



June 05, 2026

BSE Limited
Corporate Relation Dept.
P. J. Towers, Dalal Street
Mumbai 400 001.
Scrip Code : 532859

National Stock Exchange of India Ltd.
"Exchange Plaza"
Bandra Kurla Complex, Bandra (East)
Mumbai - 400 051.
Symbol : HGS

Dear Sir/Madam,

Sub: Q4 FY 2025-26 Earnings Call presentation

This is in continuation to our communication dated June 01, 2026 about Q4 FY 2025-26 Earnings Call.

We wish to attach herewith the presentation being briefed at the today's Conference Call. The same is also being made available on the Company's website <https://hgs.com/investors/>

The said Earnings Call is a group meet.

Kindly take note of the above.

For Hinduja Global Solutions Limited

NARENDRA
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SINGH
Digitally signed
by NARENDRA
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Date: 2026.06.05
16:28:27 +05'30'

Narendra Singh
Company Secretary
F4853

Encl: As above

HINDUJA GLOBAL SOLUTIONS LIMITED

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Regd. Office: Tower C (1st floor), Plot C-21, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400 051. India. Telephone: +91-22-6136 0407,
E-mail: investor.relations@hgs.com Website: www.hgs.com Corporate Identity Number: L92199MH1995PLC084610



HGS Earnings Call Presentation

Q4 & Full-year FY2026

June 5, 2026

Certain statements in this presentation/release concerning HGS' future growth prospects may be seen as forward-looking statements, which are subject to a number of risks, and uncertainties as a result of which actuals could differ materially from such statements. HGS does not undertake to update any such statement that may have been made from time to time by HGS or on its behalf.

Overall Performance Update

Venkatesh Korla
Global CEO

Snapshot of HGS' financial performance – Q4 & Full-year FY2026

Q4 FY2026:

- Revenue from Operations was Rs. 1,084.7 crore (\$122.2mn)
- Total Income stood at Rs. 1,254.6 crore (\$141.4mn)
- Total EBITDA stood at Rs. 197.1 crore (\$22.2mn)
- Total EBITDA margins for the quarter were 15.7%

Full-year FY2026:

- Revenue from Operations was Rs. 4,307.4 crore (\$485.3mn)
- Total Income stood at Rs. 4,857.0 crore (\$547.3mn)
- Total EBITDA stood at Rs. 648.6 crore (\$73.1mn)
- Total EBITDA margins for the full-year period were 13.4%

Final Dividend of Rs. 5 per equity share on par value of Rs. 10/- each, has been recommended by the Board for FY2026, subject to the approval of the Shareholders of the Company at the Annual General Meeting (AGM).

Growth drivers for HGS



Increased New Client Logo Wins

FY2026 was our best-ever year for new signings – **79** across BPM and Digital. Sets us up for a better FY2027



Pipeline Momentum

Built a Strong sales pipeline across service lines



AI pilots to 90-Day PoVs

Increasing shift from PoCs to PoVs



Driving Innovation with clients

Setting up AI-led Centers of Excellence, Co-creating solutions



Packaged Solutions Portfolio launched

8 new active solutions: AMLens, LoanFlow, KYC Vision, Cloud FinOps Navigator, & more



HGS Agent X Scale-Up

23 active customers
21 AI Assistants in production



Multi-Tower deals

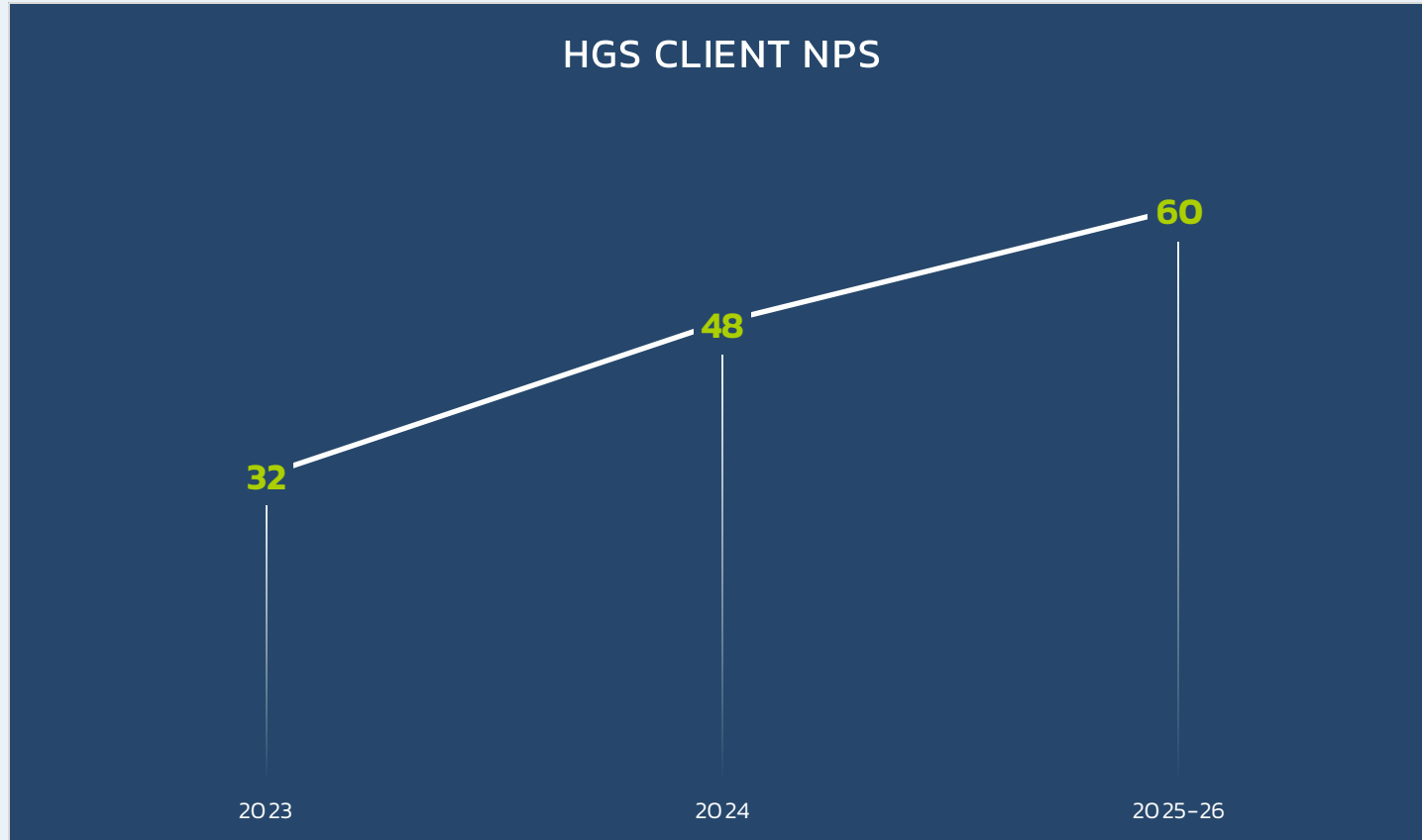
Exploring multi-tower deals combining digital, data, and experience
Investing in FDE-led model



New Brand and Positioning

Launched our new brand identity and positioning around Intelligent Experience in March 2026

NPS up 12 points, HGS ranks in the top quartile

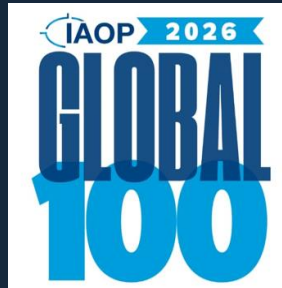


- HGS is in the Top Quartile of the Industry benchmark
- We have 68% Promoters
- Significant Improvement in NPS during transformation
- Results showing in increased existing client growth

Key awards won in FY2026



HGS AMLens named Innovative Product Winner



HGS features in the Leader category



HGS was recognized amongst the Top 50 Data & Analytics Teams in 2025



Winner in the category of Behavioral AI Solution of the Year



- Best Employee Engagement Program
- Best Social Impact Program



HGS DaVinci, a CX data lake, was a Winner in the 'AI in Customer Service – Best Outcomes, Predicting Problems' category



HGS AMLens won Gold in the Innovation in Cybersecurity & Privacy category



Recognized for 'Most Innovative Practice' in the category of Excellence in Best Industry AI Application



Bronze in Innovative Use of Technology in Customer Service



GPTW certified in the US and Colombia



Our Evolution into an Intelligent Experiences Provider

A pivotal moment for businesses

**A majority of AI initiatives
are getting stuck...**

Enterprises are searching for a partner who bridges promise and production.

AI isn't the differentiator today.

Execution and results are.

The HGS Legacy...

**CUSTOMER
EXPERIENCES**

50+ YEARS

**SYSTEMS
INTEGRATION**

25+ YEARS

**DATA &
ANALYTICS**

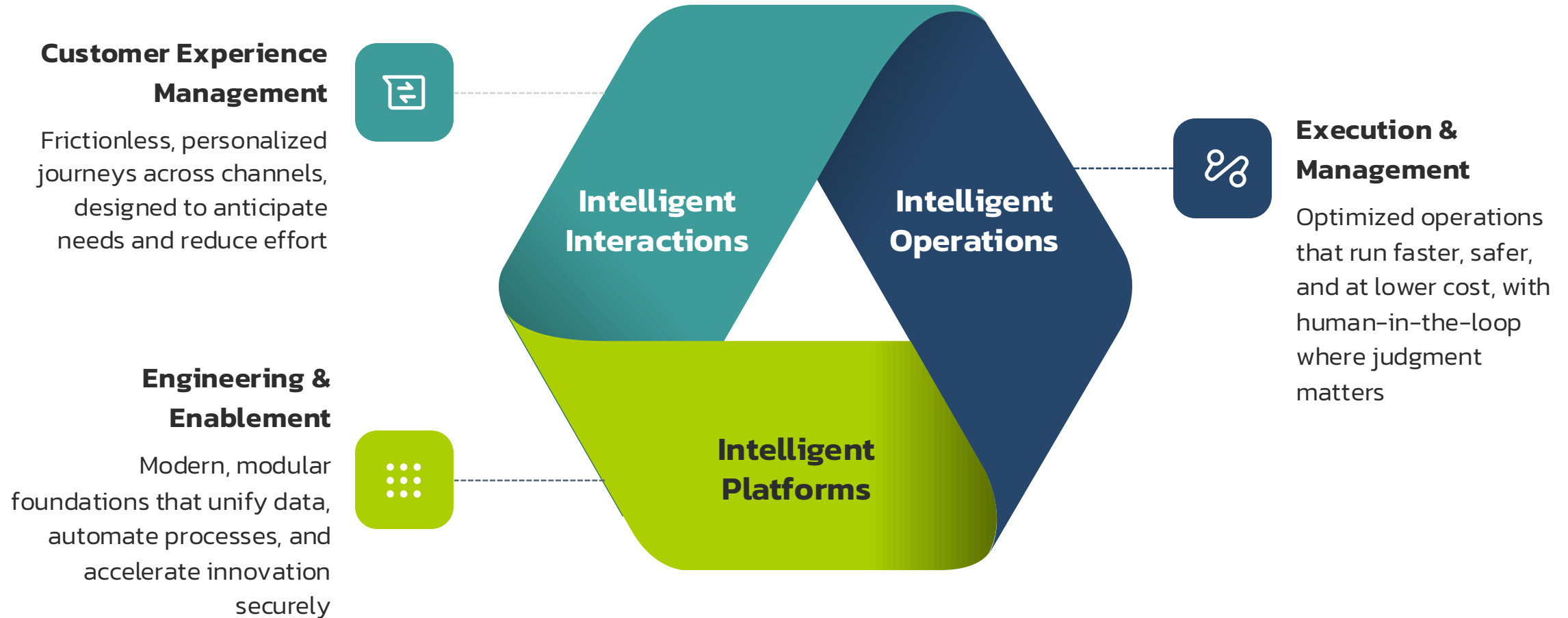
20+ YEARS

**MACHINE
LEARNING**

10+ YEARS

The
Intelligent Experience
Partner

Delivering Intelligent Experiences with Certainty



Our Capabilities



AI & Agentic AI



Brand Experience



DX Engineering



Automation



Data & Analytics



Cloud



Cybersecurity



Trade Promotions



Planning (xP&A)



Digital Marketing



Customer Service



Enterprise Technology



Sales & Commerce



HR & Payroll



Finance & Accounting

Real AI, Real Returns: HGS Client Success Stories



Marketing

Omnichannel personalization and campaign optimization

Sales

Predictive lead scoring and AI-powered revenue forecasting

Service

Agentic AI handling end-to-end customer interactions at scale

Operations

Demand sensing and automated supply chain replenishment

Compliance

AI-powered risk detection and regulatory monitoring

Beauty Products Innovator

AI enabled framework for trends research

- Conversational analytics on structured and unstructured data
- Real-time visibility of analyst research to leadership team
- Faster time to market for new product ideas

Medical Device Manufacturer

AI-driven patient engagement for medical device sales via Speech AI

- **50%** more patient engagement
- **35–45%** increased potential sales
- **<5 sec** response to patient queries

Local Government Authorities

AI-augmented CHC checklist preparation for adult social care councils

- **30 min** per checklist (vs. 4+ hours)
- **≈0%** rework rate
- **40+** practitioners scaling across 3 councils

Leading CPG Food Company

Connected planning replacing disconnected spreadsheets

- **\$1M+** in potential savings
- **85%** reduction in manual intervention
- **85%** process automation

A mid-size US Bank

Secure, explainable AI for fraud monitoring at a leading U.S. bank

- **100x** increase in analyst productivity
- **<200 sec** per case processing time
- **60%** false positive reduction



AI has to work where the work happens

Realized AI applies intelligence inside live business workflows, where value is created, measured, and governed.

From task to outcome:

- **Manual reviews** become **guided decisions**
- **Fragmented handoffs** become **orchestrated workflows**
- **Recurring exceptions** become **controlled escalations**
- **Process bottlenecks** become **measurable improvements**



What is Realized AI?

Proof, not promises. Production, not pilots

HGS delivers production-ready AI in 90 days, with measurable outcomes guaranteed.

1

A method, not improvisation

A codified, repeatable playbook we've run dozens of times. Same path, different client.

2

Risk shared, not transferred

Proof of value in 90 days, or clients don't pay. We carry skin in the game.

3

Live environment, not sandbox

We deploy into clients' real systems with their real data - not a demo with synthetic flows.

Three things make Realized AI possible

Team, Method, Workbench, each indispensable, none replaceable



Team

Practitioners, not just programmers

People who have run the operations they're now automating. CX leaders who have managed 500-agent contact centres. Caseworkers who have closed claims. Engineers who have lived inside legacy estates.

**18,000+ agent
feedback loop**



Method

A 90-day, outcomes-first path

A repeatable engagement that removes friction up front, fixes the success metric on day 1, and proves value in clients' real environment and it's not a sandbox. Risk shared, not transferred.

**Proof of value in
90 days**



Workbench

Plug-and-play accelerators

Pre-built components for agentic orchestration, RAG, voice/conversational, IDP, decisioning plus packaged solutions that drop into the workflow. We don't build from zero each time.

**Powered by
Agent X**

Case Assist: AI-augmented CHC checklist preparation for adult social care

A live frontline engagement co-designed with practitioners – standardizing checklist quality, releasing capacity, and now scaling across councils.

Adult Social Care

Agentic AI

Public Sector

TIME SAVED

30 mins

per checklist (vs. 4+ hours previously)

QUALITY

≈0%

rework rate (vs. ~1 in 10 checklists previously)

SCALE

40+

additional practitioners onboarding across 3 councils

Challenge

CHC checklist preparation took 4+ hours and required manual collation from multiple sources – disrupting the working day and resulting in ~1 in 10 checklists needing rework.

Solution

Structured, ethically governed decision-support co-designed with 6 practitioners and 2 managers. Aligned drafting with evidence standards while keeping all scoring and decisions with practitioners.

Impact

Iteratively refined through weekly review, the pilot progressed to wider rollout – releasing frontline capacity, improving first-time quality, and supporting fairer, more consistent outcomes.

Digital Media Business | An Update

Vynsley Fernandes

Whole-time Director, HGS & CEO, NXTDIGITAL Media Business

Management Commentary

In line with the planned strategy, FY2026 was a year of portfolio rebalancing and disciplined execution for the digital media business.

- Broadband retail and enterprise services (CelerityX) were developed as the engines of forward growth.
- With industry-wide challenges for the pay TV business, the DTV vertical was actively focused on maintaining ARPUs and structured cost optimisation.
- Highlight of Q4 was signing an MOU with the Government of Uttar Pradesh for Project GANGA, a state-wide digital initiative.



Project GANGA

The State Transformation Commission (STC), Government of Uttar Pradesh & OIL have signed a Memorandum of Understanding for the rollout of **Project GANGA (Government Assisted Network for Growth & Advancement)**, a large-scale digital inclusion initiative in the state.

Expected to **generate direct and indirect employment for more than 100,000 individuals** and further the ‘**digital inclusion**’ goals of the state for extending access to digital education, healthcare, remote work opportunities and other services across the state; especially in under-connected and rural communities.

- Focused on empowering youth, enabling **8,000–10,000 entrepreneurs** at the Nyaya Panchayat level to be developed into independent Digital Service Providers (DSPs). Expected to include a significant number of women entrepreneurs.
- Will connect over 2 million households with **high-speed broadband** in the next 2–3 years.
- Each selected DSP will receive an interest-free, collateral-free loan of up to ₹5 lakh under the CM-YUVA scheme.



- OIL will be the end-to-end “enabler” and “knowledge partner” for Project GANGA.
- OIL will facilitate the DSP identification process, requisite skills training in business operations & technology, and will support the DSPs with network design as well as handholding.
- Initial services provided by the DSP besides high-speed broadband for homes may include **WIFI connectivity, access to OTT platforms, IPTV, CCTV for homes & connectivity for enterprises.**

MoU signed for high speed net in rural areas

TIMES NEWS NETWORK programme, while finance minister Suresh Khanna said

HGS jumps as arm inks UP broadband deal to connect over 2 million homes

Home / Markets / Capital Market News / HGS jumps as arm inks UP broadband deal to connect over 2 million homes

Officials said that the subsidiary of Hinduja Group will execute the project as independent service provider. They will deliver high-speed broadband locally, with the aim of strengthening digital economy and increasing the income of rural population. The initiative is being implemented by the State Transformation Commission.



Hinduja Group signs UP broadband deal to connect 2 million homes

The agreement was signed in Lucknow by Manoj Kumar Singh, CEO of STC, and Vynsley Fernandes, Whole-Time Director of HGS and MD & CEO of OIL, in the presence of Suresh Kumar Khanna, UP's Minister for Finance & Parliamentary Affairs.

'GANGA' to expand employment opportunities, internet to reach every village in Uttar Pradesh

Panchayat level will be developed as digital service providers. Around 50% participation of women is planned in this initiative, which will not only expand digital services in rural areas but will also create new opportunities for local employment and entrepreneurship. In addition, the project aims to generate more than 100,000 direct and indirect employment opportunities.

गांव-गांव हाई-स्पीड इंटरनेट पहुंचाने के लिए सरकार ने किया करार



Project GANGA: Hinduja Group firm inks pact with UP govt to expand broadband internet, create jobs

Project GANGA aims to enable 8,000-10,000 local entrepreneurs at the Nyaya Panchayat level to operate as independent digital service providers (DSPs) across Uttar Pradesh.

UP signs pact to expand broadband



The Uttar Pradesh government on Monday signed a pact with a subsidiary of the Hinduja Group, OneOTT Entertainment Ltd, to expand high-speed broadband connectivity across the state under 'Project GANGA'.

The memorandum of understanding was signed between the State Transformation Commission and OneOTT Entertainment Ltd with a target to provide high-speed internet connectivity to over 20 lakh households in the state in the next two to three years.

Officials say the initiative will also create more than one lakh direct and indirect employment opportunities. Under the project, around 8,000 to 10,000 local youths will be trained as digital service providers at the nyaya panchayat level, with nearly 50 per cent participation reserved for women.

This will not only expand digital services in rural areas but will also create new

UP signs MoU with Hinduja Group to expand rural broadband under 'GANGA'

The project also aims to create a network of 8,000-10,000 local digital service providers (DSPs) across Uttar Pradesh.



The agreement was signed between the State Transformation Commission and Hinduja Group to provide high-speed internet connectivity to more than 2 million households.

Hinduja Global Solutions' OneOTT Entertainment signed an MoU with the State Transformation Commission to expand digital connectivity in Uttar Pradesh, aiming to connect 2 million homes and create 1 lakh jobs under project GANGA.

उत्तर प्रदेश के एसटीसी ने 'प्रोजेक्ट गंगा' के तहत हिंदुजा ग्लोबल सॉल्यूशंस के ब्रॉडबैंड वॉर्टिकल के साथ एमओयू पर किए हस्ताक्षर। हिंदुजा समूह का हिस्सा हिंदुजा ग्लोबल सॉल्यूशंस लिमिटेड (एचजीएस) का ब्रॉडबैंड इकाई वनओटीटी इंटरटेनमेंट लिमिटेड (ओआईएल) ने उत्तर प्रदेश सरकार के स्टेट ट्रांसफॉर्मेशन कमिशन (एसटीसी) के साथ एक मेमोरेंडम ऑफ अंडरस्टैंडिंग (एमओयू) पर हस्ताक्षर किए हैं। यह समझौता राज्य में प्रोजेक्ट गंगा (गवर्नमेंट असिस्टेड नेटवर्क फॉर ग्रोथ एंड एडवांसमेंट) के तहत बड़े पैमाने पर डिजिटल समावेशन पहल को लागू करने के लिए किया गया है। एमओयू पर हस्ताक्षर एसटीसी के मुख्य कार्यकारी अधिकारी (सीईओ) श्री मनोज कुमार सिंह और एचजीएस के होल-टाइम डायरेक्टर तथा ओआईएल के एमडी एवं सीईओ विन्सले फर्नांडीस ने किए। इस अवसर पर वित्त एवं संसदीय कार्य मंत्री श्री सुरेश कुमार खन्ना, वित्त मंत्रालय, एसटीसी के वरिष्ठ अधिकारी और अन्य गणमान्य व्यक्ति उपस्थित थे। प्रोजेक्ट गंगा का उद्देश्य युवाओं को सशक्त बनाना है। इसके तहत न्याय पंचायत स्तर पर 8,000 से 10,000 स्थानीय उद्यमियों को स्वतंत्र डिजिटल सर्विस प्रोवाइडर (डीएसपी) के रूप में विकसित किया जाएगा, जो पूरे उत्तर प्रदेश में हाई-स्पीड ब्रॉडबैंड सेवाएं उपलब्ध कराएंगे।

OneOTT Entertainment inks pact with UP government to skill 1 lakh youth in digital skills

The pact is aimed at "strengthening youth employability, aligning skill development with industry requirements, and expanding opportunities in the digital economy", OIL said in a statement.



ETTelecom Desk • ETTelecom
Updated On Mar 17, 2026 at 11:22 AM IST



Hinduja Global Solutions' Broadband Vertical to Skill Lakh Youth in Uttar Pradesh

AI SUMMARY

Hinduja Global Solutions Ltd. (HGS) through its broadband vertical, OneOTT Entertainment signed an MoU with the Uttar Pradesh Government's Employment Department. The aim is to skill one lakh youth from the state, align skill development with industry requirements, and opportunities in the digital economy. The collaboration will involve capacity-building programs, training workshops, structured training initiatives, and knowledge-sharing platforms.

KEY HIGHLIGHTS

- Hinduja Global Solutions' broadband vertical, OneOTT Entertainment Ltd., signs MoU with Uttar Pradesh Government's Employment Department
- Aimed at skilling one lakh youth from the state and connecting them with employment opportunities in the digital economy
- Collaboration to align skill development with industry requirements and expand opportunities in the digital economy
- Capacity-building programs, skill training workshops, structured training initiatives, and knowledge-sharing platforms to be developed
- Hinduja Global Solutions' commitment to advancing youth employability and supporting the digital ecosystem across Bharat

Hinduja Global Solutions: उत्तर प्रदेश

राजधानी 4

सरकार ने युवाओं को कौशल प्रदान के लिए एमओयू पर किया साइन



फायनियर समाचार सेवा। लखनऊ
एवं समन्वय मंत्री अनिल राजभर और अन्य गणमान्य व्यक्तियों की उपस्थिति में इस एमओयू पर हस्ताक्षर किए। वनईओटीटी एंटरटेनमेंट लिमिटेड (एचजीएस) की ब्रॉडबैंड शाखा वनओटीटी एंटरटेनमेंट लिमिटेड (ओआईएल) ने यूपी सरकार के रोजगार विभाग के साथ एक समझौता ज्ञापन (एमओयू) पर हस्ताक्षर किए हैं। इस एमओयू का उद्देश्य राज्य के युवाओं की रोजगार क्षमता को मजबूत करना, कौशल विकास को उद्योग की जरूरतों के अनुरूप ढालना और डिजिटल अर्थव्यवस्था में अवसरों का विस्तार करना है। इस लक्ष्य राज्य के एक लाख कौशल प्रदान करना रोजगार के अवसरों से युपी सरकार के अर्थ विभाग के प्रधान सचिव शनमुखा सुंदरम और हिंदुजा ग्लोबल सॉल्यूशंस के पूर्णकालिक निदेशक और वनओटीटी एंटरटेनमेंट लिमिटेड के प्रबंध एवं सीईओ विन्सेन्तो फर्नांडीस ने यूपी सरकार के अर्थ विभाग के प्रधान सचिव शनमुखा सुंदरम और हिंदुजा ग्लोबल सॉल्यूशंस के पूर्णकालिक निदेशक और वनओटीटी एंटरटेनमेंट लिमिटेड के प्रबंध एवं सीईओ श्री विन्सेन्तो फर्नांडीस ने उत्तर प्रदेश सरकार के अर्थ विभाग के प्रधान सचिव और अन्य गणमान्य व्यक्तियों की उपस्थिति में इस एमओयू पर हस्ताक्षर किए। वनईओटीटी एंटरटेनमेंट लिमिटेड राज्य के युवाओं के लिए क्षमता निर्माण कार्यक्रम, कौशल प्रशिक्षण कार्यशालाएं, सुनियोजित प्रशिक्षण पहल और ज्ञान साझाकरण मंच विकसित करेगी। इसके अतिरिक्त, संगठन इन कार्यक्रमों के प्रभावी अमल को आसान बनाने के लिए रिसर्च आधारित अंतर्दृष्टि, तकनीकी सिफारिशें और नीति-स्तरीय सहायता प्रदान करेगा। अर्थ विभाग के प्रधान सचिव शनमुखा सुंदरम ने कहा, 'यह सहयोग कौशल विकास के माध्यम से युवाओं को रोजगार के अवसरों से जोड़ेगा।'

Stock Report

UP Government Signs MoU with Hinduja Global Solutions' Broadband Vertical to Skill One Lakh Youth

लखनऊ, एप्रिल 17 - न्यूज संवाददाता। हिंदुजा ग्लोबल सॉल्यूशंस लिमिटेड (एचजीएस) की ब्रॉडबैंड शाखा वनओटीटी एंटरटेनमेंट लिमिटेड (ओआईएल) ने उत्तर प्रदेश सरकार के रोजगार विभाग के साथ एक समझौता ज्ञापन (एमओयू) पर हस्ताक्षर किए हैं। इस एमओयू का उद्देश्य राज्य के युवाओं की रोजगार क्षमता को मजबूत करना, कौशल विकास को उद्योग की जरूरतों के अनुरूप ढालना और डिजिटल अर्थव्यवस्था में अवसरों का विस्तार करना है। इस लक्ष्य राज्य के एक लाख कौशल प्रदान करना रोजगार के अवसरों से युपी सरकार के अर्थ विभाग के प्रधान सचिव शनमुखा सुंदरम और हिंदुजा ग्लोबल सॉल्यूशंस के पूर्णकालिक निदेशक और वनओटीटी एंटरटेनमेंट लिमिटेड के प्रबंध एवं सीईओ श्री विन्सेन्तो फर्नांडीस ने उत्तर प्रदेश सरकार के अर्थ विभाग के प्रधान सचिव और अन्य गणमान्य व्यक्तियों की उपस्थिति में इस एमओयू पर हस्ताक्षर किए। वनईओटीटी एंटरटेनमेंट लिमिटेड राज्य के युवाओं के लिए क्षमता निर्माण कार्यक्रम, कौशल प्रशिक्षण कार्यशालाएं, सुनियोजित प्रशिक्षण पहल और ज्ञान साझाकरण मंच विकसित करेगी। इसके अतिरिक्त, संगठन इन कार्यक्रमों के प्रभावी अमल को आसान बनाने के लिए रिसर्च आधारित अंतर्दृष्टि, तकनीकी सिफारिशें और नीति-स्तरीय सहायता प्रदान करेगा। अर्थ विभाग के प्रधान सचिव शनमुखा सुंदरम ने कहा, 'यह सहयोग कौशल विकास के माध्यम से युवाओं को रोजगार के अवसरों से जोड़ेगा।'

Hinduja Global Solutions Skill one lakh youth in Uttar Pradesh

गैठ करार! लाखों तरुणांना मिळणार गाचे प्रशिक्षण

March 2026, 10:45 am

TAL SKILLS PUSH: UP GOVT PARTNER



ग्लोबल सॉल्यूशंस के ब्रॉडबैंड वर्टिकल के साथ

लखनऊ, एप्रिल 17 - न्यूज संवाददाता। हिंदुजा ग्लोबल सॉल्यूशंस लिमिटेड (एचजीएस) की ब्रॉडबैंड शाखा वनओटीटी एंटरटेनमेंट लिमिटेड (ओआईएल) ने उत्तर प्रदेश सरकार के रोजगार विभाग के साथ एक समझौता ज्ञापन (एमओयू) पर हस्ताक्षर किए हैं। इस एमओयू का उद्देश्य राज्य के युवाओं की रोजगार क्षमता को मजबूत करना, कौशल विकास को उद्योग की जरूरतों के अनुरूप ढालना और डिजिटल अर्थव्यवस्था में अवसरों का विस्तार करना है। इस लक्ष्य राज्य के एक लाख कौशल प्रदान करना रोजगार के अवसरों से युपी सरकार के अर्थ विभाग के प्रधान सचिव शनमुखा सुंदरम और हिंदुजा ग्लोबल सॉल्यूशंस के पूर्णकालिक निदेशक और वनओटीटी एंटरटेनमेंट लिमिटेड के प्रबंध एवं सीईओ श्री विन्सेन्तो फर्नांडीस ने उत्तर प्रदेश सरकार के अर्थ विभाग के प्रधान सचिव और अन्य गणमान्य व्यक्तियों की उपस्थिति में इस एमओयू पर हस्ताक्षर किए। वनईओटीटी एंटरटेनमेंट लिमिटेड राज्य के युवाओं के लिए क्षमता निर्माण कार्यक्रम, कौशल प्रशिक्षण कार्यशालाएं, सुनियोजित प्रशिक्षण पहल और ज्ञान साझाकरण मंच विकसित करेगी। इसके अतिरिक्त, संगठन इन कार्यक्रमों के प्रभावी अमल को आसान बनाने के लिए रिसर्च आधारित अंतर्दृष्टि, तकनीकी सिफारिशें और नीति-स्तरीय सहायता प्रदान करेगा। अर्थ विभाग के प्रधान सचिव शनमुखा सुंदरम ने कहा, 'यह सहयोग कौशल विकास के माध्यम से युवाओं को रोजगार के अवसरों से जोड़ेगा।'

NIFTY 50 GAINERS	Eternal 231.45 ▲ 4.24%	Tata Steel 192.38 ▲ 2.91%	M&M 3118.60 ▲ 2.72%
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Hinduja Global 363.75 ▲ 0.37%	HINDUJA GLOBAL	USD-INR 92.43 ▲ 0.0125 0.01%
25 154.90 ▲ 0.84	AmbCem P/E 19 430.35 ▲ 1.35	Apollo 25 Tuesday, 17 Mar
0.55	Onesource P/E 557 1448.00 ▼ 45.20	ParadeepP

Ask Profit SEND QUERIES ON WHATSAPP: 8169443399

PROFIT WATCHLIST

Positive Impact
Govt Allocates Add Sugar Export Quota
Balrampur Chini
478.50
-4.70 ▼ -0.97%

HINDUJA GLOBAL Hinduja Global 364.25 ▲ 0.51%

Signs MoU With Uttar Pradesh Government

4.75 One97 7318.98 1013.50 ▼ -0.30 OracleFin 806.7 6300.50

NIFTY BANK FUT 54396.45 54512.80 **FROM 116.35** OI: 73.66 k ▲ 0.79%

NDTV Profit

निफ्टी में कब बनता है साल का बॉटम?



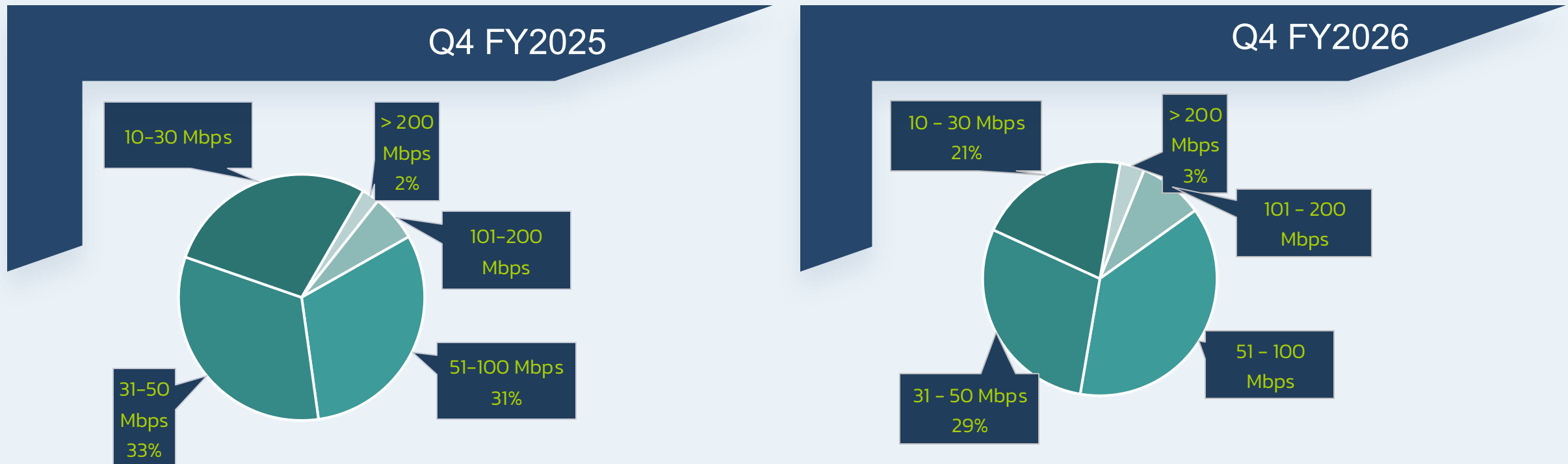
Hinduja Global 363.50 1.10	उत्तर प्रदेश सरकार के साथ करार किया	Nifty Bank 54400.40 13.00
1.21 k 3846.20 ▲ 28.30	AxisBk 998.88 k	Brent Crude ▲ 102.89 2.68
5	Dreamfolks 42.77 k 70.10 ▼ 0.79	

जनपदों की कुल 10 टीमों हिस्सा ले रही हैं। इनमें मेरठ, सोनपुर के अलावा बरेली, पीलीभीत, गोरखपुर, धारणपुरी, कानपुर, बली, उन्नाव, हरदोई और गाजीपुर की टीम शामिल हैं।

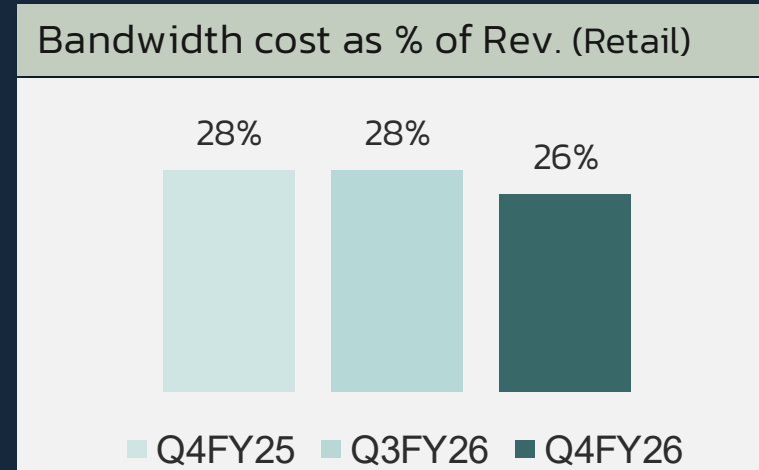
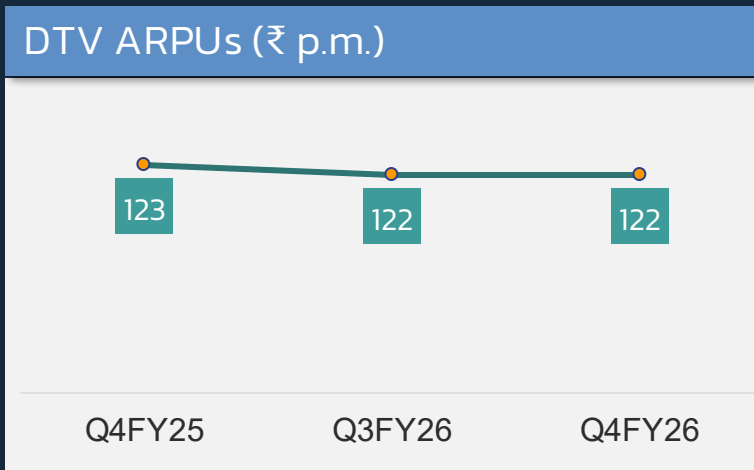
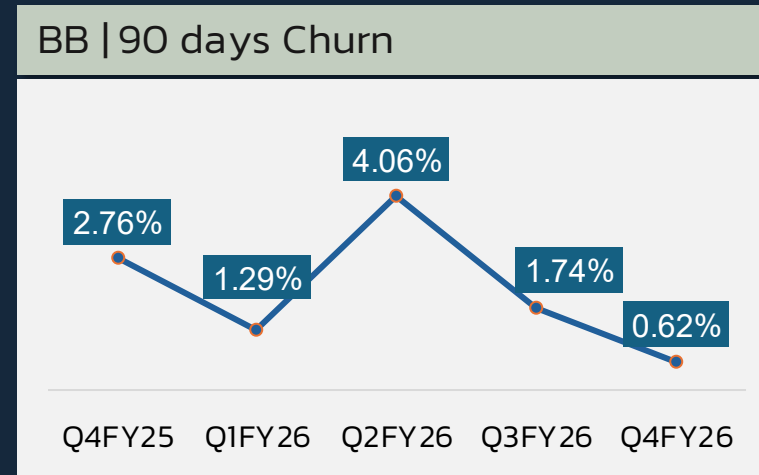
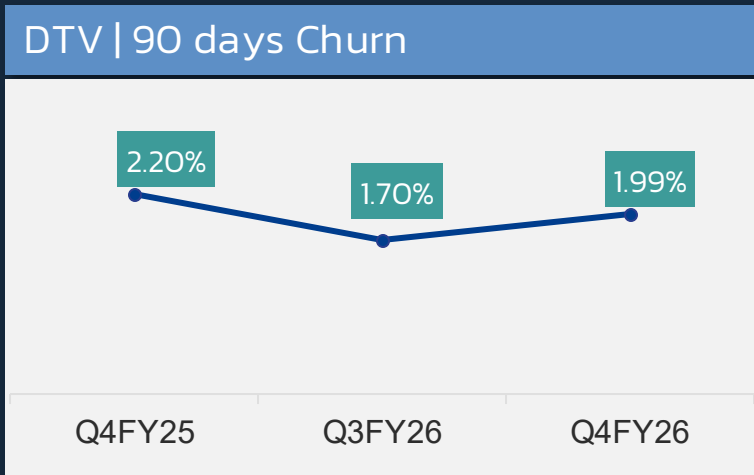
Consumer Broadband | Value Migration

Significant improvement in the customer mix (speed package adoption) on a YoY basis is seen: a key benchmark reflecting upselling and packaging strategy besides improved customer affordability and rising data consumption.

- >100 Mbps share grew from 10.7% to 15.0% on a YoY basis whilst the mid-level package offtake also improved from 36% to 39%.
- On an increasing customer base, the selection of entry-level packages up to 50Mbps has reduced from 54% in Q4FY25 to 46% in Q4FY26, showing adoption of higher base plans at start.



Media Business Q4 FY2026 | KPIs



Financial Update

Mahesh Kumar Nutalapati

Global CFO

HGS Consol Performance Q4 FY2026 vs Q3 FY2026 vs Q4 FY2025

Amount in INR Cr

Particulars	Actual Q4 FY 26	Actual Q3 FY 26	QoQ Growth %	Actual Q4 FY 25	YoY Growth %
Revenue from operations	1,084.7	1,075.4	↑ 0.9%	1,161.1	↓ -6.6%
Operating Expenses	1,057.5	1,058.5		1,018.6	
Depreciation	134.9	123.3		120.9	
Interest Expense	48.1	47.0		54.8	
Total Other Income	170.0	116.8	↑ 45.5%	136.7	↑ 24.4%
PBT (Before Exceptional Items)	14.1	(36.5)		103.5	
Exceptional Items- Income/(Expense)	(4.8)	(4.5)		0.0	
PBT	9.3	(41.0)		103.5	
Tax	22.9	15.1		105.1	
PAT Continuing Operations	(13.6)	(56.2)		(1.7)	
PAT from Discontinued Operations	0.0	90.5		0.0	
Total PAT for the period	(13.6)	34.4		(1.7)	
Total Income	1,254.6	1,192.2	↑ 5.2%	1,297.7	↓ -3.3%
Total EBITDA	197.1	133.7	↑ 47.4%	279.2	↓ -29.4%
Total EBITDA %	15.7%	11.2%		21.5%	

HGS Consol Performance FY2026 vs FY2025

Amount in INR Cr

Particulars	Actual FY26	Actual FY25	Growth %
Revenue from operations	4,307.4	4,404.2	↓ -2.2%
Operating Expenses	4,208.4	4,147.0	
Depreciation	504.8	522.8	
Interest Expense	206.8	229.1	
Total Other Income	549.7	554.6	↓ -0.9%
PBT (Before Exceptional Items)	(63.0)	59.8	
Exceptional Items- Income/(Expense)	(9.3)	0.0	
PBT	(72.3)	59.8	
Tax	70.8	177.7	
PAT Continuing Operations	(143.1)	(117.8)	
PAT from Discontinued Operations	148.0	218.5	
Total PAT for the period	4.9	100.7	
Total Income	4,857.0	4,958.8	↓ -2.1%
Total EBITDA	648.6	811.8	↓ -20.1%
Total EBITDA %	13.4%	16.4%	

Balance Sheet: Consol HGS



Amount in INR Cr

Particulars	As at Mar 26	As at Mar 25
ASSETS		
Non-current assets		
Fixed assets and leases	1,392.1	1,437.7
Intangibles	1,521.6	1,493.4
Financial assets #	193.6	301.5
Other non-current assets	446.5	469.4
Total non-current assets	3,553.9	3,701.9
Current assets		
Trade receivables	871.8	764.5
Financial assets-Others #	6,170.5	5,632.5
Other current assets	391.6	321.5
Cash and bank balance	568.9	751.7
Total current assets	8,002.9	7,470.1
Total Assets	11,556.7	11,172.0

Particulars	As at Mar 26	As at Mar 25
EQUITY AND LIABILITIES		
Equity		
Share capital	46.5	46.5
Other equity*	8,389.6	7,808.3
Total Equity	8,436.1	7,854.9
Liabilities		
Non-current liabilities		
Borrowings	227.7	330.1
Other non-current liabilities	501.8	661.1
Total non-current liabilities	729.5	991.2
Current liabilities		
Borrowings	1,066.3	856.8
Trade payables	351.2	509.1
Other current liabilities	973.6	960.1
Total current liabilities	2,391.1	2,326.0
Total Equity and Liabilities	11,556.7	11,172.0

Financial assets includes investments, loans given and bank balances

* Other Equity includes Non controlling interest of Rs. 146.7Cr(Mar 25) and Rs. 119.6Cr(Mar 26)

Particulars	Q4 FY 26	Q3 FY 26	Change
Gross Treasury & Cash Surplus	₹ 6,640	₹ 6,429	₹ 211
Total Borrowings	₹ 1,294	₹ 1,202	₹ 92
Net Treasury & Cash Surplus	₹ 5,346	₹ 5,227	₹ 119

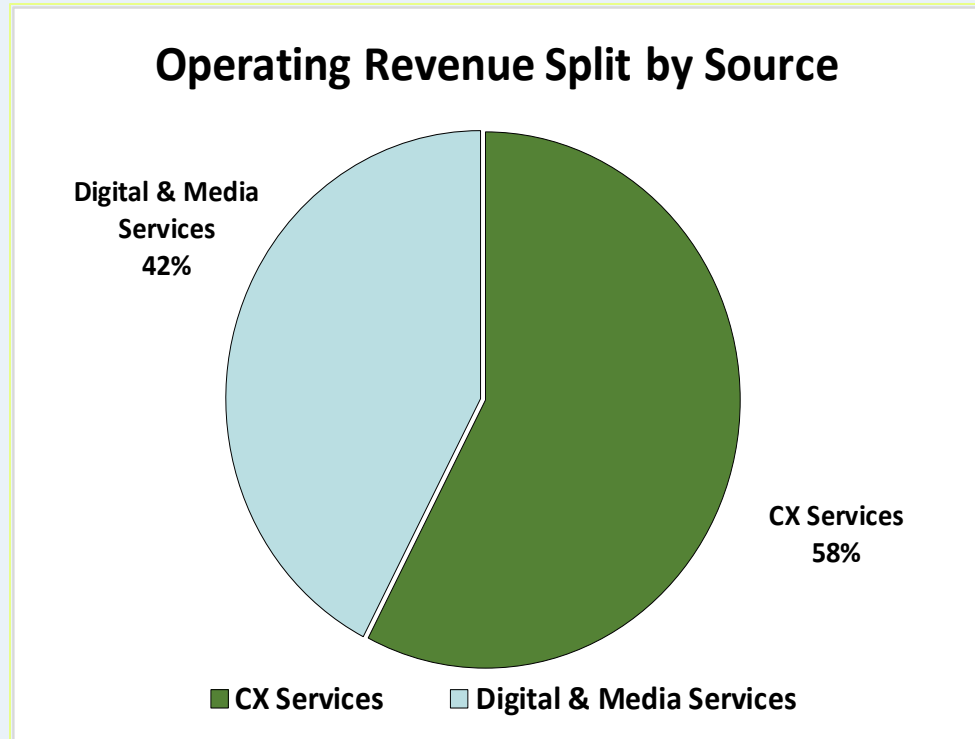
Cash Flow Statement: Consol HGS

Amount in INR Cr

Particulars	Period Ending 31st Mar 2026	Period Ending 31st Mar 2025
Profit Before Tax	75.7	278.4
Non-operating and non-cash adjustments	631.1	54.4
Change in operating assets and liabilities	(256.8)	87.5
Income taxes paid (net)	(37.4)	36.9
Cash from operating activities	412.6	457.2
Capex Investments (Net)	(127.0)	(218.8)
Net Treasury investments	75.5	848.1
Payment for acquisition of subsidiary	(85.4)	(127.0)
Cash from investing activities	(137.0)	502.3
Borrowings and interest	(99.0)	(348.1)
Lease liabilities and Transaction with NCI	(411.3)	(521.7)
Dividend Paid	(1.0)	(28.4)
Cash from financing activities	(511.3)	(898.2)
Net increase/ (decrease) in cash and cash equivalents	(235.6)	61.3
Opening Cash and Cash Equivalents	751.7	674.5
Effects of FX changes on cash and cash equivalents	52.9	15.9
Cash and cash equivalents at end of the year	568.9	751.7

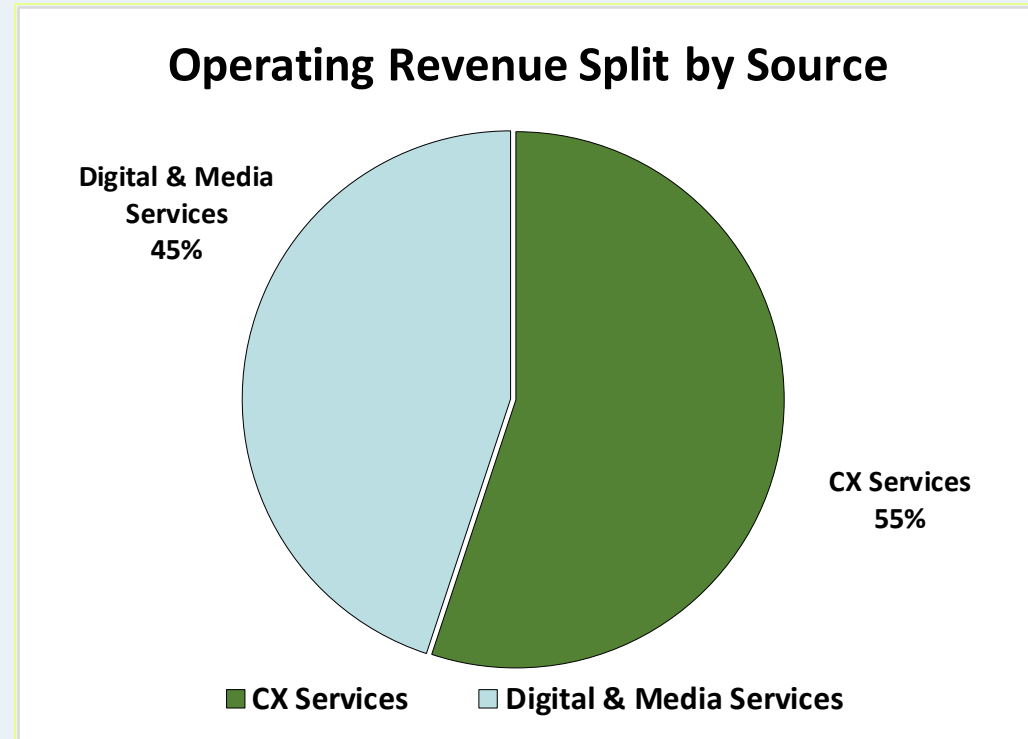
Operating Revenue Composition Q4 FY2026 & FY2026 – By Source

Q4 FY2026



Rs 1,084.7 Cr

FY2026

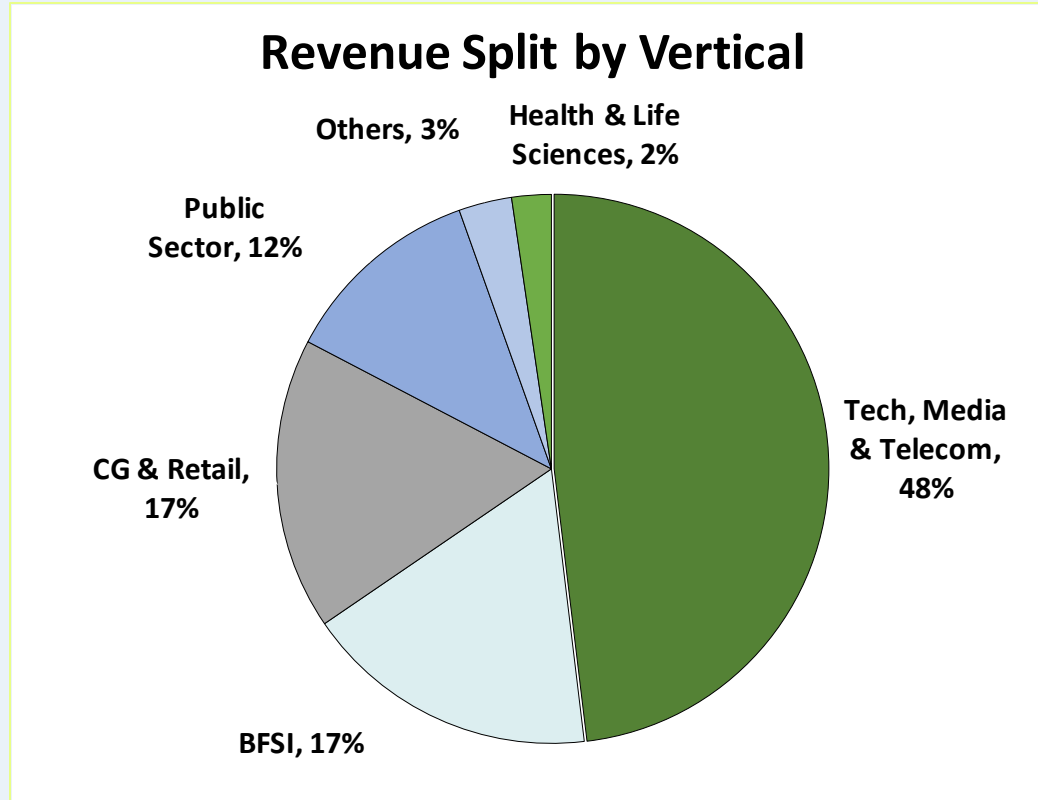


Rs 4,307.4 Cr

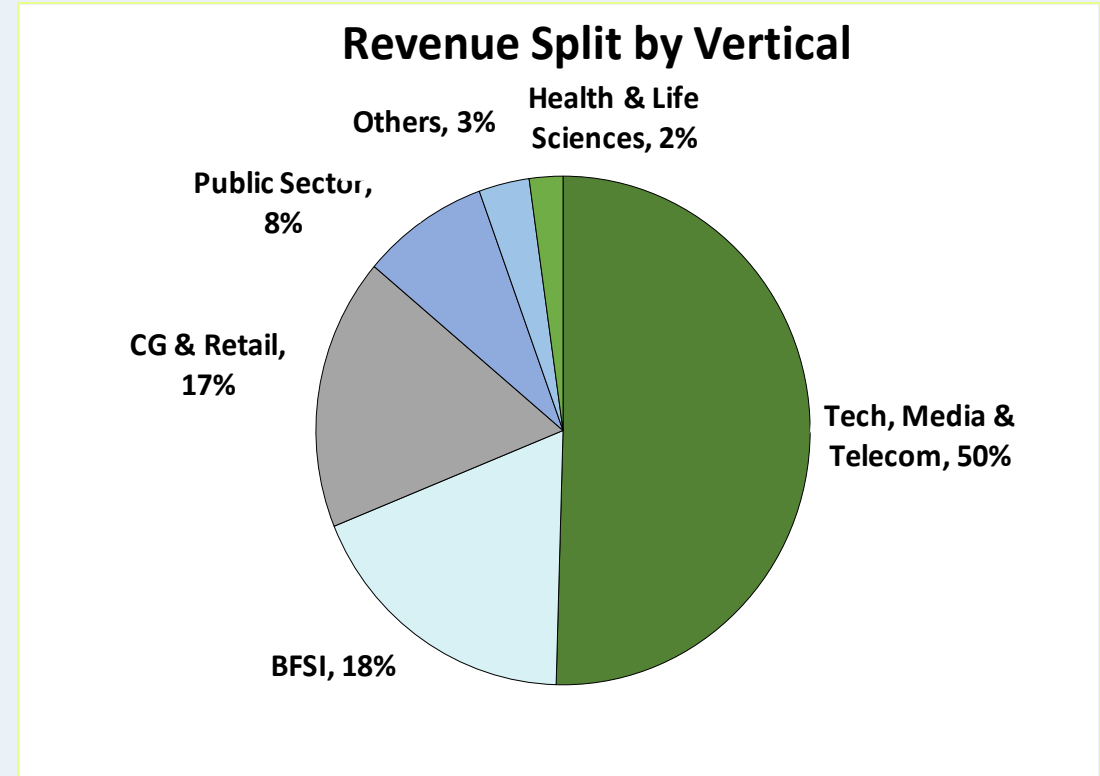
Operating Revenue Composition Q4 FY2026 & FY2026 – By Vertical

Q4 FY2026

FY2026



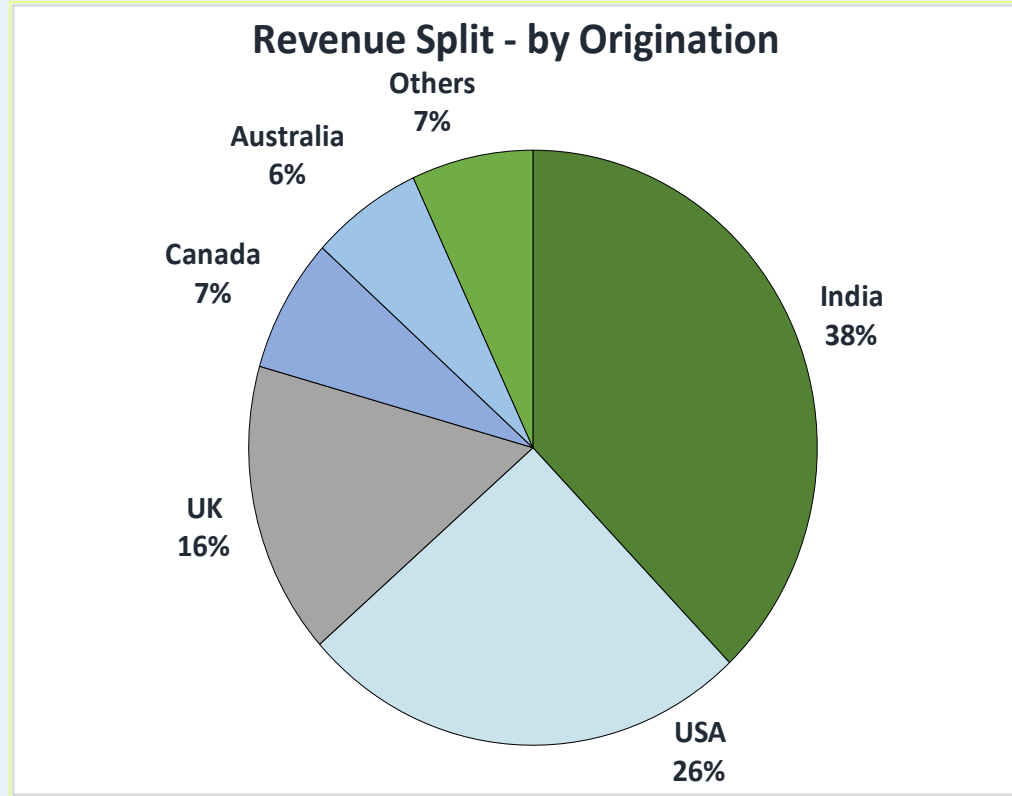
Rs 1,084.7 Cr



Rs 4,307.4 Cr

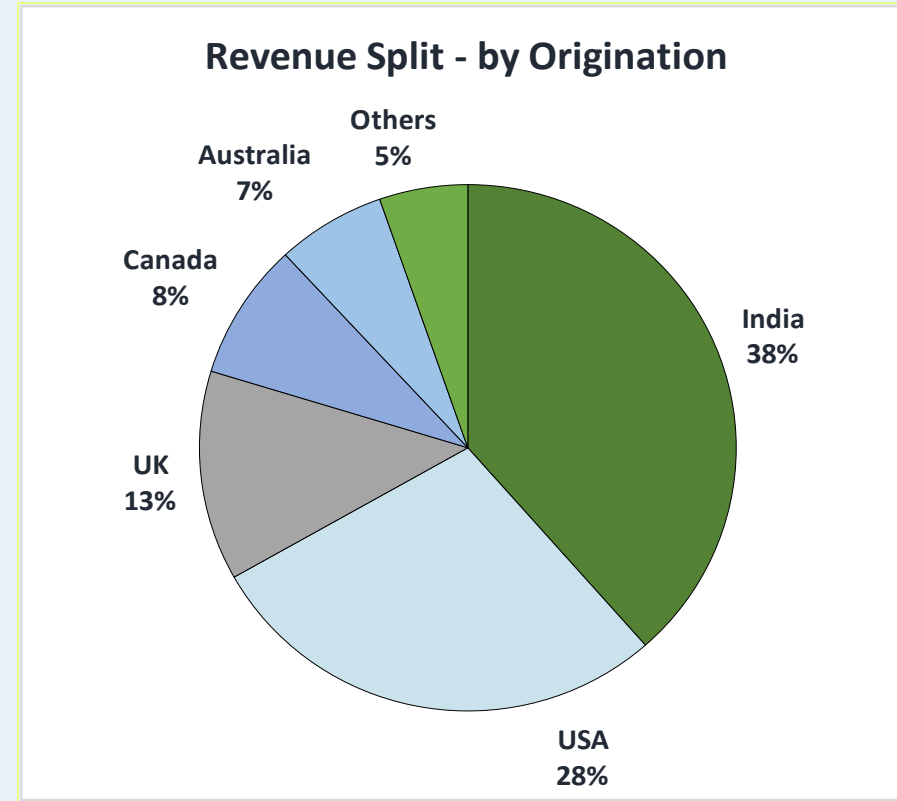
Operating Revenue Composition Q4 FY2026 & FY2026 – By Origination

Q4 FY2026



Rs 1,084.7 Cr

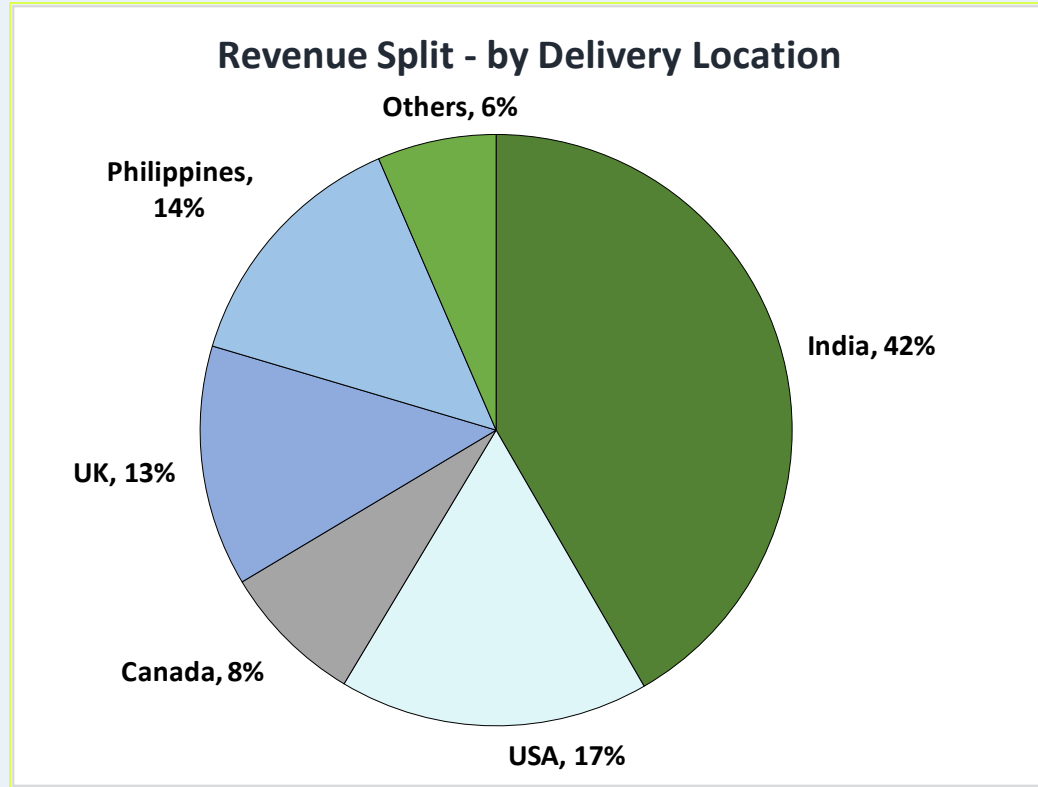
FY2026



Rs 4,307.4 Cr

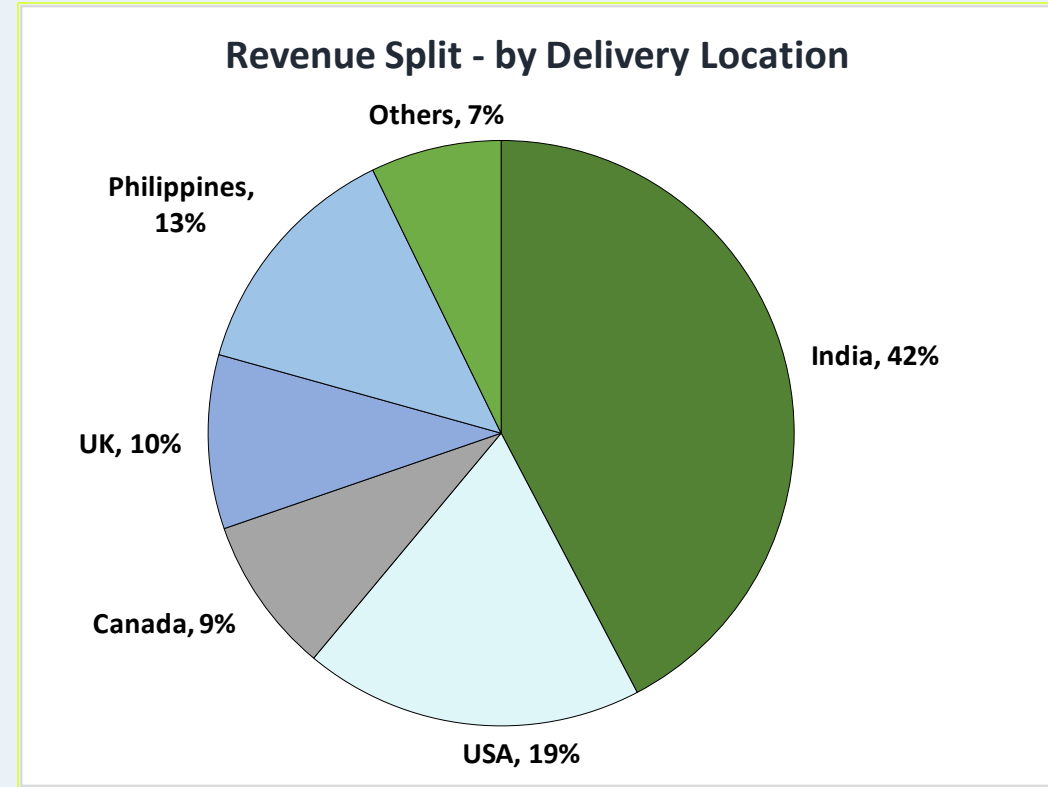
Operating Revenue Composition Q4 FY2026 & FY2026 – By Delivery

Q4 FY2026



Rs 1,084.7 Cr

FY2026



Rs 4,307.4 Cr

Thank you.