Press Release

Britannia's Consolidated Sales for the quarter grew 16.6% while Net profit grew 10.8%

Mumbai, November 5th, 2026:

Britannia's Consolidated Sales for the Quarter ended 30th September 2026 stands at Rs 5,542 Crores, growing 16.6% led by Volume growth of 13%, while the Net Profit stands at Rs 726 Crores, growing 10.8% over the same period last year.

For the six-month period ended 30th September 2026, the Consolidated Sales stands at Rs 10,506 Crores, growing 13.1% led by Volume growth of 11%, while the Net Profit stands at Rs 1,319 Crores, growing 12.3% over the same period last year.

Commenting on the performance, Mr. Rakshit Hargave, Chief Executive Officer & Managing Director, said:

"We sustained strong top-line momentum during the quarter, delivering a healthy double-digit volume and value growth that was broad-based across channels and key states. Our Bakery and adjacency portfolio – alongside the International business, registered strong acceleration complementing the Biscuit growth. Sequentially, we witnessed strong quarter-on-quarter momentum, clocking a 12% top-line and 22% bottom-line growth.

Our brand investments remained focused on driving consumer relevance through cultural and digital-first campaigns. Our festive-led activations — such as the Bourbon collaboration for Ganesh Chaturthi and the 50-50 Cheeze Dipped campaign for Onam — unlocked deep regional affinity, ably supported by our efficient on-ground execution across "Many Indias", while targeted moment marketing and platform-specific activations on brands like Little Hearts, Winkin' Cow, and NutriChoice deepened connections across diverse consumer cohorts.

We remain watchful of the inflationary pressures while staying agile in our actions to drive sustainable, profitable growth accentuated by strong execution, innovations and disciplined cost efficiency."

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