CONFIDENCE PETROLEUM INDIA LIMITED

Regd. Off. : 1002 Akruti Erica, F P NO 274B 411 of TPS-V, Shraddhanand Road,
Vile Parle East, Mumbai-400057 | PH. NO.: 0712 - 6917300.

Corp. Off. : Confidence Tower, 34 Central Bazar Road, Ramdaspeth, Nagpur, MH - 440010

CIN: L40200MH1994PLC079766

Date: 18/11/2026

To,

National Stock Exchange of India Limited Listing Department, Exchange Plaza, Bandra Kurla Complex, Bandra (E) Mumbai-400051	**The Bombay Stock Exchange,** Department of Corporate Services 25th Floor, P.J. Towers, Dalal Street, Mumbai- 400001

Subject:- Investor Presentation

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015, we hereby enclose a copy of Investor Presentation for your information.

The said Investor Presentation will thereafter be uploaded on Company's website at www.confidencegroup.co

This information is submitted to you pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015.

Thanking you!

Yours faithfully,

For CONFIDENCE PETROLEUM INDIA LIMITED

Prity Pramod Bhabhra
Digitally signed by Prity Pramod Bhabhra
Date: 2026.11.18 17:41:37 +05'30'

Prity Bhabhra
Company Secretary

CONFIDENCE PETROLEUM INDIA LIMITED

Investor Presentation

Q2FY27



Leading LPG Parallel Marketer in India

Fully Integrated LPG & CNG Solutions Provider

DISCLAIMER

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The Presentation has been prepared using information and data considered reliable by the Company, including information from public sources that has not been independently verified. No representation or warranty, express or implied, is made as to the accuracy, completeness, reliability or fairness of the information, opinions or conclusions contained herein. Financial information presented is preliminary, unaudited and subject to revision upon completion of the Company's closing and audit processes. Any projections, estimates or assumptions included herein are based on current expectations and are subject to uncertainties. Recipients are advised to independently assess their reasonableness and achievability.

Certain statements in this Presentation, including those relating to market opportunities, business prospects, strategy and future performance, may constitute forward-looking statements. Such statements are subject to known and unknown risks, uncertainties and assumptions that may cause actual results, performance or achievements to differ materially from those expressed or implied. These risks include changes in economic and industry conditions, market dynamics, technological developments, execution of business strategy and other factors beyond the Company's control.

The Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events or circumstances. Any forward-looking statements or projections made by third parties and included herein are not endorsed or adopted by the Company.

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COMPANY OVERVIEW

Q2FY27: KEY TAKEAWAYS

₹2,235 Cr

Q2 FY27 consolidated revenue, up 127% YoY from ₹983 Cr

₹161 Cr

EBITDA up 95% YoY from ₹83 Cr, grows 12% QoQ

₹69 Cr

Record net profit, 3.4x the year ago quarter and up 10.6% QoQ

Policy shift

Aadhar OTP based delivery with mandated booking gaps of 25 days urban and 45 days rural

Diversified

Strong, diversified procurement base established from Middle East to US and others

Sustainable

Growth is structural; led by 800+ Cr Capex in last 5 years; both volumes and margins expected to improve

Cash flow

Net debt and working capital up on longer procurement cycles from new geographies; to normalise as West Asia settles

Volume-led

Growth built on sustainable volumes and new customer additions

COMPANY OVERVIEW

A FULLY INTEGRATED
LPG & CNG SOLUTIONS PROVIDER

Established in 1994 | Listed on the NSE and BSE

30+ years in the LPG business.

Leading LPG Parallel Marketer In India

One of the largest non-OMC (parallel marketer) players,
LPG Distribution (Auto LPG, Packed LPG, Bulk LPG), Bottling, CNG Retailing,
LPG CNG Mfg. (High Pressure Cylinder Mfg.)

Vision

Clean and green fuel access for every citizen; India's largest integrated energy provider.

Mission

Deliver cost-competitive, high-quality LPG & CNG through skilled people and strong infrastructure.

68+ Bottling Plants	**315+** Auto LPG Stations
3,400+ GoGas Dealers	**15** Cylinder Mfg. Plants
478+ LPG Road Tankers	**3** High-pressure Cylinder Mfg. Plants

INDIA'S LPG MARKET
A LARGE OPPORTUNITY & CPIL'S LEADING POSITION

MARKET SIZE & GROWTH

India's 3rd Largest
LPG consumer globally today

Expected to be
1st LPG Consumer Rank By 2030

35.04 MMT
Indian LPG market size (FY 25 - 26)

40 - 42 MMT
Projected market size by FY2030

CPIL SHARE AMONG INDIA'S PARALLEL MARKETERS

Total India LPG Market
35,045 TMT



OMC
32,956 TMT (94%)

Parallel Marketers
2,089 TMT (6%)

Parallel Marketer Sales
2,089 TMT



CPIL
685 TMT (33%)

Other 104 PMs
1,404 TMT (67%)

PCD & Bulk (within PM)
1,836 TMT



CPIL
608 TMT (33%)

Other PMs
1,228 TMT (67%)

Auto LPG (within PM)
253 TMT



CPIL
77 TMT (30%)

Other PMs
176 TMT (70%)

CPIL captures roughly 1 in every 3 tonnes sold by India's 105 parallel marketers — a leading position within this segment, though parallel marketers together are still only ~6% of the total Indian LPG market, dominated by OMCs.

Source: PPAC LPG Profile FY2025–26; company disclosures & industry PM daa. TMT = Thousand Metric Tonnes.

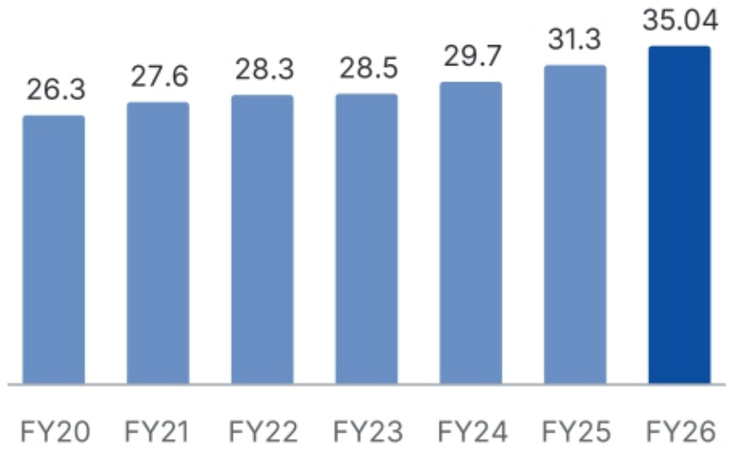
INDUSTRY OVERVIEW

KEY GROWTH DRIVERS
OF THE LPG SEGMENT – PAST & FUTURE

India's LPG demand is set to double by 2050, with households the base of demand

MARKET SIZE

India LPG consumption, MMT



~5%
CAGR, FY20–26

~60%
of demand imported

~33 cr
LPG consumers

GROWTH DRIVERS

LAST DECADE

- Ujjwala connection rollout
- Rising refill intensity
- Commercial switch from gas
- Private network buildout

NEXT DECADE

- Industrial process heat
- HoReCa formalisation
- Auto LPG
- Curbing cylinder diversion

PIPED GAS

Not a near-term substitute: ~90% of LPG is household cooking.

309
CGD areas authorised, on paper

1.74 Cr
PNG connections (Aug-26), ~5% of the LPG base

14%
of the PNG rollout target

Where growth now sits: non-subsidised commercial, industrial and auto pools, the market Confidence Petroleum serves.

Source: PPAC (FY26 provisional); MoPNG; CareEdge LPG report; PNGRB; PIB (Sep-26). Apr-Aug 2026 offtake was ~16% lower YoY on West Asia supply constraints, a supply dip rather than lower demand.

BUSINESS MODEL

THE LPG VALUE CHAIN
WHERE CONFIDENCE PETROLEUM PLAYS



LPG Sourcing & Import

Overseas Import
Since 2022
(Middle East / Gulf),
Importing From USA
as Well 4 Ships on
Time Chartered



Logistics

478+ LPG Tankers,
225+ HCVs/LCVs,
82+ CNG Road Tankers
(road-based)



Bottling & Blending

68+ Bottling plants
(66+ plants across India
2 in Indonesia)



PCD Distribution Channels

3,400+ Dealers,
300+ Industrial Customers
3,400+ Direct Customers



Auto LPG Distribution Channel

315+ Auto LPG Stations



CNG Retail Network

55 CNG Station
With Gail Gas
in the city of Bengaluru



Cylinder Manufacturing

15 LPG cylinder
manufacturing plants
+ 3 high-pressure
cylinder manufacturing
plants

BUSINESS MODEL

OUR INTEGRATED INFRASTRUCTURE





BUSINESS SEGMENT

MEETING INDIA'S LPG DEMAND : OVERSEAS IMPORT

THE DEMAND

Industries want dependable supply, efficient logistics & competitive prices.

Private marketers' share is far higher in bulk & commercial than household LPG.



WHAT CPIL IS DOING

Direct sourcing

CPIL has imported LPG overseas a reliable partner for Propane, Butane andLPG sourced from the Middle East, the Persian Gulf, Started Importing From USA and other trusted regions.

Secure logistics

Time-chartered vessels for long-term shipping security. Large road-tanker fleet, Stringent product quality standards, Strong supplier relationships for prompt, on-spec delivery.

Growth ahead

We are also in active discussions with other CGD players to expand our network to more cities.

BUSINESS SEGMENT

MEETING INDIA'S LPG DEMAND : PACKED LPG CYLINDERS

THE DEMAND

Rising non-subsidised LPG demand from households, HoReCa & industry.

Smaller packs & reliable doorstep supply needed to reach new customers.



WHAT CPIL IS DOING

Janata Cylinder Yojana

Small cylinders via small dealers: affordable LPG for rural homes & small businesses. New stock points, PESO-approved godowns & a larger FOR fleet.

D2C Model

Started for HoReCa; now serves large institutional & industrial buyers. 2 kg to 425 kg cylinders plus customised bulk LPG solutions.

Gin Ke Lo, Gin Ke Do

Builds transparency & long-term customer relationships.



"Bring joy to your cooking, only with GoGas"

The Company's flagship consumer brand, sold through 6 cylinder SKUs from 2 kg to 425 kg.

BUSINESS SEGMENT

MEETING INDIA'S LPG DEMAND : AUTO LPG DISPENSING STATIONS

First parallel marketer to build a dedicated Auto LPG retail network
Company-owned and Operated for full control over service quality and margins.

- No Middle-Men and Efficient Supply Chain.
- 68+ LPG Bottling Plants and 315+ Auto LPG Stations to Support the Growth.
- Hub and Spoke Model For Distribution.
- Uninterrupted dispensing & faster decision-making.
- Competitive pump price vs. petrol/diesel/CNG.
- Focused Approach Towards Auto LPG.
- Direct Company Owned Operations Resulting in Higher Profitability.
- Uninterrupted Dispensing Operation.
- Quicker Decision Resulting to Faster Growth.

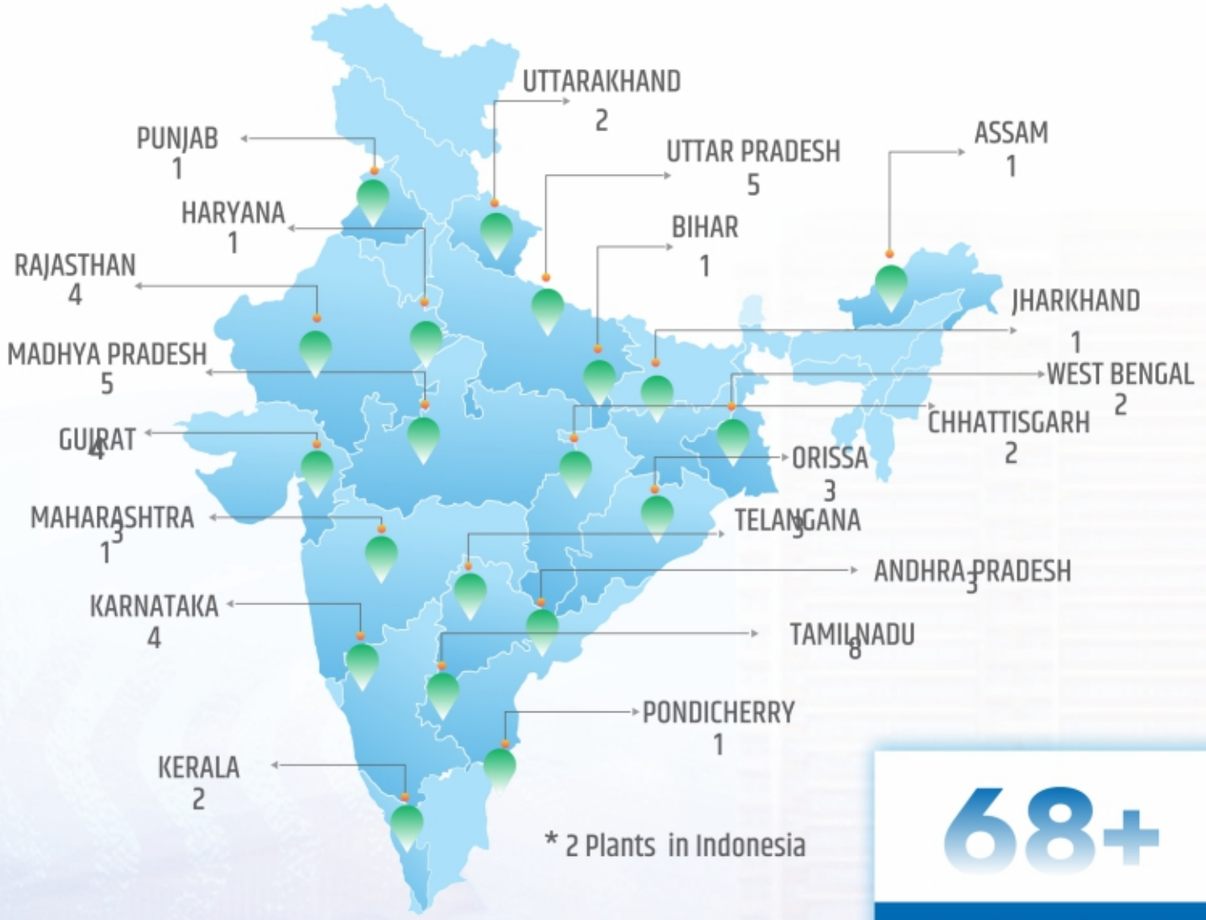




315+
AUTO LPG DISPENSING STATIONS

BUSINESS SEGMENT

MEETING INDIA'S LPG DEMAND : BOTTLING PLANTS



68+

Bottling Plants

Backbone Of The Over All Supply Chain

First Parallel Marketer To Own A Pan-India Strategically Located Bottling Network

BUSINESS SEGMENT

MEETING INDIA'S CNG DEMAND : CNG RETAIL

CNG Retailing – JV with GAIL Gas India

50+ of a planned 100 CNG stations completed in Bangalore,

We are also in active discussions with other CGD players to expand our network to more cities.



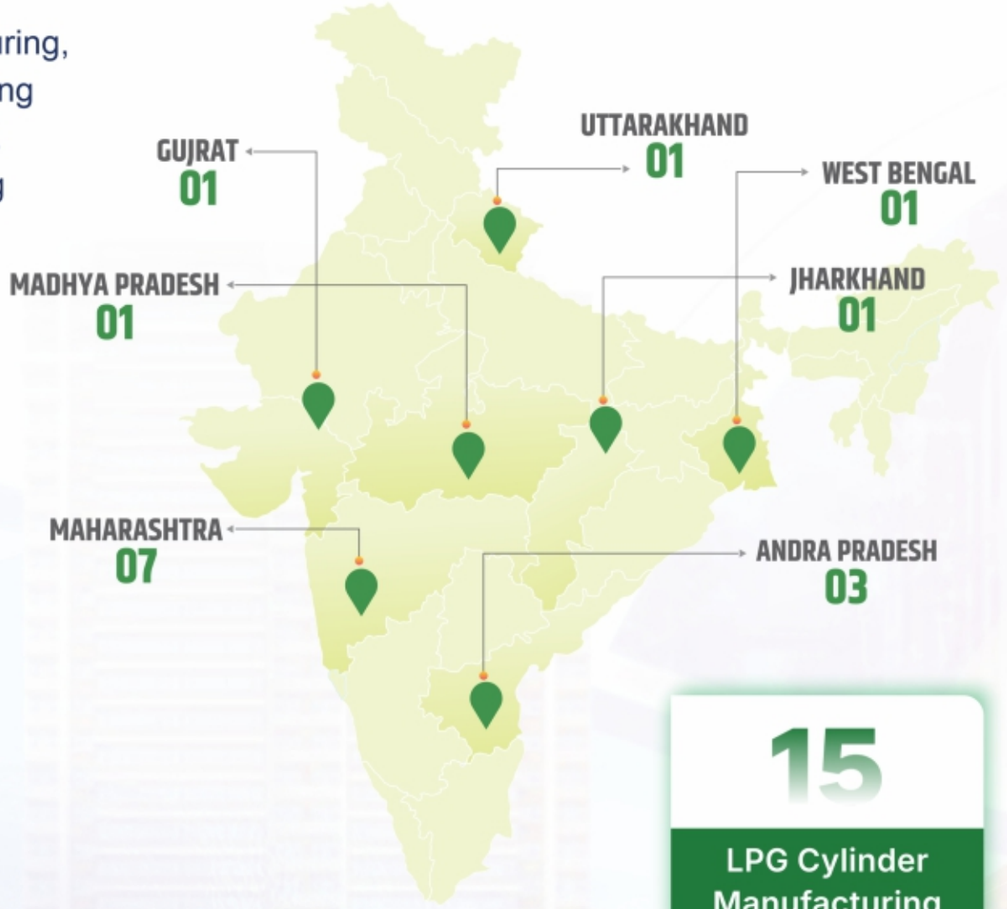
BUSINESS SEGMENT

MEETING INDIA'S LPG DEMAND : LPG CYLINDER MANUFACTURING

Our flagship division is LPG Cylinder Manufacturing, which has served as our foundation for expanding into various segments in the LPG supply sector. Currently, we operate 15 cylinder manufacturing units across the country, comprising 13 owned and 2 leased facilities.

Additionally, we are a key supplier to prestigious Navratna oil companies such as IOCL, HPCL, and BPCL, fulfilling their cylinder needs.





15

LPG Cylinder Manufacturing





BUSINESS SEGMENT

MEETING INDIA'S LPG DEMAND : CNG CYLINDER MANUFACTURING THROUGH IT'S SUBSIDIARIES



High Pressure Industrial Cylinders

Diameter : 232 mm to 406 mm | **Water Capacity :** 20 Ltr to 200 Ltr
Working Pressure :150 Bar to 400 Bar as per IS 7285 (Part-2)
Existing Customers : Hydac, Siemens Limited, Atul Cryogenics, Karnex fire.
Special purpose industrial cylinders such as Double Neck Cylinders, Accumulators can also be manufactured as per client's requirement.

High Pressure On-board Cylinders

Diameter : 232 mm to 356 mm
Water Capacity : 20 Ltr. to 160 Ltr.
Working Pressure : 200 Bar as per IS 15490
Existing Customers : TVS Motors, Chennai CNG, Global Resources, Expert CNG.



CNG/CBG Cascades

Water Capacity : 1800 WL to 12000 WL
Working Pressure : 250 Bar as per IS 7285(Part 2)
Existing Customers : Bharat Petroleum Corporation Limited, Indian Oil Corporation Limited, Thermax Limited, Maharashtra Natural Gas Limited, HCG group, Gasonet, etc.
CBG Cascades can be customised as per Biogas plants' Daily output capacity.









Subsidiaries Operating 3 High-pressure Cylinder Plants:

Confidence Enterprises Pvt. Ltd.
Sarju Impex Limited
SilverSky Exim Pvt. Ltd.

BUSINESS SEGMENT

TYPE 4 HIGH PRESSURE CYLINDER MANUFACTURING PLANT IN MIDC, BUTIBORI, NAGPUR

KEY FEATURES OF TYPE 4 CYLINDERS :

Type 4 Cylinders: Constructed mainly from carbon composite with a polymer liner.

Lightweight : 70% lighter than metal cylinders (Type-1).

Higher Capacity : Can transport three times more gas than metal cylinders (Type-1).

Corrosion Resistance : Fully corrosion-resistant with an inert liner, unlike metal cylinders (Type-1).

Safety Features : Shatterproof and fireproof.

Advanced Safety : Highly safe, low operational costs, and future-ready.

Versatile Pressure Ratings : Available in 200 bar, 250 bar, and 350 bar, suitable for multiple applications.

Long-term Guaranteed Service Life(more than 20 years)









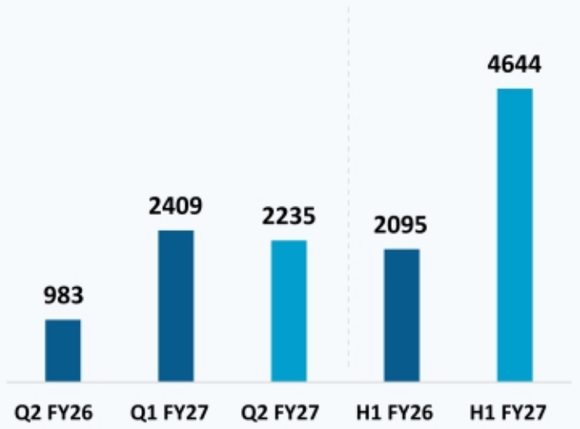
FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE

QUARTERLY STELLAR GROWTH CONTINUES.....

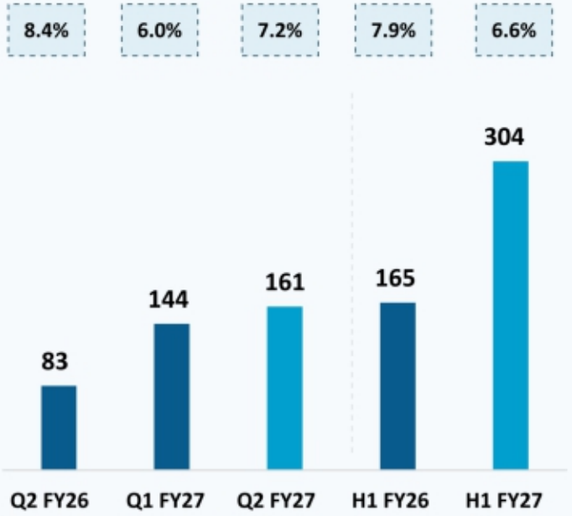
in INR Crores

Total Revenue



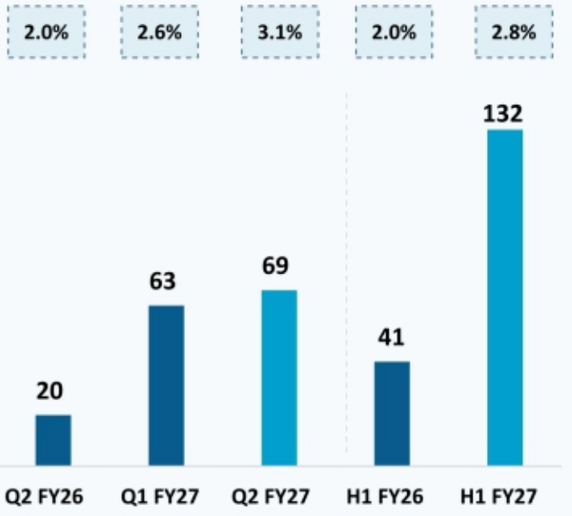
Quarter		Half-Year
↓ -7% QoQ	↑ 127% YoY	↑ 122% YoY

EBITDA & EBITDA Margins



Quarter		Half-Year
↑ 12% QoQ	↑ 93% YoY	↑ 84% YoY

PAT & PAT Margins

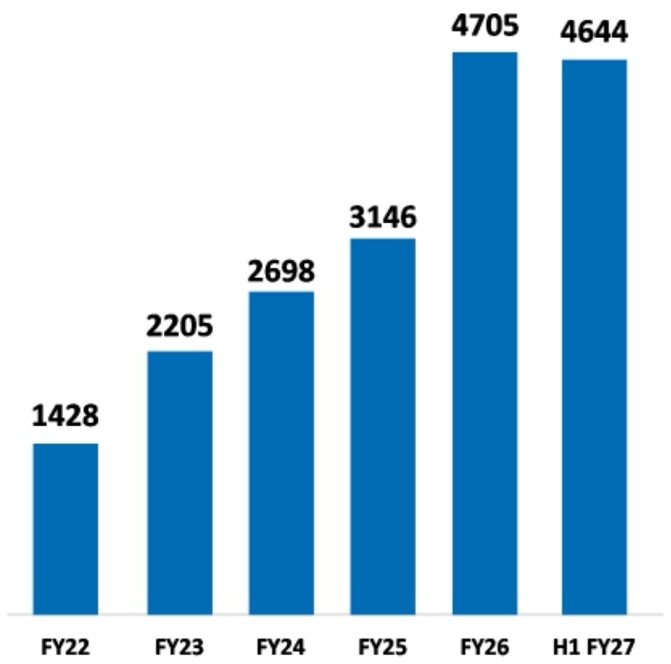


Quarter		Half-Year
↑ 11% QoQ	↑ 246% YoY	↑ 222% YoY

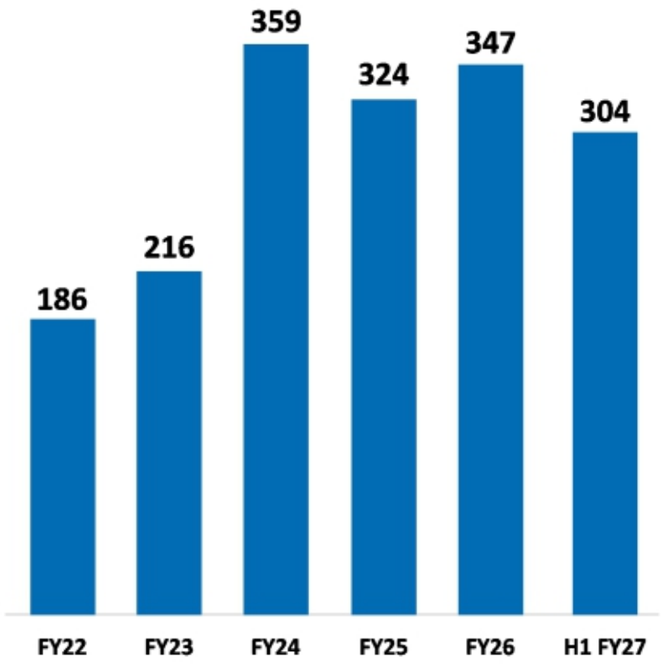
FINANCIAL PERFORMANCE

A SUSTAINED GROWTH TRAJECTORY

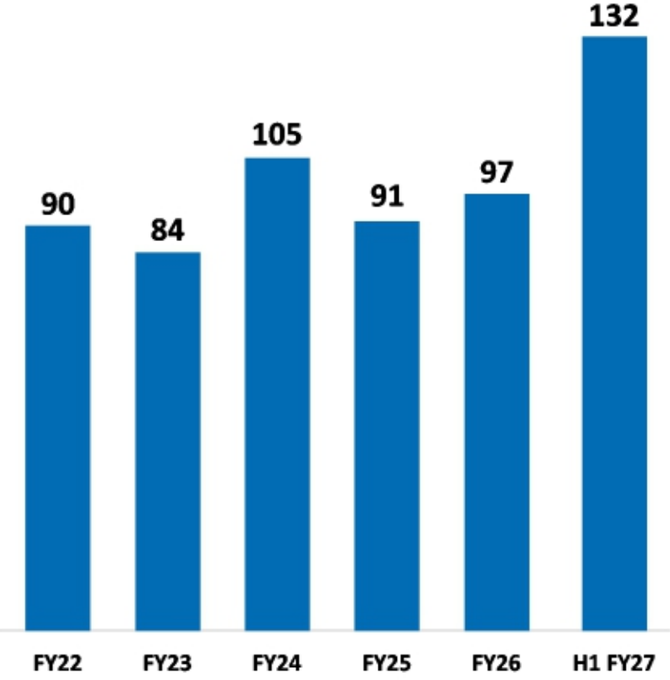
in INR Crores



Revenue from Operations



EBIDTA

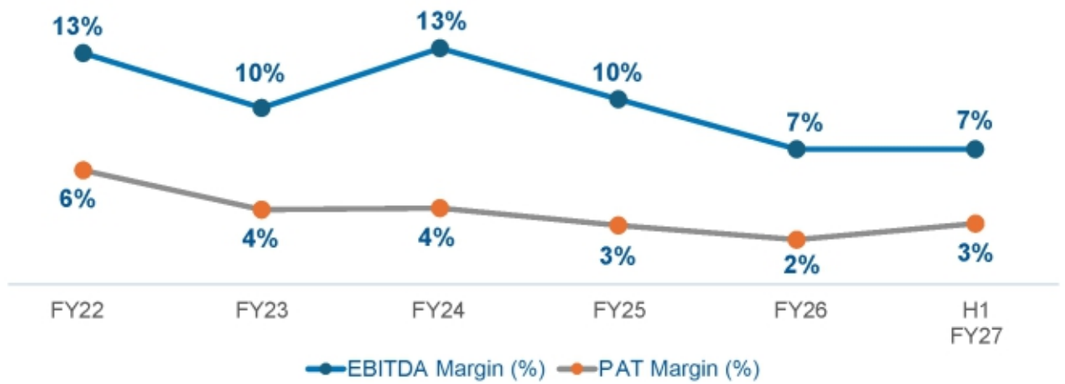


PAT

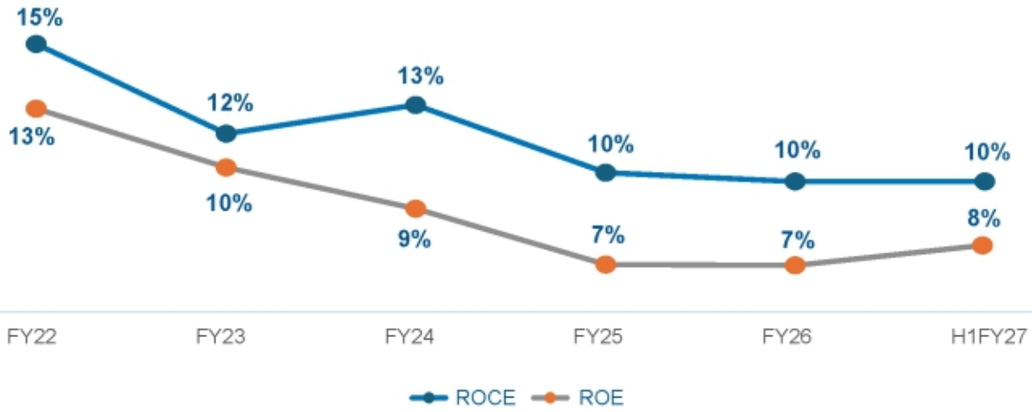
FINANCIAL PERFORMANCE

STRONG GROWTH TRAGECTORY

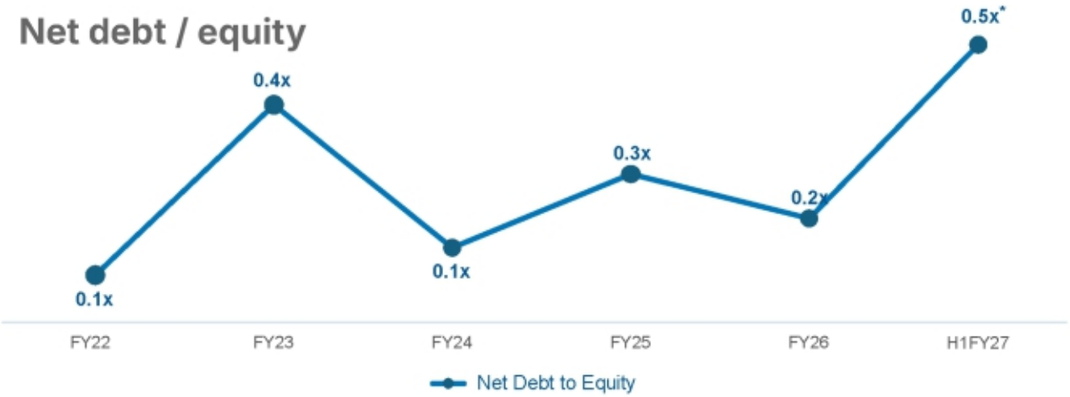
EBITDA & PAT margins



ROCE & ROE

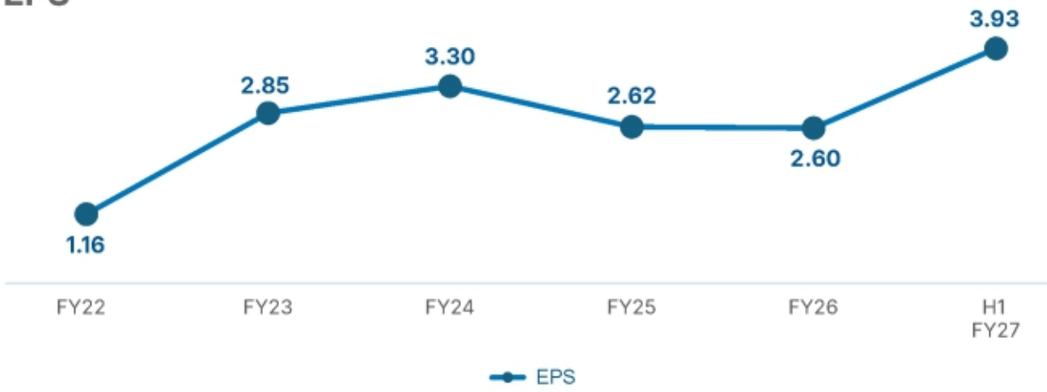


Net debt / equity



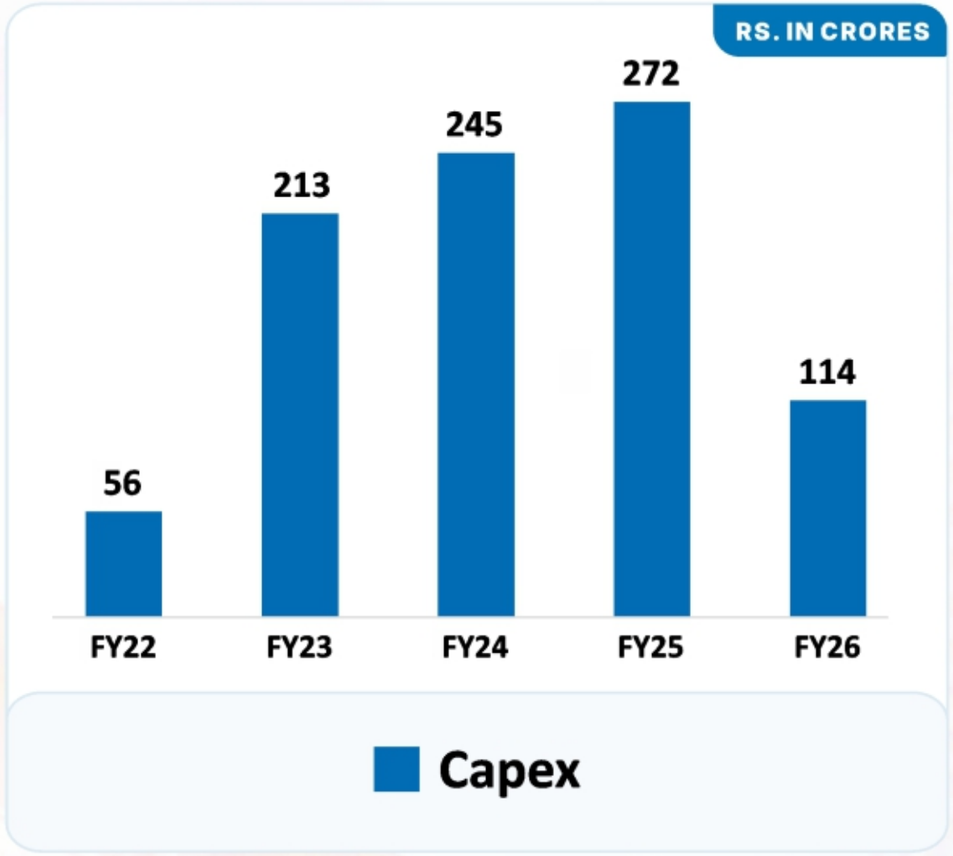
*Short-term borrowing increased due to higher LPG imports from the USA amid Middle East supply disruptions.

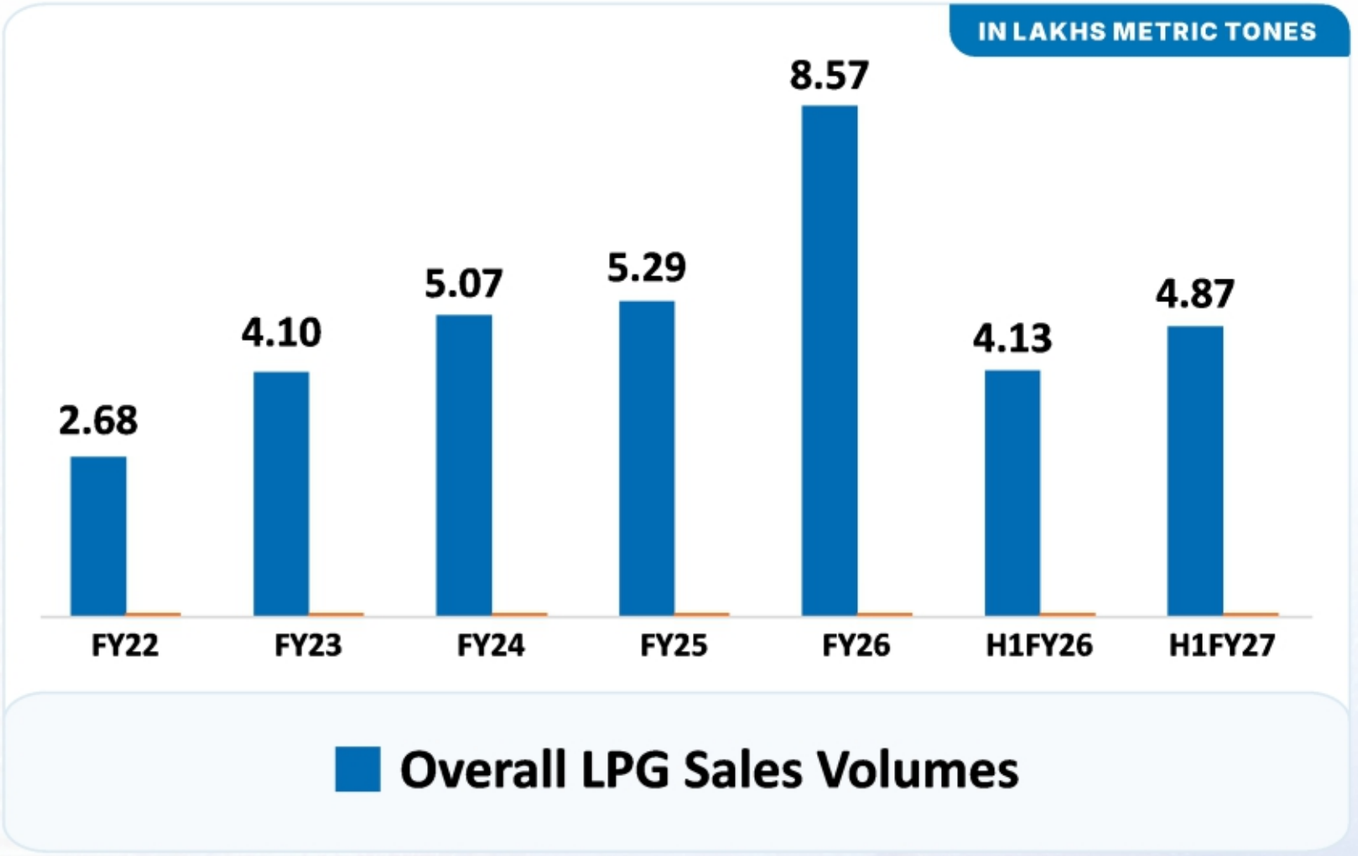
EPS



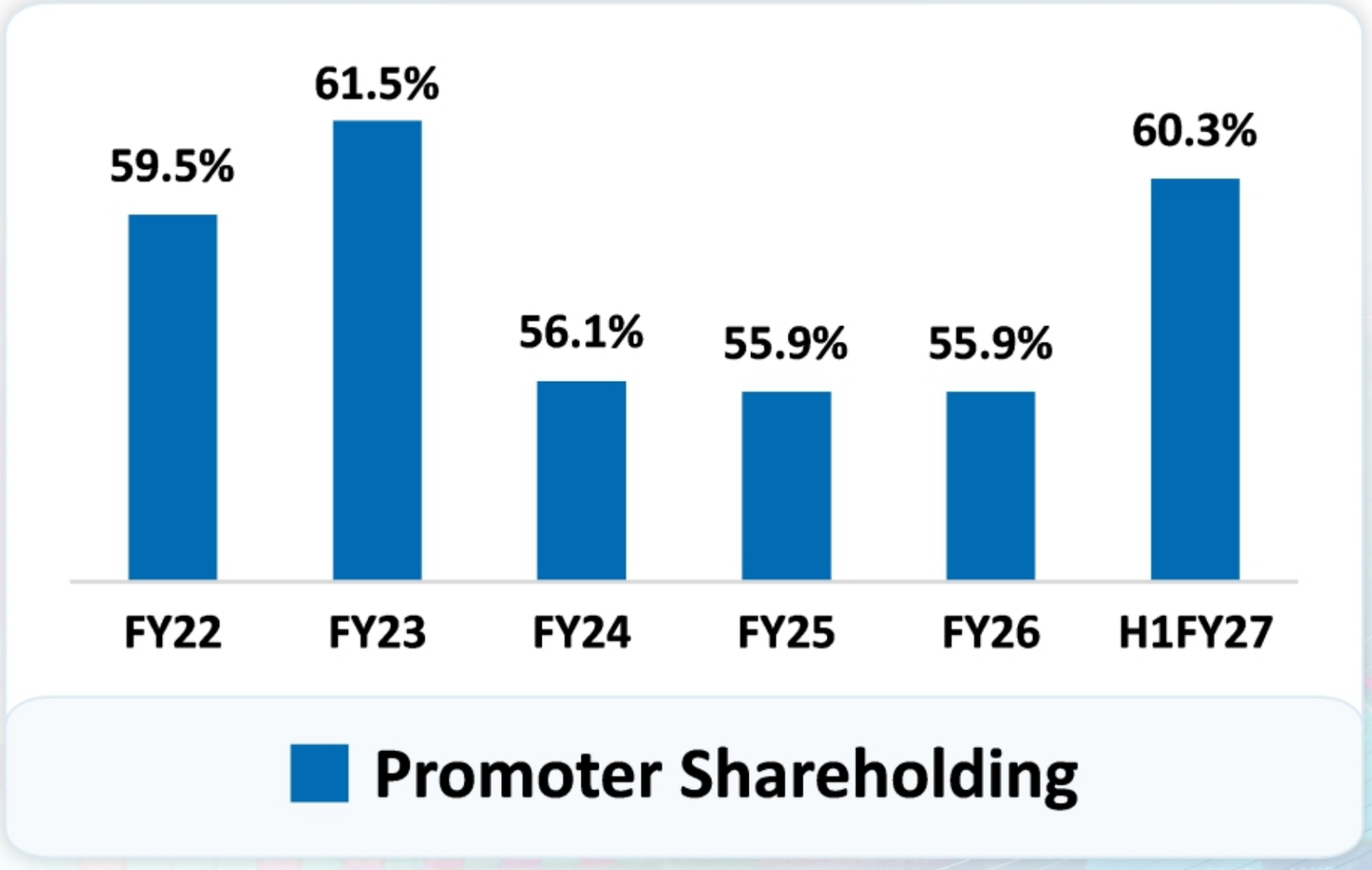
FINANCIAL PERFORMANCE

CAPACITY BUILT INFRASTRUCTURE STRENGTHENED LEADS TO HIGHER VOLUMES





PROMOTER COMMITMENT ALIGNED WITH LONG-TERM SHAREHOLDER VALUE CREATION.



FINANCIAL PERFORMANCE

QUARTERLY COMPARISON : INCOME STATEMENT

in INR Crores

Particulars	Q2FY27	Q1FY27	Q-o-Q	Q2FY27	Q2FY26	Y-o-Y
Revenue From Operations	2235	2409	-7%	2235	983	127%
Other income	17	3		17	10	
Total Revenue	**2252**	**2412**	**-7%**	**2252**	**993**	**127%**
Expenses	2075	2265		2075	900	
EBITDA	**161**	**144**	**12%**	**161**	**83**	**93%**
EBITDA Margin %	**7.2%**	**6.0%**		**7.2%**	**8.4%**	
Finance costs	31	21		31	24	
Depreciation and amortisation expense	53	42		53	42	
Profit before tax	93	84	11%	93	27	244%
Tax Expense	24	21		24	7	
Profit after tax	**69**	**63**	**11%**	**69**	**20**	**246%**
PAT Margin%	3.1%	2.6%		3.1%	2.0%	

FINANCIAL PERFORMANCE

HISTORICAL INCOME STATEMENT

in INR Crores

Particulars	FY22	FY23	FY24	FY25	FY26	H1 FY27
Revenue from operations	**1428**	**2205**	**2698**	**3146**	**4705**	**4644**
Other income	6	9	15	42	31	20
Total Income	**1434**	**2214**	**2714**	**3188**	**4736**	**4664**
Changes in inventories of finished goods, work-in-progress and stock-in-trade	-26	-148	63	-41	35	-376
Raw Material Consumed	383	207	185	280	189	78
Purchase of Stock in trade	742	1680	1820	2239	3733	4415
Employee benefits expense	47	55	31	48	49	26
Other expenses	95	195	240	296	351	196
EBITDA	**186**	**216**	**359**	**324**	**347**	**304**
Margin	**13.0%**	**9.8%**	**13.3%**	**10.3%**	**7.4%**	**6.6%**
Finance costs	9	27	74	79	84	52
Depreciation and amortisation expense	67	84	160	175	171	96
Share of Profit/(Loss) from Associates/Joint Venture	2	1	2	3	1	0
PBT	**119**	**115**	**143**	**117**	**125**	**177**
Net Current Tax Expenses	29	31	37	26	28	45
PAT	**90**	**84**	**105**	**91**	**97**	**132**
PAT Margin	6.3%	3.8%	3.9%	2.9%	2.1%	2.8%

FINANCIAL PERFORMANCE

HISTORICAL BALANCE SHEET

in INR Crores

Particulars	FY22	FY23	FY24	FY25	FY26	H1 FY27
Equity and Liabilities						
Shareholders funds						
Share Capital	28	28	32	33	33	33
Reserves and Surplus	668	778	1150	1295	1385	1518
Minority Interest	79	81	86	120	123	124
Net Worth	**775**	**887**	**1268**	**1448**	**1541**	**1675**
Non-Current Liabilities						
Borrowings	25	287	210	217	325	389
Deferred Liabilities	12	14	7	6	1	1
Provisions	0	0	2	1	3	3
Lease Liabilities	0	7	176	202	223	222
Other Financial Liabilities	4	14	18	0	0	0
Total Non Current Liabilities	**41**	**322**	**413**	**426**	**551**	**615**
Current Liabilities						
Trade Payables	18	135	50	98	107	627
Other Current Liabilities	4	8	12	15	90	55
Short Term Borrowings	62	118	216	313	178	658
Short Term Provisions	9	4	2	7	5	6
Other Current Tax Liabilities	0	21	19	16	27	63
Other Financial Liabilities	143	144	192	194	202	295
Lease Liabilities	0	0	31	34	36	41
Total Current Liabilities	**236**	**431**	**522**	**677**	**644**	**1746**
Total Equity and Liabilities	**1052**	**1640**	**2203**	**2552**	**2736**	**4035**

Particulars	FY22	FY23	FY24	FY25	FY26	H1 FY27
Assets						
Non-Current Assets						
Property, plant and equipment	445	600	699	719	769	784
Capital Work in Progress	63	37	23	83	28	77
Goodwill	109	107	108	108	108	107
Other Financial Assets	0	23	47	51	110	85
Other non current assets	26	25	15	11	23	47
Long Term Loans & Advances	86	29	22	45	59	14
Investments accounted for using the equity method	30	30	35	7	7	5
Right of use assets		0	203	220	234	233
Other Intangible Assets	1	1	1	1	1	0
Deferred tax asset (net)	0	0	0	2	6	9
Total Non Current Assets	**760**	**854**	**1152**	**1247**	**1345**	**1360**
Current Assets						
Inventories	111	291	203	249	209	599
Loans	17	0	61	94	175	281
Cash and Bank	21	74	259	158	223	227
Other Current Assets	35	70	296	281	449	738
Trade Receivables	68	126	158	315	219	431
Other Financial Assets	41	225	74	210	117	398
Total Current Assets	**293**	**786**	**1050**	**1306**	**1392**	**2675**
Total Assets	**1052**	**1640**	**2203**	**2552**	**2736**	**4035**

OPERATIONAL DIFFERENTIATION

USE OF TECHNOLOGY **ACROSS THE VALUE CHAIN**

SUGGESTED NEW SLIDE — validate specific systems, vendors and rollout % with Company IT/Operations before use

1

Digital Dealer & Distribution Platform

Order booking, credit and real-time stock visibility across the 3,150+ GoGas dealer network

2

Fleet & Logistics Telematics

GPS/IoT tracking on 478+ LPG tankers and 225+ HCVs/LCVs for route optimisation, safety geofencing and delivery ETAs

3

Plant Automation & Safety Monitoring

Automated filling lines and leak/gas-detection systems across 68+ bottling and 18 cylinder manufacturing plants

4

Cylinder Traceability

QR/barcode-based tracking through the cylinder lifecycle — filling, testing, safety compliance and recall management

5

Digital Customer Experience

GoGas app / online ordering, digital payments at Auto LPG & CNG stations, and dealer MIS dashboards

Why it matters: none of the source presentations mention technology or digitisation today — a dedicated slide signals operational sophistication and supports the margin/efficiency narrative for a scaling, high-volume business.

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