Best Agrolife Limited

CIN : L74110DL1992PLC116773

30th July, 2026

To

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block-G,
Bandra - Kurla Complex
Bandra (E), Mumbai-400051

BSE Limited
25th Floor, P.J. Towers,
Dalal Street, Mumbai-400001

SCRIP CODE: 539660
SCRIP ID: BESTAGRO

Sub: Intimation under Regulation 30- Corporate Presentation

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 as amended, please find the attached Corporate Presentation.

Submitted for your information and record.

Thanking You,

Yours faithfully
For Best Agrolife Limited

Best Agrolife Limited

Aarti Arora
CS & Compliance Officer

Encl. as above

Regd. Office & Corporate Office : B-4, Bhagwan Dass Nagar, East Punjabi Bagh, New Delhi-110026
Phone: 011-45803300 | Fax: 011-45093518 info@bestagrolife.com | www.bestagrolife.com

MAKE IN INDIA

Best Agrolife Limited

FINANCIAL HIGHLIGHTS

Q1 FY26-27

DISCLAIMER

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This presentation may include certain "forward looking statements". These statements are based on current expectations, forecasts and assumptions that are subject to risks and uncertainties which could cause actual outcomes and results to differ materially from these statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others, general economic and business conditions in India and abroad, ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the rupee and other currencies, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global chemical and pharmaceuticals industries, increasing competition, changes in political conditions in India or any other country and changes in the foreign exchange control regulations in India. Neither the company, nor its directors and any of the affiliates or employee have any obligation to update or otherwise revise any forward-looking statements. The readers may use their own judgment and are advised to make their own calculations before deciding on any matter based on the information given herein.

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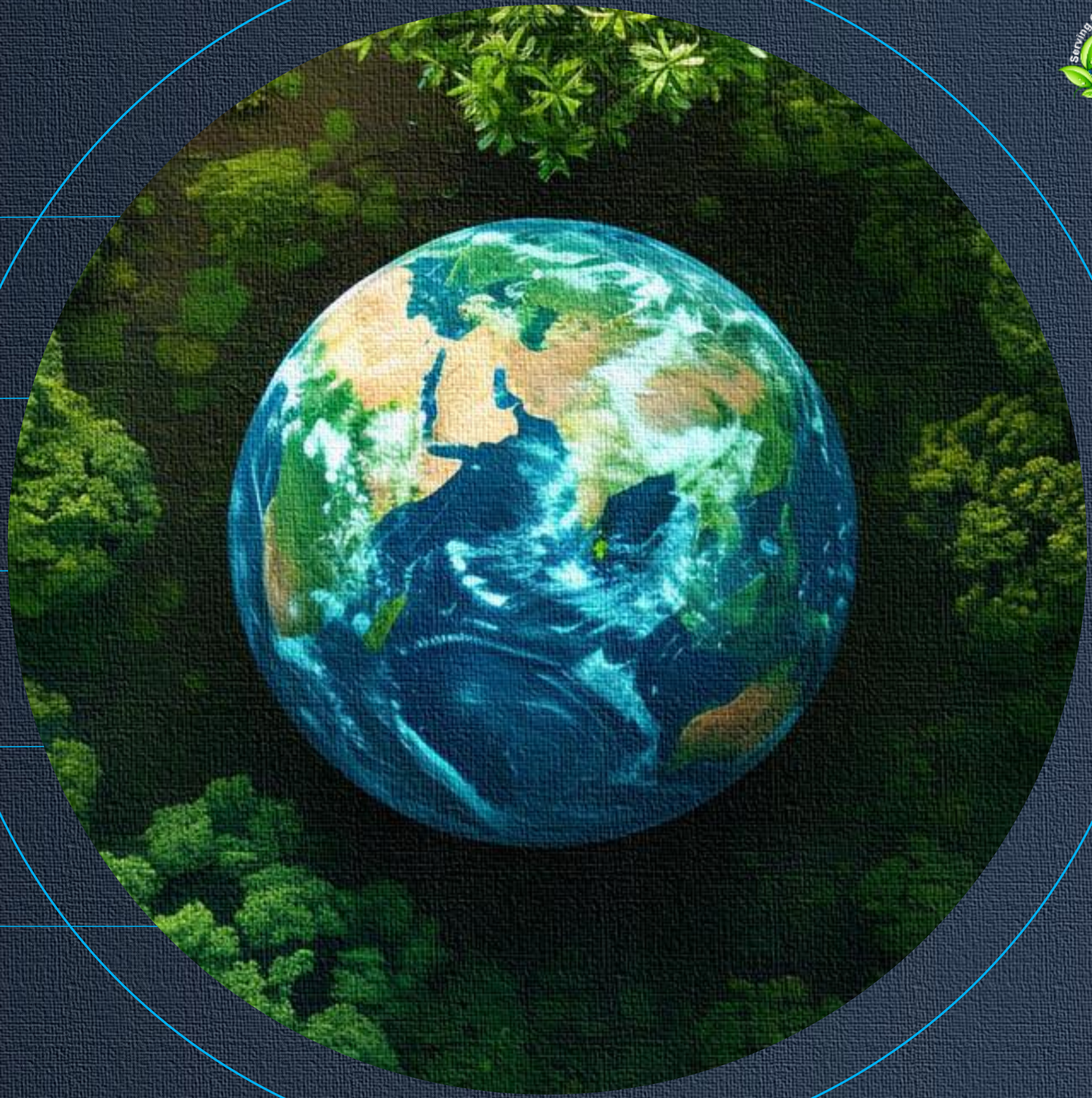


13th

Largest Indian Agrochemical Company*

40

Warehouses
21 States

11+

Patented Products

10,900+

Dealers

4

Manufacturing units
7000 MTPA Technical
35500 KL Formulation

530+

Formulations Registrations

800+

Employees

*Agropages Top 20 Indian Agrochemical Companies

"The first quarter of FY27 reflects the strength of our business model and the progress we have made in building a differentiated product portfolio. Despite a delayed onset of the monsoon and uneven rainfall across several parts of India, which affected Kharif sowing and delayed crop protection purchases, we delivered revenue growth along with a improvement in profitability.

During the quarter, our key products including Best Man™, Fetagen™, Warden Extra™ and Ronfen™ continued to gain market acceptance. Our recently launched patented products Fluzam™ and Cubax Power Extra™ are also witnessing increasing adoption across markets. However, irregular rainfall patterns and delayed sowing affected demand for seed treatment products, while lower spray applications in vegetables, early sown groundnut, chilli and cotton impacted crop protection demand in certain regions.

With monsoon activity improving and agricultural operations expected to gain momentum during the peak Kharif season, we remain confident about the demand outlook. The improvement in gross margin and EBITDA margin reflects our focus on product mix, operational efficiency, price increase and cost management. Our differentiated portfolio continues to gain acceptance among farmers, supported by field-level engagement and product demonstrations.

We remain focused on innovation, expanding our market presence, price increase and improving operational efficiency to create sustainable value for farmers, customers and shareholders."

Mr. Vimal Kumar
Managing Director

PATENT POWER

RONFEN™
Insecticide (SC)

Pyriproxyfen - 8%
Dinotefuran - 5%
Diafenthiuron - 18%

Crops - Brinjal, Cotton, Chilli
Pests - Sucking Pests & Mites

TRICOLOR™
Fungicide (SC)

Trifloxystrobin - 10%
Difenoconazole - 12.5%
Sulfur - 3%

Crops - Tomato, Paddy, Apple
Fungus - Scab, Early & Late Blight

DINOTREX™
Insecticide + Fungicide (WG)

Pymetrozine - 30%
Dinotefuran - 10%
Pyraclostrobin - 20%

Crops – Paddy
Major Pests/Fungus - BPH & Blast

NEMAGEN™
Insecticide (SC)

Chlorantraniliprole - 4.5%
Novaluron - 11.5%
Emamectin Benzoate - 1.5%

Crops - Brinjal
Pests - Borer

SHOT DOWN™
Herbicide (ME)

Haloxyfop-R Methyl - 12.8%
Imazethapyr - 10%

Crops - Soyabean
Weeds - Grasses & Sedges

FY22-23

FY23-24

FY24-25

WARDEN EXTRA™
Insecticide + Fungicide (FS)

Trifloxystrobin - 6%
Thiamethoxam - 24%
Thiophanate Methyl - 9.5%

Crops – Okra, Soyabean
Pests - Aphids, Whitefly, Leaf Hopper

FETAGEN™
Insecticide (GR)

Chlorantraniliprole - 0.45%
Fipronil - 0.5%
Emamectin Benzoate - 0.18%

Crops - Tomato
Pests - Whitefly & Fruit Borer

BEST MAN™
Insecticide (SC)

Fipronil- 7%
Abamectin – 1.25%
Tolfenpyrad – 15%

Crops – Okra, Chilli
Pests - Aphids, Jassid, Thrips, Whitefly, Mites, Borer

FY24-25

FY25-26

PATENTED INNOVATIONS. PROVEN PERFORMANCE.

FLUZAM™

Insecticide + Fungicide (FS)

Trifloxystrobin - 4%
Fluxapyroxad - 6.66%
Clothianidin - 25%

Crops – Groundnut
Pests - Stem Rot, Collar Rot, Root Rot, Tikka Leaf spot, Rust, Termites, Thrips & White grubs

CUBAX POWER EXTRA™

Insecticide (SC)

Spiromesifen - 15%
Hexythiazox - 2.2%
Abamectin - 1.15%

Crops – Chilli
Pests – Yellow mites and Black thrips

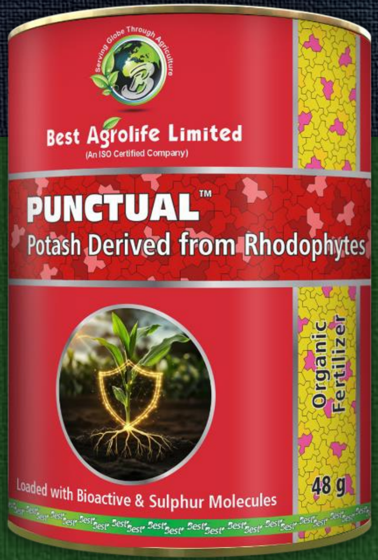
MIDCOTIN™

Insecticide + Fungicide (SE)

Isoprothiolane - 15%
Trifloxystrobin - 2.5%
Pymetrozine - 7.5%

Crops – Paddy
Pests - Sheath blight, Blast, Brown plant hopper, Green Leaf Hopper.

NATURE'S INTELLIGENCE. ENHANCED CROP PERFORMANCE.



PUNCTUAL™

It is an organic potassium solution derived from Rhodophytes that supports both crop productivity and soil health. It improves nutrient balance, strengthens plants, and enhances overall crop performance naturally.

SPRINK™

It is a highly concentrated Ascophyllum nodosum 15% based bio-stimulant that promotes stronger root development and better nutrient uptake. It helps crops withstand heat and drought stress while supporting healthier and more productive growth.

RICHGROW GOLD™

It harnesses the natural power of seaweed to stimulate vigorous plant growth and improve flowering and fruiting. It enhances overall crop health, leading to higher-quality produce and improved yields.

TORNET™

It is a powerful bio-stimulant enriched with humic acid, amino acids, vitamins, and bioactive compounds. It improves soil health, enhances nutrient absorption, and promotes robust plant growth and resilience.

EMPROLE™

It is a plant-based amino acid formulation enriched with oligopeptides and polypeptides to improve crop vitality. It enhances photosynthesis, boosts nutrient uptake, and promotes stronger, healthier plant growth.

01 Financial Performance

- Revenue increased to ₹396 crore, compared to ₹381 crore in Q1 FY26.
- Gross margin improved to 37% from 29% in Q1 FY26, driven by a favorable product mix which includes a 37% increase in volume of patented products.
- EBITDA margin rose from 12% in Q1 FY26 to 20% in Q1 FY27, supported by higher gross margins and operating leverage.
- PAT increased to ₹41 crore, compared to ₹20 crore in Q1 FY26, reflecting strong earnings growth.
- PAT margin increased to 10%, up from 5% in Q1 FY26.
- Sequential performance strengthened significantly, with revenue, EBITDA, and PAT returning to profitability compared to Q4 FY26.

02 Registrations:

9(3) TIM

- Fluxametamide Technical 93.50% w/w Min.
- Clethodim Technical 92.40% w/w Min.

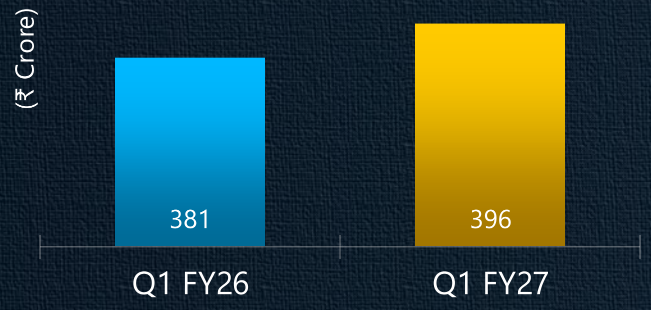
9(4) TIM

- Bixlozone Technical 96.00% w/w min.
- Beflubutamid Technical 97.00% w/w min.
- Saflufenacil Technical 95.00% w/w min.
- Fluopicolide Technical 96.00% w/w min.
- Cyantraniliprole Technical 95.00% w/w min.

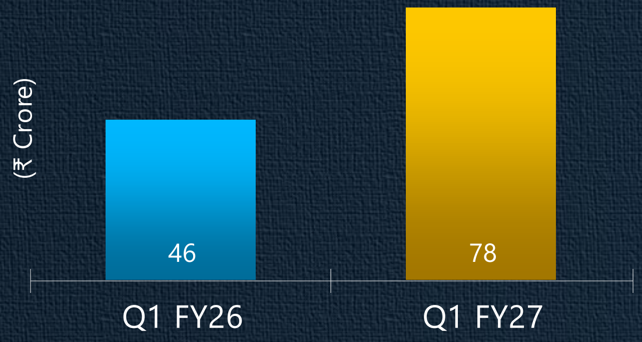
9(4) FIM - 11

FINANCIAL HIGHLIGHTS

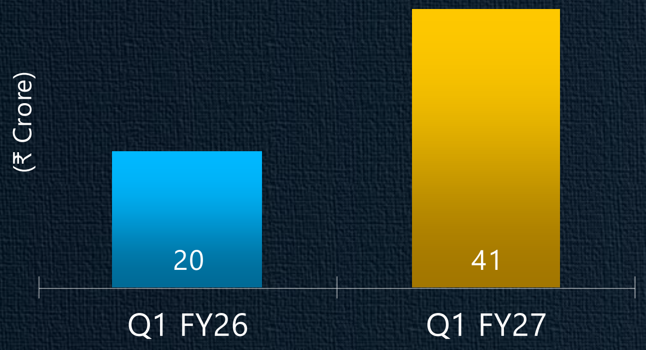
Revenue from operations



EBITDA*



PAT

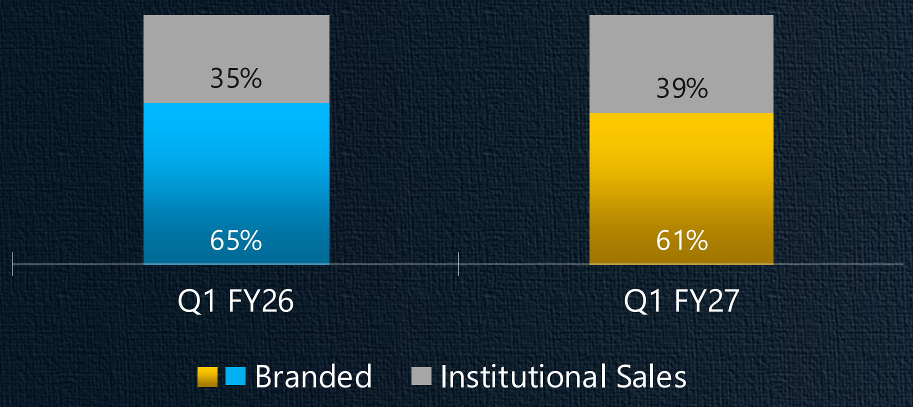


EPS

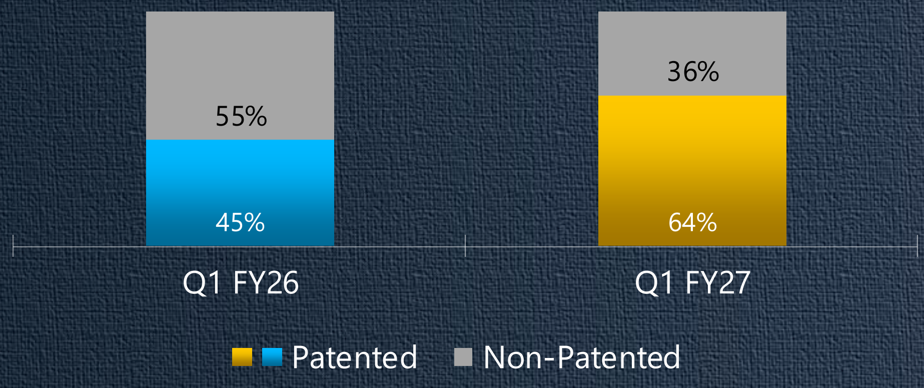
EBITDA is calculated excluding other income

THE BRANDED BUSINESS

Branded v/s Institutional Sales



Contribution of Patented products in Branded Sales



CONSOLIDATED P&L FOR Q1 FY27

Value (INR Cr)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q
Revenue from Operations	396	381	4%	156	154%
Gross Margin	146	111	32%	35	315%
EBITDA*	78	46	70%	(27)	388%
EBITDA Margin (%)	20%	12%	8%	(17)%	37%
Profit After Tax	41	20	104%	(37)	209%
PAT Margin (%)	10%	5%	5%	(24)%	143%

**EBITDA is calculated excluding other income*

CONSOLIDATED P&L FOR Q1 FY27

Value (INR Cr)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26
Revenue from Operations	396	381	4%	156
Other Income	2	4		1
Total Revenue	398	385	3%	157
Cost of Goods Sold	250	271		121
Employee Benefits Expense	25	25		25
Other Operating Expenses	43	40		37
Total Expenses	318	335		183
EBITDA*	78	46	70%	(27)
EBITDA Margin (%)	20%	12%		(17)%
Depreciation and Amortisation	10	10		10
Finance Cost	15	14		12
Profit Before Tax	55	26		(48)
PBT Margin (%)	14%	7%		(31)%
Profit After Tax	41	20		(37)
PAT Margin (%)	10%	5%		(24)%
Diluted EPS	1.15	8.42		(1.05)

**EBITDA is calculated excluding other income*

EXPERIENCED MANAGEMENT TEAM

Mr. Vimal Alawadhi

Managing Director

A true visionary and a passionate entrepreneur, Mr Vimal Alawadhi is an eminent personality with vast and rich experience in the Agrochemicals Industry. He oversees strategy, management, development, and integration of the company policies. With Best Agrolife he is pioneering endeavors to provide farmers with safe agrochemical products at economical prices.

He has been Interviewed by international magazines from "African Farming and Food Processing" to the publication Agro Pages, where he spoke on the "Taking Indian Brands and Leaders. Strides towards Make in India". In the 2018 edition of India Suppliers Guide, Mr. Vimal's views were published as "An Agrochemical Perspective from India". In 2019, he was featured in the Forbes India magazine's & in 2022 featured in Fortune India magazine.

Mr. P. N. Karlekar

Managing Director

A chemical Engineer from UDCT- one of the top Indian Institute for Chemical Technology and a Management Graduate from Mumbai University, he has a diverse and rich professional background.

He has been associated at the apex level with reputed organizations such as -Rallis India Ltd as President Technology, thereafter worked at leadership levels including as President of the Agrochemical division of Atul Ltd, as COO of Deepak Nitrite Ltd., as Managing Director of Cheminova India Ltd from 2008 and subsequently as its President international region comprising of Asia-Pacific, Africa, Middle East. Later on, post-global acquisition of Cheminova by FMC corp (USA), he assumed the position of country head for FMC India. In these assignments he worked on strategic areas such as mergers and acquisitions and global business development etc.

Mr. N Surendra Sai

Head International Business

A passionate technologist and entrepreneur having 31 years of extensive experience and understanding of Organizational Program Management, Business Analytics, Innovation, Startup Culture and Technology. He has held various leadership positions at private and government sectors with national and international exposure. In his 15 years stint at Wipro Technologies, held the roles of Delivery Head (PES), Program Head of Microsoft Windows Sustenance Engineering Services, Head of Cost of Delivery Optimization.

As a scientist with DRDO he worked on technology development and R&D for critical systems of national importance. He was instrumental in creating India's first Quantum Secure Communication Stack for National Agencies.

In his earlier stint with Best Group, The R&D environment created by him established a foundation for manufacturing of next generation molecules.

Mr. Vikas Jain

Chief Financial Officer

A seasoned finance professional with over two decades of experience in Accounts, Finance, Treasury, Taxation, Budgeting, MIS, Auditing, IT, and Legal. With a distinguished career including roles at ADAMA India Pvt Ltd, KPMG, and Price Waterhouse, Mr. Jain's leadership has been recognized with the 'CFO 100 Roll of Honour' Award in both 2020 and 2022. Armed with an Executive MBA (PGPMAX 2022) from the Indian School of Business (ISB) and certification in International Financial Reporting Standards (IFRS) from ACCA, UK, Mr. Jain has a profound understanding of the agrochemical industry and global financial practices.

THANK YOU !!!

Contact Us:
ir@bestagrolife.com
(Investor Relations)

DISCLAIMER

This presentation includes certain forward looking statements and information including statements concerning the outlook for business. The statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risks, uncertainties and assumptions based on current expectations, within the meaning of applicable laws and regulations. Forward-looking statements are based on current expectations, estimates and projections about the factors that may affect our future performance, including global economic conditions. The expectations, estimations and projections are majorly identified by the use of words such as "anticipates, "believes," "estimates," "expects," "intends," "plans," "predicts," "projects" and similar expressions. There are numerous risk and uncertainties, way beyond our control, that could cause our actual results to differ from the forward looking information and statements made in this presentation. The company, based on changes stated above, may alter, amend, modify or make necessary changes in any manner to any such forward looking statement contained herein or make, written or oral forward looking statement as may be required from time to time basis of subsequent developments and events. No part of this presentation may be reproduced, quoted or circulated without the prior approval from Best Agrolife Ltd.