



**MOLD-TEK**  
Packaging Limited

MTPL/SECT/23/2026-27

Date: July 27, 2026

|                                                                                                                                                                        |                                                                                                                                                                                                                                                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| To<br>The Secretary,<br>Listing Department,<br><b>BSE Limited,</b><br>Phiroze Jeejeebhoy Towers,<br>Dalal Street,<br>Fort, Mumbai-400001.<br><b>Scrip Code: 533080</b> | To<br>The Manager,<br>Listing Department,<br><b>National Stock Exchange of India Limited,</b><br>Exchange Plaza, 5 <sup>th</sup> Floor, Plot No. C/1,<br>G Block, Bandra Kurla Complex,<br>Bandra (E), Mumbai-400051.<br><b>Symbol: MOLDTKPAC</b> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Dear Sir/Madam,

**Sub: Investor Presentation for the first quarter ended on June 30, 2026**

Pursuant to the Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements Regulations, 2015, we enclose herewith Investors Presentation for the first quarter ended on June 30, 2026.

The same is also being uploaded on the website of the Company.

This is for your kind information and records.

Thanking you,

Yours faithfully,

**For Mold-Tek Packaging Limited**

**J. Lakshmana Rao**  
**Chairman and Managing Director**  
**DIN: 00649702**

Encl: as above

## Q1 FY 26-27

(BSE: 533080; NSE:MOLDTKPAC)

July 27th, 2026

Years of Experience

40+



Certified Units

10



Company Listed in

NSE BSE





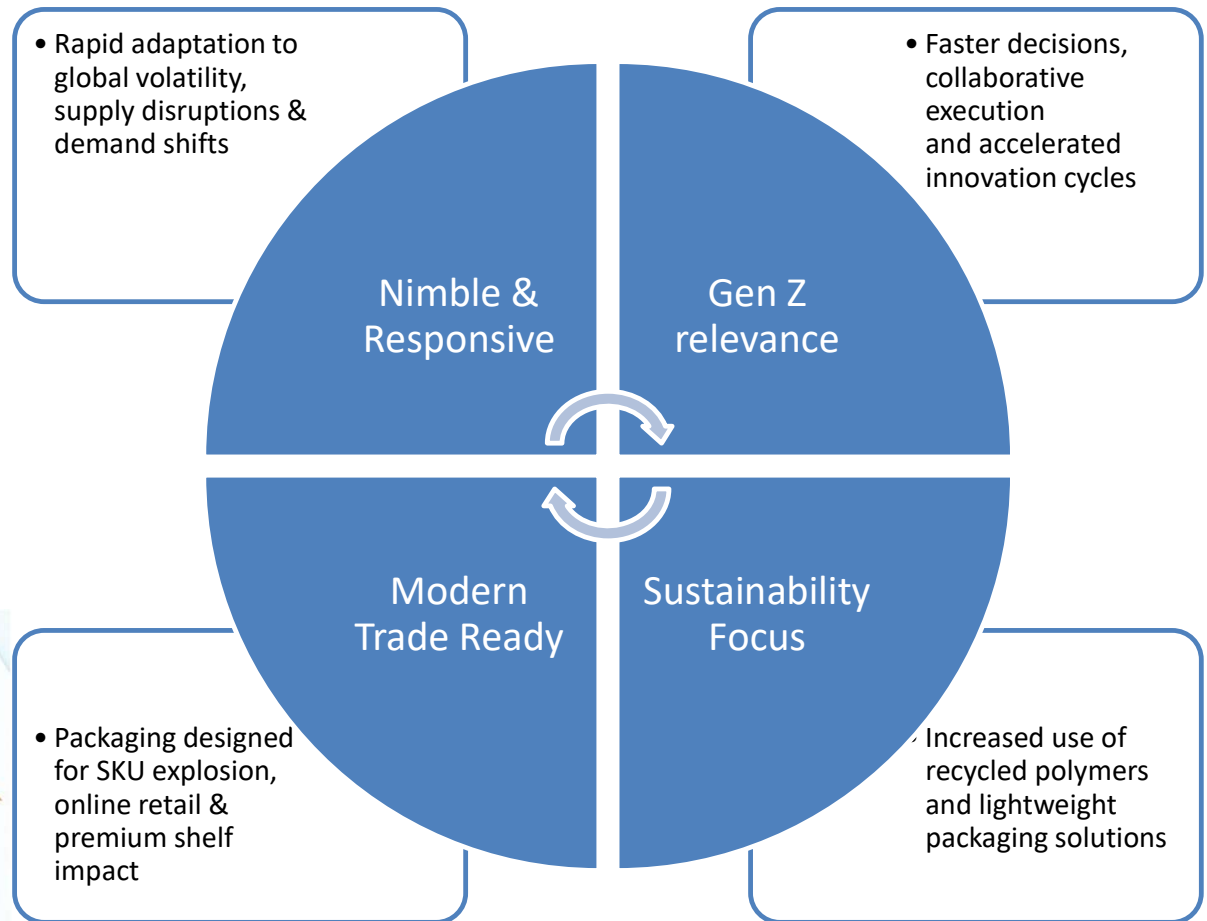
**Future-Ready @ 40**

**Continuing to develop packaging for a rapidly changing world**

### Exhibiting Innovation-Led Resilience

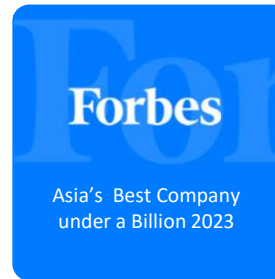
- R&D
- Mold design
- Customer focus
- Driving value

All these despite price & supply shocks



**Agile | Innovation-Driven | Customer Focused | Sustainable**

# ABOUT MOLD-TEK



Best Packaging Company  
Award Thrice in a Row



3 INDIA STAR  
Awards



Best SME and  
Tech Savvy Award



From vision to reality—Moldtek is your all-in-one packaging partner, to transform ideas into market-ready solutions with innovation at every step.

Injection Machines

**185+**

Mold/Robots Made In-house

**1000+**

ISO Certified Plants

**10**

TPA Production Capacity

**67K**

Product Design Professionals

**25+**

## OUR USPs



Constant Innovation



Backward Integration



In-mould labelling - IML



Injection Moulding



Modern Tool Room



Develop Robots



Design Studio



Label Making

# Moldtek Snapshot

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Established in 1986, one of the leading players in rigid plastic packaging in India. Publicly listed in 1993



10 Manufacturing Units, 1 stock point PAN India.  
Current installed Injection molding capacity of over 66,900 TPA



Pioneers in the field of In-Mold labelling (IML) in India. HD photographic labels, produced by 100% hands-free operation & are 100% recyclable.



MTPL commands strong presence across all major customers like Asian Paints, Castrol, Shell, Mondelez, Hindustan Unilever, etc.



Superior margins in the packaging industry due to the cost advantage emanating from backward integration

## Strategic Consolidation & Expansion

**5 plants consolidated into 2 locations translating into better EBIDTA growth**

Product Mix expansion into Panipat, Cheyyar, Daman & Satara

Proactive in forecasting to-be idle capacities and accordingly supporting order booking (low MOQ, new industry etc) & production sequencing

## Continued R&D

The company continues to differentiate by **value addition through innovation** with focus on R&D

New metallized IML  
New shapes for F&FMCC  
Automation through camera inspection and AI



## Zero Supply Impact - Delivered

War, break down in critical supply chains, sudden increase in prices, fall in global RM & LPG production –

We are proud to say **“Moldtek has overcome all these problems and continued to deliver quality supplies to its customers – On time & In full ”**

## Pharma – Continuing the Momentum

Pharma continues to have strong momentum with **strong growth** and achieving our Year 2 targets.

Moving towards a more stable and well rounded product mix

**40% Growth in this Quarter**

# Clientele

Our Esteemed Clientele

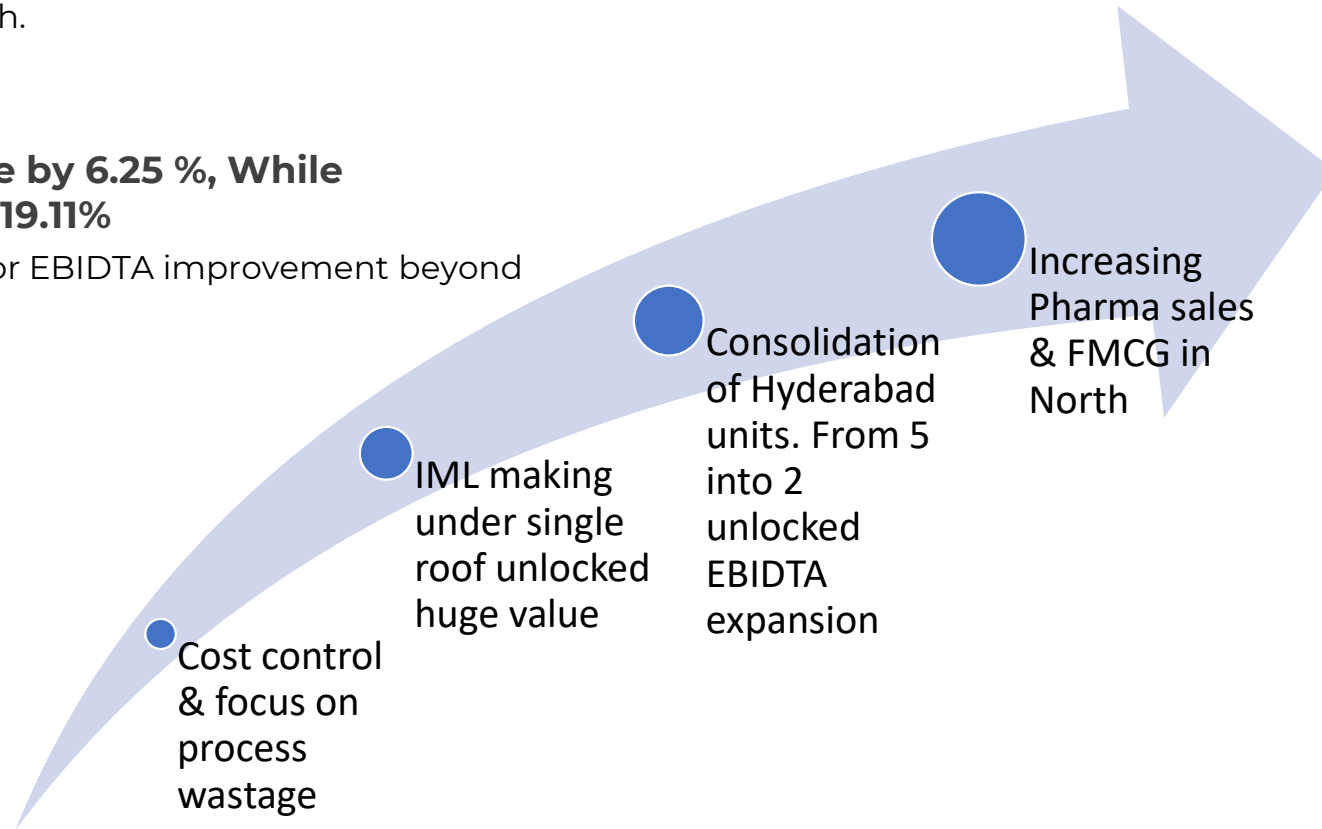


# Highlights

The Company delivered a strong financial performance during the quarter, achieving a YoY revenue growth of 24.90%, EBITDA growth of 19.11%, and PAT growth of 14.19%. Earnings Per Share (EPS) stood at 7.70, reflecting improved operational efficiency, better cost control, and sustained business growth.

## Sales volume increase by 6.25 %, While EBITDA increased by 19.11%

Focus on critical drivers for EBITDA improvement beyond



# Key Financial Highlights – Quarter

## Snapshot

Financial Performance & Highlights

### Sales Volume

The Sales Volume recorded 12,089 MT in Q1FY27, compared to 11,378 MT in Q1FY26, representing a growth of 6.25%.

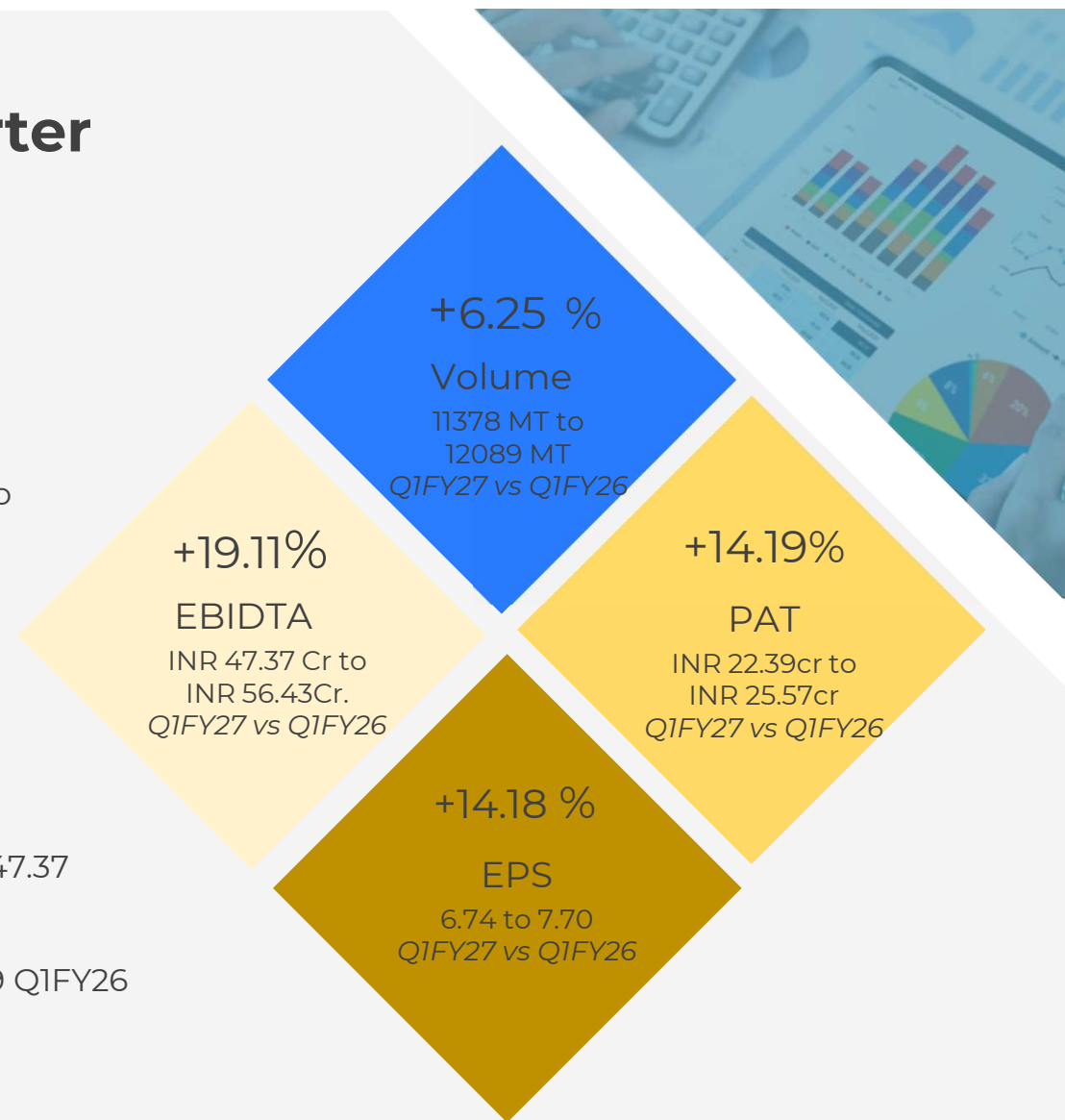
### Revenue

The Company recorded a total revenue of INR 300.45cr. in Q1FY27, compared to INR 240.55cr. in Q1FY26, representing a growth of 24.90%

### Operating Performance & Profitability

The EBIDTA for the Q1FY27 is INR 56.43cr, compared to INR 47.37 Q1FY26 representing a growth of 19.11%.

The PAT for the Q1FY27 is INR 25.57cr, compared to INR 22.39 Q1FY26 representing a growth of 14.19%.



# Profit & Loss Statement

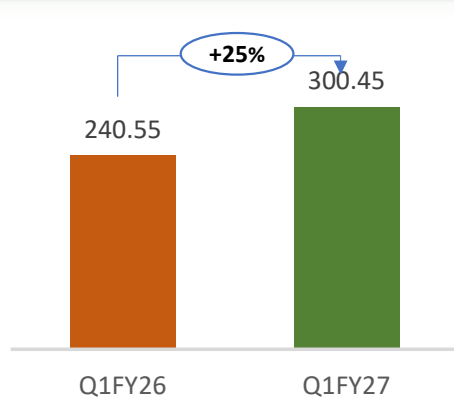
| Particulars (Rs. Cr.)  | Q1 FY27       | Q1 FY26 | Q1oQ1 %         |
|------------------------|---------------|---------|-----------------|
| <b>Revenue</b> +       | <b>300.45</b> | 240.56  | <b>25%</b>      |
| Material Cost -        | <b>176.33</b> | 134.06  | <b>32%</b>      |
| Employee Expense -     | <b>20.24</b>  | 17.98   | <b>13%</b>      |
| Other Expense -        | <b>48.02</b>  | 41.73   | <b>15%</b>      |
| Other Income +         | <b>0.58</b>   | 0.59    | <b>-3%</b>      |
| <b>EBITDA</b>          | <b>56.43</b>  | 47.38   | <b>19%</b>      |
| <b>EBITDA Margin</b>   | <b>18.78%</b> | 19.70%  | <b>-92 bps</b>  |
| <b>EBITDA per KG</b>   | <b>46.68</b>  | 41.64   | <b>12%</b>      |
| Exceptional Item +     | <b>0.00</b>   | 0.82    |                 |
| Finance Costs -        | <b>5.72</b>   | 4.15    | <b>38%</b>      |
| Depreciation -         | <b>16.55</b>  | 14.04   | <b>18%</b>      |
| <b>PBT</b>             | <b>34.17</b>  | 30.01   | <b>14%</b>      |
| <b>PBT Margin</b>      | <b>11.37%</b> | 12.48%  | <b>-111 bps</b> |
| Tax Expense            | <b>8.60</b>   | 7.61    | <b>13%</b>      |
| <b>PAT</b>             | <b>25.57</b>  | 22.40   | <b>14%</b>      |
| <b>PAT Margin</b>      | <b>8.51%</b>  | 9.31%   | <b>-80 bps</b>  |
| <b>Cash PAT</b>        | <b>42.12</b>  | 36.43   | <b>16%</b>      |
| <b>Cash Margin</b>     | <b>14.02%</b> | 15.15%  | <b>-113 bps</b> |
| <b>EPS Basic (Rs.)</b> | <b>7.70</b>   | 6.74    | <b>14.18%</b>   |

| Q4 FY26 | Q1oQ4 %  |
|---------|----------|
| 237.86  | 26%      |
| 127.01  | 39%      |
| 20.46   | -1%      |
| 42.53   | 13%      |
| 0.24    | 141%     |
| 48.10   | 17%      |
| 20.22%  | -144 bps |
| 42.10   | 11%      |
| 0.00    |          |
| 4.76    | 20%      |
| 15.52   | 7%       |
| 27.82   | 23%      |
| 11.70%  | -33 bps  |
| 7.18    | 20%      |
| 20.64   | 24%      |
| 8.68%   | -17 bps  |
| 36.16   | 16%      |
| 15.20%  | -118 bps |
| 6.21    | 24%      |

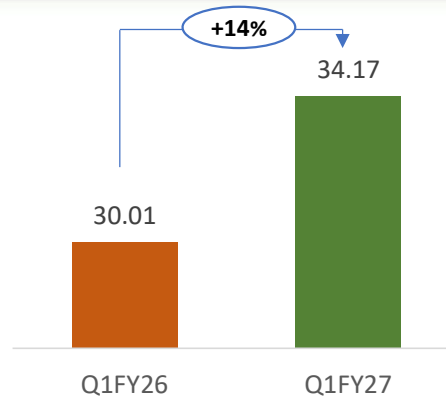
| FY26          | FY25   | YoY%    |
|---------------|--------|---------|
| <b>886.61</b> | 781.32 | 13%     |
| <b>479.94</b> | 440.26 | 9%      |
| <b>75.85</b>  | 60.91  | 25%     |
| <b>158.41</b> | 138.54 | 14%     |
| <b>1.25</b>   | 2.25   | -44%    |
| <b>173.66</b> | 143.86 | 21%     |
| <b>19.59%</b> | 18.41% | 117 bps |
| <b>40.74</b>  | 37.60  | 8%      |
| <b>0.82</b>   | 0      |         |
| <b>17.53</b>  | 13.90  | 26%     |
| <b>59.22</b>  | 48.69  | 22%     |
| <b>97.73</b>  | 81.27  | 20%     |
| <b>11.02%</b> | 10.40% | 62 bps  |
| <b>24.86</b>  | 20.71  | 20%     |
| <b>72.87</b>  | 60.56  | 20%     |
| <b>8.22%</b>  | 7.75%  | 47 bps  |
| <b>132.09</b> | 109.25 | 21%     |
| <b>14.90%</b> | 13.98% | 92 bps  |
| <b>21.93</b>  | 18.22  | 20.36%  |

# Key Financial Highlights – Q1FY27

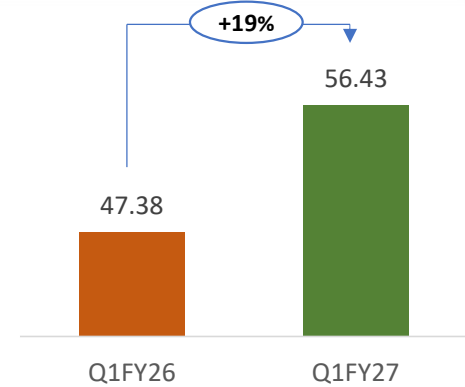
## Revenues



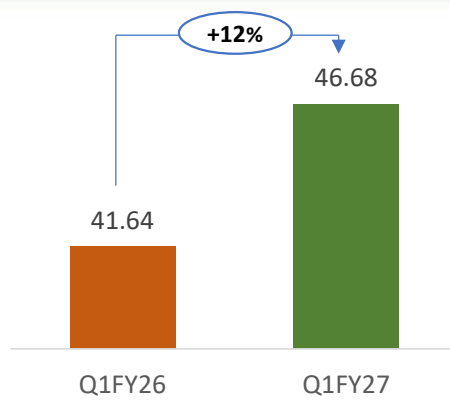
## Gross Profit



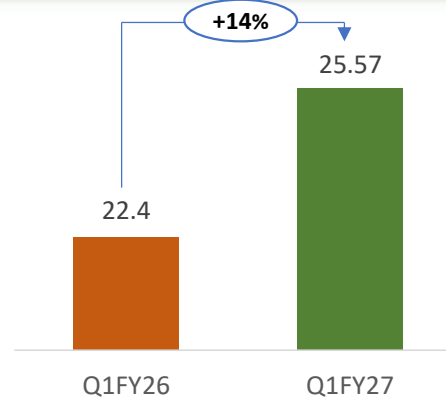
## EBITDA



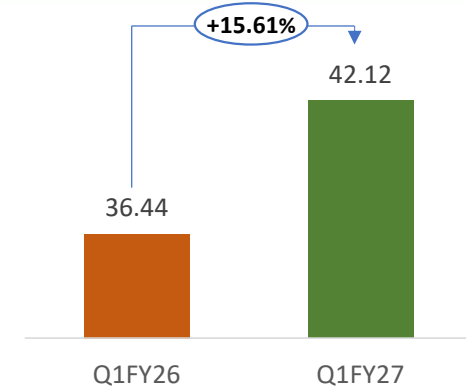
## EBITDA Per KG



## Profit After Tax

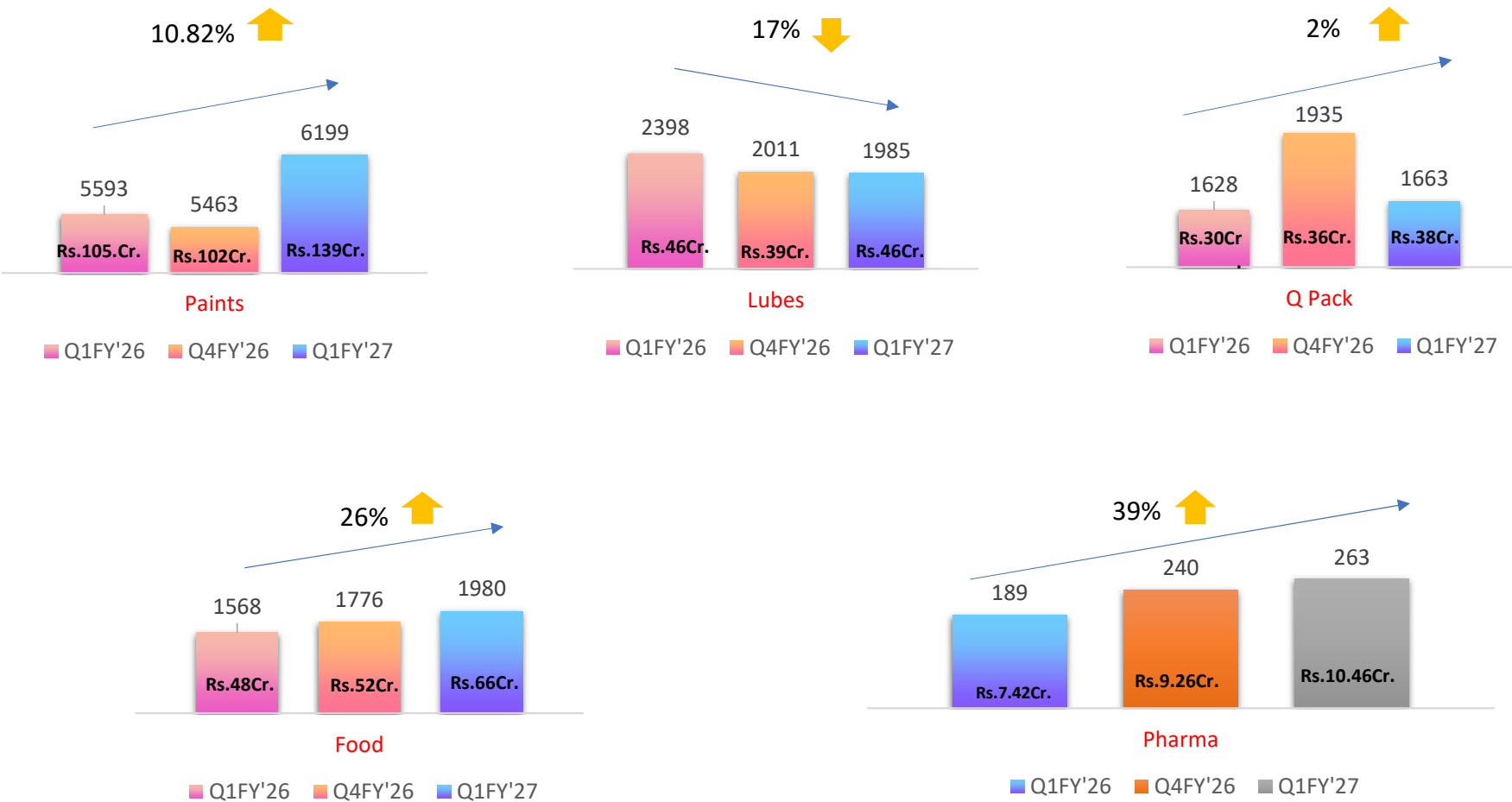


## Cash PAT



# Customer Segment Analysis

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**THANK YOU**