



LAXMI ORGANIC INDUSTRIES LTD

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May 21, 2026

BSE Limited

Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building, P. J. Towers,
Dalal Street, Fort,
Mumbai – 400 001
Scrip Code: 543277

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex,
Bandra (E),
Mumbai – 400 051
Trading Symbol: LXCHEM

Dear Sir / Madam,

Sub: Presentation for Analyst / Institutional Investors' meeting for the quarter and year ended March 31, 2026

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company had informed that it will hold an Investor & Analyst Meet to discuss performance for the quarter and year ended March 31, 2026, on Friday, May 22, 2026, at 11:30 hours (IST).

In this regard, please see the enclosed investor presentation for the aforementioned meet.

We request you to take this intimation on record.

For **Laxmi Organic Industries Limited**

Aniket Hirpara

Company Secretary and Compliance Officer

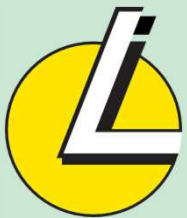
Encl.: A/a



Geared to Win; Geared for Growth

Investor Presentation – Q4 and FY26

May 2026



 www.laxmi.com



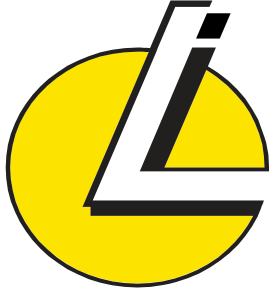
Disclaimer

*This presentation and the accompanying slides (the “Presentation”), have been prepared by **Laxmi Organic Industries Limited** (the “Company”) solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.*

Certain statements in this presentation concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures and general economic conditions affecting demand / supply and price conditions in domestic and international markets. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. The Company does not make any promise to update/provide such presentation along with results to be declared in the coming quarters and years.



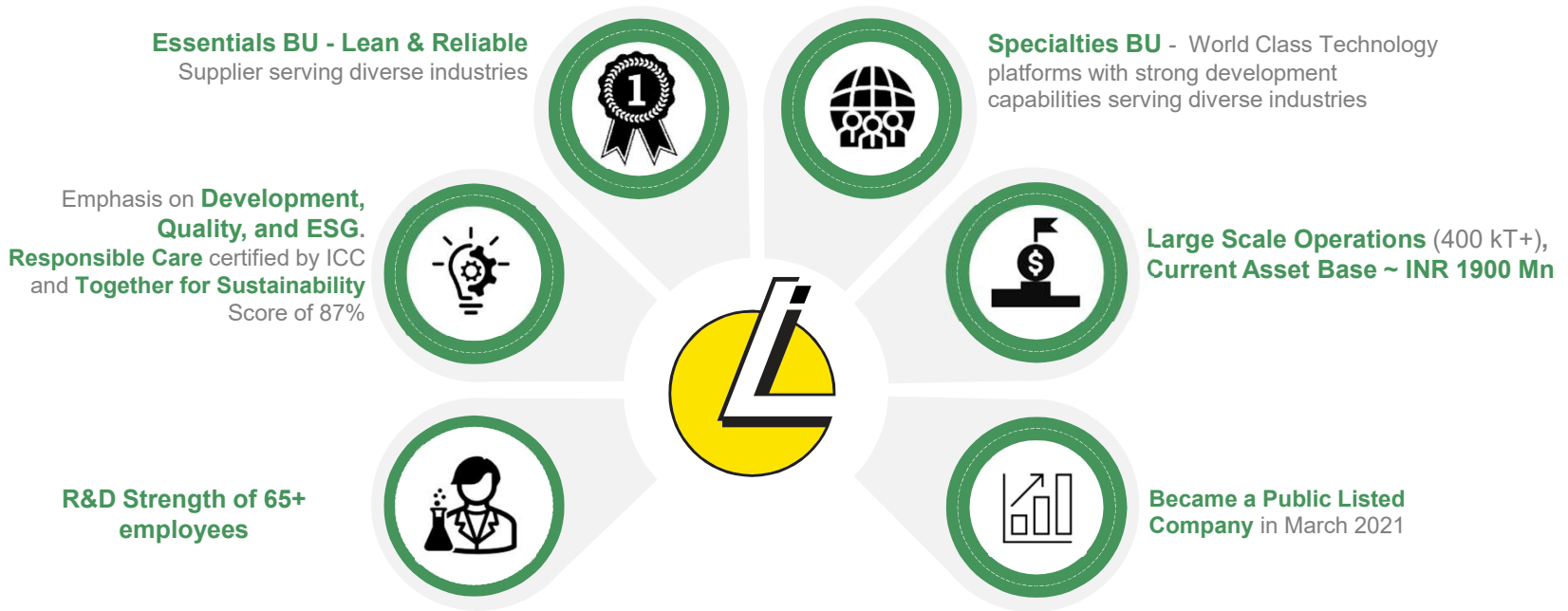


Company Overview



www.laxmi.com

Laxmi Organic Industries Ltd. – A Leading Indian Chemical Company



~INR 2845 Mn

Revenue (FY'26)

4

Manufacturing Sites

50+

Products

700+

Active Customers

55+

Countries Served

~25%

Green Power



Our Core Values and Integrated EHS Program



INTEGRITY

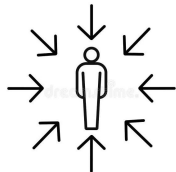
To do what is right in the interest of all our stakeholders with an unwavering focus



INNOVATION

To create a culture where failure is the first step to success

CORE VALUES



CUSTOMER CENTRICITY

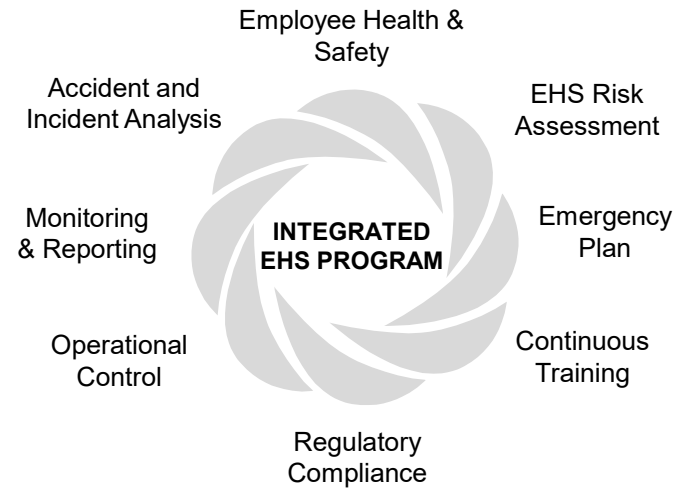
To improve the lives of our customers through reliability, agility, empathy and quality



SUSTAINABILITY

To make a positive impact in all interactions with the environment and communities

Lost Time Injury (LTI) and Process Safety incident (PSI) targets for VPs and above

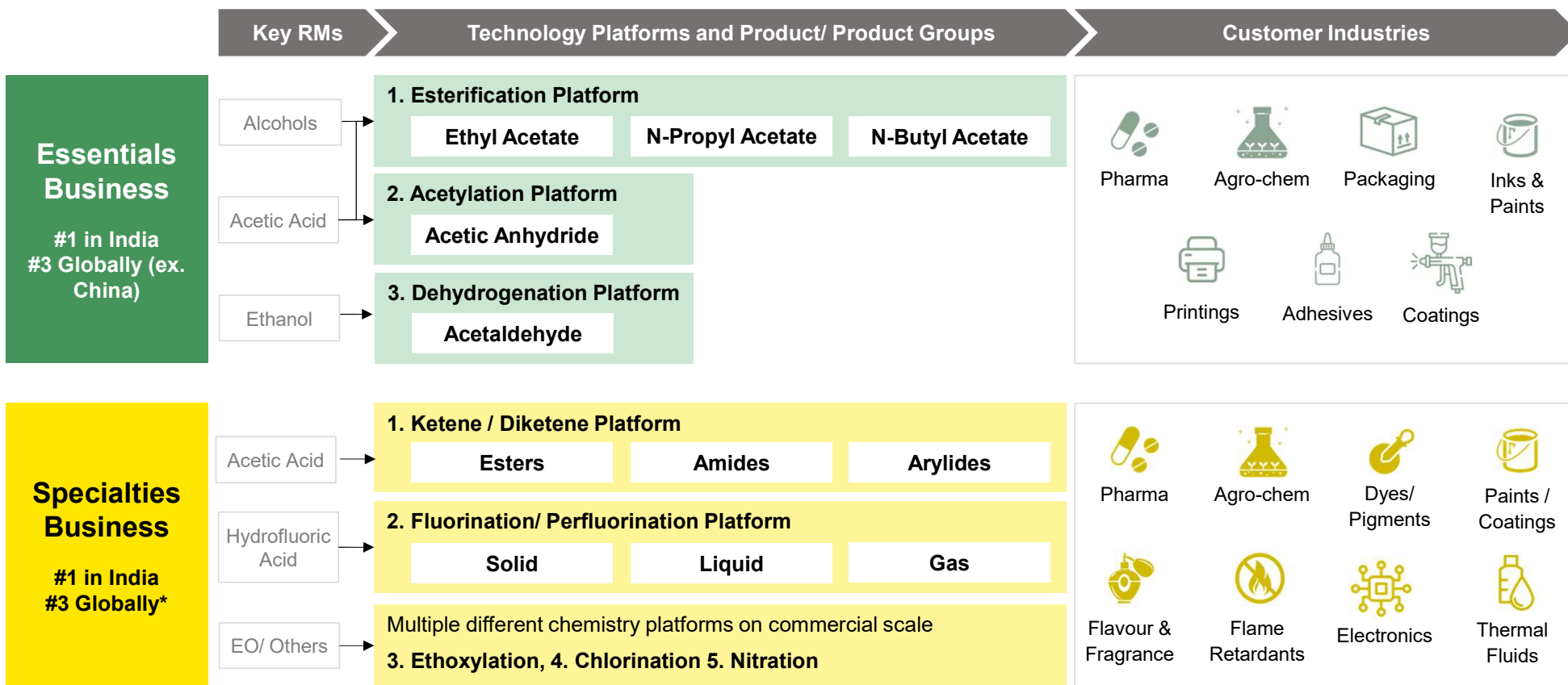


Achieved 120.65 million incident free manhours for Site 1, 2, 3 and 4*



* Reportable lost time injury-free manhours YTD March 2026

Laxmi's Value Chains



* For Diketene Derivatives post Dahej Expansion

Innovation, Development & Scale-up Capabilities

R&D Capabilities & Infrastructure

Process Engineering Capabilities

1

Mahad Site 1

2500 Sq Ft, 6 fume hoods
Operational since 2012

2

Mahape, Navi Mumbai Innovation Centre

~30,000 Sq Ft; Inaugurated in
Feb 2025, Investment of \$8 Mn



R&D: 65+ R&D Chemist & Scientists
Engineering: 40+ Engineers and Scientists

LAB

- 30 fume hoods
- Gram scale synthesis
- Analytical and characterisation equipment
- Complex chemistry and molecules handling

KILO LAB

- Distillation Kettles, High Pressure Autoclaves, Jacketed Reactors
- Amination, Nitration, Fluorination, Photochlorination Distillation, etc.
- Scale: 20–25 litre
- Pressure: 0.3–10 Bar
- Temp: (-)20–250°C



Innovated

Innovated on a Route of Synthesis of a key starting raw material to enhance the purity of the end product for a global pharma company

PILOT

- MSGL, Hastelloy, SS, Inconel reactors
- Chlorination, Continuous Fluorination, Ethoxylation, Distillation, etc.
- Bunker facility, closed rooms
- Scale: 100–1,800 litre
- Pressure: up to 100 Bar
- Temp: (-)20–250°C



Developed

Developed Ethylene Oxide derivative from laboratory – gram to commercial – on scale for a global innovator



Scaled Up

Absorbed & scaled up mercaptan chemistry for a leading agro-innovator

COMMERCIAL

- 30+ Diketene Derivatives
- Ethoxylation
- Cyanation
- Mercaptans



Laxmi's strategically located brownfield sites are geared for growth

Europe

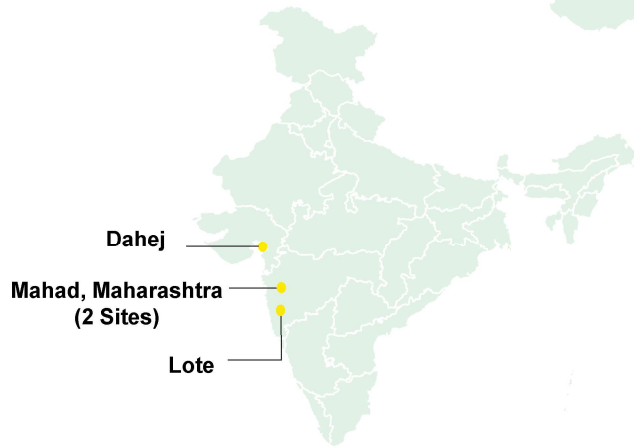


- As part of the global footprint, we have
- Offices in **Amsterdam and Shanghai.**
 - Tank operations in **Antwerp and Genoa.**

China



India



Mahad (2 Sites)

- Land parcel: 45 acres
- Land Occupancy: 90%
- Product Mix:
 - Essentials – 60%
 - Specialties – 40%

Lote (Site 3)

- Land parcel: 30 acres
- Land Occupancy: 70%
- Product Mix:
 - Specialties – 80%
 - Essentials – 20%

Dahej (Site 4)

- Land parcel: 116 acres
- Land Occupancy: <20%
- Product Mix (proposed):
 - Specialties – 60%
 - Essentials – 40%

Scalable Brownfield Sites

Board of Directors



Ravi Goenka
Executive Chairman

Bachelor's degree in Chemical Engineering from Bangalore University and has been a part of the Company since its inception in 1989.



Dr Rajan Venkatesh
Managing Director & Chief Executive Officer

Masters in Chemistry, M. Phil. in Polymer Science, and Ph.D. in Polymer Chemistry. 19 years at BASF, culminating as Senior VP, Care Chemicals APAC.



Harshvardhan Goenka
Executive Director – Strategy & Business Development

B.Sc. from Babson College, School of Business in Boston, USA, and 11 years of experience in the chemicals industry.



Rajeev Goenka
Non-Executive Director

Masters' degree in Business Administration from Lehigh University, Pennsylvania. Over 27 years of experience in the chemicals industry.



Manish Chokhani
Non-Executive Director

MBA, associate of ICAI, fellow of AIMA. Previously associated with Enam Securities, Axis Capital, TPG Growth India. Served as member of SEBI's Alternative Investment Policy Committee.



Vijay Ratnaparkhe
Independent Director

Msc degree in Chemical Engineering from the IIT, Bombay. 36 years of experience in managing large-scale operations, leading IT transformations. Previous associations include Bosch, Infosys Tech, TCS, and L&T.



Sangeeta Singh
Independent Director

BA from Wilson College, University of Bombay. ~37 years of experience in human resources management and operations. Previously associated with KPMG.



Dr Rajeev Vaidya
Independent Director

B.Tech (CE) from IIT, Mumbai, & a doctorate degree from The University of Southern Mississippi. 32 years of experience in chemicals industry & 7 years in investment advisory services.



Dr Rajiv Banavali
Independent Director

Bsc. and Msc. degree in Chemistry, Doctorate degree in Organic Chemistry. 36 years of experience in the chemicals industry, including 21 years leading innovative research organizations.



Arun Todarwal
Independent Director

Practicing CA with 40+ years of experience. Handled assignments including Mgmt. Consulting, Audits, Due diligence, Taxation matters, etc. in India, Dubai and other 25+ countries.



Management Team (1/2)



Dr. Rajan Venkatesh
Managing Director & CEO

Ph.D.(Polymer Chemistry),
M.Phil. (Polymer Science),
M.Sc. (Chemistry)
19 years at BASF, Global
Experience



Harshvardhan Goenka
**Executive Director &
Interim Chief Financial
Officer (CFO)**

B.Sc. (Babson College, School
of Business, Boston, USA);
11 years of experience (Laxmi
Organic)



Jitendra Agarwal
President (Essentials)

Chartered Accountant
29+ years of experience in
finance & accounts, global
procurement & supply chain,
sales & marketing operations
(Huhtamaki India Limited)



Virag Shah
President (Specialties)

M.Sc. in Applied Chemistry |
MBA
20+ years of experience in
marketing, sales, and BD in
chemical and pharma sector
(ZCL Chemicals, Lupin,
Rabamin Laboratories)



Dr. Milind Vaidya
**Executive Vice President
(R&D and Specialties
Marketing)**

PhD in Science (ICT, Mumbai)
25+ years of experience in R&D
and BD across speciality
chemicals, lubricants &
polymers (Atotech GmbH, ICI
India Research and Technology
Centre)



Rajesh Naik
President (Manufacturing)

B. Tech Chemical & PG
Diploma in Financial
Management. 30 years of
experience in manufacturing,
EHS & Operations Excellence.
Ex- BASF, Asian Paints,
DuPoint, EICL



Management Team (2/2)



Dr. Keshav Ruthiya
Chief Procurement Officer

B.Tech Chemical (UDCT), PhD. Chemical (Eindhoven University of Tech), Ex- BASF Director Strategy & Marketing Petrochemicals APAC. 20+ years in Chemical Industry.



Susheel Mittal
Chief Supply Chain Officer

MBA (IIM-A) | B.Sc. (Hons.) Agriculture & Animal Husbandry
25+ years of global experience (BASF)



Salil Mukundan
Chief Technology Officer

B.Tech (Chemical Engineering) (IIT Bombay)
34 years of experience across the Chemical and pharma (Deepak Nitrite, IPCA Laboratories)



Prateek Singh
Chief Human Resource Officer

B.Tech (Mechanical Engineering) | MBA (IMT Ghaziabad)
18+ years of experience in HR leadership (Marico & GSK Consumer Healthcare)



Uday Vaishampayan
Executive Vice President (Corporate EHS)

Certified EHS professional
36+ years of experience in chemical sector & industrial safety (SABIC Petrochemicals, Supreme Petrochemicals)



Mustafa Nuri Mert
Senior Vice President (Head of LOBV)

MBA | B.Sc. in Chemistry
28 years of experience in the Chemical Sector (Weylchem International GmbH, Eastman)



Accreditation & Certification

Recognized for its sustainable practices



Going beyond the regulatory compliances



Accredited facilities



Biobased Product Label for Ethyl Acetate

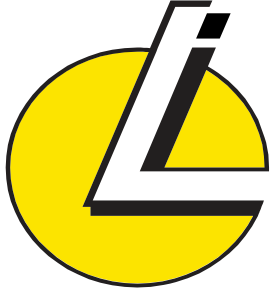


Successful Recertification of ISCC Plus GHG Certification for Dahej



ISCC (International Sustainability and Carbon Certification) Plus Certification Audit was successfully completed at Site 4 from 17–19 Nov 2025 without any non-conformity and observations.

ISCC PLUS is a globally recognized, voluntary certification system for bio-based, renewable, and circular raw materials. It helps companies prove their commitment to sustainable sourcing and traceability across supply chains.



Geared for Growth

- Strategic Plan



www.laxmi.com

Geared for Growth: Historical Performance

Growth Fueled by Strategic Acquisitions, Fast Technology Absorption together with achieving >20%+ Revenue Contribution from New Products launched in last 5 years

CLARIANT

- Acquired Ketene / Diketene business
- Acquired know-how of some pigment derivatives



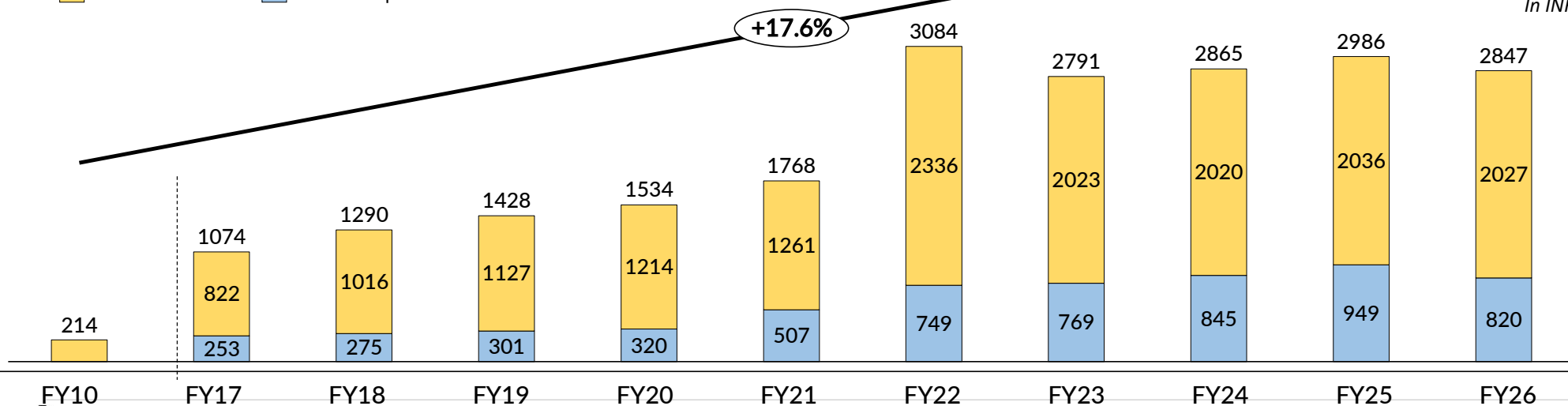
Foray into fluorospecialties
Commercial production at Lote in FY25



Capacity Addition for ethyl acetate and acetaldehyde

Revenue - Essentials Revenue - Specialties

In INR crores



LAXMI ORGANIC INDUSTRIES LIMITED | Q4FY26



Geared for Growth: Positioned for the next Growth Phase

Proven Success

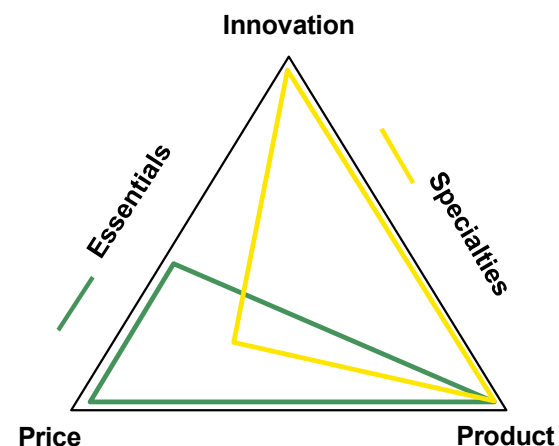
- 1 Product
- 2 Plant
- 3 Platform
- 4 Customer

Transited

Pivoted for the Next Growth Phase

- 1 Customer
- 2 Platform
- 3 Plant
- 4 Product

Customer Needs



Strategic shift to Customer Centric Business Approach helped us gain more market and increase the overall wallet share in past 2 years even during the subdued chemical environment



Essentials: Strategy and Right to Win

Strategy

Go Deeper, Go Broader

Grow in the Existing Products

- Retain India market share
- Grow exports
- Focus on continuous operational efficiencies

Enter in New Products

- Portfolio expansion
- De-risking of business
- Future ready for biobased products

Right To Win

Lean & Reliable Partner

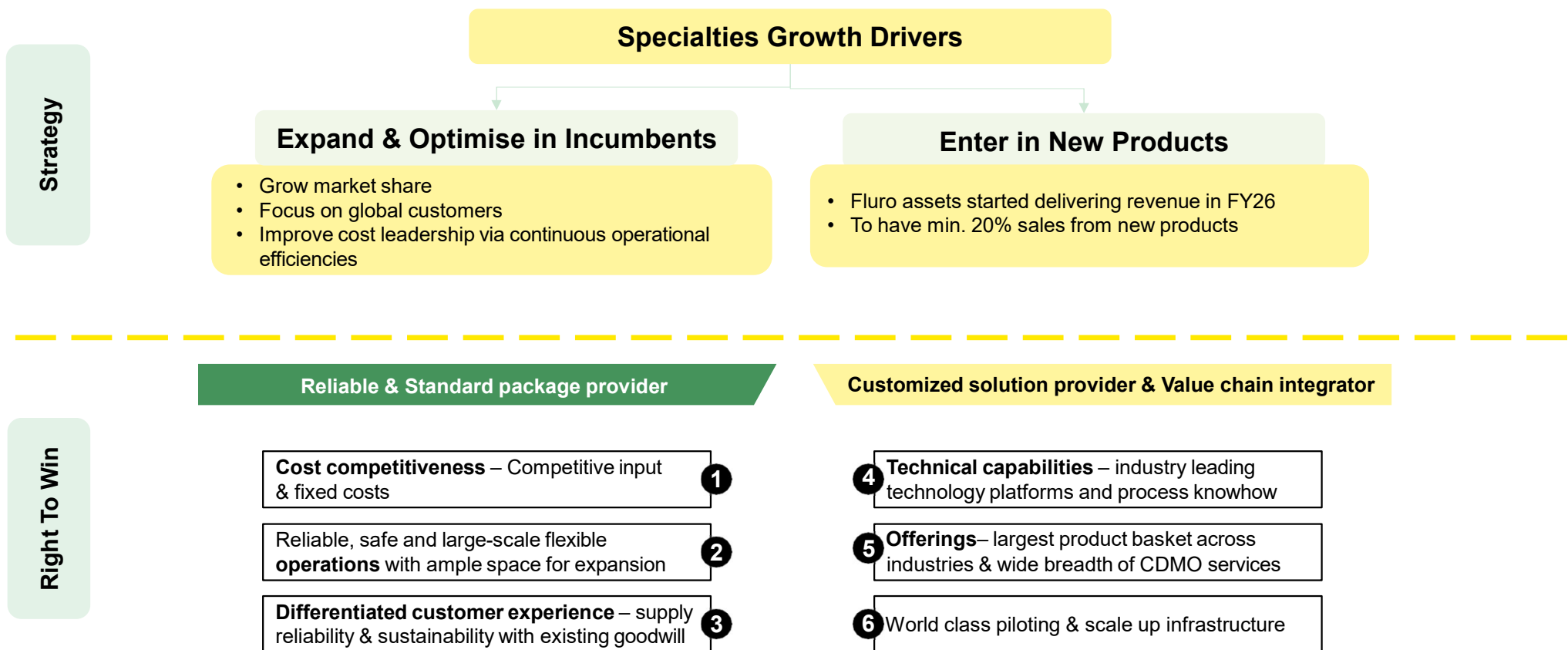
Strategic locations – closer to customers	<ul style="list-style-type: none"> • Mahad - South, West & Exports • Dahej – Gujarat & North 	1
Cost leadership through scale	<ul style="list-style-type: none"> • Raw Material, logistics • Operational efficiencies 	2
High Volume business management	<ul style="list-style-type: none"> • 35+ years' experience with high volume 	3

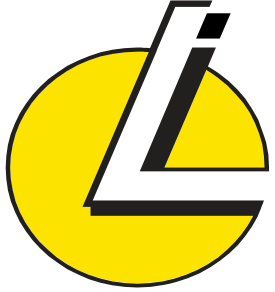
Extending our existing right to win

4 Differentiated customer exp. vs competition	<ul style="list-style-type: none"> • Quicker deliveries • Reliable service • Trust in Laxmi
5 Import substitution	<ul style="list-style-type: none"> • Provide competitive option to customers with local supply chain
6 Multiple synergies	<ul style="list-style-type: none"> • Common material, assets & customer



Specialties : Strategy and Right to Win





Financial Highlights Q4FY26



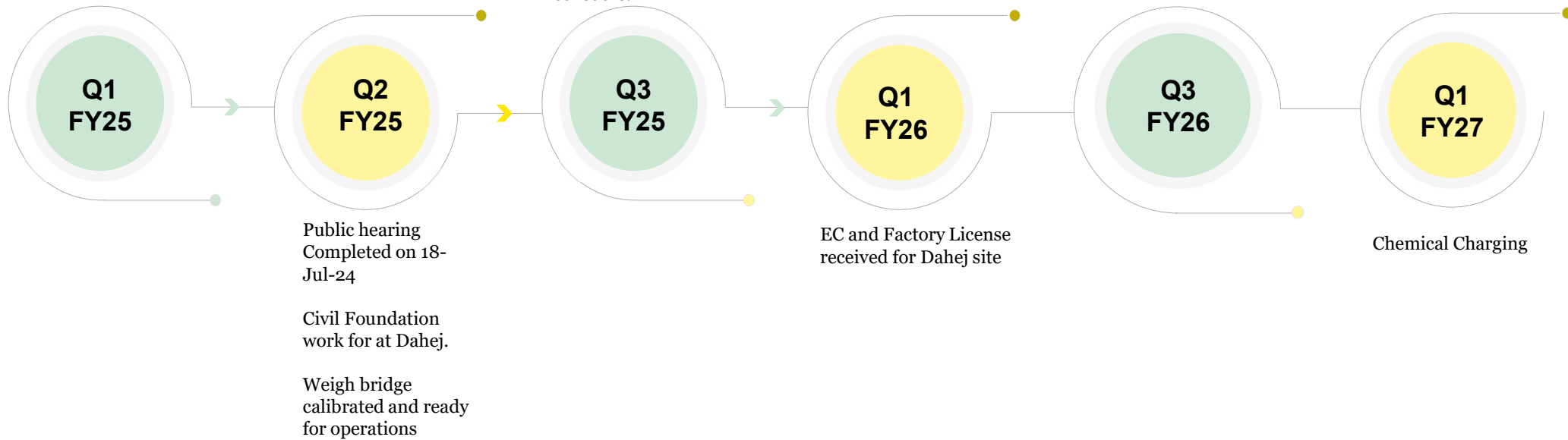
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Capex Update – Dahej

Inorganic EC Received
on 04-May-24

Bhoomi Pujan at Dahej
Site on 10-May-24

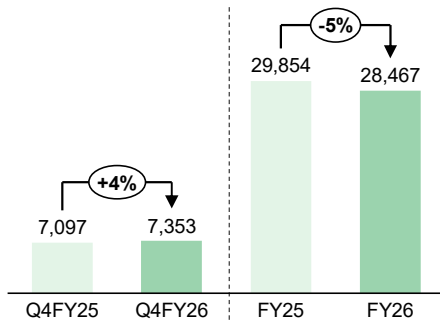
Organic CTE received
on 20-Jun-24



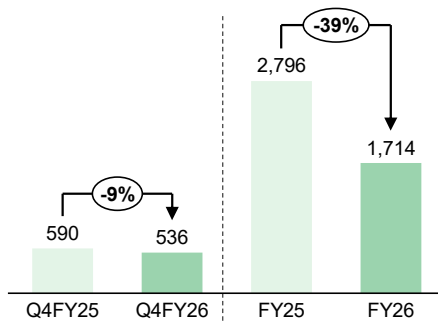
Consolidated Financial Highlights – Q4 and FY26

(in INR Mn.)

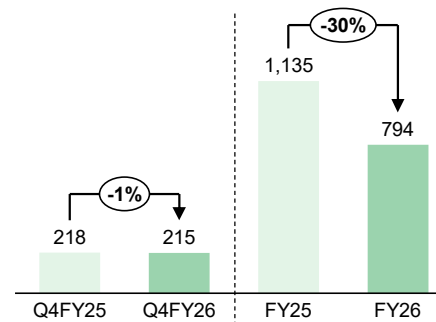
Revenue



EBITDA



PAT

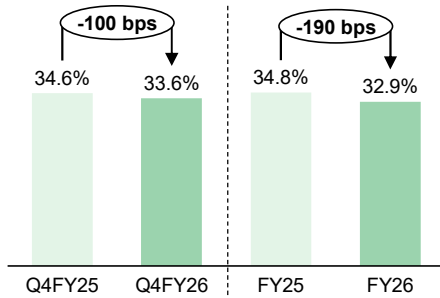


Key Highlights for Q4FY26

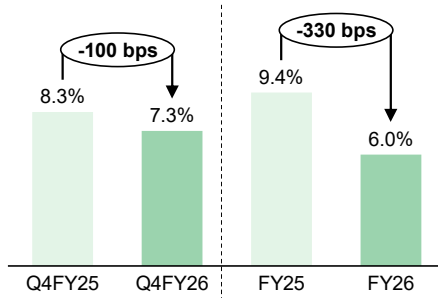
- Revenues growth mainly driven by higher price realizations
- Improvement in Profitability on sequential basis with Adjusted EBITDA margin improving by 520 bps mainly driven by better price realizations

Note - The FY26 results include the impact of one-time gain from favorable litigation settlement for wheeling & transmission charges [INR 407 Mn]; one-time expenses related to Labour Code Impact [INR 38 Mn] & Supply Chain redesign project

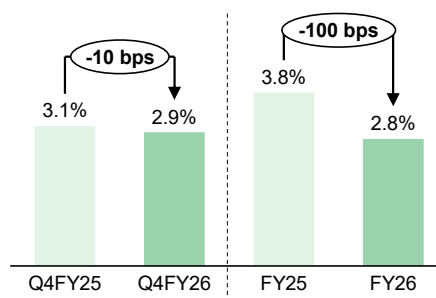
Gross Margin (%)



EBITDA Margin (%)



PAT Margin (%)



Consolidated Profit & Loss – Q4 and FY26

Particulars (Rs. Mn)	Q4FY26			Q4FY25			Y-o-Y	
	Q4FY26	Q4FY25	Y-o-Y	Q3FY26	Q-o-Q	FY 25-26	FY 24-25	Y-o-Y
Revenue from operations*	7,353	7,097	3.6%	6,780	8.5%	28,059	29,854	-6.0%
COGS	4,880	4,639		4,747		19,100	19,476	
Gross Margin	2,473	2,458	0.6%	2,032	21.7%	8,959	10,378	-13.7%
Gross Margins (%)	33.6%	34.6%	-100 bps	30.0%	370 bps	31.9%	34.8%	-280 bps
Employee Cost*	354	321		461		1,684	1,465	
Power and Fuel	645	558		550		2,410	2,326	
Other Expenses*	938	989		883		3,409	3,791	
Total Expense	1,936	1,868	4%	1,893	2%	7,503	7,582	-1%
Adjusted EBITDA	536	590	-9.1%	139	285.1%	1,456	2,796	-47.9%
Adjusted EBITDA Margin (%)	7.3%	8.3%	-100 bps	2.1%	520 bps	5.2%	9.4%	-420 bps
One time costs/(Income) – Net*	-0	0		(360)		(258)	-0	
EBITDA	536	590	-9.1%	499	7.4%	1,714	2,796	-38.7%
Other Income	27	11		32		153	254	
Depreciation	192	395		205		766	1,240	
Finance Cost	47	73		68		221	205	
Profit before Tax	325	132	145.2%	258	25.8%	880	1,605	-45.2%
Tax	109	(85)		4		86	470	
PAT	215	218	-1.0%	254	-15.2%	794	1,135	-30.1%

*Revenue from Operations for Q3 & FY26 excludes one-time gain from favorable litigation settlement for wheeling & transmission charges INR 407 Mn; Employee Cost for Q3 & FY26 excludes one-time Labour Code Impact INR 38 Mn; Other Expenses excludes one time cost of Supply Chain redesign project. These are clubbed under "One time costs/(Income) – Net"



Consolidated Balance Sheet

(in INR Mn.)

Assets (in INR Mn.)	Mar-26	Mar-25
ASSETS		
Non-current assets		
Property, Plant and Equipment	14,780	11,617
Capital work-in-progress	6,517	3,984
Right-of-Use assets	18	39
Other Intangible Assets	8	8
Financial Assets		
(i) Investments	28	28
(ii) Others	230	90
Income Tax Assets (Net)	21	21
Deferred Tax Assets (Net)	26	-0
Other non-current assets	216	550
Total Non-Current Assets	21,845	16,339
Current assets		
Inventories	3,651	3,780
Financial Assets		
(i) Investments	342	1,454
(ii) Trade receivables	5,236	5,379
(iii) Cash and cash equivalents	601	416
(iv) Bank balances other than (iii)	12	766
(v) Other Financial Assets	304	265
Other Current Assets	2,468	2,046
Total Current Assets	12,613	14,107
Total Assets	34,458	30,446

Equity and Liabilities (in INR Mn.)	Mar-26	Mar-25
EQUITY AND LIABILITIES		
Equity Share Capital	554	554
Other Equity	19,302	18,513
Non-Controlling Interests	3	3
Shareholders' Funds	19,859	19,070
Non-Current Liabilities		
Financial Liabilities		
(i) Borrowings	4,932	425
(ii) Lease Liability	14	27
Provisions	97	62
Deferred Tax Liabilities (Net)	290	337
Total Non-Current Liabilities	5,332	851
Current liabilities		
Financial Liabilities		
(i) Borrowings	477	2,107
(ii) Trade Payables	7,302	6,972
(iii) Lease Liability	8	17
(iv) Other Financial Liabilities	710	863
Provisions	63	60
Income Tax Liabilities (Net)	413	348
Other Current Liabilities	294	158
Total Current Liabilities	9,267	10,524
Total Liabilities	34,458	30,446



Consolidated Abridged Cash Flow Statement

(in INR Mn.)

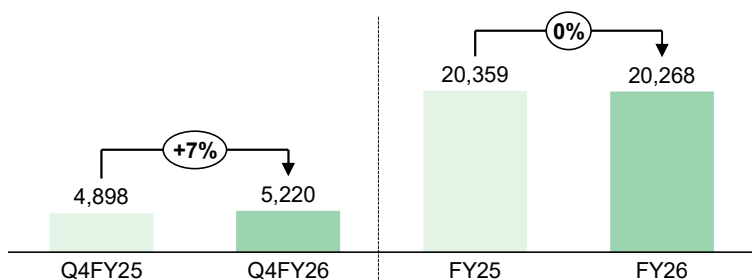
Particulars (in INR Mn.)	FY26	FY25
Profit before Tax	880	1,605
Adjustment for Non-Operating Items	385	1,386
Operating Profit before Working Capital Changes	1,265	2,992
Changes in Working Capital	579	(1,657)
Cash Generated from Operations	1,843	1,335
Less: Direct Taxes paid	94	255
Net Cash from Operating Activities	1,749	1,080
Cash Flow from Investing Activities	(4,036)	(2,676)
Cash Flow from Financing Activities	2,472	901
Net increase/ (decrease) in Cash & Cash equivalent	185	(695)
Cash and cash equivalents at the beginning of the period	416	1,111
Cash and cash equivalents at the end of the period	601	416



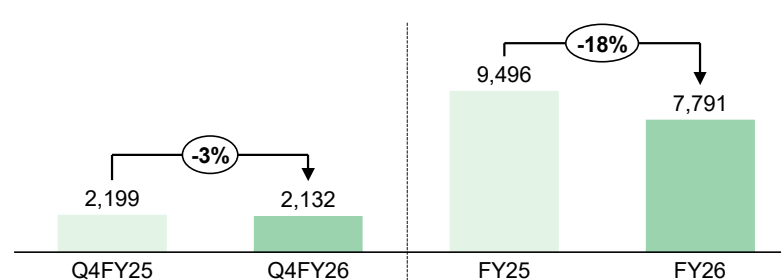
Consolidated Business Highlights – Q4 and FY26

(in INR Mn.)

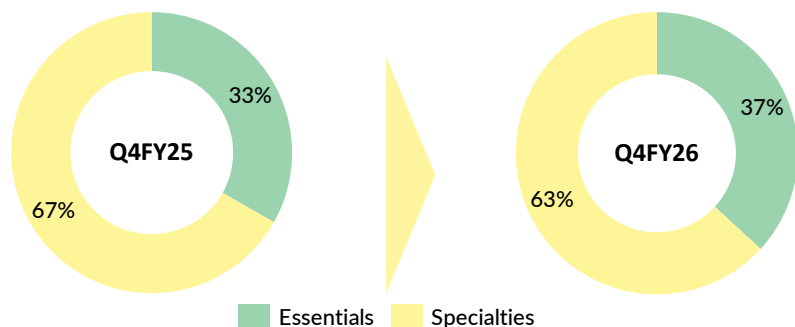
Essentials Revenue*



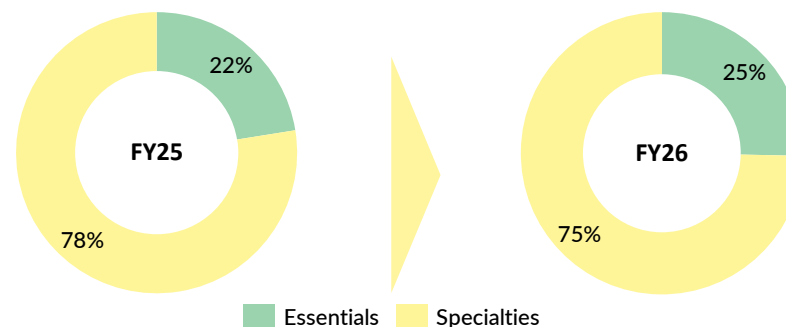
Specialties Revenue*



Adjusted EBITDA Contribution* (in %)



Adjusted EBITDA Contribution* (in %)

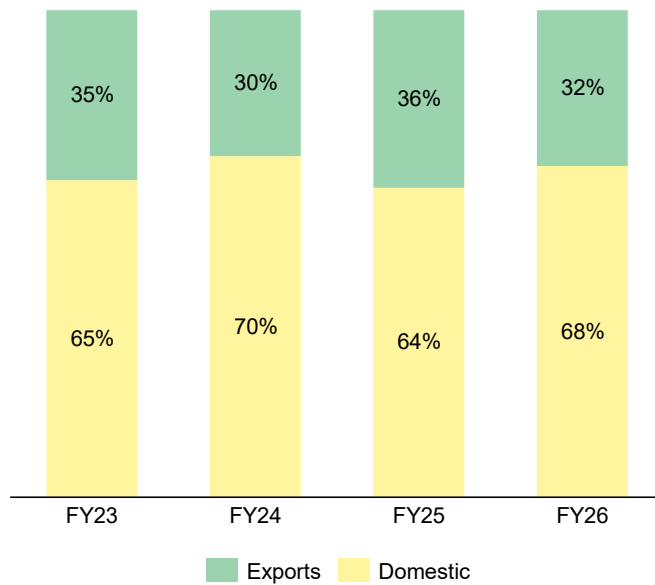


*For FY26 – Revenue excludes one-time gain from favorable litigation settlement for wheeling & transmission charges INR 407 Mn; Adjusted EBITDA excludes one-time Labour Code Impact INR 38 Mn and one time cost of Supply Chain redesign project

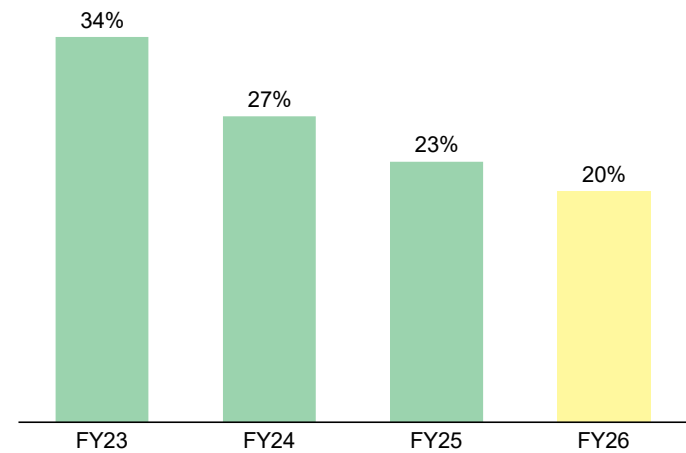


De-risking continues to Deliver

Exports continue to remain Relevant



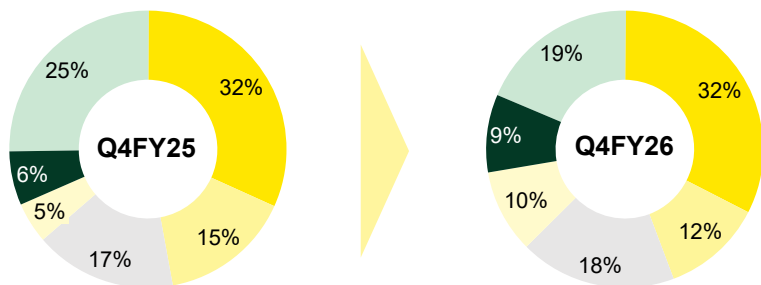
Revenue from Top 10 Customers



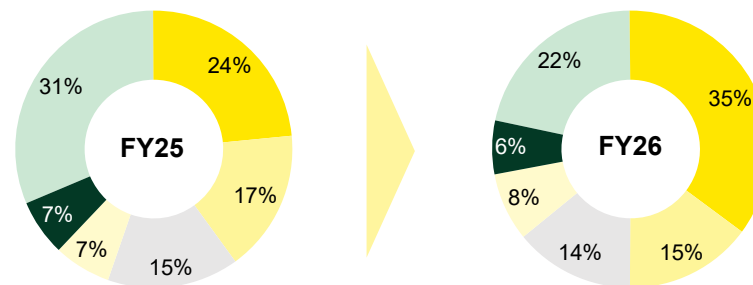
De-risking continues to Deliver

Export Revenue Break-up

Q4FY25 Vs Q4FY26



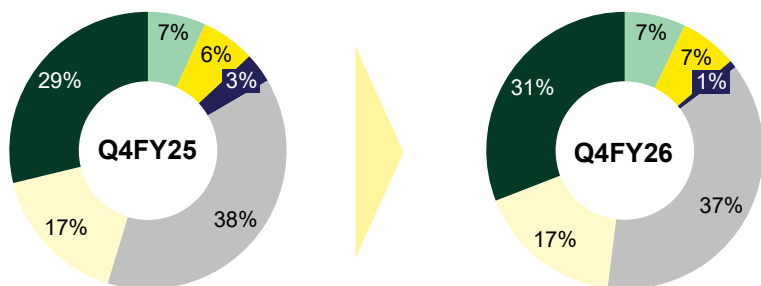
FY25 Vs FY26



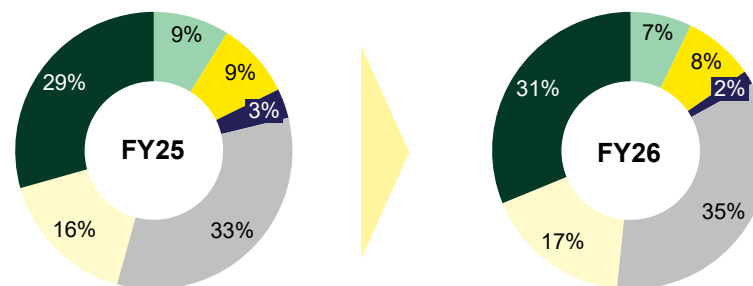
Americas Europe Middle East Rest of Asia Pacific Africa China

Industry Wise Revenue

Q4FY25 Vs Q4FY26



FY25 Vs FY26



Agro Industrial Solutions New Industry Pharma Pigments Printing & packaging





Thank You

Company: Laxmi Organic Industries Limited

www.laxmi.com

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