

To
Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort, Mumbai – 400 001
Maharashtra, India

Scrip Name : Earkart Limited
Scrip Code : 544549
ISIN : INE1A8F01035

Subject : Submission of Investor Presentation pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir / Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Schedule III thereof, we are pleased to submit herewith the **Investor Presentation for F.Y. 2026 of Earkart Limited** for dissemination on the website of the Exchange.

The Investor Presentation provides an overview of the Company's business, financial performance, growth strategy, and other relevant information for the benefit of investors and stakeholders.

We request you to kindly take the same on record and upload the enclosed Investor Presentation on your website.

The Investor Presentation is also being hosted on the Company's website at www.earkart.in under the Investor Relations section.

This is for your information, records and appropriate dissemination.

Thanking You.

Yours faithfully,
For Earkart Limited
(formerly known as "Earkart Private Limited")

Preeti Srivastava
Company Secretary & Compliance Officer
Membership No: A31615

Date : 27 June 2026
Place : Noida



Disclaimer

This presentation (the “Presentation”) has been prepared by Earkart Ltd (“the Company”) solely for informational purposes. It does not constitute an offer, recommendation, or invitation to purchase or subscribe for any securities, and should not be relied upon in connection with any contract or binding commitment. No offering of securities will be made except by way of a statutory offering document.

The information herein is based on sources considered reliable, but the Company makes no representation or warranty as to the accuracy, completeness, or fairness of its contents, and no liability is accepted for any omission or inaccuracy. This Presentation may not cover all material information relevant to investors.

Statements regarding market opportunity, business prospects, or future performance are forward-looking and subject to risks and uncertainties. Actual results may differ materially, and the Company assumes no obligation to update any forward-looking information. Third-party statements or projections included here are not adopted by the Company.



Company Overview



Earkart Limited is an integrated hearing healthcare platform offering diagnostics, hearing aids, and technology-enabled hearing solutions across India.



The company offers a wide range of modern hearing aids and accessories under its EQFY, Fame, Radius and TINY brands.



Leveraging government contracts and an expanding Shop-in-Shop network, Earkart drives social impact with its proprietary OMNI Audiometer.



With strong supply through GeM and ALIMCO, and growing reach in Tier 2 and 3 cities, Earkart blends innovation with affordability.



4 Brands
EQFY, Fame, Radius,
TINY



61% Revenue From Government and
39% Revenue From Private



Manufacturing & office Area
13,000 Sq. Ft.



82 SIS Clinics
In 40+ Cities



ISO 13485, CDSCO & BIS
compliance



Proprietary **OMNI**
Audiometer



13 Audiology
Experts



Manufacturing
Facility At Noida



Total Revenue
5,403.53 Lakhs



EBITDA
845.80 Lakhs



PAT
493.23 Lakhs



ROE
11.72%



ROCE
12.12%

Forbes INDIA

Earkart Recognized Among Forbes DGEMS 2025 Select 200
Top 200 High-Impact
Companies with Global Business
Potential

Our Journey



Management Profile



Mr. Rohit Misra

Promoter & Managing Director

Experience: 30+ Years

Qualification: Holds B.Sc. (Meerut University) & Diploma in Marketing Management

Responsibility Leads overall company strategy, business development, and innovation. Instrumental in setting company vision and growth.

Led team to achieve Guinness World Record for fitting the most hearing-impaired individuals in a single day



Ms. Monika Misra

Promoter & Whole- Time Director

Experience: 25+ years

Qualification: Holds B.Sc. (1993) & M.Sc. (1995) from Meerut University, B.Ed. (1996) from Annamalai University. Completed course in Homeopathy, Naturopathy, Biochemistry, and Healthcare Management (1997)

Responsibility Oversees daily operations, audiology, and customer service teams



Mr. Ajay kumar Giri

Director & CFO

Experience: In accounting and taxation

Qualification: M.Com. (2014, Sikkim Manipal University)

Responsibility Leads Accounts and Finance division



Mr. Rahul Salesha

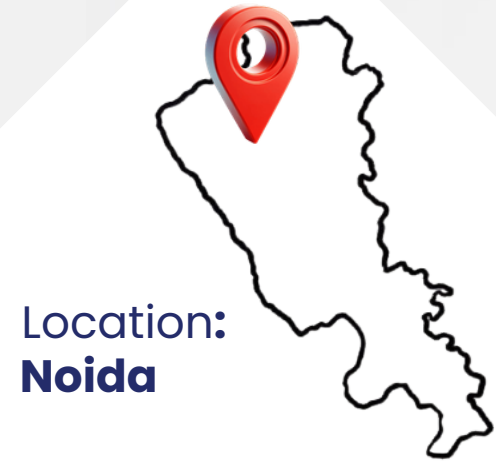
Director

Experience: In product innovation and financial performance

Qualification: B.Com. (2008, Mumbai University) & M.Sc. (2009, Aston University)

Responsibility Oversees Product Development, Strategic Planning, and Business Growth

Manufacturing Facility



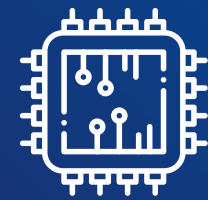
Location:
Noida

Team & Technology

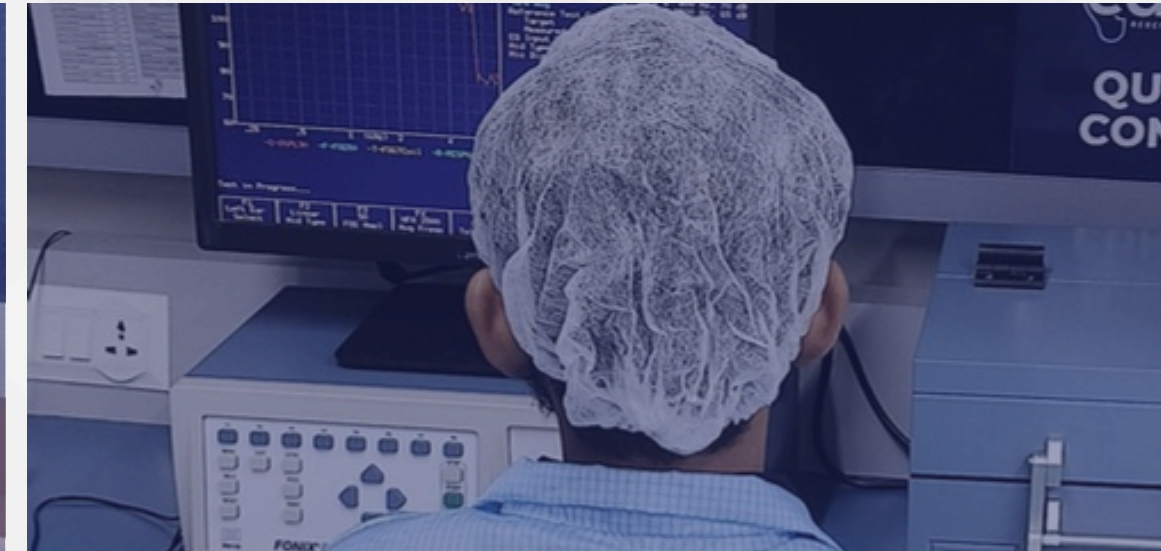
- Dedicated team of 9+ skilled employees in R&D
- Equipped with advanced manufacturing & testing machinery
- Continuous upgrades to enhance production capacity and quality
- Strengthened R&D capabilities for product innovation

Capabilities

- End-to-end production: MIC processing, receiver integration & BTE assembly
- In-house PCBA integration & testing
- Comprehensive Quality Assurance Lab
- Proprietary OMNI Audiometer platform
- Focus on innovation-led hearing care solutions



Focus on Digitally programmable hearing aids (RIC and BTE).



Backed by in-house Research & Development and skilled workforce.



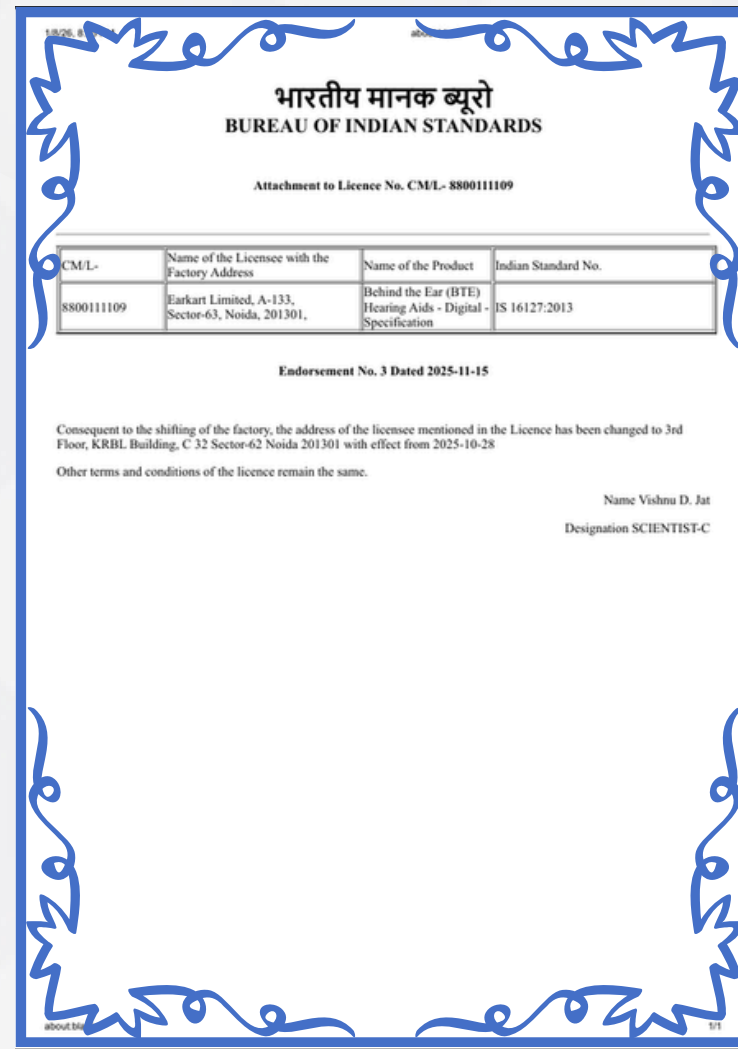


ISO 13485 Certified

Acquisition of this certificate is limited to very few Indian hearing aid manufacturers due to its complex audit and compliance requirements, making it a significant differentiator for Earkart.

BIS Certified (Bureau of Indian Standards)

Certification from the Bureau of Indian Standards confirms that hearing aids meet national safety and performance standards, established through thorough testing and audits.



Central Drugs Standard Control Organization (CDSCO) Approved

The Central Drugs Standard Control Organization certification ensures compliance with India's strict safety and quality regulations. It is mandatory for medical devices marketed in India and essential for consumer trust.

Shop-in-Shop (SIS) Model

Offers a portfolio of own brands EQFY, Fame, Radius, and Tiny alongside third-party accessories and rehabilitative products. Operates 82 SIS clinics across ENT and optical centres in Tier 2 and Tier 3 cities, with a vision to become the largest clinic network by 2027.

Private Business

Sales are driven through an extensive network of retailers, wholesalers, and direct customer engagement. The diversified distribution model enables wider market reach and strengthens customer relationships across regions.

Service Revenue

Audiometry diagnostic tests, conversion charges, franchise fees, and consultancy services ensure recurring income.

Government Business (B2G)

Strong presence on the Government e-Marketplace (GeM) portal and long-standing association with ALIMCO, supporting consistent participation in government hearing healthcare programs.

Product Portfolio



- **Brands:** EQFY, Fame, Radius, Tiny
- **Range:** Behind-the-Ear (BTE) and Receiver-in-Canal (RIC) models
- **Features:** Digital, programmable, rechargeable, and Bluetooth-enabled for seamless connectivity
- **Positioning:** Designed for affordability and accessibility, especially in Tier 2 & 3 cities

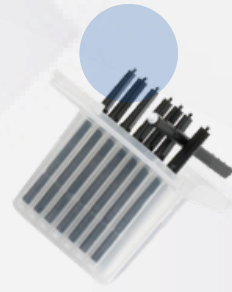
Hearing Aids Accessories



NoiseProtection Ear Buds



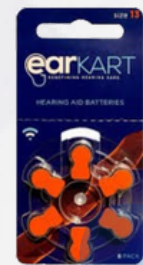
Brush



Wax Guard



Battery Tester



Batteries

BRANDS



EQFY™

Fame - Behind the Ear (BTE) Non-Programmable Hearing Aid



Fame



Fame P



Fame SP



Fame 2T

Radius - Behind the Ear (BTE) – Digital Programmable



Usage: Suitable for moderate to profound hearing loss
Frequency Range: 200–5000 Hz
Induction Coil Sensitivity: 90 dB SPL
Battery: 13 Zinc Air | ~15 days life (16 hrs/day)

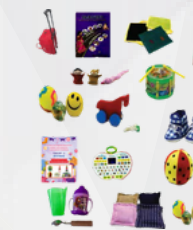


TINY



MSIED Kit – Multi-Sensory Educational Development Kit

It Includes Air Cushion, Olive Massage Ball, Stepping Stone, Infinite Loop, Massage Ball with Stick, Squeezer, User Manual



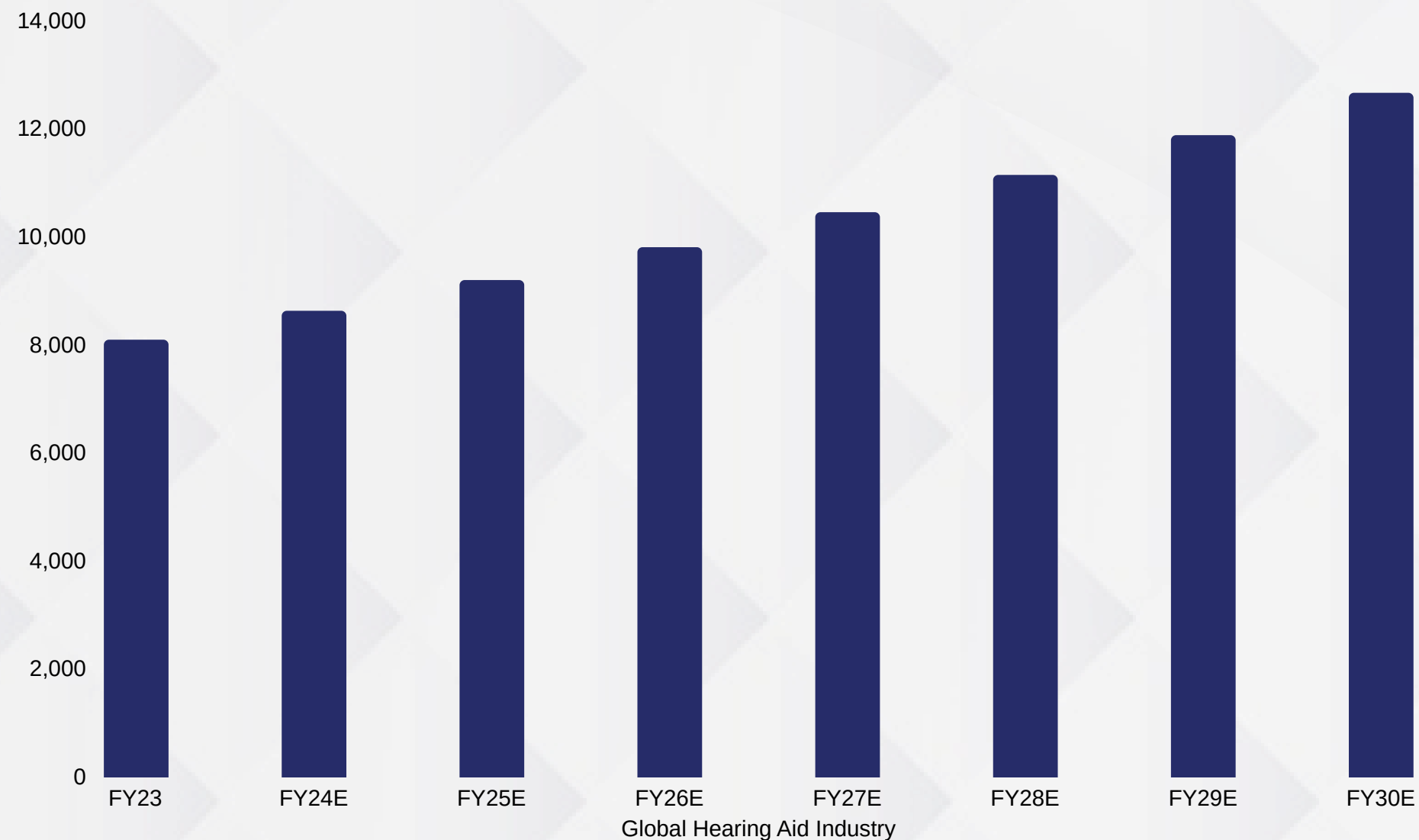
TLM Kit – Teaching Learning Material

It includes Teether, Palm Grip, Sensory, Footsteps, Soft Play Materials, Wooden Blocks, Stimulation Toys, etc.

Industry Overview

The global hearing aid market, valued at \$8.1B in 2023, is projected to grow at a 6.6% CAGR to reach \$12.67B by 2030.

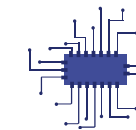
- About 430M people (~5% of the global population) need hearing rehabilitation, with 66.5% aged 60+, 25.6% aged 15–59, and 7.9% children under 14.
- Less than 20% have access to hearing aids, presenting a major opportunity in the untapped market.
- WHO estimates annual investment of less than US\$1.40 per person is needed to scale up ear and hearing care services globally.



Key Growth Drivers



Aging global population



Early intervention
Technological advances
in hearing aid devices



Rising
Awareness

Industry Gaps & Earkart's Solutions

Challenge	Solution
Low Awareness	Expert Counselling
Delayed Diagnosis	Early Detection
Affordability Concerns	Multi-Price Offerings
Product Selection Complexity	Personalized Recommendations
Limited After-Sales Support	End-to-End Care

OMNI 2.0 – World's 1st Full Stack Remote Hearing Diagnostic



Over 60% of India's population, especially in Tier 2/3 cities and rural areas, have no access to audiology services.



Traditional models require each patient to visit a local audiologist –making access nearly impossible for most.

India has around **7,500** registered audiologists for a population of around **1.4 billion**, about **1** audiologist per **1.87 lakh** people, compared to the WHO benchmark of one per **25,000** people.

OMNI 2.0 enables one audiologist to remotely manage up to five clinics at once, with real-time expert diagnostics and fitting via cloud connectivity and video.

Around **90 million** Indians are estimated to have hearing loss; yet despite about **12,00,000** hearing aids sold annually, treatment penetration remains below **1%**.

OMNI 2.0 – World's 1st Full Stack Remote Hearing Diagnostic

Diagnostic Capabilities

- **Comprehensive Testing:** Video Otoscopy, Air & Bone Conduction Audiometry, Tympanometry, OAE
- **Compact Design:** Portable with 11-inch tablet for real-time use
- **Remote Operation:** Wireless connectivity for tele-diagnostics across geographies, remote hearing aid fitting
- **Rechargeable:** Li-ion battery, 8 hours per charge – suitable for remote areas

Overview

This disrupts scarcity, bringing last-mile hearing care to unserved cities and towns, and has been met with overwhelming demand in India and internationally.

- Remote-operated audiometer enabling **hearing loss diagnosis & fitting in real-time**
- Integrated with **cloud-based CRM** for patient management & tele-audiology

Key Features

- Identifies infections & anatomical conditions
- Evaluates air & bone conduction hearing thresholds
- Real-time programming of Bluetooth-equipped hearing aids
- Future-ready for real ear measurement



Earkart Breaks New Ground with Patent Approval



Earkart has been granted a patent for its “Smart Sound Treatment and Diagnosis System and Method Thereof” under The Patents Act, 1970, reinforcing its differentiated technology platform and strengthening its position in next-generation remote hearing diagnostics.



What this milestone means

This patent powers a revolutionary system that uses intelligent sound analysis for precise diagnosis and personalized, non-invasive sound therapy delivering real results for patients and practitioners alike.



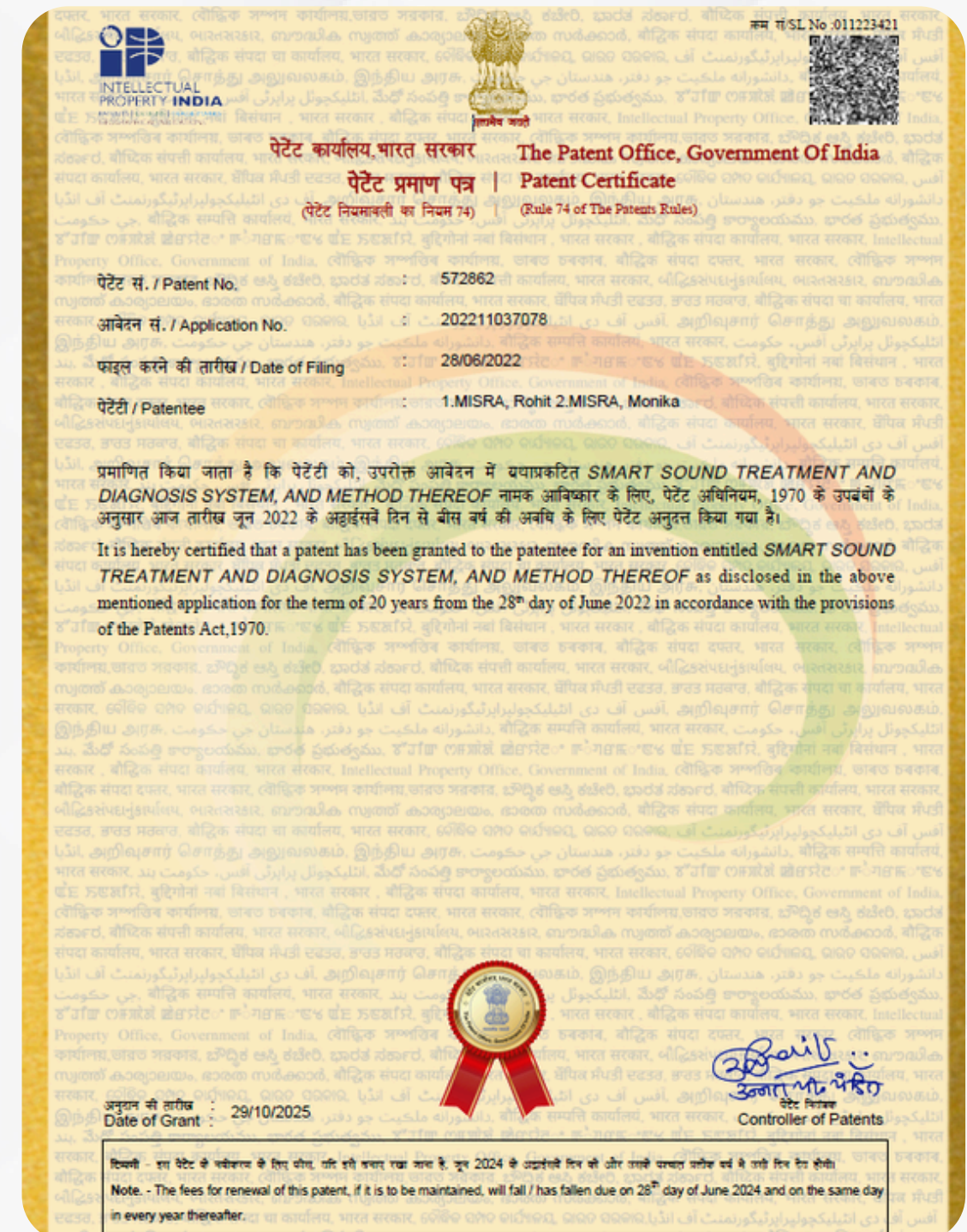
Where it comes to life

The technology drives Earkart Omni, our flagship tablet-based audiometer enabling remote diagnostics and therapy through high-resolution testing, premium headphones, bone conductors, and seamless wireless connectivity.



Why it matters

This breakthrough forms the core of Earkart Omni’s clinic-grade advantage an integrated platform unifying diagnostics, real-time consultations, and care management. It gives Earkart a defensible edge over device-only competitors, making hearing care accessible, intelligent, and truly connected.



Geographical Presence



S.no	State Name
1	Assam
2	Bihar
3	Chandigarh
4	Chhattisgarh
5	Delhi
6	Gujarat
7	Haryana
8	Himachal Pradesh
9	Jammu & Kashmir
10	Jharkhand
11	Karnataka

S.no	State Name
12	Kerala
13	Madhya Pradesh
14	Maharashtra
15	Mizoram
16	Punjab
17	Rajasthan
18	Tamil Nadu
19	Telangana
20	Uttar Pradesh
21	Uttarakhand
22	West Bengal

Future Growth & Expansion Plans

Strategic & Inorganic Growth

- Pursue strategic partnerships and selective acquisitions to accelerate growth.
- Expand market presence through value-accretive inorganic opportunities.
- Diversify revenue streams and strengthen long-term value creation.

Government & Institutional Expansion

- Increase participation across government procurement channels (GeM, ALIMCO).
- Expand through public healthcare and hearing rehabilitation programs.
- Capitalize on policy-led healthcare spending opportunities.

Technology & Global Growth

- Aim to be the largest clinic network by 2027
- Advance the OMNI platform with tele-audiology and remote hearing capabilities.
- Drive global expansion through the USA and planned UK subsidiary and strategic international partnerships.
- Build a scalable, technology-led growth model.

Distribution Expansion

- Scale the Shop-in-Shop network and partner ecosystem.
- Expand market reach through the exclusive partnership with Arphi Electronics and its extensive pan-India distribution network.
- Strengthen omnichannel access across online and offline channels.

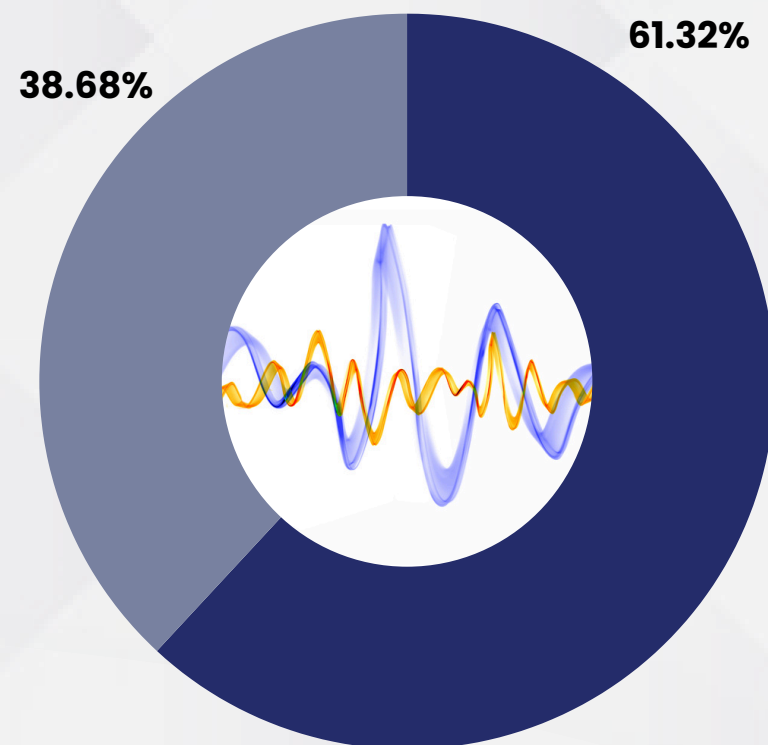


Revenue Bifurcation

(₹ in Lakhs)

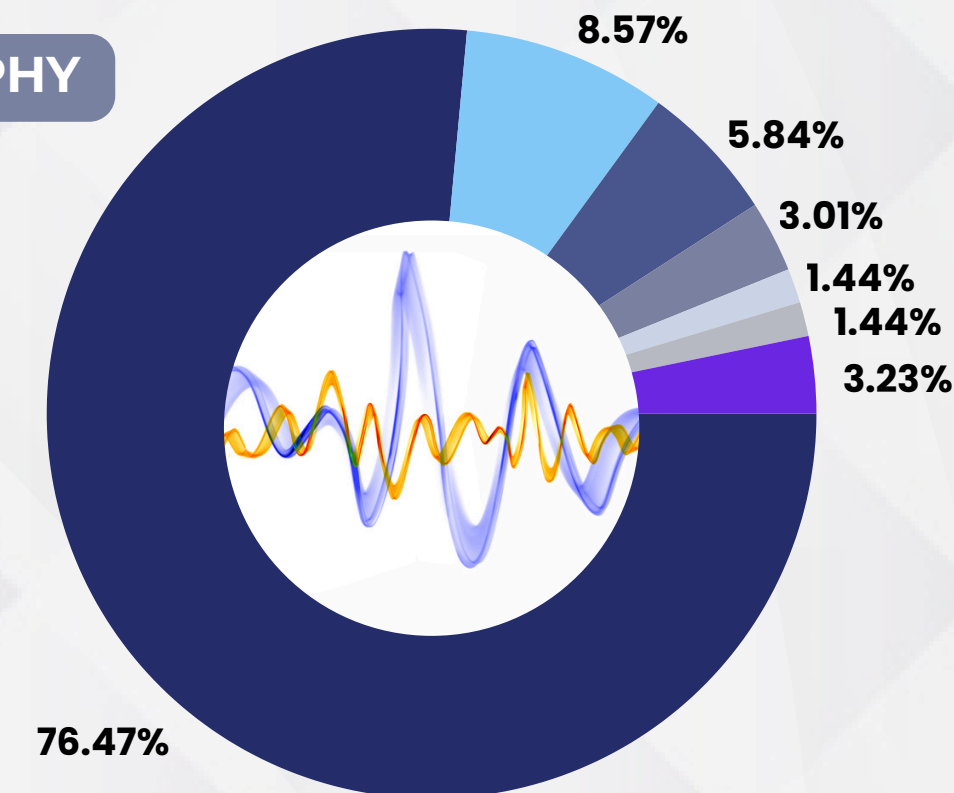
(₹ in Lakhs)

BY SEGMENT



Particulars	FY 2025-26	%
Government	3313.38	61.32%
Private	2090.15	38.68%
Total	5403.53	100%

BY GEOGRAPHY



Particulars	FY26	%
Uttar Pradesh	4,132.13	76.47%
Delhi	462.97	8.57%
Gujarat	315.68	5.84%
Haryana	162.40	3.01%
Madhya Pradesh	77.86	1.44%
Maharashtra	77.76	1.44%
Others	174.74	3.23%
TOTAL	5,403.53	100%

Revenue Concentration

A significant share of Uttar Pradesh revenue is driven by government orders. Sales through other channels are subsequently distributed across multiple states, supporting PAN-India reach.

Profit & Loss



(₹ in Lakhs except EPS)

Particulars	H2FY26	H1FY26	HOH%	FY26	FY25	YoY%
Revenue from Operations	3174.96	2228.57	42.47%	5403.53	4310.62	25.35%
Other Income	8.2	2.44	236.07%	10.65	8.59	23.98%
Total Income	3183.16	2231.01	42.68%	5414.18	4319.21	25.35%
Total Expenditure	2653.15	1915.23	38.53%	4568.38	3334.35	37.01%
EBITDA	530.01	315.78	67.84%	845.80	984.86	(14.12%)
EBITDA Margin	16.69%	14.17%	17.81%	15.65%	22.85%	(31.49%)
Depreciation	43.41	22.61	91.99%	66.03	42.43	55.62%
EBIT	486.6	293.17	65.98%	779.77	942.43	(17.26%)
Interest	15.60	38.61	(59.60%)	54.21	40.86	32.67%
Profit Before Tax	470.99	254.56	85.02%	725.56	901.57	(19.52%)
Tax	163.1	69.23	135.59%	232.33	213.4	8.87%
PAT	307.9	185.33	66.14%	493.23	688.17	(28.33%)
PAT Margin	9.70%	8.32%	16.61%	9.13%	15.96%	(42.82%)
EPS	2.49	1.35	84.44%	3.99	6.59	(39.45%)

Balance Sheet



(₹ in Lakhs)

Particulars	As at March 31,2026	As at March 31,2025
Share Capital	1375.39	1043.89
Reserves	5059.13	936.71
Short Term Borrowings	0.24	495.93
Trade Payables	180.09	301.67
Other Liabilities	334.35	246.23
Total Liabilities	6949.20	3024.43
Fixed Assets	587.75	108.83
Other Non-Current Assets	194.25	216.04
Trade Receivables	2106.9	1856.81
Other Current Assets	4060.3	842.75
Total Assets	6949.20	3024.43

FY26 Performance & FY27 Growth Outlook

Key Strategic Initiatives in FY26

Global Expansion & Corporate Strengthening

- Incorporated Earkart Inc. (USA) as a wholly owned subsidiary to support future international business opportunities.
- Strengthened governance and organizational capabilities as part of the transition to a listed company.

Talent & Capability Enhancement

- Strengthened teams across R&D, audiology, sales and operations to support business scale-up and future market opportunities.
- Investments in skilled manpower and leadership capabilities aimed at driving innovation and long-term growth.

Innovation & Technology Investments

- Increased focus on product innovation, proprietary technologies and enhancement of the OMNI platform.
- Investments in business development, market expansion initiatives, industry exhibitions, customer outreach and operational infrastructure to support future revenue growth.

Positive Outlook & Growth Drivers



Government Business Momentum

Strong presence through GeM and ALIMCO channels, supporting continued participation in government-led hearing healthcare programs.



Growing Private Market Presence

Expanding Shop-in-Shop network and increasing adoption across private customers continue to strengthen the non-government business segment.



Global Expansion Platform

Establishment of Earkart Inc. (USA) and expansion into the UK market creates a foundation for international market access and future business expansion.



Innovation-Led Growth

Patent-backed technology initiatives and continuous product innovation enhance Earkart's long-term differentiation.



Strengthened Operational Foundation

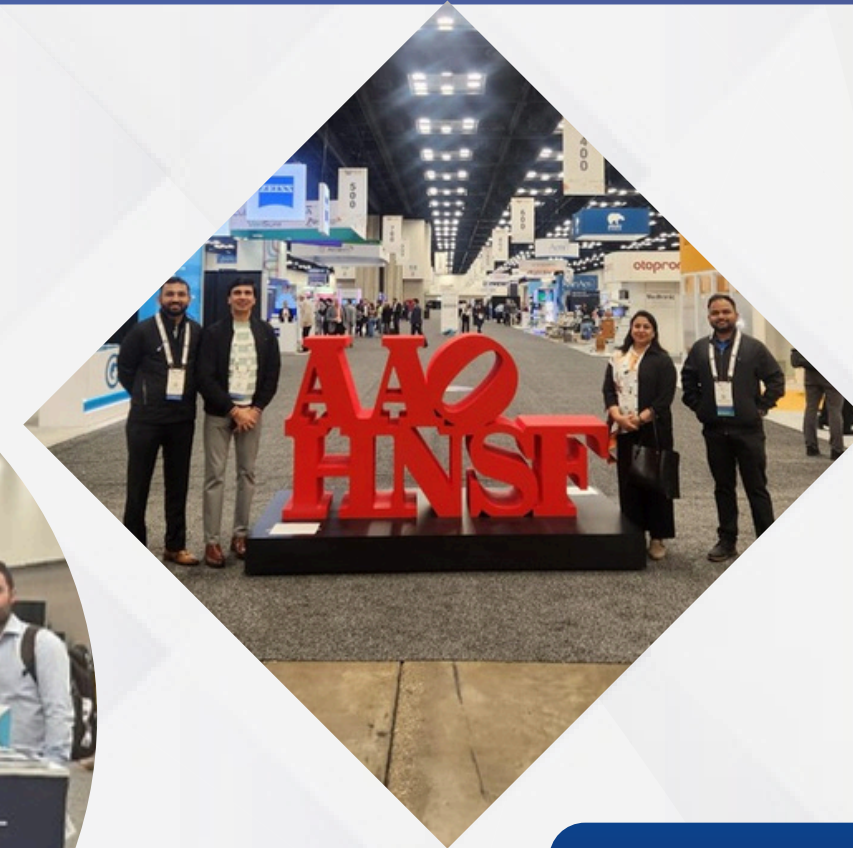
Investments in manpower, systems, and infrastructure enable efficient execution of growth opportunities and support expansion into the pharmaceutical segment.



Scalable Long-Term Business Model

A balanced mix of government, private and emerging international opportunities provides visibility for sustainable long-term growth.

Earkart at World's Largest ENT Conference



Global Event Presence

Earkart participated in the world's largest otolaryngology conference in Indianapolis, USA, from October 11-13, 2025. Featured among global innovators in ENT and audiology. Attended by 5,000+ specialists and leaders from 75+ countries. Included in 520+ sessions and innovation showcases.

Innovation & Engagement

Showcased OMNI, Earkart's remote diagnostic platform, at the world's largest ENT and audiology conference. Received strong engagement from global experts with multiple on-spot installation requests. Appreciated for innovation, scalability, and enhanced diagnostic accessibility.

Outcome

High demand from the US and Australia driving expansion plans.
Strengthened global recognition for connected ENT solutions.
Focused on scaling international presence through collaborations.

Earkart at AOICON Kolkata 2026 Advancing Remote Audiology



Global Event Presence

At AOICON Kolkata 2026, Earkart engaged with ENT professionals, audiologists, and healthcare leaders from across India and beyond. The conference provided a strong platform to showcase innovation and exchange clinical perspectives on modern ENT care.



Outcome

- Strong booth engagement and live demonstrations at AOICON Kolkata 2026
- Increased interest in remote and scalable ENT solutions
- New conversations around partnerships and clinic expansion






Innovation & Engagement


During AOICON Kolkata 2026, Earkart showcased OMNI, its full-stack remote audiology and diagnostic platform, drawing strong interest from ENT practitioners for scalable, technology-driven clinic solutions.

THANK YOU



 Preeti Srivastava
 Company Secretary
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[Meeting Request & Investor Tool Kit](#)

[Link](#)

