

Ref: UAF/2026-27/30

Saturday | October 31, 2026 | Jaipur

To,
BSE Limited
Phirozee Jeejeebhoy Towers,
Dalal Street, Mumbai-400001, Maharashtra

Scrip Code: 539314 Script Symbol: UNIAUTO ISIN: INE203T01012

Sub.: Regulation 30- Investor Presentation on Q2 & H1 of FY 2026-27

Dear Sir/ Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Investor Presentation for the Quarter and Half Year ended on September 30, 2026 of our Company is enclosed herewith. The same has also been placed on the website of the Company.

Request you to take the above information on record.

Thanking you,
Yours faithfully,

For Universal Autofoundry Limited

**VIMAL
CHAND JAIN**

Digitally signed by VIMAL CHAND JAIN
DN: cn=IN, o=Personal,
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cn=VIMAL CHAND JAIN
Date: 2026.10.31 23:36:35 +05'30'

Vimal Chand Jain
(Chairman and Managing Director)
DIN: 00295667

Encl: A/a

UNIVERSAL AUTOFOUNDRY LIMITED

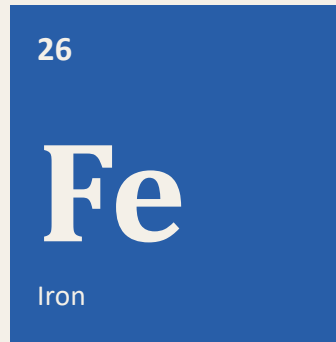
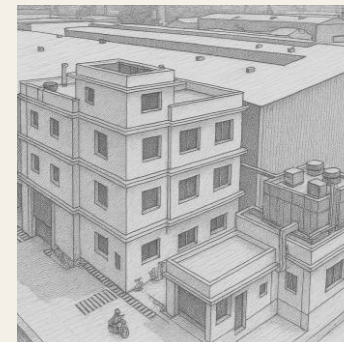
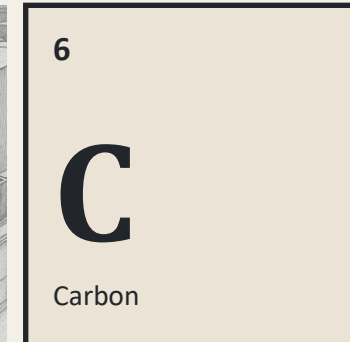
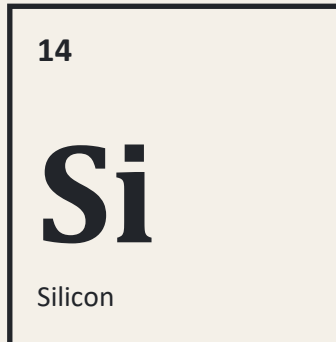
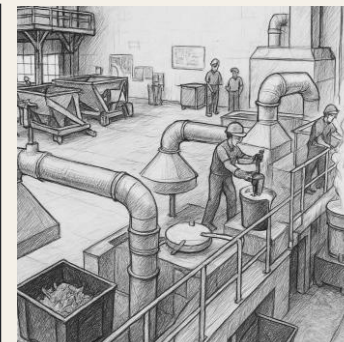
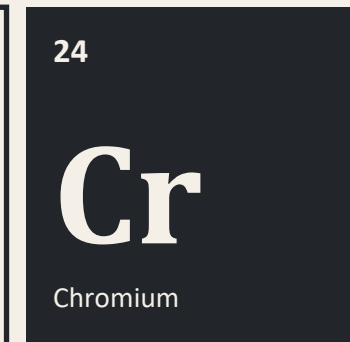
Unit-1: B-307, Road No. 16, V.K.I. Area, Jaipur, Rajasthan - 302013 (India)
Unit-2: B-51, SKS Industrial Area, Reengus, Sikar, Rajasthan - 332404 (India)
Unit-3: A2-4, A15-20, Udhog Vihar, Sargoth, Reengus, Sri Madhopur, Rajasthan - 332404 (India)
E-Mail: support@ufindia.com, Cont. No.: 0141-4109598, Website: www.ufindia.com, GSTIN: 08AABCU1171A1ZV

Investor Presentation

Q2 FY27

Universal Autofoundry Limited

October 2026



Safe Harbour Statement

This release / communication, except for the historical information, may contain statements, including the words or phrases such as ‘expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should’ and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward-looking statements.

These forward-looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade.

Universal Autofoundry Ltd (“the Company”), therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward-looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward-looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof.

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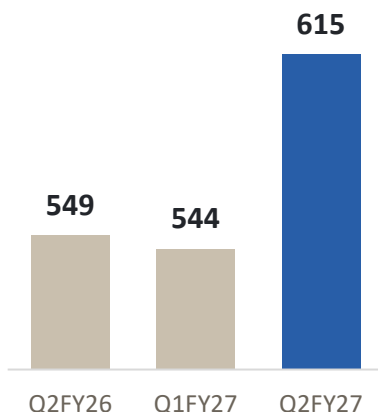
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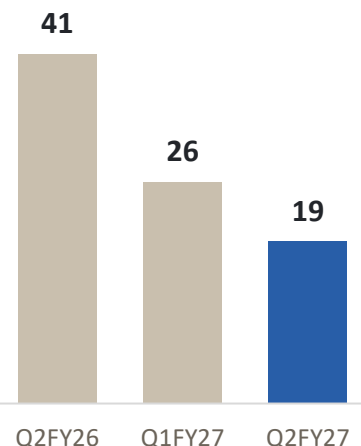
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Q2 FY27 Financial Highlights

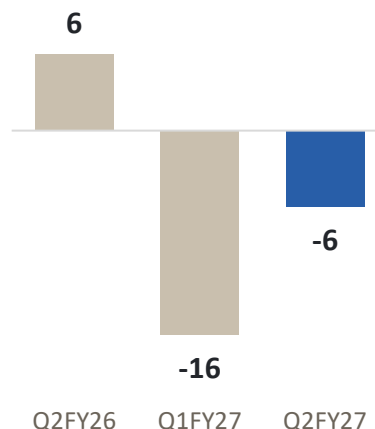
REVENUE (₹ Mn)



EBITDA (₹ Mn)



PAT (₹ Mn)



KEY HIGHLIGHTS

- **Revenue grew 12% YoY and 13% QoQ to ₹615 Mn**, as capacity utilisation rose to 57% from 55% in Q1 FY27
- Higher raw material prices lifted material costs leading to fall in gross margins by **~250 bps YoY to 41.0%**
- Profitability also impacted by higher depreciation cost associated with the ferrous line and the newly commissioned solar plant
- Borrowings rose with **solar-plant financing** and a term loan for **equipment upgrades** and new machinery, **due for installation by end-FY27**

Q2 FY27 SNAPSHOT

3.1%

EBITDA margin

NA

ROCE

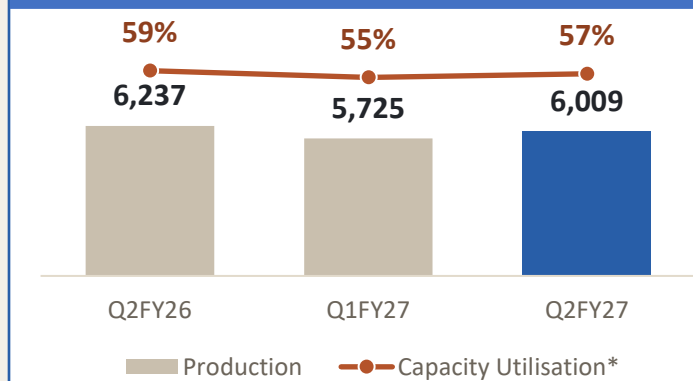
NA

ROE

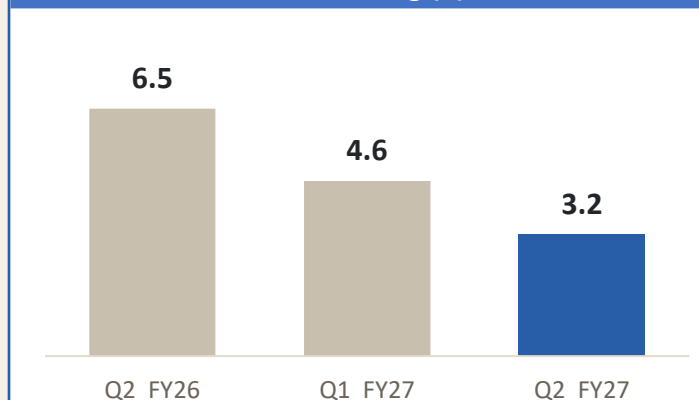
ROE and ROCE are not applicable as the company incurred a loss in Q2 FY27

Q2 FY27 Operational Highlights

PRODUCTION



EBITDA /Kg (₹)



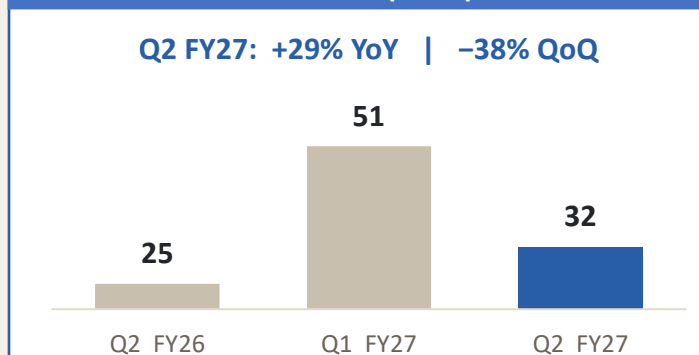
KEY HIGHLIGHTS

- Production was down 4% YoY but +5% QoQ to 6,009 MT, as plant throughput recovered from Q1 FY27
- Capacity utilisation rose to 57% from 55% in Q1 FY27. Higher utilisations to drive economies of scale and margin expansion
- **2nd solar plant at Churu (4.8 MW AC)** was commissioned in Q2 and ₹25 Cr capitalised; cost benefits expected in **H2FY27**
- M&HCV share of revenue rose to 20% helped by strong volume growth in the segment
- Exports were up +29% YoY to ₹32 Mn, export conditions remain volatile amid **geopolitical uncertainty** and **increase in freight container prices**

REVENUE BREAKUP BY MARKET SEGMENT

SEGMENT	Q2FY26	Q2FY27
Tractor	60%	55%
M&HCV	17%	20%
Earth moving	18%	20%
Construction & others	5%	6%

EXPORTS (₹ Mn)



Future Roadmap



Focus on high-growth sectors

- Tractors historically formed **over 50% of revenue** (FY25–26)
- Reducing reliance on the **cyclical tractor segment** to lower volatility
- M&HCV, construction, engineering and others to exceed **75% of revenue** in 3–5 years

75%+

target non-tractor share of revenue in 3–5 years



Improve utilisation and efficiency

- Utilisation **averaged 54% in FY26; 65% expected from FY27** incl. Unit 3
- New ferrous **HPML line** since FY25, 12,000 MT a year
- Churu solar plant 2 (**4.8 MW AC**) live in Q2; total solar capacity is **8.4 MW (AC)**
- **Scale** and cost benefits from solar expected from **H2 FY27**

65%

capacity utilisation expected from FY27



Invest in new machinery in FY27

- Adding **trimming, VTL, Sinto and VMC machines**
- Investment of **approx. ₹600 lakh**

₹600 lakh

planned investment in new machines, FY27



Diversify across new geographies

- Strong domestic demand as a **stable base** for growth
- Deeper presence in existing export markets through targeted investment and partnerships
- Exports projected at **~15% of revenue** within 3 years, helped by EU and US trade deals

~15%

export share of revenue targeted within 3 years

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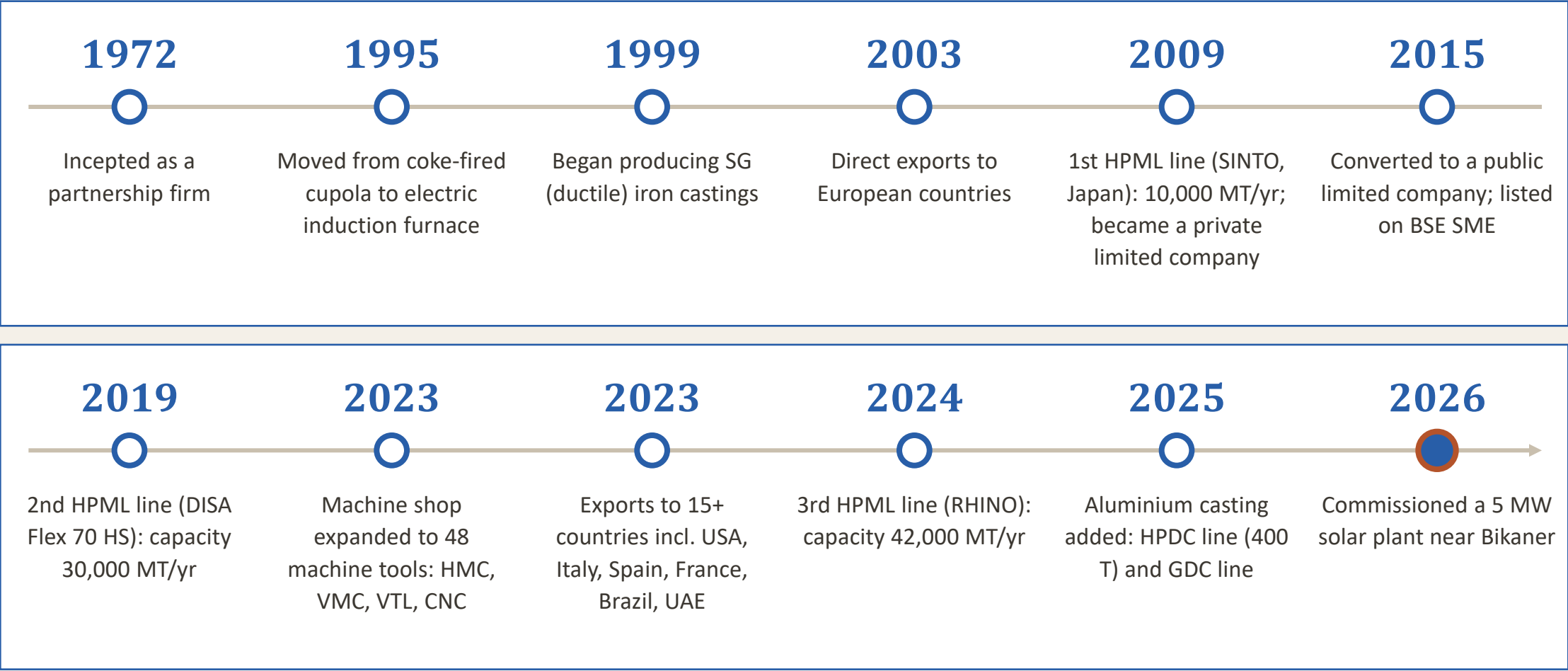
About us

A world-class manufacturer and exporter of machined grey iron and ductile iron castings, with state-of-the-art plants in Jaipur and nearby industrial hubs

Parameter	Specification
Products	Grey cast iron and ductile (SG) iron machined castings
Grades	Any grade of cast iron and SG iron
Casting weight	5 kg to 150 kg; intricate, cored, fully machined
Volume	~100,000 castings and machined components a month
Installed capacity	42,000 MT a year
Plants	3 units in and around Jaipur; ~22,000 sq m built-up
Integration	Casting and machining in-house; ready-to-use parts
Customers	OEMs, MNCs and export markets



Our Journey



Manufacturing Facilities: Unit 1



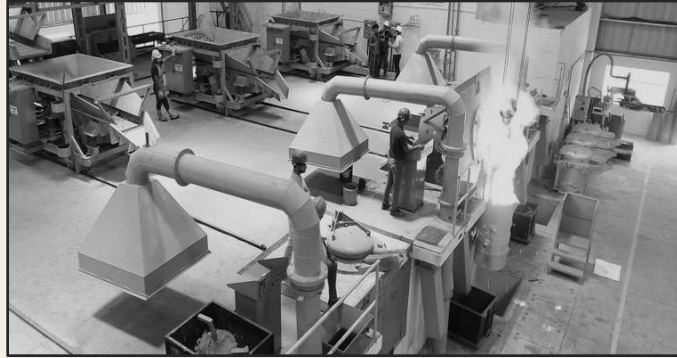
Unit 1 JAIPUR

Item	Detail
Location	Jaipur
Moulding line	SINTO HPML
Casting weight	5 – 25 kg
Capacity	10,000 MT / yr
Operations	Integrated casting and machining

42,000 MT / yr installed capacity across three units, ~22,000 sq m built-up. A further 30,000 sq m of land next to Unit 3 is available for expansion.

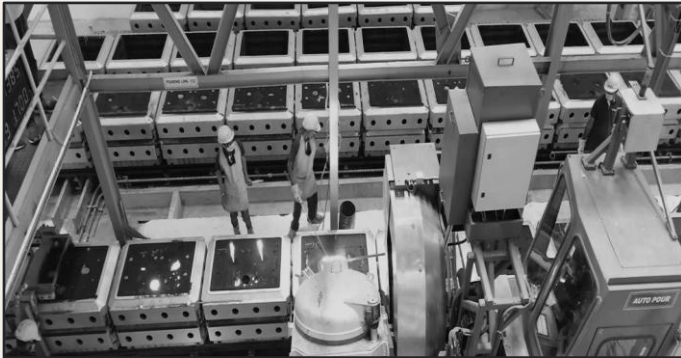


Manufacturing Facilities: Unit 2

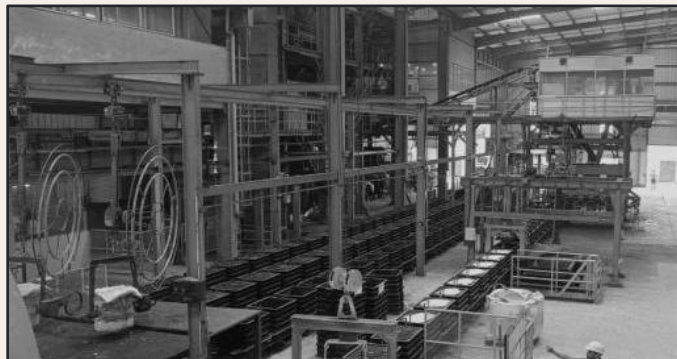


Unit 2 REENGUS

Item	Detail
Location	Reengus, ~50 km from Jaipur
Moulding line	DISA FLEX 70 HS HPML
Casting weight	40 – 150 kg
Capacity	20,000 MT / yr
Operations	Standalone casting

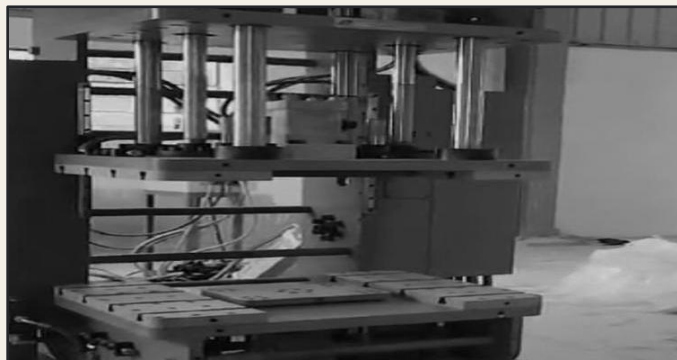


Manufacturing Facilities: Unit 3



UNIT 3 REENGUS

Item	Detail
Location	Reengus, ~50 km from Jaipur
Moulding line	RHINO HPML
Casting weight	20 – 50 kg
Capacity	12,000 MT / yr
Aluminium	HPDC line (400 T) and GDC line



Product Profile: Diversified Business Segments

COMMERCIAL VEHICLES	CONSTRUCTION	TRACTORS	EARTH MOVING	ENGINEERING	EXPORTS
 <p>Cylinder hydraulic</p>	 <p>Differential case</p>	 <p>Flange</p>	 <p>Brake piston housing</p>	 <p>Flywheel housing</p>	 <p>Adapter plate</p>
 <p>Pulley damper</p>	 <p>Pulley poly V groove</p>	 <p>Mass</p>	 <p>Bracket</p>	 <p>Master clutch housing</p>	 <p>Support housing</p>
 <p>Rear hub</p>	 <p>Trunnion support</p>	 <p>Rear axle housing</p>	 <p>Housing rear axle centre</p>	 <p>Gear box housing</p>	

Marquee Clients across Verticals



TRACTORS



ESCORTS



Your Agriculture Company



(Formerly Escorts Limited)



COMMERCIAL VEHICLES



A VOLVO GROUP AND Eicher MOTORS JOINT VENTURE



OTHERS



Diversified Global Presence



Management Team & Board of Directors



Vimal Chand Jain

CHAIRMAN & MANAGING DIRECTOR

1. 50+ years in casting and foundry; leads company policy, business plans and regulatory compliance.
2. BE (Electrical), Osmania University, Hyderabad.



Vinit Jain

WHOLE-TIME DIRECTOR & CFO

1. 28+ years in finance; leads business expansion, fund-raising, budgets and margin focus.
2. B.Com and MBA, Shivaji University, Kolhapur (1997).



Vikram Jain

WHOLE-TIME DIRECTOR, MARKETING

1. 25+ years in marketing with domestic and overseas OEMs; leads business strategy.
2. BE (Manufacturing), BMS College of Engineering (1999).



Gajendra Kumar Tyagi

WHOLE-TIME DIRECTOR, OPERATIONS & NPD

1. 50+ years' experience; specialist in operations and new product development.
2. BSc, Jamia Millia Islamia (1973).

Awards and Recognitions



CII, 2024

Kaizen Award (Silver), 17th CII National Competitiveness & Cluster Summit. New Delhi, 8-9 October 2024



EEPC INDIA, 2025

Star Performer, 54th & 55th Export Awards: Ferrous Industrial Castings, Medium Enterprise, for 2021-22 and 2022-23. Jaipur, 23 December 2025



EEPC INDIA, MAY 2025

Export Excellence Star Performer, Industrial Castings, Large Enterprise, FY2019-20 and FY2020-21. Presented on 28 May 2025

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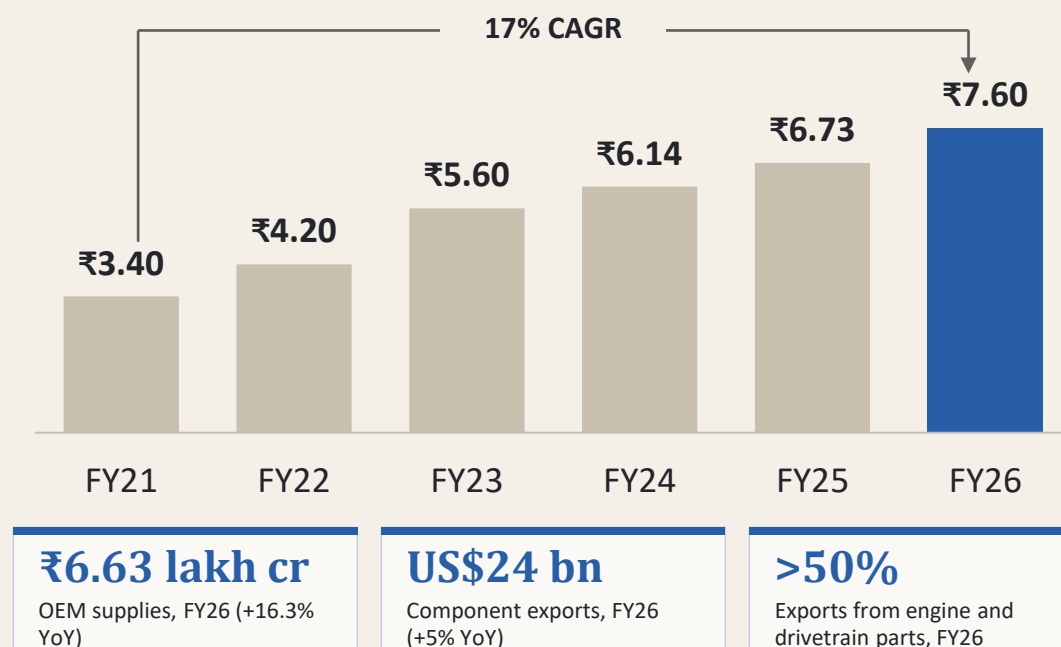
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Industry Overview

Industry Size & Growth Drivers

Auto-component output has doubled in five years, and CV and construction demand is accelerating into FY27.

AUTO-COMPONENT INDUSTRY TURNOVER, ₹ LAKH CR



UAL END-MARKETS: LATEST ACTUALS VS FY27 OUTLOOK

END-MARKET	LATEST ACTUAL (FACT)	FY27 OUTLOOK (ESTIMATE)
TRACTORS 55% of revenue ¹	<ul style="list-style-type: none"> Apr–Jul 2026: wholesale +19% YoY (ICRA) FY26: record year, wholesale +23.5% YoY (ICRA) 	<ul style="list-style-type: none"> Domestic +1–4% on a record base (ICRA) Core rain-fed zone at 94% of LPA (IMD)
M&HCV 20% of revenue ¹	<ul style="list-style-type: none"> Q2 FY27: M&HCV +37% YoY to 1.2 lakh units Total CVs +28.7%, a record quarter (SIAM) 	<ul style="list-style-type: none"> H2 FY27 growth expected (SIAM) Supported by freight movement and infrastructure activity (SIAM)
EARTHMOVING & CONSTRUCTION 25% of revenue ¹	<ul style="list-style-type: none"> FY26: exports +31.5%, a record (ICEMA) Target of ~2.5 lakh units a year by 2030 (ICEMA) 	<ul style="list-style-type: none"> Domestic +9–12%, exports ~+30% (ICEMA, Sep 2026) Union capex ₹12.2 lakh cr, FY27 BE

CV and construction, the segments with the strongest FY27 outlook, already make up 45% of Q2 FY27 revenue, positioning UAL to capture the upturn.

Industry Trends, Regulation & Outlook

Policy support, rising vehicle demand and new trade access are widening the opportunity for Indian castings.

STRUCTURAL SHIFTS & REGULATION

UAL IMPLICATION

01 Tax-led affordability GST 2.0 (Sep 2025): SIAM credits lower rates for record Q2 FY27 volumes across vehicle segments.	Supports OEM casting schedules for CVs and tractors into H2 FY27.
02 Tractor emission norms (TREM V) MoRTH draft (Mar 2026): >75 HP and <25 HP from 1 Oct 2026; 25–75 HP (>70% of volumes) deferred to 2032.	No near-term redesign shock for core volumes; higher-spec engine castings arrive later in the decade.
03 EU carbon border tax (CBAM) Definitive phase since 1 Jan 2026 covers iron and steel articles, castings included; EU importers need verified emissions data from 2027 declarations.	Emissions data becomes a supplier criterion for EU buyers; the 6.5 MW Churu solar plant lowers UAL's power footprint.
04 Trade agreements India–EU FTA concluded 27 Jan 2026: component duties phased out over 5–10 years; not yet in force. US: Feb 2026 framework sets an 18% reciprocal rate; auto-parts quota not yet notified.	EU duty phase-out opens export upside from FY28; the US framework proposes an 18% reciprocal rate, down from 50%.

NEAR- TO MEDIUM-TERM OUTLOOK

OPPORTUNITIES

- **CV upcycle:** Q2 FY27 CV volumes +28.7% YoY, a record quarter (SIAM)
- **Construction recovery:** ICEMA raised FY27 domestic outlook to +9–12% (estimate)
- **Operating leverage:** UAL utilisation of 57% leaves room to absorb volume

WATCHPOINTS & MITIGANTS

- **Monsoon:** 87% of LPA (IMD), but the rain-fed core zone held at 94%; non-tractor segments are 45% of revenue
- **Tractor base:** FY27 domestic +1–4% (ICRA) builds on a record FY26 (+23.5%)
- **Input costs:** Churu solar plant (from H2 FY27) and price pass-through support EBITDA/kg

Record CV demand, a construction rebound and new trade access underpin growth in H2 FY27 and beyond.

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Financial Snapshot

Profit & Loss (₹ Millions)	Q2 FY27	Q1 FY27	Q-Q (%)	Q2 FY26	Y-Y (%)
Revenue from Operations	615	544	13%	549	12%
Other Income	3	3		5	
Total Income	617	547	13%	554	11%
Expenses					
Cost of Material Consumed	327	336	(3%)	320	2%
Changes in Inventories of WIP & Finished Goods	36	(15)		(10)	
Employee Cost	73	67	8%	81	(10%)
Finance Cost	15	13		6	
Depreciation and Amortisation Expense	33	30	10%	24	35%
Other Expenses.	163	133	23%	122	33%
Total Expenses	646	564	14%	543	19%
Profit/ (Loss) Before Exceptional Items and Tax	(28)	(17)	71%	10	
Less: Tax Provision	(23)	(1)		4	
PAT	(6)	(16)		6	

Historical Financials

Profit & Loss (₹ Millions)	FY 2025	FY 2026	H1 FY2027
Revenue from Operations	1,934	2,101	1,159
Other Income	5	34	6
Total Income	1,939	2,135	1,164
Expenses			
Cost of Material Consumed	1,062	1,168	662
Changes in Inventories of WIP & Finished Goods	(32)	25	21
Employee Cost	299	299	140
Finance Cost	33	43	27
Depreciation and Amortisation Expense	104	115	63
Other Expenses.	441	530	296
Total Expenses	1,906	2,180	1,210
Profit/ (Loss) Before Exceptional Items and Tax	33	(45)	(45)
Less: Tax Provision	6	3	(23)
Less: Deferred Tax Provision	3	(15)	0
PAT	24	(33)	(22)

Historical financials: Balance Sheet

Balance Sheet (₹ Millions)	FY 2025	FY 2026	H1 FY2027
Equity And Liabilities			
Equity			
(A) Equity Share Capital	124	124	124
(B) Other Equity	581	595	573
(C) Money against warrants	49	0	0
Total Equity (1)	754	719	698
Non-current Liabilities			
Long Term	155	303	415
Provisions	6	7	7
Other Financial Liabilities		69	55
Deferred Tax Liabilities (Net)	3	0	0
Total Non-current Liabilities	164	379	476
Current Liabilities			
Borrowings	305	319	370
Trade Payables	127	156	173
Other Financial Liabilities	2	4	4
Provisions	8	3	3
Other Current Liabilities	50	33	98
Total Current Liabilities (3)	493	537	678
Total Equity And Liabilities (1+4)	1,411	1,636	1,852

Balance Sheet (₹ Millions)	FY 2025	FY 2026	H1 FY2027
Assets			
Non-current Assets			
Property, Plant And Equipment	611	726	926
Capital Work-in-progress	90	25	29
Other Non-current Assets	34	138	130
Deferred Tax Assets (Net)		11	35
Total Non-current Assets	735	901	1,120
Current Assets			
Inventories	235	197	175
Trade Receivables	404	455	468
Cash And Cash Equivalents	2	0.1	2.6
Other Current Assets	29	72	77
Other financial assets	5	9	9
Total Current Assets	676	734	732
Total Assets	1,411	1,636	1,852

Historical financials: Cash Flow

Cash Flow Statement (₹ Millions)	FY 2025	FY 2026	H1 FY2027
Cash Flows from Operating Activities			
Profit for the period	24	(33)	(22)
Adjustments for:			
Income tax expense	9	(12)	(23)
Finance costs	33	39	24
Interest income	(2)	(2)	(1)
Depreciation and Amortisation	104	115	63
(Profit)/Loss on sale of Fixed Assets	(0.1)	(1)	0
Interest on Lease Liability		3	-
Provision of ECL		1	4
Lease Rentals and Others	1	(21)	(1)
Operating Profit before Working Capital Changes	169	90	44
Movements in working capital:			
(Increase) / Decrease in trade receivables	(29)	(50)	(30)
Increase / Decrease in other liabilities (current & noncurrent)	2	(17)	59
(Increase)/decrease in inventories	(65)	38	23
(Increase)/decrease in other assets (current & noncurrent)	(15)	(6)	(10)
Increase/ (Decrease) in trade and other payables	9	29	16
Increase/(Decrease) in other liabilities & Provisions	0	5	(0)
Cash Generated from Movements in Working Capital	(98)	(2)	57
Cash generated from operations	71	88	101
Income taxes (paid)/ Refund received	(20)	(11)	(1)
Net Cash Generated by Operating Activities	51	77	100

Cash Flow Statement (₹ Millions)	FY 2025	FY 2026	H1 FY2027
Cash Flows from Investing Activities			
Interest received	2	2	1
Payments for PP&E	(108)	(192)	(231)
Proceeds from disposal of PP&E	0	1	0
Investments	0	0	4
Net Cash (Used in)/Generated by Investing Activities	(106)	(190)	(227)
Cash Flows from Financing Activities			
Proceeds from issue of equity instruments of the Company	0	0	0
Proceeds from issue of convertible warrants of the Company	0	0	0
Proceeds from/ repayment of long-term borrowings	(50)	147	112
Proceeds from/ repayment of short-term borrowings	141	14	51
Lease Liability repayment	-	(5)	(7)
Interest and Finance Charges	(33)	(42)	(24)
Increase / (Decrease) in other non-current financial liabilities	(1)	(4)	(4)
Net (Used in)/ Generated in Financing Activities	58	110	129
Net Increase/ (Decrease) in Cash and Cash Equivalents	2	(2)	2.5
Cash and cash equivalents at the beginning of the period	0.2	2.3	0.1
Cash and Cash Equivalents at the end of the period	2.3	1.2	2.6

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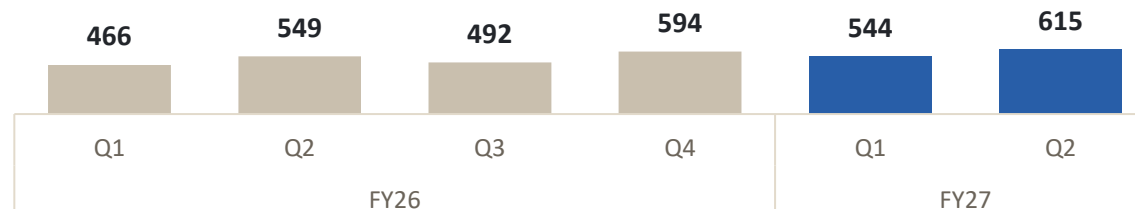
Chartbook: Revenue and Profit

REVENUE ₹ Mn

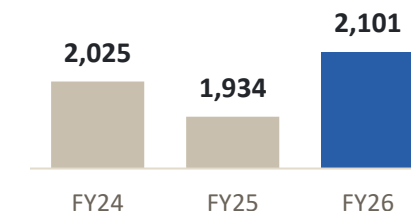
1,159

H1 FY27, +14% YoY

Quarterly



Annual

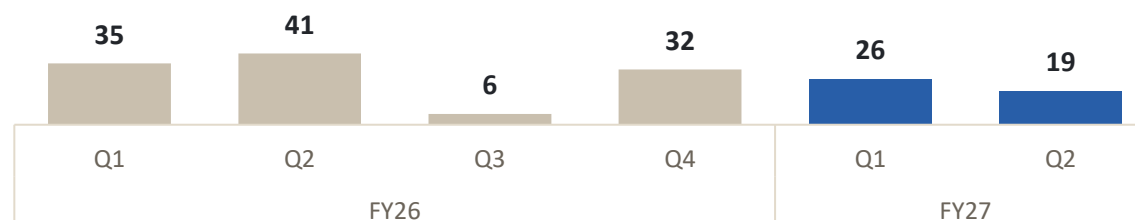


EBITDA ₹ Mn

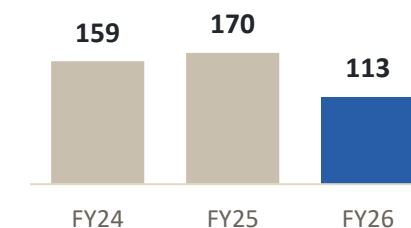
45

H1 FY27, -40% YoY

Quarterly



Annual

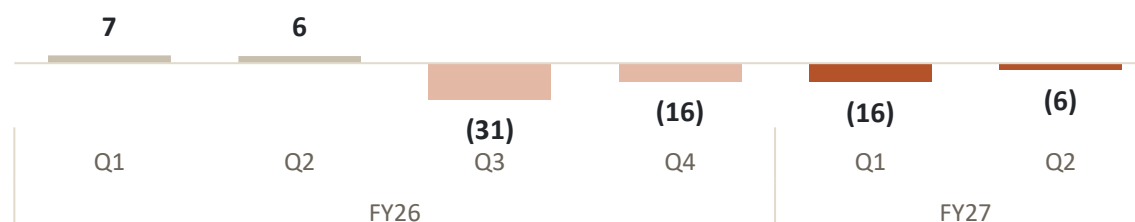


PAT ₹ Mn

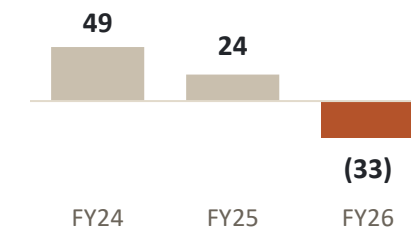
(22)

H1 FY27, vs ₹13 Mn in H1 FY26

Quarterly



Annual



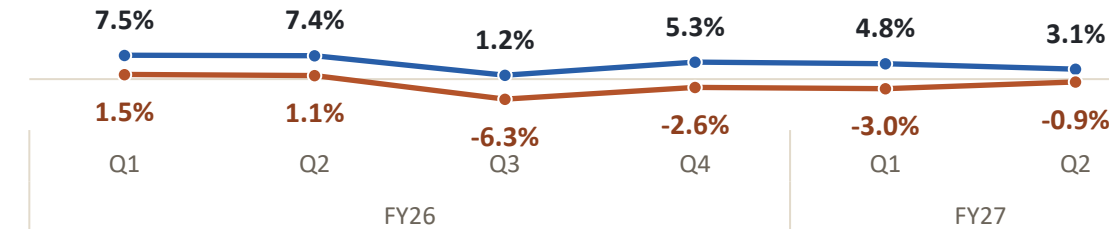
Chartbook: Margins and Operations

EBITDA MARGIN

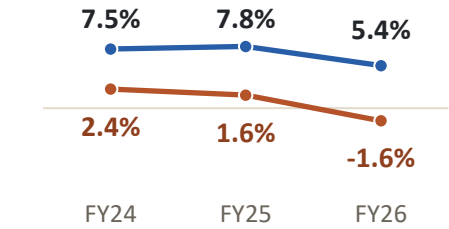
3.9%

H1 FY27, vs 7.4% in H1 FY26

Quarterly



Annual

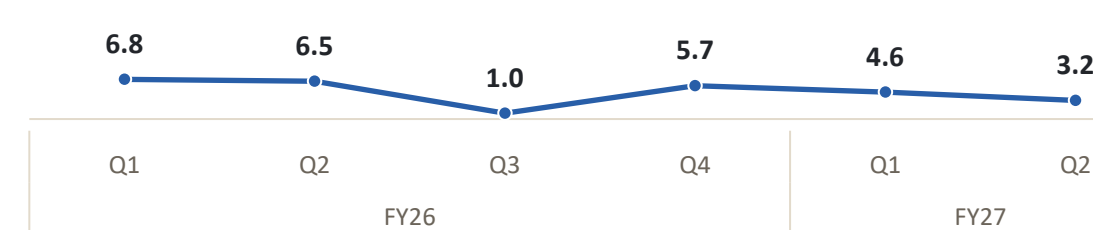


EBITDA / KG ₹

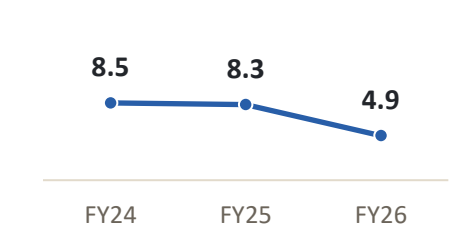
3.9

H1 FY27, vs 6.6 in H1 FY26

Quarterly



Annual

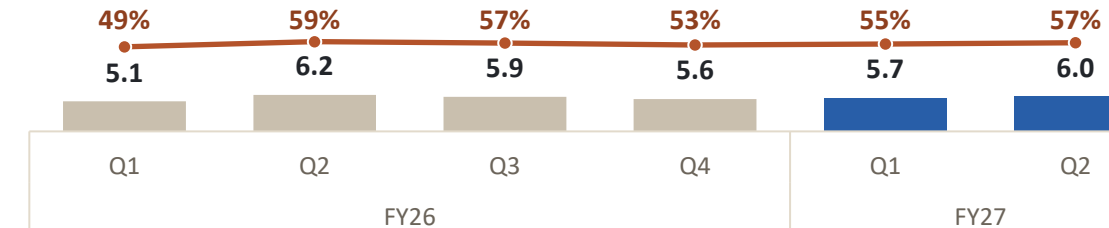


PRODUCTION '000 MT

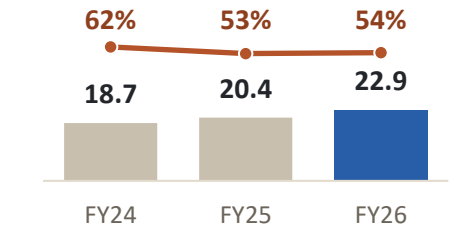
11.7

H1 FY27, +3% YoY

Quarterly

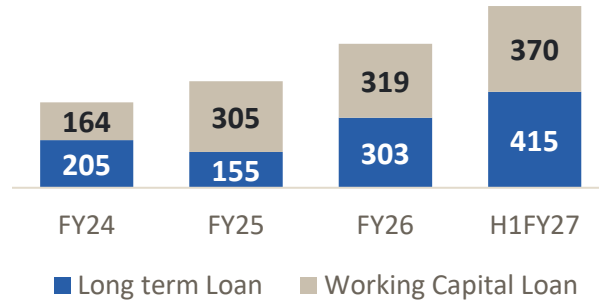


Annual

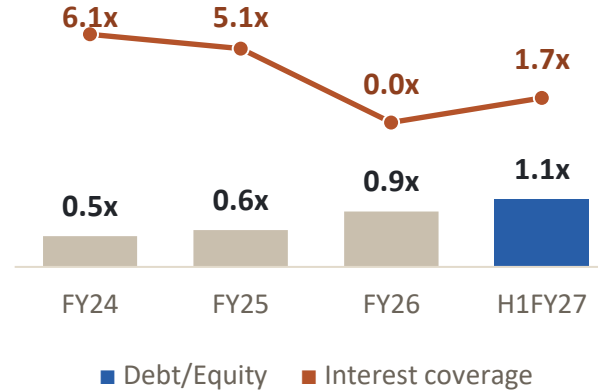


Chartbook: Balance Sheet and Returns

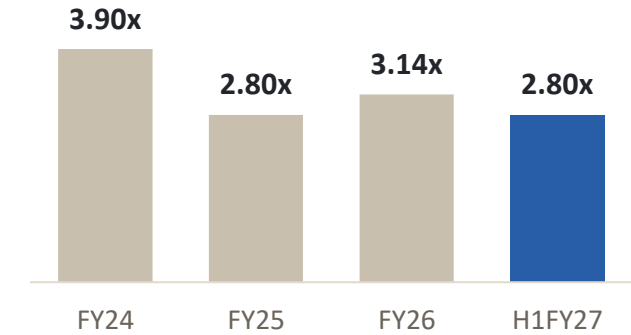
Borrowings (₹ Mn)



Debt/Equity & Interest Coverage Ratio



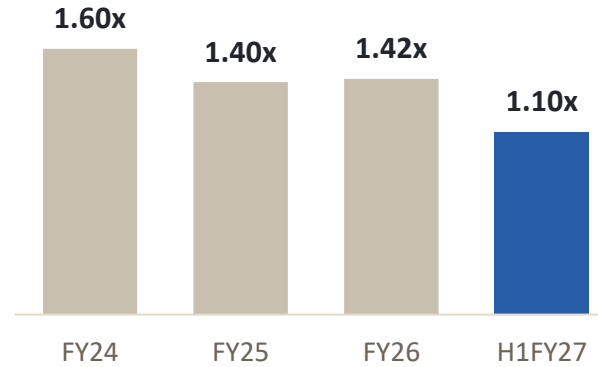
Fixed Asset Turnover Ratio



Return Ratios

%	FY24	FY25	FY26	H1FY27
ROE	7%	3%	NA	NA
ROCE	9%	5%	NA	NA

Current Ratio



EPS & BVPS (₹)

₹	FY24	FY25	FY26	H1FY27
EPS	4.1	1.9	(2.7)	(1.8)
BVPS	59	61	58	56



Thank You

Co

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