



Date: May 24, 2026

SEC/SE/2026-27/11

BSE Limited
Floor 25, Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai – 400 001
Scrip Code: 544479

National Stock Exchange India Ltd.
Exchange Plaza, C-1, Block-G,
Bandra Kurla Complex, Bandra (East),
Mumbai-400051
Stock Code: ALLTIME

Sub.: Investor Presentation to be made to Analysts/Investors

Dear Sirs/ Madam,

Please find enclosed herewith the Investor Presentation to be made to Analysts/Investors on the Financial Results of the Company for the quarter and year ended March 31, 2026.

This presentation is being submitted in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and records.

Thanking you,

Yours faithfully,

For All Time Plastics Limited

**Antony Alapat
(Company Secretary)**

Encl: As above

All Time Plastics Limited

(formerly known as all time plastics private limited)

Registered Office: B-30, Royal Industrial Estate, Naigaum Cross Road, Wadala, Mumbai - 400031 India

CIN: L25209MH2001PLC131139 call+91-22-6620 8900 mail info@alltimeplastics.com visit www.alltimeplastics.com

ALL TIME PLASTICS LIMITED



Investor Presentation – May 2026

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Q4 & FY26 Highlights





Mr. Kailesh Punamchand Shah
Chairman and Managing Director

FY26 was a year of transition — one in which we made significant investments in capacity and capability while navigating a challenging external environment towards the end of the fiscal year that tested the resilience of our operations and supply chains.

The financial performance of Q4FY26, was shaped by a confluence of external headwinds: the ongoing West Asia conflict disrupted trade routes and logistics corridors, delayed order flows from key markets and supply chain volatility of a nature and scale that we have not encountered in recent memory. Extended transit delays, port congestion and the non-availability of certain critical inputs impacted production schedules during the quarter.

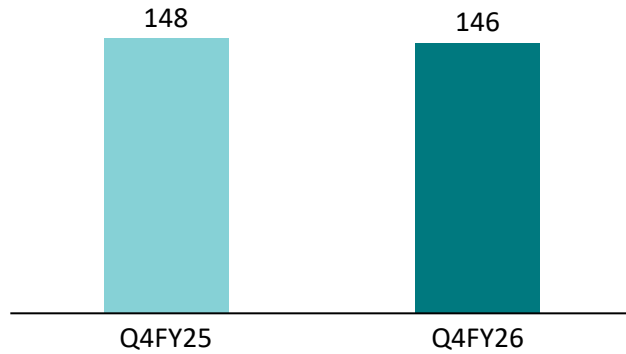
On the input cost side, raw material prices, which had risen sharply at the start of the West Asia geopolitical crisis, have since moderated slightly. More importantly, the industry-wide nature of cost increases is now understood and accepted by global customers. The pricing resistance we encountered earlier at the start of the conflict has substantially abated — customers across markets now recognise that cost increases have been universal, and our conversations have moved to how to implement price adjustments in a manner that is commercially sustainable for all parties.

One encouraging development within the fourth quarter is the improvement in gross margins, driven by a more favourable revenue, client mix and product mix — specifically, a moderation in the share of export revenues alongside healthy growth in our domestic business. We believe this improved gross margin profile is sustainable.

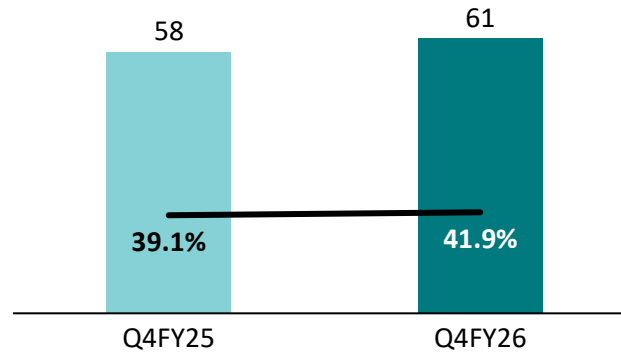
Looking ahead, we enter FY27 with a healthy order book and a clear strategic roadmap across our business. While supply chain conditions continue to evolve in the context of the prevailing geopolitical environment, we are actively navigating these with the agility and experience that has defined our operations over decades. Our new product launches for the domestic market are proceeding at full pace, and our bamboo division is advancing in line with plans, with machinery commissioning and commercial product rollouts imminent. The fundamental growth architecture of All Time Plastics — scale, design capability, deep customer relationships, and the structural tailwinds of India's growing role as a global consumerware sourcing hub — remains firmly intact. We are building for the long term, and we are confident in the path ahead.

Q4FY26 Financial Highlights (Standalone)

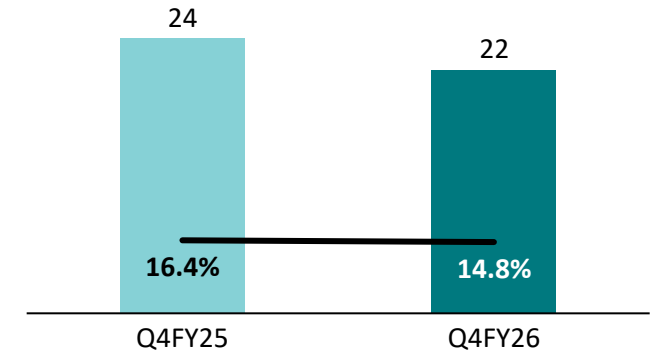
Revenue from operations (Rs. Cr)



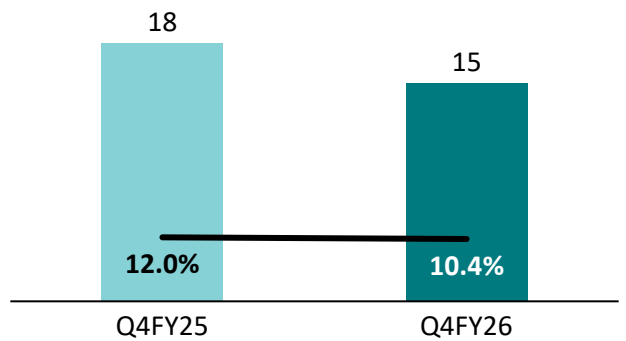
Gross Profit (Rs. Cr) & Margin (%)



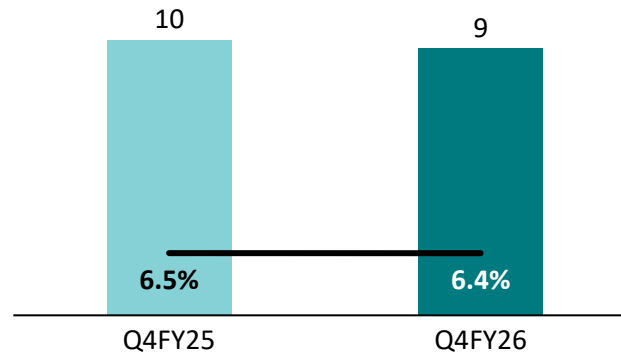
EBITDA (Rs. Cr) & Margin (%)



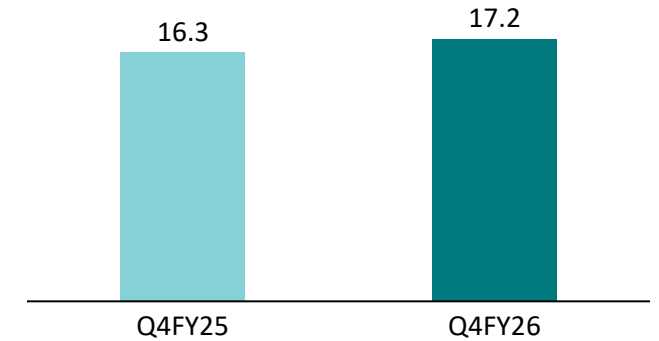
EBIT (Rs. Cr) & Margin (%)



PAT (Rs. Cr) & Margin (%)



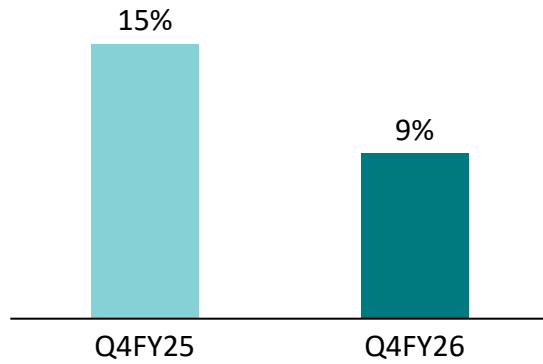
Cash PAT (Rs. Cr)



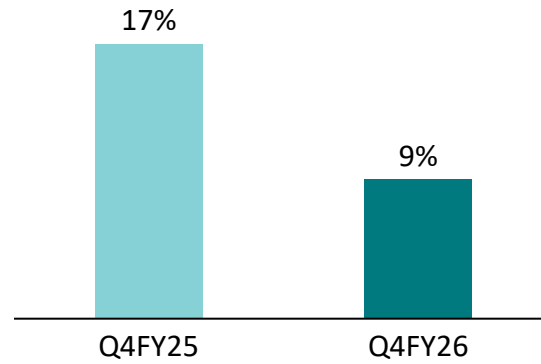
Note: EBITDA margins reflect a transition phase driven by capacity additions, with normalization expected as utilization improves and operating leverage strengthens

Q4FY26 Financial Highlights (Standalone)

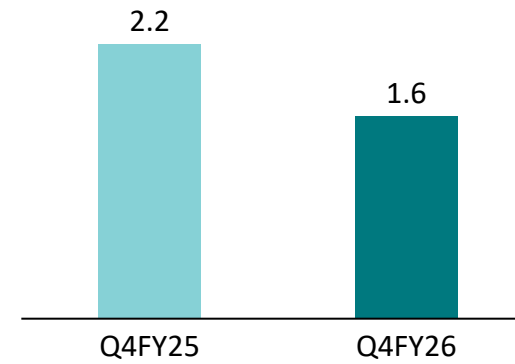
ROCE*



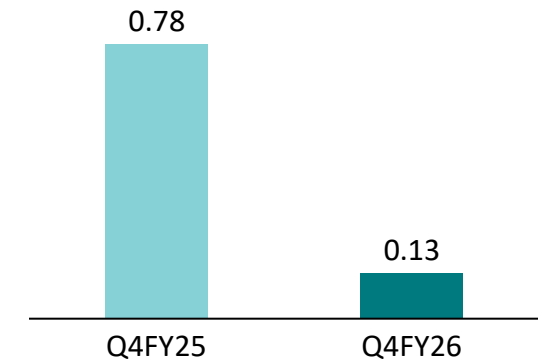
ROE*



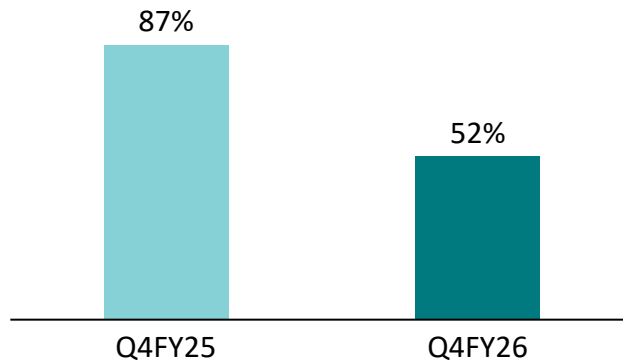
Fixed Asset Turnover**



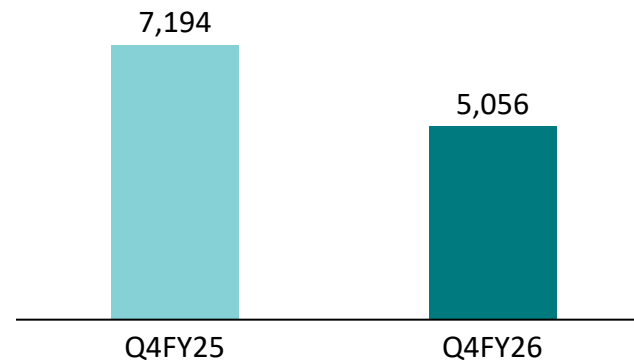
Debt to Equity



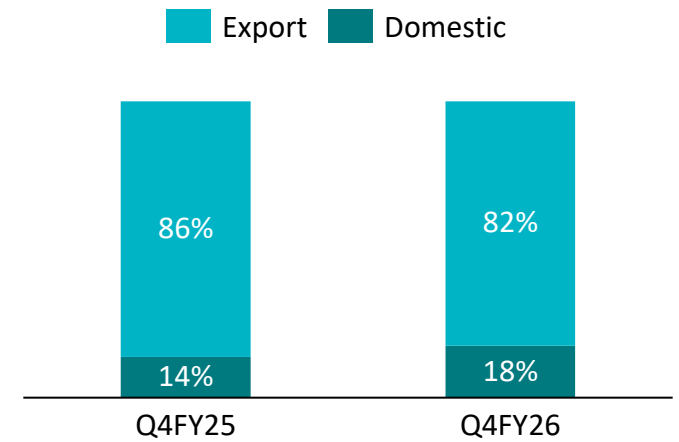
Capacity Utilization across plants (%)



Volume of Polymers Processed (MT)



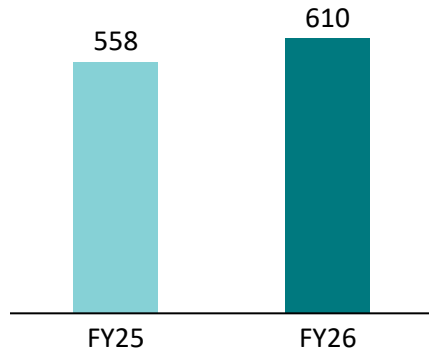
Revenue Break-up



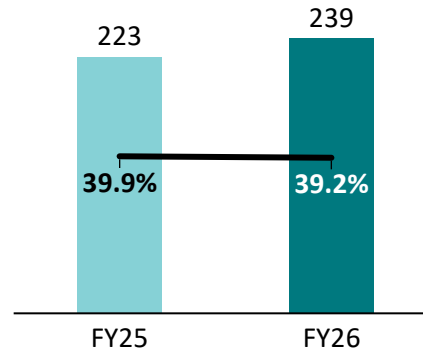
Note: ROCE, ROE and Fixed Asset Turnover are annualized; *ROCE & ROE declined majorly due to issue of equity shares during IPO; **Fixed Asset Turnover Ratio decrease is due to major Capex incurred at Khatalwada plant

FY26 Financial Highlights (Standalone)

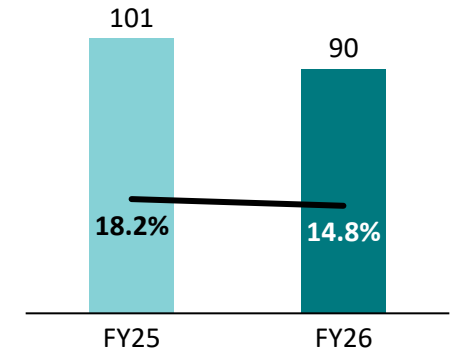
Revenue from operations (Rs. Cr)



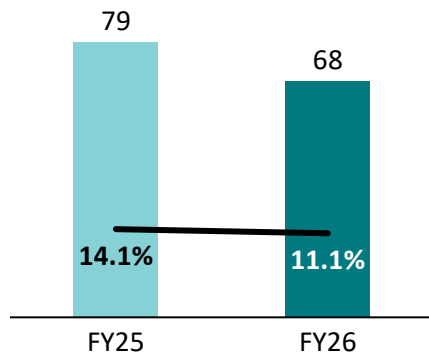
Gross Profit (Rs. Cr) & Margin (%)



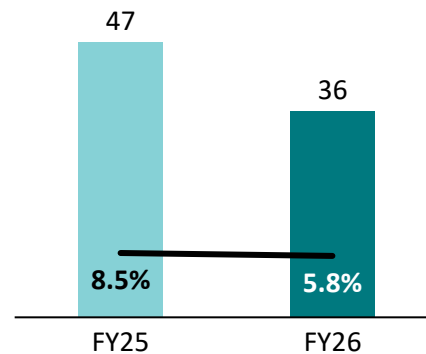
EBITDA (Rs. Cr) & Margin (%)



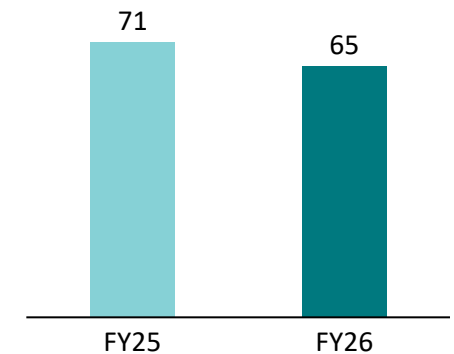
EBIT (Rs. Cr) & Margin (%)



PAT (Rs. Cr) & Margin (%)



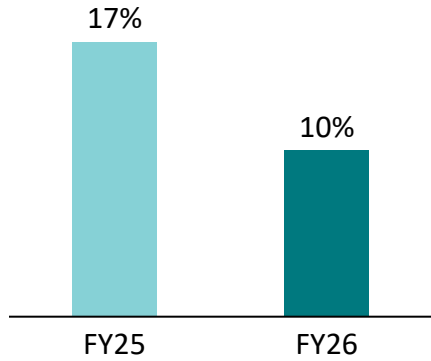
Cash PAT (Rs. Cr)



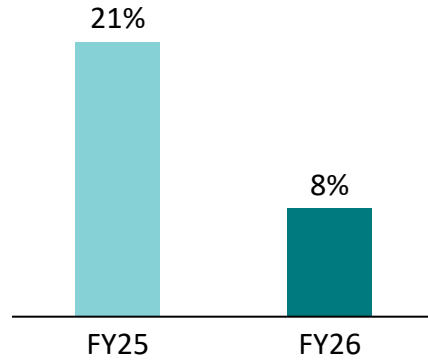
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FY26 Financial Highlights (Standalone)

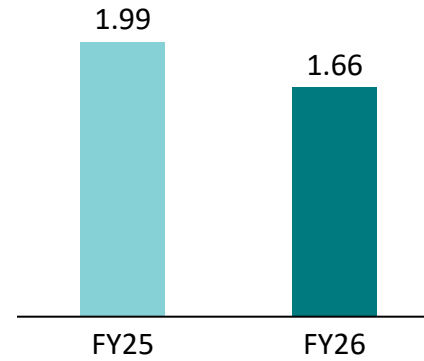
ROCE*



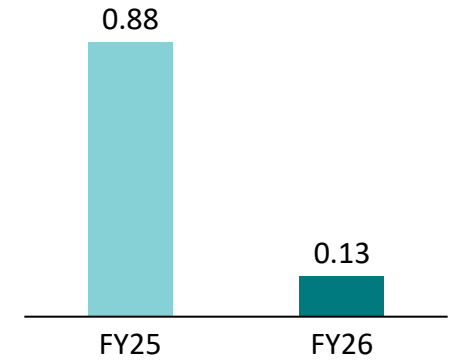
ROE*



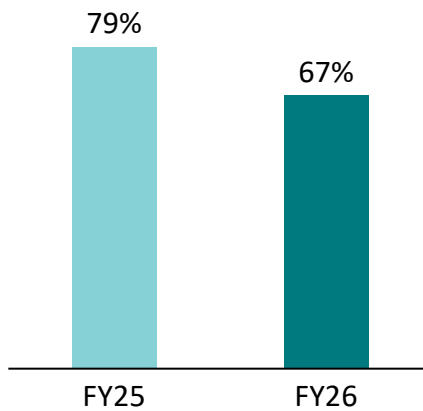
Fixed Asset Turnover**



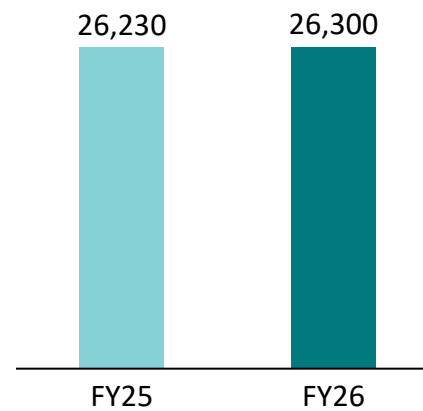
Debt to Equity



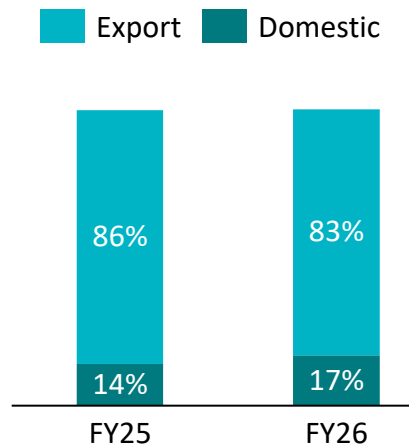
Capacity Utilization across plants (%)



Volume of Polymers Processed (MT)



Revenue Break-up



Note: ROCE, ROE and Fixed Asset Turnover are annualized; *ROCE & ROE declined majorly due to issue of equity shares during IPO; **Fixed Asset Turnover Ratio decrease is due to major Capex incurred at Khatalwada plant

Q4 & FY26 Profit & Loss Statement



| Particulars (Rs. Cr) | Q4FY26* |
|---------------------------------|--------------|
| Revenues | 145.7 |
| Raw Material | 84.7 |
| Gross Profit | 61.0 |
| Gross Profit Margin | 41.9% |
| Employee Cost | 15.6 |
| Other Expenses | 23.9 |
| EBITDA | 21.5 |
| EBITDA Margin | 14.8% |
| Other Income | 1.4 |
| Depreciation | 7.8 |
| EBIT | 15.1 |
| EBIT Margin | 10.4% |
| Finance Cost | 2.4 |
| Exceptional Items | 0.0 |
| Profit before Tax | 12.7 |
| Profit before Tax Margin | 8.7% |
| Tax | 3.4 |
| PAT | 9.3 |
| PAT Margin | 6.4% |

| Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
|--------------|--------------|---------------|--------------|--------------|---------------|
| 145.8 | 148.2 | -1.7% | 610.4 | 558.2 | 9.4% |
| 84.7 | 90.2 | | 371.2 | 335.2 | |
| 61.0 | 58.0 | 5.1% | 239.3 | 222.9 | 7.3% |
| 41.9% | 39.1% | | 39.2% | 39.9% | |
| 15.6 | 12.5 | | 58.7 | 47.3 | |
| 23.8 | 21.2 | | 90.5 | 74.3 | |
| 21.6 | 24.3 | -11.3% | 90.1 | 101.3 | -11.1% |
| 14.8% | 16.4% | | 14.8% | 18.2% | |
| 1.4 | 0.1 | | 6.8 | 1.1 | |
| 7.8 | 6.6 | | 29.0 | 23.5 | |
| 15.1 | 17.8 | -15.0% | 67.8 | 78.9 | -14.0% |
| 10.4% | 12.0% | | 11.1% | 14.1% | |
| 2.4 | 4.5 | | 15.2 | 14.7 | |
| 0.0 | 0.0 | | 4.4 | 0.0 | |
| 12.8 | 13.3 | -3.6% | 48.2 | 64.2 | -24.9% |
| 8.8% | 8.9% | | 7.9% | 11.5% | |
| 3.4 | 3.6 | | 12.6 | 16.9 | |
| 9.4 | 9.7 | -2.9% | 35.6 | 47.3 | -24.7% |
| 6.4% | 6.5% | | 5.8% | 8.5% | |

Note: EBITDA margins reflect a transition phase driven by capacity additions, with normalization expected as utilization improves and operating leverage strengthens

Balance Sheet



| Particulars (Rs. Cr) | FY26* | FY26 | FY25 |
|--|--------------|--------------|--------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 402.8 | 402.8 | 332.4 |
| Right of use Assets | 5.6 | 5.6 | 4.3 |
| Capital work-in-progress | 41.6 | 41.6 | 21.9 |
| Intangible assets | 1.1 | 1.1 | 1.4 |
| Financial assets | | | |
| i) Investments | - | 5.5 | - |
| ii) Other financial assets | 7.4 | 6.9 | 3.0 |
| Income-tax assets (net) | 2.2 | 2.2 | 1.1 |
| Other non-current assets | 16.0 | 15.9 | 6.9 |
| Sub-total - Non-Current Assets | 476.6 | 481.5 | 371.0 |
| Current assets | | | |
| Inventories | 68.6 | 68.6 | 73.3 |
| Financial assets | | | |
| i) Investments | 19.8 | 19.8 | - |
| ii) Trade receivables | 74.9 | 74.9 | 86.6 |
| iii) Cash and cash equivalents | 89.4 | 86.5 | 8.4 |
| iv) Bank balances other than Cash & Cash equivalents | 16.9 | 13.9 | 0.9 |
| v) Loans | 15.1 | 15.1 | 0.1 |
| vi) Other financial assets | 2.8 | 2.8 | 1.2 |
| Other current assets | 19.7 | 19.8 | 20.8 |
| Sub-total - Current Assets | 307.3 | 301.4 | 191.3 |
| TOTAL - ASSETS | 783.9 | 782.9 | 562.3 |

| Particulars (Rs. Cr) | FY26* | FY26 | FY25 |
|--|--------------|--------------|--------------|
| Equity | | | |
| Equity Share capital | 13.1 | 13.1 | 10.5 |
| Other equity | 600.6 | 600.4 | 238.3 |
| Sub-total - Shareholders' funds | 613.7 | 613.5 | 248.8 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 55.9 | 55.9 | 101.8 |
| Lease Liabilities | 4.4 | 4.4 | 3.3 |
| Deferred tax liabilities (net) | 25.4 | 25.4 | 22.1 |
| Other non-current liabilities | - | - | - |
| Sub-total - Non-current liabilities | 85.6 | 85.6 | 127.2 |
| Current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 24.4 | 24.4 | 116.8 |
| Lease Liabilities | 1.7 | 1.7 | 1.1 |
| Trade payables | 30.6 | 30.5 | 37.5 |
| Other financial liabilities | 20.0 | 20.0 | 24.7 |
| Provisions | 5.7 | 5.7 | 4.8 |
| Other current liabilities | 2.1 | 1.3 | 1.5 |
| Current tax liabilities (net) | - | - | - |
| Sub-total - Current liabilities | 84.6 | 83.8 | 186.3 |
| TOTAL - EQUITY AND LIABILITIES | 783.9 | 782.9 | 562.3 |

*Consolidated

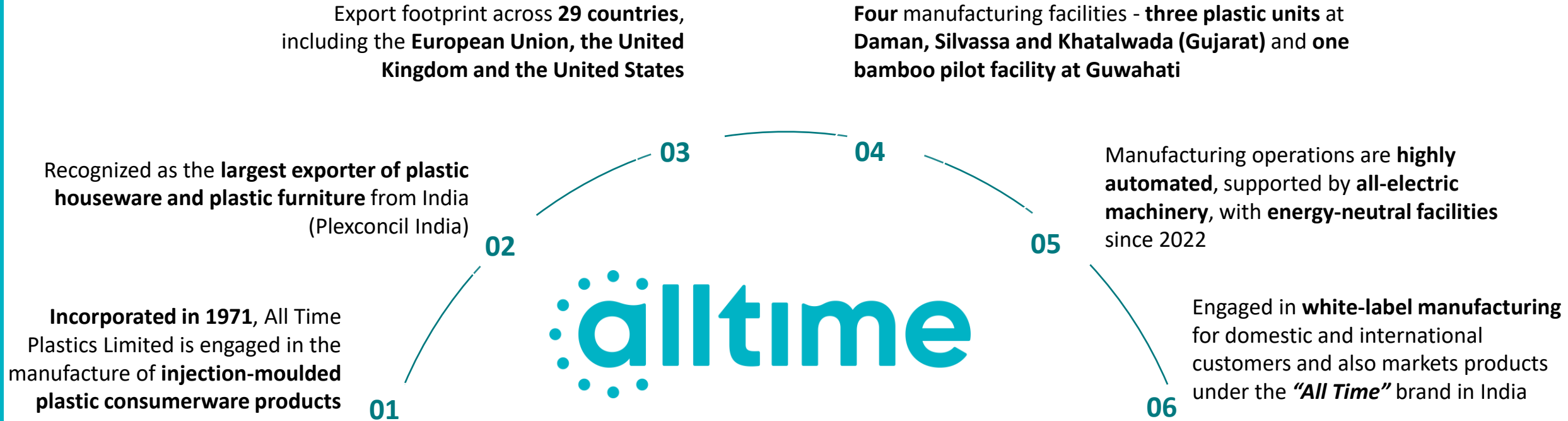
Cashflow Statement

| Particulars (Rs. Cr) | FY26* | FY26 | FY25 |
|---|---------------|---------------|---------------|
| Profit before tax | 48.0 | 48.2 | 64.2 |
| Operating profit before working capital changes | 86.8 | 87.0 | 99.9 |
| Changes in working capital | 10.2 | 9.8 | -43.3 |
| Cash generated from operations | 97.0 | 96.8 | 56.6 |
| Direct taxes paid (net of refund) | 10.5 | 10.5 | 17.1 |
| Net Cash from Operating Activities | 86.5 | 86.3 | 39.4 |
| Net Cash from Investing Activities | -181.1 | -183.5 | -101.1 |
| Net Cash from Financing Activities | 175.7 | 175.3 | 59.4 |
| Net Change in cash and cash equivalents | 81.1 | 78.1 | -2.3 |
| Cash and cash equivalents at the beginning of the year | 8.4 | 8.4 | 10.7 |
| Cash and cash equivalents at the end of the period | 89.4 | 86.5 | 8.4 |



Company Overview





Operating History
50+ years

Design Experience
20+ years

Active Workforce
2,200+

Evolution of ATPL's Operating Platform

- Set up small factory for manufacturing plastic articles in Mumbai under the name "Chhaya Plastics"

- Incorporation of our Company

- Purchase of the business undertaking from Pyramid Plastics
- Expansion of Silvassa plant

- Crossed INR 500 crore in Revenue
- **3rd 100% EOU plastic product manufacturing facility** set up in **Khatalwada (Gujarat)**
- Incorporation of All Time Plastics Pte. Ltd., our wholly-owned subsidiary

1971

1995

2001

2011

2014-15

2017-21

2024

2025

- Set up "Pyramid Plastics" in Dadra & Nagar Haveli & Daman & Diu, to manufacture a wide range of plastic materials

- Establishment of a **100% EOU plastic product manufacturing plant at Silvassa** & commencement of operations

- Further expansion of the Silvassa plant by installation of new machinery
- Establishment of a **new fully automated ASRS warehouse system** at the Silvassa plant

- All Time Plastics Limited **got listed on the Stock Exchanges (BSE and NSE)**
- All Time Bamboo Private Limited incorporated as wholly owned subsidiary to operate business relating to bamboo consumerware



Business Model & Competitive Advantage

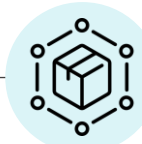


Our Business Model & Value Proposition

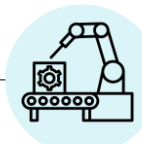
ATPL operates predominantly as a **B2B white-label manufacturing partner** for global retailers, supplying customised plastic consumerware products across kitchen, storage, cleaning, bath, organisation and junior categories.

Products are designed and manufactured in-house, enabling customers to shorten product development cycles while maintaining cost competitiveness and quality consistency.

The Company's **value proposition** rests on **three core pillars**:



Design-to-delivery integration, supported by robust in-house product design team



High-volume, automated manufacturing, enabling competitive pricing and operating leverage



Sticky customer relationships, driven by long product lifecycles, repeated SKU refreshes and embedded supply chains



This model results in **repeat orders, long customer tenures and limited price-led competition**, particularly in export markets

Core Competitive Advantages



Strategic Manufacturing Footprint – Plastic Division

Proximity to petrochemical plants ensures timely access to essential inputs like commodity plastics, engineering compounds and recycled polymers, enhancing its logistical and operational advantages

Close proximity to ICD Tumb provides convenient inland container depot services for efficient transportation

Vicinity to major ports: Hazira ~150 Km + Nhava Sheva ~200 Km aids in exporting of products and for procurement of raw materials)



All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Daman facility focuses on **domestic & export markets**, while both *Silvassa & *Khatalwada facilities are **100% Export Oriented Unit (EOU)***

Footprint & Capacity

3

manufacturing facilities

39,000

Tonnes annual installed capacity

67.4%

Capacity utilization

170

Injection moulding machines

Higg, EcoVadis and Amfori
Third-party compliance audit approved

★ ★ ★
Three-star export house certificate holder issued by DGFT-MOCI

770+ Employees &
1800+ Contract labourers

60%
Women workforce

Our Manufacturing Facilities – Plastic Division

Our manufacturing facilities are designed to operate seamlessly with all-electric machines, complemented by robotics and automatic warehousing systems



Daman Facility: Manufactures multiple component assembly parts and short run parts for plastic consumer ware
Installed Capacity: 9,500 TPA

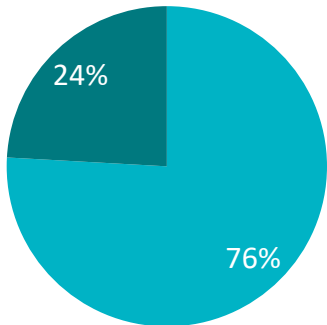


Silvassa Facility: Manufactures high volume single shot parts for plastic consumerware
Installed Capacity: 19,500 TPA



Khatalwada Facility, Gujarat: Manufactures all types of injection moulded plastic consumerware
Installed Capacity: 10,000 TPA

Total injection moulding machines



All-Electric
Others

Benefits of All-Electric machines



Power consumption savings



Increased output



Higher uptime



Lesser noise



Faster cycle times

Expansion into Bamboo-Based Products



Measured expansion into engineered bamboo products

- Aligned with long-term focus on material diversification, sustainability and responsible sourcing
- Bamboo is a renewable, fast-growing, and environmentally sustainable material
- Applications are expanding beyond traditional uses to value-added products

Pilot bamboo-based products facility established at Guwahati

- Leverages existing strengths in product design, engineering, quality control, export-oriented execution and market access capabilities
- Enables evaluation of product-market fit, manufacturing process viability and certification requirements
- Structured, pilot-led approach to risk management before we proceed for large-scale commercial deployment

Manufacturing Unit Scaled-up

- We have recently signed a lease agreement for a **brand new 75,000 square feet** facility at Madanpur, Guwahati — effective **May 2026** — which will serve as our dedicated bamboo board manufacturing unit, with an **installed capacity of 3,000 cubic meters per annum** in the **first phase**.
- The facility meets the same quality and infrastructure standards as our existing plastic manufacturing operations.

Strategic adjacency approach to the initiative

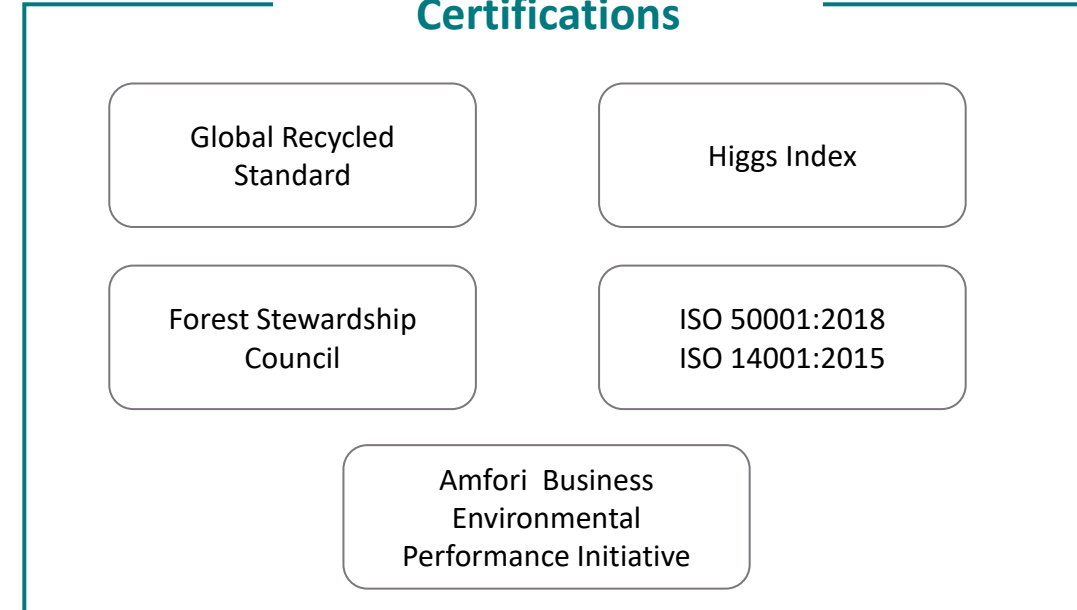
- Compliments ATPL's core plastic consumerware business
- A split-processing model, with upstream engineered bamboo boards produced at Guwahati and downstream value-added carpentry and finishing undertaken at Khatalwada (Gujarat), optimising sourcing proximity and manufacturing efficiency
- Margin accretive, maintains capital discipline and operational focus

Sustainability as an Operational Enabler

Energy Efficiency Measures

- 100% Energy neutral manufacturing facilities
- >25% of plastics products manufactured out of re-cycled plastics in FY26
- Zero landfill wastes from operations
- 2 MWp of solar power installed at our manufacturing facilities in FY25 (combined)
- 76% all-electric injection moulding machines as of March 31, 2026

Certifications



Sustainability Initiatives



8,000 KWH energy saved/year



Rainwater harvesting undertaken at manufacturing facilities



Recycled materials such as recycled polypropylene, recycled ABS-PC blends & recycled polyethylene terephthalate used at manufacturing facilities



Water used in facilities solely for cooling moulds & machines, any loss occurred via evaporation only



1,812 MWh of energy produced via solar panels installed at the roofs of Daman & Silvassa Facilities



Recycled & FSC certified paper exclusively utilized for all packaging material



Growth Framework

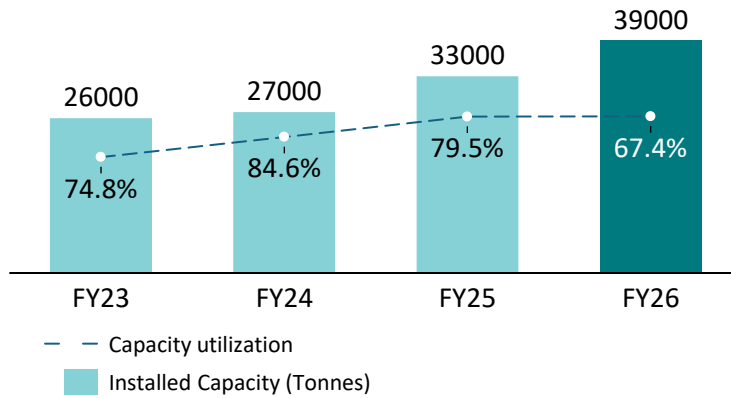


Predictable Revenue Supported by Capacity, Customers

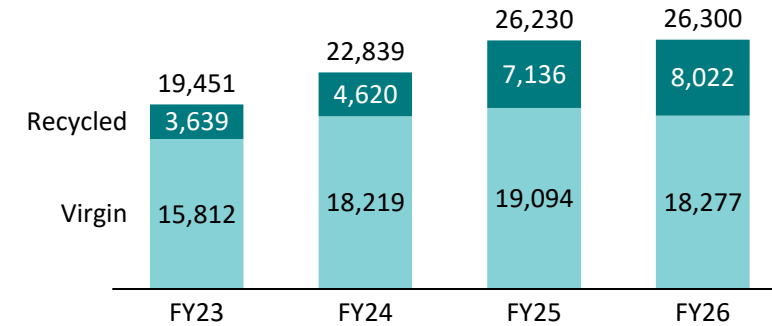
Capacity expansion, ongoing product innovation, low claims incidence and a stable customer base underpin predictable and sustainable revenue generation



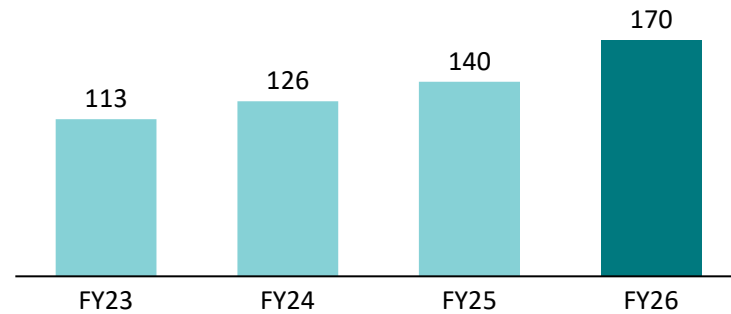
Installed Capacity and Utilization*



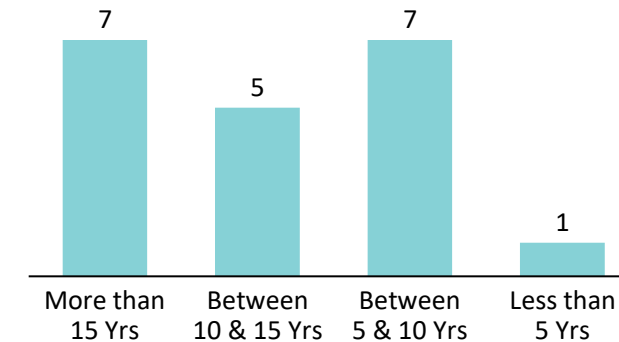
Volume of Polymers Processed (MT)



Number of Machines



Relationship with Top 20 Customers (years)^



^As on FY26

Design-Led Product Innovation

A high design-led portfolio supports regular product launches aligned with retailer refresh cycles, driving mix optimisation and sustained capacity utilisation.

Capacity Ramp-Up and Operating Leverage

Capacity additions at the Khatalwada (Gujarat) facility provide a clear growth runway, with utilisation-led operating leverage expected to support margin and return normalisation.

Wallet Share Expansion via Categories

Growth is driven by increasing wallet share with existing customers through incremental SKUs, category extensions and repeat programs, enabling scalable growth with low incremental acquisition costs.

Deep, Long-Standing Global Customer Relationships

Positioned as a strategic supplier to global retailers through a holistic, end-to-end solution, underpinned by consistent performance across key procurement KPIs — quality, delivery, innovation, cost, compliance and material sustainability — resulting in high switching costs and ensuring revenue visibility.



Export Tailwinds from Trade Agreements

EU–India, the evolving US–India trade framework and China+1 strategy are expected to improve competitiveness, enhance India’s sourcing attractiveness and support incremental export growth.

Selective Domestic and Adjacent Category Expansion

Measured scaling of domestic branded products and sustainability-aligned adjacencies, such as bamboo consumerware, provides incremental growth avenues.

Structured Entry into Engineered Bamboo Ecosystem

Memorandum of Understanding



ATPL entered into an **MoU** with **NECBDC**, a statutory body under **MDoNER, GoI**

Product and Market Development Partner



ATPL is empanelled as a **Product and Market Development Partner (PMDP)** for engineered bamboo initiatives

Structured Entry



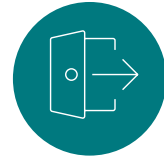
The MoU provides ATPL with a **structured, policy-supported entry** into the **engineered bamboo ecosystem**, initially anchored in **Assam and Nagaland**

Ecosystem-Level Interventions



Engagement focuses on **ecosystem-level interventions** across **product development, process standardization** and **market linkage**

Non-Exclusive Framework



The framework is **non-exclusive and non-binding**; future commercial engagement will be pursued through separate agreements

Scope of Engagement under the MoU

- Product development and prototyping of engineered bamboo boards and panels
- Manufacturing process inputs and quality standardisation
- Sustainability and certification readiness (including FSC and other standards)
- Domestic and export market linkage for value-added bamboo products

Strategic Significance for ATPL

- Access to an emerging, policy-supported sustainable materials ecosystem
- Ability to apply ATPL's design-to-market expertise to a new material category
- Maintains full commercial flexibility and capital discipline
- Reinforces ATPL's long-term sustainability and responsible sourcing agenda

Diversified Product Portfolio Across Consumerware Categories

Prep Time



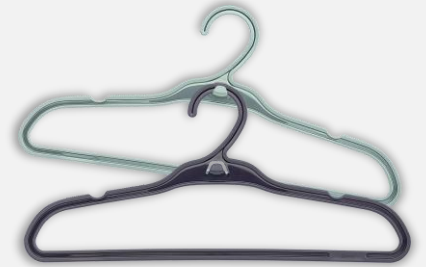
Containers



Organization



Hangers



Meal-Time



Cleaning Time



Bath Time



Junior



Board of Directors & Governance Oversight



Late Punamchand Hansraj Shah
(Founder)

- Set up a small factory in Mumbai for manufacturing plastic articles under the name “Chhaya Plastics” in 1971



Kailesh Shah
(Chairman & Managing Director)

- 40+ years of experience
- Responsible for manufacturing operations, finance & purchase verticals



Bhupesh Shah
(Whole-time Director)

- 40+ years of experience
- Responsible for general administration and logistics operations



Nilesh Shah
(Whole-time Director)

- 40+ years of experience
- Responsible for sales, IT, marketing and strategy



Belur Krishna Murthy Sethuram
(Independent Director)

- 38+ years of experience in chemical and allied industries
- MBA - Sasin Graduate Institute of Business Administration
- Bachelor’s degree IIT Madras



Lakshmi Nadkarni
(Independent Director)

- 30+ years of experience in research education and human resources
- Doctor of philosophy in sociology from the University of Pune



Shrinivas Joshi
(Independent Director)

- 30+ years of experience in accountancy, banking and financial management
- Member of Institute of Chartered Accountants of India

Supported by Experienced Senior Management Team



Manish Gattani

(Chief Financial Officer)

- 20+ years of experience in fields of finance and accounts
- Involved in the financial functions and operations
- Associate member of Institute of Chartered Accountants of India



Amit Kulkarni

(VP – International Business)

- Involved in international business department
- Bachelor's degree in engineering from Maharashtra Institute of Technology, Pune



Antony Pius Alapat

(Company Secretary and Compliance Officer)

- 8+ years of experience
- Associate of Institute of Company Secretaries of India
- Bachelor's degree in management and law from University of Mumbai



Tarun Kumar Lad

(Deputy General Manager)

- Several years of experience in the field of production management
- Diploma in mechanical engineering from Technical Examinations Board Gujarat State



Girish Shete

(VP - Operations)

- Involved in operations
- Bachelor's degree in engineering (mechanical engineering) from University of Poona and a master's degree in business administration from University of Pune



Pragnesh Shah

(General Manager – Modern Trade and E-commerce)

- Several years of experience in the field of management
- Bachelor's degree in business administration and Master's degree in business administration from Gujarat University



Milind Kulkarni

(Deputy General Manager)

- Several years of experience in the field of procurement
- Bachelor's degree in engineering from Dr. Babasaheb Ambedkar Marathwada University



Amitrajit Ghosh

(Chief Human Resource Officer)

- 25 years of experience in Talent Strategy, Organizational Development, Employee relations and Global HR Management
- He was also awarded Top 10 HR Leaders in India by 'CEO Insights' Magazine in 2020



Rahul Vohra

(General Manager – Operations, Bamboo Division)

- Involved in operations
- Bachelor's degree in law from Mahatma Jyotiba Phule Rohilkhand University

Key Awards & Recognition - 2025

We received an award from our customer Target, for COPD / Operational Excellence & Precision / Agility

Team All Time is very grateful and motivated to keep up the good work



Received two awards from Plexconcil India, First Place in Houseware Exports (other than thermoware/insulated ware) during FY 2023-24 & FY 2024-25

Received two awards from Plexconcil India, First Place in Plastic Furniture Exports during FY 2023-24 & FY 2024-25



Customer Recognition & Industry Awards



CY 09 - Best Supplier

Awarded by IKEA as Best Supplier TASA, Price Development in 2009



CY 13 - Merit Award

Merit Award from HyperCity for achieving targeted sales growth in 2013



CY 15 - ELDP Award

ELDP Award, George Home — Everyday Low Price Supplier (2015)



CY 17 - Partner Award of Excellence

Awarded by Tesco for the year 2016



CY 17 - Overall Logistics Development

IKEA Award — Logistics Development, South Asia Purchase Operations (FY 2016)



CY 18 - Export Award

Export Award (Houseware), Plastics Export Promotion Council (2015–2016)



CY 18 - Export Award

Export Award (Houseware), Plastics Export Promotion Council (2016–2017)



CY 18 - Silver Trophy Award

Plasticon Technologies Award — Outstanding Export of Finished Plastic Goods



CY 18 - The Economic Times Polymers Awards 2018

Excellence in Houseware & Kitchenware (Food Prep 8-Piece Set)



CY 18 - India's Greatest Brands 2018-19

Asiaone Award - In the manufacturing industry (category plastic homeware)



CY 20 - The Economic Times Polymers Awards 2020

Excellence in Kitchenware (Preppers set of 17)



CY 21 - The Economic Times Promising Plants 2021 Award

ET Promising Plant Award — Manufacturing Excellence (2021)



CY 23 - Rusta 2023 Simplicity Award

Rusta Simplicity Award — Excellence in Communication & Operations (2023)



CY 24 - Certificate of Appreciation

Target Owned Brand Partner Award — Responsible Innovation & Differentiation (2024)



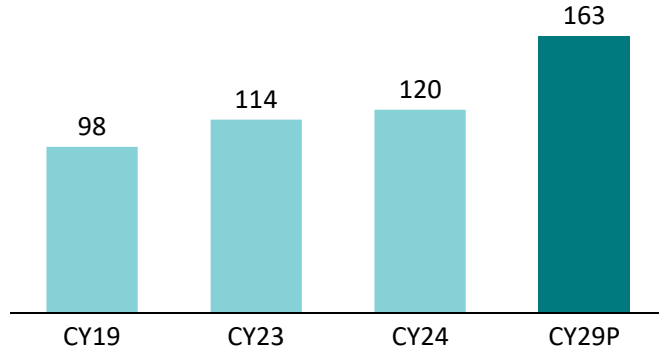
Industry Overview



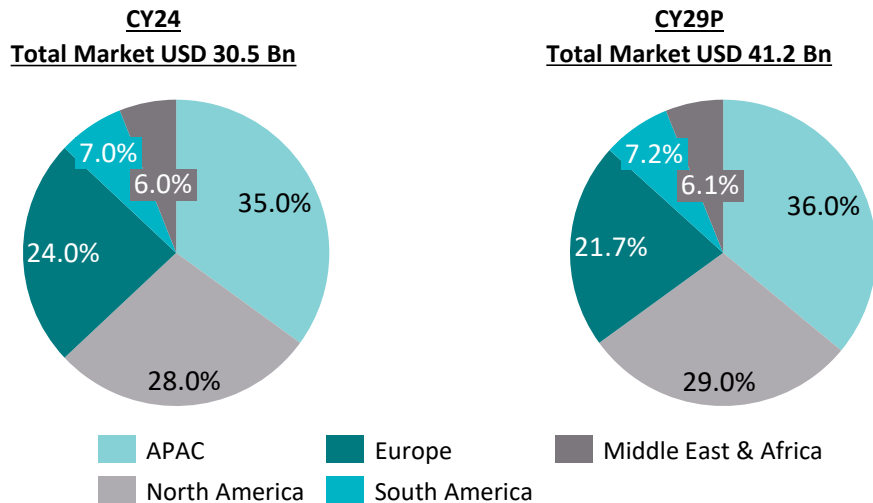
Global Consumerware Industry – Structural Trends

Global Consumerware Market to Grow at 6.3% CAGR between CY24 and CY29

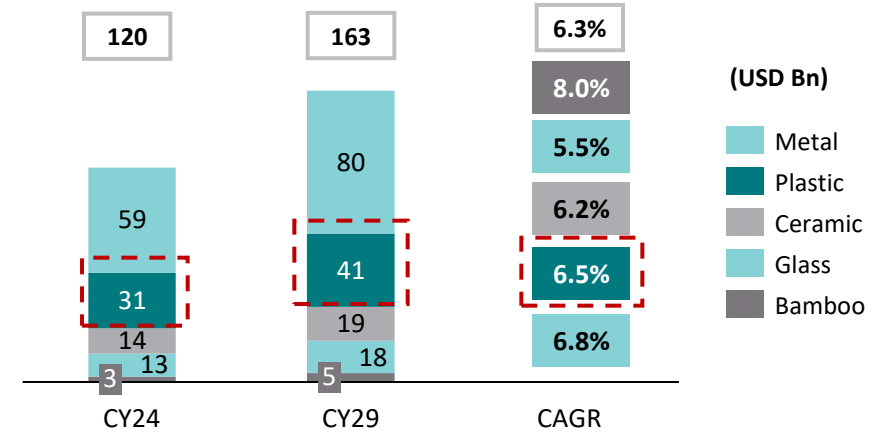
(USD Bn)



Global Plastic Houseware Key Geographies Market Share



By Material Type (by value)



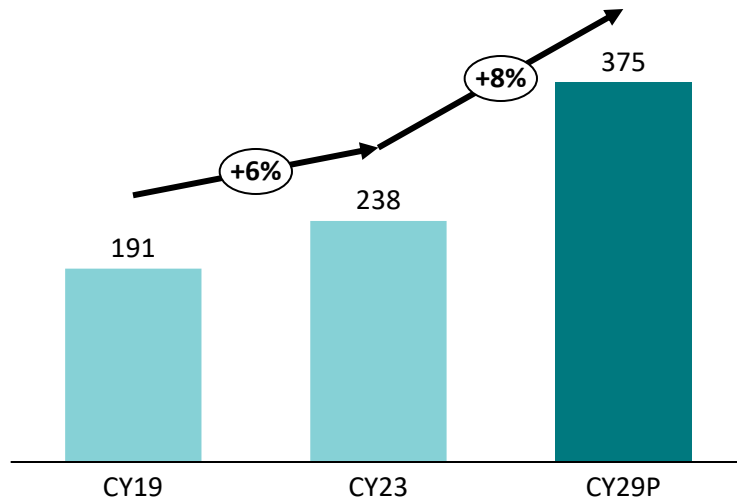
The global plastic consumerware and houseware industry benefits from stable, non-discretionary demand driven by everyday household usage and replacement cycles.

Structural shifts — including rising private-label penetration, supplier consolidation by retailers and increasing SKU complexity — have reduced fragmentation and elevated the importance of scale, execution reliability and integrated design-to-delivery capabilities.

As a result, growth is increasingly captured by manufacturers that operate as strategic supply partners rather than commodity vendors

Plastic Houseware Exports from India – By Value

(USD Mn)



Global retailers are actively diversifying sourcing footprints to improve resilience, compliance and cost efficiency

India has emerged as a preferred manufacturing base due to:

Competitive operating costs and improving automation

Availability of skilled labour and tooling ecosystem

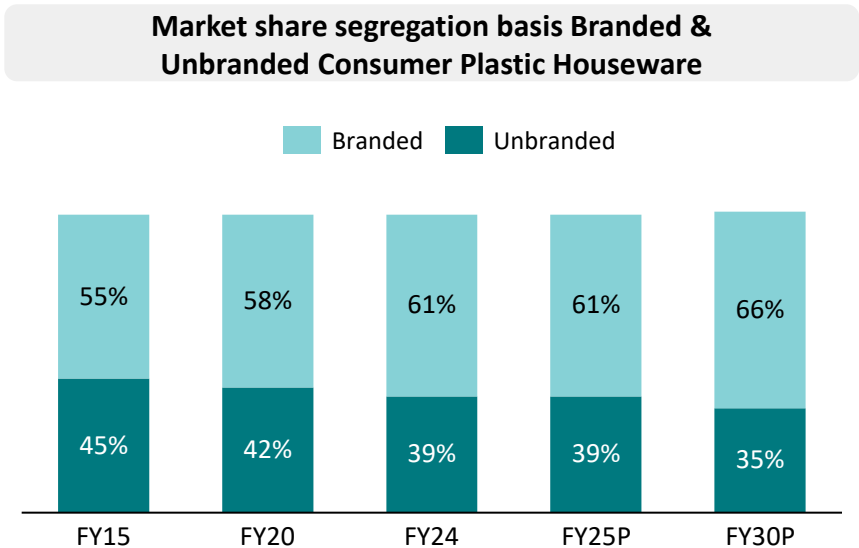
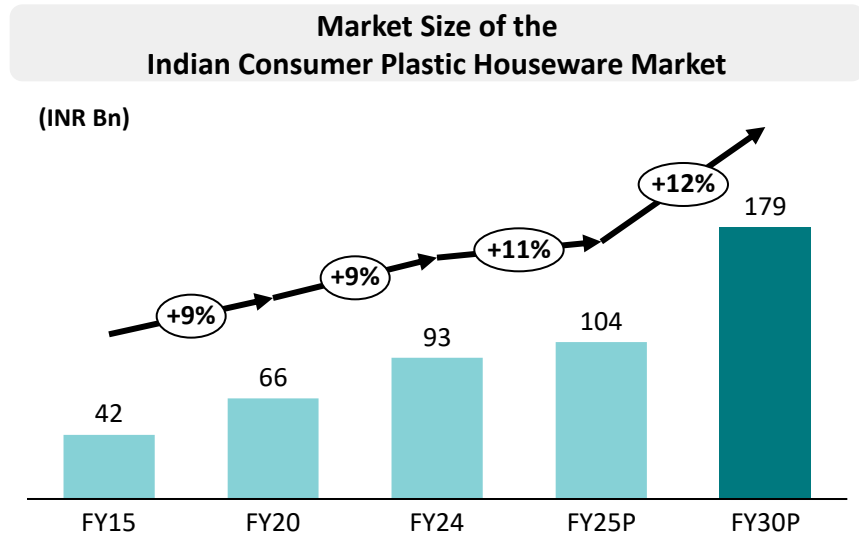
Increasing compliance with global ESG and audit standards

Trade Agreement Tailwinds

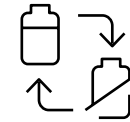
Ongoing and proposed trade arrangements such as the EU–India FTA and the evolving US–India trade framework are expected to further enhance India’s export competitiveness through improved tariff alignment and market access.

Industry Implication for Export-Oriented Manufacturers

Manufacturers with established export capabilities, long-standing customer relationships and compliant, scalable operations are best positioned to benefit from these structural shifts.

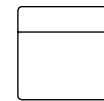


India's plastic houseware market is set for strong, replacement-led growth, driven by premiumisation and rising dominance of branded, organised players



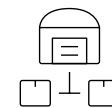
Replacement-Led Demand

Frequent usage and wear-and-tear drive consistent demand for plastic houseware



Shift to Branded Products

Urbanisation and rising incomes favor branded items with better quality and design



Growth of Organised Players

Scale efficiencies and stronger distribution help branded players gain market share

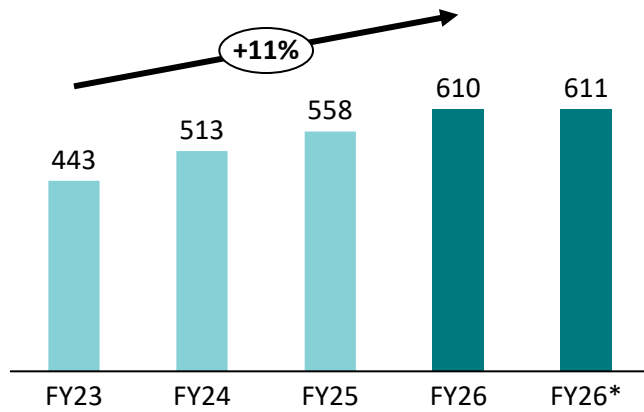


Historical Financial Highlights

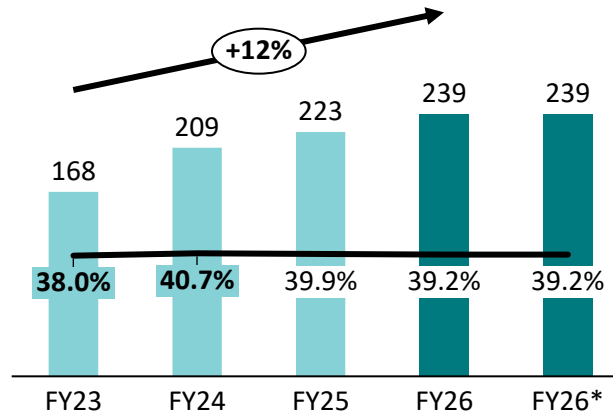


Historical Financial Highlights

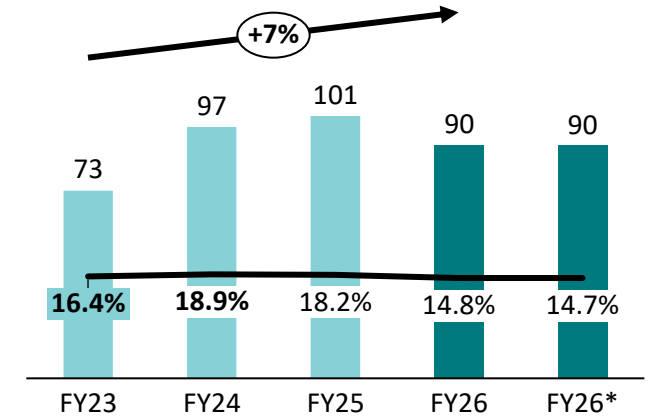
Revenue from operations (Rs. Cr)



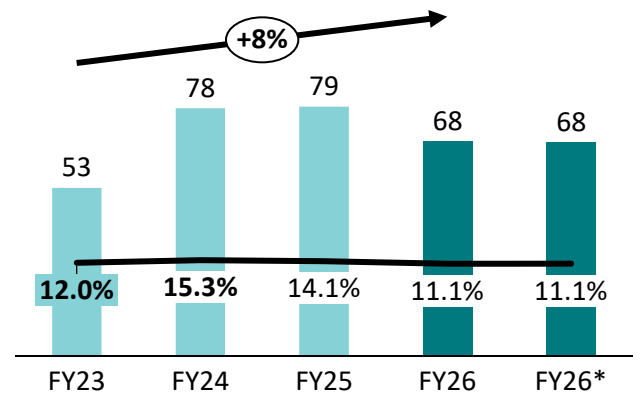
Gross Profit (Rs. Cr) & Margin (%)



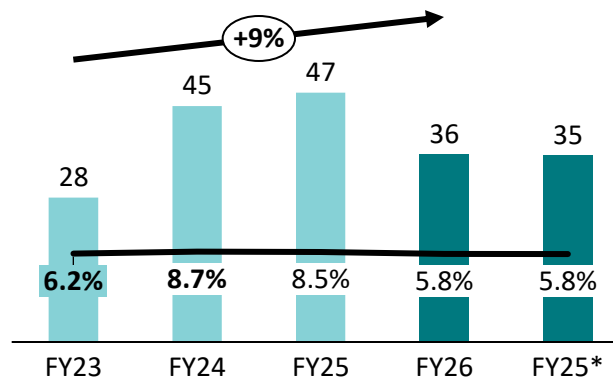
EBITDA (Rs. Cr) & Margin (%)



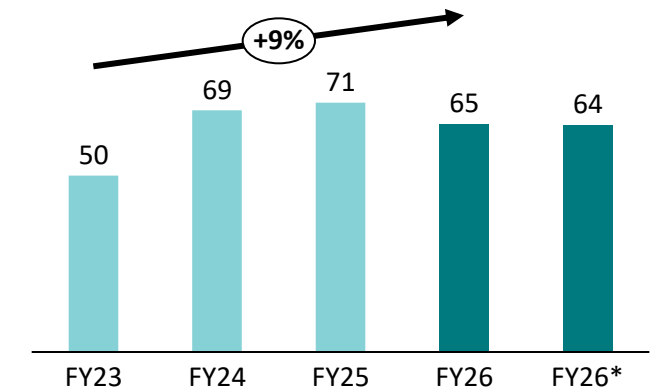
EBIT (Rs. Cr) & Margin (%)



PAT (Rs. Cr) & Margin (%)



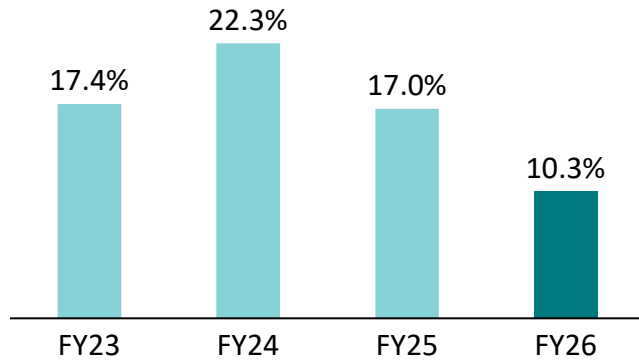
Cash PAT (Rs. Cr)



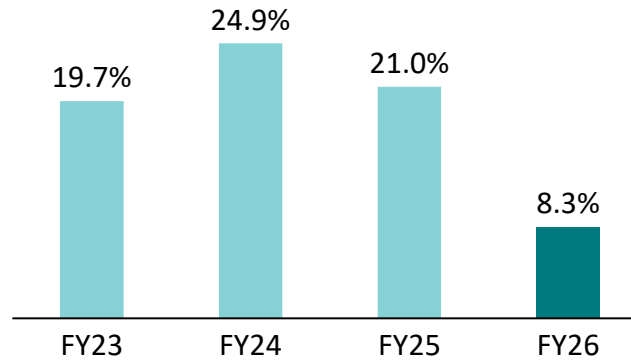
*Consolidated

Historical Financial Highlights

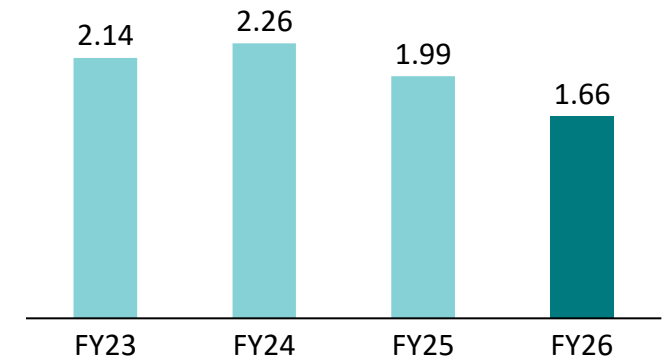
ROCE



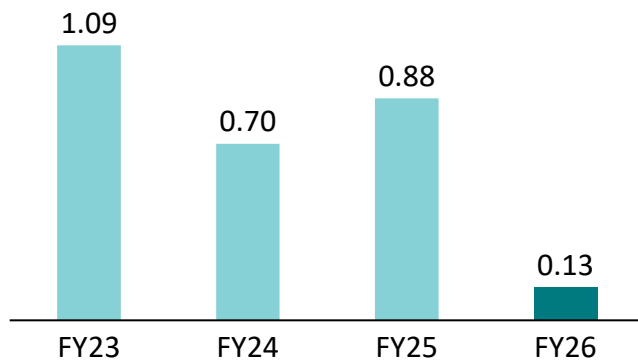
ROE



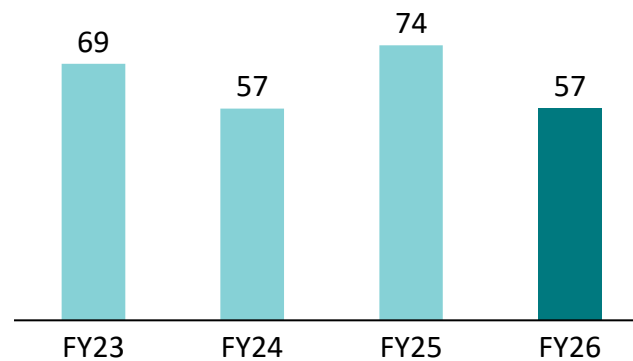
Fixed Asset Turnover



Debt to Equity

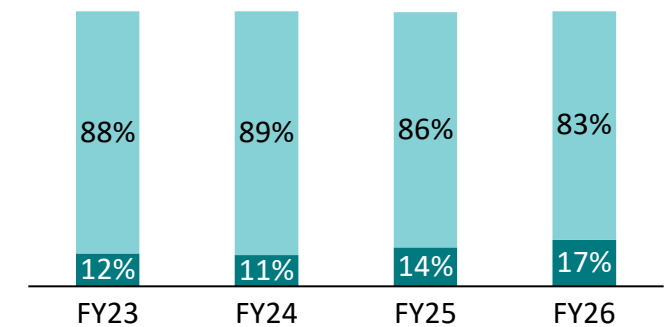


Net Working Capital Days



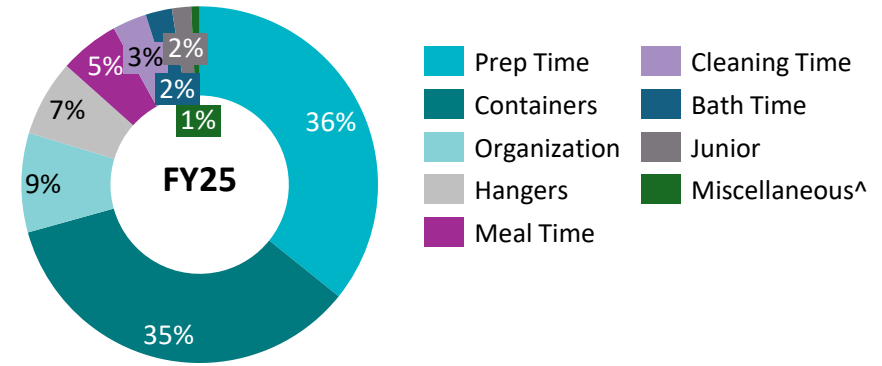
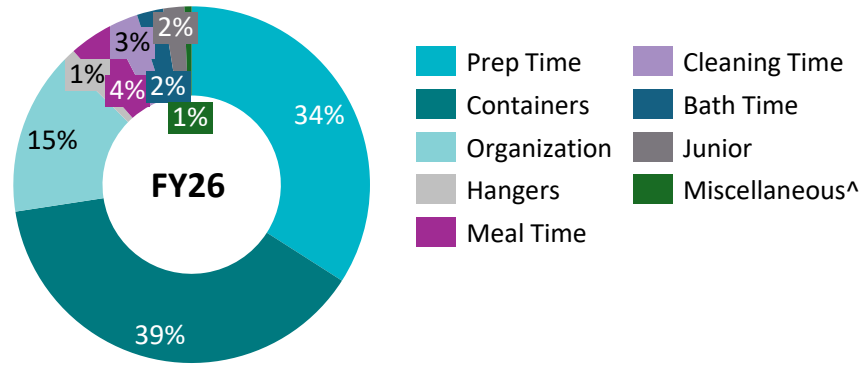
Revenue Break-up

Export Domestic

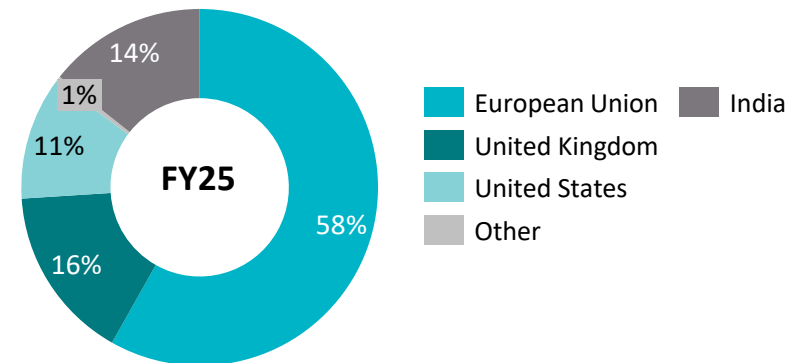
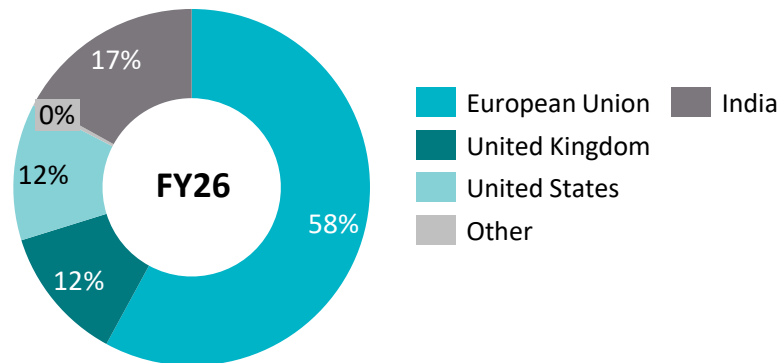


Revenue Mix (Consolidated)

Revenue split by Product Categories



Revenue split by Geography



^Miscellaneous figure includes sales of raw material, scrap and packaging material

Historical Profit & Loss Statement

| Particulars (Rs. Cr) | FY26* | FY26 | FY25 | FY24 | FY23 |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|
| Revenues | 610.5 | 610.4 | 558.2 | 512.9 | 443.5 |
| Raw Material | 371.2 | 371.2 | 335.2 | 304.3 | 275.0 |
| Gross Profit | 239.4 | 239.3 | 222.9 | 208.6 | 168.5 |
| Gross Profit Margin | 39.2% | 39.2% | 39.9% | 40.7% | 38.0% |
| Employee Cost | 58.7 | 58.7 | 47.3 | 40.5 | 35.0 |
| Other Expenses | 90.7 | 90.5 | 74.3 | 71.0 | 60.9 |
| EBITDA | 89.9 | 90.1 | 101.3 | 97.1 | 72.6 |
| EBITDA Margin | 14.7% | 14.8% | 18.2% | 18.9% | 16.4% |
| Other Income | 6.8 | 6.8 | 1.1 | 3.0 | 0.3 |
| Depreciation | 29.0 | 29.0 | 23.5 | 21.7 | 19.7 |
| EBIT | 67.7 | 67.8 | 78.9 | 78.4 | 53.3 |
| EBIT Margin | 11.1% | 11.1% | 14.1% | 15.3% | 12.0% |
| Finance Cost | 15.3 | 15.2 | 14.7 | 18.1 | 16.3 |
| Exceptional Items | 4.4 | 4.4 | 0.0 | 0.0 | 0.0 |
| Profit before Tax | 48.0 | 48.2 | 64.2 | 60.3 | 37.0 |
| Profit before Tax Margin | 7.9% | 7.9% | 11.5% | 11.8% | 8.3% |
| Tax | 12.6 | 12.6 | 16.9 | 15.5 | 9.5 |
| PAT | 35.4 | 35.6 | 47.3 | 44.8 | 27.5 |
| PAT Margin | 5.8% | 5.8% | 8.5% | 8.7% | 6.2% |

Historical Balance Sheet



| Particulars (Rs. Cr) | FY26* | FY26 | FY25 | FY24 | FY23 |
|--|--------------|--------------|--------------|--------------|--------------|
| ASSETS | | | | | |
| Non-current assets | | | | | |
| Property, plant and equipment | 402.8 | 402.8 | 332.4 | 228.4 | 223.7 |
| Right of use Assets | 5.6 | 5.6 | 4.3 | 4.0 | 6.7 |
| Capital work-in-progress | 41.6 | 41.6 | 21.9 | 33.8 | 4.6 |
| Intangible assets | 1.1 | 1.1 | 1.4 | 1.3 | 1.9 |
| Financial assets | | | | | |
| i) Investments | - | 5.5 | - | - | - |
| i) Other financial assets | 7.4 | 6.9 | 3.0 | 3.3 | 3.2 |
| Income-tax assets (net) | 2.2 | 2.2 | 1.1 | 0.0 | 0.0 |
| Other non-current assets | 16.0 | 15.9 | 6.9 | 2.0 | 8.6 |
| Sub-total - Non-Current Assets | 476.6 | 481.5 | 371.0 | 272.7 | 248.8 |
| Current assets | | | | | |
| Inventories | 68.6 | 68.6 | 73.3 | 52.1 | 62.2 |
| Financial assets | | | | | |
| i) Investments | 19.8 | 19.8 | - | 0.1 | 0.1 |
| ii) Trade receivables | 74.9 | 74.9 | 86.6 | 48.3 | 42.8 |
| iii) Cash and cash equivalents | 89.4 | 86.5 | 8.4 | 10.7 | 15.9 |
| iv) Bank balances other than Cash & Cash equivalents | 16.9 | 13.9 | 0.9 | 0.7 | 0.4 |
| v) Loans | 15.1 | 15.1 | 0.1 | 0.2 | 0.1 |
| vi) Other financial assets | 2.8 | 2.8 | 1.2 | 0.6 | 0.2 |
| Other current assets | 19.7 | 19.8 | 20.8 | 30.1 | 30.0 |
| Sub-total - Current Assets | 307.3 | 301.4 | 191.3 | 142.7 | 151.7 |
| TOTAL - ASSETS | 783.9 | 782.9 | 562.3 | 415.5 | 400.5 |

| Particulars (Rs. Cr) | FY26* | FY26 | FY25 | FY24 | FY23 |
|--|--------------|--------------|--------------|--------------|--------------|
| Equity | | | | | |
| Equity Share capital | 13.1 | 13.1 | 10.5 | 1.1 | 1.1 |
| Other equity | 600.6 | 600.4 | 238.3 | 200.9 | 156.6 |
| Sub-total - Shareholders' funds | 613.7 | 613.5 | 248.8 | 201.9 | 157.6 |
| LIABILITIES | | | | | |
| Non-current liabilities | | | | | |
| Financial liabilities | | | | | |
| Borrowings | 55.9 | 55.9 | 101.8 | 75.2 | 93.4 |
| Lease Liabilities | 4.4 | 4.4 | 3.3 | 1.1 | 3.4 |
| Deferred tax liabilities (net) | 25.4 | 25.4 | 22.1 | 18.5 | 16.5 |
| Other non-current liabilities | - | - | - | 0.1 | 0.1 |
| Sub-total - Non-current liabilities | 85.6 | 85.6 | 127.2 | 94.9 | 113.4 |
| Current liabilities | | | | | |
| Financial liabilities | | | | | |
| Borrowings | 24.4 | 24.4 | 116.8 | 67.2 | 78.3 |
| Lease Liabilities | 1.7 | 1.7 | 1.1 | 3.6 | 4.4 |
| Trade payables | 30.6 | 30.5 | 37.5 | 30.4 | 35.0 |
| Other financial liabilities | 20.0 | 20.0 | 24.7 | 8.3 | 6.3 |
| Provisions | 5.7 | 5.7 | 4.8 | 4.1 | 3.2 |
| Other current liabilities | 2.1 | 1.3 | 1.5 | 2.2 | 1.9 |
| Current tax liabilities (net) | - | - | - | 3.0 | 0.4 |
| Sub-total - Current liabilities | 84.6 | 83.8 | 186.3 | 118.7 | 129.5 |
| TOTAL - EQUITY AND LIABILITIES | 783.9 | 782.9 | 562.3 | 415.5 | 400.5 |

*Consolidated

Historical Cashflow Statement

| Particulars (Rs. Cr) | FY26* | FY26 | FY25 | FY24 | FY23 |
|---|---------------|---------------|---------------|--------------|--------------|
| Profit before tax | 48.0 | 48.2 | 64.2 | 60.3 | 37.7 |
| Operating profit before working capital changes | 86.8 | 87.0 | 99.9 | 100.0 | 71.9 |
| Changes in working capital | 10.2 | 9.8 | -43.3 | 1.9 | 0.9 |
| Cash generated from operations | 97.0 | 96.8 | 56.6 | 101.9 | 72.8 |
| Direct taxes paid (net of refund) | 10.5 | 10.5 | 17.1 | 11.1 | 6.3 |
| Net Cash from Operating Activities | 86.5 | 86.3 | 39.4 | 90.8 | 66.5 |
| Net Cash from Investing Activities | -181.1 | -183.5 | -101.1 | -46.0 | -46.2 |
| Net Cash from Financing Activities | 175.7 | 175.3 | 59.4 | -50.0 | -10.1 |
| Net Change in cash and cash equivalents | 81.1 | 78.1 | -2.3 | -5.2 | 10.2 |
| Cash and cash equivalents at the beginning of the year | 8.4 | 8.4 | 10.7 | 15.9 | 5.7 |
| Cash and cash equivalents at the end of the period | 89.4 | 86.5 | 8.4 | 10.7 | 15.9 |



Thank You

Company



CIN: U25209MH2001PLC131139

Mr. Antony Alapat
Company Secretary and Compliance Officer
investor@alltimeplastics.com

alltimeplastics.com

Investor Relations Advisors

SGA Strategic Growth Advisors

CIN: U74140MH2010PTC204285

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