to ₹232 crore from ₹113 crore, driven by higher eyewear volumes, premiumisation and strong demand across India and international markets.

EBITDA (pre-IndAS 116) grew 65.0% year-on-year to ₹392 crore from ₹237 crore, with margins expanding to 13.8% from 11.1%. The improvement reflects growing scale and operating efficiencies, supported by Lenskart's integrated business model spanning brands, manufacturing and distribution.

For H1 FY27, revenue increased 33.0% to ₹5,559 crore, while profit after tax reached ₹461 crore, equivalent to 87% of the company's full-year FY26 profit. Over the trailing 12 months, Lenskart's revenue crossed ₹10,000 crore.

Commenting on the performance, **Peyush Bansal, Chairman, Managing Director and CEO, Lenskart**, said, *"A large part of the world still does not have access to vision correction, and with it, to a better life. What is at stake is whether a billion people get their eyesight, which decides whether they can learn and grow. You cannot train your way there; you have to engineer it, which is why remote optometry, now in 934 of our stores, was innovated. It takes a different kind of company: one that owns everything from the factory to the face, builds brands for everyone from the first pair to the one you always wanted, and keeps evolving as fast as the world does. That is the company and the culture we are building, from India for the world. We named our new concept store in Worli, Mumbai, Lenskart evolv for that reason; walk in, spend an hour, and you will get a glimpse of it. It is still Day Zero."*

India growth gathers momentum as Lenskart expands deeper into smaller cities

India revenue grew 35.3% year-on-year to ₹1,668 crore, supported by 26.5% growth in eyewear volumes and rising demand for premium lenses. Same-store sales growth reached 20.8%, compared with 14.8% a year ago, with growth across metros, Tier 1 and Tier 2+ markets. Lenskart added 143 net new stores in India, including 94 in Tier 2+ markets, and entered 61 new cities. Its India network now spans 2,868 stores across 665 cities.

The company conducted 80 lakh eye tests globally, up 40.4% year-on-year. Lenskart Gold crossed one crore active members in India, reaching 1.03 crore at quarter-end, up 38.6% year-on-year.

Integrated manufacturing supports margins despite currency headwinds

Lenskart maintained its consolidated product margin at 70.0%, compared with 69.2% a year ago, despite continued rupee depreciation. In-house frame manufacturing grew 71.7% year-on-year, while lens manufacturing increased 52.2%, helping offset currency pressures and strengthen control over product quality and costs.

Lenskart's integrated model brings together eyewear brands, frame and lens manufacturing, centralised prescription eyewear production and distribution. Its Bhiwadi facility, which is highly automated, uses robotic production processes and AI-enabled quality checks to manufacture prescription eyewear for domestic and international markets. The company is also investing in its upcoming Hyderabad facility to support future capacity requirements and international growth.

International business grows 29.5%; EBITDA margin crosses 10% for second consecutive quarter
International revenue increased 29.5% year-on-year to ₹1,201 crore, supported by strong performance across Japan, Southeast Asia, Middle East and other geographies. Growth stood at approximately 23% on a constant-currency basis, while eyewear volumes increased 29.7%.

International EBITDA (pre-IndAS 116) grew 86.8% to ₹127 crore, with margins expanding to 10.6% from 7.3% a year ago. This marked the second consecutive quarter of margins above 10%, supported by scale and improving product margins.

Lenskart continued to expand internationally, adding 22 net new stores in the quarter and taking its global network to 3,624. Of these, 12 were in Southeast Asia, 3 in the Middle East, 2 in Japan and 5 in other markets. The company will also open a Meller store on Via del Corso in Rome later this month.

Technology and customer experience remain central to growth
Lenskart continued to expand technology-enabled eye care, with remote optometry now available in 934 stores across India, compared with 303 a year ago. AI is increasingly being deployed across customer service, employee training, inventory planning and manufacturing to improve efficiency and customer experience.

During the quarter, Lenskart expanded the availability of B, its smart glasses, to more than 500 stores across India and online. In October, the company unveiled its first *Lenskart evolv* concept store in Worli, Mumbai, bringing together design, technology, fashion and culture in a new eyewear retail experience.

Operating cash flow covers store expansion; ROCE rises to 22.5%
Lenskart generated ₹388 crore in operating cash flow during H1 FY27, comfortably covering ₹187 crore of capital expenditure on stores, refurbishments and remote optometry. Return on capital employed improved to 22.5% in H1 FY27 from 14.6% in FY26, reflecting earnings growth and disciplined capital allocation. The company continues to invest in manufacturing, technology, retail expansion and brand building to support long-term growth.

Lenskart has been recognised as an ESG Leader by NSE Sustainability Ratings & Analytics in its FY2026 assessment, placing it among the top 10% of companies under its ESG rating framework.

About Lenskart (NSE: LENSKART):
Founded in 2008, Lenskart is a technology-driven eyewear company operating an integrated platform spanning designing, manufacturing, branding and retailing. It has a global presence and offers prescription eyewear, sunglasses, contact lenses and eyewear accessories. Its omnichannel platform is powered by technology such as AI-driven recommendations and 3D try-on features, simplifying eyewear purchase journey & enabling better eye health for customers.

**In line with the Prospectus, all numbers presented in the Press Release are based on Proforma Financials (except ROCE, Net working capital days and CashFlow, or unless stated otherwise), providing a clear like-for-like comparison. Proforma adjusts for the recent M&A, specifically the consolidation of the master-franchisee - Dealskart, GeoIQ and international acquisition of Meller: from Q3 FY26 onward, Proforma and Reported financials are identical.*

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For Corporate Communications:
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